

Solicitation Number: ITS-400277		
Solicitation Description: IT Infrastructure Solutions		
Submitted: February 2024		
Currency Code:USD		
	VMware Role	Not to Exceed Hourly Rate
	Associate Consultant	\$188.00
	Consultant	\$281.00
	Sr. Consultant	\$237.12
	Architect	\$375.00
	Sr. Architect	\$312.03
	Principal Architect	\$413.00
	Program Manager	\$282.66
	Associate Project Manager	\$193.00
	Project Manager	\$282.00
	Sr. Project Manager	\$323.00
	<p>Provided in the table above are the VMware Not to Exceed (NTE) Hourly Rates for professional services. The NTE Rates are only available for purchase through an agreed upon Statement of Work (SOW) between the customer and VMware. The NTE Rates may be purchased for Time & Materials (T&M) engagements. Hourly Rates Do Not Include Time & Expense (T&E).</p>	

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Assist Add On: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-D-G-SSS-A	Extended Warranties	\$1.51	2.27%	\$0.03	\$1.48
2	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Assist Add On: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-D-G-SSS-C	Extended Warranties	\$2.60	2.27%	\$0.06	\$2.54
3	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-D-P-SSS-A	Extended Warranties	\$3.10	2.27%	\$0.07	\$3.03
4	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-D-P-SSS-C	Extended Warranties	\$3.10	2.27%	\$0.07	\$3.03
5	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-D-P-SSS-F	Extended Warranties	\$3.10	2.27%	\$0.07	\$3.03
6	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On Perpetual: 1 Device	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-D-A	Software	\$7.20	4.00%	\$0.29	\$6.91
7	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On Perpetual: 1 Device	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-D-C	Software	\$12.40	4.00%	\$0.50	\$11.90
8	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On Perpetual: 1 Device	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-D-F	Software	\$12.40	4.00%	\$0.50	\$11.90
9	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On Perpetual: 1 User	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-U-A	Software	\$13.20	4.00%	\$0.53	\$12.67
10	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On Perpetual: 1 User	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-U-C	Software	\$22.30	4.00%	\$0.89	\$21.41
11	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On Perpetual: 1 User	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. SnS Required & Sold Separately. "Workspace ONE Deployment Add-On - Advanced" services required.	VA-ARM-PLL-U-F	Software	\$22.30	4.00%	\$0.89	\$21.41
12	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-D-3M-G-A	Software as a Service (SaaS)	\$1.11	2.30%	\$0.03	\$1.08
13	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-D-3M-G-C	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
14	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-3M-P-A	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16

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15	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-3M-P-C	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
16	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-3M-P-F	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
17	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-D-G-A	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
18	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-D-G-C	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
19	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-P-A	Software as a Service (SaaS)	\$3.96	2.30%	\$0.09	\$3.87
20	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-P-C	Software as a Service (SaaS)	\$6.59	2.30%	\$0.15	\$6.44
21	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. "Workspace ONE Deployment Add-On - Advanced" services required. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-D-P-F	Software as a Service (SaaS)	\$6.59	2.30%	\$0.15	\$6.44
22	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-U-3M-G-A	Software as a Service (SaaS)	\$2.01	2.30%	\$0.05	\$1.96
23	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-U-3M-G-C	Software as a Service (SaaS)	\$3.35	2.30%	\$0.08	\$3.27
24	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-3M-P-A	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09

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25	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-3M-P-C	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
26	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-3M-P-F	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
27	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-U-G-A	Software as a Service (SaaS)	\$6.69	2.30%	\$0.15	\$6.54
28	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-TLSS-U-G-C	Software as a Service (SaaS)	\$11.15	2.30%	\$0.26	\$10.89
29	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-P-A	Software as a Service (SaaS)	\$7.14	2.30%	\$0.16	\$6.98
30	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-P-C	Software as a Service (SaaS)	\$11.90	2.30%	\$0.27	\$11.63
31	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal VMware Workspace ONE Assist Add On 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Workspace ONE Assist on-prem add-on. Requires existing Workspace ONE UEM on-prem environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. "Workspace ONE Deployment Add-On - Advanced" services required. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-TLSS-U-P-F	Software as a Service (SaaS)	\$11.90	2.30%	\$0.27	\$11.63
32	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Assist Add On: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-U-G-SSS-A	Extended Warranties	\$2.77	2.27%	\$0.06	\$2.71
33	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Assist Add On: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-ARM-U-G-SSS-C	Extended Warranties	\$4.68	2.27%	\$0.11	\$4.57
34	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-U-P-SSS-A	Extended Warranties	\$5.57	2.27%	\$0.13	\$5.44
35	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-U-P-SSS-C	Extended Warranties	\$5.57	2.27%	\$0.13	\$5.44
36	MOBILE WO	MOBILE WO ASSIST	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Assist Add On: 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-ARM-U-P-SSS-F	Extended Warranties	\$5.57	2.27%	\$0.13	\$5.44
37	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Content Advanced: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLC-D-G-SSS-A	Extended Warranties	\$9.37	2.27%	\$0.21	\$9.16
38	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Content Advanced: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLC-D-G-SSS-C	Extended Warranties	\$16.00	2.27%	\$0.36	\$15.64
39	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-D-P-SSS-A	Extended Warranties	\$19.00	2.27%	\$0.43	\$18.57
40	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-D-P-SSS-C	Extended Warranties	\$19.00	2.27%	\$0.43	\$18.57
41	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-D-P-SSS-F	Extended Warranties	\$19.00	2.27%	\$0.43	\$18.57
42	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Content Advanced: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLC-U-G-SSS-A	Extended Warranties	\$17.00	2.27%	\$0.39	\$16.61
43	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Content Advanced: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLC-U-G-SSS-C	Extended Warranties	\$28.00	2.27%	\$0.64	\$27.36

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44	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-U-P-SSS-A	Extended Warranties	\$34.00	2.27%	\$0.77	\$33.23
45	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-U-P-SSS-C	Extended Warranties	\$34.00	2.27%	\$0.77	\$33.23
46	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Content Advanced: 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLC-U-P-SSS-F	Extended Warranties	\$34.00	2.27%	\$0.77	\$33.23
47	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Content Standard: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLV-D-G-SSS-A	Extended Warranties	\$3.74	2.27%	\$0.08	\$3.66
48	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Content Standard: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLV-D-G-SSS-C	Extended Warranties	\$6.24	2.27%	\$0.14	\$6.10
49	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Content Standard: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-D-P-SSS-A	Extended Warranties	\$7.43	2.27%	\$0.17	\$7.26
50	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Content Standard: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-D-P-SSS-C	Extended Warranties	\$7.43	2.27%	\$0.17	\$7.26
51	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Content Standard: 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-D-P-SSS-F	Extended Warranties	\$7.43	2.27%	\$0.17	\$7.26
52	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Content Standard: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLV-U-G-SSS-A	Extended Warranties	\$6.74	2.27%	\$0.15	\$6.59
53	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Content Standard: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-CLV-U-G-SSS-C	Extended Warranties	\$11.24	2.27%	\$0.26	\$10.98
54	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Content Standard: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-U-P-SSS-A	Extended Warranties	\$13.00	2.27%	\$0.30	\$12.70
55	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Content Standard: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-U-P-SSS-C	Extended Warranties	\$13.00	2.27%	\$0.30	\$12.70
56	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Content Standard: 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-CLV-U-P-SSS-F	Extended Warranties	\$13.00	2.27%	\$0.30	\$12.70
57	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Upgrade: VMware Workspace ONE K-12 Educational Institutions to Workspace ONE Standard (Includes AirWatch) - Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-K12WOS-PLL-A-D-UG-A	Software	\$15.84	4.00%	\$0.63	\$15.21
58	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Deployment Add-on - Accelerated	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	VA-PS-ACCAO-DEP	Software	\$18,055.00	4.00%	\$722.20	\$17,332.80
59	MOBILE WO	MOBILE WO ADV	AIRWATCH	Workspace ONE Deployment Add-on-Professional	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: WS1 Access. See the Datasheet for the full list.	VA-PS-ACCAO-PROF	Software	\$9,025.00	4.00%	\$361.00	\$8,664.00
60	EMM	STANDALONE MDM	AIRWATCH	VMware Workspace ONE UEM Add-On-Accelerated	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	VA-PS-ACCELERATE	Software	\$9,025.00	4.00%	\$361.00	\$8,664.00
61	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Deployment Add-on - Advanced	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	VA-PS-ADAO-DEP	Software	\$6,770.00	4.00%	\$270.80	\$6,499.20
62	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE UEM-MDM/Email	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes WS1 Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	VA-PS-MDM	Software	\$6,660.00	4.00%	\$266.40	\$6,393.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
63	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE UEM-MDM/Email/Productivity	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes WS1 Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	VA-PS-MMEP	Software	\$11,285.00	4.00%	\$451.40	\$10,833.60
64	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Deployment Add-on - Standard	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Service Migration, Database Server Migration, etc. See the Datasheet for the full list.	VA-PS-STAO-DEP	Software	\$3,385.00	4.00%	\$135.40	\$3,249.60
65	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Deployment - Advanced	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	VA-PS-WOA-DEP	Software	\$18,960.00	4.00%	\$758.40	\$18,201.60
66	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Deployment - Standard	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	VA-PS-WOS-DEP	Software	\$13,090.00	4.00%	\$523.60	\$12,566.40
67	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	VA-SCT-U-J-G-SSS-A	Extended Warranties	\$12.00	2.27%	\$0.27	\$11.73
68	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	VA-SCT-U-J-G-SSS-C	Extended Warranties	\$20.00	2.27%	\$0.45	\$19.55
69	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-SCT-U-P-SSS-A	Extended Warranties	\$23.00	2.27%	\$0.52	\$22.48
70	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-SCT-U-P-SSS-C	Extended Warranties	\$23.00	2.27%	\$0.52	\$22.48
71	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Socialcast: 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-SCT-U-P-SSS-F	Extended Warranties	\$23.00	2.27%	\$0.52	\$22.48
72	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: VMware Workspace ONE Advanced (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch). Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAD-WA-PLA-U-UG-A	Software	\$73.50	4.00%	\$2.94	\$70.56
73	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: VMware Workspace ONE Advanced (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch). Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAD-WA-PLA-U-UG-C	Software	\$122.50	4.00%	\$4.90	\$117.60
74	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch). Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAD-WA-PLA-U-UG-F	Software	\$122.50	4.00%	\$4.90	\$117.60
75	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-D-UG-A	Software	\$55.50	4.00%	\$2.22	\$53.28
76	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-D-UG-C	Software	\$92.50	4.00%	\$3.70	\$88.80
77	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-D-UG-F	Software	\$92.50	4.00%	\$3.70	\$88.80
78	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-U-UG-A	Software	\$118.00	4.00%	\$4.72	\$113.28
79	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-U-UG-C	Software	\$196.00	4.00%	\$7.84	\$188.16
80	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLL-A-U-UG-F	Software	\$196.00	4.00%	\$7.84	\$188.16
81	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLLD-A-U-UG-A	Software	\$128.50	4.00%	\$5.14	\$123.36
82	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOA-PLLD-A-U-UG-C	Software	\$215.00	4.00%	\$8.60	\$206.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
83	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAQA-PLD-A-U-UG-F	Software	\$215.00	4.00%	\$8.60	\$206.40
84	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-D-UG-A	Software	\$22.80	4.00%	\$0.91	\$21.89
85	MOBILE WO	MOBILE WO STD	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-D-UG-C	Software	\$38.40	4.00%	\$1.54	\$36.86
86	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-D-UG-F	Software	\$38.40	4.00%	\$1.54	\$36.86
87	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-DU-UG-A	Software	\$55.50	4.00%	\$2.22	\$53.28
88	MOBILE WO	MOBILE WO STD	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-DU-UG-C	Software	\$92.50	4.00%	\$3.70	\$88.80
89	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 Device to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-DU-UG-F	Software	\$92.50	4.00%	\$3.70	\$88.80
90	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-U-UG-A	Software	\$44.40	4.00%	\$1.78	\$42.62
91	MOBILE WO	MOBILE WO STD	AIRWATCH	Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-U-UG-C	Software	\$73.50	4.00%	\$2.94	\$70.56
92	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Upgrade: from VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User to VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WAOS-PLL-A-U-UG-F	Software	\$73.50	4.00%	\$2.94	\$70.56
93	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Basic Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per Device for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-GSSS-D-A	Extended Warranties	\$2.34	2.27%	\$0.05	\$2.29
94	MOBILE WO	MOBILE WO ADV	AIRWATCH	Basic Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per Device for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-GSSS-D-C	Extended Warranties	\$4.00	2.27%	\$0.09	\$3.91
95	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Basic Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-GSSS-U-A	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
96	MOBILE WO	MOBILE WO ADV	AIRWATCH	Basic Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-GSSS-U-C	Extended Warranties	\$7.84	2.27%	\$0.18	\$7.66
97	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per Device for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-D-A	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
98	MOBILE WO	MOBILE WO ADV	AIRWATCH	Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per Device for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-D-C	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
99	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per Device for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-D-F	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
100	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-U-A	Extended Warranties	\$9.34	2.27%	\$0.21	\$9.13
101	MOBILE WO	MOBILE WO ADV	AIRWATCH	Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-U-C	Extended Warranties	\$9.34	2.27%	\$0.21	\$9.13
102	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Production Support/Subscription Workspace ONE Advanced (Includes AirWatch), Per User for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WQA-2M-A-PSSS-U-F	Extended Warranties	\$9.34	2.27%	\$0.21	\$9.13
103	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WQA-3M-D-G-TLSS-A	Software as a Service (SaaS)	\$10.08	2.30%	\$0.23	\$9.85
104	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WQA-3M-D-G-TLSS-C	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41
105	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WQA-3M-D-P-TLSS-A	Software as a Service (SaaS)	\$10.80	2.30%	\$0.25	\$10.55
106	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WQA-3M-D-P-TLSS-C	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
107	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WQA-3M-D-P-TLSS-F	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
108	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-3M-U-G-TLSS-A	Software as a Service (SaaS)	\$17.82	2.30%	\$0.41	\$17.41
109	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-3M-U-G-TLSS-C	Software as a Service (SaaS)	\$29.70	2.30%	\$0.68	\$29.02
110	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-3M-U-P-TLSS-A	Software as a Service (SaaS)	\$19.17	2.30%	\$0.44	\$18.73
111	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-3M-U-P-TLSS-C	Software as a Service (SaaS)	\$31.95	2.30%	\$0.73	\$31.22
112	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-3M-U-P-TLSS-F	Software as a Service (SaaS)	\$31.95	2.30%	\$0.73	\$31.22
113	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Application Access: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAA-A-D-G-SSS-A	Extended Warranties	\$3.52	2.27%	\$0.08	\$3.44
114	MOBILE WO	MOBILE WO AA	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Application Access: 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAA-A-D-G-SSS-C	Extended Warranties	\$5.72	2.27%	\$0.13	\$5.59
115	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Application Access: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-D-P-SSS-A	Extended Warranties	\$6.81	2.27%	\$0.15	\$6.66
116	MOBILE WO	MOBILE WO AA	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Application Access: 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-D-P-SSS-C	Extended Warranties	\$6.81	2.27%	\$0.15	\$6.66
117	MOBILE WO	MOBILE WO AA	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Application Access : 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-D-P-SSS-F	Extended Warranties	\$6.81	2.27%	\$0.15	\$6.66
118	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Basic Support/Subscription VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOAA-A-U-2M-GSSS-A	Extended Warranties	\$0.92	2.27%	\$0.02	\$0.90
119	MOBILE WO	MOBILE WO AA	AIRWATCH	Basic Support/Subscription VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOAA-A-U-2M-GSSS-C	Extended Warranties	\$1.56	2.27%	\$0.04	\$1.52
120	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Production Support/Subscription VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOAA-A-U-2M-PSSS-A	Extended Warranties	\$1.84	2.27%	\$0.04	\$1.80
121	MOBILE WO	MOBILE WO AA	AIRWATCH	Production Support/Subscription VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOAA-A-U-2M-PSSS-C	Extended Warranties	\$1.84	2.27%	\$0.04	\$1.80
122	MOBILE WO	MOBILE WO AA	AIRWATCH	U.S. Federal Production Support/Subscription VMware Workspace ONE Application Access (Includes AirWatch) Perpetual: 1 User for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOAA-A-U-2M-PSSS-F	Extended Warranties	\$1.84	2.27%	\$0.04	\$1.80
123	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Application Access: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAA-A-U-G-SSS-A	Extended Warranties	\$5.54	2.27%	\$0.13	\$5.41
124	MOBILE WO	MOBILE WO AA	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Application Access: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAA-A-U-G-SSS-C	Extended Warranties	\$9.35	2.27%	\$0.21	\$9.14
125	MOBILE WO	MOBILE WO AA	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Application Access: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-U-P-SSS-A	Extended Warranties	\$11.00	2.27%	\$0.25	\$10.75
126	MOBILE WO	MOBILE WO AA	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Application Access: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-U-P-SSS-C	Extended Warranties	\$11.00	2.27%	\$0.25	\$10.75
127	MOBILE WO	MOBILE WO AA	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Application Access : 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAA-A-U-P-SSS-F	Extended Warranties	\$11.00	2.27%	\$0.25	\$10.75
128	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-D-G-SSS-A	Extended Warranties	\$14.00	2.27%	\$0.32	\$13.68
129	MOBILE WO	MOBILE WO ADV	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-D-G-SSS-C	Extended Warranties	\$24.00	2.27%	\$0.54	\$23.46
130	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-D-P-SSS-A	Extended Warranties	\$29.00	2.27%	\$0.66	\$28.34
131	MOBILE WO	MOBILE WO ADV	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-D-P-SSS-C	Extended Warranties	\$29.00	2.27%	\$0.66	\$28.34
132	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-D-P-SSS-F	Extended Warranties	\$29.00	2.27%	\$0.66	\$28.34
133	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-TLSS-D-G-A	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83
134	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-TLSS-D-G-C	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
135	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-D-P-A	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
136	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-D-P-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
137	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Includes U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-D-P-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
138	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-TLSS-U-G-A	Software as a Service (SaaS)	\$59.40	2.30%	\$1.37	\$58.03
139	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-TLSS-U-G-C	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
140	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-U-P-A	Software as a Service (SaaS)	\$63.90	2.30%	\$1.47	\$62.43
141	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-U-P-C	Software as a Service (SaaS)	\$106.50	2.30%	\$2.45	\$104.05
142	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Includes U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-TLSS-U-P-F	Software as a Service (SaaS)	\$106.50	2.30%	\$2.45	\$104.05
143	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-U-G-SSS-A	Extended Warranties	\$28.00	2.27%	\$0.64	\$27.36
144	MOBILE WO	MOBILE WO ADV	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOA-A-U-G-SSS-C	Extended Warranties	\$47.00	2.27%	\$1.07	\$45.93
145	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-U-P-SSS-A	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
146	MOBILE WO	MOBILE WO ADV	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-U-P-SSS-C	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
147	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOA-A-U-P-SSS-F	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
148	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year - Available Only with Workspace ONE Enterprise	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAE-A-U-G-SSS-A	Extended Warranties	\$28.00	2.27%	\$0.64	\$27.36
149	MOBILE WO	MOBILE WO ENT	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year - Available Only with Workspace ONE Enterprise	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOAE-A-U-G-SSS-C	Extended Warranties	\$47.00	2.27%	\$1.07	\$45.93
150	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year - Available Only with Workspace ONE Enterprise	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAE-A-U-P-SSS-A	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
151	MOBILE WO	MOBILE WO ENT	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year - Available Only with Workspace ONE Enterprise	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAE-A-U-P-SSS-C	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
152	MOBILE WO	MOBILE WO ENT	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch): 1 User for 1 year - Available Only with Workspace ONE Enterprise	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOAE-A-U-P-SSS-F	Extended Warranties	\$56.00	2.27%	\$1.27	\$54.73
153	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-D-A	Software	\$68.94	4.00%	\$2.76	\$66.18
154	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-D-C	Software	\$114.90	4.00%	\$4.60	\$110.30
155	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-D-F	Software	\$114.90	4.00%	\$4.60	\$110.30
156	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-U-A	Software	\$133.50	4.00%	\$5.34	\$128.16
157	MOBILE WO	MOBILE WO ADV	AIRWATCH	VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-U-C	Software	\$223.00	4.00%	\$8.92	\$214.08
158	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOA-PLL-A-U-F	Software	\$223.00	4.00%	\$8.92	\$214.08
159	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch): 10 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-10U-G-SSS-A	Extended Warranties	\$752.00	2.27%	\$17.07	\$734.93
160	MOBILE WO	MOBILE WO ENT	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch): 10 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-10U-G-SSS-C	Extended Warranties	\$1,253.00	2.27%	\$28.44	\$1,224.56
161	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch): 10 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-10U-P-SSS-A	Extended Warranties	\$1,492.00	2.27%	\$33.87	\$1,458.13
162	MOBILE WO	MOBILE WO ENT	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch): 10 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-10U-P-SSS-C	Extended Warranties	\$1,492.00	2.27%	\$33.87	\$1,458.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
163	MOBILE WO	MOBILE WO ENT	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 10 Users for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-10U-P-SSS-F	Extended Warranties	\$1,492.00	2.27%	\$33.87	\$1,458.13
164	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 200 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-200U-G-SSS-A	Extended Warranties	\$15,036.00	2.27%	\$341.32	\$14,694.68
165	MOBILE WO	MOBILE WO ENT	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 200 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-200U-G-SSS-C	Extended Warranties	\$25,060.00	2.27%	\$568.86	\$24,491.14
166	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 200 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-200U-P-SSS-A	Extended Warranties	\$29,834.00	2.27%	\$677.23	\$29,156.77
167	MOBILE WO	MOBILE WO ENT	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 200 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-200U-P-SSS-C	Extended Warranties	\$29,834.00	2.27%	\$677.23	\$29,156.77
168	MOBILE WO	MOBILE WO ENT	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 200 Users for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-200U-P-SSS-F	Extended Warranties	\$29,834.00	2.27%	\$677.23	\$29,156.77
169	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 20 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-20U-G-SSS-A	Extended Warranties	\$1,504.00	2.27%	\$34.14	\$1,469.86
170	MOBILE WO	MOBILE WO ENT	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 20 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-20U-G-SSS-C	Extended Warranties	\$2,506.00	2.27%	\$56.89	\$2,449.11
171	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 20 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-20U-P-SSS-A	Extended Warranties	\$2,983.00	2.27%	\$67.71	\$2,915.29
172	MOBILE WO	MOBILE WO ENT	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 20 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-20U-P-SSS-C	Extended Warranties	\$2,983.00	2.27%	\$67.71	\$2,915.29
173	MOBILE WO	MOBILE WO ENT	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 20 Users for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-20U-P-SSS-F	Extended Warranties	\$2,983.00	2.27%	\$67.71	\$2,915.29
174	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 100 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-U-G-SSS-A	Extended Warranties	\$7,518.00	2.27%	\$170.66	\$7,347.34
175	MOBILE WO	MOBILE WO ENT	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 100 Users for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOE-U-G-SSS-C	Extended Warranties	\$12,530.00	2.27%	\$284.43	\$12,245.57
176	MOBILE WO	MOBILE WO ENT	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 100 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-U-P-SSS-A	Extended Warranties	\$14,917.00	2.27%	\$338.62	\$14,578.38
177	MOBILE WO	MOBILE WO ENT	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 100 Users for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-U-P-SSS-C	Extended Warranties	\$14,917.00	2.27%	\$338.62	\$14,578.38
178	MOBILE WO	MOBILE WO ENT	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Enterprise Perpetual (Includes AirWatch); 100 Users for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOE-U-P-SSS-F	Extended Warranties	\$14,917.00	2.27%	\$338.62	\$14,578.38
179	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Basic Support/Subscription Workspace ONE Standard (Includes AirWatch), Per User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-2M-A-GSSS-U-A	Extended Warranties	\$2.34	2.27%	\$0.05	\$2.29
180	MOBILE WO	MOBILE WO STD	AIRWATCH	Basic Support/Subscription VMware Workspace ONE Standard (Includes AirWatch), Per User for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-2M-A-GSSS-U-C	Extended Warranties	\$4.00	2.27%	\$0.09	\$3.91
181	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch), Per User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-2M-A-PSSS-U-A	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
182	MOBILE WO	MOBILE WO STD	AIRWATCH	Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch), Per User for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-2M-A-PSSS-U-C	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
183	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch), Per User for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-2M-A-PSSS-U-F	Extended Warranties	\$4.66	2.27%	\$0.11	\$4.55
184	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-3M-D-G-TLSS-A	Software as a Service (SaaS)	\$5.56	2.30%	\$0.13	\$5.43
185	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-3M-D-G-TLSS-C	Software as a Service (SaaS)	\$9.27	2.30%	\$0.21	\$9.06
186	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-D-P-TLSS-A	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
187	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-D-P-TLSS-C	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
188	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-D-P-TLSS-F	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
189	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-3M-U-G-TLSS-A	Software as a Service (SaaS)	\$8.90	2.30%	\$0.20	\$8.70
190	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-3M-U-G-TLSS-C	Software as a Service (SaaS)	\$14.84	2.30%	\$0.34	\$14.50
191	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-U-P-TLSS-A	Software as a Service (SaaS)	\$9.72	2.30%	\$0.22	\$9.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
192	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-U-P-TLSS-C	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
193	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-3M-U-P-TLSS-F	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
194	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Basic Support/Subscription VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-A-D-2M-GSSS-A	Extended Warranties	\$1.30	2.27%	\$0.03	\$1.27
195	MOBILE WO	MOBILE WO STD	AIRWATCH	Basic Support/Subscription VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-A-D-2M-GSSS-C	Extended Warranties	\$2.16	2.27%	\$0.05	\$2.11
196	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-A-D-2M-PSSS-A	Extended Warranties	\$2.66	2.27%	\$0.06	\$2.60
197	MOBILE WO	MOBILE WO STD	AIRWATCH	Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-A-D-2M-PSSS-C	Extended Warranties	\$2.66	2.27%	\$0.06	\$2.60
198	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Production Support/Subscription VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	VA-WOS-A-D-2M-PSSS-F	Extended Warranties	\$2.66	2.27%	\$0.06	\$2.60
199	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-D-G-SSS-A	Extended Warranties	\$9.26	2.27%	\$0.21	\$9.05
200	MOBILE WO	MOBILE WO STD	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 Device for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-D-G-SSS-C	Extended Warranties	\$15.00	2.27%	\$0.34	\$14.66
201	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-D-P-SSS-A	Extended Warranties	\$18.00	2.27%	\$0.41	\$17.59
202	MOBILE WO	MOBILE WO STD	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 Device for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-D-P-SSS-C	Extended Warranties	\$18.00	2.27%	\$0.41	\$17.59
203	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-D-P-SSS-F	Extended Warranties	\$18.00	2.27%	\$0.41	\$17.59
204	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-TLSS-D-G-A	Software as a Service (SaaS)	\$18.54	2.30%	\$0.43	\$18.11
205	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-TLSS-D-G-C	Software as a Service (SaaS)	\$30.90	2.30%	\$0.71	\$30.19
206	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-D-P-A	Software as a Service (SaaS)	\$19.80	2.30%	\$0.46	\$19.34
207	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-D-P-C	Software as a Service (SaaS)	\$33.00	2.30%	\$0.76	\$32.24
208	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Includes U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-D-P-F	Software as a Service (SaaS)	\$33.00	2.30%	\$0.76	\$32.24
209	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-TLSS-U-G-A	Software as a Service (SaaS)	\$29.67	2.30%	\$0.68	\$28.99
210	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-TLSS-U-G-C	Software as a Service (SaaS)	\$49.45	2.30%	\$1.14	\$48.31
211	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-U-P-A	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
212	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-U-P-C	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
213	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Includes U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-TLSS-U-P-F	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
214	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-U-G-SSS-A	Extended Warranties	\$16.00	2.27%	\$0.36	\$15.64
215	MOBILE WO	MOBILE WO STD	AIRWATCH	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-WOS-A-U-G-SSS-C	Extended Warranties	\$26.00	2.27%	\$0.59	\$25.41
216	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-U-P-SSS-A	Extended Warranties	\$31.00	2.27%	\$0.70	\$30.30
217	MOBILE WO	MOBILE WO STD	AIRWATCH	Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-U-P-SSS-C	Extended Warranties	\$31.00	2.27%	\$0.70	\$30.30
218	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch): 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-WOS-A-U-P-SSS-F	Extended Warranties	\$31.00	2.27%	\$0.70	\$30.30
219	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-D-A	Software	\$44.10	4.00%	\$1.76	\$42.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
220	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-D-C	Software	\$73.50	4.00%	\$2.94	\$70.56
221	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-D-F	Software	\$73.50	4.00%	\$2.94	\$70.56
222	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-U-A	Software	\$75.18	4.00%	\$3.01	\$72.17
223	MOBILE WO	MOBILE WO STD	AIRWATCH	VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-U-C	Software	\$125.30	4.00%	\$5.01	\$120.29
224	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WOS-PLL-A-U-F	Software	\$125.30	4.00%	\$5.01	\$120.29
225	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) - Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-D-UG-A	Software	\$27.32	4.00%	\$1.09	\$26.23
226	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) - Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-D-UG-C	Software	\$45.54	4.00%	\$1.82	\$43.72
227	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) - Perpetual: 1 Device	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-D-UG-F	Software	\$45.54	4.00%	\$1.82	\$43.72
228	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-U-UG-A	Software	\$64.48	4.00%	\$2.58	\$61.90
229	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-U-UG-C	Software	\$107.47	4.00%	\$4.30	\$103.17
230	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: VMware Workspace ONE Standard (Includes AirWatch) to Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSA-PLLA-U-UG-F	Software	\$107.47	4.00%	\$4.30	\$103.17
231	MOBILE WO	MOBILE WO ADV	AIRWATCH	Academic Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch), Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WA-PLA-U-UG-A	Software	\$106.00	4.00%	\$4.24	\$101.76
232	MOBILE WO	MOBILE WO ADV	AIRWATCH	Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch), Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WA-PLA-U-UG-C	Software	\$176.50	4.00%	\$7.06	\$169.44
233	MOBILE WO	MOBILE WO ADV	AIRWATCH	U.S. Federal Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Advanced (Includes AirWatch), Perpetual, Per User	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WA-PLA-U-UG-F	Software	\$176.50	4.00%	\$7.06	\$169.44
234	MOBILE WO	MOBILE WO STD	AIRWATCH	Academic Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Standard (Includes AirWatch), Perpetual, Per User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WS-PLA-U-UG-A	Software	\$33.60	4.00%	\$1.34	\$32.26
235	MOBILE WO	MOBILE WO STD	AIRWATCH	Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Standard (Includes AirWatch), Perpetual, Per User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WS-PLA-U-UG-C	Software	\$55.50	4.00%	\$2.22	\$53.28
236	MOBILE WO	MOBILE WO STD	AIRWATCH	U.S. Federal Upgrade: VMware Workspace ONE Standard (Includes AirWatch) Device Based License to Workspace ONE Standard (Includes AirWatch), Perpetual, Per User	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended.	VA-WSD-WS-PLA-U-UG-F	Software	\$55.50	4.00%	\$2.22	\$53.28
237	MOBILE WO	STANDALONE MDM	AIRWATCH	VMware AirWatch Professional Services Travel and Expense - daily, One Time Fee	VMware AirWatch Professional Services Travel and Expense - daily, One Time Fee.	V-PS-TE-AW	PSO SKU-Based	\$630.00	2.00%	\$12.60	\$617.40
238	MOBILE WO	STANDALONE MDM	AIRWATCH	U.S. Federal VMware AirWatch Professional Services Travel and Expense - daily, One Time Fee	U.S. Federal VMware AirWatch Professional Services Travel and Expense - daily, One Time Fee.	V-PS-TE-AW-F	PSO SKU-Based	\$630.00	2.00%	\$12.60	\$617.40
239	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Basic Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	V-SCT-SSS-U-G-A	Extended Warranties	\$11.33	2.27%	\$0.26	\$11.07
240	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Basic Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	V-SCT-SSS-U-G-C	Extended Warranties	\$19.57	2.27%	\$0.44	\$19.13
241	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Academic Production Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	V-SCT-SSS-U-P-A	Extended Warranties	\$23.69	2.27%	\$0.54	\$23.15
242	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH	Production Support/Subscription for VMware Socialcast: 1 User for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	V-SCT-SSS-U-P-C	Extended Warranties	\$23.69	2.27%	\$0.54	\$23.15
243	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-12PT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
244	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-24PT0-F1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
245	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-36PT0-F1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
246	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 3 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-3PT0-F1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
247	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-48PT0-F1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
248	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AACCP-60PT0-F1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
249	EMM	BUNDLES	AIRWATCH CLOUD	AirWatch by VMware Government Services Blue Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-ABMSP-12PT0-F1S	Software as a Service (SaaS)	\$117.42	2.30%	\$2.70	\$114.72
250	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Blue Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-ABMSP-3PT0-F1S	Software as a Service (SaaS)	\$35.23	2.30%	\$0.81	\$34.42
251	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Blue Management Suite Subscription to Yellow Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGD-ABYSP-12PT0-F1S	Software as a Service (SaaS)	\$39.66	2.30%	\$0.91	\$38.75
252	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite Subscription to Blue Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGD-AGBSP-12PT0-F1S	Software as a Service (SaaS)	\$27.19	2.30%	\$0.63	\$26.56
253	EMM	BUNDLES	AIRWATCH CLOUD	AirWatch by VMware Government Services Green Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Green Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AGMSP-12PT0-F1S	Software as a Service (SaaS)	\$92.70	2.30%	\$2.13	\$90.57
254	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Green Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Green Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AGMSP-3PT0-F1S	Software as a Service (SaaS)	\$27.81	2.30%	\$0.64	\$27.17
255	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite Subscription to Orange Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud, FedRAMP Approved.	AGD-AGOSP-12PT0-F1S	Software as a Service (SaaS)	\$10.20	2.30%	\$0.23	\$9.97
256	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite Subscription to Yellow Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGD-AGYSP-12PT0-F1S	Software as a Service (SaaS)	\$66.85	2.30%	\$1.54	\$65.31
257	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-12PT0-F1S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
258	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-24PT0-F1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
259	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-36PT0-F1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
260	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 3 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-3PT0-F1S	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
261	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-48PT0-F1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
262	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AINTP-60PT0-F1S	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
263	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for Department of Defense and Federal Agencies only - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDODP-12PT0-F1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
264	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for Department of Defense and Federal Agencies only - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDODP-24PT0-F1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
265	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for Department of Defense and Federal Agencies only - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDODP-36PT0-F1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
266	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for State, Local, Tribal, Fed Contractor only - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDSL-12PT0-F1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
267	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for State, Local, Tribal, Fed Contractor only - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDSL-24PT0-F1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
268	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Threat Defense Add-on - FedRAMP Moderate and DISA IL2 Authorized for State, Local, Tribal, Fed Contractor only - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Please note the UEM and this add-on are 2 different FedRAMP and DISA authorization levels. Service is FedRAMP Moderate and DISA IL2 Authorized. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGD-AMTDSL-36PT0-F1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
269	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Cloud - FedRAMP Approved - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Month Prepaid	VMware AirWatch Cloud - FedRAMP Approved - Managed Hosting UAT Environment, Fee / Environment	AGD-AMUAT-12PT0-F1S	Software as a Service (SaaS)	\$18,500.00	2.30%	\$425.50	\$18,074.50
270	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Cloud - FedRAMP Approved - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Month Prepaid	VMware AirWatch Cloud - FedRAMP Approved - Managed Hosting UAT Environment, Fee / Environment	AGD-AMUAT-36PT0-F1S	Software as a Service (SaaS)	\$55,500.00	2.30%	\$1,276.50	\$54,223.50
271	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Orange Management Suite Subscription to Blue Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGD-AOBSP-12PT0-F1S	Software as a Service (SaaS)	\$17.00	2.30%	\$0.39	\$16.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
272	EMM	BUNDLES	AIRWATCH CLOUD	AirWatch by VMware Government Services Orange Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AOMSP-12PT0-F1S	Software as a Service (SaaS)	\$101.97	2.30%	\$2.35	\$99.62
273	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Orange Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AOMSP-3PT0-F1S	Software as a Service (SaaS)	\$30.59	2.30%	\$0.70	\$29.89
274	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Orange Management Suite Subscription to Yellow Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGD-AOYSP-12PT0-F1S	Software as a Service (SaaS)	\$56.65	2.30%	\$1.30	\$55.35
275	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPAFP-12PT0-F1S	Software as a Service (SaaS)	\$64.11	2.30%	\$1.47	\$62.64
276	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPAFP-24PT0-F1S	Software as a Service (SaaS)	\$128.22	2.30%	\$2.95	\$125.27
277	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPAFP-36PT0-F1S	Software as a Service (SaaS)	\$173.09	2.30%	\$3.98	\$169.11
278	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPAFP-48PT0-F1S	Software as a Service (SaaS)	\$230.79	2.30%	\$5.31	\$225.48
279	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPAFP-60PT0-F1S	Software as a Service (SaaS)	\$288.49	2.30%	\$6.64	\$281.85
280	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPSFP-12PT0-F1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
281	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPSFP-24PT0-F1S	Software as a Service (SaaS)	\$92.16	2.30%	\$2.12	\$90.04
282	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPSFP-36PT0-F1S	Software as a Service (SaaS)	\$124.42	2.30%	\$2.86	\$121.56
283	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPSFP-48PT0-F1S	Software as a Service (SaaS)	\$165.89	2.30%	\$3.82	\$162.07
284	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Moderate Approved.	AGD-ASUPSFP-60PT0-F1S	Software as a Service (SaaS)	\$207.36	2.30%	\$4.77	\$202.59
285	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Blue Management Suite to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFBAP-12PT0-F1S	Software as a Service (SaaS)	\$33.78	2.30%	\$0.78	\$33.00
286	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite to Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Governmen+834t Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved.	AGD-AUFGSP-12PT0-F1S	Software as a Service (SaaS)	\$27.30	2.30%	\$0.63	\$26.67
287	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Orange Management Suite to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFOAP-12PT0-F1S	Software as a Service (SaaS)	\$49.23	2.30%	\$1.13	\$48.10
288	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFSAP-12PT0-F1S	Software as a Service (SaaS)	\$31.20	2.30%	\$0.72	\$30.48
289	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFSAP-24PT0-F1S	Software as a Service (SaaS)	\$62.40	2.30%	\$1.44	\$60.96
290	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFSAP-36PT0-F1S	Software as a Service (SaaS)	\$84.24	2.30%	\$1.94	\$82.30
291	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFSAP-48PT0-F1S	Software as a Service (SaaS)	\$112.32	2.30%	\$2.58	\$109.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
292	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Production Support - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved.	AGD-AUFSAP-60PT0-F1S	Software as a Service (SaaS)	\$140.40	2.30%	\$3.23	\$137.17
293	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-12PT0-F1S	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
294	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-24PT0-F1S	Software as a Service (SaaS)	\$302.40	2.30%	\$6.96	\$295.44
295	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-36PT0-F1S	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
296	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 3 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-3PT0-F1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32
297	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-48PT0-F1S	Software as a Service (SaaS)	\$544.32	2.30%	\$12.52	\$531.80
298	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOAP-60PT0-F1S	Software as a Service (SaaS)	\$680.40	2.30%	\$15.65	\$664.75
299	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-12PT0-F1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
300	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-24PT0-F1S	Software as a Service (SaaS)	\$240.00	2.30%	\$5.52	\$234.48
301	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-36PT0-F1S	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
302	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 3 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-3PT0-F1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
303	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-48PT0-F1S	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
304	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / Device - FedRAMP Approved - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AWOSP-60PT0-F1S	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
305	EMM	BUNDLES	AIRWATCH CLOUD	AirWatch by VMware Government Services Yellow Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AYMSP-12PT0-F1S	Software as a Service (SaaS)	\$153.47	2.30%	\$3.53	\$149.94
306	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Yellow Management Suite Subscription - Dedicated Cloud, Fee / Device, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 devices and FedRAMP environment setup fee.	AGD-AYMSP-3PT0-F1S	Software as a Service (SaaS)	\$46.04	2.30%	\$1.06	\$44.98
307	EMM	STANDALONE MDM	AIRWATCH CLOUD	AirWatch by VMware Government Services Cloud - Dedicated Environment Setup in FISMA Compliant Data Center, One Time Fee, FedRAMP approved / Environment - One Time	AirWatch by VMware Government Services Cloud - Dedicated Environment Setup in FedRAMP approved Data Center, One Time Fee / Environment.	AGS-GSDES-1TCT0-F1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
308	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGU-AACCP-12PT0-F1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
309	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGU-AACCP-24PT0-F1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
310	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AACCP-36PT0-F1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
311	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 3 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AACCP-3PT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
312	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AACCP-48PT0-F1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
313	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Government Services Workspace ONE Access Add-on for On Premise Customers - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE On Premise licenses. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AACCP-60PT0-F1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
314	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Blue Management Suite Subscription Device Based to User Based - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGU-ABDUP-12PT0-F1S	Software as a Service (SaaS)	\$114.89	2.30%	\$2.64	\$112.25
315	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Blue Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-ABMSP-12PT0-F1S	Software as a Service (SaaS)	\$221.86	2.30%	\$5.10	\$216.76
316	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Blue Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Blue Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-ABMSP-3PT0-F1S	Software as a Service (SaaS)	\$66.56	2.30%	\$1.53	\$65.03
317	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite Subscription Device Based to User Based - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Green Management Suite Subscription, Dedicated Cloud. FedRAMP Approved.	AGU-AGDUP-12PT0-F1S	Software as a Service (SaaS)	\$93.13	2.30%	\$2.14	\$90.99
318	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Green Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Green Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AGMSP-12PT0-F1S	Software as a Service (SaaS)	\$177.37	2.30%	\$4.08	\$173.29
319	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Green Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Green Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AGMSP-3PT0-F1S	Software as a Service (SaaS)	\$53.21	2.30%	\$1.22	\$51.99
320	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AINTP-12PT0-F1S	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
321	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AINTP-24PT0-F1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
322	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AINTP-36PT0-F1S	Software as a Service (SaaS)	\$291.60	2.30%	\$6.71	\$284.89
323	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 3 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AINTP-3PT0-F1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
324	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	AGU-AINTP-48PT0-F1S	Software as a Service (SaaS)	\$388.80	2.30%	\$8.94	\$379.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
325	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Government Services Workspace ONE Intelligence Add-on - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE licenses. License quantity should match entire Workspace ONE license quantity. Initial purchase requires a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AGU-AINTP-60PT0-F1S	Software as a Service (SaaS)	\$486.00	2.30%	\$11.18	\$474.82
326	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Orange Management Suite Subscription Device Based to User Based - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud. FedRAMP Approved.	AGU-AODUP-12PT0-F1S	Software as a Service (SaaS)	\$101.29	2.30%	\$2.33	\$98.96
327	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Orange Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AOMSP-12PT0-F1S	Software as a Service (SaaS)	\$194.05	2.30%	\$4.46	\$189.59
328	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Orange Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Orange Management Suite Subscription, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AOMSP-3PT0-F1S	Software as a Service (SaaS)	\$58.22	2.30%	\$1.34	\$56.88
329	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPAFP-12PT0-F1S	Software as a Service (SaaS)	\$115.40	2.30%	\$2.65	\$112.75
330	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPAFP-24PT0-F1S	Software as a Service (SaaS)	\$230.79	2.30%	\$5.31	\$225.48
331	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPAFP-36PT0-F1S	Software as a Service (SaaS)	\$311.57	2.30%	\$7.17	\$304.40
332	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPAFP-48PT0-F1S	Software as a Service (SaaS)	\$415.43	2.30%	\$9.55	\$405.88
333	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Advanced FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPAFP-60PT0-F1S	Software as a Service (SaaS)	\$519.29	2.30%	\$11.94	\$507.35
334	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPSFP-12PT0-F1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
335	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPSFP-24PT0-F1S	Software as a Service (SaaS)	\$165.89	2.30%	\$3.82	\$162.07
336	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPSFP-36PT0-F1S	Software as a Service (SaaS)	\$223.95	2.30%	\$5.15	\$218.80
337	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPSFP-48PT0-F1S	Software as a Service (SaaS)	\$298.60	2.30%	\$6.87	\$291.73
338	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Standard FedRAMP Moderate Approved - Managed Hosting - Per User - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Moderate Approved.	AGU-ASUPSFP-60PT0-F1S	Software as a Service (SaaS)	\$373.25	2.30%	\$8.58	\$364.67
339	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Advanced Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFADP-12PT0-F1S	Software as a Service (SaaS)	\$120.96	2.30%	\$2.78	\$118.18
340	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Advanced Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFADP-24PT0-F1S	Software as a Service (SaaS)	\$241.92	2.30%	\$5.56	\$236.36
341	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Advanced Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFADP-36PT0-F1S	Software as a Service (SaaS)	\$326.59	2.30%	\$7.51	\$319.08
342	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Advanced Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFADP-48PT0-F1S	Software as a Service (SaaS)	\$435.46	2.30%	\$10.02	\$425.44
343	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Advanced Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFADP-60PT0-F1S	Software as a Service (SaaS)	\$544.32	2.30%	\$12.52	\$531.80
344	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Blue Management Suite to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFBAP-12PT0-F1S	Software as a Service (SaaS)	\$50.30	2.30%	\$1.16	\$49.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
345	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Green Management Suite to Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFGSP-12PT0-F1S	Software as a Service (SaaS)	\$38.63	2.30%	\$0.89	\$37.74
346	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Orange Management Suite to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFOAP-12PT0-F1S	Software as a Service (SaaS)	\$78.11	2.30%	\$1.80	\$76.31
347	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSAP-12PT0-F1S	Software as a Service (SaaS)	\$56.16	2.30%	\$1.29	\$54.87
348	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSAP-24PT0-F1S	Software as a Service (SaaS)	\$112.32	2.30%	\$2.58	\$109.74
349	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSAP-36PT0-F1S	Software as a Service (SaaS)	\$151.63	2.30%	\$3.49	\$148.14
350	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSAP-48PT0-F1S	Software as a Service (SaaS)	\$202.18	2.30%	\$4.65	\$197.53
351	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard to Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Production Support - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSAP-60PT0-F1S	Software as a Service (SaaS)	\$252.72	2.30%	\$5.81	\$246.91
352	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSDP-12PT0-F1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
353	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSDP-24PT0-F1S	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
354	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSDP-36PT0-F1S	Software as a Service (SaaS)	\$259.20	2.30%	\$5.96	\$253.24
355	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSDP-48PT0-F1S	Software as a Service (SaaS)	\$345.60	2.30%	\$7.95	\$337.65
356	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Government Services Workspace ONE Standard Per Device to Per User - Dedicated Cloud - FedRAMP Approved - Production Support - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud. FedRAMP Approved.	AGU-AUFSDP-60PT0-F1S	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
357	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-12PT0-F1S	Software as a Service (SaaS)	\$272.16	2.30%	\$6.26	\$265.90
358	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-24PT0-F1S	Software as a Service (SaaS)	\$544.32	2.30%	\$12.52	\$531.80
359	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-36PT0-F1S	Software as a Service (SaaS)	\$734.83	2.30%	\$16.90	\$717.93
360	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 3 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-3PT0-F1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
361	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-48PT0-F1S	Software as a Service (SaaS)	\$979.78	2.30%	\$22.53	\$957.25
362	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Government Services Workspace ONE Advanced - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Advanced, Dedicated Cloud. FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOAP-60PT0-F1S	Software as a Service (SaaS)	\$1,224.72	2.30%	\$28.17	\$1,196.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
363	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 12 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-12PT0-F1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
364	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 24 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-24PT0-F1S	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
365	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 36 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-36PT0-F1S	Software as a Service (SaaS)	\$583.20	2.30%	\$13.41	\$569.79
366	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 3 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-3PT0-F1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
367	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 48 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-48PT0-F1S	Software as a Service (SaaS)	\$777.60	2.30%	\$17.88	\$759.72
368	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Government Services Workspace ONE Standard - Dedicated Cloud, Fee / User - FedRAMP Approved - Subscription - 60 Month Prepaid	VMware Government Services Workspace ONE Standard, Dedicated Cloud, FedRAMP Approved. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AWOSP-60PT0-F1S	Software as a Service (SaaS)	\$972.00	2.30%	\$22.36	\$949.64
369	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal Upgrade: AirWatch by VMware Government Services Yellow Management Suite Subscription Device Based to User Based - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	Upgrade to AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access.	AGU-AYDUP-12PT0-F1S	Software as a Service (SaaS)	\$146.61	2.30%	\$3.37	\$143.24
370	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Yellow Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AYMSP-12PT0-F1S	Software as a Service (SaaS)	\$286.75	2.30%	\$6.60	\$280.15
371	EMM	BUNDLES	AIRWATCH CLOUD	U.S. Federal AirWatch by VMware Government Services Yellow Management Suite Subscription - Dedicated Cloud, Fee / User, FedRAMP Approved - Subscription - 3 Month Prepaid	AirWatch by VMware Government Services Yellow Management Suite Subscription, Dedicated Cloud, FedRAMP Approved. This Bundle does not include Workspace ONE Access. Initial purchase requires a minimum purchase of 3,000 users and FedRAMP environment setup fee.	AGU-AYMSP-3PT0-F1S	Software as a Service (SaaS)	\$86.03	2.30%	\$1.98	\$84.05
372	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / Device, FedRAMP Approved - Subscription - 12 Monthly Payments	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / Device. Does NOT include hosting for Workspace ONE Access.	AHD-AGSPL-12MT0-F1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
373	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / Device, FedRAMP Approved - Subscription - 12 Month Prepaid	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / Device. Does NOT include hosting for Workspace ONE Access.	AHD-AGSPL-12PT0-F1S	Software as a Service (SaaS)	\$52.50	2.30%	\$1.21	\$51.29
374	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / Device, FedRAMP Approved - Subscription - 36 Monthly Payments	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / Device. Does NOT include hosting for Workspace ONE Access.	AHD-AGSPL-36MT0-F1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
375	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / Device, FedRAMP Approved - Subscription - 36 Month Prepaid	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / Device. Does NOT include hosting for Workspace ONE Access.	AHD-AGSPL-36PT0-F1S	Software as a Service (SaaS)	\$157.50	2.30%	\$3.62	\$153.88
376	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / User, FedRAMP Approved - Subscription - 12 Monthly Payments	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / User. Does NOT include hosting for Workspace ONE Access.	AHU-AGSPL-12MT0-F1S	Software as a Service (SaaS)	\$8.75	2.30%	\$0.20	\$8.55
377	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / User, FedRAMP Approved - Subscription - 12 Month Prepaid	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / User. Does NOT include hosting for Workspace ONE Access.	AHU-AGSPL-12PT0-F1S	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
378	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / User, FedRAMP Approved - Subscription - 36 Monthly Payments	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / User. Does NOT include hosting for Workspace ONE Access.	AHU-AGSPL-36MT0-F1S	Software as a Service (SaaS)	\$8.75	2.30%	\$0.20	\$8.55
379	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Government Services Dedicated Cloud for Perpetual Licenses, Fee / User, FedRAMP Approved - Subscription - 36 Month Prepaid	VMware AirWatch Government Services Cloud in FedRAMP approved Data Center, Annual Fee / User. Does NOT include hosting for Workspace ONE Access.	AHU-AGSPL-36PT0-F1S	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
380	EMM	EXPRESS	AIRWATCH CLOUD	Academic VMware Workspace ONE Express - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Provides basic Mobile Device Management and Application Management. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 500 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	ASD-AAEXB-24MT0-A1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
381	EMM	EXPRESS	AIRWATCH CLOUD	VMware Workspace ONE Express - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provides basic Mobile Device Management and Application Management. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 500 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	ASD-AAEXB-24MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
382	EMM	EXPRESS	AIRWATCH CLOUD	Academic VMware Workspace ONE Express - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provides basic Mobile Device Management and Application Management. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 500 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	ASD-AAEXB-36MT0-A1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
383	EMM	EXPRESS	AIRWATCH CLOUD	VMware Workspace ONE Express - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provides basic Mobile Device Management and Application Management. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 500 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	ASD-AAEXB-36MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
384	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM Add-On-Accelerated - Managed Hosting - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDM-ACCEL-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
385	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM Add-On-Accelerated - Managed Hosting - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDM-ACCEL-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
386	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Accelerated - Managed Hosting - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDM-ACDEP-1TCT0-A1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
387	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Accelerated - Managed Hosting - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDM-ACDEP-1TCT0-C1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
388	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic Workspace ONE Deployment Add-on-Professional - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDM-ACPRO-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
389	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Workspace ONE Deployment Add-on-Professional - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDM-ACPRO-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
390	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Advanced - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDM-ADAOD-1TCT0-A1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29
391	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Advanced - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDM-ADAOD-1TCT0-C1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
392	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Standard - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDM-ASTAO-1TCT0-A1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
393	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Standard - Managed Hosting - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDM-ASTAO-1TCT0-C1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
394	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Managed Hosting - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMM-1TCT0-A1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
395	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Managed Hosting - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMM-1TCT0-C1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
396	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Managed Hosting - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMOB-1TCT0-A1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
397	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Managed Hosting - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMOB-1TCT0-C1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
398	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Managed Hosting - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMOD-1TCT0-A1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00
399	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Managed Hosting - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDM-DNCMOD-1TCT0-C1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00
400	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Managed Hosting	WDM-INFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
401	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Managed Hosting	WDM-INFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
402	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Managed Hosting	WDM-INFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
403	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Managed Hosting	WDM-INFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
404	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Managed Hosting	WDM-INONE-1TCT0-A1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
405	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Managed Hosting	WDM-INONE-1TCT0-C1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
406	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Managed Hosting	WDM-INTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
407	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Managed Hosting	WDM-INTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
408	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Managed Hosting	WDM-INTWO-1TCT0-A1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
409	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Managed Hosting	WDM-INTWO-1TCT0-C1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
410	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email - Managed Hosting - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDM-MDMED-1TCT0-A1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
411	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email - Managed Hosting - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDM-MDMED-1TCT0-C1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
412	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email/Productivity - Managed Hosting - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDM-MDMEP-1TCT0-A1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
413	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email/Productivity - Managed Hosting - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDM-MDMEP-1TCT0-C1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
414	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Managed Hosting	WDM-OFFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
415	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Managed Hosting	WDM-OFFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
416	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Managed Hosting	WDM-OFFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
417	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Managed Hosting	WDM-OFFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
418	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Managed Hosting	WDM-OFONE-1TCT0-A1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
419	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Managed Hosting	WDM-OFONE-1TCT0-C1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
420	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Managed Hosting	WDM-OFTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
421	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Managed Hosting	WDM-OFTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
422	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Managed Hosting	WDM-OFTWO-1TCT0-A1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
423	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Managed Hosting - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Managed Hosting	WDM-OFTWO-1TCT0-C1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
424	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Advanced - Managed Hosting - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDM-WOADA-1TCT0-A1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
425	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Advanced - Managed Hosting - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDM-WOADA-1TCT0-C1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92
426	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Standard - Managed Hosting - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDM-WOSDS-1TCT0-A1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
427	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Standard - Managed Hosting - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDM-WOSDS-1TCT0-C1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
428	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM Add-On - Accelerated - Perpetual Hosted - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDP-ACCEL-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
429	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM Add-On - Accelerated - Perpetual Hosted - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDP-ACCEL-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
430	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Accelerated - Perpetual Hosted - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDP-ACDEP-1TCT0-A1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
431	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Accelerated - Perpetual Hosted - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDP-ACDEP-1TCT0-C1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
432	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic Workspace ONE Deployment Add-on - Professional - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDP-ACPRO-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
433	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Workspace ONE Deployment Add-on - Professional - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDP-ACPRO-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
434	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Advanced - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDP-ADAOD-1TCT0-A1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
435	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Advanced - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDP-ADAOD-1TCT0-C1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29
436	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Standard - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDP-ASTAO-1TCT0-A1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
437	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Standard - Perpetual Hosted - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDP-ASTAO-1TCT0-C1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
438	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMNM-1TCT0-A1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
439	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMNM-1TCT0-C1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
440	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMOB-1TCT0-A1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
441	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMOB-1TCT0-C1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
442	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMOD-1TCT0-A1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00
443	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Perpetual Hosted - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDP-DNCMOD-1TCT0-C1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00
444	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Perpetual Hosted	WDP-INFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
445	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Perpetual Hosted	WDP-INFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
446	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Perpetual Hosted	WDP-INFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
447	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Perpetual Hosted	WDP-INFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
448	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Perpetual Hosted	WDP-INONE-1TCT0-A1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
449	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Perpetual Hosted	WDP-INONE-1TCT0-C1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
450	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Perpetual Hosted	WDP-INTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
451	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Perpetual Hosted	WDP-INTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
452	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Perpetual Hosted	WDP-INTWO-1TCT0-A1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
453	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Perpetual Hosted	WDP-INTWO-1TCT0-C1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
454	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email - Perpetual Hosted - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDP-MDMED-1TCT0-A1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
455	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email - Perpetual Hosted - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDP-MDMED-1TCT0-C1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
456	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email/Productivity - Perpetual Hosted - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDP-MDMEP-1TCT0-A1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
457	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email/Productivity - Perpetual Hosted - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDP-MDMEP-1TCT0-C1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
458	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Perpetual Hosted	WDP-OFFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
459	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Perpetual Hosted	WDP-OFFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
460	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Perpetual Hosted	WDP-OFFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
461	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Perpetual Hosted	WDP-OFFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
462	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Perpetual Hosted	WDP-OFONE-1TCT0-A1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
463	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Perpetual Hosted	WDP-OFONE-1TCT0-C1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
464	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Perpetual Hosted	WDP-OFTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
465	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Perpetual Hosted	WDP-OFTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
466	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Perpetual Hosted	WDP-OFTWO-1TCT0-A1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
467	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Perpetual Hosted - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Perpetual Hosted	WDP-OFTWO-1TCT0-C1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
468	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Advanced - Perpetual Hosted - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDP-WOADA-1TCT0-A1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92
469	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Advanced - Perpetual Hosted - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDP-WOADA-1TCT0-C1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92
470	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Standard - Perpetual Hosted - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDP-WOSDS-1TCT0-A1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
471	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Standard - Perpetual Hosted - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDP-WOSDS-1TCT0-C1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
472	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM Add-On - Accelerated - Shared Cloud - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDS-ACCEL-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
473	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE UEM Add-On-Accelerated - Shared Cloud - One Time	This must be purchased in addition to an AirWatch Deployment - Green/Orange or Blue/Yellow bundle, for a 5-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to WS1 Deployment - Standard or Advanced, Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDS-ACCEL-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
474	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Accelerated - Shared Cloud - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDS-ACDEP-1TCT0-A1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
475	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Accelerated - Shared Cloud - One Time	This must be purchased in addition to any Workspace ONE Deployment - Standard or Advanced bundle, for a 7-day commitment to complete their implementation (if a client availability or does not complete pre-requisites the commitment for completion is voided, but the time will be provided). This Add-On cannot be attached to Silver or Gold Enterprise Service bundles. Or to any other service offering.	WDS-ACDEP-1TCT0-C1S	Software as a Service (SaaS)	\$18,055.00	2.30%	\$415.27	\$17,639.74
476	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Workspace ONE Deployment Add-on - Professional - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDS-ACPRO-1TCT0-A1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43
477	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Workspace ONE Deployment Add-on-Professional - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service, if a client needs more than one of the Professional Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Professional Deployment Add-Ons including but not limited to the following: Workspace ONE Access. See the Datasheet for the full list.	WDS-ACPRO-1TCT0-C1S	Software as a Service (SaaS)	\$9,025.00	2.30%	\$207.58	\$8,817.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
478	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Advanced - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDS-ADAOD-1TCT0-A1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29
479	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Advanced - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Advanced Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Advanced Deployment Add-Ons including but not limited to the following: VMware Workspace ONE Access, Socialcast, Migrate to AirWatch, etc. See the Datasheet for the full list.	WDS-ADAOD-1TCT0-C1S	Software as a Service (SaaS)	\$6,770.00	2.30%	\$155.71	\$6,614.29
480	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment Add-on - Standard - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDS-ASTAO-1TCT0-A1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
481	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment Add-on - Standard - Shared Cloud - One Time	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Standard Add-Ons, multiple of this SKU needs to be purchased. Includes ONE of the Standard Deployment Add-Ons including but not limited to the following: ACC, SEG, Powershell, ENS, AW Tunnel, Windows Proxy, Content-Standard, Reports, HA, DR, Certificate Integration-Standard, Application Server Migration, Database Server Migration, etc. See the Datasheet for the full list.	WDS-ASTAO-1TCT0-C1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
482	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Shared Cloud - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCNM-1TCT0-A1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
483	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management - Shared Cloud - One Time	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCNM-1TCT0-C1S	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
484	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Shared Cloud - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCMOB-1TCT0-A1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
485	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Mobile - Shared Cloud - One Time	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCMOB-1TCT0-C1S	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
486	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Shared Cloud - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCMOD-1TCT0-A1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00
487	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Professional Services Deploy and Consume - Modern Management - Shared Cloud - One Time	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	WDS-DNCMOD-1TCT0-C1S	Software as a Service (SaaS)	\$85,000.00	2.30%	\$1,955.00	\$83,045.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
488	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Shared Cloud	WDS-INFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
489	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - Shared Cloud	WDS-INFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
490	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Shared Cloud	WDS-INFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
491	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - Shared Cloud	WDS-INFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
492	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Shared Cloud	WDS-INONE-1TCT0-A1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
493	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - Shared Cloud	WDS-INONE-1TCT0-C1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
494	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Shared Cloud	WDS-INTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
495	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - Shared Cloud	WDS-INTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
496	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Shared Cloud	WDS-INTWO-1TCT0-A1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
497	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - Shared Cloud	WDS-INTWO-1TCT0-C1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
498	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email - Shared Cloud - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDS-MDMED-1TCT0-A1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
499	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email - Shared Cloud - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDS-MDMED-1TCT0-C1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
500	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE UEM-MDM/Email/Productivity - Shared Cloud - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDS-MMEP-1TCT0-A1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
501	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE UEM-MDM/Email/Productivity - Shared Cloud - One Time	DISCLAIMER: VMware Workspace ONE UEM-MDM/Email/Productivity bundle includes limited software installation and configuration for the specified license suite, it only includes Workspace ONE Access functionality for unified app catalog. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All services paid in advance and delivered by VMware professionals.	WDS-MMEP-1TCT0-C1S	Software as a Service (SaaS)	\$11,285.00	2.30%	\$259.56	\$11,025.45
502	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Shared Cloud	WDS-OFFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
503	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - Shared Cloud	WDS-OFFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
504	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Shared Cloud	WDS-OFFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
505	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - Shared Cloud	WDS-OFFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
506	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Shared Cloud	WDS-OFOONE-1TCT0-A1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
507	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - Shared Cloud	WDS-OFOONE-1TCT0-C1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
508	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Shared Cloud	WDS-OFTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
509	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - Shared Cloud	WDS-OFTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
510	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Shared Cloud	WDS-OFTWO-1TCT0-A1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
511	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Shared Cloud - One Time	VMware Workspace ONE Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - Shared Cloud	WDS-OFTWO-1TCT0-C1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
512	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Advanced - Shared Cloud - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDS-WOADA-1TCT0-A1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92
513	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Advanced - Shared Cloud - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDS-WOADA-1TCT0-C1S	Software as a Service (SaaS)	\$18,960.00	2.30%	\$436.08	\$18,523.92
514	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Deployment - Standard - Shared Cloud - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDS-WOSDS-1TCT0-A1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
515	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Deployment - Standard - Shared Cloud - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	WDS-WOSDS-1TCT0-C1S	Software as a Service (SaaS)	\$13,090.00	2.30%	\$301.07	\$12,788.93
516	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Managed Hosting Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup. One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHD-AMHPL-12PT0-A1S	Software as a Service (SaaS)	\$14.83	2.30%	\$0.34	\$14.49
517	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Managed Hosting Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup. One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHD-AMHPL-12PT0-C1S	Software as a Service (SaaS)	\$24.72	2.30%	\$0.57	\$24.15
518	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Managed Hosting Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup. One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHD-AMHPL-36PT0-A1S	Software as a Service (SaaS)	\$44.50	2.30%	\$1.02	\$43.48
519	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Managed Hosting Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup. One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHD-AMHPL-36PT0-C1S	Software as a Service (SaaS)	\$74.16	2.30%	\$1.71	\$72.45
520	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device	WHD-ASHPL-12PT0-A1S	Software as a Service (SaaS)	\$7.42	2.30%	\$0.17	\$7.25
521	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device	WHD-ASHPL-12PT0-C1S	Software as a Service (SaaS)	\$12.36	2.30%	\$0.28	\$12.08
522	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device	WHD-ASHPL-36PT0-A1S	Software as a Service (SaaS)	\$22.25	2.30%	\$0.51	\$21.74
523	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / Device	WHD-ASHPL-36PT0-C1S	Software as a Service (SaaS)	\$37.08	2.30%	\$0.85	\$36.23
524	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / Device	WHD-ASIPL-12PT0-A1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
525	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 Device - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / Device	WHD-ASIPL-12PT0-C1S	Software as a Service (SaaS)	\$6.25	2.30%	\$0.14	\$6.11
526	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / Device	WHD-ASIPL-36PT0-A1S	Software as a Service (SaaS)	\$11.25	2.30%	\$0.26	\$10.99
527	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 Device - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / Device	WHD-ASIPL-36PT0-C1S	Software as a Service (SaaS)	\$18.75	2.30%	\$0.43	\$18.32
528	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Environment Set Up Fee	SPF for direct deals only and ELA eligible	WHE-AHIEO-1TCT0-A1S	Software as a Service (SaaS)	\$12,250.00	2.30%	\$281.75	\$11,968.25
529	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Environment Set Up Fee	SPF for direct deals only and ELA eligible	WHE-AHIEO-1TCT0-C1S	Software as a Service (SaaS)	\$12,250.00	2.30%	\$281.75	\$11,968.25
530	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 12 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-12PT0-A1S	Software as a Service (SaaS)	\$1,200.00	2.30%	\$27.60	\$1,172.40
531	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 12 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-12PT0-C1S	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
532	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 24 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-24PT0-A1S	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
533	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 24 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-24PT0-C1S	Software as a Service (SaaS)	\$4,000.00	2.30%	\$92.00	\$3,908.00
534	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 36 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-36PT0-A1S	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
535	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 36 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-36PT0-C1S	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
536	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 48 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-48PT0-A1S	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60
537	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 48 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-48PT0-C1S	Software as a Service (SaaS)	\$8,000.00	2.30%	\$184.00	\$7,816.00
538	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 60 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-60PT0-A1S	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
539	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Workspace ONE Hierarchy Department Maintenance Fee / Department - Subscription - 60 Month Prepaid	SPF for direct deals only and ELA eligible	WHE-AHIER-60PT0-C1S	Software as a Service (SaaS)	\$10,000.00	2.30%	\$230.00	\$9,770.00
540	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Latest Mode Environment Setup, One Time Fee / Environment - Subscription - One Time	AirWatch Cloud - Latest Mode Environment Setup, One Time Fee / Environment	WHE-AMDL-1TCT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
541	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Latest Mode Environment Setup, One Time Fee / Environment - Subscription - One Time	AirWatch Cloud - Latest Mode Environment Setup, One Time Fee / Environment	WHE-AMDL-1TCT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
542	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment - Subscription	AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment	WHE-AMSET-1TCT0-A1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
543	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment - Subscription	AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment	WHE-AMSET-1TCT0-C1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
544	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment (Perpetual Licenses) - Subscription	AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment (Perpetual Licenses)	WHE-AMSPL-1TCT0-A1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
545	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment (Perpetual Licenses) - Subscription	AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment (Perpetual Licenses)	WHE-AMSPL-1TCT0-C1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
546	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-12MT0-A1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
547	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-12MT0-C2S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
548	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-12MT0-F1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
549	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-12PT0-A1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
550	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 12 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-12PT0-C1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
551	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24MT0-A1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
552	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24MT0-C1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
553	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24MT0-C2S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
554	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24MT0-F1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
555	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24PT0-A1S	Software as a Service (SaaS)	\$20,500.00	2.30%	\$471.50	\$20,028.50
556	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 24 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-24PT0-C1S	Software as a Service (SaaS)	\$20,500.00	2.30%	\$471.50	\$20,028.50
557	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36MT0-A1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
558	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36MT0-C1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
559	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36MT0-C2S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
560	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Monthly Payments	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36MT0-F1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
561	EMM	HOSTING	AIRWATCH CLOUD	Academic VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36PT0-A1S	Software as a Service (SaaS)	\$30,750.00	2.30%	\$707.25	\$30,042.75
562	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription - 36 Month Prepaid	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	WHE-AMUAT-36PT0-C1S	Software as a Service (SaaS)	\$30,750.00	2.30%	\$707.25	\$30,042.75
563	MOBILE WO	HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 48 Monthly Payments	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-48MT0-A1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
564	MOBILE WO	HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 48 Monthly Payments	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-48MT0-C1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
565	MOBILE WO	HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 48 Month Prepaid	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-48PT0-A1S	Software as a Service (SaaS)	\$41,000.00	2.30%	\$943.00	\$40,057.00
566	MOBILE WO	HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 48 Month Prepaid	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-48PT0-C1S	Software as a Service (SaaS)	\$41,000.00	2.30%	\$943.00	\$40,057.00
567	MOBILE WO	HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 60 Monthly Payments	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-60MT0-A1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
568	MOBILE WO	HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 60 Monthly Payments	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-60MT0-C1S	Software as a Service (SaaS)	\$854.17	2.30%	\$19.65	\$834.52
569	MOBILE WO	HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 60 Month Prepaid	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-60PT0-A1S	Software as a Service (SaaS)	\$51,250.00	2.30%	\$1,178.75	\$50,071.25
570	MOBILE WO	HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Managed Hosting UAT Environment, Fee/Environment - Subscription - Subscription - 60 Month Prepaid	Maximum of 100 enrolled devices per environment.	WHE-AMUAT-60PT0-C1S	Software as a Service (SaaS)	\$51,250.00	2.30%	\$1,178.75	\$50,071.25
571	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware AirWatch Dedicated Cloud Upgrade off-hours, One Time Fee - One Time	Off hour upgrade support for dedicated Cloud environments. All Services paid in advance and delivered by AirWatch Professionals.	WHE-AOFFHR-1TCT0-A1S	Software as a Service (SaaS)	\$2,575.00	2.30%	\$59.23	\$2,515.78
572	EMM	HOSTING	AIRWATCH CLOUD	VMware AirWatch Dedicated Cloud Upgrade off-hours, One Time Fee - One Time	Off hour upgrade support for dedicated Cloud environments. All Services paid in advance and delivered by AirWatch Professionals.	WHE-AOFFHR-1TCT0-C1S	Software as a Service (SaaS)	\$2,575.00	2.30%	\$59.23	\$2,515.78
573	EMM	STANDALONE MDM	AIRWATCH CLOUD	U.S. Federal VMware AirWatch Dedicated Cloud Upgrade off-hours, One Time Fee - One Time	Off hour upgrade support for dedicated Cloud environments. All Services paid in advance and delivered by AirWatch Professionals.	WHE-AOFFHR-1TCT0-F1S	Software as a Service (SaaS)	\$2,575.00	2.30%	\$59.23	\$2,515.78
574	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription - 12 Monthly Payments	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	WHE-ASUAT-12MT0-A1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
575	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription - 12 Monthly Payments	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	WHE-ASUAT-12MT0-C2S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
576	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription - 12 Month Prepaid	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	WHE-ASUAT-12PT0-A1S	Software as a Service (SaaS)	\$5,125.00	2.30%	\$117.88	\$5,007.13
577	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription - 12 Month Prepaid	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	WHE-ASUAT-12PT0-C1S	Software as a Service (SaaS)	\$5,125.00	2.30%	\$117.88	\$5,007.13
578	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 24 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-24MT0-A1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
579	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 24 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-24MT0-C1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
580	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 24 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-24PT0-A1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
581	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 24 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-24PT0-C1S	Software as a Service (SaaS)	\$10,250.00	2.30%	\$235.75	\$10,014.25
582	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 36 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-36MT0-A1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
583	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 36 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-36MT0-C1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
584	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 36 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-36PT0-A1S	Software as a Service (SaaS)	\$15,375.00	2.30%	\$353.63	\$15,021.38
585	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 36 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-36PT0-C1S	Software as a Service (SaaS)	\$15,375.00	2.30%	\$353.63	\$15,021.38
586	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 48 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-48MT0-A1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
587	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 48 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-48MT0-C1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
588	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 48 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-48PT0-A1S	Software as a Service (SaaS)	\$20,500.00	2.30%	\$471.50	\$20,028.50
589	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 48 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-48PT0-C1S	Software as a Service (SaaS)	\$20,500.00	2.30%	\$471.50	\$20,028.50
590	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 60 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-60MT0-A1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
591	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 60 Monthly Payments	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-60MT0-C1S	Software as a Service (SaaS)	\$427.08	2.30%	\$9.82	\$417.26
592	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 60 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-60PT0-A1S	Software as a Service (SaaS)	\$25,625.00	2.30%	\$589.38	\$25,035.63
593	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE - SaaS UAT Environment, Fee/Environment - Subscription - 60 Month Prepaid	Maximum of 50 enrolled devices per environment.	WHE-ASUAT-60PT0-C1S	Software as a Service (SaaS)	\$25,625.00	2.30%	\$589.38	\$25,035.63
594	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup, One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHU-AMHPL-12PT0-A1S	Software as a Service (SaaS)	\$92.50	2.30%	\$2.13	\$90.37
595	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup, One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHU-AMHPL-12PT0-C1S	Software as a Service (SaaS)	\$92.50	2.30%	\$2.13	\$90.37
596	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup, One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHU-AMHPL-36PT0-A1S	Software as a Service (SaaS)	\$277.50	2.30%	\$6.38	\$271.12
597	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Managed Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User. Initial Purchase requires VMware Workspace ONE Cloud - Managed Hosted Environment Setup, One Time Fee / Environment and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices.	WHU-AMHPL-36PT0-C1S	Software as a Service (SaaS)	\$277.50	2.30%	\$6.38	\$271.12
598	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User	WHU-ASHPL-12PT0-A1S	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
599	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User	WHU-ASHPL-12PT0-C1S	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
600	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User	WHU-ASHPL-36PT0-A1S	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
601	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses, Annual Fee / User	WHU-ASHPL-36PT0-C1S	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
602	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / User	WHU-ASIPL-12PT0-A1S	Software as a Service (SaaS)	\$19.00	2.30%	\$0.44	\$18.56
603	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / User	WHU-ASIPL-12PT0-C1S	Software as a Service (SaaS)	\$19.00	2.30%	\$0.44	\$18.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
604	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / User	WHU-ASIPL-36PT0-A1S	Software as a Service (SaaS)	\$57.00	2.30%	\$1.31	\$55.69
605	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses: 1 User - Subscription - 36 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for Workspace ONE Access - Perpetual Licenses, Annual Fee / User	WHU-ASIPL-36PT0-C1S	Software as a Service (SaaS)	\$57.00	2.30%	\$1.31	\$55.69
606	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device to 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE - Managed Hosting Environment only for AirWatch Perpetual Licenses, Annual Fee / User.	WHU-AUMPL-12PT0-A1S	Software as a Service (SaaS)	\$44.74	2.30%	\$1.03	\$43.71
607	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Managed Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes Workspace ONE Access) - Perpetual Licenses: 1 Device to 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE - Managed Hosting Environment only for AirWatch Perpetual Licenses, Annual Fee / User.	WHU-AUMPL-12PT0-C1S	Software as a Service (SaaS)	\$74.56	2.30%	\$1.71	\$72.85
608	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes IDM) - Perpetual Licenses: 1 Device to 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes IDM) - Perpetual Licenses, Annual Fee / Device	WHU-AUSHP-12PT0-A1S	Software as a Service (SaaS)	\$16.26	2.30%	\$0.37	\$15.89
609	MOBILE WO	MOBILE WO HOSTING	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes IDM) - Perpetual Licenses: 1 Device to 1 User - Subscription - 12 Month Prepaid	VMware Workspace ONE Cloud Hosted Environment for WS1 UEM (AirWatch) (excludes IDM) - Perpetual Licenses, Annual Fee / Device	WHU-AUSHP-12PT0-C1S	Software as a Service (SaaS)	\$27.10	2.30%	\$0.62	\$26.48
610	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
611	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-36MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
612	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
613	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-48MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
614	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
615	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACLB-60MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
616	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AACLP-36MT0-A1S	Software as a Service (SaaS)	\$2.63	2.30%	\$0.06	\$2.57
617	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AACLP-36MT0-C1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
618	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AACLP-36MT0-F1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
619	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AACLP-48MT0-A1S	Software as a Service (SaaS)	\$2.63	2.30%	\$0.06	\$2.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
620	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACLP-48MT0-C1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
621	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACLP-48MT0-F1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
622	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACLP-60MT0-A1S	Software as a Service (SaaS)	\$2.63	2.30%	\$0.06	\$2.57
623	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACLP-60MT0-C1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
624	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACLP-60MT0-F1S	Software as a Service (SaaS)	\$4.38	2.30%	\$0.10	\$4.28
625	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-36MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
626	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-36MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
627	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-48MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
628	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-48MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
629	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-60MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
630	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AACSB-60MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
631	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-36MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
632	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-36MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
633	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-36MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
634	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-48MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
635	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-48MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
636	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-48MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
637	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-60MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
638	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-60MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
639	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AACSP-60MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
640	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-12MT0-A1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
641	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-12MT0-C1S	Software as a Service (SaaS)	\$11.55	2.30%	\$0.27	\$11.28
642	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-12PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
643	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-12PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
644	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-24MT0-A1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
645	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-24MT0-C1S	Software as a Service (SaaS)	\$11.55	2.30%	\$0.27	\$11.28
646	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-24PT0-A1S	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
647	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-24PT0-C1S	Software as a Service (SaaS)	\$252.00	2.30%	\$5.80	\$246.20
648	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-36MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
649	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-36MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
650	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-36PT0-A1S	Software as a Service (SaaS)	\$204.12	2.30%	\$4.69	\$199.43
651	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-36PT0-C1S	Software as a Service (SaaS)	\$340.20	2.30%	\$7.82	\$332.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
652	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-48MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
653	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-48MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
654	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-48PT0-A1S	Software as a Service (SaaS)	\$272.16	2.30%	\$6.26	\$265.90
655	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-48PT0-C1S	Software as a Service (SaaS)	\$453.60	2.30%	\$10.43	\$443.17
656	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-60MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
657	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-60MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
658	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-60PT0-A1S	Software as a Service (SaaS)	\$340.20	2.30%	\$7.82	\$332.38
659	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AADENTP-60PT0-C1S	Software as a Service (SaaS)	\$567.00	2.30%	\$13.04	\$553.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
660	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-12MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
661	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-12MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
662	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-12PT0-A1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
663	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-12PT0-C1S	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
664	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-24MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
665	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-24MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
666	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-24MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
667	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-24PT0-A1S	Software as a Service (SaaS)	\$6.97	2.30%	\$0.16	\$6.81
668	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-24PT0-C1S	Software as a Service (SaaS)	\$11.62	2.30%	\$0.27	\$11.35
669	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-36MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
670	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-36MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
671	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-36MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
672	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-36PT0-A1S	Software as a Service (SaaS)	\$9.79	2.30%	\$0.23	\$9.56
673	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-36PT0-C1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
674	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-48MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
675	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-48MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
676	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-48MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
677	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-48PT0-A1S	Software as a Service (SaaS)	\$13.05	2.30%	\$0.30	\$12.75
678	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-48PT0-C1S	Software as a Service (SaaS)	\$21.75	2.30%	\$0.50	\$21.25
679	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-60MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
680	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-60MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
681	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-60MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
682	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-60PT0-A1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
683	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AARMB-60PT0-C1S	Software as a Service (SaaS)	\$27.19	2.30%	\$0.63	\$26.56
684	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-12MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
685	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-12MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
686	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-12MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
687	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-12PT0-A1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
688	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-12PT0-C1S	Software as a Service (SaaS)	\$6.59	2.30%	\$0.15	\$6.44
689	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
690	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
691	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
692	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
693	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24PT0-A1S	Software as a Service (SaaS)	\$7.43	2.30%	\$0.17	\$7.26
694	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-24PT0-C1S	Software as a Service (SaaS)	\$12.39	2.30%	\$0.28	\$12.11
695	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
696	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
697	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
698	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
699	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36PT0-A1S	Software as a Service (SaaS)	\$10.44	2.30%	\$0.24	\$10.20
700	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-36PT0-C1S	Software as a Service (SaaS)	\$17.40	2.30%	\$0.40	\$17.00
701	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - SaaS for Managed Hosting Customers- Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist SaaS add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-3PT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
702	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-3PT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
703	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
704	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
705	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
706	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
707	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48PT0-A1S	Software as a Service (SaaS)	\$13.92	2.30%	\$0.32	\$13.60
708	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-48PT0-C1S	Software as a Service (SaaS)	\$23.20	2.30%	\$0.53	\$22.67
709	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
710	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
711	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
712	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
713	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60PT0-A1S	Software as a Service (SaaS)	\$17.40	2.30%	\$0.40	\$17.00
714	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AARMP-60PT0-C1S	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
715	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.47	2.30%	\$0.08	\$3.39
716	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-12MT0-C1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
717	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-12PT0-A1S	Software as a Service (SaaS)	\$37.80	2.30%	\$0.87	\$36.93
718	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-12PT0-C1S	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
719	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.47	2.30%	\$0.08	\$3.39
720	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-24MT0-C1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
721	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-24PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
722	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-24PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
723	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-36MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
724	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-36MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
725	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-36PT0-A1S	Software as a Service (SaaS)	\$102.06	2.30%	\$2.35	\$99.71
726	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-36PT0-C1S	Software as a Service (SaaS)	\$170.10	2.30%	\$3.91	\$166.19
727	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-48MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
728	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-48MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
729	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-48PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
730	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-48PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
731	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-60MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
732	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-60MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
733	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-60PT0-A1S	Software as a Service (SaaS)	\$170.10	2.30%	\$3.91	\$166.19
734	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named device. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AAUDUEENP-60PT0-C1S	Software as a Service (SaaS)	\$283.50	2.30%	\$6.52	\$276.98
735	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABRWB-24MT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
736	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABRWB-24MT0-C1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
737	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABRWB-36MT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
738	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABRWB-36MT0-C1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
739	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-24MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
740	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-24MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
741	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-24MT0-F1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
742	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-36MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
743	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-36MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
744	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABRWP-36MT0-F1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
745	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABXAB-24MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
746	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABXAB-24MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
747	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABXAB-36MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
748	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ABXAB-36MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
749	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-24MT0-A1S	Software as a Service (SaaS)	\$0.72	2.30%	\$0.02	\$0.70
750	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-24MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
751	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-24MT0-F1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
752	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-36MT0-A1S	Software as a Service (SaaS)	\$0.72	2.30%	\$0.02	\$0.70
753	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-36MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
754	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ABXAP-36MT0-F1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
773	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ACNTP-60MT0-C1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
774	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ACNTP-60MT0-F1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
775	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-12MT0-A2S	Software as a Service (SaaS)	\$1.87	2.30%	\$0.04	\$1.83
776	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-12PT0-A1S	Software as a Service (SaaS)	\$20.40	2.30%	\$0.47	\$19.93
777	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.87	2.30%	\$0.04	\$1.83
778	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-24MT0-A2S	Software as a Service (SaaS)	\$1.87	2.30%	\$0.04	\$1.83
779	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-24PT0-A1S	Software as a Service (SaaS)	\$40.80	2.30%	\$0.94	\$39.86
780	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
781	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-36MT0-A2S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
782	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-36PT0-A1S	Software as a Service (SaaS)	\$55.08	2.30%	\$1.27	\$53.81
783	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-3PT0-A1S	Software as a Service (SaaS)	\$6.12	2.30%	\$0.14	\$5.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
784	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
785	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-48MT0-A2S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
786	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-48PT0-A1S	Software as a Service (SaaS)	\$73.44	2.30%	\$1.69	\$71.75
787	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
788	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-60MT0-A2S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
789	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-60PT0-A1S	Software as a Service (SaaS)	\$91.80	2.30%	\$2.11	\$89.69
790	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-12MT0-A2S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
791	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-12PT0-A1S	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
792	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEDEP-24MT0-A1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
793	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-24MT0-A2S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
794	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-24PT0-A1S	Software as a Service (SaaS)	\$84.00	2.30%	\$1.93	\$82.07
795	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-36MT0-A1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
796	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-36MT0-A2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
797	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-36PT0-A1S	Software as a Service (SaaS)	\$113.40	2.30%	\$2.61	\$110.79
798	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-3PT0-A1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
799	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-48MT0-A1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
800	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-48MT0-A2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
801	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-48PT0-A1S	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
802	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-60MT0-A1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
803	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-60MT0-A2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
804	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEDUP-60PT0-A1S	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
805	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-12MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
806	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-12MT0-C1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
807	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-12MT0-F1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
808	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-12PT0-A1S	Software as a Service (SaaS)	\$15.60	2.30%	\$0.36	\$15.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
809	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-12PT0-C1S	Software as a Service (SaaS)	\$26.00	2.30%	\$0.60	\$25.40
810	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-24MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
811	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-24MT0-C1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
812	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-24MT0-F1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
813	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-24PT0-A1S	Software as a Service (SaaS)	\$31.20	2.30%	\$0.72	\$30.48
814	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-24PT0-C1S	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
815	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-36MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
816	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-36MT0-C1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
817	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-36MT0-F1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
818	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-36PT0-A1S	Software as a Service (SaaS)	\$42.12	2.30%	\$0.97	\$41.15
819	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-36PT0-C1S	Software as a Service (SaaS)	\$70.20	2.30%	\$1.61	\$68.59
820	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-3MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
821	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-3MT0-C1S	Software as a Service (SaaS)	\$6.50	2.30%	\$0.15	\$6.35
822	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-3PT0-A1S	Software as a Service (SaaS)	\$4.68	2.30%	\$0.11	\$4.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
823	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-3PT0-C1S	Software as a Service (SaaS)	\$7.80	2.30%	\$0.18	\$7.62
824	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-48MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
825	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-48MT0-C1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
826	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-48MT0-F1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
827	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-48PT0-A1S	Software as a Service (SaaS)	\$56.16	2.30%	\$1.29	\$54.87
828	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-48PT0-C1S	Software as a Service (SaaS)	\$93.60	2.30%	\$2.15	\$91.45
829	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADEXEP-60MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
830	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEXEP-60MT0-C1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
831	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEXEP-60MT0-F1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
832	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEXEP-60PT0-A1S	Software as a Service (SaaS)	\$70.20	2.30%	\$1.61	\$68.59
833	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADEXEP-60PT0-C1S	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
834	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMDP-12MT0-A1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
835	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMDP-12MT0-C2S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
836	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMDP-12MT0-F1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
837	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-12PT0-A1S	Software as a Service (SaaS)	\$25.20	2.30%	\$0.58	\$24.62
838	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-12PT0-C1S	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
839	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24MT0-A1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
840	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24MT0-C1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
841	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24MT0-C2S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
842	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24MT0-F1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
843	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24PT0-A1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
844	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-24PT0-C1S	Software as a Service (SaaS)	\$84.00	2.30%	\$1.93	\$82.07
845	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36MT0-A1S	Software as a Service (SaaS)	\$2.21	2.30%	\$0.05	\$2.16
846	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36MT0-C1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
847	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36MT0-C2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
848	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36MT0-F1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
849	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36PT0-A1S	Software as a Service (SaaS)	\$68.04	2.30%	\$1.56	\$66.48
850	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-36PT0-C1S	Software as a Service (SaaS)	\$113.40	2.30%	\$2.61	\$110.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
851	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-3PT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
852	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-3PT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
853	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48MT0-A1S	Software as a Service (SaaS)	\$2.21	2.30%	\$0.05	\$2.16
854	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48MT0-C1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
855	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48MT0-C2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
856	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48MT0-F1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
857	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48PT0-A1S	Software as a Service (SaaS)	\$90.72	2.30%	\$2.09	\$88.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
858	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-48PT0-C1S	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
859	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60MT0-A1S	Software as a Service (SaaS)	\$2.21	2.30%	\$0.05	\$2.16
860	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60MT0-C1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
861	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60MT0-C2S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
862	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60MT0-F1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
863	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60PT0-A1S	Software as a Service (SaaS)	\$113.40	2.30%	\$2.61	\$110.79
864	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMDMP-60PT0-C1S	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
865	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-12MT0-A1S	Software as a Service (SaaS)	\$2.97	2.30%	\$0.07	\$2.90
866	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-12MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
867	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-12MT0-F1S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
868	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-12PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
869	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-12PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
870	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24MT0-A1S	Software as a Service (SaaS)	\$2.97	2.30%	\$0.07	\$2.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
871	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24MT0-C1S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
872	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
873	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24MT0-F1S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
874	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24PT0-A1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
875	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-24PT0-C1S	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
876	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36MT0-A1S	Software as a Service (SaaS)	\$2.84	2.30%	\$0.07	\$2.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
877	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36MT0-C1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
878	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36MT0-C2S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
879	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36MT0-F1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
880	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36PT0-A1S	Software as a Service (SaaS)	\$87.48	2.30%	\$2.01	\$85.47
881	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-36PT0-C1S	Software as a Service (SaaS)	\$145.80	2.30%	\$3.35	\$142.45
882	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-3PT0-A1S	Software as a Service (SaaS)	\$9.72	2.30%	\$0.22	\$9.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
883	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-3PT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
884	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48MT0-A1S	Software as a Service (SaaS)	\$2.84	2.30%	\$0.07	\$2.77
885	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48MT0-C1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
886	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48MT0-C2S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
887	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48MT0-F1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
888	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48PT0-A1S	Software as a Service (SaaS)	\$116.64	2.30%	\$2.68	\$113.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
889	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-48PT0-C1S	Software as a Service (SaaS)	\$194.40	2.30%	\$4.47	\$189.93
890	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60MT0-A1S	Software as a Service (SaaS)	\$2.84	2.30%	\$0.07	\$2.77
891	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60MT0-C1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
892	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60MT0-C2S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
893	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60MT0-F1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
894	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60PT0-A1S	Software as a Service (SaaS)	\$145.80	2.30%	\$3.35	\$142.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
895	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADMMEP-60PT0-C1S	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
896	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-24MT0-A1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
897	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-24MT0-C1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
898	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-24MT0-F1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
899	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-36MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
900	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-36MT0-C1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
901	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-36MT0-F1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
902	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-48MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
903	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-48MT0-C1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
904	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-48MT0-F1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
905	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-60MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
906	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-60MT0-C1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
907	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ADRWEP-60MT0-F1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
908	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-03PT0-A1S	Software as a Service (SaaS)	\$12.42	2.30%	\$0.29	\$12.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
909	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-03PT0-C1S	Software as a Service (SaaS)	\$20.70	2.30%	\$0.48	\$20.22
910	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-12MT0-A1S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
911	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-12MT0-C2S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
912	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-12MT0-F1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
913	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-12PT0-A1S	Software as a Service (SaaS)	\$41.40	2.30%	\$0.95	\$40.45
914	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-12PT0-C1S	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
915	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24MT0-A1S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
916	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24MT0-C1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
917	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24MT0-C2S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
918	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24MT0-F1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
919	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24PT0-A1S	Software as a Service (SaaS)	\$82.80	2.30%	\$1.90	\$80.90
920	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-24PT0-C1S	Software as a Service (SaaS)	\$138.00	2.30%	\$3.17	\$134.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
921	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36MT0-A1S	Software as a Service (SaaS)	\$3.62	2.30%	\$0.08	\$3.54
922	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36MT0-C1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
923	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36MT0-C2S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
924	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36MT0-F1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
925	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36PT0-A1S	Software as a Service (SaaS)	\$111.78	2.30%	\$2.57	\$109.21
926	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-36PT0-C1S	Software as a Service (SaaS)	\$186.30	2.30%	\$4.28	\$182.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
927	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48MT0-A1S	Software as a Service (SaaS)	\$3.62	2.30%	\$0.08	\$3.54
928	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48MT0-C1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
929	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48MT0-C2S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
930	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48MT0-F1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
931	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48PT0-A1S	Software as a Service (SaaS)	\$149.04	2.30%	\$3.43	\$145.61
932	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-48PT0-C1S	Software as a Service (SaaS)	\$248.40	2.30%	\$5.71	\$242.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
933	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60MT0-A1S	Software as a Service (SaaS)	\$3.62	2.30%	\$0.08	\$3.54
934	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60MT0-C1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
935	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60MT0-C2S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
936	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60MT0-F1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
937	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60PT0-A1S	Software as a Service (SaaS)	\$186.30	2.30%	\$4.28	\$182.02
938	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADUEMP-60PT0-C1S	Software as a Service (SaaS)	\$310.50	2.30%	\$7.14	\$303.36
939	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-12MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
940	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-12MT0-C2S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
941	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-12MT0-F1S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
942	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-12PT0-A1S	Software as a Service (SaaS)	\$46.86	2.30%	\$1.08	\$45.78
943	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-12PT0-C1S	Software as a Service (SaaS)	\$78.10	2.30%	\$1.80	\$76.30
944	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
945	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24MT0-C1S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
946	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24MT0-C2S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
947	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24MT0-F1S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
948	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24PT0-A1S	Software as a Service (SaaS)	\$93.72	2.30%	\$2.16	\$91.56
949	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-24PT0-C1S	Software as a Service (SaaS)	\$156.20	2.30%	\$3.59	\$152.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
950	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
951	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36MT0-C1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
952	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36MT0-C2S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
953	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36MT0-F1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
954	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36PT0-A1S	Software as a Service (SaaS)	\$126.52	2.30%	\$2.91	\$123.61
955	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-36PT0-C1S	Software as a Service (SaaS)	\$210.87	2.30%	\$4.85	\$206.02
956	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-3PT0-A1S	Software as a Service (SaaS)	\$14.06	2.30%	\$0.32	\$13.74
957	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-48MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
958	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-48MT0-C1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
959	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOAP-48MT0-C2S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
960	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-48MT0-F1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
961	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-48PT0-A1S	Software as a Service (SaaS)	\$168.70	2.30%	\$3.88	\$164.82
962	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-48PT0-C1S	Software as a Service (SaaS)	\$281.16	2.30%	\$6.47	\$274.69
963	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
964	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60MT0-C1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
965	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60MT0-C2S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
966	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60MT0-F1S	Software as a Service (SaaS)	\$6.83	2.30%	\$0.16	\$6.67
967	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60PT0-A1S	Software as a Service (SaaS)	\$210.87	2.30%	\$4.85	\$206.02
968	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOAP-60PT0-C1S	Software as a Service (SaaS)	\$351.45	2.30%	\$8.08	\$343.37
969	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-48MT0-A1S	Software as a Service (SaaS)	\$12.92	2.30%	\$0.30	\$12.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
970	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-48MT0-C1S	Software as a Service (SaaS)	\$21.54	2.30%	\$0.50	\$21.04
971	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-48MT0-F1S	Software as a Service (SaaS)	\$21.54	2.30%	\$0.50	\$21.04
972	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-60MT0-A1S	Software as a Service (SaaS)	\$12.92	2.30%	\$0.30	\$12.62
973	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-60MT0-C1S	Software as a Service (SaaS)	\$21.54	2.30%	\$0.50	\$21.04
974	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOEP-60MT0-F1S	Software as a Service (SaaS)	\$21.54	2.30%	\$0.50	\$21.04
975	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-12MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76
976	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-12MT0-C2S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
977	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-12MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
978	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-12PT0-A1S	Software as a Service (SaaS)	\$30.79	2.30%	\$0.71	\$30.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
979	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-12PT0-C1S	Software as a Service (SaaS)	\$51.32	2.30%	\$1.18	\$50.14
980	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76
981	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24MT0-C1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
982	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24MT0-C2S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
983	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
984	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24PT0-A1S	Software as a Service (SaaS)	\$61.58	2.30%	\$1.42	\$60.16
985	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-24PT0-C1S	Software as a Service (SaaS)	\$102.64	2.30%	\$2.36	\$100.28
986	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36MT0-A1S	Software as a Service (SaaS)	\$2.69	2.30%	\$0.06	\$2.63
987	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36MT0-C1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
988	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36MT0-C2S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
989	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36MT0-F1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
990	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36PT0-A1S	Software as a Service (SaaS)	\$83.14	2.30%	\$1.91	\$81.23
991	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-36PT0-C1S	Software as a Service (SaaS)	\$138.56	2.30%	\$3.19	\$135.37
992	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-3PT0-A1S	Software as a Service (SaaS)	\$9.24	2.30%	\$0.21	\$9.03
993	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48MT0-A1S	Software as a Service (SaaS)	\$2.69	2.30%	\$0.06	\$2.63
994	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48MT0-C1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
995	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48MT0-C2S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
996	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48MT0-F1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
997	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48PT0-A1S	Software as a Service (SaaS)	\$110.85	2.30%	\$2.55	\$108.30
998	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ADWOSP-48PT0-C1S	Software as a Service (SaaS)	\$184.75	2.30%	\$4.25	\$180.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
999	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60MT0-A1S	Software as a Service (SaaS)	\$2.69	2.30%	\$0.06	\$2.63
1000	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60MT0-C1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
1001	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60MT0-C2S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
1002	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60MT0-F1S	Software as a Service (SaaS)	\$4.49	2.30%	\$0.10	\$4.39
1003	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60PT0-A1S	Software as a Service (SaaS)	\$138.56	2.30%	\$3.19	\$135.37
1004	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ADWOSP-60PT0-C1S	Software as a Service (SaaS)	\$230.94	2.30%	\$5.31	\$225.63
1005	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-12MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1006	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-12MT0-C2S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1007	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-12PT0-A1S	Software as a Service (SaaS)	\$79.42	2.30%	\$1.83	\$77.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1008	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-12PT0-C1S	Software as a Service (SaaS)	\$132.36	2.30%	\$3.04	\$129.32
1009	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-24MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1010	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-24MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1011	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-24MT0-C2S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1012	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-24PT0-A1S	Software as a Service (SaaS)	\$149.31	2.30%	\$3.43	\$145.88
1013	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-24PT0-C1S	Software as a Service (SaaS)	\$248.84	2.30%	\$5.72	\$243.12
1014	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-36MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1015	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-36MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1016	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-36MT0-C2S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1017	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-36PT0-A1S	Software as a Service (SaaS)	\$209.66	2.30%	\$4.82	\$204.84
1018	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-36PT0-C1S	Software as a Service (SaaS)	\$349.44	2.30%	\$8.04	\$341.40
1019	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-3PT0-A1S	Software as a Service (SaaS)	\$23.83	2.30%	\$0.55	\$23.28
1020	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-3PT0-C1S	Software as a Service (SaaS)	\$39.71	2.30%	\$0.91	\$38.80
1021	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-48MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1022	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-48MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1023	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-48MT0-C2S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1024	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-48PT0-A1S	Software as a Service (SaaS)	\$279.55	2.30%	\$6.43	\$273.12
1025	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-48PT0-C1S	Software as a Service (SaaS)	\$465.91	2.30%	\$10.72	\$455.19
1026	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-60MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1027	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-60MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1028	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-60MT0-C2S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1029	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-60PT0-A1S	Software as a Service (SaaS)	\$349.44	2.30%	\$8.04	\$341.40
1030	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECAP-60PT0-C1S	Software as a Service (SaaS)	\$582.39	2.30%	\$13.39	\$569.00
1031	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECVP-48MT0-A1S	Software as a Service (SaaS)	\$12.62	2.30%	\$0.29	\$12.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1032	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECVP-48MT0-C1S	Software as a Service (SaaS)	\$21.03	2.30%	\$0.48	\$20.55
1033	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECVP-60MT0-A1S	Software as a Service (SaaS)	\$12.62	2.30%	\$0.29	\$12.33
1034	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AECVP-60MT0-C1S	Software as a Service (SaaS)	\$21.03	2.30%	\$0.48	\$20.55
1035	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-12MT0-A2S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
1036	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-12PT0-A1S	Software as a Service (SaaS)	\$25.94	2.30%	\$0.60	\$25.34
1037	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-24MT0-A1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
1038	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-24MT0-A2S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
1039	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-24PT0-A1S	Software as a Service (SaaS)	\$51.88	2.30%	\$1.19	\$50.69
1040	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-36MT0-A1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1041	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-36MT0-A2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1042	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-36PT0-A1S	Software as a Service (SaaS)	\$70.04	2.30%	\$1.61	\$68.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1043	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-3PT0-A1S	Software as a Service (SaaS)	\$7.78	2.30%	\$0.18	\$7.60
1044	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-48MT0-A1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1045	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-48MT0-A2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1046	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-48PT0-A1S	Software as a Service (SaaS)	\$93.38	2.30%	\$2.15	\$91.23
1047	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-60MT0-A1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1048	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-60MT0-A2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
1049	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDEB-60PT0-A1S	Software as a Service (SaaS)	\$116.73	2.30%	\$2.68	\$114.05
1050	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-12MT0-A2S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1051	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-12PT0-A1S	Software as a Service (SaaS)	\$26.40	2.30%	\$0.61	\$25.79
1052	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-24MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1053	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-24MT0-A2S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1054	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-24PT0-A1S	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
1055	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-36MT0-A1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
1056	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-36MT0-A2S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1057	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-36PT0-A1S	Software as a Service (SaaS)	\$71.28	2.30%	\$1.64	\$69.64
1058	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-3PT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
1059	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-48MT0-A1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
1060	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-48MT0-A2S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
1061	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-48PT0-A1S	Software as a Service (SaaS)	\$95.04	2.30%	\$2.19	\$92.85
1062	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-60MT0-A1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
1063	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-60MT0-A2S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
1064	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEDEP-60PT0-A1S	Software as a Service (SaaS)	\$118.80	2.30%	\$2.73	\$116.07
1065	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-12MT0-A2S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1066	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-12PT0-A1S	Software as a Service (SaaS)	\$46.85	2.30%	\$1.08	\$45.77
1067	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-24MT0-A1S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1068	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-24MT0-A2S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1069	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-24PT0-A1S	Software as a Service (SaaS)	\$93.70	2.30%	\$2.16	\$91.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1070	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-36MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1071	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-36MT0-A2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1072	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-36PT0-A1S	Software as a Service (SaaS)	\$126.49	2.30%	\$2.91	\$123.58
1073	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-48MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1074	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-48MT0-A2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1075	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-48PT0-A1S	Software as a Service (SaaS)	\$168.65	2.30%	\$3.88	\$164.77
1076	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-60MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1077	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-60MT0-A2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1078	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEDUB-60PT0-A1S	Software as a Service (SaaS)	\$210.82	2.30%	\$4.85	\$205.97
1079	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-12MT0-A2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1080	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-12PT0-A1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
1081	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-24MT0-A1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1082	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-24MT0-A2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1083	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-24PT0-A1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
1084	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-36MT0-A1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1085	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-36MT0-A2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1086	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-36PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1087	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-48MT0-A1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1088	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-48MT0-A2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1089	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-48PT0-A1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
1090	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-60MT0-A1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1091	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-60MT0-A2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1092	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AEDUP-60PT0-A1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
1093	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEPAP-60MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
1094	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEPAP-60MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
1095	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEPVP-60MT0-A1S	Software as a Service (SaaS)	\$12.62	2.30%	\$0.29	\$12.33
1096	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEPVP-60MT0-C1S	Software as a Service (SaaS)	\$21.03	2.30%	\$0.48	\$20.55
1097	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-12MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
1098	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-12MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
1099	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-12PT0-A1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
1100	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-12PT0-C1S	Software as a Service (SaaS)	\$46.46	2.30%	\$1.07	\$45.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1101	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-24MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
1102	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-24MT0-C1S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
1103	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-24MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
1104	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-24PT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
1105	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-24PT0-C1S	Software as a Service (SaaS)	\$92.93	2.30%	\$2.14	\$90.79
1106	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-36MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
1107	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-36MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1108	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-36MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1109	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-36PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
1110	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-36PT0-C1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
1111	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-48MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
1112	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-48MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1113	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-48MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1114	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-48PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
1115	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-48PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42
1116	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-60MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
1117	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-60MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1118	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-60MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1119	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-60PT0-A1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
1120	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXAB-60PT0-C1S	Software as a Service (SaaS)	\$209.09	2.30%	\$4.81	\$204.28
1121	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-12MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
1122	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-12MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1123	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
1124	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-12PT0-C1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1125	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
1126	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1127	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-24MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1128	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-24PT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
1129	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-24PT0-C1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
1130	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
1131	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1132	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-36MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1133	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-36PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
1134	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-36PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1135	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
1136	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-48MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1137	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-48MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1138	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-48PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
1139	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-48PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
1140	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
1141	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-60MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1142	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-60MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1143	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-60PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1144	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXAP-60PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
1145	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-12MT0-A1S	Software as a Service (SaaS)	\$1.72	2.30%	\$0.04	\$1.68
1146	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-12MT0-C2S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
1147	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-12PT0-A1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1148	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-12PT0-C1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
1149	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-24MT0-A1S	Software as a Service (SaaS)	\$1.72	2.30%	\$0.04	\$1.68
1150	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-24MT0-C1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
1151	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-24MT0-C2S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
1152	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-24PT0-A1S	Software as a Service (SaaS)	\$37.63	2.30%	\$0.87	\$36.76
1153	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-24PT0-C1S	Software as a Service (SaaS)	\$62.72	2.30%	\$1.44	\$61.28
1154	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-36MT0-A1S	Software as a Service (SaaS)	\$1.65	2.30%	\$0.04	\$1.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1155	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-36MT0-C1S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
1156	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-36MT0-C2S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
1157	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-36PT0-A1S	Software as a Service (SaaS)	\$50.80	2.30%	\$1.17	\$49.63
1158	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-36PT0-C1S	Software as a Service (SaaS)	\$84.67	2.30%	\$1.95	\$82.72
1159	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-3PT0-A1S	Software as a Service (SaaS)	\$5.64	2.30%	\$0.13	\$5.51
1160	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-3PT0-C1S	Software as a Service (SaaS)	\$9.41	2.30%	\$0.22	\$9.19
1161	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-48MT0-A1S	Software as a Service (SaaS)	\$1.65	2.30%	\$0.04	\$1.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1162	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-48MT0-C1S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
1163	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-48MT0-C2S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
1164	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-48PT0-A1S	Software as a Service (SaaS)	\$67.74	2.30%	\$1.56	\$66.18
1165	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-48PT0-C1S	Software as a Service (SaaS)	\$112.90	2.30%	\$2.60	\$110.30
1166	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-60MT0-A1S	Software as a Service (SaaS)	\$1.65	2.30%	\$0.04	\$1.61
1167	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-60MT0-C1S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
1168	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-60MT0-C2S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1169	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-60PT0-A1S	Software as a Service (SaaS)	\$84.67	2.30%	\$1.95	\$82.72
1170	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AEXEB-60PT0-C1S	Software as a Service (SaaS)	\$141.12	2.30%	\$3.25	\$137.87
1171	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-12MT0-A1S	Software as a Service (SaaS)	\$1.76	2.30%	\$0.04	\$1.72
1172	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-12MT0-C2S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
1173	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-12MT0-F1S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
1174	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-12PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76
1175	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-12PT0-C1S	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
1176	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-24MT0-A1S	Software as a Service (SaaS)	\$1.76	2.30%	\$0.04	\$1.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1177	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-24MT0-C1S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
1178	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-24MT0-C2S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
1179	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-24MT0-F1S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
1180	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-24PT0-A1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52
1181	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-24PT0-C1S	Software as a Service (SaaS)	\$64.00	2.30%	\$1.47	\$62.53
1182	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-36MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
1183	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-36MT0-C1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1184	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-36MT0-C2S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1185	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-36MT0-F1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1186	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-36PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
1187	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-36PT0-C1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
1188	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-3PT0-A1S	Software as a Service (SaaS)	\$5.76	2.30%	\$0.13	\$5.63
1189	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-3PT0-C1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
1190	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
1191	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48MT0-C1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1192	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48MT0-C2S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74

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1193	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48MT0-F1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1194	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48PT0-A1S	Software as a Service (SaaS)	\$69.12	2.30%	\$1.59	\$67.53
1195	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-48PT0-C1S	Software as a Service (SaaS)	\$115.20	2.30%	\$2.65	\$112.55
1196	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-60MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
1197	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-60MT0-C1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1198	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-60MT0-C2S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1199	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-60MT0-F1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
1200	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AEXEP-60PT0-A1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1201	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AEXEP-60PT0-C1S	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
1202	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-12MT0-A1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
1203	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-12MT0-C2S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
1204	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-12PT0-A1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
1205	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-12PT0-C1S	Software as a Service (SaaS)	\$8.71	2.30%	\$0.20	\$8.51
1206	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-24MT0-A1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
1207	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-24MT0-C1S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
1208	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-24MT0-C2S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
1209	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-24PT0-A1S	Software as a Service (SaaS)	\$10.45	2.30%	\$0.24	\$10.21
1210	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-24PT0-C1S	Software as a Service (SaaS)	\$17.42	2.30%	\$0.40	\$17.02
1211	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-36MT0-A1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
1212	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-36MT0-C1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1213	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-36MT0-C2S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1214	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-36PT0-A1S	Software as a Service (SaaS)	\$14.11	2.30%	\$0.32	\$13.79
1215	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-36PT0-C1S	Software as a Service (SaaS)	\$23.52	2.30%	\$0.54	\$22.98
1216	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-48MT0-A1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
1217	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-48MT0-C1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1218	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-48MT0-C2S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1219	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-48PT0-A1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39
1220	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-48PT0-C1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
1221	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AFLWB-60MT0-A1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1245	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-48MT0-C2S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1246	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-48MT0-F1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1247	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-48PT0-A1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
1248	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-48PT0-C1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
1249	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60MT0-A1S	Software as a Service (SaaS)	\$0.47	2.30%	\$0.01	\$0.46
1250	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60MT0-C1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1251	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60MT0-C2S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1252	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60MT0-F1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1253	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60PT0-A1S	Software as a Service (SaaS)	\$24.30	2.30%	\$0.56	\$23.74
1254	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AFLWP-60PT0-C1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
1255	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-12MT0-A1S	Software as a Service (SaaS)	\$2.25	2.30%	\$0.05	\$2.20
1256	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-12MT0-C2S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1257	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-12PT0-A1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
1258	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-12PT0-C1S	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
1259	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-24MT0-A1S	Software as a Service (SaaS)	\$2.25	2.30%	\$0.05	\$2.20
1260	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-24MT0-C1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1261	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-24MT0-C2S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1262	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-24PT0-A1S	Software as a Service (SaaS)	\$50.76	2.30%	\$1.17	\$49.59
1263	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-24PT0-C1S	Software as a Service (SaaS)	\$84.60	2.30%	\$1.95	\$82.65
1264	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-36MT0-A1S	Software as a Service (SaaS)	\$2.25	2.30%	\$0.05	\$2.20
1265	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-36MT0-C1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1266	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-36MT0-C2S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1267	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-36PT0-A1S	Software as a Service (SaaS)	\$71.28	2.30%	\$1.64	\$69.64
1268	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-36PT0-C1S	Software as a Service (SaaS)	\$118.80	2.30%	\$2.73	\$116.07
1269	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-48MT0-A1S	Software as a Service (SaaS)	\$2.25	2.30%	\$0.05	\$2.20
1270	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-48MT0-C1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1271	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-48MT0-C2S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1272	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-48PT0-A1S	Software as a Service (SaaS)	\$95.04	2.30%	\$2.19	\$92.85
1273	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-48PT0-C1S	Software as a Service (SaaS)	\$158.40	2.30%	\$3.64	\$154.76
1274	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-60MT0-A1S	Software as a Service (SaaS)	\$2.25	2.30%	\$0.05	\$2.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1275	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-60MT0-C1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1276	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-60MT0-C2S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
1277	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-60PT0-A1S	Software as a Service (SaaS)	\$118.80	2.30%	\$2.73	\$116.07
1278	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AINTB-60PT0-C1S	Software as a Service (SaaS)	\$198.00	2.30%	\$4.55	\$193.45
1279	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-12MT0-A1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
1280	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-12MT0-C2S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1281	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-12MT0-F1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1282	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
1283	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-12PT0-C1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
1284	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-24MT0-A1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
1285	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-24MT0-C1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1286	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-24MT0-C2S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1287	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-24MT0-F1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1288	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-24PT0-A1S	Software as a Service (SaaS)	\$54.14	2.30%	\$1.25	\$52.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1304	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-60MT0-C2S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1305	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-60MT0-F1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
1306	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-60PT0-A1S	Software as a Service (SaaS)	\$126.72	2.30%	\$2.91	\$123.81
1307	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AINTP-60PT0-C1S	Software as a Service (SaaS)	\$211.20	2.30%	\$4.86	\$206.34
1308	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AK12B-24MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
1309	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AK12B-36MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
1310	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AK12P-24MT0-A1S	Software as a Service (SaaS)	\$1.97	2.30%	\$0.05	\$1.92
1311	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AK12P-36MT0-A1S	Software as a Service (SaaS)	\$1.97	2.30%	\$0.05	\$1.92
1312	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMAWB-24MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
1313	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMAWB-24MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
1314	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMAWB-36MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1315	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMAWB-36MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
1316	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-24MT0-A1S	Software as a Service (SaaS)	\$0.36	2.30%	\$0.01	\$0.35
1317	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-24MT0-C1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1318	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-24MT0-F1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1319	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-36MT0-A1S	Software as a Service (SaaS)	\$0.36	2.30%	\$0.01	\$0.35
1320	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-36MT0-C1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1321	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Wrapping Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AMAWP-36MT0-F1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1322	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-12MT0-A1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
1323	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-12MT0-C2S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1324	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-12PT0-A1S	Software as a Service (SaaS)	\$28.11	2.30%	\$0.65	\$27.46
1325	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-12PT0-C1S	Software as a Service (SaaS)	\$46.85	2.30%	\$1.08	\$45.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1326	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-24MT0-A1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
1327	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-24MT0-C1S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1328	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-24MT0-C2S	Software as a Service (SaaS)	\$4.29	2.30%	\$0.10	\$4.19
1329	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-24PT0-A1S	Software as a Service (SaaS)	\$56.22	2.30%	\$1.29	\$54.93
1330	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-24PT0-C1S	Software as a Service (SaaS)	\$93.70	2.30%	\$2.16	\$91.54
1331	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-36MT0-A1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
1332	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-36MT0-C1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1333	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-36MT0-C2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1334	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-36PT0-A1S	Software as a Service (SaaS)	\$75.90	2.30%	\$1.75	\$74.15
1335	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-36PT0-C1S	Software as a Service (SaaS)	\$126.50	2.30%	\$2.91	\$123.59
1336	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-3PT0-A1S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
1337	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-3PT0-C1S	Software as a Service (SaaS)	\$14.06	2.30%	\$0.32	\$13.74
1338	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-48MT0-A1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
1339	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-48MT0-C1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1340	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-48MT0-C2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1341	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-48PT0-A1S	Software as a Service (SaaS)	\$101.20	2.30%	\$2.33	\$98.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1342	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-48PT0-C1S	Software as a Service (SaaS)	\$168.66	2.30%	\$3.88	\$164.78
1343	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-60MT0-A1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
1344	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-60MT0-C1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1345	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-60MT0-C2S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
1346	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-60PT0-A1S	Software as a Service (SaaS)	\$126.50	2.30%	\$2.91	\$123.59
1347	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMDMB-60PT0-C1S	Software as a Service (SaaS)	\$210.83	2.30%	\$4.85	\$205.98
1348	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-12MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
1349	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-12MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1350	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-12MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1351	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
1352	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-12PT0-C1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
1353	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
1354	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1355	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1356	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
1357	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24PT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
1358	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-24PT0-C1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1359	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
1360	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1361	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1362	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1363	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
1364	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-36PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1365	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-3PT0-A1S	Software as a Service (SaaS)	\$8.64	2.30%	\$0.20	\$8.44
1366	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-3PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
1367	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1368	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1369	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1370	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1371	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
1372	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-48PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
1373	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
1374	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1375	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
1376	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1377	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1378	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMDMP-60PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
1379	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-12MT0-A1S	Software as a Service (SaaS)	\$3.22	2.30%	\$0.07	\$3.15
1380	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-12MT0-C2S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
1381	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-12PT0-A1S	Software as a Service (SaaS)	\$35.08	2.30%	\$0.81	\$34.27
1382	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-12PT0-C1S	Software as a Service (SaaS)	\$58.46	2.30%	\$1.34	\$57.12
1383	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-24MT0-A1S	Software as a Service (SaaS)	\$3.22	2.30%	\$0.07	\$3.15
1384	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-24MT0-C1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1385	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-24MT0-C2S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
1386	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-24PT0-A1S	Software as a Service (SaaS)	\$70.16	2.30%	\$1.61	\$68.55
1387	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-24PT0-C1S	Software as a Service (SaaS)	\$116.93	2.30%	\$2.69	\$114.24
1388	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-36MT0-A1S	Software as a Service (SaaS)	\$3.07	2.30%	\$0.07	\$3.00
1389	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-36MT0-C1S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1390	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-36MT0-C2S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1391	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-36PT0-A1S	Software as a Service (SaaS)	\$94.71	2.30%	\$2.18	\$92.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1392	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-36PT0-C1S	Software as a Service (SaaS)	\$157.85	2.30%	\$3.63	\$154.22
1393	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-3PT0-A1S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
1394	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-3PT0-C1S	Software as a Service (SaaS)	\$14.06	2.30%	\$0.32	\$13.74
1395	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-48MT0-A1S	Software as a Service (SaaS)	\$3.07	2.30%	\$0.07	\$3.00
1396	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-48MT0-C1S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1397	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-48MT0-C2S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1398	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-48PT0-A1S	Software as a Service (SaaS)	\$126.28	2.30%	\$2.90	\$123.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1399	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-48PT0-C1S	Software as a Service (SaaS)	\$210.47	2.30%	\$4.84	\$205.63
1400	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-60MT0-A1S	Software as a Service (SaaS)	\$3.07	2.30%	\$0.07	\$3.00
1401	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-60MT0-C1S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1402	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-60MT0-C2S	Software as a Service (SaaS)	\$5.12	2.30%	\$0.12	\$5.00
1403	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-60PT0-A1S	Software as a Service (SaaS)	\$157.85	2.30%	\$3.63	\$154.22
1404	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AMMEB-60PT0-C1S	Software as a Service (SaaS)	\$263.09	2.30%	\$6.05	\$257.04
1405	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-12MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
1406	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-12MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1407	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-12MT0-F1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
1408	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-12PT0-A1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
1409	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-12PT0-C1S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
1410	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
1411	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
1412	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
1413	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24MT0-F1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
1414	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1415	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-24PT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
1416	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
1417	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1418	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1419	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1420	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
1421	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-36PT0-C1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
1422	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-3PT0-A1S	Software as a Service (SaaS)	\$8.64	2.30%	\$0.20	\$8.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1423	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-3PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
1424	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
1425	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1426	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1427	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1428	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
1429	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-48PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
1430	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1431	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1432	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1433	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
1434	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60PT0-A1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
1435	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMMEP-60PT0-C1S	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
1436	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-12MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
1437	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-12PT0-A1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
1438	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
1439	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-24MT0-C1S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
1440	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-24MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
1441	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-24PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
1442	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
1443	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-36MT0-C1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
1444	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-36MT0-C2S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1445	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-36PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
1446	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AMTDP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
1447	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ANBKB-48MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
1448	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ANBKB-48MT0-C1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
1449	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ANBKB-60MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
1450	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ANBKB-60MT0-C1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
1451	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-48MT0-A1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1452	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-48MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
1453	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-48MT0-F1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
1454	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-60MT0-A1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
1455	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-60MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
1456	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Managed Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ANBKP-60MT0-F1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
1457	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-12MT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
1458	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-12MT0-C2S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
1459	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-12PT0-A1S	Software as a Service (SaaS)	\$8.36	2.30%	\$0.19	\$8.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1460	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-12PT0-C1S	Software as a Service (SaaS)	\$13.94	2.30%	\$0.32	\$13.62
1461	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-24MT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
1462	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-24MT0-C1S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
1463	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-24MT0-C2S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
1464	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-24PT0-A1S	Software as a Service (SaaS)	\$16.73	2.30%	\$0.38	\$16.35
1465	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-24PT0-C1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
1466	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-36MT0-A1S	Software as a Service (SaaS)	\$0.73	2.30%	\$0.02	\$0.71
1467	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-36MT0-C1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1468	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-36MT0-C2S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1469	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-36PT0-A1S	Software as a Service (SaaS)	\$22.58	2.30%	\$0.52	\$22.06
1470	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-36PT0-C1S	Software as a Service (SaaS)	\$37.64	2.30%	\$0.87	\$36.77
1471	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-48MT0-A1S	Software as a Service (SaaS)	\$0.73	2.30%	\$0.02	\$0.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1472	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-48MT0-C1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1473	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-48MT0-C2S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1474	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-48PT0-A1S	Software as a Service (SaaS)	\$30.11	2.30%	\$0.69	\$29.42
1475	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-48PT0-C1S	Software as a Service (SaaS)	\$50.18	2.30%	\$1.15	\$49.03
1476	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-60MT0-A1S	Software as a Service (SaaS)	\$0.73	2.30%	\$0.02	\$0.71
1477	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-60MT0-C1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1478	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-60MT0-C2S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
1479	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-60PT0-A1S	Software as a Service (SaaS)	\$37.64	2.30%	\$0.87	\$36.77
1480	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ARSAB-60PT0-C1S	Software as a Service (SaaS)	\$62.73	2.30%	\$1.44	\$61.29
1481	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-12MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1482	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-12MT0-C2S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
1483	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-12PT0-A1S	Software as a Service (SaaS)	\$8.64	2.30%	\$0.20	\$8.44
1484	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-12PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1485	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-24MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
1486	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-24MT0-C1S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
1487	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-24MT0-C2S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
1488	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-24PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88
1489	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-24PT0-C1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
1490	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-36MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1491	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-36MT0-C1S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
1492	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-36MT0-C2S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
1493	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-36PT0-A1S	Software as a Service (SaaS)	\$23.33	2.30%	\$0.54	\$22.79
1494	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-36PT0-C1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
1495	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-48MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1496	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-48MT0-C1S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
1497	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-48MT0-C2S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1498	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-48PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
1499	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-48PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
1500	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-60MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
1501	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-60MT0-C1S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
1502	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-60MT0-C2S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
1503	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-60PT0-A1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
1504	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ARSAP-60PT0-C1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
1505	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-12PT0-A1S	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41
1506	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-12PT0-C1S	Software as a Service (SaaS)	\$19.49	2.30%	\$0.45	\$19.04
1507	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-24MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1508	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-24PT0-A1S	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83
1509	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-24PT0-C1S	Software as a Service (SaaS)	\$38.98	2.30%	\$0.90	\$38.08
1510	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-36MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
1511	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-36PT0-A1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32
1512	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-36PT0-C1S	Software as a Service (SaaS)	\$52.63	2.30%	\$1.21	\$51.42
1513	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-48MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
1514	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-48PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
1515	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-48PT0-C1S	Software as a Service (SaaS)	\$70.17	2.30%	\$1.61	\$68.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1516	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-60MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
1517	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-60PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
1518	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAAP-60PT0-C1S	Software as a Service (SaaS)	\$87.71	2.30%	\$2.02	\$85.69
1519	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
1520	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-12PT0-C1S	Software as a Service (SaaS)	\$43.90	2.30%	\$1.01	\$42.89
1521	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
1522	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1523	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-24PT0-C1S	Software as a Service (SaaS)	\$87.80	2.30%	\$2.02	\$85.78
1524	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
1525	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
1526	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-36PT0-C1S	Software as a Service (SaaS)	\$118.53	2.30%	\$2.73	\$115.80
1527	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
1528	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
1529	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-48PT0-C1S	Software as a Service (SaaS)	\$158.04	2.30%	\$3.63	\$154.41
1530	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1531	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
1532	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPADP-60PT0-C1S	Software as a Service (SaaS)	\$197.55	2.30%	\$4.54	\$193.01
1533	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-12PT0-A1S	Software as a Service (SaaS)	\$40.80	2.30%	\$0.94	\$39.86
1534	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-24MT0-A1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
1535	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-24PT0-A1S	Software as a Service (SaaS)	\$81.60	2.30%	\$1.88	\$79.72
1536	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-36MT0-A1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
1537	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-36PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
1538	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-48MT0-A1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
1539	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-48PT0-A1S	Software as a Service (SaaS)	\$146.88	2.30%	\$3.38	\$143.50
1540	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAEP-60MT0-A1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1541	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAEP-60PT0-A1S	Software as a Service (SaaS)	\$183.60	2.30%	\$4.22	\$179.38
1542	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-12PT0-A1S	Software as a Service (SaaS)	\$40.37	2.30%	\$0.93	\$39.44
1543	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-12PT0-C1S	Software as a Service (SaaS)	\$67.28	2.30%	\$1.55	\$65.73
1544	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-24MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1545	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-24MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1546	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-24MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1547	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-24PT0-A1S	Software as a Service (SaaS)	\$75.89	2.30%	\$1.75	\$74.14
1548	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-24PT0-C1S	Software as a Service (SaaS)	\$126.49	2.30%	\$2.91	\$123.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1549	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-36MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1550	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-36MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1551	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-36MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1552	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-36PT0-A1S	Software as a Service (SaaS)	\$106.57	2.30%	\$2.45	\$104.12
1553	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-36PT0-C1S	Software as a Service (SaaS)	\$177.62	2.30%	\$4.09	\$173.53
1554	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-48MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1555	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-48MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1556	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-48MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1557	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-48PT0-A1S	Software as a Service (SaaS)	\$142.10	2.30%	\$3.27	\$138.83
1558	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-48PT0-C1S	Software as a Service (SaaS)	\$236.83	2.30%	\$5.45	\$231.38
1559	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-60MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1560	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-60MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1561	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-60MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1562	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-60PT0-A1S	Software as a Service (SaaS)	\$177.62	2.30%	\$4.09	\$173.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1563	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPMAP-60PT0-C1S	Software as a Service (SaaS)	\$296.03	2.30%	\$6.81	\$289.22
1564	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-12PT0-A1S	Software as a Service (SaaS)	\$40.37	2.30%	\$0.93	\$39.44
1565	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-12PT0-C1S	Software as a Service (SaaS)	\$43.90	2.30%	\$1.01	\$42.89
1566	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-24MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1567	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-24MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1568	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-24MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1569	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-24PT0-A1S	Software as a Service (SaaS)	\$75.89	2.30%	\$1.75	\$74.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1570	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-24PT0-C1S	Software as a Service (SaaS)	\$87.80	2.30%	\$2.02	\$85.78
1571	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-36MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1572	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-36MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1573	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-36MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1574	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-36PT0-A1S	Software as a Service (SaaS)	\$106.57	2.30%	\$2.45	\$104.12
1575	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-36PT0-C1S	Software as a Service (SaaS)	\$118.53	2.30%	\$2.73	\$115.80
1576	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-48MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1577	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-48MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1578	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-48MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1579	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-48PT0-A1S	Software as a Service (SaaS)	\$142.10	2.30%	\$3.27	\$138.83
1580	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-48PT0-C1S	Software as a Service (SaaS)	\$158.04	2.30%	\$3.63	\$154.41
1581	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-60MT0-A1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
1582	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-60MT0-C1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48
1583	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPAPUAP-60MT0-F1S	Software as a Service (SaaS)	\$5.61	2.30%	\$0.13	\$5.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1584	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAPUAP-60PT0-A1S	Software as a Service (SaaS)	\$177.62	2.30%	\$4.09	\$173.53
1585	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAPUAP-60PT0-C1S	Software as a Service (SaaS)	\$197.55	2.30%	\$4.54	\$193.01
1586	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-12PT0-A1S	Software as a Service (SaaS)	\$37.44	2.30%	\$0.86	\$36.58
1587	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-12PT0-C1S	Software as a Service (SaaS)	\$43.90	2.30%	\$1.01	\$42.89
1588	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-24MT0-C1S	Software as a Service (SaaS)	\$5.72	2.30%	\$0.13	\$5.59
1589	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-24PT0-A1S	Software as a Service (SaaS)	\$74.88	2.30%	\$1.72	\$73.16
1590	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-24PT0-C1S	Software as a Service (SaaS)	\$87.80	2.30%	\$2.02	\$85.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1591	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-36MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
1592	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-36PT0-A1S	Software as a Service (SaaS)	\$101.09	2.30%	\$2.33	\$98.76
1593	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-36PT0-C1S	Software as a Service (SaaS)	\$118.53	2.30%	\$2.73	\$115.80
1594	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-48MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
1595	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-48PT0-A1S	Software as a Service (SaaS)	\$134.78	2.30%	\$3.10	\$131.68
1596	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-48PT0-C1S	Software as a Service (SaaS)	\$158.04	2.30%	\$3.63	\$154.41
1597	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-60MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1598	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-60PT0-A1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
1599	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPAUP-60PT0-C1S	Software as a Service (SaaS)	\$197.55	2.30%	\$4.54	\$193.01
1600	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPCUSEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86
1601	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPCUSEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43
1602	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPCUSEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86
1603	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPCUSEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1604	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-12PT0-A1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
1605	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-12PT0-C1S	Software as a Service (SaaS)	\$13.49	2.30%	\$0.31	\$13.18
1606	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-24MT0-C1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
1607	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-24PT0-A1S	Software as a Service (SaaS)	\$26.40	2.30%	\$0.61	\$25.79
1608	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-24PT0-C1S	Software as a Service (SaaS)	\$26.98	2.30%	\$0.62	\$26.36
1609	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-36MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1610	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-36PT0-A1S	Software as a Service (SaaS)	\$35.64	2.30%	\$0.82	\$34.82
1611	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-36PT0-C1S	Software as a Service (SaaS)	\$36.43	2.30%	\$0.84	\$35.59
1612	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-48MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89
1613	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-48PT0-A1S	Software as a Service (SaaS)	\$47.52	2.30%	\$1.09	\$46.43
1614	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-48PT0-C1S	Software as a Service (SaaS)	\$48.57	2.30%	\$1.12	\$47.45
1615	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-60MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1616	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-60PT0-A1S	Software as a Service (SaaS)	\$59.40	2.30%	\$1.37	\$58.03
1617	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAAP-60PT0-C1S	Software as a Service (SaaS)	\$60.71	2.30%	\$1.40	\$59.31
1618	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-12PT0-A1S	Software as a Service (SaaS)	\$26.64	2.30%	\$0.61	\$26.03
1619	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-12PT0-C1S	Software as a Service (SaaS)	\$37.90	2.30%	\$0.87	\$37.03
1620	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-24MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
1621	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-24PT0-A1S	Software as a Service (SaaS)	\$53.28	2.30%	\$1.23	\$52.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1622	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-24PT0-C1S	Software as a Service (SaaS)	\$75.80	2.30%	\$1.74	\$74.06
1623	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-36MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
1624	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-36PT0-A1S	Software as a Service (SaaS)	\$71.93	2.30%	\$1.65	\$70.28
1625	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-36PT0-C1S	Software as a Service (SaaS)	\$102.33	2.30%	\$2.35	\$99.98
1626	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-48MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
1627	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-48PT0-A1S	Software as a Service (SaaS)	\$95.90	2.30%	\$2.21	\$93.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1628	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-48PT0-C1S	Software as a Service (SaaS)	\$136.44	2.30%	\$3.14	\$133.30
1629	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-60MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
1630	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-60PT0-A1S	Software as a Service (SaaS)	\$119.88	2.30%	\$2.76	\$117.12
1631	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDADP-60PT0-C1S	Software as a Service (SaaS)	\$170.55	2.30%	\$3.92	\$166.63
1632	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-12PT0-A1S	Software as a Service (SaaS)	\$34.80	2.30%	\$0.80	\$34.00
1633	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-24MT0-A1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
1634	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-24PT0-A1S	Software as a Service (SaaS)	\$69.60	2.30%	\$1.60	\$68.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1635	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-36MT0-A1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
1636	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-36PT0-A1S	Software as a Service (SaaS)	\$93.96	2.30%	\$2.16	\$91.80
1637	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-48MT0-A1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
1638	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-48PT0-A1S	Software as a Service (SaaS)	\$125.28	2.30%	\$2.88	\$122.40
1639	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-60MT0-A1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
1640	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAEP-60PT0-A1S	Software as a Service (SaaS)	\$156.60	2.30%	\$3.60	\$153.00
1641	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-12PT0-A1S	Software as a Service (SaaS)	\$37.49	2.30%	\$0.86	\$36.63
1642	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-12PT0-C1S	Software as a Service (SaaS)	\$37.90	2.30%	\$0.87	\$37.03
1643	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-24MT0-A1S	Software as a Service (SaaS)	\$3.44	2.30%	\$0.08	\$3.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1644	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-24MT0-C1S	Software as a Service (SaaS)	\$5.73	2.30%	\$0.13	\$5.60
1645	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-24MT0-F1S	Software as a Service (SaaS)	\$5.73	2.30%	\$0.13	\$5.60
1646	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-24PT0-A1S	Software as a Service (SaaS)	\$74.98	2.30%	\$1.72	\$73.26
1647	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-24PT0-C1S	Software as a Service (SaaS)	\$75.80	2.30%	\$1.74	\$74.06
1648	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-36MT0-A1S	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
1649	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-36MT0-C1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1650	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-36MT0-F1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1651	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-36PT0-A1S	Software as a Service (SaaS)	\$101.22	2.30%	\$2.33	\$98.89
1652	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-36PT0-C1S	Software as a Service (SaaS)	\$102.33	2.30%	\$2.35	\$99.98
1653	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-48MT0-A1S	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1654	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-48MT0-C1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1655	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-48MT0-F1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1656	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-48PT0-A1S	Software as a Service (SaaS)	\$134.96	2.30%	\$3.10	\$131.86
1657	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-48PT0-C1S	Software as a Service (SaaS)	\$136.44	2.30%	\$3.14	\$133.30
1658	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-60MT0-A1S	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
1659	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-60MT0-C1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1660	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-60MT0-F1S	Software as a Service (SaaS)	\$5.47	2.30%	\$0.13	\$5.34
1661	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-60PT0-A1S	Software as a Service (SaaS)	\$168.70	2.30%	\$3.88	\$164.82
1662	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAP-60PT0-C1S	Software as a Service (SaaS)	\$170.55	2.30%	\$3.92	\$166.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1663	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-12PT0-A1S	Software as a Service (SaaS)	\$33.84	2.30%	\$0.78	\$33.06
1664	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-12PT0-C1S	Software as a Service (SaaS)	\$37.90	2.30%	\$0.87	\$37.03
1665	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-24MT0-C1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
1666	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-24PT0-A1S	Software as a Service (SaaS)	\$67.68	2.30%	\$1.56	\$66.12
1667	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-24PT0-C1S	Software as a Service (SaaS)	\$75.80	2.30%	\$1.74	\$74.06
1668	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-36MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1669	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-36PT0-A1S	Software as a Service (SaaS)	\$91.37	2.30%	\$2.10	\$89.27
1670	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-36PT0-C1S	Software as a Service (SaaS)	\$102.33	2.30%	\$2.35	\$99.98
1671	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-48MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
1672	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-48PT0-A1S	Software as a Service (SaaS)	\$121.82	2.30%	\$2.80	\$119.02
1673	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-48PT0-C1S	Software as a Service (SaaS)	\$136.44	2.30%	\$3.14	\$133.30
1674	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-60MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1675	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-60PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
1676	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDAUP-60PT0-C1S	Software as a Service (SaaS)	\$170.55	2.30%	\$3.92	\$166.63
1677	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-48MT0-A1S	Software as a Service (SaaS)	\$10.34	2.30%	\$0.24	\$10.10
1678	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-48MT0-C1S	Software as a Service (SaaS)	\$17.23	2.30%	\$0.40	\$16.83
1679	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-48MT0-F1S	Software as a Service (SaaS)	\$17.23	2.30%	\$0.40	\$16.83
1680	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-60MT0-A1S	Software as a Service (SaaS)	\$10.34	2.30%	\$0.24	\$10.10
1681	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-60MT0-C1S	Software as a Service (SaaS)	\$17.23	2.30%	\$0.40	\$16.83
1682	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDEP-60MT0-F1S	Software as a Service (SaaS)	\$17.23	2.30%	\$0.40	\$16.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1683	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-12PT0-A1S	Software as a Service (SaaS)	\$17.52	2.30%	\$0.40	\$17.12
1684	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-24MT0-A1S	Software as a Service (SaaS)	\$1.61	2.30%	\$0.04	\$1.57
1685	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-24PT0-A1S	Software as a Service (SaaS)	\$35.04	2.30%	\$0.81	\$34.23
1686	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-36MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
1687	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-36PT0-A1S	Software as a Service (SaaS)	\$47.30	2.30%	\$1.09	\$46.21
1688	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-48MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
1689	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-48PT0-A1S	Software as a Service (SaaS)	\$63.07	2.30%	\$1.45	\$61.62
1690	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-60MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
1691	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSEP-60PT0-A1S	Software as a Service (SaaS)	\$78.84	2.30%	\$1.81	\$77.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1692	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-12PT0-A1S	Software as a Service (SaaS)	\$14.36	2.30%	\$0.33	\$14.03
1693	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-12PT0-C1S	Software as a Service (SaaS)	\$25.80	2.30%	\$0.59	\$25.21
1694	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-24MT0-C1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
1695	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-24PT0-A1S	Software as a Service (SaaS)	\$28.72	2.30%	\$0.66	\$28.06
1696	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-24PT0-C1S	Software as a Service (SaaS)	\$51.60	2.30%	\$1.19	\$50.41
1697	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-36MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98

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1698	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-36PT0-A1S	Software as a Service (SaaS)	\$38.77	2.30%	\$0.89	\$37.88
1699	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-36PT0-C1S	Software as a Service (SaaS)	\$69.66	2.30%	\$1.60	\$68.06
1700	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-48MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
1701	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-48PT0-A1S	Software as a Service (SaaS)	\$51.69	2.30%	\$1.19	\$50.50
1702	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-48PT0-C1S	Software as a Service (SaaS)	\$92.88	2.30%	\$2.14	\$90.74
1703	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-60MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1704	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-60PT0-A1S	Software as a Service (SaaS)	\$93.96	2.30%	\$2.16	\$91.80
1705	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSMP-60PT0-C1S	Software as a Service (SaaS)	\$116.10	2.30%	\$2.67	\$113.43
1706	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-12PT0-A1S	Software as a Service (SaaS)	\$24.64	2.30%	\$0.57	\$24.07
1707	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-12PT0-C1S	Software as a Service (SaaS)	\$25.80	2.30%	\$0.59	\$25.21
1708	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-24MT0-A1S	Software as a Service (SaaS)	\$2.26	2.30%	\$0.05	\$2.21
1709	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-24MT0-C1S	Software as a Service (SaaS)	\$3.76	2.30%	\$0.09	\$3.67
1710	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-24MT0-F1S	Software as a Service (SaaS)	\$3.76	2.30%	\$0.09	\$3.67
1711	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-24PT0-A1S	Software as a Service (SaaS)	\$49.27	2.30%	\$1.13	\$48.14
1712	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-24PT0-C1S	Software as a Service (SaaS)	\$51.60	2.30%	\$1.19	\$50.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1713	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-36MT0-A1S	Software as a Service (SaaS)	\$2.16	2.30%	\$0.05	\$2.11
1714	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-36MT0-C1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1715	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-36MT0-F1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1716	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-36PT0-A1S	Software as a Service (SaaS)	\$66.52	2.30%	\$1.53	\$64.99
1717	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-36PT0-C1S	Software as a Service (SaaS)	\$69.66	2.30%	\$1.60	\$68.06
1718	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-48MT0-A1S	Software as a Service (SaaS)	\$2.16	2.30%	\$0.05	\$2.11
1719	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-48MT0-C1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1720	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-48MT0-F1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1721	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-48PT0-A1S	Software as a Service (SaaS)	\$88.69	2.30%	\$2.04	\$86.65
1722	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-48PT0-C1S	Software as a Service (SaaS)	\$92.88	2.30%	\$2.14	\$90.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1723	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-60MT0-A1S	Software as a Service (SaaS)	\$2.16	2.30%	\$0.05	\$2.11
1724	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-60MT0-C1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1725	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-60MT0-F1S	Software as a Service (SaaS)	\$3.59	2.30%	\$0.08	\$3.51
1726	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-60PT0-A1S	Software as a Service (SaaS)	\$110.86	2.30%	\$2.55	\$108.31
1727	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-ASUPDSP-60PT0-C1S	Software as a Service (SaaS)	\$116.10	2.30%	\$2.67	\$113.43
1728	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-12PT0-A1S	Software as a Service (SaaS)	\$33.84	2.30%	\$0.78	\$33.06
1729	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-12PT0-C1S	Software as a Service (SaaS)	\$37.90	2.30%	\$0.87	\$37.03
1730	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-24MT0-C1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1731	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-24PT0-A1S	Software as a Service (SaaS)	\$67.68	2.30%	\$1.56	\$66.12
1732	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-24PT0-C1S	Software as a Service (SaaS)	\$75.80	2.30%	\$1.74	\$74.06
1733	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-36MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
1734	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-36PT0-A1S	Software as a Service (SaaS)	\$91.37	2.30%	\$2.10	\$89.27
1735	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-36PT0-C1S	Software as a Service (SaaS)	\$102.33	2.30%	\$2.35	\$99.98
1736	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-48MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1737	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-48PT0-A1S	Software as a Service (SaaS)	\$121.82	2.30%	\$2.80	\$119.02
1738	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-48PT0-C1S	Software as a Service (SaaS)	\$136.44	2.30%	\$3.14	\$133.30
1739	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-60MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
1740	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-60PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
1741	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPDSUP-60PT0-C1S	Software as a Service (SaaS)	\$170.55	2.30%	\$3.92	\$166.63
1742	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKDDP-12PT0-A1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
1743	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKDDP-24MT0-A1S	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1744	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-24PT0-A1S	Software as a Service (SaaS)	\$32.64	2.30%	\$0.75	\$31.89
1745	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-36MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
1746	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-36PT0-A1S	Software as a Service (SaaS)	\$44.06	2.30%	\$1.01	\$43.05
1747	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-48MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
1748	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-48PT0-A1S	Software as a Service (SaaS)	\$58.75	2.30%	\$1.35	\$57.40
1749	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-60MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
1750	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPDP-60PT0-A1S	Software as a Service (SaaS)	\$73.44	2.30%	\$1.69	\$71.75
1751	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMPMP-12PT0-A1S	Software as a Service (SaaS)	\$21.12	2.30%	\$0.49	\$20.63
1752	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMPMP-24MT0-A1S	Software as a Service (SaaS)	\$1.94	2.30%	\$0.04	\$1.90
1753	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMPMP-24PT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
1754	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMPMP-36MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1755	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMPMP-36PT0-A1S	Software as a Service (SaaS)	\$57.02	2.30%	\$1.31	\$55.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1756	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMP-48MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1757	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMP-48PT0-A1S	Software as a Service (SaaS)	\$76.03	2.30%	\$1.75	\$74.28
1758	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMP-60MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1759	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Managed Hosting) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKMP-60PT0-A1S	Software as a Service (SaaS)	\$95.04	2.30%	\$2.19	\$92.85
1760	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-12PT0-A1S	Software as a Service (SaaS)	\$21.12	2.30%	\$0.49	\$20.63
1761	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-24MT0-A1S	Software as a Service (SaaS)	\$1.94	2.30%	\$0.04	\$1.90
1762	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-24PT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
1763	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-36MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1764	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-36PT0-A1S	Software as a Service (SaaS)	\$57.02	2.30%	\$1.31	\$55.71
1765	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-48MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1766	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-48PT0-A1S	Software as a Service (SaaS)	\$76.03	2.30%	\$1.75	\$74.28
1767	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-60MT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
1768	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPKPP-60PT0-A1S	Software as a Service (SaaS)	\$95.04	2.30%	\$2.19	\$92.85
1769	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-36MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1770	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-36MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1771	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17
1772	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-48MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1773	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-60MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17
1774	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-60MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1775	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1776	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43
1777	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86
1778	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43
1779	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUESEP-36MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17
1780	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUESEP-36MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1781	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUESEP-48MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1782	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUASEP-48MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1783	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUASEP-60MT0-A1S	Software as a Service (SaaS)	\$5.29	2.30%	\$0.12	\$5.17
1784	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUASEP-60MT0-C1S	Software as a Service (SaaS)	\$8.82	2.30%	\$0.20	\$8.62
1785	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86
1786	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43
1787	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.09	2.30%	\$0.23	\$9.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1788	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMD-ASUPNUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.82	2.30%	\$0.39	\$16.43
1789	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-12PT0-A1S	Software as a Service (SaaS)	\$23.52	2.30%	\$0.54	\$22.98
1790	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-24MT0-A1S	Software as a Service (SaaS)	\$2.16	2.30%	\$0.05	\$2.11
1791	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-24PT0-A1S	Software as a Service (SaaS)	\$47.04	2.30%	\$1.08	\$45.96
1792	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-36MT0-A1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
1793	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-36PT0-A1S	Software as a Service (SaaS)	\$63.50	2.30%	\$1.46	\$62.04
1794	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-48MT0-A1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
1795	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-48PT0-A1S	Software as a Service (SaaS)	\$84.67	2.30%	\$1.95	\$82.72
1796	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-60MT0-A1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
1797	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSEP-60PT0-A1S	Software as a Service (SaaS)	\$105.84	2.30%	\$2.43	\$103.41
1798	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMSP-12PT0-A1S	Software as a Service (SaaS)	\$24.48	2.30%	\$0.56	\$23.92
1799	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMSP-12PT0-C1S	Software as a Service (SaaS)	\$31.80	2.30%	\$0.73	\$31.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1800	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-24MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
1801	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-24PT0-A1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83
1802	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-24PT0-C1S	Software as a Service (SaaS)	\$63.60	2.30%	\$1.46	\$62.14
1803	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-36MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
1804	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-36PT0-A1S	Software as a Service (SaaS)	\$66.10	2.30%	\$1.52	\$64.58
1805	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-36PT0-C1S	Software as a Service (SaaS)	\$85.86	2.30%	\$1.97	\$83.89
1806	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-48MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
1807	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-48PT0-A1S	Software as a Service (SaaS)	\$88.13	2.30%	\$2.03	\$86.10
1808	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMP-48PT0-C1S	Software as a Service (SaaS)	\$114.48	2.30%	\$2.63	\$111.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1809	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMMP-60MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
1810	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMMP-60PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
1811	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSMMP-60PT0-C1S	Software as a Service (SaaS)	\$143.10	2.30%	\$3.29	\$139.81
1812	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPMSP-12PT0-A1S	Software as a Service (SaaS)	\$27.51	2.30%	\$0.63	\$26.88
1813	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPMSP-12PT0-C1S	Software as a Service (SaaS)	\$45.86	2.30%	\$1.05	\$44.81
1814	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPMSP-24MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1815	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPMSP-24MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1816	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPMSP-24MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1817	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-24PT0-A1S	Software as a Service (SaaS)	\$51.73	2.30%	\$1.19	\$50.54
1818	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-24PT0-C1S	Software as a Service (SaaS)	\$86.21	2.30%	\$1.98	\$84.23
1819	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-36MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1820	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-36MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1821	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-36MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1822	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-36PT0-A1S	Software as a Service (SaaS)	\$72.64	2.30%	\$1.67	\$70.97
1823	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-36PT0-C1S	Software as a Service (SaaS)	\$121.06	2.30%	\$2.78	\$118.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1824	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-48MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1825	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-48MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1826	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-48MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1827	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-48PT0-A1S	Software as a Service (SaaS)	\$96.85	2.30%	\$2.23	\$94.62
1828	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-48PT0-C1S	Software as a Service (SaaS)	\$161.41	2.30%	\$3.71	\$157.70
1829	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-60MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1830	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-60MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1831	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-60MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1832	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-60PT0-A1S	Software as a Service (SaaS)	\$121.06	2.30%	\$2.78	\$118.28
1833	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPMSP-60PT0-C1S	Software as a Service (SaaS)	\$201.77	2.30%	\$4.64	\$197.13
1834	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-12PT0-A1S	Software as a Service (SaaS)	\$27.51	2.30%	\$0.63	\$26.88
1835	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-12PT0-C1S	Software as a Service (SaaS)	\$31.80	2.30%	\$0.73	\$31.07
1836	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-24MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1837	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-24MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1838	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-24MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1839	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-24PT0-A1S	Software as a Service (SaaS)	\$51.73	2.30%	\$1.19	\$50.54
1840	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-24PT0-C1S	Software as a Service (SaaS)	\$63.60	2.30%	\$1.46	\$62.14
1841	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-36MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1842	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-36MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1843	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-36MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1844	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-36PT0-A1S	Software as a Service (SaaS)	\$72.64	2.30%	\$1.67	\$70.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1845	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-36PT0-C1S	Software as a Service (SaaS)	\$85.86	2.30%	\$1.97	\$83.89
1846	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-48MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
1847	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-48MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1848	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-48MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1849	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-48PT0-A1S	Software as a Service (SaaS)	\$96.85	2.30%	\$2.23	\$94.62
1850	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-48PT0-C1S	Software as a Service (SaaS)	\$114.48	2.30%	\$2.63	\$111.85
1851	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ASUPSPUSP-60MT0-A1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1852	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPUSP-60MT0-C1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1853	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPUSP-60MT0-F1S	Software as a Service (SaaS)	\$3.82	2.30%	\$0.09	\$3.73
1854	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPUSP-60PT0-A1S	Software as a Service (SaaS)	\$121.06	2.30%	\$2.78	\$118.28
1855	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSPUSP-60PT0-C1S	Software as a Service (SaaS)	\$143.10	2.30%	\$3.29	\$139.81
1856	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-12PT0-A1S	Software as a Service (SaaS)	\$37.44	2.30%	\$0.86	\$36.58
1857	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-12PT0-C1S	Software as a Service (SaaS)	\$43.90	2.30%	\$1.01	\$42.89
1858	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-24MT0-C1S	Software as a Service (SaaS)	\$5.72	2.30%	\$0.13	\$5.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1859	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-24PT0-A1S	Software as a Service (SaaS)	\$74.88	2.30%	\$1.72	\$73.16
1860	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-24PT0-C1S	Software as a Service (SaaS)	\$87.80	2.30%	\$2.02	\$85.78
1861	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-36MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
1862	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-36PT0-A1S	Software as a Service (SaaS)	\$101.09	2.30%	\$2.33	\$98.76
1863	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-36PT0-C1S	Software as a Service (SaaS)	\$118.53	2.30%	\$2.73	\$115.80
1864	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-48MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
1865	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-48PT0-A1S	Software as a Service (SaaS)	\$134.78	2.30%	\$3.10	\$131.68

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1866	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-48PT0-C1S	Software as a Service (SaaS)	\$158.04	2.30%	\$3.63	\$154.41
1867	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-60MT0-C1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
1868	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-60PT0-A1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
1869	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ASUPSUP-60PT0-C1S	Software as a Service (SaaS)	\$197.55	2.30%	\$4.54	\$193.01
1870	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ATELB-24MT0-A1S	Software as a Service (SaaS)	\$0.62	2.30%	\$0.01	\$0.61
1871	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ATELB-24MT0-C1S	Software as a Service (SaaS)	\$1.03	2.30%	\$0.02	\$1.01
1872	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ATELB-36MT0-A1S	Software as a Service (SaaS)	\$0.62	2.30%	\$0.01	\$0.61
1873	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-ATELB-36MT0-C1S	Software as a Service (SaaS)	\$1.03	2.30%	\$0.02	\$1.01
1874	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ATELP-24MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
1875	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ATELP-24MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
1876	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ATELP-24MT0-F1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
1877	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-ATELP-36MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65

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1878	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ATELP-36MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
1879	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Telecom Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-ATELP-36MT0-F1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
1880	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-12MT0-A1S	Software as a Service (SaaS)	\$0.21	2.30%	\$0.00	\$0.21
1881	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-12MT0-C2S	Software as a Service (SaaS)	\$0.34	2.30%	\$0.01	\$0.33
1882	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-12PT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
1883	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-12PT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
1884	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-24MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
1885	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-24MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1886	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-24MT0-C2S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
1887	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-24PT0-A1S	Software as a Service (SaaS)	\$4.65	2.30%	\$0.11	\$4.54
1888	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-24PT0-C1S	Software as a Service (SaaS)	\$7.75	2.30%	\$0.18	\$7.57
1889	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-36MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
1890	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-36MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1891	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-36MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1892	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-36PT0-A1S	Software as a Service (SaaS)	\$6.53	2.30%	\$0.15	\$6.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1893	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-36PT0-C1S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
1894	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-48MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
1895	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-48MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1896	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-48MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1897	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-48PT0-A1S	Software as a Service (SaaS)	\$8.70	2.30%	\$0.20	\$8.50
1898	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-48PT0-C1S	Software as a Service (SaaS)	\$14.50	2.30%	\$0.33	\$14.17
1899	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUABP-60MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1900	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUABP-60MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1901	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUABP-60MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
1902	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUABP-60PT0-A1S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
1903	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUABP-60PT0-C1S	Software as a Service (SaaS)	\$18.13	2.30%	\$0.42	\$17.71
1904	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEA-60MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1905	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEA-60MT0-C1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1906	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-12MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1907	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-12MT0-C2S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1908	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-12PT0-A1S	Software as a Service (SaaS)	\$29.02	2.30%	\$0.67	\$28.35
1909	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-12PT0-C1S	Software as a Service (SaaS)	\$48.36	2.30%	\$1.11	\$47.25
1910	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-24MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1911	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-24MT0-C1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1912	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-24MT0-C2S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1913	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-24PT0-A1S	Software as a Service (SaaS)	\$54.56	2.30%	\$1.25	\$53.31
1914	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-24PT0-C1S	Software as a Service (SaaS)	\$90.92	2.30%	\$2.09	\$88.83
1915	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-36MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1916	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-36MT0-C1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1917	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-36MT0-C2S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1918	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-36PT0-A1S	Software as a Service (SaaS)	\$76.61	2.30%	\$1.76	\$74.85
1919	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-36PT0-C1S	Software as a Service (SaaS)	\$127.68	2.30%	\$2.94	\$124.74
1920	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-48MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1921	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-48MT0-C1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1922	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-48MT0-C2S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1923	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-48PT0-A1S	Software as a Service (SaaS)	\$102.14	2.30%	\$2.35	\$99.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1924	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-48PT0-C1S	Software as a Service (SaaS)	\$170.23	2.30%	\$3.92	\$166.31
1925	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-60MT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
1926	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-60MT0-C1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1927	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-60MT0-C2S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
1928	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-60PT0-A1S	Software as a Service (SaaS)	\$127.68	2.30%	\$2.94	\$124.74
1929	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEC-60PT0-C1S	Software as a Service (SaaS)	\$212.79	2.30%	\$4.89	\$207.90
1930	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-48MT0-A1S	Software as a Service (SaaS)	\$8.27	2.30%	\$0.19	\$8.08
1931	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-48MT0-C1S	Software as a Service (SaaS)	\$13.78	2.30%	\$0.32	\$13.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1932	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-60MT0-A1S	Software as a Service (SaaS)	\$8.27	2.30%	\$0.19	\$8.08
1933	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-60MT0-C1S	Software as a Service (SaaS)	\$13.78	2.30%	\$0.32	\$13.46
1934	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-60MT0-A1S	Software as a Service (SaaS)	\$8.27	2.30%	\$0.19	\$8.08
1935	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAEU-60MT0-C1S	Software as a Service (SaaS)	\$13.78	2.30%	\$0.32	\$13.46
1936	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-12PT0-A1S	Software as a Service (SaaS)	\$37.44	2.30%	\$0.86	\$36.58
1937	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-12PT0-C1S	Software as a Service (SaaS)	\$62.40	2.30%	\$1.44	\$60.96
1938	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-24PT0-A1S	Software as a Service (SaaS)	\$74.88	2.30%	\$1.72	\$73.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1939	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-24PT0-C1S	Software as a Service (SaaS)	\$124.80	2.30%	\$2.87	\$121.93
1940	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-36PT0-A1S	Software as a Service (SaaS)	\$101.09	2.30%	\$2.33	\$98.76
1941	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-36PT0-C1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
1942	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-48PT0-A1S	Software as a Service (SaaS)	\$134.78	2.30%	\$3.10	\$131.68
1943	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-48PT0-C1S	Software as a Service (SaaS)	\$224.64	2.30%	\$5.17	\$219.47
1944	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-60PT0-A1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60

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1945	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAPHUEP-60PT0-C1S	Software as a Service (SaaS)	\$280.80	2.30%	\$6.46	\$274.34
1946	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
1947	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-12MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1948	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-12PT0-A1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
1949	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-12PT0-C1S	Software as a Service (SaaS)	\$0.41	2.30%	\$0.01	\$0.40
1950	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
1951	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-24MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1952	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-24MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1953	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-24PT0-A1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
1954	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-24PT0-C1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
1955	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
1956	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-36MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1957	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-36MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1958	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-36PT0-A1S	Software as a Service (SaaS)	\$0.65	2.30%	\$0.01	\$0.64
1959	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-36PT0-C1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
1960	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
1961	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-48MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1962	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-48MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1963	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-48PT0-A1S	Software as a Service (SaaS)	\$0.87	2.30%	\$0.02	\$0.85
1964	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-48PT0-C1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
1965	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-60MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
1966	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-60MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1967	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-60MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
1968	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-60PT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
1969	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUASBP-60PT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
1970	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription-60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAVD-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
1971	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUAVD-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
1972	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-12MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
1973	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-12MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1974	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-12PT0-A1S	Software as a Service (SaaS)	\$32.75	2.30%	\$0.75	\$32.00
1975	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-12PT0-C1S	Software as a Service (SaaS)	\$54.59	2.30%	\$1.26	\$53.33
1976	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-24MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
1977	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-24MT0-C1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1978	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-24MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1979	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-24PT0-A1S	Software as a Service (SaaS)	\$61.58	2.30%	\$1.42	\$60.16
1980	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-24PT0-C1S	Software as a Service (SaaS)	\$102.63	2.30%	\$2.36	\$100.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1981	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-36MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
1982	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-36MT0-C1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1983	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-36MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1984	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-36PT0-A1S	Software as a Service (SaaS)	\$86.47	2.30%	\$1.99	\$84.48
1985	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-36PT0-C1S	Software as a Service (SaaS)	\$144.12	2.30%	\$3.31	\$140.81
1986	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-48MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
1987	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-48MT0-C1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1988	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-48MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1989	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-48PT0-A1S	Software as a Service (SaaS)	\$115.29	2.30%	\$2.65	\$112.64
1990	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-48PT0-C1S	Software as a Service (SaaS)	\$192.16	2.30%	\$4.42	\$187.74
1991	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-60MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
1992	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-60MT0-C1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1993	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-60MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
1994	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-60PT0-A1S	Software as a Service (SaaS)	\$144.12	2.30%	\$3.31	\$140.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
1995	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCAB-60PT0-C1S	Software as a Service (SaaS)	\$240.20	2.30%	\$5.52	\$234.68
1996	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-12MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
1997	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-12MT0-C2S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
1998	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-12MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
1999	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-12PT0-A1S	Software as a Service (SaaS)	\$34.61	2.30%	\$0.80	\$33.81
2000	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-12PT0-C1S	Software as a Service (SaaS)	\$57.68	2.30%	\$1.33	\$56.35
2001	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2002	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2003	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24MT0-C2S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2004	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2005	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24PT0-A1S	Software as a Service (SaaS)	\$65.06	2.30%	\$1.50	\$63.56
2006	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-24PT0-C1S	Software as a Service (SaaS)	\$108.44	2.30%	\$2.49	\$105.95
2007	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
2008	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2009	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36MT0-C2S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2010	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2011	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36PT0-A1S	Software as a Service (SaaS)	\$91.37	2.30%	\$2.10	\$89.27
2012	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-36PT0-C1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
2013	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
2014	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2015	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48MT0-C2S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2016	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2017	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48PT0-A1S	Software as a Service (SaaS)	\$121.82	2.30%	\$2.80	\$119.02
2018	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-48PT0-C1S	Software as a Service (SaaS)	\$203.03	2.30%	\$4.67	\$198.36
2019	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
2020	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2021	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60MT0-C2S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
2022	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2023	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
2024	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCAP-60PT0-C1S	Software as a Service (SaaS)	\$253.79	2.30%	\$5.84	\$247.95
2025	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-12MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
2026	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-12MT0-C2S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2027	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-12PT0-A1S	Software as a Service (SaaS)	\$16.07	2.30%	\$0.37	\$15.70
2028	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-12PT0-C1S	Software as a Service (SaaS)	\$26.78	2.30%	\$0.62	\$26.16
2029	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-24MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2030	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-24MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2031	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-24MT0-C2S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2032	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-24PT0-A1S	Software as a Service (SaaS)	\$30.21	2.30%	\$0.69	\$29.52
2033	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-24PT0-C1S	Software as a Service (SaaS)	\$50.35	2.30%	\$1.16	\$49.19
2034	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-36MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
2035	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-36MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2036	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-36MT0-C2S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2037	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-36PT0-A1S	Software as a Service (SaaS)	\$42.42	2.30%	\$0.98	\$41.44
2038	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-36PT0-C1S	Software as a Service (SaaS)	\$70.70	2.30%	\$1.63	\$69.07
2039	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-48MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
2040	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-48MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2041	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-48MT0-C2S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2042	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-48PT0-A1S	Software as a Service (SaaS)	\$56.56	2.30%	\$1.30	\$55.26
2043	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-48PT0-C1S	Software as a Service (SaaS)	\$94.27	2.30%	\$2.17	\$92.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2044	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-60MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
2045	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-60MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2046	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-60MT0-C2S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
2047	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-60PT0-A1S	Software as a Service (SaaS)	\$70.70	2.30%	\$1.63	\$69.07
2048	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUCSB-60PT0-C1S	Software as a Service (SaaS)	\$117.83	2.30%	\$2.71	\$115.12
2049	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUCSP-12MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
2050	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUCSP-12MT0-C2S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2051	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-12MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2052	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-12PT0-A1S	Software as a Service (SaaS)	\$17.30	2.30%	\$0.40	\$16.90
2053	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-12PT0-C1S	Software as a Service (SaaS)	\$28.84	2.30%	\$0.66	\$28.18
2054	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
2055	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2056	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24MT0-C2S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2057	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2058	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24PT0-A1S	Software as a Service (SaaS)	\$32.53	2.30%	\$0.75	\$31.78
2059	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-24PT0-C1S	Software as a Service (SaaS)	\$54.22	2.30%	\$1.25	\$52.97
2060	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
2061	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2062	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36MT0-C2S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2063	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2064	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36PT0-A1S	Software as a Service (SaaS)	\$45.68	2.30%	\$1.05	\$44.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2065	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-36PT0-C1S	Software as a Service (SaaS)	\$76.14	2.30%	\$1.75	\$74.39
2066	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
2067	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2068	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48MT0-C2S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2069	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2070	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48PT0-A1S	Software as a Service (SaaS)	\$60.91	2.30%	\$1.40	\$59.51
2071	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-48PT0-C1S	Software as a Service (SaaS)	\$101.52	2.30%	\$2.33	\$99.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2072	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
2073	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2074	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60MT0-C2S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2075	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
2076	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60PT0-A1S	Software as a Service (SaaS)	\$76.14	2.30%	\$1.75	\$74.39
2077	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCSP-60PT0-C1S	Software as a Service (SaaS)	\$126.90	2.30%	\$2.92	\$123.98
2078	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCUD-48MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2079	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCUD-48MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
2080	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCUD-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
2081	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUCUD-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
2082	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
2083	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2084	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
2085	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2086	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
2087	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2088	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
2089	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
2090	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2091	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2092	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$24.30	2.30%	\$0.56	\$23.74
2093	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
2094	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2095	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2096	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
2097	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76

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2098	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2099	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2100	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
2101	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$67.50	2.30%	\$1.55	\$65.95
2102	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUP-12MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
2103	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
2104	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUP-24MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2105	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2106	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-36MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2107	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
2108	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-48MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2109	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-48PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
2110	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-60MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2111	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDUP-60PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
2112	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2113	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-12MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
2114	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41
2115	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
2116	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
2117	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
2118	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2119	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
2120	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2121	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2122	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32
2123	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
2124	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2125	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2126	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
2127	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
2128	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2129	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2130	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2131	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEDEP-60PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
2132	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
2133	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2134	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
2135	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
2136	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
2137	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUDEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2138	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76
2139	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
2140	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
2141	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2142	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
2143	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2144	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2145	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2146	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
2147	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
2148	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
2149	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2150	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2151	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2152	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-12MT0-A1S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
2153	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-12MT0-C1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
2154	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-12PT0-A1S	Software as a Service (SaaS)	\$8.71	2.30%	\$0.20	\$8.51
2155	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-12PT0-C1S	Software as a Service (SaaS)	\$14.52	2.30%	\$0.33	\$14.19
2156	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-24MT0-A1S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
2157	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-24MT0-C1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
2158	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-24PT0-A1S	Software as a Service (SaaS)	\$17.42	2.30%	\$0.40	\$17.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2159	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-24PT0-C1S	Software as a Service (SaaS)	\$29.04	2.30%	\$0.67	\$28.37
2160	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-36MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
2161	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-36MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
2162	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-36PT0-A1S	Software as a Service (SaaS)	\$23.52	2.30%	\$0.54	\$22.98
2163	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-36PT0-C1S	Software as a Service (SaaS)	\$39.20	2.30%	\$0.90	\$38.30
2164	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-48MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
2165	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-48MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2166	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-48PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
2167	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-48PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
2168	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-60MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
2169	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-60MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
2170	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-60PT0-A1S	Software as a Service (SaaS)	\$39.20	2.30%	\$0.90	\$38.30
2171	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUDEUEB-60PT0-C1S	Software as a Service (SaaS)	\$65.34	2.30%	\$1.50	\$63.84
2172	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2173	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2174	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
2175	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
2176	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
2177	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2178	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
2179	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2180	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2181	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2182	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$24.30	2.30%	\$0.56	\$23.74
2183	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
2184	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2185	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2186	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2187	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
2188	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
2189	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2190	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
2191	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$67.50	2.30%	\$1.55	\$65.95
2192	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
2193	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2194	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
2195	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
2196	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
2197	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
2198	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
2199	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2200	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2201	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
2202	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
2203	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
2204	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2205	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2206	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
2207	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2208	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2209	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
2210	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-60PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
2211	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDMEDEP-60PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
2212	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-12MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2213	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-12MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2214	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-12PT0-A1S	Software as a Service (SaaS)	\$16.07	2.30%	\$0.37	\$15.70
2215	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-12PT0-C1S	Software as a Service (SaaS)	\$26.78	2.30%	\$0.62	\$26.16
2216	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-24MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2217	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-24MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2218	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-24PT0-A1S	Software as a Service (SaaS)	\$32.14	2.30%	\$0.74	\$31.40
2219	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-24PT0-C1S	Software as a Service (SaaS)	\$53.56	2.30%	\$1.23	\$52.33
2220	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-36MT0-A1S	Software as a Service (SaaS)	\$1.41	2.30%	\$0.03	\$1.38
2221	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-36MT0-C1S	Software as a Service (SaaS)	\$2.34	2.30%	\$0.05	\$2.29
2222	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-36PT0-A1S	Software as a Service (SaaS)	\$43.38	2.30%	\$1.00	\$42.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2223	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-36PT0-C1S	Software as a Service (SaaS)	\$72.31	2.30%	\$1.66	\$70.65
2224	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-48MT0-A1S	Software as a Service (SaaS)	\$1.41	2.30%	\$0.03	\$1.38
2225	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-48MT0-C1S	Software as a Service (SaaS)	\$2.34	2.30%	\$0.05	\$2.29
2226	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-48PT0-A1S	Software as a Service (SaaS)	\$57.84	2.30%	\$1.33	\$56.51
2227	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-48PT0-C1S	Software as a Service (SaaS)	\$96.41	2.30%	\$2.22	\$94.19
2228	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-60MT0-A1S	Software as a Service (SaaS)	\$1.41	2.30%	\$0.03	\$1.38
2229	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-60MT0-C1S	Software as a Service (SaaS)	\$2.34	2.30%	\$0.05	\$2.29
2230	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-60PT0-A1S	Software as a Service (SaaS)	\$72.31	2.30%	\$1.66	\$70.65
2231	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUDSAP-60PT0-C1S	Software as a Service (SaaS)	\$120.51	2.30%	\$2.77	\$117.74
2232	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEDEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2233	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEDEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27

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2234	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2235	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-24PT0-A1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
2236	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2237	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-36PT0-A1S	Software as a Service (SaaS)	\$0.75	2.30%	\$0.02	\$0.73
2238	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2239	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-48PT0-A1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
2240	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2241	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDEBP-60PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
2242	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-12MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
2243	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-12PT0-A1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
2244	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-24MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
2245	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-24PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
2246	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-36MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2247	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-36PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
2248	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-48MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
2249	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-48PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
2250	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-60MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
2251	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEDUB-60PT0-A1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
2252	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-12MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2253	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-12PT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
2254	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-24MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2255	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-24PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2256	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-36MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2257	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-36PT0-A1S	Software as a Service (SaaS)	\$1.86	2.30%	\$0.04	\$1.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2258	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-48MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2259	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-48PT0-A1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
2260	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-60MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2261	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUBP-60PT0-A1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
2262	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-12MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
2263	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
2264	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-24MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
2265	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2266	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-36MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2267	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
2268	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUEDUP-48MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2269	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDUP-48PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
2270	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDUP-60MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2271	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUEDUP-60PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
2272	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
2273	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
2274	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-12PT0-A1S	Software as a Service (SaaS)	\$16.26	2.30%	\$0.37	\$15.89
2275	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-12PT0-C1S	Software as a Service (SaaS)	\$27.10	2.30%	\$0.62	\$26.48
2276	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2277	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
2278	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-24PT0-A1S	Software as a Service (SaaS)	\$32.52	2.30%	\$0.75	\$31.77
2279	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-24PT0-C1S	Software as a Service (SaaS)	\$54.21	2.30%	\$1.25	\$52.96
2280	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
2281	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-36MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
2282	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-36PT0-A1S	Software as a Service (SaaS)	\$43.91	2.30%	\$1.01	\$42.90
2283	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-36PT0-C1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50

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2284	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
2285	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-48MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
2286	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-48PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
2287	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-48PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
2288	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
2289	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-60MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
2290	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-60PT0-A1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2291	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEDEB-60PT0-C1S	Software as a Service (SaaS)	\$121.97	2.30%	\$2.81	\$119.16
2292	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
2293	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-12MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
2294	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41
2295	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
2296	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
2297	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
2298	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2299	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
2300	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2301	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2302	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32
2303	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
2304	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2305	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2306	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2307	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
2308	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2309	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
2310	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
2311	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEDEP-60PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
2312	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-12MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
2313	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-12MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
2314	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-12PT0-A1S	Software as a Service (SaaS)	\$9.29	2.30%	\$0.21	\$9.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2315	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-12PT0-C1S	Software as a Service (SaaS)	\$15.49	2.30%	\$0.36	\$15.13
2316	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-24MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
2317	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-24MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
2318	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-24PT0-A1S	Software as a Service (SaaS)	\$18.59	2.30%	\$0.43	\$18.16
2319	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-24PT0-C1S	Software as a Service (SaaS)	\$30.98	2.30%	\$0.71	\$30.27
2320	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-36MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2321	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-36MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2322	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-36PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2323	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-36PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
2324	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-48MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2325	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-48MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2326	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-48PT0-A1S	Software as a Service (SaaS)	\$33.45	2.30%	\$0.77	\$32.68
2327	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-48PT0-C1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
2328	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-60MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2329	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-60MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2330	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-60PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2331	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEEMEB-60PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
2332	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
2333	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2334	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
2335	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
2336	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
2337	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2338	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76
2339	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2340	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
2341	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2342	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
2343	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2344	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
2345	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2346	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
2347	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
2348	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82

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2349	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
2350	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2351	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
2352	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-03PT0-A1S	Software as a Service (SaaS)	\$13.14	2.30%	\$0.30	\$12.84
2353	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-03PT0-C1S	Software as a Service (SaaS)	\$21.90	2.30%	\$0.50	\$21.40
2354	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-12MT0-A1S	Software as a Service (SaaS)	\$4.01	2.30%	\$0.09	\$3.92
2355	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-12MT0-C2S	Software as a Service (SaaS)	\$6.69	2.30%	\$0.15	\$6.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2356	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-12PT0-A1S	Software as a Service (SaaS)	\$43.79	2.30%	\$1.01	\$42.78
2357	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-12PT0-C1S	Software as a Service (SaaS)	\$72.98	2.30%	\$1.68	\$71.30
2358	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-24MT0-A1S	Software as a Service (SaaS)	\$4.01	2.30%	\$0.09	\$3.92
2359	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-24MT0-C1S	Software as a Service (SaaS)	\$6.69	2.30%	\$0.15	\$6.54
2360	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-24MT0-C2S	Software as a Service (SaaS)	\$6.69	2.30%	\$0.15	\$6.54
2361	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-24PT0-A1S	Software as a Service (SaaS)	\$87.58	2.30%	\$2.01	\$85.57
2362	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-24PT0-C1S	Software as a Service (SaaS)	\$145.97	2.30%	\$3.36	\$142.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2363	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-36MT0-A1S	Software as a Service (SaaS)	\$3.83	2.30%	\$0.09	\$3.74
2364	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-36MT0-C1S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24
2365	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-36MT0-C2S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24
2366	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-36PT0-A1S	Software as a Service (SaaS)	\$118.23	2.30%	\$2.72	\$115.51
2367	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-36PT0-C1S	Software as a Service (SaaS)	\$197.06	2.30%	\$4.53	\$192.53
2368	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-48MT0-A1S	Software as a Service (SaaS)	\$3.83	2.30%	\$0.09	\$3.74
2369	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-48MT0-C1S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2370	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-48MT0-C2S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24
2371	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-48PT0-A1S	Software as a Service (SaaS)	\$157.65	2.30%	\$3.63	\$154.02
2372	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-48PT0-C1S	Software as a Service (SaaS)	\$262.74	2.30%	\$6.04	\$256.70
2373	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-60MT0-A1S	Software as a Service (SaaS)	\$3.83	2.30%	\$0.09	\$3.74
2374	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-60MT0-C1S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24
2375	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-60MT0-C2S	Software as a Service (SaaS)	\$6.39	2.30%	\$0.15	\$6.24
2376	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-60PT0-A1S	Software as a Service (SaaS)	\$197.06	2.30%	\$4.53	\$192.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2377	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUEMB-60PT0-C1S	Software as a Service (SaaS)	\$328.43	2.30%	\$7.55	\$320.88
2378	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-03PT0-A1S	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
2379	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-03PT0-C1S	Software as a Service (SaaS)	\$22.50	2.30%	\$0.52	\$21.98
2380	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-12MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2381	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-12MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2382	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-12MT0-F1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2383	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-12PT0-A1S	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2384	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-12PT0-C1S	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
2385	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2386	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24MT0-C1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2387	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2388	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24MT0-F1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2389	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24PT0-A1S	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
2390	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-24PT0-C1S	Software as a Service (SaaS)	\$150.00	2.30%	\$3.45	\$146.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2391	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36MT0-A1S	Software as a Service (SaaS)	\$3.94	2.30%	\$0.09	\$3.85
2392	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36MT0-C1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2393	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36MT0-C2S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2394	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36MT0-F1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2395	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36PT0-A1S	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
2396	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-36PT0-C1S	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
2397	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48MT0-A1S	Software as a Service (SaaS)	\$3.94	2.30%	\$0.09	\$3.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2398	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48MT0-C1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2399	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48MT0-C2S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2400	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48MT0-F1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2401	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48PT0-A1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
2402	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-48PT0-C1S	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
2403	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60MT0-A1S	Software as a Service (SaaS)	\$3.94	2.30%	\$0.09	\$3.85
2404	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60MT0-C1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2405	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60MT0-C2S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2406	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60MT0-F1S	Software as a Service (SaaS)	\$6.56	2.30%	\$0.15	\$6.41
2407	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60PT0-A1S	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
2408	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEMP-60PT0-C1S	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
2409	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-12MT0-A1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
2410	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-12MT0-C1S	Software as a Service (SaaS)	\$11.55	2.30%	\$0.27	\$11.28
2411	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-12PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2412	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-12PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
2413	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-24MT0-A1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
2414	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-24MT0-C1S	Software as a Service (SaaS)	\$11.55	2.30%	\$0.27	\$11.28
2415	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-24PT0-A1S	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
2416	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-24PT0-C1S	Software as a Service (SaaS)	\$252.00	2.30%	\$5.80	\$246.20
2417	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-36MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
2418	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-36MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
2419	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-36PT0-A1S	Software as a Service (SaaS)	\$204.12	2.30%	\$4.69	\$199.43

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2420	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-36PT0-C1S	Software as a Service (SaaS)	\$340.20	2.30%	\$7.82	\$332.38
2421	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-48MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
2422	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-48MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
2423	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-48PT0-A1S	Software as a Service (SaaS)	\$272.16	2.30%	\$6.26	\$265.90
2424	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-48PT0-C1S	Software as a Service (SaaS)	\$453.60	2.30%	\$10.43	\$443.17
2425	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-60MT0-A1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
2426	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-60MT0-C1S	Software as a Service (SaaS)	\$11.03	2.30%	\$0.25	\$10.78
2427	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-60PT0-A1S	Software as a Service (SaaS)	\$340.20	2.30%	\$7.82	\$332.38

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2428	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUENTP-60PT0-C1S	Software as a Service (SaaS)	\$567.00	2.30%	\$13.04	\$553.96
2429	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-12MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2430	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
2431	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-12PT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
2432	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-12PT0-C1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
2433	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-24MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2434	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
2435	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-24PT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
2436	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-24PT0-C1S	Software as a Service (SaaS)	\$3.08	2.30%	\$0.07	\$3.01
2437	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-36MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2438	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2439	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-36PT0-A1S	Software as a Service (SaaS)	\$2.50	2.30%	\$0.06	\$2.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2440	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-36PT0-C1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
2441	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-48MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2442	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-48MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2443	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-48PT0-A1S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
2444	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-48PT0-C1S	Software as a Service (SaaS)	\$5.54	2.30%	\$0.13	\$5.41
2445	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-60MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2446	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-60MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2447	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-60PT0-A1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
2448	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXABP-60PT0-C1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
2449	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2450	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2451	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.38	2.30%	\$0.01	\$0.37
2452	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-12PT0-C1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
2453	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2454	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2455	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-24PT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
2456	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-24PT0-C1S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
2457	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2458	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

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2459	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-36PT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
2460	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-36PT0-C1S	Software as a Service (SaaS)	\$1.73	2.30%	\$0.04	\$1.69
2461	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2462	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2463	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-48PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
2464	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-48PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
2465	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2466	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUEXEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

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2467	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUJEXEBP-60PT0-A1S	Software as a Service (SaaS)	\$1.73	2.30%	\$0.04	\$1.69
2468	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUJEXEBP-60PT0-C1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
2469	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2470	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-12MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2471	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-12PT0-A1S	Software as a Service (SaaS)	\$0.17	2.30%	\$0.00	\$0.17
2472	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-12PT0-C1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
2473	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2474	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-24MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2475	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-24PT0-A1S	Software as a Service (SaaS)	\$0.35	2.30%	\$0.01	\$0.34
2476	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-24PT0-C1S	Software as a Service (SaaS)	\$0.58	2.30%	\$0.01	\$0.57
2477	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2478	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-36MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2479	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-36PT0-A1S	Software as a Service (SaaS)	\$0.47	2.30%	\$0.01	\$0.46
2480	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-36PT0-C1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
2481	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2482	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-48MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
2483	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-48PT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2484	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-48PT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
2485	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-60MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2486	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-60MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2487	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-60PT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
2488	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUFLWBP-60PT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
2489	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-12MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2490	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-12MT0-C2S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
2491	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-12PT0-A1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
2492	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-12PT0-C1S	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
2493	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-24MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
2494	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-24MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
2495	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-24MT0-C2S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
2496	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-24PT0-A1S	Software as a Service (SaaS)	\$3.38	2.30%	\$0.08	\$3.30
2497	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-24PT0-C1S	Software as a Service (SaaS)	\$5.64	2.30%	\$0.13	\$5.51
2498	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-36MT0-A1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2499	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-36MT0-C1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2500	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-36MT0-C2S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2501	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-36PT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
2502	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AUIBP-36PT0-C1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2503	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-48MT0-A1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2504	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-48MT0-C1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2505	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-48MT0-C2S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2506	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-48PT0-A1S	Software as a Service (SaaS)	\$6.34	2.30%	\$0.15	\$6.19
2507	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-48PT0-C1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32
2508	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-60MT0-A1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2509	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-60MT0-C1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2510	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-60MT0-C2S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
2511	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-60PT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
2512	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUIBP-60PT0-C1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
2513	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-36MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
2514	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-36MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
2515	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-48MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2516	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-48MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
2517	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-60MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
2518	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AULCB-60MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
2519	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
2520	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-36MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2521	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-36MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2522	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-48MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
2523	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-48MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2524	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-48MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2525	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-60MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2526	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-60MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2527	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard Add On to Workspace ONE Content Advanced Add On - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AULCP-60MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
2528	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2529	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2530	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-12PT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
2531	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-12PT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
2532	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2533	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2534	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-24PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2535	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-24PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
2536	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2537	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
2538	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-36PT0-A1S	Software as a Service (SaaS)	\$1.86	2.30%	\$0.04	\$1.82
2539	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-36PT0-C1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
2540	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2541	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
2542	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-48PT0-A1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
2543	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-48PT0-C1S	Software as a Service (SaaS)	\$4.14	2.30%	\$0.10	\$4.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2544	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
2545	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
2546	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-60PT0-A1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
2547	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMDMBP-60PT0-C1S	Software as a Service (SaaS)	\$5.18	2.30%	\$0.12	\$5.06
2548	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-12MT0-A1S	Software as a Service (SaaS)	\$0.51	2.30%	\$0.01	\$0.50
2549	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-12MT0-C2S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
2550	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-12PT0-A1S	Software as a Service (SaaS)	\$5.55	2.30%	\$0.13	\$5.42
2551	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-12PT0-C1S	Software as a Service (SaaS)	\$9.25	2.30%	\$0.21	\$9.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2552	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-24MT0-A1S	Software as a Service (SaaS)	\$0.51	2.30%	\$0.01	\$0.50
2553	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-24MT0-C1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
2554	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-24MT0-C2S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
2555	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-24PT0-A1S	Software as a Service (SaaS)	\$11.10	2.30%	\$0.26	\$10.84
2556	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-24PT0-C1S	Software as a Service (SaaS)	\$18.50	2.30%	\$0.43	\$18.07
2557	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-36MT0-A1S	Software as a Service (SaaS)	\$0.49	2.30%	\$0.01	\$0.48
2558	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-36MT0-C1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2559	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-36MT0-C2S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2560	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-36PT0-A1S	Software as a Service (SaaS)	\$14.99	2.30%	\$0.34	\$14.65
2561	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-36PT0-C1S	Software as a Service (SaaS)	\$24.98	2.30%	\$0.57	\$24.41
2562	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-48MT0-A1S	Software as a Service (SaaS)	\$0.49	2.30%	\$0.01	\$0.48
2563	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-48MT0-C1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2564	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-48MT0-C2S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2565	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-48PT0-A1S	Software as a Service (SaaS)	\$19.98	2.30%	\$0.46	\$19.52
2566	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-48PT0-C1S	Software as a Service (SaaS)	\$33.30	2.30%	\$0.77	\$32.53
2567	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-60MT0-A1S	Software as a Service (SaaS)	\$0.49	2.30%	\$0.01	\$0.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2568	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-60MT0-C1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2569	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-60MT0-C2S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
2570	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-60PT0-A1S	Software as a Service (SaaS)	\$24.98	2.30%	\$0.57	\$24.41
2571	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMDMSB-60PT0-C1S	Software as a Service (SaaS)	\$41.63	2.30%	\$0.96	\$40.67
2572	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-12MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
2573	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-12MT0-C2S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
2574	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-12MT0-F1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
2575	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-12PT0-A1S	Software as a Service (SaaS)	\$6.15	2.30%	\$0.14	\$6.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2576	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-12PT0-C1S	Software as a Service (SaaS)	\$10.25	2.30%	\$0.24	\$10.01
2577	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
2578	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24MT0-C1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
2579	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24MT0-C2S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
2580	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24MT0-F1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
2581	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24PT0-A1S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
2582	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-24PT0-C1S	Software as a Service (SaaS)	\$20.50	2.30%	\$0.47	\$20.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2583	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36MT0-A1S	Software as a Service (SaaS)	\$0.54	2.30%	\$0.01	\$0.53
2584	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36MT0-C1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2585	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36MT0-C2S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2586	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36MT0-F1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2587	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36PT0-A1S	Software as a Service (SaaS)	\$16.61	2.30%	\$0.38	\$16.23
2588	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-36PT0-C1S	Software as a Service (SaaS)	\$27.68	2.30%	\$0.64	\$27.04
2589	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48MT0-A1S	Software as a Service (SaaS)	\$0.54	2.30%	\$0.01	\$0.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2590	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48MT0-C1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2591	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48MT0-C2S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2592	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48MT0-F1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2593	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48PT0-A1S	Software as a Service (SaaS)	\$22.14	2.30%	\$0.51	\$21.63
2594	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-48PT0-C1S	Software as a Service (SaaS)	\$36.90	2.30%	\$0.85	\$36.05
2595	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60MT0-A1S	Software as a Service (SaaS)	\$0.54	2.30%	\$0.01	\$0.53
2596	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60MT0-C1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2597	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60MT0-C2S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2598	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60MT0-F1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
2599	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60PT0-A1S	Software as a Service (SaaS)	\$27.68	2.30%	\$0.64	\$27.04
2600	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMDMSP-60PT0-C1S	Software as a Service (SaaS)	\$46.13	2.30%	\$1.06	\$45.07
2601	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-12MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
2602	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-12MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
2603	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-12PT0-A1S	Software as a Service (SaaS)	\$6.97	2.30%	\$0.16	\$6.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2604	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-12PT0-C1S	Software as a Service (SaaS)	\$11.62	2.30%	\$0.27	\$11.35
2605	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-24MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
2606	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-24MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
2607	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-24PT0-A1S	Software as a Service (SaaS)	\$13.94	2.30%	\$0.32	\$13.62
2608	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-24PT0-C1S	Software as a Service (SaaS)	\$23.23	2.30%	\$0.53	\$22.70
2609	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-36MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
2610	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-36MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2611	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-36PT0-A1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39
2612	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-36PT0-C1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
2613	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-48MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
2614	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-48MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
2615	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-48PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
2616	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-48PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
2617	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-60MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2618	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-60MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
2619	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-60PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
2620	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUMEDEB-60PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
2621	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
2622	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
2623	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
2624	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
2625	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2626	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
2627	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
2628	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
2629	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2630	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
2631	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
2632	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
2633	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2634	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
2635	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
2636	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
2637	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
2638	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
2639	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-60PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
2640	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMEDEP-60PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
2641	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2642	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
2643	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
2644	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-12PT0-C1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
2645	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2646	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
2647	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-24PT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
2648	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-24PT0-C1S	Software as a Service (SaaS)	\$3.08	2.30%	\$0.07	\$3.01
2649	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2650	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2651	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-36PT0-A1S	Software as a Service (SaaS)	\$2.49	2.30%	\$0.06	\$2.43
2652	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-36PT0-C1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
2653	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
2654	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2655	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-48PT0-A1S	Software as a Service (SaaS)	\$3.33	2.30%	\$0.08	\$3.25
2656	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-48PT0-C1S	Software as a Service (SaaS)	\$5.54	2.30%	\$0.13	\$5.41
2657	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2658	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
2659	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support-- 7 days a week.	WMD-AUMMEBP-60PT0-A1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
2660	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per Device - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEBP-60PT0-C1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
2661	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENBP-12MT0-A2S	Software as a Service (SaaS)	\$4.06	2.30%	\$0.09	\$3.97
2662	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENBP-12MT0-C3S	Software as a Service (SaaS)	\$6.77	2.30%	\$0.16	\$6.61
2663	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENBP-12PT0-A1S	Software as a Service (SaaS)	\$44.34	2.30%	\$1.02	\$43.32
2664	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENBP-12PT0-C1S	Software as a Service (SaaS)	\$73.90	2.30%	\$1.70	\$72.20
2665	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENBP-24MT0-A1S	Software as a Service (SaaS)	\$3.42	2.30%	\$0.08	\$3.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2666	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24MT0-A2S	Software as a Service (SaaS)	\$4.06	2.30%	\$0.09	\$3.97
2667	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24MT0-C1S	Software as a Service (SaaS)	\$5.69	2.30%	\$0.13	\$5.56
2668	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24MT0-C2S	Software as a Service (SaaS)	\$6.77	2.30%	\$0.16	\$6.61
2669	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24MT0-C3S	Software as a Service (SaaS)	\$6.77	2.30%	\$0.16	\$6.61
2670	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24PT0-A1S	Software as a Service (SaaS)	\$88.68	2.30%	\$2.04	\$86.64
2671	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-24PT0-C1S	Software as a Service (SaaS)	\$147.80	2.30%	\$3.40	\$144.40
2672	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36MT0-A1S	Software as a Service (SaaS)	\$3.26	2.30%	\$0.07	\$3.19
2673	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36MT0-A2S	Software as a Service (SaaS)	\$3.88	2.30%	\$0.09	\$3.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2674	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36MT0-C1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31
2675	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36MT0-C2S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32
2676	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36MT0-C3S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32
2677	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36PT0-A1S	Software as a Service (SaaS)	\$119.72	2.30%	\$2.75	\$116.97
2678	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-36PT0-C1S	Software as a Service (SaaS)	\$199.53	2.30%	\$4.59	\$194.94
2679	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48MT0-A1S	Software as a Service (SaaS)	\$3.26	2.30%	\$0.07	\$3.19
2680	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48MT0-A2S	Software as a Service (SaaS)	\$3.88	2.30%	\$0.09	\$3.79
2681	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48MT0-C1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2682	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48MT0-C2S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32
2683	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48MT0-C3S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32
2684	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48PT0-A1S	Software as a Service (SaaS)	\$159.62	2.30%	\$3.67	\$155.95
2685	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-48PT0-C1S	Software as a Service (SaaS)	\$266.04	2.30%	\$6.12	\$259.92
2686	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60MT0-A1S	Software as a Service (SaaS)	\$3.26	2.30%	\$0.07	\$3.19
2687	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60MT0-A2S	Software as a Service (SaaS)	\$3.88	2.30%	\$0.09	\$3.79
2688	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60MT0-C1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31
2689	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60MT0-C2S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2690	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60MT0-C3S	Software as a Service (SaaS)	\$6.47	2.30%	\$0.15	\$6.32
2691	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60PT0-A1S	Software as a Service (SaaS)	\$199.53	2.30%	\$4.59	\$194.94
2692	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENBP-60PT0-C1S	Software as a Service (SaaS)	\$332.55	2.30%	\$7.65	\$324.90
2693	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-12MT0-A2S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
2694	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-12MT0-C3S	Software as a Service (SaaS)	\$6.63	2.30%	\$0.15	\$6.48
2695	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-12PT0-A1S	Software as a Service (SaaS)	\$43.42	2.30%	\$1.00	\$42.42
2696	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-12PT0-C1S	Software as a Service (SaaS)	\$72.36	2.30%	\$1.66	\$70.70
2697	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2698	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24MT0-A2S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
2699	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24MT0-C1S	Software as a Service (SaaS)	\$5.48	2.30%	\$0.13	\$5.35
2700	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24MT0-C2S	Software as a Service (SaaS)	\$6.63	2.30%	\$0.15	\$6.48
2701	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24MT0-C3S	Software as a Service (SaaS)	\$6.63	2.30%	\$0.15	\$6.48
2702	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24PT0-A1S	Software as a Service (SaaS)	\$86.83	2.30%	\$2.00	\$84.83
2703	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-24PT0-C1S	Software as a Service (SaaS)	\$144.72	2.30%	\$3.33	\$141.39
2704	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36MT0-A1S	Software as a Service (SaaS)	\$3.14	2.30%	\$0.07	\$3.07
2705	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36MT0-A2S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2706	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36MT0-C1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
2707	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36MT0-C2S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
2708	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36MT0-C3S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
2709	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36PT0-A1S	Software as a Service (SaaS)	\$117.22	2.30%	\$2.70	\$114.52
2710	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-36PT0-C1S	Software as a Service (SaaS)	\$195.37	2.30%	\$4.49	\$190.88
2711	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48MT0-A1S	Software as a Service (SaaS)	\$3.14	2.30%	\$0.07	\$3.07
2712	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48MT0-A2S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
2713	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48MT0-C1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2714	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48MT0-C2S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
2715	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48MT0-C3S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
2716	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48PT0-A1S	Software as a Service (SaaS)	\$156.30	2.30%	\$3.59	\$152.71
2717	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-48PT0-C1S	Software as a Service (SaaS)	\$260.50	2.30%	\$5.99	\$254.51
2718	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-60MT0-A1S	Software as a Service (SaaS)	\$3.14	2.30%	\$0.07	\$3.07
2719	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-60MT0-A2S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
2720	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-60MT0-C1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
2721	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUMMENP-60MT0-C2S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2722	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENP-60MT0-C3S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
2723	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENP-60PT0-A1S	Software as a Service (SaaS)	\$195.37	2.30%	\$4.49	\$190.88
2724	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMENP-60PT0-C1S	Software as a Service (SaaS)	\$325.62	2.30%	\$7.49	\$318.13
2725	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVBP-48MT0-A1S	Software as a Service (SaaS)	\$10.19	2.30%	\$0.23	\$9.96
2726	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVBP-48MT0-C1S	Software as a Service (SaaS)	\$16.99	2.30%	\$0.39	\$16.60
2727	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVBP-60MT0-A1S	Software as a Service (SaaS)	\$10.19	2.30%	\$0.23	\$9.96
2728	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVBP-60MT0-C1S	Software as a Service (SaaS)	\$16.99	2.30%	\$0.39	\$16.60
2729	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.07	2.30%	\$0.23	\$9.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2730	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.78	2.30%	\$0.39	\$16.39
2731	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.07	2.30%	\$0.23	\$9.84
2732	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUMMEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.78	2.30%	\$0.39	\$16.39
2733	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
2734	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
2735	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
2736	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2737	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
2738	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
2739	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
2740	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
2741	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
2742	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHDEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2743	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-12PT0-A1S	Software as a Service (SaaS)	\$24.48	2.30%	\$0.56	\$23.92
2744	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-12PT0-C1S	Software as a Service (SaaS)	\$40.80	2.30%	\$0.94	\$39.86
2745	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-24PT0-A1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83
2746	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-24PT0-C1S	Software as a Service (SaaS)	\$81.60	2.30%	\$1.88	\$79.72
2747	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-36PT0-A1S	Software as a Service (SaaS)	\$66.10	2.30%	\$1.52	\$64.58
2748	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-36PT0-C1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
2749	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-48PT0-A1S	Software as a Service (SaaS)	\$88.13	2.30%	\$2.03	\$86.10
2750	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-48PT0-C1S	Software as a Service (SaaS)	\$146.88	2.30%	\$3.38	\$143.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2751	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-60PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
2752	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUPHMEP-60PT0-C1S	Software as a Service (SaaS)	\$183.60	2.30%	\$4.22	\$179.38
2753	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2754	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-12MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2755	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-12PT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
2756	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-12PT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
2757	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2758	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-24MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2759	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-24PT0-A1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
2760	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-24PT0-C1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
2761	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2762	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-36MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2763	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-36PT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
2764	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-36PT0-C1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
2765	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2766	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-48MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2767	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-48PT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
2768	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-48PT0-C1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
2769	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-60MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
2770	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-60MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
2771	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-60PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
2772	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AURSABP-60PT0-C1S	Software as a Service (SaaS)	\$2.07	2.30%	\$0.05	\$2.02
2773	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-12MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2774	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-12MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2775	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-12PT0-A1S	Software as a Service (SaaS)	\$16.31	2.30%	\$0.38	\$15.93
2776	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-12PT0-C1S	Software as a Service (SaaS)	\$27.19	2.30%	\$0.63	\$26.56
2777	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-24MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2778	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-24MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2779	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-24MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2780	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-24PT0-A1S	Software as a Service (SaaS)	\$30.67	2.30%	\$0.71	\$29.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2781	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-24PT0-C1S	Software as a Service (SaaS)	\$51.12	2.30%	\$1.18	\$49.94
2782	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-36MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2783	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-36MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2784	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-36MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2785	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-36PT0-A1S	Software as a Service (SaaS)	\$43.07	2.30%	\$0.99	\$42.08
2786	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-36PT0-C1S	Software as a Service (SaaS)	\$71.78	2.30%	\$1.65	\$70.13
2787	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-48MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2788	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-48MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2789	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-48MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2790	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-48PT0-A1S	Software as a Service (SaaS)	\$57.43	2.30%	\$1.32	\$56.11
2791	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-48PT0-C1S	Software as a Service (SaaS)	\$95.71	2.30%	\$2.20	\$93.51
2792	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-60MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
2793	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-60MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
2794	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-60MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2795	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-60PT0-A1S	Software as a Service (SaaS)	\$71.78	2.30%	\$1.65	\$70.13
2796	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Basic Support/Subscription - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AUSAB-60PT0-C1S	Software as a Service (SaaS)	\$119.64	2.30%	\$2.75	\$116.89
2797	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-12MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2798	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-12MT0-C2S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2799	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-12MT0-F1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2800	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-12PT0-A1S	Software as a Service (SaaS)	\$17.68	2.30%	\$0.41	\$17.27
2801	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-12PT0-C1S	Software as a Service (SaaS)	\$29.46	2.30%	\$0.68	\$28.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2802	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2803	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24MT0-C1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2804	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24MT0-C2S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2805	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24MT0-F1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2806	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24PT0-A1S	Software as a Service (SaaS)	\$33.23	2.30%	\$0.76	\$32.47
2807	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-24PT0-C1S	Software as a Service (SaaS)	\$55.38	2.30%	\$1.27	\$54.11
2808	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2809	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36MT0-C1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2810	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36MT0-C2S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2811	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36MT0-F1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2812	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
2813	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-36PT0-C1S	Software as a Service (SaaS)	\$77.77	2.30%	\$1.79	\$75.98
2814	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2815	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48MT0-C1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2816	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48MT0-C2S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2817	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48MT0-F1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2818	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48PT0-A1S	Software as a Service (SaaS)	\$62.22	2.30%	\$1.43	\$60.79
2819	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-48PT0-C1S	Software as a Service (SaaS)	\$103.70	2.30%	\$2.39	\$101.31
2820	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
2821	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60MT0-C1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2822	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60MT0-C2S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2823	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60MT0-F1S	Software as a Service (SaaS)	\$2.46	2.30%	\$0.06	\$2.40
2824	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60PT0-A1S	Software as a Service (SaaS)	\$77.77	2.30%	\$1.79	\$75.98
2825	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSAP-60PT0-C1S	Software as a Service (SaaS)	\$129.62	2.30%	\$2.98	\$126.64
2826	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSBP-12MT0-A1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
2827	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSBP-12MT0-C2S	Software as a Service (SaaS)	\$0.17	2.30%	\$0.00	\$0.17
2828	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSBP-12PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
2829	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSBP-12PT0-C1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2830	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-24MT0-A1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
2831	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-24MT0-C1S	Software as a Service (SaaS)	\$0.16	2.30%	\$0.00	\$0.16
2832	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-24MT0-C2S	Software as a Service (SaaS)	\$0.16	2.30%	\$0.00	\$0.16
2833	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-24PT0-A1S	Software as a Service (SaaS)	\$2.32	2.30%	\$0.05	\$2.27
2834	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-24PT0-C1S	Software as a Service (SaaS)	\$3.87	2.30%	\$0.09	\$3.78
2835	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-36MT0-A1S	Software as a Service (SaaS)	\$0.09	2.30%	\$0.00	\$0.09
2836	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-36MT0-C1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2837	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-36MT0-C2S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2838	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-36PT0-A1S	Software as a Service (SaaS)	\$3.26	2.30%	\$0.07	\$3.19
2839	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-36PT0-C1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31
2840	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-48MT0-A1S	Software as a Service (SaaS)	\$0.09	2.30%	\$0.00	\$0.09
2841	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-48MT0-C1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2842	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-48MT0-C2S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2843	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-48PT0-A1S	Software as a Service (SaaS)	\$4.35	2.30%	\$0.10	\$4.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2844	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-48PT0-C1S	Software as a Service (SaaS)	\$7.25	2.30%	\$0.17	\$7.08
2845	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-60MT0-A1S	Software as a Service (SaaS)	\$0.09	2.30%	\$0.00	\$0.09
2846	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-60MT0-C1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2847	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-60MT0-C2S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
2848	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-60PT0-A1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31
2849	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSBP-60PT0-C1S	Software as a Service (SaaS)	\$9.06	2.30%	\$0.21	\$8.85
2850	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSEA-60MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
2851	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AUSEA-60MT0-C1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2852	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-12MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2853	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-12MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2854	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-12PT0-A1S	Software as a Service (SaaS)	\$49.53	2.30%	\$1.14	\$48.39
2855	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-12PT0-C1S	Software as a Service (SaaS)	\$82.54	2.30%	\$1.90	\$80.64
2856	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-24MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2857	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-24MT0-C1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2858	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-24MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2859	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-24PT0-A1S	Software as a Service (SaaS)	\$93.11	2.30%	\$2.14	\$90.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2860	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-24PT0-C1S	Software as a Service (SaaS)	\$155.18	2.30%	\$3.57	\$151.61
2861	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-36MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2862	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-36MT0-C1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2863	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-36MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2864	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-36PT0-A1S	Software as a Service (SaaS)	\$130.75	2.30%	\$3.01	\$127.74
2865	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-36PT0-C1S	Software as a Service (SaaS)	\$217.92	2.30%	\$5.01	\$212.91
2866	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-48MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2867	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-48MT0-C1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2868	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-48MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2869	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-48PT0-A1S	Software as a Service (SaaS)	\$174.33	2.30%	\$4.01	\$170.32
2870	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-48PT0-C1S	Software as a Service (SaaS)	\$290.55	2.30%	\$6.68	\$283.87
2871	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-60MT0-A1S	Software as a Service (SaaS)	\$4.13	2.30%	\$0.09	\$4.04
2872	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-60MT0-C1S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2873	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-60MT0-C2S	Software as a Service (SaaS)	\$6.88	2.30%	\$0.16	\$6.72
2874	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-60PT0-A1S	Software as a Service (SaaS)	\$217.92	2.30%	\$5.01	\$212.91
2875	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEC-60PT0-C1S	Software as a Service (SaaS)	\$363.19	2.30%	\$8.35	\$354.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2876	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEU-48MT0-A1S	Software as a Service (SaaS)	\$10.82	2.30%	\$0.25	\$10.57
2877	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEU-48MT0-C1S	Software as a Service (SaaS)	\$18.03	2.30%	\$0.41	\$17.62
2878	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEU-60MT0-A1S	Software as a Service (SaaS)	\$10.82	2.30%	\$0.25	\$10.57
2879	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEU-60MT0-C1S	Software as a Service (SaaS)	\$18.03	2.30%	\$0.41	\$17.62
2880	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEV-60MT0-A1S	Software as a Service (SaaS)	\$10.82	2.30%	\$0.25	\$10.57
2881	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSEV-60MT0-C1S	Software as a Service (SaaS)	\$18.03	2.30%	\$0.41	\$17.62
2882	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-12PT0-A1S	Software as a Service (SaaS)	\$37.44	2.30%	\$0.86	\$36.58
2883	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-12PT0-C1S	Software as a Service (SaaS)	\$62.40	2.30%	\$1.44	\$60.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2884	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-24PT0-A1S	Software as a Service (SaaS)	\$74.88	2.30%	\$1.72	\$73.16
2885	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-24PT0-C1S	Software as a Service (SaaS)	\$124.80	2.30%	\$2.87	\$121.93
2886	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-36PT0-A1S	Software as a Service (SaaS)	\$101.09	2.30%	\$2.33	\$98.76
2887	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-36PT0-C1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
2888	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-48PT0-A1S	Software as a Service (SaaS)	\$134.78	2.30%	\$3.10	\$131.68
2889	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-48PT0-C1S	Software as a Service (SaaS)	\$224.64	2.30%	\$5.17	\$219.47

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2890	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-60PT0-A1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
2891	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUSPHUEP-60PT0-C1S	Software as a Service (SaaS)	\$280.80	2.30%	\$6.46	\$274.34
2892	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
2893	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-12MT0-C1S	Software as a Service (SaaS)	\$5.26	2.30%	\$0.12	\$5.14
2894	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-12PT0-A1S	Software as a Service (SaaS)	\$34.42	2.30%	\$0.79	\$33.63
2895	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-12PT0-C1S	Software as a Service (SaaS)	\$57.36	2.30%	\$1.32	\$56.04
2896	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
2897	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-24MT0-C1S	Software as a Service (SaaS)	\$5.26	2.30%	\$0.12	\$5.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2898	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-24PT0-A1S	Software as a Service (SaaS)	\$68.83	2.30%	\$1.58	\$67.25
2899	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-24PT0-C1S	Software as a Service (SaaS)	\$114.72	2.30%	\$2.64	\$112.08
2900	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-36MT0-A1S	Software as a Service (SaaS)	\$3.01	2.30%	\$0.07	\$2.94
2901	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-36MT0-C1S	Software as a Service (SaaS)	\$5.02	2.30%	\$0.12	\$4.90
2902	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-36PT0-A1S	Software as a Service (SaaS)	\$92.92	2.30%	\$2.14	\$90.78
2903	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-36PT0-C1S	Software as a Service (SaaS)	\$154.87	2.30%	\$3.56	\$151.31
2904	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-48MT0-A1S	Software as a Service (SaaS)	\$3.01	2.30%	\$0.07	\$2.94
2905	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-48MT0-C1S	Software as a Service (SaaS)	\$5.02	2.30%	\$0.12	\$4.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2906	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-48PT0-A1S	Software as a Service (SaaS)	\$123.90	2.30%	\$2.85	\$121.05
2907	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-48PT0-C1S	Software as a Service (SaaS)	\$206.50	2.30%	\$4.75	\$201.75
2908	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-60MT0-A1S	Software as a Service (SaaS)	\$3.01	2.30%	\$0.07	\$2.94
2909	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-60MT0-C1S	Software as a Service (SaaS)	\$5.02	2.30%	\$0.12	\$4.90
2910	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-60PT0-A1S	Software as a Service (SaaS)	\$154.87	2.30%	\$3.56	\$151.31
2911	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEENP-60PT0-C1S	Software as a Service (SaaS)	\$258.12	2.30%	\$5.94	\$252.18
2912	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEEMP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2913	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEEMP-12MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2914	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-12PT0-A1S	Software as a Service (SaaS)	\$1.21	2.30%	\$0.03	\$1.18
2915	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-12PT0-C1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
2916	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2917	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
2918	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-24PT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
2919	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-24PT0-C1S	Software as a Service (SaaS)	\$4.04	2.30%	\$0.09	\$3.95
2920	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2921	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
2922	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-36PT0-A1S	Software as a Service (SaaS)	\$3.27	2.30%	\$0.08	\$3.19
2923	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-36PT0-C1S	Software as a Service (SaaS)	\$5.45	2.30%	\$0.13	\$5.32
2924	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2925	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
2926	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-48PT0-A1S	Software as a Service (SaaS)	\$4.36	2.30%	\$0.10	\$4.26
2927	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-48PT0-C1S	Software as a Service (SaaS)	\$7.27	2.30%	\$0.17	\$7.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2928	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
2929	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
2930	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-60PT0-A1S	Software as a Service (SaaS)	\$5.45	2.30%	\$0.13	\$5.32
2931	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per Device - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUUEMBP-60PT0-C1S	Software as a Service (SaaS)	\$9.09	2.30%	\$0.21	\$8.88
2932	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-12MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
2933	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-12MT0-C1S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
2934	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-12PT0-A1S	Software as a Service (SaaS)	\$46.86	2.30%	\$1.08	\$45.78
2935	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-12PT0-C1S	Software as a Service (SaaS)	\$78.10	2.30%	\$1.80	\$76.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2936	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-24MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
2937	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-24MT0-C1S	Software as a Service (SaaS)	\$7.16	2.30%	\$0.16	\$7.00
2938	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-24PT0-A1S	Software as a Service (SaaS)	\$93.72	2.30%	\$2.16	\$91.56
2939	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-24PT0-C1S	Software as a Service (SaaS)	\$156.20	2.30%	\$3.59	\$152.61
2940	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-36MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
2941	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-36MT0-C1S	Software as a Service (SaaS)	\$6.84	2.30%	\$0.16	\$6.68
2942	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-36PT0-A1S	Software as a Service (SaaS)	\$126.52	2.30%	\$2.91	\$123.61
2943	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-36PT0-C1S	Software as a Service (SaaS)	\$210.87	2.30%	\$4.85	\$206.02
2944	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-48MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2945	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-48MT0-C1S	Software as a Service (SaaS)	\$6.84	2.30%	\$0.16	\$6.68
2946	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-48PT0-A1S	Software as a Service (SaaS)	\$168.70	2.30%	\$3.88	\$164.82
2947	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-48PT0-C1S	Software as a Service (SaaS)	\$281.16	2.30%	\$6.47	\$274.69
2948	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-60MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
2949	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-60MT0-C1S	Software as a Service (SaaS)	\$6.84	2.30%	\$0.16	\$6.68
2950	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-60PT0-A1S	Software as a Service (SaaS)	\$210.87	2.30%	\$4.85	\$206.02
2951	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AUWOAP-60PT0-C1S	Software as a Service (SaaS)	\$351.45	2.30%	\$8.08	\$343.37
2952	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-24MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49

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2953	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-24MT0-C1S	Software as a Service (SaaS)	\$2.55	2.30%	\$0.06	\$2.49
2954	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-36MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
2955	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-36MT0-C1S	Software as a Service (SaaS)	\$2.55	2.30%	\$0.06	\$2.49
2956	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-48MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
2957	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-48MT0-C1S	Software as a Service (SaaS)	\$2.55	2.30%	\$0.06	\$2.49
2958	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-60MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
2959	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWAAB-60MT0-C1S	Software as a Service (SaaS)	\$2.55	2.30%	\$0.06	\$2.49

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2960	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-24MT0-A1S	Software as a Service (SaaS)	\$1.57	2.30%	\$0.04	\$1.53
2961	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-24MT0-C1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2962	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-24MT0-F1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2963	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-36MT0-A1S	Software as a Service (SaaS)	\$1.57	2.30%	\$0.04	\$1.53
2964	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-36MT0-C1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2965	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-36MT0-F1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2966	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-48MT0-A1S	Software as a Service (SaaS)	\$1.57	2.30%	\$0.04	\$1.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2967	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-48MT0-C1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2968	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-48MT0-F1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2969	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-60MT0-A1S	Software as a Service (SaaS)	\$1.57	2.30%	\$0.04	\$1.53
2970	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-60MT0-C1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2971	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWAAP-60MT0-F1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
2972	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-12MT0-A1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
2973	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-12MT0-C2S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2974	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-12PT0-A1S	Software as a Service (SaaS)	\$47.99	2.30%	\$1.10	\$46.89
2975	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-12PT0-C1S	Software as a Service (SaaS)	\$79.98	2.30%	\$1.84	\$78.14
2976	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-24MT0-A1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
2977	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-24MT0-C1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2978	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-24MT0-C2S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2979	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-24PT0-A1S	Software as a Service (SaaS)	\$90.22	2.30%	\$2.08	\$88.14
2980	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-24PT0-C1S	Software as a Service (SaaS)	\$150.36	2.30%	\$3.46	\$146.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2981	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-36MT0-A1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
2982	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-36MT0-C1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2983	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-36MT0-C2S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2984	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-36PT0-A1S	Software as a Service (SaaS)	\$126.69	2.30%	\$2.91	\$123.78
2985	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-36PT0-C1S	Software as a Service (SaaS)	\$211.15	2.30%	\$4.86	\$206.29
2986	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-3PT0-A1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
2987	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-48MT0-A1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2988	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-48MT0-C1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2989	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-48MT0-C2S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2990	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-48PT0-A1S	Software as a Service (SaaS)	\$168.92	2.30%	\$3.89	\$165.03
2991	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-48PT0-C1S	Software as a Service (SaaS)	\$281.53	2.30%	\$6.48	\$275.05
2992	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-60MT0-A1S	Software as a Service (SaaS)	\$4.00	2.30%	\$0.09	\$3.91
2993	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-60MT0-C1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
2994	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-60MT0-C2S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
2995	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-60PT0-A1S	Software as a Service (SaaS)	\$211.15	2.30%	\$4.86	\$206.29
2996	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOAB-60PT0-C1S	Software as a Service (SaaS)	\$351.91	2.30%	\$8.09	\$343.82
2997	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AWOAP-12MT0-A1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
2998	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AWOAP-12MT0-C2S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
2999	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AWOAP-12MT0-F1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3000	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AWOAP-12PT0-A1S	Software as a Service (SaaS)	\$50.46	2.30%	\$1.16	\$49.30
3001	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMD-AWOAP-12PT0-C1S	Software as a Service (SaaS)	\$84.10	2.30%	\$1.93	\$82.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3002	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24MT0-A1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
3003	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24MT0-C1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3004	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24MT0-C2S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3005	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24MT0-F1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3006	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24PT0-A1S	Software as a Service (SaaS)	\$94.86	2.30%	\$2.18	\$92.68
3007	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-24PT0-C1S	Software as a Service (SaaS)	\$158.11	2.30%	\$3.64	\$154.47
3008	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36MT0-A1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3009	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36MT0-C1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3010	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36MT0-C2S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3011	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36MT0-F1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3012	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36PT0-A1S	Software as a Service (SaaS)	\$133.21	2.30%	\$3.06	\$130.15
3013	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-36PT0-C1S	Software as a Service (SaaS)	\$222.02	2.30%	\$5.11	\$216.91
3014	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-3PT0-A1S	Software as a Service (SaaS)	\$15.14	2.30%	\$0.35	\$14.79
3015	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-3PT0-C1S	Software as a Service (SaaS)	\$25.23	2.30%	\$0.58	\$24.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3016	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48MT0-A1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
3017	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48MT0-C1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3018	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48MT0-C2S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3019	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48MT0-F1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3020	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48PT0-A1S	Software as a Service (SaaS)	\$177.62	2.30%	\$4.09	\$173.53
3021	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-48PT0-C1S	Software as a Service (SaaS)	\$296.03	2.30%	\$6.81	\$289.22
3022	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60MT0-A1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3023	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60MT0-C1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3024	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60MT0-C2S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3025	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60MT0-F1S	Software as a Service (SaaS)	\$7.01	2.30%	\$0.16	\$6.85
3026	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60PT0-A1S	Software as a Service (SaaS)	\$222.02	2.30%	\$5.11	\$216.91
3027	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOAP-60PT0-C1S	Software as a Service (SaaS)	\$370.04	2.30%	\$8.51	\$361.53
3028	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-12MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
3029	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-12MT0-C2S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3030	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-12PT0-A1S	Software as a Service (SaaS)	\$33.16	2.30%	\$0.76	\$32.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3031	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-12PT0-C1S	Software as a Service (SaaS)	\$55.26	2.30%	\$1.27	\$53.99
3032	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-24MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
3033	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-24MT0-C1S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3034	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-24MT0-C2S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3035	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-24PT0-A1S	Software as a Service (SaaS)	\$62.33	2.30%	\$1.43	\$60.90
3036	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-24PT0-C1S	Software as a Service (SaaS)	\$103.89	2.30%	\$2.39	\$101.50
3037	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-36MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
3038	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-36MT0-C1S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3039	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-36MT0-C2S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3040	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-36PT0-A1S	Software as a Service (SaaS)	\$87.53	2.30%	\$2.01	\$85.52
3041	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-36PT0-C1S	Software as a Service (SaaS)	\$145.89	2.30%	\$3.36	\$142.53
3042	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-3PT0-A1S	Software as a Service (SaaS)	\$9.95	2.30%	\$0.23	\$9.72
3043	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-48MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
3044	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-48MT0-C1S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3045	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-48MT0-C2S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3046	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-48PT0-A1S	Software as a Service (SaaS)	\$116.71	2.30%	\$2.68	\$114.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3047	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-48PT0-C1S	Software as a Service (SaaS)	\$194.52	2.30%	\$4.47	\$190.05
3048	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-60MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
3049	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-60MT0-C1S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3050	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-60MT0-C2S	Software as a Service (SaaS)	\$4.61	2.30%	\$0.11	\$4.50
3051	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-60PT0-A1S	Software as a Service (SaaS)	\$145.89	2.30%	\$3.36	\$142.53
3052	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMD-AWOSB-60PT0-C1S	Software as a Service (SaaS)	\$243.14	2.30%	\$5.59	\$237.55
3053	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-12MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3054	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-12MT0-C2S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3055	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-12MT0-F1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3056	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-12PT0-A1S	Software as a Service (SaaS)	\$34.39	2.30%	\$0.79	\$33.60
3057	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-12PT0-C1S	Software as a Service (SaaS)	\$57.32	2.30%	\$1.32	\$56.00
3058	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3059	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24MT0-C1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3060	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24MT0-C2S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3061	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24MT0-F1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3062	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24PT0-A1S	Software as a Service (SaaS)	\$64.66	2.30%	\$1.49	\$63.17
3063	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-24PT0-C1S	Software as a Service (SaaS)	\$107.76	2.30%	\$2.48	\$105.28
3064	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3065	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36MT0-C1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3066	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36MT0-C2S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3067	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36MT0-F1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3068	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36PT0-A1S	Software as a Service (SaaS)	\$90.79	2.30%	\$2.09	\$88.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3069	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-36PT0-C1S	Software as a Service (SaaS)	\$151.32	2.30%	\$3.48	\$147.84
3070	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-3PT0-A1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
3071	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-3PT0-C1S	Software as a Service (SaaS)	\$17.20	2.30%	\$0.40	\$16.80
3072	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3073	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48MT0-C1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3074	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48MT0-C2S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3075	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48MT0-F1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3076	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48PT0-A1S	Software as a Service (SaaS)	\$121.06	2.30%	\$2.78	\$118.28
3077	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-48PT0-C1S	Software as a Service (SaaS)	\$201.77	2.30%	\$4.64	\$197.13
3078	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-60MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3079	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-60MT0-C1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3080	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-60MT0-C2S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3081	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-60MT0-F1S	Software as a Service (SaaS)	\$4.78	2.30%	\$0.11	\$4.67
3082	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMD-AWOSP-60PT0-A1S	Software as a Service (SaaS)	\$151.32	2.30%	\$3.48	\$147.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3083	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMD-AWOSP-60PT0-C1S	Software as a Service (SaaS)	\$252.21	2.30%	\$5.80	\$246.41
3084	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-12PT0-A1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
3085	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-12PT0-C1S	Software as a Service (SaaS)	\$34.85	2.30%	\$0.80	\$34.05
3086	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-24PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
3087	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-24PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
3088	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-36PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
3089	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Basic Support	WMD-AXRHB-36PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
3090	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
3091	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
3092	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
3093	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
3094	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
3095	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Managed Hosting - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Managed Hosting Environment. Technical Support, Production Support	WMD-AXRHP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
3096	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACLB-36MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3097	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACLB-36MT0-C1S	Software as a Service (SaaS)	\$7.57	2.30%	\$0.17	\$7.40
3098	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACLB-48MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3099	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACLB-48MT0-C1S	Software as a Service (SaaS)	\$7.57	2.30%	\$0.17	\$7.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3100	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAACLB-60MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3101	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAACLB-60MT0-C1S	Software as a Service (SaaS)	\$7.57	2.30%	\$0.17	\$7.40
3102	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-36MT0-A1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
3103	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-36MT0-C1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3104	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-36MT0-F1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3105	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-48MT0-A1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
3106	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-48MT0-C1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3107	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-48MT0-F1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3108	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-60MT0-A1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
3109	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-60MT0-C1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3110	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Advanced Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAACLP-60MT0-F1S	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
3111	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAACSB-36MT0-A1S	Software as a Service (SaaS)	\$2.78	2.30%	\$0.06	\$2.72
3112	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAACSB-36MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
3113	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAACSB-48MT0-A1S	Software as a Service (SaaS)	\$2.78	2.30%	\$0.06	\$2.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3114	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACSB-48MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
3115	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACSB-60MT0-A1S	Software as a Service (SaaS)	\$2.78	2.30%	\$0.06	\$2.72
3116	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AACSB-60MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
3117	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-36MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3118	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-36MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3119	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-36MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3120	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-48MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3121	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-48MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3122	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-48MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3123	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-60MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
3124	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-60MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3125	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AACSP-60MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
3126	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AARHP-03PT0-A1S	Software as a Service (SaaS)	\$3.42	2.30%	\$0.08	\$3.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3127	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 3 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-03PT0-C1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
3128	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-12MT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3129	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-12MT0-C2S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
3130	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-12PT0-A1S	Software as a Service (SaaS)	\$11.40	2.30%	\$0.26	\$11.14
3131	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-12PT0-C1S	Software as a Service (SaaS)	\$11.87	2.30%	\$0.27	\$11.60
3132	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-24MT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3133	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-24MT0-C1S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
3134	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-24MT0-C2S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
3135	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-24PT0-A1S	Software as a Service (SaaS)	\$22.79	2.30%	\$0.52	\$22.27
3136	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-24PT0-C1S	Software as a Service (SaaS)	\$23.74	2.30%	\$0.55	\$23.19
3137	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-36MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3138	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-36MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3139	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-36MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3140	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-36PT0-A1S	Software as a Service (SaaS)	\$30.77	2.30%	\$0.71	\$30.06
3141	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-36PT0-C1S	Software as a Service (SaaS)	\$32.05	2.30%	\$0.74	\$31.31
3142	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-48MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3143	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-48MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3144	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-48MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3145	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-48PT0-A1S	Software as a Service (SaaS)	\$41.02	2.30%	\$0.94	\$40.08
3146	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-48PT0-C1S	Software as a Service (SaaS)	\$42.73	2.30%	\$0.98	\$41.75
3147	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-60MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3148	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-60MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3149	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-60MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
3150	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-60PT0-A1S	Software as a Service (SaaS)	\$51.28	2.30%	\$1.18	\$50.10
3151	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AARHP-60PT0-C1S	Software as a Service (SaaS)	\$53.42	2.30%	\$1.23	\$52.19
3152	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-12MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3153	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-12MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3154	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-12PT0-A1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52
3155	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-12PT0-C1S	Software as a Service (SaaS)	\$11.12	2.30%	\$0.26	\$10.86
3156	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-24MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
3157	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-24MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3158	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-24MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3159	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-24PT0-A1S	Software as a Service (SaaS)	\$12.54	2.30%	\$0.29	\$12.25
3160	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-24PT0-C1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
3161	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-36MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
3162	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-36MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3163	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-36MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3164	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-36PT0-A1S	Software as a Service (SaaS)	\$17.61	2.30%	\$0.41	\$17.20
3165	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-36PT0-C1S	Software as a Service (SaaS)	\$29.36	2.30%	\$0.68	\$28.68
3166	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-48MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
3167	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-48MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3168	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-48MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3169	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-48PT0-A1S	Software as a Service (SaaS)	\$23.49	2.30%	\$0.54	\$22.95
3170	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-48PT0-C1S	Software as a Service (SaaS)	\$39.14	2.30%	\$0.90	\$38.24
3171	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-60MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
3172	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-60MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3173	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-60MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
3174	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-60PT0-A1S	Software as a Service (SaaS)	\$29.36	2.30%	\$0.68	\$28.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3175	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AARMB-60PT0-C1S	Software as a Service (SaaS)	\$48.93	2.30%	\$1.13	\$47.80
3176	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-12MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
3177	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-12MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3178	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-12MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3179	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-12PT0-A1S	Software as a Service (SaaS)	\$7.12	2.30%	\$0.16	\$6.96
3180	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-12PT0-C1S	Software as a Service (SaaS)	\$11.87	2.30%	\$0.27	\$11.60
3181	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
3182	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3183	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3184	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3185	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24PT0-A1S	Software as a Service (SaaS)	\$13.39	2.30%	\$0.31	\$13.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3186	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-24PT0-C1S	Software as a Service (SaaS)	\$22.32	2.30%	\$0.51	\$21.81
3187	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
3188	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3189	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3190	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3191	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36PT0-A1S	Software as a Service (SaaS)	\$18.80	2.30%	\$0.43	\$18.37
3192	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-36PT0-C1S	Software as a Service (SaaS)	\$31.34	2.30%	\$0.72	\$30.62
3193	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - SaaS for Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist SaaS add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-3PT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
3194	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-3PT0-C1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
3195	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
3196	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3197	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3198	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3199	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48PT0-A1S	Software as a Service (SaaS)	\$25.07	2.30%	\$0.58	\$24.49
3200	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-48PT0-C1S	Software as a Service (SaaS)	\$41.78	2.30%	\$0.96	\$40.82
3201	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
3202	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3203	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3204	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
3205	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60PT0-A1S	Software as a Service (SaaS)	\$31.34	2.30%	\$0.72	\$30.62
3206	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AARMP-60PT0-C1S	Software as a Service (SaaS)	\$52.23	2.30%	\$1.20	\$51.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3207	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-12MT0-A1S	Software as a Service (SaaS)	\$5.53	2.30%	\$0.13	\$5.40
3208	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-12MT0-C2S	Software as a Service (SaaS)	\$9.21	2.30%	\$0.21	\$9.00
3209	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-24MT0-A1S	Software as a Service (SaaS)	\$5.53	2.30%	\$0.13	\$5.40
3210	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-24MT0-C1S	Software as a Service (SaaS)	\$9.21	2.30%	\$0.21	\$9.00
3211	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-24MT0-C2S	Software as a Service (SaaS)	\$9.21	2.30%	\$0.21	\$9.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3212	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-36MT0-A1S	Software as a Service (SaaS)	\$5.53	2.30%	\$0.13	\$5.40
3213	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-36MT0-C1S	Software as a Service (SaaS)	\$9.21	2.30%	\$0.21	\$9.00
3214	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AAWAB-36MT0-C2S	Software as a Service (SaaS)	\$9.21	2.30%	\$0.21	\$9.00
3215	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-12MT0-A1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
3216	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-12MT0-C2S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3217	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-12MT0-F1S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3218	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-24MT0-A1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
3219	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-24MT0-C1S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3220	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-24MT0-C2S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3221	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-24MT0-F1S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3222	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-36MT0-A1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
3223	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-36MT0-C1S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3224	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-36MT0-C2S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3225	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Managed Hosting - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWAP-36MT0-F1S	Software as a Service (SaaS)	\$9.63	2.30%	\$0.22	\$9.41
3226	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWEP-36MT0-C1S	Software as a Service (SaaS)	\$26.25	2.30%	\$0.60	\$25.65
3227	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWEP-36MT0-C2S	Software as a Service (SaaS)	\$26.25	2.30%	\$0.60	\$25.65
3228	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AAWEP-60MT0-C1S	Software as a Service (SaaS)	\$26.25	2.30%	\$0.60	\$25.65

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3229	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AAWEP-60MT0-C2S	Software as a Service (SaaS)	\$26.25	2.30%	\$0.60	\$25.65
3230	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABRWB-24MT0-A1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
3231	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABRWB-24MT0-C1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
3232	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABRWB-36MT0-A1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
3233	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABRWB-36MT0-C1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
3234	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-24MT0-A1S	Software as a Service (SaaS)	\$2.32	2.30%	\$0.05	\$2.27
3235	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-24MT0-C1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
3236	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-24MT0-F1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
3237	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-36MT0-A1S	Software as a Service (SaaS)	\$2.32	2.30%	\$0.05	\$2.27
3238	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-36MT0-C1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
3239	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ABRWP-36MT0-F1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
3240	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABXAB-24MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
3241	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABXAB-24MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
3242	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABXAB-36MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3243	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ABXAB-36MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
3244	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-24MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
3245	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-24MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
3246	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-24MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
3247	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-36MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
3248	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-36MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
3249	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Also requires existing Workspace ONE Managed Hosting or Latest Mode subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support7 days a week.	WMU-ABXAP-36MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
3250	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-24MT0-A1S	Software as a Service (SaaS)	\$3.06	2.30%	\$0.07	\$2.99
3251	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-24MT0-C1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
3252	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-36MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85
3253	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-36MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76
3254	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-48MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85
3255	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-48MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76
3256	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-60MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3257	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ACNTB-60MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76
3258	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-24MT0-A1S	Software as a Service (SaaS)	\$3.16	2.30%	\$0.07	\$3.09
3259	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-24MT0-C1S	Software as a Service (SaaS)	\$5.27	2.30%	\$0.12	\$5.15
3260	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-24MT0-F1S	Software as a Service (SaaS)	\$5.27	2.30%	\$0.12	\$5.15
3261	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-36MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
3262	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-36MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3263	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-36MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3264	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-48MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
3265	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-48MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3266	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-48MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3267	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-60MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
3268	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-60MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3269	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ACNTP-60MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
3270	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-12MT0-C2S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87
3271	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/ for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-12PT0-C1S	Software as a Service (SaaS)	\$32.04	2.30%	\$0.74	\$31.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3272	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-24MT0-C1S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87
3273	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-24MT0-C2S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87
3274	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-24PT0-C1S	Software as a Service (SaaS)	\$64.08	2.30%	\$1.47	\$62.61
3275	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-36MT0-C1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
3276	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
3277	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - Subscription - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$86.51	2.30%	\$1.99	\$84.52
3278	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - Subscription - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPTLSS-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
3279	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - Subscription - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) Qty to match Workspace ONE Enterprise/for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ACUEPTLSS-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3280	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - Subscription - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise for VDI deployments.	WMU-ACUEPTLSS-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
3281	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-12MT0-A2S	Software as a Service (SaaS)	\$3.48	2.30%	\$0.08	\$3.40
3282	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-12PT0-A1S	Software as a Service (SaaS)	\$37.92	2.30%	\$0.87	\$37.05
3283	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-24MT0-A1S	Software as a Service (SaaS)	\$3.48	2.30%	\$0.08	\$3.40
3284	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-24MT0-A2S	Software as a Service (SaaS)	\$3.48	2.30%	\$0.08	\$3.40
3285	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-24PT0-A1S	Software as a Service (SaaS)	\$75.84	2.30%	\$1.74	\$74.10
3286	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-36MT0-A1S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3287	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-36MT0-A2S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3288	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-36PT0-A1S	Software as a Service (SaaS)	\$102.38	2.30%	\$2.35	\$100.03
3289	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-3PT0-A1S	Software as a Service (SaaS)	\$11.38	2.30%	\$0.26	\$11.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3290	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-48MT0-A1S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3291	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-48MT0-A2S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3292	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-48PT0-A1S	Software as a Service (SaaS)	\$136.51	2.30%	\$3.14	\$133.37
3293	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-60MT0-A1S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3294	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-60MT0-A2S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
3295	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEP-60PT0-A1S	Software as a Service (SaaS)	\$170.64	2.30%	\$3.92	\$166.72
3296	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEDUP-12MT0-A2S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3297	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEDUP-12PT0-A1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
3298	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDEDUP-24MT0-A1S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3299	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-24MT0-A2S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3300	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-24PT0-A1S	Software as a Service (SaaS)	\$153.60	2.30%	\$3.53	\$150.07
3301	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-36MT0-A1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3302	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-36MT0-A2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3303	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-36PT0-A1S	Software as a Service (SaaS)	\$207.36	2.30%	\$4.77	\$202.59
3304	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-3PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
3305	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-48MT0-A1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3306	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEDUP-48MT0-A2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3307	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDUP-48PT0-A1S	Software as a Service (SaaS)	\$276.48	2.30%	\$6.36	\$270.12
3308	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDUP-60MT0-A1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3309	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDUP-60MT0-A2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3310	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEDUP-60PT0-A1S	Software as a Service (SaaS)	\$345.60	2.30%	\$7.95	\$337.65
3311	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-12MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34
3312	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-12MT0-C2S	Software as a Service (SaaS)	\$17.63	2.30%	\$0.41	\$17.22
3313	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-12PT0-A1S	Software as a Service (SaaS)	\$115.42	2.30%	\$2.65	\$112.77
3314	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-12PT0-C1S	Software as a Service (SaaS)	\$192.36	2.30%	\$4.42	\$187.94
3315	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-24MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3316	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-24MT0-C1S	Software as a Service (SaaS)	\$17.63	2.30%	\$0.41	\$17.22
3317	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-24MT0-C2S	Software as a Service (SaaS)	\$17.63	2.30%	\$0.41	\$17.22
3318	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-24PT0-A1S	Software as a Service (SaaS)	\$230.83	2.30%	\$5.31	\$225.52
3319	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-24PT0-C1S	Software as a Service (SaaS)	\$384.72	2.30%	\$8.85	\$375.87
3320	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
3321	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36MT0-C1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3322	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36MT0-C2S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3323	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36MT0-F1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3324	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36PT0-A1S	Software as a Service (SaaS)	\$311.62	2.30%	\$7.17	\$304.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3325	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-36PT0-C1S	Software as a Service (SaaS)	\$519.37	2.30%	\$11.95	\$507.42
3326	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
3327	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48MT0-C1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3328	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48MT0-C2S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3329	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48MT0-F1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3330	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48PT0-A1S	Software as a Service (SaaS)	\$415.50	2.30%	\$9.56	\$405.94
3331	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-48PT0-C1S	Software as a Service (SaaS)	\$692.50	2.30%	\$15.93	\$676.57
3332	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
3333	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60MT0-C1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3334	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60MT0-C2S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3335	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60MT0-F1S	Software as a Service (SaaS)	\$16.83	2.30%	\$0.39	\$16.44
3336	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60PT0-A1S	Software as a Service (SaaS)	\$519.37	2.30%	\$11.95	\$507.42
3337	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADENTP-60PT0-C1S	Software as a Service (SaaS)	\$865.62	2.30%	\$19.91	\$845.71
3338	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-12MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
3339	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-12MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
3340	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-12MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
3341	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3342	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-12PT0-C1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
3343	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
3344	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
3345	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-24MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
3346	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-24PT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
3347	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-24PT0-C1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
3348	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3349	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3350	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-36MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3351	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-36PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
3352	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-36PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
3353	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-3MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
3354	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-3MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
3355	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-3PT0-A1S	Software as a Service (SaaS)	\$8.64	2.30%	\$0.20	\$8.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3356	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-3PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
3357	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
3358	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-48MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3359	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-48MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3360	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-48PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
3361	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-48PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
3362	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADEXEP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46

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3363	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-60MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3364	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-60MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
3365	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-60PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
3366	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADEXEP-60PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
3367	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-12MT0-A1S	Software as a Service (SaaS)	\$4.22	2.30%	\$0.10	\$4.12
3368	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-12MT0-C2S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3369	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-12MT0-F1S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3370	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-12PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
3371	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-12PT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
3372	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24MT0-A1S	Software as a Service (SaaS)	\$4.22	2.30%	\$0.10	\$4.12
3373	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24MT0-C1S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3374	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24MT0-C2S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3375	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24MT0-F1S	Software as a Service (SaaS)	\$7.04	2.30%	\$0.16	\$6.88
3376	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only.Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only.Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24PT0-A1S	Software as a Service (SaaS)	\$92.16	2.30%	\$2.12	\$90.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3377	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-24PT0-C1S	Software as a Service (SaaS)	\$153.60	2.30%	\$3.53	\$150.07
3378	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36MT0-A1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
3379	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36MT0-C1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3380	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36MT0-C2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3381	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36MT0-F1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3382	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36PT0-A1S	Software as a Service (SaaS)	\$124.42	2.30%	\$2.86	\$121.56
3383	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-36PT0-C1S	Software as a Service (SaaS)	\$207.36	2.30%	\$4.77	\$202.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3384	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-3PT0-A1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50
3385	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-3PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
3386	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48MT0-A1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
3387	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48MT0-C1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3388	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48MT0-C2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3389	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48MT0-F1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3390	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48PT0-A1S	Software as a Service (SaaS)	\$165.89	2.30%	\$3.82	\$162.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3391	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-48PT0-C1S	Software as a Service (SaaS)	\$276.48	2.30%	\$6.36	\$270.12
3392	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60MT0-A1S	Software as a Service (SaaS)	\$4.03	2.30%	\$0.09	\$3.94
3393	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60MT0-C1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3394	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60MT0-C2S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3395	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60MT0-F1S	Software as a Service (SaaS)	\$6.72	2.30%	\$0.15	\$6.57
3396	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60PT0-A1S	Software as a Service (SaaS)	\$207.36	2.30%	\$4.77	\$202.59
3397	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMDMP-60PT0-C1S	Software as a Service (SaaS)	\$345.60	2.30%	\$7.95	\$337.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3398	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-12MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
3399	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-12MT0-C2S	Software as a Service (SaaS)	\$9.02	2.30%	\$0.21	\$8.81
3400	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-12MT0-F1S	Software as a Service (SaaS)	\$9.02	2.30%	\$0.21	\$8.81
3401	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-12PT0-A1S	Software as a Service (SaaS)	\$59.04	2.30%	\$1.36	\$57.68
3402	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-12PT0-C1S	Software as a Service (SaaS)	\$98.40	2.30%	\$2.26	\$96.14
3403	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3404	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24MT0-C1S	Software as a Service (SaaS)	\$9.02	2.30%	\$0.21	\$8.81
3405	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24MT0-C2S	Software as a Service (SaaS)	\$9.02	2.30%	\$0.21	\$8.81
3406	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24MT0-F1S	Software as a Service (SaaS)	\$9.02	2.30%	\$0.21	\$8.81
3407	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24PT0-A1S	Software as a Service (SaaS)	\$118.08	2.30%	\$2.72	\$115.36
3408	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-24PT0-C1S	Software as a Service (SaaS)	\$196.80	2.30%	\$4.53	\$192.27
3409	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36MT0-A1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3410	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36MT0-C1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3411	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36MT0-C2S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3412	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36MT0-F1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3413	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36PT0-A1S	Software as a Service (SaaS)	\$159.41	2.30%	\$3.67	\$155.74
3414	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-36PT0-C1S	Software as a Service (SaaS)	\$265.68	2.30%	\$6.11	\$259.57
3415	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-3PT0-A1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3416	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-3PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
3417	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48MT0-A1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
3418	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48MT0-C1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3419	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48MT0-C2S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3420	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48MT0-F1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3421	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48PT0-A1S	Software as a Service (SaaS)	\$212.54	2.30%	\$4.89	\$207.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3422	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-48PT0-C1S	Software as a Service (SaaS)	\$354.24	2.30%	\$8.15	\$346.09
3423	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60MT0-A1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
3424	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60MT0-C1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3425	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60MT0-C2S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3426	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60MT0-F1S	Software as a Service (SaaS)	\$8.61	2.30%	\$0.20	\$8.41
3427	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60PT0-A1S	Software as a Service (SaaS)	\$265.68	2.30%	\$6.11	\$259.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3428	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADMMEP-60PT0-C1S	Software as a Service (SaaS)	\$442.80	2.30%	\$10.18	\$432.62
3429	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-24MT0-A1S	Software as a Service (SaaS)	\$7.55	2.30%	\$0.17	\$7.38
3430	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-24MT0-C1S	Software as a Service (SaaS)	\$12.58	2.30%	\$0.29	\$12.29
3431	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-24MT0-F1S	Software as a Service (SaaS)	\$12.58	2.30%	\$0.29	\$12.29
3432	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-36MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
3433	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-36MT0-C1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73
3434	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-36MT0-F1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3435	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-48MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
3436	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-48MT0-C1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73
3437	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-48MT0-F1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73
3438	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-60MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
3439	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-60MT0-C1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73
3440	MOBILE WO	MOBILE WO REMOTE WORKER ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Remote Work Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. VMware Remote Work Essentials combines Workspace ONE Modern Management Essentials (Includes AirWatch) and Workspace ONE Assist. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ADRWEP-60MT0-F1S	Software as a Service (SaaS)	\$12.01	2.30%	\$0.28	\$11.73
3441	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-03PT0-A1S	Software as a Service (SaaS)	\$22.57	2.30%	\$0.52	\$22.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3442	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-03PT0-C1S	Software as a Service (SaaS)	\$37.62	2.30%	\$0.87	\$36.75
3443	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-12MT0-A1S	Software as a Service (SaaS)	\$6.90	2.30%	\$0.16	\$6.74
3444	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-12MT0-C2S	Software as a Service (SaaS)	\$11.50	2.30%	\$0.26	\$11.24
3445	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-12MT0-F1S	Software as a Service (SaaS)	\$11.50	2.30%	\$0.26	\$11.24
3446	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-12PT0-A1S	Software as a Service (SaaS)	\$75.24	2.30%	\$1.73	\$73.51
3447	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-12PT0-C1S	Software as a Service (SaaS)	\$125.40	2.30%	\$2.88	\$122.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3448	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24MT0-A1S	Software as a Service (SaaS)	\$6.90	2.30%	\$0.16	\$6.74
3449	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24MT0-C1S	Software as a Service (SaaS)	\$11.50	2.30%	\$0.26	\$11.24
3450	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24MT0-C2S	Software as a Service (SaaS)	\$11.50	2.30%	\$0.26	\$11.24
3451	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24MT0-F1S	Software as a Service (SaaS)	\$11.50	2.30%	\$0.26	\$11.24
3452	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24PT0-A1S	Software as a Service (SaaS)	\$150.48	2.30%	\$3.46	\$147.02
3453	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-24PT0-C1S	Software as a Service (SaaS)	\$250.80	2.30%	\$5.77	\$245.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3454	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36MT0-A1S	Software as a Service (SaaS)	\$6.58	2.30%	\$0.15	\$6.43
3455	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36MT0-C1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3456	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36MT0-C2S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3457	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36MT0-F1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3458	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36PT0-A1S	Software as a Service (SaaS)	\$203.15	2.30%	\$4.67	\$198.48
3459	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-36PT0-C1S	Software as a Service (SaaS)	\$338.58	2.30%	\$7.79	\$330.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3460	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48MT0-A1S	Software as a Service (SaaS)	\$6.58	2.30%	\$0.15	\$6.43
3461	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48MT0-C1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3462	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48MT0-C2S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3463	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48MT0-F1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3464	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48PT0-A1S	Software as a Service (SaaS)	\$270.86	2.30%	\$6.23	\$264.63
3465	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-48PT0-C1S	Software as a Service (SaaS)	\$451.44	2.30%	\$10.38	\$441.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3466	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60MT0-A1S	Software as a Service (SaaS)	\$6.58	2.30%	\$0.15	\$6.43
3467	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60MT0-C1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3468	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60MT0-C2S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3469	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60MT0-F1S	Software as a Service (SaaS)	\$10.97	2.30%	\$0.25	\$10.72
3470	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60PT0-A1S	Software as a Service (SaaS)	\$338.58	2.30%	\$7.79	\$330.79
3471	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADUEMP-60PT0-C1S	Software as a Service (SaaS)	\$564.30	2.30%	\$12.98	\$551.32
3472	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-12MT0-A1S	Software as a Service (SaaS)	\$7.85	2.30%	\$0.18	\$7.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3473	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-12MT0-C2S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
3474	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-12MT0-F1S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
3475	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-12PT0-A1S	Software as a Service (SaaS)	\$85.69	2.30%	\$1.97	\$83.72
3476	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-12PT0-C1S	Software as a Service (SaaS)	\$142.81	2.30%	\$3.28	\$139.53
3477	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24MT0-A1S	Software as a Service (SaaS)	\$7.85	2.30%	\$0.18	\$7.67
3478	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24MT0-C1S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
3479	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24MT0-C2S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
3480	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24MT0-F1S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
3481	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24PT0-A1S	Software as a Service (SaaS)	\$171.37	2.30%	\$3.94	\$167.43
3482	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-24PT0-C1S	Software as a Service (SaaS)	\$285.62	2.30%	\$6.57	\$279.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3483	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33
3484	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3485	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36MT0-C2S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3486	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36MT0-F1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3487	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36PT0-A1S	Software as a Service (SaaS)	\$231.35	2.30%	\$5.32	\$226.03
3488	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-36PT0-C1S	Software as a Service (SaaS)	\$385.59	2.30%	\$8.87	\$376.72
3489	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-3PT0-A1S	Software as a Service (SaaS)	\$25.71	2.30%	\$0.59	\$25.12
3490	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-48MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33
3491	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-48MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3492	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOAP-48MT0-C2S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3493	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-48MT0-F1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3494	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-48PT0-A1S	Software as a Service (SaaS)	\$308.47	2.30%	\$7.09	\$301.38
3495	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-48PT0-C1S	Software as a Service (SaaS)	\$514.12	2.30%	\$11.82	\$502.30
3496	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33
3497	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3498	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60MT0-C2S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3499	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60MT0-F1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
3500	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60PT0-A1S	Software as a Service (SaaS)	\$385.59	2.30%	\$8.87	\$376.72
3501	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOAP-60PT0-C1S	Software as a Service (SaaS)	\$642.65	2.30%	\$14.78	\$627.87
3502	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-48MT0-A1S	Software as a Service (SaaS)	\$16.40	2.30%	\$0.38	\$16.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3503	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-48MT0-C1S	Software as a Service (SaaS)	\$27.33	2.30%	\$0.63	\$26.70
3504	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-48MT0-F1S	Software as a Service (SaaS)	\$27.33	2.30%	\$0.63	\$26.70
3505	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-60MT0-A1S	Software as a Service (SaaS)	\$16.40	2.30%	\$0.38	\$16.02
3506	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-60MT0-C1S	Software as a Service (SaaS)	\$27.33	2.30%	\$0.63	\$26.70
3507	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOEP-60MT0-F1S	Software as a Service (SaaS)	\$27.33	2.30%	\$0.63	\$26.70
3508	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOSP-12MT0-A1S	Software as a Service (SaaS)	\$4.97	2.30%	\$0.11	\$4.86
3509	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOSP-12MT0-C2S	Software as a Service (SaaS)	\$8.28	2.30%	\$0.19	\$8.09
3510	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOSP-12MT0-F1S	Software as a Service (SaaS)	\$8.28	2.30%	\$0.19	\$8.09
3511	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ADWOSP-12PT0-A1S	Software as a Service (SaaS)	\$54.17	2.30%	\$1.25	\$52.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3512	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-12PT0-C1S	Software as a Service (SaaS)	\$90.28	2.30%	\$2.08	\$88.20
3513	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24MT0-A1S	Software as a Service (SaaS)	\$4.97	2.30%	\$0.11	\$4.86
3514	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24MT0-C1S	Software as a Service (SaaS)	\$8.28	2.30%	\$0.19	\$8.09
3515	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24MT0-C2S	Software as a Service (SaaS)	\$8.28	2.30%	\$0.19	\$8.09
3516	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24MT0-F1S	Software as a Service (SaaS)	\$8.28	2.30%	\$0.19	\$8.09
3517	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24PT0-A1S	Software as a Service (SaaS)	\$108.34	2.30%	\$2.49	\$105.85
3518	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-24PT0-C1S	Software as a Service (SaaS)	\$180.56	2.30%	\$4.15	\$176.41
3519	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36MT0-A1S	Software as a Service (SaaS)	\$4.74	2.30%	\$0.11	\$4.63
3520	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36MT0-C1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3521	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36MT0-C2S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3522	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36MT0-F1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3523	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36PT0-A1S	Software as a Service (SaaS)	\$146.25	2.30%	\$3.36	\$142.89
3524	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-36PT0-C1S	Software as a Service (SaaS)	\$243.76	2.30%	\$5.61	\$238.15
3525	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-3PT0-A1S	Software as a Service (SaaS)	\$16.25	2.30%	\$0.37	\$15.88
3526	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48MT0-A1S	Software as a Service (SaaS)	\$4.74	2.30%	\$0.11	\$4.63
3527	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48MT0-C1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3528	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48MT0-C2S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3529	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48MT0-F1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3530	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48PT0-A1S	Software as a Service (SaaS)	\$195.00	2.30%	\$4.49	\$190.52
3531	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-48PT0-C1S	Software as a Service (SaaS)	\$325.01	2.30%	\$7.48	\$317.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3532	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60MT0-A1S	Software as a Service (SaaS)	\$4.74	2.30%	\$0.11	\$4.63
3533	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60MT0-C1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3534	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60MT0-C2S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3535	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60MT0-F1S	Software as a Service (SaaS)	\$7.90	2.30%	\$0.18	\$7.72
3536	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60PT0-A1S	Software as a Service (SaaS)	\$243.76	2.30%	\$5.61	\$238.15
3537	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ADWOSP-60PT0-C1S	Software as a Service (SaaS)	\$406.26	2.30%	\$9.34	\$396.92
3538	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-12MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3539	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-12MT0-C2S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3540	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-12PT0-A1S	Software as a Service (SaaS)	\$122.84	2.30%	\$2.83	\$120.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3541	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-12PT0-C1S	Software as a Service (SaaS)	\$204.72	2.30%	\$4.71	\$200.01
3542	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-24MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3543	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-24MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3544	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-24MT0-C2S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3545	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-24PT0-A1S	Software as a Service (SaaS)	\$230.93	2.30%	\$5.31	\$225.62
3546	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-24PT0-C1S	Software as a Service (SaaS)	\$384.88	2.30%	\$8.85	\$376.03
3547	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-36MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3548	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-36MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3549	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-36MT0-C2S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3550	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-36PT0-A1S	Software as a Service (SaaS)	\$324.28	2.30%	\$7.46	\$316.82
3551	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-36PT0-C1S	Software as a Service (SaaS)	\$540.47	2.30%	\$12.43	\$528.04
3552	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AECAP-3PT0-A1S	Software as a Service (SaaS)	\$36.85	2.30%	\$0.85	\$36.00
3553	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-3PT0-C1S	Software as a Service (SaaS)	\$61.42	2.30%	\$1.41	\$60.01
3554	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-48MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3555	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-48MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3556	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-48MT0-C2S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3557	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-48PT0-A1S	Software as a Service (SaaS)	\$432.37	2.30%	\$9.94	\$422.43
3558	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-48PT0-C1S	Software as a Service (SaaS)	\$720.62	2.30%	\$16.57	\$704.05
3559	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-60MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3560	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-60MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3561	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-60MT0-C2S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3562	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-60PT0-A1S	Software as a Service (SaaS)	\$540.47	2.30%	\$12.43	\$528.04
3563	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECAP-60PT0-C1S	Software as a Service (SaaS)	\$900.77	2.30%	\$20.72	\$880.05
3564	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AECVP-48MT0-A1S	Software as a Service (SaaS)	\$16.24	2.30%	\$0.37	\$15.87

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3565	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AECVP-48MT0-C1S	Software as a Service (SaaS)	\$27.06	2.30%	\$0.62	\$26.44
3566	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AECVP-60MT0-A1S	Software as a Service (SaaS)	\$16.24	2.30%	\$0.37	\$15.87
3567	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AECVP-60MT0-C1S	Software as a Service (SaaS)	\$27.06	2.30%	\$0.62	\$26.44
3568	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-12MT0-A2S	Software as a Service (SaaS)	\$4.50	2.30%	\$0.10	\$4.40
3569	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-12PT0-A1S	Software as a Service (SaaS)	\$49.09	2.30%	\$1.13	\$47.96
3570	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-24MT0-A1S	Software as a Service (SaaS)	\$4.50	2.30%	\$0.10	\$4.40
3571	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-24MT0-A2S	Software as a Service (SaaS)	\$4.50	2.30%	\$0.10	\$4.40
3572	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-24PT0-A1S	Software as a Service (SaaS)	\$98.18	2.30%	\$2.26	\$95.92
3573	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-36MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3574	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-36MT0-A2S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3575	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-36PT0-A1S	Software as a Service (SaaS)	\$132.54	2.30%	\$3.05	\$129.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3576	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-3PT0-A1S	Software as a Service (SaaS)	\$14.73	2.30%	\$0.34	\$14.39
3577	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-48MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3578	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-48MT0-A2S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3579	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-48PT0-A1S	Software as a Service (SaaS)	\$176.73	2.30%	\$4.06	\$172.67
3580	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-60MT0-A1S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3581	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-60MT0-A2S	Software as a Service (SaaS)	\$4.30	2.30%	\$0.10	\$4.20
3582	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDEB-60PT0-A1S	Software as a Service (SaaS)	\$220.91	2.30%	\$5.08	\$215.83
3583	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-12MT0-A2S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
3584	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-12PT0-A1S	Software as a Service (SaaS)	\$49.92	2.30%	\$1.15	\$48.77
3585	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-24MT0-A1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
3586	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-24MT0-A2S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
3587	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-24PT0-A1S	Software as a Service (SaaS)	\$99.84	2.30%	\$2.30	\$97.54
3588	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-36MT0-A1S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27
3589	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-36MT0-A2S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27

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3590	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-36PT0-A1S	Software as a Service (SaaS)	\$134.78	2.30%	\$3.10	\$131.68
3591	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-3PT0-A1S	Software as a Service (SaaS)	\$14.98	2.30%	\$0.34	\$14.64
3592	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-48MT0-A1S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27
3593	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-48MT0-A2S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27
3594	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-48PT0-A1S	Software as a Service (SaaS)	\$179.71	2.30%	\$4.13	\$175.58
3595	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-60MT0-A1S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27
3596	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-60MT0-A2S	Software as a Service (SaaS)	\$4.37	2.30%	\$0.10	\$4.27
3597	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AEDEP-60PT0-A1S	Software as a Service (SaaS)	\$224.64	2.30%	\$5.17	\$219.47
3598	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-12MT0-A2S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77
3599	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-12PT0-A1S	Software as a Service (SaaS)	\$86.73	2.30%	\$1.99	\$84.74
3600	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-24MT0-A1S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77
3601	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-24MT0-A2S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77
3602	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-24PT0-A1S	Software as a Service (SaaS)	\$173.45	2.30%	\$3.99	\$169.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3603	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-36MT0-A1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3604	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-36MT0-A2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3605	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-36PT0-A1S	Software as a Service (SaaS)	\$234.16	2.30%	\$5.39	\$228.77
3606	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-48MT0-A1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3607	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-48MT0-A2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3608	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-48PT0-A1S	Software as a Service (SaaS)	\$312.22	2.30%	\$7.18	\$305.04
3609	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-60MT0-A1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3610	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-60MT0-A2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3611	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEDUB-60PT0-A1S	Software as a Service (SaaS)	\$390.27	2.30%	\$8.98	\$381.29
3612	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-12MT0-A2S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3613	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-12PT0-A1S	Software as a Service (SaaS)	\$88.80	2.30%	\$2.04	\$86.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3614	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-24MT0-A1S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3615	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-24MT0-A2S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3616	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-24PT0-A1S	Software as a Service (SaaS)	\$177.60	2.30%	\$4.08	\$173.52
3617	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-36MT0-A1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3618	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-36MT0-A2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3619	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-36PT0-A1S	Software as a Service (SaaS)	\$239.76	2.30%	\$5.51	\$234.25
3620	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-48MT0-A1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3621	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-48MT0-A2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3622	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-48PT0-A1S	Software as a Service (SaaS)	\$319.68	2.30%	\$7.35	\$312.33
3623	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-60MT0-A1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3624	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-60MT0-A2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3625	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEDUP-60PT0-A1S	Software as a Service (SaaS)	\$399.60	2.30%	\$9.19	\$390.41
3626	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEPAP-60MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
3627	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEPAP-60MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
3628	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEPVP-60MT0-A1S	Software as a Service (SaaS)	\$16.24	2.30%	\$0.37	\$15.87
3629	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AEPVP-60MT0-C1S	Software as a Service (SaaS)	\$27.06	2.30%	\$0.62	\$26.44
3630	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-12MT0-A1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49
3631	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-12MT0-C2S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
3632	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-12PT0-A1S	Software as a Service (SaaS)	\$50.18	2.30%	\$1.15	\$49.03
3633	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-12PT0-C1S	Software as a Service (SaaS)	\$83.64	2.30%	\$1.92	\$81.72
3634	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-24MT0-A1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3635	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-24MT0-C1S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
3636	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-24MT0-C2S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
3637	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-24PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
3638	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-24PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42
3639	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-36MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
3640	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-36MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
3641	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-36MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
3642	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-36PT0-A1S	Software as a Service (SaaS)	\$135.49	2.30%	\$3.12	\$132.37
3643	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-36PT0-C1S	Software as a Service (SaaS)	\$225.82	2.30%	\$5.19	\$220.63
3644	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-48MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
3645	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-48MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
3646	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-48MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3647	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-48PT0-A1S	Software as a Service (SaaS)	\$180.65	2.30%	\$4.15	\$176.50
3648	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-48PT0-C1S	Software as a Service (SaaS)	\$301.09	2.30%	\$6.93	\$294.16
3649	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-60MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
3650	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-60MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
3651	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-60MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
3652	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-60PT0-A1S	Software as a Service (SaaS)	\$225.82	2.30%	\$5.19	\$220.63
3653	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXAB-60PT0-C1S	Software as a Service (SaaS)	\$376.36	2.30%	\$8.66	\$367.70
3654	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-12MT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
3655	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-12MT0-C2S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
3656	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-12PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
3657	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-12PT0-C1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
3658	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-24MT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
3659	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-24MT0-C1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3660	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-24MT0-C2S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
3661	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-24PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
3662	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-24PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
3663	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-36MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3664	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-36MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3665	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-36MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3666	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-36PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
3667	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-36PT0-C1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
3668	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-48MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3669	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-48MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3670	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-48MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3671	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-48PT0-A1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
3672	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-48PT0-C1S	Software as a Service (SaaS)	\$311.04	2.30%	\$7.15	\$303.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3673	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-60MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
3674	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-60MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3675	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-60MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
3676	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-60PT0-A1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
3677	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXAP-60PT0-C1S	Software as a Service (SaaS)	\$388.80	2.30%	\$8.94	\$379.86
3678	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-12MT0-A1S	Software as a Service (SaaS)	\$3.24	2.30%	\$0.07	\$3.17
3679	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-12MT0-C2S	Software as a Service (SaaS)	\$5.39	2.30%	\$0.12	\$5.27
3680	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-12PT0-A1S	Software as a Service (SaaS)	\$35.31	2.30%	\$0.81	\$34.50
3681	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-12PT0-C1S	Software as a Service (SaaS)	\$58.85	2.30%	\$1.35	\$57.50
3682	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-24MT0-A1S	Software as a Service (SaaS)	\$3.24	2.30%	\$0.07	\$3.17

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3683	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-24MT0-C1S	Software as a Service (SaaS)	\$5.39	2.30%	\$0.12	\$5.27
3684	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-24MT0-C2S	Software as a Service (SaaS)	\$5.39	2.30%	\$0.12	\$5.27
3685	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-24PT0-A1S	Software as a Service (SaaS)	\$70.62	2.30%	\$1.62	\$69.00
3686	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-24PT0-C1S	Software as a Service (SaaS)	\$117.70	2.30%	\$2.71	\$114.99
3687	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-36MT0-A1S	Software as a Service (SaaS)	\$3.09	2.30%	\$0.07	\$3.02
3688	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-36MT0-C1S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3689	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-36MT0-C2S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3690	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-36PT0-A1S	Software as a Service (SaaS)	\$95.33	2.30%	\$2.19	\$93.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3691	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-36PT0-C1S	Software as a Service (SaaS)	\$158.89	2.30%	\$3.65	\$155.24
3692	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-3PT0-A1S	Software as a Service (SaaS)	\$10.59	2.30%	\$0.24	\$10.35
3693	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-3PT0-C1S	Software as a Service (SaaS)	\$17.65	2.30%	\$0.41	\$17.24
3694	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-48MT0-A1S	Software as a Service (SaaS)	\$3.09	2.30%	\$0.07	\$3.02
3695	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-48MT0-C1S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3696	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-48MT0-C2S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3697	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-48PT0-A1S	Software as a Service (SaaS)	\$127.11	2.30%	\$2.92	\$124.19
3698	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-48PT0-C1S	Software as a Service (SaaS)	\$211.85	2.30%	\$4.87	\$206.98

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3699	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-60MT0-A1S	Software as a Service (SaaS)	\$3.09	2.30%	\$0.07	\$3.02
3700	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-60MT0-C1S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3701	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-60MT0-C2S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
3702	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-60PT0-A1S	Software as a Service (SaaS)	\$158.89	2.30%	\$3.65	\$155.24
3703	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AEXEB-60PT0-C1S	Software as a Service (SaaS)	\$264.82	2.30%	\$6.09	\$258.73
3704	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-12MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
3705	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-12MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
3706	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-12MT0-F1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3707	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-12PT0-A1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
3708	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-12PT0-C1S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
3709	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
3710	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
3711	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
3712	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24MT0-F1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
3713	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
3714	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-24PT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3715	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
3716	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3717	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3718	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3719	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
3720	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-36PT0-C1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
3721	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-3PT0-A1S	Software as a Service (SaaS)	\$10.80	2.30%	\$0.25	\$10.55
3722	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-3PT0-C1S	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3723	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
3724	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3725	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3726	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3727	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
3728	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-48PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
3729	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
3730	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60MT0-C1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3731	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60MT0-C2S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3732	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60MT0-F1S	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
3733	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60PT0-A1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
3734	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AEXEP-60PT0-C1S	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
3735	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 12 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-12MT0-A1S	Software as a Service (SaaS)	\$13.97	2.30%	\$0.32	\$13.65
3736	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 12 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-12MT0-C2S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
3737	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 12 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-12PT0-A1S	Software as a Service (SaaS)	\$152.35	2.30%	\$3.50	\$148.85

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3738	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 12 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-12PT0-C1S	Software as a Service (SaaS)	\$158.70	2.30%	\$3.65	\$155.05
3739	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-24MT0-A1S	Software as a Service (SaaS)	\$13.97	2.30%	\$0.32	\$13.65
3740	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-24MT0-C1S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
3741	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-24MT0-C2S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
3742	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 24 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-24PT0-A1S	Software as a Service (SaaS)	\$292.52	2.30%	\$6.73	\$285.79
3743	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 24 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-24PT0-C1S	Software as a Service (SaaS)	\$304.70	2.30%	\$7.01	\$297.69

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3744	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-36MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02
3745	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-36MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
3746	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-36MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
3747	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 36 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-36PT0-A1S	Software as a Service (SaaS)	\$420.49	2.30%	\$9.67	\$410.82
3748	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 36 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-36PT0-C1S	Software as a Service (SaaS)	\$438.01	2.30%	\$10.07	\$427.94
3749	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-48MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02

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3750	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-48MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
3751	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-48MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
3752	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 48 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-48PT0-A1S	Software as a Service (SaaS)	\$536.28	2.30%	\$12.33	\$523.95
3753	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 48 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-48PT0-C1S	Software as a Service (SaaS)	\$558.62	2.30%	\$12.85	\$545.77
3754	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-60MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02
3755	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-60MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57

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3756	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-60MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
3757	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 60 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-60PT0-A1S	Software as a Service (SaaS)	\$670.35	2.30%	\$15.42	\$654.93
3758	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Managed Hosting - Per Named User - SaaS Production Support - Subscription - 60 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	WMU-AHULP-60PT0-C1S	Software as a Service (SaaS)	\$698.28	2.30%	\$16.06	\$682.22
3759	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-12MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
3760	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-12MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3761	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-12PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
3762	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-12PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
3763	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-24MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
3764	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-24MT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3765	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-24MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3766	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-24PT0-A1S	Software as a Service (SaaS)	\$81.22	2.30%	\$1.87	\$79.35
3767	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-24PT0-C1S	Software as a Service (SaaS)	\$135.36	2.30%	\$3.11	\$132.25
3768	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-36MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
3769	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-36MT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3770	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-36MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3771	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-36PT0-A1S	Software as a Service (SaaS)	\$114.05	2.30%	\$2.62	\$111.43
3772	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-36PT0-C1S	Software as a Service (SaaS)	\$190.08	2.30%	\$4.37	\$185.71
3773	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-48MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
3774	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-48MT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3775	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-48MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3776	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-48PT0-A1S	Software as a Service (SaaS)	\$152.06	2.30%	\$3.50	\$148.56
3777	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-48PT0-C1S	Software as a Service (SaaS)	\$253.44	2.30%	\$5.83	\$247.61
3778	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-60MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3779	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-60MT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3780	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-60MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
3781	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-60PT0-A1S	Software as a Service (SaaS)	\$190.08	2.30%	\$4.37	\$185.71
3782	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AINTB-60PT0-C1S	Software as a Service (SaaS)	\$316.80	2.30%	\$7.29	\$309.51
3783	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-12MT0-A1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
3784	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-12MT0-C2S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3785	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-12MT0-F1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3786	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-12PT0-A1S	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
3787	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-12PT0-C1S	Software as a Service (SaaS)	\$77.00	2.30%	\$1.77	\$75.23
3788	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-24MT0-A1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
3789	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-24MT0-C1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3790	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-24MT0-C2S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3791	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-24MT0-F1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3792	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-24PT0-A1S	Software as a Service (SaaS)	\$86.86	2.30%	\$2.00	\$84.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3808	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-60MT0-C2S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3809	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-60MT0-F1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
3810	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-60PT0-A1S	Software as a Service (SaaS)	\$203.28	2.30%	\$4.68	\$198.60
3811	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AINTP-60PT0-C1S	Software as a Service (SaaS)	\$338.80	2.30%	\$7.79	\$331.01
3812	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-12MT0-A1S	Software as a Service (SaaS)	\$4.77	2.30%	\$0.11	\$4.66
3813	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-12MT0-C2S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77
3814	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-12PT0-A1S	Software as a Service (SaaS)	\$52.04	2.30%	\$1.20	\$50.84
3815	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-12PT0-C1S	Software as a Service (SaaS)	\$86.73	2.30%	\$1.99	\$84.74
3816	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-24MT0-A1S	Software as a Service (SaaS)	\$4.77	2.30%	\$0.11	\$4.66
3817	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-24MT0-C1S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3818	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-24MT0-C2S	Software as a Service (SaaS)	\$7.95	2.30%	\$0.18	\$7.77
3819	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-24PT0-A1S	Software as a Service (SaaS)	\$104.08	2.30%	\$2.39	\$101.69
3820	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-24PT0-C1S	Software as a Service (SaaS)	\$173.46	2.30%	\$3.99	\$169.47
3821	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-36MT0-A1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
3822	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-36MT0-C1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3823	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-36MT0-C2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3824	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-36PT0-A1S	Software as a Service (SaaS)	\$140.50	2.30%	\$3.23	\$137.27
3825	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-36PT0-C1S	Software as a Service (SaaS)	\$234.17	2.30%	\$5.39	\$228.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3826	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-3PT0-A1S	Software as a Service (SaaS)	\$15.61	2.30%	\$0.36	\$15.25
3827	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-3PT0-C1S	Software as a Service (SaaS)	\$26.02	2.30%	\$0.60	\$25.42
3828	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-48MT0-A1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
3829	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-48MT0-C1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3830	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-48MT0-C2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3831	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-48PT0-A1S	Software as a Service (SaaS)	\$187.34	2.30%	\$4.31	\$183.03
3832	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-48PT0-C1S	Software as a Service (SaaS)	\$312.23	2.30%	\$7.18	\$305.05
3833	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-60MT0-A1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3834	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-60MT0-C1S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3835	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-60MT0-C2S	Software as a Service (SaaS)	\$7.59	2.30%	\$0.17	\$7.42
3836	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-60PT0-A1S	Software as a Service (SaaS)	\$234.17	2.30%	\$5.39	\$228.78
3837	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMDMB-60PT0-C1S	Software as a Service (SaaS)	\$390.29	2.30%	\$8.98	\$381.31
3838	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-12MT0-A1S	Software as a Service (SaaS)	\$4.88	2.30%	\$0.11	\$4.77
3839	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-12MT0-C2S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3840	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-12MT0-F1S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3841	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-12PT0-A1S	Software as a Service (SaaS)	\$53.28	2.30%	\$1.23	\$52.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3842	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-12PT0-C1S	Software as a Service (SaaS)	\$88.80	2.30%	\$2.04	\$86.76
3843	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24MT0-A1S	Software as a Service (SaaS)	\$4.88	2.30%	\$0.11	\$4.77
3844	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24MT0-C1S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3845	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24MT0-C2S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3846	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24MT0-F1S	Software as a Service (SaaS)	\$8.14	2.30%	\$0.19	\$7.95
3847	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24PT0-A1S	Software as a Service (SaaS)	\$106.56	2.30%	\$2.45	\$104.11
3848	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-24PT0-C1S	Software as a Service (SaaS)	\$177.60	2.30%	\$4.08	\$173.52
3849	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-36MT0-A1S	Software as a Service (SaaS)	\$4.66	2.30%	\$0.11	\$4.55
3850	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-36MT0-C1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3851	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-36MT0-C2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3852	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AMDMP-36MT0-F1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3853	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-36PT0-A1S	Software as a Service (SaaS)	\$143.86	2.30%	\$3.31	\$140.55
3854	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-36PT0-C1S	Software as a Service (SaaS)	\$239.76	2.30%	\$5.51	\$234.25
3855	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-3PT0-A1S	Software as a Service (SaaS)	\$15.98	2.30%	\$0.37	\$15.61
3856	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-3PT0-C1S	Software as a Service (SaaS)	\$26.64	2.30%	\$0.61	\$26.03
3857	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-48MT0-A1S	Software as a Service (SaaS)	\$4.66	2.30%	\$0.11	\$4.55
3858	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-48MT0-C1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3859	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-48MT0-C2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3860	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AMDMP-48MT0-F1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3861	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-48PT0-A1S	Software as a Service (SaaS)	\$191.81	2.30%	\$4.41	\$187.40
3862	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-48PT0-C1S	Software as a Service (SaaS)	\$319.68	2.30%	\$7.35	\$312.33
3863	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-60MT0-A1S	Software as a Service (SaaS)	\$4.66	2.30%	\$0.11	\$4.55
3864	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-60MT0-C1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3865	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-60MT0-C2S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3866	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AMDMP-60MT0-F1S	Software as a Service (SaaS)	\$7.77	2.30%	\$0.18	\$7.59
3867	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-60PT0-A1S	Software as a Service (SaaS)	\$239.76	2.30%	\$5.51	\$234.25
3868	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMDMP-60PT0-C1S	Software as a Service (SaaS)	\$399.60	2.30%	\$9.19	\$390.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3869	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-12MT0-A1S	Software as a Service (SaaS)	\$5.92	2.30%	\$0.14	\$5.78
3870	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-12MT0-C2S	Software as a Service (SaaS)	\$9.87	2.30%	\$0.23	\$9.64
3871	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-12PT0-A1S	Software as a Service (SaaS)	\$64.58	2.30%	\$1.49	\$63.09
3872	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-12PT0-C1S	Software as a Service (SaaS)	\$107.64	2.30%	\$2.48	\$105.16
3873	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-24MT0-A1S	Software as a Service (SaaS)	\$5.92	2.30%	\$0.14	\$5.78
3874	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-24MT0-C1S	Software as a Service (SaaS)	\$9.87	2.30%	\$0.23	\$9.64
3875	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-24MT0-C2S	Software as a Service (SaaS)	\$9.87	2.30%	\$0.23	\$9.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3876	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-24PT0-A1S	Software as a Service (SaaS)	\$129.16	2.30%	\$2.97	\$126.19
3877	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-24PT0-C1S	Software as a Service (SaaS)	\$215.27	2.30%	\$4.95	\$210.32
3878	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-36MT0-A1S	Software as a Service (SaaS)	\$5.65	2.30%	\$0.13	\$5.52
3879	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-36MT0-C1S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3880	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-36MT0-C2S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3881	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-36PT0-A1S	Software as a Service (SaaS)	\$174.37	2.30%	\$4.01	\$170.36
3882	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-36PT0-C1S	Software as a Service (SaaS)	\$290.62	2.30%	\$6.68	\$283.94

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3883	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-3PT0-A1S	Software as a Service (SaaS)	\$15.61	2.30%	\$0.36	\$15.25
3884	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-3PT0-C1S	Software as a Service (SaaS)	\$26.02	2.30%	\$0.60	\$25.42
3885	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-48MT0-A1S	Software as a Service (SaaS)	\$5.65	2.30%	\$0.13	\$5.52
3886	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-48MT0-C1S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3887	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-48MT0-C2S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3888	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-48PT0-A1S	Software as a Service (SaaS)	\$232.49	2.30%	\$5.35	\$227.14
3889	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-48PT0-C1S	Software as a Service (SaaS)	\$387.49	2.30%	\$8.91	\$378.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3890	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-60MT0-A1S	Software as a Service (SaaS)	\$5.65	2.30%	\$0.13	\$5.52
3891	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-60MT0-C1S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3892	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-60MT0-C2S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20
3893	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-60PT0-A1S	Software as a Service (SaaS)	\$290.62	2.30%	\$6.68	\$283.94
3894	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AMMEB-60PT0-C1S	Software as a Service (SaaS)	\$484.36	2.30%	\$11.14	\$473.22
3895	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-12MT0-A1S	Software as a Service (SaaS)	\$6.07	2.30%	\$0.14	\$5.93
3896	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-12MT0-C2S	Software as a Service (SaaS)	\$10.12	2.30%	\$0.23	\$9.89
3897	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-12MT0-F1S	Software as a Service (SaaS)	\$10.12	2.30%	\$0.23	\$9.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3898	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-12PT0-A1S	Software as a Service (SaaS)	\$66.24	2.30%	\$1.52	\$64.72
3899	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-12PT0-C1S	Software as a Service (SaaS)	\$110.40	2.30%	\$2.54	\$107.86
3900	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24MT0-A1S	Software as a Service (SaaS)	\$6.07	2.30%	\$0.14	\$5.93
3901	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24MT0-C1S	Software as a Service (SaaS)	\$10.12	2.30%	\$0.23	\$9.89
3902	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24MT0-C2S	Software as a Service (SaaS)	\$10.12	2.30%	\$0.23	\$9.89
3903	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24MT0-F1S	Software as a Service (SaaS)	\$10.12	2.30%	\$0.23	\$9.89
3904	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24PT0-A1S	Software as a Service (SaaS)	\$132.48	2.30%	\$3.05	\$129.43
3905	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-24PT0-C1S	Software as a Service (SaaS)	\$220.80	2.30%	\$5.08	\$215.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3906	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36MT0-A1S	Software as a Service (SaaS)	\$5.80	2.30%	\$0.13	\$5.67
3907	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36MT0-C1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3908	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36MT0-C2S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3909	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36MT0-F1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3910	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36PT0-A1S	Software as a Service (SaaS)	\$178.85	2.30%	\$4.11	\$174.74
3911	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-36PT0-C1S	Software as a Service (SaaS)	\$298.08	2.30%	\$6.86	\$291.22
3912	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-3PT0-A1S	Software as a Service (SaaS)	\$15.98	2.30%	\$0.37	\$15.61
3913	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-3PT0-C1S	Software as a Service (SaaS)	\$26.64	2.30%	\$0.61	\$26.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3914	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48MT0-A1S	Software as a Service (SaaS)	\$5.80	2.30%	\$0.13	\$5.67
3915	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48MT0-C1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3916	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48MT0-C2S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3917	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48MT0-F1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3918	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48PT0-A1S	Software as a Service (SaaS)	\$238.46	2.30%	\$5.48	\$232.98
3919	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-48PT0-C1S	Software as a Service (SaaS)	\$397.44	2.30%	\$9.14	\$388.30
3920	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60MT0-A1S	Software as a Service (SaaS)	\$5.80	2.30%	\$0.13	\$5.67
3921	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60MT0-C1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3922	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60MT0-C2S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3923	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60MT0-F1S	Software as a Service (SaaS)	\$9.66	2.30%	\$0.22	\$9.44
3924	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60PT0-A1S	Software as a Service (SaaS)	\$298.08	2.30%	\$6.86	\$291.22
3925	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AMMEP-60PT0-C1S	Software as a Service (SaaS)	\$496.80	2.30%	\$11.43	\$485.37
3926	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ANBKB-48MT0-A1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
3927	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ANBKB-48MT0-C1S	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
3928	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ANBKB-60MT0-A1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
3929	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ANBKB-60MT0-C1S	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
3930	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-48MT0-A1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
3931	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-48MT0-C1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
3932	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-48MT0-F1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
3933	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-60MT0-A1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3934	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-60MT0-C1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
3935	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Managed Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Requires existing VMware Workspace ONE Managed Hosting subscription. Minimum purchase of 25 users. U.S. Citizen U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ANBKP-60MT0-F1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
3936	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-12MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3937	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
3938	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-24MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3939	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-24MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3940	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-24PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
3941	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-36MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3942	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
3943	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$33.12	2.30%	\$0.76	\$32.36
3944	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPTLSS-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
3945	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPTLSS-24PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
3946	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ARDEPTLSS-36PT0-C1S	Software as a Service (SaaS)	\$33.12	2.30%	\$0.76	\$32.36
3947	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-12MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
3948	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-12MT0-C2S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
3949	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-12PT0-A1S	Software as a Service (SaaS)	\$15.05	2.30%	\$0.35	\$14.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3950	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-12PT0-C1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
3951	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-24MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
3952	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-24MT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
3953	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-24MT0-C2S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
3954	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-24PT0-A1S	Software as a Service (SaaS)	\$30.11	2.30%	\$0.69	\$29.42
3955	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-24PT0-C1S	Software as a Service (SaaS)	\$50.18	2.30%	\$1.15	\$49.03
3956	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-36MT0-A1S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
3957	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-36MT0-C1S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3958	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-36MT0-C2S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3959	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-36PT0-A1S	Software as a Service (SaaS)	\$40.64	2.30%	\$0.93	\$39.71
3960	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-36PT0-C1S	Software as a Service (SaaS)	\$67.74	2.30%	\$1.56	\$66.18
3961	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-48MT0-A1S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3962	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-48MT0-C1S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3963	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-48MT0-C2S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3964	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-48PT0-A1S	Software as a Service (SaaS)	\$54.20	2.30%	\$1.25	\$52.95
3965	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-48PT0-C1S	Software as a Service (SaaS)	\$90.33	2.30%	\$2.08	\$88.25
3966	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-60MT0-A1S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
3967	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-60MT0-C1S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3968	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-60MT0-C2S	Software as a Service (SaaS)	\$2.20	2.30%	\$0.05	\$2.15
3969	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-60PT0-A1S	Software as a Service (SaaS)	\$67.75	2.30%	\$1.56	\$66.19
3970	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ARSAB-60PT0-C1S	Software as a Service (SaaS)	\$112.91	2.30%	\$2.60	\$110.31
3971	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-12MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
3972	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-12MT0-C2S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
3973	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-12PT0-A1S	Software as a Service (SaaS)	\$15.55	2.30%	\$0.36	\$15.19
3974	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-12PT0-C1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3975	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-24MT0-A1S	Software as a Service (SaaS)	\$1.43	2.30%	\$0.03	\$1.40
3976	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-24MT0-C1S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
3977	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-24MT0-C2S	Software as a Service (SaaS)	\$2.38	2.30%	\$0.05	\$2.33
3978	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-24PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
3979	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-24PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
3980	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-36MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
3981	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-36MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
3982	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-36MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
3983	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-36PT0-A1S	Software as a Service (SaaS)	\$41.99	2.30%	\$0.97	\$41.02
3984	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-36PT0-C1S	Software as a Service (SaaS)	\$69.98	2.30%	\$1.61	\$68.37
3985	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-48MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
3986	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-48MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
3987	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-48MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3988	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-48PT0-A1S	Software as a Service (SaaS)	\$55.99	2.30%	\$1.29	\$54.70
3989	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-48PT0-C1S	Software as a Service (SaaS)	\$93.31	2.30%	\$2.15	\$91.16
3990	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-60MT0-A1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
3991	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-60MT0-C1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
3992	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-60MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
3993	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-60PT0-A1S	Software as a Service (SaaS)	\$69.98	2.30%	\$1.61	\$68.37
3994	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ARSAP-60PT0-C1S	Software as a Service (SaaS)	\$116.64	2.30%	\$2.68	\$113.96
3995	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPASAAS-12MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
3996	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPASAAS-12PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
3997	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPASAAS-24MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
3998	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPSAAS-24MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
3999	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPSAAS-24PT0-C1S	Software as a Service (SaaS)	\$27.65	2.30%	\$0.64	\$27.01
4000	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPSAAS-36MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
4001	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
4002	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Managed Hosting - SaaS Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). This is a Shared SaaS add-on for a Managed hosting environment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WMU-ASBEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$39.74	2.30%	\$0.91	\$38.83
4003	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-12PT0-A1S	Software as a Service (SaaS)	\$24.10	2.30%	\$0.55	\$23.55
4004	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-12PT0-C1S	Software as a Service (SaaS)	\$24.10	2.30%	\$0.55	\$23.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4005	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-24MT0-C1S	Software as a Service (SaaS)	\$4.84	2.30%	\$0.11	\$4.73
4006	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-24PT0-A1S	Software as a Service (SaaS)	\$48.20	2.30%	\$1.11	\$47.09
4007	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-24PT0-C1S	Software as a Service (SaaS)	\$48.20	2.30%	\$1.11	\$47.09
4008	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-36MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
4009	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-36PT0-A1S	Software as a Service (SaaS)	\$65.07	2.30%	\$1.50	\$63.57
4010	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-36PT0-C1S	Software as a Service (SaaS)	\$65.07	2.30%	\$1.50	\$63.57
4011	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-48MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
4012	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-48PT0-A1S	Software as a Service (SaaS)	\$86.76	2.30%	\$2.00	\$84.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4013	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-48PT0-C1S	Software as a Service (SaaS)	\$86.76	2.30%	\$2.00	\$84.76
4014	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-60MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
4015	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-60PT0-A1S	Software as a Service (SaaS)	\$108.45	2.30%	\$2.49	\$105.96
4016	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAAP-60PT0-C1S	Software as a Service (SaaS)	\$108.45	2.30%	\$2.49	\$105.96
4017	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPADP-12PT0-A1S	Software as a Service (SaaS)	\$55.87	2.30%	\$1.29	\$54.58
4018	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-12PT0-C1S	Software as a Service (SaaS)	\$85.60	2.30%	\$1.97	\$83.63
4019	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-24MT0-C1S	Software as a Service (SaaS)	\$8.54	2.30%	\$0.20	\$8.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4020	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPADP-24PT0-A1S	Software as a Service (SaaS)	\$111.74	2.30%	\$2.57	\$109.17
4021	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-24PT0-C1S	Software as a Service (SaaS)	\$171.20	2.30%	\$3.94	\$167.26
4022	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-36MT0-C1S	Software as a Service (SaaS)	\$8.15	2.30%	\$0.19	\$7.96
4023	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPADP-36PT0-A1S	Software as a Service (SaaS)	\$150.85	2.30%	\$3.47	\$147.38
4024	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-36PT0-C1S	Software as a Service (SaaS)	\$231.12	2.30%	\$5.32	\$225.80
4025	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-48MT0-C1S	Software as a Service (SaaS)	\$8.15	2.30%	\$0.19	\$7.96
4026	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPADP-48PT0-A1S	Software as a Service (SaaS)	\$201.14	2.30%	\$4.63	\$196.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4027	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-48PT0-C1S	Software as a Service (SaaS)	\$308.16	2.30%	\$7.09	\$301.07
4028	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-60MT0-C1S	Software as a Service (SaaS)	\$8.15	2.30%	\$0.19	\$7.96
4029	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPADP-60PT0-A1S	Software as a Service (SaaS)	\$251.42	2.30%	\$5.78	\$245.64
4030	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPADP-60PT0-C1S	Software as a Service (SaaS)	\$385.20	2.30%	\$8.86	\$376.34
4031	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-12PT0-A1S	Software as a Service (SaaS)	\$75.84	2.30%	\$1.74	\$74.10
4032	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-24MT0-A1S	Software as a Service (SaaS)	\$6.95	2.30%	\$0.16	\$6.79
4033	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-24PT0-A1S	Software as a Service (SaaS)	\$151.68	2.30%	\$3.49	\$148.19
4034	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-36MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4035	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-36PT0-A1S	Software as a Service (SaaS)	\$204.77	2.30%	\$4.71	\$200.06
4036	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-48MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49

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4037	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-48PT0-A1S	Software as a Service (SaaS)	\$273.02	2.30%	\$6.28	\$266.74
4038	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-60MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4039	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAEP-60PT0-A1S	Software as a Service (SaaS)	\$341.28	2.30%	\$7.85	\$333.43
4040	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-12PT0-A1S	Software as a Service (SaaS)	\$74.31	2.30%	\$1.71	\$72.60
4041	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-12PT0-C1S	Software as a Service (SaaS)	\$123.85	2.30%	\$2.85	\$121.00
4042	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-24MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4043	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-24MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4044	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-24MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4045	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-24PT0-A1S	Software as a Service (SaaS)	\$139.70	2.30%	\$3.21	\$136.49
4046	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-24PT0-C1S	Software as a Service (SaaS)	\$232.83	2.30%	\$5.36	\$227.47
4047	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-36MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4048	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-36MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4049	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-36MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4050	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-36PT0-A1S	Software as a Service (SaaS)	\$196.18	2.30%	\$4.51	\$191.67
4051	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-36PT0-C1S	Software as a Service (SaaS)	\$326.96	2.30%	\$7.52	\$319.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4052	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-48MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4053	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-48MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4054	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-48MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4055	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-48PT0-A1S	Software as a Service (SaaS)	\$261.57	2.30%	\$6.02	\$255.55
4056	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-48PT0-C1S	Software as a Service (SaaS)	\$435.94	2.30%	\$10.03	\$425.91
4057	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-60MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4058	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-60MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4059	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-60MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4060	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-60PT0-A1S	Software as a Service (SaaS)	\$326.96	2.30%	\$7.52	\$319.44
4061	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to VMware Workspace ONE Advanced - Managed Hosting - 1 User SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPMAP-60PT0-C1S	Software as a Service (SaaS)	\$544.93	2.30%	\$12.53	\$532.40
4062	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-12PT0-A1S	Software as a Service (SaaS)	\$74.31	2.30%	\$1.71	\$72.60
4063	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-12PT0-C1S	Software as a Service (SaaS)	\$85.60	2.30%	\$1.97	\$83.63
4064	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-24MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4065	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-24MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4066	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-24MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4067	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-24PT0-A1S	Software as a Service (SaaS)	\$139.70	2.30%	\$3.21	\$136.49
4068	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-24PT0-C1S	Software as a Service (SaaS)	\$171.20	2.30%	\$3.94	\$167.26
4069	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-36MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4070	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-36MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4071	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-36MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4072	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-36PT0-A1S	Software as a Service (SaaS)	\$196.18	2.30%	\$4.51	\$191.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4073	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-36PT0-C1S	Software as a Service (SaaS)	\$231.12	2.30%	\$5.32	\$225.80
4074	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-48MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05
4075	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-48MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4076	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-48MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4077	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-48PT0-A1S	Software as a Service (SaaS)	\$261.57	2.30%	\$6.02	\$255.55
4078	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-48PT0-C1S	Software as a Service (SaaS)	\$308.16	2.30%	\$7.09	\$301.07
4079	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-60MT0-A1S	Software as a Service (SaaS)	\$6.19	2.30%	\$0.14	\$6.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4080	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-60MT0-C1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4081	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-60MT0-F1S	Software as a Service (SaaS)	\$10.32	2.30%	\$0.24	\$10.08
4082	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-60PT0-A1S	Software as a Service (SaaS)	\$326.96	2.30%	\$7.52	\$319.44
4083	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAPUAP-60PT0-C1S	Software as a Service (SaaS)	\$385.20	2.30%	\$8.86	\$376.34
4084	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-12PT0-A1S	Software as a Service (SaaS)	\$68.83	2.30%	\$1.58	\$67.25
4085	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPAUP-12PT0-C1S	Software as a Service (SaaS)	\$85.60	2.30%	\$1.97	\$83.63
4086	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPAUP-24MT0-C1S	Software as a Service (SaaS)	\$10.52	2.30%	\$0.24	\$10.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4087	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-24PT0-A1S	Software as a Service (SaaS)	\$137.66	2.30%	\$3.17	\$134.49
4088	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-24PT0-C1S	Software as a Service (SaaS)	\$171.20	2.30%	\$3.94	\$167.26
4089	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-36MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4090	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-36PT0-A1S	Software as a Service (SaaS)	\$185.84	2.30%	\$4.27	\$181.57
4091	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-36PT0-C1S	Software as a Service (SaaS)	\$231.12	2.30%	\$5.32	\$225.80
4092	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-48MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4093	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-48PT0-A1S	Software as a Service (SaaS)	\$247.79	2.30%	\$5.70	\$242.09

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4094	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-48PT0-C1S	Software as a Service (SaaS)	\$308.16	2.30%	\$7.09	\$301.07
4095	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-60MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4096	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-60PT0-A1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
4097	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPAUP-60PT0-C1S	Software as a Service (SaaS)	\$385.20	2.30%	\$8.86	\$376.34
4098	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-36MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4099	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-36MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4100	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-48MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4101	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-48MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4102	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-60MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4103	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAAEP-60MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4104	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAEPV-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4105	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAEPV-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4106	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUAEPV-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69

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4107	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUA EVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4108	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-36MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4109	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-36MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4110	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-48MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4111	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-48MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4112	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-60MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4113	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUASEP-60MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4114	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4115	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUEEVP-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4116	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUEEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4117	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4118	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4119	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUSEVP-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4120	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUSEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4121	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPCUSEVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4122	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-12PT0-A1S	Software as a Service (SaaS)	\$18.10	2.30%	\$0.42	\$17.68
4123	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-12PT0-C1S	Software as a Service (SaaS)	\$18.10	2.30%	\$0.42	\$17.68
4124	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-24MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4125	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-24PT0-A1S	Software as a Service (SaaS)	\$36.20	2.30%	\$0.83	\$35.37
4126	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-24PT0-C1S	Software as a Service (SaaS)	\$36.20	2.30%	\$0.83	\$35.37
4127	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-36MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
4128	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-36PT0-A1S	Software as a Service (SaaS)	\$48.87	2.30%	\$1.12	\$47.75
4129	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-36PT0-C1S	Software as a Service (SaaS)	\$48.87	2.30%	\$1.12	\$47.75
4130	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-48MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4131	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-48PT0-A1S	Software as a Service (SaaS)	\$65.16	2.30%	\$1.50	\$63.66
4132	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-48PT0-C1S	Software as a Service (SaaS)	\$65.16	2.30%	\$1.50	\$63.66
4133	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-60MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
4134	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-60PT0-A1S	Software as a Service (SaaS)	\$81.45	2.30%	\$1.87	\$79.58
4135	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAAP-60PT0-C1S	Software as a Service (SaaS)	\$81.45	2.30%	\$1.87	\$79.58
4136	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-12PT0-A1S	Software as a Service (SaaS)	\$48.67	2.30%	\$1.12	\$47.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4137	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-12PT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
4138	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-24MT0-C1S	Software as a Service (SaaS)	\$7.44	2.30%	\$0.17	\$7.27
4139	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-24PT0-A1S	Software as a Service (SaaS)	\$97.34	2.30%	\$2.24	\$95.10
4140	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-24PT0-C1S	Software as a Service (SaaS)	\$147.20	2.30%	\$3.39	\$143.81
4141	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-36MT0-C1S	Software as a Service (SaaS)	\$7.10	2.30%	\$0.16	\$6.94
4142	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-36PT0-A1S	Software as a Service (SaaS)	\$131.41	2.30%	\$3.02	\$128.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4143	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-36PT0-C1S	Software as a Service (SaaS)	\$198.72	2.30%	\$4.57	\$194.15
4144	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-48MT0-C1S	Software as a Service (SaaS)	\$7.10	2.30%	\$0.16	\$6.94
4145	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-48PT0-A1S	Software as a Service (SaaS)	\$175.22	2.30%	\$4.03	\$171.19
4146	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-48PT0-C1S	Software as a Service (SaaS)	\$264.96	2.30%	\$6.09	\$258.87
4147	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-60MT0-C1S	Software as a Service (SaaS)	\$7.10	2.30%	\$0.16	\$6.94
4148	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (SaaS) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDADP-60PT0-A1S	Software as a Service (SaaS)	\$219.02	2.30%	\$5.04	\$213.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4149	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDADP-60PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
4150	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-12PT0-A1S	Software as a Service (SaaS)	\$63.84	2.30%	\$1.47	\$62.37
4151	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-24MT0-A1S	Software as a Service (SaaS)	\$5.85	2.30%	\$0.13	\$5.72
4152	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-24PT0-A1S	Software as a Service (SaaS)	\$127.68	2.30%	\$2.94	\$124.74
4153	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-36MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
4154	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-36PT0-A1S	Software as a Service (SaaS)	\$172.37	2.30%	\$3.96	\$168.41
4155	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-48MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
4156	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPDAEP-48PT0-A1S	Software as a Service (SaaS)	\$229.82	2.30%	\$5.29	\$224.53

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4157	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAEP-60MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
4158	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAEP-60PT0-A1S	Software as a Service (SaaS)	\$287.28	2.30%	\$6.61	\$280.67
4159	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-12PT0-A1S	Software as a Service (SaaS)	\$68.55	2.30%	\$1.58	\$66.97
4160	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-12PT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
4161	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-24MT0-A1S	Software as a Service (SaaS)	\$6.28	2.30%	\$0.14	\$6.14
4162	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-24MT0-C1S	Software as a Service (SaaS)	\$10.47	2.30%	\$0.24	\$10.23
4163	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-24MT0-F1S	Software as a Service (SaaS)	\$10.47	2.30%	\$0.24	\$10.23
4164	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-24PT0-A1S	Software as a Service (SaaS)	\$137.10	2.30%	\$3.15	\$133.95
4165	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-24PT0-C1S	Software as a Service (SaaS)	\$147.20	2.30%	\$3.39	\$143.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4166	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-36MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
4167	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-36MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4168	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-36MT0-F1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4169	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-36PT0-A1S	Software as a Service (SaaS)	\$185.09	2.30%	\$4.26	\$180.83
4170	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-36PT0-C1S	Software as a Service (SaaS)	\$198.72	2.30%	\$4.57	\$194.15
4171	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-48MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
4172	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-48MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4173	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-48MT0-F1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4174	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-48PT0-A1S	Software as a Service (SaaS)	\$246.78	2.30%	\$5.68	\$241.10
4175	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-48PT0-C1S	Software as a Service (SaaS)	\$264.96	2.30%	\$6.09	\$258.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4176	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-60MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
4177	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-60MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4178	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-60MT0-F1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
4179	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-60PT0-A1S	Software as a Service (SaaS)	\$308.48	2.30%	\$7.10	\$301.38
4180	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAP-60PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
4181	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-12PT0-A1S	Software as a Service (SaaS)	\$61.63	2.30%	\$1.42	\$60.21
4182	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-12PT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
4183	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-24MT0-C1S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4184	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-24PT0-A1S	Software as a Service (SaaS)	\$123.26	2.30%	\$2.83	\$120.43
4185	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-24PT0-C1S	Software as a Service (SaaS)	\$147.20	2.30%	\$3.39	\$143.81
4186	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-36MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78
4187	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-36PT0-A1S	Software as a Service (SaaS)	\$166.40	2.30%	\$3.83	\$162.57
4188	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-36PT0-C1S	Software as a Service (SaaS)	\$198.72	2.30%	\$4.57	\$194.15
4189	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-48MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4190	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-48PT0-A1S	Software as a Service (SaaS)	\$221.87	2.30%	\$5.10	\$216.77
4191	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-48PT0-C1S	Software as a Service (SaaS)	\$264.96	2.30%	\$6.09	\$258.87
4192	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-60MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78
4193	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-60PT0-A1S	Software as a Service (SaaS)	\$277.34	2.30%	\$6.38	\$270.96
4194	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDAUP-60PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
4195	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-24MT0-A1S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4196	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-24MT0-C1S	Software as a Service (SaaS)	\$14.11	2.30%	\$0.32	\$13.79
4197	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-36MT0-A1S	Software as a Service (SaaS)	\$8.08	2.30%	\$0.19	\$7.89
4198	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-36MT0-C1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16
4199	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-36MT0-F1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16
4200	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-48MT0-A1S	Software as a Service (SaaS)	\$8.08	2.30%	\$0.19	\$7.89
4201	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-48MT0-C1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16
4202	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-48MT0-F1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4203	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-60MT0-A1S	Software as a Service (SaaS)	\$8.08	2.30%	\$0.19	\$7.89
4204	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-60MT0-C1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16
4205	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDENTP-60MT0-F1S	Software as a Service (SaaS)	\$13.47	2.30%	\$0.31	\$13.16
4206	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-48MT0-A1S	Software as a Service (SaaS)	\$13.12	2.30%	\$0.30	\$12.82
4207	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-48MT0-C1S	Software as a Service (SaaS)	\$21.87	2.30%	\$0.50	\$21.37
4208	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-48MT0-F1S	Software as a Service (SaaS)	\$21.87	2.30%	\$0.50	\$21.37
4209	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-60MT0-A1S	Software as a Service (SaaS)	\$13.12	2.30%	\$0.30	\$12.82
4210	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-60MT0-C1S	Software as a Service (SaaS)	\$21.87	2.30%	\$0.50	\$21.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4211	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise for VDI - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDEP-60MT0-F1S	Software as a Service (SaaS)	\$21.87	2.30%	\$0.50	\$21.37
4212	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-12PT0-A1S	Software as a Service (SaaS)	\$32.74	2.30%	\$0.75	\$31.99
4213	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-24MT0-A1S	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
4214	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-24PT0-A1S	Software as a Service (SaaS)	\$65.47	2.30%	\$1.51	\$63.96
4215	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-36MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
4216	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-36PT0-A1S	Software as a Service (SaaS)	\$88.39	2.30%	\$2.03	\$86.36
4217	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-48MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
4218	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-48PT0-A1S	Software as a Service (SaaS)	\$117.85	2.30%	\$2.71	\$115.14
4219	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-60MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
4220	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSEP-60PT0-A1S	Software as a Service (SaaS)	\$147.31	2.30%	\$3.39	\$143.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4221	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-12PT0-A1S	Software as a Service (SaaS)	\$38.30	2.30%	\$0.88	\$37.42
4222	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-12PT0-C1S	Software as a Service (SaaS)	\$46.10	2.30%	\$1.06	\$45.04
4223	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-24MT0-C1S	Software as a Service (SaaS)	\$5.85	2.30%	\$0.13	\$5.72
4224	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-24PT0-A1S	Software as a Service (SaaS)	\$76.61	2.30%	\$1.76	\$74.85
4225	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-24PT0-C1S	Software as a Service (SaaS)	\$92.20	2.30%	\$2.12	\$90.08
4226	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-36MT0-C1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4227	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-36PT0-A1S	Software as a Service (SaaS)	\$103.42	2.30%	\$2.38	\$101.04
4228	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-36PT0-C1S	Software as a Service (SaaS)	\$124.47	2.30%	\$2.86	\$121.61
4229	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-48MT0-C1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
4230	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-48PT0-A1S	Software as a Service (SaaS)	\$137.89	2.30%	\$3.17	\$134.72
4231	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-48PT0-C1S	Software as a Service (SaaS)	\$165.96	2.30%	\$3.82	\$162.14
4232	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-60MT0-C1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4233	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-60PT0-A1S	Software as a Service (SaaS)	\$172.37	2.30%	\$3.96	\$168.41
4234	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSMP-60PT0-C1S	Software as a Service (SaaS)	\$207.45	2.30%	\$4.77	\$202.68
4235	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-12PT0-A1S	Software as a Service (SaaS)	\$43.33	2.30%	\$1.00	\$42.33
4236	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-12PT0-C1S	Software as a Service (SaaS)	\$46.10	2.30%	\$1.06	\$45.04
4237	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-24MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
4238	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-24MT0-C1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
4239	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-24MT0-F1S	Software as a Service (SaaS)	\$6.62	2.30%	\$0.15	\$6.47
4240	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-24PT0-A1S	Software as a Service (SaaS)	\$86.66	2.30%	\$1.99	\$84.67
4241	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-24PT0-C1S	Software as a Service (SaaS)	\$92.20	2.30%	\$2.12	\$90.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4242	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-36MT0-A1S	Software as a Service (SaaS)	\$3.79	2.30%	\$0.09	\$3.70
4243	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-36MT0-C1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4244	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-36MT0-F1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4245	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-36PT0-A1S	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
4246	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-36PT0-C1S	Software as a Service (SaaS)	\$124.47	2.30%	\$2.86	\$121.61
4247	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-48MT0-A1S	Software as a Service (SaaS)	\$3.79	2.30%	\$0.09	\$3.70
4248	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-48MT0-C1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4249	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-48MT0-F1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4250	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-48PT0-A1S	Software as a Service (SaaS)	\$156.00	2.30%	\$3.59	\$152.41
4251	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-48PT0-C1S	Software as a Service (SaaS)	\$165.96	2.30%	\$3.82	\$162.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4252	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-60MT0-A1S	Software as a Service (SaaS)	\$3.79	2.30%	\$0.09	\$3.70
4253	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-60MT0-C1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4254	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-60MT0-F1S	Software as a Service (SaaS)	\$6.32	2.30%	\$0.15	\$6.17
4255	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-60PT0-A1S	Software as a Service (SaaS)	\$194.99	2.30%	\$4.48	\$190.51
4256	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Latest Mode - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSP-60PT0-C1S	Software as a Service (SaaS)	\$207.45	2.30%	\$4.77	\$202.68
4257	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-12PT0-A1S	Software as a Service (SaaS)	\$61.63	2.30%	\$1.42	\$60.21
4258	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-12PT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
4259	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-24MT0-C1S	Software as a Service (SaaS)	\$9.42	2.30%	\$0.22	\$9.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4260	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-24PT0-A1S	Software as a Service (SaaS)	\$123.26	2.30%	\$2.83	\$120.43
4261	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-24PT0-C1S	Software as a Service (SaaS)	\$147.20	2.30%	\$3.39	\$143.81
4262	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-36MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78
4263	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-36PT0-A1S	Software as a Service (SaaS)	\$166.40	2.30%	\$3.83	\$162.57
4264	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-36PT0-C1S	Software as a Service (SaaS)	\$198.72	2.30%	\$4.57	\$194.15
4265	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-48MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4266	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-48PT0-A1S	Software as a Service (SaaS)	\$221.87	2.30%	\$5.10	\$216.77
4267	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-48PT0-C1S	Software as a Service (SaaS)	\$264.96	2.30%	\$6.09	\$258.87
4268	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-60MT0-C1S	Software as a Service (SaaS)	\$8.99	2.30%	\$0.21	\$8.78
4269	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-60PT0-A1S	Software as a Service (SaaS)	\$277.34	2.30%	\$6.38	\$270.96
4270	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPDSUP-60PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
4271	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE (Enterprise) 1petual to VMware WSO Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction all renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPEUEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4272	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE (Enterprise) 1petual to VMware WSO Enterprise for VDI Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPEPUEVP-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4273	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE (Enterprise) 1petual to VMware WSO Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPEPUEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4274	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE (Enterprise) 1petual to VMware WSO Enterprise for VDI Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPEPUEVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4275	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 24 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-24MT0-A1S	Software as a Service (SaaS)	\$11.17	2.30%	\$0.26	\$10.91
4276	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 24 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-24MT0-C1S	Software as a Service (SaaS)	\$11.64	2.30%	\$0.27	\$11.37
4277	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 36 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-36MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4278	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 36 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-36MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
4279	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 48 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-48MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41
4280	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 48 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-48MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
4281	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 60 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-60MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41
4282	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Managed Hosting - Per Named User - Subscription - 60 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WMU-ASUPHULP-60MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
4283	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNAAEP-36MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4284	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-36MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4285	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4286	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-48MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4287	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-60MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4288	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-60MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4289	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4290	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEVP-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4291	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4292	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4293	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-36MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4294	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-36MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4295	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-48MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4296	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-48MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4297	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-60MT0-A1S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
4298	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUASEP-60MT0-C1S	Software as a Service (SaaS)	\$13.65	2.30%	\$0.31	\$13.34
4299	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69
4300	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEEVP-48MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4301	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.99	2.30%	\$0.30	\$12.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4302	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WMU-ASUPNUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$21.65	2.30%	\$0.50	\$21.15
4303	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-12PT0-A1S	Software as a Service (SaaS)	\$44.74	2.30%	\$1.03	\$43.71
4304	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-24MT0-A1S	Software as a Service (SaaS)	\$4.10	2.30%	\$0.09	\$4.01
4305	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-24PT0-A1S	Software as a Service (SaaS)	\$89.47	2.30%	\$2.06	\$87.41
4306	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-36MT0-A1S	Software as a Service (SaaS)	\$3.92	2.30%	\$0.09	\$3.83
4307	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-36PT0-A1S	Software as a Service (SaaS)	\$120.79	2.30%	\$2.78	\$118.01
4308	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-48MT0-A1S	Software as a Service (SaaS)	\$3.92	2.30%	\$0.09	\$3.83
4309	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-48PT0-A1S	Software as a Service (SaaS)	\$161.05	2.30%	\$3.70	\$157.35
4310	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-60MT0-A1S	Software as a Service (SaaS)	\$3.92	2.30%	\$0.09	\$3.83
4311	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSEP-60PT0-A1S	Software as a Service (SaaS)	\$201.31	2.30%	\$4.63	\$196.68
4312	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMP-12PT0-A1S	Software as a Service (SaaS)	\$45.50	2.30%	\$1.05	\$44.45
4313	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-12PT0-C1S	Software as a Service (SaaS)	\$58.10	2.30%	\$1.34	\$56.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4314	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-24MT0-C1S	Software as a Service (SaaS)	\$6.95	2.30%	\$0.16	\$6.79
4315	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMP-24PT0-A1S	Software as a Service (SaaS)	\$91.01	2.30%	\$2.09	\$88.92
4316	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-24PT0-C1S	Software as a Service (SaaS)	\$116.20	2.30%	\$2.67	\$113.53
4317	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-36MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4318	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMP-36PT0-A1S	Software as a Service (SaaS)	\$122.86	2.30%	\$2.83	\$120.03
4319	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-36PT0-C1S	Software as a Service (SaaS)	\$156.87	2.30%	\$3.61	\$153.26
4320	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-48MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4321	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMP-48PT0-A1S	Software as a Service (SaaS)	\$163.81	2.30%	\$3.77	\$160.04
4322	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMP-48PT0-C1S	Software as a Service (SaaS)	\$209.16	2.30%	\$4.81	\$204.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4323	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMSP-60MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4324	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-60PT0-A1S	Software as a Service (SaaS)	\$204.77	2.30%	\$4.71	\$200.06
4325	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSMSP-60PT0-C1S	Software as a Service (SaaS)	\$261.45	2.30%	\$6.01	\$255.44
4326	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-12PT0-A1S	Software as a Service (SaaS)	\$49.09	2.30%	\$1.13	\$47.96
4327	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-12PT0-C1S	Software as a Service (SaaS)	\$81.82	2.30%	\$1.88	\$79.94
4328	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-24MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4329	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-24MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4330	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSMSP-24MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4331	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-24PT0-A1S	Software as a Service (SaaS)	\$92.30	2.30%	\$2.12	\$90.18
4332	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-24PT0-C1S	Software as a Service (SaaS)	\$153.83	2.30%	\$3.54	\$150.29
4333	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-36MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4334	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-36MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4335	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-36MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4336	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-36PT0-A1S	Software as a Service (SaaS)	\$129.61	2.30%	\$2.98	\$126.63
4337	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User- SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-36PT0-C1S	Software as a Service (SaaS)	\$216.02	2.30%	\$4.97	\$211.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4338	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-48MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4339	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-48MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4340	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-48MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4341	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-48PT0-A1S	Software as a Service (SaaS)	\$172.81	2.30%	\$3.97	\$168.84
4342	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-48PT0-C1S	Software as a Service (SaaS)	\$288.02	2.30%	\$6.62	\$281.40
4343	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-60MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4344	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-60MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4345	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-60MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4346	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-60PT0-A1S	Software as a Service (SaaS)	\$216.02	2.30%	\$4.97	\$211.05
4347	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPMSP-60PT0-C1S	Software as a Service (SaaS)	\$360.03	2.30%	\$8.28	\$351.75
4348	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-12PT0-A1S	Software as a Service (SaaS)	\$49.09	2.30%	\$1.13	\$47.96
4349	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-12PT0-C1S	Software as a Service (SaaS)	\$58.10	2.30%	\$1.34	\$56.76
4350	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-24MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4351	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-24MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4352	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-24MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4353	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-24PT0-A1S	Software as a Service (SaaS)	\$92.30	2.30%	\$2.12	\$90.18
4354	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-24PT0-C1S	Software as a Service (SaaS)	\$116.20	2.30%	\$2.67	\$113.53
4355	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-36MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4356	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-36MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4357	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-36MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4358	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-36PT0-A1S	Software as a Service (SaaS)	\$129.61	2.30%	\$2.98	\$126.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4359	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-36PT0-C1S	Software as a Service (SaaS)	\$156.87	2.30%	\$3.61	\$153.26
4360	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-48MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00
4361	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-48MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4362	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-48MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4363	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-48PT0-A1S	Software as a Service (SaaS)	\$172.81	2.30%	\$3.97	\$168.84
4364	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-48PT0-C1S	Software as a Service (SaaS)	\$209.16	2.30%	\$4.81	\$204.35
4365	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-60MT0-A1S	Software as a Service (SaaS)	\$4.09	2.30%	\$0.09	\$4.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4366	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-60MT0-C1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4367	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-60MT0-F1S	Software as a Service (SaaS)	\$6.82	2.30%	\$0.16	\$6.66
4368	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-60PT0-A1S	Software as a Service (SaaS)	\$216.02	2.30%	\$4.97	\$211.05
4369	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSPUSP-60PT0-C1S	Software as a Service (SaaS)	\$261.45	2.30%	\$6.01	\$255.44
4370	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-12PT0-A1S	Software as a Service (SaaS)	\$68.83	2.30%	\$1.58	\$67.25
4371	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSUP-12PT0-C1S	Software as a Service (SaaS)	\$85.60	2.30%	\$1.97	\$83.63
4372	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSUP-24MT0-C1S	Software as a Service (SaaS)	\$10.52	2.30%	\$0.24	\$10.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4373	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-24PT0-A1S	Software as a Service (SaaS)	\$137.66	2.30%	\$3.17	\$134.49
4374	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-24PT0-C1S	Software as a Service (SaaS)	\$171.20	2.30%	\$3.94	\$167.26
4375	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-36MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4376	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-36PT0-A1S	Software as a Service (SaaS)	\$185.84	2.30%	\$4.27	\$181.57
4377	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-36PT0-C1S	Software as a Service (SaaS)	\$231.12	2.30%	\$5.32	\$225.80
4378	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-48MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4379	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-48PT0-A1S	Software as a Service (SaaS)	\$247.79	2.30%	\$5.70	\$242.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4380	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSUP-48PT0-C1S	Software as a Service (SaaS)	\$308.16	2.30%	\$7.09	\$301.07
4381	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSUP-60MT0-C1S	Software as a Service (SaaS)	\$10.04	2.30%	\$0.23	\$9.81
4382	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPSUP-60PT0-A1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
4383	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ASUPSUP-60PT0-C1S	Software as a Service (SaaS)	\$385.20	2.30%	\$8.86	\$376.34
4384	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-24MT0-A1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4385	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-24MT0-C1S	Software as a Service (SaaS)	\$15.01	2.30%	\$0.35	\$14.66
4386	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-36MT0-A1S	Software as a Service (SaaS)	\$8.60	2.30%	\$0.20	\$8.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4387	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-36MT0-C1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00
4388	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-36MT0-F1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00
4389	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-48MT0-A1S	Software as a Service (SaaS)	\$8.60	2.30%	\$0.20	\$8.40
4390	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-48MT0-C1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00
4391	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-48MT0-F1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00
4392	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-60MT0-A1S	Software as a Service (SaaS)	\$8.60	2.30%	\$0.20	\$8.40
4393	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-ASUPWOEP-60MT0-C1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4394	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3000 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ASUPWOEP-60MT0-F1S	Software as a Service (SaaS)	\$14.33	2.30%	\$0.33	\$14.00
4395	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ATELB-24MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
4396	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ATELB-24MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
4397	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ATELB-36MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
4398	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-ATELB-36MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
4399	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ATELP-24MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
4400	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ATELP-24MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
4401	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ATELP-24MT0-F1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
4402	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ATELP-36MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
4403	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-ATELP-36MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
4404	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Telecom Add On - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-ATELP-36MT0-F1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
4405	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AJAAW-36MT0-C1S	Software as a Service (SaaS)	\$12.70	2.30%	\$0.29	\$12.41
4406	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AJAAW-36MT0-C2S	Software as a Service (SaaS)	\$12.70	2.30%	\$0.29	\$12.41
4407	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AJAAW-60MT0-C1S	Software as a Service (SaaS)	\$12.70	2.30%	\$0.29	\$12.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4408	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAAW-60MT0-C2S	Software as a Service (SaaS)	\$12.70	2.30%	\$0.29	\$12.41
4409	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-12MT0-A1S	Software as a Service (SaaS)	\$0.36	2.30%	\$0.01	\$0.35
4410	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-12MT0-C2S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
4411	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-12PT0-A1S	Software as a Service (SaaS)	\$4.33	2.30%	\$0.10	\$4.23
4412	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-12PT0-C1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
4413	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-24MT0-A1S	Software as a Service (SaaS)	\$0.34	2.30%	\$0.01	\$0.33
4414	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-24MT0-C1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
4415	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-24MT0-C2S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4416	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-24PT0-A1S	Software as a Service (SaaS)	\$8.13	2.30%	\$0.19	\$7.94
4417	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-24PT0-C1S	Software as a Service (SaaS)	\$13.55	2.30%	\$0.31	\$13.24
4418	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-36MT0-A1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
4419	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-36MT0-C1S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
4420	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-36MT0-C2S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
4421	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-36PT0-A1S	Software as a Service (SaaS)	\$11.42	2.30%	\$0.26	\$11.16
4422	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-36PT0-C1S	Software as a Service (SaaS)	\$19.03	2.30%	\$0.44	\$18.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4423	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-48MT0-A1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
4424	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-48MT0-C1S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
4425	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-48MT0-C2S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
4426	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-48PT0-A1S	Software as a Service (SaaS)	\$15.23	2.30%	\$0.35	\$14.88
4427	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-48PT0-C1S	Software as a Service (SaaS)	\$25.38	2.30%	\$0.58	\$24.80
4428	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-60MT0-A1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
4429	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-60MT0-C1S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4430	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-60MT0-C2S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
4431	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-60PT0-A1S	Software as a Service (SaaS)	\$19.03	2.30%	\$0.44	\$18.59
4432	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUABP-60PT0-C1S	Software as a Service (SaaS)	\$31.72	2.30%	\$0.73	\$30.99
4433	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUADU-60MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
4434	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUADU-60MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4435	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEA-60MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14
4436	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEA-60MT0-C1S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4437	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-12MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4438	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-12MT0-C2S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4439	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-12PT0-A1S	Software as a Service (SaaS)	\$50.84	2.30%	\$1.17	\$49.67
4440	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-12PT0-C1S	Software as a Service (SaaS)	\$84.72	2.30%	\$1.95	\$82.77
4441	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-24MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14
4442	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-24MT0-C1S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4443	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-24MT0-C2S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4444	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-24PT0-A1S	Software as a Service (SaaS)	\$95.57	2.30%	\$2.20	\$93.37
4445	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-24PT0-C1S	Software as a Service (SaaS)	\$159.28	2.30%	\$3.66	\$155.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4446	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-36MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14
4447	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-36MT0-C1S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4448	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-36MT0-C2S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4449	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-36PT0-A1S	Software as a Service (SaaS)	\$134.20	2.30%	\$3.09	\$131.11
4450	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-36PT0-C1S	Software as a Service (SaaS)	\$223.67	2.30%	\$5.14	\$218.53
4451	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14
4452	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48MT0-C1S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4453	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48MT0-C2S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4454	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48PT0-A1S	Software as a Service (SaaS)	\$178.93	2.30%	\$4.12	\$174.81
4455	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48PT0-C1S	Software as a Service (SaaS)	\$298.22	2.30%	\$6.86	\$291.36
4456	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-60MT0-A1S	Software as a Service (SaaS)	\$4.24	2.30%	\$0.10	\$4.14
4457	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-60MT0-C1S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4458	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-60MT0-C2S	Software as a Service (SaaS)	\$7.06	2.30%	\$0.16	\$6.90
4459	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-60PT0-A1S	Software as a Service (SaaS)	\$223.67	2.30%	\$5.14	\$218.53
4460	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-60PT0-C1S	Software as a Service (SaaS)	\$372.77	2.30%	\$8.57	\$364.20
4461	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAEC-48MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4462	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAEU-48MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
4463	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAEU-60MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
4464	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAEU-60MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
4465	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAEV-60MT0-A1S	Software as a Service (SaaS)	\$10.24	2.30%	\$0.24	\$10.00
4466	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAEV-60MT0-C1S	Software as a Service (SaaS)	\$17.06	2.30%	\$0.39	\$16.67
4467	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHA-60MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4468	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHA-60MT0-C1S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4469	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-12MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4470	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-12MT0-C2S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4471	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-12PT0-A1S	Software as a Service (SaaS)	\$79.61	2.30%	\$1.83	\$77.78
4472	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-12PT0-C1S	Software as a Service (SaaS)	\$132.68	2.30%	\$3.05	\$129.63
4473	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-24MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4474	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-24MT0-C1S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4475	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-24MT0-C2S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4476	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-24PT0-A1S	Software as a Service (SaaS)	\$149.67	2.30%	\$3.44	\$146.23
4477	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-24PT0-C1S	Software as a Service (SaaS)	\$249.44	2.30%	\$5.74	\$243.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4478	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-36MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4479	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-36MT0-C1S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4480	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-36MT0-C2S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4481	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-36PT0-A1S	Software as a Service (SaaS)	\$210.17	2.30%	\$4.83	\$205.34
4482	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-36PT0-C1S	Software as a Service (SaaS)	\$350.28	2.30%	\$8.06	\$342.22
4483	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-48MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4484	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-48MT0-C1S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4485	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-48MT0-C2S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4486	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-48PT0-A1S	Software as a Service (SaaS)	\$280.23	2.30%	\$6.45	\$273.78
4487	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-48PT0-C1S	Software as a Service (SaaS)	\$467.04	2.30%	\$10.74	\$456.30
4488	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-60MT0-A1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4489	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-60MT0-C1S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4490	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-60MT0-C2S	Software as a Service (SaaS)	\$11.06	2.30%	\$0.25	\$10.81
4491	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-60PT0-A1S	Software as a Service (SaaS)	\$350.28	2.30%	\$8.06	\$342.22
4492	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUAHC-60PT0-C1S	Software as a Service (SaaS)	\$583.80	2.30%	\$13.43	\$570.37
4493	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-12PT0-A1S	Software as a Service (SaaS)	\$68.83	2.30%	\$1.58	\$67.25

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4494	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-12PT0-C1S	Software as a Service (SaaS)	\$114.72	2.30%	\$2.64	\$112.08
4495	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-24PT0-A1S	Software as a Service (SaaS)	\$137.66	2.30%	\$3.17	\$134.49
4496	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-24PT0-C1S	Software as a Service (SaaS)	\$229.44	2.30%	\$5.28	\$224.16
4497	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-36PT0-A1S	Software as a Service (SaaS)	\$185.85	2.30%	\$4.27	\$181.58
4498	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-36PT0-C1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
4499	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-48PT0-A1S	Software as a Service (SaaS)	\$247.80	2.30%	\$5.70	\$242.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4500	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-48PT0-C1S	Software as a Service (SaaS)	\$412.99	2.30%	\$9.50	\$403.49
4501	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-60PT0-A1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
4502	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to UEM Essentials Managed Hosting - 1 User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAPHUEP-60PT0-C1S	Software as a Service (SaaS)	\$516.24	2.30%	\$11.87	\$504.37
4503	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-12MT0-A1S	Software as a Service (SaaS)	\$0.27	2.30%	\$0.01	\$0.26
4504	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-12MT0-C1S	Software as a Service (SaaS)	\$0.45	2.30%	\$0.01	\$0.44
4505	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-12PT0-A1S	Software as a Service (SaaS)	\$2.96	2.30%	\$0.07	\$2.89
4506	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-12PT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
4507	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-24MT0-A1S	Software as a Service (SaaS)	\$0.27	2.30%	\$0.01	\$0.26
4508	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDDB-24MT0-C1S	Software as a Service (SaaS)	\$0.45	2.30%	\$0.01	\$0.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4509	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-24PT0-A1S	Software as a Service (SaaS)	\$5.93	2.30%	\$0.14	\$5.79
4510	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-24PT0-C1S	Software as a Service (SaaS)	\$9.88	2.30%	\$0.23	\$9.65
4511	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-36MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
4512	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-36MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
4513	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-36PT0-A1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
4514	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-36PT0-C1S	Software as a Service (SaaS)	\$13.34	2.30%	\$0.31	\$13.03
4515	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-48MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
4516	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-48MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
4517	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-48PT0-A1S	Software as a Service (SaaS)	\$10.67	2.30%	\$0.25	\$10.42
4518	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-48PT0-C1S	Software as a Service (SaaS)	\$17.78	2.30%	\$0.41	\$17.37
4519	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-60MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4520	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-60MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
4521	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-60PT0-A1S	Software as a Service (SaaS)	\$13.34	2.30%	\$0.31	\$13.03
4522	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUARMDB-60PT0-C1S	Software as a Service (SaaS)	\$22.23	2.30%	\$0.51	\$21.72
4523	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-12MT0-A1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
4524	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-12MT0-C1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
4525	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-12PT0-A1S	Software as a Service (SaaS)	\$3.17	2.30%	\$0.07	\$3.10
4526	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-12PT0-C1S	Software as a Service (SaaS)	\$5.28	2.30%	\$0.12	\$5.16
4527	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-24MT0-A1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
4528	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-24MT0-C1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
4529	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-24PT0-A1S	Software as a Service (SaaS)	\$6.34	2.30%	\$0.15	\$6.19
4530	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-24PT0-C1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4531	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-36MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
4532	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-36MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
4533	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-36PT0-A1S	Software as a Service (SaaS)	\$8.55	2.30%	\$0.20	\$8.35
4534	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-36PT0-C1S	Software as a Service (SaaS)	\$14.26	2.30%	\$0.33	\$13.93
4535	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-48MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
4536	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-48MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
4537	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-48PT0-A1S	Software as a Service (SaaS)	\$11.40	2.30%	\$0.26	\$11.14
4538	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-48PT0-C1S	Software as a Service (SaaS)	\$19.01	2.30%	\$0.44	\$18.57
4539	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-60MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
4540	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-60MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
4541	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUARMDP-60PT0-A1S	Software as a Service (SaaS)	\$14.26	2.30%	\$0.33	\$13.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4560	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-48PT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
4561	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-48PT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
4562	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-60MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
4563	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-60MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
4564	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-60MT0-C2S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
4565	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-60PT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
4566	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Assist Shared Cloud Add On. Requires existing Workspace ONE Managed Hosting subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUASBP-60PT0-C1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
4567	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-12MT0-A1S	Software as a Service (SaaS)	\$3.72	2.30%	\$0.09	\$3.63
4568	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-12MT0-C2S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4569	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-12PT0-A1S	Software as a Service (SaaS)	\$44.63	2.30%	\$1.03	\$43.60
4570	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-12PT0-C1S	Software as a Service (SaaS)	\$74.38	2.30%	\$1.71	\$72.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4571	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-24MT0-A1S	Software as a Service (SaaS)	\$3.72	2.30%	\$0.09	\$3.63
4572	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-24MT0-C1S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4573	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-24MT0-C2S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4574	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-24PT0-A1S	Software as a Service (SaaS)	\$83.90	2.30%	\$1.93	\$81.97
4575	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-24PT0-C1S	Software as a Service (SaaS)	\$139.83	2.30%	\$3.22	\$136.61
4576	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-36MT0-A1S	Software as a Service (SaaS)	\$3.72	2.30%	\$0.09	\$3.63
4577	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-36MT0-C1S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4578	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-36MT0-C2S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4579	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-36PT0-A1S	Software as a Service (SaaS)	\$117.82	2.30%	\$2.71	\$115.11
4580	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-36PT0-C1S	Software as a Service (SaaS)	\$196.36	2.30%	\$4.52	\$191.84
4581	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-48MT0-A1S	Software as a Service (SaaS)	\$3.72	2.30%	\$0.09	\$3.63
4582	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-48MT0-C1S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4583	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-48MT0-C2S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4584	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-48PT0-A1S	Software as a Service (SaaS)	\$157.09	2.30%	\$3.61	\$153.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4585	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-48PT0-C1S	Software as a Service (SaaS)	\$261.82	2.30%	\$6.02	\$255.80
4586	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-60MT0-A1S	Software as a Service (SaaS)	\$3.72	2.30%	\$0.09	\$3.63
4587	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-60MT0-C1S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4588	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-60MT0-C2S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
4589	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-60PT0-A1S	Software as a Service (SaaS)	\$196.36	2.30%	\$4.52	\$191.84
4590	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUAUB-60PT0-C1S	Software as a Service (SaaS)	\$327.27	2.30%	\$7.53	\$319.74
4591	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-12MT0-A1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4592	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-12MT0-C2S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4593	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-12MT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4594	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-12PT0-A1S	Software as a Service (SaaS)	\$46.67	2.30%	\$1.07	\$45.60
4595	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-12PT0-C1S	Software as a Service (SaaS)	\$77.78	2.30%	\$1.79	\$75.99
4596	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-24MT0-A1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
4597	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-24MT0-C1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4598	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-24MT0-C2S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4599	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-24MT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4600	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-24PT0-A1S	Software as a Service (SaaS)	\$87.74	2.30%	\$2.02	\$85.72
4601	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-24PT0-C1S	Software as a Service (SaaS)	\$146.23	2.30%	\$3.36	\$142.87
4602	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-36MT0-A1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
4603	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-36MT0-C1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4604	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-36MT0-C2S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4605	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-36MT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4606	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-36PT0-A1S	Software as a Service (SaaS)	\$123.20	2.30%	\$2.83	\$120.37
4607	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-36PT0-C1S	Software as a Service (SaaS)	\$205.34	2.30%	\$4.72	\$200.62
4608	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-48MT0-A1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
4609	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-48MT0-C1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4610	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-48MT0-C2S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4611	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-48MT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4612	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAUP-48PT0-A1S	Software as a Service (SaaS)	\$164.27	2.30%	\$3.78	\$160.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4613	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-48PT0-C1S	Software as a Service (SaaS)	\$273.79	2.30%	\$6.30	\$267.49
4614	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60MT0-A1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
4615	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60MT0-C1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4616	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60MT0-C2S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4617	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60MT0-F1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
4618	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60PT0-A1S	Software as a Service (SaaS)	\$205.34	2.30%	\$4.72	\$200.62
4619	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAUP-60PT0-C1S	Software as a Service (SaaS)	\$342.23	2.30%	\$7.87	\$334.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4620	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVC-48MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
4621	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVC-48MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55
4622	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVC-60MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
4623	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hostg Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVC-60MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55
4624	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVD-60MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34
4625	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVD-60MT0-C1S	Software as a Service (SaaS)	\$17.64	2.30%	\$0.41	\$17.23
4626	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVE-60MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
4627	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUAVE-60MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4628	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per user to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAVU-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
4629	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per user to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUAVU-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
4630	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-12MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
4631	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-12MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4632	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-12PT0-A1S	Software as a Service (SaaS)	\$61.18	2.30%	\$1.41	\$59.77
4633	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-12PT0-C1S	Software as a Service (SaaS)	\$101.97	2.30%	\$2.35	\$99.62
4634	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-24MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4635	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-24MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4636	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-24MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4637	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-24PT0-A1S	Software as a Service (SaaS)	\$115.02	2.30%	\$2.65	\$112.37
4638	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-24PT0-C1S	Software as a Service (SaaS)	\$191.70	2.30%	\$4.41	\$187.29
4639	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-36MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
4640	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-36MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4641	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-36MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4642	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-36PT0-A1S	Software as a Service (SaaS)	\$161.52	2.30%	\$3.71	\$157.81
4643	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-36PT0-C1S	Software as a Service (SaaS)	\$269.20	2.30%	\$6.19	\$263.01
4644	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-48MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
4645	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-48MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4646	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-48MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4647	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-48PT0-A1S	Software as a Service (SaaS)	\$215.36	2.30%	\$4.95	\$210.41
4648	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-48PT0-C1S	Software as a Service (SaaS)	\$358.93	2.30%	\$8.26	\$350.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4649	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-60MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
4650	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-60MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4651	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-60MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
4652	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-60PT0-A1S	Software as a Service (SaaS)	\$269.20	2.30%	\$6.19	\$263.01
4653	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCAB-60PT0-C1S	Software as a Service (SaaS)	\$448.67	2.30%	\$10.32	\$438.35
4654	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-12MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
4655	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-12MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4656	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-12MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4657	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-12PT0-A1S	Software as a Service (SaaS)	\$64.89	2.30%	\$1.49	\$63.40
4658	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-12PT0-C1S	Software as a Service (SaaS)	\$108.15	2.30%	\$2.49	\$105.66
4659	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
4660	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24MT0-C1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4661	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4662	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4663	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24PT0-A1S	Software as a Service (SaaS)	\$121.99	2.30%	\$2.81	\$119.18
4664	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-24PT0-C1S	Software as a Service (SaaS)	\$203.32	2.30%	\$4.68	\$198.64
4665	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
4666	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36MT0-C1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4667	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4668	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4669	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36PT0-A1S	Software as a Service (SaaS)	\$171.31	2.30%	\$3.94	\$167.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4670	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-36PT0-C1S	Software as a Service (SaaS)	\$285.52	2.30%	\$6.57	\$278.95
4671	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
4672	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48MT0-C1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4673	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4674	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4675	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48PT0-A1S	Software as a Service (SaaS)	\$228.41	2.30%	\$5.25	\$223.16
4676	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCAP-48PT0-C1S	Software as a Service (SaaS)	\$380.69	2.30%	\$8.76	\$371.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4677	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
4678	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60MT0-C1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4679	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4680	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
4681	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60PT0-A1S	Software as a Service (SaaS)	\$285.52	2.30%	\$6.57	\$278.95
4682	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCAP-60PT0-C1S	Software as a Service (SaaS)	\$475.86	2.30%	\$10.94	\$464.92
4683	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-12MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4684	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-12MT0-C2S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4685	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-12PT0-A1S	Software as a Service (SaaS)	\$47.76	2.30%	\$1.10	\$46.66
4686	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-12PT0-C1S	Software as a Service (SaaS)	\$79.60	2.30%	\$1.83	\$77.77
4687	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-24MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
4688	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-24MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4689	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-24MT0-C2S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4690	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-24PT0-A1S	Software as a Service (SaaS)	\$89.79	2.30%	\$2.07	\$87.72
4691	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-24PT0-C1S	Software as a Service (SaaS)	\$149.65	2.30%	\$3.44	\$146.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4692	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-36MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
4693	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-36MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4694	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-36MT0-C2S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4695	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-36PT0-A1S	Software as a Service (SaaS)	\$126.09	2.30%	\$2.90	\$123.19
4696	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-36PT0-C1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
4697	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-48MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
4698	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-48MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4699	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-48MT0-C2S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4700	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-48PT0-A1S	Software as a Service (SaaS)	\$168.12	2.30%	\$3.87	\$164.25
4701	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-48PT0-C1S	Software as a Service (SaaS)	\$280.20	2.30%	\$6.44	\$273.76
4702	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-60MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
4703	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-60MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4704	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-60MT0-C2S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
4705	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-60PT0-A1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
4706	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUCDU-60PT0-C1S	Software as a Service (SaaS)	\$350.24	2.30%	\$8.06	\$342.18
4707	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-12MT0-A1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4708	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-12MT0-C2S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4709	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-12PT0-A1S	Software as a Service (SaaS)	\$28.43	2.30%	\$0.65	\$27.78
4710	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-12PT0-C1S	Software as a Service (SaaS)	\$47.38	2.30%	\$1.09	\$46.29
4711	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-24MT0-A1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
4712	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-24MT0-C1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4713	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-24MT0-C2S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4714	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-24PT0-A1S	Software as a Service (SaaS)	\$53.44	2.30%	\$1.23	\$52.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4715	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-24PT0-C1S	Software as a Service (SaaS)	\$89.07	2.30%	\$2.05	\$87.02
4716	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-36MT0-A1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
4717	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-36MT0-C1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4718	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-36MT0-C2S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4719	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-36PT0-A1S	Software as a Service (SaaS)	\$75.05	2.30%	\$1.73	\$73.32
4720	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-36PT0-C1S	Software as a Service (SaaS)	\$125.08	2.30%	\$2.88	\$122.20
4721	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-48MT0-A1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4722	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-48MT0-C1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4723	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-48MT0-C2S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4724	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-48PT0-A1S	Software as a Service (SaaS)	\$100.07	2.30%	\$2.30	\$97.77
4725	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-48PT0-C1S	Software as a Service (SaaS)	\$166.78	2.30%	\$3.84	\$162.94
4726	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-60MT0-A1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
4727	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-60MT0-C1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
4728	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-60MT0-C2S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4729	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-60PT0-A1S	Software as a Service (SaaS)	\$125.08	2.30%	\$2.88	\$122.20
4730	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCSB-60PT0-C1S	Software as a Service (SaaS)	\$208.47	2.30%	\$4.79	\$203.68
4731	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-12MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4732	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-12MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4733	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-12MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4734	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-12PT0-A1S	Software as a Service (SaaS)	\$30.28	2.30%	\$0.70	\$29.58
4735	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-12PT0-C1S	Software as a Service (SaaS)	\$50.47	2.30%	\$1.16	\$49.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4736	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4737	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4738	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4739	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4740	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24PT0-A1S	Software as a Service (SaaS)	\$56.93	2.30%	\$1.31	\$55.62
4741	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-24PT0-C1S	Software as a Service (SaaS)	\$94.88	2.30%	\$2.18	\$92.70
4742	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4743	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4744	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4745	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4746	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36PT0-A1S	Software as a Service (SaaS)	\$79.94	2.30%	\$1.84	\$78.10
4747	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-36PT0-C1S	Software as a Service (SaaS)	\$133.24	2.30%	\$3.06	\$130.18
4748	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4749	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCSP-48MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4750	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-48MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4751	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-48MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4752	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-48PT0-A1S	Software as a Service (SaaS)	\$106.59	2.30%	\$2.45	\$104.14
4753	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-48PT0-C1S	Software as a Service (SaaS)	\$177.65	2.30%	\$4.09	\$173.56
4754	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4755	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4756	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4757	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
4758	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60PT0-A1S	Software as a Service (SaaS)	\$133.24	2.30%	\$3.06	\$130.18
4759	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCSP-60PT0-C1S	Software as a Service (SaaS)	\$222.07	2.30%	\$5.11	\$216.96
4760	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-24MT0-A1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
4761	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-24MT0-C1S	Software as a Service (SaaS)	\$2.22	2.30%	\$0.05	\$2.17
4762	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-36MT0-A1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
4763	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-36MT0-C1S	Software as a Service (SaaS)	\$2.22	2.30%	\$0.05	\$2.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4764	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-48MT0-A1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
4765	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-48MT0-C1S	Software as a Service (SaaS)	\$2.22	2.30%	\$0.05	\$2.17
4766	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-60MT0-A1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
4767	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 2 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUCUB-60MT0-C1S	Software as a Service (SaaS)	\$2.22	2.30%	\$0.05	\$2.17
4768	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUD-48MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34
4769	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUD-48MT0-C1S	Software as a Service (SaaS)	\$17.64	2.30%	\$0.41	\$17.23
4770	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUD-60MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4771	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUD-60MT0-C1S	Software as a Service (SaaS)	\$17.64	2.30%	\$0.41	\$17.23
4772	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-24MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
4773	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-24MT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4774	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-24MT0-F1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4775	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-36MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
4776	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-36MT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4777	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-36MT0-F1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4778	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-48MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
4779	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-48MT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4780	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-48MT0-F1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4781	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-60MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
4782	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-60MT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4783	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCUP-60MT0-F1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
4784	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per User to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUCU4-48MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4785	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per User to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUU-48MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
4786	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per User to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUU-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
4787	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per User to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUCUU-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
4788	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-12MT0-A1S	Software as a Service (SaaS)	\$6.43	2.30%	\$0.15	\$6.28
4789	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-12MT0-C2S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4790	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-12PT0-A1S	Software as a Service (SaaS)	\$77.14	2.30%	\$1.77	\$75.37
4791	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-12PT0-C1S	Software as a Service (SaaS)	\$128.56	2.30%	\$2.96	\$125.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4792	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-24MT0-A1S	Software as a Service (SaaS)	\$6.43	2.30%	\$0.15	\$6.28
4793	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-24MT0-C1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4794	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-24MT0-C2S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4795	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-24PT0-A1S	Software as a Service (SaaS)	\$145.02	2.30%	\$3.34	\$141.68
4796	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-24PT0-C1S	Software as a Service (SaaS)	\$241.69	2.30%	\$5.56	\$236.13
4797	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-36MT0-A1S	Software as a Service (SaaS)	\$6.43	2.30%	\$0.15	\$6.28
4798	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-36MT0-C1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4799	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-36MT0-C2S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4800	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-36PT0-A1S	Software as a Service (SaaS)	\$203.64	2.30%	\$4.68	\$198.96
4801	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-36PT0-C1S	Software as a Service (SaaS)	\$339.40	2.30%	\$7.81	\$331.59
4802	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-48MT0-A1S	Software as a Service (SaaS)	\$6.43	2.30%	\$0.15	\$6.28
4803	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-48MT0-C1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4804	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-48MT0-C2S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4805	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-48PT0-A1S	Software as a Service (SaaS)	\$271.52	2.30%	\$6.24	\$265.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4806	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-48PT0-C1S	Software as a Service (SaaS)	\$452.53	2.30%	\$10.41	\$442.12
4807	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-60MT0-A1S	Software as a Service (SaaS)	\$6.43	2.30%	\$0.15	\$6.28
4808	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-60MT0-C1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4809	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-60MT0-C2S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
4810	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-60PT0-A1S	Software as a Service (SaaS)	\$339.40	2.30%	\$7.81	\$331.59
4811	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDAB-60PT0-C1S	Software as a Service (SaaS)	\$565.66	2.30%	\$13.01	\$552.65
4812	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDAP-12MT0-A1S	Software as a Service (SaaS)	\$6.79	2.30%	\$0.16	\$6.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4813	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-12MT0-C2S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4814	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-12MT0-F1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4815	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-12PT0-A1S	Software as a Service (SaaS)	\$81.46	2.30%	\$1.87	\$79.59
4816	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-12PT0-C1S	Software as a Service (SaaS)	\$135.77	2.30%	\$3.12	\$132.65
4817	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24MT0-A1S	Software as a Service (SaaS)	\$6.79	2.30%	\$0.16	\$6.63
4818	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24MT0-C1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4819	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24MT0-C2S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4820	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24MT0-F1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4821	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24PT0-A1S	Software as a Service (SaaS)	\$153.15	2.30%	\$3.52	\$149.63
4822	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-24PT0-C1S	Software as a Service (SaaS)	\$255.25	2.30%	\$5.87	\$249.38
4823	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36MT0-A1S	Software as a Service (SaaS)	\$6.79	2.30%	\$0.16	\$6.63
4824	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36MT0-C1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4825	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36MT0-C2S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4826	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36MT0-F1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4827	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36PT0-A1S	Software as a Service (SaaS)	\$215.06	2.30%	\$4.95	\$210.11
4828	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-36PT0-C1S	Software as a Service (SaaS)	\$358.43	2.30%	\$8.24	\$350.19
4829	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48MT0-A1S	Software as a Service (SaaS)	\$6.79	2.30%	\$0.16	\$6.63
4830	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48MT0-C1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4831	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48MT0-C2S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4832	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48MT0-F1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4833	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48PT0-A1S	Software as a Service (SaaS)	\$286.75	2.30%	\$6.60	\$280.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4834	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-48PT0-C1S	Software as a Service (SaaS)	\$477.91	2.30%	\$10.99	\$466.92
4835	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60MT0-A1S	Software as a Service (SaaS)	\$6.79	2.30%	\$0.16	\$6.63
4836	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60MT0-C1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4837	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60MT0-C2S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4838	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60MT0-F1S	Software as a Service (SaaS)	\$11.31	2.30%	\$0.26	\$11.05
4839	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60PT0-A1S	Software as a Service (SaaS)	\$358.43	2.30%	\$8.24	\$350.19
4840	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDAP-60PT0-C1S	Software as a Service (SaaS)	\$597.39	2.30%	\$13.74	\$583.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4841	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
4842	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
4843	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
4844	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
4845	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
4846	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4847	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
4848	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
4849	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4850	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
4851	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$43.74	2.30%	\$1.01	\$42.73
4852	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4853	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4854	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
4855	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
4856	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
4857	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4858	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4859	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
4860	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
4861	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-12MT0-A1S	Software as a Service (SaaS)	\$0.96	2.30%	\$0.02	\$0.94
4862	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-12PT0-A1S	Software as a Service (SaaS)	\$10.51	2.30%	\$0.24	\$10.27
4863	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-24MT0-A1S	Software as a Service (SaaS)	\$0.96	2.30%	\$0.02	\$0.94
4864	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-24PT0-A1S	Software as a Service (SaaS)	\$21.02	2.30%	\$0.48	\$20.54
4865	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-36MT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
4866	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-36PT0-A1S	Software as a Service (SaaS)	\$28.38	2.30%	\$0.65	\$27.73
4867	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-48MT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4868	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDDEP-48PT0-A1S	Software as a Service (SaaS)	\$37.84	2.30%	\$0.87	\$36.97
4869	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDDEP-60MT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
4870	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDDEP-60PT0-A1S	Software as a Service (SaaS)	\$47.30	2.30%	\$1.09	\$46.21
4871	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-12MT0-A1S	Software as a Service (SaaS)	\$1.91	2.30%	\$0.04	\$1.87
4872	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-12PT0-A1S	Software as a Service (SaaS)	\$20.88	2.30%	\$0.48	\$20.40
4873	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-24MT0-A1S	Software as a Service (SaaS)	\$1.91	2.30%	\$0.04	\$1.87
4874	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-24PT0-A1S	Software as a Service (SaaS)	\$41.76	2.30%	\$0.96	\$40.80
4875	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-36MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
4876	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUDP-36PT0-A1S	Software as a Service (SaaS)	\$56.38	2.30%	\$1.30	\$55.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4877	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUDP-48MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
4878	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUDP-48PT0-A1S	Software as a Service (SaaS)	\$75.17	2.30%	\$1.73	\$73.44
4879	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUDP-60MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
4880	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUDP-60PT0-A1S	Software as a Service (SaaS)	\$93.96	2.30%	\$2.16	\$91.80
4881	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUP-12MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
4882	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUP-12PT0-A1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
4883	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUP-24MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
4884	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEDUP-24PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4885	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-36MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
4886	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-36PT0-A1S	Software as a Service (SaaS)	\$104.98	2.30%	\$2.41	\$102.57
4887	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-48MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
4888	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-48PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
4889	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-60MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
4890	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDUP-60PT0-A1S	Software as a Service (SaaS)	\$174.96	2.30%	\$4.02	\$170.94
4891	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-12MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
4892	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEDEP-12MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4893	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
4894	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
4895	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
4896	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
4897	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
4898	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4899	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
4900	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
4901	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
4902	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
4903	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
4904	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4905	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
4906	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
4907	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
4908	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
4909	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
4910	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4911	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-12MT0-A1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
4912	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-12PT0-A1S	Software as a Service (SaaS)	\$56.40	2.30%	\$1.30	\$55.10
4913	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-24MT0-A1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
4914	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-24PT0-A1S	Software as a Service (SaaS)	\$112.80	2.30%	\$2.59	\$110.21
4915	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-36MT0-A1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
4916	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-36PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
4917	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-48MT0-A1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
4918	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEDP-48PT0-A1S	Software as a Service (SaaS)	\$203.04	2.30%	\$4.67	\$198.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4919	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDP-60MT0-A1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
4920	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEDP-60PT0-A1S	Software as a Service (SaaS)	\$253.80	2.30%	\$5.84	\$247.96
4921	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
4922	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
4923	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88
4924	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
4925	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4926	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
4927	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
4928	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
4929	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
4930	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4931	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
4932	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4933	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
4934	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4935	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
4936	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
4937	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
4938	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
4939	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch).Provides core MDM and email management capabilities for mobile devices.Includes Intelligence subset for MDM and Tunnel for intranet/VPN access.Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting.Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses.Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4940	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
4941	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-12MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
4942	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-12MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
4943	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-12PT0-A1S	Software as a Service (SaaS)	\$15.68	2.30%	\$0.36	\$15.32
4944	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-12PT0-C1S	Software as a Service (SaaS)	\$26.14	2.30%	\$0.60	\$25.54
4945	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-24MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
4946	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-24MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4947	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-24PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
4948	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-24PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
4949	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-36MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
4950	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-36MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
4951	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-36PT0-A1S	Software as a Service (SaaS)	\$42.34	2.30%	\$0.97	\$41.37
4952	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-36PT0-C1S	Software as a Service (SaaS)	\$70.57	2.30%	\$1.62	\$68.95
4953	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-48MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4954	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-48MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
4955	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-48PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
4956	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-48PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
4957	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-60MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
4958	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-60MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
4959	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-60PT0-A1S	Software as a Service (SaaS)	\$70.57	2.30%	\$1.62	\$68.95
4960	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDEUEB-60PT0-C1S	Software as a Service (SaaS)	\$117.61	2.30%	\$2.71	\$114.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4961	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
4962	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
4963	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
4964	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
4965	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
4966	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
4967	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4968	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
4969	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4970	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
4971	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$43.74	2.30%	\$1.01	\$42.73
4972	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
4973	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4974	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4975	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
4976	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
4977	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
4978	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
4979	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
4980	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Managed Hosting Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
4981	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-12MT0-A1S	Software as a Service (SaaS)	\$1.21	2.30%	\$0.03	\$1.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4982	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-12MT0-C1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
4983	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-12PT0-A1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
4984	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-12PT0-C1S	Software as a Service (SaaS)	\$22.00	2.30%	\$0.51	\$21.49
4985	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-24MT0-A1S	Software as a Service (SaaS)	\$1.21	2.30%	\$0.03	\$1.18
4986	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-24MT0-C1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
4987	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-24PT0-A1S	Software as a Service (SaaS)	\$26.40	2.30%	\$0.61	\$25.79
4988	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-24PT0-C1S	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
4989	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-36MT0-A1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
4990	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-36MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89
4991	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-36PT0-A1S	Software as a Service (SaaS)	\$35.64	2.30%	\$0.82	\$34.82
4992	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-36PT0-C1S	Software as a Service (SaaS)	\$59.40	2.30%	\$1.37	\$58.03
4993	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-48MT0-A1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
4994	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-48MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89
4995	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDEXEDP-48PT0-A1S	Software as a Service (SaaS)	\$47.52	2.30%	\$1.09	\$46.43

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4996	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-48PT0-C1S	Software as a Service (SaaS)	\$79.20	2.30%	\$1.82	\$77.38
4997	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-60MT0-A1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
4998	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-60MT0-C1S	Software as a Service (SaaS)	\$1.93	2.30%	\$0.04	\$1.89
4999	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-60PT0-A1S	Software as a Service (SaaS)	\$59.40	2.30%	\$1.37	\$58.03
5000	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Includes latest mode for AirWatch portion only. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDEXEDP-60PT0-C1S	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
5001	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	- For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-12MT0-A1S	Software as a Service (SaaS)	\$1.91	2.30%	\$0.04	\$1.87
5002	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	- For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-12MT0-C1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12

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5003	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-12PT0-A1S	Software as a Service (SaaS)	\$20.88	2.30%	\$0.48	\$20.40
5004	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-12PT0-C1S	Software as a Service (SaaS)	\$34.80	2.30%	\$0.80	\$34.00
5005	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-24MT0-A1S	Software as a Service (SaaS)	\$1.91	2.30%	\$0.04	\$1.87
5006	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-24MT0-C1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
5007	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-24PT0-A1S	Software as a Service (SaaS)	\$41.76	2.30%	\$0.96	\$40.80
5008	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-24PT0-C1S	Software as a Service (SaaS)	\$69.60	2.30%	\$1.60	\$68.00
5009	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-36MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79

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5010	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-36MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
5011	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-36PT0-A1S	Software as a Service (SaaS)	\$56.38	2.30%	\$1.30	\$55.08
5012	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-36PT0-C1S	Software as a Service (SaaS)	\$93.96	2.30%	\$2.16	\$91.80
5013	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-48MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
5014	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-48MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
5015	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-48PT0-A1S	Software as a Service (SaaS)	\$75.17	2.30%	\$1.73	\$73.44
5016	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-48PT0-C1S	Software as a Service (SaaS)	\$125.28	2.30%	\$2.88	\$122.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5017	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-60MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
5018	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-60MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
5019	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-60PT0-A1S	Software as a Service (SaaS)	\$93.96	2.30%	\$2.16	\$91.80
5020	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMDMDP-60PT0-C1S	Software as a Service (SaaS)	\$156.60	2.30%	\$3.60	\$153.00
5021	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
5022	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
5023	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$12.96	2.30%	\$0.30	\$12.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5024	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
5025	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
5026	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
5027	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
5028	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
5029	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5030	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5031	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$34.99	2.30%	\$0.80	\$34.19
5032	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
5033	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
5034	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5035	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5036	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
5037	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
5038	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5039	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-60PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
5040	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMEDEP-60PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
5041	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-12MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5042	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-12MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
5043	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-12PT0-A1S	Software as a Service (SaaS)	\$26.64	2.30%	\$0.61	\$26.03
5044	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-12PT0-C1S	Software as a Service (SaaS)	\$44.40	2.30%	\$1.02	\$43.38
5045	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-24MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
5046	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-24MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
5047	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-24PT0-A1S	Software as a Service (SaaS)	\$53.28	2.30%	\$1.23	\$52.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5048	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-24PTO-C1S	Software as a Service (SaaS)	\$88.80	2.30%	\$2.04	\$86.76
5049	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-36MT0-A1S	Software as a Service (SaaS)	\$2.33	2.30%	\$0.05	\$2.28
5050	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-36MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
5051	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-36PT0-A1S	Software as a Service (SaaS)	\$71.93	2.30%	\$1.65	\$70.28
5052	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-36PT0-C1S	Software as a Service (SaaS)	\$119.88	2.30%	\$2.76	\$117.12
5053	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-48MT0-A1S	Software as a Service (SaaS)	\$2.33	2.30%	\$0.05	\$2.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5054	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-48MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
5055	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-48PT0-A1S	Software as a Service (SaaS)	\$95.90	2.30%	\$2.21	\$93.69
5056	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-48PT0-C1S	Software as a Service (SaaS)	\$159.84	2.30%	\$3.68	\$156.16
5057	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-60MT0-A1S	Software as a Service (SaaS)	\$2.33	2.30%	\$0.05	\$2.28
5058	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-60MT0-C1S	Software as a Service (SaaS)	\$3.89	2.30%	\$0.09	\$3.80
5059	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only, Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-60PT0-A1S	Software as a Service (SaaS)	\$119.88	2.30%	\$2.76	\$117.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5060	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDMMEDP-60PT0-C1S	Software as a Service (SaaS)	\$199.80	2.30%	\$4.60	\$195.20
5061	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-12MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
5062	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-12MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
5063	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-12PT0-A1S	Software as a Service (SaaS)	\$31.52	2.30%	\$0.72	\$30.80
5064	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-12PT0-C1S	Software as a Service (SaaS)	\$52.53	2.30%	\$1.21	\$51.32
5065	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-24MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
5066	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-24MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
5067	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-24PT0-A1S	Software as a Service (SaaS)	\$63.04	2.30%	\$1.45	\$61.59
5068	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-24PT0-C1S	Software as a Service (SaaS)	\$105.06	2.30%	\$2.42	\$102.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5069	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-36MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
5070	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-36MT0-C1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49
5071	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-36PT0-A1S	Software as a Service (SaaS)	\$85.10	2.30%	\$1.96	\$83.14
5072	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-36PT0-C1S	Software as a Service (SaaS)	\$141.83	2.30%	\$3.26	\$138.57
5073	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-48MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
5074	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-48MT0-C1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49
5075	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-48PT0-A1S	Software as a Service (SaaS)	\$113.46	2.30%	\$2.61	\$110.85
5076	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-48PT0-C1S	Software as a Service (SaaS)	\$189.11	2.30%	\$4.35	\$184.76
5077	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-60MT0-A1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
5078	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-60MT0-C1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5079	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-60PT0-A1S	Software as a Service (SaaS)	\$141.83	2.30%	\$3.26	\$138.57
5080	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSAP-60PT0-C1S	Software as a Service (SaaS)	\$236.39	2.30%	\$5.44	\$230.95
5081	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-12MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
5082	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-12MT0-C2S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5083	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-12PT0-A1S	Software as a Service (SaaS)	\$44.38	2.30%	\$1.02	\$43.36
5084	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-12PT0-C1S	Software as a Service (SaaS)	\$73.97	2.30%	\$1.70	\$72.27
5085	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-24MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5086	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-24MT0-C1S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5087	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-24MT0-C2S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5088	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-24PT0-A1S	Software as a Service (SaaS)	\$83.44	2.30%	\$1.92	\$81.52
5089	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-24PT0-C1S	Software as a Service (SaaS)	\$139.06	2.30%	\$3.20	\$135.86
5090	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-36MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
5091	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-36MT0-C1S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5092	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-36MT0-C2S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5093	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-36PT0-A1S	Software as a Service (SaaS)	\$117.17	2.30%	\$2.69	\$114.48
5094	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-36PT0-C1S	Software as a Service (SaaS)	\$195.28	2.30%	\$4.49	\$190.79
5095	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-48MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
5096	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-48MT0-C1S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5097	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-48MT0-C2S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5098	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-48PT0-A1S	Software as a Service (SaaS)	\$156.22	2.30%	\$3.59	\$152.63
5099	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-48PT0-C1S	Software as a Service (SaaS)	\$260.37	2.30%	\$5.99	\$254.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5100	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-60MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
5101	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-60MT0-C1S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5102	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-60MT0-C2S	Software as a Service (SaaS)	\$6.16	2.30%	\$0.14	\$6.02
5103	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-60PT0-A1S	Software as a Service (SaaS)	\$195.28	2.30%	\$4.49	\$190.79
5104	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUDSB-60PT0-C1S	Software as a Service (SaaS)	\$325.47	2.30%	\$7.49	\$317.98
5105	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-12MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
5106	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-12MT0-C2S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5107	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-12MT0-F1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5108	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-12PT0-A1S	Software as a Service (SaaS)	\$46.85	2.30%	\$1.08	\$45.77
5109	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-12PT0-C1S	Software as a Service (SaaS)	\$78.09	2.30%	\$1.80	\$76.29
5110	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
5111	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24MT0-C1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5112	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24MT0-C2S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5113	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24MT0-F1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5114	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24PT0-A1S	Software as a Service (SaaS)	\$88.09	2.30%	\$2.03	\$86.06
5115	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-24PT0-C1S	Software as a Service (SaaS)	\$146.81	2.30%	\$3.38	\$143.43
5116	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
5117	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36MT0-C1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5118	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36MT0-C2S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5119	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36MT0-F1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5120	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36PT0-A1S	Software as a Service (SaaS)	\$123.69	2.30%	\$2.84	\$120.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5121	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-36PT0-C1S	Software as a Service (SaaS)	\$206.16	2.30%	\$4.74	\$201.42
5122	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
5123	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48MT0-C1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5124	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48MT0-C2S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5125	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48MT0-F1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5126	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48PT0-A1S	Software as a Service (SaaS)	\$164.93	2.30%	\$3.79	\$161.14
5127	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDSP-48PT0-C1S	Software as a Service (SaaS)	\$274.88	2.30%	\$6.32	\$268.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5128	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60MT0-A1S	Software as a Service (SaaS)	\$3.90	2.30%	\$0.09	\$3.81
5129	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60MT0-C1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5130	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60MT0-C2S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5131	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60MT0-F1S	Software as a Service (SaaS)	\$6.51	2.30%	\$0.15	\$6.36
5132	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60PT0-A1S	Software as a Service (SaaS)	\$206.16	2.30%	\$4.74	\$201.42
5133	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDSP-60PT0-C1S	Software as a Service (SaaS)	\$343.60	2.30%	\$7.90	\$335.70
5134	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
5135	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDUEENP-12MT0-C1S	Software as a Service (SaaS)	\$6.14	2.30%	\$0.14	\$6.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5136	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-12PT0-A1S	Software as a Service (SaaS)	\$40.18	2.30%	\$0.92	\$39.26
5137	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-12PT0-C1S	Software as a Service (SaaS)	\$66.96	2.30%	\$1.54	\$65.42
5138	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
5139	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-24MT0-C1S	Software as a Service (SaaS)	\$6.14	2.30%	\$0.14	\$6.00
5140	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-24PT0-A1S	Software as a Service (SaaS)	\$80.35	2.30%	\$1.85	\$78.50
5141	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-24PT0-C1S	Software as a Service (SaaS)	\$133.92	2.30%	\$3.08	\$130.84
5142	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-36MT0-A1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5143	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-36MT0-C1S	Software as a Service (SaaS)	\$5.86	2.30%	\$0.13	\$5.73
5144	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only, Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-36PT0-A1S	Software as a Service (SaaS)	\$108.48	2.30%	\$2.50	\$105.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5145	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-36PT0-C1S	Software as a Service (SaaS)	\$180.79	2.30%	\$4.16	\$176.63
5146	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-48MT0-A1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5147	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-48MT0-C1S	Software as a Service (SaaS)	\$5.86	2.30%	\$0.13	\$5.73
5148	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-48PT0-A1S	Software as a Service (SaaS)	\$144.63	2.30%	\$3.33	\$141.30
5149	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-48PT0-C1S	Software as a Service (SaaS)	\$241.06	2.30%	\$5.54	\$235.52
5150	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-60MT0-A1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5151	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-60MT0-C1S	Software as a Service (SaaS)	\$5.86	2.30%	\$0.13	\$5.73
5152	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-60PT0-A1S	Software as a Service (SaaS)	\$180.79	2.30%	\$4.16	\$176.63
5153	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEENP-60PT0-C1S	Software as a Service (SaaS)	\$301.32	2.30%	\$6.93	\$294.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5154	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-12MT0-A1S	Software as a Service (SaaS)	\$3.10	2.30%	\$0.07	\$3.03
5155	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-12MT0-C1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05
5156	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-12PT0-A1S	Software as a Service (SaaS)	\$33.84	2.30%	\$0.78	\$33.06
5157	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-12PT0-C1S	Software as a Service (SaaS)	\$56.40	2.30%	\$1.30	\$55.10
5158	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-24MT0-A1S	Software as a Service (SaaS)	\$3.10	2.30%	\$0.07	\$3.03
5159	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-24MT0-C1S	Software as a Service (SaaS)	\$5.17	2.30%	\$0.12	\$5.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5160	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-24PT0-A1S	Software as a Service (SaaS)	\$67.68	2.30%	\$1.56	\$66.12
5161	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-24PT0-C1S	Software as a Service (SaaS)	\$112.80	2.30%	\$2.59	\$110.21
5162	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-36MT0-A1S	Software as a Service (SaaS)	\$2.96	2.30%	\$0.07	\$2.89
5163	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-36MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
5164	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-36PT0-A1S	Software as a Service (SaaS)	\$91.37	2.30%	\$2.10	\$89.27
5165	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-36PT0-C1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5166	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-48MT0-A1S	Software as a Service (SaaS)	\$2.96	2.30%	\$0.07	\$2.89
5167	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-48MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83
5168	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-48PT0-A1S	Software as a Service (SaaS)	\$121.82	2.30%	\$2.80	\$119.02
5169	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-48PT0-C1S	Software as a Service (SaaS)	\$203.04	2.30%	\$4.67	\$198.37
5170	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-60MT0-A1S	Software as a Service (SaaS)	\$2.96	2.30%	\$0.07	\$2.89
5171	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-60MT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5172	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-60PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
5173	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDUEMDP-60PT0-C1S	Software as a Service (SaaS)	\$253.80	2.30%	\$5.84	\$247.96
5174	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-12MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
5175	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-12MT0-C1S	Software as a Service (SaaS)	\$5.93	2.30%	\$0.14	\$5.79
5176	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-12PT0-A1S	Software as a Service (SaaS)	\$38.83	2.30%	\$0.89	\$37.94
5177	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-12PT0-C1S	Software as a Service (SaaS)	\$64.71	2.30%	\$1.49	\$63.22
5178	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-24MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
5179	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-24MT0-C1S	Software as a Service (SaaS)	\$5.93	2.30%	\$0.14	\$5.79
5180	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUDWOADP-24PT0-A1S	Software as a Service (SaaS)	\$77.65	2.30%	\$1.79	\$75.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5181	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-24PT0-C1S	Software as a Service (SaaS)	\$129.42	2.30%	\$2.98	\$126.44
5182	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-36MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
5183	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-36MT0-C1S	Software as a Service (SaaS)	\$5.66	2.30%	\$0.13	\$5.53
5184	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-36PT0-A1S	Software as a Service (SaaS)	\$104.83	2.30%	\$2.41	\$102.42
5185	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-36PT0-C1S	Software as a Service (SaaS)	\$174.72	2.30%	\$4.02	\$170.70
5186	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-48MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
5187	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-48MT0-C1S	Software as a Service (SaaS)	\$5.66	2.30%	\$0.13	\$5.53
5188	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-48PT0-A1S	Software as a Service (SaaS)	\$139.77	2.30%	\$3.21	\$136.56
5189	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-48PT0-C1S	Software as a Service (SaaS)	\$232.96	2.30%	\$5.36	\$227.60
5190	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-60MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5191	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-60MT0-C1S	Software as a Service (SaaS)	\$5.66	2.30%	\$0.13	\$5.53
5192	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-60PT0-A1S	Software as a Service (SaaS)	\$174.72	2.30%	\$4.02	\$170.70
5193	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOADP-60PT0-C1S	Software as a Service (SaaS)	\$291.20	2.30%	\$6.70	\$284.50
5194	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-12MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5195	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-12MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
5196	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-12PT0-A1S	Software as a Service (SaaS)	\$23.38	2.30%	\$0.54	\$22.84
5197	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-12PT0-C1S	Software as a Service (SaaS)	\$38.96	2.30%	\$0.90	\$38.06
5198	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-24MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5199	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-24MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
5200	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-24PT0-A1S	Software as a Service (SaaS)	\$46.75	2.30%	\$1.08	\$45.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5201	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-24PT0-C1S	Software as a Service (SaaS)	\$77.92	2.30%	\$1.79	\$76.13
5202	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-36MT0-A1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
5203	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-36MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5204	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-36PT0-A1S	Software as a Service (SaaS)	\$63.12	2.30%	\$1.45	\$61.67
5205	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-36PT0-C1S	Software as a Service (SaaS)	\$105.19	2.30%	\$2.42	\$102.77
5206	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-48MT0-A1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
5207	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-48MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5208	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-48PT0-A1S	Software as a Service (SaaS)	\$84.15	2.30%	\$1.94	\$82.21
5209	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-48PT0-C1S	Software as a Service (SaaS)	\$140.26	2.30%	\$3.23	\$137.03
5210	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-60MT0-A1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5211	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-60MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5212	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-60PT0-A1S	Software as a Service (SaaS)	\$105.19	2.30%	\$2.42	\$102.77
5213	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to Per User - Latest Mode - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Standard (Includes AirWatch). Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUDWOSDP-60PT0-C1S	Software as a Service (SaaS)	\$175.32	2.30%	\$4.03	\$171.29
5214	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEAW-36MT0-C1S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
5215	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEAW-36MT0-C2S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
5216	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEAW-60MT0-C1S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
5217	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEAW-60MT0-C2S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
5218	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEB-12MT0-A1S	Software as a Service (SaaS)	\$2.12	2.30%	\$0.05	\$2.07
5219	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEB-12PT0-A1S	Software as a Service (SaaS)	\$23.15	2.30%	\$0.53	\$22.62
5220	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEB-24MT0-A1S	Software as a Service (SaaS)	\$2.12	2.30%	\$0.05	\$2.07
5221	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEB-24PT0-A1S	Software as a Service (SaaS)	\$46.30	2.30%	\$1.06	\$45.24
5222	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEB-36MT0-A1S	Software as a Service (SaaS)	\$2.03	2.30%	\$0.05	\$1.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5238	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-12MT0-A1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
5239	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-12PT0-A1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
5240	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-24MT0-A1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
5241	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-24PT0-A1S	Software as a Service (SaaS)	\$27.78	2.30%	\$0.64	\$27.14
5242	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-36MT0-A1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
5243	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-36PT0-A1S	Software as a Service (SaaS)	\$37.50	2.30%	\$0.86	\$36.64
5244	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-48MT0-A1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
5245	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-48PT0-A1S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
5246	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-60MT0-A1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
5247	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDEDB-60PT0-A1S	Software as a Service (SaaS)	\$62.51	2.30%	\$1.44	\$61.07
5248	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEDEDP-12MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
5249	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEDEDP-12PT0-A1S	Software as a Service (SaaS)	\$14.11	2.30%	\$0.32	\$13.79
5250	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEDEDP-24MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
5251	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEDEDP-24PT0-A1S	Software as a Service (SaaS)	\$28.22	2.30%	\$0.65	\$27.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5267	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDEP-60PT0-A1S	Software as a Service (SaaS)	\$105.84	2.30%	\$2.43	\$103.41
5268	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-12MT0-A1S	Software as a Service (SaaS)	\$3.45	2.30%	\$0.08	\$3.37
5269	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-12PT0-A1S	Software as a Service (SaaS)	\$37.64	2.30%	\$0.87	\$36.77
5270	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-24MT0-A1S	Software as a Service (SaaS)	\$3.45	2.30%	\$0.08	\$3.37
5271	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-24PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
5272	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-36MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
5273	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-36PT0-A1S	Software as a Service (SaaS)	\$101.62	2.30%	\$2.34	\$99.28
5274	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-48MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
5275	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-48PT0-A1S	Software as a Service (SaaS)	\$135.49	2.30%	\$3.12	\$132.37
5276	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-60MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
5277	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUB-60PT0-A1S	Software as a Service (SaaS)	\$169.36	2.30%	\$3.90	\$165.46
5278	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5279	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-12PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
5280	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-24MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5281	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-24PT0-A1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5282	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-36MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5283	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-36PT0-A1S	Software as a Service (SaaS)	\$3.35	2.30%	\$0.08	\$3.27
5284	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-48MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5285	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-48PT0-A1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5286	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-60MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5287	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUBP-60PT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
5288	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUBP-12MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
5289	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUBP-12PT0-A1S	Software as a Service (SaaS)	\$23.93	2.30%	\$0.55	\$23.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5290	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-24MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
5291	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-24PT0-A1S	Software as a Service (SaaS)	\$47.86	2.30%	\$1.10	\$46.76
5292	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-36MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5293	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-36PT0-A1S	Software as a Service (SaaS)	\$64.61	2.30%	\$1.49	\$63.12
5294	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-48MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5295	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-48PT0-A1S	Software as a Service (SaaS)	\$86.14	2.30%	\$1.98	\$84.16
5296	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-60MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5297	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEDUDB-60PT0-A1S	Software as a Service (SaaS)	\$107.68	2.30%	\$2.48	\$105.20
5298	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-12MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
5299	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-12PT0-A1S	Software as a Service (SaaS)	\$24.48	2.30%	\$0.56	\$23.92
5300	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-24MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5301	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-24PT0-A1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83
5302	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-36MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5303	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-36PT0-A1S	Software as a Service (SaaS)	\$66.10	2.30%	\$1.52	\$64.58
5304	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-48MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5305	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-48PT0-A1S	Software as a Service (SaaS)	\$88.13	2.30%	\$2.03	\$86.10
5306	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-60MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5307	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: Academic VMware Workspace ONE for Education Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUDP-60PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
5308	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUP-12MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
5309	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUP-12PT0-A1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
5310	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUP-24MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
5311	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEDUP-24PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5312	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-36MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
5313	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-36PT0-A1S	Software as a Service (SaaS)	\$104.98	2.30%	\$2.41	\$102.57
5314	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-48MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
5315	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-48PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
5316	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-60MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
5317	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEDUP-60PT0-A1S	Software as a Service (SaaS)	\$174.96	2.30%	\$4.02	\$170.94
5318	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-12MT0-A1S	Software as a Service (SaaS)	\$5.57	2.30%	\$0.13	\$5.44
5319	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-12PT0-A1S	Software as a Service (SaaS)	\$60.79	2.30%	\$1.40	\$59.39
5320	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-24MT0-A1S	Software as a Service (SaaS)	\$5.57	2.30%	\$0.13	\$5.44
5321	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-24PT0-A1S	Software as a Service (SaaS)	\$121.57	2.30%	\$2.80	\$118.77
5322	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-36MT0-A1S	Software as a Service (SaaS)	\$5.32	2.30%	\$0.12	\$5.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5323	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-36PT0-A1S	Software as a Service (SaaS)	\$164.13	2.30%	\$3.77	\$160.36
5324	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-48MT0-A1S	Software as a Service (SaaS)	\$5.32	2.30%	\$0.12	\$5.20
5325	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-48PT0-A1S	Software as a Service (SaaS)	\$218.83	2.30%	\$5.03	\$213.80
5326	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-60MT0-A1S	Software as a Service (SaaS)	\$5.32	2.30%	\$0.12	\$5.20
5327	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDB-60PT0-A1S	Software as a Service (SaaS)	\$273.54	2.30%	\$6.29	\$267.25
5328	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEEDB-12MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
5329	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEEDB-12MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5330	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEEDB-12PT0-A1S	Software as a Service (SaaS)	\$29.27	2.30%	\$0.67	\$28.60
5331	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEEDB-12PT0-C1S	Software as a Service (SaaS)	\$48.79	2.30%	\$1.12	\$47.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5332	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-24MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
5333	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-24MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5334	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-24PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
5335	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-24PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
5336	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-36MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
5337	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-36MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
5338	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-36PT0-A1S	Software as a Service (SaaS)	\$79.04	2.30%	\$1.82	\$77.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5339	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-36PT0-C1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
5340	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-48MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
5341	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-48MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
5342	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-48PT0-A1S	Software as a Service (SaaS)	\$105.38	2.30%	\$2.42	\$102.96
5343	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-48PT0-C1S	Software as a Service (SaaS)	\$175.63	2.30%	\$4.04	\$171.59
5344	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-60MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
5345	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-60MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5346	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-60PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
5347	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEDEB-60PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
5348	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-12MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
5349	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-12MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
5350	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
5351	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
5352	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
5353	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5354	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
5355	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
5356	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
5357	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
5358	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
5359	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
5360	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
5361	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5362	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
5363	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
5364	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
5365	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
5366	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
5367	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
5368	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDP-12MT0-A1S	Software as a Service (SaaS)	\$5.72	2.30%	\$0.13	\$5.59
5369	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDP-12PT0-A1S	Software as a Service (SaaS)	\$62.40	2.30%	\$1.44	\$60.96
5370	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEDP-24MT0-A1S	Software as a Service (SaaS)	\$5.72	2.30%	\$0.13	\$5.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5371	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-24PT0-A1S	Software as a Service (SaaS)	\$124.80	2.30%	\$2.87	\$121.93
5372	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-36MT0-A1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
5373	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-36PT0-A1S	Software as a Service (SaaS)	\$168.48	2.30%	\$3.88	\$164.60
5374	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-48MT0-A1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
5375	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-48PT0-A1S	Software as a Service (SaaS)	\$224.64	2.30%	\$5.17	\$219.47
5376	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-60MT0-A1S	Software as a Service (SaaS)	\$5.46	2.30%	\$0.13	\$5.33
5377	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEEDP-60PT0-A1S	Software as a Service (SaaS)	\$280.80	2.30%	\$6.46	\$274.34
5378	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-12MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
5379	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-12MT0-C1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
5380	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-12PT0-A1S	Software as a Service (SaaS)	\$16.73	2.30%	\$0.38	\$16.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5381	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-12PT0-C1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
5382	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-24MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
5383	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-24MT0-C1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
5384	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-24PT0-A1S	Software as a Service (SaaS)	\$33.45	2.30%	\$0.77	\$32.68
5385	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-24PT0-C1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
5386	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-36MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
5387	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-36MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
5388	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-36PT0-A1S	Software as a Service (SaaS)	\$45.16	2.30%	\$1.04	\$44.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5389	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-36PT0-C1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
5390	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-48MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
5391	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-48MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
5392	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-48PT0-A1S	Software as a Service (SaaS)	\$60.22	2.30%	\$1.39	\$58.83
5393	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-48PT0-C1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
5394	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-60MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
5395	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-60MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
5396	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-60PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5397	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEEMEB-60PT0-C1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
5398	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
5399	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
5400	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88
5401	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
5402	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
5403	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
5404	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
5405	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5406	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
5407	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
5408	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
5409	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
5410	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
5411	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
5412	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
5413	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
5414	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5415	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
5416	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
5417	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
5418	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-03PT0-A1S	Software as a Service (SaaS)	\$24.08	2.30%	\$0.55	\$23.53
5419	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-03PT0-C1S	Software as a Service (SaaS)	\$40.13	2.30%	\$0.92	\$39.21
5420	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-12MT0-A1S	Software as a Service (SaaS)	\$7.36	2.30%	\$0.17	\$7.19
5421	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-12MT0-C2S	Software as a Service (SaaS)	\$12.26	2.30%	\$0.28	\$11.98
5422	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-12PT0-A1S	Software as a Service (SaaS)	\$80.26	2.30%	\$1.85	\$78.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5423	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-12PT0-C1S	Software as a Service (SaaS)	\$133.77	2.30%	\$3.08	\$130.69
5424	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-24MT0-A1S	Software as a Service (SaaS)	\$7.36	2.30%	\$0.17	\$7.19
5425	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-24MT0-C1S	Software as a Service (SaaS)	\$12.26	2.30%	\$0.28	\$11.98
5426	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-24MT0-C2S	Software as a Service (SaaS)	\$12.26	2.30%	\$0.28	\$11.98
5427	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-24PT0-A1S	Software as a Service (SaaS)	\$160.53	2.30%	\$3.69	\$156.84
5428	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-24PT0-C1S	Software as a Service (SaaS)	\$267.54	2.30%	\$6.15	\$261.39
5429	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-36MT0-A1S	Software as a Service (SaaS)	\$7.02	2.30%	\$0.16	\$6.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5430	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-36MT0-C1S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43
5431	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-36MT0-C2S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43
5432	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-36PT0-A1S	Software as a Service (SaaS)	\$216.71	2.30%	\$4.98	\$211.73
5433	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-36PT0-C1S	Software as a Service (SaaS)	\$361.18	2.30%	\$8.31	\$352.87
5434	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-48MT0-A1S	Software as a Service (SaaS)	\$7.02	2.30%	\$0.16	\$6.86
5435	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-48MT0-C1S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43
5436	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-48MT0-C2S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5437	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-48PT0-A1S	Software as a Service (SaaS)	\$288.95	2.30%	\$6.65	\$282.30
5438	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-48PT0-C1S	Software as a Service (SaaS)	\$481.58	2.30%	\$11.08	\$470.50
5439	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-60MT0-A1S	Software as a Service (SaaS)	\$7.02	2.30%	\$0.16	\$6.86
5440	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-60MT0-C1S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43
5441	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-60MT0-C2S	Software as a Service (SaaS)	\$11.70	2.30%	\$0.27	\$11.43
5442	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-60PT0-A1S	Software as a Service (SaaS)	\$361.18	2.30%	\$8.31	\$352.87
5443	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEMB-60PT0-C1S	Software as a Service (SaaS)	\$601.97	2.30%	\$13.85	\$588.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5444	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-03PT0-A1S	Software as a Service (SaaS)	\$24.73	2.30%	\$0.57	\$24.16
5445	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-03PT0-C1S	Software as a Service (SaaS)	\$41.22	2.30%	\$0.95	\$40.27
5446	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-12MT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
5447	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-12MT0-C2S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
5448	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEMP-12MT0-F1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
5449	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-12PT0-A1S	Software as a Service (SaaS)	\$82.44	2.30%	\$1.90	\$80.54
5450	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-12PT0-C1S	Software as a Service (SaaS)	\$137.40	2.30%	\$3.16	\$134.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5451	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24MT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
5452	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24MT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
5453	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24MT0-C2S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
5454	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24MT0-F1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
5455	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24PT0-A1S	Software as a Service (SaaS)	\$164.88	2.30%	\$3.79	\$161.09
5456	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-24PT0-C1S	Software as a Service (SaaS)	\$274.80	2.30%	\$6.32	\$268.48
5457	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5458	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36MT0-C1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5459	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36MT0-C2S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5460	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36MT0-F1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5461	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36PT0-A1S	Software as a Service (SaaS)	\$222.59	2.30%	\$5.12	\$217.47
5462	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-36PT0-C1S	Software as a Service (SaaS)	\$370.98	2.30%	\$8.53	\$362.45
5463	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-48MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
5464	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-48MT0-C1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5465	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-48MT0-C2S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5466	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEMP-48MT0-F1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5467	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-48PT0-A1S	Software as a Service (SaaS)	\$296.78	2.30%	\$6.83	\$289.95
5468	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-48PT0-C1S	Software as a Service (SaaS)	\$494.64	2.30%	\$11.38	\$483.26
5469	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-60MT0-A1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
5470	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-60MT0-C1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5471	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUEMP-60MT0-C2S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5472	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEMP-60MT0-F1S	Software as a Service (SaaS)	\$12.02	2.30%	\$0.28	\$11.74
5473	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEMP-60PT0-A1S	Software as a Service (SaaS)	\$370.98	2.30%	\$8.53	\$362.45
5474	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEMP-60PT0-C1S	Software as a Service (SaaS)	\$618.30	2.30%	\$14.22	\$604.08
5475	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-12MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34
5476	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-12MT0-C1S	Software as a Service (SaaS)	\$17.63	2.30%	\$0.41	\$17.22
5477	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-12PT0-A1S	Software as a Service (SaaS)	\$115.42	2.30%	\$2.65	\$112.77
5478	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-12PT0-C1S	Software as a Service (SaaS)	\$192.36	2.30%	\$4.42	\$187.94

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5479	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-24MT0-A1S	Software as a Service (SaaS)	\$10.58	2.30%	\$0.24	\$10.34
5480	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-24MT0-C1S	Software as a Service (SaaS)	\$17.63	2.30%	\$0.41	\$17.22
5481	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-24PT0-A1S	Software as a Service (SaaS)	\$230.83	2.30%	\$5.31	\$225.52
5482	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-24PT0-C1S	Software as a Service (SaaS)	\$384.72	2.30%	\$8.85	\$375.87
5483	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-36MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
5484	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-36MT0-C1S	Software as a Service (SaaS)	\$16.84	2.30%	\$0.39	\$16.45
5485	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-36PT0-A1S	Software as a Service (SaaS)	\$311.62	2.30%	\$7.17	\$304.45
5486	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-36PT0-C1S	Software as a Service (SaaS)	\$519.37	2.30%	\$11.95	\$507.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5487	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-48MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
5488	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-48MT0-C1S	Software as a Service (SaaS)	\$16.84	2.30%	\$0.39	\$16.45
5489	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-48PT0-A1S	Software as a Service (SaaS)	\$415.50	2.30%	\$9.56	\$405.94
5490	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-48PT0-C1S	Software as a Service (SaaS)	\$692.50	2.30%	\$15.93	\$676.57
5491	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-60MT0-A1S	Software as a Service (SaaS)	\$10.10	2.30%	\$0.23	\$9.87
5492	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-60MT0-C1S	Software as a Service (SaaS)	\$16.84	2.30%	\$0.39	\$16.45
5493	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-60PT0-A1S	Software as a Service (SaaS)	\$519.37	2.30%	\$11.95	\$507.42
5494	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to Enterprise - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUENTP-60PT0-C1S	Software as a Service (SaaS)	\$865.62	2.30%	\$19.91	\$845.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5495	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-12MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
5496	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-12MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
5497	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-12PT0-A1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
5498	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-12PT0-C1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
5499	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-24MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
5500	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-24MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
5501	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-24PT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
5502	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-24PT0-C1S	Software as a Service (SaaS)	\$5.52	2.30%	\$0.13	\$5.39
5503	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-36MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
5504	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-36MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5505	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-36PT0-A1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5506	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-36PT0-C1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
5507	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-48MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5508	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-48MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5509	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-48PT0-A1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82
5510	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-48PT0-C1S	Software as a Service (SaaS)	\$9.94	2.30%	\$0.23	\$9.71
5511	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-60MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
5512	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-60MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5513	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-60PT0-A1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
5514	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXABP-60PT0-C1S	Software as a Service (SaaS)	\$12.42	2.30%	\$0.29	\$12.13
5515	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-12MT0-A1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
5516	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-12MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5517	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-12PT0-A1S	Software as a Service (SaaS)	\$22.31	2.30%	\$0.51	\$21.80
5518	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-12PT0-C1S	Software as a Service (SaaS)	\$37.18	2.30%	\$0.86	\$36.32
5519	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-24MT0-A1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
5520	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-24MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5521	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-24PT0-A1S	Software as a Service (SaaS)	\$44.62	2.30%	\$1.03	\$43.59
5522	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-24PT0-C1S	Software as a Service (SaaS)	\$74.36	2.30%	\$1.71	\$72.65
5523	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-36MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
5524	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-36MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
5525	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-36PT0-A1S	Software as a Service (SaaS)	\$60.23	2.30%	\$1.39	\$58.84
5526	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-36PT0-C1S	Software as a Service (SaaS)	\$100.39	2.30%	\$2.31	\$98.08
5527	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-48MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
5528	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-48MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
5529	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-48PT0-A1S	Software as a Service (SaaS)	\$80.31	2.30%	\$1.85	\$78.46
5530	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-48PT0-C1S	Software as a Service (SaaS)	\$133.85	2.30%	\$3.08	\$130.77
5531	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-60MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
5532	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-60MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
5533	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-60PT0-A1S	Software as a Service (SaaS)	\$100.39	2.30%	\$2.31	\$98.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5534	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADB-60PT0-C1S	Software as a Service (SaaS)	\$167.31	2.30%	\$3.85	\$163.46
5535	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-12MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06
5536	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-12MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5537	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-12PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
5538	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-12PT0-C1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52
5539	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-24MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06
5540	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-24MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5541	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-24PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
5542	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-24PT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
5543	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-36MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
5544	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-36MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5545	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
5546	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-36PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5547	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-48MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
5548	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-48MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5549	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
5550	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-48PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
5551	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-60MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
5552	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-60MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5553	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
5554	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXADP-60PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
5555	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBCP-12MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
5556	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBCP-12MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5557	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBCP-12PT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5558	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-12PT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
5559	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
5560	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5561	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-24PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
5562	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-24PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
5563	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
5564	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
5565	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-36PT0-A1S	Software as a Service (SaaS)	\$1.87	2.30%	\$0.04	\$1.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5566	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-36PT0-C1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
5567	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
5568	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
5569	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-48PT0-A1S	Software as a Service (SaaS)	\$2.49	2.30%	\$0.06	\$2.43
5570	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-48PT0-C1S	Software as a Service (SaaS)	\$4.15	2.30%	\$0.10	\$4.05
5571	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
5572	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
5573	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-60PT0-A1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5574	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEBP-60PT0-C1S	Software as a Service (SaaS)	\$5.18	2.30%	\$0.12	\$5.06
5575	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
5576	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5577	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-12PT0-A1S	Software as a Service (SaaS)	\$16.26	2.30%	\$0.37	\$15.89
5578	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-12PT0-C1S	Software as a Service (SaaS)	\$27.10	2.30%	\$0.62	\$26.48
5579	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
5580	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5581	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-24PT0-A1S	Software as a Service (SaaS)	\$32.52	2.30%	\$0.75	\$31.77

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5582	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-24PT0-C1S	Software as a Service (SaaS)	\$54.21	2.30%	\$1.25	\$52.96
5583	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5584	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-36MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
5585	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-36PT0-A1S	Software as a Service (SaaS)	\$43.91	2.30%	\$1.01	\$42.90
5586	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-36PT0-C1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50
5587	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5588	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-48MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
5589	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-48PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5590	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-48PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
5591	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5592	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-60MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
5593	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-60PT0-A1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50
5594	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUEXEDB-60PT0-C1S	Software as a Service (SaaS)	\$121.97	2.30%	\$2.81	\$119.16
5595	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-12MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
5596	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-12MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
5597	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-12PT0-A1S	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41

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5598	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-12PT0-C1S	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
5599	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-24MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
5600	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-24MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
5601	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-24PT0-A1S	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83
5602	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-24PT0-C1S	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
5603	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-36MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
5604	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-36MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
5605	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-36PT0-A1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5606	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-36PT0-C1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
5607	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-48MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
5608	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-48MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
5609	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-48PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
5610	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-48PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
5611	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-60MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
5612	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-60MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
5613	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUEXEDP-60PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5614	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUEXEDP-60PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
5615	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-12MT0-A1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
5616	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-12MT0-C2S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
5617	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-12PT0-A1S	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
5618	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-12PT0-C1S	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89
5619	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-24MT0-A1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5620	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-24MT0-C1S	Software as a Service (SaaS)	\$0.39	2.30%	\$0.01	\$0.38
5621	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-24MT0-C2S	Software as a Service (SaaS)	\$0.39	2.30%	\$0.01	\$0.38
5622	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-24PT0-A1S	Software as a Service (SaaS)	\$5.64	2.30%	\$0.13	\$5.51
5623	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-24PT0-C1S	Software as a Service (SaaS)	\$9.40	2.30%	\$0.22	\$9.18
5624	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-36MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
5625	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-36MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5626	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-36MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5627	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-36PT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
5628	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUIBP-36PT0-C1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5629	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-48MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
5630	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-48MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5631	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-48MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5632	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-48PT0-A1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32
5633	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-48PT0-C1S	Software as a Service (SaaS)	\$17.60	2.30%	\$0.40	\$17.20
5634	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-60MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
5635	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-60MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5636	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-60MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
5637	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-60PT0-A1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
5638	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUIBP-60PT0-C1S	Software as a Service (SaaS)	\$22.00	2.30%	\$0.51	\$21.49
5639	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINDB-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
5640	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINDB-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5641	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINDB-12PT0-A1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
5642	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINDB-12PT0-C1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
5643	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINDB-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5644	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5645	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-24PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
5646	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-24PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
5647	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5648	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-36MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
5649	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-36PT0-A1S	Software as a Service (SaaS)	\$43.74	2.30%	\$1.01	\$42.73
5650	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-36PT0-C1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
5651	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5652	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-48MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
5653	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-48PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
5654	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-48PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
5655	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
5656	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-60MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5657	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-60PT0-A1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
5658	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUINTDB-60PT0-C1S	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
5659	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-12MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
5660	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-12MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
5661	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-12PT0-A1S	Software as a Service (SaaS)	\$17.40	2.30%	\$0.40	\$17.00
5662	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-12PT0-C1S	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33
5663	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-24MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
5664	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-24MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
5665	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-24PT0-A1S	Software as a Service (SaaS)	\$34.80	2.30%	\$0.80	\$34.00
5666	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-24PT0-C1S	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
5667	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-36MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49
5668	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-36MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
5669	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-36PT0-A1S	Software as a Service (SaaS)	\$46.98	2.30%	\$1.08	\$45.90
5670	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-36PT0-C1S	Software as a Service (SaaS)	\$78.30	2.30%	\$1.80	\$76.50
5671	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-48MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5672	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-48MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
5673	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-48PT0-A1S	Software as a Service (SaaS)	\$62.64	2.30%	\$1.44	\$61.20
5674	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-48PT0-C1S	Software as a Service (SaaS)	\$104.40	2.30%	\$2.40	\$102.00
5675	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-60MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49
5676	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-60MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
5677	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-60PT0-A1S	Software as a Service (SaaS)	\$78.30	2.30%	\$1.80	\$76.50
5678	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUINTDP-60PT0-C1S	Software as a Service (SaaS)	\$130.50	2.30%	\$3.00	\$127.50
5679	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5680	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
5681	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-12PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
5682	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-12PT0-C1S	Software as a Service (SaaS)	\$2.07	2.30%	\$0.05	\$2.02
5683	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11

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5684	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
5685	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-24PT0-A1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
5686	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-24PT0-C1S	Software as a Service (SaaS)	\$4.14	2.30%	\$0.10	\$4.04
5687	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5688	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
5689	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-36PT0-A1S	Software as a Service (SaaS)	\$3.35	2.30%	\$0.08	\$3.27
5690	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-36PT0-C1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
5691	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5692	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18

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5693	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-48PT0-A1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5694	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-48PT0-C1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
5695	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
5696	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
5697	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-60PT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
5698	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMBP-60PT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
5699	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-12MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
5700	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-12MT0-C1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
5701	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-12PT0-A1S	Software as a Service (SaaS)	\$23.93	2.30%	\$0.55	\$23.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5702	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-12PT0-C1S	Software as a Service (SaaS)	\$39.88	2.30%	\$0.92	\$38.96
5703	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-24MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
5704	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-24MT0-C1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
5705	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-24PT0-A1S	Software as a Service (SaaS)	\$47.86	2.30%	\$1.10	\$46.76
5706	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-24PT0-C1S	Software as a Service (SaaS)	\$79.76	2.30%	\$1.83	\$77.93
5707	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-36MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5708	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-36MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
5709	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-36PT0-A1S	Software as a Service (SaaS)	\$64.61	2.30%	\$1.49	\$63.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5710	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-36PT0-C1S	Software as a Service (SaaS)	\$107.68	2.30%	\$2.48	\$105.20
5711	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-48MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5712	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-48MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
5713	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-48PT0-A1S	Software as a Service (SaaS)	\$86.14	2.30%	\$1.98	\$84.16
5714	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-48PT0-C1S	Software as a Service (SaaS)	\$143.57	2.30%	\$3.30	\$140.27
5715	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-60MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
5716	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-60MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
5717	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-60PT0-A1S	Software as a Service (SaaS)	\$107.68	2.30%	\$2.48	\$105.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5718	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMDB-60PT0-C1S	Software as a Service (SaaS)	\$179.46	2.30%	\$4.13	\$175.33
5719	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-12MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
5720	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-12MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
5721	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-12PT0-A1S	Software as a Service (SaaS)	\$24.48	2.30%	\$0.56	\$23.92
5722	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-12PT0-C1S	Software as a Service (SaaS)	\$40.80	2.30%	\$0.94	\$39.86
5723	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-24MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
5724	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-24MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
5725	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-24PT0-A1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83
5726	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-24PT0-C1S	Software as a Service (SaaS)	\$81.60	2.30%	\$1.88	\$79.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5727	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-36MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5728	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-36MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
5729	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-36PT0-A1S	Software as a Service (SaaS)	\$66.10	2.30%	\$1.52	\$64.58
5730	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-36PT0-C1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
5731	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-48MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
5732	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-48MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
5733	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-48PT0-A1S	Software as a Service (SaaS)	\$88.13	2.30%	\$2.03	\$86.10
5734	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-48PT0-C1S	Software as a Service (SaaS)	\$146.88	2.30%	\$3.38	\$143.50
5735	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-60MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5736	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-60MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
5737	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-60PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
5738	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMDMDP-60PT0-C1S	Software as a Service (SaaS)	\$183.60	2.30%	\$4.22	\$179.38
5739	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-12MT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
5740	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-12MT0-C2S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
5741	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-12PT0-A1S	Software as a Service (SaaS)	\$7.55	2.30%	\$0.17	\$7.38
5742	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-12PT0-C1S	Software as a Service (SaaS)	\$12.58	2.30%	\$0.29	\$12.29
5743	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-12MT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5744	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-24MT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
5745	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-24MT0-C2S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
5746	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-24PT0-A1S	Software as a Service (SaaS)	\$15.10	2.30%	\$0.35	\$14.75
5747	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-24PT0-C1S	Software as a Service (SaaS)	\$25.16	2.30%	\$0.58	\$24.58
5748	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-36MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
5749	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-36MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5750	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment - Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-36MT0-C2S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5751	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-36PT0-A1S	Software as a Service (SaaS)	\$20.38	2.30%	\$0.47	\$19.91
5752	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-36PT0-C1S	Software as a Service (SaaS)	\$33.97	2.30%	\$0.78	\$33.19
5753	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-48MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
5754	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-48MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5755	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-48MT0-C2S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5756	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-48PT0-A1S	Software as a Service (SaaS)	\$27.17	2.30%	\$0.62	\$26.55
5757	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-48PT0-C1S	Software as a Service (SaaS)	\$45.29	2.30%	\$1.04	\$44.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5758	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-60MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
5759	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-60MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5760	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-60MT0-C2S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5761	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-60PT0-A1S	Software as a Service (SaaS)	\$33.97	2.30%	\$0.78	\$33.19
5762	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMDMSB-60PT0-C1S	Software as a Service (SaaS)	\$56.61	2.30%	\$1.30	\$55.31
5763	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-12MT0-A1S	Software as a Service (SaaS)	\$0.82	2.30%	\$0.02	\$0.80
5764	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-12MT0-C2S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5765	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-12MT0-F1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
5766	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-12PT0-A1S	Software as a Service (SaaS)	\$8.90	2.30%	\$0.20	\$8.70
5767	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-12PT0-C1S	Software as a Service (SaaS)	\$14.83	2.30%	\$0.34	\$14.49
5768	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24MT0-A1S	Software as a Service (SaaS)	\$0.82	2.30%	\$0.02	\$0.80
5769	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
5770	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24MT0-C2S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
5771	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24MT0-F1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5772	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24PT0-A1S	Software as a Service (SaaS)	\$17.80	2.30%	\$0.41	\$17.39
5773	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-24PT0-C1S	Software as a Service (SaaS)	\$29.66	2.30%	\$0.68	\$28.98
5774	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
5775	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5776	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5777	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5778	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36PT0-A1S	Software as a Service (SaaS)	\$24.02	2.30%	\$0.55	\$23.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5779	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-36PT0-C1S	Software as a Service (SaaS)	\$40.04	2.30%	\$0.92	\$39.12
5780	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
5781	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5782	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5783	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5784	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48PT0-A1S	Software as a Service (SaaS)	\$32.03	2.30%	\$0.74	\$31.29
5785	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-48PT0-C1S	Software as a Service (SaaS)	\$53.39	2.30%	\$1.23	\$52.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5786	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
5787	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5788	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5789	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
5790	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60PT0-A1S	Software as a Service (SaaS)	\$40.04	2.30%	\$0.92	\$39.12
5791	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMDMSP-60PT0-C1S	Software as a Service (SaaS)	\$66.74	2.30%	\$1.54	\$65.20
5792	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WMU-AUMDEB-12MT0-A1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5793	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-12MT0-C1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
5794	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-12PT0-A1S	Software as a Service (SaaS)	\$12.55	2.30%	\$0.29	\$12.26
5795	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-12PT0-C1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
5796	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-24MT0-A1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
5797	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-24MT0-C1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
5798	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-24PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
5799	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-24PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5800	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-36MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5801	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-36MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
5802	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-36PT0-A1S	Software as a Service (SaaS)	\$33.87	2.30%	\$0.78	\$33.09
5803	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-36PT0-C1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
5804	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-48MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5805	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-48MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
5806	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-48PT0-A1S	Software as a Service (SaaS)	\$45.16	2.30%	\$1.04	\$44.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5807	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-48PT0-C1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
5808	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-60MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
5809	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-60MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
5810	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-60PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
5811	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMEDEB-60PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
5812	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
5813	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
5814	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$12.96	2.30%	\$0.30	\$12.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5815	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
5816	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
5817	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
5818	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
5819	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
5820	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
5821	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5822	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$34.99	2.30%	\$0.80	\$34.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5823	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
5824	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
5825	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5826	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
5827	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
5828	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
5829	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
5830	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMEDEP-60PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5831	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-60PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
5832	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
5833	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
5834	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-12PT0-A1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
5835	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-12PT0-C1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
5836	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
5837	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
5838	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-24PT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5839	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-24PT0-C1S	Software as a Service (SaaS)	\$5.52	2.30%	\$0.13	\$5.39
5840	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
5841	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5842	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-36PT0-A1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
5843	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-36PT0-C1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
5844	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
5845	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5846	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-48PT0-A1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5847	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-48PT0-C1S	Software as a Service (SaaS)	\$9.94	2.30%	\$0.23	\$9.71
5848	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
5849	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
5850	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-60PT0-A1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
5851	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEBP-60PT0-C1S	Software as a Service (SaaS)	\$12.42	2.30%	\$0.29	\$12.13
5852	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-12MT0-A1S	Software as a Service (SaaS)	\$2.04	2.30%	\$0.05	\$1.99
5853	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-12MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5854	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-12PT0-A1S	Software as a Service (SaaS)	\$22.30	2.30%	\$0.51	\$21.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5855	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-12PT0-C1S	Software as a Service (SaaS)	\$37.17	2.30%	\$0.85	\$36.32
5856	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-24MT0-A1S	Software as a Service (SaaS)	\$2.04	2.30%	\$0.05	\$1.99
5857	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-24MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
5858	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-24PT0-A1S	Software as a Service (SaaS)	\$44.61	2.30%	\$1.03	\$43.58
5859	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-24PT0-C1S	Software as a Service (SaaS)	\$74.34	2.30%	\$1.71	\$72.63
5860	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-36MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
5861	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-36MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18

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5862	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-36PT0-A1S	Software as a Service (SaaS)	\$60.22	2.30%	\$1.39	\$58.83
5863	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-36PT0-C1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
5864	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-48MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
5865	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-48MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
5866	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-48PT0-A1S	Software as a Service (SaaS)	\$80.29	2.30%	\$1.85	\$78.44
5867	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-48PT0-C1S	Software as a Service (SaaS)	\$133.82	2.30%	\$3.08	\$130.74
5868	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-60MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91

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5869	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-60MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
5870	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-60PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
5871	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUMMEDB-60PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42
5872	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-12MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06
5873	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-12MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5874	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-12PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
5875	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-12PT0-C1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52
5876	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-24MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5877	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-24MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
5878	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-24PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
5879	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-24PT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
5880	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-36MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
5881	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-36MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5882	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
5883	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-36PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
5884	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-48MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5885	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-48MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5886	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
5887	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-48PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
5888	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-60MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
5889	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-60MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
5890	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
5891	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMEDP-60PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
5892	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUMMENBP-12MT0-A2S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5893	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-12MT0-C3S	Software as a Service (SaaS)	\$8.90	2.30%	\$0.20	\$8.70
5894	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-12PT0-A1S	Software as a Service (SaaS)	\$58.25	2.30%	\$1.34	\$56.91
5895	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-12PT0-C1S	Software as a Service (SaaS)	\$97.08	2.30%	\$2.23	\$94.85
5896	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
5897	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24MT0-A2S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22
5898	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24MT0-C1S	Software as a Service (SaaS)	\$6.63	2.30%	\$0.15	\$6.48
5899	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24MT0-C2S	Software as a Service (SaaS)	\$8.90	2.30%	\$0.20	\$8.70
5900	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24MT0-C3S	Software as a Service (SaaS)	\$8.90	2.30%	\$0.20	\$8.70

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5901	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24PT0-A1S	Software as a Service (SaaS)	\$116.50	2.30%	\$2.68	\$113.82
5902	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-24PT0-C1S	Software as a Service (SaaS)	\$194.16	2.30%	\$4.47	\$189.69
5903	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36MT0-A1S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
5904	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36MT0-A2S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
5905	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36MT0-C1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
5906	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5907	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36MT0-C3S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5908	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36PT0-A1S	Software as a Service (SaaS)	\$157.27	2.30%	\$3.62	\$153.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5909	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-36PT0-C1S	Software as a Service (SaaS)	\$262.12	2.30%	\$6.03	\$256.09
5910	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48MT0-A1S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
5911	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48MT0-A2S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
5912	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48MT0-C1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
5913	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5914	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48MT0-C3S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5915	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48PT0-A1S	Software as a Service (SaaS)	\$209.69	2.30%	\$4.82	\$204.87
5916	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-48PT0-C1S	Software as a Service (SaaS)	\$349.49	2.30%	\$8.04	\$341.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5917	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60MT0-A1S	Software as a Service (SaaS)	\$3.80	2.30%	\$0.09	\$3.71
5918	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60MT0-A2S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
5919	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60MT0-C1S	Software as a Service (SaaS)	\$6.33	2.30%	\$0.15	\$6.18
5920	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5921	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60MT0-C3S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
5922	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60PT0-A1S	Software as a Service (SaaS)	\$262.12	2.30%	\$6.03	\$256.09
5923	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-60PT0-C1S	Software as a Service (SaaS)	\$436.86	2.30%	\$10.05	\$426.81
5924	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENBP-12MT0-A2S	Software as a Service (SaaS)	\$5.19	2.30%	\$0.12	\$5.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5925	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-12MT0-C3S	Software as a Service (SaaS)	\$8.65	2.30%	\$0.20	\$8.45
5926	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-12PT0-A1S	Software as a Service (SaaS)	\$56.59	2.30%	\$1.30	\$55.29
5927	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-12PT0-C1S	Software as a Service (SaaS)	\$94.32	2.30%	\$2.17	\$92.15
5928	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24MT0-A1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
5929	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24MT0-A2S	Software as a Service (SaaS)	\$5.19	2.30%	\$0.12	\$5.07
5930	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24MT0-C1S	Software as a Service (SaaS)	\$6.24	2.30%	\$0.14	\$6.10
5931	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24MT0-C2S	Software as a Service (SaaS)	\$8.65	2.30%	\$0.20	\$8.45
5932	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24MT0-C3S	Software as a Service (SaaS)	\$8.65	2.30%	\$0.20	\$8.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5933	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24PT0-A1S	Software as a Service (SaaS)	\$113.18	2.30%	\$2.60	\$110.58
5934	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-24PT0-C1S	Software as a Service (SaaS)	\$188.64	2.30%	\$4.34	\$184.30
5935	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36MT0-A1S	Software as a Service (SaaS)	\$3.58	2.30%	\$0.08	\$3.50
5936	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36MT0-A2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
5937	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36MT0-C1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82
5938	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36MT0-C2S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5939	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36MT0-C3S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5940	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36PT0-A1S	Software as a Service (SaaS)	\$152.80	2.30%	\$3.51	\$149.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5941	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-36PT0-C1S	Software as a Service (SaaS)	\$254.66	2.30%	\$5.86	\$248.80
5942	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48MT0-A1S	Software as a Service (SaaS)	\$3.58	2.30%	\$0.08	\$3.50
5943	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48MT0-A2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
5944	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48MT0-C1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82
5945	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48MT0-C2S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5946	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48MT0-C3S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5947	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48PT0-A1S	Software as a Service (SaaS)	\$203.73	2.30%	\$4.69	\$199.04
5948	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-48PT0-C1S	Software as a Service (SaaS)	\$339.55	2.30%	\$7.81	\$331.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5949	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60MT0-A1S	Software as a Service (SaaS)	\$3.58	2.30%	\$0.08	\$3.50
5950	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60MT0-A2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
5951	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60MT0-C1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82
5952	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60MT0-C2S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5953	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60MT0-C3S	Software as a Service (SaaS)	\$8.26	2.30%	\$0.19	\$8.07
5954	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60PT0-A1S	Software as a Service (SaaS)	\$254.66	2.30%	\$5.86	\$248.80
5955	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMENP-60PT0-C1S	Software as a Service (SaaS)	\$424.44	2.30%	\$9.76	\$414.68
5956	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUMMEVBP-48MT0-A1S	Software as a Service (SaaS)	\$10.73	2.30%	\$0.25	\$10.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5957	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVBP-48MT0-C1S	Software as a Service (SaaS)	\$17.88	2.30%	\$0.41	\$17.47
5958	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVBP-60MT0-A1S	Software as a Service (SaaS)	\$10.73	2.30%	\$0.25	\$10.48
5959	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVBP-60MT0-C1S	Software as a Service (SaaS)	\$17.88	2.30%	\$0.41	\$17.47
5960	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.51	2.30%	\$0.24	\$10.27
5961	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVP-48MT0-C1S	Software as a Service (SaaS)	\$17.51	2.30%	\$0.40	\$17.11
5962	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.51	2.30%	\$0.24	\$10.27
5963	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUMMEVP-60MT0-C1S	Software as a Service (SaaS)	\$17.51	2.30%	\$0.40	\$17.11
5964	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-12PT0-A1S	Software as a Service (SaaS)	\$55.87	2.30%	\$1.29	\$54.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5965	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-12PT0-C1S	Software as a Service (SaaS)	\$93.12	2.30%	\$2.14	\$90.98
5966	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-24PT0-A1S	Software as a Service (SaaS)	\$111.74	2.30%	\$2.57	\$109.17
5967	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-24PT0-C1S	Software as a Service (SaaS)	\$186.24	2.30%	\$4.28	\$181.96
5968	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-36PT0-A1S	Software as a Service (SaaS)	\$150.85	2.30%	\$3.47	\$147.38
5969	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-36PT0-C1S	Software as a Service (SaaS)	\$251.42	2.30%	\$5.78	\$245.64
5970	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-48PT0-A1S	Software as a Service (SaaS)	\$201.14	2.30%	\$4.63	\$196.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5971	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-48PT0-C1S	Software as a Service (SaaS)	\$335.23	2.30%	\$7.71	\$327.52
5972	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-60PT0-A1S	Software as a Service (SaaS)	\$251.42	2.30%	\$5.78	\$245.64
5973	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Managed Hosting) to Desktop Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHDEP-60PT0-C1S	Software as a Service (SaaS)	\$419.04	2.30%	\$9.64	\$409.40
5974	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-12PT0-A1S	Software as a Service (SaaS)	\$45.50	2.30%	\$1.05	\$44.45
5975	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-12PT0-C1S	Software as a Service (SaaS)	\$75.84	2.30%	\$1.74	\$74.10
5976	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-24PT0-A1S	Software as a Service (SaaS)	\$91.01	2.30%	\$2.09	\$88.92
5977	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-24PT0-C1S	Software as a Service (SaaS)	\$151.68	2.30%	\$3.49	\$148.19

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5978	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-36PT0-A1S	Software as a Service (SaaS)	\$122.86	2.30%	\$2.83	\$120.03
5979	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-36PT0-C1S	Software as a Service (SaaS)	\$204.77	2.30%	\$4.71	\$200.06
5980	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-48PT0-A1S	Software as a Service (SaaS)	\$163.81	2.30%	\$3.77	\$160.04
5981	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-48PT0-C1S	Software as a Service (SaaS)	\$273.02	2.30%	\$6.28	\$266.74
5982	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-60PT0-A1S	Software as a Service (SaaS)	\$204.77	2.30%	\$4.71	\$200.06
5983	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to Mobile Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUPHMEP-60PT0-C1S	Software as a Service (SaaS)	\$341.28	2.30%	\$7.85	\$333.43
5984	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-12MT0-A1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
5985	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-12MT0-C1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
5986	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-12PT0-A1S	Software as a Service (SaaS)	\$0.50	2.30%	\$0.01	\$0.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
5987	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-12PT0-C1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
5988	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-24MT0-A1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
5989	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-24MT0-C1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
5990	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-24PT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
5991	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-24PT0-C1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
5992	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-36MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
5993	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-36MT0-C1S	Software as a Service (SaaS)	\$0.07	2.30%	\$0.00	\$0.07
5994	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-36PT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
5995	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-36PT0-C1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
5996	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-48MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
5997	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-48MT0-C1S	Software as a Service (SaaS)	\$0.07	2.30%	\$0.00	\$0.07
5998	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-48PT0-A1S	Software as a Service (SaaS)	\$1.79	2.30%	\$0.04	\$1.75
5999	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-48PT0-C1S	Software as a Service (SaaS)	\$2.99	2.30%	\$0.07	\$2.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6000	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-60MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
6001	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-60MT0-C1S	Software as a Service (SaaS)	\$0.07	2.30%	\$0.00	\$0.07
6002	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-60PT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
6003	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSABP-60PT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
6004	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-12MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
6005	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-12MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
6006	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-12PT0-A1S	Software as a Service (SaaS)	\$6.69	2.30%	\$0.15	\$6.54
6007	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-12PT0-C1S	Software as a Service (SaaS)	\$11.15	2.30%	\$0.26	\$10.89
6008	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-24MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
6009	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-24MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
6010	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-24PT0-A1S	Software as a Service (SaaS)	\$13.38	2.30%	\$0.31	\$13.07
6011	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-24PT0-C1S	Software as a Service (SaaS)	\$22.30	2.30%	\$0.51	\$21.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6012	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-36MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
6013	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-36MT0-C1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
6014	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-36PT0-A1S	Software as a Service (SaaS)	\$18.07	2.30%	\$0.42	\$17.65
6015	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-36PT0-C1S	Software as a Service (SaaS)	\$30.11	2.30%	\$0.69	\$29.42
6016	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-48MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
6017	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-48MT0-C1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
6018	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-48PT0-A1S	Software as a Service (SaaS)	\$24.08	2.30%	\$0.55	\$23.53
6019	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-48PT0-C1S	Software as a Service (SaaS)	\$40.14	2.30%	\$0.92	\$39.22
6020	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-60MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
6021	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-60MT0-C1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
6022	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-60PT0-A1S	Software as a Service (SaaS)	\$30.11	2.30%	\$0.69	\$29.42
6023	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AURSADB-60PT0-C1S	Software as a Service (SaaS)	\$50.18	2.30%	\$1.15	\$49.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6024	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-12MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
6025	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-12MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
6026	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-12PT0-A1S	Software as a Service (SaaS)	\$6.91	2.30%	\$0.16	\$6.75
6027	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-12PT0-C1S	Software as a Service (SaaS)	\$11.52	2.30%	\$0.26	\$11.26
6028	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-24MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
6029	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-24MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
6030	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-24PT0-A1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50
6031	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-24PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
6032	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-36MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
6033	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-36MT0-C1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
6034	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-36PT0-A1S	Software as a Service (SaaS)	\$18.66	2.30%	\$0.43	\$18.23
6035	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-36PT0-C1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
6036	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-48MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6037	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-48MT0-C1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
6038	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-48PT0-A1S	Software as a Service (SaaS)	\$24.88	2.30%	\$0.57	\$24.31
6039	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-48PT0-C1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
6040	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-60MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
6041	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-60MT0-C1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
6042	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-60PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
6043	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Customer must have existing Workspace ONE Managed Cloud or Latest Mode subscription licenses and deployment. License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AURSADP-60PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
6044	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-12MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
6045	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-12MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6046	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-12PT0-A1S	Software as a Service (SaaS)	\$32.63	2.30%	\$0.75	\$31.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6047	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-12PT0-C1S	Software as a Service (SaaS)	\$54.38	2.30%	\$1.25	\$53.13
6048	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-24MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
6049	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-24MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6050	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-24MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6051	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-24PT0-A1S	Software as a Service (SaaS)	\$61.34	2.30%	\$1.41	\$59.93
6052	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-24PT0-C1S	Software as a Service (SaaS)	\$102.23	2.30%	\$2.35	\$99.88
6053	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-36MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6054	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-36MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6055	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-36MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6056	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-36PT0-A1S	Software as a Service (SaaS)	\$86.14	2.30%	\$1.98	\$84.16
6057	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-36PT0-C1S	Software as a Service (SaaS)	\$143.56	2.30%	\$3.30	\$140.26
6058	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-48MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
6059	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-48MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6060	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-48MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6061	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-48PT0-A1S	Software as a Service (SaaS)	\$114.85	2.30%	\$2.64	\$112.21
6062	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-48PT0-C1S	Software as a Service (SaaS)	\$191.42	2.30%	\$4.40	\$187.02
6063	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-60MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
6064	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-60MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6065	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-60MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
6066	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-60PT0-A1S	Software as a Service (SaaS)	\$143.56	2.30%	\$3.30	\$140.26
6067	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUSAB-60PT0-C1S	Software as a Service (SaaS)	\$239.27	2.30%	\$5.50	\$233.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6068	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-12MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
6069	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-12MT0-C2S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6070	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-12MT0-F1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6071	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-12PT0-A1S	Software as a Service (SaaS)	\$34.67	2.30%	\$0.80	\$33.87
6072	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-12PT0-C1S	Software as a Service (SaaS)	\$57.78	2.30%	\$1.33	\$56.45
6073	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-24MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
6074	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSAP-24MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6075	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-24MT0-C2S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6076	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-24MT0-F1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6077	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-24PT0-A1S	Software as a Service (SaaS)	\$65.18	2.30%	\$1.50	\$63.68
6078	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-24PT0-C1S	Software as a Service (SaaS)	\$108.63	2.30%	\$2.50	\$106.13
6079	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
6080	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6081	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36MT0-C2S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6082	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36MT0-F1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6083	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36PT0-A1S	Software as a Service (SaaS)	\$91.52	2.30%	\$2.10	\$89.42
6084	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-36PT0-C1S	Software as a Service (SaaS)	\$152.54	2.30%	\$3.51	\$149.03
6085	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
6086	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6087	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48MT0-C2S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6088	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48MT0-F1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6089	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48PT0-A1S	Software as a Service (SaaS)	\$122.03	2.30%	\$2.81	\$119.22
6090	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-48PT0-C1S	Software as a Service (SaaS)	\$203.39	2.30%	\$4.68	\$198.71
6091	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60MT0-A1S	Software as a Service (SaaS)	\$2.89	2.30%	\$0.07	\$2.82
6092	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60MT0-C1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6093	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60MT0-C2S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6094	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60MT0-F1S	Software as a Service (SaaS)	\$4.82	2.30%	\$0.11	\$4.71
6095	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60PT0-A1S	Software as a Service (SaaS)	\$152.54	2.30%	\$3.51	\$149.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6096	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSAP-60PT0-C1S	Software as a Service (SaaS)	\$254.23	2.30%	\$5.85	\$248.38
6097	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-12MT0-A1S	Software as a Service (SaaS)	\$0.21	2.30%	\$0.00	\$0.21
6098	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-12MT0-C2S	Software as a Service (SaaS)	\$0.34	2.30%	\$0.01	\$0.33
6099	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-12PT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6100	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-12PT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6101	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-24MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
6102	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-24MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6103	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-24MT0-C2S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
6104	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-24PT0-A1S	Software as a Service (SaaS)	\$4.65	2.30%	\$0.11	\$4.54
6105	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-24PT0-C1S	Software as a Service (SaaS)	\$7.75	2.30%	\$0.18	\$7.57
6106	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-36MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
6107	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-36MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6108	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-36MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6109	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-36PT0-A1S	Software as a Service (SaaS)	\$6.53	2.30%	\$0.15	\$6.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6110	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-36PT0-C1S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
6111	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-48MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
6112	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-48MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6113	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-48MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6114	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-48PT0-A1S	Software as a Service (SaaS)	\$8.70	2.30%	\$0.20	\$8.50
6115	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-48PT0-C1S	Software as a Service (SaaS)	\$14.50	2.30%	\$0.33	\$14.17
6116	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-60MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6117	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-60MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6118	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-60MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
6119	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting Per User - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-60PT0-A1S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
6120	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSBP-60PT0-C1S	Software as a Service (SaaS)	\$18.13	2.30%	\$0.42	\$17.71
6121	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEA-60MT0-A1S	Software as a Service (SaaS)	\$4.84	2.30%	\$0.11	\$4.73
6122	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEA-60MT0-C1S	Software as a Service (SaaS)	\$8.06	2.30%	\$0.19	\$7.87
6123	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-12MT0-A1S	Software as a Service (SaaS)	\$5.63	2.30%	\$0.13	\$5.50
6124	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-12MT0-C2S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6125	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-12PT0-A1S	Software as a Service (SaaS)	\$67.61	2.30%	\$1.56	\$66.05
6126	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-12PT0-C1S	Software as a Service (SaaS)	\$112.68	2.30%	\$2.59	\$110.09
6127	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-24MT0-A1S	Software as a Service (SaaS)	\$5.63	2.30%	\$0.13	\$5.50
6128	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-24MT0-C1S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6129	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-24MT0-C2S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6130	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-24PT0-A1S	Software as a Service (SaaS)	\$127.11	2.30%	\$2.92	\$124.19
6131	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-24PT0-C1S	Software as a Service (SaaS)	\$211.85	2.30%	\$4.87	\$206.98
6132	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-36MT0-A1S	Software as a Service (SaaS)	\$5.63	2.30%	\$0.13	\$5.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6133	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-36MT0-C1S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6134	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-36MT0-C2S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6135	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-36PT0-A1S	Software as a Service (SaaS)	\$178.49	2.30%	\$4.11	\$174.38
6136	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-36PT0-C1S	Software as a Service (SaaS)	\$297.49	2.30%	\$6.84	\$290.65
6137	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-48MT0-A1S	Software as a Service (SaaS)	\$5.63	2.30%	\$0.13	\$5.50
6138	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-48MT0-C1S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6139	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-48MT0-C2S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6140	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-48PT0-A1S	Software as a Service (SaaS)	\$237.99	2.30%	\$5.47	\$232.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6141	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-48PT0-C1S	Software as a Service (SaaS)	\$396.65	2.30%	\$9.12	\$387.53
6142	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-60MT0-A1S	Software as a Service (SaaS)	\$5.63	2.30%	\$0.13	\$5.50
6143	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-60MT0-C1S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6144	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-60MT0-C2S	Software as a Service (SaaS)	\$9.39	2.30%	\$0.22	\$9.17
6145	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-60PT0-A1S	Software as a Service (SaaS)	\$297.49	2.30%	\$6.84	\$290.65
6146	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEC-60PT0-C1S	Software as a Service (SaaS)	\$495.81	2.30%	\$11.40	\$484.41
6147	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEU-48MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
6148	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSEU-48MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6149	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSEU-60MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
6150	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSEU-60MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55
6151	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSEV-60MT0-A1S	Software as a Service (SaaS)	\$13.24	2.30%	\$0.30	\$12.94
6152	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUSEV-60MT0-C1S	Software as a Service (SaaS)	\$22.06	2.30%	\$0.51	\$21.55
6153	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHA-60MT0-A1S	Software as a Service (SaaS)	\$6.09	2.30%	\$0.14	\$5.95
6154	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise (Horizon Apps) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHA-60MT0-C1S	Software as a Service (SaaS)	\$10.14	2.30%	\$0.23	\$9.91
6155	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-12MT0-A1S	Software as a Service (SaaS)	\$8.11	2.30%	\$0.19	\$7.92
6156	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-12MT0-C2S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6157	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-12PT0-A1S	Software as a Service (SaaS)	\$97.28	2.30%	\$2.24	\$95.04
6158	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-12PT0-C1S	Software as a Service (SaaS)	\$162.14	2.30%	\$3.73	\$158.41
6159	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-24MT0-A1S	Software as a Service (SaaS)	\$8.11	2.30%	\$0.19	\$7.92
6160	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-24MT0-C1S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6161	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-24MT0-C2S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6162	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-24PT0-A1S	Software as a Service (SaaS)	\$182.89	2.30%	\$4.21	\$178.68
6163	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-24PT0-C1S	Software as a Service (SaaS)	\$304.82	2.30%	\$7.01	\$297.81
6164	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-36MT0-A1S	Software as a Service (SaaS)	\$8.11	2.30%	\$0.19	\$7.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6165	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-36MT0-C1S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6166	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-36MT0-C2S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6167	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-36PT0-A1S	Software as a Service (SaaS)	\$256.83	2.30%	\$5.91	\$250.92
6168	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-36PT0-C1S	Software as a Service (SaaS)	\$428.05	2.30%	\$9.85	\$418.20
6169	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-48MT0-A1S	Software as a Service (SaaS)	\$8.11	2.30%	\$0.19	\$7.92
6170	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-48MT0-C1S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6171	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-48MT0-C2S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6172	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUSHC-48PT0-A1S	Software as a Service (SaaS)	\$342.44	2.30%	\$7.88	\$334.56

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6173	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-48PT0-C1S	Software as a Service (SaaS)	\$570.73	2.30%	\$13.13	\$557.60
6174	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-60MT0-A1S	Software as a Service (SaaS)	\$8.11	2.30%	\$0.19	\$7.92
6175	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-60MT0-C1S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6176	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-60MT0-C2S	Software as a Service (SaaS)	\$13.51	2.30%	\$0.31	\$13.20
6177	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-60PT0-A1S	Software as a Service (SaaS)	\$428.05	2.30%	\$9.85	\$418.20
6178	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSHC-60PT0-C1S	Software as a Service (SaaS)	\$713.42	2.30%	\$16.41	\$697.01
6179	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-12PT0-A1S	Software as a Service (SaaS)	\$68.83	2.30%	\$1.58	\$67.25
6180	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-12PT0-C1S	Software as a Service (SaaS)	\$114.72	2.30%	\$2.64	\$112.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6181	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-24PT0-A1S	Software as a Service (SaaS)	\$137.66	2.30%	\$3.17	\$134.49
6182	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-24PT0-C1S	Software as a Service (SaaS)	\$229.44	2.30%	\$5.28	\$224.16
6183	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-36PT0-A1S	Software as a Service (SaaS)	\$185.85	2.30%	\$4.27	\$181.58
6184	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-36PT0-C1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
6185	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-48PT0-A1S	Software as a Service (SaaS)	\$247.80	2.30%	\$5.70	\$242.10
6186	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-48PT0-C1S	Software as a Service (SaaS)	\$412.99	2.30%	\$9.50	\$403.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6187	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-60PT0-A1S	Software as a Service (SaaS)	\$309.74	2.30%	\$7.12	\$302.62
6188	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Managed Hosting) to UEM Essentials - Managed Hosting - 1 User - SaaS Production Support Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSPHUEP-60PT0-C1S	Software as a Service (SaaS)	\$516.24	2.30%	\$11.87	\$504.37
6189	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVC-48MT0-A1S	Software as a Service (SaaS)	\$14.71	2.30%	\$0.34	\$14.37
6190	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVC-48MT0-C1S	Software as a Service (SaaS)	\$24.52	2.30%	\$0.56	\$23.96
6191	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVC-60MT0-A1S	Software as a Service (SaaS)	\$14.71	2.30%	\$0.34	\$14.37
6192	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVC-60MT0-C1S	Software as a Service (SaaS)	\$24.52	2.30%	\$0.56	\$23.96
6193	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVE-60MT0-A1S	Software as a Service (SaaS)	\$14.71	2.30%	\$0.34	\$14.37
6194	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUSVE-60MT0-C1S	Software as a Service (SaaS)	\$24.52	2.30%	\$0.56	\$23.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6195	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-12MT0-A1S	Software as a Service (SaaS)	\$5.08	2.30%	\$0.12	\$4.96
6196	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-12MT0-C2S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6197	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-12PT0-A1S	Software as a Service (SaaS)	\$60.94	2.30%	\$1.40	\$59.54
6198	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-12PT0-C1S	Software as a Service (SaaS)	\$101.57	2.30%	\$2.34	\$99.23
6199	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-24MT0-A1S	Software as a Service (SaaS)	\$5.08	2.30%	\$0.12	\$4.96
6200	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-24MT0-C1S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6201	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-24MT0-C2S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6202	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-24PT0-A1S	Software as a Service (SaaS)	\$114.57	2.30%	\$2.64	\$111.93
6203	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-24PT0-C1S	Software as a Service (SaaS)	\$190.95	2.30%	\$4.39	\$186.56
6204	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-36MT0-A1S	Software as a Service (SaaS)	\$5.08	2.30%	\$0.12	\$4.96
6205	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-36MT0-C1S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6206	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-36MT0-C2S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6207	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-36PT0-A1S	Software as a Service (SaaS)	\$160.89	2.30%	\$3.70	\$157.19
6208	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-36PT0-C1S	Software as a Service (SaaS)	\$268.14	2.30%	\$6.17	\$261.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6209	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-48MT0-A1S	Software as a Service (SaaS)	\$5.08	2.30%	\$0.12	\$4.96
6210	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-48MT0-C1S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6211	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-48MT0-C2S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6212	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-48PT0-A1S	Software as a Service (SaaS)	\$214.52	2.30%	\$4.93	\$209.59
6213	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-48PT0-C1S	Software as a Service (SaaS)	\$357.53	2.30%	\$8.22	\$349.31
6214	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-60MT0-A1S	Software as a Service (SaaS)	\$5.08	2.30%	\$0.12	\$4.96
6215	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-60MT0-C1S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6216	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-60MT0-C2S	Software as a Service (SaaS)	\$8.46	2.30%	\$0.19	\$8.27
6217	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-60PT0-A1S	Software as a Service (SaaS)	\$268.14	2.30%	\$6.17	\$261.97
6218	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTAB-60PT0-C1S	Software as a Service (SaaS)	\$446.91	2.30%	\$10.28	\$436.63
6219	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-12MT0-A1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
6220	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-12MT0-C2S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6221	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-12MT0-F1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6222	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-12PT0-A1S	Software as a Service (SaaS)	\$64.34	2.30%	\$1.48	\$62.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6223	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-12PT0-C1S	Software as a Service (SaaS)	\$107.24	2.30%	\$2.47	\$104.77
6224	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24MT0-A1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
6225	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24MT0-C1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6226	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24MT0-C2S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6227	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24MT0-F1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6228	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24PT0-A1S	Software as a Service (SaaS)	\$120.97	2.30%	\$2.78	\$118.19
6229	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTAP-24PT0-C1S	Software as a Service (SaaS)	\$201.61	2.30%	\$4.64	\$196.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6230	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36MT0-A1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
6231	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36MT0-C1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6232	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36MT0-C2S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6233	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36MT0-F1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6234	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36PT0-A1S	Software as a Service (SaaS)	\$169.87	2.30%	\$3.91	\$165.96
6235	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-36PT0-C1S	Software as a Service (SaaS)	\$283.11	2.30%	\$6.51	\$276.60
6236	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48MT0-A1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6237	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48MT0-C1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6238	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48MT0-C2S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6239	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48MT0-F1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6240	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48PT0-A1S	Software as a Service (SaaS)	\$226.49	2.30%	\$5.21	\$221.28
6241	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-48PT0-C1S	Software as a Service (SaaS)	\$377.48	2.30%	\$8.68	\$368.80
6242	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60MT0-A1S	Software as a Service (SaaS)	\$5.36	2.30%	\$0.12	\$5.24
6243	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60MT0-C1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6244	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60MT0-C2S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6245	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60MT0-F1S	Software as a Service (SaaS)	\$8.94	2.30%	\$0.21	\$8.73
6246	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60PT0-A1S	Software as a Service (SaaS)	\$283.11	2.30%	\$6.51	\$276.60
6247	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTAP-60PT0-C1S	Software as a Service (SaaS)	\$471.86	2.30%	\$10.85	\$461.01
6248	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-12MT0-A1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
6249	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-12MT0-C2S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6250	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-12PT0-A1S	Software as a Service (SaaS)	\$28.31	2.30%	\$0.65	\$27.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6251	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-12PT0-C1S	Software as a Service (SaaS)	\$47.19	2.30%	\$1.09	\$46.10
6252	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-24MT0-A1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
6253	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-24MT0-C1S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6254	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-24MT0-C2S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6255	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-24PT0-A1S	Software as a Service (SaaS)	\$53.23	2.30%	\$1.22	\$52.01
6256	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-24PT0-C1S	Software as a Service (SaaS)	\$88.72	2.30%	\$2.04	\$86.68
6257	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-36MT0-A1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6258	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-36MT0-C1S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6259	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-36MT0-C2S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6260	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-36PT0-A1S	Software as a Service (SaaS)	\$74.75	2.30%	\$1.72	\$73.03
6261	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-36PT0-C1S	Software as a Service (SaaS)	\$124.58	2.30%	\$2.87	\$121.71
6262	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-48MT0-A1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
6263	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-48MT0-C1S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6264	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-48MT0-C2S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6265	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-48PT0-A1S	Software as a Service (SaaS)	\$99.67	2.30%	\$2.29	\$97.38
6266	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-48PT0-C1S	Software as a Service (SaaS)	\$166.11	2.30%	\$3.82	\$162.29
6267	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-60MT0-A1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
6268	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-60MT0-C1S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6269	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-60MT0-C2S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
6270	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-60PT0-A1S	Software as a Service (SaaS)	\$124.58	2.30%	\$2.87	\$121.71
6271	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTSB-60PT0-C1S	Software as a Service (SaaS)	\$207.64	2.30%	\$4.78	\$202.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6272	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-12MT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6273	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-12MT0-C2S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6274	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-12MT0-F1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6275	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-12PT0-A1S	Software as a Service (SaaS)	\$29.68	2.30%	\$0.68	\$29.00
6276	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-12PT0-C1S	Software as a Service (SaaS)	\$49.46	2.30%	\$1.14	\$48.32
6277	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-24MT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6278	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AUTSP-24MT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6279	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-24MT0-C2S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6280	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-24MT0-F1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6281	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-24PT0-A1S	Software as a Service (SaaS)	\$55.79	2.30%	\$1.28	\$54.51
6282	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-24PT0-C1S	Software as a Service (SaaS)	\$92.98	2.30%	\$2.14	\$90.84
6283	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36MT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6284	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36MT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6285	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36MT0-C2S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6286	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36MT0-F1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6287	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36PT0-A1S	Software as a Service (SaaS)	\$78.34	2.30%	\$1.80	\$76.54
6288	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-36PT0-C1S	Software as a Service (SaaS)	\$130.57	2.30%	\$3.00	\$127.57
6289	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48MT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6290	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48MT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6291	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48MT0-C2S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6292	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48MT0-F1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6293	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48PT0-A1S	Software as a Service (SaaS)	\$104.46	2.30%	\$2.40	\$102.06
6294	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-48PT0-C1S	Software as a Service (SaaS)	\$174.10	2.30%	\$4.00	\$170.10
6295	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60MT0-A1S	Software as a Service (SaaS)	\$2.47	2.30%	\$0.06	\$2.41
6296	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60MT0-C1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6297	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60MT0-C2S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6298	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60MT0-F1S	Software as a Service (SaaS)	\$4.12	2.30%	\$0.09	\$4.03
6299	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60PT0-A1S	Software as a Service (SaaS)	\$130.57	2.30%	\$3.00	\$127.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6300	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTSP-60PT0-C1S	Software as a Service (SaaS)	\$217.62	2.30%	\$5.01	\$212.61
6301	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTUB-24MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
6302	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTUB-24MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
6303	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTUB-36MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
6304	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUTUB-36MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
6305	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUTUP-24MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
6306	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUTUP-24MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
6307	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUTUP-24MT0-F1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6308	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUTUP-36MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
6309	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUTUP-36MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
6310	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Initial purchase requires VMware Workspace ONE Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUTUP-36MT0-F1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
6311	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUDU-48MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
6312	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUDU-48MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
6313	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUDU-60MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
6314	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUDU-60MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49
6315	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6316	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-12MT0-C1S	Software as a Service (SaaS)	\$6.17	2.30%	\$0.14	\$6.03
6317	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-12PT0-A1S	Software as a Service (SaaS)	\$40.39	2.30%	\$0.93	\$39.46
6318	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-12PT0-C1S	Software as a Service (SaaS)	\$67.32	2.30%	\$1.55	\$65.77
6319	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
6320	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-24MT0-C1S	Software as a Service (SaaS)	\$6.17	2.30%	\$0.14	\$6.03
6321	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-24PT0-A1S	Software as a Service (SaaS)	\$80.78	2.30%	\$1.86	\$78.92
6322	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-24PT0-C1S	Software as a Service (SaaS)	\$134.64	2.30%	\$3.10	\$131.54
6323	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-36MT0-A1S	Software as a Service (SaaS)	\$3.54	2.30%	\$0.08	\$3.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6324	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-36MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75
6325	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-36PT0-A1S	Software as a Service (SaaS)	\$109.06	2.30%	\$2.51	\$106.55
6326	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-36PT0-C1S	Software as a Service (SaaS)	\$181.76	2.30%	\$4.18	\$177.58
6327	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-48MT0-A1S	Software as a Service (SaaS)	\$3.54	2.30%	\$0.08	\$3.46
6328	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-48MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75
6329	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-48PT0-A1S	Software as a Service (SaaS)	\$145.41	2.30%	\$3.34	\$142.07
6330	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-48PT0-C1S	Software as a Service (SaaS)	\$242.35	2.30%	\$5.57	\$236.78
6331	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-60MT0-A1S	Software as a Service (SaaS)	\$3.54	2.30%	\$0.08	\$3.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6332	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-60MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75
6333	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-60PT0-A1S	Software as a Service (SaaS)	\$181.76	2.30%	\$4.18	\$177.58
6334	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEENP-60PT0-C1S	Software as a Service (SaaS)	\$302.94	2.30%	\$6.97	\$295.97
6335	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.20	2.30%	\$0.00	\$0.20
6336	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6337	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-12PT0-A1S	Software as a Service (SaaS)	\$2.18	2.30%	\$0.05	\$2.13
6338	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-12PT0-C1S	Software as a Service (SaaS)	\$3.63	2.30%	\$0.08	\$3.55
6339	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.20	2.30%	\$0.00	\$0.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6340	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6341	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-24PT0-A1S	Software as a Service (SaaS)	\$4.36	2.30%	\$0.10	\$4.26
6342	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-24PT0-C1S	Software as a Service (SaaS)	\$7.26	2.30%	\$0.17	\$7.09
6343	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
6344	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
6345	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-36PT0-A1S	Software as a Service (SaaS)	\$5.88	2.30%	\$0.14	\$5.74
6346	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-36PT0-C1S	Software as a Service (SaaS)	\$9.80	2.30%	\$0.23	\$9.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6347	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
6348	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
6349	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-48PT0-A1S	Software as a Service (SaaS)	\$7.84	2.30%	\$0.18	\$7.66
6350	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-48PT0-C1S	Software as a Service (SaaS)	\$13.07	2.30%	\$0.30	\$12.77
6351	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
6352	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
6353	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-60PT0-A1S	Software as a Service (SaaS)	\$9.80	2.30%	\$0.23	\$9.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6354	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMBP-60PT0-C1S	Software as a Service (SaaS)	\$16.34	2.30%	\$0.38	\$15.96
6355	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-12MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
6356	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-12MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
6357	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-12PT0-A1S	Software as a Service (SaaS)	\$29.27	2.30%	\$0.67	\$28.60
6358	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-12PT0-C1S	Software as a Service (SaaS)	\$48.79	2.30%	\$1.12	\$47.67
6359	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-24MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
6360	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-24MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6361	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-24PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
6362	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-24PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
6363	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-36MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
6364	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-36MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
6365	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-36PT0-A1S	Software as a Service (SaaS)	\$79.04	2.30%	\$1.82	\$77.22
6366	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-36PT0-C1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
6367	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-48MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6368	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-48MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
6369	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-48PT0-A1S	Software as a Service (SaaS)	\$105.38	2.30%	\$2.42	\$102.96
6370	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-48PT0-C1S	Software as a Service (SaaS)	\$175.63	2.30%	\$4.04	\$171.59
6371	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-60MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
6372	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-60MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
6373	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-60PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
6374	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AUUEMDB-60PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6375	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-12MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
6376	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-12MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
6377	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
6378	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
6379	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-24MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
6380	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
6381	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6382	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
6383	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-36MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
6384	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
6385	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
6386	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
6387	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-48MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
6388	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6389	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
6390	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
6391	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-60MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
6392	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
6393	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
6394	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUUEMDP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
6395	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) per Device to Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support - 1 User-Subscription-60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUVDU-60MT0-A1S	Software as a Service (SaaS)	\$3.98	2.30%	\$0.09	\$3.89
6396	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Managed Hosting - SaaS Production Support - 1 User - Subscription-60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUVDU-60MT0-C1S	Software as a Service (SaaS)	\$6.64	2.30%	\$0.15	\$6.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6397	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Managed Hosting - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUWFLBP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
6398	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Managed Hosting - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUWFLBP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
6399	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Managed Hosting - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUWFLBP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
6400	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Managed Hosting - Per User - Subscription - 48 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUWFLBP-48MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
6401	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Managed Hosting - Per User - Subscription - 60 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AUWFLBP-60MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
6402	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-12MT0-A1S	Software as a Service (SaaS)	\$7.85	2.30%	\$0.18	\$7.67
6403	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-12MT0-C1S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
6404	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-12PT0-A1S	Software as a Service (SaaS)	\$85.69	2.30%	\$1.97	\$83.72
6405	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-12PT0-C1S	Software as a Service (SaaS)	\$142.81	2.30%	\$3.28	\$139.53

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6406	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-24MT0-A1S	Software as a Service (SaaS)	\$7.85	2.30%	\$0.18	\$7.67
6407	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-24MT0-C1S	Software as a Service (SaaS)	\$13.09	2.30%	\$0.30	\$12.79
6408	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-24PT0-A1S	Software as a Service (SaaS)	\$171.37	2.30%	\$3.94	\$167.43
6409	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-24PT0-C1S	Software as a Service (SaaS)	\$285.62	2.30%	\$6.57	\$279.05
6410	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-36MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33
6411	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-36MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
6412	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-36PT0-A1S	Software as a Service (SaaS)	\$231.35	2.30%	\$5.32	\$226.03
6413	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-36PT0-C1S	Software as a Service (SaaS)	\$385.59	2.30%	\$8.87	\$376.72
6414	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-48MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6415	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-48MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
6416	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-48PT0-A1S	Software as a Service (SaaS)	\$308.47	2.30%	\$7.09	\$301.38
6417	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-48PT0-C1S	Software as a Service (SaaS)	\$514.12	2.30%	\$11.82	\$502.30
6418	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-60MT0-A1S	Software as a Service (SaaS)	\$7.50	2.30%	\$0.17	\$7.33
6419	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-60MT0-C1S	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
6420	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-60PT0-A1S	Software as a Service (SaaS)	\$385.59	2.30%	\$8.87	\$376.72
6421	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Advanced - Latest Mode - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	For Add-on Only. Workspace ONE Advanced (Includes AirWatch). Includes Latest Mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AUWOAP-60PT0-C1S	Software as a Service (SaaS)	\$642.65	2.30%	\$14.78	\$627.87
6422	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-24MT0-A1S	Software as a Service (SaaS)	\$2.75	2.30%	\$0.06	\$2.69

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6423	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-24MT0-C1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
6424	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-36MT0-A1S	Software as a Service (SaaS)	\$2.75	2.30%	\$0.06	\$2.69
6425	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-36MT0-C1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
6426	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-48MT0-A1S	Software as a Service (SaaS)	\$2.75	2.30%	\$0.06	\$2.69
6427	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-48MT0-C1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
6428	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-60MT0-A1S	Software as a Service (SaaS)	\$2.75	2.30%	\$0.06	\$2.69
6429	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWAAB-60MT0-C1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6430	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-24MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76
6431	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-24MT0-C1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6432	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-24MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6433	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-36MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76
6434	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-36MT0-C1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6435	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-36MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6436	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWAAP-48MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6437	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AWAAP-48MT0-C1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6438	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AWAAP-48MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6439	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AWAAP-60MT0-A1S	Software as a Service (SaaS)	\$2.82	2.30%	\$0.06	\$2.76
6440	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AWAAP-60MT0-C1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6441	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Access - Managed Hosting - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WMU-AWAAP-60MT0-F1S	Software as a Service (SaaS)	\$4.70	2.30%	\$0.11	\$4.59
6442	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWFLB-12MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
6443	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWFLB-24MT0-C1S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
6444	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWFLB-24MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6445	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWFLB-36MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
6446	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWFLB-36MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
6447	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AWFLP-12MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
6448	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AWFLP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
6449	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AWFLP-24MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
6450	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AWFLP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
6451	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Managed Hosting - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. Requires existing Workspace ONE UEM managed hosting or latest mode environment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WMU-AWFLP-36MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
6452	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-12MT0-A1S	Software as a Service (SaaS)	\$7.38	2.30%	\$0.17	\$7.21
6453	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-12MT0-C2S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6454	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-12PT0-A1S	Software as a Service (SaaS)	\$88.56	2.30%	\$2.04	\$86.52
6455	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-12PT0-C1S	Software as a Service (SaaS)	\$147.60	2.30%	\$3.39	\$144.21
6456	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-24MT0-A1S	Software as a Service (SaaS)	\$7.38	2.30%	\$0.17	\$7.21
6457	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-24MT0-C1S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6458	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-24MT0-C2S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6459	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-24PT0-A1S	Software as a Service (SaaS)	\$166.49	2.30%	\$3.83	\$162.66
6460	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-24PT0-C1S	Software as a Service (SaaS)	\$277.49	2.30%	\$6.38	\$271.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6461	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-36MT0-A1S	Software as a Service (SaaS)	\$7.38	2.30%	\$0.17	\$7.21
6462	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-36MT0-C1S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6463	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-36MT0-C2S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6464	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-36PT0-A1S	Software as a Service (SaaS)	\$233.80	2.30%	\$5.38	\$228.42
6465	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-36PT0-C1S	Software as a Service (SaaS)	\$389.66	2.30%	\$8.96	\$380.70
6466	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-3PT0-A1S	Software as a Service (SaaS)	\$26.57	2.30%	\$0.61	\$25.96
6467	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-48MT0-A1S	Software as a Service (SaaS)	\$7.38	2.30%	\$0.17	\$7.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6468	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-48MT0-C1S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6469	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-48MT0-C2S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6470	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-48PT0-A1S	Software as a Service (SaaS)	\$311.73	2.30%	\$7.17	\$304.56
6471	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-48PT0-C1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
6472	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-60MT0-A1S	Software as a Service (SaaS)	\$7.38	2.30%	\$0.17	\$7.21
6473	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-60MT0-C1S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02
6474	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-60MT0-C2S	Software as a Service (SaaS)	\$12.30	2.30%	\$0.28	\$12.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6475	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-60PT0-A1S	Software as a Service (SaaS)	\$389.66	2.30%	\$8.96	\$380.70
6476	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOAB-60PT0-C1S	Software as a Service (SaaS)	\$649.44	2.30%	\$14.94	\$634.50
6477	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-12MT0-A1S	Software as a Service (SaaS)	\$7.74	2.30%	\$0.18	\$7.56
6478	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-12MT0-C2S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6479	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-12MT0-F1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6480	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-12PT0-A1S	Software as a Service (SaaS)	\$92.89	2.30%	\$2.14	\$90.75
6481	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-12PT0-C1S	Software as a Service (SaaS)	\$154.81	2.30%	\$3.56	\$151.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6482	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24MT0-A1S	Software as a Service (SaaS)	\$7.74	2.30%	\$0.18	\$7.56
6483	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24MT0-C1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6484	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24MT0-C2S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6485	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24MT0-F1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6486	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24PT0-A1S	Software as a Service (SaaS)	\$174.63	2.30%	\$4.02	\$170.61
6487	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-24PT0-C1S	Software as a Service (SaaS)	\$291.04	2.30%	\$6.69	\$284.35
6488	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36MT0-A1S	Software as a Service (SaaS)	\$7.74	2.30%	\$0.18	\$7.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6489	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36MT0-C1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6490	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36MT0-C2S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6491	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36MT0-F1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6492	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36PT0-A1S	Software as a Service (SaaS)	\$245.22	2.30%	\$5.64	\$239.58
6493	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-36PT0-C1S	Software as a Service (SaaS)	\$408.70	2.30%	\$9.40	\$399.30
6494	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-3PT0-A1S	Software as a Service (SaaS)	\$27.87	2.30%	\$0.64	\$27.23
6495	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-3PT0-C1S	Software as a Service (SaaS)	\$46.44	2.30%	\$1.07	\$45.37

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6496	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48MT0-A1S	Software as a Service (SaaS)	\$7.74	2.30%	\$0.18	\$7.56
6497	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48MT0-C1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6498	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48MT0-C2S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6499	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48MT0-F1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6500	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48PT0-A1S	Software as a Service (SaaS)	\$326.96	2.30%	\$7.52	\$319.44
6501	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-48PT0-C1S	Software as a Service (SaaS)	\$544.93	2.30%	\$12.53	\$532.40
6502	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60MT0-A1S	Software as a Service (SaaS)	\$7.74	2.30%	\$0.18	\$7.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6503	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60MT0-C1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6504	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60MT0-C2S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6505	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60MT0-F1S	Software as a Service (SaaS)	\$12.90	2.30%	\$0.30	\$12.60
6506	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60PT0-A1S	Software as a Service (SaaS)	\$408.70	2.30%	\$9.40	\$399.30
6507	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOAP-60PT0-C1S	Software as a Service (SaaS)	\$681.16	2.30%	\$15.67	\$665.49
6508	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-12MT0-A1S	Software as a Service (SaaS)	\$4.91	2.30%	\$0.11	\$4.80
6509	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-12MT0-C2S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6510	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-12PT0-A1S	Software as a Service (SaaS)	\$58.90	2.30%	\$1.35	\$57.55
6511	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-12PT0-C1S	Software as a Service (SaaS)	\$98.16	2.30%	\$2.26	\$95.90
6512	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-24MT0-A1S	Software as a Service (SaaS)	\$4.91	2.30%	\$0.11	\$4.80
6513	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-24MT0-C1S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6514	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-24MT0-C2S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6515	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-24PT0-A1S	Software as a Service (SaaS)	\$110.72	2.30%	\$2.55	\$108.17
6516	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-24PT0-C1S	Software as a Service (SaaS)	\$184.54	2.30%	\$4.24	\$180.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6517	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-36MT0-A1S	Software as a Service (SaaS)	\$4.91	2.30%	\$0.11	\$4.80
6518	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-36MT0-C1S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6519	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-36MT0-C2S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6520	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-36PT0-A1S	Software as a Service (SaaS)	\$155.49	2.30%	\$3.58	\$151.91
6521	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-36PT0-C1S	Software as a Service (SaaS)	\$259.14	2.30%	\$5.96	\$253.18
6522	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-3PT0-A1S	Software as a Service (SaaS)	\$17.67	2.30%	\$0.41	\$17.26
6523	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-48MT0-A1S	Software as a Service (SaaS)	\$4.91	2.30%	\$0.11	\$4.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6524	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-48MT0-C1S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6525	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-48MT0-C2S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6526	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-48PT0-A1S	Software as a Service (SaaS)	\$207.31	2.30%	\$4.77	\$202.54
6527	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-48PT0-C1S	Software as a Service (SaaS)	\$345.52	2.30%	\$7.95	\$337.57
6528	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-60MT0-A1S	Software as a Service (SaaS)	\$4.91	2.30%	\$0.11	\$4.80
6529	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-60MT0-C1S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99
6530	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-60MT0-C2S	Software as a Service (SaaS)	\$8.18	2.30%	\$0.19	\$7.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6531	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-60PT0-A1S	Software as a Service (SaaS)	\$259.14	2.30%	\$5.96	\$253.18
6532	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Basic Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WMU-AWOSB-60PT0-C1S	Software as a Service (SaaS)	\$431.90	2.30%	\$9.93	\$421.97
6533	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-12MT0-A1S	Software as a Service (SaaS)	\$5.11	2.30%	\$0.12	\$4.99
6534	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-12MT0-C2S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6535	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-12MT0-F1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6536	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-12PT0-A1S	Software as a Service (SaaS)	\$61.37	2.30%	\$1.41	\$59.96
6537	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-12PT0-C1S	Software as a Service (SaaS)	\$102.28	2.30%	\$2.35	\$99.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6538	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24MT0-A1S	Software as a Service (SaaS)	\$5.11	2.30%	\$0.12	\$4.99
6539	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24MT0-C1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6540	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24MT0-C2S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6541	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24MT0-F1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6542	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24PT0-A1S	Software as a Service (SaaS)	\$115.37	2.30%	\$2.65	\$112.72
6543	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-24PT0-C1S	Software as a Service (SaaS)	\$192.29	2.30%	\$4.42	\$187.87
6544	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36MT0-A1S	Software as a Service (SaaS)	\$5.11	2.30%	\$0.12	\$4.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6545	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36MT0-C1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6546	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36MT0-C2S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6547	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36MT0-F1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6548	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36PT0-A1S	Software as a Service (SaaS)	\$162.01	2.30%	\$3.73	\$158.28
6549	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-36PT0-C1S	Software as a Service (SaaS)	\$270.02	2.30%	\$6.21	\$263.81
6550	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-3PT0-A1S	Software as a Service (SaaS)	\$18.41	2.30%	\$0.42	\$17.99
6551	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-3PT0-C1S	Software as a Service (SaaS)	\$30.68	2.30%	\$0.71	\$29.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6552	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48MT0-A1S	Software as a Service (SaaS)	\$5.11	2.30%	\$0.12	\$4.99
6553	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48MT0-C1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6554	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48MT0-C2S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6555	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48MT0-F1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6556	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48PT0-A1S	Software as a Service (SaaS)	\$216.02	2.30%	\$4.97	\$211.05
6557	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-48PT0-C1S	Software as a Service (SaaS)	\$360.03	2.30%	\$8.28	\$351.75
6558	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60MT0-A1S	Software as a Service (SaaS)	\$5.11	2.30%	\$0.12	\$4.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6559	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60MT0-C1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6560	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60MT0-C2S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6561	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60MT0-F1S	Software as a Service (SaaS)	\$8.52	2.30%	\$0.20	\$8.32
6562	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60PT0-A1S	Software as a Service (SaaS)	\$270.02	2.30%	\$6.21	\$263.81
6563	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Managed Hosting - SaaS Production Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WMU-AWOSP-60PT0-C1S	Software as a Service (SaaS)	\$450.03	2.30%	\$10.35	\$439.68
6564	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Subscription Shared Cloud Add On for Workspace ONE Perpetual Hosted (for add on of Shared or Managed Hosting Environments only) - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist Subscription Shared Cloud Add On. Minimum initial purchase of 25 devices. This SKU requires previous purchase of VMware Workspace ONE - Shared or Managed Hosting Environment for Perpetual Licenses. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPD-AARMB-12PT0-C1S	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
6565	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Subscription Shared Cloud Add On for Workspace ONE Perpetual Hosted (for add on of Shared or Managed Hosting Environments only) - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist Subscription Shared Cloud Add On. Minimum initial purchase of 25 devices. This SKU requires previous purchase of VMware Workspace ONE - Shared or Managed Hosting Environment for Perpetual Licenses. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPD-AARMB-36PT0-C1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
6566	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Assist Add On Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LARDB-12PT0-C1S	Software as a Service (SaaS)	\$2.60	2.30%	\$0.06	\$2.54
6567	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Assist Add On Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LARDB-36PT0-C1S	Software as a Service (SaaS)	\$6.86	2.30%	\$0.16	\$6.70
6568	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) - License - Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended. This SKU MUST be purchased in conjunction with VMware Workspace ONE Cloud - Shared or Managed Hosting Environment for Perpetual Licenses.	WPH-LWAAD-1TCT0-C1S	Software	\$114.90	4.00%	\$4.60	\$110.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6569	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User (for add on of Shared or Managed Hosting Environments only) - License - Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. SnS Required & Sold Separately. On premise deployment services recommended. This SKU MUST be purchased in conjunction with VMware Workspace ONE Cloud - Shared or Managed Hosting Environment for Perpetual Licenses.	WPH-LWAAU-1TCT0-C1S	Software	\$223.00	4.00%	\$8.92	\$214.08
6570	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWADB-12PT0-A1S	Software as a Service (SaaS)	\$14.48	2.30%	\$0.33	\$14.15
6571	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWADB-12PT0-C1S	Software as a Service (SaaS)	\$24.13	2.30%	\$0.55	\$23.58
6572	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWADB-36PT0-A1S	Software as a Service (SaaS)	\$38.22	2.30%	\$0.88	\$37.34
6573	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWADB-36PT0-C1S	Software as a Service (SaaS)	\$63.70	2.30%	\$1.47	\$62.23
6574	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWADP-12PT0-A1S	Software as a Service (SaaS)	\$28.73	2.30%	\$0.66	\$28.07
6575	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWADP-12PT0-C1S	Software as a Service (SaaS)	\$28.73	2.30%	\$0.66	\$28.07
6576	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWADP-36PT0-A1S	Software as a Service (SaaS)	\$75.83	2.30%	\$1.74	\$74.09
6577	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWADP-36PT0-C1S	Software as a Service (SaaS)	\$75.83	2.30%	\$1.74	\$74.09
6578	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWAUP-12PT0-C1S	Software as a Service (SaaS)	\$55.75	2.30%	\$1.28	\$54.47
6579	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Advanced (Includes AirWatch) Perpetual: 1 User (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWAUP-36PT0-C1S	Software as a Service (SaaS)	\$147.18	2.30%	\$3.39	\$143.79
6580	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSDB-12PT0-A1S	Software as a Service (SaaS)	\$9.26	2.30%	\$0.21	\$9.05
6581	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSDB-12PT0-C1S	Software as a Service (SaaS)	\$15.44	2.30%	\$0.36	\$15.08
6582	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSDB-36PT0-A1S	Software as a Service (SaaS)	\$24.45	2.30%	\$0.56	\$23.89
6583	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSDB-36PT0-C1S	Software as a Service (SaaS)	\$40.75	2.30%	\$0.94	\$39.81
6584	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWSDP-12PT0-A1S	Software as a Service (SaaS)	\$18.38	2.30%	\$0.42	\$17.96
6585	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWSDP-12PT0-C1S	Software as a Service (SaaS)	\$18.38	2.30%	\$0.42	\$17.96
6586	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWSDP-36PT0-A1S	Software as a Service (SaaS)	\$48.51	2.30%	\$1.12	\$47.39
6587	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Production Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WPH-LWSDP-36PT0-C1S	Software as a Service (SaaS)	\$48.51	2.30%	\$1.12	\$47.39
6588	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) - License - Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended. This SKU MUST be purchased in conjunction with VMware Workspace ONE Cloud - Shared or Managed Hosting Environment for Perpetual Licenses.	WPH-LWSSD-1TCT0-A1S	Software	\$44.10	4.00%	\$1.76	\$42.34

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6589	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 Device (for add on of Shared or Managed Hosting Environments only) - License - Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. SnS Required & Sold Separately. On premise deployment services recommended. This SKU MUST be purchased in conjunction with VMware Workspace ONE Cloud - Shared or Managed Hosting Environment for Perpetual Licenses.	WPH-LWSSD-1TCT0-C1S	Software	\$73.50	4.00%	\$2.94	\$70.56
6590	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User (for add on of Shared or Managed Hosting Environments only) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSUB-12PT0-C1S	Software as a Service (SaaS)	\$26.31	2.30%	\$0.61	\$25.70
6591	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Basic Support/Subscription for VMware Workspace ONE Standard (Includes AirWatch) Perpetual: 1 User (for add on of Shared or Managed Hosting Environments only) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WPH-LWSUB-36PT0-C1S	Software as a Service (SaaS)	\$69.47	2.30%	\$1.60	\$67.87
6592	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-12MT0-A1S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
6593	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-12MT0-C2S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6594	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-12PT0-A1S	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89
6595	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-12PT0-C1S	Software as a Service (SaaS)	\$8.34	2.30%	\$0.19	\$8.15
6596	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-24MT0-A1S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
6597	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-24MT0-C1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6598	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-24MT0-C2S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6599	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-24PT0-A1S	Software as a Service (SaaS)	\$9.41	2.30%	\$0.22	\$9.19
6600	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-24PT0-C1S	Software as a Service (SaaS)	\$15.68	2.30%	\$0.36	\$15.32
6601	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-36MT0-A1S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
6602	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-36MT0-C1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6603	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-36MT0-C2S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6604	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-36PT0-A1S	Software as a Service (SaaS)	\$13.21	2.30%	\$0.30	\$12.91
6605	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-36PT0-C1S	Software as a Service (SaaS)	\$22.02	2.30%	\$0.51	\$21.51
6606	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-48MT0-A1S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
6607	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-48MT0-C1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6608	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-48MT0-C2S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
6609	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-48PT0-A1S	Software as a Service (SaaS)	\$17.61	2.30%	\$0.41	\$17.20
6610	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACCB-48PT0-C1S	Software as a Service (SaaS)	\$29.36	2.30%	\$0.68	\$28.68

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6660	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-36MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
6661	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-36MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
6662	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-48MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
6663	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-48MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
6664	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-60MT0-A1S	Software as a Service (SaaS)	\$1.55	2.30%	\$0.04	\$1.51
6665	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AACSB-60MT0-C1S	Software as a Service (SaaS)	\$2.58	2.30%	\$0.06	\$2.52
6666	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-36MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
6667	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-36MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6668	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-36MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6669	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-48MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
6670	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-48MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6671	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-48MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6672	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-60MT0-A1S	Software as a Service (SaaS)	\$1.60	2.30%	\$0.04	\$1.56
6673	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-60MT0-C1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6674	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AACSP-60MT0-F1S	Software as a Service (SaaS)	\$2.66	2.30%	\$0.06	\$2.60
6675	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-12MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
6676	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-12MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6677	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-12PT0-A1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
6678	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-12PT0-C1S	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
6679	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-24MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
6680	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-24MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6681	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-24MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6682	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-24PT0-A1S	Software as a Service (SaaS)	\$6.97	2.30%	\$0.16	\$6.81
6683	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-24PT0-C1S	Software as a Service (SaaS)	\$11.62	2.30%	\$0.27	\$11.35
6684	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-36MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
6685	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-36MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6686	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-36MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6687	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-36PT0-A1S	Software as a Service (SaaS)	\$9.79	2.30%	\$0.23	\$9.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6688	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-36PT0-C1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
6689	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-48MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
6690	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-48MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6691	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-48MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6692	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-48PT0-A1S	Software as a Service (SaaS)	\$13.05	2.30%	\$0.30	\$12.75
6693	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-48PT0-C1S	Software as a Service (SaaS)	\$21.75	2.30%	\$0.50	\$21.25
6694	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-60MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
6695	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-60MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6696	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-60MT0-C2S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
6697	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-60PT0-A1S	Software as a Service (SaaS)	\$16.32	2.30%	\$0.38	\$15.94
6698	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AARMB-60PT0-C1S	Software as a Service (SaaS)	\$27.19	2.30%	\$0.63	\$26.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6699	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-12MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6700	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-12MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6701	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-12MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6702	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-12PT0-A1S	Software as a Service (SaaS)	\$3.95	2.30%	\$0.09	\$3.86
6703	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-12PT0-C1S	Software as a Service (SaaS)	\$6.59	2.30%	\$0.15	\$6.44
6704	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6705	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6706	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6707	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6708	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24PT0-A1S	Software as a Service (SaaS)	\$7.43	2.30%	\$0.17	\$7.26
6709	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-24PT0-C1S	Software as a Service (SaaS)	\$12.39	2.30%	\$0.28	\$12.11
6710	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6711	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6712	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6713	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6714	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36PT0-A1S	Software as a Service (SaaS)	\$10.44	2.30%	\$0.24	\$10.20
6715	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-36PT0-C1S	Software as a Service (SaaS)	\$17.40	2.30%	\$0.40	\$17.00
6716	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - SaaS - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist SaaS add-on. Requires existing Workspace ONE UEM SaaS environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-3PT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
6717	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-3PT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
6718	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
6719	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6720	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6721	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6722	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48PT0-A1S	Software as a Service (SaaS)	\$13.92	2.30%	\$0.32	\$13.60
6723	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-48PT0-C1S	Software as a Service (SaaS)	\$23.20	2.30%	\$0.53	\$22.67
6724	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60MT0-A1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32

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6725	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60MT0-C1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6726	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60MT0-C2S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6727	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60MT0-F1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
6728	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60PT0-A1S	Software as a Service (SaaS)	\$17.40	2.30%	\$0.40	\$17.00
6729	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AARMP-60PT0-C1S	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33
6730	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABRWB-24MT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
6731	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABRWB-24MT0-C1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
6732	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABRWB-36MT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
6733	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABRWB-36MT0-C1S	Software as a Service (SaaS)	\$2.06	2.30%	\$0.05	\$2.01
6734	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-24MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
6735	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-24MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
6736	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-24MT0-F1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
6737	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-36MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
6738	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-36MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
6739	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ABRWP-36MT0-F1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
6740	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABXAB-24MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
6741	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABXAB-24MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6742	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABXAB-36MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
6743	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ABXAB-36MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
6744	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-24MT0-A1S	Software as a Service (SaaS)	\$0.72	2.30%	\$0.02	\$0.70
6745	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-24MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
6746	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-24MT0-F1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
6747	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-36MT0-A1S	Software as a Service (SaaS)	\$0.72	2.30%	\$0.02	\$0.70
6748	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-36MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
6749	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ABXAP-36MT0-F1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
6750	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-24MT0-A1S	Software as a Service (SaaS)	\$1.70	2.30%	\$0.04	\$1.66
6751	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-24MT0-C1S	Software as a Service (SaaS)	\$2.83	2.30%	\$0.07	\$2.76
6752	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-36MT0-A1S	Software as a Service (SaaS)	\$1.62	2.30%	\$0.04	\$1.58
6753	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-36MT0-C1S	Software as a Service (SaaS)	\$2.70	2.30%	\$0.06	\$2.64
6754	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-48MT0-A1S	Software as a Service (SaaS)	\$1.62	2.30%	\$0.04	\$1.58
6755	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-48MT0-C1S	Software as a Service (SaaS)	\$2.70	2.30%	\$0.06	\$2.64
6756	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-60MT0-A1S	Software as a Service (SaaS)	\$1.62	2.30%	\$0.04	\$1.58
6757	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ACNTB-60MT0-C1S	Software as a Service (SaaS)	\$2.70	2.30%	\$0.06	\$2.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6758	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-24MT0-A1S	Software as a Service (SaaS)	\$1.76	2.30%	\$0.04	\$1.72
6759	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-24MT0-C1S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
6760	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-24MT0-F1S	Software as a Service (SaaS)	\$2.93	2.30%	\$0.07	\$2.86
6761	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-36MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
6762	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-36MT0-C1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6763	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-36MT0-F1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6764	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-48MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
6765	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-48MT0-C1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6766	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-48MT0-F1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6767	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-60MT0-A1S	Software as a Service (SaaS)	\$1.68	2.30%	\$0.04	\$1.64
6768	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-60MT0-C1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6769	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ACNTP-60MT0-F1S	Software as a Service (SaaS)	\$2.79	2.30%	\$0.06	\$2.73
6770	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-12MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
6771	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-12MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6772	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-12PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
6773	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-12PT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6774	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-24MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
6775	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-24MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6776	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-24MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6777	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-24PT0-A1S	Software as a Service (SaaS)	\$135.36	2.30%	\$3.11	\$132.25
6778	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-24PT0-C1S	Software as a Service (SaaS)	\$225.60	2.30%	\$5.19	\$220.41
6779	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-36MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
6780	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-36MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6781	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-36MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6782	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-36PT0-A1S	Software as a Service (SaaS)	\$190.08	2.30%	\$4.37	\$185.71
6783	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-36PT0-C1S	Software as a Service (SaaS)	\$316.80	2.30%	\$7.29	\$309.51
6784	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - SaaS SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-3PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
6785	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-3PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
6786	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-48MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6787	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-48MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6788	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-48MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6789	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-48PT0-A1S	Software as a Service (SaaS)	\$253.44	2.30%	\$5.83	\$247.61
6790	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-48PT0-C1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68
6791	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-60MT0-A1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
6792	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-60MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6793	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-60MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
6794	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-60PT0-A1S	Software as a Service (SaaS)	\$316.80	2.30%	\$7.29	\$309.51
6795	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECAP-60PT0-C1S	Software as a Service (SaaS)	\$528.00	2.30%	\$12.14	\$515.86
6796	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECVP-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
6797	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECVP-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
6798	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECVP-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
6799	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AECVP-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
6800	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEDEB-12MT0-A2S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6844	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-12MT0-A2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
6845	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-12PT0-A1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
6846	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-24MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
6847	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-24MT0-A2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
6848	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-24PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
6849	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-36MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6850	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-36MT0-A2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6851	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-36PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
6852	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-48MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6853	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-48MT0-A2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6854	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-48PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
6855	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-60MT0-A1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6856	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-60MT0-A2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
6857	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AEDUP-60PT0-A1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
6858	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXAB-12MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
6859	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXAB-12MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
6860	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXAB-12PT0-A1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
6861	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXAB-12PT0-C1S	Software as a Service (SaaS)	\$46.46	2.30%	\$1.07	\$45.39
6862	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXAB-24MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6906	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-12MT0-A1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
6907	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-12MT0-C2S	Software as a Service (SaaS)	\$1.77	2.30%	\$0.04	\$1.73
6908	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-12PT0-A1S	Software as a Service (SaaS)	\$11.62	2.30%	\$0.27	\$11.35
6909	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-12PT0-C1S	Software as a Service (SaaS)	\$19.36	2.30%	\$0.45	\$18.91
6910	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-24MT0-A1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
6911	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-24MT0-C1S	Software as a Service (SaaS)	\$1.77	2.30%	\$0.04	\$1.73
6912	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-24MT0-C2S	Software as a Service (SaaS)	\$1.77	2.30%	\$0.04	\$1.73
6913	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-24PT0-A1S	Software as a Service (SaaS)	\$23.23	2.30%	\$0.53	\$22.70
6914	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-24PT0-C1S	Software as a Service (SaaS)	\$38.72	2.30%	\$0.89	\$37.83
6915	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-36MT0-A1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6916	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-36MT0-C1S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6917	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-36MT0-C2S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6918	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-36PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
6919	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-36PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
6920	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-3PT0-A1S	Software as a Service (SaaS)	\$3.48	2.30%	\$0.08	\$3.40
6921	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-3PT0-C1S	Software as a Service (SaaS)	\$5.81	2.30%	\$0.13	\$5.68
6922	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-48MT0-A1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
6923	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-48MT0-C1S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6924	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-48MT0-C2S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6925	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-48PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6926	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-48PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
6927	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-60MT0-A1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
6928	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-60MT0-C1S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6929	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-60MT0-C2S	Software as a Service (SaaS)	\$1.69	2.30%	\$0.04	\$1.65
6930	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-60PT0-A1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
6931	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXEB-60PT0-C1S	Software as a Service (SaaS)	\$87.12	2.30%	\$2.00	\$85.12
6932	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-12MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
6933	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-12MT0-C2S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
6934	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-12MT0-F1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
6935	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-12PT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6936	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-12PT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
6937	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
6938	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
6939	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24MT0-C2S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
6940	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24MT0-F1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
6941	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24PT0-A1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
6942	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-24PT0-C1S	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
6943	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36MT0-A1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
6944	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36MT0-C1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6945	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36MT0-C2S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6946	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36MT0-F1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6947	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
6948	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-36PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
6949	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-3PT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
6950	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-3PT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
6951	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48MT0-A1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
6952	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48MT0-C1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6953	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48MT0-C2S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6954	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48MT0-F1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6955	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
6956	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-48PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
6957	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60MT0-A1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
6958	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60MT0-C1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6959	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60MT0-C2S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6960	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60MT0-F1S	Software as a Service (SaaS)	\$1.75	2.30%	\$0.04	\$1.71
6961	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60PT0-A1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
6962	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AEXEP-60PT0-C1S	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
6963	EMM	EXPRESS	AIRWATCH CLOUD	Academic VMware Workspace ONE Express+ - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provides Basic Mobile Device Management, Windows 10 Management, native email configuration and Application Management with App Catalog. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXPB-24MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
6964	EMM	EXPRESS	AIRWATCH CLOUD	VMware Workspace ONE Express+ - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provides Basic Mobile Device Management, Windows 10 Management, native email configuration and Application Management with App Catalog. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXPB-24MT0-C1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
6965	EMM	EXPRESS	AIRWATCH CLOUD	Academic VMware Workspace ONE Express+ - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provides Basic Mobile Device Management, Windows 10 Management, native email configuration and Application Management with App Catalog. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXPB-36MT0-A1S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
6966	EMM	EXPRESS	AIRWATCH CLOUD	VMware Workspace ONE Express+ - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provides Basic Mobile Device Management, Windows 10 Management, native email configuration and Application Management with App Catalog. Minimum initial purchase of 10 devices. Maximum purchase and total device limit of 3,000 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AEXPB-36MT0-C1S	Software as a Service (SaaS)	\$2.74	2.30%	\$0.06	\$2.68
6967	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AFLWB-12MT0-A1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
6968	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AFLWB-12MT0-C2S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
6969	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AFLWB-12PT0-A1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
6970	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Frontline Worker Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AFLWB-12PT0-C1S	Software as a Service (SaaS)	\$8.71	2.30%	\$0.20	\$8.51
6971	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Frontline Worker Add-On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AFLWB-24MT0-A1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7073	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AK12B-24MT0-A1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
7074	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AK12B-36MT0-A1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
7075	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AK12P-24MT0-A1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
7076	EMM	STANDALONE MDM	AIRWATCH CLOUD	Academic VMware Workspace ONE K-12 - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	For add-ons or renewals only. Academic VMware Workspace ONE K-12 Educational Institutions. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AK12P-36MT0-A1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
7077	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMAWB-24MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
7078	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMAWB-24MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
7079	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMAWB-36MT0-A1S	Software as a Service (SaaS)	\$0.31	2.30%	\$0.01	\$0.30
7080	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMAWB-36MT0-C1S	Software as a Service (SaaS)	\$0.52	2.30%	\$0.01	\$0.51
7081	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-24MT0-A1S	Software as a Service (SaaS)	\$0.36	2.30%	\$0.01	\$0.35
7082	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-24MT0-C1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
7083	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-24MT0-F1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
7084	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-36MT0-A1S	Software as a Service (SaaS)	\$0.36	2.30%	\$0.01	\$0.35
7085	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-36MT0-C1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
7086	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Application Wrapping Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Provide the ability to wrap applications or inject applications with AirWatch security capabilities. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMAWP-36MT0-F1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
7087	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-12MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
7088	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-12MT0-C2S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
7089	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-12PT0-A1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7090	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-12PT0-C1S	Software as a Service (SaaS)	\$34.85	2.30%	\$0.80	\$34.05
7091	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-24MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
7092	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-24MT0-C1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
7093	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-24MT0-C2S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
7094	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-24PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
7095	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-24PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
7096	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-36MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
7097	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-36MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7098	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-36MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7099	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-36PT0-A1S	Software as a Service (SaaS)	\$56.46	2.30%	\$1.30	\$55.16
7100	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-36PT0-C1S	Software as a Service (SaaS)	\$94.10	2.30%	\$2.16	\$91.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7101	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-3PT0-A1S	Software as a Service (SaaS)	\$6.27	2.30%	\$0.14	\$6.13
7102	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-3PT0-C1S	Software as a Service (SaaS)	\$10.46	2.30%	\$0.24	\$10.22
7103	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-48MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
7104	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-48MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7105	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-48MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7106	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-48PT0-A1S	Software as a Service (SaaS)	\$75.28	2.30%	\$1.73	\$73.55
7107	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-48PT0-C1S	Software as a Service (SaaS)	\$125.46	2.30%	\$2.89	\$122.57
7108	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-60MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
7109	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-60MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7110	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-60MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
7111	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-60PT0-A1S	Software as a Service (SaaS)	\$94.10	2.30%	\$2.16	\$91.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7112	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMDMB-60PT0-C1S	Software as a Service (SaaS)	\$156.83	2.30%	\$3.61	\$153.22
7113	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-12MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
7114	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-12MT0-C2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
7115	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-12MT0-F1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
7116	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
7117	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
7118	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
7119	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24MT0-C1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
7120	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24MT0-C2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
7121	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24MT0-F1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
7122	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
7123	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
7124	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMDMP-36MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7125	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-36MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7126	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-36MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7127	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-36MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7128	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
7129	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
7130	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-3PT0-A1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
7131	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-3PT0-C1S	Software as a Service (SaaS)	\$10.80	2.30%	\$0.25	\$10.55
7132	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
7133	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7134	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7135	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7136	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
7137	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-48PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7138	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
7139	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7140	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7141	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
7142	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
7143	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AMDMP-60PT0-C1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
7144	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-12MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
7145	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-12MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
7146	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-12PT0-A1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
7147	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-12PT0-C1S	Software as a Service (SaaS)	\$46.46	2.30%	\$1.07	\$45.39
7148	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-24MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7149	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-24MT0-C1S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
7150	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-24MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
7151	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-24PT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
7152	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-24PT0-C1S	Software as a Service (SaaS)	\$92.93	2.30%	\$2.14	\$90.79
7153	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-36MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
7154	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-36MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7155	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-36MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7156	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-36PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
7157	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-36PT0-C1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
7158	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-3PT0-A1S	Software as a Service (SaaS)	\$6.27	2.30%	\$0.14	\$6.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7159	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-3PT0-C1S	Software as a Service (SaaS)	\$10.46	2.30%	\$0.24	\$10.22
7160	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-48MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
7161	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-48MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7162	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-48MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7163	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-48PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
7164	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-48PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42
7165	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-60MT0-A1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
7166	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-60MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7167	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-60MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
7168	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-60PT0-A1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7169	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AMMEB-60PT0-C1S	Software as a Service (SaaS)	\$209.09	2.30%	\$4.81	\$204.28
7170	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-12MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7171	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-12MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
7172	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-12MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
7173	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
7174	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-12PT0-C1S	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
7175	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7176	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
7177	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
7178	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24MT0-F1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7179	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24PT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
7180	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-24PT0-C1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
7181	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7182	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7183	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7184	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7185	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
7186	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-36PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
7187	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-3PT0-A1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
7188	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-3PT0-C1S	Software as a Service (SaaS)	\$10.80	2.30%	\$0.25	\$10.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7189	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7190	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7191	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7192	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7193	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
7194	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-48PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
7195	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7196	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7197	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
7198	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60MT0-F1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7199	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
7200	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMMEP-60PT0-C1S	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
7201	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-12MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
7202	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-12PT0-A1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
7203	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
7204	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-24MT0-C1S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
7205	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-24MT0-C2S	Software as a Service (SaaS)	\$4.95	2.30%	\$0.11	\$4.84
7206	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-24PT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
7207	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
7208	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-36MT0-C1S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
7209	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-36MT0-C2S	Software as a Service (SaaS)	\$4.73	2.30%	\$0.11	\$4.62
7210	MOBILE WO	MOBILE WO MOBILE THREAT DEFENSE	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Must be purchased for entire mobile deployment. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-36PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
7211	EMM	RUGGED	AIRWATCH CLOUD	VMware Workspace ONE Mobile Threat Defense Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AMTDP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
7212	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ANBKB-48MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
7213	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ANBKB-48MT0-C1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
7214	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ANBKB-60MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
7215	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ANBKB-60MT0-C1S	Software as a Service (SaaS)	\$0.94	2.30%	\$0.02	\$0.92
7216	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-48MT0-A1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7217	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-48MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
7218	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-48MT0-F1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
7219	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-60MT0-A1S	Software as a Service (SaaS)	\$0.60	2.30%	\$0.01	\$0.59
7220	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-60MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
7221	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-ANBKP-60MT0-F1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
7222	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-12MT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
7223	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-12MT0-C2S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
7224	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-12PT0-A1S	Software as a Service (SaaS)	\$8.36	2.30%	\$0.19	\$8.17
7225	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-12PT0-C1S	Software as a Service (SaaS)	\$13.94	2.30%	\$0.32	\$13.62
7226	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-24MT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
7227	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-24MT0-C1S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
7228	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-24MT0-C2S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
7229	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-24PT0-A1S	Software as a Service (SaaS)	\$16.73	2.30%	\$0.38	\$16.35
7230	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-24PT0-C1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
7231	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-36MT0-A1S	Software as a Service (SaaS)	\$0.73	2.30%	\$0.02	\$0.71
7232	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-36MT0-C1S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
7233	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-36MT0-C2S	Software as a Service (SaaS)	\$1.22	2.30%	\$0.03	\$1.19
7234	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-36PT0-A1S	Software as a Service (SaaS)	\$22.58	2.30%	\$0.52	\$22.06
7235	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ARSAB-36PT0-C1S	Software as a Service (SaaS)	\$37.64	2.30%	\$0.87	\$36.77

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7258	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-36PT0-A1S	Software as a Service (SaaS)	\$23.33	2.30%	\$0.54	\$22.79
7259	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-36PT0-C1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
7260	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-48MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
7261	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-48MT0-C1S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
7262	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-48MT0-C2S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
7263	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-48PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
7264	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-48PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
7265	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-60MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
7266	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-60MT0-C1S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
7267	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-60MT0-C2S	Software as a Service (SaaS)	\$1.26	2.30%	\$0.03	\$1.23
7268	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-60PT0-A1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99
7269	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ARSAP-60PT0-C1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
7270	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-12PT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7271	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-12PT0-C1S	Software as a Service (SaaS)	\$7.49	2.30%	\$0.17	\$7.32
7272	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-24MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
7273	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-24PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76
7274	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-24PT0-C1S	Software as a Service (SaaS)	\$14.98	2.30%	\$0.34	\$14.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7275	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-36MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7276	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-36PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
7277	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-36PT0-C1S	Software as a Service (SaaS)	\$20.22	2.30%	\$0.47	\$19.75
7278	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-48MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7279	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-48PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
7280	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-48PT0-C1S	Software as a Service (SaaS)	\$26.96	2.30%	\$0.62	\$26.34
7281	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-60MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7282	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-60PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
7283	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAAP-60PT0-C1S	Software as a Service (SaaS)	\$33.71	2.30%	\$0.78	\$32.93
7284	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-12PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7285	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-12PT0-C1S	Software as a Service (SaaS)	\$31.90	2.30%	\$0.73	\$31.17
7286	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-24MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
7287	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-24PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
7288	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-24PT0-C1S	Software as a Service (SaaS)	\$63.80	2.30%	\$1.47	\$62.33
7289	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-36MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
7290	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
7291	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-36PT0-C1S	Software as a Service (SaaS)	\$86.13	2.30%	\$1.98	\$84.15
7292	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-48MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
7293	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
7294	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-48PT0-C1S	Software as a Service (SaaS)	\$114.84	2.30%	\$2.64	\$112.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7295	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-60MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
7296	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
7297	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPADP-60PT0-C1S	Software as a Service (SaaS)	\$143.55	2.30%	\$3.30	\$140.25
7298	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-12PT0-A1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
7299	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7300	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-24PT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
7301	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-36MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7302	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-36PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
7303	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-48MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7304	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-48PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
7305	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7306	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAEP-60PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
7307	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPSAP-12PT0-A1S	Software as a Service (SaaS)	\$34.61	2.30%	\$0.80	\$33.81
7308	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPSAP-12PT0-C1S	Software as a Service (SaaS)	\$57.68	2.30%	\$1.33	\$56.35
7309	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPSAP-24MT0-A1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
7310	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPSAP-24MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7347	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPUAP-60MT0-C1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
7348	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPUAP-60MT0-F1S	Software as a Service (SaaS)	\$4.81	2.30%	\$0.11	\$4.70
7349	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPUAP-60PT0-A1S	Software as a Service (SaaS)	\$152.28	2.30%	\$3.50	\$148.78
7350	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (Perpetual) to VMware Workspace ONE Advanced - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAPUAP-60PT0-C1S	Software as a Service (SaaS)	\$143.55	2.30%	\$3.30	\$140.25
7351	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
7352	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-12PT0-C1S	Software as a Service (SaaS)	\$31.90	2.30%	\$0.73	\$31.17
7353	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
7354	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
7355	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-24PT0-C1S	Software as a Service (SaaS)	\$63.80	2.30%	\$1.47	\$62.33
7356	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7357	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7358	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-36PT0-C1S	Software as a Service (SaaS)	\$86.13	2.30%	\$1.98	\$84.15
7359	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7360	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
7361	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-48PT0-C1S	Software as a Service (SaaS)	\$114.84	2.30%	\$2.64	\$112.20
7362	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7363	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
7364	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPAUP-60PT0-C1S	Software as a Service (SaaS)	\$143.55	2.30%	\$3.30	\$140.25
7365	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPCUSEVP-48MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7366	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPCUSEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7367	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPCUSEVP-60MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7368	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPCUSEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7369	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-12PT0-A1S	Software as a Service (SaaS)	\$11.52	2.30%	\$0.26	\$11.26
7370	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-24MT0-A1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
7371	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-24PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
7372	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-36MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7373	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-36PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
7374	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-48MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7375	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-48PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
7376	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-60MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7377	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPP-60PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
7378	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-12PT0-A1S	Software as a Service (SaaS)	\$11.52	2.30%	\$0.26	\$11.26
7379	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-24MT0-A1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
7380	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-24PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
7381	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-36MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7382	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-36PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7383	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-48MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7384	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-48PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
7385	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-60MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7386	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPKPSP-60PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
7387	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-36MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7388	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-36MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
7389	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7390	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-48MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
7391	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-60MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7392	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-60MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
7393	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38

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7394	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA EVP-48MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7395	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA EVP-60MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7396	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA EVP-60MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7397	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-36MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7398	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-36MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
7399	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-48MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7400	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-48MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
7401	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-60MT0-A1S	Software as a Service (SaaS)	\$4.80	2.30%	\$0.11	\$4.69
7402	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUA SEP-60MT0-C1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7403	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7404	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUEEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7405	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUEEVP-60MT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7406	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSD-ASUPNUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7407	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-12PT0-A1S	Software as a Service (SaaS)	\$11.52	2.30%	\$0.26	\$11.26
7408	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-24MT0-A1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
7409	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-24PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
7410	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-36MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7411	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-36PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
7412	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-48MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7413	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-48PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
7414	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-60MT0-A1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
7415	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSEP-60PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
7416	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7417	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-12PT0-C1S	Software as a Service (SaaS)	\$19.80	2.30%	\$0.46	\$19.34
7418	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-24MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7419	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
7420	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-24PT0-C1S	Software as a Service (SaaS)	\$39.60	2.30%	\$0.91	\$38.69
7421	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-36MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7422	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
7423	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-36PT0-C1S	Software as a Service (SaaS)	\$53.46	2.30%	\$1.23	\$52.23
7424	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-48MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7425	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
7426	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-48PT0-C1S	Software as a Service (SaaS)	\$71.28	2.30%	\$1.64	\$69.64
7427	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-60MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
7428	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSMP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7429	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPMP-60PT0-C1S	Software as a Service (SaaS)	\$89.10	2.30%	\$2.05	\$87.05
7430	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-12PT0-A1S	Software as a Service (SaaS)	\$21.75	2.30%	\$0.50	\$21.25
7431	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-12PT0-C1S	Software as a Service (SaaS)	\$36.26	2.30%	\$0.83	\$35.43
7432	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-24MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
7433	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-24MT0-C1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7434	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-24MT0-F1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7435	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-24PT0-A1S	Software as a Service (SaaS)	\$40.90	2.30%	\$0.94	\$39.96
7436	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-24PT0-C1S	Software as a Service (SaaS)	\$68.16	2.30%	\$1.57	\$66.59
7437	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-36MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
7438	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-36MT0-C1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7439	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-36MT0-F1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7440	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-36PT0-A1S	Software as a Service (SaaS)	\$57.43	2.30%	\$1.32	\$56.11
7441	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-36PT0-C1S	Software as a Service (SaaS)	\$95.72	2.30%	\$2.20	\$93.52
7442	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-48MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
7443	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-48MT0-C1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7444	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-48MT0-F1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7445	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-48PT0-A1S	Software as a Service (SaaS)	\$76.57	2.30%	\$1.76	\$74.81
7446	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-ASUPSPSSP-48PT0-C1S	Software as a Service (SaaS)	\$127.62	2.30%	\$2.94	\$124.68

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7465	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-48MT0-C1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7466	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-48MT0-F1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7467	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-48PT0-A1S	Software as a Service (SaaS)	\$76.57	2.30%	\$1.76	\$74.81
7468	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-48PT0-C1S	Software as a Service (SaaS)	\$71.28	2.30%	\$1.64	\$69.64
7469	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-60MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
7470	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-60MT0-C1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7471	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-60MT0-F1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
7472	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-60PT0-A1S	Software as a Service (SaaS)	\$95.72	2.30%	\$2.20	\$93.52
7473	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSPUSP-60PT0-C1S	Software as a Service (SaaS)	\$89.10	2.30%	\$2.05	\$87.05
7474	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
7475	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-12PT0-C1S	Software as a Service (SaaS)	\$31.90	2.30%	\$0.73	\$31.17
7476	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
7477	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
7478	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-24PT0-C1S	Software as a Service (SaaS)	\$63.80	2.30%	\$1.47	\$62.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7479	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7480	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
7481	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-36PT0-C1S	Software as a Service (SaaS)	\$86.13	2.30%	\$1.98	\$84.15
7482	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7483	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
7484	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-48PT0-C1S	Software as a Service (SaaS)	\$114.84	2.30%	\$2.64	\$112.20
7485	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
7486	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
7487	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-ASUPSUP-60PT0-C1S	Software as a Service (SaaS)	\$143.55	2.30%	\$3.30	\$140.25
7488	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ATELB-24MT0-A1S	Software as a Service (SaaS)	\$0.62	2.30%	\$0.01	\$0.61
7489	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-ATELB-24MT0-C1S	Software as a Service (SaaS)	\$1.03	2.30%	\$0.02	\$1.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7513	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-48MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
7514	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-48MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
7515	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-48PT0-A1S	Software as a Service (SaaS)	\$8.70	2.30%	\$0.20	\$8.50
7516	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-48PT0-C1S	Software as a Service (SaaS)	\$14.50	2.30%	\$0.33	\$14.17
7517	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-60MT0-A1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
7518	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-60MT0-C1S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
7519	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-60MT0-C2S	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29
7520	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-60PT0-A1S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
7521	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUABP-60PT0-C1S	Software as a Service (SaaS)	\$18.13	2.30%	\$0.42	\$17.71
7522	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEA-60MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7523	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEA-60MT0-C1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7524	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-12MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7525	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-12MT0-C2S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7526	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-12PT0-A1S	Software as a Service (SaaS)	\$31.61	2.30%	\$0.73	\$30.88
7527	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-12PT0-C1S	Software as a Service (SaaS)	\$52.68	2.30%	\$1.21	\$51.47
7528	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-24MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7529	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-24MT0-C1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7530	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-24MT0-C2S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7531	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-24PT0-A1S	Software as a Service (SaaS)	\$59.43	2.30%	\$1.37	\$58.06
7532	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-24PT0-C1S	Software as a Service (SaaS)	\$99.04	2.30%	\$2.28	\$96.76
7533	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-36MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7534	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-36MT0-C1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7535	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-36MT0-C2S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7536	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-36PT0-A1S	Software as a Service (SaaS)	\$83.45	2.30%	\$1.92	\$81.53
7537	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-36PT0-C1S	Software as a Service (SaaS)	\$139.08	2.30%	\$3.20	\$135.88
7538	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-48MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7539	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-48MT0-C1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7540	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-48MT0-C2S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7541	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-48PT0-A1S	Software as a Service (SaaS)	\$111.27	2.30%	\$2.56	\$108.71
7542	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-48PT0-C1S	Software as a Service (SaaS)	\$185.44	2.30%	\$4.27	\$181.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7543	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-60MT0-A1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
7544	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-60MT0-C1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7545	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-60MT0-C2S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
7546	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-60PT0-A1S	Software as a Service (SaaS)	\$139.08	2.30%	\$3.20	\$135.88
7547	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEC-60PT0-C1S	Software as a Service (SaaS)	\$231.80	2.30%	\$5.33	\$226.47
7548	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEU-48MT0-A1S	Software as a Service (SaaS)	\$9.24	2.30%	\$0.21	\$9.03
7549	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEU-48MT0-C1S	Software as a Service (SaaS)	\$15.39	2.30%	\$0.35	\$15.04
7550	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEU-60MT0-A1S	Software as a Service (SaaS)	\$9.24	2.30%	\$0.21	\$9.03
7551	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEU-60MT0-C1S	Software as a Service (SaaS)	\$15.39	2.30%	\$0.35	\$15.04
7552	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEV-60MT0-A1S	Software as a Service (SaaS)	\$9.24	2.30%	\$0.21	\$9.03
7553	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAEV-60MT0-C1S	Software as a Service (SaaS)	\$15.39	2.30%	\$0.35	\$15.04
7554	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-12MT0-A1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
7555	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-12MT0-C2S	Software as a Service (SaaS)	\$0.40	2.30%	\$0.01	\$0.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7556	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-12PT0-A1S	Software as a Service (SaaS)	\$2.60	2.30%	\$0.06	\$2.54
7557	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-12PT0-C1S	Software as a Service (SaaS)	\$4.34	2.30%	\$0.10	\$4.24
7558	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-24MT0-A1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
7559	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-24MT0-C1S	Software as a Service (SaaS)	\$0.40	2.30%	\$0.01	\$0.39
7560	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-24MT0-C2S	Software as a Service (SaaS)	\$0.40	2.30%	\$0.01	\$0.39
7561	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-24PT0-A1S	Software as a Service (SaaS)	\$5.21	2.30%	\$0.12	\$5.09
7562	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-24PT0-C1S	Software as a Service (SaaS)	\$8.68	2.30%	\$0.20	\$8.48
7563	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-36MT0-A1S	Software as a Service (SaaS)	\$0.23	2.30%	\$0.01	\$0.22
7564	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-36MT0-C1S	Software as a Service (SaaS)	\$0.38	2.30%	\$0.01	\$0.37
7565	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-36MT0-C2S	Software as a Service (SaaS)	\$0.38	2.30%	\$0.01	\$0.37
7566	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Express to Workspace ONE Mobile Essentials - SaaS - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-36PT0-A1S	Software as a Service (SaaS)	\$7.03	2.30%	\$0.16	\$6.87
7567	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE MDM Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile and rugged devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUAEXMDB-36PT0-C1S	Software as a Service (SaaS)	\$11.72	2.30%	\$0.27	\$11.45
7568	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7569	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
7570	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
7571	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
7572	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
7573	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
7574	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7575	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
7576	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
7577	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAPHSUEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
7578	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
7579	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-12MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7580	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-12PT0-A1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
7581	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-12PT0-C1S	Software as a Service (SaaS)	\$0.41	2.30%	\$0.01	\$0.40
7582	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
7583	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-24MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7584	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-24MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7585	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-24PT0-A1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
7586	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-24PT0-C1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
7587	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
7588	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-36MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7589	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-36MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7590	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-36PT0-A1S	Software as a Service (SaaS)	\$0.65	2.30%	\$0.01	\$0.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7591	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-36PT0-C1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
7592	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
7593	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-48MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7594	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-48MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7595	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-48PT0-A1S	Software as a Service (SaaS)	\$0.87	2.30%	\$0.02	\$0.85
7596	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-48PT0-C1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
7597	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-60MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
7598	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-60MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7599	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-60MT0-C2S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7600	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-60PT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
7601	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Assist Add On. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUASBP-60PT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
7602	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to Workspace ONE Enterprise for VDI (Horizon Enterprise) Per Device Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAVD-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
7603	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per Device - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUAVD-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
7604	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-12MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
7605	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-12MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
7606	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-12PT0-A1S	Software as a Service (SaaS)	\$32.75	2.30%	\$0.75	\$32.00
7607	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-12PT0-C1S	Software as a Service (SaaS)	\$54.59	2.30%	\$1.26	\$53.33
7608	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-24MT0-A1S	Software as a Service (SaaS)	\$2.73	2.30%	\$0.06	\$2.67
7609	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-24MT0-C1S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45
7610	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUCAB-24MT0-C2S	Software as a Service (SaaS)	\$4.55	2.30%	\$0.10	\$4.45

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7712	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUCUD-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
7713	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise for VDI Per Device - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUCUD-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
7714	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-12MT0-A1S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
7715	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-12MT0-C1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
7716	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-12PT0-A1S	Software as a Service (SaaS)	\$8.71	2.30%	\$0.20	\$8.51
7717	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-12PT0-C1S	Software as a Service (SaaS)	\$14.52	2.30%	\$0.33	\$14.19
7718	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-24MT0-A1S	Software as a Service (SaaS)	\$0.80	2.30%	\$0.02	\$0.78
7719	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-24MT0-C1S	Software as a Service (SaaS)	\$1.33	2.30%	\$0.03	\$1.30
7720	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-24PT0-A1S	Software as a Service (SaaS)	\$17.42	2.30%	\$0.40	\$17.02
7721	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-24PT0-C1S	Software as a Service (SaaS)	\$29.04	2.30%	\$0.67	\$28.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7722	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-36MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
7723	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-36MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
7724	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-36PT0-A1S	Software as a Service (SaaS)	\$23.52	2.30%	\$0.54	\$22.98
7725	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-36PT0-C1S	Software as a Service (SaaS)	\$39.20	2.30%	\$0.90	\$38.30
7726	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-48MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
7727	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-48MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24
7728	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-48PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
7729	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-48PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
7730	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-60MT0-A1S	Software as a Service (SaaS)	\$0.76	2.30%	\$0.02	\$0.74
7731	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-60MT0-C1S	Software as a Service (SaaS)	\$1.27	2.30%	\$0.03	\$1.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7732	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-60PT0-A1S	Software as a Service (SaaS)	\$39.20	2.30%	\$0.90	\$38.30
7733	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUDEUEB-60PT0-C1S	Software as a Service (SaaS)	\$65.34	2.30%	\$1.50	\$63.84
7734	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
7735	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
7736	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
7737	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
7738	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
7739	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
7740	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
7741	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7742	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
7743	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
7744	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$24.30	2.30%	\$0.56	\$23.74
7745	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
7746	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
7747	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28
7748	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
7749	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
7750	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
7751	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$1.31	2.30%	\$0.03	\$1.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7752	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
7753	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$67.50	2.30%	\$1.55	\$65.95
7754	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-12MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7755	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-12MT0-C2S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7756	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-12PT0-A1S	Software as a Service (SaaS)	\$40.78	2.30%	\$0.94	\$39.84
7757	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-12PT0-C1S	Software as a Service (SaaS)	\$40.78	2.30%	\$0.94	\$39.84
7758	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-24MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7759	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-24MT0-C1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7760	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-24MT0-C2S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7761	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-24PT0-A1S	Software as a Service (SaaS)	\$76.67	2.30%	\$1.76	\$74.91
7762	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-24PT0-C1S	Software as a Service (SaaS)	\$76.67	2.30%	\$1.76	\$74.91
7763	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-36MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7764	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-36MT0-C1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7765	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-36MT0-C2S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
7766	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-36PT0-A1S	Software as a Service (SaaS)	\$107.66	2.30%	\$2.48	\$105.18
7767	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEAB-36PT0-C1S	Software as a Service (SaaS)	\$107.66	2.30%	\$2.48	\$105.18
7768	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEDEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7807	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUEUDUP-60PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
7808	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
7809	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
7810	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-12PT0-A1S	Software as a Service (SaaS)	\$16.26	2.30%	\$0.37	\$15.89
7811	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-12PT0-C1S	Software as a Service (SaaS)	\$27.10	2.30%	\$0.62	\$26.48
7812	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
7813	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
7814	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-24PT0-A1S	Software as a Service (SaaS)	\$32.52	2.30%	\$0.75	\$31.77
7815	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-24PT0-C1S	Software as a Service (SaaS)	\$54.21	2.30%	\$1.25	\$52.96
7816	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7817	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-36MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
7818	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-36PT0-A1S	Software as a Service (SaaS)	\$43.91	2.30%	\$1.01	\$42.90
7819	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-36PT0-C1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50
7820	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
7821	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-48MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
7822	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-48PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
7823	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-48PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
7824	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
7825	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-60MT0-C1S	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
7826	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-60PT0-A1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7827	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEDEB-60PT0-C1S	Software as a Service (SaaS)	\$121.97	2.30%	\$2.81	\$119.16
7828	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
7829	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-12MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
7830	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$16.80	2.30%	\$0.39	\$16.41
7831	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
7832	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
7833	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$2.57	2.30%	\$0.06	\$2.51
7834	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$33.60	2.30%	\$0.77	\$32.83
7835	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
7836	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7837	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
7838	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$45.36	2.30%	\$1.04	\$44.32
7839	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
7840	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
7841	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
7842	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
7843	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
7844	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
7845	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$2.45	2.30%	\$0.06	\$2.39
7846	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7847	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEEEDP-60PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
7848	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-12MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
7849	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-12MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
7850	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-12PT0-A1S	Software as a Service (SaaS)	\$9.29	2.30%	\$0.21	\$9.08
7851	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-12PT0-C1S	Software as a Service (SaaS)	\$15.49	2.30%	\$0.36	\$15.13
7852	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-24MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
7853	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-24MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
7854	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-24PT0-A1S	Software as a Service (SaaS)	\$18.59	2.30%	\$0.43	\$18.16
7855	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-24PT0-C1S	Software as a Service (SaaS)	\$30.98	2.30%	\$0.71	\$30.27
7856	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-36MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
7857	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-36MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7858	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-36PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
7859	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-36PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
7860	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-48MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
7861	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-48MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
7862	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-48PT0-A1S	Software as a Service (SaaS)	\$33.45	2.30%	\$0.77	\$32.68
7863	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-48PT0-C1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
7864	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-60MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
7865	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-60MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
7866	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-60PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
7867	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEB-60PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
7868	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7869	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
7870	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
7871	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
7872	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
7873	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
7874	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76
7875	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
7876	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
7877	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7878	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
7879	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7880	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
7881	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7882	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
7883	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
7884	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
7885	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
7886	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
7887	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
7888	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-03PT0-A1S	Software as a Service (SaaS)	\$10.98	2.30%	\$0.25	\$10.73
7889	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-03PT0-C1S	Software as a Service (SaaS)	\$18.30	2.30%	\$0.42	\$17.88
7890	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-12MT0-A1S	Software as a Service (SaaS)	\$3.35	2.30%	\$0.08	\$3.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7891	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-12MT0-C2S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
7892	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-12PT0-A1S	Software as a Service (SaaS)	\$36.59	2.30%	\$0.84	\$35.75
7893	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-12PT0-C1S	Software as a Service (SaaS)	\$60.98	2.30%	\$1.40	\$59.58
7894	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-24MT0-A1S	Software as a Service (SaaS)	\$3.35	2.30%	\$0.08	\$3.27
7895	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-24MT0-C1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
7896	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-24MT0-C2S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
7897	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-24PT0-A1S	Software as a Service (SaaS)	\$73.18	2.30%	\$1.68	\$71.50
7898	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-24PT0-C1S	Software as a Service (SaaS)	\$121.97	2.30%	\$2.81	\$119.16
7899	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-36MT0-A1S	Software as a Service (SaaS)	\$3.20	2.30%	\$0.07	\$3.13
7900	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-36MT0-C1S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7901	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-36MT0-C2S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22
7902	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-36PT0-A1S	Software as a Service (SaaS)	\$98.79	2.30%	\$2.27	\$96.52
7903	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-36PT0-C1S	Software as a Service (SaaS)	\$164.66	2.30%	\$3.79	\$160.87
7904	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-48MT0-A1S	Software as a Service (SaaS)	\$3.20	2.30%	\$0.07	\$3.13
7905	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-48MT0-C1S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22
7906	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-48MT0-C2S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22
7907	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-48PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
7908	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-48PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
7909	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-60MT0-A1S	Software as a Service (SaaS)	\$3.20	2.30%	\$0.07	\$3.13
7910	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-60MT0-C1S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7911	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-60MT0-C2S	Software as a Service (SaaS)	\$5.34	2.30%	\$0.12	\$5.22
7912	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-60PT0-A1S	Software as a Service (SaaS)	\$164.66	2.30%	\$3.79	\$160.87
7913	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEMB-60PT0-C1S	Software as a Service (SaaS)	\$274.43	2.30%	\$6.31	\$268.12
7914	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-03PT0-A1S	Software as a Service (SaaS)	\$11.34	2.30%	\$0.26	\$11.08
7915	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-03PT0-C1S	Software as a Service (SaaS)	\$18.90	2.30%	\$0.43	\$18.47
7916	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-12MT0-A1S	Software as a Service (SaaS)	\$3.47	2.30%	\$0.08	\$3.39
7917	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-12MT0-C2S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
7918	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-12MT0-F1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
7919	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-12PT0-A1S	Software as a Service (SaaS)	\$37.80	2.30%	\$0.87	\$36.93
7920	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-12PT0-C1S	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7921	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24MT0-A1S	Software as a Service (SaaS)	\$3.47	2.30%	\$0.08	\$3.39
7922	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24MT0-C1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
7923	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24MT0-C2S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
7924	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24MT0-F1S	Software as a Service (SaaS)	\$5.78	2.30%	\$0.13	\$5.65
7925	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24PT0-A1S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
7926	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-24PT0-C1S	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
7927	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
7928	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7929	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36MT0-C2S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7930	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36MT0-F1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7931	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36PT0-A1S	Software as a Service (SaaS)	\$102.06	2.30%	\$2.35	\$99.71
7932	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-36PT0-C1S	Software as a Service (SaaS)	\$170.10	2.30%	\$3.91	\$166.19
7933	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
7934	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7935	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48MT0-C2S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7936	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48MT0-F1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7937	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
7938	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-48PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
7939	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60MT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
7940	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60MT0-C1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7941	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60MT0-C2S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7942	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60MT0-F1S	Software as a Service (SaaS)	\$5.51	2.30%	\$0.13	\$5.38
7943	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60PT0-A1S	Software as a Service (SaaS)	\$170.10	2.30%	\$3.91	\$166.19
7944	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEMP-60PT0-C1S	Software as a Service (SaaS)	\$283.50	2.30%	\$6.52	\$276.98
7945	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-12MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7946	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-12MT0-C2S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7947	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-12PT0-A1S	Software as a Service (SaaS)	\$13.60	2.30%	\$0.31	\$13.29
7948	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-12PT0-C1S	Software as a Service (SaaS)	\$13.60	2.30%	\$0.31	\$13.29
7949	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-24MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7950	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-24MT0-C1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7951	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-24MT0-C2S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7952	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-24PT0-A1S	Software as a Service (SaaS)	\$25.57	2.30%	\$0.59	\$24.98
7953	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-24PT0-C1S	Software as a Service (SaaS)	\$25.57	2.30%	\$0.59	\$24.98
7954	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7955	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-36MT0-C1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7956	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-36MT0-C2S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
7957	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-36PT0-A1S	Software as a Service (SaaS)	\$35.90	2.30%	\$0.83	\$35.07
7958	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Express to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUESB-36PT0-C1S	Software as a Service (SaaS)	\$35.90	2.30%	\$0.83	\$35.07
7959	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-12MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
7960	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
7961	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-12PT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
7962	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-12PT0-C1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
7963	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-24MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
7964	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
7965	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-24PT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
7966	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-24PT0-C1S	Software as a Service (SaaS)	\$3.08	2.30%	\$0.07	\$3.01
7967	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-36MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
7968	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
7969	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-36PT0-A1S	Software as a Service (SaaS)	\$2.50	2.30%	\$0.06	\$2.44
7970	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-36PT0-C1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
7971	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-48MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
7972	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-48MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
7973	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-48PT0-A1S	Software as a Service (SaaS)	\$3.32	2.30%	\$0.08	\$3.24
7974	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-48PT0-C1S	Software as a Service (SaaS)	\$5.54	2.30%	\$0.13	\$5.41
7975	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-60MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
7976	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-60MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7977	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-60PT0-A1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
7978	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXABP-60PT0-C1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
7979	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
7980	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
7981	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.38	2.30%	\$0.01	\$0.37
7982	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-12PT0-C1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
7983	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
7984	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
7985	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-24PT0-A1S	Software as a Service (SaaS)	\$0.77	2.30%	\$0.02	\$0.75
7986	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-24PT0-C1S	Software as a Service (SaaS)	\$1.28	2.30%	\$0.03	\$1.25
7987	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7988	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
7989	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-36PT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
7990	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-36PT0-C1S	Software as a Service (SaaS)	\$1.73	2.30%	\$0.04	\$1.69
7991	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7992	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
7993	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-48PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
7994	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-48PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
7995	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
7996	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
7997	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-60PT0-A1S	Software as a Service (SaaS)	\$1.73	2.30%	\$0.04	\$1.69
7998	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUEXEBP-60PT0-C1S	Software as a Service (SaaS)	\$2.88	2.30%	\$0.07	\$2.81
7999	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-12MT0-A1S	Software as a Service (SaaS)	\$0.95	2.30%	\$0.02	\$0.93
8000	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-12MT0-C2S	Software as a Service (SaaS)	\$3.69	2.30%	\$0.08	\$3.61
8001	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-12PT0-A1S	Software as a Service (SaaS)	\$10.37	2.30%	\$0.24	\$10.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8002	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-12PT0-C1S	Software as a Service (SaaS)	\$40.28	2.30%	\$0.93	\$39.35
8003	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-24MT0-A1S	Software as a Service (SaaS)	\$0.95	2.30%	\$0.02	\$0.93
8004	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-24MT0-C1S	Software as a Service (SaaS)	\$3.69	2.30%	\$0.08	\$3.61
8005	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-24MT0-C2S	Software as a Service (SaaS)	\$3.69	2.30%	\$0.08	\$3.61
8006	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-24PT0-A1S	Software as a Service (SaaS)	\$20.74	2.30%	\$0.48	\$20.26
8007	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-24PT0-C1S	Software as a Service (SaaS)	\$80.56	2.30%	\$1.85	\$78.71
8008	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-36MT0-A1S	Software as a Service (SaaS)	\$0.91	2.30%	\$0.02	\$0.89
8009	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-36MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
8010	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-36MT0-C2S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
8011	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-36PT0-A1S	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
8012	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPAB-36PT0-C1S	Software as a Service (SaaS)	\$108.76	2.30%	\$2.50	\$106.26
8013	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPMB-12MT0-A2S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
8014	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPMB-12MT0-C3S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
8015	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPMB-12PT0-A1S	Software as a Service (SaaS)	\$9.06	2.30%	\$0.21	\$8.85
8016	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPMB-12PT0-C1S	Software as a Service (SaaS)	\$15.10	2.30%	\$0.35	\$14.75
8017	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Modern Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUEXPMB-24MT0-A1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8018	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24MT0-A2S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
8019	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Modern Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24MT0-C1S	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
8020	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24MT0-C2S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
8021	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24MT0-C3S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
8022	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24PT0-A1S	Software as a Service (SaaS)	\$18.12	2.30%	\$0.42	\$17.70
8023	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-24PT0-C1S	Software as a Service (SaaS)	\$30.20	2.30%	\$0.69	\$29.51
8024	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Modern Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
8025	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36MT0-A2S	Software as a Service (SaaS)	\$0.79	2.30%	\$0.02	\$0.77
8026	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Modern Management Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36MT0-C1S	Software as a Service (SaaS)	\$3.13	2.30%	\$0.07	\$3.06
8027	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36MT0-C2S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8028	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36MT0-C3S	Software as a Service (SaaS)	\$1.32	2.30%	\$0.03	\$1.29
8029	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36PT0-A1S	Software as a Service (SaaS)	\$24.46	2.30%	\$0.56	\$23.90
8030	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express+ to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for Desktop and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSD-AUEXPMB-36PT0-C1S	Software as a Service (SaaS)	\$40.77	2.30%	\$0.94	\$39.83
8031	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8032	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-12MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
8033	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-12PT0-A1S	Software as a Service (SaaS)	\$0.17	2.30%	\$0.00	\$0.17
8034	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-12PT0-C1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
8035	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8036	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-24MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
8037	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-24PT0-A1S	Software as a Service (SaaS)	\$0.35	2.30%	\$0.01	\$0.34
8038	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-24PT0-C1S	Software as a Service (SaaS)	\$0.58	2.30%	\$0.01	\$0.57
8039	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-36MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8040	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-36MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
8041	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-36PT0-A1S	Software as a Service (SaaS)	\$0.47	2.30%	\$0.01	\$0.46
8042	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-36PT0-C1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
8043	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-48MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8044	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-48MT0-C1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
8045	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-48PT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
8046	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Frontline Worker Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Workspace ONE Assist is deployed as a shared SaaS service only. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSD-AUFLWBP-48PT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8066	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-48MT0-C1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
8067	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-48MT0-C2S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
8068	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-48PT0-A1S	Software as a Service (SaaS)	\$6.34	2.30%	\$0.15	\$6.19
8069	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-48PT0-C1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32
8070	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-60MT0-A1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
8071	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-60MT0-C1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
8072	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-60MT0-C2S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
8073	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-60PT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
8074	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 devices. License quantity should match Worspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUIBP-60PT0-C1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
8075	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-36MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
8076	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-36MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
8077	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-48MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
8078	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-48MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
8079	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-60MT0-A1S	Software as a Service (SaaS)	\$1.08	2.30%	\$0.02	\$1.06
8080	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AULCB-60MT0-C1S	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
8081	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
8082	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-36MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
8083	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-36MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8084	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-48MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
8085	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-48MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
8086	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-48MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
8087	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-60MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
8088	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-60MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
8089	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Content Standard to Workspace ONE Content Advanced - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AULCP-60MT0-F1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
8090	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
8091	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8092	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-12PT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
8093	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-12PT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
8094	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
8095	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8096	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-24PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
8097	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-24PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
8098	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8099	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
8100	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-36PT0-A1S	Software as a Service (SaaS)	\$1.86	2.30%	\$0.04	\$1.82
8101	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-36PT0-C1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
8102	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
8103	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
8104	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-48PT0-A1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
8105	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-48PT0-C1S	Software as a Service (SaaS)	\$4.14	2.30%	\$0.10	\$4.04
8106	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
8107	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
8108	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-60PT0-A1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
8109	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMBP-60PT0-C1S	Software as a Service (SaaS)	\$5.18	2.30%	\$0.12	\$5.06
8110	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMDMSB-12MT0-A1S	Software as a Service (SaaS)	\$0.51	2.30%	\$0.01	\$0.50
8111	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMDMSB-12MT0-C2S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
8112	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMDMSB-12PT0-A1S	Software as a Service (SaaS)	\$5.55	2.30%	\$0.13	\$5.42
8113	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMDMSB-12PT0-C1S	Software as a Service (SaaS)	\$9.25	2.30%	\$0.21	\$9.04

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8159	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMSP-60MT0-C2S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
8160	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMSP-60MT0-F1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
8161	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMSP-60PT0-A1S	Software as a Service (SaaS)	\$27.68	2.30%	\$0.64	\$27.04
8162	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per Device SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AUMDMSP-60PT0-C1S	Software as a Service (SaaS)	\$46.13	2.30%	\$1.06	\$45.07
8163	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-12MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
8164	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-12MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
8165	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-12PT0-A1S	Software as a Service (SaaS)	\$6.97	2.30%	\$0.16	\$6.81
8166	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-12PT0-C1S	Software as a Service (SaaS)	\$11.62	2.30%	\$0.27	\$11.35
8167	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-24MT0-A1S	Software as a Service (SaaS)	\$0.64	2.30%	\$0.01	\$0.63
8168	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-24MT0-C1S	Software as a Service (SaaS)	\$1.06	2.30%	\$0.02	\$1.04
8169	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-24PT0-A1S	Software as a Service (SaaS)	\$13.94	2.30%	\$0.32	\$13.62
8170	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-24PT0-C1S	Software as a Service (SaaS)	\$23.23	2.30%	\$0.53	\$22.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8171	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-36MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
8172	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-36MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
8173	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-36PT0-A1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39
8174	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-36PT0-C1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
8175	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-48MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
8176	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-48MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
8177	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-48PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
8178	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-48PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
8179	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-60MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
8180	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-60MT0-C1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8181	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-60PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
8182	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AUMEDEB-60PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
8183	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
8184	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
8185	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
8186	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
8187	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
8188	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
8189	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
8190	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8191	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
8192	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
8193	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
8194	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
8195	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
8196	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03
8197	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
8198	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
8199	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$0.63	2.30%	\$0.01	\$0.62
8200	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.05	2.30%	\$0.02	\$1.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8201	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMDEBP-60PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
8202	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMDEBP-60PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
8203	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
8204	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
8205	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90
8206	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-12PT0-C1S	Software as a Service (SaaS)	\$1.54	2.30%	\$0.04	\$1.50
8207	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
8208	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
8209	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-24PT0-A1S	Software as a Service (SaaS)	\$1.85	2.30%	\$0.04	\$1.81
8210	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-24PT0-C1S	Software as a Service (SaaS)	\$3.08	2.30%	\$0.07	\$3.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8211	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
8212	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
8213	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-36PT0-A1S	Software as a Service (SaaS)	\$2.49	2.30%	\$0.06	\$2.43
8214	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-36PT0-C1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
8215	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
8216	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
8217	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-48PT0-A1S	Software as a Service (SaaS)	\$3.33	2.30%	\$0.08	\$3.25
8218	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-48PT0-C1S	Software as a Service (SaaS)	\$5.54	2.30%	\$0.13	\$5.41
8219	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
8220	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8221	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-60PT0-A1S	Software as a Service (SaaS)	\$4.16	2.30%	\$0.10	\$4.06
8222	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEBP-60PT0-C1S	Software as a Service (SaaS)	\$6.93	2.30%	\$0.16	\$6.77
8223	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-12MT0-A2S	Software as a Service (SaaS)	\$4.04	2.30%	\$0.09	\$3.95
8224	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-12MT0-C3S	Software as a Service (SaaS)	\$6.74	2.30%	\$0.16	\$6.58
8225	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-12PT0-A1S	Software as a Service (SaaS)	\$44.12	2.30%	\$1.01	\$43.11
8226	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-12PT0-C1S	Software as a Service (SaaS)	\$73.54	2.30%	\$1.69	\$71.85
8227	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24MT0-A1S	Software as a Service (SaaS)	\$3.39	2.30%	\$0.08	\$3.31
8228	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24MT0-A2S	Software as a Service (SaaS)	\$4.04	2.30%	\$0.09	\$3.95
8229	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24MT0-C1S	Software as a Service (SaaS)	\$5.66	2.30%	\$0.13	\$5.53
8230	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24MT0-C2S	Software as a Service (SaaS)	\$6.74	2.30%	\$0.16	\$6.58
8231	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24MT0-C3S	Software as a Service (SaaS)	\$6.74	2.30%	\$0.16	\$6.58
8232	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24PT0-A1S	Software as a Service (SaaS)	\$88.25	2.30%	\$2.03	\$86.22
8233	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-24PT0-C1S	Software as a Service (SaaS)	\$147.08	2.30%	\$3.38	\$143.70

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8247	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-48PT0-C1S	Software as a Service (SaaS)	\$264.74	2.30%	\$6.09	\$258.65
8248	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60MT0-A1S	Software as a Service (SaaS)	\$3.24	2.30%	\$0.07	\$3.17
8249	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60MT0-A2S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
8250	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60MT0-C1S	Software as a Service (SaaS)	\$5.40	2.30%	\$0.12	\$5.28
8251	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60MT0-C2S	Software as a Service (SaaS)	\$6.44	2.30%	\$0.15	\$6.29
8252	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60MT0-C3S	Software as a Service (SaaS)	\$6.44	2.30%	\$0.15	\$6.29
8253	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60PT0-A1S	Software as a Service (SaaS)	\$198.56	2.30%	\$4.57	\$193.99
8254	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENBP-60PT0-C1S	Software as a Service (SaaS)	\$330.93	2.30%	\$7.61	\$323.32
8255	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-12MT0-A2S	Software as a Service (SaaS)	\$3.96	2.30%	\$0.09	\$3.87
8256	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-12MT0-C3S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
8257	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-12PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
8258	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-12PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
8259	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24MT0-A1S	Software as a Service (SaaS)	\$3.27	2.30%	\$0.08	\$3.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8260	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24MT0-A2S	Software as a Service (SaaS)	\$3.96	2.30%	\$0.09	\$3.87
8261	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24MT0-C1S	Software as a Service (SaaS)	\$5.45	2.30%	\$0.13	\$5.32
8262	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24MT0-C2S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
8263	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24MT0-C3S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
8264	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24PT0-A1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
8265	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-24PT0-C1S	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
8266	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36MT0-A1S	Software as a Service (SaaS)	\$3.12	2.30%	\$0.07	\$3.05
8267	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36MT0-A2S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8268	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36MT0-C1S	Software as a Service (SaaS)	\$5.20	2.30%	\$0.12	\$5.08
8269	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36MT0-C2S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8270	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36MT0-C3S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8271	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36PT0-A1S	Software as a Service (SaaS)	\$116.64	2.30%	\$2.68	\$113.96
8272	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-36PT0-C1S	Software as a Service (SaaS)	\$194.40	2.30%	\$4.47	\$189.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8273	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48MT0-A1S	Software as a Service (SaaS)	\$3.12	2.30%	\$0.07	\$3.05
8274	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48MT0-A2S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8275	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48MT0-C1S	Software as a Service (SaaS)	\$5.20	2.30%	\$0.12	\$5.08
8276	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48MT0-C2S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8277	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48MT0-C3S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8278	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48PT0-A1S	Software as a Service (SaaS)	\$155.52	2.30%	\$3.58	\$151.94
8279	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-48PT0-C1S	Software as a Service (SaaS)	\$259.20	2.30%	\$5.96	\$253.24
8280	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60MT0-A1S	Software as a Service (SaaS)	\$3.12	2.30%	\$0.07	\$3.05
8281	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60MT0-A2S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8282	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60MT0-C1S	Software as a Service (SaaS)	\$5.20	2.30%	\$0.12	\$5.08
8283	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60MT0-C2S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8284	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60MT0-C3S	Software as a Service (SaaS)	\$6.30	2.30%	\$0.14	\$6.16
8285	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60PT0-A1S	Software as a Service (SaaS)	\$194.40	2.30%	\$4.47	\$189.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8286	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMENP-60PT0-C1S	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
8287	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVBP-48MT0-A1S	Software as a Service (SaaS)	\$10.17	2.30%	\$0.23	\$9.94
8288	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVBP-48MT0-C1S	Software as a Service (SaaS)	\$16.95	2.30%	\$0.39	\$16.56
8289	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVBP-60MT0-A1S	Software as a Service (SaaS)	\$10.17	2.30%	\$0.23	\$9.94
8290	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVBP-60MT0-C1S	Software as a Service (SaaS)	\$16.95	2.30%	\$0.39	\$16.56
8291	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.05	2.30%	\$0.23	\$9.82
8292	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVP-48MT0-C1S	Software as a Service (SaaS)	\$16.75	2.30%	\$0.39	\$16.36
8293	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.05	2.30%	\$0.23	\$9.82
8294	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUMMEVP-60MT0-C1S	Software as a Service (SaaS)	\$16.75	2.30%	\$0.39	\$16.36
8295	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-12PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
8296	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-12PT0-C1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8297	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-24PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
8298	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-24PT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
8299	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
8300	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-36PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
8301	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
8302	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-48PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8303	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
8304	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSDEP-60PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
8305	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMEP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88
8306	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMEP-12PT0-C1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
8307	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMEP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
8308	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMEP-24PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
8309	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMEP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8310	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMPEP-36PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
8311	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMPEP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
8312	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMPEP-48PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
8313	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMPEP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
8314	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUPHSMPEP-60PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
8315	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-12MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8316	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-12MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
8317	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-12PT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
8318	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-12PT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
8319	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-24MT0-A1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
8320	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-24MT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
8321	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per Device - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-24PT0-A1S	Software as a Service (SaaS)	\$0.55	2.30%	\$0.01	\$0.54
8322	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AURSABP-24PT0-C1S	Software as a Service (SaaS)	\$0.92	2.30%	\$0.02	\$0.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8403	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-48MT0-C1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
8404	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-48MT0-C2S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
8405	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-48PT0-A1S	Software as a Service (SaaS)	\$4.35	2.30%	\$0.10	\$4.25
8406	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-48PT0-C1S	Software as a Service (SaaS)	\$7.25	2.30%	\$0.17	\$7.08
8407	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-60MT0-A1S	Software as a Service (SaaS)	\$0.09	2.30%	\$0.00	\$0.09
8408	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-60MT0-C1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
8409	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-60MT0-C2S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
8410	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-60PT0-A1S	Software as a Service (SaaS)	\$5.44	2.30%	\$0.13	\$5.31
8411	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSBP-60PT0-C1S	Software as a Service (SaaS)	\$9.06	2.30%	\$0.21	\$8.85
8412	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEA-60MT0-A1S	Software as a Service (SaaS)	\$3.08	2.30%	\$0.07	\$3.01
8413	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEA-60MT0-C1S	Software as a Service (SaaS)	\$5.13	2.30%	\$0.12	\$5.01
8414	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-12MT0-A1S	Software as a Service (SaaS)	\$4.11	2.30%	\$0.09	\$4.02
8415	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-12MT0-C2S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8416	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-12PT0-A1S	Software as a Service (SaaS)	\$49.29	2.30%	\$1.13	\$48.16
8417	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-12PT0-C1S	Software as a Service (SaaS)	\$82.15	2.30%	\$1.89	\$80.26
8418	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-24MT0-A1S	Software as a Service (SaaS)	\$4.11	2.30%	\$0.09	\$4.02
8419	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-24MT0-C1S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8420	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-24MT0-C2S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8421	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-24PT0-A1S	Software as a Service (SaaS)	\$92.67	2.30%	\$2.13	\$90.54
8422	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-24PT0-C1S	Software as a Service (SaaS)	\$154.44	2.30%	\$3.55	\$150.89
8423	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-36MT0-A1S	Software as a Service (SaaS)	\$4.11	2.30%	\$0.09	\$4.02
8424	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-36MT0-C1S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8425	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-36MT0-C2S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8426	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-36PT0-A1S	Software as a Service (SaaS)	\$130.13	2.30%	\$2.99	\$127.14
8427	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-36PT0-C1S	Software as a Service (SaaS)	\$216.88	2.30%	\$4.99	\$211.89
8428	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-48MT0-A1S	Software as a Service (SaaS)	\$4.11	2.30%	\$0.09	\$4.02
8429	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-48MT0-C1S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8430	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-48MT0-C2S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8431	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-48PT0-A1S	Software as a Service (SaaS)	\$173.50	2.30%	\$3.99	\$169.51
8432	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-48PT0-C1S	Software as a Service (SaaS)	\$289.17	2.30%	\$6.65	\$282.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8433	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-60MT0-A1S	Software as a Service (SaaS)	\$4.11	2.30%	\$0.09	\$4.02
8434	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-60MT0-C1S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8435	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-60MT0-C2S	Software as a Service (SaaS)	\$6.85	2.30%	\$0.16	\$6.69
8436	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-60PT0-A1S	Software as a Service (SaaS)	\$216.88	2.30%	\$4.99	\$211.89
8437	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEC-60PT0-C1S	Software as a Service (SaaS)	\$361.46	2.30%	\$8.31	\$353.15
8438	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEU-48MT0-A1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
8439	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEU-48MT0-C1S	Software as a Service (SaaS)	\$17.85	2.30%	\$0.41	\$17.44
8440	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEU-60MT0-A1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
8441	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEU-60MT0-C1S	Software as a Service (SaaS)	\$17.85	2.30%	\$0.41	\$17.44
8442	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEV-60MT0-A1S	Software as a Service (SaaS)	\$10.71	2.30%	\$0.25	\$10.46
8443	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 Device - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSEV-60MT0-C1S	Software as a Service (SaaS)	\$17.85	2.30%	\$0.41	\$17.44
8444	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHUEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8445	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
8446	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
8447	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
8448	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
8449	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
8450	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8451	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
8452	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
8453	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUSPHSUEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
8454	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.14	2.30%	\$0.07	\$3.07
8455	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-12MT0-C1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
8456	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-12PT0-A1S	Software as a Service (SaaS)	\$34.20	2.30%	\$0.79	\$33.41
8457	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-12PT0-C1S	Software as a Service (SaaS)	\$57.00	2.30%	\$1.31	\$55.69
8458	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.14	2.30%	\$0.07	\$3.07
8459	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-24MT0-C1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
8460	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-24PT0-A1S	Software as a Service (SaaS)	\$68.40	2.30%	\$1.57	\$66.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8461	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-24PT0-C1S	Software as a Service (SaaS)	\$114.00	2.30%	\$2.62	\$111.38
8462	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-36MT0-A1S	Software as a Service (SaaS)	\$2.99	2.30%	\$0.07	\$2.92
8463	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-36MT0-C1S	Software as a Service (SaaS)	\$4.99	2.30%	\$0.11	\$4.88
8464	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-36PT0-A1S	Software as a Service (SaaS)	\$92.34	2.30%	\$2.12	\$90.22
8465	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-36PT0-C1S	Software as a Service (SaaS)	\$153.90	2.30%	\$3.54	\$150.36
8466	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-48MT0-A1S	Software as a Service (SaaS)	\$2.99	2.30%	\$0.07	\$2.92
8467	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-48MT0-C1S	Software as a Service (SaaS)	\$4.99	2.30%	\$0.11	\$4.88
8468	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-48PT0-A1S	Software as a Service (SaaS)	\$123.12	2.30%	\$2.83	\$120.29
8469	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-48PT0-C1S	Software as a Service (SaaS)	\$205.20	2.30%	\$4.72	\$200.48
8470	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-60MT0-A1S	Software as a Service (SaaS)	\$2.99	2.30%	\$0.07	\$2.92
8471	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-60MT0-C1S	Software as a Service (SaaS)	\$4.99	2.30%	\$0.11	\$4.88
8472	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-60PT0-A1S	Software as a Service (SaaS)	\$153.90	2.30%	\$3.54	\$150.36
8473	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per Device - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEENP-60PT0-C1S	Software as a Service (SaaS)	\$256.50	2.30%	\$5.90	\$250.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8474	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8475	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
8476	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-12PT0-A1S	Software as a Service (SaaS)	\$1.21	2.30%	\$0.03	\$1.18
8477	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-12PT0-C1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
8478	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8479	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
8480	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-24PT0-A1S	Software as a Service (SaaS)	\$2.42	2.30%	\$0.06	\$2.36
8481	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-24PT0-C1S	Software as a Service (SaaS)	\$4.04	2.30%	\$0.09	\$3.95
8482	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8483	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8484	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-36PT0-A1S	Software as a Service (SaaS)	\$3.27	2.30%	\$0.08	\$3.19
8485	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-36PT0-C1S	Software as a Service (SaaS)	\$5.45	2.30%	\$0.13	\$5.32
8486	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8487	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
8488	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-48PT0-A1S	Software as a Service (SaaS)	\$4.36	2.30%	\$0.10	\$4.26
8489	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-48PT0-C1S	Software as a Service (SaaS)	\$7.27	2.30%	\$0.17	\$7.10
8490	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
8491	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
8492	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-60PT0-A1S	Software as a Service (SaaS)	\$5.45	2.30%	\$0.13	\$5.32
8493	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per Device - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSD-AUUEMBP-60PT0-C1S	Software as a Service (SaaS)	\$9.09	2.30%	\$0.21	\$8.88
8494	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Application Access Shared Cloud - Per Device - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSD-AWAAB-24MT0-A1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8609	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-36MT0-F1S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8610	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-36PT0-A1S	Software as a Service (SaaS)	\$71.79	2.30%	\$1.65	\$70.14
8611	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-36PT0-C1S	Software as a Service (SaaS)	\$119.64	2.30%	\$2.75	\$116.89
8612	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-3PT0-A1S	Software as a Service (SaaS)	\$8.16	2.30%	\$0.19	\$7.97
8613	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-3PT0-C1S	Software as a Service (SaaS)	\$13.60	2.30%	\$0.31	\$13.29
8614	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48MT0-A1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
8615	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48MT0-C1S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8616	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48MT0-C2S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8617	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48MT0-F1S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8618	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48PT0-A1S	Software as a Service (SaaS)	\$95.72	2.30%	\$2.20	\$93.52
8619	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-48PT0-C1S	Software as a Service (SaaS)	\$159.53	2.30%	\$3.67	\$155.86
8620	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60MT0-A1S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
8621	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60MT0-C1S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8622	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60MT0-C2S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8623	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60MT0-F1S	Software as a Service (SaaS)	\$3.78	2.30%	\$0.09	\$3.69
8624	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60PT0-A1S	Software as a Service (SaaS)	\$119.64	2.30%	\$2.75	\$116.89
8625	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 device - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSD-AWOSP-60PT0-C1S	Software as a Service (SaaS)	\$199.41	2.30%	\$4.59	\$194.82
8626	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Basic Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-12PT0-A1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
8627	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Basic Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-12PT0-C1S	Software as a Service (SaaS)	\$34.85	2.30%	\$0.80	\$34.05
8628	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Basic Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-24PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
8629	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Basic Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-24PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
8630	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Basic Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-36PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8631	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device - SaaS Basic Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Basic Support	WSD-AXRHB-36PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
8632	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Production Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
8633	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
8634	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Production Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
8635	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device - SaaS Production Support - Subscription - 24 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
8636	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Production Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
8637	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE XR Hub Add-on - Client for Workspace ONE - Shared Cloud - Per Device SaaS Production Support - Subscription - 36 Month Prepaid	VMware Workspace ONE XR Hub Client Add-On. Requires existing Workspace ONE UEM Shared Cloud Environment. Technical Support, Production Support	WSD-AXRHP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
8638	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 12 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-12PT0-A1S	Software as a Service (SaaS)	\$15,000.00	2.30%	\$345.00	\$14,655.00
8639	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 12 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-12PT0-C1S	Software as a Service (SaaS)	\$25,000.00	2.30%	\$575.00	\$24,425.00
8640	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 24 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-24PT0-A1S	Software as a Service (SaaS)	\$28,200.00	2.30%	\$648.60	\$27,551.40
8641	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 24 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-24PT0-C1S	Software as a Service (SaaS)	\$47,000.00	2.30%	\$1,081.00	\$45,919.00
8642	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 36 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-36PT0-A1S	Software as a Service (SaaS)	\$39,600.00	2.30%	\$910.80	\$38,689.20
8643	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 36 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-36PT0-C1S	Software as a Service (SaaS)	\$66,000.00	2.30%	\$1,518.00	\$64,482.00
8644	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 48 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-48PT0-A1S	Software as a Service (SaaS)	\$52,800.00	2.30%	\$1,214.40	\$51,585.60
8645	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 48 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-48PT0-C1S	Software as a Service (SaaS)	\$88,000.00	2.30%	\$2,024.00	\$85,976.00
8646	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 60 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-60PT0-A1S	Software as a Service (SaaS)	\$66,000.00	2.30%	\$1,518.00	\$64,482.00
8647	EMM	INTELLIGENCE FOR CONSUMER APPS	AIRWATCH CLOUD	VMware Workspace ONE Intelligence for Consumer Apps - Per App Per Platform Per Year with 35 GB/month - Shared Cloud - SaaS Production Support-Subscription - 60 Month Prepaid	Application analytics for consumer apps. 35 GB/month storage included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINCP-60PT0-C1S	Software as a Service (SaaS)	\$110,000.00	2.30%	\$2,530.00	\$107,470.00
8648	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-12PT0-A1S	Software as a Service (SaaS)	\$10,800.00	2.30%	\$248.40	\$10,551.60
8649	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-12PT0-C1S	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
8650	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-24PT0-A1S	Software as a Service (SaaS)	\$20,304.00	2.30%	\$466.99	\$19,837.01
8651	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-24PT0-C1S	Software as a Service (SaaS)	\$33,840.00	2.30%	\$778.32	\$33,061.68
8652	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-36PT0-A1S	Software as a Service (SaaS)	\$28,512.00	2.30%	\$655.78	\$27,856.22
8653	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-36PT0-C1S	Software as a Service (SaaS)	\$47,520.00	2.30%	\$1,092.96	\$46,427.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8654	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-48PT0-A1S	Software as a Service (SaaS)	\$38,016.00	2.30%	\$874.37	\$37,141.63
8655	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-48PT0-C1S	Software as a Service (SaaS)	\$63,360.00	2.30%	\$1,457.28	\$61,902.72
8656	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-60PT0-A1S	Software as a Service (SaaS)	\$47,520.00	2.30%	\$1,092.96	\$46,427.04
8657	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence 10 GB/month Add On - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Data storage Add On for Workspace ONE Intelligence. 10 GB/month additional included. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSP-AINTA-60PT0-C1S	Software as a Service (SaaS)	\$79,200.00	2.30%	\$1,821.60	\$77,378.40
8658	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-12MT0-A1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
8659	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-12MT0-C2S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8660	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-12PT0-A1S	Software as a Service (SaaS)	\$8.35	2.30%	\$0.19	\$8.16
8661	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-12PT0-C1S	Software as a Service (SaaS)	\$13.91	2.30%	\$0.32	\$13.59
8662	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-24MT0-A1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
8663	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-24MT0-C1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8664	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-24MT0-C2S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8665	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-24PT0-A1S	Software as a Service (SaaS)	\$15.69	2.30%	\$0.36	\$15.33
8666	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-24PT0-C1S	Software as a Service (SaaS)	\$26.15	2.30%	\$0.60	\$25.55
8667	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-36MT0-A1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
8668	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-36MT0-C1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8669	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-36MT0-C2S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8670	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-36PT0-A1S	Software as a Service (SaaS)	\$22.03	2.30%	\$0.51	\$21.52
8671	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-36PT0-C1S	Software as a Service (SaaS)	\$36.72	2.30%	\$0.84	\$35.88
8672	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-48MT0-A1S	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
8673	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-48MT0-C1S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8674	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-48MT0-C2S	Software as a Service (SaaS)	\$1.16	2.30%	\$0.03	\$1.13
8675	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-48PT0-A1S	Software as a Service (SaaS)	\$29.38	2.30%	\$0.68	\$28.70
8676	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Access - Shared Cloud - Per User- SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Access. Minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACCB-48PT0-C1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8727	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACSB-36MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
8728	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACSB-48MT0-A1S	Software as a Service (SaaS)	\$2.78	2.30%	\$0.06	\$2.72
8729	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACSB-48MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
8730	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACSB-60MT0-A1S	Software as a Service (SaaS)	\$2.78	2.30%	\$0.06	\$2.72
8731	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AACSB-60MT0-C1S	Software as a Service (SaaS)	\$4.64	2.30%	\$0.11	\$4.53
8732	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-36MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
8733	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-36MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8734	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-36MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8735	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-48MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
8736	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-48MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8737	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-48MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8738	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-60MT0-A1S	Software as a Service (SaaS)	\$2.87	2.30%	\$0.07	\$2.80
8739	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-60MT0-C1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8740	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AACSP-60MT0-F1S	Software as a Service (SaaS)	\$4.79	2.30%	\$0.11	\$4.68
8741	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-03PT0-A1S	Software as a Service (SaaS)	\$3.42	2.30%	\$0.08	\$3.34
8742	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-03PT0-C1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
8743	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-12MT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8744	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-12MT0-C2S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
8745	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-12PT0-A1S	Software as a Service (SaaS)	\$11.40	2.30%	\$0.26	\$11.14
8746	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-12PT0-C1S	Software as a Service (SaaS)	\$11.87	2.30%	\$0.27	\$11.60
8747	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-24MT0-A1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8748	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-24MT0-C1S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
8749	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-24MT0-C2S	Software as a Service (SaaS)	\$1.09	2.30%	\$0.03	\$1.06
8750	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-24PT0-A1S	Software as a Service (SaaS)	\$22.79	2.30%	\$0.52	\$22.27
8751	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-24PT0-C1S	Software as a Service (SaaS)	\$23.74	2.30%	\$0.55	\$23.19
8752	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-36MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
8753	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-36MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8754	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-36MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8755	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-36PT0-A1S	Software as a Service (SaaS)	\$30.77	2.30%	\$0.71	\$30.06
8756	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-36PT0-C1S	Software as a Service (SaaS)	\$32.05	2.30%	\$0.74	\$31.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8757	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-48MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
8758	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-48MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8759	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-48MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8760	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-48PT0-A1S	Software as a Service (SaaS)	\$41.02	2.30%	\$0.94	\$40.08
8761	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-48PT0-C1S	Software as a Service (SaaS)	\$42.73	2.30%	\$0.98	\$41.75
8762	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-60MT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
8763	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-60MT0-C1S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8764	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-60MT0-C2S	Software as a Service (SaaS)	\$1.04	2.30%	\$0.02	\$1.02
8765	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-60PT0-A1S	Software as a Service (SaaS)	\$51.28	2.30%	\$1.18	\$50.10
8766	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist for Horizon Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AARHP-60PT0-C1S	Software as a Service (SaaS)	\$53.42	2.30%	\$1.23	\$52.19
8767	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-12MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
8768	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-12MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8769	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-12PT0-A1S	Software as a Service (SaaS)	\$6.67	2.30%	\$0.15	\$6.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8770	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-12PT0-C1S	Software as a Service (SaaS)	\$11.12	2.30%	\$0.26	\$10.86
8771	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-24MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
8772	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-24MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8773	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-24MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8774	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-24PT0-A1S	Software as a Service (SaaS)	\$12.54	2.30%	\$0.29	\$12.25
8775	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-24PT0-C1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
8776	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-36MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
8777	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-36MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8778	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-36MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8779	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-36PT0-A1S	Software as a Service (SaaS)	\$17.61	2.30%	\$0.41	\$17.20
8780	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-36PT0-C1S	Software as a Service (SaaS)	\$29.36	2.30%	\$0.68	\$28.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8781	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-48MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
8782	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-48MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8783	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-48MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8784	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-48PT0-A1S	Software as a Service (SaaS)	\$23.49	2.30%	\$0.54	\$22.95
8785	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-48PT0-C1S	Software as a Service (SaaS)	\$39.14	2.30%	\$0.90	\$38.24
8786	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-60MT0-A1S	Software as a Service (SaaS)	\$0.56	2.30%	\$0.01	\$0.55
8787	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-60MT0-C1S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8788	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-60MT0-C2S	Software as a Service (SaaS)	\$0.93	2.30%	\$0.02	\$0.91
8789	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-60PT0-A1S	Software as a Service (SaaS)	\$29.36	2.30%	\$0.68	\$28.68
8790	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AARMB-60PT0-C1S	Software as a Service (SaaS)	\$48.93	2.30%	\$1.13	\$47.80
8791	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-12MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
8792	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-12MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8793	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-12MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8794	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-12PT0-A1S	Software as a Service (SaaS)	\$7.12	2.30%	\$0.16	\$6.96
8795	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-12PT0-C1S	Software as a Service (SaaS)	\$11.87	2.30%	\$0.27	\$11.60
8796	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
8797	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8798	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8799	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8800	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24PT0-A1S	Software as a Service (SaaS)	\$13.39	2.30%	\$0.31	\$13.08
8801	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-24PT0-C1S	Software as a Service (SaaS)	\$22.32	2.30%	\$0.51	\$21.81
8802	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
8803	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8804	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8805	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8806	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36PT0-A1S	Software as a Service (SaaS)	\$18.80	2.30%	\$0.43	\$18.37
8807	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-36PT0-C1S	Software as a Service (SaaS)	\$31.34	2.30%	\$0.72	\$30.62
8808	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - SaaS - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist SaaS add-on. Requires existing Workspace ONE UEM SaaS environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-3PT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
8809	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-3PT0-C1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
8810	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
8811	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8812	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8813	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8814	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48PT0-A1S	Software as a Service (SaaS)	\$25.07	2.30%	\$0.58	\$24.49
8815	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-48PT0-C1S	Software as a Service (SaaS)	\$41.78	2.30%	\$0.96	\$40.82
8816	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60MT0-A1S	Software as a Service (SaaS)	\$0.59	2.30%	\$0.01	\$0.58
8817	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60MT0-C1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8818	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60MT0-C2S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8819	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60MT0-F1S	Software as a Service (SaaS)	\$0.99	2.30%	\$0.02	\$0.97
8820	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60PT0-A1S	Software as a Service (SaaS)	\$31.34	2.30%	\$0.72	\$30.62
8821	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AARMP-60PT0-C1S	Software as a Service (SaaS)	\$52.23	2.30%	\$1.20	\$51.03
8822	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-12MT0-A1S	Software as a Service (SaaS)	\$4.33	2.30%	\$0.10	\$4.23
8823	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-12MT0-C2S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
8824	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-24MT0-A1S	Software as a Service (SaaS)	\$4.33	2.30%	\$0.10	\$4.23
8825	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-24MT0-C1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
8826	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-24MT0-C2S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
8827	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-36MT0-A1S	Software as a Service (SaaS)	\$4.33	2.30%	\$0.10	\$4.23
8828	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-36MT0-C1S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04

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8829	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Basic - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AAWAB-36MT0-C2S	Software as a Service (SaaS)	\$7.21	2.30%	\$0.17	\$7.04
8830	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-12MT0-A1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
8831	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-12MT0-C2S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8832	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-12MT0-F1S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8833	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-24MT0-A1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47
8834	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-24MT0-C1S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8835	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-24MT0-C2S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8836	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-24MT0-F1S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8837	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-36MT0-A1S	Software as a Service (SaaS)	\$4.58	2.30%	\$0.11	\$4.47

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8838	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-36MT0-C1S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8839	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-36MT0-C2S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8840	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Advanced Add on for Horizon Enterprise Edition, Horizon Apps Advanced Edition and Horizon Cloud - Shared Cloud - Per User - SaaS Production - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch) for existing customers of VMware Horizon Enterprise Edition, Horizon Apps Advanced, Edition or Horizon Cloud Service, Named or Concurrent user (may not exceed # of named or concurrent licenses). Original Horizon Enterprise License Key or SID number required. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWAP-36MT0-F1S	Software as a Service (SaaS)	\$7.63	2.30%	\$0.18	\$7.45
8841	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWEP-36MT0-C1S	Software as a Service (SaaS)	\$24.15	2.30%	\$0.56	\$23.59
8842	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWEP-36MT0-C2S	Software as a Service (SaaS)	\$24.15	2.30%	\$0.56	\$23.59
8843	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWEP-60MT0-C1S	Software as a Service (SaaS)	\$24.15	2.30%	\$0.56	\$23.59
8844	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	VMware Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AAWEP-60MT0-C2S	Software as a Service (SaaS)	\$24.15	2.30%	\$0.56	\$23.59
8845	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABRWB-24MT0-A1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
8846	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABRWB-24MT0-C1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
8847	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABRWB-36MT0-A1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
8848	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABRWB-36MT0-C1S	Software as a Service (SaaS)	\$3.71	2.30%	\$0.09	\$3.62
8849	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-24MT0-A1S	Software as a Service (SaaS)	\$2.32	2.30%	\$0.05	\$2.27
8850	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-24MT0-C1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
8851	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-24MT0-F1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
8852	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-36MT0-A1S	Software as a Service (SaaS)	\$2.32	2.30%	\$0.05	\$2.27
8853	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Web Add On - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-36MT0-C1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77
8854	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Web Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure mobile browsing with customized settings. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABRWP-36MT0-F1S	Software as a Service (SaaS)	\$3.86	2.30%	\$0.09	\$3.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8855	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABXAB-24MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
8856	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABXAB-24MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
8857	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABXAB-36MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
8858	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ABXAB-36MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18
8859	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-24MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
8860	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-24MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
8861	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-24MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
8862	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-36MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
8863	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-36MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
8864	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Boxer Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ABXAP-36MT0-F1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
8865	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-24MT0-A1S	Software as a Service (SaaS)	\$3.06	2.30%	\$0.07	\$2.99
8866	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-24MT0-C1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98
8867	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-36MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85
8868	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-36MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76
8869	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-48MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85
8870	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-48MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76
8871	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-60MT0-A1S	Software as a Service (SaaS)	\$2.92	2.30%	\$0.07	\$2.85
8872	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ACNTB-60MT0-C1S	Software as a Service (SaaS)	\$4.87	2.30%	\$0.11	\$4.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8873	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-24MT0-A1S	Software as a Service (SaaS)	\$3.16	2.30%	\$0.07	\$3.09
8874	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-24MT0-C1S	Software as a Service (SaaS)	\$5.27	2.30%	\$0.12	\$5.15
8875	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-24MT0-F1S	Software as a Service (SaaS)	\$5.27	2.30%	\$0.12	\$5.15
8876	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-36MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
8877	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-36MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8878	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-36MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8879	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-48MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
8880	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-48MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8881	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-48MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8882	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-60MT0-A1S	Software as a Service (SaaS)	\$3.02	2.30%	\$0.07	\$2.95
8883	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-60MT0-C1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8884	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Content Add-On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ACNTP-60MT0-F1S	Software as a Service (SaaS)	\$5.03	2.30%	\$0.12	\$4.91
8885	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-12MT0-C2S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87
8886	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-12PT0-C1S	Software as a Service (SaaS)	\$32.04	2.30%	\$0.74	\$31.30
8887	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-24MT0-C1S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8888	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-24MT0-C2S	Software as a Service (SaaS)	\$2.94	2.30%	\$0.07	\$2.87
8889	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-24PT0-C1S	Software as a Service (SaaS)	\$64.08	2.30%	\$1.47	\$62.61
8890	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-36MT0-C1S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
8891	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$2.80	2.30%	\$0.06	\$2.74
8892	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - Subscription - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (SaaS). Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$86.51	2.30%	\$1.99	\$84.52
8893	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - Subscription - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPTLSS-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
8894	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - Subscription - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPTLSS-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
8895	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - Subscription - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring (Term) for On-Premises deployment. Requires both - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) Qty to match Workspace ONE Enterprise for VDI user/ SID qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ACUEPTLSS-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
8896	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-12MT0-AT5	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
8897	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-12MT0-C2S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8898	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-12PT0-A1S	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
8899	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-12PT0-C1S	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
8900	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-24MT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
8901	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-24MT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8902	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-24MT0-C2S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8903	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-24PT0-A1S	Software as a Service (SaaS)	\$203.04	2.30%	\$4.67	\$198.37
8904	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-24PT0-C1S	Software as a Service (SaaS)	\$338.40	2.30%	\$7.78	\$330.62
8905	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-36MT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
8906	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-36MT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8907	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-36MT0-C2S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8908	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-36PT0-A1S	Software as a Service (SaaS)	\$285.12	2.30%	\$6.56	\$278.56
8909	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-36PT0-C1S	Software as a Service (SaaS)	\$475.20	2.30%	\$10.93	\$464.27
8910	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - SaaS SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-3PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8911	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 3 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-3PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
8912	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-48MT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
8913	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-48MT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8914	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-48MT0-C2S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8915	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-48PT0-A1S	Software as a Service (SaaS)	\$380.16	2.30%	\$8.74	\$371.42
8916	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-48PT0-C1S	Software as a Service (SaaS)	\$633.60	2.30%	\$14.57	\$619.03
8917	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-60MT0-A1S	Software as a Service (SaaS)	\$9.00	2.30%	\$0.21	\$8.79
8918	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-60MT0-C1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8919	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-60MT0-C2S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8920	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-60PT0-A1S	Software as a Service (SaaS)	\$475.20	2.30%	\$10.93	\$464.27
8921	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECAP-60PT0-C1S	Software as a Service (SaaS)	\$792.00	2.30%	\$18.22	\$773.78
8922	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECVP-48MT0-A1S	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
8923	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AECVP-48MT0-C1S	Software as a Service (SaaS)	\$25.00	2.30%	\$0.58	\$24.43

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
8966	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEDUB-48PT0-A1S	Software as a Service (SaaS)	\$225.82	2.30%	\$5.19	\$220.63
8967	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEDUB-60MT0-A1S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
8968	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEDUB-60MT0-A2S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
8969	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEDUB-60PT0-A1S	Software as a Service (SaaS)	\$282.27	2.30%	\$6.49	\$275.78
8970	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-12MT0-A2S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
8971	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-12PT0-A1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
8972	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-24MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
8973	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-24MT0-A2S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
8974	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-24PT0-A1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
8975	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-36MT0-A1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8976	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-36MT0-A2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8977	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-36PT0-A1S	Software as a Service (SaaS)	\$174.96	2.30%	\$4.02	\$170.94
8978	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-48MT0-A1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8979	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-48MT0-A2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8980	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-48PT0-A1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
8981	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-60MT0-A1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8982	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-60MT0-A2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
8983	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AEDUP-60PT0-A1S	Software as a Service (SaaS)	\$291.60	2.30%	\$6.71	\$284.89
8984	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - SaaS - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXAB-12MT0-A1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9029	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXAP-60MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9030	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Experience Analytics Add-on - SaaS - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXAP-60PT0-A1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
9031	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Experience Analytics Add-on Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXAP-60PT0-C1S	Software as a Service (SaaS)	\$388.80	2.30%	\$8.94	\$379.86
9032	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-12MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
9033	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-12MT0-C2S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
9034	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-12PT0-A1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
9035	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-12PT0-C1S	Software as a Service (SaaS)	\$34.85	2.30%	\$0.80	\$34.05
9036	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-24MT0-A1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
9037	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-24MT0-C1S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
9038	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-24MT0-C2S	Software as a Service (SaaS)	\$3.19	2.30%	\$0.07	\$3.12
9039	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-24PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
9040	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-24PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9041	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-36MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
9042	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-36MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
9043	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-36MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
9044	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-36PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
9045	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-36PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
9046	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-3PT0-A1S	Software as a Service (SaaS)	\$6.27	2.30%	\$0.14	\$6.13
9047	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-3PT0-C1S	Software as a Service (SaaS)	\$10.45	2.30%	\$0.24	\$10.21
9048	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-48MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
9049	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-48MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
9050	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-48MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9051	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-48PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
9052	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-48PT0-C1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
9053	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-60MT0-A1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
9054	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-60MT0-C1S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
9055	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-60MT0-C2S	Software as a Service (SaaS)	\$3.05	2.30%	\$0.07	\$2.98
9056	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-60PT0-A1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
9057	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AEXEB-60PT0-C1S	Software as a Service (SaaS)	\$156.82	2.30%	\$3.61	\$153.21
9058	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-12MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
9059	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-12MT0-C2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9060	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-12MT0-F1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9061	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-12PT0-A1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
9062	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-12PT0-C1S	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
9063	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24MT0-A1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
9064	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24MT0-C1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9065	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24MT0-C2S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9066	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24MT0-F1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9067	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
9068	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-24PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
9069	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
9070	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9071	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9072	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soli Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9073	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
9074	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-36PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
9075	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-3PT0-A1S	Software as a Service (SaaS)	\$6.48	2.30%	\$0.15	\$6.33
9076	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-3PT0-C1S	Software as a Service (SaaS)	\$10.80	2.30%	\$0.25	\$10.55
9077	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
9078	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9079	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9080	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soli Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9081	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
9082	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-48PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9083	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60MT0-A1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
9084	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60MT0-C1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9085	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60MT0-C2S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9086	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60MT0-F1S	Software as a Service (SaaS)	\$3.15	2.30%	\$0.07	\$3.08
9087	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60PT0-A1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
9088	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	VMware Workspace ONE Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AEXEP-60PT0-C1S	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
9089	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-12MT0-A1S	Software as a Service (SaaS)	\$13.97	2.30%	\$0.32	\$13.65
9090	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 12 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-12MT0-C2S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
9091	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 12 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-12PT0-A1S	Software as a Service (SaaS)	\$152.35	2.30%	\$3.50	\$148.85
9092	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 12 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-12PT0-C1S	Software as a Service (SaaS)	\$158.70	2.30%	\$3.65	\$155.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9093	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-24MT0-A1S	Software as a Service (SaaS)	\$13.97	2.30%	\$0.32	\$13.65
9094	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-24MT0-C1S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
9095	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 24 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-24MT0-C2S	Software as a Service (SaaS)	\$14.55	2.30%	\$0.33	\$14.22
9096	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 24 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-24PT0-A1S	Software as a Service (SaaS)	\$292.52	2.30%	\$6.73	\$285.79
9097	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 24 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-24PT0-C1S	Software as a Service (SaaS)	\$304.70	2.30%	\$7.01	\$297.69
9098	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-36MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02
9099	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-36MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
9100	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 36 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-36MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9101	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 36 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-36PT0-A1S	Software as a Service (SaaS)	\$420.49	2.30%	\$9.67	\$410.82
9102	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 36 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-36PT0-C1S	Software as a Service (SaaS)	\$438.01	2.30%	\$10.07	\$427.94
9103	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-48MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02
9104	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-48MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
9105	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 48 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-48MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
9106	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 48 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-48PT0-A1S	Software as a Service (SaaS)	\$536.28	2.30%	\$12.33	\$523.95
9107	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 48 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-48PT0-C1S	Software as a Service (SaaS)	\$558.62	2.30%	\$12.85	\$545.77
9108	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-60MT0-A1S	Software as a Service (SaaS)	\$13.33	2.30%	\$0.31	\$13.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9109	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-60MT0-C1S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
9110	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Monthly Payments	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-60MT0-C2S	Software as a Service (SaaS)	\$13.89	2.30%	\$0.32	\$13.57
9111	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	Academic VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-60PT0-A1S	Software as a Service (SaaS)	\$670.35	2.30%	\$15.42	\$654.93
9112	HORIZON CLOUD	HORIZON UNIVERSAL	AIRWATCH CLOUD	VMware Horizon Universal Subscription Add-on Option for Workspace ONE Enterprise - Shared Cloud - Per Named User - SaaS Production Support - Subscription - 60 Month Prepaid	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-AHULP-60PT0-C1S	Software as a Service (SaaS)	\$698.28	2.30%	\$16.06	\$682.22
9113	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-12MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
9114	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-12MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
9115	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-12PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
9116	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-12PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
9117	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-24MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52
9118	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-24MT0-C1S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
9119	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-24MT0-C2S	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86
9120	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-24PT0-A1S	Software as a Service (SaaS)	\$81.22	2.30%	\$1.87	\$79.35
9121	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-24PT0-C1S	Software as a Service (SaaS)	\$135.36	2.30%	\$3.11	\$132.25
9122	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AINTB-36MT0-A1S	Software as a Service (SaaS)	\$3.60	2.30%	\$0.08	\$3.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9159	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-48PT0-C1S	Software as a Service (SaaS)	\$271.04	2.30%	\$6.23	\$264.81
9160	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60MT0-A1S	Software as a Service (SaaS)	\$3.85	2.30%	\$0.09	\$3.76
9161	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60MT0-C1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
9162	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60MT0-C2S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
9163	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60MT0-F1S	Software as a Service (SaaS)	\$6.42	2.30%	\$0.15	\$6.27
9164	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60PT0-A1S	Software as a Service (SaaS)	\$203.28	2.30%	\$4.68	\$198.60
9165	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Intelligence SaaS Add-On for Workspace ONE Standard or Advanced Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AINTP-60PT0-C1S	Software as a Service (SaaS)	\$338.80	2.30%	\$7.79	\$331.01
9166	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-12MT0-A1S	Software as a Service (SaaS)	\$3.45	2.30%	\$0.08	\$3.37
9167	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-12MT0-C2S	Software as a Service (SaaS)	\$5.75	2.30%	\$0.13	\$5.62
9168	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-12PT0-A1S	Software as a Service (SaaS)	\$37.64	2.30%	\$0.87	\$36.77
9169	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-12PT0-C1S	Software as a Service (SaaS)	\$62.73	2.30%	\$1.44	\$61.29
9170	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-24MT0-A1S	Software as a Service (SaaS)	\$3.45	2.30%	\$0.08	\$3.37
9171	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-24MT0-C1S	Software as a Service (SaaS)	\$5.75	2.30%	\$0.13	\$5.62
9172	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-24MT0-C2S	Software as a Service (SaaS)	\$5.75	2.30%	\$0.13	\$5.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9173	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-24PT0-A1S	Software as a Service (SaaS)	\$75.28	2.30%	\$1.73	\$73.55
9174	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-24PT0-C1S	Software as a Service (SaaS)	\$125.46	2.30%	\$2.89	\$122.57
9175	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-36MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
9176	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-36MT0-C1S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
9177	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-36MT0-C2S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
9178	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-36PT0-A1S	Software as a Service (SaaS)	\$101.62	2.30%	\$2.34	\$99.28
9179	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-36PT0-C1S	Software as a Service (SaaS)	\$169.37	2.30%	\$3.90	\$165.47
9180	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-3PT0-A1S	Software as a Service (SaaS)	\$11.29	2.30%	\$0.26	\$11.03
9181	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-3PT0-C1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39
9182	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-48MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
9183	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-48MT0-C1S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9184	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-48MT0-C2S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
9185	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-48PT0-A1S	Software as a Service (SaaS)	\$135.50	2.30%	\$3.12	\$132.38
9186	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-48PT0-C1S	Software as a Service (SaaS)	\$225.83	2.30%	\$5.19	\$220.64
9187	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-60MT0-A1S	Software as a Service (SaaS)	\$3.29	2.30%	\$0.08	\$3.21
9188	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-60MT0-C1S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
9189	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-60MT0-C2S	Software as a Service (SaaS)	\$5.49	2.30%	\$0.13	\$5.36
9190	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-60PT0-A1S	Software as a Service (SaaS)	\$169.37	2.30%	\$3.90	\$165.47
9191	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMDMB-60PT0-C1S	Software as a Service (SaaS)	\$282.29	2.30%	\$6.49	\$275.80
9192	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-12MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
9193	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-12MT0-C2S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9194	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-12MT0-F1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9195	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-12PT0-A1S	Software as a Service (SaaS)	\$38.88	2.30%	\$0.89	\$37.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9196	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-12PT0-C1S	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
9197	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24MT0-A1S	Software as a Service (SaaS)	\$3.56	2.30%	\$0.08	\$3.48
9198	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24MT0-C1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9199	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24MT0-C2S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9200	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24MT0-F1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9201	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
9202	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-24PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
9203	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
9204	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36MT0-C1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9205	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36MT0-C2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9206	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36MT0-F1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9207	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36PT0-A1S	Software as a Service (SaaS)	\$104.98	2.30%	\$2.41	\$102.57
9208	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-36PT0-C1S	Software as a Service (SaaS)	\$174.96	2.30%	\$4.02	\$170.94

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9209	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-3PT0-A1S	Software as a Service (SaaS)	\$11.66	2.30%	\$0.27	\$11.39
9210	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-3PT0-C1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
9211	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
9212	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48MT0-C1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9213	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48MT0-C2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9214	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48MT0-F1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9215	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
9216	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-48PT0-C1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
9217	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-60MT0-A1S	Software as a Service (SaaS)	\$3.40	2.30%	\$0.08	\$3.32
9218	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-60MT0-C1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9219	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-60MT0-C2S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9220	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-60MT0-F1S	Software as a Service (SaaS)	\$5.67	2.30%	\$0.13	\$5.54
9221	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMDMP-60PT0-A1S	Software as a Service (SaaS)	\$174.96	2.30%	\$4.02	\$170.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9222	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AMDMP-60PT0-C1S	Software as a Service (SaaS)	\$291.60	2.30%	\$6.71	\$284.89
9223	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-12MT0-A1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49
9224	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-12MT0-C2S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
9225	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-12PT0-A1S	Software as a Service (SaaS)	\$50.18	2.30%	\$1.15	\$49.03
9226	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-12PT0-C1S	Software as a Service (SaaS)	\$83.64	2.30%	\$1.92	\$81.72
9227	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-24MT0-A1S	Software as a Service (SaaS)	\$4.60	2.30%	\$0.11	\$4.49
9228	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-24MT0-C1S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
9229	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-24MT0-C2S	Software as a Service (SaaS)	\$7.67	2.30%	\$0.18	\$7.49
9230	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-24PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
9231	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-24PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42

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9232	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-36MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
9233	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-36MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
9234	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-36MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
9235	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-36PT0-A1S	Software as a Service (SaaS)	\$135.49	2.30%	\$3.12	\$132.37
9236	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-36PT0-C1S	Software as a Service (SaaS)	\$225.82	2.30%	\$5.19	\$220.63
9237	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-3PT0-A1S	Software as a Service (SaaS)	\$11.29	2.30%	\$0.26	\$11.03
9238	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-3PT0-C1S	Software as a Service (SaaS)	\$18.82	2.30%	\$0.43	\$18.39
9239	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-48MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
9240	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-48MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
9241	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-48MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9242	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-48PT0-A1S	Software as a Service (SaaS)	\$180.65	2.30%	\$4.15	\$176.50
9243	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-48PT0-C1S	Software as a Service (SaaS)	\$301.09	2.30%	\$6.93	\$294.16
9244	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-60MT0-A1S	Software as a Service (SaaS)	\$4.39	2.30%	\$0.10	\$4.29
9245	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-60MT0-C1S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
9246	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-60MT0-C2S	Software as a Service (SaaS)	\$7.32	2.30%	\$0.17	\$7.15
9247	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-60PT0-A1S	Software as a Service (SaaS)	\$225.82	2.30%	\$5.19	\$220.63
9248	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AMMEB-60PT0-C1S	Software as a Service (SaaS)	\$376.36	2.30%	\$8.66	\$367.70
9249	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-12MT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
9250	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-12MT0-C2S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
9251	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-12MT0-F1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9252	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-12PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
9253	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-12PT0-C1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
9254	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24MT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
9255	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24MT0-C1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
9256	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24MT0-C2S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
9257	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24MT0-F1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
9258	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
9259	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-24PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
9260	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9261	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9262	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9263	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36MT0-F1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9264	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
9265	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-36PT0-C1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
9266	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-3PT0-A1S	Software as a Service (SaaS)	\$11.66	2.30%	\$0.27	\$11.39
9267	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-3PT0-C1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
9268	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9269	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9270	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9271	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48MT0-F1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9272	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48PT0-A1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
9273	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-48PT0-C1S	Software as a Service (SaaS)	\$311.04	2.30%	\$7.15	\$303.89
9274	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9275	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60MT0-C1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9276	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60MT0-C2S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9277	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60MT0-F1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9278	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60PT0-A1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
9279	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AMMEP-60PT0-C1S	Software as a Service (SaaS)	\$388.80	2.30%	\$8.94	\$379.86
9280	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ANBKB-48MT0-A1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88
9281	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ANBKB-48MT0-C1S	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
9282	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ANBKB-60MT0-A1S	Software as a Service (SaaS)	\$0.90	2.30%	\$0.02	\$0.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9283	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ANBKB-60MT0-C1S	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
9284	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-48MT0-A1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
9285	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-48MT0-C1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
9286	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-48MT0-F1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
9287	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-60MT0-A1S	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
9288	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-60MT0-C1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
9289	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Notebook Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Add On for VMware Workspace ONE Standard and Advanced. Available for Android and Apple iOS. Minimum purchase of 25 users. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-ANBKP-60MT0-F1S	Software as a Service (SaaS)	\$1.63	2.30%	\$0.04	\$1.59
9290	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-12MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
9291	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9292	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-24MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
9293	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-24MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9294	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-24PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
9295	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-36MT0-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
9296	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
9297	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$33.12	2.30%	\$0.76	\$32.36
9298	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPTLSS-12PT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9299	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPTLSS-24PT0-C1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
9300	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ARDEPTLSS-36PT0-C1S	Software as a Service (SaaS)	\$33.12	2.30%	\$0.76	\$32.36
9301	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ARSAB-12MT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9346	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ARSAP-60MT0-C2S	Software as a Service (SaaS)	\$2.27	2.30%	\$0.05	\$2.22
9347	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic VMware Workspace ONE Risk Analytics Add-on - SaaS - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ARSAP-60PT0-A1S	Software as a Service (SaaS)	\$69.98	2.30%	\$1.61	\$68.37
9348	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	VMware Workspace ONE Risk Analytics Add-on - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ARSAP-60PT0-C1S	Software as a Service (SaaS)	\$116.64	2.30%	\$2.68	\$113.96
9349	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 12 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-12MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
9350	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 12 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-12PT0-C1S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07
9351	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-24MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
9352	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-24MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
9353	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 24 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-24PT0-C1S	Software as a Service (SaaS)	\$27.65	2.30%	\$0.64	\$27.01
9354	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPASAS-36MT0-C1S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9355	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Monthly Payments	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses, (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPSAAS-36MT0-C2S	Software as a Service (SaaS)	\$1.20	2.30%	\$0.03	\$1.17
9356	HORIZON CLOUD	HORIZON ADVANCED MONITORING	AIRWATCH CLOUD	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Workspace ONE Enterprise (perpetual or subscription) / Enterprise for VDI - Shared Cloud - SaaS Production Support - Named User Qty 1 - 36 Month Prepaid	QTY 1 User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Workspace ONE Enterprise (perpetual or subscription licenses) / VMware Workspace ONE Enterprise for VDI, (2) VMware Advanced Monitoring by Control Up licenses, (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Workspace ONE Enterprise/ for VDI deployments.	WSU-ASBEPSAAS-36PT0-C1S	Software as a Service (SaaS)	\$39.74	2.30%	\$0.91	\$38.83
9357	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88
9358	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-12PT0-C1S	Software as a Service (SaaS)	\$12.10	2.30%	\$0.28	\$11.82
9359	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-24MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
9360	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
9361	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-24PT0-C1S	Software as a Service (SaaS)	\$24.20	2.30%	\$0.56	\$23.64
9362	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-36MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
9363	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
9364	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-36PT0-C1S	Software as a Service (SaaS)	\$32.67	2.30%	\$0.75	\$31.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9365	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-48MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
9366	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
9367	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-48PT0-C1S	Software as a Service (SaaS)	\$43.56	2.30%	\$1.00	\$42.56
9368	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-60MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
9369	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - SaaS - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
9370	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Application Access Perpetual to Employee Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAAP-60PT0-C1S	Software as a Service (SaaS)	\$54.45	2.30%	\$1.25	\$53.20
9371	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-12PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
9372	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-12PT0-C1S	Software as a Service (SaaS)	\$61.60	2.30%	\$1.42	\$60.18
9373	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-24MT0-C1S	Software as a Service (SaaS)	\$6.34	2.30%	\$0.15	\$6.19
9374	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-24PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9375	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-24PT0-C1S	Software as a Service (SaaS)	\$123.20	2.30%	\$2.83	\$120.37
9376	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-36MT0-C1S	Software as a Service (SaaS)	\$6.05	2.30%	\$0.14	\$5.91
9377	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-36PT0-A1S	Software as a Service (SaaS)	\$111.97	2.30%	\$2.58	\$109.39
9378	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-36PT0-C1S	Software as a Service (SaaS)	\$166.32	2.30%	\$3.83	\$162.49
9379	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-48MT0-C1S	Software as a Service (SaaS)	\$6.05	2.30%	\$0.14	\$5.91
9380	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-48PT0-A1S	Software as a Service (SaaS)	\$149.30	2.30%	\$3.43	\$145.87
9381	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-48PT0-C1S	Software as a Service (SaaS)	\$221.76	2.30%	\$5.10	\$216.66
9382	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-60MT0-C1S	Software as a Service (SaaS)	\$6.05	2.30%	\$0.14	\$5.91
9383	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - SaaS - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-60PT0-A1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
9384	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPADP-60PT0-C1S	Software as a Service (SaaS)	\$277.20	2.30%	\$6.38	\$270.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9385	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-12PT0-A1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
9386	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-24MT0-A1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
9387	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-24PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
9388	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-36MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9389	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-36PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
9390	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-48MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9391	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-48PT0-A1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
9392	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-60MT0-A1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9393	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to WS1 for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAEP-60PT0-A1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
9394	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-12PT0-A1S	Software as a Service (SaaS)	\$62.79	2.30%	\$1.44	\$61.35
9395	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-12PT0-C1S	Software as a Service (SaaS)	\$104.65	2.30%	\$2.41	\$102.24
9396	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-24MT0-A1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
9397	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-24MT0-C1S	Software as a Service (SaaS)	\$8.72	2.30%	\$0.20	\$8.52
9398	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-24MT0-F1S	Software as a Service (SaaS)	\$8.72	2.30%	\$0.20	\$8.52
9399	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-24PT0-A1S	Software as a Service (SaaS)	\$118.04	2.30%	\$2.71	\$115.33
9400	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-24PT0-C1S	Software as a Service (SaaS)	\$196.74	2.30%	\$4.53	\$192.21
9401	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-36MT0-A1S	Software as a Service (SaaS)	\$5.23	2.30%	\$0.12	\$5.11
9402	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H Shared Cloud) to VMware Workspace ONE Advanced - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-ASUPAPSAP-36MT0-C1S	Software as a Service (SaaS)	\$8.72	2.30%	\$0.20	\$8.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9438	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-12PT0-A1S	Software as a Service (SaaS)	\$54.43	2.30%	\$1.25	\$53.18
9439	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-12PT0-C1S	Software as a Service (SaaS)	\$61.60	2.30%	\$1.42	\$60.18
9440	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-24MT0-C1S	Software as a Service (SaaS)	\$8.32	2.30%	\$0.19	\$8.13
9441	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-24PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
9442	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-24PT0-C1S	Software as a Service (SaaS)	\$123.20	2.30%	\$2.83	\$120.37
9443	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-36MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76
9444	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-36PT0-A1S	Software as a Service (SaaS)	\$146.96	2.30%	\$3.38	\$143.58
9445	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-36PT0-C1S	Software as a Service (SaaS)	\$166.32	2.30%	\$3.83	\$162.49
9446	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-48MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9447	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-48PT0-A1S	Software as a Service (SaaS)	\$195.95	2.30%	\$4.51	\$191.44
9448	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-48PT0-C1S	Software as a Service (SaaS)	\$221.76	2.30%	\$5.10	\$216.66
9449	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-60MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76
9450	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-60PT0-A1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
9451	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPAUP-60PT0-C1S	Software as a Service (SaaS)	\$277.20	2.30%	\$6.38	\$270.82
9452	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-36MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9453	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9454	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-48MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9455	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-48MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9456	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-60MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9457	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEP-60MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9458	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced 1petual Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEPV-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9459	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced 1petual Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEPV-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9460	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced 1petual Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEPV-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9461	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced 1petual Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUAEPV-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9462	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-36MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9463	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9464	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-48MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9465	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-48MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9466	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-60MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9467	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUASEP-60MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9468	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9469	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUEEVP-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9470	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUEEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9471	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9472	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUSEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9473	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUSEVP-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9474	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUSEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9475	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPCUSEVP-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9476	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware WSO Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPEUEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9477	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware WSO Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPEUEVP-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9478	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware WSO Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPEUEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9479	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware WSO Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPEUEVP-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9480	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 24 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-24MT0-A1S	Software as a Service (SaaS)	\$11.17	2.30%	\$0.26	\$10.91
9481	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 24 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-24MT0-C1S	Software as a Service (SaaS)	\$11.64	2.30%	\$0.27	\$11.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9482	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 36 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-36MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41
9483	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 36 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-36MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
9484	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 48 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-48MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41
9485	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 48 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-48MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
9486	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 60 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-60MT0-A1S	Software as a Service (SaaS)	\$10.66	2.30%	\$0.25	\$10.41
9487	HORIZON CLOUD	HORIZON SUP	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Enterprise - Shared Cloud - Per Named User - Subscription - 60 Monthly Payments	Qty 1 Named User. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). SaaS Production Support. Provides only existing Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	WSU-ASUPHULP-60MT0-C1S	Software as a Service (SaaS)	\$11.11	2.30%	\$0.26	\$10.85
9488	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNAAEP-36MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9489	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEP-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9490	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEP-48MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9491	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEP-48MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9492	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEP-60MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9493	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEP-60MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9494	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEPV-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9495	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEPV-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9496	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEPV-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9497	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUAEPV-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9498	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-36MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9499	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9500	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-48MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9501	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-48MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9502	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-60MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
9503	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User to VMware Workspace ONE Enterprise - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUASEP-60MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9504	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUEEVP-48MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
9505	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUEEVP-48MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9506	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUEEVP-60MT0-A1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9507	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User to VMware Workspace ONE Enterprise for VDI - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	WSU-ASUPNUEEVP-60MT0-C1S	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
9508	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-12PT0-A1S	Software as a Service (SaaS)	\$20.74	2.30%	\$0.48	\$20.26
9509	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-24MT0-A1S	Software as a Service (SaaS)	\$1.90	2.30%	\$0.04	\$1.86
9510	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-24PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
9511	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-36MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
9512	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-36PT0-A1S	Software as a Service (SaaS)	\$55.99	2.30%	\$1.29	\$54.70
9513	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-48MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
9514	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-48PT0-A1S	Software as a Service (SaaS)	\$74.65	2.30%	\$1.72	\$72.93
9515	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-60MT0-A1S	Software as a Service (SaaS)	\$1.81	2.30%	\$0.04	\$1.77
9516	MOBILE WO	MOBILE WO EDUCATION ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSEP-60PT0-A1S	Software as a Service (SaaS)	\$93.31	2.30%	\$2.15	\$91.16
9517	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUP5MP-12PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
9518	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUP5MP-12PT0-C1S	Software as a Service (SaaS)	\$34.10	2.30%	\$0.78	\$33.32
9519	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUP5MP-24MT0-C1S	Software as a Service (SaaS)	\$4.75	2.30%	\$0.11	\$4.64
9520	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUP5MP-24PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
9521	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUP5MP-24PT0-C1S	Software as a Service (SaaS)	\$68.20	2.30%	\$1.57	\$66.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9522	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-36MT0-C1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9523	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-36PT0-A1S	Software as a Service (SaaS)	\$83.98	2.30%	\$1.93	\$82.05
9524	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-36PT0-C1S	Software as a Service (SaaS)	\$92.07	2.30%	\$2.12	\$89.95
9525	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-48MT0-C1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9526	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-48PT0-A1S	Software as a Service (SaaS)	\$111.97	2.30%	\$2.58	\$109.39
9527	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-48PT0-C1S	Software as a Service (SaaS)	\$122.76	2.30%	\$2.82	\$119.94
9528	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-60MT0-C1S	Software as a Service (SaaS)	\$4.54	2.30%	\$0.10	\$4.44
9529	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-60PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
9530	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to Mobile Essentials - Shared Cloud Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSMP-60PT0-C1S	Software as a Service (SaaS)	\$153.45	2.30%	\$3.53	\$149.92
9531	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPSSP-12PT0-A1S	Software as a Service (SaaS)	\$37.57	2.30%	\$0.86	\$36.71
9532	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPSSP-12PT0-C1S	Software as a Service (SaaS)	\$62.62	2.30%	\$1.44	\$61.18
9533	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPSSP-24MT0-A1S	Software as a Service (SaaS)	\$3.13	2.30%	\$0.07	\$3.06
9534	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPSSP-24MT0-C1S	Software as a Service (SaaS)	\$5.22	2.30%	\$0.12	\$5.10
9535	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (P+H Shared Cloud) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPSSP-24MT0-F1S	Software as a Service (SaaS)	\$5.22	2.30%	\$0.12	\$5.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9572	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPUSP-60MT0-F1S	Software as a Service (SaaS)	\$5.22	2.30%	\$0.12	\$5.10
9573	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPUSP-60PT0-A1S	Software as a Service (SaaS)	\$165.33	2.30%	\$3.80	\$161.53
9574	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (Perpetual) to VMware Workspace ONE Standard - Shared Cloud - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). For Customers with under 500 licenses. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSPUSP-60PT0-C1S	Software as a Service (SaaS)	\$153.45	2.30%	\$3.53	\$149.92
9575	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-12PT0-A1S	Software as a Service (SaaS)	\$54.43	2.30%	\$1.25	\$53.18
9576	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-12PT0-C1S	Software as a Service (SaaS)	\$61.60	2.30%	\$1.42	\$60.18
9577	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-24MT0-C1S	Software as a Service (SaaS)	\$8.32	2.30%	\$0.19	\$8.13
9578	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-24PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
9579	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-24PT0-C1S	Software as a Service (SaaS)	\$123.20	2.30%	\$2.83	\$120.37
9580	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-36MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76
9581	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-36PT0-A1S	Software as a Service (SaaS)	\$146.96	2.30%	\$3.38	\$143.58
9582	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-36PT0-C1S	Software as a Service (SaaS)	\$166.32	2.30%	\$3.83	\$162.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9583	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-48MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76
9584	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-48PT0-A1S	Software as a Service (SaaS)	\$195.95	2.30%	\$4.51	\$191.44
9585	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-48PT0-C1S	Software as a Service (SaaS)	\$221.76	2.30%	\$5.10	\$216.66
9586	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-60MT0-C1S	Software as a Service (SaaS)	\$7.94	2.30%	\$0.18	\$7.76
9587	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-60PT0-A1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
9588	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard Perpetual to UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPSUP-60PT0-C1S	Software as a Service (SaaS)	\$277.20	2.30%	\$6.38	\$270.82
9589	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-24MT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
9590	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-24MT0-C1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
9591	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-36MT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9592	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-36MT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9593	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-36MT0-F1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
9594	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-48MT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9595	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-48MT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
9596	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-48MT0-F1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
9597	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-60MT0-A1S	Software as a Service (SaaS)	\$7.56	2.30%	\$0.17	\$7.39
9598	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-60MT0-C1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
9599	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	U.S. Federal Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Must be bought with SUP SKU to Horizon Universal Subscription add-on option for Workspace ONE. Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. For customers with under 500 licenses. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ASUPWOEP-60MT0-F1S	Software as a Service (SaaS)	\$12.60	2.30%	\$0.29	\$12.31
9600	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ATELB-24MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
9601	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ATELB-24MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
9602	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ATELB-36MT0-A1S	Software as a Service (SaaS)	\$1.29	2.30%	\$0.03	\$1.26
9603	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-ATELB-36MT0-C1S	Software as a Service (SaaS)	\$2.15	2.30%	\$0.05	\$2.10
9604	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ATELP-24MT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31
9605	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	VMware Workspace ONE Telecom Add On - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Telecom Add On. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-ATELP-24MT0-C1S	Software as a Service (SaaS)	\$2.23	2.30%	\$0.05	\$2.18

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9627	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-36PT0-C1S	Software as a Service (SaaS)	\$19.03	2.30%	\$0.44	\$18.59
9628	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-48MT0-A1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
9629	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-48MT0-C1S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
9630	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-48MT0-C2S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
9631	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-48PT0-A1S	Software as a Service (SaaS)	\$15.23	2.30%	\$0.35	\$14.88
9632	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-48PT0-C1S	Software as a Service (SaaS)	\$25.38	2.30%	\$0.58	\$24.80
9633	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-60MT0-A1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
9634	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-60MT0-C1S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
9635	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-60MT0-C2S	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
9636	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-60PT0-A1S	Software as a Service (SaaS)	\$19.03	2.30%	\$0.44	\$18.59
9637	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUABP-60PT0-C1S	Software as a Service (SaaS)	\$31.72	2.30%	\$0.73	\$30.99
9638	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUADU-60MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9639	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per device to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUADU-60MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
9640	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEA-60MT0-A1S	Software as a Service (SaaS)	\$2.71	2.30%	\$0.06	\$2.65
9641	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEA-60MT0-C1S	Software as a Service (SaaS)	\$4.51	2.30%	\$0.10	\$4.41
9642	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-12MT0-A1S	Software as a Service (SaaS)	\$2.71	2.30%	\$0.06	\$2.65
9643	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-12MT0-C2S	Software as a Service (SaaS)	\$4.51	2.30%	\$0.10	\$4.41
9644	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-12PT0-A1S	Software as a Service (SaaS)	\$32.48	2.30%	\$0.75	\$31.73

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9658	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-48MT0-C2S	Software as a Service (SaaS)	\$4.51	2.30%	\$0.10	\$4.41
9659	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-48PT0-A1S	Software as a Service (SaaS)	\$114.31	2.30%	\$2.63	\$111.68
9660	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-48PT0-C1S	Software as a Service (SaaS)	\$190.51	2.30%	\$4.38	\$186.13
9661	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-60MT0-A1S	Software as a Service (SaaS)	\$2.71	2.30%	\$0.06	\$2.65
9662	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-60MT0-C1S	Software as a Service (SaaS)	\$4.51	2.30%	\$0.10	\$4.41
9663	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-60MT0-C2S	Software as a Service (SaaS)	\$4.51	2.30%	\$0.10	\$4.41
9664	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-60PT0-A1S	Software as a Service (SaaS)	\$142.88	2.30%	\$3.29	\$139.59
9665	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEC-60PT0-C1S	Software as a Service (SaaS)	\$238.13	2.30%	\$5.48	\$232.65
9666	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEU-48MT0-A1S	Software as a Service (SaaS)	\$9.31	2.30%	\$0.21	\$9.10
9667	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEU-48MT0-C1S	Software as a Service (SaaS)	\$15.51	2.30%	\$0.36	\$15.15
9668	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEU-60MT0-A1S	Software as a Service (SaaS)	\$9.31	2.30%	\$0.21	\$9.10
9669	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEU-60MT0-C1S	Software as a Service (SaaS)	\$15.51	2.30%	\$0.36	\$15.15
9670	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAEV-60MT0-A1S	Software as a Service (SaaS)	\$9.31	2.30%	\$0.21	\$9.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9671	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAIEV-60MT0-C1S	Software as a Service (SaaS)	\$15.51	2.30%	\$0.36	\$15.15
9672	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHA-60MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9673	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHA-60MT0-C1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9674	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-12MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9675	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-12MT0-C2S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9676	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-12PT0-A1S	Software as a Service (SaaS)	\$71.22	2.30%	\$1.64	\$69.58
9677	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-12PT0-C1S	Software as a Service (SaaS)	\$118.69	2.30%	\$2.73	\$115.96
9678	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-24MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9679	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-24MT0-C1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9680	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-24MT0-C2S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9681	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-24PT0-A1S	Software as a Service (SaaS)	\$133.89	2.30%	\$3.08	\$130.81
9682	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-24PT0-C1S	Software as a Service (SaaS)	\$223.14	2.30%	\$5.13	\$218.01
9683	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-36MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9684	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-36MT0-C1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9685	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-36MT0-C2S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9686	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-36PT0-A1S	Software as a Service (SaaS)	\$188.01	2.30%	\$4.32	\$183.69
9687	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-36PT0-C1S	Software as a Service (SaaS)	\$313.35	2.30%	\$7.21	\$306.14
9688	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-48MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9689	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-48MT0-C1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9690	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-48MT0-C2S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9691	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-48PT0-A1S	Software as a Service (SaaS)	\$250.68	2.30%	\$5.77	\$244.91
9692	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-48PT0-C1S	Software as a Service (SaaS)	\$417.79	2.30%	\$9.61	\$408.18
9693	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-60MT0-A1S	Software as a Service (SaaS)	\$5.94	2.30%	\$0.14	\$5.80
9694	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-60MT0-C1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9695	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-60MT0-C2S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9696	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-60PT0-A1S	Software as a Service (SaaS)	\$313.35	2.30%	\$7.21	\$306.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9697	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAHC-60PT0-C1S	Software as a Service (SaaS)	\$522.24	2.30%	\$12.01	\$510.23
9698	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-12PT0-A1S	Software as a Service (SaaS)	\$54.43	2.30%	\$1.25	\$53.18
9699	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-12PT0-C1S	Software as a Service (SaaS)	\$90.72	2.30%	\$2.09	\$88.63
9700	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-24PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
9701	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-24PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
9702	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-36PT0-A1S	Software as a Service (SaaS)	\$146.97	2.30%	\$3.38	\$143.59
9703	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-36PT0-C1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9704	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-48PT0-A1S	Software as a Service (SaaS)	\$195.96	2.30%	\$4.51	\$191.45
9705	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-48PT0-C1S	Software as a Service (SaaS)	\$326.59	2.30%	\$7.51	\$319.08
9706	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-60PT0-A1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
9707	MOBILE WO	MOBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAPHSUEP-60PT0-C1S	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
9708	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-12MT0-A1S	Software as a Service (SaaS)	\$0.27	2.30%	\$0.01	\$0.26
9709	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-12MT0-C1S	Software as a Service (SaaS)	\$0.45	2.30%	\$0.01	\$0.44
9710	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-12PT0-A1S	Software as a Service (SaaS)	\$2.96	2.30%	\$0.07	\$2.89
9711	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-12PT0-C1S	Software as a Service (SaaS)	\$4.94	2.30%	\$0.11	\$4.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9712	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-24MT0-A1S	Software as a Service (SaaS)	\$0.27	2.30%	\$0.01	\$0.26
9713	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-24MT0-C1S	Software as a Service (SaaS)	\$0.45	2.30%	\$0.01	\$0.44
9714	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-24PT0-A1S	Software as a Service (SaaS)	\$5.93	2.30%	\$0.14	\$5.79
9715	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-24PT0-C1S	Software as a Service (SaaS)	\$9.88	2.30%	\$0.23	\$9.65
9716	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-36MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
9717	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-36MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
9718	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-36PT0-A1S	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
9719	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-36PT0-C1S	Software as a Service (SaaS)	\$13.34	2.30%	\$0.31	\$13.03
9720	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-48MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
9721	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-48MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
9722	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-48PT0-A1S	Software as a Service (SaaS)	\$10.67	2.30%	\$0.25	\$10.42

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9723	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-48PT0-C1S	Software as a Service (SaaS)	\$17.78	2.30%	\$0.41	\$17.37
9724	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-60MT0-A1S	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
9725	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-60MT0-C1S	Software as a Service (SaaS)	\$0.43	2.30%	\$0.01	\$0.42
9726	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-60PT0-A1S	Software as a Service (SaaS)	\$13.34	2.30%	\$0.31	\$13.03
9727	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUARMDB-60PT0-C1S	Software as a Service (SaaS)	\$22.23	2.30%	\$0.51	\$21.72
9728	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-12MT0-A1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
9729	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-12MT0-C1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
9730	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-12PT0-A1S	Software as a Service (SaaS)	\$3.17	2.30%	\$0.07	\$3.10
9731	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-12PT0-C1S	Software as a Service (SaaS)	\$5.28	2.30%	\$0.12	\$5.16
9732	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-24MT0-A1S	Software as a Service (SaaS)	\$0.29	2.30%	\$0.01	\$0.28
9733	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-24MT0-C1S	Software as a Service (SaaS)	\$0.48	2.30%	\$0.01	\$0.47
9734	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-24PT0-A1S	Software as a Service (SaaS)	\$6.34	2.30%	\$0.15	\$6.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9735	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-24PT0-C1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32
9736	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-36MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
9737	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-36MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
9738	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-36PT0-A1S	Software as a Service (SaaS)	\$8.55	2.30%	\$0.20	\$8.35
9739	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-36PT0-C1S	Software as a Service (SaaS)	\$14.26	2.30%	\$0.33	\$13.93
9740	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-48MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
9741	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-48MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
9742	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-48PT0-A1S	Software as a Service (SaaS)	\$11.40	2.30%	\$0.26	\$11.14
9743	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-48PT0-C1S	Software as a Service (SaaS)	\$19.01	2.30%	\$0.44	\$18.57
9744	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-60MT0-A1S	Software as a Service (SaaS)	\$0.28	2.30%	\$0.01	\$0.27
9745	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-60MT0-C1S	Software as a Service (SaaS)	\$0.46	2.30%	\$0.01	\$0.45
9746	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-60PT0-A1S	Software as a Service (SaaS)	\$14.26	2.30%	\$0.33	\$13.93
9747	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Assist Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUARMDP-60PT0-C1S	Software as a Service (SaaS)	\$23.76	2.30%	\$0.55	\$23.21
9748	MOBILE WO	MOBILE WO ASSIST	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Assist Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Assist Add On. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AUASBP-12MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9821	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAUP-60MT0-C2S	Software as a Service (SaaS)	\$5.38	2.30%	\$0.12	\$5.26
9822	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAUP-60MT0-F1S	Software as a Service (SaaS)	\$5.38	2.30%	\$0.12	\$5.26
9823	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAUP-60PT0-A1S	Software as a Service (SaaS)	\$170.49	2.30%	\$3.92	\$166.57
9824	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAUP-60PT0-C1S	Software as a Service (SaaS)	\$284.15	2.30%	\$6.54	\$277.61
9825	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVC-48MT0-A1S	Software as a Service (SaaS)	\$12.54	2.30%	\$0.29	\$12.25
9826	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVC-48MT0-C1S	Software as a Service (SaaS)	\$20.90	2.30%	\$0.48	\$20.42
9827	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVC-60MT0-A1S	Software as a Service (SaaS)	\$12.54	2.30%	\$0.29	\$12.25
9828	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVC-60MT0-C1S	Software as a Service (SaaS)	\$20.90	2.30%	\$0.48	\$20.42
9829	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVD-60MT0-A1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67
9830	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVD-60MT0-C1S	Software as a Service (SaaS)	\$16.50	2.30%	\$0.38	\$16.12
9831	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVE-60MT0-A1S	Software as a Service (SaaS)	\$12.54	2.30%	\$0.29	\$12.25
9832	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAVE-60MT0-C1S	Software as a Service (SaaS)	\$20.90	2.30%	\$0.48	\$20.42
9833	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per user to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAJU-60MT0-A1S	Software as a Service (SaaS)	\$6.60	2.30%	\$0.15	\$6.45
9834	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise (Horizon Apps) per user to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUAJU-60MT0-C1S	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
9835	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUCAB-12MT0-A1S	Software as a Service (SaaS)	\$5.10	2.30%	\$0.12	\$4.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9881	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-48PT0-C1S	Software as a Service (SaaS)	\$380.69	2.30%	\$8.76	\$371.93
9882	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60MT0-A1S	Software as a Service (SaaS)	\$5.41	2.30%	\$0.12	\$5.29
9883	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60MT0-C1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
9884	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60MT0-C2S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
9885	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60MT0-F1S	Software as a Service (SaaS)	\$9.01	2.30%	\$0.21	\$8.80
9886	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60PT0-A1S	Software as a Service (SaaS)	\$285.52	2.30%	\$6.57	\$278.95
9887	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCAP-60PT0-C1S	Software as a Service (SaaS)	\$475.86	2.30%	\$10.94	\$464.92
9888	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-12MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9889	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-12MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
9890	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-12PT0-A1S	Software as a Service (SaaS)	\$39.60	2.30%	\$0.91	\$38.69
9891	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-12PT0-C1S	Software as a Service (SaaS)	\$66.00	2.30%	\$1.52	\$64.48
9892	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-24MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
9893	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-24MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
9894	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-24MT0-C2S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
9895	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-24PT0-A1S	Software as a Service (SaaS)	\$74.45	2.30%	\$1.71	\$72.74
9896	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCDU-24PT0-C1S	Software as a Service (SaaS)	\$124.08	2.30%	\$2.85	\$121.23

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
9954	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-48MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9955	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-48MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9956	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-48MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9957	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-48PT0-A1S	Software as a Service (SaaS)	\$106.59	2.30%	\$2.45	\$104.14
9958	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-48PT0-C1S	Software as a Service (SaaS)	\$177.65	2.30%	\$4.09	\$173.56
9959	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60MT0-A1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
9960	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60MT0-C1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9961	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60MT0-C2S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9962	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60MT0-F1S	Software as a Service (SaaS)	\$4.21	2.30%	\$0.10	\$4.11
9963	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60PT0-A1S	Software as a Service (SaaS)	\$133.24	2.30%	\$3.06	\$130.18
9964	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCSP-60PT0-C1S	Software as a Service (SaaS)	\$222.07	2.30%	\$5.11	\$216.96
9965	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-24MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
9966	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-24MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
9967	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-36MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
9968	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-36MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
9969	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-48MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
9970	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-48MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
9971	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-60MT0-A1S	Software as a Service (SaaS)	\$0.67	2.30%	\$0.02	\$0.65
9972	MOBILE WO	MOBILE WO AA	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to VMware Workspace ONE Application Access - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Application Access (Includes AirWatch). Minimum purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon, thru Fri.	WSU-AUCUB-60MT0-C1S	Software as a Service (SaaS)	\$1.12	2.30%	\$0.03	\$1.09
9973	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise per Device to VMware Workspace ONE Enterprise for VDI Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUCUD-48MT0-A1S	Software as a Service (SaaS)	\$9.90	2.30%	\$0.23	\$9.67

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10034	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48MT0-A1S	Software as a Service (SaaS)	\$6.13	2.30%	\$0.14	\$5.99
10035	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48MT0-C1S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10036	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48MT0-C2S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10037	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48MT0-F1S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10038	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48PT0-A1S	Software as a Service (SaaS)	\$258.87	2.30%	\$5.95	\$252.92
10039	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-48PT0-C1S	Software as a Service (SaaS)	\$431.45	2.30%	\$9.92	\$421.53
10040	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60MT0-A1S	Software as a Service (SaaS)	\$6.13	2.30%	\$0.14	\$5.99
10041	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60MT0-C1S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10042	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60MT0-C2S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10043	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60MT0-F1S	Software as a Service (SaaS)	\$10.21	2.30%	\$0.23	\$9.98
10044	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60PT0-A1S	Software as a Service (SaaS)	\$323.58	2.30%	\$7.44	\$316.14
10045	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUDAP-60PT0-C1S	Software as a Service (SaaS)	\$539.31	2.30%	\$12.40	\$526.91
10046	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-12MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
10047	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-12MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
10048	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-12PT0-A1S	Software as a Service (SaaS)	\$15.68	2.30%	\$0.36	\$15.32
10049	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-12PT0-C1S	Software as a Service (SaaS)	\$26.14	2.30%	\$0.60	\$25.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10050	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-24MT0-A1S	Software as a Service (SaaS)	\$1.44	2.30%	\$0.03	\$1.41
10051	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-24MT0-C1S	Software as a Service (SaaS)	\$2.40	2.30%	\$0.06	\$2.34
10052	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-24PT0-A1S	Software as a Service (SaaS)	\$31.36	2.30%	\$0.72	\$30.64
10053	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-24PT0-C1S	Software as a Service (SaaS)	\$52.27	2.30%	\$1.20	\$51.07
10054	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-36MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
10055	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-36MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
10056	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-36PT0-A1S	Software as a Service (SaaS)	\$42.34	2.30%	\$0.97	\$41.37
10057	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-36PT0-C1S	Software as a Service (SaaS)	\$70.57	2.30%	\$1.62	\$68.95
10058	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-48MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
10059	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-48MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10060	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-48PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
10061	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-48PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
10062	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-60MT0-A1S	Software as a Service (SaaS)	\$1.37	2.30%	\$0.03	\$1.34
10063	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-60MT0-C1S	Software as a Service (SaaS)	\$2.29	2.30%	\$0.05	\$2.24
10064	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-60PT0-A1S	Software as a Service (SaaS)	\$70.57	2.30%	\$1.62	\$68.95
10065	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUDEUEB-60PT0-C1S	Software as a Service (SaaS)	\$117.61	2.30%	\$2.71	\$114.90
10066	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
10067	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
10068	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-12PT0-A1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
10069	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-12PT0-C1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10070	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
10071	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
10072	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-24PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
10073	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-24PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
10074	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
10075	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-36MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
10076	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-36PT0-A1S	Software as a Service (SaaS)	\$43.74	2.30%	\$1.01	\$42.73
10077	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-36PT0-C1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
10078	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-48MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
10079	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-48MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10080	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-48PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
10081	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-48PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
10082	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-60MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
10083	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-60MT0-C1S	Software as a Service (SaaS)	\$2.36	2.30%	\$0.05	\$2.31
10084	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-60PT0-A1S	Software as a Service (SaaS)	\$72.90	2.30%	\$1.68	\$71.22
10085	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials to Workspace ONE UEM Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDEUEP-60PT0-C1S	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
10086	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-12MT0-A1S	Software as a Service (SaaS)	\$3.04	2.30%	\$0.07	\$2.97
10087	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-12MT0-C2S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94
10088	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-12PT0-A1S	Software as a Service (SaaS)	\$36.46	2.30%	\$0.84	\$35.62
10089	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-12PT0-C1S	Software as a Service (SaaS)	\$60.77	2.30%	\$1.40	\$59.37
10090	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-24MT0-A1S	Software as a Service (SaaS)	\$3.04	2.30%	\$0.07	\$2.97
10091	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-24MT0-C1S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94
10092	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-24MT0-C2S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94
10093	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-24PT0-A1S	Software as a Service (SaaS)	\$68.55	2.30%	\$1.58	\$66.97
10094	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-24PT0-C1S	Software as a Service (SaaS)	\$114.25	2.30%	\$2.63	\$111.62
10095	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	WSU-AUDSB-36MT0-A1S	Software as a Service (SaaS)	\$3.04	2.30%	\$0.07	\$2.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10138	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUDSP-60PT0-C1S	Software as a Service (SaaS)	\$285.52	2.30%	\$6.57	\$278.95
10139	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-12MT0-A1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10140	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-12MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10141	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-12PT0-A1S	Software as a Service (SaaS)	\$101.97	2.30%	\$2.35	\$99.62
10142	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-12PT0-C1S	Software as a Service (SaaS)	\$101.97	2.30%	\$2.35	\$99.62
10143	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-24MT0-A1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10144	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-24MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10145	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-24MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10146	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-24PT0-A1S	Software as a Service (SaaS)	\$191.70	2.30%	\$4.41	\$187.29
10147	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-24PT0-C1S	Software as a Service (SaaS)	\$191.70	2.30%	\$4.41	\$187.29
10148	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-36MT0-A1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10149	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-36MT0-C1S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10150	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-36MT0-C2S	Software as a Service (SaaS)	\$8.50	2.30%	\$0.20	\$8.30
10151	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-36PT0-A1S	Software as a Service (SaaS)	\$269.20	2.30%	\$6.19	\$263.01
10152	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEAB-36PT0-C1S	Software as a Service (SaaS)	\$269.20	2.30%	\$6.19	\$263.01
10153	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEAW-36MT0-C1S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
10154	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEAW-36MT0-C2S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
10155	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEAW-60MT0-C1S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
10156	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise to Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEAW-60MT0-C2S	Software as a Service (SaaS)	\$8.40	2.30%	\$0.19	\$8.21
10157	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEDEB-12MT0-A1S	Software as a Service (SaaS)	\$1.02	2.30%	\$0.02	\$1.00
10158	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEDEB-12PT0-A1S	Software as a Service (SaaS)	\$11.15	2.30%	\$0.26	\$10.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10260	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-24PT0-A1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
10261	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-36MT0-A1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10262	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-36PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
10263	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-48MT0-A1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10264	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-48PT0-A1S	Software as a Service (SaaS)	\$175.63	2.30%	\$4.04	\$171.59
10265	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-60MT0-A1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10266	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDB-60PT0-A1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
10267	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-12MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
10268	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-12MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
10269	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-12PT0-A1S	Software as a Service (SaaS)	\$29.27	2.30%	\$0.67	\$28.60
10270	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-12PT0-C1S	Software as a Service (SaaS)	\$48.79	2.30%	\$1.12	\$47.67
10271	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-24MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
10272	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-24MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10273	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-24PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
10274	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-24PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
10275	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-36MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
10276	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-36MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10277	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-36PT0-A1S	Software as a Service (SaaS)	\$79.04	2.30%	\$1.82	\$77.22
10278	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-36PT0-C1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
10279	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-48MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
10280	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-48MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10281	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-48PT0-A1S	Software as a Service (SaaS)	\$105.38	2.30%	\$2.42	\$102.96
10282	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-48PT0-C1S	Software as a Service (SaaS)	\$175.63	2.30%	\$4.04	\$171.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10283	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-60MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
10284	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-60MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
10285	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-60PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
10286	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEDEB-60PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
10287	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-12MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
10288	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-12MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
10289	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
10290	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
10291	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-24MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
10292	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10293	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
10294	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
10295	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-36MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
10296	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10297	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
10298	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
10299	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-48MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
10300	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10301	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
10302	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10303	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-60MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
10304	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10305	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
10306	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDEP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
10307	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-12MT0-A1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
10308	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-12PT0-A1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24
10309	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-24MT0-A1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
10310	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-24PT0-A1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
10311	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-36MT0-A1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10312	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-36PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
10313	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-48MT0-A1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10314	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-48PT0-A1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
10315	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-60MT0-A1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
10316	MOBILE WO	MOBILE WO FOR EDUCATION	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEEDP-60PT0-A1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
10317	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-12MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10318	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-12MT0-C1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
10319	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-12PT0-A1S	Software as a Service (SaaS)	\$16.73	2.30%	\$0.38	\$16.35
10320	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-12PT0-C1S	Software as a Service (SaaS)	\$27.88	2.30%	\$0.64	\$27.24
10321	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-24MT0-A1S	Software as a Service (SaaS)	\$1.53	2.30%	\$0.04	\$1.49
10322	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-24MT0-C1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
10323	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-24PT0-A1S	Software as a Service (SaaS)	\$33.45	2.30%	\$0.77	\$32.68
10324	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-24PT0-C1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
10325	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-36MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
10326	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-36MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
10327	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-36PT0-A1S	Software as a Service (SaaS)	\$45.16	2.30%	\$1.04	\$44.12
10328	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-36PT0-C1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10329	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-48MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
10330	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-48MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
10331	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-48PT0-A1S	Software as a Service (SaaS)	\$60.22	2.30%	\$1.39	\$58.83
10332	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-48PT0-C1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
10333	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-60MT0-A1S	Software as a Service (SaaS)	\$1.46	2.30%	\$0.03	\$1.43
10334	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-60MT0-C1S	Software as a Service (SaaS)	\$2.44	2.30%	\$0.06	\$2.38
10335	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-60PT0-A1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
10336	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEB-60PT0-C1S	Software as a Service (SaaS)	\$125.45	2.30%	\$2.89	\$122.56
10337	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-12MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
10338	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-12MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
10339	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-12PT0-A1S	Software as a Service (SaaS)	\$17.28	2.30%	\$0.40	\$16.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10340	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-12PT0-C1S	Software as a Service (SaaS)	\$28.80	2.30%	\$0.66	\$28.14
10341	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-24MT0-A1S	Software as a Service (SaaS)	\$1.58	2.30%	\$0.04	\$1.54
10342	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-24MT0-C1S	Software as a Service (SaaS)	\$2.64	2.30%	\$0.06	\$2.58
10343	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-24PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
10344	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-24PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
10345	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-36MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
10346	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-36MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
10347	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-36PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
10348	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-36PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
10349	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-48MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
10350	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-48MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10351	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-48PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
10352	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-48PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10353	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-60MT0-A1S	Software as a Service (SaaS)	\$1.51	2.30%	\$0.03	\$1.48
10354	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-60MT0-C1S	Software as a Service (SaaS)	\$2.52	2.30%	\$0.06	\$2.46
10355	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-60PT0-A1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
10356	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials to Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEEMEP-60PT0-C1S	Software as a Service (SaaS)	\$129.60	2.30%	\$2.98	\$126.62
10357	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-03PT0-A1S	Software as a Service (SaaS)	\$19.76	2.30%	\$0.45	\$19.31
10358	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-03PT0-C1S	Software as a Service (SaaS)	\$32.93	2.30%	\$0.76	\$32.17
10359	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-12MT0-A1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
10360	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-12MT0-C2S	Software as a Service (SaaS)	\$10.06	2.30%	\$0.23	\$9.83
10361	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-12PT0-A1S	Software as a Service (SaaS)	\$65.86	2.30%	\$1.51	\$64.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10362	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-12PT0-C1S	Software as a Service (SaaS)	\$109.77	2.30%	\$2.52	\$107.25
10363	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-24MT0-A1S	Software as a Service (SaaS)	\$6.04	2.30%	\$0.14	\$5.90
10364	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-24MT0-C1S	Software as a Service (SaaS)	\$10.06	2.30%	\$0.23	\$9.83
10365	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-24MT0-C2S	Software as a Service (SaaS)	\$10.06	2.30%	\$0.23	\$9.83
10366	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-24PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
10367	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-24PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
10368	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-36MT0-A1S	Software as a Service (SaaS)	\$5.76	2.30%	\$0.13	\$5.63
10369	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-36MT0-C1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10370	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-36MT0-C2S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10371	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-36PT0-A1S	Software as a Service (SaaS)	\$177.83	2.30%	\$4.09	\$173.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10372	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-36PT0-C1S	Software as a Service (SaaS)	\$296.38	2.30%	\$6.82	\$289.56
10373	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-48MT0-A1S	Software as a Service (SaaS)	\$5.76	2.30%	\$0.13	\$5.63
10374	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-48MT0-C1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10375	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-48MT0-C2S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10376	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-48PT0-A1S	Software as a Service (SaaS)	\$237.11	2.30%	\$5.45	\$231.66
10377	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-48PT0-C1S	Software as a Service (SaaS)	\$395.18	2.30%	\$9.09	\$386.09
10378	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-60MT0-A1S	Software as a Service (SaaS)	\$5.76	2.30%	\$0.13	\$5.63
10379	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-60MT0-C1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10380	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-60MT0-C2S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10381	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-60PT0-A1S	Software as a Service (SaaS)	\$296.38	2.30%	\$6.82	\$289.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10382	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEMB-60PT0-C1S	Software as a Service (SaaS)	\$493.97	2.30%	\$11.36	\$482.61
10383	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-03PT0-A1S	Software as a Service (SaaS)	\$20.41	2.30%	\$0.47	\$19.94
10384	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 3 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-03PT0-C1S	Software as a Service (SaaS)	\$34.02	2.30%	\$0.78	\$33.24
10385	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-12MT0-A1S	Software as a Service (SaaS)	\$6.24	2.30%	\$0.14	\$6.10
10386	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-12MT0-C2S	Software as a Service (SaaS)	\$10.40	2.30%	\$0.24	\$10.16
10387	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-12MT0-F1S	Software as a Service (SaaS)	\$10.40	2.30%	\$0.24	\$10.16
10388	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-12PT0-A1S	Software as a Service (SaaS)	\$68.04	2.30%	\$1.56	\$66.48
10389	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-12PT0-C1S	Software as a Service (SaaS)	\$113.40	2.30%	\$2.61	\$110.79
10390	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24MT0-A1S	Software as a Service (SaaS)	\$6.24	2.30%	\$0.14	\$6.10
10391	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24MT0-C1S	Software as a Service (SaaS)	\$10.40	2.30%	\$0.24	\$10.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10392	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24MT0-C2S	Software as a Service (SaaS)	\$10.40	2.30%	\$0.24	\$10.16
10393	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24MT0-F1S	Software as a Service (SaaS)	\$10.40	2.30%	\$0.24	\$10.16
10394	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
10395	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-24PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
10396	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36MT0-A1S	Software as a Service (SaaS)	\$5.95	2.30%	\$0.14	\$5.81
10397	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36MT0-C1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10398	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36MT0-C2S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10399	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36MT0-F1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10400	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36PT0-A1S	Software as a Service (SaaS)	\$183.71	2.30%	\$4.23	\$179.48
10401	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-36PT0-C1S	Software as a Service (SaaS)	\$306.18	2.30%	\$7.04	\$299.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10402	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48MT0-A1S	Software as a Service (SaaS)	\$5.95	2.30%	\$0.14	\$5.81
10403	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48MT0-C1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10404	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48MT0-C2S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10405	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48MT0-F1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10406	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48PT0-A1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
10407	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-48PT0-C1S	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
10408	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-60MT0-A1S	Software as a Service (SaaS)	\$5.95	2.30%	\$0.14	\$5.81
10409	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-60MT0-C1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10410	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-60MT0-C2S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69
10411	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUEMP-60MT0-F1S	Software as a Service (SaaS)	\$9.92	2.30%	\$0.23	\$9.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10412	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEMP-60PT0-A1S	Software as a Service (SaaS)	\$306.18	2.30%	\$7.04	\$299.14
10413	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Unified Endpoint Management Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEMP-60PT0-C1S	Software as a Service (SaaS)	\$510.30	2.30%	\$11.74	\$498.56
10414	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-12MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10415	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-12MT0-C2S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10416	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-12PT0-A1S	Software as a Service (SaaS)	\$47.58	2.30%	\$1.09	\$46.49
10417	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-12PT0-C1S	Software as a Service (SaaS)	\$47.58	2.30%	\$1.09	\$46.49
10418	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-24MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10419	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-24MT0-C1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10420	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-24MT0-C2S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10421	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-24PT0-A1S	Software as a Service (SaaS)	\$89.45	2.30%	\$2.06	\$87.39
10422	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-24PT0-C1S	Software as a Service (SaaS)	\$89.45	2.30%	\$2.06	\$87.39
10423	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-36MT0-A1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10424	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-36MT0-C1S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10425	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-36MT0-C2S	Software as a Service (SaaS)	\$3.97	2.30%	\$0.09	\$3.88
10426	EMM	EXPRESS	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-36PT0-A1S	Software as a Service (SaaS)	\$125.61	2.30%	\$2.89	\$122.72
10427	EMM	EXPRESS	AIRWATCH CLOUD	Upgrade: Workspace ONE Express (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUESB-36PT0-C1S	Software as a Service (SaaS)	\$125.61	2.30%	\$2.89	\$122.72
10428	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXABP-12MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
10429	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXABP-12MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
10430	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXABP-12PT0-A1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
10431	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXABP-12PT0-C1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10476	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-36MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10477	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-36MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10478	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
10479	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-36PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10480	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-48MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10481	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-48MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10482	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
10483	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-48PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
10484	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-60MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10485	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-60MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10486	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10487	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Experience Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXADP-60PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
10488	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
10489	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
10490	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-12PT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
10491	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-12PT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
10492	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10493	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
10494	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-24PT0-A1S	Software as a Service (SaaS)	\$1.38	2.30%	\$0.03	\$1.35
10495	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-24PT0-C1S	Software as a Service (SaaS)	\$2.30	2.30%	\$0.05	\$2.25
10496	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
10497	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
10498	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-36PT0-A1S	Software as a Service (SaaS)	\$1.87	2.30%	\$0.04	\$1.83
10499	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-36PT0-C1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
10500	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
10501	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
10502	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-48PT0-A1S	Software as a Service (SaaS)	\$2.49	2.30%	\$0.06	\$2.43
10503	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-48PT0-C1S	Software as a Service (SaaS)	\$4.15	2.30%	\$0.10	\$4.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10504	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
10505	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
10506	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-60PT0-A1S	Software as a Service (SaaS)	\$3.11	2.30%	\$0.07	\$3.04
10507	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEBP-60PT0-C1S	Software as a Service (SaaS)	\$5.18	2.30%	\$0.12	\$5.06
10508	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-12MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
10509	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-12MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39
10510	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-12PT0-A1S	Software as a Service (SaaS)	\$9.29	2.30%	\$0.21	\$9.08
10511	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-12PT0-C1S	Software as a Service (SaaS)	\$15.49	2.30%	\$0.36	\$15.13
10512	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-24MT0-A1S	Software as a Service (SaaS)	\$0.85	2.30%	\$0.02	\$0.83
10513	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-24MT0-C1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10514	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-24PT0-A1S	Software as a Service (SaaS)	\$18.59	2.30%	\$0.43	\$18.16
10515	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-24PT0-C1S	Software as a Service (SaaS)	\$30.98	2.30%	\$0.71	\$30.27
10516	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-36MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
10517	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-36MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
10518	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-36PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
10519	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-36PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
10520	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-48MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
10521	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-48MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
10522	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-48PT0-A1S	Software as a Service (SaaS)	\$33.45	2.30%	\$0.77	\$32.68
10523	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-48PT0-C1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10524	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-60MT0-A1S	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
10525	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-60MT0-C1S	Software as a Service (SaaS)	\$1.36	2.30%	\$0.03	\$1.33
10526	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-60PT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
10527	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUEXEDB-60PT0-C1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
10528	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-12MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
10529	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-12MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
10530	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-12PT0-A1S	Software as a Service (SaaS)	\$9.60	2.30%	\$0.22	\$9.38
10531	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-12PT0-C1S	Software as a Service (SaaS)	\$16.00	2.30%	\$0.37	\$15.63
10532	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-24MT0-A1S	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
10533	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-24MT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
10534	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-24PT0-A1S	Software as a Service (SaaS)	\$19.20	2.30%	\$0.44	\$18.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10535	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-24PT0-C1S	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
10536	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-36MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
10537	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-36MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
10538	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-36PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
10539	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-36PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
10540	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-48MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
10541	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-48MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37
10542	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-48PT0-A1S	Software as a Service (SaaS)	\$34.56	2.30%	\$0.79	\$33.77
10543	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-48PT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
10544	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-60MT0-A1S	Software as a Service (SaaS)	\$0.84	2.30%	\$0.02	\$0.82
10545	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-60MT0-C1S	Software as a Service (SaaS)	\$1.40	2.30%	\$0.03	\$1.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10546	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-60PT0-A1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
10547	MOBILE WO	MOBILE WO EMPLOYEE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Employee Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Employee Essentials. Provides Intelligent Hub and Hub services on any device. Includes Workspace ONE Access, Workspace ONE Tunnel, VMware UAG, and basic reporting. Does not include device management. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUEXEDP-60PT0-C1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
10548	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-12MT0-A1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
10549	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-12MT0-C2S	Software as a Service (SaaS)	\$0.42	2.30%	\$0.01	\$0.41
10550	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-12PT0-A1S	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
10551	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-12PT0-C1S	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89
10552	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-24MT0-A1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
10553	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-24MT0-C1S	Software as a Service (SaaS)	\$0.39	2.30%	\$0.01	\$0.38
10554	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-24MT0-C2S	Software as a Service (SaaS)	\$0.39	2.30%	\$0.01	\$0.38
10555	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-24PT0-A1S	Software as a Service (SaaS)	\$5.64	2.30%	\$0.13	\$5.51
10556	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-24PT0-C1S	Software as a Service (SaaS)	\$9.40	2.30%	\$0.22	\$9.18
10557	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-36MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
10558	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-36MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10559	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-36MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10560	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-36PT0-A1S	Software as a Service (SaaS)	\$7.92	2.30%	\$0.18	\$7.74
10561	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-36PT0-C1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
10562	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace ONE license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUIBP-48MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10563	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-48MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10564	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-48MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10565	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-48PT0-A1S	Software as a Service (SaaS)	\$10.56	2.30%	\$0.24	\$10.32
10566	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-48PT0-C1S	Software as a Service (SaaS)	\$17.60	2.30%	\$0.40	\$17.20
10567	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-60MT0-A1S	Software as a Service (SaaS)	\$0.22	2.30%	\$0.01	\$0.21
10568	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-60MT0-C1S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10569	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-60MT0-C2S	Software as a Service (SaaS)	\$0.37	2.30%	\$0.01	\$0.36
10570	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-60PT0-A1S	Software as a Service (SaaS)	\$13.20	2.30%	\$0.30	\$12.90
10571	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUIBP-60PT0-C1S	Software as a Service (SaaS)	\$22.00	2.30%	\$0.51	\$21.49
10572	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-12MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
10573	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-12MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
10574	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-12PT0-A1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
10575	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-12PT0-C1S	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
10576	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-24MT0-A1S	Software as a Service (SaaS)	\$1.49	2.30%	\$0.03	\$1.46
10577	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-24MT0-C1S	Software as a Service (SaaS)	\$2.48	2.30%	\$0.06	\$2.42
10578	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-24PT0-A1S	Software as a Service (SaaS)	\$32.40	2.30%	\$0.75	\$31.65
10579	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-24PT0-C1S	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
10580	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUINDB-36MT0-A1S	Software as a Service (SaaS)	\$1.42	2.30%	\$0.03	\$1.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10599	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-24PT0-C1S	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
10600	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-36MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49
10601	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-36MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
10602	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-36PT0-A1S	Software as a Service (SaaS)	\$46.98	2.30%	\$1.08	\$45.90
10603	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-36PT0-C1S	Software as a Service (SaaS)	\$78.30	2.30%	\$1.80	\$76.50
10604	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-48MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49
10605	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-48MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
10606	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-48PT0-A1S	Software as a Service (SaaS)	\$62.64	2.30%	\$1.44	\$61.20
10607	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-48PT0-C1S	Software as a Service (SaaS)	\$104.40	2.30%	\$2.40	\$102.00
10608	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-60MT0-A1S	Software as a Service (SaaS)	\$1.52	2.30%	\$0.03	\$1.49
10609	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-60MT0-C1S	Software as a Service (SaaS)	\$2.54	2.30%	\$0.06	\$2.48
10610	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-60PT0-A1S	Software as a Service (SaaS)	\$78.30	2.30%	\$1.80	\$76.50
10611	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Intelligence Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	This is an add-on. Minimum initial purchase of 25 users. License quantity should match Workspace One license quantity. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUINTDP-60PT0-C1S	Software as a Service (SaaS)	\$130.50	2.30%	\$3.00	\$127.50
10612	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
10613	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
10614	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMBP-12PT0-A1S	Software as a Service (SaaS)	\$1.24	2.30%	\$0.03	\$1.21
10615	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMBP-12PT0-C1S	Software as a Service (SaaS)	\$2.07	2.30%	\$0.05	\$2.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10629	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.18	2.30%	\$0.00	\$0.18
10630	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMBP-60PT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
10631	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMBP-60PT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
10632	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-12MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
10633	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-12MT0-C1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
10634	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-12PT0-A1S	Software as a Service (SaaS)	\$23.93	2.30%	\$0.55	\$23.38
10635	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-12PT0-C1S	Software as a Service (SaaS)	\$39.88	2.30%	\$0.92	\$38.96
10636	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-24MT0-A1S	Software as a Service (SaaS)	\$2.19	2.30%	\$0.05	\$2.14
10637	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-24MT0-C1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
10638	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-24PT0-A1S	Software as a Service (SaaS)	\$47.86	2.30%	\$1.10	\$46.76
10639	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-24PT0-C1S	Software as a Service (SaaS)	\$79.76	2.30%	\$1.83	\$77.93
10640	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-36MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10641	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-36MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
10642	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-36PT0-A1S	Software as a Service (SaaS)	\$64.61	2.30%	\$1.49	\$63.12
10643	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-36PT0-C1S	Software as a Service (SaaS)	\$107.68	2.30%	\$2.48	\$105.20
10644	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-48MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
10645	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-48MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
10646	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-48PT0-A1S	Software as a Service (SaaS)	\$86.14	2.30%	\$1.98	\$84.16
10647	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-48PT0-C1S	Software as a Service (SaaS)	\$143.57	2.30%	\$3.30	\$140.27
10648	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-60MT0-A1S	Software as a Service (SaaS)	\$2.09	2.30%	\$0.05	\$2.04
10649	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-60MT0-C1S	Software as a Service (SaaS)	\$3.49	2.30%	\$0.08	\$3.41
10650	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-60PT0-A1S	Software as a Service (SaaS)	\$107.68	2.30%	\$2.48	\$105.20
10651	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMDB-60PT0-C1S	Software as a Service (SaaS)	\$179.46	2.30%	\$4.13	\$175.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10652	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-12MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
10653	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-12MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
10654	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-12PT0-A1S	Software as a Service (SaaS)	\$24.48	2.30%	\$0.56	\$23.92
10655	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-12PT0-C1S	Software as a Service (SaaS)	\$40.80	2.30%	\$0.94	\$39.86
10656	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-24MT0-A1S	Software as a Service (SaaS)	\$2.24	2.30%	\$0.05	\$2.19
10657	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-24MT0-C1S	Software as a Service (SaaS)	\$3.74	2.30%	\$0.09	\$3.65
10658	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-24PT0-A1S	Software as a Service (SaaS)	\$48.96	2.30%	\$1.13	\$47.83
10659	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-24PT0-C1S	Software as a Service (SaaS)	\$81.60	2.30%	\$1.88	\$79.72
10660	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-36MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
10661	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-36MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
10662	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-36PT0-A1S	Software as a Service (SaaS)	\$66.10	2.30%	\$1.52	\$64.58
10663	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-36PT0-C1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
10664	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-48MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10665	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-48MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
10666	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-48PT0-A1S	Software as a Service (SaaS)	\$88.13	2.30%	\$2.03	\$86.10
10667	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-48PT0-C1S	Software as a Service (SaaS)	\$146.88	2.30%	\$3.38	\$143.50
10668	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-60MT0-A1S	Software as a Service (SaaS)	\$2.14	2.30%	\$0.05	\$2.09
10669	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-60MT0-C1S	Software as a Service (SaaS)	\$3.57	2.30%	\$0.08	\$3.49
10670	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-60PT0-A1S	Software as a Service (SaaS)	\$110.16	2.30%	\$2.53	\$107.63
10671	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMDMDP-60PT0-C1S	Software as a Service (SaaS)	\$183.60	2.30%	\$4.22	\$179.38
10672	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-12MT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
10673	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-12MT0-C2S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
10674	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-12PT0-A1S	Software as a Service (SaaS)	\$7.55	2.30%	\$0.17	\$7.38
10675	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-12PT0-C1S	Software as a Service (SaaS)	\$12.58	2.30%	\$0.29	\$12.29
10676	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-24MT0-A1S	Software as a Service (SaaS)	\$0.69	2.30%	\$0.02	\$0.67
10677	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-24MT0-C1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
10678	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-24MT0-C2S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
10679	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-24PT0-A1S	Software as a Service (SaaS)	\$15.10	2.30%	\$0.35	\$14.75
10680	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-24PT0-C1S	Software as a Service (SaaS)	\$25.16	2.30%	\$0.58	\$24.58
10681	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-36MT0-A1S	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
10682	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMDMSB-36MT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10706	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-24PT0-C1S	Software as a Service (SaaS)	\$29.66	2.30%	\$0.68	\$28.98
10707	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
10708	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10709	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10710	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10711	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36PT0-A1S	Software as a Service (SaaS)	\$24.02	2.30%	\$0.55	\$23.47
10712	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-36PT0-C1S	Software as a Service (SaaS)	\$40.04	2.30%	\$0.92	\$39.12
10713	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
10714	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10715	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10716	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10717	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48PT0-A1S	Software as a Service (SaaS)	\$32.03	2.30%	\$0.74	\$31.29
10718	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-48PT0-C1S	Software as a Service (SaaS)	\$53.39	2.30%	\$1.23	\$52.16
10719	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60MT0-A1S	Software as a Service (SaaS)	\$0.78	2.30%	\$0.02	\$0.76
10720	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60MT0-C1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10721	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60MT0-C2S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10722	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60MT0-F1S	Software as a Service (SaaS)	\$1.30	2.30%	\$0.03	\$1.27
10723	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60PT0-A1S	Software as a Service (SaaS)	\$40.04	2.30%	\$0.92	\$39.12
10724	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: Workspace ONE Mobile Essentials to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMDMSP-60PT0-C1S	Software as a Service (SaaS)	\$66.74	2.30%	\$1.54	\$65.20
10725	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-12MT0-A1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10726	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-12MT0-C1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
10727	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-12PT0-A1S	Software as a Service (SaaS)	\$12.55	2.30%	\$0.29	\$12.26
10728	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-12PT0-C1S	Software as a Service (SaaS)	\$20.91	2.30%	\$0.48	\$20.43
10729	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-24MT0-A1S	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
10730	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-24MT0-C1S	Software as a Service (SaaS)	\$1.92	2.30%	\$0.04	\$1.88
10731	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-24PT0-A1S	Software as a Service (SaaS)	\$25.09	2.30%	\$0.58	\$24.51
10732	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-24PT0-C1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
10733	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-36MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
10734	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-36MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
10735	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-36PT0-A1S	Software as a Service (SaaS)	\$33.87	2.30%	\$0.78	\$33.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10736	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-36PT0-C1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
10737	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-48MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
10738	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-48MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
10739	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-48PT0-A1S	Software as a Service (SaaS)	\$45.16	2.30%	\$1.04	\$44.12
10740	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-48PT0-C1S	Software as a Service (SaaS)	\$75.27	2.30%	\$1.73	\$73.54
10741	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-60MT0-A1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
10742	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-60MT0-C1S	Software as a Service (SaaS)	\$1.83	2.30%	\$0.04	\$1.79
10743	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-60PT0-A1S	Software as a Service (SaaS)	\$56.45	2.30%	\$1.30	\$55.15
10744	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMEDEB-60PT0-C1S	Software as a Service (SaaS)	\$94.09	2.30%	\$2.16	\$91.93
10745	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMEDEP-12MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10746	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-12MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
10747	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-12PT0-A1S	Software as a Service (SaaS)	\$12.96	2.30%	\$0.30	\$12.66
10748	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-12PT0-C1S	Software as a Service (SaaS)	\$21.60	2.30%	\$0.50	\$21.10
10749	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-24MT0-A1S	Software as a Service (SaaS)	\$1.19	2.30%	\$0.03	\$1.16
10750	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-24MT0-C1S	Software as a Service (SaaS)	\$1.98	2.30%	\$0.05	\$1.93
10751	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-24PT0-A1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
10752	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-24PT0-C1S	Software as a Service (SaaS)	\$43.20	2.30%	\$0.99	\$42.21
10753	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-36MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
10754	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-36MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
10755	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-36PT0-A1S	Software as a Service (SaaS)	\$34.99	2.30%	\$0.80	\$34.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10756	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-36PT0-C1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
10757	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-48MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
10758	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-48MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
10759	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-48PT0-A1S	Software as a Service (SaaS)	\$46.66	2.30%	\$1.07	\$45.59
10760	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-48PT0-C1S	Software as a Service (SaaS)	\$77.76	2.30%	\$1.79	\$75.97
10761	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-60MT0-A1S	Software as a Service (SaaS)	\$1.13	2.30%	\$0.03	\$1.10
10762	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-60MT0-C1S	Software as a Service (SaaS)	\$1.89	2.30%	\$0.04	\$1.85
10763	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-60PT0-A1S	Software as a Service (SaaS)	\$58.32	2.30%	\$1.34	\$56.98
10764	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Mobile Essentials to Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMEDEP-60PT0-C1S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
10765	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-12MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10766	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-12MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
10767	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-12PT0-A1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
10768	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-12PT0-C1S	Software as a Service (SaaS)	\$2.76	2.30%	\$0.06	\$2.70
10769	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-24MT0-A1S	Software as a Service (SaaS)	\$0.15	2.30%	\$0.00	\$0.15
10770	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-24MT0-C1S	Software as a Service (SaaS)	\$0.25	2.30%	\$0.01	\$0.24
10771	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-24PT0-A1S	Software as a Service (SaaS)	\$3.31	2.30%	\$0.08	\$3.23
10772	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-24PT0-C1S	Software as a Service (SaaS)	\$5.52	2.30%	\$0.13	\$5.39
10773	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-36MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
10774	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-36MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
10775	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-36PT0-A1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10776	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-36PT0-C1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
10777	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-48MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
10778	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-48MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
10779	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-48PT0-A1S	Software as a Service (SaaS)	\$5.96	2.30%	\$0.14	\$5.82
10780	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-48PT0-C1S	Software as a Service (SaaS)	\$9.94	2.30%	\$0.23	\$9.71
10781	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-60MT0-A1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
10782	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-60MT0-C1S	Software as a Service (SaaS)	\$0.24	2.30%	\$0.01	\$0.23
10783	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-60PT0-A1S	Software as a Service (SaaS)	\$7.45	2.30%	\$0.17	\$7.28
10784	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEBP-60PT0-C1S	Software as a Service (SaaS)	\$12.42	2.30%	\$0.29	\$12.13
10785	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-12MT0-A1S	Software as a Service (SaaS)	\$2.04	2.30%	\$0.05	\$1.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10786	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-12MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
10787	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-12PT0-A1S	Software as a Service (SaaS)	\$22.30	2.30%	\$0.51	\$21.79
10788	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-12PT0-C1S	Software as a Service (SaaS)	\$37.17	2.30%	\$0.85	\$36.32
10789	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-24MT0-A1S	Software as a Service (SaaS)	\$2.04	2.30%	\$0.05	\$1.99
10790	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-24MT0-C1S	Software as a Service (SaaS)	\$3.41	2.30%	\$0.08	\$3.33
10791	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-24PT0-A1S	Software as a Service (SaaS)	\$44.61	2.30%	\$1.03	\$43.58
10792	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-24PT0-C1S	Software as a Service (SaaS)	\$74.34	2.30%	\$1.71	\$72.63
10793	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-36MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
10794	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-36MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
10795	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-36PT0-A1S	Software as a Service (SaaS)	\$60.22	2.30%	\$1.39	\$58.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10796	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-36PT0-C1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
10797	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-48MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
10798	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-48MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
10799	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-48PT0-A1S	Software as a Service (SaaS)	\$80.29	2.30%	\$1.85	\$78.44
10800	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-48PT0-C1S	Software as a Service (SaaS)	\$133.82	2.30%	\$3.08	\$130.74
10801	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-60MT0-A1S	Software as a Service (SaaS)	\$1.95	2.30%	\$0.04	\$1.91
10802	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-60MT0-C1S	Software as a Service (SaaS)	\$3.25	2.30%	\$0.07	\$3.18
10803	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-60PT0-A1S	Software as a Service (SaaS)	\$100.36	2.30%	\$2.31	\$98.05
10804	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUMMEDB-60PT0-C1S	Software as a Service (SaaS)	\$167.27	2.30%	\$3.85	\$163.42
10805	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMEDP-12MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10806	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-12MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
10807	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-12PT0-A1S	Software as a Service (SaaS)	\$23.04	2.30%	\$0.53	\$22.51
10808	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-12PT0-C1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52
10809	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-24MT0-A1S	Software as a Service (SaaS)	\$2.11	2.30%	\$0.05	\$2.06
10810	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-24MT0-C1S	Software as a Service (SaaS)	\$3.52	2.30%	\$0.08	\$3.44
10811	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-24PT0-A1S	Software as a Service (SaaS)	\$46.08	2.30%	\$1.06	\$45.02
10812	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-24PT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
10813	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-36MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10814	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-36MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10815	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-36PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10816	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-36PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10817	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-48MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10818	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-48MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10819	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-48PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03
10820	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-48PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
10821	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-60MT0-A1S	Software as a Service (SaaS)	\$2.02	2.30%	\$0.05	\$1.97
10822	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-60MT0-C1S	Software as a Service (SaaS)	\$3.36	2.30%	\$0.08	\$3.28
10823	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-60PT0-A1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10824	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Desktop Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMEDP-60PT0-C1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
10825	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUMMENBP-12MT0-A2S	Software as a Service (SaaS)	\$5.30	2.30%	\$0.12	\$5.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10826	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-12MT0-C3S	Software as a Service (SaaS)	\$8.83	2.30%	\$0.20	\$8.63
10827	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-12PT0-A1S	Software as a Service (SaaS)	\$57.82	2.30%	\$1.33	\$56.49
10828	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-12PT0-C1S	Software as a Service (SaaS)	\$96.36	2.30%	\$2.22	\$94.14
10829	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24MT0-A1S	Software as a Service (SaaS)	\$3.93	2.30%	\$0.09	\$3.84
10830	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24MT0-A2S	Software as a Service (SaaS)	\$5.30	2.30%	\$0.12	\$5.18
10831	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24MT0-C1S	Software as a Service (SaaS)	\$6.55	2.30%	\$0.15	\$6.40
10832	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24MT0-C2S	Software as a Service (SaaS)	\$8.83	2.30%	\$0.20	\$8.63
10833	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24MT0-C3S	Software as a Service (SaaS)	\$8.83	2.30%	\$0.20	\$8.63
10834	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24PT0-A1S	Software as a Service (SaaS)	\$115.63	2.30%	\$2.66	\$112.97
10835	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-24PT0-C1S	Software as a Service (SaaS)	\$192.72	2.30%	\$4.43	\$188.29
10836	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36MT0-A1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
10837	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36MT0-A2S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94
10838	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36MT0-C1S	Software as a Service (SaaS)	\$6.26	2.30%	\$0.14	\$6.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10839	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36MT0-C2S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10840	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36MT0-C3S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10841	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36PT0-A1S	Software as a Service (SaaS)	\$156.10	2.30%	\$3.59	\$152.51
10842	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-36PT0-C1S	Software as a Service (SaaS)	\$260.17	2.30%	\$5.98	\$254.19
10843	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48MT0-A1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
10844	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48MT0-A2S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94
10845	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48MT0-C1S	Software as a Service (SaaS)	\$6.26	2.30%	\$0.14	\$6.12
10846	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48MT0-C2S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10847	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48MT0-C3S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10848	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48PT0-A1S	Software as a Service (SaaS)	\$208.14	2.30%	\$4.79	\$203.35
10849	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-48PT0-C1S	Software as a Service (SaaS)	\$346.90	2.30%	\$7.98	\$338.92
10850	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60MT0-A1S	Software as a Service (SaaS)	\$3.75	2.30%	\$0.09	\$3.66
10851	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60MT0-A2S	Software as a Service (SaaS)	\$5.06	2.30%	\$0.12	\$4.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10852	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60MT0-C1S	Software as a Service (SaaS)	\$6.26	2.30%	\$0.14	\$6.12
10853	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60MT0-C2S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10854	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60MT0-C3S	Software as a Service (SaaS)	\$8.43	2.30%	\$0.19	\$8.24
10855	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60PT0-A1S	Software as a Service (SaaS)	\$260.17	2.30%	\$5.98	\$254.19
10856	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials with Basic Support to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENBP-60PT0-C1S	Software as a Service (SaaS)	\$433.62	2.30%	\$9.97	\$423.65
10857	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-12MT0-A2S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
10858	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-12MT0-C3S	Software as a Service (SaaS)	\$8.58	2.30%	\$0.20	\$8.38
10859	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-12PT0-A1S	Software as a Service (SaaS)	\$56.16	2.30%	\$1.29	\$54.87
10860	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-12PT0-C1S	Software as a Service (SaaS)	\$93.60	2.30%	\$2.15	\$91.45
10861	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24MT0-A1S	Software as a Service (SaaS)	\$3.70	2.30%	\$0.09	\$3.61
10862	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24MT0-A2S	Software as a Service (SaaS)	\$5.15	2.30%	\$0.12	\$5.03
10863	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24MT0-C1S	Software as a Service (SaaS)	\$6.17	2.30%	\$0.14	\$6.03
10864	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24MT0-C2S	Software as a Service (SaaS)	\$8.58	2.30%	\$0.20	\$8.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10865	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24MT0-C3S	Software as a Service (SaaS)	\$8.58	2.30%	\$0.20	\$8.38
10866	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24PT0-A1S	Software as a Service (SaaS)	\$112.32	2.30%	\$2.58	\$109.74
10867	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-24PT0-C1S	Software as a Service (SaaS)	\$187.20	2.30%	\$4.31	\$182.89
10868	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36MT0-A1S	Software as a Service (SaaS)	\$3.53	2.30%	\$0.08	\$3.45
10869	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36MT0-A2S	Software as a Service (SaaS)	\$4.92	2.30%	\$0.11	\$4.81
10870	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75
10871	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36MT0-C2S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10872	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36MT0-C3S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10873	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36PT0-A1S	Software as a Service (SaaS)	\$151.63	2.30%	\$3.49	\$148.14
10874	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-36PT0-C1S	Software as a Service (SaaS)	\$252.72	2.30%	\$5.81	\$246.91
10875	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48MT0-A1S	Software as a Service (SaaS)	\$3.53	2.30%	\$0.08	\$3.45
10876	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48MT0-A2S	Software as a Service (SaaS)	\$4.92	2.30%	\$0.11	\$4.81
10877	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10878	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48MT0-C2S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10879	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48MT0-C3S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10880	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48PT0-A1S	Software as a Service (SaaS)	\$202.18	2.30%	\$4.65	\$197.53
10881	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-48PT0-C1S	Software as a Service (SaaS)	\$336.96	2.30%	\$7.75	\$329.21
10882	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60MT0-A1S	Software as a Service (SaaS)	\$3.53	2.30%	\$0.08	\$3.45
10883	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60MT0-A2S	Software as a Service (SaaS)	\$4.92	2.30%	\$0.11	\$4.81
10884	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60MT0-C1S	Software as a Service (SaaS)	\$5.89	2.30%	\$0.14	\$5.75
10885	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60MT0-C2S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10886	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60MT0-C3S	Software as a Service (SaaS)	\$8.19	2.30%	\$0.19	\$8.00
10887	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60PT0-A1S	Software as a Service (SaaS)	\$252.72	2.30%	\$5.81	\$246.91
10888	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Desktop Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMENP-60PT0-C1S	Software as a Service (SaaS)	\$421.20	2.30%	\$9.69	\$411.51
10889	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMEVBP-48MT0-A1S	Software as a Service (SaaS)	\$10.68	2.30%	\$0.25	\$10.43
10890	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUMMEVBP-48MT0-C1S	Software as a Service (SaaS)	\$17.81	2.30%	\$0.41	\$17.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10891	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials with Basic Support to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVBP-60MT0-A1S	Software as a Service (SaaS)	\$10.68	2.30%	\$0.25	\$10.43
10892	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVBP-60MT0-C1S	Software as a Service (SaaS)	\$17.81	2.30%	\$0.41	\$17.40
10893	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVP-48MT0-A1S	Software as a Service (SaaS)	\$10.46	2.30%	\$0.24	\$10.22
10894	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVP-48MT0-C1S	Software as a Service (SaaS)	\$17.44	2.30%	\$0.40	\$17.04
10895	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVP-60MT0-A1S	Software as a Service (SaaS)	\$10.46	2.30%	\$0.24	\$10.22
10896	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: Workspace ONE Modern Management Essentials to Workspace ONE Enterprise for VDI - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	WSU-AUMMEVP-60MT0-C1S	Software as a Service (SaaS)	\$17.44	2.30%	\$0.40	\$17.04
10897	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-12PT0-A1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
10898	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-12PT0-C1S	Software as a Service (SaaS)	\$69.12	2.30%	\$1.59	\$67.53
10899	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-24PT0-A1S	Software as a Service (SaaS)	\$82.94	2.30%	\$1.91	\$81.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10900	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-24PT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
10901	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-36PT0-A1S	Software as a Service (SaaS)	\$111.97	2.30%	\$2.58	\$109.39
10902	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-36PT0-C1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
10903	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-48PT0-A1S	Software as a Service (SaaS)	\$149.30	2.30%	\$3.43	\$145.87
10904	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-48PT0-C1S	Software as a Service (SaaS)	\$248.83	2.30%	\$5.72	\$243.11
10905	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-60PT0-A1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10906	MOBILE WO	BILE WO DESKTOP ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Advanced (P+H SaaS) to Desktop Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSDEP-60PT0-C1S	Software as a Service (SaaS)	\$311.04	2.30%	\$7.15	\$303.89
10907	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-12PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
10908	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-12PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
10909	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-24PT0-A1S	Software as a Service (SaaS)	\$62.21	2.30%	\$1.43	\$60.78
10910	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-24PT0-C1S	Software as a Service (SaaS)	\$103.68	2.30%	\$2.38	\$101.30
10911	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-36PT0-A1S	Software as a Service (SaaS)	\$83.98	2.30%	\$1.93	\$82.05
10912	MOBILE WO	BILE WO MOBILE ESSENT	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMEP-36PT0-C1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75

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10913	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMPEP-48PT0-A1S	Software as a Service (SaaS)	\$111.97	2.30%	\$2.58	\$109.39
10914	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMPEP-48PT0-C1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
10915	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMPEP-60PT0-A1S	Software as a Service (SaaS)	\$139.97	2.30%	\$3.22	\$136.75
10916	MOBILE WO	MOBILE WO MOBILE ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to Mobile Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUPHSMPEP-60PT0-C1S	Software as a Service (SaaS)	\$233.28	2.30%	\$5.37	\$227.91
10917	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-12MT0-A1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
10918	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-12MT0-C1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
10919	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-12PT0-A1S	Software as a Service (SaaS)	\$0.50	2.30%	\$0.01	\$0.49
10920	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-12PT0-C1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81
10921	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-24MT0-A1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
10922	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-24MT0-C1S	Software as a Service (SaaS)	\$0.08	2.30%	\$0.00	\$0.08
10923	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-24PT0-A1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
10924	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-24PT0-C1S	Software as a Service (SaaS)	\$1.66	2.30%	\$0.04	\$1.62
10925	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-36MT0-A1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
10926	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-36MT0-C1S	Software as a Service (SaaS)	\$0.07	2.30%	\$0.00	\$0.07
10927	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Basic Support to Production Support - SaaS - Per User - Subscription - 36 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSABP-36PT0-A1S	Software as a Service (SaaS)	\$1.34	2.30%	\$0.03	\$1.31

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
10972	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 48 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSADP-48PT0-C1S	Software as a Service (SaaS)	\$41.47	2.30%	\$0.95	\$40.52
10973	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSADP-60MT0-A1S	Software as a Service (SaaS)	\$0.61	2.30%	\$0.01	\$0.60
10974	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Monthly Payments	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSADP-60MT0-C1S	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
10975	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - SaaS - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSADP-60PT0-A1S	Software as a Service (SaaS)	\$31.10	2.30%	\$0.72	\$30.38
10976	MOBILE WO	MOBILE WO INTELLIGENCE	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Risk Analytics Add-on Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription - 60 Month Prepaid	License quantity should match Workspace ONE Essentials license quantity. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AURSADP-60PT0-C1S	Software as a Service (SaaS)	\$51.84	2.30%	\$1.19	\$50.65
10977	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-12MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
10978	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-12MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
10979	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-12PT0-A1S	Software as a Service (SaaS)	\$32.63	2.30%	\$0.75	\$31.88
10980	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-12PT0-C1S	Software as a Service (SaaS)	\$54.38	2.30%	\$1.25	\$53.13
10981	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-24MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
10982	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-24MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
10983	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-24MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
10984	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-24PT0-A1S	Software as a Service (SaaS)	\$61.34	2.30%	\$1.41	\$59.93
10985	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-24PT0-C1S	Software as a Service (SaaS)	\$102.23	2.30%	\$2.35	\$99.88
10986	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-36MT0-A1S	Software as a Service (SaaS)	\$2.72	2.30%	\$0.06	\$2.66
10987	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-36MT0-C1S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
10988	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-36MT0-C2S	Software as a Service (SaaS)	\$4.53	2.30%	\$0.10	\$4.43
10989	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-36PT0-A1S	Software as a Service (SaaS)	\$86.14	2.30%	\$1.98	\$84.16
10990	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Minimum initial purchase of 25 users.	WSU-AUSAB-36PT0-C1S	Software as a Service (SaaS)	\$143.56	2.30%	\$3.30	\$140.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11055	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEA-60MT0-C1S	Software as a Service (SaaS)	\$6.99	2.30%	\$0.16	\$6.83
11056	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-12MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
11057	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-12MT0-C2S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11058	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-12PT0-A1S	Software as a Service (SaaS)	\$67.13	2.30%	\$1.54	\$65.59
11059	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-12PT0-C1S	Software as a Service (SaaS)	\$111.89	2.30%	\$2.57	\$109.32
11060	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-24MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
11061	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-24MT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11062	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-24MT0-C2S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11063	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-24PT0-A1S	Software as a Service (SaaS)	\$126.21	2.30%	\$2.90	\$123.31
11064	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-24PT0-C1S	Software as a Service (SaaS)	\$210.35	2.30%	\$4.84	\$205.51
11065	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-36MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
11066	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-36MT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11067	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-36MT0-C2S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11068	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-36PT0-A1S	Software as a Service (SaaS)	\$177.23	2.30%	\$4.08	\$173.15
11069	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-36PT0-C1S	Software as a Service (SaaS)	\$295.39	2.30%	\$6.79	\$288.60
11070	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-48MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
11071	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-48MT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11072	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-48MT0-C2S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11073	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-48PT0-A1S	Software as a Service (SaaS)	\$236.31	2.30%	\$5.44	\$230.87
11074	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-48PT0-C1S	Software as a Service (SaaS)	\$393.85	2.30%	\$9.06	\$384.79
11075	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-60MT0-A1S	Software as a Service (SaaS)	\$5.59	2.30%	\$0.13	\$5.46
11076	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-60MT0-C1S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11077	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-60MT0-C2S	Software as a Service (SaaS)	\$9.32	2.30%	\$0.21	\$9.11
11078	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-60PT0-A1S	Software as a Service (SaaS)	\$295.39	2.30%	\$6.79	\$288.60
11079	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEC-60PT0-C1S	Software as a Service (SaaS)	\$492.32	2.30%	\$11.32	\$481.00
11080	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEU-48MT0-A1S	Software as a Service (SaaS)	\$12.20	2.30%	\$0.28	\$11.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11081	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEU-48MT0-C1S	Software as a Service (SaaS)	\$20.32	2.30%	\$0.47	\$19.85
11082	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEU-60MT0-A1S	Software as a Service (SaaS)	\$12.20	2.30%	\$0.28	\$11.92
11083	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEU-60MT0-C1S	Software as a Service (SaaS)	\$20.32	2.30%	\$0.47	\$19.85
11084	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEV-60MT0-A1S	Software as a Service (SaaS)	\$12.20	2.30%	\$0.28	\$11.92
11085	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSEV-60MT0-C1S	Software as a Service (SaaS)	\$20.32	2.30%	\$0.47	\$19.85
11086	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHA-60MT0-A1S	Software as a Service (SaaS)	\$5.56	2.30%	\$0.13	\$5.43
11087	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise (Horizon Apps) - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHA-60MT0-C1S	Software as a Service (SaaS)	\$9.26	2.30%	\$0.21	\$9.05
11088	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-12MT0-A1S	Software as a Service (SaaS)	\$7.41	2.30%	\$0.17	\$7.24
11089	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-12MT0-C2S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11090	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-12PT0-A1S	Software as a Service (SaaS)	\$88.89	2.30%	\$2.04	\$86.85
11091	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-12PT0-C1S	Software as a Service (SaaS)	\$148.15	2.30%	\$3.41	\$144.74
11092	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-24MT0-A1S	Software as a Service (SaaS)	\$7.41	2.30%	\$0.17	\$7.24
11093	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-24MT0-C1S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11094	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-24MT0-C2S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11095	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-24PT0-A1S	Software as a Service (SaaS)	\$167.11	2.30%	\$3.84	\$163.27
11096	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-24PT0-C1S	Software as a Service (SaaS)	\$278.52	2.30%	\$6.41	\$272.11
11097	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-36MT0-A1S	Software as a Service (SaaS)	\$7.41	2.30%	\$0.17	\$7.24
11098	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-36MT0-C1S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11099	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-36MT0-C2S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11100	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-36PT0-A1S	Software as a Service (SaaS)	\$234.67	2.30%	\$5.40	\$229.27
11101	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-36PT0-C1S	Software as a Service (SaaS)	\$391.11	2.30%	\$9.00	\$382.11
11102	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-48MT0-A1S	Software as a Service (SaaS)	\$7.41	2.30%	\$0.17	\$7.24
11103	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-48MT0-C1S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11104	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-48MT0-C2S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11105	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-48PT0-A1S	Software as a Service (SaaS)	\$312.89	2.30%	\$7.20	\$305.69
11106	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-48PT0-C1S	Software as a Service (SaaS)	\$521.48	2.30%	\$11.99	\$509.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11107	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-60MT0-A1S	Software as a Service (SaaS)	\$7.41	2.30%	\$0.17	\$7.24
11108	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-60MT0-C1S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11109	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-60MT0-C2S	Software as a Service (SaaS)	\$12.35	2.30%	\$0.28	\$12.07
11110	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-60PT0-A1S	Software as a Service (SaaS)	\$391.11	2.30%	\$9.00	\$382.11
11111	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSHC-60PT0-C1S	Software as a Service (SaaS)	\$651.85	2.30%	\$14.99	\$636.86
11112	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-12PT0-A1S	Software as a Service (SaaS)	\$54.43	2.30%	\$1.25	\$53.18
11113	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-12PT0-C1S	Software as a Service (SaaS)	\$90.72	2.30%	\$2.09	\$88.63
11114	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-24PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
11115	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for Intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-24PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11116	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-36PT0-A1S	Software as a Service (SaaS)	\$146.97	2.30%	\$3.38	\$143.59
11117	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-36PT0-C1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
11118	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-48PT0-A1S	Software as a Service (SaaS)	\$195.96	2.30%	\$4.51	\$191.45
11119	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-48PT0-C1S	Software as a Service (SaaS)	\$326.59	2.30%	\$7.51	\$319.08
11120	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Academic Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-60PT0-A1S	Software as a Service (SaaS)	\$244.94	2.30%	\$5.63	\$239.31
11121	MOBILE WO	OBILE WO UEM ESSENTIA	AIRWATCH CLOUD	Subscription Upgrade: VMware Workspace ONE Standard (P+H SaaS) to UEM Essentials - SaaS - 1 User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSPHSUEP-60PT0-C1S	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
11122	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise for VDI - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUSVC-48MT0-A1S	Software as a Service (SaaS)	\$14.01	2.30%	\$0.32	\$13.69

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11232	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTSP-60PTO-A1S	Software as a Service (SaaS)	\$95.73	2.30%	\$2.20	\$93.53
11233	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTSP-60PTO-C1S	Software as a Service (SaaS)	\$159.54	2.30%	\$3.67	\$155.87
11234	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUTUB-24MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
11235	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUTUB-24MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11236	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUTUB-36MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
11237	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUTUB-36MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11238	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-24MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
11239	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-24MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11240	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-24MT0-F1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11241	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-36MT0-A1S	Software as a Service (SaaS)	\$0.74	2.30%	\$0.02	\$0.72
11242	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-36MT0-C1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11243	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	U.S. Federal Upgrade: VMware Workspace ONE Telecom Add On Device Based License to User Based License - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Upgrade VMware Workspace ONE Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users; up to 3 devices per user. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUTUP-36MT0-F1S	Software as a Service (SaaS)	\$1.23	2.30%	\$0.03	\$1.20
11244	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUDU-48MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
11245	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 48 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUDU-48MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
11246	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUDU-60MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11247	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI Per Device to VMware Workspace ONE Enterprise for VDI Per User - Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUDU-60MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
11248	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-12MT0-A1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
11249	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-12MT0-C1S	Software as a Service (SaaS)	\$6.11	2.30%	\$0.14	\$5.97
11250	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-12PT0-A1S	Software as a Service (SaaS)	\$39.96	2.30%	\$0.92	\$39.04
11251	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-12PT0-C1S	Software as a Service (SaaS)	\$66.60	2.30%	\$1.53	\$65.07
11252	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-24MT0-A1S	Software as a Service (SaaS)	\$3.66	2.30%	\$0.08	\$3.58
11253	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-24MT0-C1S	Software as a Service (SaaS)	\$6.11	2.30%	\$0.14	\$5.97
11254	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-24PT0-A1S	Software as a Service (SaaS)	\$79.92	2.30%	\$1.84	\$78.08
11255	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-24PT0-C1S	Software as a Service (SaaS)	\$133.20	2.30%	\$3.06	\$130.14
11256	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-36MT0-A1S	Software as a Service (SaaS)	\$3.50	2.30%	\$0.08	\$3.42
11257	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-36MT0-C1S	Software as a Service (SaaS)	\$5.83	2.30%	\$0.13	\$5.70
11258	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-36PT0-A1S	Software as a Service (SaaS)	\$107.89	2.30%	\$2.48	\$105.41
11259	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-36PT0-C1S	Software as a Service (SaaS)	\$179.82	2.30%	\$4.14	\$175.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11260	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-48MT0-A1S	Software as a Service (SaaS)	\$3.50	2.30%	\$0.08	\$3.42
11261	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-48MT0-C1S	Software as a Service (SaaS)	\$5.83	2.30%	\$0.13	\$5.70
11262	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-48PT0-A1S	Software as a Service (SaaS)	\$143.86	2.30%	\$3.31	\$140.55
11263	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 48 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-48PT0-C1S	Software as a Service (SaaS)	\$239.76	2.30%	\$5.51	\$234.25
11264	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-60MT0-A1S	Software as a Service (SaaS)	\$3.50	2.30%	\$0.08	\$3.42
11265	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Monthly Payments	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-60MT0-C1S	Software as a Service (SaaS)	\$5.83	2.30%	\$0.13	\$5.70
11266	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-60PT0-A1S	Software as a Service (SaaS)	\$179.82	2.30%	\$4.14	\$175.68
11267	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE UEM Essentials to Workspace ONE Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription - 60 Month Prepaid	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEENP-60PT0-C1S	Software as a Service (SaaS)	\$299.70	2.30%	\$6.89	\$292.81
11268	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEMBP-12MT0-A1S	Software as a Service (SaaS)	\$0.20	2.30%	\$0.00	\$0.20
11269	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEMBP-12MT0-C1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
11270	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEMBP-12PT0-A1S	Software as a Service (SaaS)	\$2.18	2.30%	\$0.05	\$2.13
11271	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WSU-AUUEMBP-12PT0-C1S	Software as a Service (SaaS)	\$3.63	2.30%	\$0.08	\$3.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11272	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-24MT0-A1S	Software as a Service (SaaS)	\$0.20	2.30%	\$0.00	\$0.20
11273	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-24MT0-C1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
11274	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-24PT0-A1S	Software as a Service (SaaS)	\$4.36	2.30%	\$0.10	\$4.26
11275	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-24PT0-C1S	Software as a Service (SaaS)	\$7.26	2.30%	\$0.17	\$7.09
11276	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-36MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
11277	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-36MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
11278	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-36PT0-A1S	Software as a Service (SaaS)	\$5.88	2.30%	\$0.14	\$5.74
11279	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-36PT0-C1S	Software as a Service (SaaS)	\$9.80	2.30%	\$0.23	\$9.57
11280	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-48MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
11281	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMBP-48MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11282	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-48PT0-A1S	Software as a Service (SaaS)	\$7.84	2.30%	\$0.18	\$7.66
11283	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-48PT0-C1S	Software as a Service (SaaS)	\$13.07	2.30%	\$0.30	\$12.77
11284	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-60MT0-A1S	Software as a Service (SaaS)	\$0.19	2.30%	\$0.00	\$0.19
11285	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-60MT0-C1S	Software as a Service (SaaS)	\$0.32	2.30%	\$0.01	\$0.31
11286	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-60PT0-A1S	Software as a Service (SaaS)	\$9.80	2.30%	\$0.23	\$9.57
11287	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Basic Support to Production Support - Shared Cloud - Per User - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMBP-60PT0-C1S	Software as a Service (SaaS)	\$16.34	2.30%	\$0.38	\$15.96
11288	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-12MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
11289	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-12MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
11290	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-12PT0-A1S	Software as a Service (SaaS)	\$29.27	2.30%	\$0.67	\$28.60
11291	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-12PT0-C1S	Software as a Service (SaaS)	\$48.79	2.30%	\$1.12	\$47.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11292	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-24MT0-A1S	Software as a Service (SaaS)	\$2.68	2.30%	\$0.06	\$2.62
11293	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-24MT0-C1S	Software as a Service (SaaS)	\$4.47	2.30%	\$0.10	\$4.37
11294	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-24PT0-A1S	Software as a Service (SaaS)	\$58.54	2.30%	\$1.35	\$57.19
11295	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-24PT0-C1S	Software as a Service (SaaS)	\$97.57	2.30%	\$2.24	\$95.33
11296	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-36MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
11297	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-36MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
11298	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-36PT0-A1S	Software as a Service (SaaS)	\$79.04	2.30%	\$1.82	\$77.22
11299	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-36PT0-C1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
11300	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-48MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
11301	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AJUUEMDB-48MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11302	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-48PT0-A1S	Software as a Service (SaaS)	\$105.38	2.30%	\$2.42	\$102.96
11303	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-48PT0-C1S	Software as a Service (SaaS)	\$175.63	2.30%	\$4.04	\$171.59
11304	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-60MT0-A1S	Software as a Service (SaaS)	\$2.56	2.30%	\$0.06	\$2.50
11305	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-60MT0-C1S	Software as a Service (SaaS)	\$4.27	2.30%	\$0.10	\$4.17
11306	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-60PT0-A1S	Software as a Service (SaaS)	\$131.73	2.30%	\$3.03	\$128.70
11307	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Basic Support - Subscription - 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AUUEMDB-60PT0-C1S	Software as a Service (SaaS)	\$219.54	2.30%	\$5.05	\$214.49
11308	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMDP-12MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
11309	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription 12 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMDP-12MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
11310	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMDP-12PT0-A1S	Software as a Service (SaaS)	\$30.24	2.30%	\$0.70	\$29.54
11311	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription 12 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AUUEMDP-12PT0-C1S	Software as a Service (SaaS)	\$50.40	2.30%	\$1.16	\$49.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11312	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-24MT0-A1S	Software as a Service (SaaS)	\$2.77	2.30%	\$0.06	\$2.71
11313	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 24 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-24MT0-C1S	Software as a Service (SaaS)	\$4.62	2.30%	\$0.11	\$4.51
11314	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-24PT0-A1S	Software as a Service (SaaS)	\$60.48	2.30%	\$1.39	\$59.09
11315	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 24 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-24PT0-C1S	Software as a Service (SaaS)	\$100.80	2.30%	\$2.32	\$98.48
11316	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-36MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
11317	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 36 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-36MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
11318	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-36PT0-A1S	Software as a Service (SaaS)	\$81.65	2.30%	\$1.88	\$79.77
11319	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 36 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-36PT0-C1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
11320	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-48MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
11321	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 48 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-48MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11322	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-48PT0-A1S	Software as a Service (SaaS)	\$108.86	2.30%	\$2.50	\$106.36
11323	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 48 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-48PT0-C1S	Software as a Service (SaaS)	\$181.44	2.30%	\$4.17	\$177.27
11324	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-60MT0-A1S	Software as a Service (SaaS)	\$2.65	2.30%	\$0.06	\$2.59
11325	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 60 Monthly Payments	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-60MT0-C1S	Software as a Service (SaaS)	\$4.41	2.30%	\$0.10	\$4.31
11326	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-60PT0-A1S	Software as a Service (SaaS)	\$136.08	2.30%	\$3.13	\$132.95
11327	MOBILE WO	MOBILE WO UEM ESSENTIALS	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Unified Endpoint Management Essentials Per Device to Per User Shared Cloud - SaaS Production Support - Subscription 60 Month Prepaid	Workspace ONE UEM Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs and MDM and email management capabilities for mobile. Includes Intelligence subset for UEM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUUEMDP-60PT0-C1S	Software as a Service (SaaS)	\$226.80	2.30%	\$5.22	\$221.58
11328	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Academic Upgrade: VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) per Device to Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUVDU-60MT0-A1S	Software as a Service (SaaS)	\$3.30	2.30%	\$0.08	\$3.22
11329	MOBILE WO	MOBILE WO ENT	AIRWATCH CLOUD	Upgrade: VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) per Device to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) Per User Shared Cloud - SaaS Production Support - 1 User - Subscription - 60 Monthly Payments	Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AJUVDU-60MT0-C1S	Software as a Service (SaaS)	\$5.50	2.30%	\$0.13	\$5.37
11330	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Shared Cloud - Per User - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AJUWFLBP-12MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
11331	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Shared Cloud - Per User - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AJUWFLBP-24MT0-C1S	Software as a Service (SaaS)	\$0.14	2.30%	\$0.00	\$0.14
11332	MOBILE WO	MOBILE WO ADD-ON	AIRWATCH CLOUD	Upgrade: VMware Experience Workflows for VMware Workspace ONE Basic Support to Production Support - Shared Cloud - Per User - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AJUWFLBP-36MT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11355	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWFLB-12MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
11356	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWFLB-24MT0-C1S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
11357	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWFLB-24MT0-C2S	Software as a Service (SaaS)	\$4.26	2.30%	\$0.10	\$4.16
11358	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWFLB-36MT0-C1S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
11359	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWFLB-36MT0-C2S	Software as a Service (SaaS)	\$4.07	2.30%	\$0.09	\$3.98
11360	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AWFLP-12MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
11361	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AWFLP-24MT0-C1S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
11362	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AWFLP-24MT0-C2S	Software as a Service (SaaS)	\$4.40	2.30%	\$0.10	\$4.30
11363	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AWFLP-36MT0-C1S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
11364	MOBILE WO	MOBILE WO BOOMI	AIRWATCH CLOUD	VMware Experience Workflows for VMware Workspace ONE powered by Boomi - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Customer must have existing Workspace ONE Advanced, Enterprise, Employee Essentials, Mobile Essentials or Desktop Essentials cloud licenses and deployment. License quantity should be minimum of 1,000 seats. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	WSU-AWFLP-36MT0-C2S	Software as a Service (SaaS)	\$4.20	2.30%	\$0.10	\$4.10
11365	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-12MT0-A1S	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
11366	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 12 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-12MT0-C2S	Software as a Service (SaaS)	\$10.30	2.30%	\$0.24	\$10.06
11367	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-12PT0-A1S	Software as a Service (SaaS)	\$74.16	2.30%	\$1.71	\$72.45
11368	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 12 Month Prepaid	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-12PT0-C1S	Software as a Service (SaaS)	\$123.60	2.30%	\$2.84	\$120.76
11369	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	Academic VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-24MT0-A1S	Software as a Service (SaaS)	\$6.18	2.30%	\$0.14	\$6.04
11370	MOBILE WO	MOBILE WO ADV	AIRWATCH CLOUD	VMware Workspace ONE Advanced - Shared Cloud - SaaS Basic Support - 1 user - Subscription - 24 Monthly Payments	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WSU-AWOAB-24MT0-C1S	Software as a Service (SaaS)	\$10.30	2.30%	\$0.24	\$10.06

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11461	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-36PT0-A1S	Software as a Service (SaaS)	\$124.00	2.30%	\$2.85	\$121.15
11462	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 36 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-36PT0-C1S	Software as a Service (SaaS)	\$206.66	2.30%	\$4.75	\$201.91
11463	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-3PT0-A1S	Software as a Service (SaaS)	\$14.09	2.30%	\$0.32	\$13.77
11464	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 3 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-3PT0-C1S	Software as a Service (SaaS)	\$23.48	2.30%	\$0.54	\$22.94
11465	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48MT0-A1S	Software as a Service (SaaS)	\$3.91	2.30%	\$0.09	\$3.82
11466	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48MT0-C1S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11467	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48MT0-C2S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11468	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 48 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48MT0-F1S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11469	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48PT0-A1S	Software as a Service (SaaS)	\$165.33	2.30%	\$3.80	\$161.53
11470	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 48 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-48PT0-C1S	Software as a Service (SaaS)	\$275.55	2.30%	\$6.34	\$269.21
11471	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60MT0-A1S	Software as a Service (SaaS)	\$3.91	2.30%	\$0.09	\$3.82
11472	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60MT0-C1S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11473	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60MT0-C2S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11474	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	U.S. Federal VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 60 Monthly Payments	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60MT0-F1S	Software as a Service (SaaS)	\$6.52	2.30%	\$0.15	\$6.37
11475	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	Academic VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60PT0-A1S	Software as a Service (SaaS)	\$206.66	2.30%	\$4.75	\$201.91
11476	MOBILE WO	MOBILE WO STD	AIRWATCH CLOUD	VMware Workspace ONE Standard - Shared Cloud - SaaS Production Support - 1 user - Subscription - 60 Month Prepaid	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support – 7 days a week.	WSU-AWOSP-60PT0-C1S	Software as a Service (SaaS)	\$344.43	2.30%	\$7.92	\$336.51
11477	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 12 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-12MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
11478	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 12 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-12MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11479	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 12 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN. U.S. Citizen / U.S. Soil Technical Support.	WXC-AS25X-12MT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11480	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 12 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-12PT0-A1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
11481	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 12 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-12PT0-C1S	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11482	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-24MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
11483	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content. Fee / Company HS-CS-ANN	WXC-AS25X-24MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11484	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-24MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11485	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN, U.S. Citizen / U.S. Soil Technical Support.	WXC-AS25X-24MT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11486	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-24PT0-A1S	Software as a Service (SaaS)	\$172.80	2.30%	\$3.97	\$168.83
11487	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 24 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-24PT0-C1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
11488	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-36MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
11489	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11490	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-36MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11491	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN, U.S. Citizen / U.S. Soil Technical Support.	WXC-AS25X-36MT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11492	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-36PT0-A1S	Software as a Service (SaaS)	\$259.20	2.30%	\$5.96	\$253.24
11493	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 36 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-36PT0-C1S	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
11494	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-48MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
11495	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-48MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11496	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-48MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11497	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN, U.S. Citizen / U.S. Soil Technical Support.	WXC-AS25X-48MT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11498	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-48PT0-A1S	Software as a Service (SaaS)	\$345.60	2.30%	\$7.95	\$337.65
11499	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 48 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-48PT0-C1S	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
11500	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-60MT0-A1S	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
11501	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-60MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11502	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-60MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11503	EMM	HOSTING	AIRWATCH CLOUD	U.S. Federal Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Monthly Payments	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN, U.S. Citizen / U.S. Soil Technical Support.	WXC-AS25X-60MT0-F1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
11504	EMM	HOSTING	AIRWATCH CLOUD	Academic Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-60PT0-A1S	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
11505	EMM	HOSTING	AIRWATCH CLOUD	Additional Storage of 25GB per Company for AirWatch by VMware Mobile Content Subscription - Annual Fee / Company - Subscription - 60 Month Prepaid	Additional Storage of 25GB per Company for AirWatch Mobile Content, Fee / Company HS-CS-ANN	WXC-AS25X-60PT0-C1S	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
11506	NSX OTHER	ANTREA	ANTREA ENT	VMware Container Networking Enterprise with Antrea - Encrypted - 36-month Annual - Per Core	VMware Container Networking Enterprise with Antrea - Encrypted - 36-month commitment plan - Per Core. Includes Production Support.	AECNE-TSPC-36MACS	Software as a Service (SaaS)	\$131.88	2.30%	\$3.03	\$128.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11507	NSX OTHER	ANTREA	ANTREA ENT	VMware Container Networking Enterprise with Antrea - Encrypted - 60-month Annual - Per Core	VMware Container Networking Enterprise with Antrea - Encrypted - 60-month commitment plan - Per Core. Includes Production Support.	AECNE-TSPC-60MACS	Software as a Service (SaaS)	\$131.88	2.30%	\$3.03	\$128.85
11508	NSX OTHER	ANTREA	ANTREA ENT	VMware Container Networking Enterprise with Antrea - 36-month Annual - Per Core	VMware Container Networking Enterprise with Antrea - 36-month commitment plan - Per Core. Includes Production Support.	AECN-TSPC-36MACS	Software as a Service (SaaS)	\$131.88	2.30%	\$3.03	\$128.85
11509	NSX OTHER	ANTREA	ANTREA ENT	VMware Container Networking Enterprise with Antrea - 60-month Annual - Per Core	VMware Container Networking Enterprise with Antrea - 60-month commitment plan - Per Core. Includes Production Support.	AECN-TSPC-60MACS	Software as a Service (SaaS)	\$131.88	2.30%	\$3.03	\$128.85
11510	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (CCU) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-100-2M-GSSS-A	Extended Warranties	\$324.50	2.27%	\$7.37	\$317.13
11511	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (CCU) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-100-2M-GSSS-C	Extended Warranties	\$540.84	2.27%	\$12.28	\$528.56
11512	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (CCU) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-100-2M-PSSS-A	Extended Warranties	\$643.84	2.27%	\$14.62	\$629.22
11513	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (CCU) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-100-2M-PSSS-C	Extended Warranties	\$643.84	2.27%	\$14.62	\$629.22
11514	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (CCU) for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-100-2M-PSSS-F	Extended Warranties	\$643.84	2.27%	\$14.62	\$629.22
11515	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-100-3G-SSS-A	Extended Warranties	\$5,841.00	2.27%	\$132.59	\$5,708.41
11516	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-100-3G-SSS-C	Extended Warranties	\$9,735.00	2.27%	\$220.98	\$9,514.02
11517	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-3P-SSS-A	Extended Warranties	\$11,589.00	2.27%	\$263.07	\$11,325.93
11518	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-3P-SSS-C	Extended Warranties	\$11,589.00	2.27%	\$263.07	\$11,325.93
11519	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-3P-SSS-F	Extended Warranties	\$10,198.32	2.27%	\$231.50	\$9,966.82
11520	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic VMware App Volumes Advanced 4.0 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-ADVC-100-A	Software	\$9,270.00	4.00%	\$370.80	\$8,899.20
11521	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VMware App Volumes Advanced 4.0 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-ADVC-100-C	Software	\$15,450.00	4.00%	\$618.00	\$14,832.00
11522	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 VMware App Volumes Advanced 4.0 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-ADVC-100-C-L4	Software	\$13,596.00	4.00%	\$543.84	\$13,052.16
11523	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal VMware App Volumes Advanced 4.0 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-ADVC-100-F	Software	\$15,450.00	4.00%	\$618.00	\$14,832.00
11524	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-100-G-GSSS-A	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
11525	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-100-G-GSSS-C	Extended Warranties	\$3,245.00	2.27%	\$73.66	\$3,171.34
11526	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-P-SSS-A	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
11527	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-P-PSSS-C	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
11528	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-100-P-SSS-F	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
11529	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (CCU) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-10-2M-GSSS-A	Extended Warranties	\$32.50	2.27%	\$0.74	\$31.76
11530	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (CCU) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-10-2M-GSSS-C	Extended Warranties	\$54.00	2.27%	\$1.23	\$52.77
11531	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (CCU) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-10-2M-PSSS-A	Extended Warranties	\$64.34	2.27%	\$1.46	\$62.88
11532	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (CCU) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-10-2M-PSSS-C	Extended Warranties	\$64.34	2.27%	\$1.46	\$62.88
11533	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (CCU) for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVC-10-2M-PSSS-F	Extended Warranties	\$64.34	2.27%	\$1.46	\$62.88
11534	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-10-3G-SSS-A	Extended Warranties	\$585.00	2.27%	\$13.28	\$571.72
11535	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-10-3G-SSS-C	Extended Warranties	\$972.00	2.27%	\$22.06	\$949.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11536	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-3P-SSS-A	Extended Warranties	\$1,158.00	2.27%	\$26.29	\$1,131.71
11537	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-3P-SSS-C	Extended Warranties	\$1,158.00	2.27%	\$26.29	\$1,131.71
11538	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-3P-SSS-F	Extended Warranties	\$1,019.04	2.27%	\$23.13	\$995.91
11539	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic VMware App Volumes Advanced 4.0 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-ADVC-10-A	Software	\$927.00	4.00%	\$37.08	\$889.92
11540	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VMware App Volumes Advanced 4.0 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-ADVC-10-C	Software	\$1,545.00	4.00%	\$61.80	\$1,483.20
11541	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 VMware App Volumes Advanced 4.0 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-ADVC-10-C-L4	Software	\$1,359.60	4.00%	\$54.38	\$1,305.22
11542	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal VMware App Volumes Advanced 4.0 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-ADVC-10-F	Software	\$1,545.00	4.00%	\$61.80	\$1,483.20
11543	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-10-G-SSS-A	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
11544	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVC-10-G-SSS-C	Extended Warranties	\$324.00	2.27%	\$7.35	\$316.65
11545	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-P-SSS-A	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
11546	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-P-SSS-C	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
11547	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVC-10-P-SSS-F	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
11548	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-100-2M-GSSS-A	Extended Warranties	\$215.34	2.27%	\$4.89	\$210.45
11549	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-100-2M-GSSS-C	Extended Warranties	\$358.84	2.27%	\$8.15	\$350.69
11550	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-100-2M-PSSS-A	Extended Warranties	\$427.16	2.27%	\$9.70	\$417.46
11551	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-100-2M-PSSS-C	Extended Warranties	\$427.16	2.27%	\$9.70	\$417.46
11552	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-100-2M-PSSS-F	Extended Warranties	\$427.16	2.27%	\$9.70	\$417.46
11553	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-100-3G-SSS-A	Extended Warranties	\$3,876.00	2.27%	\$87.99	\$3,788.01
11554	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-100-3G-SSS-C	Extended Warranties	\$6,459.00	2.27%	\$146.62	\$6,312.38
11555	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-3P-SSS-A	Extended Warranties	\$7,689.00	2.27%	\$174.54	\$7,514.46
11556	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-3P-SSS-C	Extended Warranties	\$7,689.00	2.27%	\$174.54	\$7,514.46
11557	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-3P-SSS-F	Extended Warranties	\$6,766.32	2.27%	\$153.60	\$6,612.72
11558	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic VMware App Volumes Advanced 4.0 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-ADVN-100-A	Software	\$6,150.00	4.00%	\$246.00	\$5,904.00
11559	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VMware App Volumes Advanced 4.0 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-ADVN-100-C	Software	\$10,250.00	4.00%	\$410.00	\$9,840.00
11560	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 VMware App Volumes Advanced 4.0 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-ADVN-100-C-L4	Software	\$9,020.00	4.00%	\$360.80	\$8,659.20
11561	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal VMware App Volumes Advanced 4.0 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-ADVN-100-F	Software	\$10,250.00	4.00%	\$410.00	\$9,840.00
11562	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-100-G-SSS-A	Extended Warranties	\$1,292.00	2.27%	\$29.33	\$1,262.67
11563	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-100-G-SSS-C	Extended Warranties	\$2,153.00	2.27%	\$48.87	\$2,104.13
11564	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-P-SSS-A	Extended Warranties	\$2,563.00	2.27%	\$58.18	\$2,504.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11565	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-P-SSS-C	Extended Warranties	\$2,563.00	2.27%	\$58.18	\$2,504.82
11566	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 100 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-100-P-SSS-F	Extended Warranties	\$2,563.00	2.27%	\$58.18	\$2,504.82
11567	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-10-2M-GSSS-A	Extended Warranties	\$21.50	2.27%	\$0.49	\$21.01
11568	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 2 Months	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-10-2M-GSSS-C	Extended Warranties	\$35.84	2.27%	\$0.81	\$35.03
11569	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-10-2M-PSSS-A	Extended Warranties	\$42.66	2.27%	\$0.97	\$41.69
11570	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 2 Months	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-10-2M-PSSS-C	Extended Warranties	\$42.66	2.27%	\$0.97	\$41.69
11571	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 2 Months	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	AVA-ADVN-10-2M-PSSS-F	Extended Warranties	\$42.66	2.27%	\$0.97	\$41.69
11572	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-10-3G-SSS-A	Extended Warranties	\$387.00	2.27%	\$8.78	\$378.22
11573	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-10-3G-SSS-C	Extended Warranties	\$645.00	2.27%	\$14.64	\$630.36
11574	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-3P-SSS-A	Extended Warranties	\$768.00	2.27%	\$17.43	\$750.57
11575	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-3P-SSS-C	Extended Warranties	\$768.00	2.27%	\$17.43	\$750.57
11576	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-3P-SSS-F	Extended Warranties	\$675.84	2.27%	\$15.34	\$660.50
11577	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic VMware App Volumes Advanced 4.0 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-ADVN-10-A	Software	\$615.00	4.00%	\$24.60	\$590.40
11578	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VMware App Volumes Advanced 4.0 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-ADVN-10-C	Software	\$1,025.00	4.00%	\$41.00	\$984.00
11579	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 VMware App Volumes Advanced 4.0 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-ADVN-10-C-L4	Software	\$902.00	4.00%	\$36.08	\$865.92
11580	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal VMware App Volumes Advanced 4.0 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-ADVN-10-F	Software	\$1,025.00	4.00%	\$41.00	\$984.00
11581	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-10-G-SSS-A	Extended Warranties	\$129.00	2.27%	\$2.93	\$126.07
11582	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-ADVN-10-G-SSS-C	Extended Warranties	\$215.00	2.27%	\$4.88	\$210.12
11583	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-P-SSS-A	Extended Warranties	\$256.00	2.27%	\$5.81	\$250.19
11584	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-P-SSS-C	Extended Warranties	\$256.00	2.27%	\$5.81	\$250.19
11585	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Advanced 4.0 10 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-ADVN-10-P-SSS-F	Extended Warranties	\$256.00	2.27%	\$5.81	\$250.19
11586	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC100-UG-A	Software	\$4,059.00	4.00%	\$162.36	\$3,896.64
11587	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC100-UG-C	Software	\$6,765.00	4.00%	\$270.60	\$6,494.40
11588	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC100-UG-C-L4	Software	\$5,953.20	4.00%	\$238.13	\$5,715.07
11589	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC100-UG-F	Software	\$6,765.00	4.00%	\$270.60	\$6,494.40
11590	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC10-UG-A	Software	\$406.00	4.00%	\$16.24	\$389.76
11591	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC10-UG-C	Software	\$677.00	4.00%	\$27.08	\$649.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11592	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC10-UG-C-L4	Software	\$595.76	4.00%	\$23.83	\$571.93
11593	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (CCU)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-ADVC10-UG-F	Software	\$677.00	4.00%	\$27.08	\$649.92
11594	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-STD-ADVN100-UG-A	Software	\$2,673.00	4.00%	\$106.92	\$2,566.08
11595	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-STD-ADVN100-UG-C	Software	\$4,455.00	4.00%	\$178.20	\$4,276.80
11596	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-STD-ADVN100-UG-C-L4	Software	\$3,920.40	4.00%	\$156.82	\$3,763.58
11597	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 100 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.	AVA-STD-ADVN100-UG-F	Software	\$4,455.00	4.00%	\$178.20	\$4,276.80
11598	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Academic Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-STD-ADVN10-UG-A	Software	\$268.00	4.00%	\$10.72	\$257.28
11599	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-STD-ADVN10-UG-C	Software	\$446.00	4.00%	\$17.84	\$428.16
11600	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	VPP L4 Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-STD-ADVN10-UG-C-L4	Software	\$392.48	4.00%	\$15.70	\$376.78
11601	HORIZON ON PREM	APP VOLUMES ADV	APPVOLUMES	U.S. Federal Upgrade: VMware App Volumes Standard 4.0 to App Volumes Advanced 4.0: 10 Pack (Named Users)	Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.	AVA-STD-ADVN10-UG-F	Software	\$446.00	4.00%	\$17.84	\$428.16
11602	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-100-3G-SSS-A	Extended Warranties	\$3,516.00	2.27%	\$79.81	\$3,436.19
11603	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-100-3G-SSS-C	Extended Warranties	\$5,859.00	2.27%	\$133.00	\$5,726.00
11604	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-3P-SSS-A	Extended Warranties	\$6,975.00	2.27%	\$158.33	\$6,816.67
11605	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-3P-SSS-C	Extended Warranties	\$6,975.00	2.27%	\$158.33	\$6,816.67
11606	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-3P-SSS-F	Extended Warranties	\$6,138.00	2.27%	\$139.33	\$5,998.67
11607	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic VMware App Volumes Standard 4.0 100 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-100-A	Software	\$5,580.00	4.00%	\$223.20	\$5,356.80
11608	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VMware App Volumes Standard 4.0 100 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-100-C	Software	\$9,300.00	4.00%	\$372.00	\$8,928.00
11609	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VPP L4 VMware App Volumes Standard 4.0 100 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-100-C-L4	Software	\$8,184.00	4.00%	\$327.36	\$7,856.64
11610	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal VMware App Volumes Standard 4.0 100 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 100 Concurrent Users. SnS required & sold separately.	AVA-STD-100-F	Software	\$9,300.00	4.00%	\$372.00	\$8,928.00
11611	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-100-G-SSS-A	Extended Warranties	\$1,172.00	2.27%	\$26.60	\$1,145.40
11612	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-100-G-SSS-C	Extended Warranties	\$1,953.00	2.27%	\$44.33	\$1,908.67
11613	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-P-SSS-A	Extended Warranties	\$2,325.00	2.27%	\$52.78	\$2,272.22
11614	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-P-SSS-C	Extended Warranties	\$2,325.00	2.27%	\$52.78	\$2,272.22
11615	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-100-P-SSS-F	Extended Warranties	\$2,325.00	2.27%	\$52.78	\$2,272.22
11616	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-10-3G-SSS-A	Extended Warranties	\$351.00	2.27%	\$7.97	\$343.03
11617	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-10-3G-SSS-C	Extended Warranties	\$585.00	2.27%	\$13.28	\$571.72
11618	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-10-3P-SSS-A	Extended Warranties	\$699.00	2.27%	\$15.87	\$683.13
11619	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-10-3P-SSS-C	Extended Warranties	\$699.00	2.27%	\$15.87	\$683.13
11620	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-10-3P-SSS-F	Extended Warranties	\$615.12	2.27%	\$13.96	\$601.16
11621	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic VMware App Volumes Standard 4.0 10 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-10-A	Software	\$558.00	4.00%	\$22.32	\$535.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11622	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VMware App Volumes Standard 4.0 10 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-C-10-C	Software	\$930.00	4.00%	\$37.20	\$892.80
11623	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VPP L4 VMware App Volumes Standard 4.0 10 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-C-10-C-L4	Software	\$818.40	4.00%	\$32.74	\$785.66
11624	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal VMware App Volumes Standard 4.0 10 Pack (CCU)	Includes App Volumes Standard and User Environment Manager for 10 Concurrent Users. SnS required & sold separately.	AVA-STD-C-10-F	Software	\$930.00	4.00%	\$37.20	\$892.80
11625	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-C-10-G-SSS-A	Extended Warranties	\$117.00	2.27%	\$2.66	\$114.34
11626	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STD-C-10-G-SSS-C	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
11627	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-C-10-P-SSS-A	Extended Warranties	\$233.00	2.27%	\$5.29	\$227.71
11628	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-C-10-P-SSS-C	Extended Warranties	\$233.00	2.27%	\$5.29	\$227.71
11629	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STD-C-10-P-SSS-F	Extended Warranties	\$233.00	2.27%	\$5.29	\$227.71
11630	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-100-3G-SSS-A	Extended Warranties	\$2,343.00	2.27%	\$53.19	\$2,289.81
11631	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-100-3G-SSS-C	Extended Warranties	\$3,906.00	2.27%	\$88.67	\$3,817.33
11632	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-3P-SSS-A	Extended Warranties	\$4,650.00	2.27%	\$105.56	\$4,544.45
11633	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-3P-SSS-C	Extended Warranties	\$4,650.00	2.27%	\$105.56	\$4,544.45
11634	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-3P-SSS-F	Extended Warranties	\$4,092.00	2.27%	\$92.89	\$3,999.11
11635	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic VMware App Volumes Standard 4.0 100 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 100 Named Users. SnS required & sold separately.	AVA-STDN-100-A	Software	\$3,720.00	4.00%	\$148.80	\$3,571.20
11636	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VMware App Volumes Standard 4.0 100 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 100 Named Users. SnS required & sold separately.	AVA-STDN-100-C	Software	\$6,200.00	4.00%	\$248.00	\$5,952.00
11637	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VPP L4 VMware App Volumes Standard 4.0 100 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 100 Named Users. SnS required & sold separately.	AVA-STDN-100-C-L4	Software	\$5,456.00	4.00%	\$218.24	\$5,237.76
11638	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal VMware App Volumes Standard 4.0 100 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 100 Named Users. SnS required & sold separately.	AVA-STDN-100-F	Software	\$6,200.00	4.00%	\$248.00	\$5,952.00
11639	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-100-G-SSS-A	Extended Warranties	\$781.00	2.27%	\$17.73	\$763.27
11640	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-100-G-SSS-C	Extended Warranties	\$1,302.00	2.27%	\$29.56	\$1,272.44
11641	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-P-SSS-A	Extended Warranties	\$1,550.00	2.27%	\$35.19	\$1,514.82
11642	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-P-SSS-C	Extended Warranties	\$1,550.00	2.27%	\$35.19	\$1,514.82
11643	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 100 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-100-P-SSS-F	Extended Warranties	\$1,550.00	2.27%	\$35.19	\$1,514.82
11644	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-10-3G-SSS-A	Extended Warranties	\$234.00	2.27%	\$5.31	\$228.69
11645	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-10-3G-SSS-C	Extended Warranties	\$390.00	2.27%	\$8.85	\$381.15
11646	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-3P-SSS-A	Extended Warranties	\$465.00	2.27%	\$10.56	\$454.44
11647	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-3P-SSS-C	Extended Warranties	\$465.00	2.27%	\$10.56	\$454.44
11648	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-3P-SSS-F	Extended Warranties	\$409.20	2.27%	\$9.29	\$399.91
11649	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic VMware App Volumes Standard 4.0 10 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 10 Named Users. SnS required & sold separately.	AVA-STDN-10-A	Software	\$372.00	4.00%	\$14.88	\$357.12
11650	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VMware App Volumes Standard 4.0 10 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 10 Named Users. SnS required & sold separately.	AVA-STDN-10-C	Software	\$620.00	4.00%	\$24.80	\$595.20
11651	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	VPP L4 VMware App Volumes Standard 4.0 10 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 10 Named Users. SnS required & sold separately.	AVA-STDN-10-C-L4	Software	\$545.60	4.00%	\$21.82	\$523.78
11652	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal VMware App Volumes Standard 4.0 10 Pack (Named Users)	Includes App Volumes Standard and User Environment Manager for 10 Named Users. SnS required & sold separately.	AVA-STDN-10-F	Software	\$620.00	4.00%	\$24.80	\$595.20
11653	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	AVA-STDN-10-G-SSS-A	Extended Warranties	\$78.00	2.27%	\$1.77	\$76.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11654	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Basic Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	AVA-STDN-10-G-SSS-C	Extended Warranties	\$130.00	2.27%	\$2.95	\$127.05
11655	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Academic Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-P-SSS-A	Extended Warranties	\$155.00	2.27%	\$3.52	\$151.48
11656	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-P-SSS-C	Extended Warranties	\$155.00	2.27%	\$3.52	\$151.48
11657	HORIZON ON PREM	APP VOLUMES STD	APPVOLUMES	U.S. Federal Production Support/Subscription for VMware App Volumes Standard 4.0 10 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	AVA-STDN-10-P-SSS-F	Extended Warranties	\$155.00	2.27%	\$3.52	\$151.48
11658	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights Overage - Per event/month	VMware Tanzu Insights Overage - Per event/month	AINCNPC-ODPEVM-CS	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
11659	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights 12 Month Prepaid - Per event/month	VMware Tanzu Insights 12 Month Prepaid - Per event/month	AINCNPC-TSPEVM-12MPCS	Software as a Service (SaaS)	\$0.66	2.30%	\$0.02	\$0.64
11660	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights 36 Month Prepaid - Per event/month	VMware Tanzu Insights 36 Month Prepaid - Per event/month	AINCNPC-TSPEVM-36MPCS	Software as a Service (SaaS)	\$1.80	2.30%	\$0.04	\$1.76
11661	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights Promo Overage - Per event/month	VMware Tanzu Insights Promo Overage - Per event/month	XAINCNPC-ODPEVM-CP	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
11662	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights Promo 12 Month Prepaid - Per event/month	VMware Tanzu Insights Promo 12 Month Prepaid - Per event/month	XAINCNPC-TSPEVM-12MPCP	Software as a Service (SaaS)	\$0.26	2.30%	\$0.01	\$0.25
11663	NPC STANDALONE	NPC STANDALONE	ARIA-INSIGHT	VMware Tanzu Insights Promo 36 Month Prepaid - Per event/month	VMware Tanzu Insights Promo 36 Month Prepaid - Per event/month	XAINCNPC-TSPEVM-36MPCP	Software as a Service (SaaS)	\$0.54	2.30%	\$0.01	\$0.53
11664	VRNI CLOUD SERVICES	VRNI UNIVERSAL	ARIA-MIGRATION	VMware Tanzu Transformer Standard Term Subscription - Overage - Per Core	VMware Tanzu Transformer is licenses Per Core with a Minimum of 16 cores per CPU required.	AMSCSTD-ODPC-CS	Software as a Service (SaaS)	\$12.50	2.30%	\$0.29	\$12.21
11665	WORKLOAD - PUBLIC CLOUD	WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Workload and Cloud Configuration - 1 Year SaaS subscription per Sensor with production support - United Kingdom. Prepaid only.	Includes VMware Carbon Black Cloud Workload Advanced and Aria Automation for Secure Clouds SaaS licenses for 1 Year, hosted in a data center in United Kingdom. Aria Automation for Secure Clouds resource overages may apply and are billed separately. This SKU should not be sold into Russia and China.	CB-CWC-UK-1Y-C	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
11666	WORKLOAD - PUBLIC CLOUD	WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Workload and Cloud Configuration - 3 Years SaaS subscription per Sensor with production support - United Kingdom. Prepaid only.	Includes VMware Carbon Black Cloud Workload Advanced and Aria Automation for Secure Clouds SaaS licenses for 3 Years, hosted in a data center in United Kingdom. Aria Automation for Secure Clouds resource overages may apply and are billed separately. This SKU should not be sold into Russia and China.	CB-CWC-UK-3Y-C	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
11667	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Workload and Cloud Configuration - 1 Year SaaS subscription per Sensor with production support - United States. Prepaid only.	Includes VMware Carbon Black Cloud Workload Advanced and Aria Automation for Secure Clouds SaaS licenses for 1 Year, hosted in a data center in United States. Aria Automation for Secure Clouds resource overages may apply and are billed separately. This SKU should not be sold into Russia and China.	CB-CWC-US-1Y-C	Software as a Service (SaaS)	\$151.20	2.30%	\$3.48	\$147.72
11668	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Workload and Cloud Configuration - 3 Years SaaS subscription per Sensor with production support - United States. Prepaid only.	Includes VMware Carbon Black Cloud Workload Advanced and Aria Automation for Secure Clouds SaaS licenses for 3 Years, hosted in a data center in United States. Aria Automation for Secure Clouds resource overages may apply and are billed separately. This SKU should not be sold into Russia and China.	CB-CWC-US-3Y-C	Software as a Service (SaaS)	\$408.24	2.30%	\$9.39	\$398.85
11669	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Deploy and Consume - Advanced	CB Post Deployment Consumption Add On for the Federals. Services can be delivered remote or on site. Additional T&E for on site delivery.	CON-CBC-PS-DPCON-ADV-F	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
11670	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Deploy and Consume - Professional	CB Post Deployment Consumption Add On for the Federals. Services can be delivered remote or on site. Additional T&E for on site delivery.	CON-CBC-PS-DPCON-PRO-F	Software as a Service (SaaS)	\$36,000.00	2.30%	\$828.00	\$35,172.00
11671	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black EDR, or App Control Deploy and Consume - Advanced	CB App Control Deployment for the Federals as outlined in the corresponding datasheet. Services can be delivered remote or on site. Additional T&E for on site delivery.	CON-EDRAPC-PS-DPCON-AV-F	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
11672	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-1Y-A	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11673	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11674	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-L-US-1Y-F	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11675	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-3Y-A	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11676	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-3Y-C	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11677	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-L-US-3Y-F	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11678	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-5Y-A	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11679	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-L-US-5Y-C	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11680	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-L-US-5Y-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11681	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-1Y-A	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11682	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-1Y-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11683	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-M-US-1Y-F	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11684	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-3Y-A	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11685	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-3Y-C	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11686	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-M-US-3Y-F	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11687	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-5Y-A	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11688	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-M-US-5Y-C	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11689	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-M-US-5Y-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11690	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-1Y-A	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11691	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-1Y-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11692	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-W-US-1Y-F	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
11693	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-3Y-A	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11694	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-3Y-C	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11695	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-W-US-3Y-F	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
11696	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-5Y-A	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11697	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	VSEC-ADIT-DIR-W-US-5Y-C	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11698	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Audit and Remediation (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-ADIT-DIR-W-US-5Y-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
11699	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-L-US-1Y-F	Software as a Service (SaaS)	\$36.40	2.30%	\$0.84	\$35.56
11700	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-L-US-3Y-F	Software as a Service (SaaS)	\$98.28	2.30%	\$2.26	\$96.02
11701	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-L-US-5Y-F	Software as a Service (SaaS)	\$163.80	2.30%	\$3.77	\$160.03
11702	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-M-US-1Y-F	Software as a Service (SaaS)	\$36.40	2.30%	\$0.84	\$35.56
11703	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-M-US-3Y-F	Software as a Service (SaaS)	\$98.28	2.30%	\$2.26	\$96.02
11704	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-M-US-5Y-F	Software as a Service (SaaS)	\$163.80	2.30%	\$3.77	\$160.03
11705	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-W-US-1Y-F	Software as a Service (SaaS)	\$36.40	2.30%	\$0.84	\$35.56
11706	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-W-US-3Y-F	Software as a Service (SaaS)	\$98.28	2.30%	\$2.26	\$96.02
11707	CBC ENDPOINT	CBC - AUDIT AND REMEDIATION	CARBON BLACK	VMware Carbon Black Cloud - Audit and Remediation on AWS GovCloud US (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ADITF-W-US-5Y-F	Software as a Service (SaaS)	\$163.80	2.30%	\$3.77	\$160.03
11708	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Linux desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-L-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
11709	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Linux desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-L-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48
11710	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Mac desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-M-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
11711	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Mac desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-M-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48
11712	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Windows desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-W-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
11713	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Windows desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACD-DIR-W-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48
11714	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-1Y-SUB-C	Software	\$5.50	4.00%	\$0.22	\$5.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11715	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for US Fed VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-1Y-SUB-F	Software	\$5.50	4.00%	\$0.22	\$5.28
11716	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-3Y-SUB-C	Software	\$16.50	4.00%	\$0.66	\$15.84
11717	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for US Fed VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-3Y-SUB-F	Software	\$16.50	4.00%	\$0.66	\$15.84
11718	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-5Y-SUB-C	Software	\$27.50	4.00%	\$1.10	\$26.40
11719	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for US Fed VMware Carbon Black App Control desktop/laptop. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - desktop/laptop. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CAC-DIR-X-FRS-5Y-SUB-F	Software	\$27.50	4.00%	\$1.10	\$26.40
11720	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-L-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57
11721	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-L-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11722	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-L-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83
11723	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-L-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83
11724	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-L-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06
11725	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-L-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06
11726	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-M-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11727	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-M-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57
11728	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-M-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83
11729	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-M-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83
11730	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-M-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06
11731	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-M-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11732	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-W-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57
11733	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-W-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57
11734	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-W-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83
11735	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-W-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83
11736	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACD-SUB-DIR-W-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06

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11737	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows Desktop/Laptop With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACD-SUB-DIR-W-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06
11738	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Linux server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-L-MTC-1Y-C	Software	\$63.00	4.00%	\$2.52	\$60.48
11739	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Linux server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-L-MTC-1Y-F	Software	\$63.00	4.00%	\$2.52	\$60.48
11740	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Mac server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-M-MTC-1Y-C	Software	\$63.00	4.00%	\$2.52	\$60.48
11741	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Mac server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-M-MTC-1Y-F	Software	\$63.00	4.00%	\$2.52	\$60.48
11742	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	Production Support/Subscription VMware Carbon Black App Control per Endpoint for Windows server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-W-MTC-1Y-C	Software	\$63.00	4.00%	\$2.52	\$60.48
11743	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black App Control per Endpoint for Windows server - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CACS-DIR-W-MTC-1Y-F	Software	\$63.00	4.00%	\$2.52	\$60.48
11744	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-1Y-SUB C	Software	\$27.00	4.00%	\$1.08	\$25.92
11745	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-1Y-SUB F	Software	\$27.00	4.00%	\$1.08	\$25.92
11746	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-3Y-SUB C	Software	\$81.00	4.00%	\$3.24	\$77.76
11747	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-3Y-SUB F	Software	\$81.00	4.00%	\$3.24	\$77.76
11748	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-5Y-SUB C	Software	\$135.00	4.00%	\$5.40	\$129.60
11749	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black App Control server. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black App Control Perpetual - Server. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CACS-DIR-X-FRS-5Y-SUB F	Software	\$135.00	4.00%	\$5.40	\$129.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11750	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-L-1Y-C	Software	\$140.00	4.00%	\$5.60	\$134.40
11751	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-L-1Y-F	Software	\$140.00	4.00%	\$5.60	\$134.40
11752	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-L-3Y-C	Software	\$378.00	4.00%	\$15.12	\$362.88
11753	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-L-3Y-F	Software	\$378.00	4.00%	\$15.12	\$362.88
11754	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-L-5Y-C	Software	\$630.00	4.00%	\$25.20	\$604.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11755	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-L-5Y-F	Software	\$630.00	4.00%	\$25.20	\$604.80
11756	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-M-1Y-C	Software	\$140.00	4.00%	\$5.60	\$134.40
11757	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-M-1Y-F	Software	\$140.00	4.00%	\$5.60	\$134.40
11758	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-M-3Y-C	Software	\$378.00	4.00%	\$15.12	\$362.88
11759	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-M-3Y-F	Software	\$378.00	4.00%	\$15.12	\$362.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11760	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-M-5Y-C	Software	\$630.00	4.00%	\$25.20	\$604.80
11761	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-M-5Y-F	Software	\$630.00	4.00%	\$25.20	\$604.80
11762	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-W-1Y-C	Software	\$140.00	4.00%	\$5.60	\$134.40
11763	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-W-1Y-F	Software	\$140.00	4.00%	\$5.60	\$134.40
11764	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-W-3Y-C	Software	\$378.00	4.00%	\$15.12	\$362.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11765	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-W-3Y-F	Software	\$378.00	4.00%	\$15.12	\$362.88
11766	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses must be quoted VMware Carbon Black App Control - PS - QS - 1000 Licenses package). New customer or first-time purchase of App Control licenses must also quote corresponding CB Administrator Training package	VSEC-CACS-SUB-DIR-W-5Y-C	Software	\$630.00	4.00%	\$25.20	\$604.80
11767	APPLICATION CONTROL	APPLICATION CONTROL	CARBON BLACK	U.S. Federal VMware Carbon Black App Control -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows server With Production Support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black App Control requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black App Control licenses need to purchase VMware Carbon Black App Control - PS - QS - 1000 Licenses package).	VSEC-CACS-SUB-DIR-W-5Y-F	Software	\$630.00	4.00%	\$25.20	\$604.80
11768	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Cloud Deploy and Consume-Advanced	CB Cloud Deploy and Consume-Advanced bundle includes sensors installation assistance and configuration for all editions of the CB cloud in a small enterprise environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely.	VSEC-CBC-PS-DPCON-ADV	Software	\$18,000.00	4.00%	\$720.00	\$17,280.00
11769	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Cloud Deploy and Consume-Professional	CB Cloud Deploy and Consume-Professional bundle includes sensors installation assistance and configuration for all editions of the CB cloud in a mid-sized enterprise environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely.	VSEC-CBC-PS-DPCON-PRO	Software	\$36,000.00	4.00%	\$1,440.00	\$34,560.00
11770	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Cloud Deployment-Essentials	CB Cloud Deployment-Essentials bundle includes sensors installation assistance and basic configuration for all editions of the Carbon Black Cloud in a small-scale environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely only.	VSEC-CBC-PS-DP-ESSL	Software	\$2,600.00	4.00%	\$104.00	\$2,496.00
11771	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Cloud Deployment-Standard	CB Cloud Deployment-Standard bundle includes sensors installation assistance and basic configuration for all editions of the Carbon Black Cloud in a medium-scale environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely only.	VSEC-CBC-PS-DP-STD	Software	\$5,000.00	4.00%	\$200.00	\$4,800.00
11772	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-L-US-1Y-A	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
11773	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-L-US-1Y-C	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11787	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-M-US-5Y-A	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11788	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-M-US-5Y-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11789	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEA-ARUG-M-US-5Y-F	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11790	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-1Y-A	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
11791	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-1Y-C	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
11792	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Advanced, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEA-ARUG-W-US-1Y-F	Software as a Service (SaaS)	\$32.00	2.30%	\$0.74	\$31.26
11793	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-3Y-A	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
11794	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-3Y-C	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
11795	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Advanced, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEA-ARUG-W-US-3Y-F	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
11796	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-5Y-A	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11797	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-ARUG-W-US-5Y-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11798	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Advanced, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEA-ARUG-W-US-5Y-F	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
11799	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-L-US-1Y-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
11800	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11819	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-DIR-W-US-1Y-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
11820	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-W-US-3Y-A	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
11821	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-W-US-3Y-C	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
11822	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-DIR-W-US-3Y-F	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
11823	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-W-US-5Y-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
11824	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEA-DIR-W-US-5Y-C	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
11825	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Advanced 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-DIR-W-US-5Y-F	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
11826	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-1Y-A	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
11827	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-1Y-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
11828	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-L-US-1Y-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
11829	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-3Y-A	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
11830	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-3Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11831	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-L-US-3Y-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11832	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-5Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
11833	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-L-US-5Y-C	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11834	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-L-US-5Y-F	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11835	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-1Y-A	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
11836	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-1Y-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11837	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-M-US-1Y-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
11838	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-3Y-A	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
11839	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-3Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11840	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-M-US-3Y-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11841	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-5Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
11842	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-M-US-5Y-C	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11843	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-M-US-5Y-F	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11844	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-1Y-A	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
11845	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-1Y-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
11846	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-W-US-1Y-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
11847	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-3Y-A	Software as a Service (SaaS)	\$121.50	2.30%	\$2.79	\$118.71
11848	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-3Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11849	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-W-US-3Y-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
11850	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-5Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
11851	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEA-PRUG-W-US-5Y-C	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11852	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEA-PRUG-W-US-5Y-F	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86
11853	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11854	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-1Y-C	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11855	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-L-US-1Y-F	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
11856	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11857	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-3Y-C	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11858	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-L-US-3Y-F	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11859	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11860	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-L-US-5Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11861	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-L-US-5Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11862	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11863	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-1Y-C	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
11864	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-M-US-1Y-F	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
11865	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11866	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-3Y-C	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11867	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-M-US-3Y-F	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11868	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11869	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-M-US-5Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11870	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-M-US-5Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11871	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11872	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-1Y-C	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
11873	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-W-US-1Y-F	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
11874	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11875	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-3Y-C	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11876	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-W-US-3Y-F	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
11877	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11878	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEA-SUG-W-US-5Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11879	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Advanced. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Advanced. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEA-SUG-W-US-5Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11880	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-L-US-1Y-A	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
11881	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-L-US-1Y-C	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
11882	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-ARUG-L-US-1Y-F	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11896	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-M-US-5Y-C	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
11897	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-ARUG-M-US-5Y-F	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
11898	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-1Y-A	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
11899	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-1Y-C	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
11900	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-ARUG-W-US-1Y-F	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
11901	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-3Y-A	Software as a Service (SaaS)	\$167.40	2.30%	\$3.85	\$163.55
11902	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-3Y-C	Software as a Service (SaaS)	\$167.40	2.30%	\$3.85	\$163.55
11903	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-ARUG-W-US-3Y-F	Software as a Service (SaaS)	\$167.40	2.30%	\$3.85	\$163.55
11904	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-5Y-A	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
11905	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-ARUG-W-US-5Y-C	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
11906	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Audit and Remediation to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-ARUG-W-US-5Y-F	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
11907	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-L-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11908	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-L-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11923	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-M-US-5Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11924	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Advanced to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Advanced To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-AUG-M-US-5Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11925	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11926	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11927	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Advanced to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Advanced To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-AUG-W-US-1Y-F	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
11928	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11929	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-3Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11930	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Advanced to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Advanced To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-AUG-W-US-3Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
11931	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11932	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Advanced to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-AUG-W-US-5Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11933	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Advanced to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Advanced To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-AUG-W-US-5Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
11934	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-L-US-1Y-A	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11935	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11936	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-DIR-L-US-1Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
11937	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-L-US-3Y-A	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11956	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-W-US-3Y-C	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
11957	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-DIR-W-US-3Y-F	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
11958	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-W-US-5Y-A	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
11959	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBEE-DIR-W-US-5Y-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
11960	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-DIR-W-US-5Y-F	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
11961	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-1Y-A	Software as a Service (SaaS)	\$43.80	2.30%	\$1.01	\$42.79
11962	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-1Y-C	Software as a Service (SaaS)	\$43.80	2.30%	\$1.01	\$42.79
11963	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From U.S. Federal VMware Carbon Black Cloud Enterprise EDR to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-EDRUG-L-US-1Y-F	Software as a Service (SaaS)	\$43.80	2.30%	\$1.01	\$42.79
11964	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-3Y-A	Software as a Service (SaaS)	\$118.26	2.30%	\$2.72	\$115.54
11965	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-3Y-C	Software as a Service (SaaS)	\$118.26	2.30%	\$2.72	\$115.54
11966	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From U.S. Federal VMware Carbon Black Cloud Enterprise EDR to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-EDRUG-L-US-3Y-F	Software as a Service (SaaS)	\$118.26	2.30%	\$2.72	\$115.54
11967	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-5Y-A	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11968	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-L-US-5Y-C	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11969	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From U.S. Federal VMware Carbon Black Cloud Enterprise EDR to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-EDRUG-L-US-5Y-F	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11970	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-M-US-1Y-A	Software as a Service (SaaS)	\$43.80	2.30%	\$1.01	\$42.79

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
11985	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-W-US-5Y-A	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11986	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From VMware Carbon Black Cloud Enterprise EDR to VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-EDRUG-W-US-5Y-C	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11987	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: From U.S. Federal VMware Carbon Black Cloud Enterprise EDR to U.S. Federal VMware Carbon Black Cloud Endpoint - Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade. Service does not have FedRAMP ATO.	VSEC-CBEE-EDRUG-W-US-5Y-F	Software as a Service (SaaS)	\$197.10	2.30%	\$4.53	\$192.57
11988	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-1Y-A	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
11989	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-1Y-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
11990	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-L-US-1Y-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
11991	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-3Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
11992	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-3Y-C	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
11993	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-L-US-3Y-F	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
11994	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-5Y-A	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
11995	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-L-US-5Y-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
11996	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-L-US-5Y-F	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
11997	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-1Y-A	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
11998	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-1Y-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
11999	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-M-US-1Y-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
12000	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-3Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
12001	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-3Y-C	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
12002	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-M-US-3Y-F	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12003	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-5Y-A	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
12004	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-M-US-5Y-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
12005	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-M-US-5Y-F	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
12006	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-1Y-A	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
12007	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-1Y-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
12008	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-W-US-1Y-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
12009	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-3Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
12010	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-3Y-C	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
12011	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-W-US-3Y-F	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
12012	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-5Y-A	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
12013	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBEE-PRUG-W-US-5Y-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
12014	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBEE-PRUG-W-US-5Y-F	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
12015	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-1Y-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
12016	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-1Y-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12017	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-L-US-1Y-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12018	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-3Y-A	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
12019	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-3Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90

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12020	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-L-US-3Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12021	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-5Y-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12022	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-L-US-5Y-C	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12023	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-L-US-5Y-F	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12024	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-1Y-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
12025	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-1Y-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12026	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-M-US-1Y-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12027	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-3Y-A	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
12028	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-3Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12029	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-M-US-3Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12030	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-5Y-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12031	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-M-US-5Y-C	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12032	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-M-US-5Y-F	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12033	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-1Y-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12034	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-1Y-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12035	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-W-US-1Y-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
12036	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-3Y-A	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
12037	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-3Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12038	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-W-US-3Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12039	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-5Y-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12040	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard to VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-CBEE-SUG-W-US-5Y-C	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12041	CBC ENDPOINT	CBC - SECURITY ENDPOINT ENT	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Endpoint Standard to U.S. Federal VMware Carbon Black Cloud Endpoint Enterprise. 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. From Standard To Enterprise. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBEE-SUG-W-US-5Y-F	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
12042	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12043	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
12044	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBES-DIR-L-US-1Y-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
12045	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12046	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-3Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12047	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-CBES-DIR-L-US-3Y-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12048	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12049	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-CBES-DIR-L-US-5Y-C	Software as a Service (SaaS)	\$180.00	2.30%	\$4.14	\$175.86

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12086	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBES-PRUG-M-US-5Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12087	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-1Y-A	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
12088	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-1Y-C	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
12089	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBES-PRUG-W-US-1Y-F	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
12090	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-3Y-A	Software as a Service (SaaS)	\$40.50	2.30%	\$0.93	\$39.57
12091	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-3Y-C	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
12092	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 3 Year SaaS subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBES-PRUG-W-US-3Y-F	Software as a Service (SaaS)	\$54.00	2.30%	\$1.24	\$52.76
12093	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-5Y-A	Software as a Service (SaaS)	\$67.50	2.30%	\$1.55	\$65.95
12094	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-CBES-PRUG-W-US-5Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12095	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	U.S. Federal Upgrade: VMware Carbon Black Cloud Prevention to VMware Carbon Black Cloud Endpoint Standard, 5 Year SaaS subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-CBES-PRUG-W-US-5Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12096	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-ACA-X-US-1Y-A	Software as a Service (SaaS)	\$14.00	2.30%	\$0.32	\$13.68
12097	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-ACA-X-US-3Y-A	Software as a Service (SaaS)	\$37.80	2.30%	\$0.87	\$36.93
12098	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-ACA-X-US-5Y-A	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55

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12099	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-DIR-X-US-1Y-C	Software as a Service (SaaS)	\$14.00	2.30%	\$0.32	\$13.68
12100	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-DIR-X-US-3Y-C	Software as a Service (SaaS)	\$37.80	2.30%	\$0.87	\$36.93
12101	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Endpoint Standard, Advanced, and Enterprise.	VSEC-CBMD-DIR-X-US-5Y-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
12102	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black PS Consume Add-Ons-Essentials	Please review the Datasheet and associate Appendix for the Add-On service. If a client needs more than one of the Essentials Add-Ons, multiple of this SKU needs to be purchased. This SKU can be used as Deployment Add Ons for CB Cloud, CB EDR/Hosted EDR or App Control, or for Post Deployment Data Consumption, Health Check and Upgrade, or Migration use cases for all CB Products. See the Datasheet for the full list. All Services are paid in advance and delivered by Carbon Black Professionals Remotely only.	VSEC-CB-PS-ADDON-ESSL	Software as a Service (SaaS)	\$2,600.00	2.30%	\$59.80	\$2,540.20
12103	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Professional Service Remote Security Delivery Specialist (in-region)-1 day for 4 weeks		VSEC-CB-PS-IR-1D4W	Software as a Service (SaaS)	\$10,150.00	2.30%	\$233.45	\$9,916.55
12104	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Professional Service Remote Security Delivery Specialist (in-region)-2 day for 4 weeks		VSEC-CB-PS-IR-2D4W	Software as a Service (SaaS)	\$20,300.00	2.30%	\$466.90	\$19,833.10
12105	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Professional Service Remote Security Delivery Specialist (in-region)-3 day for 4 weeks		VSEC-CB-PS-IR-3D4W	Software as a Service (SaaS)	\$30,450.00	2.30%	\$700.35	\$29,749.65
12106	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Professional Service Remote Security Delivery Specialist (in-region)-4 day for 4 weeks		VSEC-CB-PS-IR-4D4W	Software as a Service (SaaS)	\$40,600.00	2.30%	\$933.80	\$39,666.20
12107	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Professional Service Remote Security Delivery Specialist (in-region)-5 day for 4 weeks		VSEC-CB-PS-IR-5D4W	Software as a Service (SaaS)	\$50,750.00	2.30%	\$1,167.25	\$49,582.75
12108	CB EDR	EDR	CARBON BLACK	Production Support/Subscription VMware Carbon Black EDR per Endpoint for Linux desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-L-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
12109	CB EDR	EDR	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black EDR per Endpoint for Linux desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-L-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48
12110	CB EDR	EDR	CARBON BLACK	Production Support/Subscription VMware Carbon Black EDR per Endpoint for Mac desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-M-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
12111	CB EDR	EDR	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black EDR per Endpoint for Mac desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-M-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48
12112	CB EDR	EDR	CARBON BLACK	Production Support/Subscription VMware Carbon Black EDR per Endpoint for Windows desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-W-MTC-1Y-C	Software	\$13.00	4.00%	\$0.52	\$12.48
12113	CB EDR	EDR	CARBON BLACK	U.S. Federal Production Support/Subscription VMware Carbon Black EDR per Endpoint for Windows desktop/laptop - 1 year - for annual subscription. Restricted for renewals only. Quote required.	This SKU should not be sold into Russia and China.	VSEC-CEDR-DIR-W-MTC-1Y-F	Software	\$13.00	4.00%	\$0.52	\$12.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12114	CB EDR	EDR	CARBON BLACK	VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-1Y-SUB C	Software	\$5.50	4.00%	\$0.22	\$5.28
12115	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 1 Year subscription (12 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-1Y-SUB F	Software	\$5.50	4.00%	\$0.22	\$5.28
12116	CB EDR	EDR	CARBON BLACK	VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-3Y-SUB C	Software	\$16.50	4.00%	\$0.66	\$15.84
12117	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 3 Year subscription (36 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-3Y-SUB F	Software	\$16.50	4.00%	\$0.66	\$15.84
12118	CB EDR	EDR	CARBON BLACK	VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-5Y-SUB C	Software	\$27.50	4.00%	\$1.10	\$26.40
12119	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black File Reputation Service - 5 Year subscription (60 months prepaid) per Endpoint with production support for U.S. Federal VMware Carbon Black EDR. Restricted for renewals only. Quote required.	This SKU should not be sold as standalone, and should be an add on to VMware Carbon Black EDR Perpetual. This SKU should not be selling into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware Carbon Black File Reputation Services License counts must equal the number of licenses for App Control and EDR perpetual Licenses	VSEC-CEDR-DIR-X-FRS-5Y-SUB F	Software	\$27.50	4.00%	\$1.10	\$26.40
12120	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-EU-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12121	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-EU-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12122	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-EU-SY-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12123	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12124	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-US-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83
12125	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-L-US-SY-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12126	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-EU-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12127	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-EU-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83
12128	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-EU-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12129	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12130	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-US-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83
12131	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-M-US-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12132	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-EU-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12133	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-EU-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83
12134	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-EU-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12135	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12136	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-US-3Y-C	Software as a Service (SaaS)	\$124.70	2.30%	\$2.87	\$121.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12137	CB HOSTED EDR	HOSTED EDR	CARBON BLACK	VMware Carbon Black Hosted EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Datacenter - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black Hosted EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black Hosted EDR licenses must be quoted VMware Carbon Black Hosted EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of Hosted EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDRH-DIR-W-US-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12138	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR - 1 Year Subscription (12 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-L-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57
12139	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -1 Year Subscription (12 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS - 1000 Licenses package).	VSEC-CEDR-SUB-DIR-L-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57
12140	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS - 1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-L-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83
12141	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS - 1000 Licenses package).	VSEC-CEDR-SUB-DIR-L-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12142	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-L-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06
12143	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Linux desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-L-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06
12144	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-M-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57
12145	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -1 Year Subscription (12 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-M-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57
12146	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-M-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12147	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-M-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83
12148	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-M-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06
12149	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Mac desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-M-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06
12150	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-W-1Y-C	Software	\$30.80	4.00%	\$1.23	\$29.57
12151	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -1 Year Subscription (12 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-W-1Y-F	Software	\$30.80	4.00%	\$1.23	\$29.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12152	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-W-3Y-C	Software	\$83.16	4.00%	\$3.33	\$79.83
12153	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -3 Year Subscription (36 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-W-3Y-F	Software	\$83.16	4.00%	\$3.33	\$79.83
12154	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR must also quote VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses must be quoted VMware Carbon Black EDR - PS - QS -1000 Licenses package). New customer or first-time purchase of EDR licenses must also quote corresponding CB Administrator Training package.	VSEC-CEDR-SUB-DIR-W-5Y-C	Software	\$138.60	4.00%	\$5.54	\$133.06
12155	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR -5 Year Subscription (60 months prepaid) Per Endpoint. For Windows desktop/laptop with production support	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. New customer or new purchase of VMware Carbon Black EDR requires purchase of VMware Carbon Black PS quickstart packages or customized service SOW. The size of PS package purchased should equal or exceed the quantity of first time license purchase (e.g. First time customers buying 900 VMware Carbon Black EDR licenses need to purchase VMware Carbon Black EDR - PS - QS -1000 Licenses package).	VSEC-CEDR-SUB-DIR-W-5Y-F	Software	\$138.60	4.00%	\$5.54	\$133.06
12156	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNADCP-ESUG-US-1Y-A	Software as a Service (SaaS)	\$1,920.00	2.30%	\$44.16	\$1,875.84
12157	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNADCP-ESUG-US-1Y-C	Software as a Service (SaaS)	\$1,920.00	2.30%	\$44.16	\$1,875.84
12158	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Federal Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNADCP-ESUG-US-1Y-F	Software as a Service (SaaS)	\$1,920.00	2.30%	\$44.16	\$1,875.84
12159	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Academic Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNADCP-ESUG-US-3Y-A	Software as a Service (SaaS)	\$5,184.00	2.30%	\$119.23	\$5,064.77
12160	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNADCP-ESUG-US-3Y-C	Software as a Service (SaaS)	\$5,184.00	2.30%	\$119.23	\$5,064.77
12161	CONTAINER	CBC - CONTAINER ADV	CARBON BLACK	Federal Upgrade: VMware Carbon Black Container Essentials to VMware Carbon Black Container Advanced. 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNADCP-ESUG-US-3Y-F	Software as a Service (SaaS)	\$5,184.00	2.30%	\$119.23	\$5,064.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12210	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-1Y-A	Software as a Service (SaaS)	\$1,280.00	2.30%	\$29.44	\$1,250.56
12211	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-1Y-C	Software as a Service (SaaS)	\$1,280.00	2.30%	\$29.44	\$1,250.56
12212	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCSP-US-1Y-F	Software as a Service (SaaS)	\$1,280.00	2.30%	\$29.44	\$1,250.56
12213	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-3Y-A	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
12214	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-3Y-C	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
12215	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCSP-US-3Y-F	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
12216	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-5Y-A	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
12217	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCSP-US-5Y-C	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
12218	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCSP-US-5Y-F	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
12219	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-1Y-A	Software as a Service (SaaS)	\$80.00	2.30%	\$1.84	\$78.16
12220	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-1Y-C	Software as a Service (SaaS)	\$80.00	2.30%	\$1.84	\$78.16
12221	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per core with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCR-US-1Y-F	Software as a Service (SaaS)	\$80.00	2.30%	\$1.84	\$78.16
12222	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-3Y-A	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
12223	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-3Y-C	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
12224	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per core with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCR-US-3Y-F	Software as a Service (SaaS)	\$216.00	2.30%	\$4.97	\$211.03
12225	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-5Y-A	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
12226	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNESCR-US-5Y-C	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
12227	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Container Essentials - 5 Year SaaS subscription (60 months prepaid) per core with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNESCR-US-5Y-F	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
12228	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Cloud Container Essentials - 1 Year SaaS subscription (12 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-1Y-A	Software as a Service (SaaS)	\$400.00	2.30%	\$9.20	\$390.80
12229	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Cloud Container Essentials - 1 Year SaaS subscription (12 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-1Y-C	Software as a Service (SaaS)	\$400.00	2.30%	\$9.20	\$390.80
12230	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Container Essentials - 1 Year SaaS subscription (12 months prepaid) per Node with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNES-DIR-US-1Y-F	Software as a Service (SaaS)	\$400.00	2.30%	\$9.20	\$390.80
12231	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Cloud Container Essentials - 3 Year SaaS subscription (36 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-3Y-A	Software as a Service (SaaS)	\$1,080.00	2.30%	\$24.84	\$1,055.16
12232	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Cloud Container Essentials - 3 Year SaaS subscription (36 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-3Y-C	Software as a Service (SaaS)	\$1,080.00	2.30%	\$24.84	\$1,055.16
12233	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Container Essentials - 3 Year SaaS subscription (36 months prepaid) per Node with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNES-DIR-US-3Y-F	Software as a Service (SaaS)	\$1,080.00	2.30%	\$24.84	\$1,055.16
12234	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	Academic VMware Carbon Black Cloud Container Essentials - 5 Year SaaS subscription (60 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-5Y-A	Software as a Service (SaaS)	\$1,800.00	2.30%	\$41.40	\$1,758.60
12235	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	VMware Carbon Black Cloud Container Essentials - 5 Year SaaS subscription (60 months prepaid) per node with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-CNES-DIR-US-5Y-C	Software as a Service (SaaS)	\$1,800.00	2.30%	\$41.40	\$1,758.60
12236	CONTAINER	CBC - CONTAINER ESS	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Container Essentials - 5 Year SaaS subscription (60 months prepaid) per Node with production support - US. Service does not have FedRAMP ATO.	US Data Center	VSEC-CNES-DIR-US-5Y-F	Software as a Service (SaaS)	\$1,800.00	2.30%	\$41.40	\$1,758.60
12237	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR for Engagements - 1 Year Subscription (12 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-1Y-C	Software	\$43,000.00	4.00%	\$1,720.00	\$41,280.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12238	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR for Engagements - 1 Year Subscription (12 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-1Y-F	Software	\$43,000.00	4.00%	\$1,720.00	\$41,280.00
12239	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR for Engagements - 3 Year Subscription (36 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-3Y-C	Software	\$116,100.00	4.00%	\$4,644.00	\$111,456.00
12240	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR for Engagements - 3 Year Subscription (36 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-3Y-F	Software	\$116,100.00	4.00%	\$4,644.00	\$111,456.00
12241	CB EDR	EDR	CARBON BLACK	VMware Carbon Black EDR for Engagements - 5 Year Subscription (60 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-5Y-C	Software	\$193,500.00	4.00%	\$7,740.00	\$185,760.00
12242	CB EDR	EDR	CARBON BLACK	U.S. Federal VMware Carbon Black EDR for Engagements - 5 Year Subscription (60 months prepaid) per kit with production support	License is bound to kit. Non-persistent endpoint license. For use with Threat Hunting and Incident Response End Users. For Windows, Mac, and Linux desktop/laptop/server.	VSEC-CPK-SUB-US-5Y-F	Software	\$193,500.00	4.00%	\$7,740.00	\$185,760.00
12243	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 180 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-1Y-A	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12244	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 180 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-1Y-C	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12245	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 180 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR180-US-1Y-F	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12246	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 180 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-3Y-A	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
12247	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 180 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-3Y-C	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
12248	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 180 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR180-US-3Y-F	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12249	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 180 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-5Y-A	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12250	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 180 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR180-US-5Y-C	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12251	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 180 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR180-US-5Y-F	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12252	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 60 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12253	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 60 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12254	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 60 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR60-US-1Y-F	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12255	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 60 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12256	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 60 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-3Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12257	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 60 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR60-US-3Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12258	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 60 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12259	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 60 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR60-US-5Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12260	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 60 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR60-US-5Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12261	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 90 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-1Y-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
12262	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 90 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-1Y-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
12263	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 90 days - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR90-US-1Y-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
12264	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 90 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-3Y-A	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12265	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 90 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-3Y-C	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
12266	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 90 days - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR90-US-3Y-F	Software as a Service (SaaS)	\$162.00	2.30%	\$3.73	\$158.27
12267	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Data Retention for VMware Carbon Black Cloud - 90 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-5Y-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12268	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Data Retention for VMware Carbon Black Cloud - 90 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses.	VSEC-DR90-US-5Y-C	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12269	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Data Retention for VMware Carbon Black Cloud - 90 days - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone, and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Advanced, Enterprise, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Data Retention license sales, the number of licenses must equal the number of Endpoint Standard, Advanced, Enterprise, or Enterprise EDR licenses. Service does not have FedRAMP ATO.	VSEC-DR90-US-5Y-F	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
12270	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 1 Yr SaaS Sub (12 mths ppd) per Endpoint. For Linux with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-L-US-1Y-F	Software as a Service (SaaS)	\$41.60	2.30%	\$0.96	\$40.64
12271	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 3 Yr SaaS Sub (36 mths ppd) per Endpoint. For Linux with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-L-US-3Y-F	Software as a Service (SaaS)	\$112.32	2.30%	\$2.58	\$109.74
12272	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 5 Yr SaaS Sub (60 mths ppd) per Endpoint. For Linux with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-L-US-5Y-F	Software as a Service (SaaS)	\$187.20	2.30%	\$4.31	\$182.89
12273	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 1 Yr SaaS Sub (12 mths ppd) per Endpoint. For Mac with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-M-US-1Y-F	Software as a Service (SaaS)	\$41.60	2.30%	\$0.96	\$40.64
12274	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 3 Yr SaaS Sub (36 mths ppd) per Endpoint. For Mac with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-M-US-3Y-F	Software as a Service (SaaS)	\$112.32	2.30%	\$2.58	\$109.74
12275	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Audit and Remediation on AWS GovCloud to VMware Carbon Black Cloud Endpoint - Adv on AWS GovCloud 5 Yr SaaS Sub (60 mths ppd) per Endpoint. For Mac with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-ARUG-M-US-5Y-F	Software as a Service (SaaS)	\$187.20	2.30%	\$4.31	\$182.89

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12293	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Endpoint Standard on AWS GovCloud to VMware Carbon Black Cloud Endpoint Adv on AWS GovCloud 5 Yr SaaS Sub (60 mths prepaid) per Endpoint. For Windows with prod supp.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-EAF-SUG-W-US-5Y-F	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
12294	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced on AWS GovCloud 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EAF-W-US-1Y-F	Software as a Service (SaaS)	\$78.00	2.30%	\$1.79	\$76.21
12295	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced on AWS GovCloud 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EAF-W-US-3Y-F	Software as a Service (SaaS)	\$210.60	2.30%	\$4.84	\$205.76
12296	CBC ENDPOINT	CBC - SECURITY ENDPOINT ADV	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Advanced on AWS GovCloud 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EAF-W-US-5Y-F	Software as a Service (SaaS)	\$351.00	2.30%	\$8.07	\$342.93
12297	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black EDR, Hosted EDR or App Control Deploy and Consume-Advanced	CB EDR, Hosted EDR or App Control Deployment-Standard bundle includes sensors installation assistance, software installation and configuration for either Carbon Black EDR or App Control product in a mid-sized environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely.	VSEC-EDRAPC-PS-DPCON-ADV	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
12298	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black EDR, Hosted EDR or App Control Deployment-Standard	CB EDR, Hosted EDR or App Control Deployment-Standard bundle includes sensors installation assistance, software installation and configuration for either Carbon Black EDR or App Control product in a small-scale environment, as outlined in the corresponding datasheet. All Services are paid in advance and delivered by Carbon Black Professionals Remotely only.	VSEC-EDRAPC-PS-DP-STD	Software as a Service (SaaS)	\$5,000.00	2.30%	\$115.00	\$4,885.00
12299	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-L-US-1Y-A	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12300	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-L-US-3Y-A	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12301	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-L-US-5Y-A	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12302	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-M-US-1Y-A	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12303	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-M-US-3Y-A	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12304	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-M-US-5Y-A	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12305	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-W-US-1Y-A	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12306	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-W-US-3Y-A	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12307	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	Academic VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-ACA-W-US-5Y-A	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12308	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12309	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-L-US-1Y-F	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12310	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-L-US-3Y-C	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12311	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-L-US-3Y-F	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12312	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-L-US-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12313	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-L-US-5Y-F	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12314	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-M-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12315	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-M-US-1Y-F	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12316	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-M-US-3Y-C	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12317	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-M-US-3Y-F	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12318	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-M-US-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12319	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-M-US-5Y-F	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12320	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-W-US-1Y-C	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12321	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-W-US-1Y-F	Software as a Service (SaaS)	\$46.20	2.30%	\$1.06	\$45.14
12322	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-W-US-3Y-C	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12323	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-W-US-3Y-F	Software as a Service (SaaS)	\$124.74	2.30%	\$2.87	\$121.87
12324	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	VSEC-EEDR-DIR-W-US-5Y-C	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12325	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Enterprise EDR (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	US Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. Service does not have FedRAMP ATO.	VSEC-EEDR-DIR-W-US-5Y-F	Software as a Service (SaaS)	\$207.90	2.30%	\$4.78	\$203.12
12326	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-L-US-1Y-F	Software as a Service (SaaS)	\$60.06	2.30%	\$1.38	\$58.68
12327	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-L-US-3Y-F	Software as a Service (SaaS)	\$162.16	2.30%	\$3.73	\$158.43
12328	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Linux systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-L-US-5Y-F	Software as a Service (SaaS)	\$270.27	2.30%	\$6.22	\$264.05
12329	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-M-US-1Y-F	Software as a Service (SaaS)	\$60.06	2.30%	\$1.38	\$58.68
12330	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-M-US-3Y-F	Software as a Service (SaaS)	\$162.16	2.30%	\$3.73	\$158.43
12331	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint. For Mac systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-M-US-5Y-F	Software as a Service (SaaS)	\$270.27	2.30%	\$6.22	\$264.05
12332	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-W-US-1Y-F	Software as a Service (SaaS)	\$60.06	2.30%	\$1.38	\$58.68
12333	CBC ENDPOINT	CBC - ENTERPRISE EDR	CARBON BLACK	VMware Carbon Black Cloud Enterprise EDR on AWS GovCloud (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-EEDRF-W-US-3Y-F	Software as a Service (SaaS)	\$162.16	2.30%	\$3.73	\$158.43

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12386	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard on AWS GovCloud 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ESF-W-US-1Y-F	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
12387	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard on AWS GovCloud 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ESF-W-US-3Y-F	Software as a Service (SaaS)	\$140.40	2.30%	\$3.23	\$137.17
12388	CBC ENDPOINT	CBC - SECURITY ENDPOINT STD	CARBON BLACK	VMware Carbon Black Cloud Endpoint (SaaS) Standard on AWS GovCloud 5 Year subscription (60 months prepaid) per Endpoint. For Windows systems with production support.	AWS GovCloud U.S. Data Center. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	VSEC-ESF-W-US-5Y-F	Software as a Service (SaaS)	\$234.00	2.30%	\$5.38	\$228.62
12389	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-CORE-A	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
12390	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-CORE-C	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
12391	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Core. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-CORE-F	Software as a Service (SaaS)	\$1.50	2.30%	\$0.03	\$1.47
12392	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-CPU-A	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12393	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-CPU-C	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12394	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per CPU. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-1Y-CPU-F	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12395	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-1Y-EP-A	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
12396	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-1Y-EP-C	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
12397	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Endpoint. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-1Y-EP-F	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
12398	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-1Y-SS-A	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
12399	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-1Y-SS-C	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12400	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 1 Year Subscription (12 months prepaid) per Sensor. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-1Y-SS-F	Software as a Service (SaaS)	\$3.00	2.30%	\$0.07	\$2.93
12401	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-CORE-A	Software as a Service (SaaS)	\$4.05	2.30%	\$0.09	\$3.96
12402	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-CORE-C	Software as a Service (SaaS)	\$4.05	2.30%	\$0.09	\$3.96
12403	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Core. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-CORE-F	Software as a Service (SaaS)	\$4.05	2.30%	\$0.09	\$3.96
12404	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-CPU-A	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12405	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-CPU-C	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12406	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per CPU. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-3Y-CPU-F	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12407	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-3Y-EP-A	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91
12408	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-3Y-EP-C	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91
12409	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Endpoint. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-3Y-EP-F	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91
12410	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-3Y-SS-A	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91
12411	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-3Y-SS-C	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12412	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 3 Year Subscription (36 months prepaid) per Sensor. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-3Y-SS-F	Software as a Service (SaaS)	\$8.10	2.30%	\$0.19	\$7.91
12413	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-CORE-A	Software as a Service (SaaS)	\$6.75	2.30%	\$0.16	\$6.59
12414	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-CORE-C	Software as a Service (SaaS)	\$6.75	2.30%	\$0.16	\$6.59
12415	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Core. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-CORE-F	Software as a Service (SaaS)	\$6.75	2.30%	\$0.16	\$6.59
12416	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-CPU-A	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12417	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-CPU-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12418	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per CPU. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-5Y-CPU-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12419	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-5Y-EP-A	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12420	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-5Y-EP-C	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12421	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Endpoint. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses. Minimum initial purchase of 100 Endpoints required	VSEC-HSPW-US-5Y-EP-F	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12422	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor. Hosting location is US for Academic customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-5Y-SS-A	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12423	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor. Hosting location is US for Commercial customers in US data center. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSPW-US-5Y-SS-C	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12424	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor - US	VMware Carbon Black Cloud Host-based Firewall (SaaS) - 5 Year Subscription (60 months prepaid) per Sensor. Hosting location is US for Federal customers in US data center. This SKU is not sold as standalone and is an add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Host-based Firewall license sales, the number of licenses must equal the number of Carbon Black Workload Protection Advanced or Enterprise licenses.	VSEC-HSFW-US-5Y-SS-F	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12425	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Detection and Response (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-1Y-A	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12426	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Detection and Response (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-1Y-C	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12427	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Detection and Response (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-3Y-A	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12428	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Detection and Response (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-3Y-C	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12429	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Detection and Response (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-5Y-A	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12430	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Detection and Response (SaaS) - 5 Year subscription (60 months prepaid) per Endpoint - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Endpoint Standard, Advanced, and Enterprise. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Endpoint Standard licenses. Eligible for purchase with US and AU hosted Carbon Black Endpoint Standard, Advanced, and Enterprise.	VSEC-MDR-DIR-US-5Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12431	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-1Y-A	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
12432	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-1Y-C	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
12433	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-3Y-A	Software as a Service (SaaS)	\$22.80	2.30%	\$0.52	\$22.28
12434	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-3Y-C	Software as a Service (SaaS)	\$22.80	2.30%	\$0.52	\$22.28
12435	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-5Y-A	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
12436	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Managed Detection to VMware Carbon Black Managed Detection and Response. 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-MDR-MDUG-US-5Y-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
12437	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-1Y-A	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89
12438	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-1Y-C	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12439	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	U.S. Federal VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-1Y-F	Software as a Service (SaaS)	\$5.00	2.30%	\$0.12	\$4.89
12440	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-3Y-A	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12441	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-3Y-C	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12442	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	U.S. Federal VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only. Promotional.	Promotional. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This promotion is transactable from October 2, 2023 - October 1, 2024. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-PROMO-US-3Y-F	Software as a Service (SaaS)	\$13.50	2.30%	\$0.31	\$13.19
12443	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-1Y-A	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12444	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-1Y-C	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12445	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	U.S. Federal VMware Carbon Black Managed Threat Hunting - 1 Year SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-1Y-F	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
12446	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-3Y-A	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12447	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-3Y-C	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12448	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	U.S. Federal VMware Carbon Black Managed Threat Hunting - 3 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-3Y-F	Software as a Service (SaaS)	\$64.80	2.30%	\$1.49	\$63.31
12449	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic VMware Carbon Black Managed Threat Hunting - 5 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-5Y-A	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12450	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	VMware Carbon Black Managed Threat Hunting - 5 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-5Y-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12451	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	U.S. Federal VMware Carbon Black Managed Threat Hunting - 5 Years SaaS Hosted Subscription per Endpoint with Production Support - United States. Prepaid Only.	This SKU is not sold as standalone and is an add on to VMware Carbon Black Cloud Enterprise EDR or any VMware Carbon Black bundle that contains Enterprise EDR. This SKU should not be sold into Russia and China. For all VMware Carbon Black Managed Threat Hunting license sales, the number of licenses must equal the number of Enterprise EDR licenses or the number of bundle licenses that contain Enterprise EDR.	VSEC-MTH-US-5Y-F	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
12452	CBC ENDPOINT	CBC - PREVENTION	CARBON BLACK	Academic VMware Carbon Black Cloud Prevention - 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-PR-DIR-L-US-1Y-A	Software as a Service (SaaS)	\$15.00	2.30%	\$0.35	\$14.66
12453	CBC ENDPOINT	CBC - PREVENTION	CARBON BLACK	VMware Carbon Black Cloud Prevention - 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required.	VSEC-PR-DIR-L-US-1Y-C	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54
12454	CBC ENDPOINT	CBC - PREVENTION	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Prevention - 1 Year SaaS subscription (12 months prepaid) per Endpoint. For Linux systems with production support - US	This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. Service does not have FedRAMP ATO.	VSEC-PR-DIR-L-US-1Y-F	Software as a Service (SaaS)	\$20.00	2.30%	\$0.46	\$19.54

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12479	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	Academic VMware Carbon Black Platinum Support for Carbon Black products. 1 Year (12 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-1Y-A	Extended Warranties	\$40,000.00	2.27%	\$908.00	\$39,092.00
12480	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Platinum Support for Carbon Black products. 1 Year (12 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-1Y-C	Extended Warranties	\$40,000.00	2.27%	\$908.00	\$39,092.00
12481	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black Platinum Support for Carbon Black products. 1 Year (12 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-1Y-F	Extended Warranties	\$40,000.00	2.27%	\$908.00	\$39,092.00
12482	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	Academic VMware Carbon Black Platinum Support for Carbon Black products. 3 Years (36 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-3Y-A	Extended Warranties	\$120,000.00	2.27%	\$2,724.00	\$117,276.00
12483	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Platinum Support for Carbon Black products. 3 Years (36 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-3Y-C	Extended Warranties	\$120,000.00	2.27%	\$2,724.00	\$117,276.00
12484	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black Platinum Support for Carbon Black products. 3 Years (36 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-3Y-F	Extended Warranties	\$120,000.00	2.27%	\$2,724.00	\$117,276.00
12485	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	Academic VMware Carbon Black Platinum Support for Carbon Black products. 5 Years (60 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-5Y-A	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00
12486	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	VMware Carbon Black Platinum Support for Carbon Black products. 5 Years (60 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-5Y-C	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00
12487	OTHER EPP SECURITY	OTHER EPP SECURITY	CARBON BLACK	U.S. Federal VMware Carbon Black Platinum Support for Carbon Black products. 5 Years (60 months prepaid).	Not for sale into Russia or China. Must be ordered at initial purchase or renewal. This SKU is an enhancement from VMware Production Support to VMware Carbon Black Platinum Support which includes different SLAs and a designated TSAM (Technical Support Account Manager). This level of support only applies to Carbon Black products. Customers with more than one Carbon Black product only need to purchase quantity 1 of the SKU.	VSEC-TSAM-PL-SUP-5Y-F	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12488	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Vulnerability Management - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-1Y-A	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
12489	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Vulnerability Management - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-1Y-C	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
12490	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Vulnerability Management - 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses. This service does not have FedRAMP ATO.	VSEC-VUL-US-1Y-F	Software as a Service (SaaS)	\$18.00	2.30%	\$0.41	\$17.59
12491	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Vulnerability Management - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-3Y-A	Software as a Service (SaaS)	\$48.60	2.30%	\$1.12	\$47.48
12492	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Vulnerability Management - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-3Y-C	Software as a Service (SaaS)	\$48.60	2.30%	\$1.12	\$47.48
12493	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Vulnerability Management - 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses. This service does not have FedRAMP ATO.	VSEC-VUL-US-3Y-F	Software as a Service (SaaS)	\$48.60	2.30%	\$1.12	\$47.48
12494	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	Academic VMware Carbon Black Cloud Vulnerability Management - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-5Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12495	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	VMware Carbon Black Cloud Vulnerability Management - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses.	VSEC-VUL-US-5Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12496	CBC ENDPOINT	CBC - ADD ON	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Vulnerability Management - 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Endpoint Standard, Audit & Remediation, or Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Vulnerability Management license sales, the number of licenses must equal the number of Endpoint Standard, Audit & Remediation, or Enterprise EDR licenses. This service does not have FedRAMP ATO.	VSEC-VUL-US-5Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12497	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Adv on AWS GovCloud. 1 Yr SaaS Sub (12 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WACF-WECUG-US-1Y-F	Software as a Service (SaaS)	\$97.50	2.30%	\$2.24	\$95.26
12498	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Adv on AWS GovCloud. 3 Yr SaaS Sub (36 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WACF-WECUG-US-3Y-F	Software as a Service (SaaS)	\$263.25	2.30%	\$6.05	\$257.20
12499	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Adv on AWS GovCloud. 5 Yr SaaS Sub (60 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WACF-WECUG-US-5Y-F	Software as a Service (SaaS)	\$438.75	2.30%	\$10.09	\$428.66
12500	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-1Y-A	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12501	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-1Y-C	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12502	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WADS-DIR-US-1Y-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
12503	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-3Y-A	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
12504	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-3Y-C	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
12505	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WADS-DIR-US-3Y-F	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
12506	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-5Y-A	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
12507	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WADS-DIR-US-5Y-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
12508	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WADS-DIR-US-5Y-F	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
12509	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12510	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12511	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WADS-WESSUG-US-1Y-F	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12512	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12513	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-3Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12514	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WADS-WESSUG-US-3Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12515	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12516	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WADS-WESSUG-US-5Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12517	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ADV - PUBLIC CLOUD	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced, 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WADS-WESSUG-US-5Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12518	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Adv on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 1 Yr SaaS Sub (12 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWACUG-US-1Y-F	Software as a Service (SaaS)	\$97.50	2.30%	\$2.24	\$95.26
12519	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Adv on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 3 Yr SaaS Sub (36 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWACUG-US-3Y-F	Software as a Service (SaaS)	\$263.25	2.30%	\$6.05	\$257.20
12520	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Adv on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 5 Yr SaaS Sub (60 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWACUG-US-5Y-F	Software as a Service (SaaS)	\$438.75	2.30%	\$10.09	\$428.66
12521	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 1 Yr SaaS Sub (12 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWECUG-US-1Y-F	Software as a Service (SaaS)	\$195.00	2.30%	\$4.49	\$190.52
12522	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 3 Yr SaaS Sub (36 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWECUG-US-3Y-F	Software as a Service (SaaS)	\$526.50	2.30%	\$12.11	\$514.39
12523	WORKLOAD - VMC	CBC - WORKLOAD ENT - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials on AWS GovCloud to VMware Carbon Black Cloud Workload Ent on AWS GovCloud 5 Yr SaaS Sub (60 mths prepaid) per Core with prod supp - US.	AWS GovCloud U.S. Data Center. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENC-FWECUG-US-5Y-F	Software as a Service (SaaS)	\$877.50	2.30%	\$20.18	\$857.32
12524	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-1Y-A	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12525	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-1Y-C	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12526	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WENS-DIR-US-1Y-F	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
12527	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Enterprise - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-3Y-A	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
12528	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Enterprise - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-3Y-C	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
12529	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Enterprise - 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WENS-DIR-US-3Y-F	Software as a Service (SaaS)	\$324.00	2.30%	\$7.45	\$316.55
12530	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Enterprise - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-5Y-A	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12531	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	VMware Carbon Black Cloud Workload Enterprise - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WENS-DIR-US-5Y-C	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12532	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Enterprise - 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WENS-DIR-US-5Y-F	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
12533	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Advanced to VMware Carbon Black Cloud Workload Enterprise. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENS-WADSUG-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12534	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Advanced to VMware Carbon Black Cloud Workload Enterprise. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENS-WADSUG-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12535	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Advanced to U.S. Federal VMware Carbon Black Cloud Workload Enterprise. 1 Year SaaS subscription (12 months prepaid) per Sensor with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WENS-WADSUG-US-1Y-F	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12536	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Advanced to VMware Carbon Black Cloud Workload Enterprise. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENS-WADSUG-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12537	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Advanced to VMware Carbon Black Cloud Workload Enterprise. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENS-WADSUG-US-3Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12538	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Advanced to U.S. Federal VMware Carbon Black Cloud Workload Enterprise. 3 Year SaaS subscription (36 months prepaid) per Sensor with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WENS-WADSUG-US-3Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12539	WORKLOAD - PUBLIC CLOUD	CBC - WORKLOAD ENT - PUBLIC CLOUD	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Advanced to VMware Carbon Black Cloud Workload Enterprise. 5 Year SaaS subscription (60 months prepaid) per Sensor with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WENS-WADSUG-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12565	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ADV - PRIVATE	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLAD-DIR-US-3Y-F	Software as a Service (SaaS)	\$2,416.50	2.30%	\$55.58	\$2,360.92
12566	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ADV - PRIVATE	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLAD-DIR-US-5Y-A	Software as a Service (SaaS)	\$4,027.50	2.30%	\$92.63	\$3,934.87
12567	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ADV - PRIVATE	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLAD-DIR-US-5Y-C	Software as a Service (SaaS)	\$4,027.50	2.30%	\$92.63	\$3,934.87
12568	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ADV - PRIVATE	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLAD-DIR-US-5Y-F	Software as a Service (SaaS)	\$4,027.50	2.30%	\$92.63	\$3,934.87
12569	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-1Y-A	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85
12570	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-1Y-C	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85
12571	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLADPC-DIR-US-1Y-F	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85
12572	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-3Y-A	Software as a Service (SaaS)	\$604.80	2.30%	\$13.91	\$590.89
12573	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-3Y-C	Software as a Service (SaaS)	\$604.80	2.30%	\$13.91	\$590.89
12574	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLADPC-DIR-US-3Y-F	Software as a Service (SaaS)	\$604.80	2.30%	\$13.91	\$590.89
12575	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-5Y-A	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
12576	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLADPC-DIR-US-5Y-C	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
12577	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Advanced - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLADPC-DIR-US-5Y-F	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
12578	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced on AWS GovCloud - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLADPCF-US-1Y-F	Software as a Service (SaaS)	\$291.20	2.30%	\$6.70	\$284.50
12579	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced on AWS GovCloud - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLADPCF-US-3Y-F	Software as a Service (SaaS)	\$786.24	2.30%	\$18.08	\$768.16
12580	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Advanced on AWS GovCloud - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLADPCF-US-5Y-F	Software as a Service (SaaS)	\$1,310.40	2.30%	\$30.14	\$1,280.26
12581	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-1Y-A	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
12582	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-1Y-C	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
12583	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced. 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WLADPC-WLESPCUG-US-1Y-F	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
12584	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-3Y-A	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
12585	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-3Y-C	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
12586	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced. 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WLADPC-WLESPCUG-US-3Y-F	Software as a Service (SaaS)	\$202.50	2.30%	\$4.66	\$197.84
12587	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Academic Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-5Y-A	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
12588	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: VMware Carbon Black Cloud Workload Essentials to VMware Carbon Black Cloud Workload Advanced. 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed.	VSEC-WLADPC-WLESPCUG-US-5Y-C	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
12589	WORKLOAD - VMC	CBC - WORKLOAD ADV - VMC	CARBON BLACK	Upgrade: U.S. Federal VMware Carbon Black Cloud Workload Essentials to U.S. Federal VMware Carbon Black Cloud Workload Advanced. 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center . Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. Service does not have FedRAMP ATO.	VSEC-WLADPC-WLESPCUG-US-5Y-F	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12657	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLES-DIR-US-1Y-C	Software as a Service (SaaS)	\$595.00	2.30%	\$13.69	\$581.32
12658	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLES-DIR-US-1Y-F	Software as a Service (SaaS)	\$595.00	2.30%	\$13.69	\$581.32
12659	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLES-DIR-US-3Y-A	Software as a Service (SaaS)	\$1,606.50	2.30%	\$36.95	\$1,569.55
12660	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLES-DIR-US-3Y-C	Software as a Service (SaaS)	\$1,606.50	2.30%	\$36.95	\$1,569.55
12661	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLES-DIR-US-3Y-F	Software as a Service (SaaS)	\$1,606.50	2.30%	\$36.95	\$1,569.55
12662	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLES-DIR-US-5Y-A	Software as a Service (SaaS)	\$2,677.50	2.30%	\$61.58	\$2,615.92
12663	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLES-DIR-US-5Y-C	Software as a Service (SaaS)	\$2,677.50	2.30%	\$61.58	\$2,615.92
12664	WORKLOAD - PRIVATE CLOUD	CBC - WORKLOAD ESS - PRIVATE	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per CPU with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLES-DIR-US-5Y-F	Software as a Service (SaaS)	\$2,677.50	2.30%	\$61.58	\$2,615.92
12665	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-1Y-A	Software as a Service (SaaS)	\$149.00	2.30%	\$3.43	\$145.57
12666	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-1Y-C	Software as a Service (SaaS)	\$149.00	2.30%	\$3.43	\$145.57
12667	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLESPC-DIR-US-1Y-F	Software as a Service (SaaS)	\$149.00	2.30%	\$3.43	\$145.57
12668	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-3Y-A	Software as a Service (SaaS)	\$402.30	2.30%	\$9.25	\$393.05
12669	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-3Y-C	Software as a Service (SaaS)	\$402.30	2.30%	\$9.25	\$393.05
12670	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLESPC-DIR-US-3Y-F	Software as a Service (SaaS)	\$402.30	2.30%	\$9.25	\$393.05
12671	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	Academic VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-5Y-A	Software as a Service (SaaS)	\$670.50	2.30%	\$15.42	\$655.08
12672	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center - This SKU should not be sold into Russia and China.	VSEC-WLESPC-DIR-US-5Y-C	Software as a Service (SaaS)	\$670.50	2.30%	\$15.42	\$655.08
12673	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	U.S. Federal VMware Carbon Black Cloud Workload Essentials - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	US Data Center. Service does not have FedRAMP ATO.	VSEC-WLESPC-DIR-US-5Y-F	Software as a Service (SaaS)	\$670.50	2.30%	\$15.42	\$655.08
12674	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials on AWS GovCloud - 1 Year SaaS subscription (12 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLESPCF-US-1Y-F	Software as a Service (SaaS)	\$193.70	2.30%	\$4.46	\$189.24
12675	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials on AWS GovCloud - 3 Year SaaS subscription (36 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLESPCF-US-3Y-F	Software as a Service (SaaS)	\$522.99	2.30%	\$12.03	\$510.96
12676	WORKLOAD - VMC	CBC - WORKLOAD ESS - VMC	CARBON BLACK	VMware Carbon Black Cloud Workload Essentials on AWS GovCloud - 5 Year SaaS subscription (60 months prepaid) per Core with production support - US.	AWS GovCloud U.S. Data Center.	VSEC-WLESPCF-US-5Y-F	Software as a Service (SaaS)	\$871.65	2.30%	\$20.05	\$851.60
12677	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 1 Year subscription (12 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-ACA-X-US-1Y-A	Software as a Service (SaaS)	\$112.00	2.30%	\$2.58	\$109.42
12678	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 3 Year subscription (36 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-ACA-X-US-3Y-A	Software as a Service (SaaS)	\$302.40	2.30%	\$6.96	\$295.44
12679	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Cloud Managed Detection (SaaS) - 5 Year subscription (60 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-ACA-X-US-5Y-A	Software as a Service (SaaS)	\$504.00	2.30%	\$11.59	\$492.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12680	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 1 Year subscription (12 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-DIR-X-US-1Y-C	Software as a Service (SaaS)	\$112.00	2.30%	\$2.58	\$109.42
12681	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 3 Year subscription (36 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-DIR-X-US-3Y-C	Software as a Service (SaaS)	\$302.40	2.30%	\$6.96	\$295.44
12682	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Cloud Managed Detection (SaaS) - 5 Year subscription (60 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Cloud Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Cloud Managed Detection License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Cloud Workload Advanced and Enterprise.	VSEC-WLMD-DIR-X-US-5Y-C	Software as a Service (SaaS)	\$504.00	2.30%	\$11.59	\$492.41
12683	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Workload Managed Detection and Response (SaaS) - 1 Year subscription (12 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-1Y-A	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
12684	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Workload Managed Detection and Response (SaaS) - 1 Year subscription (12 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-1Y-C	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
12685	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Workload Managed Detection and Response (SaaS) - 3 Year subscription (36 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-3Y-A	Software as a Service (SaaS)	\$518.40	2.30%	\$11.92	\$506.48
12686	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Workload Managed Detection and Response (SaaS) - 3 Year subscription (36 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-3Y-C	Software as a Service (SaaS)	\$518.40	2.30%	\$11.92	\$506.48
12687	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	Academic VMware Carbon Black Workload Managed Detection and Response (SaaS) - 5 Year subscription (60 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-5Y-A	Software as a Service (SaaS)	\$864.00	2.30%	\$19.87	\$844.13
12688	WORKLOAD - PRIVATE CLOUD	CBC - MDR - PRIVATE CLOUD	CARBON BLACK	VMware Carbon Black Workload Managed Detection and Response (SaaS) - 5 Year subscription (60 months prepaid) per CPU - US.	US Datacenter - This SKU is not sold as standalone, and is an Add on to VMware Carbon Black Workload Advanced and Enterprise. This SKU should not be sold into Russia and China. For all Managed Detection and Response License sales, the number of licenses must equal the number of Carbon Black Workload licenses. Eligible for purchase with US and AU hosted Carbon Black Workload Advanced and Enterprise.	VSEC-WMDR-DIR-US-5Y-C	Software as a Service (SaaS)	\$864.00	2.30%	\$19.87	\$844.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12689	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-1Y-A	Software as a Service (SaaS)	\$80.00	2.30%	\$1.84	\$78.16
12690	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 1 Year SaaS subscription (12 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-1Y-C	Software as a Service (SaaS)	\$80.00	2.30%	\$1.84	\$78.16
12691	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-3Y-A	Software as a Service (SaaS)	\$182.40	2.30%	\$4.20	\$178.20
12692	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 3 Year SaaS subscription (36 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-3Y-C	Software as a Service (SaaS)	\$182.40	2.30%	\$4.20	\$178.20
12693	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Academic Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-5Y-A	Software as a Service (SaaS)	\$304.00	2.30%	\$6.99	\$297.01
12694	CBC ENDPOINT	CBC - MDR - EP	CARBON BLACK	Upgrade: VMware Carbon Black Workload Managed Detection to VMware Carbon Black Workload Managed Detection and Response. 5 Year SaaS subscription (60 months prepaid) per Endpoint with production support - US.	US Data Center - This SKU should not be sold into Russia and China. Ordered upgrade quantity must match the base quantity. No partial upgrade is allowed. VMware order number of the initial purchase required for upgrade.	VSEC-WMDR-WMDUG-US-5Y-C	Software as a Service (SaaS)	\$304.00	2.30%	\$6.99	\$297.01
12695	XDR	CBC - XDR	CARBON BLACK	Academic VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	1 Year, Promotional SaaS license hosted in United States, Academic. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-1Y-A	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
12696	XDR	CBC - XDR	CARBON BLACK	VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	1 Year, Promotional SaaS license hosted in United States, Commercial. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-1Y-C	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
12697	XDR	CBC - XDR	CARBON BLACK	U.S. Federal VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	1 Year, Promotional SaaS license hosted in United States, Federal. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-1Y-F	Software as a Service (SaaS)	\$11.00	2.30%	\$0.25	\$10.75
12698	XDR	CBC - XDR	CARBON BLACK	Academic VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	3 Years, Promotional SaaS license hosted in United States, Academic. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-3Y-A	Software as a Service (SaaS)	\$29.70	2.30%	\$0.68	\$29.02
12699	XDR	CBC - XDR	CARBON BLACK	VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	3 Years, Promotional SaaS license hosted in United States, Commercial. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-3Y-C	Software as a Service (SaaS)	\$29.70	2.30%	\$0.68	\$29.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12700	XDR	CBC - XDR	CARBON BLACK	U.S. Federal VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only. Promotional.	3 Years, Promotional SaaS license hosted in United States, Federal. This promotion is transactable through February 29, 2024. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-PROMO-US-3Y-F	Software as a Service (SaaS)	\$29.70	2.30%	\$0.68	\$29.02
12701	XDR	CBC - XDR	CARBON BLACK	Academic VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	1 Year, SaaS license hosted in United States, Academic. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-1Y-A	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12702	XDR	CBC - XDR	CARBON BLACK	VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	1 Year, SaaS license hosted in United States, Commercial. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-1Y-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12703	XDR	CBC - XDR	CARBON BLACK	U.S. Federal VMware Carbon Black XDR - 1 Year SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	1 Year, SaaS license hosted in United States, Federal. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-1Y-F	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
12704	XDR	CBC - XDR	CARBON BLACK	Academic VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	3 Years, SaaS license hosted in United States, Academic. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-3Y-A	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12705	XDR	CBC - XDR	CARBON BLACK	VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	3 Years, SaaS license hosted in United States, Commercial. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-3Y-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12706	XDR	CBC - XDR	CARBON BLACK	U.S. Federal VMware Carbon Black XDR - 3 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	3 Years, SaaS license hosted in United States, Federal. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-3Y-F	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
12707	XDR	CBC - XDR	CARBON BLACK	Academic VMware Carbon Black XDR - 5 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	5 Years, SaaS license hosted in United States, Academic. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-5Y-A	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12708	XDR	CBC - XDR	CARBON BLACK	VMware Carbon Black XDR - 5 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	5 Years, SaaS license hosted in United States, Commercial. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-5Y-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12709	XDR	CBC - XDR	CARBON BLACK	U.S. Federal VMware Carbon Black XDR - 5 Years SaaS Hosted Subscription per End Point with Production Support - United States. Prepaid Only.	5 Years, SaaS license hosted in United States, Federal. This SKU is not sold as standalone and is an add-on to VMware Carbon Black Cloud Enterprise EDR. This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. For all VMware Carbon Black XDR license sales, the number of licenses must equal the number of Enterprise EDR licenses.	VSEC-XDR-US-5Y-F	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
12710	CLOUDHEALTH	CH ENTERPRISE	CLOUD HEALTH	CloudHealth Enterprise - 1 Year Prepaid. Order Requirement: ELA/SPF/SPP.	Use monthly spend as order quantity. Overage billed separately.	CH-ENT-1Y-P-C	Software as a Service (SaaS)	\$0.30	2.30%	\$0.01	\$0.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12711	CLOUDHEALTH	CH ENTERPRISE	CLOUD HEALTH	CloudHealth Enterprise - 3 Year Prepaid. Order Requirement: SPF/SPF.	Use monthly spend as order quantity. Overage billed separately.	CH-ENT-3Y-P-C	Software as a Service (SaaS)	\$0.81	2.30%	\$0.02	\$0.79
12712	CLOUDHEALTH	CH OTHER	CLOUD HEALTH	VMware CloudHealth Packaged PS - Cloud Governance and Policy Service	Consultation, design, and configuration of perspectives, reports, and policies to ensure visibility and cost-containment aligned with customer needs and CloudHealth best practices. All Services paid in advance or monthly over a 3-month term, and delivered by CloudHealth Professional Services.	PS-CH-PSA-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
12713	CLOUDHEALTH	CH OTHER	CLOUD HEALTH	VMware CloudHealth Packaged PS - Cloud Optimization Service	Analysis of CloudHealth environment to identify opportunities to reduce cost and improve efficiency through cost, utilization, and optimization analysis. CloudHealth provides guidance, recommendations, and action plan for the client to execute. All Services paid in advance or monthly over a 3-month term, and delivered by CloudHealth Professional Services.	PS-CH-PSB-C	PSO SKU-Based	\$35,000.00	2.00%	\$700.00	\$34,300.00
12714	CLOUDHEALTH	CH OTHER	CLOUD HEALTH	VMware CloudHealth Packaged PS - Implementation Service	The configuration of the customer's CloudHealth environment based on their requirements and CHT best practices. Areas include tagging designs, perspectives, reports, policies, roles, organizations, and cost allocation rules. All services paid in advance and delivered by CloudHealth Professional Services.	PS-CH-PSC-C	PSO SKU-Based	\$25,000.00	2.00%	\$500.00	\$24,500.00
12715	CLOUDHEALTH	CH OTHER	CLOUD HEALTH	VMware CloudHealth Packaged PS - Simple Custom Billing Rules	Near real-time line item level discounting of customer's costs based on customer-defined rules encompassing single fixed percentage across all services. This service is for AWS. Typically used to reflect client's EDP contract. All Services paid in advance or on delivery and delivered by CloudHealth Professional Services.	PS-CH-PSD-C	PSO SKU-Based	\$6,000.00	2.00%	\$120.00	\$5,880.00
12716	CLOUDHEALTH	CH OTHER	CLOUD HEALTH	VMware CloudHealth Packaged PS - Complex Custom Billing Rules	Near real-time line item level discounting of customer's costs based on customer-defined rules encompassing service specific discounting. This service is for AWS. Typically used to reflect client's EDP contract. All Services paid in advance or on delivery and delivered by CloudHealth Professional Services.	PS-CH-PSE-C	PSO SKU-Based	\$12,000.00	2.00%	\$240.00	\$11,760.00
12717	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES GRID INTEGRATED	CNA	VMware Tanzu Kubernetes Grid Integrated Edition Term License Add-on for 8 Cores + Production Support/Subscription for 3 Years	Must be purchased with or after Per Core Acceleration Kit. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	CNA-PKSC-8-3P-TLSS-C	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
12718	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES GRID INTEGRATED	CNA	U.S. Federal VMware Tanzu Kubernetes Grid Integrated Edition Term License Add-on for 8 Cores + Production Support/Subscription for 3 Years	Must be purchased with or after Per Core Acceleration Kit. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	CNA-PKSC-8-3P-TLSS-F	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
12719	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES GRID INTEGRATED	CNA	VMware Tanzu Kubernetes Grid Integrated Edition Term License Add-on for 8 Cores + Production Support/Subscription for 1 Year	Must be purchased with or after Per Core Acceleration Kit. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	CNA-PKSC-8-P-TLSS-C	Software as a Service (SaaS)	\$4,000.00	2.30%	\$92.00	\$3,908.00
12720	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES GRID INTEGRATED	CNA	U.S. Federal VMware Tanzu Kubernetes Grid Integrated Edition Term License Add-on for 8 Cores + Production Support/Subscription for 1 Year	Must be purchased with or after Per Core Acceleration Kit. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	CNA-PKSC-8-P-TLSS-F	Software as a Service (SaaS)	\$4,000.00	2.30%	\$92.00	\$3,908.00
12721	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	CNA	VMware Tanzu Mission Control Self-Managed Term License (50 Core Pack) - 12 months Prepaid	Minimum of 16 Cores per CPU required. Must purchase 2 packs for initial purchase. SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations.	TMC-SM-50C-12M-TLSS-C	Software as a Service (SaaS)	\$15,000.00	2.30%	\$345.00	\$14,655.00
12722	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	CNA	U.S. Federal VMware Tanzu Mission Control Self-Managed Term License (50 Core Pack) - 12 months Prepaid	Minimum of 16 Cores per CPU required. Must purchase 2 packs for initial purchase. SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations.	TMC-SM-50C-12M-TLSS-F	Software as a Service (SaaS)	\$15,000.00	2.30%	\$345.00	\$14,655.00
12723	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	CNA	VMware Tanzu Mission Control Self-Managed Term License (50 Core Pack) - 36 months Prepaid	Minimum of 16 Cores per CPU required. Must purchase 2 packs for initial purchase. SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations.	TMC-SM-50C-36M-TLSS-C	Software as a Service (SaaS)	\$40,500.00	2.30%	\$931.50	\$39,568.50
12724	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	CNA	U.S. Federal VMware Tanzu Mission Control Self-Managed Term License (50 Core Pack) - 36 months Prepaid	Minimum of 16 Cores per CPU required. Must purchase 2 packs for initial purchase. SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations.	TMC-SM-50C-36M-TLSS-F	Software as a Service (SaaS)	\$40,500.00	2.30%	\$931.50	\$39,568.50
12725	BERNETES PLATFORM ON	TANZU STANDARD	CNA	VMware Tanzu Standard Term Subscription + Production Support for 1 year (per Core). For renewals and expansions only.	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. vSphere Pod Services requires NSX ADV or higher. SPF and ELA only.	TN2-STD-COR-8X-TLSS-1Y-C	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
12726	BERNETES PLATFORM ON	TANZU STANDARD	CNA	VMware Tanzu Standard Term Subscription + Production Support for 3 year (per Core). For renewals and expansions only.	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. vSphere Pod Services requires NSX ADV or higher. SPF and ELA only.	TN2-STD-COR-8X-TLSS-3Y-C	Software as a Service (SaaS)	\$375.00	2.30%	\$8.63	\$366.38
12727	BERNETES PLATFORM ON	TANZU STANDARD	CNA	VMware Tanzu Standard Term Subscription + Production Support for 1 year (per CPU). For renewals and expansions only.	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. vSphere Pod Services requires NSX ADV or higher. SPF and ELA only.	TN2-STD-CPU-8X-TLSS-1Y-C	Software as a Service (SaaS)	\$1,995.00	2.30%	\$45.89	\$1,949.12
12728	BERNETES PLATFORM ON	TANZU STANDARD	CNA	VMware Tanzu Standard Term Subscription + Production Support for 3 year (per CPU). For renewals and expansions only.	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. vSphere Pod Services requires NSX ADV or higher. SPF and ELA only.	TN2-STD-CPU-8X-TLSS-3Y-C	Software as a Service (SaaS)	\$5,985.00	2.30%	\$137.66	\$5,847.35
12729	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES OPERATIONS	CNA	VMware Tanzu for Kubernetes Operations Subscription (50 Core Pack) - 12 month Prepaid	Must purchase 2 packs for initial purchase. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TZ-TKO-50COP-12P-C	Software as a Service (SaaS)	\$39,750.00	2.30%	\$914.25	\$38,835.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12730	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES OPERATIONS	CNA	VMware Tanzu for Kubernetes Operations Subscription (50 Core Pack) - 36 month Prepaid	Must purchase 2 packs for initial purchase. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TZ-TKO-50COP-36P-C	Software as a Service (SaaS)	\$107,325.00	2.30%	\$2,468.48	\$104,856.53
12731	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES OPERATIONS	CNA	VMware Tanzu for Kubernetes Operations (Foundation) Subscription (50 Core Pack) - 12 month Prepaid	This SKU includes 50 cores of TMC Adv and TSM Adv. Must purchase 2 packs for initial purchase. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	TZ-TKO-FND-TSS-1Y-50CP-C	Software as a Service (SaaS)	\$19,750.00	2.30%	\$454.25	\$19,295.75
12732	TANZU KUBERNETES PLATFORM	TANZU KUBERNETES OPERATIONS	CNA	VMware Tanzu for Kubernetes Operations (Foundation) Subscription (50 Core Pack) - 36 month Prepaid	This SKU includes 50 cores of TMC Adv and TSM Adv. Must purchase 2 packs for initial purchase. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	TZ-TKO-FND-TSS-3Y-50CP-C	Software as a Service (SaaS)	\$53,250.00	2.30%	\$1,224.75	\$52,025.25
12733	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 24 Month - Annual Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-24AT0-A1S	Software as a Service (SaaS)	\$1,325.00	2.30%	\$30.48	\$1,294.53
12734	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 24 Month - Annual Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-24AT0-C1S	Software as a Service (SaaS)	\$1,375.00	2.30%	\$31.63	\$1,343.38
12735	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 24 Month - Monthly Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-24MT0-A1S	Software as a Service (SaaS)	\$110.50	2.30%	\$2.54	\$107.96
12736	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 24 Month - Monthly Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-24MT0-C1S	Software as a Service (SaaS)	\$115.50	2.30%	\$2.66	\$112.84
12737	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 36 Month - Annual Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-36AT0-A1S	Software as a Service (SaaS)	\$1,255.00	2.30%	\$28.87	\$1,226.14
12738	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 36 Month - Annual Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-36AT0-C1S	Software as a Service (SaaS)	\$1,305.00	2.30%	\$30.02	\$1,274.99
12739	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 36 Month - Monthly Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-36MT0-A1S	Software as a Service (SaaS)	\$104.50	2.30%	\$2.40	\$102.10
12740	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - HD Storage - US - Addon Subscription - 36 Month - Monthly Payments - 1 TB additional storage	US Data Center - Virtual Hard Disk 1 TB additional Storage	DSD-AAHD1-36MT0-C1S	Software as a Service (SaaS)	\$109.50	2.30%	\$2.52	\$106.98
12741	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 24 month Annual	US Data Center - 1 Public IP Address	DSD-AAPIP-24AT0-A1S	Software as a Service (SaaS)	\$273.00	2.30%	\$6.28	\$266.72
12742	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 24 month Annual	US Data Center - 1 Public IP Address	DSD-AAPIP-24AT0-C1S	Software as a Service (SaaS)	\$284.50	2.30%	\$6.54	\$277.96
12743	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 24 monthly Payments	US Data Center - 1 Public IP Address	DSD-AAPIP-24MT0-A1S	Software as a Service (SaaS)	\$23.70	2.30%	\$0.55	\$23.15
12744	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 24 monthly Payments	US Data Center - 1 Public IP Address	DSD-AAPIP-24MT0-C1S	Software as a Service (SaaS)	\$23.70	2.30%	\$0.55	\$23.15
12745	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 36 month Annual	US Data Center - 1 Public IP Address	DSD-AAPIP-36AT0-A1S	Software as a Service (SaaS)	\$262.00	2.30%	\$6.03	\$255.97
12746	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 36 month Annual	US Data Center - 1 Public IP Address	DSD-AAPIP-36AT0-C1S	Software as a Service (SaaS)	\$272.00	2.30%	\$6.26	\$265.74
12747	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 36 monthly Payments	US Data Center - 1 Public IP Address	DSD-AAPIP-36MT0-A1S	Software as a Service (SaaS)	\$22.70	2.30%	\$0.52	\$22.18
12748	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Public IP Address Subscription - US - Addon Subscription - 36 monthly Payments	US Data Center - 1 Public IP Address	DSD-AAPIP-36MT0-C1S	Software as a Service (SaaS)	\$22.70	2.30%	\$0.52	\$22.18
12749	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 month Annual	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-24AT0-A1S	Software as a Service (SaaS)	\$13,150.00	2.30%	\$302.45	\$12,847.55
12750	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 month Annual	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-24AT0-C1S	Software as a Service (SaaS)	\$13,650.00	2.30%	\$313.95	\$13,336.05
12751	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 monthly Payments	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-24MT0-A1S	Software as a Service (SaaS)	\$1,095.00	2.30%	\$25.19	\$1,069.82
12752	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 monthly Payments	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-24MT0-C1S	Software as a Service (SaaS)	\$1,135.00	2.30%	\$26.11	\$1,108.90
12753	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 month Annual	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-36AT0-A1S	Software as a Service (SaaS)	\$12,550.00	2.30%	\$288.65	\$12,261.35
12754	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 month Annual	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-36AT0-C1S	Software as a Service (SaaS)	\$13,050.00	2.30%	\$300.15	\$12,749.85
12755	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 monthly Payments	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-36MT0-A1S	Software as a Service (SaaS)	\$1,045.00	2.30%	\$24.04	\$1,020.97
12756	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 monthly Payments	US Data Center - 1 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD01C-36MT0-C1S	Software as a Service (SaaS)	\$1,085.00	2.30%	\$24.96	\$1,060.05
12757	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-24AT0-A1S	Software as a Service (SaaS)	\$7,645.00	2.30%	\$175.84	\$7,469.17
12758	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-24AT0-C1S	Software as a Service (SaaS)	\$7,955.00	2.30%	\$182.97	\$7,772.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12759	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-24MT0-A1S	Software as a Service (SaaS)	\$640.00	2.30%	\$14.72	\$625.28
12760	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-24MT0-C1S	Software as a Service (SaaS)	\$665.00	2.30%	\$15.30	\$649.71
12761	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-36AT0-A1S	Software as a Service (SaaS)	\$7,305.00	2.30%	\$168.02	\$7,136.99
12762	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-36AT0-C1S	Software as a Service (SaaS)	\$7,615.00	2.30%	\$175.15	\$7,439.86
12763	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-36MT0-A1S	Software as a Service (SaaS)	\$610.00	2.30%	\$14.03	\$595.97
12764	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 1 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD01N-36MT0-C1S	Software as a Service (SaaS)	\$635.00	2.30%	\$14.61	\$620.40
12765	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 month Annual	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-24AT0-A1S	Software as a Service (SaaS)	\$70,950.00	2.30%	\$1,631.85	\$69,318.15
12766	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 month Annual	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-24AT0-C1S	Software as a Service (SaaS)	\$73,950.00	2.30%	\$1,700.85	\$72,249.15
12767	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 monthly Payments	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-24MT0-A1S	Software as a Service (SaaS)	\$5,915.00	2.30%	\$136.05	\$5,778.96
12768	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 24 monthly Payments	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-24MT0-C1S	Software as a Service (SaaS)	\$6,155.00	2.30%	\$141.57	\$6,013.44
12769	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 month Annual	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-36AT0-A1S	Software as a Service (SaaS)	\$67,850.00	2.30%	\$1,560.55	\$66,289.45
12770	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 month Annual	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-36AT0-C1S	Software as a Service (SaaS)	\$70,650.00	2.30%	\$1,624.95	\$69,025.05
12771	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 monthly Payments	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-36MT0-A1S	Software as a Service (SaaS)	\$5,655.00	2.30%	\$130.07	\$5,524.94
12772	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect with Cross Connect Subscription - US - Direct Connect - 36 monthly Payments	US Data Center - 10 Gbps Direct Connect port charge. Includes Cross Connect. Does not include line charge	DSD-AD10C-36MT0-C1S	Software as a Service (SaaS)	\$5,895.00	2.30%	\$135.59	\$5,759.42
12773	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-24AT0-A1S	Software as a Service (SaaS)	\$54,550.00	2.30%	\$1,254.65	\$53,295.35
12774	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-24AT0-C1S	Software as a Service (SaaS)	\$56,850.00	2.30%	\$1,307.55	\$55,542.45
12775	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-24MT0-A1S	Software as a Service (SaaS)	\$4,545.00	2.30%	\$104.54	\$4,440.47
12776	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 24 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-24MT0-C1S	Software as a Service (SaaS)	\$4,735.00	2.30%	\$108.91	\$4,626.10
12777	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-36AT0-A1S	Software as a Service (SaaS)	\$52,250.00	2.30%	\$1,201.75	\$51,048.25
12778	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 month Annual	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-36AT0-C1S	Software as a Service (SaaS)	\$54,350.00	2.30%	\$1,250.05	\$53,099.95
12779	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-36MT0-A1S	Software as a Service (SaaS)	\$4,355.00	2.30%	\$100.17	\$4,254.84
12780	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - 10 Gbps Direct Connect for Network Exchange Subscription - US - Direct Connect - 36 monthly Payments	Limited availability in the US; check with your VMW sales contact - 1 Gbps port charge. Direct Connect for Network Exchange. Does not include line charge	DSD-AD10N-36MT0-C1S	Software as a Service (SaaS)	\$4,535.00	2.30%	\$104.31	\$4,430.70
12781	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect - 24 Month - Annual Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-24AT0-A1S	Software as a Service (SaaS)	\$830.00	2.30%	\$19.09	\$810.91
12782	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect - 24 Month - Annual Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-24AT0-C1S	Software as a Service (SaaS)	\$865.00	2.30%	\$19.90	\$845.11

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12783	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect 24 Month - Monthly Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-24MT0-A1S	Software as a Service (SaaS)	\$69.50	2.30%	\$1.60	\$67.90
12784	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect - 24 Month - Monthly Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-24MT0-C1S	Software as a Service (SaaS)	\$72.50	2.30%	\$1.67	\$70.83
12785	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect 36 Month - Annual Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-36AT0-A1S	Software as a Service (SaaS)	\$785.00	2.30%	\$18.06	\$766.95
12786	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect - 36 Month - Annual Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-36AT0-C1S	Software as a Service (SaaS)	\$820.00	2.30%	\$18.86	\$801.14
12787	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect 36 Month - Monthly Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-36MT0-A1S	Software as a Service (SaaS)	\$65.00	2.30%	\$1.50	\$63.51
12788	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 1Gbps Port Subscription - US - Direct Connect - 36 Month - Monthly Payments	US Data Center - Direct Connect 1 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC01-36MT0-C1S	Software as a Service (SaaS)	\$68.00	2.30%	\$1.56	\$66.44
12789	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 24 Month - Annual Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-24AT0-A1S	Software as a Service (SaaS)	\$2,755.00	2.30%	\$63.37	\$2,691.64
12790	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 24 Month - Annual Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-24AT0-C1S	Software as a Service (SaaS)	\$2,875.00	2.30%	\$66.13	\$2,808.88
12791	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 24 Month - Monthly Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-24MT0-A1S	Software as a Service (SaaS)	\$230.00	2.30%	\$5.29	\$224.71
12792	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 24 Month - Monthly Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-24MT0-C1S	Software as a Service (SaaS)	\$240.00	2.30%	\$5.52	\$234.48
12793	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 36 Month - Annual Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-36AT0-A1S	Software as a Service (SaaS)	\$2,615.00	2.30%	\$60.15	\$2,554.86
12794	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 36 Month - Annual Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-36AT0-C1S	Software as a Service (SaaS)	\$2,715.00	2.30%	\$62.45	\$2,652.56
12795	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 36 Month - Monthly Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-36MT0-A1S	Software as a Service (SaaS)	\$217.50	2.30%	\$5.00	\$212.50
12796	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Air Cloud-Hosted - Direct Connect 10Gbps Port Subscription - US - Direct Connect - 36 Month - Monthly Payments	US Data Center - Direct Connect 10 Gbps port charge. Does not include line charge. Do not order at same time as other add-ons. For Renewal of contracts with start date prior to December 2015	DSD-ADC10-36MT0-C1S	Software as a Service (SaaS)	\$227.00	2.30%	\$5.22	\$221.78
12797	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 24 Month Annual	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-24AT0-A1S	Software as a Service (SaaS)	\$35,389.44	2.30%	\$813.96	\$34,575.48
12798	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 24 Month Annual	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-24AT0-C1S	Software as a Service (SaaS)	\$36,864.00	2.30%	\$847.87	\$36,016.13

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12799	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 24 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-24MT0-A1S	Software as a Service (SaaS)	\$2,949.12	2.30%	\$67.83	\$2,881.29
12800	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 24 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-24MT0-C1S	Software as a Service (SaaS)	\$3,072.00	2.30%	\$70.66	\$3,001.34
12801	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 36 Month Annual	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-36AT0-A1S	Software as a Service (SaaS)	\$33,914.88	2.30%	\$780.04	\$33,134.84
12802	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 36 Month Annual	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-36AT0-C1S	Software as a Service (SaaS)	\$35,328.00	2.30%	\$812.54	\$34,515.46
12803	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 36 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-36MT0-A1S	Software as a Service (SaaS)	\$2,826.24	2.30%	\$65.00	\$2,761.24
12804	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Addon Subscription for Standard Capacity - v2 - 36 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCB-36MT0-C1S	Software as a Service (SaaS)	\$2,944.00	2.30%	\$67.71	\$2,876.29
12805	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 24 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-24AT0-A1S	Software as a Service (SaaS)	\$48,960.00	2.30%	\$1,126.08	\$47,833.92
12806	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 24 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-24AT0-C1S	Software as a Service (SaaS)	\$51,000.00	2.30%	\$1,173.00	\$49,827.00
12807	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 24 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-24MT0-A1S	Software as a Service (SaaS)	\$4,488.00	2.30%	\$103.22	\$4,384.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12808	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 24 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-24MT0-C1S	Software as a Service (SaaS)	\$4,675.00	2.30%	\$107.53	\$4,567.48
12809	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 36 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-36AT0-A1S	Software as a Service (SaaS)	\$46,512.00	2.30%	\$1,069.78	\$45,442.22
12810	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 36 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-36AT0-C1S	Software as a Service (SaaS)	\$48,450.00	2.30%	\$1,114.35	\$47,335.65
12811	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 36 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-36MT0-A1S	Software as a Service (SaaS)	\$4,284.00	2.30%	\$98.53	\$4,185.47
12812	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (2 x T4) - 36 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (2 x T4) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile W1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AHSTCC-36MT0-C1S	Software as a Service (SaaS)	\$4,462.50	2.30%	\$102.64	\$4,359.86
12813	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 24 Month Annual	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-24AT0-A1S	Software as a Service (SaaS)	\$46,909.44	2.30%	\$1,078.92	\$45,830.52
12814	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 24 Month Annual	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-24AT0-C1S	Software as a Service (SaaS)	\$48,864.00	2.30%	\$1,123.87	\$47,740.13
12815	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 24 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-24MT0-A1S	Software as a Service (SaaS)	\$4,300.03	2.30%	\$98.90	\$4,201.13
12816	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 24 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-24MT0-C1S	Software as a Service (SaaS)	\$4,479.20	2.30%	\$103.02	\$4,376.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12817	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 36 Month Annual	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-36AT0-A1S	Software as a Service (SaaS)	\$44,563.97	2.30%	\$1,024.97	\$43,539.00
12818	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 36 Month Annual	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-36AT0-C1S	Software as a Service (SaaS)	\$46,420.80	2.30%	\$1,067.68	\$45,353.12
12819	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 36 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-36MT0-A1S	Software as a Service (SaaS)	\$4,104.58	2.30%	\$94.41	\$4,010.17
12820	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for Standard Capacity Host with double RAM - 36 Monthly Payments	US Data Center - Qty 1 x Standard Capacity Host with double RAM for deploying Horizon Cloud virtual desktops or RDSH servers on VMware-managed IBM Cloud Infrastructure. Hardware Profile S1v2 - see details in Service Description. Reference service description for sizing guidance. Appropriate number of hosts will be dedicated to high availability based on user environment. Minimum purchase of 2 required per data center site. Includes SaaS Production Support.	DSD-AHSTCD-36MT0-C1S	Software as a Service (SaaS)	\$4,275.60	2.30%	\$98.34	\$4,177.26
12821	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 48 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-48AT0-A1S	Software as a Service (SaaS)	\$64,880.64	2.30%	\$1,492.25	\$63,388.39
12822	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 48 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-48AT0-C1S	Software as a Service (SaaS)	\$67,584.00	2.30%	\$1,554.43	\$66,029.57
12823	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 48 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-48MT0-A1S	Software as a Service (SaaS)	\$5,406.72	2.30%	\$124.35	\$5,282.37
12824	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 48 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-48MT0-C1S	Software as a Service (SaaS)	\$5,632.00	2.30%	\$129.54	\$5,502.46
12825	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 60 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-60AT0-A1S	Software as a Service (SaaS)	\$64,880.64	2.30%	\$1,492.25	\$63,388.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12826	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 60 Month Annual	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-60ATO-C1S	Software as a Service (SaaS)	\$67,584.00	2.30%	\$1,554.43	\$66,029.57
12827	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	Academic VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 60 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-60MT0-A1S	Software as a Service (SaaS)	\$5,406.72	2.30%	\$124.35	\$5,282.37
12828	HORIZON CLOUD	HORIZON CLOUD CAPACITY	DAAS-SERVICE	VMware Horizon Cloud Service - US - Add-on Subscription for GPU Capacity Host (M10) - v1 - 60 Monthly Payments	US Data Center - Qty 1 x GPU Capacity Host (M10) for deploying Horizon Cloud virtual desktops on VMware-managed IBM Cloud Infrastructure. Hardware Profile G1 - see details in Service Description. Reference service description for sizing guidance. HA not available with GPU capacity for Horizon Cloud. Minimum purchase of 1 required per data center site. Includes SaaS Production Support.	DSD-AWM10-60MT0-C1S	Software as a Service (SaaS)	\$5,632.00	2.30%	\$129.54	\$5,502.46
12829	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-01MT0-A1S	Software as a Service (SaaS)	\$147.94	2.30%	\$3.40	\$144.54
12830	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-01MT0-C2S	Software as a Service (SaaS)	\$154.10	2.30%	\$3.54	\$150.56
12831	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-03PT0-A1S	Software as a Service (SaaS)	\$463.10	2.30%	\$10.65	\$452.45
12832	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-03PT0-C1S	Software as a Service (SaaS)	\$482.40	2.30%	\$11.10	\$471.30
12833	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-12MT0-A1S	Software as a Service (SaaS)	\$128.64	2.30%	\$2.96	\$125.68
12834	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-12MT0-C2S	Software as a Service (SaaS)	\$134.00	2.30%	\$3.08	\$130.92
12835	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-12PT0-A1S	Software as a Service (SaaS)	\$1,543.68	2.30%	\$35.50	\$1,508.18
12836	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-12PT0-C1S	Software as a Service (SaaS)	\$1,608.00	2.30%	\$36.98	\$1,571.02
12837	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24AT0-A1S	Software as a Service (SaaS)	\$1,481.93	2.30%	\$34.08	\$1,447.85
12838	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24AT0-C1S	Software as a Service (SaaS)	\$1,543.68	2.30%	\$35.50	\$1,508.18
12839	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24AT0-C2S	Software as a Service (SaaS)	\$1,543.68	2.30%	\$35.50	\$1,508.18
12840	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24MT0-A1S	Software as a Service (SaaS)	\$123.49	2.30%	\$2.84	\$120.65
12841	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24MT0-C1S	Software as a Service (SaaS)	\$128.64	2.30%	\$2.96	\$125.68
12842	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24MT0-C2S	Software as a Service (SaaS)	\$128.64	2.30%	\$2.96	\$125.68
12843	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24PT0-A1S	Software as a Service (SaaS)	\$2,963.87	2.30%	\$68.17	\$2,895.70
12844	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-24PT0-C1S	Software as a Service (SaaS)	\$3,087.36	2.30%	\$71.01	\$3,016.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12868	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUA-60PT0-C1S	Software as a Service (SaaS)	\$7,075.20	2.30%	\$162.73	\$6,912.47
12869	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-12MT0-F1S	Software as a Service (SaaS)	\$115.13	2.30%	\$2.65	\$112.48
12870	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-12PT0-F1S	Software as a Service (SaaS)	\$1,256.00	2.30%	\$28.89	\$1,227.11
12871	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-24AT0-F1S	Software as a Service (SaaS)	\$1,256.00	2.30%	\$28.89	\$1,227.11
12872	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-24MT0-F1S	Software as a Service (SaaS)	\$115.13	2.30%	\$2.65	\$112.48
12873	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-24PT0-F1S	Software as a Service (SaaS)	\$2,512.00	2.30%	\$57.78	\$2,454.22
12874	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUAD-36AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12875	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-36MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40
12876	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-36PT0-F1S	Software as a Service (SaaS)	\$3,391.20	2.30%	\$78.00	\$3,313.20
12877	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-48AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24
12878	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-48MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40
12879	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-48PT0-F1S	Software as a Service (SaaS)	\$4,521.60	2.30%	\$104.00	\$4,417.60
12880	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-60AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12881	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-60MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40
12882	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAD-60PT0-F1S	Software as a Service (SaaS)	\$5,652.00	2.30%	\$130.00	\$5,522.00
12883	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-12MT0-F1S	Software as a Service (SaaS)	\$115.13	2.30%	\$2.65	\$112.48
12884	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-12PT0-F1S	Software as a Service (SaaS)	\$1,256.00	2.30%	\$28.89	\$1,227.11
12885	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-24AT0-F1S	Software as a Service (SaaS)	\$1,256.00	2.30%	\$28.89	\$1,227.11
12886	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-24MT0-F1S	Software as a Service (SaaS)	\$115.13	2.30%	\$2.65	\$112.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12887	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-24PT0-F1S	Software as a Service (SaaS)	\$2,512.00	2.30%	\$57.78	\$2,454.22
12888	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-36AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24
12889	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-36MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40
12890	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-36PT0-F1S	Software as a Service (SaaS)	\$3,391.20	2.30%	\$78.00	\$3,313.20
12891	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-48AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24
12892	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-48MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12893	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-48PT0-F1S	Software as a Service (SaaS)	\$4,521.60	2.30%	\$104.00	\$4,417.60
12894	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-60AT0-F1S	Software as a Service (SaaS)	\$1,193.70	2.30%	\$27.46	\$1,166.24
12895	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-60MT0-F1S	Software as a Service (SaaS)	\$109.93	2.30%	\$2.53	\$107.40
12896	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUAL-60PT0-F1S	Software as a Service (SaaS)	\$5,652.00	2.30%	\$130.00	\$5,522.00
12897	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 3 Month Prepaid	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-03PT0-A1S	Software as a Service (SaaS)	\$55.44	2.30%	\$1.28	\$54.16
12898	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 3 Month Prepaid	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-03PT0-C1S	Software as a Service (SaaS)	\$57.75	2.30%	\$1.33	\$56.42
12899	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-12MT0-A1S	Software as a Service (SaaS)	\$16.94	2.30%	\$0.39	\$16.55
12900	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-12MT0-C2S	Software as a Service (SaaS)	\$17.65	2.30%	\$0.41	\$17.24
12901	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-12PT0-A1S	Software as a Service (SaaS)	\$184.80	2.30%	\$4.25	\$180.55

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12932	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-60MT0-C2S	Software as a Service (SaaS)	\$16.84	2.30%	\$0.39	\$16.45
12933	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-60PT0-A1S	Software as a Service (SaaS)	\$831.60	2.30%	\$19.13	\$812.47
12934	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADCUAS-60PT0-C1S	Software as a Service (SaaS)	\$866.25	2.30%	\$19.92	\$846.33
12935	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-01MT0-A1S	Software as a Service (SaaS)	\$294.77	2.30%	\$6.78	\$287.99
12936	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-01MT0-C2S	Software as a Service (SaaS)	\$307.05	2.30%	\$7.06	\$299.99
12937	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-03PT0-A1S	Software as a Service (SaaS)	\$922.75	2.30%	\$21.22	\$901.53
12938	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-03PT0-C1S	Software as a Service (SaaS)	\$961.20	2.30%	\$22.11	\$939.09
12939	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-12MT0-A1S	Software as a Service (SaaS)	\$256.32	2.30%	\$5.90	\$250.42
12940	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-12MT0-C2S	Software as a Service (SaaS)	\$267.00	2.30%	\$6.14	\$260.86
12941	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-12PT0-A1S	Software as a Service (SaaS)	\$3,075.84	2.30%	\$70.74	\$3,005.10
12942	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-12PT0-C1S	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
12943	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24AT0-A1S	Software as a Service (SaaS)	\$2,952.81	2.30%	\$67.91	\$2,884.90
12944	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24AT0-C1S	Software as a Service (SaaS)	\$3,075.84	2.30%	\$70.74	\$3,005.10
12945	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24AT0-C2S	Software as a Service (SaaS)	\$3,075.84	2.30%	\$70.74	\$3,005.10
12946	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24MT0-A1S	Software as a Service (SaaS)	\$246.07	2.30%	\$5.66	\$240.41
12947	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24MT0-C1S	Software as a Service (SaaS)	\$256.32	2.30%	\$5.90	\$250.42
12948	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24MT0-C2S	Software as a Service (SaaS)	\$256.32	2.30%	\$5.90	\$250.42
12949	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24PT0-A1S	Software as a Service (SaaS)	\$5,905.61	2.30%	\$135.83	\$5,769.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12950	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-24PT0-C1S	Software as a Service (SaaS)	\$6,151.68	2.30%	\$141.49	\$6,010.19
12951	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36AT0-A1S	Software as a Service (SaaS)	\$2,829.77	2.30%	\$65.08	\$2,764.69
12952	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36AT0-C1S	Software as a Service (SaaS)	\$2,947.68	2.30%	\$67.80	\$2,879.88
12953	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36AT0-C2S	Software as a Service (SaaS)	\$2,947.68	2.30%	\$67.80	\$2,879.88
12954	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36MT0-A1S	Software as a Service (SaaS)	\$235.81	2.30%	\$5.42	\$230.39
12955	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36MT0-C1S	Software as a Service (SaaS)	\$245.64	2.30%	\$5.65	\$239.99
12956	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36MT0-C2S	Software as a Service (SaaS)	\$245.64	2.30%	\$5.65	\$239.99
12957	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36PT0-A1S	Software as a Service (SaaS)	\$8,489.32	2.30%	\$195.25	\$8,294.07
12958	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-36PT0-C1S	Software as a Service (SaaS)	\$8,843.04	2.30%	\$203.39	\$8,639.65
12959	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48AT0-A1S	Software as a Service (SaaS)	\$2,706.74	2.30%	\$62.26	\$2,644.48
12960	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48AT0-C1S	Software as a Service (SaaS)	\$2,819.52	2.30%	\$64.85	\$2,754.67
12961	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48AT0-C2S	Software as a Service (SaaS)	\$2,819.52	2.30%	\$64.85	\$2,754.67
12962	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48MT0-A1S	Software as a Service (SaaS)	\$225.56	2.30%	\$5.19	\$220.37
12963	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48MT0-C1S	Software as a Service (SaaS)	\$234.96	2.30%	\$5.40	\$229.56
12964	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48MT0-C2S	Software as a Service (SaaS)	\$234.96	2.30%	\$5.40	\$229.56
12965	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48PT0-A1S	Software as a Service (SaaS)	\$10,826.96	2.30%	\$249.02	\$10,577.94
12966	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-48PT0-C1S	Software as a Service (SaaS)	\$11,278.08	2.30%	\$259.40	\$11,018.68
12967	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60AT0-A1S	Software as a Service (SaaS)	\$2,706.74	2.30%	\$62.26	\$2,644.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12968	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60AT0-C1S	Software as a Service (SaaS)	\$2,819.52	2.30%	\$64.85	\$2,754.67
12969	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60AT0-C2S	Software as a Service (SaaS)	\$2,819.52	2.30%	\$64.85	\$2,754.67
12970	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60MT0-A1S	Software as a Service (SaaS)	\$225.56	2.30%	\$5.19	\$220.37
12971	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60MT0-C1S	Software as a Service (SaaS)	\$234.96	2.30%	\$5.40	\$229.56
12972	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60MT0-C2S	Software as a Service (SaaS)	\$234.96	2.30%	\$5.40	\$229.56
12973	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60PT0-A1S	Software as a Service (SaaS)	\$13,533.70	2.30%	\$311.28	\$13,222.42
12974	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUB-60PT0-C1S	Software as a Service (SaaS)	\$14,097.60	2.30%	\$324.24	\$13,773.36
12975	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-12MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64
12976	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBL-12MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
12977	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-12PT0-F1S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
12978	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-24AT0-F1S	Software as a Service (SaaS)	\$5,780.00	2.30%	\$132.94	\$5,647.06
12979	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBL-24AT0-F2S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
12980	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-24MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12981	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBL-24MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
12982	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-24PT0-F1S	Software as a Service (SaaS)	\$10,280.00	2.30%	\$236.44	\$10,043.56
12983	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-36AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
12984	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBL-36AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
12985	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-36MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
12986	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBL-36MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
12987	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-36PT0-F1S	Software as a Service (SaaS)	\$13,878.00	2.30%	\$319.19	\$13,558.81
12988	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-48AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
12989	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBL-48AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
12990	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-48MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
12991	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBL-48MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
12992	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-48PT0-F1S	Software as a Service (SaaS)	\$18,504.00	2.30%	\$425.59	\$18,078.41
12993	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-60AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
12994	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBL-60AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
12995	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-60MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
12996	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBL-60MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
12997	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADCUBL-60PT0-F1S	Software as a Service (SaaS)	\$23,130.00	2.30%	\$531.99	\$22,598.01
12998	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-12MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64

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12999	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBP-12MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
13000	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-12PT0-F1S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
13001	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-24AT0-F1S	Software as a Service (SaaS)	\$5,780.00	2.30%	\$132.94	\$5,647.06
13002	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBP-24AT0-F2S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
13003	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-24MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64
13004	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBP-24MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
13005	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-24PT0-F1S	Software as a Service (SaaS)	\$10,280.00	2.30%	\$236.44	\$10,043.56
13006	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-36AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
13007	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUBP-36AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13008	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-36MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
13009	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBP-36MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
13010	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-36PT0-F1S	Software as a Service (SaaS)	\$13,878.00	2.30%	\$319.19	\$13,558.81
13011	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-48AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
13012	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBP-48AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
13013	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-48MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
13014	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBP-48MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
13015	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-48PT0-F1S	Software as a Service (SaaS)	\$18,504.00	2.30%	\$425.59	\$18,078.41
13016	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-60AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13017	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBP-60ATO-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
13018	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-60MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
13019	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUBP-60MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
13020	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADCUBP-60PT0-F1S	Software as a Service (SaaS)	\$23,130.00	2.30%	\$531.99	\$22,598.01
13021	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-24ATO-A1S	Software as a Service (SaaS)	\$1,913.24	2.30%	\$44.00	\$1,869.24
13022	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-24ATO-C1S	Software as a Service (SaaS)	\$1,992.96	2.30%	\$45.84	\$1,947.12
13023	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-24MT0-A1S	Software as a Service (SaaS)	\$159.44	2.30%	\$3.67	\$155.77
13024	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-24MT0-C1S	Software as a Service (SaaS)	\$166.08	2.30%	\$3.82	\$162.26
13025	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-36ATO-A1S	Software as a Service (SaaS)	\$1,833.52	2.30%	\$42.17	\$1,791.35
13026	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-36ATO-C1S	Software as a Service (SaaS)	\$1,909.92	2.30%	\$43.93	\$1,865.99
13027	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-36MT0-A1S	Software as a Service (SaaS)	\$152.79	2.30%	\$3.51	\$149.28
13028	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-36MT0-C1S	Software as a Service (SaaS)	\$159.16	2.30%	\$3.66	\$155.50
13029	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-48ATO-A1S	Software as a Service (SaaS)	\$1,753.80	2.30%	\$40.34	\$1,713.46
13030	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-48ATO-C1S	Software as a Service (SaaS)	\$1,826.88	2.30%	\$42.02	\$1,784.86
13031	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-48MT0-A1S	Software as a Service (SaaS)	\$146.15	2.30%	\$3.36	\$142.79
13032	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-48MT0-C1S	Software as a Service (SaaS)	\$152.24	2.30%	\$3.50	\$148.74
13033	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-60ATO-A1S	Software as a Service (SaaS)	\$1,753.80	2.30%	\$40.34	\$1,713.46
13034	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUC-60ATO-C1S	Software as a Service (SaaS)	\$1,826.88	2.30%	\$42.02	\$1,784.86

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13162	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-36MT0-C2S	Software as a Service (SaaS)	\$135.70	2.30%	\$3.12	\$132.58
13163	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-36PT0-A1S	Software as a Service (SaaS)	\$4,689.79	2.30%	\$107.87	\$4,581.92
13164	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-36PT0-C1S	Software as a Service (SaaS)	\$4,885.20	2.30%	\$112.36	\$4,772.84
13165	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48AT0-A1S	Software as a Service (SaaS)	\$1,495.30	2.30%	\$34.39	\$1,460.91
13166	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48AT0-C1S	Software as a Service (SaaS)	\$1,557.60	2.30%	\$35.82	\$1,521.78
13167	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48AT0-C2S	Software as a Service (SaaS)	\$1,557.60	2.30%	\$35.82	\$1,521.78
13168	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48MT0-A1S	Software as a Service (SaaS)	\$124.61	2.30%	\$2.87	\$121.74
13169	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48MT0-C1S	Software as a Service (SaaS)	\$129.80	2.30%	\$2.99	\$126.81
13170	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48MT0-C2S	Software as a Service (SaaS)	\$129.80	2.30%	\$2.99	\$126.81
13171	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48PT0-A1S	Software as a Service (SaaS)	\$5,981.18	2.30%	\$137.57	\$5,843.61
13172	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-48PT0-C1S	Software as a Service (SaaS)	\$6,230.40	2.30%	\$143.30	\$6,087.10
13173	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60AT0-A1S	Software as a Service (SaaS)	\$1,495.30	2.30%	\$34.39	\$1,460.91
13174	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60AT0-C1S	Software as a Service (SaaS)	\$1,557.60	2.30%	\$35.82	\$1,521.78
13175	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60AT0-C2S	Software as a Service (SaaS)	\$1,557.60	2.30%	\$35.82	\$1,521.78
13176	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60MT0-A1S	Software as a Service (SaaS)	\$124.61	2.30%	\$2.87	\$121.74
13177	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60MT0-C1S	Software as a Service (SaaS)	\$129.80	2.30%	\$2.99	\$126.81
13178	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60MT0-C2S	Software as a Service (SaaS)	\$129.80	2.30%	\$2.99	\$126.81
13179	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60PT0-A1S	Software as a Service (SaaS)	\$7,476.48	2.30%	\$171.96	\$7,304.52
13180	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADCUD-60PT0-C1S	Software as a Service (SaaS)	\$7,788.00	2.30%	\$179.12	\$7,608.88
13181	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only: (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-12MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
13182	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only: (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-12PT0-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13183	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-24ATO-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
13184	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-24MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
13185	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-24PT0-F1S	Software as a Service (SaaS)	\$8,824.00	2.30%	\$202.95	\$8,621.05
13186	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-36ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
13187	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-36MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13188	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-36PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
13189	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-48ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
13190	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-48MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13191	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-48PT0-F1S	Software as a Service (SaaS)	\$15,883.20	2.30%	\$365.31	\$15,517.89
13192	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-60ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13193	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-60MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13194	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUED-60PT0-F1S	Software as a Service (SaaS)	\$19,854.00	2.30%	\$456.64	\$19,397.36
13195	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-12MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
13196	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-12PT0-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
13197	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-24AT0-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
13198	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-24MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
13199	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-24PT0-F1S	Software as a Service (SaaS)	\$8,824.00	2.30%	\$202.95	\$8,621.05
13200	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-36AT0-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
13201	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-36MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13202	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-36PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13203	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-48ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
13204	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-48MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13205	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-48PT0-F1S	Software as a Service (SaaS)	\$15,883.20	2.30%	\$365.31	\$15,517.89
13206	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-60ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
13207	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-60MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
13208	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUEL-60PT0-F1S	Software as a Service (SaaS)	\$19,854.00	2.30%	\$456.64	\$19,397.36
13209	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-01MT0-A1S	Software as a Service (SaaS)	\$266.50	2.30%	\$6.13	\$260.37
13210	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-01MT0-C2S	Software as a Service (SaaS)	\$277.60	2.30%	\$6.38	\$271.22
13211	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-12MT0-A1S	Software as a Service (SaaS)	\$244.29	2.30%	\$5.62	\$238.67
13212	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-12MT0-C2S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
13213	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-12PT0-A1S	Software as a Service (SaaS)	\$2,664.99	2.30%	\$61.29	\$2,603.70
13214	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-12PT0-C1S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
13215	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24ATO-A1S	Software as a Service (SaaS)	\$2,664.99	2.30%	\$61.29	\$2,603.70
13216	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24ATO-C1S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
13217	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-24ATO-C2S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
13218	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24MT0-A1S	Software as a Service (SaaS)	\$244.29	2.30%	\$5.62	\$238.67
13219	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24MT0-C1S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
13220	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-24MT0-C2S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
13221	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24PT0-A1S	Software as a Service (SaaS)	\$5,329.98	2.30%	\$122.59	\$5,207.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13222	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-24PT0-C1S	Software as a Service (SaaS)	\$5,552.06	2.30%	\$127.70	\$5,424.36
13223	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
13224	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13225	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-36AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13226	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
13227	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13228	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-36MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13229	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36PT0-A1S	Software as a Service (SaaS)	\$7,195.47	2.30%	\$165.50	\$7,029.97
13230	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-36PT0-C1S	Software as a Service (SaaS)	\$7,495.29	2.30%	\$172.39	\$7,322.90
13231	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
13232	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13233	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-48AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13234	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
13235	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13236	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-48MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13237	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48PT0-A1S	Software as a Service (SaaS)	\$9,593.97	2.30%	\$220.66	\$9,373.31
13238	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-48PT0-C1S	Software as a Service (SaaS)	\$9,993.72	2.30%	\$229.86	\$9,763.86
13239	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
13240	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13241	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-60AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
13242	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
13243	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13244	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADCUEP-60MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
13245	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60PT0-A1S	Software as a Service (SaaS)	\$11,992.46	2.30%	\$275.83	\$11,716.63
13246	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUEP-60PT0-C1S	Software as a Service (SaaS)	\$12,492.14	2.30%	\$287.32	\$12,204.82
13247	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-12MT0-A1S	Software as a Service (SaaS)	\$281.95	2.30%	\$6.48	\$275.47
13248	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-12MT0-C1S	Software as a Service (SaaS)	\$293.70	2.30%	\$6.76	\$286.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13249	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-12PTO-A1S	Software as a Service (SaaS)	\$3,075.84	2.30%	\$70.74	\$3,005.10
13250	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-12PTO-C1S	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
13251	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24ATO-A1S	Software as a Service (SaaS)	\$3,075.84	2.30%	\$70.74	\$3,005.10
13252	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24ATO-C1S	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
13253	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24MT0-A1S	Software as a Service (SaaS)	\$281.95	2.30%	\$6.48	\$275.47
13254	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24MT0-C1S	Software as a Service (SaaS)	\$293.70	2.30%	\$6.76	\$286.94
13255	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24PT0-A1S	Software as a Service (SaaS)	\$6,151.68	2.30%	\$141.49	\$6,010.19
13256	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-24PT0-C1S	Software as a Service (SaaS)	\$6,408.00	2.30%	\$147.38	\$6,260.62
13257	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36ATO-A1S	Software as a Service (SaaS)	\$2,923.28	2.30%	\$67.24	\$2,856.04
13258	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36ATO-C1S	Software as a Service (SaaS)	\$3,045.08	2.30%	\$70.04	\$2,975.04
13259	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36MT0-A1S	Software as a Service (SaaS)	\$269.21	2.30%	\$6.19	\$263.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13260	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36MT0-C1S	Software as a Service (SaaS)	\$280.43	2.30%	\$6.45	\$273.98
13261	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36PT0-A1S	Software as a Service (SaaS)	\$8,304.77	2.30%	\$191.01	\$8,113.76
13262	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-36PT0-C1S	Software as a Service (SaaS)	\$8,650.80	2.30%	\$198.97	\$8,451.83
13263	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-48AT0-C1S	Software as a Service (SaaS)	\$3,045.08	2.30%	\$70.04	\$2,975.04
13264	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-48MT0-C1S	Software as a Service (SaaS)	\$280.43	2.30%	\$6.45	\$273.98
13265	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-48PT0-C1S	Software as a Service (SaaS)	\$11,534.40	2.30%	\$265.29	\$11,269.11
13266	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-60AT0-C1S	Software as a Service (SaaS)	\$3,045.08	2.30%	\$70.04	\$2,975.04
13267	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-60MT0-C1S	Software as a Service (SaaS)	\$280.43	2.30%	\$6.45	\$273.98
13268	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADCUM-60PT0-C1S	Software as a Service (SaaS)	\$14,418.00	2.30%	\$331.61	\$14,086.39
13269	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only: (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-12MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
13270	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only: (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-12PT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
13271	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only: (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-24AT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13272	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-24MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
13273	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-24PT0-F1S	Software as a Service (SaaS)	\$5,496.00	2.30%	\$126.41	\$5,369.59
13274	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-36AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
13275	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-36MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
13276	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-36PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
13277	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-48AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
13278	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-48MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
13279	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-48PT0-F1S	Software as a Service (SaaS)	\$9,892.80	2.30%	\$227.53	\$9,665.27
13280	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-60AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
13281	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-60MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13282	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSD-60PT0-F1S	Software as a Service (SaaS)	\$12,366.00	2.30%	\$284.42	\$12,081.58
13283	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-12MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
13284	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-12PT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
13285	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-24AT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
13286	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-24MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
13287	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-24PT0-F1S	Software as a Service (SaaS)	\$5,496.00	2.30%	\$126.41	\$5,369.59
13288	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-36AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
13289	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-36MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
13290	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-36PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
13291	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-48AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13292	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-48MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
13293	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-48PT0-F1S	Software as a Service (SaaS)	\$9,892.80	2.30%	\$227.53	\$9,665.27
13294	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-60AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
13295	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-60MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
13296	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUSL-60PT0-F1S	Software as a Service (SaaS)	\$12,366.00	2.30%	\$284.42	\$12,081.58
13297	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-01MT0-A1S	Software as a Service (SaaS)	\$144.07	2.30%	\$3.31	\$140.76
13298	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-01MT0-C2S	Software as a Service (SaaS)	\$150.08	2.30%	\$3.45	\$146.63
13299	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-12MT0-A1S	Software as a Service (SaaS)	\$132.07	2.30%	\$3.04	\$129.03
13300	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-12MT0-C2S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
13301	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-12PT0-A1S	Software as a Service (SaaS)	\$1,440.74	2.30%	\$33.14	\$1,407.60
13302	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-12PT0-C1S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
13303	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24AT0-A1S	Software as a Service (SaaS)	\$1,440.74	2.30%	\$33.14	\$1,407.60
13304	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24AT0-C1S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
13305	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24AT0-C2S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
13306	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24MT0-A1S	Software as a Service (SaaS)	\$132.07	2.30%	\$3.04	\$129.03
13307	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24MT0-C1S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
13308	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24MT0-C2S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
13309	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24PT0-A1S	Software as a Service (SaaS)	\$2,881.47	2.30%	\$66.27	\$2,815.20
13310	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-24PT0-C1S	Software as a Service (SaaS)	\$3,001.54	2.30%	\$69.04	\$2,932.50
13311	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
13312	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13313	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
13314	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
13315	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13316	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13317	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36PT0-A1S	Software as a Service (SaaS)	\$3,889.99	2.30%	\$89.47	\$3,800.52
13318	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-36PT0-C1S	Software as a Service (SaaS)	\$4,052.07	2.30%	\$93.20	\$3,958.87
13319	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
13320	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
13321	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
13322	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
13323	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13324	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13325	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48PT0-A1S	Software as a Service (SaaS)	\$5,186.65	2.30%	\$119.29	\$5,067.36
13326	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-48PT0-C1S	Software as a Service (SaaS)	\$5,402.76	2.30%	\$124.26	\$5,278.50
13327	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
13328	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
13329	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
13330	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
13331	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13332	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
13333	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60PT0-A1S	Software as a Service (SaaS)	\$6,483.32	2.30%	\$149.12	\$6,334.20
13334	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADCUSP-60PT0-C1S	Software as a Service (SaaS)	\$6,753.46	2.30%	\$155.33	\$6,598.13
13335	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVL-12MT0-F1S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
13336	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVL-12PT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13337	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-24AT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
13338	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-24MT0-F1S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
13339	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-24PT0-F1S	Software as a Service (SaaS)	\$7,708.00	2.30%	\$177.28	\$7,530.72
13340	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-36AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
13341	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-36MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
13342	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-36PT0-F1S	Software as a Service (SaaS)	\$10,405.80	2.30%	\$239.33	\$10,166.47
13343	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-48AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
13344	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-48MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13345	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-48PT0-F1S	Software as a Service (SaaS)	\$13,874.40	2.30%	\$319.11	\$13,555.29
13346	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-60AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
13347	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-60MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
13348	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVL-60PT0-F1S	Software as a Service (SaaS)	\$17,343.00	2.30%	\$398.89	\$16,944.11
13349	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-12MT0-F1S	Software as a Service (SaaS)	\$396.64	2.30%	\$9.12	\$387.52
13350	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVP-12MT0-F2S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
13351	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-12PT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
13352	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-24AT0-F1S	Software as a Service (SaaS)	\$4,327.00	2.30%	\$99.52	\$4,227.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13353	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUVVP-24AT0-F2S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
13354	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-24MT0-F1S	Software as a Service (SaaS)	\$396.64	2.30%	\$9.12	\$387.52
13355	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUVVP-24MT0-F2S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
13356	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-24PT0-F1S	Software as a Service (SaaS)	\$7,708.00	2.30%	\$177.28	\$7,530.72
13357	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-36AT0-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80
13358	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUVVP-36AT0-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
13359	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-36MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
13360	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUVVP-36MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13361	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-36PT0-F1S	Software as a Service (SaaS)	\$10,405.80	2.30%	\$239.33	\$10,166.47
13362	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-48AT0-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80
13363	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVP-48AT0-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
13364	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-48MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
13365	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVP-48MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
13366	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-48PT0-F1S	Software as a Service (SaaS)	\$13,874.40	2.30%	\$319.11	\$13,555.29
13367	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-60AT0-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80
13368	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADCUVVP-60AT0-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13369	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-60MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
13370	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADCUVVP-60MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
13371	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADCUVVP-60PT0-F1S	Software as a Service (SaaS)	\$17,343.00	2.30%	\$398.89	\$16,944.11
13372	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-12MT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
13373	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-12MT0-C1S	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
13374	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-12PT0-A1S	Software as a Service (SaaS)	\$460.80	2.30%	\$10.60	\$450.20
13375	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-12PT0-C1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
13376	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 1 Month Payment	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-1MT0-A1S	Software as a Service (SaaS)	\$38.40	2.30%	\$0.88	\$37.52
13377	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 1 Month Payment	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-1MT0-C1S	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
13378	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24AT0-A1S	Software as a Service (SaaS)	\$460.80	2.30%	\$10.60	\$450.20
13379	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24AT0-C1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
13380	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24MT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
13381	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24MT0-C1S	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
13382	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24PT0-A1S	Software as a Service (SaaS)	\$921.60	2.30%	\$21.20	\$900.40
13383	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-24PT0-C1S	Software as a Service (SaaS)	\$960.00	2.30%	\$22.08	\$937.92
13384	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36AT0-A1S	Software as a Service (SaaS)	\$437.94	2.30%	\$10.07	\$427.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13385	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36ATO-C1S	Software as a Service (SaaS)	\$456.19	2.30%	\$10.49	\$445.70
13386	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36MT0-A1S	Software as a Service (SaaS)	\$40.33	2.30%	\$0.93	\$39.40
13387	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36MT0-C1S	Software as a Service (SaaS)	\$42.01	2.30%	\$0.97	\$41.04
13388	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36PT0-A1S	Software as a Service (SaaS)	\$1,244.16	2.30%	\$28.62	\$1,215.54
13389	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-36PT0-C1S	Software as a Service (SaaS)	\$1,296.00	2.30%	\$29.81	\$1,266.19
13390	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 3 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-3MT0-A1S	Software as a Service (SaaS)	\$115.20	2.30%	\$2.65	\$112.55
13391	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 3 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-3MT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
13392	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-3PT0-A1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
13393	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADCUWE-3PT0-C1S	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
13394	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48ATO-A1S	Software as a Service (SaaS)	\$437.94	2.30%	\$10.07	\$427.87
13395	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48ATO-C1S	Software as a Service (SaaS)	\$456.19	2.30%	\$10.49	\$445.70
13396	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48MT0-A1S	Software as a Service (SaaS)	\$40.33	2.30%	\$0.93	\$39.40
13397	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48MT0-C1S	Software as a Service (SaaS)	\$42.01	2.30%	\$0.97	\$41.04
13398	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48PT0-A1S	Software as a Service (SaaS)	\$1,658.88	2.30%	\$38.15	\$1,620.73
13399	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-48PT0-C1S	Software as a Service (SaaS)	\$1,728.00	2.30%	\$39.74	\$1,688.26
13400	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60ATO-A1S	Software as a Service (SaaS)	\$437.94	2.30%	\$10.07	\$427.87
13401	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60ATO-C1S	Software as a Service (SaaS)	\$456.19	2.30%	\$10.49	\$445.70
13402	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60MT0-A1S	Software as a Service (SaaS)	\$40.33	2.30%	\$0.93	\$39.40
13403	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60MT0-C1S	Software as a Service (SaaS)	\$42.01	2.30%	\$0.97	\$41.04
13404	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60PT0-A1S	Software as a Service (SaaS)	\$2,073.60	2.30%	\$47.69	\$2,025.91
13405	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADCUWE-60PT0-C1S	Software as a Service (SaaS)	\$2,160.00	2.30%	\$49.68	\$2,110.32
13406	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment Service Add-on - Advanced Package - One Time Charge	VMware Horizon Cloud Deployment Service Add-on - Advanced Package	HAH-ADEPA-1TCT0-A1S	Software as a Service (SaaS)	\$8,250.00	2.30%	\$189.75	\$8,060.25
13407	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment Service Add-on - Advanced Package - One Time Charge	VMware Horizon Cloud Deployment Service Add-on - Advanced Package	HAH-ADEPA-1TCT0-C1S	Software as a Service (SaaS)	\$8,250.00	2.30%	\$189.75	\$8,060.25
13408	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment Service Add-on - Standard Package - One Time	VMware Horizon Cloud Deployment Service Add-on - Standard Package	HAH-ADEPS-1TCT0-A1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15
13409	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment Service Add-on - Standard Package - One Time	VMware Horizon Cloud Deployment Service Add-on - Standard Package	HAH-ADEPS-1TCT0-C1S	Software as a Service (SaaS)	\$3,385.00	2.30%	\$77.86	\$3,307.15

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13433	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-36PT0-C1S	Software as a Service (SaaS)	\$2,732.40	2.30%	\$62.85	\$2,669.55
13434	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48AT0-A1S	Software as a Service (SaaS)	\$836.35	2.30%	\$19.24	\$817.11
13435	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48AT0-C1S	Software as a Service (SaaS)	\$871.20	2.30%	\$20.04	\$851.16
13436	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48AT0-C2S	Software as a Service (SaaS)	\$871.20	2.30%	\$20.04	\$851.16
13437	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48MT0-A1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
13438	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48MT0-C1S	Software as a Service (SaaS)	\$72.60	2.30%	\$1.67	\$70.93
13439	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48MT0-C2S	Software as a Service (SaaS)	\$72.60	2.30%	\$1.67	\$70.93
13440	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48PT0-A1S	Software as a Service (SaaS)	\$3,345.41	2.30%	\$76.94	\$3,268.47
13441	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-48PT0-C1S	Software as a Service (SaaS)	\$3,484.80	2.30%	\$80.15	\$3,404.65
13442	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60AT0-A1S	Software as a Service (SaaS)	\$836.35	2.30%	\$19.24	\$817.11
13443	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60AT0-C1S	Software as a Service (SaaS)	\$871.20	2.30%	\$20.04	\$851.16
13444	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60AT0-C2S	Software as a Service (SaaS)	\$871.20	2.30%	\$20.04	\$851.16
13445	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60MT0-A1S	Software as a Service (SaaS)	\$69.70	2.30%	\$1.60	\$68.10
13446	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60MT0-C1S	Software as a Service (SaaS)	\$72.60	2.30%	\$1.67	\$70.93
13447	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60MT0-C2S	Software as a Service (SaaS)	\$72.60	2.30%	\$1.67	\$70.93
13448	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60PT0-A1S	Software as a Service (SaaS)	\$4,181.76	2.30%	\$96.18	\$4,085.58
13449	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUA-60PT0-C1S	Software as a Service (SaaS)	\$4,356.00	2.30%	\$100.19	\$4,255.81
13450	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-12MT0-F1S	Software as a Service (SaaS)	\$71.04	2.30%	\$1.63	\$69.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13451	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-12PT0-F1S	Software as a Service (SaaS)	\$775.00	2.30%	\$17.83	\$757.18
13452	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-24AT0-F1S	Software as a Service (SaaS)	\$775.00	2.30%	\$17.83	\$757.18
13453	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-24MT0-F1S	Software as a Service (SaaS)	\$71.04	2.30%	\$1.63	\$69.41
13454	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-24PT0-F1S	Software as a Service (SaaS)	\$1,550.00	2.30%	\$35.65	\$1,514.35
13455	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-36AT0-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13456	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-36MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13457	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-36PT0-F1S	Software as a Service (SaaS)	\$2,092.50	2.30%	\$48.13	\$2,044.37
13458	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-48ATO-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13459	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-48MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27
13460	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-48PT0-F1S	Software as a Service (SaaS)	\$2,790.00	2.30%	\$64.17	\$2,725.83
13461	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-60ATO-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13462	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUAD-60MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13463	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAD-60PT0-F1S	Software as a Service (SaaS)	\$3,487.50	2.30%	\$80.21	\$3,407.29
13464	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-12MT0-F1S	Software as a Service (SaaS)	\$71.04	2.30%	\$1.63	\$69.41
13465	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-12PT0-F1S	Software as a Service (SaaS)	\$775.00	2.30%	\$17.83	\$757.18
13466	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-24AT0-F1S	Software as a Service (SaaS)	\$775.00	2.30%	\$17.83	\$757.18
13467	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-24MT0-F1S	Software as a Service (SaaS)	\$71.04	2.30%	\$1.63	\$69.41
13468	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-24PT0-F1S	Software as a Service (SaaS)	\$1,550.00	2.30%	\$35.65	\$1,514.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13469	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-36ATO-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13470	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-36MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27
13471	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-36PT0-F1S	Software as a Service (SaaS)	\$2,092.50	2.30%	\$48.13	\$2,044.37
13472	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-48ATO-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13473	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-48MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27
13474	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-48PT0-F1S	Software as a Service (SaaS)	\$2,790.00	2.30%	\$64.17	\$2,725.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13475	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-60ATO-F1S	Software as a Service (SaaS)	\$736.56	2.30%	\$16.94	\$719.62
13476	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-60MT0-F1S	Software as a Service (SaaS)	\$67.83	2.30%	\$1.56	\$66.27
13477	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUAL-60PT0-F1S	Software as a Service (SaaS)	\$3,487.50	2.30%	\$80.21	\$3,407.29
13478	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 3 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-03PT0-A1S	Software as a Service (SaaS)	\$34.19	2.30%	\$0.79	\$33.40
13479	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 3 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-03PT0-C1S	Software as a Service (SaaS)	\$35.61	2.30%	\$0.82	\$34.79
13480	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-12MT0-A1S	Software as a Service (SaaS)	\$10.45	2.30%	\$0.24	\$10.21
13481	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-12MT0-C2S	Software as a Service (SaaS)	\$10.88	2.30%	\$0.25	\$10.63
13482	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-12PT0-A1S	Software as a Service (SaaS)	\$113.95	2.30%	\$2.62	\$111.33
13483	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-12PT0-C1S	Software as a Service (SaaS)	\$118.70	2.30%	\$2.73	\$115.97
13484	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 24 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-24AT0-A1S	Software as a Service (SaaS)	\$113.95	2.30%	\$2.62	\$111.33
13485	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 24 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-24AT0-C1S	Software as a Service (SaaS)	\$118.70	2.30%	\$2.73	\$115.97

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13501	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48ATO-C1S	Software as a Service (SaaS)	\$112.77	2.30%	\$2.59	\$110.18
13502	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48ATO-C2S	Software as a Service (SaaS)	\$112.77	2.30%	\$2.59	\$110.18
13503	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48MT0-A1S	Software as a Service (SaaS)	\$9.97	2.30%	\$0.23	\$9.74
13504	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48MT0-C1S	Software as a Service (SaaS)	\$10.39	2.30%	\$0.24	\$10.15
13505	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48MT0-C2S	Software as a Service (SaaS)	\$10.39	2.30%	\$0.24	\$10.15
13506	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48PT0-A1S	Software as a Service (SaaS)	\$410.23	2.30%	\$9.44	\$400.79
13507	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-48PT0-C1S	Software as a Service (SaaS)	\$427.32	2.30%	\$9.83	\$417.49
13508	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60ATO-A1S	Software as a Service (SaaS)	\$108.25	2.30%	\$2.49	\$105.76
13509	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60ATO-C1S	Software as a Service (SaaS)	\$112.77	2.30%	\$2.59	\$110.18
13510	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Month Annual	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60ATO-C2S	Software as a Service (SaaS)	\$112.77	2.30%	\$2.59	\$110.18
13511	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60MT0-A1S	Software as a Service (SaaS)	\$9.97	2.30%	\$0.23	\$9.74
13512	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60MT0-C1S	Software as a Service (SaaS)	\$10.39	2.30%	\$0.24	\$10.15
13513	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60MT0-C2S	Software as a Service (SaaS)	\$10.39	2.30%	\$0.24	\$10.15
13514	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60PT0-A1S	Software as a Service (SaaS)	\$512.78	2.30%	\$11.79	\$500.99
13515	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	VMware Workspace ONE Assist for Horizon Add-On - Shared Hosted for Horizon Shared Hosted Customers - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUAS-60PT0-C1S	Software as a Service (SaaS)	\$534.15	2.30%	\$12.29	\$521.86
13516	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-01MT0-A1S	Software as a Service (SaaS)	\$182.16	2.30%	\$4.19	\$177.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13517	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-01MT0-C2S	Software as a Service (SaaS)	\$189.75	2.30%	\$4.36	\$185.39
13518	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 3 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-03PT0-A1S	Software as a Service (SaaS)	\$570.24	2.30%	\$13.12	\$557.12
13519	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 3 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-03PT0-C1S	Software as a Service (SaaS)	\$594.00	2.30%	\$13.66	\$580.34
13520	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-12MT0-A1S	Software as a Service (SaaS)	\$158.40	2.30%	\$3.64	\$154.76
13521	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-12MT0-C2S	Software as a Service (SaaS)	\$165.00	2.30%	\$3.80	\$161.21
13522	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-12PT0-A1S	Software as a Service (SaaS)	\$1,900.80	2.30%	\$43.72	\$1,857.08
13523	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-12PT0-C1S	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
13524	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24AT0-A1S	Software as a Service (SaaS)	\$1,824.77	2.30%	\$41.97	\$1,782.80
13525	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24AT0-C1S	Software as a Service (SaaS)	\$1,900.80	2.30%	\$43.72	\$1,857.08
13526	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24AT0-C2S	Software as a Service (SaaS)	\$1,900.80	2.30%	\$43.72	\$1,857.08
13527	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24MT0-A1S	Software as a Service (SaaS)	\$152.06	2.30%	\$3.50	\$148.56
13528	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24MT0-C1S	Software as a Service (SaaS)	\$158.40	2.30%	\$3.64	\$154.76
13529	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24MT0-C2S	Software as a Service (SaaS)	\$158.40	2.30%	\$3.64	\$154.76
13530	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24PT0-A1S	Software as a Service (SaaS)	\$3,649.54	2.30%	\$83.94	\$3,565.60
13531	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-24PT0-C1S	Software as a Service (SaaS)	\$3,801.60	2.30%	\$87.44	\$3,714.16
13532	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-36AT0-A1S	Software as a Service (SaaS)	\$1,748.74	2.30%	\$40.22	\$1,708.52
13533	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-36AT0-C1S	Software as a Service (SaaS)	\$1,821.60	2.30%	\$41.90	\$1,779.70
13534	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-36AT0-C2S	Software as a Service (SaaS)	\$1,821.60	2.30%	\$41.90	\$1,779.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13553	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-60MT0-C2S	Software as a Service (SaaS)	\$145.20	2.30%	\$3.34	\$141.86
13554	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-60PT0-A1S	Software as a Service (SaaS)	\$8,363.52	2.30%	\$192.36	\$8,171.16
13555	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUB-60PT0-C1S	Software as a Service (SaaS)	\$8,712.00	2.30%	\$200.38	\$8,511.62
13556	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-12MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
13557	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-12MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
13558	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-12PT0-F1S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
13559	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-24AT0-F1S	Software as a Service (SaaS)	\$3,570.00	2.30%	\$82.11	\$3,487.89
13560	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-24AT0-F2S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
13561	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-24MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
13562	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-24MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
13563	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-24PT0-F1S	Software as a Service (SaaS)	\$6,340.00	2.30%	\$145.82	\$6,194.18
13564	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-36AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13565	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-36ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13566	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-36MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
13567	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-36MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13568	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-36PT0-F1S	Software as a Service (SaaS)	\$8,559.00	2.30%	\$196.86	\$8,362.14
13569	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-48ATO-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
13570	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-48ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13571	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-48MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
13572	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUBL-48MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13573	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-48PT0-F1S	Software as a Service (SaaS)	\$11,412.00	2.30%	\$262.48	\$11,149.52
13574	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-60ATO-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13575	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBL-60ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13576	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-60MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
13577	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBL-60MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13578	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Add-on Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-ADNUBL-60PT0-F1S	Software as a Service (SaaS)	\$14,265.00	2.30%	\$328.10	\$13,936.91
13579	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-12MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
13580	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-12MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
13581	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-12PT0-F1S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
13582	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-24AT0-F1S	Software as a Service (SaaS)	\$3,570.00	2.30%	\$82.11	\$3,487.89
13583	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-24AT0-F2S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
13584	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-24MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13585	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-24MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
13586	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-24PT0-F1S	Software as a Service (SaaS)	\$6,340.00	2.30%	\$145.82	\$6,194.18
13587	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-36AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
13588	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-36AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13589	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-36MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
13590	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-36MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13591	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-36PT0-F1S	Software as a Service (SaaS)	\$8,559.00	2.30%	\$196.86	\$8,362.14
13592	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-48AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
13593	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-48AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13594	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-48MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13595	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-48MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13596	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-48PT0-F1S	Software as a Service (SaaS)	\$11,412.00	2.30%	\$262.48	\$11,149.52
13597	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-60AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
13598	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-60AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
13599	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-60MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
13600	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUBP-60MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
13601	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Add-on Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-ADNUBP-60PT0-F1S	Software as a Service (SaaS)	\$14,265.00	2.30%	\$328.10	\$13,936.91
13602	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-24AT0-A1S	Software as a Service (SaaS)	\$1,181.03	2.30%	\$27.16	\$1,153.87
13603	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-24AT0-C1S	Software as a Service (SaaS)	\$1,230.24	2.30%	\$28.30	\$1,201.94
13604	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-24MT0-A1S	Software as a Service (SaaS)	\$98.42	2.30%	\$2.26	\$96.16
13605	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-24MT0-C1S	Software as a Service (SaaS)	\$102.52	2.30%	\$2.36	\$100.16
13606	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-36AT0-A1S	Software as a Service (SaaS)	\$1,131.82	2.30%	\$26.03	\$1,105.79
13607	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-36AT0-C1S	Software as a Service (SaaS)	\$1,178.98	2.30%	\$27.12	\$1,151.86
13608	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Add on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUC-36MT0-A1S	Software as a Service (SaaS)	\$94.32	2.30%	\$2.17	\$92.15

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13631	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-36MT0-C1S	Software as a Service (SaaS)	\$54.09	2.30%	\$1.24	\$52.85
13632	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-36PT0-A1S	Software as a Service (SaaS)	\$1,601.86	2.30%	\$36.84	\$1,565.02
13633	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-36PT0-C1S	Software as a Service (SaaS)	\$1,668.60	2.30%	\$38.38	\$1,630.22
13634	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48AT0-A1S	Software as a Service (SaaS)	\$563.85	2.30%	\$12.97	\$550.88
13635	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48AT0-C1S	Software as a Service (SaaS)	\$587.35	2.30%	\$13.51	\$573.84
13636	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48MT0-A1S	Software as a Service (SaaS)	\$51.93	2.30%	\$1.19	\$50.74
13637	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48MT0-C1S	Software as a Service (SaaS)	\$54.09	2.30%	\$1.24	\$52.85
13638	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48PT0-A1S	Software as a Service (SaaS)	\$2,135.81	2.30%	\$49.12	\$2,086.69
13639	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-48PT0-C1S	Software as a Service (SaaS)	\$2,224.80	2.30%	\$51.17	\$2,173.63
13640	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60AT0-A1S	Software as a Service (SaaS)	\$563.85	2.30%	\$12.97	\$550.88
13641	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60AT0-C1S	Software as a Service (SaaS)	\$587.35	2.30%	\$13.51	\$573.84
13642	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60MT0-A1S	Software as a Service (SaaS)	\$51.93	2.30%	\$1.19	\$50.74
13643	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60MT0-C1S	Software as a Service (SaaS)	\$54.09	2.30%	\$1.24	\$52.85
13644	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60PT0-A1S	Software as a Service (SaaS)	\$2,669.76	2.30%	\$61.40	\$2,608.36
13645	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUA-60PT0-C1S	Software as a Service (SaaS)	\$2,781.00	2.30%	\$63.96	\$2,717.04
13646	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-12MT0-A1S	Software as a Service (SaaS)	\$6.49	2.30%	\$0.15	\$6.34
13647	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-12MT0-C1S	Software as a Service (SaaS)	\$6.77	2.30%	\$0.16	\$6.61
13648	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-12PT0-A1S	Software as a Service (SaaS)	\$70.85	2.30%	\$1.63	\$69.22
13649	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-12PT0-C1S	Software as a Service (SaaS)	\$73.80	2.30%	\$1.70	\$72.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13665	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-48MT0-C1S	Software as a Service (SaaS)	\$6.46	2.30%	\$0.15	\$6.31
13666	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-48PT0-A1S	Software as a Service (SaaS)	\$255.05	2.30%	\$5.87	\$249.18
13667	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-48PT0-C1S	Software as a Service (SaaS)	\$265.68	2.30%	\$6.11	\$259.57
13668	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60AT0-A1S	Software as a Service (SaaS)	\$67.33	2.30%	\$1.55	\$65.78
13669	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60AT0-C1S	Software as a Service (SaaS)	\$70.14	2.30%	\$1.61	\$68.53
13670	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60MT0-A1S	Software as a Service (SaaS)	\$6.20	2.30%	\$0.14	\$6.06
13671	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60MT0-C1S	Software as a Service (SaaS)	\$6.46	2.30%	\$0.15	\$6.31
13672	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Academic Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60PT0-A1S	Software as a Service (SaaS)	\$318.82	2.30%	\$7.33	\$311.49
13673	MOBILE WO	MOBILE WO ASSIST	DAAS-SERVICE	Upgrade: VMware Workspace ONE Assist for Horizon Add-On Named User to Workspace ONE Assist for Horizon Add-On Concurrent User - Shared Hosted - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	HAH-ADNUCUAS-60PT0-C1S	Software as a Service (SaaS)	\$332.10	2.30%	\$7.64	\$324.46
13674	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-01MT0-A1S	Software as a Service (SaaS)	\$184.56	2.30%	\$4.24	\$180.32
13675	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-01MT0-C2S	Software as a Service (SaaS)	\$192.25	2.30%	\$4.42	\$187.83
13676	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-12MT0-A1S	Software as a Service (SaaS)	\$153.80	2.30%	\$3.54	\$150.26
13677	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-12MT0-C2S	Software as a Service (SaaS)	\$160.21	2.30%	\$3.68	\$156.53
13678	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-12PT0-A1S	Software as a Service (SaaS)	\$1,845.60	2.30%	\$42.45	\$1,803.15
13679	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-12PT0-C1S	Software as a Service (SaaS)	\$1,922.50	2.30%	\$44.22	\$1,878.28
13680	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-24AT0-A1S	Software as a Service (SaaS)	\$1,771.78	2.30%	\$40.75	\$1,731.03
13681	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-24AT0-C1S	Software as a Service (SaaS)	\$1,845.60	2.30%	\$42.45	\$1,803.15
13682	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-24AT0-C2S	Software as a Service (SaaS)	\$1,845.60	2.30%	\$42.45	\$1,803.15

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13705	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60AT0-C1S	Software as a Service (SaaS)	\$1,691.80	2.30%	\$38.91	\$1,652.89
13706	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60AT0-C2S	Software as a Service (SaaS)	\$1,691.80	2.30%	\$38.91	\$1,652.89
13707	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60MT0-A1S	Software as a Service (SaaS)	\$135.34	2.30%	\$3.11	\$132.23
13708	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60MT0-C1S	Software as a Service (SaaS)	\$140.98	2.30%	\$3.24	\$137.74
13709	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60MT0-C2S	Software as a Service (SaaS)	\$140.98	2.30%	\$3.24	\$137.74
13710	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60PT0-A1S	Software as a Service (SaaS)	\$8,120.64	2.30%	\$186.77	\$7,933.87
13711	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUCB-60PT0-C1S	Software as a Service (SaaS)	\$8,459.00	2.30%	\$194.56	\$8,264.44
13712	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-01MT0-A1S	Software as a Service (SaaS)	\$101.99	2.30%	\$2.35	\$99.64
13713	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-01MT0-C1S	Software as a Service (SaaS)	\$106.24	2.30%	\$2.44	\$103.80
13714	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-12MT0-A1S	Software as a Service (SaaS)	\$93.49	2.30%	\$2.15	\$91.34
13715	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-12MT0-C1S	Software as a Service (SaaS)	\$97.39	2.30%	\$2.24	\$95.15
13716	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-12PT0-A1S	Software as a Service (SaaS)	\$1,019.93	2.30%	\$23.46	\$996.47
13717	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-12PT0-C1S	Software as a Service (SaaS)	\$1,062.43	2.30%	\$24.44	\$1,037.99
13718	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24AT0-A1S	Software as a Service (SaaS)	\$1,019.93	2.30%	\$23.46	\$996.47
13719	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24AT0-C1S	Software as a Service (SaaS)	\$1,062.43	2.30%	\$24.44	\$1,037.99
13720	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24MT0-A1S	Software as a Service (SaaS)	\$93.49	2.30%	\$2.15	\$91.34
13721	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24MT0-C1S	Software as a Service (SaaS)	\$97.39	2.30%	\$2.24	\$95.15
13722	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24PT0-A1S	Software as a Service (SaaS)	\$2,039.87	2.30%	\$46.92	\$1,992.95
13723	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-24PT0-C1S	Software as a Service (SaaS)	\$2,124.86	2.30%	\$48.87	\$2,075.99
13724	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36AT0-A1S	Software as a Service (SaaS)	\$969.34	2.30%	\$22.29	\$947.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13725	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36AT0-C1S	Software as a Service (SaaS)	\$1,009.73	2.30%	\$23.22	\$986.51
13726	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36MT0-A1S	Software as a Service (SaaS)	\$89.27	2.30%	\$2.05	\$87.22
13727	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36MT0-C1S	Software as a Service (SaaS)	\$92.99	2.30%	\$2.14	\$90.85
13728	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36PT0-A1S	Software as a Service (SaaS)	\$2,753.83	2.30%	\$63.34	\$2,690.49
13729	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-36PT0-C1S	Software as a Service (SaaS)	\$2,868.57	2.30%	\$65.98	\$2,802.59
13730	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48AT0-A1S	Software as a Service (SaaS)	\$969.34	2.30%	\$22.29	\$947.05
13731	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48AT0-C1S	Software as a Service (SaaS)	\$1,009.73	2.30%	\$23.22	\$986.51
13732	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48MT0-A1S	Software as a Service (SaaS)	\$89.27	2.30%	\$2.05	\$87.22
13733	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48MT0-C1S	Software as a Service (SaaS)	\$92.99	2.30%	\$2.14	\$90.85
13734	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48PT0-A1S	Software as a Service (SaaS)	\$3,671.77	2.30%	\$84.45	\$3,587.32
13735	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-48PT0-C1S	Software as a Service (SaaS)	\$3,824.76	2.30%	\$87.97	\$3,736.79
13736	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60AT0-A1S	Software as a Service (SaaS)	\$969.34	2.30%	\$22.29	\$947.05
13737	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60AT0-C1S	Software as a Service (SaaS)	\$1,009.73	2.30%	\$23.22	\$986.51
13738	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60MT0-A1S	Software as a Service (SaaS)	\$89.27	2.30%	\$2.05	\$87.22
13739	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60MT0-C1S	Software as a Service (SaaS)	\$92.99	2.30%	\$2.14	\$90.85
13740	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60PT0-A1S	Software as a Service (SaaS)	\$4,589.70	2.30%	\$105.56	\$4,484.14
13741	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUCUEE-60PT0-C1S	Software as a Service (SaaS)	\$4,780.94	2.30%	\$109.96	\$4,670.98
13742	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-01MT0-A1S	Software as a Service (SaaS)	\$55.14	2.30%	\$1.27	\$53.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13743	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-01MT0-C1S	Software as a Service (SaaS)	\$57.44	2.30%	\$1.32	\$56.12
13744	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-12MT0-A1S	Software as a Service (SaaS)	\$50.54	2.30%	\$1.16	\$49.38
13745	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-12MT0-C1S	Software as a Service (SaaS)	\$52.65	2.30%	\$1.21	\$51.44
13746	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-12PT0-A1S	Software as a Service (SaaS)	\$551.40	2.30%	\$12.68	\$538.72
13747	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-12PT0-C1S	Software as a Service (SaaS)	\$574.37	2.30%	\$13.21	\$561.16
13748	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24AT0-A1S	Software as a Service (SaaS)	\$551.40	2.30%	\$12.68	\$538.72
13749	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24AT0-C1S	Software as a Service (SaaS)	\$574.37	2.30%	\$13.21	\$561.16
13750	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24MT0-A1S	Software as a Service (SaaS)	\$50.54	2.30%	\$1.16	\$49.38
13751	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24MT0-C1S	Software as a Service (SaaS)	\$52.65	2.30%	\$1.21	\$51.44
13752	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24PT0-A1S	Software as a Service (SaaS)	\$1,102.79	2.30%	\$25.36	\$1,077.43
13753	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-24PT0-C1S	Software as a Service (SaaS)	\$1,148.74	2.30%	\$26.42	\$1,122.32
13754	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36AT0-A1S	Software as a Service (SaaS)	\$524.04	2.30%	\$12.05	\$511.99
13755	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36AT0-C1S	Software as a Service (SaaS)	\$545.88	2.30%	\$12.56	\$533.32
13756	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36MT0-A1S	Software as a Service (SaaS)	\$48.26	2.30%	\$1.11	\$47.15
13757	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36MT0-C1S	Software as a Service (SaaS)	\$50.27	2.30%	\$1.16	\$49.11
13758	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36PT0-A1S	Software as a Service (SaaS)	\$1,488.76	2.30%	\$34.24	\$1,454.52
13759	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-36PT0-C1S	Software as a Service (SaaS)	\$1,550.79	2.30%	\$35.67	\$1,515.12
13760	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48AT0-A1S	Software as a Service (SaaS)	\$524.04	2.30%	\$12.05	\$511.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13761	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48AT0-C1S	Software as a Service (SaaS)	\$545.88	2.30%	\$12.56	\$533.32
13762	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48MT0-A1S	Software as a Service (SaaS)	\$48.26	2.30%	\$1.11	\$47.15
13763	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48MT0-C1S	Software as a Service (SaaS)	\$50.27	2.30%	\$1.16	\$49.11
13764	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48PT0-A1S	Software as a Service (SaaS)	\$1,985.01	2.30%	\$45.66	\$1,939.35
13765	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-48PT0-C1S	Software as a Service (SaaS)	\$2,067.72	2.30%	\$47.56	\$2,020.16
13766	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60AT0-A1S	Software as a Service (SaaS)	\$524.04	2.30%	\$12.05	\$511.99
13767	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60AT0-C1S	Software as a Service (SaaS)	\$545.88	2.30%	\$12.56	\$533.32
13768	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60MT0-A1S	Software as a Service (SaaS)	\$48.26	2.30%	\$1.11	\$47.15
13769	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60MT0-C1S	Software as a Service (SaaS)	\$50.27	2.30%	\$1.16	\$49.11
13770	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60PT0-A1S	Software as a Service (SaaS)	\$2,481.27	2.30%	\$57.07	\$2,424.20
13771	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Standard Plus Subscription Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUCUSS-60PT0-C1S	Software as a Service (SaaS)	\$2,584.66	2.30%	\$59.45	\$2,525.21
13772	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-12MT0-A1S	Software as a Service (SaaS)	\$79.20	2.30%	\$1.82	\$77.38
13773	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-12MT0-C1S	Software as a Service (SaaS)	\$82.50	2.30%	\$1.90	\$80.60
13774	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-12PT0-A1S	Software as a Service (SaaS)	\$864.00	2.30%	\$19.87	\$844.13
13775	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-12PT0-C1S	Software as a Service (SaaS)	\$900.00	2.30%	\$20.70	\$879.30
13776	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-24AT0-A1S	Software as a Service (SaaS)	\$864.00	2.30%	\$19.87	\$844.13
13777	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-24AT0-C1S	Software as a Service (SaaS)	\$900.00	2.30%	\$20.70	\$879.30
13778	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ADNUCUVV-24MT0-A1S	Software as a Service (SaaS)	\$79.20	2.30%	\$1.82	\$77.38

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13820	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-36PT0-A1S	Software as a Service (SaaS)	\$2,893.36	2.30%	\$66.55	\$2,826.81
13821	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-36PT0-C1S	Software as a Service (SaaS)	\$3,013.92	2.30%	\$69.32	\$2,944.60
13822	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48AT0-A1S	Software as a Service (SaaS)	\$922.52	2.30%	\$21.22	\$901.30
13823	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - Add-On Named User Qty 10 - 48 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48AT0-C1S	Software as a Service (SaaS)	\$960.96	2.30%	\$22.10	\$938.86
13824	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - Add-On Named User Qty 10 - 48 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48AT0-C2S	Software as a Service (SaaS)	\$960.96	2.30%	\$22.10	\$938.86
13825	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48MT0-A1S	Software as a Service (SaaS)	\$76.88	2.30%	\$1.77	\$75.11
13826	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48MT0-C1S	Software as a Service (SaaS)	\$80.08	2.30%	\$1.84	\$78.24
13827	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48MT0-C2S	Software as a Service (SaaS)	\$80.08	2.30%	\$1.84	\$78.24
13828	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48PT0-A1S	Software as a Service (SaaS)	\$3,690.09	2.30%	\$84.87	\$3,605.22
13829	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-48PT0-C1S	Software as a Service (SaaS)	\$3,843.84	2.30%	\$88.41	\$3,755.43
13830	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60AT0-A1S	Software as a Service (SaaS)	\$922.52	2.30%	\$21.22	\$901.30
13831	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60AT0-C1S	Software as a Service (SaaS)	\$960.96	2.30%	\$22.10	\$938.86
13832	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60AT0-C2S	Software as a Service (SaaS)	\$960.96	2.30%	\$22.10	\$938.86
13833	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60MT0-A1S	Software as a Service (SaaS)	\$76.88	2.30%	\$1.77	\$75.11
13834	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60MT0-C1S	Software as a Service (SaaS)	\$80.08	2.30%	\$1.84	\$78.24
13835	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60MT0-C2S	Software as a Service (SaaS)	\$80.08	2.30%	\$1.84	\$78.24
13836	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60PT0-A1S	Software as a Service (SaaS)	\$4,612.61	2.30%	\$106.09	\$4,506.52
13837	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. This is an upgrade SKU and includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support.	HAH-ADNUD-60PT0-C1S	Software as a Service (SaaS)	\$4,804.80	2.30%	\$110.51	\$4,694.29
13838	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-12MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
13839	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-12PT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13840	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-24ATO-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
13841	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-24MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
13842	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-24PT0-F1S	Software as a Service (SaaS)	\$5,448.00	2.30%	\$125.30	\$5,322.70
13843	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-36ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
13844	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-36MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13845	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-36PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
13846	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-48ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
13847	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-48MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13848	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-48PT0-F1S	Software as a Service (SaaS)	\$9,806.40	2.30%	\$225.55	\$9,580.85
13849	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-60ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13850	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-60MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13851	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUED-60PT0-F1S	Software as a Service (SaaS)	\$12,258.00	2.30%	\$281.93	\$11,976.07
13852	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-12MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
13853	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-12PT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
13854	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-24AT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
13855	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-24MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
13856	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-24PT0-F1S	Software as a Service (SaaS)	\$5,448.00	2.30%	\$125.30	\$5,322.70
13857	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-36AT0-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
13858	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-36MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13859	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-36PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13860	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-48ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
13861	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-48MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13862	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-48PT0-F1S	Software as a Service (SaaS)	\$9,806.40	2.30%	\$225.55	\$9,580.85
13863	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-60ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
13864	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-60MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
13865	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUEL-60PT0-F1S	Software as a Service (SaaS)	\$12,258.00	2.30%	\$281.93	\$11,976.07
13866	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-01MT0-A1S	Software as a Service (SaaS)	\$164.51	2.30%	\$3.78	\$160.73
13867	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-01MT0-C2S	Software as a Service (SaaS)	\$171.36	2.30%	\$3.94	\$167.42
13868	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-12MT0-A1S	Software as a Service (SaaS)	\$150.80	2.30%	\$3.47	\$147.33
13869	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-12MT0-C2S	Software as a Service (SaaS)	\$157.08	2.30%	\$3.61	\$153.47
13870	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-12PT0-A1S	Software as a Service (SaaS)	\$1,645.06	2.30%	\$37.84	\$1,607.22
13871	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-12PT0-C1S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
13872	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24ATO-A1S	Software as a Service (SaaS)	\$1,645.06	2.30%	\$37.84	\$1,607.22
13873	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24ATO-C1S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
13874	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-24ATO-C2S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
13875	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24MT0-A1S	Software as a Service (SaaS)	\$150.80	2.30%	\$3.47	\$147.33
13876	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24MT0-C1S	Software as a Service (SaaS)	\$157.08	2.30%	\$3.61	\$153.47
13877	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-24MT0-C2S	Software as a Service (SaaS)	\$157.08	2.30%	\$3.61	\$153.47
13878	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24PT0-A1S	Software as a Service (SaaS)	\$3,290.11	2.30%	\$75.67	\$3,214.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13879	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-24PT0-C1S	Software as a Service (SaaS)	\$3,427.20	2.30%	\$78.83	\$3,348.37
13880	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36AT0-A1S	Software as a Service (SaaS)	\$1,563.46	2.30%	\$35.96	\$1,527.50
13881	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36AT0-C1S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13882	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-36AT0-C2S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13883	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36MT0-A1S	Software as a Service (SaaS)	\$143.98	2.30%	\$3.31	\$140.67
13884	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36MT0-C1S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13885	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-36MT0-C2S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13886	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36PT0-A1S	Software as a Service (SaaS)	\$4,441.65	2.30%	\$102.16	\$4,339.49
13887	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-36PT0-C1S	Software as a Service (SaaS)	\$4,626.72	2.30%	\$106.41	\$4,520.31
13888	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48AT0-A1S	Software as a Service (SaaS)	\$1,563.46	2.30%	\$35.96	\$1,527.50
13889	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48AT0-C1S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13890	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-48AT0-C2S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13891	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48MT0-A1S	Software as a Service (SaaS)	\$143.98	2.30%	\$3.31	\$140.67
13892	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48MT0-C1S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13893	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-48MT0-C2S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13894	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48PT0-A1S	Software as a Service (SaaS)	\$5,922.20	2.30%	\$136.21	\$5,785.99
13895	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-48PT0-C1S	Software as a Service (SaaS)	\$6,168.96	2.30%	\$141.89	\$6,027.07
13896	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60AT0-A1S	Software as a Service (SaaS)	\$1,563.46	2.30%	\$35.96	\$1,527.50
13897	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60AT0-C1S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13898	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-60AT0-C2S	Software as a Service (SaaS)	\$1,628.61	2.30%	\$37.46	\$1,591.15
13899	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60MT0-A1S	Software as a Service (SaaS)	\$143.98	2.30%	\$3.31	\$140.67
13900	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60MT0-C1S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13901	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUEP-60MT0-C2S	Software as a Service (SaaS)	\$149.98	2.30%	\$3.45	\$146.53
13902	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60PT0-A1S	Software as a Service (SaaS)	\$7,402.75	2.30%	\$170.26	\$7,232.49
13903	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUEP-60PT0-C1S	Software as a Service (SaaS)	\$7,711.20	2.30%	\$177.36	\$7,533.84
13904	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-12MT0-A1S	Software as a Service (SaaS)	\$174.24	2.30%	\$4.01	\$170.23
13905	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-12MT0-C1S	Software as a Service (SaaS)	\$181.50	2.30%	\$4.17	\$177.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13906	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-12PT0-A1S	Software as a Service (SaaS)	\$1,900.80	2.30%	\$43.72	\$1,857.08
13907	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-12PT0-C1S	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
13908	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24AT0-A1S	Software as a Service (SaaS)	\$1,900.80	2.30%	\$43.72	\$1,857.08
13909	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24AT0-C1S	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
13910	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24MT0-A1S	Software as a Service (SaaS)	\$174.24	2.30%	\$4.01	\$170.23
13911	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24MT0-C1S	Software as a Service (SaaS)	\$181.50	2.30%	\$4.17	\$177.33
13912	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24PT0-A1S	Software as a Service (SaaS)	\$3,801.60	2.30%	\$87.44	\$3,714.16
13913	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-24PT0-C1S	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92
13914	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36AT0-A1S	Software as a Service (SaaS)	\$1,806.52	2.30%	\$41.55	\$1,764.97
13915	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36AT0-C1S	Software as a Service (SaaS)	\$1,881.79	2.30%	\$43.28	\$1,838.51
13916	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36MT0-A1S	Software as a Service (SaaS)	\$166.37	2.30%	\$3.83	\$162.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13917	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36MT0-C1S	Software as a Service (SaaS)	\$173.30	2.30%	\$3.99	\$169.31
13918	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and SaaS deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36PT0-A1S	Software as a Service (SaaS)	\$5,132.16	2.30%	\$118.04	\$5,014.12
13919	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-36PT0-C1S	Software as a Service (SaaS)	\$5,346.00	2.30%	\$122.96	\$5,223.04
13920	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-48AT0-C1S	Software as a Service (SaaS)	\$1,881.79	2.30%	\$43.28	\$1,838.51
13921	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-48MT0-C1S	Software as a Service (SaaS)	\$173.30	2.30%	\$3.99	\$169.31
13922	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-48PT0-C1S	Software as a Service (SaaS)	\$7,128.00	2.30%	\$163.94	\$6,964.06
13923	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-60AT0-C1S	Software as a Service (SaaS)	\$1,881.79	2.30%	\$43.28	\$1,838.51
13924	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-60MT0-C1S	Software as a Service (SaaS)	\$173.30	2.30%	\$3.99	\$169.31
13925	HORIZON CLOUD	HORIZON MANAGED DESKTOP	DAAS-SERVICE	VMware Horizon Accelerator Add-on for Horizon Universal Subscription or Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal Subscription or Horizon Universal Subscription (no vSphere). Supports Horizon on-premises and cloud deployments. License quantity must match entire Horizon Universal license quantity.	HAH-ADNUM-60PT0-C1S	Software as a Service (SaaS)	\$8,910.00	2.30%	\$204.93	\$8,705.07
13926	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-01MT0-A1S	Software as a Service (SaaS)	\$67.06	2.30%	\$1.54	\$65.52
13927	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-01MT0-C2S	Software as a Service (SaaS)	\$69.85	2.30%	\$1.61	\$68.24
13928	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-12MT0-A1S	Software as a Service (SaaS)	\$55.88	2.30%	\$1.29	\$54.59
13929	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-12MT0-C2S	Software as a Service (SaaS)	\$58.21	2.30%	\$1.34	\$56.87
13930	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-12PT0-A1S	Software as a Service (SaaS)	\$670.56	2.30%	\$15.42	\$655.14
13931	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-12PT0-C1S	Software as a Service (SaaS)	\$698.50	2.30%	\$16.07	\$682.43
13932	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Subscription Named User to VMware Horizon Universal Subscription Named User - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUNUCB-24AT0-A1S	Software as a Service (SaaS)	\$643.74	2.30%	\$14.81	\$628.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13979	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-36MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
13980	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-36PT0-A1S	Software as a Service (SaaS)	\$2,040.42	2.30%	\$46.93	\$1,993.49
13981	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-36PT0-C1S	Software as a Service (SaaS)	\$2,125.44	2.30%	\$48.89	\$2,076.55
13982	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48AT0-A1S	Software as a Service (SaaS)	\$718.23	2.30%	\$16.52	\$701.71
13983	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48AT0-C1S	Software as a Service (SaaS)	\$748.16	2.30%	\$17.21	\$730.95
13984	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48MT0-A1S	Software as a Service (SaaS)	\$66.14	2.30%	\$1.52	\$64.62
13985	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
13986	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48PT0-A1S	Software as a Service (SaaS)	\$2,720.56	2.30%	\$62.57	\$2,657.99
13987	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-48PT0-C1S	Software as a Service (SaaS)	\$2,833.92	2.30%	\$65.18	\$2,768.74
13988	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60AT0-A1S	Software as a Service (SaaS)	\$718.23	2.30%	\$16.52	\$701.71
13989	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60AT0-C1S	Software as a Service (SaaS)	\$748.16	2.30%	\$17.21	\$730.95
13990	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60MT0-A1S	Software as a Service (SaaS)	\$66.14	2.30%	\$1.52	\$64.62
13991	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
13992	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60PT0-A1S	Software as a Service (SaaS)	\$3,400.70	2.30%	\$78.22	\$3,322.48
13993	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-ADNUNUSE-60PT0-C1S	Software as a Service (SaaS)	\$3,542.40	2.30%	\$81.48	\$3,460.92
13994	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-12MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
13995	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-12PT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
13996	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-24AT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
13997	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-24MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
13998	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-24PT0-F1S	Software as a Service (SaaS)	\$3,392.00	2.30%	\$78.02	\$3,313.98
13999	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-36AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
14000	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-36MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
14001	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-36PT0-F1S	Software as a Service (SaaS)	\$4,579.20	2.30%	\$105.32	\$4,473.88
14002	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-48AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
14003	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-48MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
14004	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-48PT0-F1S	Software as a Service (SaaS)	\$6,105.60	2.30%	\$140.43	\$5,965.17
14005	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-60AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
14006	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-60MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03

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14007	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSD-60PT0-F1S	Software as a Service (SaaS)	\$7,632.00	2.30%	\$175.54	\$7,456.46
14008	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-12MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
14009	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-12PT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
14010	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-24AT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
14011	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-24MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
14012	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-24PT0-F1S	Software as a Service (SaaS)	\$3,392.00	2.30%	\$78.02	\$3,313.98
14013	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-36AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
14014	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-36MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
14015	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-36PT0-F1S	Software as a Service (SaaS)	\$4,579.20	2.30%	\$105.32	\$4,473.88
14016	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-48AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14017	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-48MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
14018	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-48PT0-F1S	Software as a Service (SaaS)	\$6,105.60	2.30%	\$140.43	\$5,965.17
14019	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-60AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
14020	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-60MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
14021	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUSL-60PT0-F1S	Software as a Service (SaaS)	\$7,632.00	2.30%	\$175.54	\$7,456.46
14022	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-01MT0-A1S	Software as a Service (SaaS)	\$88.93	2.30%	\$2.05	\$86.88
14023	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-01MT0-C2S	Software as a Service (SaaS)	\$92.64	2.30%	\$2.13	\$90.51
14024	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-12MT0-A1S	Software as a Service (SaaS)	\$81.52	2.30%	\$1.87	\$79.65
14025	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-12MT0-C2S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
14026	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-12PT0-A1S	Software as a Service (SaaS)	\$889.34	2.30%	\$20.45	\$868.89
14027	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-12PT0-C1S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
14028	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24AT0-A1S	Software as a Service (SaaS)	\$889.34	2.30%	\$20.45	\$868.89
14029	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24AT0-C1S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
14030	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24AT0-C2S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
14031	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24MT0-A1S	Software as a Service (SaaS)	\$81.52	2.30%	\$1.87	\$79.65
14032	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24MT0-C1S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
14033	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24MT0-C2S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
14034	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24PT0-A1S	Software as a Service (SaaS)	\$1,778.69	2.30%	\$40.91	\$1,737.78
14035	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-24PT0-C1S	Software as a Service (SaaS)	\$1,852.80	2.30%	\$42.61	\$1,810.19
14036	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
14037	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14038	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
14039	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
14040	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14041	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14042	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36PT0-A1S	Software as a Service (SaaS)	\$2,401.23	2.30%	\$55.23	\$2,346.00
14043	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-36PT0-C1S	Software as a Service (SaaS)	\$2,501.28	2.30%	\$57.53	\$2,443.75
14044	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
14045	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
14046	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
14047	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
14048	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14049	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14050	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48PT0-A1S	Software as a Service (SaaS)	\$3,201.64	2.30%	\$73.64	\$3,128.00
14051	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-48PT0-C1S	Software as a Service (SaaS)	\$3,335.04	2.30%	\$76.71	\$3,258.33
14052	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
14053	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
14054	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
14055	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
14056	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14057	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
14058	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60PT0-A1S	Software as a Service (SaaS)	\$4,002.05	2.30%	\$92.05	\$3,910.00
14059	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes vSphere, vCenter. Includes Production Support.	HAH-ADNUSP-60PT0-C1S	Software as a Service (SaaS)	\$4,168.80	2.30%	\$95.88	\$4,072.92
14060	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVL-12MT0-F1S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
14061	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support - 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVL-12PT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14062	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-24AT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
14063	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-24MT0-F1S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
14064	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-24PT0-F1S	Software as a Service (SaaS)	\$4,802.00	2.30%	\$110.45	\$4,691.55
14065	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-36AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
14066	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-36MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
14067	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-36PT0-F1S	Software as a Service (SaaS)	\$6,482.70	2.30%	\$149.10	\$6,333.60
14068	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-48AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
14069	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-48MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14070	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-48PT0-F1S	Software as a Service (SaaS)	\$8,643.60	2.30%	\$198.80	\$8,444.80
14071	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-60AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
14072	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-60MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
14073	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVL-60PT0-F1S	Software as a Service (SaaS)	\$10,804.50	2.30%	\$248.50	\$10,556.00
14074	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-12MT0-F1S	Software as a Service (SaaS)	\$247.96	2.30%	\$5.70	\$242.26
14075	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-ADNUVVP-12MT0-F2S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
14076	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-12PT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
14077	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-24AT0-F1S	Software as a Service (SaaS)	\$2,705.00	2.30%	\$62.22	\$2,642.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14078	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-24AT0-F2S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
14079	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-24MT0-F1S	Software as a Service (SaaS)	\$247.96	2.30%	\$5.70	\$242.26
14080	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-24MT0-F2S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
14081	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-24PT0-F1S	Software as a Service (SaaS)	\$4,802.00	2.30%	\$110.45	\$4,691.55
14082	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-36AT0-F1S	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70
14083	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-36AT0-F2S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
14084	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-36MT0-F1S	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
14085	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-36MT0-F2S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14086	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-36PTO-F1S	Software as a Service (SaaS)	\$6,482.70	2.30%	\$149.10	\$6,333.60
14087	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-48ATO-F1S	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70
14088	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-48ATO-F2S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
14089	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-48MT0-F1S	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
14090	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-48MT0-F2S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
14091	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-48PT0-F1S	Software as a Service (SaaS)	\$8,643.60	2.30%	\$198.80	\$8,444.80
14092	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-60ATO-F1S	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70
14093	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-60ATO-F2S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14094	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-60MT0-F1S	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
14095	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ADNUVVP-60MT0-F2S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
14096	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Add-on Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-ADNUVVP-60PT0-F1S	Software as a Service (SaaS)	\$10,804.50	2.30%	\$248.50	\$10,556.00
14097	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUW-36MT0-A1S	Software as a Service (SaaS)	\$117.50	2.30%	\$2.70	\$114.80
14098	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUW-36MT0-C1S	Software as a Service (SaaS)	\$123.00	2.30%	\$2.83	\$120.17
14099	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUW-48MT0-A1S	Software as a Service (SaaS)	\$111.58	2.30%	\$2.57	\$109.01
14100	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUW-48MT0-C1S	Software as a Service (SaaS)	\$116.23	2.30%	\$2.67	\$113.56
14101	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUW-60MT0-A1S	Software as a Service (SaaS)	\$111.58	2.30%	\$2.57	\$109.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14102	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-ADNUWE-60MT0-C1S	Software as a Service (SaaS)	\$116.23	2.30%	\$2.67	\$113.56
14103	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-12MT0-A1S	Software as a Service (SaaS)	\$26.40	2.30%	\$0.61	\$25.79
14104	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-12MT0-C1S	Software as a Service (SaaS)	\$27.50	2.30%	\$0.63	\$26.87
14105	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-12PT0-A1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
14106	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-12PT0-C1S	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
14107	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 1 Month Payment	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-1MT0-A1S	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
14108	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 1 Month Payment	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-1MT0-C1S	Software as a Service (SaaS)	\$25.00	2.30%	\$0.58	\$24.43
14109	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24AT0-A1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
14110	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24AT0-C1S	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
14111	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24MT0-A1S	Software as a Service (SaaS)	\$26.40	2.30%	\$0.61	\$25.79
14112	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24MT0-C1S	Software as a Service (SaaS)	\$27.50	2.30%	\$0.63	\$26.87
14113	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24PT0-A1S	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
14114	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-24PT0-C1S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
14115	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36AT0-A1S	Software as a Service (SaaS)	\$273.72	2.30%	\$6.30	\$267.42
14116	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36AT0-C1S	Software as a Service (SaaS)	\$285.12	2.30%	\$6.56	\$278.56
14117	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36MT0-A1S	Software as a Service (SaaS)	\$25.21	2.30%	\$0.58	\$24.63
14118	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36MT0-C1S	Software as a Service (SaaS)	\$26.26	2.30%	\$0.60	\$25.66
14119	MOBILE WO	MOBILE WO INTELLIGENCE	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36PT0-A1S	Software as a Service (SaaS)	\$777.60	2.30%	\$17.88	\$759.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14120	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-36PT0-C1S	Software as a Service (SaaS)	\$810.00	2.30%	\$18.63	\$791.37
14121	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 3 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-3MT0-A1S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34
14122	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 3 Monthly Payments	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-3MT0-C1S	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
14123	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 3 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-3PT0-A1S	Software as a Service (SaaS)	\$86.40	2.30%	\$1.99	\$84.41
14124	MOBILE WO	MOBILE WO INTELLIGENC	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - Shared Cloud - (Add-on to Core) Named User Qty 10 - 3 Month Prepaid	QTY 10 Named User. Requires Horizon Universal, Horizon Apps/Universal Subscription, or Workspace ONE Enterprise On-premise. Includes Production Support.	HAH-ADNUWE-3PT0-C1S	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
14125	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48AT0-A1S	Software as a Service (SaaS)	\$273.72	2.30%	\$6.30	\$267.42
14126	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48AT0-C1S	Software as a Service (SaaS)	\$285.12	2.30%	\$6.56	\$278.56
14127	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48MT0-A1S	Software as a Service (SaaS)	\$25.21	2.30%	\$0.58	\$24.63
14128	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48MT0-C1S	Software as a Service (SaaS)	\$26.26	2.30%	\$0.60	\$25.66
14129	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48PT0-A1S	Software as a Service (SaaS)	\$1,036.80	2.30%	\$23.85	\$1,012.95
14130	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-48PT0-C1S	Software as a Service (SaaS)	\$1,080.00	2.30%	\$24.84	\$1,055.16
14131	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60AT0-A1S	Software as a Service (SaaS)	\$273.72	2.30%	\$6.30	\$267.42
14132	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60AT0-C1S	Software as a Service (SaaS)	\$285.12	2.30%	\$6.56	\$278.56
14133	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60MT0-A1S	Software as a Service (SaaS)	\$25.21	2.30%	\$0.58	\$24.63
14134	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60MT0-C1S	Software as a Service (SaaS)	\$26.26	2.30%	\$0.60	\$25.66
14135	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	Academic VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60PT0-A1S	Software as a Service (SaaS)	\$1,296.00	2.30%	\$29.81	\$1,266.19
14136	HORIZON CLOUD	HORIZON CLOUD OTHER	DAAS-SERVICE	VMware Workspace ONE Experience Analytics Add-On for Horizon - SaaS - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Requires Horizon Universal or Horizon Apps/Universal Subscription. Includes Production Support.	HAH-ADNUWE-60PT0-C1S	Software as a Service (SaaS)	\$1,350.00	2.30%	\$31.05	\$1,318.95
14137	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-12MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14138	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-12PT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14139	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-24AT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14140	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-24MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14141	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-24PT0-F1S	Software as a Service (SaaS)	\$3,304.00	2.30%	\$75.99	\$3,228.01
14142	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-36AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14143	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-36MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14144	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-36PT0-F1S	Software as a Service (SaaS)	\$4,460.40	2.30%	\$102.59	\$4,357.81
14145	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-48AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14146	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-48MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14147	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-48PT0-F1S	Software as a Service (SaaS)	\$5,947.20	2.30%	\$136.79	\$5,810.41
14148	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-60AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14149	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-60MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14150	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAD-60PT0-F1S	Software as a Service (SaaS)	\$7,434.00	2.30%	\$170.98	\$7,263.02
14151	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-12MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14152	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-12PT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14153	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-24AT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14154	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-24MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14155	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-24PT0-F1S	Software as a Service (SaaS)	\$3,304.00	2.30%	\$75.99	\$3,228.01
14156	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-36AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14157	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-36MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14158	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-36PT0-F1S	Software as a Service (SaaS)	\$4,460.40	2.30%	\$102.59	\$4,357.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14159	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-48ATO-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14160	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-48MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14161	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-48PT0-F1S	Software as a Service (SaaS)	\$5,947.20	2.30%	\$136.79	\$5,810.41
14162	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-60ATO-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14163	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-60MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14164	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUAL-60PT0-F1S	Software as a Service (SaaS)	\$7,434.00	2.30%	\$170.98	\$7,263.02
14165	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-12MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14166	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-12PT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14167	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-24ATO-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14168	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-24MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14169	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-24PT0-F1S	Software as a Service (SaaS)	\$3,304.00	2.30%	\$75.99	\$3,228.01
14170	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-36AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14171	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-36MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14172	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-36PT0-F1S	Software as a Service (SaaS)	\$4,460.40	2.30%	\$102.59	\$4,357.81
14173	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-48AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14174	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-48MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14175	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-48PT0-F1S	Software as a Service (SaaS)	\$5,947.20	2.30%	\$136.79	\$5,810.41
14176	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-60AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14177	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-60MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14178	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCD-60PT0-F1S	Software as a Service (SaaS)	\$7,434.00	2.30%	\$170.98	\$7,263.02
14179	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-12MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14180	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-12PT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14181	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-24AT0-F1S	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
14182	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-24MT0-F1S	Software as a Service (SaaS)	\$151.43	2.30%	\$3.48	\$147.95
14183	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-24PT0-F1S	Software as a Service (SaaS)	\$3,304.00	2.30%	\$75.99	\$3,228.01
14184	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-36AT0-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14185	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-36MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14186	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-36PT0-F1S	Software as a Service (SaaS)	\$4,460.40	2.30%	\$102.59	\$4,357.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14187	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-48ATO-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14188	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-48MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14189	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-48PT0-F1S	Software as a Service (SaaS)	\$5,947.20	2.30%	\$136.79	\$5,810.41
14190	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-60ATO-F1S	Software as a Service (SaaS)	\$1,570.06	2.30%	\$36.11	\$1,533.95
14191	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-60MT0-F1S	Software as a Service (SaaS)	\$144.59	2.30%	\$3.33	\$141.26
14192	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASCUCL-60PT0-F1S	Software as a Service (SaaS)	\$7,434.00	2.30%	\$170.98	\$7,263.02
14193	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-12MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14194	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-12PT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14195	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-24ATO-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14196	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-24MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14197	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-24PT0-F1S	Software as a Service (SaaS)	\$2,040.00	2.30%	\$46.92	\$1,993.08
14198	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-36AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14199	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-36MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14200	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-36PT0-F1S	Software as a Service (SaaS)	\$2,754.00	2.30%	\$63.34	\$2,690.66
14201	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-48AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14202	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-48MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14203	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-48PT0-F1S	Software as a Service (SaaS)	\$3,672.00	2.30%	\$84.46	\$3,587.54
14204	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-60AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14205	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-60MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14206	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAD-60PT0-F1S	Software as a Service (SaaS)	\$4,590.00	2.30%	\$105.57	\$4,484.43
14207	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-12MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14208	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-12PT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14209	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-24AT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14210	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-24MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14211	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-24PT0-F1S	Software as a Service (SaaS)	\$2,040.00	2.30%	\$46.92	\$1,993.08
14212	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-36AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14213	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-36MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14214	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-36PT0-F1S	Software as a Service (SaaS)	\$2,754.00	2.30%	\$63.34	\$2,690.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14215	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-48ATO-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14216	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-48MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14217	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-48PT0-F1S	Software as a Service (SaaS)	\$3,672.00	2.30%	\$84.46	\$3,587.54
14218	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-60ATO-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14219	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-60MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14220	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUAL-60PT0-F1S	Software as a Service (SaaS)	\$4,590.00	2.30%	\$105.57	\$4,484.43
14221	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-12MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14222	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-12PT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14223	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-24ATO-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14224	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-24MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14225	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-24PT0-F1S	Software as a Service (SaaS)	\$2,040.00	2.30%	\$46.92	\$1,993.08
14226	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-36AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14227	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-36MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14228	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-36PT0-F1S	Software as a Service (SaaS)	\$2,754.00	2.30%	\$63.34	\$2,690.66
14229	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-48AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14230	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-48MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14231	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-48PT0-F1S	Software as a Service (SaaS)	\$3,672.00	2.30%	\$84.46	\$3,587.54
14232	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-60AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14233	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-60MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14234	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCD-60PT0-F1S	Software as a Service (SaaS)	\$4,590.00	2.30%	\$105.57	\$4,484.43
14235	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-12MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14236	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-12PT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14237	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-24AT0-F1S	Software as a Service (SaaS)	\$1,020.00	2.30%	\$23.46	\$996.54
14238	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-24MT0-F1S	Software as a Service (SaaS)	\$93.50	2.30%	\$2.15	\$91.35
14239	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-24PT0-F1S	Software as a Service (SaaS)	\$2,040.00	2.30%	\$46.92	\$1,993.08
14240	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-36AT0-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14241	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-36MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14242	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-36PT0-F1S	Software as a Service (SaaS)	\$2,754.00	2.30%	\$63.34	\$2,690.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14243	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-48ATO-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14244	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-48MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14245	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-48PT0-F1S	Software as a Service (SaaS)	\$3,672.00	2.30%	\$84.46	\$3,587.54
14246	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-60ATO-F1S	Software as a Service (SaaS)	\$969.41	2.30%	\$22.30	\$947.11
14247	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-60MT0-F1S	Software as a Service (SaaS)	\$89.28	2.30%	\$2.05	\$87.23
14248	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-ASNUCL-60PT0-F1S	Software as a Service (SaaS)	\$4,590.00	2.30%	\$105.57	\$4,484.43
14249	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-12MT0-A1S	Software as a Service (SaaS)	\$30.55	2.30%	\$0.70	\$29.85
14250	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-12MT0-C1S	Software as a Service (SaaS)	\$31.83	2.30%	\$0.73	\$31.10
14251	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-12PT0-A1S	Software as a Service (SaaS)	\$333.31	2.30%	\$7.67	\$325.64
14252	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-12PT0-C1S	Software as a Service (SaaS)	\$347.20	2.30%	\$7.99	\$339.21
14253	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-24ATO-A1S	Software as a Service (SaaS)	\$333.31	2.30%	\$7.67	\$325.64
14254	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUA-24ATO-C1S	Software as a Service (SaaS)	\$347.20	2.30%	\$7.99	\$339.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14291	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-36PT0-A1S	Software as a Service (SaaS)	\$899.94	2.30%	\$20.70	\$879.24
14292	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-36PT0-C1S	Software as a Service (SaaS)	\$937.44	2.30%	\$21.56	\$915.88
14293	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48AT0-A1S	Software as a Service (SaaS)	\$316.78	2.30%	\$7.29	\$309.49
14294	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48AT0-C1S	Software as a Service (SaaS)	\$329.98	2.30%	\$7.59	\$322.39
14295	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48MT0-A1S	Software as a Service (SaaS)	\$29.17	2.30%	\$0.67	\$28.50
14296	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48MT0-C1S	Software as a Service (SaaS)	\$30.39	2.30%	\$0.70	\$29.69
14297	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48PT0-A1S	Software as a Service (SaaS)	\$1,199.92	2.30%	\$27.60	\$1,172.32
14298	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-48PT0-C1S	Software as a Service (SaaS)	\$1,249.92	2.30%	\$28.75	\$1,221.17
14299	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60AT0-A1S	Software as a Service (SaaS)	\$316.78	2.30%	\$7.29	\$309.49
14300	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60AT0-C1S	Software as a Service (SaaS)	\$329.98	2.30%	\$7.59	\$322.39
14301	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60MT0-A1S	Software as a Service (SaaS)	\$29.17	2.30%	\$0.67	\$28.50
14302	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60MT0-C1S	Software as a Service (SaaS)	\$30.39	2.30%	\$0.70	\$29.69
14303	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60PT0-A1S	Software as a Service (SaaS)	\$1,499.90	2.30%	\$34.50	\$1,465.40
14304	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Standard Subscription (no vSphere) Named User to VMware Horizon Apps Standard Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-ASNUCUC-60PT0-C1S	Software as a Service (SaaS)	\$1,562.40	2.30%	\$35.94	\$1,526.46
14305	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-12MT0-F1S	Software as a Service (SaaS)	\$85.89	2.30%	\$1.98	\$83.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14306	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-12PT0-F1S	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
14307	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-24AT0-F1S	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
14308	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-24MT0-F1S	Software as a Service (SaaS)	\$85.89	2.30%	\$1.98	\$83.91
14309	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-24PT0-F1S	Software as a Service (SaaS)	\$1,874.00	2.30%	\$43.10	\$1,830.90
14310	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-36AT0-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14311	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-36MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14312	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-36PT0-F1S	Software as a Service (SaaS)	\$2,529.90	2.30%	\$58.19	\$2,471.71
14313	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-48ATO-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14314	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-48MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12
14315	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-48PT0-F1S	Software as a Service (SaaS)	\$3,373.20	2.30%	\$77.58	\$3,295.62
14316	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-60ATO-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14317	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-60MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12

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14318	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAD-60PT0-F1S	Software as a Service (SaaS)	\$4,216.50	2.30%	\$96.98	\$4,119.52
14319	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-12MT0-F1S	Software as a Service (SaaS)	\$85.89	2.30%	\$1.98	\$83.91
14320	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-12PT0-F1S	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
14321	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-24AT0-F1S	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
14322	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-24MT0-F1S	Software as a Service (SaaS)	\$85.89	2.30%	\$1.98	\$83.91
14323	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-24PT0-F1S	Software as a Service (SaaS)	\$1,874.00	2.30%	\$43.10	\$1,830.90

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14324	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-36ATO-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14325	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-36MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12
14326	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-36PT0-F1S	Software as a Service (SaaS)	\$2,529.90	2.30%	\$58.19	\$2,471.71
14327	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-48ATO-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14328	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-48MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12
14329	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-48PT0-F1S	Software as a Service (SaaS)	\$3,373.20	2.30%	\$77.58	\$3,295.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14330	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-60ATO-F1S	Software as a Service (SaaS)	\$890.52	2.30%	\$20.48	\$870.04
14331	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-60MT0-F1S	Software as a Service (SaaS)	\$82.01	2.30%	\$1.89	\$80.12
14332	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVCUAL-60PT0-F1S	Software as a Service (SaaS)	\$4,216.50	2.30%	\$96.98	\$4,119.52
14333	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-12MT0-F1S	Software as a Service (SaaS)	\$51.70	2.30%	\$1.19	\$50.51
14334	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-12PT0-F1S	Software as a Service (SaaS)	\$564.00	2.30%	\$12.97	\$551.03
14335	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-24ATO-F1S	Software as a Service (SaaS)	\$564.00	2.30%	\$12.97	\$551.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14336	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-24MT0-F1S	Software as a Service (SaaS)	\$51.70	2.30%	\$1.19	\$50.51
14337	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-24PT0-F1S	Software as a Service (SaaS)	\$1,128.00	2.30%	\$25.94	\$1,102.06
14338	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-36AT0-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70
14339	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-36MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22
14340	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-36PT0-F1S	Software as a Service (SaaS)	\$1,522.80	2.30%	\$35.02	\$1,487.78
14341	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-48AT0-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14342	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-48MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22
14343	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-48PT0-F1S	Software as a Service (SaaS)	\$2,030.40	2.30%	\$46.70	\$1,983.70
14344	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-60AT0-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70
14345	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-60MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22
14346	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAD-60PT0-F1S	Software as a Service (SaaS)	\$2,538.00	2.30%	\$58.37	\$2,479.63
14347	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-12MT0-F1S	Software as a Service (SaaS)	\$51.70	2.30%	\$1.19	\$50.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14348	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-12PTO-F1S	Software as a Service (SaaS)	\$564.00	2.30%	\$12.97	\$551.03
14349	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-24ATO-F1S	Software as a Service (SaaS)	\$564.00	2.30%	\$12.97	\$551.03
14350	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-24MT0-F1S	Software as a Service (SaaS)	\$51.70	2.30%	\$1.19	\$50.51
14351	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-24PTO-F1S	Software as a Service (SaaS)	\$1,128.00	2.30%	\$25.94	\$1,102.06
14352	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-36ATO-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70
14353	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-36MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14354	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-36PTO-F1S	Software as a Service (SaaS)	\$1,522.80	2.30%	\$35.02	\$1,487.78
14355	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-48ATO-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70
14356	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-48MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22
14357	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-48PTO-F1S	Software as a Service (SaaS)	\$2,030.40	2.30%	\$46.70	\$1,983.70
14358	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Annual	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-60ATO-F1S	Software as a Service (SaaS)	\$536.03	2.30%	\$12.33	\$523.70
14359	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-60MT0-F1S	Software as a Service (SaaS)	\$49.36	2.30%	\$1.14	\$48.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14360	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Apps Universal Add-On Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Add-on Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User Add-on. This add-on is only for Federal Horizon Apps Standard Subscription customers. License quantity should match entire Federal Horizon Apps Standard license quantity. Requires existing Horizon Federal managed hosted environment. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-AVNUAL-60PT0-F1S	Software as a Service (SaaS)	\$2,538.00	2.30%	\$58.37	\$2,479.63
14361	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-12MT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
14362	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-12MT0-C1S	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
14363	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-12PT0-A1S	Software as a Service (SaaS)	\$460.80	2.30%	\$10.60	\$450.20
14364	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-12PT0-C1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
14365	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24AT0-A1S	Software as a Service (SaaS)	\$460.80	2.30%	\$10.60	\$450.20
14366	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24AT0-C1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
14367	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24MT0-A1S	Software as a Service (SaaS)	\$42.24	2.30%	\$0.97	\$41.27
14368	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24MT0-C1S	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
14369	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24PT0-A1S	Software as a Service (SaaS)	\$921.60	2.30%	\$21.20	\$900.40
14370	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-24PT0-C1S	Software as a Service (SaaS)	\$960.00	2.30%	\$22.08	\$937.92
14371	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-36AT0-A1S	Software as a Service (SaaS)	\$437.94	2.30%	\$10.07	\$427.87
14372	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-36AT0-C1S	Software as a Service (SaaS)	\$456.19	2.30%	\$10.49	\$445.70
14373	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-36MT0-A1S	Software as a Service (SaaS)	\$40.33	2.30%	\$0.93	\$39.40
14374	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUA-36MT0-C1S	Software as a Service (SaaS)	\$42.01	2.30%	\$0.97	\$41.04

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14409	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-48PT0-A1S	Software as a Service (SaaS)	\$8,294.40	2.30%	\$190.77	\$8,103.63
14410	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-48PT0-C1S	Software as a Service (SaaS)	\$8,640.00	2.30%	\$198.72	\$8,441.28
14411	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60AT0-A1S	Software as a Service (SaaS)	\$2,189.72	2.30%	\$50.36	\$2,139.36
14412	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60AT0-C1S	Software as a Service (SaaS)	\$2,280.96	2.30%	\$52.46	\$2,228.50
14413	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60MT0-A1S	Software as a Service (SaaS)	\$201.66	2.30%	\$4.64	\$197.02
14414	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60MT0-C1S	Software as a Service (SaaS)	\$210.06	2.30%	\$4.83	\$205.23
14415	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60PT0-A1S	Software as a Service (SaaS)	\$10,368.00	2.30%	\$238.46	\$10,129.54
14416	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription (no vSphere) Named User to VMware Horizon Apps Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production support.	HAH-AVNUCUC-60PT0-C1S	Software as a Service (SaaS)	\$10,800.00	2.30%	\$248.40	\$10,551.60
14417	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-01MT0-A1S	Software as a Service (SaaS)	\$739.68	2.30%	\$17.01	\$722.67
14418	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-01MT0-C2S	Software as a Service (SaaS)	\$770.50	2.30%	\$17.72	\$752.78
14419	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 3 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-03PT0-A1S	Software as a Service (SaaS)	\$2,315.52	2.30%	\$53.26	\$2,262.26
14420	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 3 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-03PT0-C1S	Software as a Service (SaaS)	\$2,412.00	2.30%	\$55.48	\$2,356.52
14421	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-12MT0-A1S	Software as a Service (SaaS)	\$643.20	2.30%	\$14.79	\$628.41
14422	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-12MT0-C2S	Software as a Service (SaaS)	\$670.00	2.30%	\$15.41	\$654.59
14423	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-12PT0-A1S	Software as a Service (SaaS)	\$7,718.40	2.30%	\$177.52	\$7,540.88
14424	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-12PT0-C1S	Software as a Service (SaaS)	\$8,040.00	2.30%	\$184.92	\$7,855.08
14425	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-24AT0-A1S	Software as a Service (SaaS)	\$7,409.66	2.30%	\$170.42	\$7,239.24
14426	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-24AT0-C1S	Software as a Service (SaaS)	\$7,718.40	2.30%	\$177.52	\$7,540.88
14427	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-24AT0-C2S	Software as a Service (SaaS)	\$7,718.40	2.30%	\$177.52	\$7,540.88
14428	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-24MT0-A1S	Software as a Service (SaaS)	\$617.47	2.30%	\$14.20	\$603.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14452	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-60MT0-A1S	Software as a Service (SaaS)	\$566.02	2.30%	\$13.02	\$553.00
14453	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-60MT0-C1S	Software as a Service (SaaS)	\$589.60	2.30%	\$13.56	\$576.04
14454	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-60MT0-C2S	Software as a Service (SaaS)	\$589.60	2.30%	\$13.56	\$576.04
14455	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-60PT0-A1S	Software as a Service (SaaS)	\$33,960.96	2.30%	\$781.10	\$33,179.86
14456	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUA-60PT0-C1S	Software as a Service (SaaS)	\$35,376.00	2.30%	\$813.65	\$34,562.35
14457	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-01MT0-A1S	Software as a Service (SaaS)	\$1,473.84	2.30%	\$33.90	\$1,439.94
14458	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-01MT0-C2S	Software as a Service (SaaS)	\$1,535.25	2.30%	\$35.31	\$1,499.94
14459	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 3 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-03PT0-A1S	Software as a Service (SaaS)	\$4,613.76	2.30%	\$106.12	\$4,507.64
14460	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 3 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-03PT0-C1S	Software as a Service (SaaS)	\$4,806.00	2.30%	\$110.54	\$4,695.46
14461	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-12MT0-A1S	Software as a Service (SaaS)	\$1,281.60	2.30%	\$29.48	\$1,252.12
14462	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-12MT0-C2S	Software as a Service (SaaS)	\$1,335.00	2.30%	\$30.71	\$1,304.30
14463	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-12PT0-A1S	Software as a Service (SaaS)	\$15,379.20	2.30%	\$353.72	\$15,025.48
14464	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-12PT0-C1S	Software as a Service (SaaS)	\$16,020.00	2.30%	\$368.46	\$15,651.54
14465	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24AT0-A1S	Software as a Service (SaaS)	\$14,764.03	2.30%	\$339.57	\$14,424.46
14466	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24AT0-C1S	Software as a Service (SaaS)	\$15,379.20	2.30%	\$353.72	\$15,025.48
14467	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24AT0-C2S	Software as a Service (SaaS)	\$15,379.20	2.30%	\$353.72	\$15,025.48
14468	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24MT0-A1S	Software as a Service (SaaS)	\$1,230.34	2.30%	\$28.30	\$1,202.04
14469	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24MT0-C1S	Software as a Service (SaaS)	\$1,281.60	2.30%	\$29.48	\$1,252.12
14470	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24MT0-C2S	Software as a Service (SaaS)	\$1,281.60	2.30%	\$29.48	\$1,252.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14471	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24PT0-A1S	Software as a Service (SaaS)	\$29,528.06	2.30%	\$679.15	\$28,848.91
14472	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-24PT0-C1S	Software as a Service (SaaS)	\$30,758.40	2.30%	\$707.44	\$30,050.96
14473	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36AT0-A1S	Software as a Service (SaaS)	\$14,148.86	2.30%	\$325.42	\$13,823.44
14474	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36AT0-C1S	Software as a Service (SaaS)	\$14,738.40	2.30%	\$338.98	\$14,399.42
14475	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36AT0-C2S	Software as a Service (SaaS)	\$14,738.40	2.30%	\$338.98	\$14,399.42
14476	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36MT0-A1S	Software as a Service (SaaS)	\$1,179.07	2.30%	\$27.12	\$1,151.95
14477	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36MT0-C1S	Software as a Service (SaaS)	\$1,228.20	2.30%	\$28.25	\$1,199.95
14478	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36MT0-C2S	Software as a Service (SaaS)	\$1,228.20	2.30%	\$28.25	\$1,199.95
14479	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36PT0-A1S	Software as a Service (SaaS)	\$42,446.59	2.30%	\$976.27	\$41,470.32
14480	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-36PT0-C1S	Software as a Service (SaaS)	\$44,215.20	2.30%	\$1,016.95	\$43,198.25
14481	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48AT0-A1S	Software as a Service (SaaS)	\$13,533.70	2.30%	\$311.28	\$13,222.42
14482	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48AT0-C1S	Software as a Service (SaaS)	\$14,097.60	2.30%	\$324.24	\$13,773.36
14483	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48AT0-C2S	Software as a Service (SaaS)	\$14,097.60	2.30%	\$324.24	\$13,773.36
14484	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48MT0-A1S	Software as a Service (SaaS)	\$1,127.81	2.30%	\$25.94	\$1,101.87
14485	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48MT0-C1S	Software as a Service (SaaS)	\$1,174.80	2.30%	\$27.02	\$1,147.78
14486	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48MT0-C2S	Software as a Service (SaaS)	\$1,174.80	2.30%	\$27.02	\$1,147.78
14487	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48PT0-A1S	Software as a Service (SaaS)	\$54,134.78	2.30%	\$1,245.10	\$52,889.68
14488	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-48PT0-C1S	Software as a Service (SaaS)	\$56,390.40	2.30%	\$1,296.98	\$55,093.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14489	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60AT0-A1S	Software as a Service (SaaS)	\$13,533.70	2.30%	\$311.28	\$13,222.42
14490	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60AT0-C1S	Software as a Service (SaaS)	\$14,097.60	2.30%	\$324.24	\$13,773.36
14491	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60AT0-C2S	Software as a Service (SaaS)	\$14,097.60	2.30%	\$324.24	\$13,773.36
14492	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60MT0-A1S	Software as a Service (SaaS)	\$1,127.81	2.30%	\$25.94	\$1,101.87
14493	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60MT0-C1S	Software as a Service (SaaS)	\$1,174.80	2.30%	\$27.02	\$1,147.78
14494	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60MT0-C2S	Software as a Service (SaaS)	\$1,174.80	2.30%	\$27.02	\$1,147.78
14495	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60PT0-A1S	Software as a Service (SaaS)	\$67,668.48	2.30%	\$1,556.38	\$66,112.10
14496	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUB-60PT0-C1S	Software as a Service (SaaS)	\$70,488.00	2.30%	\$1,621.22	\$68,866.78
14497	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRCUBL-12MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64
14498	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUBL-12MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
14499	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRCUBL-12PT0-F1S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
14500	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRCUBL-24AT0-F1S	Software as a Service (SaaS)	\$5,780.00	2.30%	\$132.94	\$5,647.06
14501	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUBL-24AT0-F2S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
14502	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRCUBL-24MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14503	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-24MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
14504	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-24PT0-F1S	Software as a Service (SaaS)	\$10,280.00	2.30%	\$236.44	\$10,043.56
14505	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-36AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14506	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-36AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14507	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-36MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
14508	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-36MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14509	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-36PT0-F1S	Software as a Service (SaaS)	\$13,878.00	2.30%	\$319.19	\$13,558.81
14510	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-48AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14511	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-48AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14512	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-48MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14513	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-48MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14514	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-48PT0-F1S	Software as a Service (SaaS)	\$18,504.00	2.30%	\$425.59	\$18,078.41
14515	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-60AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14516	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-60AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14517	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-60MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
14518	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBL-60MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14519	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRCUBL-60PT0-F1S	Software as a Service (SaaS)	\$23,130.00	2.30%	\$531.99	\$22,598.01
14520	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-12MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64
14521	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-12MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
14522	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-12PT0-F1S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14523	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-24AT0-F1S	Software as a Service (SaaS)	\$5,780.00	2.30%	\$132.94	\$5,647.06
14524	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-24AT0-F2S	Software as a Service (SaaS)	\$5,140.00	2.30%	\$118.22	\$5,021.78
14525	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-24MT0-F1S	Software as a Service (SaaS)	\$529.83	2.30%	\$12.19	\$517.64
14526	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-24MT0-F2S	Software as a Service (SaaS)	\$471.17	2.30%	\$10.84	\$460.33
14527	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-24PT0-F1S	Software as a Service (SaaS)	\$10,280.00	2.30%	\$236.44	\$10,043.56
14528	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-36AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14529	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-36AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14530	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-36MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
14531	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-36MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14532	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-36PT0-F1S	Software as a Service (SaaS)	\$13,878.00	2.30%	\$319.19	\$13,558.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14533	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-48AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14534	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-48AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14535	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-48MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
14536	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-48MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14537	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-48PT0-F1S	Software as a Service (SaaS)	\$18,504.00	2.30%	\$425.59	\$18,078.41
14538	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-60AT0-F1S	Software as a Service (SaaS)	\$5,493.31	2.30%	\$126.35	\$5,366.96
14539	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-60AT0-F2S	Software as a Service (SaaS)	\$4,885.06	2.30%	\$112.36	\$4,772.70
14540	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-60MT0-F1S	Software as a Service (SaaS)	\$505.89	2.30%	\$11.64	\$494.25
14541	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUBP-60MT0-F2S	Software as a Service (SaaS)	\$449.88	2.30%	\$10.35	\$439.53
14542	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRCUBP-60PT0-F1S	Software as a Service (SaaS)	\$23,130.00	2.30%	\$531.99	\$22,598.01
14543	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUC-24AT0-A1S	Software as a Service (SaaS)	\$1,913.24	2.30%	\$44.00	\$1,869.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14657	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-48PT0-A1S	Software as a Service (SaaS)	\$4,407.32	2.30%	\$101.37	\$4,305.95
14658	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-48PT0-C1S	Software as a Service (SaaS)	\$4,590.96	2.30%	\$105.59	\$4,485.37
14659	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60AT0-A1S	Software as a Service (SaaS)	\$1,163.53	2.30%	\$26.76	\$1,136.77
14660	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60AT0-C1S	Software as a Service (SaaS)	\$1,212.01	2.30%	\$27.88	\$1,184.13
14661	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60MT0-A1S	Software as a Service (SaaS)	\$107.16	2.30%	\$2.46	\$104.70
14662	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60MT0-C1S	Software as a Service (SaaS)	\$111.62	2.30%	\$2.57	\$109.05
14663	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60PT0-A1S	Software as a Service (SaaS)	\$5,509.13	2.30%	\$126.71	\$5,382.42
14664	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Concurrent User to VMware Horizon Enterprise Plus Subscription Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUCUSE-60PT0-C1S	Software as a Service (SaaS)	\$5,738.68	2.30%	\$131.99	\$5,606.69
14665	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-12MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
14666	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-12PT0-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
14667	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-24AT0-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
14668	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-24MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
14669	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-24PT0-F1S	Software as a Service (SaaS)	\$8,824.00	2.30%	\$202.95	\$8,621.05
14670	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-36AT0-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14671	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-36MTO-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14672	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-36PTO-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
14673	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-48ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
14674	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-48MTO-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14675	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-48PTO-F1S	Software as a Service (SaaS)	\$15,883.20	2.30%	\$365.31	\$15,517.89
14676	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-60ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
14677	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-60MTO-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14678	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUED-60PTO-F1S	Software as a Service (SaaS)	\$19,854.00	2.30%	\$456.64	\$19,397.36
14679	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-12MTO-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
14680	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-12PTO-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14681	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-24ATO-F1S	Software as a Service (SaaS)	\$4,412.00	2.30%	\$101.48	\$4,310.52
14682	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-24MT0-F1S	Software as a Service (SaaS)	\$404.43	2.30%	\$9.30	\$395.13
14683	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-24PT0-F1S	Software as a Service (SaaS)	\$8,824.00	2.30%	\$202.95	\$8,621.05
14684	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-36ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
14685	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-36MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14686	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-36PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
14687	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-48ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72
14688	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-48MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14689	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-48PT0-F1S	Software as a Service (SaaS)	\$15,883.20	2.30%	\$365.31	\$15,517.89
14690	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-60ATO-F1S	Software as a Service (SaaS)	\$4,193.16	2.30%	\$96.44	\$4,096.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14691	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-60MT0-F1S	Software as a Service (SaaS)	\$386.16	2.30%	\$8.88	\$377.28
14692	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUEL-60PT0-F1S	Software as a Service (SaaS)	\$19,854.00	2.30%	\$456.64	\$19,397.36
14693	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-01MT0-A1S	Software as a Service (SaaS)	\$266.50	2.30%	\$6.13	\$260.37
14694	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-01MT0-C2S	Software as a Service (SaaS)	\$277.60	2.30%	\$6.38	\$271.22
14695	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-12MT0-A1S	Software as a Service (SaaS)	\$244.29	2.30%	\$5.62	\$238.67
14696	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-12MT0-C2S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
14697	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-12PT0-A1S	Software as a Service (SaaS)	\$2,664.99	2.30%	\$61.29	\$2,603.70
14698	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-12PT0-C1S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
14699	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24AT0-A1S	Software as a Service (SaaS)	\$2,664.99	2.30%	\$61.29	\$2,603.70
14700	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24AT0-C1S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
14701	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-24AT0-C2S	Software as a Service (SaaS)	\$2,776.03	2.30%	\$63.85	\$2,712.18
14702	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24MT0-A1S	Software as a Service (SaaS)	\$244.29	2.30%	\$5.62	\$238.67
14703	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24MT0-C1S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
14704	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-24MT0-C2S	Software as a Service (SaaS)	\$254.47	2.30%	\$5.85	\$248.62
14705	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24PT0-A1S	Software as a Service (SaaS)	\$5,329.98	2.30%	\$122.59	\$5,207.39
14706	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-24PT0-C1S	Software as a Service (SaaS)	\$5,552.06	2.30%	\$127.70	\$5,424.36
14707	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
14708	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14709	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-36AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14710	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
14711	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
14712	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-36MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
14713	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36PT0-A1S	Software as a Service (SaaS)	\$7,195.47	2.30%	\$165.50	\$7,029.97
14714	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-36PT0-C1S	Software as a Service (SaaS)	\$7,495.29	2.30%	\$172.39	\$7,322.90
14715	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
14716	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14717	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-48AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14718	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
14719	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14720	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-48MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
14721	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48PT0-A1S	Software as a Service (SaaS)	\$9,593.97	2.30%	\$220.66	\$9,373.31
14722	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-48PT0-C1S	Software as a Service (SaaS)	\$9,993.72	2.30%	\$229.86	\$9,763.86
14723	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60AT0-A1S	Software as a Service (SaaS)	\$2,532.81	2.30%	\$58.25	\$2,474.56
14724	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60AT0-C1S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14725	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-60AT0-C2S	Software as a Service (SaaS)	\$2,638.34	2.30%	\$60.68	\$2,577.66
14726	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60MT0-A1S	Software as a Service (SaaS)	\$233.25	2.30%	\$5.36	\$227.89
14727	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60MT0-C1S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
14728	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRCUEP-60MT0-C2S	Software as a Service (SaaS)	\$242.97	2.30%	\$5.59	\$237.38
14729	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60PT0-A1S	Software as a Service (SaaS)	\$11,992.46	2.30%	\$275.83	\$11,716.63
14730	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUEP-60PT0-C1S	Software as a Service (SaaS)	\$12,492.14	2.30%	\$287.32	\$12,204.82
14731	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-12MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
14732	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-12PT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
14733	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-24AT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
14734	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-24MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
14735	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-24PT0-F1S	Software as a Service (SaaS)	\$5,496.00	2.30%	\$126.41	\$5,369.59
14736	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-36AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14737	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-36MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14738	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-36PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
14739	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-48AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14740	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-48MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
14741	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-48PT0-F1S	Software as a Service (SaaS)	\$9,892.80	2.30%	\$227.53	\$9,665.27
14742	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-60AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14743	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-60MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
14744	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSD-60PT0-F1S	Software as a Service (SaaS)	\$12,366.00	2.30%	\$284.42	\$12,081.58
14745	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-12MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
14746	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-12PT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
14747	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-24AT0-F1S	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14748	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-24MT0-F1S	Software as a Service (SaaS)	\$251.90	2.30%	\$5.79	\$246.11
14749	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-24PT0-F1S	Software as a Service (SaaS)	\$5,496.00	2.30%	\$126.41	\$5,369.59
14750	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-36AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14751	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-36MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
14752	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-36PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
14753	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-48AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14754	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-48MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99
14755	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-48PT0-F1S	Software as a Service (SaaS)	\$9,892.80	2.30%	\$227.53	\$9,665.27
14756	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-60AT0-F1S	Software as a Service (SaaS)	\$2,611.70	2.30%	\$60.07	\$2,551.63
14757	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-60MT0-F1S	Software as a Service (SaaS)	\$240.52	2.30%	\$5.53	\$234.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14758	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users, includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUSL-60PT0-F1S	Software as a Service (SaaS)	\$12,366.00	2.30%	\$284.42	\$12,081.58
14759	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-01MT0-A1S	Software as a Service (SaaS)	\$144.07	2.30%	\$3.31	\$140.76
14760	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-01MT0-C2S	Software as a Service (SaaS)	\$150.08	2.30%	\$3.45	\$146.63
14761	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-12MT0-A1S	Software as a Service (SaaS)	\$132.07	2.30%	\$3.04	\$129.03
14762	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-12MT0-C2S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
14763	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-12PT0-A1S	Software as a Service (SaaS)	\$1,440.74	2.30%	\$33.14	\$1,407.60
14764	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-12PT0-C1S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
14765	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24AT0-A1S	Software as a Service (SaaS)	\$1,440.74	2.30%	\$33.14	\$1,407.60
14766	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24AT0-C1S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
14767	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24AT0-C2S	Software as a Service (SaaS)	\$1,500.77	2.30%	\$34.52	\$1,466.25
14768	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24MT0-A1S	Software as a Service (SaaS)	\$132.07	2.30%	\$3.04	\$129.03
14769	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24MT0-C1S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
14770	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24MT0-C2S	Software as a Service (SaaS)	\$137.57	2.30%	\$3.16	\$134.41
14771	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24PT0-A1S	Software as a Service (SaaS)	\$2,881.47	2.30%	\$66.27	\$2,815.20
14772	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-24PT0-C1S	Software as a Service (SaaS)	\$3,001.54	2.30%	\$69.04	\$2,932.50
14773	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
14774	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14775	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14776	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
14777	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
14778	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
14779	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36PT0-A1S	Software as a Service (SaaS)	\$3,889.99	2.30%	\$89.47	\$3,800.52
14780	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-36PT0-C1S	Software as a Service (SaaS)	\$4,052.07	2.30%	\$93.20	\$3,958.87
14781	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
14782	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14783	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14784	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
14785	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
14786	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
14787	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48PT0-A1S	Software as a Service (SaaS)	\$5,186.65	2.30%	\$119.29	\$5,067.36
14788	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-48PT0-C1S	Software as a Service (SaaS)	\$5,402.76	2.30%	\$124.26	\$5,278.50
14789	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60AT0-A1S	Software as a Service (SaaS)	\$1,369.28	2.30%	\$31.49	\$1,337.79
14790	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60AT0-C1S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14791	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60AT0-C2S	Software as a Service (SaaS)	\$1,426.33	2.30%	\$32.81	\$1,393.52
14792	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60MT0-A1S	Software as a Service (SaaS)	\$126.10	2.30%	\$2.90	\$123.20
14793	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60MT0-C1S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33
14794	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60MT0-C2S	Software as a Service (SaaS)	\$131.35	2.30%	\$3.02	\$128.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14795	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60PT0-A1S	Software as a Service (SaaS)	\$6,483.32	2.30%	\$149.12	\$6,334.20
14796	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRCUSP-60PT0-C1S	Software as a Service (SaaS)	\$6,753.46	2.30%	\$155.33	\$6,598.13
14797	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-12MT0-F1S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
14798	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-12PT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
14799	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-24AT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
14800	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-24MT0-F1S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
14801	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-24PT0-F1S	Software as a Service (SaaS)	\$7,708.00	2.30%	\$177.28	\$7,530.72
14802	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-36AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14803	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-36MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14804	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-36PT0-F1S	Software as a Service (SaaS)	\$10,405.80	2.30%	\$239.33	\$10,166.47
14805	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-48AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14806	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-48MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
14807	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-48PT0-F1S	Software as a Service (SaaS)	\$13,874.40	2.30%	\$319.11	\$13,555.29
14808	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-60AT0-F1S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14809	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-60MT0-F1S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
14810	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRCUVVL-60PT0-F1S	Software as a Service (SaaS)	\$17,343.00	2.30%	\$398.89	\$16,944.11
14811	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-12MT0-F1S	Software as a Service (SaaS)	\$396.64	2.30%	\$9.12	\$387.52

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14812	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-12MT0-F2S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
14813	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-12PT0-F1S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
14814	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-24AT0-F1S	Software as a Service (SaaS)	\$4,327.00	2.30%	\$99.52	\$4,227.48
14815	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-24AT0-F2S	Software as a Service (SaaS)	\$3,854.00	2.30%	\$88.64	\$3,765.36
14816	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-24MT0-F1S	Software as a Service (SaaS)	\$396.64	2.30%	\$9.12	\$387.52
14817	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-24MT0-F2S	Software as a Service (SaaS)	\$353.28	2.30%	\$8.13	\$345.15
14818	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-24PT0-F1S	Software as a Service (SaaS)	\$7,708.00	2.30%	\$177.28	\$7,530.72
14819	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-36AT0-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14820	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-36ATO-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14821	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-36MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
14822	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-36MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
14823	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-36PT0-F1S	Software as a Service (SaaS)	\$10,405.80	2.30%	\$239.33	\$10,166.47
14824	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-48ATO-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80
14825	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-48ATO-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14826	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-48MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
14827	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support ~ 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-48MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14828	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-48PT0-F1S	Software as a Service (SaaS)	\$13,874.40	2.30%	\$319.11	\$13,555.29
14829	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-60AT0-F1S	Software as a Service (SaaS)	\$4,112.38	2.30%	\$94.58	\$4,017.80
14830	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-60AT0-F2S	Software as a Service (SaaS)	\$3,662.84	2.30%	\$84.25	\$3,578.59
14831	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-60MT0-F1S	Software as a Service (SaaS)	\$378.72	2.30%	\$8.71	\$370.01
14832	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRCUVVP-60MT0-F2S	Software as a Service (SaaS)	\$337.32	2.30%	\$7.76	\$329.56
14833	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRCUVVP-60PT0-F1S	Software as a Service (SaaS)	\$17,343.00	2.30%	\$398.89	\$16,944.11
14834	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-01MT0-A1S	Software as a Service (SaaS)	\$455.40	2.30%	\$10.47	\$444.93
14835	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-01MT0-C2S	Software as a Service (SaaS)	\$474.38	2.30%	\$10.91	\$463.47
14836	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 3 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-03PT0-A1S	Software as a Service (SaaS)	\$1,425.60	2.30%	\$32.79	\$1,392.81
14837	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 3 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-03PT0-C1S	Software as a Service (SaaS)	\$1,485.00	2.30%	\$34.16	\$1,450.85
14838	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-12MT0-A1S	Software as a Service (SaaS)	\$396.00	2.30%	\$9.11	\$386.89
14839	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-12MT0-C2S	Software as a Service (SaaS)	\$412.50	2.30%	\$9.49	\$403.01
14840	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-12PT0-A1S	Software as a Service (SaaS)	\$4,752.00	2.30%	\$109.30	\$4,642.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14864	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-48PT0-A1S	Software as a Service (SaaS)	\$16,727.04	2.30%	\$384.72	\$16,342.32
14865	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-48PT0-C1S	Software as a Service (SaaS)	\$17,424.00	2.30%	\$400.75	\$17,023.25
14866	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60AT0-A1S	Software as a Service (SaaS)	\$4,181.76	2.30%	\$96.18	\$4,085.58
14867	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60AT0-C1S	Software as a Service (SaaS)	\$4,356.00	2.30%	\$100.19	\$4,255.81
14868	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60AT0-C2S	Software as a Service (SaaS)	\$4,356.00	2.30%	\$100.19	\$4,255.81
14869	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60MT0-A1S	Software as a Service (SaaS)	\$348.48	2.30%	\$8.02	\$340.46
14870	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60MT0-C1S	Software as a Service (SaaS)	\$363.00	2.30%	\$8.35	\$354.65
14871	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60MT0-C2S	Software as a Service (SaaS)	\$363.00	2.30%	\$8.35	\$354.65
14872	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60PT0-A1S	Software as a Service (SaaS)	\$20,908.80	2.30%	\$480.90	\$20,427.90
14873	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUA-60PT0-C1S	Software as a Service (SaaS)	\$21,780.00	2.30%	\$500.94	\$21,279.06
14874	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-01MT0-A1S	Software as a Service (SaaS)	\$910.80	2.30%	\$20.95	\$889.85
14875	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-01MT0-C2S	Software as a Service (SaaS)	\$948.75	2.30%	\$21.82	\$926.93
14876	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 3 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-03PT0-A1S	Software as a Service (SaaS)	\$2,851.20	2.30%	\$65.58	\$2,785.62
14877	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 3 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-03PT0-C1S	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
14878	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-12MT0-A1S	Software as a Service (SaaS)	\$792.00	2.30%	\$18.22	\$773.78
14879	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-12MT0-C2S	Software as a Service (SaaS)	\$825.00	2.30%	\$18.98	\$806.03
14880	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-12PT0-A1S	Software as a Service (SaaS)	\$9,504.00	2.30%	\$218.59	\$9,285.41
14881	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-12PT0-C1S	Software as a Service (SaaS)	\$9,900.00	2.30%	\$227.70	\$9,672.30
14882	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24AT0-A1S	Software as a Service (SaaS)	\$9,123.84	2.30%	\$209.85	\$8,913.99
14883	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24AT0-C1S	Software as a Service (SaaS)	\$9,504.00	2.30%	\$218.59	\$9,285.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14884	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24AT0-C2S	Software as a Service (SaaS)	\$9,504.00	2.30%	\$218.59	\$9,285.41
14885	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24MT0-A1S	Software as a Service (SaaS)	\$760.32	2.30%	\$17.49	\$742.83
14886	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24MT0-C1S	Software as a Service (SaaS)	\$792.00	2.30%	\$18.22	\$773.78
14887	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24MT0-C2S	Software as a Service (SaaS)	\$792.00	2.30%	\$18.22	\$773.78
14888	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24PT0-A1S	Software as a Service (SaaS)	\$18,247.68	2.30%	\$419.70	\$17,827.98
14889	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-24PT0-C1S	Software as a Service (SaaS)	\$19,008.00	2.30%	\$437.18	\$18,570.82
14890	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36AT0-A1S	Software as a Service (SaaS)	\$8,743.68	2.30%	\$201.10	\$8,542.58
14891	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36AT0-C1S	Software as a Service (SaaS)	\$9,108.00	2.30%	\$209.48	\$8,898.52
14892	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36AT0-C2S	Software as a Service (SaaS)	\$9,108.00	2.30%	\$209.48	\$8,898.52
14893	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36MT0-A1S	Software as a Service (SaaS)	\$728.64	2.30%	\$16.76	\$711.88
14894	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36MT0-C1S	Software as a Service (SaaS)	\$759.00	2.30%	\$17.46	\$741.54
14895	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36MT0-C2S	Software as a Service (SaaS)	\$759.00	2.30%	\$17.46	\$741.54
14896	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36PT0-A1S	Software as a Service (SaaS)	\$26,231.04	2.30%	\$603.31	\$25,627.73
14897	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-36PT0-C1S	Software as a Service (SaaS)	\$27,324.00	2.30%	\$628.45	\$26,695.55
14898	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48AT0-A1S	Software as a Service (SaaS)	\$8,363.52	2.30%	\$192.36	\$8,171.16
14899	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48AT0-C1S	Software as a Service (SaaS)	\$8,712.00	2.30%	\$200.38	\$8,511.62
14900	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48AT0-C2S	Software as a Service (SaaS)	\$8,712.00	2.30%	\$200.38	\$8,511.62
14901	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48MT0-A1S	Software as a Service (SaaS)	\$696.96	2.30%	\$16.03	\$680.93

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14902	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48MT0-C1S	Software as a Service (SaaS)	\$726.00	2.30%	\$16.70	\$709.30
14903	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48MT0-C2S	Software as a Service (SaaS)	\$726.00	2.30%	\$16.70	\$709.30
14904	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48PT0-A1S	Software as a Service (SaaS)	\$33,454.08	2.30%	\$769.44	\$32,684.64
14905	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-48PT0-C1S	Software as a Service (SaaS)	\$34,848.00	2.30%	\$801.50	\$34,046.50
14906	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60AT0-A1S	Software as a Service (SaaS)	\$8,363.52	2.30%	\$192.36	\$8,171.16
14907	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60AT0-C1S	Software as a Service (SaaS)	\$8,712.00	2.30%	\$200.38	\$8,511.62
14908	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60AT0-C2S	Software as a Service (SaaS)	\$8,712.00	2.30%	\$200.38	\$8,511.62
14909	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60MT0-A1S	Software as a Service (SaaS)	\$696.96	2.30%	\$16.03	\$680.93
14910	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60MT0-C1S	Software as a Service (SaaS)	\$726.00	2.30%	\$16.70	\$709.30
14911	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60MT0-C2S	Software as a Service (SaaS)	\$726.00	2.30%	\$16.70	\$709.30
14912	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60PT0-A1S	Software as a Service (SaaS)	\$41,817.60	2.30%	\$961.80	\$40,855.80
14913	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUB-60PT0-C1S	Software as a Service (SaaS)	\$43,560.00	2.30%	\$1,001.88	\$42,558.12
14914	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRNUBL-12MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
14915	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUBL-12MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
14916	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRNUBL-12PT0-F1S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
14917	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG IL5 - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG IL5.	HAH-CRNUBL-24AT0-F1S	Software as a Service (SaaS)	\$3,570.00	2.30%	\$82.11	\$3,487.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14918	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-24ATO-F2S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
14919	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-24MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
14920	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-24MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
14921	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-24PT0-F1S	Software as a Service (SaaS)	\$6,340.00	2.30%	\$145.82	\$6,194.18
14922	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-36ATO-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
14923	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-36ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14924	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-36MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
14925	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-36MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14926	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-36PT0-F1S	Software as a Service (SaaS)	\$8,559.00	2.30%	\$196.86	\$8,362.14
14927	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-48ATO-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14928	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-48ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14929	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-48MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
14930	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-48MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14931	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-48PT0-F1S	Software as a Service (SaaS)	\$11,412.00	2.30%	\$262.48	\$11,149.52
14932	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-60ATO-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
14933	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-60ATO-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14934	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-60MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
14935	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBL-60MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14936	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Department of Defense Hosted - Not yet certified for DoD CC SRG ILS - Core Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet certified for DoD CC SRG ILS.	HAH-CRNUBL-60PT0-F1S	Software as a Service (SaaS)	\$14,265.00	2.30%	\$328.10	\$13,936.91
14937	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-12MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14938	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-12MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
14939	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-12PT0-F1S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
14940	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-24AT0-F1S	Software as a Service (SaaS)	\$3,570.00	2.30%	\$82.11	\$3,487.89
14941	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-24AT0-F2S	Software as a Service (SaaS)	\$3,170.00	2.30%	\$72.91	\$3,097.09
14942	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-24MT0-F1S	Software as a Service (SaaS)	\$327.25	2.30%	\$7.53	\$319.72
14943	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-24MT0-F2S	Software as a Service (SaaS)	\$290.58	2.30%	\$6.68	\$283.90
14944	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-24PT0-F1S	Software as a Service (SaaS)	\$6,340.00	2.30%	\$145.82	\$6,194.18
14945	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-36AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
14946	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-36AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14947	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-36MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14948	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-36MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14949	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-36PT0-F1S	Software as a Service (SaaS)	\$8,559.00	2.30%	\$196.86	\$8,362.14
14950	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-48AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
14951	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-48AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14952	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-48MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27
14953	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-48MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14954	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-48PT0-F1S	Software as a Service (SaaS)	\$11,412.00	2.30%	\$262.48	\$11,149.52
14955	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-60AT0-F1S	Software as a Service (SaaS)	\$3,392.93	2.30%	\$78.04	\$3,314.89
14956	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-60AT0-F2S	Software as a Service (SaaS)	\$3,012.77	2.30%	\$69.29	\$2,943.48
14957	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-60MT0-F1S	Software as a Service (SaaS)	\$312.46	2.30%	\$7.19	\$305.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
14958	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUBP-60MT0-F2S	Software as a Service (SaaS)	\$277.45	2.30%	\$6.38	\$271.07
14959	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription - U.S. Federal Agencies Hosted - FedRAMP HIGH is not yet certified - Core Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is not yet FedRAMP HIGH certified.	HAH-CRNUBP-60PT0-F1S	Software as a Service (SaaS)	\$14,265.00	2.30%	\$328.10	\$13,936.91
14960	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-24AT0-A1S	Software as a Service (SaaS)	\$1,181.03	2.30%	\$27.16	\$1,153.87
14961	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-24AT0-C1S	Software as a Service (SaaS)	\$1,230.24	2.30%	\$28.30	\$1,201.94
14962	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-24MT0-A1S	Software as a Service (SaaS)	\$98.42	2.30%	\$2.26	\$96.16
14963	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-24MT0-C1S	Software as a Service (SaaS)	\$102.52	2.30%	\$2.36	\$100.16
14964	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-36AT0-A1S	Software as a Service (SaaS)	\$1,131.82	2.30%	\$26.03	\$1,105.79
14965	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-36AT0-C1S	Software as a Service (SaaS)	\$1,178.98	2.30%	\$27.12	\$1,151.86
14966	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-36MT0-A1S	Software as a Service (SaaS)	\$94.32	2.30%	\$2.17	\$92.15
14967	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-36MT0-C1S	Software as a Service (SaaS)	\$98.25	2.30%	\$2.26	\$95.99
14968	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-48AT0-A1S	Software as a Service (SaaS)	\$1,082.61	2.30%	\$24.90	\$1,057.71
14969	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-48AT0-C1S	Software as a Service (SaaS)	\$1,127.72	2.30%	\$25.94	\$1,101.78
14970	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-48MT0-A1S	Software as a Service (SaaS)	\$90.22	2.30%	\$2.08	\$88.14
14971	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-48MT0-C1S	Software as a Service (SaaS)	\$93.98	2.30%	\$2.16	\$91.82
14972	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-60AT0-A1S	Software as a Service (SaaS)	\$1,082.61	2.30%	\$24.90	\$1,057.71
14973	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-60AT0-C1S	Software as a Service (SaaS)	\$1,127.72	2.30%	\$25.94	\$1,101.78
14974	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-60MT0-A1S	Software as a Service (SaaS)	\$90.22	2.30%	\$2.08	\$88.14
14975	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Subscription - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUC-60MT0-C1S	Software as a Service (SaaS)	\$93.98	2.30%	\$2.16	\$91.82
14976	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-CRNUCUA-12MT0-A1S	Software as a Service (SaaS)	\$271.92	2.30%	\$6.25	\$265.67
14977	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-CRNUCUA-12MT0-C1S	Software as a Service (SaaS)	\$283.25	2.30%	\$6.51	\$276.74
14978	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic Upgrade: VMware Horizon Apps Universal Subscription Named User to VMware Horizon Apps Universal Subscription Concurrent User - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and includes vSphere, vCenter. Includes Production Support.	HAH-CRNUCUA-12PT0-A1S	Software as a Service (SaaS)	\$2,966.40	2.30%	\$68.23	\$2,898.17

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15113	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-36AT0-C1S	Software as a Service (SaaS)	\$4,276.80	2.30%	\$98.37	\$4,178.43
15114	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-36MT0-A1S	Software as a Service (SaaS)	\$378.11	2.30%	\$8.70	\$369.41
15115	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-36MT0-C1S	Software as a Service (SaaS)	\$393.86	2.30%	\$9.06	\$384.80
15116	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-36PT0-A1S	Software as a Service (SaaS)	\$11,664.00	2.30%	\$268.27	\$11,395.73
15117	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-36PT0-C1S	Software as a Service (SaaS)	\$12,150.00	2.30%	\$279.45	\$11,870.55
15118	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48AT0-A1S	Software as a Service (SaaS)	\$4,105.73	2.30%	\$94.43	\$4,011.30
15119	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48AT0-C1S	Software as a Service (SaaS)	\$4,276.80	2.30%	\$98.37	\$4,178.43
15120	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48MT0-A1S	Software as a Service (SaaS)	\$378.11	2.30%	\$8.70	\$369.41
15121	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48MT0-C1S	Software as a Service (SaaS)	\$393.86	2.30%	\$9.06	\$384.80
15122	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48PT0-A1S	Software as a Service (SaaS)	\$15,552.00	2.30%	\$357.70	\$15,194.30
15123	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-48PT0-C1S	Software as a Service (SaaS)	\$16,200.00	2.30%	\$372.60	\$15,827.40
15124	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60AT0-A1S	Software as a Service (SaaS)	\$4,105.73	2.30%	\$94.43	\$4,011.30
15125	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60AT0-C1S	Software as a Service (SaaS)	\$4,276.80	2.30%	\$98.37	\$4,178.43
15126	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60MT0-A1S	Software as a Service (SaaS)	\$378.11	2.30%	\$8.70	\$369.41
15127	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60MT0-C1S	Software as a Service (SaaS)	\$393.86	2.30%	\$9.06	\$384.80
15128	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60PT0-A1S	Software as a Service (SaaS)	\$19,440.00	2.30%	\$447.12	\$18,992.88
15129	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Universal Subscription (no vSphere) Named User to VMware Horizon Universal Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. This is an upgrade SKU and does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-CRNUCUVV-60PT0-C1S	Software as a Service (SaaS)	\$20,250.00	2.30%	\$465.75	\$19,784.25
15130	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-12MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15131	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-12PT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
15132	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-24AT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
15133	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-24MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
15134	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-24PT0-F1S	Software as a Service (SaaS)	\$5,448.00	2.30%	\$125.30	\$5,322.70
15135	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-36AT0-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15136	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-36MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
15137	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-36PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
15138	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-48AT0-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15139	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-48MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
15140	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-48PT0-F1S	Software as a Service (SaaS)	\$9,806.40	2.30%	\$225.55	\$9,580.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15141	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-60ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15142	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-60MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
15143	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUED-60PT0-F1S	Software as a Service (SaaS)	\$12,258.00	2.30%	\$281.93	\$11,976.07
15144	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-12MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
15145	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-12PT0-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
15146	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-24ATO-F1S	Software as a Service (SaaS)	\$2,724.00	2.30%	\$62.65	\$2,661.35
15147	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-24MT0-F1S	Software as a Service (SaaS)	\$249.70	2.30%	\$5.74	\$243.96
15148	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-24PT0-F1S	Software as a Service (SaaS)	\$5,448.00	2.30%	\$125.30	\$5,322.70
15149	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-36ATO-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15150	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-36MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15151	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-36PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
15152	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-48AT0-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15153	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-48MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
15154	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-48PT0-F1S	Software as a Service (SaaS)	\$9,806.40	2.30%	\$225.55	\$9,580.85
15155	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-60AT0-F1S	Software as a Service (SaaS)	\$2,588.89	2.30%	\$59.54	\$2,529.35
15156	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-60MT0-F1S	Software as a Service (SaaS)	\$238.42	2.30%	\$5.48	\$232.94
15157	HORIZON CLOUD	HORIZON ENT FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUEL-60PT0-F1S	Software as a Service (SaaS)	\$12,258.00	2.30%	\$281.93	\$11,976.07
15158	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-01MT0-A1S	Software as a Service (SaaS)	\$164.51	2.30%	\$3.78	\$160.73
15159	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUEP-01MT0-C2S	Software as a Service (SaaS)	\$171.36	2.30%	\$3.94	\$167.42
15160	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-12MT0-A1S	Software as a Service (SaaS)	\$150.80	2.30%	\$3.47	\$147.33
15161	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUEP-12MT0-C2S	Software as a Service (SaaS)	\$157.08	2.30%	\$3.61	\$153.47
15162	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-12PT0-A1S	Software as a Service (SaaS)	\$1,645.06	2.30%	\$37.84	\$1,607.22
15163	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-12PT0-C1S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
15164	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-24AT0-A1S	Software as a Service (SaaS)	\$1,645.06	2.30%	\$37.84	\$1,607.22
15165	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-24AT0-C1S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
15166	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUEP-24AT0-C2S	Software as a Service (SaaS)	\$1,713.60	2.30%	\$39.41	\$1,674.19
15167	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-24MT0-A1S	Software as a Service (SaaS)	\$150.80	2.30%	\$3.47	\$147.33
15168	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUEP-24MT0-C1S	Software as a Service (SaaS)	\$157.08	2.30%	\$3.61	\$153.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15248	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-36MT0-A1S	Software as a Service (SaaS)	\$66.14	2.30%	\$1.52	\$64.62
15249	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-36MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
15250	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-36PT0-A1S	Software as a Service (SaaS)	\$2,040.42	2.30%	\$46.93	\$1,993.49
15251	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-36PT0-C1S	Software as a Service (SaaS)	\$2,125.44	2.30%	\$48.89	\$2,076.55
15252	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Month Annual	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48AT0-A1S	Software as a Service (SaaS)	\$718.23	2.30%	\$16.52	\$701.71
15253	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Month Annual	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48AT0-C1S	Software as a Service (SaaS)	\$748.16	2.30%	\$17.21	\$730.95
15254	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48MT0-A1S	Software as a Service (SaaS)	\$66.14	2.30%	\$1.52	\$64.62
15255	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
15256	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48PT0-A1S	Software as a Service (SaaS)	\$2,720.56	2.30%	\$62.57	\$2,657.99
15257	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-48PT0-C1S	Software as a Service (SaaS)	\$2,833.92	2.30%	\$65.18	\$2,768.74
15258	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Month Annual	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60AT0-A1S	Software as a Service (SaaS)	\$718.23	2.30%	\$16.52	\$701.71
15259	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Month Annual	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60AT0-C1S	Software as a Service (SaaS)	\$748.16	2.30%	\$17.21	\$730.95
15260	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60MT0-A1S	Software as a Service (SaaS)	\$66.14	2.30%	\$1.52	\$64.62
15261	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60MT0-C1S	Software as a Service (SaaS)	\$68.90	2.30%	\$1.58	\$67.32
15262	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60PT0-A1S	Software as a Service (SaaS)	\$3,400.70	2.30%	\$78.22	\$3,322.48
15263	HORIZON CLOUD	HORIZON ENT PLUS	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription Named User to VMware Horizon Enterprise Plus Subscription Named User - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter and vSAN Advanced for Desktop. Includes Production Support.	HAH-CRNUNUSE-60PT0-C1S	Software as a Service (SaaS)	\$3,542.40	2.30%	\$81.48	\$3,460.92
15264	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-12MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
15265	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-12PT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
15266	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-24AT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15267	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-24MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
15268	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-24PT0-F1S	Software as a Service (SaaS)	\$3,392.00	2.30%	\$78.02	\$3,313.98
15269	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-36AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
15270	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-36MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
15271	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-36PT0-F1S	Software as a Service (SaaS)	\$4,579.20	2.30%	\$105.32	\$4,473.88
15272	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-48AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
15273	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-48MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
15274	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-48PT0-F1S	Software as a Service (SaaS)	\$6,105.60	2.30%	\$140.43	\$5,965.17
15275	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-60AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
15276	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-60MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15277	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSD-60PT0-F1S	Software as a Service (SaaS)	\$7,632.00	2.30%	\$175.54	\$7,456.46
15278	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-12MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
15279	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-12PT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
15280	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-24AT0-F1S	Software as a Service (SaaS)	\$1,696.00	2.30%	\$39.01	\$1,656.99
15281	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-24MT0-F1S	Software as a Service (SaaS)	\$155.47	2.30%	\$3.58	\$151.89
15282	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-24PT0-F1S	Software as a Service (SaaS)	\$3,392.00	2.30%	\$78.02	\$3,313.98
15283	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-36AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
15284	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-36MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
15285	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-36PT0-F1S	Software as a Service (SaaS)	\$4,579.20	2.30%	\$105.32	\$4,473.88
15286	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-48AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15287	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-48MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
15288	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-48PT0-F1S	Software as a Service (SaaS)	\$6,105.60	2.30%	\$140.43	\$5,965.17
15289	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-60AT0-F1S	Software as a Service (SaaS)	\$1,611.88	2.30%	\$37.07	\$1,574.81
15290	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-60MT0-F1S	Software as a Service (SaaS)	\$148.44	2.30%	\$3.41	\$145.03
15291	HORIZON CLOUD	HORIZON STD FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUSL-60PT0-F1S	Software as a Service (SaaS)	\$7,632.00	2.30%	\$175.54	\$7,456.46
15292	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-01MT0-A1S	Software as a Service (SaaS)	\$88.93	2.30%	\$2.05	\$86.88
15293	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-01MT0-C2S	Software as a Service (SaaS)	\$92.64	2.30%	\$2.13	\$90.51
15294	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-12MT0-A1S	Software as a Service (SaaS)	\$81.52	2.30%	\$1.87	\$79.65
15295	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-12MT0-C2S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
15296	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-12PT0-A1S	Software as a Service (SaaS)	\$889.34	2.30%	\$20.45	\$868.89
15297	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-12PT0-C1S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
15298	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24AT0-A1S	Software as a Service (SaaS)	\$889.34	2.30%	\$20.45	\$868.89
15299	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24AT0-C1S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
15300	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24AT0-C2S	Software as a Service (SaaS)	\$926.40	2.30%	\$21.31	\$905.09
15301	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24MT0-A1S	Software as a Service (SaaS)	\$81.52	2.30%	\$1.87	\$79.65
15302	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24MT0-C1S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
15303	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24MT0-C2S	Software as a Service (SaaS)	\$84.92	2.30%	\$1.95	\$82.97
15304	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24PT0-A1S	Software as a Service (SaaS)	\$1,778.69	2.30%	\$40.91	\$1,737.78
15305	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-24PT0-C1S	Software as a Service (SaaS)	\$1,852.80	2.30%	\$42.61	\$1,810.19
15306	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
15307	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15308	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15309	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
15310	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
15311	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15312	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36PT0-A1S	Software as a Service (SaaS)	\$2,401.23	2.30%	\$55.23	\$2,346.00
15313	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-36PT0-C1S	Software as a Service (SaaS)	\$2,501.28	2.30%	\$57.53	\$2,443.75
15314	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
15315	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15316	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15317	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
15318	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
15319	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
15320	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48PT0-A1S	Software as a Service (SaaS)	\$3,201.64	2.30%	\$73.64	\$3,128.00
15321	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-48PT0-C1S	Software as a Service (SaaS)	\$3,335.04	2.30%	\$76.71	\$3,258.33
15322	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60AT0-A1S	Software as a Service (SaaS)	\$845.23	2.30%	\$19.44	\$825.79
15323	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60AT0-C1S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15324	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60AT0-C2S	Software as a Service (SaaS)	\$880.45	2.30%	\$20.25	\$860.20
15325	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60MT0-A1S	Software as a Service (SaaS)	\$77.84	2.30%	\$1.79	\$76.05
15326	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60MT0-C1S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
15327	HORIZON CLOUD	HORIZON STD PLUS	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60MT0-C2S	Software as a Service (SaaS)	\$81.08	2.30%	\$1.86	\$79.22
15328	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60PT0-A1S	Software as a Service (SaaS)	\$4,002.05	2.30%	\$92.05	\$3,910.00
15329	HORIZON CLOUD	HORIZON UNIVERSAL STD	DAAS-SERVICE	VMware Horizon Standard Plus Subscription - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes vSphere, vCenter. Includes Production Support.	HAH-CRNUSP-60PT0-C1S	Software as a Service (SaaS)	\$4,168.80	2.30%	\$95.88	\$4,072.92
15330	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVL-12MT0-F1S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
15331	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVL-12PT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
15332	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVL-24AT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
15333	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVL-24MT0-F1S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15334	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-24PT0-F1S	Software as a Service (SaaS)	\$4,802.00	2.30%	\$110.45	\$4,691.55
15335	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-36AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
15336	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-36MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
15337	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-36PT0-F1S	Software as a Service (SaaS)	\$6,482.70	2.30%	\$149.10	\$6,333.60
15338	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-48AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
15339	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-48MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
15340	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-48PT0-F1S	Software as a Service (SaaS)	\$8,643.60	2.30%	\$198.80	\$8,444.80
15341	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-60AT0-F1S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15342	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-60MT0-F1S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
15343	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - Core Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVL-60PT0-F1S	Software as a Service (SaaS)	\$10,804.50	2.30%	\$248.50	\$10,556.00
15344	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-12MT0-F1S	Software as a Service (SaaS)	\$247.96	2.30%	\$5.70	\$242.26
15345	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVP-12MT0-F2S	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
15346	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-12PT0-F1S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
15347	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-24AT0-F1S	Software as a Service (SaaS)	\$2,705.00	2.30%	\$62.22	\$2,642.79
15348	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-CRNUVVP-24AT0-F2S	Software as a Service (SaaS)	\$2,401.00	2.30%	\$55.22	\$2,345.78
15349	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-24MT0-F1S	Software as a Service (SaaS)	\$247.96	2.30%	\$5.70	\$242.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15350	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-24MT0-F25	Software as a Service (SaaS)	\$220.09	2.30%	\$5.06	\$215.03
15351	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-24PT0-F15	Software as a Service (SaaS)	\$4,802.00	2.30%	\$110.45	\$4,691.55
15352	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-36AT0-F15	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70
15353	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-36AT0-F25	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
15354	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-36MT0-F15	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
15355	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-36MT0-F25	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
15356	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-36PT0-F15	Software as a Service (SaaS)	\$6,482.70	2.30%	\$149.10	\$6,333.60
15357	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-48AT0-F15	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15358	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-48AT0-F2S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
15359	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-48MT0-F1S	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
15360	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-48MT0-F2S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32
15361	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-48PT0-F1S	Software as a Service (SaaS)	\$8,643.60	2.30%	\$198.80	\$8,444.80
15362	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-60AT0-F1S	Software as a Service (SaaS)	\$2,570.83	2.30%	\$59.13	\$2,511.70
15363	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-60AT0-F2S	Software as a Service (SaaS)	\$2,281.91	2.30%	\$52.48	\$2,229.43
15364	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-60MT0-F1S	Software as a Service (SaaS)	\$236.76	2.30%	\$5.45	\$231.31
15365	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - Core Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-CRNUVVP-60MT0-F2S	Software as a Service (SaaS)	\$210.15	2.30%	\$4.83	\$205.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15366	HORIZON CLOUD	ON UNIVERSAL W/OUT VS	DAAS-SERVICE	U.S. Federal VMware Horizon Universal Subscription (no vSphere) - U.S. Federal Agencies Hosted - FedRAMP HIGH Approved - Core Named User Qty 10 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 3,000 users. Includes entitlement to Horizon Universal Subscription. Does not include vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High certified.	HAH-CRNUVVP-60PT0-F1S	Software as a Service (SaaS)	\$10,804.50	2.30%	\$248.50	\$10,556.00
15367	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-36MT0-A1S	Software as a Service (SaaS)	\$585.00	2.30%	\$13.46	\$571.55
15368	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-36MT0-C1S	Software as a Service (SaaS)	\$610.00	2.30%	\$14.03	\$595.97
15369	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-48MT0-A1S	Software as a Service (SaaS)	\$558.62	2.30%	\$12.85	\$545.77
15370	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-48MT0-C1S	Software as a Service (SaaS)	\$581.90	2.30%	\$13.38	\$568.52
15371	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-60MT0-A1S	Software as a Service (SaaS)	\$558.62	2.30%	\$12.85	\$545.77
15372	HORIZON CLOUD	HORIZON UNIVERSAL	DAAS-SERVICE	VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced or Workspace ONE Enterprise - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User Core. Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	HAH-CRNUW-60MT0-C1S	Software as a Service (SaaS)	\$581.90	2.30%	\$13.38	\$568.52
15373	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$51.96	2.30%	\$1.20	\$50.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15374	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$47.63	2.30%	\$1.10	\$46.53
15375	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$519.60	2.30%	\$11.95	\$507.65
15376	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$519.60	2.30%	\$11.95	\$507.65
15377	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$519.60	2.30%	\$11.95	\$507.65
15378	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$47.63	2.30%	\$1.10	\$46.53
15379	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$47.63	2.30%	\$1.10	\$46.53
15380	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$1,039.20	2.30%	\$23.90	\$1,015.30
15381	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$493.62	2.30%	\$11.35	\$482.27
15382	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$493.62	2.30%	\$11.35	\$482.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15383	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$45.47	2.30%	\$1.05	\$44.42
15384	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$45.47	2.30%	\$1.05	\$44.42
15385	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$1,402.92	2.30%	\$32.27	\$1,370.65
15386	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$704.40	2.30%	\$16.20	\$688.20
15387	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$1,408.80	2.30%	\$32.40	\$1,376.40
15388	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADCUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$1,901.88	2.30%	\$43.74	\$1,858.14
15389	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$32.04	2.30%	\$0.74	\$31.30
15390	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$29.37	2.30%	\$0.68	\$28.69
15391	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$320.40	2.30%	\$7.37	\$313.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15392	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-24ATO-C1S	Software as a Service (SaaS)	\$320.40	2.30%	\$7.37	\$313.03
15393	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-24ATO-C2S	Software as a Service (SaaS)	\$320.40	2.30%	\$7.37	\$313.03
15394	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$29.37	2.30%	\$0.68	\$28.69
15395	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$29.37	2.30%	\$0.68	\$28.69
15396	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$640.80	2.30%	\$14.74	\$626.06
15397	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-36ATO-C1S	Software as a Service (SaaS)	\$304.38	2.30%	\$7.00	\$297.38
15398	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-36ATO-C2S	Software as a Service (SaaS)	\$304.38	2.30%	\$7.00	\$297.38
15399	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$28.04	2.30%	\$0.64	\$27.40
15400	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$28.04	2.30%	\$0.64	\$27.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15401	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUSAAAS-36PT0-C1S	Software as a Service (SaaS)	\$865.08	2.30%	\$19.90	\$845.18
15402	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$504.00	2.30%	\$11.59	\$492.41
15403	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
15404	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUADNUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$1,360.80	2.30%	\$31.30	\$1,329.50
15405	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$259.80	2.30%	\$5.98	\$253.82
15406	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$238.15	2.30%	\$5.48	\$232.67
15407	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$2,598.00	2.30%	\$59.75	\$2,538.25
15408	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$2,598.00	2.30%	\$59.75	\$2,538.25
15409	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$2,598.00	2.30%	\$59.75	\$2,538.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15410	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$238.15	2.30%	\$5.48	\$232.67
15411	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$238.15	2.30%	\$5.48	\$232.67
15412	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$5,196.00	2.30%	\$119.51	\$5,076.49
15413	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$2,468.10	2.30%	\$56.77	\$2,411.33
15414	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$2,468.10	2.30%	\$56.77	\$2,411.33
15415	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$227.33	2.30%	\$5.23	\$222.10
15416	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$227.33	2.30%	\$5.23	\$222.10
15417	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$7,014.60	2.30%	\$161.34	\$6,853.26
15418	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$3,522.00	2.30%	\$81.01	\$3,440.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15419	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$7,044.00	2.30%	\$162.01	\$6,881.99
15420	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRCUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$9,509.40	2.30%	\$218.72	\$9,290.68
15421	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$160.20	2.30%	\$3.68	\$156.52
15422	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$146.85	2.30%	\$3.38	\$143.47
15423	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$1,602.00	2.30%	\$36.85	\$1,565.15
15424	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$1,602.00	2.30%	\$36.85	\$1,565.15
15425	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$1,602.00	2.30%	\$36.85	\$1,565.15
15426	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$146.85	2.30%	\$3.38	\$143.47
15427	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$146.85	2.30%	\$3.38	\$143.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15428	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-24PT0-C1S	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
15429	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-36AT0-C1S	Software as a Service (SaaS)	\$1,521.90	2.30%	\$35.00	\$1,486.90
15430	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-36AT0-C2S	Software as a Service (SaaS)	\$1,521.90	2.30%	\$35.00	\$1,486.90
15431	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-36MT0-C1S	Software as a Service (SaaS)	\$140.18	2.30%	\$3.22	\$136.96
15432	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-36MT0-C2S	Software as a Service (SaaS)	\$140.18	2.30%	\$3.22	\$136.96
15433	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUAAS-36PT0-C1S	Software as a Service (SaaS)	\$4,325.40	2.30%	\$99.48	\$4,225.92
15434	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSSL-12PT0-C1S	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04
15435	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSSL-24PT0-C1S	Software as a Service (SaaS)	\$5,040.00	2.30%	\$115.92	\$4,924.08
15436	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-CUCRNUSSL-36PT0-C1S	Software as a Service (SaaS)	\$6,804.00	2.30%	\$156.49	\$6,647.51
15437	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Universal License Deployment Service - Basic Package - One Time Charge - One Time	VMware Horizon Universal License Deployment Service - Basic Package	HAH-DEBAS-1TCT0-A1S	Software as a Service (SaaS)	\$1,860.00	2.30%	\$42.78	\$1,817.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15438	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Universal License Deployment Service Basic Package - One Time Charge - One Time	VMware Horizon Universal License Deployment Service - Basic Package	HAH-DEBAS-1TCT0-C1S	Software as a Service (SaaS)	\$1,860.00	2.30%	\$42.78	\$1,817.22
15439	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	Academic VMware Horizon On Prem Deployment Service Add-on - Advanced Package - One Time		HAH-DEPAD-ADV-1TCT0-A1S	Software as a Service (SaaS)	\$8,250.00	2.30%	\$189.75	\$8,060.25
15440	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	VMware Horizon On Prem Deployment Service Add-on - Advanced Package - One Time		HAH-DEPAD-ADV-1TCT0-C1S	Software as a Service (SaaS)	\$8,250.00	2.30%	\$189.75	\$8,060.25
15441	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	Academic VMware Horizon On Prem Deployment Advanced - One Time		HAH-DEP-ADV-1TCT0-A1S	Software as a Service (SaaS)	\$28,990.00	2.30%	\$666.77	\$28,323.23
15442	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	VMware Horizon On Prem Deployment Advanced - One Time		HAH-DEP-ADV-1TCT0-C1S	Software as a Service (SaaS)	\$28,990.00	2.30%	\$666.77	\$28,323.23
15443	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Universal License Deployment Service - Premium Package - One Time Charge - One Time	VMware Horizon Universal License Deployment Service - Premium Package	HAH-DEPAS-1TCT0-A1S	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
15444	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Universal License Deployment Service Premium Package - One Time Charge - One Time	VMware Horizon Universal License Deployment Service - Premium Package	HAH-DEPAS-1TCT0-C1S	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
15445	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	Academic VMware Horizon On Prem Deployment Professional - One Time		HAH-DEP-PROF-1TCT0-A1S	Software as a Service (SaaS)	\$37,910.00	2.30%	\$871.93	\$37,038.07
15446	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	VMware Horizon On Prem Deployment Professional - One Time		HAH-DEP-PROF-1TCT0-C1S	Software as a Service (SaaS)	\$37,910.00	2.30%	\$871.93	\$37,038.07
15447	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment Service - Professional Package - One Time Charge	VMware Horizon Cloud Deployment Service - Professional Package	HAH-DEPRO-1TCT0-A1S	Software as a Service (SaaS)	\$19,850.00	2.30%	\$456.55	\$19,393.45
15448	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment Service - Professional Package - One Time Charge	VMware Horizon Cloud Deployment Service - Professional Package	HAH-DEPRO-1TCT0-C1S	Software as a Service (SaaS)	\$19,850.00	2.30%	\$456.55	\$19,393.45
15449	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deploy and Consume Cloud Management - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker). Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCCM-1TCT0-A1S	Software as a Service (SaaS)	\$19,900.00	2.30%	\$457.70	\$19,442.30
15450	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deploy and Consume - Cloud Management - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker). Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCCM-1TCT0-C1S	Software as a Service (SaaS)	\$19,900.00	2.30%	\$457.70	\$19,442.30
15451	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deploy and Consume Deployment or Hybrid Expansion - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker) as well as deployment of Horizon Cloud on Azure. Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCDEP-1TCT0-A1S	Software as a Service (SaaS)	\$32,800.00	2.30%	\$754.40	\$32,045.60
15452	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deploy and Consume - Deployment or Hybrid Expansion - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker) as well as deployment of Horizon Cloud on Azure. Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCDEP-1TCT0-C1S	Software as a Service (SaaS)	\$32,800.00	2.30%	\$754.40	\$32,045.60
15453	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deploy and Consume [Deployment + Access] or [Hybrid Expansion + Access] - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker), deployment or configuration of Workspace ONE Access, deployment of Horizon Cloud on Azure. Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCDEPA-1TCT0-A1S	Software as a Service (SaaS)	\$41,500.00	2.30%	\$954.50	\$40,545.50
15454	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deploy and Consume - [Deployment + Access] or [Hybrid Expansion + Access] - One Time	Includes software installation and configuration, project management, and rollout assistance for key Horizon Cloud Services (Cloud Connector Virtual Appliance, Cloud Management Services, Image Management Services, and Universal Broker), deployment or configuration of Workspace ONE Access, deployment of Horizon Cloud on Azure. Scope limited to 1 Horizon Pod. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	HAH-DNCDEPA-1TCT0-C1S	Software as a Service (SaaS)	\$41,500.00	2.30%	\$954.50	\$40,545.50
15455	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks	HAH-INFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
15456	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 5 days for 4 weeks	HAH-INFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$50,744.55	2.30%	\$1,167.12	\$49,577.43
15457	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks	HAH-INFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15458	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 4 days for 4 weeks	HAH-INFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$40,595.64	2.30%	\$933.70	\$39,661.94
15459	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks	HAH-INONE-1TCT0-A1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
15460	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 1 day for 4 weeks	HAH-INONE-1TCT0-C1S	Software as a Service (SaaS)	\$10,148.91	2.30%	\$233.42	\$9,915.49
15461	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks	HAH-INTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
15462	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 3 days for 4 weeks	HAH-INTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$30,446.73	2.30%	\$700.27	\$29,746.46
15463	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks	HAH-INTWO-1TCT0-A1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
15464	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (in-region) - 2 days for 4 weeks	HAH-INTWO-1TCT0-C1S	Software as a Service (SaaS)	\$20,297.82	2.30%	\$466.85	\$19,830.97
15465	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks	HAH-OFFIVE-1TCT0-A1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
15466	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 5 days for 4 weeks	HAH-OFFIVE-1TCT0-C1S	Software as a Service (SaaS)	\$29,741.00	2.30%	\$684.04	\$29,056.96
15467	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks	HAH-OFFOUR-1TCT0-A1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
15468	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 4 days for 4 weeks	HAH-OFFOUR-1TCT0-C1S	Software as a Service (SaaS)	\$23,793.00	2.30%	\$547.24	\$23,245.76
15469	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks	HAH-OFOONE-1TCT0-A1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
15470	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 1 day for 4 weeks	HAH-OFOONE-1TCT0-C1S	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
15471	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks	HAH-OFTHREE-1TCT0-A1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
15472	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 3 days for 4 weeks	HAH-OFTHREE-1TCT0-C1S	Software as a Service (SaaS)	\$17,845.00	2.30%	\$410.44	\$17,434.57
15473	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	Academic VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks	HAH-OFTWO-1TCT0-A1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
15474	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	DAAS-SERVICE	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks - One Time	VMware Horizon Cloud Deployment - PS Remote Delivery Specialist (off-shore) - 2 days for 4 weeks	HAH-OFTWO-1TCT0-C1S	Software as a Service (SaaS)	\$11,896.00	2.30%	\$273.61	\$11,622.39
15475	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15476	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon/ Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
15477	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$194.40	2.30%	\$4.47	\$189.93
15478	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15479	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$186.62	2.30%	\$4.29	\$182.33
15480	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
15481	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
15482	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$373.25	2.30%	\$8.58	\$364.67
15483	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$178.85	2.30%	\$4.11	\$174.74
15484	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$178.85	2.30%	\$4.11	\$174.74
15485	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
15486	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$16.20	2.30%	\$0.37	\$15.83
15487	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$536.54	2.30%	\$12.34	\$524.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15488	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$194.40	2.30%	\$4.47	\$189.93
15489	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$373.25	2.30%	\$8.58	\$364.67
15490	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADCUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$536.54	2.30%	\$12.34	\$524.20
15491	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15492	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
15493	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
15494	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$115.20	2.30%	\$2.65	\$112.55
15495	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$115.20	2.30%	\$2.65	\$112.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15496	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
15497	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
15498	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$230.40	2.30%	\$5.30	\$225.10
15499	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$110.40	2.30%	\$2.54	\$107.86
15500	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$110.40	2.30%	\$2.54	\$107.86
15501	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
15502	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$10.00	2.30%	\$0.23	\$9.77
15503	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
15504	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - Production Support - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15505	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$230.40	2.30%	\$5.30	\$225.10
15506	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDADNUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
15507	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$97.20	2.30%	\$2.24	\$94.96
15508	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
15509	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$972.00	2.30%	\$22.36	\$949.64
15510	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$933.12	2.30%	\$21.46	\$911.66
15511	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$933.12	2.30%	\$21.46	\$911.66
15512	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15513	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
15514	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$1,866.24	2.30%	\$42.92	\$1,823.32
15515	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$894.24	2.30%	\$20.57	\$873.67
15516	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$894.24	2.30%	\$20.57	\$873.67
15517	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
15518	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
15519	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$2,682.72	2.30%	\$61.70	\$2,621.02
15520	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - Production Support - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDRCRUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$972.00	2.30%	\$22.36	\$949.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15521	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUTLSS-24PT0-C1S	Software as a Service (SaaS)	\$1,866.24	2.30%	\$42.92	\$1,823.32
15522	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRCUTLSS-36PT0-C1S	Software as a Service (SaaS)	\$2,682.72	2.30%	\$61.70	\$2,621.02
15523	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15524	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
15525	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
15526	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
15527	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
15528	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15529	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
15530	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$1,152.00	2.30%	\$26.50	\$1,125.50
15531	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$552.00	2.30%	\$12.70	\$539.30
15532	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$552.00	2.30%	\$12.70	\$539.30
15533	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
15534	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
15535	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$1,656.00	2.30%	\$38.09	\$1,617.91
15536	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - Production Support - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNUTLSS-12PT0-C1S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15537	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNLTLSS-24PT0-C1S	Software as a Service (SaaS)	\$1,152.00	2.30%	\$26.50	\$1,125.50
15538	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Remote DX (Term) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - Production Support - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up Remote DX (Term) for On-Premises deployment. Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-RDCRNLTLSS-36PT0-C1S	Software as a Service (SaaS)	\$1,656.00	2.30%	\$38.09	\$1,617.91
15539	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	Academic VMware Horizon Validate and Activate - One Time	Build / Validate a Horizon Value Realization Roadmap and Activate the first user groups on Horizon. Service includes architect-led roadmap workshops, joint Horizon Deployment and end-user adoption assistance.	HAH-RMACT-1TCT0-A1S	Software as a Service (SaaS)	\$84,991.00	2.30%	\$1,954.79	\$83,036.21
15540	HORIZON ON PREM	HORIZON STD	DAAS-SERVICE	VMware Horizon Validate and Activate - One Time	Build / Validate a Horizon Value Realization Roadmap and Activate the first user groups on Horizon. Service includes architect-led roadmap workshops, joint Horizon Deployment and end-user adoption assistance.	HAH-RMACT-1TCT0-C1S	Software as a Service (SaaS)	\$84,991.00	2.30%	\$1,954.79	\$83,036.21
15541	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$23.33	2.30%	\$0.54	\$22.79
15542	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15543	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$233.30	2.30%	\$5.37	\$227.93
15544	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$223.97	2.30%	\$5.15	\$218.82
15545	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$223.97	2.30%	\$5.15	\$218.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15546	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-24MT0-C1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15547	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-24MT0-C2S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15548	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-24PT0-C1S	Software as a Service (SaaS)	\$447.94	2.30%	\$10.30	\$437.64
15549	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-36AT0-C1S	Software as a Service (SaaS)	\$214.64	2.30%	\$4.94	\$209.70
15550	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-36AT0-C2S	Software as a Service (SaaS)	\$214.64	2.30%	\$4.94	\$209.70
15551	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-36MT0-C1S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15552	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-36MT0-C2S	Software as a Service (SaaS)	\$19.44	2.30%	\$0.45	\$18.99
15553	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADCUSAAAS-36PT0-C1S	Software as a Service (SaaS)	\$643.91	2.30%	\$14.81	\$629.10
15554	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up Scoutbees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAAS-01MT0-C2S	Software as a Service (SaaS)	\$14.40	2.30%	\$0.33	\$14.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15555	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15556	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
15557	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
15558	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$138.24	2.30%	\$3.18	\$135.06
15559	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15560	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15561	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$276.48	2.30%	\$6.36	\$270.12
15562	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/ HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$132.48	2.30%	\$3.05	\$129.43
15563	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to HZ/HZ Apps (Perpetual) or HZ Universal/HZ Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$132.48	2.30%	\$3.05	\$129.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15564	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15565	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$12.00	2.30%	\$0.28	\$11.72
15566	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBADNUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$397.44	2.30%	\$9.14	\$388.30
15567	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-01MT0-C2S	Software as a Service (SaaS)	\$116.65	2.30%	\$2.68	\$113.97
15568	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97
15569	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$1,166.50	2.30%	\$26.83	\$1,139.67
15570	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$1,119.84	2.30%	\$25.76	\$1,094.08
15571	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$1,119.84	2.30%	\$25.76	\$1,094.08
15572	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15573	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97
15574	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$2,239.68	2.30%	\$51.51	\$2,188.17
15575	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$1,073.18	2.30%	\$24.68	\$1,048.50
15576	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$1,073.18	2.30%	\$24.68	\$1,048.50
15577	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-36MT0-C1S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97
15578	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-36MT0-C2S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97
15579	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRCUSAAS-36PT0-C1S	Software as a Service (SaaS)	\$3,219.54	2.30%	\$74.05	\$3,145.49
15580	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 01 Month Payment	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNAAS-01MT0-C2S	Software as a Service (SaaS)	\$72.00	2.30%	\$1.66	\$70.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15581	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-12MT0-C2S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15582	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-12PT0-C1S	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
15583	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-24AT0-C1S	Software as a Service (SaaS)	\$691.20	2.30%	\$15.90	\$675.30
15584	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-24AT0-C2S	Software as a Service (SaaS)	\$691.20	2.30%	\$15.90	\$675.30
15585	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-24MT0-C1S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15586	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-24MT0-C2S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15587	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-24PT0-C1S	Software as a Service (SaaS)	\$1,382.40	2.30%	\$31.80	\$1,350.60
15588	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or Hz/ Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-36AT0-C1S	Software as a Service (SaaS)	\$662.40	2.30%	\$15.24	\$647.16
15589	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Hz/Hz Apps (Perpetual) or Hz Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAS-36AT0-C2S	Software as a Service (SaaS)	\$662.40	2.30%	\$15.24	\$647.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15590	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAAS-36MT0-C1S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15591	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to HZ/Hz Apps (Perpetual) or HZ Universal/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAAS-36MT0-C2S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
15592	HORIZON CLOUD	HORIZON ADVANCED MONITORING	DAAS-SERVICE	VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS) Add-on to Horizon/ Horizon Apps (Term/Perpetual) or HZ/Hz Apps Subscription (SaaS) - SaaS Production Support - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up ScoutBees (SaaS). Requires - (1) VMware Horizon/ Horizon Apps Subscription SaaS, Term or Perpetual licenses. (2) VMware Advanced Monitoring by Control Up licenses. (3) Qty should match VMware Advanced Monitoring by Control Up licenses qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	HAH-SBCRNUSAAAS-36PT0-C1S	Software as a Service (SaaS)	\$1,987.20	2.30%	\$45.71	\$1,941.49
15593	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-36AT0-A1S	Software as a Service (SaaS)	\$1,059.84	2.30%	\$24.38	\$1,035.46
15594	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-36AT0-C1S	Software as a Service (SaaS)	\$1,104.00	2.30%	\$25.39	\$1,078.61
15595	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-36MT0-A1S	Software as a Service (SaaS)	\$88.32	2.30%	\$2.03	\$86.29
15596	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-36MT0-C1S	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
15597	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-48AT0-A1S	Software as a Service (SaaS)	\$1,013.76	2.30%	\$23.32	\$990.44
15598	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-48AT0-C1S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
15599	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-48MT0-A1S	Software as a Service (SaaS)	\$84.48	2.30%	\$1.94	\$82.54
15600	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-48MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
15601	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-60AT0-A1S	Software as a Service (SaaS)	\$1,013.76	2.30%	\$23.32	\$990.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15602	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-60ATO-C1S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
15603	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-60MT0-A1S	Software as a Service (SaaS)	\$84.48	2.30%	\$1.94	\$82.54
15604	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAA-60MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
15605	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-36ATO-A1S	Software as a Service (SaaS)	\$2,119.68	2.30%	\$48.75	\$2,070.93
15606	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-36ATO-C1S	Software as a Service (SaaS)	\$2,208.00	2.30%	\$50.78	\$2,157.22
15607	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-36MT0-A1S	Software as a Service (SaaS)	\$176.64	2.30%	\$4.06	\$172.58
15608	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-36MT0-C1S	Software as a Service (SaaS)	\$184.00	2.30%	\$4.23	\$179.77
15609	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-48ATO-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15610	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-48ATO-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
15611	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-48MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
15612	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-48MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
15613	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-60ATO-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15614	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-60ATO-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15615	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-60MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
15616	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAB-60MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
15617	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-12PT0-A1S	Software as a Service (SaaS)	\$963.07	2.30%	\$22.15	\$940.92
15618	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-12PT0-C1S	Software as a Service (SaaS)	\$1,003.20	2.30%	\$23.07	\$980.13
15619	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-24AT0-C1S	Software as a Service (SaaS)	\$963.07	2.30%	\$22.15	\$940.92
15620	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-24MT0-A1S	Software as a Service (SaaS)	\$80.26	2.30%	\$1.85	\$78.41
15621	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-24MT0-C1S	Software as a Service (SaaS)	\$83.60	2.30%	\$1.92	\$81.68
15622	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-24PT0-A1S	Software as a Service (SaaS)	\$1,849.10	2.30%	\$42.53	\$1,806.57
15623	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-24PT0-C1S	Software as a Service (SaaS)	\$1,926.14	2.30%	\$44.30	\$1,881.84
15624	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-36AT0-C1S	Software as a Service (SaaS)	\$922.94	2.30%	\$21.23	\$901.71
15625	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-36MT0-A1S	Software as a Service (SaaS)	\$80.26	2.30%	\$1.85	\$78.41
15626	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-36MT0-C1S	Software as a Service (SaaS)	\$83.60	2.30%	\$1.92	\$81.68
15627	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-36PT0-A1S	Software as a Service (SaaS)	\$2,658.08	2.30%	\$61.14	\$2,596.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15628	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-36PT0-C1S	Software as a Service (SaaS)	\$2,768.83	2.30%	\$63.68	\$2,705.15
15629	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-48AT0-C1S	Software as a Service (SaaS)	\$882.82	2.30%	\$20.30	\$862.52
15630	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-48MT0-A1S	Software as a Service (SaaS)	\$80.26	2.30%	\$1.85	\$78.41
15631	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-48MT0-C1S	Software as a Service (SaaS)	\$83.60	2.30%	\$1.92	\$81.68
15632	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-48PT0-A1S	Software as a Service (SaaS)	\$3,390.01	2.30%	\$77.97	\$3,312.04
15633	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-48PT0-C1S	Software as a Service (SaaS)	\$3,531.26	2.30%	\$81.22	\$3,450.04
15634	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-60AT0-C1S	Software as a Service (SaaS)	\$882.82	2.30%	\$20.30	\$862.52
15635	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-60MT0-A1S	Software as a Service (SaaS)	\$80.26	2.30%	\$1.85	\$78.41
15636	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-60MT0-C1S	Software as a Service (SaaS)	\$83.60	2.30%	\$1.92	\$81.68
15637	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-60PT0-A1S	Software as a Service (SaaS)	\$4,237.52	2.30%	\$97.46	\$4,140.06
15638	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUAS-60PT0-C1S	Software as a Service (SaaS)	\$4,414.08	2.30%	\$101.52	\$4,312.56
15639	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-12PT0-A1S	Software as a Service (SaaS)	\$1,706.50	2.30%	\$39.25	\$1,667.25
15640	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-12PT0-C1S	Software as a Service (SaaS)	\$1,777.60	2.30%	\$40.88	\$1,736.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15641	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-24AT0-C1S	Software as a Service (SaaS)	\$1,706.50	2.30%	\$39.25	\$1,667.25
15642	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-24MT0-A1S	Software as a Service (SaaS)	\$136.52	2.30%	\$3.14	\$133.38
15643	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-24MT0-C1S	Software as a Service (SaaS)	\$142.21	2.30%	\$3.27	\$138.94
15644	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-24PT0-A1S	Software as a Service (SaaS)	\$3,276.47	2.30%	\$75.36	\$3,201.11
15645	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-24PT0-C1S	Software as a Service (SaaS)	\$3,412.99	2.30%	\$78.50	\$3,334.49
15646	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Months Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-36AT0-C1S	Software as a Service (SaaS)	\$1,635.39	2.30%	\$37.61	\$1,597.78
15647	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-36MT0-A1S	Software as a Service (SaaS)	\$130.83	2.30%	\$3.01	\$127.82
15648	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-36MT0-C1S	Software as a Service (SaaS)	\$136.28	2.30%	\$3.13	\$133.15
15649	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-36PT0-A1S	Software as a Service (SaaS)	\$4,709.93	2.30%	\$108.33	\$4,601.60
15650	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-36PT0-C1S	Software as a Service (SaaS)	\$4,906.18	2.30%	\$112.84	\$4,793.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15651	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-48AT0-C1S	Software as a Service (SaaS)	\$1,564.29	2.30%	\$35.98	\$1,528.31
15652	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-48MT0-A1S	Software as a Service (SaaS)	\$125.14	2.30%	\$2.88	\$122.26
15653	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-48MT0-C1S	Software as a Service (SaaS)	\$130.36	2.30%	\$3.00	\$127.36
15654	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-48PT0-A1S	Software as a Service (SaaS)	\$6,006.87	2.30%	\$138.16	\$5,868.71
15655	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-48PT0-C1S	Software as a Service (SaaS)	\$6,257.15	2.30%	\$143.91	\$6,113.24
15656	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Months Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-60AT0-C1S	Software as a Service (SaaS)	\$1,564.29	2.30%	\$35.98	\$1,528.31
15657	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-60MT0-A1S	Software as a Service (SaaS)	\$125.14	2.30%	\$2.88	\$122.26
15658	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-60MT0-C1S	Software as a Service (SaaS)	\$130.36	2.30%	\$3.00	\$127.36
15659	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-60PT0-A1S	Software as a Service (SaaS)	\$7,508.58	2.30%	\$172.70	\$7,335.88
15660	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUB-60PT0-C1S	Software as a Service (SaaS)	\$7,821.44	2.30%	\$179.89	\$7,641.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15661	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBL-12PT0-F15	Software as a Service (SaaS)	\$2,310.00	2.30%	\$53.13	\$2,256.87
15662	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBL-24PT0-F15	Software as a Service (SaaS)	\$4,620.00	2.30%	\$106.26	\$4,513.74
15663	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBL-36PT0-F15	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
15664	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBL-48PT0-F15	Software as a Service (SaaS)	\$8,316.00	2.30%	\$191.27	\$8,124.73
15665	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBL-60PT0-F15	Software as a Service (SaaS)	\$10,395.00	2.30%	\$239.09	\$10,155.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15666	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBP-12PT0-F1S	Software as a Service (SaaS)	\$2,310.00	2.30%	\$53.13	\$2,256.87
15667	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBP-24PT0-F1S	Software as a Service (SaaS)	\$4,620.00	2.30%	\$106.26	\$4,513.74
15668	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBP-36PT0-F1S	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
15669	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBP-48PT0-F1S	Software as a Service (SaaS)	\$8,316.00	2.30%	\$191.27	\$8,124.73
15670	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUBP-60PT0-F1S	Software as a Service (SaaS)	\$10,395.00	2.30%	\$239.09	\$10,155.92
15671	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUC-24AT0-A1S	Software as a Service (SaaS)	\$712.03	2.30%	\$16.38	\$695.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15685	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUC-60MT0-A1S	Software as a Service (SaaS)	\$54.39	2.30%	\$1.25	\$53.14
15686	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUC-60MT0-C1S	Software as a Service (SaaS)	\$56.66	2.30%	\$1.30	\$55.36
15687	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-36AT0-A1S	Software as a Service (SaaS)	\$2,119.68	2.30%	\$48.75	\$2,070.93
15688	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-36AT0-C1S	Software as a Service (SaaS)	\$2,208.00	2.30%	\$50.78	\$2,157.22
15689	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-36MT0-A1S	Software as a Service (SaaS)	\$176.64	2.30%	\$4.06	\$172.58
15690	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-36MT0-C1S	Software as a Service (SaaS)	\$184.00	2.30%	\$4.23	\$179.77
15691	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-48AT0-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15692	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-48AT0-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
15693	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-48MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
15694	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-48MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
15695	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-60AT0-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15696	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-60AT0-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
15697	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-60MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15698	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEB-60MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
15699	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUED-12PT0-F1S	Software as a Service (SaaS)	\$1,984.00	2.30%	\$45.63	\$1,938.37
15700	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUED-24PT0-F1S	Software as a Service (SaaS)	\$3,968.00	2.30%	\$91.26	\$3,876.74
15701	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUED-36PT0-F1S	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
15702	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUED-48PT0-F1S	Software as a Service (SaaS)	\$7,142.40	2.30%	\$164.28	\$6,978.12
15703	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUED-60PT0-F1S	Software as a Service (SaaS)	\$8,928.00	2.30%	\$205.34	\$8,722.66
15704	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUEL-12PT0-F1S	Software as a Service (SaaS)	\$1,984.00	2.30%	\$45.63	\$1,938.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15705	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUEL-24PT0-F1S	Software as a Service (SaaS)	\$3,968.00	2.30%	\$91.26	\$3,876.74
15706	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUEL-36PT0-F1S	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
15707	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUEL-48PT0-F1S	Software as a Service (SaaS)	\$7,142.40	2.30%	\$164.28	\$6,978.12
15708	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUEL-60PT0-F1S	Software as a Service (SaaS)	\$8,928.00	2.30%	\$205.34	\$8,722.66
15709	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-24ATO-A1S	Software as a Service (SaaS)	\$1,465.21	2.30%	\$33.70	\$1,431.51
15710	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-24ATO-C1S	Software as a Service (SaaS)	\$1,526.26	2.30%	\$35.10	\$1,491.16
15711	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-24MT0-A1S	Software as a Service (SaaS)	\$134.31	2.30%	\$3.09	\$131.22
15712	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-24MT0-C1S	Software as a Service (SaaS)	\$139.91	2.30%	\$3.22	\$136.69
15713	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-36ATO-A1S	Software as a Service (SaaS)	\$1,392.54	2.30%	\$32.03	\$1,360.51
15714	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-36ATO-C1S	Software as a Service (SaaS)	\$1,450.56	2.30%	\$33.36	\$1,417.20
15715	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUEP-36MT0-A1S	Software as a Service (SaaS)	\$128.24	2.30%	\$2.95	\$125.29

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15732	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSA-48MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
15733	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSA-60AT0-A1S	Software as a Service (SaaS)	\$1,013.76	2.30%	\$23.32	\$990.44
15734	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSA-60AT0-C1S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
15735	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSA-60MT0-A1S	Software as a Service (SaaS)	\$84.48	2.30%	\$1.94	\$82.54
15736	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSA-60MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
15737	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-36AT0-A1S	Software as a Service (SaaS)	\$2,119.68	2.30%	\$48.75	\$2,070.93
15738	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-36AT0-C1S	Software as a Service (SaaS)	\$2,208.00	2.30%	\$50.78	\$2,157.22
15739	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-36MT0-A1S	Software as a Service (SaaS)	\$176.64	2.30%	\$4.06	\$172.58
15740	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-36MT0-C1S	Software as a Service (SaaS)	\$184.00	2.30%	\$4.23	\$179.77
15741	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-48AT0-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15742	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-48AT0-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
15743	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-48MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
15744	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-48MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15745	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-60ATO-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
15746	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-60ATO-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
15747	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-60MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
15748	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSB-60MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
15749	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSD-12PT0-F1S	Software as a Service (SaaS)	\$862.00	2.30%	\$19.83	\$842.17
15750	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSD-24PT0-F1S	Software as a Service (SaaS)	\$1,724.00	2.30%	\$39.65	\$1,684.35
15751	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSD-36PT0-F1S	Software as a Service (SaaS)	\$2,327.40	2.30%	\$53.53	\$2,273.87
15752	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSD-48PT0-F1S	Software as a Service (SaaS)	\$3,103.20	2.30%	\$71.37	\$3,031.83
15753	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSD-60PT0-F1S	Software as a Service (SaaS)	\$3,879.00	2.30%	\$89.22	\$3,789.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15754	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSL-12PT0-F1S	Software as a Service (SaaS)	\$862.00	2.30%	\$19.83	\$842.17
15755	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSL-24PT0-F1S	Software as a Service (SaaS)	\$1,724.00	2.30%	\$39.65	\$1,684.35
15756	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSL-36PT0-F1S	Software as a Service (SaaS)	\$2,327.40	2.30%	\$53.53	\$2,273.87
15757	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSL-48PT0-F1S	Software as a Service (SaaS)	\$3,103.20	2.30%	\$71.37	\$3,031.83
15758	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUSL-60PT0-F1S	Software as a Service (SaaS)	\$3,879.00	2.30%	\$89.22	\$3,789.78
15759	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-24AT0-A1S	Software as a Service (SaaS)	\$637.09	2.30%	\$14.65	\$622.44
15760	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-24AT0-C1S	Software as a Service (SaaS)	\$663.64	2.30%	\$15.26	\$648.38
15761	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-24MT0-A1S	Software as a Service (SaaS)	\$58.40	2.30%	\$1.34	\$57.06
15762	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-24MT0-C1S	Software as a Service (SaaS)	\$60.83	2.30%	\$1.40	\$59.43
15763	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-36AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15764	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-36AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
15765	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-36MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
15766	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-36MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75
15767	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-48AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56
15768	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-48AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
15769	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-48MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
15770	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-48MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75
15771	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-60AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56
15772	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-60AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
15773	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-60MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
15774	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADCUSP-60MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75
15775	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVL-12PT0-F1S	Software as a Service (SaaS)	\$2,084.00	2.30%	\$47.93	\$2,036.07
15776	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVL-24PT0-F1S	Software as a Service (SaaS)	\$4,168.00	2.30%	\$95.86	\$4,072.14
15777	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVL-36PT0-F1S	Software as a Service (SaaS)	\$5,626.80	2.30%	\$129.42	\$5,497.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15778	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVL-48PT0-F1S	Software as a Service (SaaS)	\$7,502.40	2.30%	\$172.56	\$7,329.84
15779	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVL-60PT0-F1S	Software as a Service (SaaS)	\$9,378.00	2.30%	\$215.69	\$9,162.31
15780	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVP-12PT0-F1S	Software as a Service (SaaS)	\$2,084.00	2.30%	\$47.93	\$2,036.07
15781	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVP-24PT0-F1S	Software as a Service (SaaS)	\$4,168.00	2.30%	\$95.86	\$4,072.14
15782	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVP-36PT0-F1S	Software as a Service (SaaS)	\$5,626.80	2.30%	\$129.42	\$5,497.38
15783	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVP-48PT0-F1S	Software as a Service (SaaS)	\$7,502.40	2.30%	\$172.56	\$7,329.84
15784	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADCUVVP-60PT0-F1S	Software as a Service (SaaS)	\$9,378.00	2.30%	\$215.69	\$9,162.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15785	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-36AT0-A1S	Software as a Service (SaaS)	\$646.50	2.30%	\$14.87	\$631.63
15786	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-36AT0-C1S	Software as a Service (SaaS)	\$673.44	2.30%	\$15.49	\$657.95
15787	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-36MT0-A1S	Software as a Service (SaaS)	\$53.88	2.30%	\$1.24	\$52.64
15788	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-36MT0-C1S	Software as a Service (SaaS)	\$56.12	2.30%	\$1.29	\$54.83
15789	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-48AT0-A1S	Software as a Service (SaaS)	\$618.39	2.30%	\$14.22	\$604.17
15790	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-48AT0-C1S	Software as a Service (SaaS)	\$644.16	2.30%	\$14.82	\$629.34
15791	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-48MT0-A1S	Software as a Service (SaaS)	\$51.53	2.30%	\$1.19	\$50.34
15792	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-48MT0-C1S	Software as a Service (SaaS)	\$53.68	2.30%	\$1.23	\$52.45
15793	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-60AT0-A1S	Software as a Service (SaaS)	\$618.39	2.30%	\$14.22	\$604.17
15794	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-60AT0-C1S	Software as a Service (SaaS)	\$644.16	2.30%	\$14.82	\$629.34
15795	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-60MT0-A1S	Software as a Service (SaaS)	\$51.53	2.30%	\$1.19	\$50.34
15796	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAA-60MT0-C1S	Software as a Service (SaaS)	\$53.68	2.30%	\$1.23	\$52.45
15797	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-36AT0-A1S	Software as a Service (SaaS)	\$1,303.60	2.30%	\$29.98	\$1,273.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15798	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-36ATO-C1S	Software as a Service (SaaS)	\$1,357.92	2.30%	\$31.23	\$1,326.69
15799	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-36MT0-A1S	Software as a Service (SaaS)	\$108.63	2.30%	\$2.50	\$106.13
15800	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-36MT0-C1S	Software as a Service (SaaS)	\$113.16	2.30%	\$2.60	\$110.56
15801	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-48ATO-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15802	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-48ATO-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15803	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-48MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15804	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-48MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15805	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-60ATO-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15806	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-60ATO-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15807	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-60MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15808	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAB-60MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15809	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-12PT0-A1S	Software as a Service (SaaS)	\$592.13	2.30%	\$13.62	\$578.51
15810	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-12PT0-C1S	Software as a Service (SaaS)	\$616.80	2.30%	\$14.19	\$602.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15824	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-48PT0-A1S	Software as a Service (SaaS)	\$2,084.29	2.30%	\$47.94	\$2,036.35
15825	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-48PT0-C1S	Software as a Service (SaaS)	\$2,171.14	2.30%	\$49.94	\$2,121.20
15826	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-60AT0-C1S	Software as a Service (SaaS)	\$542.78	2.30%	\$12.48	\$530.30
15827	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-60MT0-A1S	Software as a Service (SaaS)	\$49.34	2.30%	\$1.13	\$48.21
15828	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-60MT0-C1S	Software as a Service (SaaS)	\$51.40	2.30%	\$1.18	\$50.22
15829	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-60PT0-A1S	Software as a Service (SaaS)	\$2,605.36	2.30%	\$59.92	\$2,545.44
15830	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUAS-60PT0-C1S	Software as a Service (SaaS)	\$2,713.92	2.30%	\$62.42	\$2,651.50
15831	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-12PT0-A1S	Software as a Service (SaaS)	\$1,038.34	2.30%	\$23.88	\$1,014.46
15832	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-12PT0-C1S	Software as a Service (SaaS)	\$1,081.60	2.30%	\$24.88	\$1,056.72
15833	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-24AT0-C1S	Software as a Service (SaaS)	\$1,038.34	2.30%	\$23.88	\$1,014.46
15834	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-24MT0-A1S	Software as a Service (SaaS)	\$83.07	2.30%	\$1.91	\$81.16
15835	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-24MT0-C1S	Software as a Service (SaaS)	\$86.53	2.30%	\$1.99	\$84.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15836	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-24PT0-A1S	Software as a Service (SaaS)	\$1,993.61	2.30%	\$45.85	\$1,947.76
15837	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-24PT0-C1S	Software as a Service (SaaS)	\$2,076.67	2.30%	\$47.76	\$2,028.91
15838	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-36AT0-C1S	Software as a Service (SaaS)	\$995.07	2.30%	\$22.89	\$972.18
15839	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-36MT0-A1S	Software as a Service (SaaS)	\$79.61	2.30%	\$1.83	\$77.78
15840	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-36MT0-C1S	Software as a Service (SaaS)	\$82.92	2.30%	\$1.91	\$81.01
15841	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-36PT0-A1S	Software as a Service (SaaS)	\$2,865.81	2.30%	\$65.91	\$2,799.90
15842	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-36PT0-C1S	Software as a Service (SaaS)	\$2,985.22	2.30%	\$68.66	\$2,916.56
15843	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-48AT0-C1S	Software as a Service (SaaS)	\$951.81	2.30%	\$21.89	\$929.92
15844	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-48MT0-A1S	Software as a Service (SaaS)	\$76.14	2.30%	\$1.75	\$74.39
15845	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-48MT0-C1S	Software as a Service (SaaS)	\$79.32	2.30%	\$1.82	\$77.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15846	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-48PT0-A1S	Software as a Service (SaaS)	\$3,654.94	2.30%	\$84.06	\$3,570.88
15847	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-48PT0-C1S	Software as a Service (SaaS)	\$3,807.23	2.30%	\$87.57	\$3,719.66
15848	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-60AT0-C1S	Software as a Service (SaaS)	\$951.81	2.30%	\$21.89	\$929.92
15849	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-60MT0-A1S	Software as a Service (SaaS)	\$76.14	2.30%	\$1.75	\$74.39
15850	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-60MT0-C1S	Software as a Service (SaaS)	\$79.32	2.30%	\$1.82	\$77.50
15851	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-60PT0-A1S	Software as a Service (SaaS)	\$4,568.68	2.30%	\$105.08	\$4,463.60
15852	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUB-60PT0-C1S	Software as a Service (SaaS)	\$4,759.04	2.30%	\$109.46	\$4,649.58
15853	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUB-12PT0-F1S	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15854	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBL-24PT0-F1S	Software as a Service (SaaS)	\$2,850.00	2.30%	\$65.55	\$2,784.45
15855	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBL-36PT0-F1S	Software as a Service (SaaS)	\$3,847.50	2.30%	\$88.49	\$3,759.01
15856	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBL-48PT0-F1S	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
15857	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBL-60PT0-F1S	Software as a Service (SaaS)	\$6,412.50	2.30%	\$147.49	\$6,265.01
15858	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on NU Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBP-12PT0-F1S	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15859	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to HZ Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on NU Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBP-24PT0-F1S	Software as a Service (SaaS)	\$2,850.00	2.30%	\$65.55	\$2,784.45
15860	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to HZ Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on NU Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBP-36PT0-F1S	Software as a Service (SaaS)	\$3,847.50	2.30%	\$88.49	\$3,759.01
15861	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to HZ Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on NU Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBP-48PT0-F1S	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
15862	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to HZ Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Add-on NU Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUBP-60PT0-F1S	Software as a Service (SaaS)	\$6,412.50	2.30%	\$147.49	\$6,265.01
15863	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUBP-36ATO-A1S	Software as a Service (SaaS)	\$1,303.60	2.30%	\$29.98	\$1,273.62
15864	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUBP-36ATO-C1S	Software as a Service (SaaS)	\$1,357.92	2.30%	\$31.23	\$1,326.69
15865	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUBP-36MT0-A1S	Software as a Service (SaaS)	\$108.63	2.30%	\$2.50	\$106.13
15866	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUBP-36MT0-C1S	Software as a Service (SaaS)	\$113.16	2.30%	\$2.60	\$110.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15867	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-48ATO-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15868	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-48ATO-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15869	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-48MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15870	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-48MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15871	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-60ATO-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15872	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-60ATO-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15873	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-60MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15874	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEB-60MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15875	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUED-12PT0-F1S	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
15876	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUED-24PT0-F1S	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
15877	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUED-36PT0-F1S	Software as a Service (SaaS)	\$3,307.50	2.30%	\$76.07	\$3,231.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15878	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUED-48PT0-F1S	Software as a Service (SaaS)	\$4,410.00	2.30%	\$101.43	\$4,308.57
15879	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUED-60PT0-F1S	Software as a Service (SaaS)	\$5,512.50	2.30%	\$126.79	\$5,385.71
15880	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUEL-12PT0-F1S	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
15881	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUEL-24PT0-F1S	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
15882	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUEL-36PT0-F1S	Software as a Service (SaaS)	\$3,307.50	2.30%	\$76.07	\$3,231.43
15883	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUEL-48PT0-F1S	Software as a Service (SaaS)	\$4,410.00	2.30%	\$101.43	\$4,308.57
15884	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUEL-60PT0-F1S	Software as a Service (SaaS)	\$5,512.50	2.30%	\$126.79	\$5,385.71
15885	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUEP-24ATO-A1S	Software as a Service (SaaS)	\$904.45	2.30%	\$20.80	\$883.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15903	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-36MT0-A1S	Software as a Service (SaaS)	\$53.88	2.30%	\$1.24	\$52.64
15904	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-36MT0-C1S	Software as a Service (SaaS)	\$56.12	2.30%	\$1.29	\$54.83
15905	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-48AT0-A1S	Software as a Service (SaaS)	\$618.39	2.30%	\$14.22	\$604.17
15906	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-48AT0-C1S	Software as a Service (SaaS)	\$644.16	2.30%	\$14.82	\$629.34
15907	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-48MT0-A1S	Software as a Service (SaaS)	\$51.53	2.30%	\$1.19	\$50.34
15908	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-48MT0-C1S	Software as a Service (SaaS)	\$53.68	2.30%	\$1.23	\$52.45
15909	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-60AT0-A1S	Software as a Service (SaaS)	\$618.39	2.30%	\$14.22	\$604.17
15910	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-60AT0-C1S	Software as a Service (SaaS)	\$644.16	2.30%	\$14.82	\$629.34
15911	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-60MT0-A1S	Software as a Service (SaaS)	\$51.53	2.30%	\$1.19	\$50.34
15912	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 10 to VMware Horizon Apps Universal Subscription (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSA-60MT0-C1S	Software as a Service (SaaS)	\$53.68	2.30%	\$1.23	\$52.45
15913	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-36AT0-A1S	Software as a Service (SaaS)	\$1,303.60	2.30%	\$29.98	\$1,273.62
15914	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (Add-On to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-36AT0-C1S	Software as a Service (SaaS)	\$1,357.92	2.30%	\$31.23	\$1,326.69
15915	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-36MT0-A1S	Software as a Service (SaaS)	\$108.63	2.30%	\$2.50	\$106.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15916	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-36MT0-C1S	Software as a Service (SaaS)	\$113.16	2.30%	\$2.60	\$110.56
15917	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-48AT0-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15918	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-48AT0-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15919	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-48MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15920	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-48MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15921	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-60AT0-A1S	Software as a Service (SaaS)	\$1,246.92	2.30%	\$28.68	\$1,218.24
15922	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-60AT0-C1S	Software as a Service (SaaS)	\$1,298.88	2.30%	\$29.87	\$1,269.01
15923	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-60MT0-A1S	Software as a Service (SaaS)	\$103.91	2.30%	\$2.39	\$101.52
15924	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPADNUSB-60MT0-C1S	Software as a Service (SaaS)	\$108.24	2.30%	\$2.49	\$105.75
15925	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVL-12PT0-F1S	Software as a Service (SaaS)	\$1,286.00	2.30%	\$29.58	\$1,256.42
15926	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVL-24PT0-F1S	Software as a Service (SaaS)	\$2,572.00	2.30%	\$59.16	\$2,512.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15927	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVL-36PT0-F1S	Software as a Service (SaaS)	\$3,472.20	2.30%	\$79.86	\$3,392.34
15928	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVL-48PT0-F1S	Software as a Service (SaaS)	\$4,629.60	2.30%	\$106.48	\$4,523.12
15929	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Add-on NU Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVL-60PT0-F1S	Software as a Service (SaaS)	\$5,787.00	2.30%	\$133.10	\$5,653.90
15930	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on NU Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVP-12PT0-F1S	Software as a Service (SaaS)	\$1,286.00	2.30%	\$29.58	\$1,256.42
15931	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on NU Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVP-24PT0-F1S	Software as a Service (SaaS)	\$2,572.00	2.30%	\$59.16	\$2,512.84
15932	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on NU Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVP-36PT0-F1S	Software as a Service (SaaS)	\$3,472.20	2.30%	\$79.86	\$3,392.34
15933	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on NU Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVP-48PT0-F1S	Software as a Service (SaaS)	\$4,629.60	2.30%	\$106.48	\$4,523.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15934	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Add-on NU Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPADNUVVP-60PT0-F1S	Software as a Service (SaaS)	\$5,787.00	2.30%	\$133.10	\$5,653.90
15935	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-36MT0-A1S	Software as a Service (SaaS)	\$93.32	2.30%	\$2.15	\$91.17
15936	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-36MT0-C1S	Software as a Service (SaaS)	\$97.21	2.30%	\$2.24	\$94.97
15937	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-48MT0-A1S	Software as a Service (SaaS)	\$89.27	2.30%	\$2.05	\$87.22
15938	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-48MT0-C1S	Software as a Service (SaaS)	\$92.99	2.30%	\$2.14	\$90.85
15939	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-60MT0-A1S	Software as a Service (SaaS)	\$89.27	2.30%	\$2.05	\$87.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15940	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPADNUW-60MT0-C1S	Software as a Service (SaaS)	\$92.99	2.30%	\$2.14	\$90.85
15941	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-36AT0-A1S	Software as a Service (SaaS)	\$5,299.20	2.30%	\$121.88	\$5,177.32
15942	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-36AT0-C1S	Software as a Service (SaaS)	\$5,520.00	2.30%	\$126.96	\$5,393.04
15943	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-36MT0-A1S	Software as a Service (SaaS)	\$441.60	2.30%	\$10.16	\$431.44
15944	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-36MT0-C1S	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
15945	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-48AT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22
15946	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-48AT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
15947	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-48MT0-A1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68
15948	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-48MT0-C1S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
15949	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-60AT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22
15950	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-60AT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
15951	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAA-60MT0-A1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15952	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAA-60MT0-C1S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
15953	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-36AT0-A1S	Software as a Service (SaaS)	\$10,598.40	2.30%	\$243.76	\$10,354.64
15954	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-36AT0-C1S	Software as a Service (SaaS)	\$11,040.00	2.30%	\$253.92	\$10,786.08
15955	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-36MT0-A1S	Software as a Service (SaaS)	\$883.20	2.30%	\$20.31	\$862.89
15956	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-36MT0-C1S	Software as a Service (SaaS)	\$920.00	2.30%	\$21.16	\$898.84
15957	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-48AT0-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
15958	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-48AT0-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
15959	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-48MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
15960	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-48MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
15961	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-60AT0-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
15962	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-60AT0-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
15963	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-60MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
15964	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPRCUAB-60MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15965	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-12PT0-A1S	Software as a Service (SaaS)	\$4,815.36	2.30%	\$110.75	\$4,704.61
15966	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-12PT0-C1S	Software as a Service (SaaS)	\$5,016.00	2.30%	\$115.37	\$4,900.63
15967	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-24AT0-C1S	Software as a Service (SaaS)	\$4,815.36	2.30%	\$110.75	\$4,704.61
15968	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-24MT0-A1S	Software as a Service (SaaS)	\$401.28	2.30%	\$9.23	\$392.05
15969	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-24MT0-C1S	Software as a Service (SaaS)	\$418.00	2.30%	\$9.61	\$408.39
15970	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-24PT0-A1S	Software as a Service (SaaS)	\$9,245.49	2.30%	\$212.65	\$9,032.84
15971	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-24PT0-C1S	Software as a Service (SaaS)	\$9,630.72	2.30%	\$221.51	\$9,409.21
15972	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-36AT0-C1S	Software as a Service (SaaS)	\$4,614.72	2.30%	\$106.14	\$4,508.58
15973	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-36MT0-A1S	Software as a Service (SaaS)	\$401.28	2.30%	\$9.23	\$392.05
15974	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-36MT0-C1S	Software as a Service (SaaS)	\$418.00	2.30%	\$9.61	\$408.39
15975	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-36PT0-A1S	Software as a Service (SaaS)	\$13,290.39	2.30%	\$305.68	\$12,984.71
15976	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-36PT0-C1S	Software as a Service (SaaS)	\$13,844.16	2.30%	\$318.42	\$13,525.74
15977	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-48AT0-C1S	Software as a Service (SaaS)	\$4,414.08	2.30%	\$101.52	\$4,312.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15978	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-48MT0-A1S	Software as a Service (SaaS)	\$401.28	2.30%	\$9.23	\$392.05
15979	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-48MT0-C1S	Software as a Service (SaaS)	\$418.00	2.30%	\$9.61	\$408.39
15980	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-48PT0-A1S	Software as a Service (SaaS)	\$16,950.07	2.30%	\$389.85	\$16,560.22
15981	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-48PT0-C1S	Software as a Service (SaaS)	\$17,656.32	2.30%	\$406.10	\$17,250.22
15982	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-60AT0-C1S	Software as a Service (SaaS)	\$4,414.08	2.30%	\$101.52	\$4,312.56
15983	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-60MT0-A1S	Software as a Service (SaaS)	\$401.28	2.30%	\$9.23	\$392.05
15984	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-60MT0-C1S	Software as a Service (SaaS)	\$418.00	2.30%	\$9.61	\$408.39
15985	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-60PT0-A1S	Software as a Service (SaaS)	\$21,187.58	2.30%	\$487.31	\$20,700.27
15986	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUAS-60PT0-C1S	Software as a Service (SaaS)	\$22,070.40	2.30%	\$507.62	\$21,562.78
15987	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-12PT0-A1S	Software as a Service (SaaS)	\$8,532.48	2.30%	\$196.25	\$8,336.23
15988	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-12PT0-C1S	Software as a Service (SaaS)	\$8,888.00	2.30%	\$204.42	\$8,683.58
15989	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-24AT0-C1S	Software as a Service (SaaS)	\$8,532.48	2.30%	\$196.25	\$8,336.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
15990	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-24MT0-A1S	Software as a Service (SaaS)	\$682.60	2.30%	\$15.70	\$666.90
15991	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-24MT0-C1S	Software as a Service (SaaS)	\$711.04	2.30%	\$16.35	\$694.69
15992	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-24PT0-A1S	Software as a Service (SaaS)	\$16,382.36	2.30%	\$376.79	\$16,005.57
15993	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-24PT0-C1S	Software as a Service (SaaS)	\$17,064.96	2.30%	\$392.49	\$16,672.47
15994	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-36AT0-C1S	Software as a Service (SaaS)	\$8,176.96	2.30%	\$188.07	\$7,988.89
15995	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-36MT0-A1S	Software as a Service (SaaS)	\$654.16	2.30%	\$15.05	\$639.11
15996	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-36MT0-C1S	Software as a Service (SaaS)	\$681.41	2.30%	\$15.67	\$665.74
15997	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-36PT0-A1S	Software as a Service (SaaS)	\$23,549.64	2.30%	\$541.64	\$23,008.00
15998	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-36PT0-C1S	Software as a Service (SaaS)	\$24,530.88	2.30%	\$564.21	\$23,966.67
15999	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-48AT0-C1S	Software as a Service (SaaS)	\$7,821.44	2.30%	\$179.89	\$7,641.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16000	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-48MT0-A1S	Software as a Service (SaaS)	\$625.72	2.30%	\$14.39	\$611.33
16001	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-48MT0-C1S	Software as a Service (SaaS)	\$651.79	2.30%	\$14.99	\$636.80
16002	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-48PT0-A1S	Software as a Service (SaaS)	\$30,034.33	2.30%	\$690.79	\$29,343.54
16003	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-48PT0-C1S	Software as a Service (SaaS)	\$31,285.76	2.30%	\$719.57	\$30,566.19
16004	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-60AT0-C1S	Software as a Service (SaaS)	\$7,821.44	2.30%	\$179.89	\$7,641.55
16005	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-60MT0-A1S	Software as a Service (SaaS)	\$625.72	2.30%	\$14.39	\$611.33
16006	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-60MT0-C1S	Software as a Service (SaaS)	\$651.79	2.30%	\$14.99	\$636.80
16007	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-60PT0-A1S	Software as a Service (SaaS)	\$37,542.91	2.30%	\$863.49	\$36,679.42
16008	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUB-60PT0-C1S	Software as a Service (SaaS)	\$39,107.20	2.30%	\$899.47	\$38,207.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16009	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBL-12PT0-F1S	Software as a Service (SaaS)	\$2,310.00	2.30%	\$53.13	\$2,256.87
16010	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBL-24PT0-F1S	Software as a Service (SaaS)	\$4,620.00	2.30%	\$106.26	\$4,513.74
16011	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBL-36PT0-F1S	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
16012	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBL-48PT0-F1S	Software as a Service (SaaS)	\$8,316.00	2.30%	\$191.27	\$8,124.73
16013	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBL-60PT0-F1S	Software as a Service (SaaS)	\$10,395.00	2.30%	\$239.09	\$10,155.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16014	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBP-12PT0-F1S	Software as a Service (SaaS)	\$2,310.00	2.30%	\$53.13	\$2,256.87
16015	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBP-24PT0-F1S	Software as a Service (SaaS)	\$4,620.00	2.30%	\$106.26	\$4,513.74
16016	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBP-36PT0-F1S	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
16017	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBP-48PT0-F1S	Software as a Service (SaaS)	\$8,316.00	2.30%	\$191.27	\$8,124.73
16018	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUBP-60PT0-F1S	Software as a Service (SaaS)	\$10,395.00	2.30%	\$239.09	\$10,155.92
16019	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-24AT0-A1S	Software as a Service (SaaS)	\$712.03	2.30%	\$16.38	\$695.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16020	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-24AT0-C1S	Software as a Service (SaaS)	\$741.70	2.30%	\$17.06	\$724.64
16021	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-24MT0-A1S	Software as a Service (SaaS)	\$59.34	2.30%	\$1.36	\$57.98
16022	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-24MT0-C1S	Software as a Service (SaaS)	\$61.81	2.30%	\$1.42	\$60.39
16023	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-36AT0-A1S	Software as a Service (SaaS)	\$682.36	2.30%	\$15.69	\$666.67
16024	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-36AT0-C1S	Software as a Service (SaaS)	\$710.79	2.30%	\$16.35	\$694.44
16025	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-36MT0-A1S	Software as a Service (SaaS)	\$56.86	2.30%	\$1.31	\$55.55
16026	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-36MT0-C1S	Software as a Service (SaaS)	\$59.23	2.30%	\$1.36	\$57.87
16027	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-48AT0-A1S	Software as a Service (SaaS)	\$652.69	2.30%	\$15.01	\$637.68
16028	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-48AT0-C1S	Software as a Service (SaaS)	\$679.89	2.30%	\$15.64	\$664.25
16029	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-48MT0-A1S	Software as a Service (SaaS)	\$54.39	2.30%	\$1.25	\$53.14
16030	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-48MT0-C1S	Software as a Service (SaaS)	\$56.66	2.30%	\$1.30	\$55.36
16031	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-60AT0-A1S	Software as a Service (SaaS)	\$652.69	2.30%	\$15.01	\$637.68
16032	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-60AT0-C1S	Software as a Service (SaaS)	\$679.89	2.30%	\$15.64	\$664.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16033	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-60MT0-A1S	Software as a Service (SaaS)	\$54.39	2.30%	\$1.25	\$53.14
16034	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUC-60MT0-C1S	Software as a Service (SaaS)	\$56.66	2.30%	\$1.30	\$55.36
16035	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-36AT0-A1S	Software as a Service (SaaS)	\$10,598.40	2.30%	\$243.76	\$10,354.64
16036	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-36AT0-C1S	Software as a Service (SaaS)	\$11,040.00	2.30%	\$253.92	\$10,786.08
16037	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-36MT0-A1S	Software as a Service (SaaS)	\$883.20	2.30%	\$20.31	\$862.89
16038	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-36MT0-C1S	Software as a Service (SaaS)	\$920.00	2.30%	\$21.16	\$898.84
16039	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-48AT0-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
16040	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-48AT0-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
16041	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-48MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
16042	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-48MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
16043	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-60AT0-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
16044	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-60AT0-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
16045	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-60MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16046	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEB-60MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
16047	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUED-12PT0-F1S	Software as a Service (SaaS)	\$1,984.00	2.30%	\$45.63	\$1,938.37
16048	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUED-24PT0-F1S	Software as a Service (SaaS)	\$3,968.00	2.30%	\$91.26	\$3,876.74
16049	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUED-36PT0-F1S	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
16050	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUED-48PT0-F1S	Software as a Service (SaaS)	\$7,142.40	2.30%	\$164.28	\$6,978.12
16051	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUED-60PT0-F1S	Software as a Service (SaaS)	\$8,928.00	2.30%	\$205.34	\$8,722.66
16052	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUEL-12PT0-F1S	Software as a Service (SaaS)	\$1,984.00	2.30%	\$45.63	\$1,938.37
16053	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUEL-24PT0-F1S	Software as a Service (SaaS)	\$3,968.00	2.30%	\$91.26	\$3,876.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16054	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUEL-36PT0-F1S	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
16055	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUEL-48PT0-F1S	Software as a Service (SaaS)	\$7,142.40	2.30%	\$164.28	\$6,978.12
16056	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUEL-60PT0-F1S	Software as a Service (SaaS)	\$8,928.00	2.30%	\$205.34	\$8,722.66
16057	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-24AT0-A1S	Software as a Service (SaaS)	\$1,465.21	2.30%	\$33.70	\$1,431.51
16058	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-24AT0-C1S	Software as a Service (SaaS)	\$1,526.26	2.30%	\$35.10	\$1,491.16
16059	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-24MT0-A1S	Software as a Service (SaaS)	\$134.31	2.30%	\$3.09	\$131.22
16060	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-24MT0-C1S	Software as a Service (SaaS)	\$139.91	2.30%	\$3.22	\$136.69
16061	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-36AT0-A1S	Software as a Service (SaaS)	\$1,392.54	2.30%	\$32.03	\$1,360.51
16062	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-36AT0-C1S	Software as a Service (SaaS)	\$1,450.56	2.30%	\$33.36	\$1,417.20
16063	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-36MT0-A1S	Software as a Service (SaaS)	\$128.24	2.30%	\$2.95	\$125.29
16064	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-36MT0-C1S	Software as a Service (SaaS)	\$133.59	2.30%	\$3.07	\$130.52
16065	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-48AT0-A1S	Software as a Service (SaaS)	\$1,392.54	2.30%	\$32.03	\$1,360.51
16066	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-48AT0-C1S	Software as a Service (SaaS)	\$1,450.56	2.30%	\$33.36	\$1,417.20
16067	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-48MT0-A1S	Software as a Service (SaaS)	\$128.24	2.30%	\$2.95	\$125.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16068	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-48MT0-C1S	Software as a Service (SaaS)	\$133.59	2.30%	\$3.07	\$130.52
16069	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-60AT0-A1S	Software as a Service (SaaS)	\$1,392.54	2.30%	\$32.03	\$1,360.51
16070	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-60AT0-C1S	Software as a Service (SaaS)	\$1,450.56	2.30%	\$33.36	\$1,417.20
16071	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-60MT0-A1S	Software as a Service (SaaS)	\$128.24	2.30%	\$2.95	\$125.29
16072	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Concurrent User Qty 10 to VMware Enterprise Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUEP-60MT0-C1S	Software as a Service (SaaS)	\$133.59	2.30%	\$3.07	\$130.52
16073	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-36AT0-A1S	Software as a Service (SaaS)	\$5,299.20	2.30%	\$121.88	\$5,177.32
16074	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-36AT0-C1S	Software as a Service (SaaS)	\$5,520.00	2.30%	\$126.96	\$5,393.04
16075	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-36MT0-A1S	Software as a Service (SaaS)	\$441.60	2.30%	\$10.16	\$431.44
16076	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-36MT0-C1S	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
16077	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-48AT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22
16078	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-48AT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
16079	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-48MT0-A1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68
16080	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-48MT0-C1S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
16081	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-60AT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16082	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-60ATO-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
16083	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - Core Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-60MT0-A1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68
16084	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Apps Universal Subscription - Core Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSA-60MT0-C1S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
16085	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-36ATO-A1S	Software as a Service (SaaS)	\$10,598.40	2.30%	\$243.76	\$10,354.64
16086	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-36ATO-C1S	Software as a Service (SaaS)	\$11,040.00	2.30%	\$253.92	\$10,786.08
16087	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-36MT0-A1S	Software as a Service (SaaS)	\$883.20	2.30%	\$20.31	\$862.89
16088	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-36MT0-C1S	Software as a Service (SaaS)	\$920.00	2.30%	\$21.16	\$898.84
16089	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-48ATO-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
16090	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-48ATO-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
16091	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-48MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
16092	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-48MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
16093	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-60ATO-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
16094	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-60ATO-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16095	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-60MT0-A1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
16096	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSB-60MT0-C1S	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
16097	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-12PT0-F1S	Software as a Service (SaaS)	\$862.00	2.30%	\$19.83	\$842.17
16098	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-24PT0-F1S	Software as a Service (SaaS)	\$1,724.00	2.30%	\$39.65	\$1,684.35
16099	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-36PT0-F1S	Software as a Service (SaaS)	\$2,327.40	2.30%	\$53.53	\$2,273.87
16100	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-48PT0-F1S	Software as a Service (SaaS)	\$3,103.20	2.30%	\$71.37	\$3,031.83
16101	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-60PT0-F1S	Software as a Service (SaaS)	\$3,879.00	2.30%	\$89.22	\$3,789.78
16102	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSD-12PT0-F1S	Software as a Service (SaaS)	\$862.00	2.30%	\$19.83	\$842.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16103	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSL-24PT0-F1S	Software as a Service (SaaS)	\$1,724.00	2.30%	\$39.65	\$1,684.35
16104	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSL-36PT0-F1S	Software as a Service (SaaS)	\$2,327.40	2.30%	\$53.53	\$2,273.87
16105	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSL-48PT0-F1S	Software as a Service (SaaS)	\$3,103.20	2.30%	\$71.37	\$3,031.83
16106	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std (Perp) to Hz Std Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUSL-60PT0-F1S	Software as a Service (SaaS)	\$3,879.00	2.30%	\$89.22	\$3,789.78
16107	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-24AT0-A1S	Software as a Service (SaaS)	\$637.09	2.30%	\$14.65	\$622.44
16108	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-24AT0-C1S	Software as a Service (SaaS)	\$663.64	2.30%	\$15.26	\$648.38
16109	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-24MT0-A1S	Software as a Service (SaaS)	\$58.40	2.30%	\$1.34	\$57.06
16110	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-24MT0-C1S	Software as a Service (SaaS)	\$60.83	2.30%	\$1.40	\$59.43
16111	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-36AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56
16112	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-36AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
16113	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-36MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
16114	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-36MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16115	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-48AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56
16116	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-48AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
16117	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-48MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
16118	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-48MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75
16119	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-60AT0-A1S	Software as a Service (SaaS)	\$605.49	2.30%	\$13.93	\$591.56
16120	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-60AT0-C1S	Software as a Service (SaaS)	\$630.72	2.30%	\$14.51	\$616.21
16121	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-60MT0-A1S	Software as a Service (SaaS)	\$55.76	2.30%	\$1.28	\$54.48
16122	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRCUSP-60MT0-C1S	Software as a Service (SaaS)	\$58.09	2.30%	\$1.34	\$56.75
16123	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPRCUVVL-12PT0-F1S	Software as a Service (SaaS)	\$2,084.00	2.30%	\$47.93	\$2,036.07
16124	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPRCUVVL-24PT0-F1S	Software as a Service (SaaS)	\$4,168.00	2.30%	\$95.86	\$4,072.14
16125	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPRCUVVL-36PT0-F1S	Software as a Service (SaaS)	\$5,626.80	2.30%	\$129.42	\$5,497.38
16126	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPRCUVVL-48PT0-F1S	Software as a Service (SaaS)	\$7,502.40	2.30%	\$172.56	\$7,329.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16127	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVL-60PTO-F1S	Software as a Service (SaaS)	\$9,378.00	2.30%	\$215.69	\$9,162.31
16128	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core CCU Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVP-12PTO-F1S	Software as a Service (SaaS)	\$2,084.00	2.30%	\$47.93	\$2,036.07
16129	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core CCU Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVP-24PTO-F1S	Software as a Service (SaaS)	\$4,168.00	2.30%	\$95.86	\$4,072.14
16130	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core CCU Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVP-36PTO-F1S	Software as a Service (SaaS)	\$5,626.80	2.30%	\$129.42	\$5,497.38
16131	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core CCU Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVP-48PTO-F1S	Software as a Service (SaaS)	\$7,502.40	2.30%	\$172.56	\$7,329.84
16132	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core CCU Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRCUVVP-60PTO-F1S	Software as a Service (SaaS)	\$9,378.00	2.30%	\$215.69	\$9,162.31
16133	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-36ATO-A1S	Software as a Service (SaaS)	\$3,232.51	2.30%	\$74.35	\$3,158.16
16134	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-36ATO-C1S	Software as a Service (SaaS)	\$3,367.20	2.30%	\$77.45	\$3,289.75
16135	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-36MT0-A1S	Software as a Service (SaaS)	\$269.38	2.30%	\$6.20	\$263.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16136	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-36MT0-C1S	Software as a Service (SaaS)	\$280.60	2.30%	\$6.45	\$274.15
16137	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-48AT0-A1S	Software as a Service (SaaS)	\$3,091.97	2.30%	\$71.12	\$3,020.85
16138	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-48AT0-C1S	Software as a Service (SaaS)	\$3,220.80	2.30%	\$74.08	\$3,146.72
16139	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-48MT0-A1S	Software as a Service (SaaS)	\$257.66	2.30%	\$5.93	\$251.73
16140	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-48MT0-C1S	Software as a Service (SaaS)	\$268.40	2.30%	\$6.17	\$262.23
16141	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-60AT0-A1S	Software as a Service (SaaS)	\$3,091.97	2.30%	\$71.12	\$3,020.85
16142	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-60AT0-C1S	Software as a Service (SaaS)	\$3,220.80	2.30%	\$74.08	\$3,146.72
16143	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-60MT0-A1S	Software as a Service (SaaS)	\$257.66	2.30%	\$5.93	\$251.73
16144	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAA-60MT0-C1S	Software as a Service (SaaS)	\$268.40	2.30%	\$6.17	\$262.23
16145	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-36AT0-A1S	Software as a Service (SaaS)	\$6,518.02	2.30%	\$149.91	\$6,368.11
16146	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-36AT0-C1S	Software as a Service (SaaS)	\$6,789.60	2.30%	\$156.16	\$6,633.44
16147	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-36MT0-A1S	Software as a Service (SaaS)	\$543.17	2.30%	\$12.49	\$530.68
16148	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-36MT0-C1S	Software as a Service (SaaS)	\$565.80	2.30%	\$13.01	\$552.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16149	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-48ATO-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16150	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-48ATO-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16151	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-48MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
16152	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-48MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75
16153	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-60ATO-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16154	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-60ATO-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16155	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-60MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
16156	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAB-60MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75
16157	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-12PT0-A1S	Software as a Service (SaaS)	\$2,960.64	2.30%	\$68.09	\$2,892.55
16158	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-12PT0-C1S	Software as a Service (SaaS)	\$3,084.00	2.30%	\$70.93	\$3,013.07
16159	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-24ATO-C1S	Software as a Service (SaaS)	\$2,960.64	2.30%	\$68.09	\$2,892.55
16160	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-24MT0-A1S	Software as a Service (SaaS)	\$246.72	2.30%	\$5.67	\$241.05
16161	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-24MT0-C1S	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16162	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-24PT0-A1S	Software as a Service (SaaS)	\$5,684.43	2.30%	\$130.74	\$5,553.69
16163	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-24PT0-C1S	Software as a Service (SaaS)	\$5,921.28	2.30%	\$136.19	\$5,785.09
16164	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-36AT0-C1S	Software as a Service (SaaS)	\$2,837.28	2.30%	\$65.26	\$2,772.02
16165	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-36MT0-A1S	Software as a Service (SaaS)	\$246.72	2.30%	\$5.67	\$241.05
16166	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-36MT0-C1S	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
16167	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-36PT0-A1S	Software as a Service (SaaS)	\$8,171.37	2.30%	\$187.94	\$7,983.43
16168	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-36PT0-C1S	Software as a Service (SaaS)	\$8,511.84	2.30%	\$195.77	\$8,316.07
16169	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-48AT0-C1S	Software as a Service (SaaS)	\$2,713.92	2.30%	\$62.42	\$2,651.50
16170	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-48MT0-A1S	Software as a Service (SaaS)	\$246.72	2.30%	\$5.67	\$241.05
16171	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-48MT0-C1S	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
16172	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-48PT0-A1S	Software as a Service (SaaS)	\$10,421.45	2.30%	\$239.69	\$10,181.76
16173	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-48PT0-C1S	Software as a Service (SaaS)	\$10,855.68	2.30%	\$249.68	\$10,606.00
16174	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-60AT0-C1S	Software as a Service (SaaS)	\$2,713.92	2.30%	\$62.42	\$2,651.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16175	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-60MT0-A1S	Software as a Service (SaaS)	\$246.72	2.30%	\$5.67	\$241.05
16176	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-60MT0-C1S	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
16177	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-60PT0-A1S	Software as a Service (SaaS)	\$13,026.82	2.30%	\$299.62	\$12,727.20
16178	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard, Advanced (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUAS-60PT0-C1S	Software as a Service (SaaS)	\$13,569.60	2.30%	\$312.10	\$13,257.50
16179	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-12PT0-A1S	Software as a Service (SaaS)	\$5,191.68	2.30%	\$119.41	\$5,072.27
16180	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-12PT0-C1S	Software as a Service (SaaS)	\$5,408.00	2.30%	\$124.38	\$5,283.62
16181	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-24AT0-C1S	Software as a Service (SaaS)	\$5,191.68	2.30%	\$119.41	\$5,072.27
16182	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-24MT0-A1S	Software as a Service (SaaS)	\$415.33	2.30%	\$9.55	\$405.78
16183	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-24MT0-C1S	Software as a Service (SaaS)	\$432.64	2.30%	\$9.95	\$422.69
16184	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-24PT0-A1S	Software as a Service (SaaS)	\$9,968.03	2.30%	\$229.26	\$9,738.77
16185	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-24PT0-C1S	Software as a Service (SaaS)	\$10,383.36	2.30%	\$238.82	\$10,144.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16186	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36AT0-C1S	Software as a Service (SaaS)	\$4,975.36	2.30%	\$114.43	\$4,860.93
16187	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36MT0-A1S	Software as a Service (SaaS)	\$398.03	2.30%	\$9.15	\$388.88
16188	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36MT0-C1S	Software as a Service (SaaS)	\$414.61	2.30%	\$9.54	\$405.07
16189	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36PT0-A1S	Software as a Service (SaaS)	\$14,329.04	2.30%	\$329.57	\$13,999.47
16190	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36PT0-C1S	Software as a Service (SaaS)	\$14,926.08	2.30%	\$343.30	\$14,582.78
16191	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48AT0-C1S	Software as a Service (SaaS)	\$4,759.04	2.30%	\$109.46	\$4,649.58
16192	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48MT0-A1S	Software as a Service (SaaS)	\$380.72	2.30%	\$8.76	\$371.96
16193	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48MT0-C1S	Software as a Service (SaaS)	\$396.59	2.30%	\$9.12	\$387.47
16194	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48PT0-A1S	Software as a Service (SaaS)	\$18,274.71	2.30%	\$420.32	\$17,854.39
16195	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48PT0-C1S	Software as a Service (SaaS)	\$19,036.16	2.30%	\$437.83	\$18,598.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16196	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-60AT0-C1S	Software as a Service (SaaS)	\$4,759.04	2.30%	\$109.46	\$4,649.58
16197	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-60MT0-A1S	Software as a Service (SaaS)	\$380.72	2.30%	\$8.76	\$371.96
16198	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-60MT0-C1S	Software as a Service (SaaS)	\$396.59	2.30%	\$9.12	\$387.47
16199	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-60PT0-A1S	Software as a Service (SaaS)	\$22,843.39	2.30%	\$525.40	\$22,317.99
16200	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard, Advanced or Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-60PT0-C1S	Software as a Service (SaaS)	\$23,795.20	2.30%	\$547.29	\$23,247.91
16201	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBL-12PT0-F1S	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23
16202	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBL-24PT0-F1S	Software as a Service (SaaS)	\$2,850.00	2.30%	\$65.55	\$2,784.45
16203	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBL-36PT0-F1S	Software as a Service (SaaS)	\$3,847.50	2.30%	\$88.49	\$3,759.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16204	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBL-48PT0-F1S	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
16205	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBL-60PT0-F1S	Software as a Service (SaaS)	\$6,412.50	2.30%	\$147.49	\$6,265.01
16206	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core NU Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBP-12PT0-F1S	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23
16207	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core NU Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBP-24PT0-F1S	Software as a Service (SaaS)	\$2,850.00	2.30%	\$65.55	\$2,784.45
16208	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core NU Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBP-36PT0-F1S	Software as a Service (SaaS)	\$3,847.50	2.30%	\$88.49	\$3,759.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16209	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core NU Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBP-48PT0-F1S	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
16210	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Horizon Std, Adv, Ent (Perp) to Hz Universal Subscription - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only - Core NU Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUBP-60PT0-F1S	Software as a Service (SaaS)	\$6,412.50	2.30%	\$147.49	\$6,265.01
16211	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36ATO-A1S	Software as a Service (SaaS)	\$6,518.02	2.30%	\$149.91	\$6,368.11
16212	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36ATO-C1S	Software as a Service (SaaS)	\$6,789.60	2.30%	\$156.16	\$6,633.44
16213	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36MT0-A1S	Software as a Service (SaaS)	\$543.17	2.30%	\$12.49	\$530.68
16214	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-36MT0-C1S	Software as a Service (SaaS)	\$565.80	2.30%	\$13.01	\$552.79
16215	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48ATO-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16216	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48ATO-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16217	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
16218	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUB-48MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16219	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEB-60ATO-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16220	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEB-60ATO-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16221	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEB-60MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
16222	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Enterprise (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEB-60MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75
16223	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-SUPCRNUED-12PT0-F1S	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
16224	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-SUPCRNUED-24PT0-F1S	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
16225	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-SUPCRNUED-36PT0-F1S	Software as a Service (SaaS)	\$3,307.50	2.30%	\$76.07	\$3,231.43
16226	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-SUPCRNUED-48PT0-F1S	Software as a Service (SaaS)	\$4,410.00	2.30%	\$101.43	\$4,308.57
16227	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Horizon Ent Sub - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HAH-SUPCRNUED-60PT0-F1S	Software as a Service (SaaS)	\$5,512.50	2.30%	\$126.79	\$5,385.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16228	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUEL-12PT0-F1S	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
16229	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUEL-24PT0-F1S	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
16230	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUEL-36PT0-F1S	Software as a Service (SaaS)	\$3,307.50	2.30%	\$76.07	\$3,231.43
16231	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUEL-48PT0-F1S	Software as a Service (SaaS)	\$4,410.00	2.30%	\$101.43	\$4,308.57
16232	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent (Perp) to Hz Ent Sub - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Includes vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUEL-60PT0-F1S	Software as a Service (SaaS)	\$5,512.50	2.30%	\$126.79	\$5,385.71
16233	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-24AT0-A1S	Software as a Service (SaaS)	\$904.45	2.30%	\$20.80	\$883.65
16234	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-24AT0-C1S	Software as a Service (SaaS)	\$942.14	2.30%	\$21.67	\$920.47
16235	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-24MT0-A1S	Software as a Service (SaaS)	\$82.91	2.30%	\$1.91	\$81.00
16236	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-24MT0-C1S	Software as a Service (SaaS)	\$86.36	2.30%	\$1.99	\$84.37
16237	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-36AT0-A1S	Software as a Service (SaaS)	\$859.59	2.30%	\$19.77	\$839.82
16238	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUEP-36AT0-C1S	Software as a Service (SaaS)	\$895.41	2.30%	\$20.59	\$874.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16255	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-48MT0-A1S	Software as a Service (SaaS)	\$257.66	2.30%	\$5.93	\$251.73
16256	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-48MT0-C1S	Software as a Service (SaaS)	\$268.40	2.30%	\$6.17	\$262.23
16257	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-60AT0-A1S	Software as a Service (SaaS)	\$3,091.97	2.30%	\$71.12	\$3,020.85
16258	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-60AT0-C1S	Software as a Service (SaaS)	\$3,220.80	2.30%	\$74.08	\$3,146.72
16259	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-60MT0-A1S	Software as a Service (SaaS)	\$257.66	2.30%	\$5.93	\$251.73
16260	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Apps Standard (Perpetual) Named User Qty 50 to VMware Horizon Apps Universal Subscription - Core Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSA-60MT0-C1S	Software as a Service (SaaS)	\$268.40	2.30%	\$6.17	\$262.23
16261	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-36AT0-A1S	Software as a Service (SaaS)	\$6,518.02	2.30%	\$149.91	\$6,368.11
16262	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-36AT0-C1S	Software as a Service (SaaS)	\$6,789.60	2.30%	\$156.16	\$6,633.44
16263	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-36MT0-A1S	Software as a Service (SaaS)	\$543.17	2.30%	\$12.49	\$530.68
16264	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-36MT0-C1S	Software as a Service (SaaS)	\$565.80	2.30%	\$13.01	\$552.79
16265	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-48AT0-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16266	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-48AT0-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16267	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-48MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16268	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-48MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75
16269	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-60AT0-A1S	Software as a Service (SaaS)	\$6,234.62	2.30%	\$143.40	\$6,091.22
16270	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Month Annual	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-60AT0-C1S	Software as a Service (SaaS)	\$6,494.40	2.30%	\$149.37	\$6,345.03
16271	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-60MT0-A1S	Software as a Service (SaaS)	\$519.55	2.30%	\$11.95	\$507.60
16272	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard (Perpetual) Concurrent User Qty 50 to VMware Horizon Universal Subscription - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HAH-SUPCRNUSB-60MT0-C1S	Software as a Service (SaaS)	\$541.20	2.30%	\$12.45	\$528.75
16273	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVL-12PT0-F1S	Software as a Service (SaaS)	\$1,286.00	2.30%	\$29.58	\$1,256.42
16274	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVL-24PT0-F1S	Software as a Service (SaaS)	\$2,572.00	2.30%	\$59.16	\$2,512.84
16275	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVL-36PT0-F1S	Software as a Service (SaaS)	\$3,472.20	2.30%	\$79.86	\$3,392.34
16276	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVL-48PT0-F1S	Software as a Service (SaaS)	\$4,629.60	2.30%	\$106.48	\$4,523.12
16277	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv, Ent Add-On (Perp) to Hz Universal Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - Core NU Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVL-60PT0-F1S	Software as a Service (SaaS)	\$5,787.00	2.30%	\$133.10	\$5,653.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16278	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core NU Qty 10 - 12 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVP-12PT0-F1S	Software as a Service (SaaS)	\$1,286.00	2.30%	\$29.58	\$1,256.42
16279	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core NU Qty 10 - 24 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVP-24PT0-F1S	Software as a Service (SaaS)	\$2,572.00	2.30%	\$59.16	\$2,512.84
16280	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core NU Qty 10 - 36 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVP-36PT0-F1S	Software as a Service (SaaS)	\$3,472.20	2.30%	\$79.86	\$3,392.34
16281	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core NU Qty 10 - 48 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVP-48PT0-F1S	Software as a Service (SaaS)	\$4,629.60	2.30%	\$106.48	\$4,523.12
16282	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Adv or Ent Add-On (Perp) to Hz Universal Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Federal Agencies only Core NU Qty 10 - 60 Month Prepaid	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HAH-SUPCRNUVVP-60PT0-F1S	Software as a Service (SaaS)	\$5,787.00	2.30%	\$133.10	\$5,653.90
16283	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-36MT0-A1S	Software as a Service (SaaS)	\$467.21	2.30%	\$10.75	\$456.46
16284	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 36 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-36MT0-C1S	Software as a Service (SaaS)	\$486.68	2.30%	\$11.19	\$475.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16285	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-48MT0-A1S	Software as a Service (SaaS)	\$446.90	2.30%	\$10.28	\$436.62
16286	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 48 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-48MT0-C1S	Software as a Service (SaaS)	\$465.52	2.30%	\$10.71	\$454.81
16287	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-60MT0-A1S	Software as a Service (SaaS)	\$446.90	2.30%	\$10.28	\$436.62
16288	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Workspace ONE Enterprise (Perpetual) to VMware Horizon Universal Subscription add-on option for Workspace ONE Advanced/Enterprise - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 50 Named User Core. Must be bought with SUP SKU to Workspace ONE Enterprise (subscription). Provides only existing Workspace ONE Advanced or Workspace ONE Enterprise customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this sku with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Includes Production Support.	HAH-SUPCRNUW-60MT0-C1S	Software as a Service (SaaS)	\$465.52	2.30%	\$10.71	\$454.81
16289	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Introductory Add-on for Horizon Universal/Apps Universal Subscription (With vSphere and No vSphere) for 1 Year - (Core) Concurrent User Qty 50 - 12 Month Prepaid	1-Year introductory offer, non-renewable. QTY 50 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal/Apps Universal Subscription (with or without vSphere). Supports Horizon on-premises and SaaS deployments on Next-Gen Control Plane. License quantity must match entire Horizon Universal/Apps Universal license quantity. ELA and SPF-eligible only.	HAH-TADCUM-12PT0-A1S	Software as a Service (SaaS)	\$15,379.20	2.30%	\$353.72	\$15,025.48
16290	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	VMware Horizon Accelerator Introductory Add-on for Horizon Universal/Apps Universal Subscription (With vSphere and No vSphere) for 1 Year - (Core) Concurrent User Qty 50 - 12 Month Prepaid	1-Year introductory offer, non-renewable. QTY 50 Concurrent User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal/Apps Universal Subscription (with or without vSphere). Supports Horizon on-premises and SaaS deployments on Next-Gen Control Plane. License quantity must match entire Horizon Universal/Apps Universal license quantity. ELA and SPF-eligible only.	HAH-TADCUM-12PT0-C1S	Software as a Service (SaaS)	\$16,020.00	2.30%	\$368.46	\$15,651.54
16291	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	Academic VMware Horizon Accelerator Introductory Add-on for Horizon Universal/Apps Universal Subscription (With vSphere and No vSphere) for 1 Year - (Core) Named User Qty 50 - 12 Month Prepaid	1-Year introductory offer, non-renewable. QTY 50 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal/Apps Universal Subscription (with or without vSphere). Supports Horizon on-premises and SaaS deployments on Next-Gen Control Plane. License quantity must match entire Horizon Universal/Apps Universal license quantity. ELA and SPF-eligible only.	HAH-TADNUM-12PT0-A1S	Software as a Service (SaaS)	\$9,504.00	2.30%	\$218.59	\$9,285.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16292	HORIZON CLOUD	HORIZON ACCELERATOR	DAAS-SERVICE	VMware Horizon Accelerator Introductory Add-on for Horizon Universal/Apps Universal Subscription (With vSphere and No vSphere) for 1 Year - (Core) Named User Qty 50 - 12 Month Prepaid	1-Year introductory offer, non-renewable. QTY 50 Named User Add-on. Includes entitlement to VMware Horizon Accelerator (SaaS). Requires Horizon Universal/Apps Universal Subscription (with or without vSphere). Supports Horizon on-premises and SaaS deployments on Next-Gen Control Plane. License quantity must match entire Horizon Universal/Apps Universal license quantity. ELA and SPF-eligible only.	HAH-TADNUM-12PT0-C1S	Software as a Service (SaaS)	\$9,900.00	2.30%	\$227.70	\$9,672.30
16293	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-01MT0-A1S	Software as a Service (SaaS)	\$91.81	2.30%	\$2.11	\$89.70
16294	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-01MT0-C1S	Software as a Service (SaaS)	\$95.64	2.30%	\$2.20	\$93.44
16295	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-12MT0-A1S	Software as a Service (SaaS)	\$84.16	2.30%	\$1.94	\$82.22
16296	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-12MT0-C1S	Software as a Service (SaaS)	\$87.67	2.30%	\$2.02	\$85.65
16297	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-12PT0-A1S	Software as a Service (SaaS)	\$918.18	2.30%	\$21.12	\$897.06
16298	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-12PT0-C1S	Software as a Service (SaaS)	\$956.44	2.30%	\$22.00	\$934.44
16299	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24AT0-A1S	Software as a Service (SaaS)	\$918.18	2.30%	\$21.12	\$897.06
16300	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24AT0-C1S	Software as a Service (SaaS)	\$956.44	2.30%	\$22.00	\$934.44
16301	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24MT0-A1S	Software as a Service (SaaS)	\$84.16	2.30%	\$1.94	\$82.22
16302	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24MT0-C1S	Software as a Service (SaaS)	\$87.67	2.30%	\$2.02	\$85.65
16303	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24PT0-A1S	Software as a Service (SaaS)	\$1,836.38	2.30%	\$42.24	\$1,794.14
16304	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-24PT0-C1S	Software as a Service (SaaS)	\$1,912.90	2.30%	\$44.00	\$1,868.90
16305	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-36AT0-A1S	Software as a Service (SaaS)	\$872.65	2.30%	\$20.07	\$852.58
16306	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-36AT0-C1S	Software as a Service (SaaS)	\$909.01	2.30%	\$20.91	\$888.10
16307	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-36MT0-A1S	Software as a Service (SaaS)	\$80.36	2.30%	\$1.85	\$78.51
16308	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSACUCUSE-36MT0-C1S	Software as a Service (SaaS)	\$83.71	2.30%	\$1.93	\$81.78

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16381	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSANUCUSS-60PT0-A1S	Software as a Service (SaaS)	\$1,860.95	2.30%	\$42.80	\$1,818.15
16382	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSANUCUSS-60PT0-C1S	Software as a Service (SaaS)	\$1,938.49	2.30%	\$44.59	\$1,893.90
16383	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-01MT0-A1S	Software as a Service (SaaS)	\$56.68	2.30%	\$1.30	\$55.38
16384	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-01MT0-C1S	Software as a Service (SaaS)	\$59.04	2.30%	\$1.36	\$57.68
16385	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-12MT0-A1S	Software as a Service (SaaS)	\$51.96	2.30%	\$1.20	\$50.76
16386	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-12MT0-C1S	Software as a Service (SaaS)	\$54.12	2.30%	\$1.24	\$52.88
16387	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-12PT0-A1S	Software as a Service (SaaS)	\$566.78	2.30%	\$13.04	\$553.74
16388	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-12PT0-C1S	Software as a Service (SaaS)	\$590.40	2.30%	\$13.58	\$576.82
16389	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24AT0-A1S	Software as a Service (SaaS)	\$566.78	2.30%	\$13.04	\$553.74
16390	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24AT0-C1S	Software as a Service (SaaS)	\$590.40	2.30%	\$13.58	\$576.82
16391	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24MT0-A1S	Software as a Service (SaaS)	\$51.96	2.30%	\$1.20	\$50.76
16392	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24MT0-C1S	Software as a Service (SaaS)	\$54.12	2.30%	\$1.24	\$52.88
16393	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24PT0-A1S	Software as a Service (SaaS)	\$1,133.57	2.30%	\$26.07	\$1,107.50
16394	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-24PT0-C1S	Software as a Service (SaaS)	\$1,180.80	2.30%	\$27.16	\$1,153.64
16395	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36AT0-A1S	Software as a Service (SaaS)	\$538.67	2.30%	\$12.39	\$526.28
16396	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36AT0-C1S	Software as a Service (SaaS)	\$561.11	2.30%	\$12.91	\$548.20
16397	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36MT0-A1S	Software as a Service (SaaS)	\$49.61	2.30%	\$1.14	\$48.47
16398	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36MT0-C1S	Software as a Service (SaaS)	\$51.68	2.30%	\$1.19	\$50.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16399	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36PT0-A1S	Software as a Service (SaaS)	\$1,530.32	2.30%	\$35.20	\$1,495.12
16400	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-36PT0-C1S	Software as a Service (SaaS)	\$1,594.08	2.30%	\$36.66	\$1,557.42
16401	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48AT0-A1S	Software as a Service (SaaS)	\$538.67	2.30%	\$12.39	\$526.28
16402	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48AT0-C1S	Software as a Service (SaaS)	\$561.11	2.30%	\$12.91	\$548.20
16403	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48MT0-A1S	Software as a Service (SaaS)	\$49.61	2.30%	\$1.14	\$48.47
16404	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48MT0-C1S	Software as a Service (SaaS)	\$51.68	2.30%	\$1.19	\$50.49
16405	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48PT0-A1S	Software as a Service (SaaS)	\$2,040.42	2.30%	\$46.93	\$1,993.49
16406	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-48PT0-C1S	Software as a Service (SaaS)	\$2,125.44	2.30%	\$48.89	\$2,076.55
16407	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60AT0-A1S	Software as a Service (SaaS)	\$538.67	2.30%	\$12.39	\$526.28
16408	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60AT0-C1S	Software as a Service (SaaS)	\$561.11	2.30%	\$12.91	\$548.20
16409	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60MT0-A1S	Software as a Service (SaaS)	\$49.61	2.30%	\$1.14	\$48.47
16410	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60MT0-C1S	Software as a Service (SaaS)	\$51.68	2.30%	\$1.19	\$50.49
16411	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60PT0-A1S	Software as a Service (SaaS)	\$2,550.53	2.30%	\$58.66	\$2,491.87
16412	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSANUNUSE-60PT0-C1S	Software as a Service (SaaS)	\$2,656.80	2.30%	\$61.11	\$2,595.69
16413	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-01MT0-A1S	Software as a Service (SaaS)	\$91.81	2.30%	\$2.11	\$89.70
16414	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-01MT0-C1S	Software as a Service (SaaS)	\$95.64	2.30%	\$2.20	\$93.44
16415	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-12MT0-A1S	Software as a Service (SaaS)	\$84.16	2.30%	\$1.94	\$82.22
16416	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-12MT0-C1S	Software as a Service (SaaS)	\$87.67	2.30%	\$2.02	\$85.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16435	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-48PT0-A1S	Software as a Service (SaaS)	\$3,305.49	2.30%	\$76.03	\$3,229.46
16436	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-48PT0-C1S	Software as a Service (SaaS)	\$3,443.22	2.30%	\$79.19	\$3,364.03
16437	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60AT0-A1S	Software as a Service (SaaS)	\$872.65	2.30%	\$20.07	\$852.58
16438	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60AT0-C1S	Software as a Service (SaaS)	\$909.01	2.30%	\$20.91	\$888.10
16439	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60MT0-A1S	Software as a Service (SaaS)	\$80.36	2.30%	\$1.85	\$78.51
16440	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60MT0-C1S	Software as a Service (SaaS)	\$83.71	2.30%	\$1.93	\$81.78
16441	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60PT0-A1S	Software as a Service (SaaS)	\$4,131.86	2.30%	\$95.03	\$4,036.83
16442	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCCUCUSE-60PT0-C1S	Software as a Service (SaaS)	\$4,304.02	2.30%	\$98.99	\$4,205.03
16443	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-01MT0-A1S	Software as a Service (SaaS)	\$76.49	2.30%	\$1.76	\$74.73
16444	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-01MT0-C1S	Software as a Service (SaaS)	\$79.68	2.30%	\$1.83	\$77.85
16445	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-12MT0-A1S	Software as a Service (SaaS)	\$70.12	2.30%	\$1.61	\$68.51
16446	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-12MT0-C1S	Software as a Service (SaaS)	\$73.04	2.30%	\$1.68	\$71.36
16447	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-12PT0-A1S	Software as a Service (SaaS)	\$764.95	2.30%	\$17.59	\$747.36
16448	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-12PT0-C1S	Software as a Service (SaaS)	\$796.82	2.30%	\$18.33	\$778.49
16449	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-24AT0-A1S	Software as a Service (SaaS)	\$764.95	2.30%	\$17.59	\$747.36
16450	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-24AT0-C1S	Software as a Service (SaaS)	\$796.82	2.30%	\$18.33	\$778.49
16451	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-24MT0-A1S	Software as a Service (SaaS)	\$70.12	2.30%	\$1.61	\$68.51
16452	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUEE-24MT0-C1S	Software as a Service (SaaS)	\$73.04	2.30%	\$1.68	\$71.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16471	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUEE-60PT0-A1S	Software as a Service (SaaS)	\$3,442.28	2.30%	\$79.17	\$3,363.11
16472	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Enterprise Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUEE-60PT0-C1S	Software as a Service (SaaS)	\$3,585.71	2.30%	\$82.47	\$3,503.24
16473	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-01MT0-A1S	Software as a Service (SaaS)	\$41.36	2.30%	\$0.95	\$40.41
16474	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-01MT0-C1S	Software as a Service (SaaS)	\$43.08	2.30%	\$0.99	\$42.09
16475	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-12MT0-A1S	Software as a Service (SaaS)	\$37.91	2.30%	\$0.87	\$37.04
16476	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-12MT0-C1S	Software as a Service (SaaS)	\$39.49	2.30%	\$0.91	\$38.58
16477	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-12PT0-A1S	Software as a Service (SaaS)	\$413.55	2.30%	\$9.51	\$404.04
16478	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-12PT0-C1S	Software as a Service (SaaS)	\$430.78	2.30%	\$9.91	\$420.87
16479	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24AT0-A1S	Software as a Service (SaaS)	\$413.55	2.30%	\$9.51	\$404.04
16480	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24AT0-C1S	Software as a Service (SaaS)	\$430.78	2.30%	\$9.91	\$420.87
16481	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24MT0-A1S	Software as a Service (SaaS)	\$37.91	2.30%	\$0.87	\$37.04
16482	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24MT0-C1S	Software as a Service (SaaS)	\$39.49	2.30%	\$0.91	\$38.58
16483	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24PT0-A1S	Software as a Service (SaaS)	\$827.09	2.30%	\$19.02	\$808.07
16484	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-24PT0-C1S	Software as a Service (SaaS)	\$861.55	2.30%	\$19.82	\$841.73
16485	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-36AT0-A1S	Software as a Service (SaaS)	\$393.03	2.30%	\$9.04	\$383.99
16486	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-36AT0-C1S	Software as a Service (SaaS)	\$409.41	2.30%	\$9.42	\$399.99
16487	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-36MT0-A1S	Software as a Service (SaaS)	\$36.20	2.30%	\$0.83	\$35.37
16488	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUESS-36MT0-C1S	Software as a Service (SaaS)	\$37.71	2.30%	\$0.87	\$36.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16489	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-36PT0-A1S	Software as a Service (SaaS)	\$1,116.58	2.30%	\$25.68	\$1,090.90
16490	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-36PT0-C1S	Software as a Service (SaaS)	\$1,163.10	2.30%	\$26.75	\$1,136.35
16491	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48AT0-A1S	Software as a Service (SaaS)	\$393.03	2.30%	\$9.04	\$383.99
16492	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48AT0-C1S	Software as a Service (SaaS)	\$409.41	2.30%	\$9.42	\$399.99
16493	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48MT0-A1S	Software as a Service (SaaS)	\$36.20	2.30%	\$0.83	\$35.37
16494	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48MT0-C1S	Software as a Service (SaaS)	\$37.71	2.30%	\$0.87	\$36.84
16495	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48PT0-A1S	Software as a Service (SaaS)	\$1,488.76	2.30%	\$34.24	\$1,454.52
16496	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-48PT0-C1S	Software as a Service (SaaS)	\$1,550.79	2.30%	\$35.67	\$1,515.12
16497	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60AT0-A1S	Software as a Service (SaaS)	\$393.03	2.30%	\$9.04	\$383.99
16498	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60AT0-C1S	Software as a Service (SaaS)	\$409.41	2.30%	\$9.42	\$399.99
16499	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60MT0-A1S	Software as a Service (SaaS)	\$36.20	2.30%	\$0.83	\$35.37
16500	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60MT0-C1S	Software as a Service (SaaS)	\$37.71	2.30%	\$0.87	\$36.84
16501	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60PT0-A1S	Software as a Service (SaaS)	\$1,860.95	2.30%	\$42.80	\$1,818.15
16502	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Standard Plus Subscription (no vSphere) Concurrent User - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HAH-VSCNUCUSS-60PT0-C1S	Software as a Service (SaaS)	\$1,938.49	2.30%	\$44.59	\$1,893.90
16503	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 01 Month Payment	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-01MT0-A1S	Software as a Service (SaaS)	\$56.68	2.30%	\$1.30	\$55.38
16504	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 01 Month Payment	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-01MT0-C1S	Software as a Service (SaaS)	\$59.04	2.30%	\$1.36	\$57.68
16505	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-12MT0-A1S	Software as a Service (SaaS)	\$51.96	2.30%	\$1.20	\$50.76
16506	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 12 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-12MT0-C1S	Software as a Service (SaaS)	\$54.12	2.30%	\$1.24	\$52.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16525	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-48PT0-A1S	Software as a Service (SaaS)	\$2,040.42	2.30%	\$46.93	\$1,993.49
16526	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-48PT0-C1S	Software as a Service (SaaS)	\$2,125.44	2.30%	\$48.89	\$2,076.55
16527	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60AT0-A1S	Software as a Service (SaaS)	\$538.67	2.30%	\$12.39	\$526.28
16528	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60AT0-C1S	Software as a Service (SaaS)	\$561.11	2.30%	\$12.91	\$548.20
16529	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60MT0-A1S	Software as a Service (SaaS)	\$49.61	2.30%	\$1.14	\$48.47
16530	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60MT0-C1S	Software as a Service (SaaS)	\$51.68	2.30%	\$1.19	\$50.49
16531	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Academic Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60PT0-A1S	Software as a Service (SaaS)	\$2,550.53	2.30%	\$58.66	\$2,491.87
16532	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	Upgrade: VMware Horizon Standard Plus Subscription (no vSphere) Named User to VMware Horizon Enterprise Plus Subscription (no vSphere) Named User - (Core) Named User Qty 50 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HAH-VSCNUNUSE-60PT0-C1S	Software as a Service (SaaS)	\$2,656.80	2.30%	\$61.11	\$2,595.69
16533	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-01MT0-A1S	Software as a Service (SaaS)	\$87.09	2.30%	\$2.00	\$85.09
16534	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-01MT0-C2S	Software as a Service (SaaS)	\$90.72	2.30%	\$2.09	\$88.63
16535	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-03PT0-A1S	Software as a Service (SaaS)	\$261.27	2.30%	\$6.01	\$255.26
16536	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 3 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-03PT0-C1S	Software as a Service (SaaS)	\$272.16	2.30%	\$6.26	\$265.90
16537	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-12MT0-A1S	Software as a Service (SaaS)	\$72.58	2.30%	\$1.67	\$70.91
16538	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-12MT0-C2S	Software as a Service (SaaS)	\$75.60	2.30%	\$1.74	\$73.86
16539	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-12PT0-A1S	Software as a Service (SaaS)	\$870.91	2.30%	\$20.03	\$850.88
16540	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-12PT0-C1S	Software as a Service (SaaS)	\$907.20	2.30%	\$20.87	\$886.33
16541	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24AT0-A1S	Software as a Service (SaaS)	\$836.08	2.30%	\$19.23	\$816.85
16542	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24AT0-C1S	Software as a Service (SaaS)	\$870.91	2.30%	\$20.03	\$850.88
16543	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24AT0-C2S	Software as a Service (SaaS)	\$870.91	2.30%	\$20.03	\$850.88
16544	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24MT0-A1S	Software as a Service (SaaS)	\$69.67	2.30%	\$1.60	\$68.07
16545	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24MT0-C1S	Software as a Service (SaaS)	\$72.58	2.30%	\$1.67	\$70.91
16546	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24MT0-C2S	Software as a Service (SaaS)	\$72.58	2.30%	\$1.67	\$70.91
16547	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24PT0-A1S	Software as a Service (SaaS)	\$1,672.15	2.30%	\$38.46	\$1,633.69
16548	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-24PT0-C1S	Software as a Service (SaaS)	\$1,741.82	2.30%	\$40.06	\$1,701.76
16549	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-36AT0-A1S	Software as a Service (SaaS)	\$801.24	2.30%	\$18.43	\$782.81
16550	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Add on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUA-36AT0-C1S	Software as a Service (SaaS)	\$834.62	2.30%	\$19.20	\$815.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16582	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24AT0-C1S	Software as a Service (SaaS)	\$870.91	2.30%	\$20.03	\$850.88
16583	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24AT0-C2S	Software as a Service (SaaS)	\$870.91	2.30%	\$20.03	\$850.88
16584	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24MT0-A1S	Software as a Service (SaaS)	\$69.67	2.30%	\$1.60	\$68.07
16585	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24MT0-C1S	Software as a Service (SaaS)	\$72.58	2.30%	\$1.67	\$70.91
16586	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24MT0-C2S	Software as a Service (SaaS)	\$72.58	2.30%	\$1.67	\$70.91
16587	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24PT0-A1S	Software as a Service (SaaS)	\$1,672.15	2.30%	\$38.46	\$1,633.69
16588	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-24PT0-C1S	Software as a Service (SaaS)	\$1,741.82	2.30%	\$40.06	\$1,701.76
16589	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36AT0-A1S	Software as a Service (SaaS)	\$801.24	2.30%	\$18.43	\$782.81
16590	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36AT0-C1S	Software as a Service (SaaS)	\$834.62	2.30%	\$19.20	\$815.42
16591	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36AT0-C2S	Software as a Service (SaaS)	\$834.62	2.30%	\$19.20	\$815.42
16592	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36MT0-A1S	Software as a Service (SaaS)	\$66.77	2.30%	\$1.54	\$65.23
16593	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36MT0-C1S	Software as a Service (SaaS)	\$69.55	2.30%	\$1.60	\$67.95
16594	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36MT0-C2S	Software as a Service (SaaS)	\$69.55	2.30%	\$1.60	\$67.95
16595	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36PT0-A1S	Software as a Service (SaaS)	\$2,403.72	2.30%	\$55.29	\$2,348.43
16596	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-36PT0-C1S	Software as a Service (SaaS)	\$2,503.87	2.30%	\$57.59	\$2,446.28
16597	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48AT0-A1S	Software as a Service (SaaS)	\$766.40	2.30%	\$17.63	\$748.77
16598	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48AT0-C1S	Software as a Service (SaaS)	\$798.34	2.30%	\$18.36	\$779.98
16599	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48AT0-C2S	Software as a Service (SaaS)	\$798.34	2.30%	\$18.36	\$779.98
16600	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48MT0-A1S	Software as a Service (SaaS)	\$63.87	2.30%	\$1.47	\$62.40
16601	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48MT0-C1S	Software as a Service (SaaS)	\$66.53	2.30%	\$1.53	\$65.00
16602	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48MT0-C2S	Software as a Service (SaaS)	\$66.53	2.30%	\$1.53	\$65.00
16603	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48PT0-A1S	Software as a Service (SaaS)	\$3,065.61	2.30%	\$70.51	\$2,995.10
16604	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-48PT0-C1S	Software as a Service (SaaS)	\$3,193.34	2.30%	\$73.45	\$3,119.89
16605	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60AT0-A1S	Software as a Service (SaaS)	\$766.40	2.30%	\$17.63	\$748.77
16606	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60AT0-C1S	Software as a Service (SaaS)	\$798.34	2.30%	\$18.36	\$779.98
16607	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60AT0-C2S	Software as a Service (SaaS)	\$798.34	2.30%	\$18.36	\$779.98
16608	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60MT0-A1S	Software as a Service (SaaS)	\$63.87	2.30%	\$1.47	\$62.40
16609	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60MT0-C1S	Software as a Service (SaaS)	\$66.53	2.30%	\$1.53	\$65.00
16610	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60MT0-C2S	Software as a Service (SaaS)	\$66.53	2.30%	\$1.53	\$65.00
16611	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60PT0-A1S	Software as a Service (SaaS)	\$3,832.01	2.30%	\$88.14	\$3,743.87
16612	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASCUC-60PT0-C1S	Software as a Service (SaaS)	\$3,991.68	2.30%	\$91.81	\$3,899.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16675	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-36PT0-A1S	Software as a Service (SaaS)	\$1,483.78	2.30%	\$34.13	\$1,449.65
16676	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-36PT0-C1S	Software as a Service (SaaS)	\$1,545.60	2.30%	\$35.55	\$1,510.05
16677	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48AT0-A1S	Software as a Service (SaaS)	\$473.09	2.30%	\$10.88	\$462.21
16678	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48AT0-C1S	Software as a Service (SaaS)	\$492.80	2.30%	\$11.33	\$481.47
16679	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48AT0-C2S	Software as a Service (SaaS)	\$492.80	2.30%	\$11.33	\$481.47
16680	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48MT0-A1S	Software as a Service (SaaS)	\$39.42	2.30%	\$0.91	\$38.51
16681	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48MT0-C1S	Software as a Service (SaaS)	\$41.07	2.30%	\$0.94	\$40.13
16682	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48MT0-C2S	Software as a Service (SaaS)	\$41.07	2.30%	\$0.94	\$40.13
16683	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48PT0-A1S	Software as a Service (SaaS)	\$1,892.35	2.30%	\$43.52	\$1,848.83
16684	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-48PT0-C1S	Software as a Service (SaaS)	\$1,971.20	2.30%	\$45.34	\$1,925.86
16685	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60AT0-A1S	Software as a Service (SaaS)	\$473.09	2.30%	\$10.88	\$462.21
16686	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60AT0-C1S	Software as a Service (SaaS)	\$492.80	2.30%	\$11.33	\$481.47
16687	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60AT0-C2S	Software as a Service (SaaS)	\$492.80	2.30%	\$11.33	\$481.47
16688	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60MT0-A1S	Software as a Service (SaaS)	\$39.42	2.30%	\$0.91	\$38.51
16689	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60MT0-C1S	Software as a Service (SaaS)	\$41.07	2.30%	\$0.94	\$40.13
16690	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60MT0-C2S	Software as a Service (SaaS)	\$41.07	2.30%	\$0.94	\$40.13
16691	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60PT0-A1S	Software as a Service (SaaS)	\$2,365.44	2.30%	\$54.41	\$2,311.03
16692	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Horizon Apps Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-ASNUC-60PT0-C1S	Software as a Service (SaaS)	\$2,464.00	2.30%	\$56.67	\$2,407.33
16693	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-01MT0-A1S	Software as a Service (SaaS)	\$110.40	2.30%	\$2.54	\$107.86
16694	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-01MT0-C2S	Software as a Service (SaaS)	\$115.00	2.30%	\$2.65	\$112.36
16695	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-03PT0-A1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
16696	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-03PT0-C1S	Software as a Service (SaaS)	\$345.00	2.30%	\$7.94	\$337.07
16697	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-12MT0-A1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
16698	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-12MT0-C2S	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
16699	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-12PT0-A1S	Software as a Service (SaaS)	\$1,152.00	2.30%	\$26.50	\$1,125.50
16700	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-12PT0-C1S	Software as a Service (SaaS)	\$1,200.00	2.30%	\$27.60	\$1,172.40
16701	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24AT0-A1S	Software as a Service (SaaS)	\$1,105.92	2.30%	\$25.44	\$1,080.48
16702	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24AT0-C1S	Software as a Service (SaaS)	\$1,152.00	2.30%	\$26.50	\$1,125.50
16703	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24AT0-C2S	Software as a Service (SaaS)	\$1,152.00	2.30%	\$26.50	\$1,125.50
16704	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24MT0-A1S	Software as a Service (SaaS)	\$92.16	2.30%	\$2.12	\$90.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16705	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24MT0-C1S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
16706	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24MT0-C2S	Software as a Service (SaaS)	\$96.00	2.30%	\$2.21	\$93.79
16707	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24PT0-A1S	Software as a Service (SaaS)	\$2,211.84	2.30%	\$50.87	\$2,160.97
16708	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-24PT0-C1S	Software as a Service (SaaS)	\$2,304.00	2.30%	\$52.99	\$2,251.01
16709	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36AT0-A1S	Software as a Service (SaaS)	\$1,059.84	2.30%	\$24.38	\$1,035.46
16710	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36AT0-C1S	Software as a Service (SaaS)	\$1,104.00	2.30%	\$25.39	\$1,078.61
16711	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36AT0-C2S	Software as a Service (SaaS)	\$1,104.00	2.30%	\$25.39	\$1,078.61
16712	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36MT0-A1S	Software as a Service (SaaS)	\$88.32	2.30%	\$2.03	\$86.29
16713	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36MT0-C1S	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
16714	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36MT0-C2S	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
16715	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36PT0-A1S	Software as a Service (SaaS)	\$3,179.52	2.30%	\$73.13	\$3,106.39
16716	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-36PT0-C1S	Software as a Service (SaaS)	\$3,312.00	2.30%	\$76.18	\$3,235.82
16717	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48AT0-A1S	Software as a Service (SaaS)	\$1,013.76	2.30%	\$23.32	\$990.44
16718	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48AT0-C1S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
16719	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48AT0-C2S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
16720	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48MT0-A1S	Software as a Service (SaaS)	\$84.48	2.30%	\$1.94	\$82.54
16721	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
16722	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48MT0-C2S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
16723	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48PT0-A1S	Software as a Service (SaaS)	\$4,055.04	2.30%	\$93.27	\$3,961.77
16724	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-48PT0-C1S	Software as a Service (SaaS)	\$4,224.00	2.30%	\$97.15	\$4,126.85
16725	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60AT0-A1S	Software as a Service (SaaS)	\$1,013.76	2.30%	\$23.32	\$990.44
16726	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60AT0-C1S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
16727	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60AT0-C2S	Software as a Service (SaaS)	\$1,056.00	2.30%	\$24.29	\$1,031.71
16728	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60MT0-A1S	Software as a Service (SaaS)	\$84.48	2.30%	\$1.94	\$82.54
16729	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60MT0-C1S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
16730	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60MT0-C2S	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
16731	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60PT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.68	\$4,952.22
16732	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUA-60PT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
16733	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 01 Month Payment	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-01MT0-A1S	Software as a Service (SaaS)	\$552.00	2.30%	\$12.70	\$539.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16734	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 01 Month Payment	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-01MT0-C2S	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78
16735	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 3 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-03PT0-A1S	Software as a Service (SaaS)	\$1,656.00	2.30%	\$38.09	\$1,617.91
16736	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 3 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-03PT0-C1S	Software as a Service (SaaS)	\$1,725.00	2.30%	\$39.68	\$1,685.33
16737	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-12MT0-A1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
16738	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-12MT0-C2S	Software as a Service (SaaS)	\$500.00	2.30%	\$11.50	\$488.50
16739	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-12PT0-A1S	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
16740	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-12PT0-C1S	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
16741	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24AT0-A1S	Software as a Service (SaaS)	\$5,529.60	2.30%	\$127.18	\$5,402.42
16742	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24AT0-C1S	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
16743	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24AT0-C2S	Software as a Service (SaaS)	\$5,760.00	2.30%	\$132.48	\$5,627.52
16744	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24MT0-A1S	Software as a Service (SaaS)	\$460.80	2.30%	\$10.60	\$450.20
16745	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24MT0-C1S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
16746	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24MT0-C2S	Software as a Service (SaaS)	\$480.00	2.30%	\$11.04	\$468.96
16747	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24PT0-A1S	Software as a Service (SaaS)	\$11,059.20	2.30%	\$254.36	\$10,804.84
16748	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-24PT0-C1S	Software as a Service (SaaS)	\$11,520.00	2.30%	\$264.96	\$11,255.04
16749	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36AT0-A1S	Software as a Service (SaaS)	\$5,299.20	2.30%	\$121.88	\$5,177.32
16750	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36AT0-C1S	Software as a Service (SaaS)	\$5,520.00	2.30%	\$126.96	\$5,393.04
16751	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36AT0-C2S	Software as a Service (SaaS)	\$5,520.00	2.30%	\$126.96	\$5,393.04
16752	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36MT0-A1S	Software as a Service (SaaS)	\$441.60	2.30%	\$10.16	\$431.44
16753	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36MT0-C1S	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
16754	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36MT0-C2S	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
16755	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36PT0-A1S	Software as a Service (SaaS)	\$15,897.60	2.30%	\$365.64	\$15,531.96
16756	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-36PT0-C1S	Software as a Service (SaaS)	\$16,560.00	2.30%	\$380.88	\$16,

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16763	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 48 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-48PT0-A1S	Software as a Service (SaaS)	\$20,275.20	2.30%	\$466.33	\$19,808.87
16764	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 48 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-48PT0-C1S	Software as a Service (SaaS)	\$21,120.00	2.30%	\$485.76	\$20,634.24
16765	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60AT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22
16766	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60AT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
16767	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60AT0-C2S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
16768	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60MT0-A1S	Software as a Service (SaaS)	\$422.40	2.30%	\$9.72	\$412.68
16769	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60MT0-C1S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
16770	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60MT0-C2S	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
16771	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60PT0-A1S	Software as a Service (SaaS)	\$25,344.00	2.30%	\$582.91	\$24,761.09
16772	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVCUC-60PT0-C1S	Software as a Service (SaaS)	\$26,400.00	2.30%	\$607.20	\$25,792.80
16773	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 01 Month Payment	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-01MT0-A1S	Software as a Service (SaaS)	\$66.24	2.30%	\$1.52	\$64.72
16774	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 01 Month Payment	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-01MT0-C2S	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
16775	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 3 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-03PT0-A1S	Software as a Service (SaaS)	\$198.72	2.30%	\$4.57	\$194.15
16776	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 3 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-03PT0-C1S	Software as a Service (SaaS)	\$207.00	2.30%	\$4.76	\$202.24
16777	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-12MT0-A1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
16778	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-12MT0-C2S	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
16779	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-12PT0-A1S	Software as a Service (SaaS)	\$691.20	2.30%	\$15.90	\$675.30
16780	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-12PT0-C1S	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
16781	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24AT0-A1S	Software as a Service (SaaS)	\$663.55	2.30%	\$15.26	\$648.29
16782	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24AT0-C1S	Software as a Service (SaaS)	\$691.20	2.30%	\$15.90	\$675.30
16783	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24AT0-C2S	Software as a Service (SaaS)	\$691.20	2.30%	\$15.90	\$675.30
16784	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24MT0-A1S	Software as a Service (SaaS)	\$55.30	2.30%	\$1.27	\$54.03
16785	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24MT0-C1S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
16786	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24MT0-C2S	Software as a Service (SaaS)	\$57.60	2.30%	\$1.32	\$56.28
16787	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24PT0-A1S	Software as a Service (SaaS)	\$1,327.10	2.30%	\$30.52	\$1,296.58
16788	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-24PT0-C1S	Software as a Service (SaaS)	\$1,382.40	2.30%	\$31.80	\$1,350.60
16789	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36AT0-A1S	Software as a Service (SaaS)	\$635.90	2.30%	\$14.63	\$621.27
16790	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36AT0-C1S	Software as a Service (SaaS)	\$662.40	2.30%	\$15.24	\$647.16
16791	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36AT0-C2S	Software as a Service (SaaS)	\$662.40	2.30%	\$15.24	\$647.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16792	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36MT0-A1S	Software as a Service (SaaS)	\$52.99	2.30%	\$1.22	\$51.77
16793	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36MT0-C1S	Software as a Service (SaaS)	\$55.20	2.30%	\$1.27	\$53.93
16794	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36MT0-C2S	Software as a Service (SaaS)	\$55.20	2.30%	\$1.27	\$53.93
16795	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36PT0-A1S	Software as a Service (SaaS)	\$1,907.71	2.30%	\$43.88	\$1,863.83
16796	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-36PT0-C1S	Software as a Service (SaaS)	\$1,987.20	2.30%	\$45.71	\$1,941.49
16797	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48AT0-A1S	Software as a Service (SaaS)	\$608.26	2.30%	\$13.99	\$594.27
16798	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48AT0-C1S	Software as a Service (SaaS)	\$633.60	2.30%	\$14.57	\$619.03
16799	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48AT0-C2S	Software as a Service (SaaS)	\$633.60	2.30%	\$14.57	\$619.03
16800	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48MT0-A1S	Software as a Service (SaaS)	\$50.69	2.30%	\$1.17	\$49.52
16801	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48MT0-C1S	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
16802	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48MT0-C2S	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
16803	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48PT0-A1S	Software as a Service (SaaS)	\$2,433.02	2.30%	\$55.96	\$2,377.06
16804	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-48PT0-C1S	Software as a Service (SaaS)	\$2,534.40	2.30%	\$58.29	\$2,476.11
16805	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60AT0-A1S	Software as a Service (SaaS)	\$608.26	2.30%	\$13.99	\$594.27
16806	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60AT0-C1S	Software as a Service (SaaS)	\$633.60	2.30%	\$14.57	\$619.03
16807	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60AT0-C2S	Software as a Service (SaaS)	\$633.60	2.30%	\$14.57	\$619.03
16808	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60MT0-A1S	Software as a Service (SaaS)	\$50.69	2.30%	\$1.17	\$49.52
16809	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60MT0-C1S	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
16810	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60MT0-C2S	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
16811	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60PT0-A1S	Software as a Service (SaaS)	\$3,041.28	2.30%	\$69.95	\$2,971.33
16812	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUA-60PT0-C1S	Software as a Service (SaaS)	\$3,168.00	2.30%	\$72.86	\$3,095.14
16813	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 01 Month Payment	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-01MT0-A1S	Software as a Service (SaaS)	\$331.20	2.30%	\$7.62	\$323.58
16814	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 01 Month Payment	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-01MT0-C2S	Software as a Service (SaaS)	\$345.00	2.30%	\$7.94	\$337.07
16815	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 3 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-03PT0-A1S	Software as a Service (SaaS)	\$993.60	2.30%	\$22.85	\$970.75
16816	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 3 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-03PT0-C1S	Software as a Service (SaaS)	\$1,035.00	2.30%	\$23.81	\$1,011.20
16817	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-12MT0-A1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
16818	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-12MT0-C2S	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
16819	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-12PT0-A1S	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
16820	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-12PT0-C1S	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16821	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24AT0-A1S	Software as a Service (SaaS)	\$3,317.76	2.30%	\$76.31	\$3,241.45
16822	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24AT0-C1S	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
16823	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24AT0-C2S	Software as a Service (SaaS)	\$3,456.00	2.30%	\$79.49	\$3,376.51
16824	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24MT0-A1S	Software as a Service (SaaS)	\$276.48	2.30%	\$6.36	\$270.12
16825	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24MT0-C1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
16826	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24MT0-C2S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
16827	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24PT0-A1S	Software as a Service (SaaS)	\$6,635.52	2.30%	\$152.62	\$6,482.90
16828	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-24PT0-C1S	Software as a Service (SaaS)	\$6,912.00	2.30%	\$158.98	\$6,753.02
16829	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36AT0-A1S	Software as a Service (SaaS)	\$3,179.52	2.30%	\$73.13	\$3,106.39
16830	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36AT0-C1S	Software as a Service (SaaS)	\$3,312.00	2.30%	\$76.18	\$3,235.82
16831	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36AT0-C2S	Software as a Service (SaaS)	\$3,312.00	2.30%	\$76.18	\$3,235.82
16832	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36MT0-A1S	Software as a Service (SaaS)	\$264.96	2.30%	\$6.09	\$258.87
16833	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36MT0-C1S	Software as a Service (SaaS)	\$276.00	2.30%	\$6.35	\$269.65
16834	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36MT0-C2S	Software as a Service (SaaS)	\$276.00	2.30%	\$6.35	\$269.65
16835	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36PT0-A1S	Software as a Service (SaaS)	\$9,538.56	2.30%	\$219.39	\$9,319.17
16836	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-36PT0-C1S	Software as a Service (SaaS)	\$9,936.00	2.30%	\$228.53	\$9,707.47
16837	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48AT0-A1S	Software as a Service (SaaS)	\$3,041.28	2.30%	\$69.95	\$2,971.33
16838	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48AT0-C1S	Software as a Service (SaaS)	\$3,168.00	2.30%	\$72.86	\$3,095.14
16839	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48AT0-C2S	Software as a Service (SaaS)	\$3,168.00	2.30%	\$72.86	\$3,095.14
16840	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48MT0-A1S	Software as a Service (SaaS)	\$253.44	2.30%	\$5.83	\$247.61
16841	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48MT0-C1S	Software as a Service (SaaS)	\$264.00	2.30%	\$6.07	\$257.93
16842	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48MT0-C2S	Software as a Service (SaaS)	\$264.00	2.30%	\$6.07	\$257.93
16843	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-48PT0-A1S	Software as a Service (SaaS)	\$12,165.12	2.30%	\$279.80	\$11,885

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16850	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-60MT0-C2S	Software as a Service (SaaS)	\$264.00	2.30%	\$6.07	\$257.93
16851	HORIZON CLOUD	HORIZON APPS UNIVERSAL	DAAS-SERVICE	Academic VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-60PT0-A1S	Software as a Service (SaaS)	\$15,206.40	2.30%	\$349.75	\$14,856.65
16852	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Apps Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-AVNUC-60PT0-C1S	Software as a Service (SaaS)	\$15,840.00	2.30%	\$364.32	\$15,475.68
16853	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-12PT0-A1S	Software as a Service (SaaS)	\$1,539.46	2.30%	\$35.41	\$1,504.05
16854	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-12PT0-C1S	Software as a Service (SaaS)	\$1,603.60	2.30%	\$36.88	\$1,566.72
16855	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-24PT0-A1S	Software as a Service (SaaS)	\$2,955.76	2.30%	\$67.98	\$2,887.78
16856	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-24PT0-C1S	Software as a Service (SaaS)	\$3,078.91	2.30%	\$70.81	\$3,008.10
16857	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-36PT0-A1S	Software as a Service (SaaS)	\$4,248.90	2.30%	\$97.72	\$4,151.18
16858	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-36PT0-C1S	Software as a Service (SaaS)	\$4,425.94	2.30%	\$101.80	\$4,324.14
16859	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-48PT0-A1S	Software as a Service (SaaS)	\$5,418.89	2.30%	\$124.63	\$5,294.26
16860	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-48PT0-C1S	Software as a Service (SaaS)	\$5,644.67	2.30%	\$129.83	\$5,514.84
16861	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-60PT0-A1S	Software as a Service (SaaS)	\$6,773.61	2.30%	\$155.79	\$6,617.82
16862	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADCUVV-60PT0-C1S	Software as a Service (SaaS)	\$7,055.84	2.30%	\$162.28	\$6,893.56
16863	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-12PT0-A1S	Software as a Service (SaaS)	\$962.02	2.30%	\$22.13	\$939.89
16864	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-12PT0-C1S	Software as a Service (SaaS)	\$1,002.10	2.30%	\$23.05	\$979.05
16865	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-24PT0-A1S	Software as a Service (SaaS)	\$1,847.07	2.30%	\$42.48	\$1,804.59
16866	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-24PT0-C1S	Software as a Service (SaaS)	\$1,924.03	2.30%	\$44.25	\$1,879.78
16867	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-36PT0-A1S	Software as a Service (SaaS)	\$2,655.16	2.30%	\$61.07	\$2,594.09
16868	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-36PT0-C1S	Software as a Service (SaaS)	\$2,765.80	2.30%	\$63.61	\$2,702.19
16869	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-48PT0-A1S	Software as a Service (SaaS)	\$3,386.30	2.30%	\$77.88	\$3,308.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16870	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-48PT0-C1S	Software as a Service (SaaS)	\$3,527.39	2.30%	\$81.13	\$3,446.26
16871	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-60PT0-A1S	Software as a Service (SaaS)	\$4,232.87	2.30%	\$97.36	\$4,135.51
16872	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPADNUVV-60PT0-C1S	Software as a Service (SaaS)	\$4,409.24	2.30%	\$101.41	\$4,307.83
16873	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-12PT0-A1S	Software as a Service (SaaS)	\$7,697.28	2.30%	\$177.04	\$7,520.24
16874	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Core) Concurrent User Qty 50 - 12 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-12PT0-C1S	Software as a Service (SaaS)	\$8,018.00	2.30%	\$184.41	\$7,833.59
16875	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-24PT0-A1S	Software as a Service (SaaS)	\$14,778.78	2.30%	\$339.91	\$14,438.87
16876	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Core) Concurrent User Qty 50 - 24 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-24PT0-C1S	Software as a Service (SaaS)	\$15,394.56	2.30%	\$354.07	\$15,040.49
16877	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-36PT0-A1S	Software as a Service (SaaS)	\$21,244.49	2.30%	\$488.62	\$20,755.87
16878	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Core) Concurrent User Qty 50 - 36 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-36PT0-C1S	Software as a Service (SaaS)	\$22,129.68	2.30%	\$508.98	\$21,620.70
16879	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-48PT0-A1S	Software as a Service (SaaS)	\$27,094.43	2.30%	\$623.17	\$26,471.26
16880	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Core) Concurrent User Qty 50 - 48 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-48PT0-C1S	Software as a Service (SaaS)	\$28,223.36	2.30%	\$649.14	\$27,574.22
16881	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-60PT0-A1S	Software as a Service (SaaS)	\$33,868.03	2.30%	\$778.96	\$33,089.07
16882	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Universal Subscription (no vSphere) (Core) Concurrent User Qty 50 - 60 Month Prepaid	QTY 50 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRUVV-60PT0-C1S	Software as a Service (SaaS)	\$35,279.20	2.30%	\$811.42	\$34,467.78
16883	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRNUVV-12PT0-A1S	Software as a Service (SaaS)	\$4,810.08	2.30%	\$110.63	\$4,699.45
16884	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRNUVV-12PT0-C1S	Software as a Service (SaaS)	\$5,010.50	2.30%	\$115.24	\$4,895.26
16885	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRNUVV-24PT0-A1S	Software as a Service (SaaS)	\$9,235.35	2.30%	\$212.41	\$9,022.94
16886	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRNUVV-24PT0-C1S	Software as a Service (SaaS)	\$9,620.16	2.30%	\$221.26	\$9,398.90
16887	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Prepaid	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPCRNUVV-36PT0-A1S	Software as a Service (SaaS)	\$13,275.82	2.30%	\$305.34	\$12,970.48

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16977	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-36ATO-A1S	Software as a Service (SaaS)	\$454.12	2.30%	\$10.44	\$443.68
16978	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-36ATO-C1S	Software as a Service (SaaS)	\$473.04	2.30%	\$10.88	\$462.16
16979	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-36MT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
16980	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-36MT0-C1S	Software as a Service (SaaS)	\$43.56	2.30%	\$1.00	\$42.56
16981	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-48ATO-A1S	Software as a Service (SaaS)	\$454.12	2.30%	\$10.44	\$443.68
16982	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-48ATO-C1S	Software as a Service (SaaS)	\$473.04	2.30%	\$10.88	\$462.16
16983	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-48MT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
16984	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-48MT0-C1S	Software as a Service (SaaS)	\$43.56	2.30%	\$1.00	\$42.56
16985	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-60ATO-A1S	Software as a Service (SaaS)	\$454.12	2.30%	\$10.44	\$443.68
16986	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-60ATO-C1S	Software as a Service (SaaS)	\$473.04	2.30%	\$10.88	\$462.16
16987	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-60MT0-A1S	Software as a Service (SaaS)	\$41.82	2.30%	\$0.96	\$40.86
16988	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Standard Add-On (Perpetual) Concurrent User Qty 10 to VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSCUCSP-60MT0-C1S	Software as a Service (SaaS)	\$43.56	2.30%	\$1.00	\$42.56
16989	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUEDA-12PT0-F1S	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
16990	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUEDA-24PT0-F1S	Software as a Service (SaaS)	\$2,976.00	2.30%	\$68.45	\$2,907.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16991	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDA-36PT0-F15	Software as a Service (SaaS)	\$4,017.60	2.30%	\$92.40	\$3,925.20
16992	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDA-48PT0-F15	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
16993	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDA-60PT0-F15	Software as a Service (SaaS)	\$6,696.00	2.30%	\$154.01	\$6,541.99
16994	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDC-12PT0-F15	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
16995	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDC-24PT0-F15	Software as a Service (SaaS)	\$2,976.00	2.30%	\$68.45	\$2,907.55
16996	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDC-36PT0-F15	Software as a Service (SaaS)	\$4,017.60	2.30%	\$92.40	\$3,925.20
16997	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUEDC-48PT0-F15	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
16998	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUEDC-60PT0-F15	Software as a Service (SaaS)	\$6,696.00	2.30%	\$154.01	\$6,541.99
16999	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUELA-12PT0-F15	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
17000	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUELA-24PT0-F15	Software as a Service (SaaS)	\$2,976.00	2.30%	\$68.45	\$2,907.55
17001	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUELA-36PT0-F15	Software as a Service (SaaS)	\$4,017.60	2.30%	\$92.40	\$3,925.20
17002	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUELA-48PT0-F15	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
17003	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUELA-60PT0-F15	Software as a Service (SaaS)	\$6,696.00	2.30%	\$154.01	\$6,541.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17004	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUELC-12PT0-F1S	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
17005	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUELC-24PT0-F1S	Software as a Service (SaaS)	\$2,976.00	2.30%	\$68.45	\$2,907.55
17006	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUELC-36PT0-F1S	Software as a Service (SaaS)	\$4,017.60	2.30%	\$92.40	\$3,925.20
17007	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUELC-48PT0-F1S	Software as a Service (SaaS)	\$5,356.80	2.30%	\$123.21	\$5,233.59
17008	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUELC-60PT0-F1S	Software as a Service (SaaS)	\$6,696.00	2.30%	\$154.01	\$6,541.99
17009	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDA-12PT0-F1S	Software as a Service (SaaS)	\$646.00	2.30%	\$14.86	\$631.14
17010	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDA-24PT0-F1S	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17011	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDA-36PT0-F15	Software as a Service (SaaS)	\$1,744.20	2.30%	\$40.12	\$1,704.08
17012	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDA-48PT0-F15	Software as a Service (SaaS)	\$2,325.60	2.30%	\$53.49	\$2,272.11
17013	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDA-60PT0-F15	Software as a Service (SaaS)	\$2,907.00	2.30%	\$66.86	\$2,840.14
17014	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDC-12PT0-F15	Software as a Service (SaaS)	\$646.00	2.30%	\$14.86	\$631.14
17015	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDC-24PT0-F15	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
17016	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDC-36PT0-F15	Software as a Service (SaaS)	\$1,744.20	2.30%	\$40.12	\$1,704.08
17017	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSDC-48PT0-F15	Software as a Service (SaaS)	\$2,325.60	2.30%	\$53.49	\$2,272.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17018	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSDC-60PT0-F1S	Software as a Service (SaaS)	\$2,907.00	2.30%	\$66.86	\$2,840.14
17019	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSLA-12PT0-F1S	Software as a Service (SaaS)	\$646.00	2.30%	\$14.86	\$631.14
17020	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSLA-24PT0-F1S	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
17021	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSLA-36PT0-F1S	Software as a Service (SaaS)	\$1,744.20	2.30%	\$40.12	\$1,704.08
17022	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSLA-48PT0-F1S	Software as a Service (SaaS)	\$2,325.60	2.30%	\$53.49	\$2,272.11
17023	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Add-on to Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSCUSLA-60PT0-F1S	Software as a Service (SaaS)	\$2,907.00	2.30%	\$66.86	\$2,840.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17024	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 12 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSLC-12PT0-F1S	Software as a Service (SaaS)	\$646.00	2.30%	\$14.86	\$631.14
17025	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 24 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSLC-24PT0-F1S	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
17026	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 36 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSLC-36PT0-F1S	Software as a Service (SaaS)	\$1,744.20	2.30%	\$40.12	\$1,704.08
17027	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 48 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSLC-48PT0-F1S	Software as a Service (SaaS)	\$2,325.60	2.30%	\$53.49	\$2,272.11
17028	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std Add-On (Perp) to Hz Std Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) CCU Qty 10 - 60 Mth Prepaid	QTY 10 Concurrent User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSCUSLC-60PT0-F1S	Software as a Service (SaaS)	\$2,907.00	2.30%	\$66.86	\$2,840.14
17029	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-24AT0-A1S	Software as a Service (SaaS)	\$678.34	2.30%	\$15.60	\$662.74
17030	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-24AT0-C1S	Software as a Service (SaaS)	\$706.60	2.30%	\$16.25	\$690.35
17031	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-24MT0-A1S	Software as a Service (SaaS)	\$62.18	2.30%	\$1.43	\$60.75
17032	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-24MT0-C1S	Software as a Service (SaaS)	\$64.77	2.30%	\$1.49	\$63.28
17033	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-36AT0-A1S	Software as a Service (SaaS)	\$644.69	2.30%	\$14.83	\$629.86
17034	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUAEP-36AT0-C1S	Software as a Service (SaaS)	\$671.56	2.30%	\$15.45	\$656.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17053	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-48ATO-A1S	Software as a Service (SaaS)	\$644.69	2.30%	\$14.83	\$629.86
17054	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-48ATO-C1S	Software as a Service (SaaS)	\$671.56	2.30%	\$15.45	\$656.11
17055	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-48MT0-A1S	Software as a Service (SaaS)	\$59.37	2.30%	\$1.37	\$58.00
17056	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-48MT0-C1S	Software as a Service (SaaS)	\$61.85	2.30%	\$1.42	\$60.43
17057	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-60ATO-A1S	Software as a Service (SaaS)	\$644.69	2.30%	\$14.83	\$629.86
17058	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-60ATO-C1S	Software as a Service (SaaS)	\$671.56	2.30%	\$15.45	\$656.11
17059	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-60MT0-A1S	Software as a Service (SaaS)	\$59.37	2.30%	\$1.37	\$58.00
17060	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVSNUCEP-60MT0-C1S	Software as a Service (SaaS)	\$61.85	2.30%	\$1.42	\$60.43
17061	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDA-12PT0-F1S	Software as a Service (SaaS)	\$919.00	2.30%	\$21.14	\$897.86
17062	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDA-24PT0-F1S	Software as a Service (SaaS)	\$1,838.00	2.30%	\$42.27	\$1,795.73
17063	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDA-36PT0-F1S	Software as a Service (SaaS)	\$2,481.30	2.30%	\$57.07	\$2,424.23
17064	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDA-48PT0-F1S	Software as a Service (SaaS)	\$3,308.40	2.30%	\$76.09	\$3,232.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17065	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Add-on to Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDA-60PT0-F15	Software as a Service (SaaS)	\$4,135.50	2.30%	\$95.12	\$4,040.38
17066	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDC-12PT0-F15	Software as a Service (SaaS)	\$919.00	2.30%	\$21.14	\$897.86
17067	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDC-24PT0-F15	Software as a Service (SaaS)	\$1,838.00	2.30%	\$42.27	\$1,795.73
17068	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDC-36PT0-F15	Software as a Service (SaaS)	\$2,481.30	2.30%	\$57.07	\$2,424.23
17069	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDC-48PT0-F15	Software as a Service (SaaS)	\$3,308.40	2.30%	\$76.09	\$3,232.31
17070	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for DoD and Fed Agencies only - (Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUEDC-60PT0-F15	Software as a Service (SaaS)	\$4,135.50	2.30%	\$95.12	\$4,040.38
17071	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELA-12PT0-F15	Software as a Service (SaaS)	\$919.00	2.30%	\$21.14	\$897.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17072	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELA-24PT0-F15	Software as a Service (SaaS)	\$1,838.00	2.30%	\$42.27	\$1,795.73
17073	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELA-36PT0-F15	Software as a Service (SaaS)	\$2,481.30	2.30%	\$57.07	\$2,424.23
17074	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELA-48PT0-F15	Software as a Service (SaaS)	\$3,308.40	2.30%	\$76.09	\$3,232.31
17075	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed CONTR only - (Add-on to Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User Add-on. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELA-60PT0-F15	Software as a Service (SaaS)	\$4,135.50	2.30%	\$95.12	\$4,040.38
17076	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 12 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELC-12PT0-F15	Software as a Service (SaaS)	\$919.00	2.30%	\$21.14	\$897.86
17077	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 24 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELC-24PT0-F15	Software as a Service (SaaS)	\$1,838.00	2.30%	\$42.27	\$1,795.73
17078	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 36 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-SUPVSNUELC-36PT0-F15	Software as a Service (SaaS)	\$2,481.30	2.30%	\$57.07	\$2,424.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17079	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 48 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSNUELC-48PT0-F1S	Software as a Service (SaaS)	\$3,308.40	2.30%	\$76.09	\$3,232.31
17080	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	U.S. Federal Subscription Upgrade: VMW Fed Hz Std/Adv/Ent Add-On (Perp) to Hz Ent Sub (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Fed Contractor only - (Core) NU Qty 10 - 60 Mth Prepaid	QTY 10 Named User. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-SUPVSNUELC-60PT0-F1S	Software as a Service (SaaS)	\$4,135.50	2.30%	\$95.12	\$4,040.38
17081	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-24AT0-C1S	Software as a Service (SaaS)	\$962.02	2.30%	\$22.13	\$939.89
17082	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-24MT0-A1S	Software as a Service (SaaS)	\$76.96	2.30%	\$1.77	\$75.19
17083	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-24MT0-C1S	Software as a Service (SaaS)	\$80.17	2.30%	\$1.84	\$78.33
17084	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-36AT0-C1S	Software as a Service (SaaS)	\$921.93	2.30%	\$21.20	\$900.73
17085	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-36MT0-A1S	Software as a Service (SaaS)	\$73.75	2.30%	\$1.70	\$72.05
17086	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-36MT0-C1S	Software as a Service (SaaS)	\$76.83	2.30%	\$1.77	\$75.06
17087	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-48AT0-C1S	Software as a Service (SaaS)	\$881.85	2.30%	\$20.28	\$861.57
17088	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-48MT0-A1S	Software as a Service (SaaS)	\$70.55	2.30%	\$1.62	\$68.93
17089	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-48MT0-C1S	Software as a Service (SaaS)	\$73.49	2.30%	\$1.69	\$71.80
17090	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-60AT0-C1S	Software as a Service (SaaS)	\$881.85	2.30%	\$20.28	\$861.57
17091	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Academic Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-60MT0-A1S	Software as a Service (SaaS)	\$70.55	2.30%	\$1.62	\$68.93
17092	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 10 to VMware Horizon Universal Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUA-60MT0-C1S	Software as a Service (SaaS)	\$73.49	2.30%	\$1.69	\$71.80
17093	HORIZON CLOUD	HORIZON SUP	DAAS-SERVICE	Subscription Upgrade: VMware Horizon Advanced or Enterprise Add-On (Perpetual) Named User Qty 50 to VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	QTY 50 Named User. Includes Production Support. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction at renewal and for the same qty as the number of perpetual licenses.	HZN-SUPVVCUC-24AT0-C1S	Software as a Service (SaaS)	\$4,810.08	2.30%	\$110.63	\$4,699.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17131	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-24MT0-A1S	Software as a Service (SaaS)	\$119.44	2.30%	\$2.75	\$116.69
17132	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-24MT0-C1S	Software as a Service (SaaS)	\$124.42	2.30%	\$2.86	\$121.56
17133	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-36AT0-A1S	Software as a Service (SaaS)	\$1,373.55	2.30%	\$31.59	\$1,341.96
17134	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-36AT0-C1S	Software as a Service (SaaS)	\$1,430.78	2.30%	\$32.91	\$1,397.87
17135	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-36MT0-A1S	Software as a Service (SaaS)	\$114.46	2.30%	\$2.63	\$111.83
17136	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-36MT0-C1S	Software as a Service (SaaS)	\$119.23	2.30%	\$2.74	\$116.49
17137	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-48AT0-A1S	Software as a Service (SaaS)	\$1,313.83	2.30%	\$30.22	\$1,283.61
17138	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-48AT0-C1S	Software as a Service (SaaS)	\$1,368.58	2.30%	\$31.48	\$1,337.10
17139	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-48MT0-A1S	Software as a Service (SaaS)	\$109.49	2.30%	\$2.52	\$106.97
17140	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-48MT0-C1S	Software as a Service (SaaS)	\$114.05	2.30%	\$2.62	\$111.43
17141	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-60AT0-A1S	Software as a Service (SaaS)	\$1,313.83	2.30%	\$30.22	\$1,283.61
17142	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-60AT0-C1S	Software as a Service (SaaS)	\$1,368.58	2.30%	\$31.48	\$1,337.10
17143	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-60MT0-A1S	Software as a Service (SaaS)	\$109.49	2.30%	\$2.52	\$106.97
17144	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUA-60MT0-C1S	Software as a Service (SaaS)	\$114.05	2.30%	\$2.62	\$111.43
17145	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-01MT0-A1S	Software as a Service (SaaS)	\$199.87	2.30%	\$4.60	\$195.27
17146	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUAE-01MT0-C2S	Software as a Service (SaaS)	\$208.20	2.30%	\$4.79	\$203.41
17147	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-12MT0-A1S	Software as a Service (SaaS)	\$183.22	2.30%	\$4.21	\$179.01
17148	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUAE-12MT0-C2S	Software as a Service (SaaS)	\$190.85	2.30%	\$4.39	\$186.46
17149	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-12PT0-A1S	Software as a Service (SaaS)	\$1,998.74	2.30%	\$45.97	\$1,952.77
17150	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-12PT0-C1S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17151	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24AT0-A1S	Software as a Service (SaaS)	\$1,998.74	2.30%	\$45.97	\$1,952.77
17152	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24AT0-C1S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17153	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUAE-24AT0-C2S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17154	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24MT0-A1S	Software as a Service (SaaS)	\$183.22	2.30%	\$4.21	\$179.01
17155	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24MT0-C1S	Software as a Service (SaaS)	\$190.85	2.30%	\$4.39	\$186.46
17156	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Payments	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUAE-24MT0-C2S	Software as a Service (SaaS)	\$190.85	2.30%	\$4.39	\$186.46
17157	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24PT0-A1S	Software as a Service (SaaS)	\$3,997.49	2.30%	\$91.94	\$3,905.55
17158	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-24PT0-C1S	Software as a Service (SaaS)	\$4,164.05	2.30%	\$95.77	\$4,068.28
17159	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-36AT0-A1S	Software as a Service (SaaS)	\$1,899.61	2.30%	\$43.69	\$1,855.92
17160	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUAE-36AT0-C1S	Software as a Service (SaaS)	\$1,978.76	2.30%	\$45.51	\$1,933.25
17161	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUAE-36AT0-C2S	Software as a Service (SaaS)	\$1,978.76	2.30%	\$45.51	\$1,933.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17224	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-24MT0-C1S	Software as a Service (SaaS)	\$124.42	2.30%	\$2.86	\$121.56
17225	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-36AT0-A1S	Software as a Service (SaaS)	\$1,373.55	2.30%	\$31.59	\$1,341.96
17226	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-36AT0-C1S	Software as a Service (SaaS)	\$1,430.78	2.30%	\$32.91	\$1,397.87
17227	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-36MT0-A1S	Software as a Service (SaaS)	\$114.46	2.30%	\$2.63	\$111.83
17228	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-36MT0-C1S	Software as a Service (SaaS)	\$119.23	2.30%	\$2.74	\$116.49
17229	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-48AT0-A1S	Software as a Service (SaaS)	\$1,313.83	2.30%	\$30.22	\$1,283.61
17230	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-48AT0-C1S	Software as a Service (SaaS)	\$1,368.58	2.30%	\$31.48	\$1,337.10
17231	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-48MT0-A1S	Software as a Service (SaaS)	\$109.49	2.30%	\$2.52	\$106.97
17232	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-48MT0-C1S	Software as a Service (SaaS)	\$114.05	2.30%	\$2.62	\$111.43
17233	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-60AT0-A1S	Software as a Service (SaaS)	\$1,313.83	2.30%	\$30.22	\$1,283.61
17234	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-60AT0-C1S	Software as a Service (SaaS)	\$1,368.58	2.30%	\$31.48	\$1,337.10
17235	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-60MT0-A1S	Software as a Service (SaaS)	\$109.49	2.30%	\$2.52	\$106.97
17236	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUC-60MT0-C1S	Software as a Service (SaaS)	\$114.05	2.30%	\$2.62	\$111.43
17237	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-01MT0-A1S	Software as a Service (SaaS)	\$199.87	2.30%	\$4.60	\$195.27
17238	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 01 Month Payment	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUCEP-01MT0-C2S	Software as a Service (SaaS)	\$208.20	2.30%	\$4.79	\$203.41
17239	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-12MT0-A1S	Software as a Service (SaaS)	\$183.22	2.30%	\$4.21	\$179.01
17240	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUCEP-12MT0-C2S	Software as a Service (SaaS)	\$190.85	2.30%	\$4.39	\$186.46
17241	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-12PT0-A1S	Software as a Service (SaaS)	\$1,998.74	2.30%	\$45.97	\$1,952.77
17242	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-12PT0-C1S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17243	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-24AT0-A1S	Software as a Service (SaaS)	\$1,998.74	2.30%	\$45.97	\$1,952.77
17244	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-24AT0-C1S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17245	HORIZON CLOUD	HORIZON ENT PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSCUCEP-24AT0-C2S	Software as a Service (SaaS)	\$2,082.02	2.30%	\$47.89	\$2,034.13
17246	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCEP-24MT0-A1S	Software as a Service (SaaS)	\$183.22	2.30%	\$4.21	\$

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17286	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-24MT0-C2S	Software as a Service (SaaS)	\$103.18	2.30%	\$2.37	\$100.81
17287	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-24PT0-A1S	Software as a Service (SaaS)	\$2,161.11	2.30%	\$49.71	\$2,111.40
17288	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-24PT0-C1S	Software as a Service (SaaS)	\$2,251.15	2.30%	\$51.78	\$2,199.37
17289	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36AT0-A1S	Software as a Service (SaaS)	\$1,026.96	2.30%	\$23.62	\$1,003.34
17290	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36AT0-C1S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17291	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36AT0-C2S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17292	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36MT0-A1S	Software as a Service (SaaS)	\$94.58	2.30%	\$2.18	\$92.40
17293	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36MT0-C1S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17294	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36MT0-C2S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17295	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36PT0-A1S	Software as a Service (SaaS)	\$2,917.49	2.30%	\$67.10	\$2,850.39
17296	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-36PT0-C1S	Software as a Service (SaaS)	\$3,039.06	2.30%	\$69.90	\$2,969.16
17297	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48AT0-A1S	Software as a Service (SaaS)	\$1,026.96	2.30%	\$23.62	\$1,003.34
17298	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48AT0-C1S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17299	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48AT0-C2S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17300	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48MT0-A1S	Software as a Service (SaaS)	\$94.58	2.30%	\$2.18	\$92.40
17301	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48MT0-C1S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17302	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48MT0-C2S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17303	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48PT0-A1S	Software as a Service (SaaS)	\$3,889.99	2.30%	\$89.47	\$3,800.52
17304	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-48PT0-C1S	Software as a Service (SaaS)	\$4,052.07	2.30%	\$93.20	\$3,958.87
17305	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60AT0-A1S	Software as a Service (SaaS)	\$1,026.96	2.30%	\$23.62	\$1,003.34
17306	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60AT0-C1S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17307	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60AT0-C2S	Software as a Service (SaaS)	\$1,069.75	2.30%	\$24.60	\$1,045.15
17308	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60MT0-A1S	Software as a Service (SaaS)	\$94.58	2.30%	\$2.18	\$92.40
17309	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60MT0-C1S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17310	HORIZON CLOUD	HORIZON STD PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60MT0-C2S	Software as a Service (SaaS)	\$98.52	2.30%	\$2.27	\$96.25
17311	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60PT0-A1S	Software as a Service (SaaS)	\$4,862.49	2.30%	\$111.84	\$4,750.65
17312	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSCUCSP-60PT0-C1S	Software as a Service (SaaS)	\$5,065.09	2.30%	\$116.50	\$4,948.59
17313	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only. (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-12MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17314	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-12PT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17315	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-24AT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17316	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-24MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17317	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-24PT0-F1S	Software as a Service (SaaS)	\$6,618.00	2.30%	\$152.21	\$6,465.79
17318	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-36AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17319	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-36MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17320	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-36PT0-F1S	Software as a Service (SaaS)	\$8,934.30	2.30%	\$205.49	\$8,728.81
17321	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-48AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17322	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-48MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17323	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-48PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17324	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-60ATO-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17325	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-60MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17326	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDA-60PT0-F1S	Software as a Service (SaaS)	\$14,890.50	2.30%	\$342.48	\$14,548.02
17327	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-12MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17328	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-12PT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17329	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-24ATO-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17330	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-24MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17331	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-24PT0-F1S	Software as a Service (SaaS)	\$6,618.00	2.30%	\$152.21	\$6,465.79
17332	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-36ATO-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17333	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-36MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17334	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-36PT0-F1S	Software as a Service (SaaS)	\$8,934.30	2.30%	\$205.49	\$8,728.81
17335	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-48AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17336	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-48MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17337	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-48PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
17338	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-60AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17339	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-60MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17340	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEDC-60PT0-F1S	Software as a Service (SaaS)	\$14,890.50	2.30%	\$342.48	\$14,548.02
17341	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUELA-12MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17342	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUELA-12PT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17343	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUELA-24AT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17344	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-24MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17345	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-24PT0-F1S	Software as a Service (SaaS)	\$6,618.00	2.30%	\$152.21	\$6,465.79
17346	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-36AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17347	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-36MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17348	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-36PT0-F1S	Software as a Service (SaaS)	\$8,934.30	2.30%	\$205.49	\$8,728.81
17349	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-48AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17350	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-48MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17351	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-48PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
17352	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-60AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17353	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-60MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17354	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELA-60PT0-F1S	Software as a Service (SaaS)	\$14,890.50	2.30%	\$342.48	\$14,548.02
17355	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-12MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17356	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-12PT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17357	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-24AT0-F1S	Software as a Service (SaaS)	\$3,309.00	2.30%	\$76.11	\$3,232.89
17358	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-24MT0-F1S	Software as a Service (SaaS)	\$303.33	2.30%	\$6.98	\$296.35
17359	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-24PT0-F1S	Software as a Service (SaaS)	\$6,618.00	2.30%	\$152.21	\$6,465.79
17360	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-36AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17361	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-36MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17362	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-36PT0-F1S	Software as a Service (SaaS)	\$8,934.30	2.30%	\$205.49	\$8,728.81
17363	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUELC-48AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17364	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEL-48MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17365	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEL-48PT0-F1S	Software as a Service (SaaS)	\$11,912.40	2.30%	\$273.99	\$11,638.41
17366	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEL-60AT0-F1S	Software as a Service (SaaS)	\$3,144.87	2.30%	\$72.33	\$3,072.54
17367	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEL-60MT0-F1S	Software as a Service (SaaS)	\$289.62	2.30%	\$6.66	\$282.96
17368	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUEL-60PT0-F1S	Software as a Service (SaaS)	\$14,890.50	2.30%	\$342.48	\$14,548.02
17369	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-12MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17370	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-12PT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17371	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-24AT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17372	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-24MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17373	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-24PT0-F1S	Software as a Service (SaaS)	\$4,122.00	2.30%	\$94.81	\$4,027.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17374	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-36ATO-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17375	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-36MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17376	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-36PT0-F1S	Software as a Service (SaaS)	\$5,564.70	2.30%	\$127.99	\$5,436.71
17377	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-48ATO-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17378	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-48MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17379	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-48PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
17380	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-60ATO-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17381	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-60MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17382	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDA-60PT0-F1S	Software as a Service (SaaS)	\$9,274.50	2.30%	\$213.31	\$9,061.19
17383	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-12MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17384	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-12PT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17385	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-24AT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17386	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-24MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17387	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-24PT0-F1S	Software as a Service (SaaS)	\$4,122.00	2.30%	\$94.81	\$4,027.19
17388	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-36AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17389	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-36MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17390	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-36PT0-F1S	Software as a Service (SaaS)	\$5,564.70	2.30%	\$127.99	\$5,436.71
17391	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-48AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17392	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-48MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17393	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only - (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-48PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17394	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-60ATO-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17395	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-60MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17396	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSDC-60PT0-F1S	Software as a Service (SaaS)	\$9,274.50	2.30%	\$213.31	\$9,061.19
17397	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-12MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17398	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-12PT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17399	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-24ATO-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17400	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-24MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17401	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-24PT0-F1S	Software as a Service (SaaS)	\$4,122.00	2.30%	\$94.81	\$4,027.19
17402	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-36ATO-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17403	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSCUSLA-36MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17404	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-36PT0-F1S	Software as a Service (SaaS)	\$5,564.70	2.30%	\$127.99	\$5,436.71
17405	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-48AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17406	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-48MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17407	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-48PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
17408	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-60AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17409	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-60MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17410	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLA-60PT0-F1S	Software as a Service (SaaS)	\$9,274.50	2.30%	\$213.31	\$9,061.19
17411	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-12MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17412	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 12 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-12PT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60
17413	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-24AT0-F1S	Software as a Service (SaaS)	\$2,061.00	2.30%	\$47.40	\$2,013.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17414	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-24MT0-F1S	Software as a Service (SaaS)	\$188.93	2.30%	\$4.35	\$184.58
17415	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 24 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-24PT0-F1S	Software as a Service (SaaS)	\$4,122.00	2.30%	\$94.81	\$4,027.19
17416	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-36AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17417	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-36MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17418	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 36 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-36PT0-F1S	Software as a Service (SaaS)	\$5,564.70	2.30%	\$127.99	\$5,436.71
17419	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-48AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17420	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-48MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24
17421	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 48 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-48PT0-F1S	Software as a Service (SaaS)	\$7,419.60	2.30%	\$170.65	\$7,248.95
17422	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Month Annual	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-60AT0-F1S	Software as a Service (SaaS)	\$1,958.77	2.30%	\$45.05	\$1,913.72
17423	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Concurrent User Qty 10 - 60 Monthly Payments	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-60MT0-F1S	Software as a Service (SaaS)	\$180.39	2.30%	\$4.15	\$176.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17424	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Concurrent User Qty 10 - 60 Month Prepaid	QTY 10 Concurrent User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSCUSLC-60PT0-F1S	Software as a Service (SaaS)	\$9,274.50	2.30%	\$213.31	\$9,061.19
17425	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-24AT0-A1S	Software as a Service (SaaS)	\$884.74	2.30%	\$20.35	\$864.39
17426	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-24AT0-C1S	Software as a Service (SaaS)	\$921.60	2.30%	\$21.20	\$900.40
17427	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-24MT0-A1S	Software as a Service (SaaS)	\$73.73	2.30%	\$1.70	\$72.03
17428	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-24MT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
17429	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-36AT0-A1S	Software as a Service (SaaS)	\$847.87	2.30%	\$19.50	\$828.37
17430	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-36AT0-C1S	Software as a Service (SaaS)	\$883.20	2.30%	\$20.31	\$862.89
17431	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-36MT0-A1S	Software as a Service (SaaS)	\$70.66	2.30%	\$1.63	\$69.03
17432	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-36MT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
17433	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-48AT0-A1S	Software as a Service (SaaS)	\$811.01	2.30%	\$18.65	\$792.36
17434	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-48AT0-C1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
17435	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-48MT0-A1S	Software as a Service (SaaS)	\$67.58	2.30%	\$1.55	\$66.03
17436	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-48MT0-C1S	Software as a Service (SaaS)	\$70.40	2.30%	\$1.62	\$68.78
17437	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-60AT0-A1S	Software as a Service (SaaS)	\$811.01	2.30%	\$18.65	\$792.36
17438	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-60AT0-C1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
17439	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-60MT0-A1S	Software as a Service (SaaS)	\$67.58	2.30%	\$1.55	\$66.03
17440	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUA-60MT0-C1S	Software as a Service (SaaS)	\$70.40	2.30%	\$1.62	\$68.78
17441	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-01MT0-A1S	Software as a Service (SaaS)	\$123.38	2.30%	\$2.84	\$120.54
17442	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUAEP-01MT0-C2S	Software as a Service (SaaS)	\$128.52	2.30%	\$2.96	\$125.56
17443	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-12MT0-A1S	Software as a Service (SaaS)	\$113.10	2.30%	\$2.60	\$110.50
17444	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUAEP-12MT0-C2S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10
17445	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-12PT0-A1S	Software as a Service (SaaS)	\$1,233.79	2.30%	\$28.38	\$1,205.41
17446	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-12PT0-C1S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17447	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-24AT0-A1S	Software as a Service (SaaS)	\$1,233.79	2.30%	\$28.38	\$1,205.41
17448	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-24AT0-C1S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17449	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUAEP-24AT0-C2S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17450	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-24MT0-A1S	Software as a Service (SaaS)	\$113.10	2.30%	\$2.60	\$110.50
17451	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUAEP-24MT0-C1S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10
17452	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUAEP-24MT0-C2S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17484	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-12PT0-C1S	Software as a Service (SaaS)	\$694.80	2.30%	\$15.98	\$678.82
17485	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24AT0-A1S	Software as a Service (SaaS)	\$667.01	2.30%	\$15.34	\$651.67
17486	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24AT0-C1S	Software as a Service (SaaS)	\$694.80	2.30%	\$15.98	\$678.82
17487	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24AT0-C2S	Software as a Service (SaaS)	\$694.80	2.30%	\$15.98	\$678.82
17488	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24MT0-A1S	Software as a Service (SaaS)	\$61.14	2.30%	\$1.41	\$59.73
17489	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24MT0-C1S	Software as a Service (SaaS)	\$63.69	2.30%	\$1.46	\$62.23
17490	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24MT0-C2S	Software as a Service (SaaS)	\$63.69	2.30%	\$1.46	\$62.23
17491	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24PT0-A1S	Software as a Service (SaaS)	\$1,334.02	2.30%	\$30.68	\$1,303.34
17492	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-24PT0-C1S	Software as a Service (SaaS)	\$1,389.60	2.30%	\$31.96	\$1,357.64
17493	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17494	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17495	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17496	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17497	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17498	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17499	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36PT0-A1S	Software as a Service (SaaS)	\$1,800.92	2.30%	\$41.42	\$1,759.50
17500	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-36PT0-C1S	Software as a Service (SaaS)	\$1,875.96	2.30%	\$43.15	\$1,832.81
17501	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17502	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17503	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17504	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17505	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17506	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17507	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48PT0-A1S	Software as a Service (SaaS)	\$2,401.23	2.30%	\$55.23	\$2,346.00
17508	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-48PT0-C1S	Software as a Service (SaaS)	\$2,501.28	2.30%	\$57.53	\$2,443.75
17509	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17510	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17511	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17512	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17513	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17514	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17515	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60PT0-A1S	Software as a Service (SaaS)	\$3,001.54	2.30%	\$69.04	\$2,932.50
17516	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUASP-60PT0-C1S	Software as a Service (SaaS)	\$3,126.60	2.30%	\$71.91	\$3,054.69
17517	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-24AT0-A1S	Software as a Service (SaaS)	\$884.74	2.30%	\$20.35	\$864.39
17518	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-24AT0-C1S	Software as a Service (SaaS)	\$921.60	2.30%	\$21.20	\$900.40
17519	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-24MT0-A1S	Software as a Service (SaaS)	\$73.73	2.30%	\$1.70	\$72.03
17520	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-24MT0-C1S	Software as a Service (SaaS)	\$76.80	2.30%	\$1.77	\$75.03
17521	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-36AT0-A1S	Software as a Service (SaaS)	\$847.87	2.30%	\$19.50	\$828.37
17522	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-36AT0-C1S	Software as a Service (SaaS)	\$883.20	2.30%	\$20.31	\$862.89
17523	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-36MT0-A1S	Software as a Service (SaaS)	\$70.66	2.30%	\$1.63	\$69.03
17524	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-36MT0-C1S	Software as a Service (SaaS)	\$73.60	2.30%	\$1.69	\$71.91
17525	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-48AT0-A1S	Software as a Service (SaaS)	\$811.01	2.30%	\$18.65	\$792.36
17526	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-48AT0-C1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
17527	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-48MT0-A1S	Software as a Service (SaaS)	\$67.58	2.30%	\$1.55	\$66.03
17528	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-48MT0-C1S	Software as a Service (SaaS)	\$70.40	2.30%	\$1.62	\$68.78
17529	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-60AT0-A1S	Software as a Service (SaaS)	\$811.01	2.30%	\$18.65	\$792.36
17530	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-60AT0-C1S	Software as a Service (SaaS)	\$844.80	2.30%	\$19.43	\$825.37
17531	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-60MT0-A1S	Software as a Service (SaaS)	\$67.58	2.30%	\$1.55	\$66.03
17532	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUC-60MT0-C1S	Software as a Service (SaaS)	\$70.40	2.30%	\$1.62	\$68.78
17533	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-01MT0-A1S	Software as a Service (SaaS)	\$123.38	2.30%	\$2.84	\$120.54
17534	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 01 Month Payment	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUCEP-01MT0-C2S	Software as a Service (SaaS)	\$128.52	2.30%	\$2.96	\$125.56
17535	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-12MT0-A1S	Software as a Service (SaaS)	\$113.10	2.30%	\$2.60	\$110.50
17536	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUCEP-12MT0-C2S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10
17537	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-12PT0-A1S	Software as a Service (SaaS)	\$1,233.79	2.30%	\$28.38	\$1,205.41
17538	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-12PT0-C1S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17539	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-24AT0-A1S	Software as a Service (SaaS)	\$1,233.79	2.30%	\$28.38	\$1,205.41
17540	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-24AT0-C1S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17541	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUCEP-24AT0-C2S	Software as a Service (SaaS)	\$1,285.20	2.30%	\$29.56	\$1,255.64
17542	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-24MT0-A1S	Software as a Service (SaaS)	\$113.10	2.30%	\$2.60	\$110.50
17543	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-24MT0-C1S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10
17544	HORIZON CLOUD	HORIZON ENT PLUS W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter or vSAN. Includes Production Support.	HZN-VSNUCEP-24MT0-C2S	Software as a Service (SaaS)	\$117.81	2.30%	\$2.71	\$115.10
17545	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Enterprise Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCEP-24PT0-A1S	Software as a Service (SaaS)	\$2,467.58	2.30%	\$56.75	\$2,410.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17577	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24AT0-A1S	Software as a Service (SaaS)	\$667.01	2.30%	\$15.34	\$651.67
17578	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24AT0-C1S	Software as a Service (SaaS)	\$694.80	2.30%	\$15.98	\$678.82
17579	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24AT0-C2S	Software as a Service (SaaS)	\$694.80	2.30%	\$15.98	\$678.82
17580	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24MT0-A1S	Software as a Service (SaaS)	\$61.14	2.30%	\$1.41	\$59.73
17581	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24MT0-C1S	Software as a Service (SaaS)	\$63.69	2.30%	\$1.46	\$62.23
17582	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24MT0-C2S	Software as a Service (SaaS)	\$63.69	2.30%	\$1.46	\$62.23
17583	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24PT0-A1S	Software as a Service (SaaS)	\$1,334.02	2.30%	\$30.68	\$1,303.34
17584	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-24PT0-C1S	Software as a Service (SaaS)	\$1,389.60	2.30%	\$31.96	\$1,357.64
17585	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17586	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17587	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17588	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17589	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17590	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17591	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36PT0-A1S	Software as a Service (SaaS)	\$1,800.92	2.30%	\$41.42	\$1,759.50
17592	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-36PT0-C1S	Software as a Service (SaaS)	\$1,875.96	2.30%	\$43.15	\$1,832.81
17593	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17594	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17595	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17596	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17597	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17598	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17599	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48PT0-A1S	Software as a Service (SaaS)	\$2,401.23	2.30%	\$55.23	\$2,346.00
17600	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-48PT0-C1S	Software as a Service (SaaS)	\$2,501.28	2.30%	\$57.53	\$2,443.75
17601	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60AT0-A1S	Software as a Service (SaaS)	\$633.92	2.30%	\$14.58	\$619.34
17602	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60AT0-C1S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17603	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60AT0-C2S	Software as a Service (SaaS)	\$660.34	2.30%	\$15.19	\$645.15
17604	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60MT0-A1S	Software as a Service (SaaS)	\$58.38	2.30%	\$1.34	\$57.04
17605	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60MT0-C1S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17606	HORIZON CLOUD	HORIZON STD PLUS W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60MT0-C2S	Software as a Service (SaaS)	\$60.81	2.30%	\$1.40	\$59.41
17607	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	Academic VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60PT0-A1S	Software as a Service (SaaS)	\$3,001.54	2.30%	\$69.04	\$2,932.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17608	HORIZON CLOUD	HORIZON UNIVERSAL STD ADD-ON	DAAS-SERVICE	VMware Horizon Standard Plus Subscription (no vSphere) - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	HZN-VSNUCSP-60PT0-C1S	Software as a Service (SaaS)	\$3,126.60	2.30%	\$71.91	\$3,054.69
17609	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-12MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17610	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-12PT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17611	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-24AT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17612	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-24MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17613	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-24PT0-F1S	Software as a Service (SaaS)	\$4,086.00	2.30%	\$93.98	\$3,992.02
17614	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-36AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17615	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-36MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17616	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-36PT0-F1S	Software as a Service (SaaS)	\$5,516.10	2.30%	\$126.87	\$5,389.23
17617	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-48AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17618	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-48MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17619	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-48PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
17620	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-60AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17621	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-60MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17622	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDA-60PT0-F1S	Software as a Service (SaaS)	\$9,193.50	2.30%	\$211.45	\$8,982.05
17623	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-12MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17624	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-12PT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17625	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-24AT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17626	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-24MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17627	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-24PT0-F1S	Software as a Service (SaaS)	\$4,086.00	2.30%	\$93.98	\$3,992.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17628	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-36ATO-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17629	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-36MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17630	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-36PT0-F1S	Software as a Service (SaaS)	\$5,516.10	2.30%	\$126.87	\$5,389.23
17631	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-48ATO-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17632	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-48MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17633	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-48PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
17634	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-60ATO-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17635	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-60MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17636	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUEDC-60PT0-F1S	Software as a Service (SaaS)	\$9,193.50	2.30%	\$211.45	\$8,982.05
17637	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUELA-12MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17638	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-12PT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17639	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-24AT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17640	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-24MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17641	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-24PT0-F1S	Software as a Service (SaaS)	\$4,086.00	2.30%	\$93.98	\$3,992.02
17642	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-36AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17643	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-36MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17644	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-36PT0-F1S	Software as a Service (SaaS)	\$5,516.10	2.30%	\$126.87	\$5,389.23
17645	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-48AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17646	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-48MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17647	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-48PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17648	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-60ATO-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17649	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-60MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17650	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELA-60PT0-F1S	Software as a Service (SaaS)	\$9,193.50	2.30%	\$211.45	\$8,982.05
17651	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-12MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17652	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-12PT0-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17653	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-24ATO-F1S	Software as a Service (SaaS)	\$2,043.00	2.30%	\$46.99	\$1,996.01
17654	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-24MT0-F1S	Software as a Service (SaaS)	\$187.28	2.30%	\$4.31	\$182.97
17655	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-24PT0-F1S	Software as a Service (SaaS)	\$4,086.00	2.30%	\$93.98	\$3,992.02
17656	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-36ATO-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17657	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-36MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17658	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-36PT0-F1S	Software as a Service (SaaS)	\$5,516.10	2.30%	\$126.87	\$5,389.23
17659	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-48AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17660	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-48MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17661	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-48PT0-F1S	Software as a Service (SaaS)	\$7,354.80	2.30%	\$169.16	\$7,185.64
17662	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-60AT0-F1S	Software as a Service (SaaS)	\$1,941.67	2.30%	\$44.66	\$1,897.01
17663	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-60MT0-F1S	Software as a Service (SaaS)	\$178.81	2.30%	\$4.11	\$174.70
17664	HORIZON CLOUD	HORIZON ENT W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Enterprise Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUELC-60PT0-F1S	Software as a Service (SaaS)	\$9,193.50	2.30%	\$211.45	\$8,982.05
17665	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSUSDA-12MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17666	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSUSDA-12PT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17667	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSUSDA-24AT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17668	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-24MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17669	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-24PT0-F1S	Software as a Service (SaaS)	\$2,546.00	2.30%	\$58.56	\$2,487.44
17670	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-36AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17671	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-36MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17672	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-36PT0-F1S	Software as a Service (SaaS)	\$3,437.10	2.30%	\$79.05	\$3,358.05
17673	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-48AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17674	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-48MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17675	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-48PT0-F1S	Software as a Service (SaaS)	\$4,582.80	2.30%	\$105.40	\$4,477.40
17676	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-60AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17677	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-60MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17678	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDA-60PT0-F1S	Software as a Service (SaaS)	\$5,728.50	2.30%	\$131.76	\$5,596.74
17679	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-12MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17680	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-12PT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17681	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-24AT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17682	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-24MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17683	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-24PT0-F1S	Software as a Service (SaaS)	\$2,546.00	2.30%	\$58.56	\$2,487.44
17684	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-36AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17685	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-36MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17686	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-36PT0-F1S	Software as a Service (SaaS)	\$3,437.10	2.30%	\$79.05	\$3,358.05
17687	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-48AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17688	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-48MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17689	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-48PT0-F1S	Software as a Service (SaaS)	\$4,582.80	2.30%	\$105.40	\$4,477.40
17690	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-60AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17691	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-60MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17692	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for Department of Defense and Federal Agencies only- (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSDC-60PT0-F1S	Software as a Service (SaaS)	\$5,728.50	2.30%	\$131.76	\$5,596.74
17693	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSLA-12MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17694	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSLA-12PT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17695	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSLA-24AT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17696	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSLA-24MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17697	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA ILS PRE-AUTHORIZED.	HZN-VSNUSLA-24PT0-F1S	Software as a Service (SaaS)	\$2,546.00	2.30%	\$58.56	\$2,487.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17698	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-36ATO-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17699	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-36MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17700	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-36PT0-F1S	Software as a Service (SaaS)	\$3,437.10	2.30%	\$79.05	\$3,358.05
17701	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-48ATO-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17702	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-48MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17703	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-48PT0-F1S	Software as a Service (SaaS)	\$4,582.80	2.30%	\$105.40	\$4,477.40
17704	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-60ATO-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17705	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-60MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17706	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Add-on to Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User Add-on. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLA-60PT0-F1S	Software as a Service (SaaS)	\$5,728.50	2.30%	\$131.76	\$5,596.74
17707	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-12MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17708	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 12 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-12PT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17709	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-24AT0-F1S	Software as a Service (SaaS)	\$1,273.00	2.30%	\$29.28	\$1,243.72
17710	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-24MT0-F1S	Software as a Service (SaaS)	\$116.69	2.30%	\$2.68	\$114.01
17711	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 24 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-24PT0-F1S	Software as a Service (SaaS)	\$2,546.00	2.30%	\$58.56	\$2,487.44
17712	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-36AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17713	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-36MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17714	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 36 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-36PT0-F1S	Software as a Service (SaaS)	\$3,437.10	2.30%	\$79.05	\$3,358.05
17715	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-48AT0-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17716	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-48MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17717	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only- (Core) Named User Qty 10 - 48 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-48PT0-F1S	Software as a Service (SaaS)	\$4,582.80	2.30%	\$105.40	\$4,477.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17718	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Annual	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-60ATO-F1S	Software as a Service (SaaS)	\$1,209.86	2.30%	\$27.83	\$1,182.03
17719	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Monthly Payments	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-60MT0-F1S	Software as a Service (SaaS)	\$111.42	2.30%	\$2.56	\$108.86
17720	HORIZON CLOUD	HORIZON STD W/OUT VSPHERE FOR FEDERAL	DAAS-SERVICE	U.S. Federal VMware Horizon Standard Subscription (no vSphere) - FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED for State, Local, Tribal, Federal Contractor only - (Core) Named User Qty 10 - 60 Month Prepaid	QTY 10 Named User. Minimum initial purchase of 10 users. Does not include vSphere for Desktop, vCenter, or vSAN Advanced for Desktop. U.S. Citizen / U.S. Soil U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Service is FedRAMP High Authorized and DISA IL5 PRE-AUTHORIZED.	HZN-VSNUSLC-60PT0-F1S	Software as a Service (SaaS)	\$5,728.50	2.30%	\$131.76	\$5,596.74
17721	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-01MT0-A1S	Software as a Service (SaaS)	\$220.80	2.30%	\$5.08	\$215.72
17722	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 01 Month Payment	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-01MT0-C2S	Software as a Service (SaaS)	\$230.00	2.30%	\$5.29	\$224.71
17723	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-03PT0-A1S	Software as a Service (SaaS)	\$662.40	2.30%	\$15.24	\$647.16
17724	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 3 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-03PT0-C1S	Software as a Service (SaaS)	\$690.00	2.30%	\$15.87	\$674.13
17725	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-12MT0-A1S	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
17726	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-12MT0-C2S	Software as a Service (SaaS)	\$200.00	2.30%	\$4.60	\$195.40
17727	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-12PT0-A1S	Software as a Service (SaaS)	\$2,304.00	2.30%	\$52.99	\$2,251.01
17728	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 12 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-12PT0-C1S	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
17729	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24AT0-A1S	Software as a Service (SaaS)	\$2,211.84	2.30%	\$50.87	\$2,160.97
17730	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24AT0-C1S	Software as a Service (SaaS)	\$2,304.00	2.30%	\$52.99	\$2,251.01
17731	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24AT0-C2S	Software as a Service (SaaS)	\$2,304.00	2.30%	\$52.99	\$2,251.01
17732	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24MT0-A1S	Software as a Service (SaaS)	\$184.32	2.30%	\$4.24	\$180.08
17733	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24MT0-C1S	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
17734	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24MT0-C2S	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
17735	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24PT0-A1S	Software as a Service (SaaS)	\$4,423.68	2.30%	\$101.74	\$4,321.94
17736	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 24 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-24PT0-C1S	Software as a Service (SaaS)	\$4,608.00	2.30%	\$105.98	\$4,502.02
17737	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36AT0-A1S	Software as a Service (SaaS)	\$2,119.68	2.30%	\$48.75	\$2,070.93
17738	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36AT0-C1S	Software as a Service (SaaS)	\$2,208.00	2.30%	\$50.78	\$2,157.22
17739	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36AT0-C2S	Software as a Service (SaaS)	\$2,208.00	2.30%	\$50.78	\$2,157.22
17740	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36MT0-A1S	Software as a Service (SaaS)	\$176.64	2.30%	\$4.06	\$172.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17741	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36MT0-C1S	Software as a Service (SaaS)	\$184.00	2.30%	\$4.23	\$179.77
17742	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36MT0-C2S	Software as a Service (SaaS)	\$184.00	2.30%	\$4.23	\$179.77
17743	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36PT0-A1S	Software as a Service (SaaS)	\$6,359.04	2.30%	\$146.26	\$6,212.78
17744	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 36 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-36PT0-C1S	Software as a Service (SaaS)	\$6,624.00	2.30%	\$152.35	\$6,471.65
17745	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48AT0-A1S	Software as a Service (SaaS)	\$2,027.52	2.30%	\$46.63	\$1,980.89
17746	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48AT0-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
17747	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48AT0-C2S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
17748	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
17749	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
17750	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48MT0-C2S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
17751	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48PT0-A1S	Software as a Service (SaaS)	\$8,110.08	2.30%	\$186.53	\$7,923.55
17752	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 48 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-48PT0-C1S	Software as a Service (SaaS)	\$8,448.00	2.30%	\$194.30	\$8,253.70
17753	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60AT0-A1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
17754	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60AT0-C1S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
17755	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Annual	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60AT0-C2S	Software as a Service (SaaS)	\$2,112.00	2.30%	\$48.58	\$2,063.42
17756	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60MT0-A1S	Software as a Service (SaaS)	\$168.96	2.30%	\$3.89	\$165.07
17757	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60MT0-C1S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
17758	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Monthly Payments	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60MT0-C2S	Software as a Service (SaaS)	\$176.00	2.30%	\$4.05	\$171.95
17759	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60PT0-A1S	Software as a Service (SaaS)	\$10,137.60	2.30%	\$233.16	\$9,904.44
17760	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Concurrent User Qty 10 - 60 Month Prepaid	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUA-60PT0-C1S	Software as a Service (SaaS)	\$10,560.00	2.30%	\$242.88	\$10,317.12
17761	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 01 Month Payment	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-01MT0-A1S	Software as a Service (SaaS)	\$1,104.00	2.30%	\$25.39	\$1,078.61
17762	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 01 Month Payment	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-01MT0-C2S	Software as a Service (SaaS)	\$1,150.00	2.30%	\$26.45	\$1,123.55
17763	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 3 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-03PT0-A1S	Software as a Service (SaaS)	\$3,312.00	2.30%	\$76.18	\$3,235.82
17764	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 3 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-03PT0-C1S	Software as a Service (SaaS)	\$3,450.00	2.30%	\$79.35	\$3,370.65
17765	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-12MT0-A1S	Software as a Service (SaaS)	\$960.00	2.30%	\$22.08	\$937.92
17766	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Monthly Payments	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-12MT0-C2S	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
17767	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-12PT0-A1S	Software as a Service (SaaS)	\$11,520.00	2.30%	\$264.96	\$11,255.04
17768	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 12 Month Prepaid	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-12PT0-C1S	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
17769	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-24AT0-A1S	Software as a Service (SaaS)	\$11,059.20	2.30%	\$254.36	\$10,804.84
17770	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-24AT0-C1S	Software as a Service (SaaS)	\$11,520.00	2.30%	\$264.96	\$11,255.04
17771	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Concurrent User Qty 50 - 24 Month Annual	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVCUC-24AT0-C2S	Software as a Service (SaaS)	\$11,520.00	2.30%	\$264.96	\$11,255.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17804	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 3 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-03PT0-C1S	Software as a Service (SaaS)	\$431.25	2.30%	\$9.92	\$421.33
17805	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-12MT0-A1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
17806	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-12MT0-C2S	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
17807	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-12PT0-A1S	Software as a Service (SaaS)	\$1,440.00	2.30%	\$33.12	\$1,406.88
17808	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 12 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-12PT0-C1S	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
17809	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24AT0-A1S	Software as a Service (SaaS)	\$1,382.40	2.30%	\$31.80	\$1,350.60
17810	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24AT0-C1S	Software as a Service (SaaS)	\$1,440.00	2.30%	\$33.12	\$1,406.88
17811	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24AT0-C2S	Software as a Service (SaaS)	\$1,440.00	2.30%	\$33.12	\$1,406.88
17812	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24MT0-A1S	Software as a Service (SaaS)	\$115.20	2.30%	\$2.65	\$112.55
17813	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24MT0-C1S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
17814	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24MT0-C2S	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
17815	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24PT0-A1S	Software as a Service (SaaS)	\$2,764.80	2.30%	\$63.59	\$2,701.21
17816	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 24 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-24PT0-C1S	Software as a Service (SaaS)	\$2,880.00	2.30%	\$66.24	\$2,813.76
17817	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36AT0-A1S	Software as a Service (SaaS)	\$1,324.80	2.30%	\$30.47	\$1,294.33
17818	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36AT0-C1S	Software as a Service (SaaS)	\$1,380.00	2.30%	\$31.74	\$1,348.26
17819	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36AT0-C2S	Software as a Service (SaaS)	\$1,380.00	2.30%	\$31.74	\$1,348.26
17820	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36MT0-A1S	Software as a Service (SaaS)	\$110.40	2.30%	\$2.54	\$107.86
17821	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36MT0-C1S	Software as a Service (SaaS)	\$115.00	2.30%	\$2.65	\$112.36
17822	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36MT0-C2S	Software as a Service (SaaS)	\$115.00	2.30%	\$2.65	\$112.36
17823	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36PT0-A1S	Software as a Service (SaaS)	\$3,974.40	2.30%	\$91.41	\$3,882.99
17824	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 36 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-36PT0-C1S	Software as a Service (SaaS)	\$4,140.00	2.30%	\$95.22	\$4,044.78
17825	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48AT0-A1S	Software as a Service (SaaS)	\$1,267.20	2.30%	\$29.15	\$1,238.05
17826	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48AT0-C1S	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64
17827	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48AT0-C2S	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64
17828	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48MT0-A1S	Software as a Service (SaaS)	\$105.60	2.30%	\$2.43	\$103.17
17829	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48MT0-C1S	Software as a Service (SaaS)	\$110.00	2.30%	\$2.53	\$107.47
17830	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48MT0-C2S	Software as a Service (SaaS)	\$110.00	2.30%	\$2.53	\$107.47
17831	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT vSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48PT0-A1S	Software as a Service (SaaS)	\$5,068.80	2.30%	\$116.58	\$4,952.22
17832	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 48 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-48PT0-C1S	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17833	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60ATO-A1S	Software as a Service (SaaS)	\$1,267.20	2.30%	\$29.15	\$1,238.05
17834	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60ATO-C1S	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64
17835	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Annual	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60ATO-C2S	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64
17836	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60MT0-A1S	Software as a Service (SaaS)	\$105.60	2.30%	\$2.43	\$103.17
17837	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60MT0-C1S	Software as a Service (SaaS)	\$110.00	2.30%	\$2.53	\$107.47
17838	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Monthly Payments	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60MT0-C2S	Software as a Service (SaaS)	\$110.00	2.30%	\$2.53	\$107.47
17839	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60PT0-A1S	Software as a Service (SaaS)	\$6,336.00	2.30%	\$145.73	\$6,190.27
17840	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Add-On to Core) Named User Qty 10 - 60 Month Prepaid	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUA-60PT0-C1S	Software as a Service (SaaS)	\$6,600.00	2.30%	\$151.80	\$6,448.20
17841	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 01 Month Payment	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-01MT0-A1S	Software as a Service (SaaS)	\$690.00	2.30%	\$15.87	\$674.13
17842	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 01 Month Payment	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-01MT0-C2S	Software as a Service (SaaS)	\$718.75	2.30%	\$16.53	\$702.22
17843	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 3 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-03PT0-A1S	Software as a Service (SaaS)	\$2,070.00	2.30%	\$47.61	\$2,022.39
17844	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 3 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-03PT0-C1S	Software as a Service (SaaS)	\$2,156.25	2.30%	\$49.59	\$2,106.66
17845	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-12MT0-A1S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
17846	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-12MT0-C2S	Software as a Service (SaaS)	\$625.00	2.30%	\$14.38	\$610.63
17847	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-12PT0-A1S	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40
17848	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 12 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-12PT0-C1S	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50
17849	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24ATO-A1S	Software as a Service (SaaS)	\$6,912.00	2.30%	\$158.98	\$6,753.02
17850	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24ATO-C1S	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40
17851	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24ATO-C2S	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40
17852	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24MT0-A1S	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
17853	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24MT0-C1S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
17854	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24MT0-C2S	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
17855	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24PT0-A1S	Software as a Service (SaaS)	\$13,824.00	2.30%	\$317.95	\$13,506.05
17856	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 24 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-24PT0-C1S	Software as a Service (SaaS)	\$14,400.00	2.30%	\$331.20	\$14,068.80
17857	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36ATO-A1S	Software as a Service (SaaS)	\$6,624.00	2.30%	\$152.35	\$6,471.65
17858	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36ATO-C1S	Software as a Service (SaaS)	\$6,900.00	2.30%	\$158.70	\$6,741.30
17859	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36ATO-C2S	Software as a Service (SaaS)	\$6,900.00	2.30%	\$158.70	\$6,741.30
17860	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36MT0-A1S	Software as a Service (SaaS)	\$552.00	2.30%	\$12.70	\$539.30
17861	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36MT0-C1S	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78
17862	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36MT0-C2S	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78
17863	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36PT0-A1S	Software as a Service (SaaS)	\$19,872.00	2.30%	\$457.06	\$19,414.94
17864	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 36 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-36PT0-C1S	Software as a Service (SaaS)	\$20,700.00	2.30%	\$476.10	\$20,223.90
17865	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48ATO-A1S	Software as a Service (SaaS)	\$6,336.00	2.30%	\$145.73	\$6,190.27
17866	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48ATO-C1S	Software as a Service (SaaS)	\$6,600.00	2.30%	\$151.80	\$6,448.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17867	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48ATO-C2S	Software as a Service (SaaS)	\$6,600.00	2.30%	\$151.80	\$6,448.20
17868	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48MT0-A1S	Software as a Service (SaaS)	\$528.00	2.30%	\$12.14	\$515.86
17869	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48MT0-C1S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
17870	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48MT0-C2S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
17871	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48PT0-A1S	Software as a Service (SaaS)	\$25,344.00	2.30%	\$582.91	\$24,761.09
17872	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 48 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-48PT0-C1S	Software as a Service (SaaS)	\$26,400.00	2.30%	\$607.20	\$25,792.80
17873	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60ATO-A1S	Software as a Service (SaaS)	\$6,336.00	2.30%	\$145.73	\$6,190.27
17874	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60ATO-C1S	Software as a Service (SaaS)	\$6,600.00	2.30%	\$151.80	\$6,448.20
17875	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Annual	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60ATO-C2S	Software as a Service (SaaS)	\$6,600.00	2.30%	\$151.80	\$6,448.20
17876	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60MT0-A1S	Software as a Service (SaaS)	\$528.00	2.30%	\$12.14	\$515.86
17877	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60MT0-C1S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
17878	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Monthly Payments	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60MT0-C2S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
17879	HORIZON CLOUD	HORIZON UNIVERSAL W/OUT VSPHERE	DAAS-SERVICE	Academic VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60PT0-A1S	Software as a Service (SaaS)	\$31,680.00	2.30%	\$728.64	\$30,951.36
17880	HORIZON CLOUD	HORIZON UNIVERSAL ADD-ON	DAAS-SERVICE	VMware Horizon Universal Subscription (no vSphere) - (Core) Named User Qty 50 - 60 Month Prepaid	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	HZN-VVNUC-60PT0-C1S	Software as a Service (SaaS)	\$33,000.00	2.30%	\$759.00	\$32,241.00
17881	CDI	DATA SERVICES	DATA SERVICES MANAGER	VMware Data Services Manager Term License for 1 Core + Production Support for 1 year	Minimum initial purchase of 18 Cores. VMware Data Services Manager with Production Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	VM-DSM-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
17882	CDI	DATA SERVICES	DATA SERVICES MANAGER	U.S. Federal VMware Data Services Manager Term License for 1 Core + Production Support for 1 year	U.S. Citizen / U.S. Soil Minimum initial purchase of 18 Cores. VMware Data Services Manager with Production Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	VM-DSM-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
17883	CDI	DATA SERVICES	DATA SERVICES MANAGER	VMware Data Services Manager Term License for 1 Core + Production Support for 3 year	Minimum initial purchase of 18 Cores. VMware Data Services Manager with Production Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	VM-DSM-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
17884	CDI	DATA SERVICES	DATA SERVICES MANAGER	U.S. Federal VMware Data Services Manager Term License for 1 Core + Production Support for 3 year	U.S. Citizen / U.S. Soil Minimum initial purchase of 18 Cores. VMware Data Services Manager with Production Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	VM-DSM-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
17885	RAN INTELLIGENCE	DISTRIBUTED RIC	DISTRIBUTED RIC	VMware Distributed RAN Intelligence Controller dRIC 1 Year Per Cell	Includes hosting for up to 5 rApps. Pricing on a per cell basis; minimum 5,000 cells; for commercial customers	VDIS-RAN-RIC-1Y-TLSS-C	Software as a Service (SaaS)	\$142.00	2.30%	\$3.27	\$138.73
17886	RAN INTELLIGENCE	DISTRIBUTED RIC	DISTRIBUTED RIC	U.S. Federal VMware Distributed RAN Intelligence Controller dRIC 1 Year Per Cell	Includes hosting for up to 5 rApps. Pricing on a per cell basis; minimum 5,000 cells; for Federal customers	VDIS-RAN-RIC-1Y-TLSS-F	Software as a Service (SaaS)	\$142.00	2.30%	\$3.27	\$138.73
17887	RAN INTELLIGENCE	DISTRIBUTED RIC	DISTRIBUTED RIC	VMware Distributed RAN Intelligence Controller dRIC 3 Year Per Cell	Includes hosting for up to 5 rApps. Pricing on a per cell basis; minimum 5,000 cells; for commercial customers	VDIS-RAN-RIC-3Y-TLSS-C	Software as a Service (SaaS)	\$426.00	2.30%	\$9.80	\$416.20
17888	RAN INTELLIGENCE	DISTRIBUTED RIC	DISTRIBUTED RIC	U.S. Federal VMware Distributed RAN Intelligence Controller dRIC 3 Year Per Cell	Includes hosting for up to 5 rApps. Pricing on a per cell basis; minimum 5,000 cells; for Federal customers	VDIS-RAN-RIC-3Y-TLSS-F	Software as a Service (SaaS)	\$426.00	2.30%	\$9.80	\$416.20
17889	SPP	SPP	EPP	VMware Subscription Purchasing Program - Overage 1 - 1 Month Usage	Overage. The Subscription Purchasing Program is a flexible way to acquire VMware subscription services in the form of Subscription Credits that are denominated and deposited as a Fund Balance in VMware transacting currencies which can then be redeemed for variety of VMware subscription services as listed on the Eligibility Matrix	SPP-OVER1-1MUT1-C1S	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
17890	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic VMware Fusion 13 Player, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-A	Software	\$89.00	4.00%	\$3.56	\$85.44
17891	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	VMware Fusion 13 Player, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-C	Software	\$149.00	4.00%	\$5.96	\$143.04
17892	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	U.S. Federal VMware Fusion 13 Player, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-F	Software	\$149.00	4.00%	\$5.96	\$143.04
17893	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic Upgrade: VMware Fusion 11 or Fusion 12 to Fusion 13 Player	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-UG-A	Software	\$47.00	4.00%	\$1.88	\$45.12
17894	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Upgrade: VMware Fusion 11 or Fusion 12 to Fusion 13 Player	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-UG-C	Software	\$79.00	4.00%	\$3.16	\$75.84
17895	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	U.S. Federal Upgrade: VMware Fusion 11 or Fusion 12 to Fusion 13 Player	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PLAY-UG-F	Software	\$79.00	4.00%	\$3.16	\$75.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17896	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic VMware Fusion 13 Pro, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-A	Software	\$119.00	4.00%	\$4.76	\$114.24
17897	DESKTOP HYPERVISOR	FUSION PRO	FUSION	VMware Fusion 13 Pro, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-C	Software	\$199.00	4.00%	\$7.96	\$191.04
17898	DESKTOP HYPERVISOR	FUSION PRO	FUSION	U.S. Federal VMware Fusion 13 Pro, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-F	Software	\$199.00	4.00%	\$7.96	\$191.04
17899	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Upgrade: VMware Fusion 13 Player to Fusion 13 Pro	Requires Fusion 13 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-PLAY-UG-A	Software	\$53.00	4.00%	\$2.12	\$50.88
17900	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Upgrade: VMware Fusion 13 Player to Fusion 13 Pro	Requires Fusion 13 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-PLAY-UG-C	Software	\$89.00	4.00%	\$3.56	\$85.44
17901	DESKTOP HYPERVISOR	FUSION PRO	FUSION	U.S. Federal Upgrade: VMware Fusion 13 Player to Fusion 13 Pro	Requires Fusion 13 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-PLAY-UG-F	Software	\$89.00	4.00%	\$3.56	\$85.44
17902	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Upgrade: VMware Fusion 11.x, Fusion 11.x Pro, Fusion 12.x, Fusion 12x Pro to Fusion 13 Pro, ESD	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-UG-A	Software	\$59.00	4.00%	\$2.36	\$56.64
17903	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Upgrade: VMware Fusion 11.x, Fusion 11.x Pro, Fusion 12.x, Fusion 12x Pro to Fusion 13 Pro, ESD	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-UG-C	Software	\$99.00	4.00%	\$3.96	\$95.04
17904	DESKTOP HYPERVISOR	FUSION PRO	FUSION	U.S. Federal Upgrade: VMware Fusion 11.x, Fusion 11.x Pro, Fusion 12.x, Fusion 12x Pro to Fusion 13 Pro, ESD	Requires Fusion 11.x or 12.x. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	FUS13-PRO-UG-F	Software	\$99.00	4.00%	\$3.96	\$95.04
17905	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic Basic Support/Subscription for VMware Fusion Player for 3 years	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PLAY-3G-SSS-A	Extended Warranties	\$57.00	2.27%	\$1.29	\$55.71
17906	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Basic Support/Subscription for VMware Fusion Player for 3 years	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PLAY-3G-SSS-C	Extended Warranties	\$93.00	2.27%	\$2.11	\$90.89
17907	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic Production Support/Subscription for VMware Fusion Player for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-3P-SSS-A	Extended Warranties	\$111.00	2.27%	\$2.52	\$108.48
17908	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Production Support/Subscription for VMware Fusion Player for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-3P-SSS-C	Extended Warranties	\$111.00	2.27%	\$2.52	\$108.48
17909	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	U.S. Federal Production Support/Subscription for VMware Fusion Player for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-3P-SSS-F	Extended Warranties	\$97.68	2.27%	\$2.22	\$95.46
17910	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic Basic Support/Subscription for VMware Fusion Player for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PLAY-G-SSS-A	Extended Warranties	\$19.00	2.27%	\$0.43	\$18.57
17911	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Basic Support/Subscription for VMware Fusion Player for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PLAY-G-SSS-C	Extended Warranties	\$31.00	2.27%	\$0.70	\$30.30
17912	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Academic Production Support/Subscription for VMware Fusion Player for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-P-SSS-A	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
17913	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	Production Support/Subscription for VMware Fusion Player for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-P-SSS-C	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
17914	DESKTOP HYPERVISOR	FUSION PLAYER	FUSION	U.S. Federal Production Support/Subscription for VMware Fusion Player for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PLAY-P-SSS-F	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
17915	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Basic Support/Subscription for VMware Fusion Pro for 3 years	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PRO-3G-SSS-A	Extended Warranties	\$75.00	2.27%	\$1.70	\$73.30
17916	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Basic Support/Subscription for VMware Fusion Pro for 3 years	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PRO-3G-SSS-C	Extended Warranties	\$126.00	2.27%	\$2.86	\$123.14
17917	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Production Support/Subscription for VMware Fusion Pro for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-3P-SSS-A	Extended Warranties	\$150.00	2.27%	\$3.41	\$146.60
17918	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Production Support/Subscription for VMware Fusion Pro for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-3P-SSS-C	Extended Warranties	\$150.00	2.27%	\$3.41	\$146.60
17919	DESKTOP HYPERVISOR	FUSION PRO	FUSION	U.S. Federal Production Support/Subscription for VMware Fusion Pro for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-3P-SSS-F	Extended Warranties	\$132.00	2.27%	\$3.00	\$129.00
17920	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Basic Support/Subscription for VMware Fusion Pro for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PRO-G-SSS-A	Extended Warranties	\$25.00	2.27%	\$0.57	\$24.43
17921	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Basic Support/Subscription for VMware Fusion Pro for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	FUS-PRO-G-SSS-C	Extended Warranties	\$42.00	2.27%	\$0.95	\$41.05
17922	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Academic Production Support/Subscription for VMware Fusion Pro for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-P-SSS-A	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87
17923	DESKTOP HYPERVISOR	FUSION PRO	FUSION	Production Support/Subscription for VMware Fusion Pro for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-P-SSS-C	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87
17924	DESKTOP HYPERVISOR	FUSION PRO	FUSION	U.S. Federal Production Support/Subscription for VMware Fusion Pro for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	FUS-PRO-P-SSS-F	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87
17925	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Basic Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	HZ-APMC-100-G-SSS-A	Extended Warranties	\$2,336.00	2.27%	\$53.03	\$2,282.97
17926	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Basic Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	HZ-APMC-100-G-SSS-C	Extended Warranties	\$3,893.00	2.27%	\$88.37	\$3,804.63
17927	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-100-P-SSS-A	Extended Warranties	\$4,635.00	2.27%	\$105.21	\$4,529.79
17928	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-100-P-SSS-C	Extended Warranties	\$4,635.00	2.27%	\$105.21	\$4,529.79
17929	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	U.S. Federal Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (CCU)for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-100-P-SSS-F	Extended Warranties	\$4,635.00	2.27%	\$105.21	\$4,529.79
17930	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Basic Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	HZ-APMC-10-G-SSS-A	Extended Warranties	\$234.00	2.27%	\$5.31	\$228.69
17931	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Basic Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)for 1 year	Technical Support, 12 Hours/Day, per published Business Hours. Mon. thru Fri.	HZ-APMC-10-G-SSS-C	Extended Warranties	\$389.00	2.27%	\$8.83	\$380.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17932	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-10-P-SSS-A	Extended Warranties	\$464.00	2.27%	\$10.53	\$453.47
17933	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-10-P-SSS-C	Extended Warranties	\$464.00	2.27%	\$10.53	\$453.47
17934	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	U.S. Federal Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (CCU)/for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMC-10-P-SSS-F	Extended Warranties	\$464.00	2.27%	\$10.53	\$453.47
17935	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Basic Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)/for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-APMN-100-G-SSS-A	Extended Warranties	\$1,557.00	2.27%	\$35.34	\$1,521.66
17936	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Basic Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)/for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-APMN-100-G-SSS-C	Extended Warranties	\$2,596.00	2.27%	\$58.93	\$2,537.07
17937	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-100-P-SSS-A	Extended Warranties	\$3,090.00	2.27%	\$70.14	\$3,019.86
17938	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-100-P-SSS-C	Extended Warranties	\$3,090.00	2.27%	\$70.14	\$3,019.86
17939	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	U.S. Federal Production Support/Subscription for VMware Horizon Application Management Bundle: 100 Pack (Named Users)/for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-100-P-SSS-F	Extended Warranties	\$3,090.00	2.27%	\$70.14	\$3,019.86
17940	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Basic Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)/for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-APMN-10-G-SSS-A	Extended Warranties	\$156.00	2.27%	\$3.54	\$152.46
17941	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Basic Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)/for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-APMN-10-G-SSS-C	Extended Warranties	\$260.00	2.27%	\$5.90	\$254.10
17942	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Academic Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-10-P-SSS-A	Extended Warranties	\$309.00	2.27%	\$7.01	\$301.99
17943	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)/for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-10-P-SSS-C	Extended Warranties	\$309.00	2.27%	\$7.01	\$301.99
17944	HORIZON ON PREM	HORIZON APP MANAGEMENT	HAM	U.S. Federal Production Support/Subscription for VMware Horizon Application Management Bundle: 10 Pack (Named Users)/for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-APMN-10-P-SSS-F	Extended Warranties	\$309.00	2.27%	\$7.01	\$301.99
17945	HGX	HGX ENTERPRISE	HGX	VMware HCX 4.4 Extended Support License for 3 Months - Per End Customer	License for VMware HCX 4.4 extended Support SKU	HGX44-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
17946	HGX	HGX ENTERPRISE	HGX	VMware NSX HCX 4.4 Extended Support for 3 Months - MUST BE BOOKED WITH HCX44-3M-LIC-C	3-Months Extended Support for HCX 4.4, per end customer. Coverage is only available for 6 months past EOGS date. Extended Support coverage for first purchase starts July 15, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HGX44-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
17947	HGX	HGX ENTERPRISE	HGX	VMware HCX 4.5.1 Extended Support License for 3 Months - Per End Customer	License for VMware HCX 4.5.1 extended Support SKU	HGX451-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
17948	HGX	HGX ENTERPRISE	HGX	VMware NSX HCX 4.5.1 Extended Support for 3 Months - MUST BE BOOKED WITH HCX451-3M-LIC-C	3-Months Extended Support for HCX 4.5.1, per end customer. Coverage is only available for 6 months past EOGS date. Extended Support coverage for first purchase starts November 22, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HGX451-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
17949	HGX	HGX ENTERPRISE	HGX	VMware HCX 4.5 Extended Support License for 3 Months - Per End Customer	License for VMware HCX 4.5 extended Support SKU	HGX45-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
17950	HGX	HGX ENTERPRISE	HGX	VMware NSX HCX 4.5 Extended Support for 3 Months - MUST BE BOOKED WITH HCX45-3M-LIC-C	3-Months Extended Support for HCX 4.5, per end customer. Coverage is only available for 6 months past EOGS date. Extended Support coverage for first purchase starts October 14, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HGX45-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
17951	HGX	HGX ENTERPRISE	HGX	VMware HCX 4.6 Extended Support License for 3 Months - Per End Customer	License for VMware HCX 4.6 extended Support SKU	HGX46-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
17952	HGX	HGX ENTERPRISE	HGX	VMware NSX HCX 4.6 Extended Support for 3 Months - MUST BE BOOKED WITH HCX46-3M-LIC-C	3-Months Extended Support for HCX 4.6, per end customer. Coverage is only available for 6 months past EOGS date. Extended Support coverage for first purchase starts February 18, 2024, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HGX46-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
17953	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/OEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-A100-AERC-G-SSS-A	Extended Warranties	\$4,558.05	2.27%	\$103.47	\$4,454.58
17954	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/OEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-A100-AERC-G-SSS-C	Extended Warranties	\$7,596.75	2.27%	\$172.45	\$7,424.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17955	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A100-AERC-P-SSS-A	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
17956	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A100-AERC-P-SSS-C	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
17957	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A100-AERC-P-SSS-F	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
17958	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-A10-AERC-G-SSS-A	Extended Warranties	\$455.70	2.27%	\$10.34	\$445.36
17959	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-A10-AERC-G-SSS-C	Extended Warranties	\$759.15	2.27%	\$17.23	\$741.92
17960	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A10-AERC-P-SSS-A	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
17961	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A10-AERC-P-SSS-C	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
17962	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-A10-AERC-P-SSS-F	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
17963	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-100-G-SSS-A	Extended Warranties	\$5,444.25	2.27%	\$123.58	\$5,320.67
17964	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-100-G-SSS-C	Extended Warranties	\$9,074.10	2.27%	\$205.98	\$8,868.12
17965	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-100-P-SSS-A	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
17966	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-100-P-SSS-C	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
17967	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-100-P-SSS-F	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
17968	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-10-G-SSS-A	Extended Warranties	\$543.90	2.27%	\$12.35	\$531.55
17969	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-10-G-SSS-C	Extended Warranties	\$907.20	2.27%	\$20.59	\$886.61
17970	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-10-P-SSS-A	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92
17971	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-10-P-SSS-C	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92
17972	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-10-P-SSS-F	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92
17973	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-250-G-SSS-A	Extended Warranties	\$13,610.10	2.27%	\$308.95	\$13,301.15
17974	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-250-G-SSS-C	Extended Warranties	\$22,684.20	2.27%	\$514.93	\$22,169.27
17975	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-250-P-SSS-A	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94
17976	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADC-250-P-SSS-C	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17977	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADC-250-P-SSS-F	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94
17978	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-500-G-SSS-A	Extended Warranties	\$27,221.25	2.27%	\$617.92	\$26,603.33
17979	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADC-500-G-SSS-C	Extended Warranties	\$45,368.40	2.27%	\$1,029.86	\$44,338.54
17980	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADC-500-P-SSS-A	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88
17981	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADC-500-P-SSS-C	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88
17982	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADC-500-P-SSS-F	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88
17983	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-100-G-SSS-A	Extended Warranties	\$3,407.25	2.27%	\$77.34	\$3,329.91
17984	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-100-G-SSS-C	Extended Warranties	\$5,678.40	2.27%	\$128.90	\$5,549.50
17985	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-100-P-SSS-A	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
17986	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-100-P-SSS-C	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
17987	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-100-P-SSS-F	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
17988	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-10-G-SSS-A	Extended Warranties	\$340.20	2.27%	\$7.72	\$332.48
17989	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-10-G-SSS-C	Extended Warranties	\$568.05	2.27%	\$12.89	\$555.16
17990	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-10-P-SSS-A	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
17991	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-10-P-SSS-C	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
17992	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-10-P-SSS-F	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
17993	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-1K-G-SSS-A	Extended Warranties	\$34,067.25	2.27%	\$773.33	\$33,293.92
17994	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-1K-G-SSS-C	Extended Warranties	\$56,778.75	2.27%	\$1,288.88	\$55,489.87
17995	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-1K-P-SSS-A	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
17996	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-1K-P-SSS-C	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
17997	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-1K-P-SSS-F	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
17998	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-200-G-SSS-A	Extended Warranties	\$6,813.45	2.27%	\$154.67	\$6,658.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
17999	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-200-G-SSS-C	Extended Warranties	\$11,355.75	2.27%	\$257.78	\$11,097.97
18000	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-200-P-SSS-A	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18001	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-200-P-SSS-C	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18002	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-200-P-SSS-F	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18003	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-20-G-SSS-A	Extended Warranties	\$681.45	2.27%	\$15.47	\$665.98
18004	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-20-G-SSS-C	Extended Warranties	\$1,136.10	2.27%	\$25.79	\$1,110.31
18005	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-20-P-SSS-A	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70
18006	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-20-P-SSS-C	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70
18007	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-20-P-SSS-F	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70
18008	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-500-G-SSS-A	Extended Warranties	\$17,034.15	2.27%	\$386.68	\$16,647.47
18009	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-500-G-SSS-C	Extended Warranties	\$28,389.90	2.27%	\$644.45	\$27,745.45
18010	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-500-P-SSS-A	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18011	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-500-P-SSS-C	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18012	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-500-P-SSS-F	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18013	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A100-G-SSS-A	Extended Warranties	\$2,848.65	2.27%	\$64.66	\$2,783.99
18014	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A100-G-SSS-C	Extended Warranties	\$4,747.05	2.27%	\$107.76	\$4,639.29
18015	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-A100-P-SSS-A	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18016	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-A100-P-SSS-C	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18017	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-A100-P-SSS-F	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18018	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A10-G-SSS-A	Extended Warranties	\$284.55	2.27%	\$6.46	\$278.09
18019	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A10-G-SSS-C	Extended Warranties	\$474.60	2.27%	\$10.77	\$463.83
18020	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ADN-A10-P-SSS-A	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18021	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A10-P-SSS-C	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08
18022	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A10-P-SSS-F	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08
18023	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A200-G-SSS-A	Extended Warranties	\$5,697.30	2.27%	\$129.33	\$5,567.97
18024	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A200-G-SSS-C	Extended Warranties	\$9,494.10	2.27%	\$215.52	\$9,278.58
18025	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A200-P-SSS-A	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18026	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A200-P-SSS-C	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18027	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A200-P-SSS-F	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18028	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A20-G-SSS-A	Extended Warranties	\$569.10	2.27%	\$12.92	\$556.18
18029	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ADN-A20-G-SSS-C	Extended Warranties	\$949.20	2.27%	\$21.55	\$927.65
18030	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A20-P-SSS-A	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15
18031	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A20-P-SSS-C	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15
18032	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ADN-A20-P-SSS-F	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15
18033	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADC100-G-SSS-A	Extended Warranties	\$4,425.75	2.27%	\$100.46	\$4,325.29
18034	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADC100-G-SSS-C	Extended Warranties	\$7,376.25	2.27%	\$167.44	\$7,208.81
18035	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC100-P-SSS-A	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18036	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC100-P-SSS-C	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18037	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC100-P-SSS-F	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18038	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADC10-G-SSS-A	Extended Warranties	\$442.26	2.27%	\$10.04	\$432.22
18039	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADC10-G-SSS-C	Extended Warranties	\$737.10	2.27%	\$16.73	\$720.37
18040	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC10-P-SSS-A	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87
18041	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC10-P-SSS-C	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87
18042	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-AP-ADC10-P-SSS-F	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18043	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADN100-G-SSS-A	Extended Warranties	\$2,719.08	2.27%	\$61.72	\$2,657.36
18044	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADN100-G-SSS-C	Extended Warranties	\$4,531.80	2.27%	\$102.87	\$4,428.93
18045	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN100-P-SSS-A	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18046	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN100-P-SSS-C	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18047	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN100-P-SSS-F	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18048	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADN10-G-SSS-A	Extended Warranties	\$272.16	2.27%	\$6.18	\$265.98
18049	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-ADN10-G-SSS-C	Extended Warranties	\$453.60	2.27%	\$10.30	\$443.30
18050	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN10-P-SSS-A	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18051	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v7: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN10-P-SSS-C	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18052	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v7 : 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-ADN10-P-SSS-F	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18053	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STC100-G-SSS-A	Extended Warranties	\$2,719.08	2.27%	\$61.72	\$2,657.36
18054	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STC100-G-SSS-C	Extended Warranties	\$4,531.80	2.27%	\$102.87	\$4,428.93
18055	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC100-P-SSS-A	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18056	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC100-P-SSS-C	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18057	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v7 : 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC100-P-SSS-F	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18058	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STC10-G-SSS-A	Extended Warranties	\$272.16	2.27%	\$6.18	\$265.98
18059	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STC10-G-SSS-C	Extended Warranties	\$453.60	2.27%	\$10.30	\$443.30
18060	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC10-P-SSS-A	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18061	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC10-P-SSS-C	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18062	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v7 : 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STC10-P-SSS-F	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18063	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STN100-G-SSS-A	Extended Warranties	\$1,700.37	2.27%	\$38.60	\$1,661.77
18064	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STN100-G-SSS-C	Extended Warranties	\$2,833.95	2.27%	\$64.33	\$2,769.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18065	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN100-P-SSS-A	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18066	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v7: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN100-P-SSS-C	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18067	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v7 : 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN100-P-SSS-F	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18068	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STN10-G-SSS-A	Extended Warranties	\$170.10	2.27%	\$3.86	\$166.24
18069	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-AP-STN10-G-SSS-C	Extended Warranties	\$283.50	2.27%	\$6.44	\$277.06
18070	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN10-P-SSS-A	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40
18071	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v7: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN10-P-SSS-C	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40
18072	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v7 : 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-AP-STN10-P-SSS-F	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40
18073	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-E100-AERC-G-SSS-A	Extended Warranties	\$7,071.75	2.27%	\$160.53	\$6,911.22
18074	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-E100-AERC-G-SSS-C	Extended Warranties	\$11,786.25	2.27%	\$267.55	\$11,518.70
18075	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E100-AERC-P-SSS-A	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18076	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E100-AERC-P-SSS-C	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18077	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E100-AERC-P-SSS-F	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18078	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-E10-AERC-G-SSS-A	Extended Warranties	\$706.65	2.27%	\$16.04	\$690.61
18079	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-E10-AERC-G-SSS-C	Extended Warranties	\$1,178.10	2.27%	\$26.74	\$1,151.36
18080	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E10-AERC-P-SSS-A	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18081	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E10-AERC-P-SSS-C	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18082	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-E10-AERC-P-SSS-F	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18083	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-100-G-SSS-A	Extended Warranties	\$7,839.30	2.27%	\$177.95	\$7,661.35
18084	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-100-G-SSS-C	Extended Warranties	\$13,065.15	2.27%	\$296.58	\$12,768.57
18085	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENC-100-P-SSS-A	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58
18086	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENC-100-P-SSS-C	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18087	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise :100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-100-P-SSS-F	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58
18088	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-10-G-SSS-A	Extended Warranties	\$784.35	2.27%	\$17.80	\$766.55
18089	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-10-G-SSS-C	Extended Warranties	\$1,306.20	2.27%	\$29.65	\$1,276.55
18090	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-10-P-SSS-A	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18091	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-10-P-SSS-C	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18092	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-10-P-SSS-F	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18093	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-250-G-SSS-A	Extended Warranties	\$19,597.20	2.27%	\$444.86	\$19,152.34
18094	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-250-G-SSS-C	Extended Warranties	\$32,661.30	2.27%	\$741.41	\$31,919.89
18095	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-250-P-SSS-A	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18096	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-250-P-SSS-C	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18097	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-250-P-SSS-F	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18098	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-500-G-SSS-A	Extended Warranties	\$39,194.40	2.27%	\$889.71	\$38,304.69
18099	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENC-500-G-SSS-C	Extended Warranties	\$65,323.65	2.27%	\$1,482.85	\$63,840.80
18100	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-500-P-SSS-A	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18101	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-500-P-SSS-C	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18102	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENC-500-P-SSS-F	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18103	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-100-G-SSS-A	Extended Warranties	\$4,769.10	2.27%	\$108.26	\$4,660.84
18104	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-100-G-SSS-C	Extended Warranties	\$7,949.55	2.27%	\$180.45	\$7,769.10
18105	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-100-P-SSS-A	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18106	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-100-P-SSS-C	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18107	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-100-P-SSS-F	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18108	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-10-G-SSS-A	Extended Warranties	\$476.70	2.27%	\$10.82	\$465.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18109	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-10-G-SSS-C	Extended Warranties	\$794.85	2.27%	\$18.04	\$776.81
18110	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-10-P-SSS-A	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18111	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-10-P-SSS-C	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18112	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-10-P-SSS-F	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18113	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-1K-G-SSS-A	Extended Warranties	\$47,694.15	2.27%	\$1,082.66	\$46,611.49
18114	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-1K-G-SSS-C	Extended Warranties	\$79,490.25	2.27%	\$1,804.43	\$77,685.82
18115	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-1K-P-SSS-A	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18116	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-1K-P-SSS-C	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18117	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-1K-P-SSS-F	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18118	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-200-G-SSS-A	Extended Warranties	\$9,531.90	2.27%	\$216.37	\$9,315.53
18119	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-200-G-SSS-C	Extended Warranties	\$15,887.55	2.27%	\$360.65	\$15,526.90
18120	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-200-P-SSS-A	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18121	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-200-P-SSS-C	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18122	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-200-P-SSS-F	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18123	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-20-G-SSS-A	Extended Warranties	\$953.40	2.27%	\$21.64	\$931.76
18124	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-20-G-SSS-C	Extended Warranties	\$1,588.65	2.27%	\$36.06	\$1,552.59
18125	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-20-P-SSS-A	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18126	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-20-P-SSS-C	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18127	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-20-P-SSS-F	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18128	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-500-G-SSS-A	Extended Warranties	\$23,847.60	2.27%	\$541.34	\$23,306.26
18129	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-500-G-SSS-C	Extended Warranties	\$39,745.65	2.27%	\$902.23	\$38,843.42
18130	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-500-P-SSS-A	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18131	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-500-P-SSS-C	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07
18132	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise :500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-500-P-SSS-F	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07
18133	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A100-G-SSS-A	Extended Warranties	\$4,419.45	2.27%	\$100.32	\$4,319.13
18134	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A100-G-SSS-C	Extended Warranties	\$7,365.75	2.27%	\$167.20	\$7,198.55
18135	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A100-P-SSS-A	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18136	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A100-P-SSS-C	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18137	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A100-P-SSS-F	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18138	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A10-G-SSS-A	Extended Warranties	\$442.05	2.27%	\$10.03	\$432.02
18139	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A10-G-SSS-C	Extended Warranties	\$737.10	2.27%	\$16.73	\$720.37
18140	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A10-P-SSS-A	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
18141	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A10-P-SSS-C	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
18142	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 7 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere, vCenter and vSAN - 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A10-P-SSS-F	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
18143	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A200-G-SSS-A	Extended Warranties	\$8,838.90	2.27%	\$200.64	\$8,638.26
18144	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A200-G-SSS-C	Extended Warranties	\$14,731.50	2.27%	\$334.41	\$14,397.09
18145	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A200-P-SSS-A	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01
18146	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A200-P-SSS-C	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01
18147	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A200-P-SSS-F	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01
18148	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A20-G-SSS-A	Extended Warranties	\$884.10	2.27%	\$20.07	\$864.03
18149	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-A20-G-SSS-C	Extended Warranties	\$1,474.20	2.27%	\$33.46	\$1,440.74
18150	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A20-P-SSS-A	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70
18151	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A20-P-SSS-C	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70
18152	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ7-ENN-A20-P-SSS-F	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18153	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-W100-G-SSS-A	Extended Warranties	\$4,769.10	2.27%	\$108.26	\$4,660.84
18154	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-W100-G-SSS-C	Extended Warranties	\$7,949.55	2.27%	\$180.45	\$7,769.10
18155	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W100-P-SSS-A	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18156	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 100 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W100-P-SSS-C	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18157	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 100 Pack (Named Users) for 1 year - Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W100-P-SSS-F	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18158	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-W10-G-SSS-A	Extended Warranties	\$476.70	2.27%	\$10.82	\$465.88
18159	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-ENN-W10-G-SSS-C	Extended Warranties	\$794.85	2.27%	\$18.04	\$776.81
18160	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W10-P-SSS-A	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18161	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) for 1 year-Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W10-P-SSS-C	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18162	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise : 10 Pack (Named Users) for 1 year - Available Only with Workspace ONE Enterprise	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-W10-P-SSS-F	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18163	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) - Available only with Workspace Suite for 1 Year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-WS10-P-SSS-A	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18164	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) - Available only with Workspace Suite for 1 Year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-WS10-P-SSS-C	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18165	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Enterprise: 10 Pack (Named Users) - Available only with Workspace Suite for 1 Year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-ENN-WS10-P-SSS-F	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18166	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-LXC-100-G-SSS-A	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
18167	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-LXC-100-G-SSS-C	Extended Warranties	\$3,245.00	2.27%	\$73.66	\$3,171.34
18168	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-100-P-SSS-A	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
18169	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-100-P-SSS-C	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
18170	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 for Linux: 100 Pack (CCU) - 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-100-P-SSS-F	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
18171	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-LXC-10-G-SSS-A	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
18172	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-LXC-10-G-SSS-C	Extended Warranties	\$324.00	2.27%	\$7.35	\$316.65
18173	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-10-P-SSS-A	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
18174	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-10-P-SSS-C	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
18175	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 for Linux: 10 Pack (CCU) - 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-LXC-10-P-SSS-F	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
18176	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-100-G-SSS-A	Extended Warranties	\$3,407.25	2.27%	\$77.34	\$3,329.91
18177	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-100-G-SSS-C	Extended Warranties	\$5,678.40	2.27%	\$128.90	\$5,549.50
18178	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-100-P-SSS-A	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
18179	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-100-P-SSS-C	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18180	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Standard - 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-100-P-SSS-F	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
18181	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-10-G-SSS-A	Extended Warranties	\$340.20	2.27%	\$7.72	\$332.48
18182	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-10-G-SSS-C	Extended Warranties	\$568.05	2.27%	\$12.89	\$555.16
18183	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-10-P-SSS-A	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18184	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-10-P-SSS-C	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18185	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Standard : 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-10-P-SSS-F	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18186	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-A100-G-SSS-A	Extended Warranties	\$2,586.15	2.27%	\$58.71	\$2,527.44
18187	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-A100-G-SSS-C	Extended Warranties	\$4,311.30	2.27%	\$97.87	\$4,213.43
18188	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A100-P-SSS-A	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
18189	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A100-P-SSS-C	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
18190	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A100-P-SSS-F	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
18191	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-A10-G-SSS-A	Extended Warranties	\$258.30	2.27%	\$5.86	\$252.44
18192	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ7-STD-A10-G-SSS-C	Extended Warranties	\$431.55	2.27%	\$9.80	\$421.75
18193	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A10-P-SSS-A	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
18194	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A10-P-SSS-C	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
18195	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 7 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ7-STD-A10-P-SSS-F	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
18196	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A100-AERC-2M-GSSS-A	Extended Warranties	\$759.68	2.27%	\$17.24	\$742.44
18197	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A100-AERC-2M-GSSS-C	Extended Warranties	\$1,266.12	2.27%	\$28.74	\$1,237.38
18198	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A100-AERC-2M-PSSS-A	Extended Warranties	\$1,507.28	2.27%	\$34.22	\$1,473.06
18199	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A100-AERC-2M-PSSS-C	Extended Warranties	\$1,507.28	2.27%	\$34.22	\$1,473.06
18200	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A100-AERC-2M-PSSS-F	Extended Warranties	\$1,507.28	2.27%	\$34.22	\$1,473.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18201	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-A100-AERC-G-SSS-A	Extended Warranties	\$4,558.05	2.27%	\$103.47	\$4,454.58
18202	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-A100-AERC-G-SSS-C	Extended Warranties	\$7,596.75	2.27%	\$172.45	\$7,424.30
18203	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A100-AERC-P-SSS-A	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
18204	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A100-AERC-P-SSS-C	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
18205	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A100-AERC-P-SSS-F	Extended Warranties	\$9,043.65	2.27%	\$205.29	\$8,838.36
18206	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A10-AERC-2M-GSSS-A	Extended Warranties	\$75.94	2.27%	\$1.72	\$74.22
18207	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A10-AERC-2M-GSSS-C	Extended Warranties	\$126.54	2.27%	\$2.87	\$123.67
18208	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A10-AERC-2M-PSSS-A	Extended Warranties	\$150.68	2.27%	\$3.42	\$147.26
18209	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A10-AERC-2M-PSSS-C	Extended Warranties	\$150.68	2.27%	\$3.42	\$147.26
18210	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-A10-AERC-2M-PSSS-F	Extended Warranties	\$150.68	2.27%	\$3.42	\$147.26
18211	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-A10-AERC-G-SSS-A	Extended Warranties	\$455.70	2.27%	\$10.34	\$445.36
18212	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-A10-AERC-G-SSS-C	Extended Warranties	\$759.15	2.27%	\$17.23	\$741.92
18213	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A10-AERC-P-SSS-A	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
18214	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A10-AERC-P-SSS-C	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
18215	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-A10-AERC-P-SSS-F	Extended Warranties	\$904.05	2.27%	\$20.52	\$883.53
18216	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-1Y-TLSS-A	Software as a Service (SaaS)	\$1,206.00	2.30%	\$27.74	\$1,178.26
18217	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-1Y-TLSS-C	Software as a Service (SaaS)	\$1,608.00	2.30%	\$36.98	\$1,571.02
18218	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-1Y-TLSS-F	Software as a Service (SaaS)	\$1,608.00	2.30%	\$36.98	\$1,571.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18219	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-2Y-TLSS-A	Software as a Service (SaaS)	\$2,412.00	2.30%	\$55.48	\$2,356.52
18220	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-2Y-TLSS-C	Software as a Service (SaaS)	\$3,216.00	2.30%	\$73.97	\$3,142.03
18221	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-2Y-TLSS-F	Software as a Service (SaaS)	\$3,216.00	2.30%	\$73.97	\$3,142.03
18222	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3M-TLSS-A	Software as a Service (SaaS)	\$361.80	2.30%	\$8.32	\$353.48
18223	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3M-TLSS-C	Software as a Service (SaaS)	\$482.40	2.30%	\$11.10	\$471.30
18224	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3M-TLSS-F	Software as a Service (SaaS)	\$482.40	2.30%	\$11.10	\$471.30
18225	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3Y-TLSS-A	Software as a Service (SaaS)	\$3,618.00	2.30%	\$83.21	\$3,534.79
18226	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3Y-TLSS-C	Software as a Service (SaaS)	\$4,824.00	2.30%	\$110.95	\$4,713.05
18227	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-3Y-TLSS-F	Software as a Service (SaaS)	\$4,824.00	2.30%	\$110.95	\$4,713.05
18228	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-4Y-TLSS-A	Software as a Service (SaaS)	\$4,824.00	2.30%	\$110.95	\$4,713.05
18229	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-4Y-TLSS-C	Software as a Service (SaaS)	\$6,432.00	2.30%	\$147.94	\$6,284.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18230	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-4Y-TLSS-F	Software as a Service (SaaS)	\$6,432.00	2.30%	\$147.94	\$6,284.06
18231	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-5Y-TLSS-A	Software as a Service (SaaS)	\$6,030.00	2.30%	\$138.69	\$5,891.31
18232	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-5Y-TLSS-C	Software as a Service (SaaS)	\$8,040.00	2.30%	\$184.92	\$7,855.08
18233	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADC-10-5Y-TLSS-F	Software as a Service (SaaS)	\$8,040.00	2.30%	\$184.92	\$7,855.08
18234	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$516.60	2.30%	\$11.88	\$504.72
18235	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$861.00	2.30%	\$19.80	\$841.20
18236	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$861.00	2.30%	\$19.80	\$841.20
18237	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,033.20	2.30%	\$23.76	\$1,009.44
18238	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,722.00	2.30%	\$39.61	\$1,682.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18239	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,722.00	2.30%	\$39.61	\$1,682.39
18240	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$154.98	2.30%	\$3.56	\$151.42
18241	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$258.30	2.30%	\$5.94	\$252.36
18242	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$258.30	2.30%	\$5.94	\$252.36
18243	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,549.80	2.30%	\$35.65	\$1,514.15
18244	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,583.00	2.30%	\$59.41	\$2,523.59
18245	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,583.00	2.30%	\$59.41	\$2,523.59
18246	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,066.40	2.30%	\$47.53	\$2,018.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18247	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,444.00	2.30%	\$79.21	\$3,364.79
18248	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,444.00	2.30%	\$79.21	\$3,364.79
18249	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,583.00	2.30%	\$59.41	\$2,523.59
18250	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,305.00	2.30%	\$99.02	\$4,205.99
18251	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADC-10PR1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,305.00	2.30%	\$99.02	\$4,205.99
18252	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-1Y-TLSS-A	Software as a Service (SaaS)	\$742.50	2.30%	\$17.08	\$725.42
18253	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-1Y-TLSS-C	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
18254	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-1Y-TLSS-F	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
18255	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-2Y-TLSS-A	Software as a Service (SaaS)	\$1,485.00	2.30%	\$34.16	\$1,450.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18256	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-2Y-TLSS-C	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
18257	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-2Y-TLSS-F	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
18258	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3M-TLSS-A	Software as a Service (SaaS)	\$222.80	2.30%	\$5.12	\$217.68
18259	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3M-TLSS-C	Software as a Service (SaaS)	\$297.00	2.30%	\$6.83	\$290.17
18260	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3M-TLSS-F	Software as a Service (SaaS)	\$297.00	2.30%	\$6.83	\$290.17
18261	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3Y-TLSS-A	Software as a Service (SaaS)	\$2,227.50	2.30%	\$51.23	\$2,176.27
18262	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3Y-TLSS-C	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
18263	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-3Y-TLSS-F	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
18264	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-4Y-TLSS-A	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
18265	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-4Y-TLSS-C	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92
18266	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-4Y-TLSS-F	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92

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18267	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-5Y-TLSS-A	Software as a Service (SaaS)	\$3,712.50	2.30%	\$85.39	\$3,627.11
18268	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-5Y-TLSS-C	Software as a Service (SaaS)	\$4,950.00	2.30%	\$113.85	\$4,836.15
18269	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Advanced Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations.	HZ8-AADN-10-5Y-TLSS-F	Software as a Service (SaaS)	\$4,950.00	2.30%	\$113.85	\$4,836.15
18270	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$318.00	2.30%	\$7.31	\$310.69
18271	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
18272	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
18273	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$636.00	2.30%	\$14.63	\$621.37
18274	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62
18275	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18276	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$95.40	2.30%	\$2.19	\$93.21
18277	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$159.00	2.30%	\$3.66	\$155.34
18278	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$159.00	2.30%	\$3.66	\$155.34
18279	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$954.00	2.30%	\$21.94	\$932.06
18280	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
18281	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
18282	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,272.00	2.30%	\$29.26	\$1,242.74
18283	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18284	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24
18285	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
18286	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Advanced (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,650.00	2.30%	\$60.95	\$2,589.05
18287	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Advanced - (Perpetual) to Horizon 8 Apps Advanced Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Does not include vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-AADN-10PR1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,650.00	2.30%	\$60.95	\$2,589.05
18288	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-100-2M-GSSS-A	Extended Warranties	\$907.40	2.27%	\$20.60	\$886.80
18289	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-100-2M-GSSS-C	Extended Warranties	\$1,512.36	2.27%	\$34.33	\$1,478.03
18290	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-100-2M-PSSS-A	Extended Warranties	\$1,800.42	2.27%	\$40.87	\$1,759.55
18291	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-100-2M-PSSS-C	Extended Warranties	\$1,800.42	2.27%	\$40.87	\$1,759.55
18292	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced - 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-100-2M-PSSS-F	Extended Warranties	\$1,800.42	2.27%	\$40.87	\$1,759.55
18293	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-100-G-SSS-A	Extended Warranties	\$5,444.25	2.27%	\$123.58	\$5,320.67
18294	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-100-G-SSS-C	Extended Warranties	\$9,074.10	2.27%	\$205.98	\$8,868.12
18295	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-100-P-SSS-A	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
18296	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-100-P-SSS-C	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
18297	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-100-P-SSS-F	Extended Warranties	\$10,802.40	2.27%	\$245.21	\$10,557.19
18298	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-10-2M-GSSS-A	Extended Warranties	\$90.66	2.27%	\$2.06	\$88.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18299	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-10-2M-GSSS-C	Extended Warranties	\$151.20	2.27%	\$3.43	\$147.77
18300	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-10-2M-PSSS-A	Extended Warranties	\$180.08	2.27%	\$4.09	\$175.99
18301	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-10-2M-PSSS-C	Extended Warranties	\$180.08	2.27%	\$4.09	\$175.99
18302	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soli Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-10-2M-PSSS-F	Extended Warranties	\$180.08	2.27%	\$4.09	\$175.99
18303	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,823.00	2.30%	\$41.93	\$1,781.07
18304	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-1Y-TLSS-C	Software as a Service (SaaS)	\$2,430.00	2.30%	\$55.89	\$2,374.11
18305	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-1Y-TLSS-F	Software as a Service (SaaS)	\$2,430.00	2.30%	\$55.89	\$2,374.11
18306	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$636.00	2.30%	\$14.63	\$621.37
18307	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62
18308	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62
18309	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-2Y-TLSS-A	Software as a Service (SaaS)	\$3,646.00	2.30%	\$83.86	\$3,562.14
18310	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-2Y-TLSS-C	Software as a Service (SaaS)	\$4,860.00	2.30%	\$111.78	\$4,748.22
18311	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-2Y-TLSS-F	Software as a Service (SaaS)	\$4,860.00	2.30%	\$111.78	\$4,748.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18312	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,272.00	2.30%	\$29.26	\$1,242.74
18313	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24
18314	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24
18315	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3M-TLSS-A	Software as a Service (SaaS)	\$547.00	2.30%	\$12.58	\$534.42
18316	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3M-TLSS-C	Software as a Service (SaaS)	\$729.00	2.30%	\$16.77	\$712.23
18317	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3M-TLSS-F	Software as a Service (SaaS)	\$729.00	2.30%	\$16.77	\$712.23
18318	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$191.00	2.30%	\$4.39	\$186.61
18319	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$318.00	2.30%	\$7.31	\$310.69
18320	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$318.00	2.30%	\$7.31	\$310.69
18321	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3Y-TLSS-A	Software as a Service (SaaS)	\$5,469.00	2.30%	\$125.79	\$5,343.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18322	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3Y-TLSS-C	Software as a Service (SaaS)	\$7,290.00	2.30%	\$167.67	\$7,122.33
18323	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-3Y-TLSS-F	Software as a Service (SaaS)	\$7,290.00	2.30%	\$167.67	\$7,122.33
18324	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,908.00	2.30%	\$43.88	\$1,864.12
18325	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,180.00	2.30%	\$73.14	\$3,106.86
18326	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,180.00	2.30%	\$73.14	\$3,106.86
18327	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-4Y-TLSS-A	Software as a Service (SaaS)	\$7,292.00	2.30%	\$167.72	\$7,124.28
18328	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-4Y-TLSS-C	Software as a Service (SaaS)	\$9,720.00	2.30%	\$223.56	\$9,496.44
18329	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-4Y-TLSS-F	Software as a Service (SaaS)	\$9,720.00	2.30%	\$223.56	\$9,496.44
18330	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,544.00	2.30%	\$58.51	\$2,485.49
18331	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,240.00	2.30%	\$97.52	\$4,142.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18332	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,240.00	2.30%	\$97.52	\$4,142.48
18333	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-5Y-TLSS-A	Software as a Service (SaaS)	\$9,115.00	2.30%	\$209.65	\$8,905.36
18334	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-5Y-TLSS-C	Software as a Service (SaaS)	\$12,150.00	2.30%	\$279.45	\$11,870.55
18335	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-ADC-10-B1-5Y-TLSS-F	Software as a Service (SaaS)	\$12,150.00	2.30%	\$279.45	\$11,870.55
18336	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,180.00	2.30%	\$73.14	\$3,106.86
18337	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$5,300.00	2.30%	\$121.90	\$5,178.10
18338	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$5,300.00	2.30%	\$121.90	\$5,178.10
18339	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-1Y-TLSS-A	Software as a Service (SaaS)	\$1,531.00	2.30%	\$35.21	\$1,495.79
18340	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-1Y-TLSS-C	Software as a Service (SaaS)	\$2,041.00	2.30%	\$46.94	\$1,994.06
18341	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-1Y-TLSS-F	Software as a Service (SaaS)	\$2,041.00	2.30%	\$46.94	\$1,994.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18342	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$532.00	2.30%	\$12.24	\$519.76
18343	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$887.00	2.30%	\$20.40	\$866.60
18344	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$887.00	2.30%	\$20.40	\$866.60
18345	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-2Y-TLSS-A	Software as a Service (SaaS)	\$3,062.00	2.30%	\$70.43	\$2,991.57
18346	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-2Y-TLSS-C	Software as a Service (SaaS)	\$4,082.00	2.30%	\$93.89	\$3,988.11
18347	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-2Y-TLSS-F	Software as a Service (SaaS)	\$4,082.00	2.30%	\$93.89	\$3,988.11
18348	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,064.00	2.30%	\$24.47	\$1,039.53
18349	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,774.00	2.30%	\$40.80	\$1,733.20
18350	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,774.00	2.30%	\$40.80	\$1,733.20
18351	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3M-TLSS-A	Software as a Service (SaaS)	\$459.00	2.30%	\$10.56	\$448.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18352	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3M-TLSS-C	Software as a Service (SaaS)	\$612.00	2.30%	\$14.08	\$597.92
18353	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3M-TLSS-F	Software as a Service (SaaS)	\$612.00	2.30%	\$14.08	\$597.92
18354	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3M-TLSS-UG-A	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
18355	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3M-TLSS-UG-C	Software as a Service (SaaS)	\$266.00	2.30%	\$6.12	\$259.88
18356	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3M-TLSS-UG-F	Software as a Service (SaaS)	\$266.00	2.30%	\$6.12	\$259.88
18357	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3Y-TLSS-A	Software as a Service (SaaS)	\$4,593.00	2.30%	\$105.64	\$4,487.36
18358	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3Y-TLSS-C	Software as a Service (SaaS)	\$6,123.00	2.30%	\$140.83	\$5,982.17
18359	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-3Y-TLSS-F	Software as a Service (SaaS)	\$6,123.00	2.30%	\$140.83	\$5,982.17
18360	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,596.00	2.30%	\$36.71	\$1,559.29
18361	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,661.00	2.30%	\$61.20	\$2,599.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18362	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,661.00	2.30%	\$61.20	\$2,599.80
18363	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-4Y-TLSS-A	Software as a Service (SaaS)	\$6,124.00	2.30%	\$140.85	\$5,983.15
18364	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-4Y-TLSS-C	Software as a Service (SaaS)	\$8,164.00	2.30%	\$187.77	\$7,976.23
18365	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-4Y-TLSS-F	Software as a Service (SaaS)	\$8,164.00	2.30%	\$187.77	\$7,976.23
18366	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,128.00	2.30%	\$48.94	\$2,079.06
18367	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,548.00	2.30%	\$81.60	\$3,466.40
18368	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,548.00	2.30%	\$81.60	\$3,466.40
18369	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-5Y-TLSS-A	Software as a Service (SaaS)	\$7,655.00	2.30%	\$176.07	\$7,478.94
18370	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-5Y-TLSS-C	Software as a Service (SaaS)	\$10,205.00	2.30%	\$234.72	\$9,970.29
18371	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADC-10-B2-5Y-TLSS-F	Software as a Service (SaaS)	\$10,205.00	2.30%	\$234.72	\$9,970.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18372	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,660.00	2.30%	\$61.18	\$2,598.82
18373	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,435.00	2.30%	\$102.01	\$4,333.00
18374	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10B2-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,435.00	2.30%	\$102.01	\$4,333.00
18375	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales, Not Renewable. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Basic Support and Subscription.	HZ8-ADC-10-BA1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,699.88	2.30%	\$39.10	\$1,660.78
18376	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Concurrent User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales, Not Renewable. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Basic Support and Subscription.	HZ8-ADC-10-BA1-1Y-TLSS-C	Software as a Service (SaaS)	\$2,266.50	2.30%	\$52.13	\$2,214.37
18377	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10BA2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$533.94	2.30%	\$12.28	\$521.66
18378	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Concurrent User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-10BA2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$889.90	2.30%	\$20.47	\$869.43
18379	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-10-G-SSS-A	Extended Warranties	\$543.90	2.27%	\$12.35	\$531.55
18380	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-10-G-SSS-C	Extended Warranties	\$907.20	2.27%	\$20.59	\$886.61
18381	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-10-P-SSS-A	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92
18382	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-10-P-SSS-C	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92
18383	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-10-P-SSS-F	Extended Warranties	\$1,080.45	2.27%	\$24.53	\$1,055.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18384	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-250-2M-GSSS-A	Extended Warranties	\$2,268.36	2.27%	\$51.49	\$2,216.87
18385	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-250-2M-GSSS-C	Extended Warranties	\$3,780.72	2.27%	\$85.82	\$3,694.90
18386	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-250-2M-PSSS-A	Extended Warranties	\$4,500.84	2.27%	\$102.17	\$4,398.67
18387	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-250-2M-PSSS-C	Extended Warranties	\$4,500.84	2.27%	\$102.17	\$4,398.67
18388	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-250-2M-PSSS-F	Extended Warranties	\$4,500.84	2.27%	\$102.17	\$4,398.67
18389	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-250-G-SSS-A	Extended Warranties	\$13,610.10	2.27%	\$308.95	\$13,301.15
18390	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-250-G-SSS-C	Extended Warranties	\$22,684.20	2.27%	\$514.93	\$22,169.27
18391	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-250-P-SSS-A	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94
18392	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-250-P-SSS-C	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94
18393	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-250-P-SSS-F	Extended Warranties	\$27,004.95	2.27%	\$613.01	\$26,391.94
18394	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-500-2M-GSSS-A	Extended Warranties	\$4,536.88	2.27%	\$102.99	\$4,433.89
18395	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-500-2M-GSSS-C	Extended Warranties	\$7,561.42	2.27%	\$171.64	\$7,389.78
18396	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-500-2M-PSSS-A	Extended Warranties	\$9,001.66	2.27%	\$204.34	\$8,797.32
18397	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-500-2M-PSSS-C	Extended Warranties	\$9,001.66	2.27%	\$204.34	\$8,797.32
18398	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADC-500-2M-PSSS-F	Extended Warranties	\$9,001.66	2.27%	\$204.34	\$8,797.32
18399	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-500-G-SSS-A	Extended Warranties	\$27,221.25	2.27%	\$617.92	\$26,603.33
18400	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADC-500-G-SSS-C	Extended Warranties	\$45,368.40	2.27%	\$1,029.86	\$44,338.54
18401	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-500-P-SSS-A	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88
18402	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-500-P-SSS-C	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88
18403	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADC-500-P-SSS-F	Extended Warranties	\$54,009.90	2.27%	\$1,226.02	\$52,783.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18404	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,100.40	2.30%	\$25.31	\$1,075.09
18405	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,834.00	2.30%	\$42.18	\$1,791.82
18406	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,834.00	2.30%	\$42.18	\$1,791.82
18407	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,200.80	2.30%	\$50.62	\$2,150.18
18408	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,668.00	2.30%	\$84.36	\$3,583.64
18409	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,668.00	2.30%	\$84.36	\$3,583.64
18410	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,301.20	2.30%	\$75.93	\$3,225.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18411	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$5,502.00	2.30%	\$126.55	\$5,375.45
18412	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$5,502.00	2.30%	\$126.55	\$5,375.45
18413	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$4,401.60	2.30%	\$101.24	\$4,300.36
18414	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$7,336.00	2.30%	\$168.73	\$7,167.27
18415	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$7,336.00	2.30%	\$168.73	\$7,167.27
18416	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$5,502.00	2.30%	\$126.55	\$5,375.45
18417	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$9,170.00	2.30%	\$210.91	\$8,959.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18418	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADC-ENC10-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$9,170.00	2.30%	\$210.91	\$8,959.09
18419	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-100-2M-GSSS-A	Extended Warranties	\$567.88	2.27%	\$12.89	\$554.99
18420	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-100-2M-GSSS-C	Extended Warranties	\$946.42	2.27%	\$21.48	\$924.94
18421	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-100-2M-PSSS-A	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
18422	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-100-2M-PSSS-C	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
18423	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-100-2M-PSSS-F	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
18424	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-100-G-SSS-A	Extended Warranties	\$3,407.25	2.27%	\$77.34	\$3,329.91
18425	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-100-G-SSS-C	Extended Warranties	\$5,678.40	2.27%	\$128.90	\$5,549.50
18426	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-100-P-SSS-A	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
18427	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-100-P-SSS-C	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
18428	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-100-P-SSS-F	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
18429	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-10-2M-GSSS-A	Extended Warranties	\$56.70	2.27%	\$1.29	\$55.41
18430	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-10-2M-GSSS-C	Extended Warranties	\$94.70	2.27%	\$2.15	\$92.55
18431	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-10-2M-PSSS-A	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
18432	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-10-2M-PSSS-C	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
18433	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-10-2M-PSSS-F	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
18434	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
18435	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-1Y-TLSS-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18436	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-1Y-TLSS-F	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
18437	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$398.00	2.30%	\$9.15	\$388.85
18438	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$663.00	2.30%	\$15.25	\$647.75
18439	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$663.00	2.30%	\$15.25	\$647.75
18440	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-2Y-TLSS-A	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25
18441	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-2Y-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
18442	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-2Y-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
18443	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$796.00	2.30%	\$18.31	\$777.69
18444	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,326.00	2.30%	\$30.50	\$1,295.50
18445	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,326.00	2.30%	\$30.50	\$1,295.50

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18446	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3M-TLSS-A	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
18447	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3M-TLSS-C	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
18448	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3M-TLSS-F	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
18449	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
18450	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$199.00	2.30%	\$4.58	\$194.42
18451	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$199.00	2.30%	\$4.58	\$194.42
18452	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3Y-TLSS-A	Software as a Service (SaaS)	\$3,375.00	2.30%	\$77.63	\$3,297.38
18453	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3Y-TLSS-C	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
18454	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-3Y-TLSS-F	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
18455	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,194.00	2.30%	\$27.46	\$1,166.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18456	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,989.00	2.30%	\$45.75	\$1,943.25
18457	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,989.00	2.30%	\$45.75	\$1,943.25
18458	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-4Y-TLSS-A	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
18459	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-4Y-TLSS-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
18460	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-4Y-TLSS-F	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
18461	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,592.00	2.30%	\$36.62	\$1,555.38
18462	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,652.00	2.30%	\$61.00	\$2,591.00
18463	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,652.00	2.30%	\$61.00	\$2,591.00
18464	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-5Y-TLSS-A	Software as a Service (SaaS)	\$5,625.00	2.30%	\$129.38	\$5,495.63
18465	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-5Y-TLSS-C	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18466	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term Edition- 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription.	HZ8-ADN-10-B1-5Y-TLSS-F	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50
18467	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,990.00	2.30%	\$45.77	\$1,944.23
18468	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,315.00	2.30%	\$76.25	\$3,238.76
18469	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,315.00	2.30%	\$76.25	\$3,238.76
18470	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-1Y-TLSS-A	Software as a Service (SaaS)	\$945.00	2.30%	\$21.74	\$923.27
18471	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-1Y-TLSS-C	Software as a Service (SaaS)	\$1,260.00	2.30%	\$28.98	\$1,231.02
18472	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-1Y-TLSS-F	Software as a Service (SaaS)	\$1,260.00	2.30%	\$28.98	\$1,231.02
18473	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$332.00	2.30%	\$7.64	\$324.36
18474	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$554.00	2.30%	\$12.74	\$541.26
18475	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$554.00	2.30%	\$12.74	\$541.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18476	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-2Y-TLSS-A	Software as a Service (SaaS)	\$1,890.00	2.30%	\$43.47	\$1,846.53
18477	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-2Y-TLSS-C	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04
18478	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-2Y-TLSS-F	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04
18479	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$664.00	2.30%	\$15.27	\$648.73
18480	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,108.00	2.30%	\$25.48	\$1,082.52
18481	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,108.00	2.30%	\$25.48	\$1,082.52
18482	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3M-TLSS-A	Software as a Service (SaaS)	\$284.00	2.30%	\$6.53	\$277.47
18483	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3M-TLSS-C	Software as a Service (SaaS)	\$378.00	2.30%	\$8.69	\$369.31
18484	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3M-TLSS-F	Software as a Service (SaaS)	\$378.00	2.30%	\$8.69	\$369.31
18485	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3M-TLSS-UG-A	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18486	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3M-TLSS-UG-C	Software as a Service (SaaS)	\$166.00	2.30%	\$3.82	\$162.18
18487	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3M-TLSS-UG-F	Software as a Service (SaaS)	\$166.00	2.30%	\$3.82	\$162.18
18488	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3Y-TLSS-A	Software as a Service (SaaS)	\$2,835.00	2.30%	\$65.21	\$2,769.80
18489	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3Y-TLSS-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
18490	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-3Y-TLSS-F	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
18491	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$996.00	2.30%	\$22.91	\$973.09
18492	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term - (no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,662.00	2.30%	\$38.23	\$1,623.77
18493	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,662.00	2.30%	\$38.23	\$1,623.77
18494	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-4Y-TLSS-A	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
18495	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-4Y-TLSS-C	Software as a Service (SaaS)	\$5,040.00	2.30%	\$115.92	\$4,924.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18496	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-4Y-TLSS-F	Software as a Service (SaaS)	\$5,040.00	2.30%	\$115.92	\$4,924.08
18497	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,328.00	2.30%	\$30.54	\$1,297.46
18498	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,216.00	2.30%	\$50.97	\$2,165.03
18499	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,216.00	2.30%	\$50.97	\$2,165.03
18500	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic: VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-5Y-TLSS-A	Software as a Service (SaaS)	\$4,725.00	2.30%	\$108.68	\$4,616.33
18501	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-5Y-TLSS-C	Software as a Service (SaaS)	\$6,300.00	2.30%	\$144.90	\$6,155.10
18502	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal VMware Horizon 8 Advanced Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, and vSAN Advanced for Desktop.	HZ8-ADN-10-B2-5Y-TLSS-F	Software as a Service (SaaS)	\$6,300.00	2.30%	\$144.90	\$6,155.10
18503	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,660.00	2.30%	\$38.18	\$1,621.82
18504	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,770.00	2.30%	\$63.71	\$2,706.29
18505	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Advanced Add-On-(Perpetual) to Horizon8 Advanced Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, and Dynamic Environment Manager Standard for 10 Named User connections. Includes Production Support and Subscription. Does not include vSphere for Desktop, vCenter Server Desktop, vSAN Advanced for Desktop, Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10B2-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,770.00	2.30%	\$63.71	\$2,706.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18506	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales. Not Renewable. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription.	HZ8-ADN-10-BA1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,049.33	2.30%	\$24.13	\$1,025.20
18507	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	VMware Horizon 8 Advanced Term Edition: 10 Named User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales. Not Renewable. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription.	HZ8-ADN-10-BA1-1Y-TLSS-C	Software as a Service (SaaS)	\$1,399.10	2.30%	\$32.18	\$1,366.92
18508	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-1Year term - Basic Support/Academic Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10BA2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$334.44	2.30%	\$7.69	\$326.75
18509	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Advanced-(Perpetual) to Horizon8 Advanced Term Edition-10 Named User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access, Application Remoting, ThinApp, Dynamic Environment Manager Standard, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named User connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-10BA2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$557.40	2.30%	\$12.82	\$544.58
18510	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-10-G-SSS-A	Extended Warranties	\$340.20	2.27%	\$7.72	\$332.48
18511	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-10-G-SSS-C	Extended Warranties	\$568.05	2.27%	\$12.89	\$555.16
18512	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ADN-10-P-SSS-A	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18513	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ADN-10-P-SSS-C	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18514	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ADN-10-P-SSS-F	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
18515	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-1K-2M-GSSS-A	Extended Warranties	\$5,677.88	2.27%	\$128.89	\$5,548.99
18516	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-1K-2M-GSSS-C	Extended Warranties	\$9,463.14	2.27%	\$214.81	\$9,248.33
18517	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-1K-2M-PSSS-A	Extended Warranties	\$11,265.64	2.27%	\$255.73	\$11,009.91
18518	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-1K-2M-PSSS-C	Extended Warranties	\$11,265.64	2.27%	\$255.73	\$11,009.91
18519	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-1K-2M-PSSS-F	Extended Warranties	\$11,265.64	2.27%	\$255.73	\$11,009.91
18520	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-1K-G-SSS-A	Extended Warranties	\$34,067.25	2.27%	\$773.33	\$33,293.92
18521	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-1K-G-SSS-C	Extended Warranties	\$56,778.75	2.27%	\$1,288.88	\$55,489.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18522	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-1K-P-SSS-A	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
18523	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-1K-P-SSS-C	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
18524	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-1K-P-SSS-F	Extended Warranties	\$67,593.75	2.27%	\$1,534.38	\$66,059.37
18525	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-200-2M-GSSS-A	Extended Warranties	\$1,135.58	2.27%	\$25.78	\$1,109.80
18526	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-200-2M-GSSS-C	Extended Warranties	\$1,892.64	2.27%	\$42.96	\$1,849.68
18527	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-200-2M-PSSS-A	Extended Warranties	\$2,253.14	2.27%	\$51.15	\$2,201.99
18528	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-200-2M-PSSS-C	Extended Warranties	\$2,253.14	2.27%	\$51.15	\$2,201.99
18529	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-200-2M-PSSS-F	Extended Warranties	\$2,253.14	2.27%	\$51.15	\$2,201.99
18530	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-200-G-SSS-A	Extended Warranties	\$6,813.45	2.27%	\$154.67	\$6,658.78
18531	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-200-G-SSS-C	Extended Warranties	\$11,355.75	2.27%	\$257.78	\$11,097.97
18532	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-200-P-SSS-A	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18533	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-200-P-SSS-C	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18534	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-200-P-SSS-F	Extended Warranties	\$13,518.75	2.27%	\$306.88	\$13,211.87
18535	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-20-2M-GSSS-A	Extended Warranties	\$113.60	2.27%	\$2.58	\$111.02
18536	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-20-2M-GSSS-C	Extended Warranties	\$189.36	2.27%	\$4.30	\$185.06
18537	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-20-2M-PSSS-A	Extended Warranties	\$225.42	2.27%	\$5.12	\$220.30
18538	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-20-2M-PSSS-C	Extended Warranties	\$225.42	2.27%	\$5.12	\$220.30
18539	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-20-2M-PSSS-F	Extended Warranties	\$225.42	2.27%	\$5.12	\$220.30
18540	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-20-G-SSS-A	Extended Warranties	\$681.45	2.27%	\$15.47	\$665.98
18541	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-20-G-SSS-C	Extended Warranties	\$1,136.10	2.27%	\$25.79	\$1,110.31
18542	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-20-P-SSS-A	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18543	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-20-P-SSS-C	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70
18544	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-20-P-SSS-F	Extended Warranties	\$1,352.40	2.27%	\$30.70	\$1,321.70
18545	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-500-2M-GSSS-A	Extended Warranties	\$2,839.04	2.27%	\$64.45	\$2,774.59
18546	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-500-2M-GSSS-C	Extended Warranties	\$4,731.66	2.27%	\$107.41	\$4,624.25
18547	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-500-2M-PSSS-A	Extended Warranties	\$5,632.92	2.27%	\$127.87	\$5,505.05
18548	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-500-2M-PSSS-C	Extended Warranties	\$5,632.92	2.27%	\$127.87	\$5,505.05
18549	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-500-2M-PSSS-F	Extended Warranties	\$5,632.92	2.27%	\$127.87	\$5,505.05
18550	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-500-G-SSS-A	Extended Warranties	\$17,034.15	2.27%	\$386.68	\$16,647.47
18551	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-500-G-SSS-C	Extended Warranties	\$28,389.90	2.27%	\$644.45	\$27,745.45
18552	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-500-P-SSS-A	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18553	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-500-P-SSS-C	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18554	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-500-P-SSS-F	Extended Warranties	\$33,797.40	2.27%	\$767.20	\$33,030.20
18555	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A100-G-SSS-A	Extended Warranties	\$2,848.65	2.27%	\$64.66	\$2,783.99
18556	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A100-G-SSS-C	Extended Warranties	\$4,747.05	2.27%	\$107.76	\$4,639.29
18557	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A100-P-SSS-A	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18558	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A100-P-SSS-C	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18559	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A100-P-SSS-F	Extended Warranties	\$5,652.15	2.27%	\$128.30	\$5,523.85
18560	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A10-G-SSS-A	Extended Warranties	\$284.55	2.27%	\$6.46	\$278.09
18561	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A10-G-SSS-C	Extended Warranties	\$474.60	2.27%	\$10.77	\$463.83
18562	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A10-P-SSS-A	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08
18563	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A10-P-SSS-C	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18564	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A10-P-SSS-F	Extended Warranties	\$564.90	2.27%	\$12.82	\$552.08
18565	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A200-2M-GSSS-A	Extended Warranties	\$949.54	2.27%	\$21.55	\$927.99
18566	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A200-2M-GSSS-C	Extended Warranties	\$1,582.36	2.27%	\$35.92	\$1,546.44
18567	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A200-2M-PSSS-A	Extended Warranties	\$1,884.04	2.27%	\$42.77	\$1,841.27
18568	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A200-2M-PSSS-C	Extended Warranties	\$1,884.04	2.27%	\$42.77	\$1,841.27
18569	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A200-2M-PSSS-F	Extended Warranties	\$1,884.04	2.27%	\$42.77	\$1,841.27
18570	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A200-G-SSS-A	Extended Warranties	\$5,697.30	2.27%	\$129.33	\$5,567.97
18571	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A200-G-SSS-C	Extended Warranties	\$9,494.10	2.27%	\$215.52	\$9,278.58
18572	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A200-P-SSS-A	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18573	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A200-P-SSS-C	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18574	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A200-P-SSS-F	Extended Warranties	\$11,304.30	2.27%	\$256.61	\$11,047.69
18575	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A20-2M-GSSS-A	Extended Warranties	\$94.84	2.27%	\$2.15	\$92.69
18576	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A20-2M-GSSS-C	Extended Warranties	\$158.20	2.27%	\$3.59	\$154.61
18577	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A20-2M-PSSS-A	Extended Warranties	\$188.30	2.27%	\$4.27	\$184.03
18578	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A20-2M-PSSS-C	Extended Warranties	\$188.30	2.27%	\$4.27	\$184.03
18579	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ADN-A20-2M-PSSS-F	Extended Warranties	\$188.30	2.27%	\$4.27	\$184.03
18580	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A20-G-SSS-A	Extended Warranties	\$569.10	2.27%	\$12.92	\$556.18
18581	HORIZON ON PREM	HORIZON ADV	HORIZON	Basic Support/Subscription for VMware Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ADN-A20-G-SSS-C	Extended Warranties	\$949.20	2.27%	\$21.55	\$927.65
18582	HORIZON ON PREM	HORIZON ADV	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A20-P-SSS-A	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15
18583	HORIZON ON PREM	HORIZON ADV	HORIZON	Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A20-P-SSS-C	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15
18584	HORIZON ON PREM	HORIZON ADV	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ADN-A20-P-SSS-F	Extended Warranties	\$1,129.80	2.27%	\$25.65	\$1,104.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18585	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,420.20	2.30%	\$32.66	\$1,387.54
18586	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,367.00	2.30%	\$54.44	\$2,312.56
18587	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,367.00	2.30%	\$54.44	\$2,312.56
18588	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,840.40	2.30%	\$65.33	\$2,775.07
18589	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,734.00	2.30%	\$108.88	\$4,625.12
18590	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,734.00	2.30%	\$108.88	\$4,625.12
18591	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$4,260.60	2.30%	\$97.99	\$4,162.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18592	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
18593	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
18594	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$5,680.80	2.30%	\$130.66	\$5,550.14
18595	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$9,468.00	2.30%	\$217.76	\$9,250.24
18596	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$9,468.00	2.30%	\$217.76	\$9,250.24
18597	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
18598	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$11,835.00	2.30%	\$272.21	\$11,562.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18599	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENC10-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$11,835.00	2.30%	\$272.21	\$11,562.80
18600	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$685.80	2.30%	\$15.77	\$670.03
18601	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,143.00	2.30%	\$26.29	\$1,116.71
18602	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,143.00	2.30%	\$26.29	\$1,116.71
18603	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,371.60	2.30%	\$31.55	\$1,340.05
18604	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,286.00	2.30%	\$52.58	\$2,233.42
18605	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,286.00	2.30%	\$52.58	\$2,233.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18606	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,057.40	2.30%	\$47.32	\$2,010.08
18607	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13
18608	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13
18609	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,743.20	2.30%	\$63.09	\$2,680.11
18610	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,572.00	2.30%	\$105.16	\$4,466.84
18611	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,572.00	2.30%	\$105.16	\$4,466.84
18612	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18613	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$5,715.00	2.30%	\$131.45	\$5,583.56
18614	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Adv NU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO, 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ADN-ENN10-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$5,715.00	2.30%	\$131.45	\$5,583.56
18615	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADC100-G-SSS-A	Extended Warranties	\$4,425.75	2.27%	\$100.46	\$4,325.29
18616	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADC100-G-SSS-C	Extended Warranties	\$7,376.25	2.27%	\$167.44	\$7,208.81
18617	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC100-P-SSS-A	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18618	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC100-P-SSS-C	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18619	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v8 : 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC100-P-SSS-F	Extended Warranties	\$8,781.15	2.27%	\$199.33	\$8,581.82
18620	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADC10-G-SSS-A	Extended Warranties	\$442.26	2.27%	\$10.04	\$432.22
18621	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADC10-G-SSS-C	Extended Warranties	\$737.10	2.27%	\$16.73	\$720.37
18622	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC10-P-SSS-A	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87
18623	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC10-P-SSS-C	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87
18624	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v8 : 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADC10-P-SSS-F	Extended Warranties	\$877.80	2.27%	\$19.93	\$857.87
18625	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADN100-G-SSS-A	Extended Warranties	\$2,719.08	2.27%	\$61.72	\$2,657.36
18626	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADN100-G-SSS-C	Extended Warranties	\$4,531.80	2.27%	\$102.87	\$4,428.93
18627	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADN100-P-SSS-A	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18628	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADN100-P-SSS-C	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18629	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v8 : 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-AP-ADN100-P-SSS-F	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18630	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADN10-G-SSS-A	Extended Warranties	\$272.16	2.27%	\$6.18	\$265.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18631	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-ADN10-G-SSS-C	Extended Warranties	\$453.60	2.27%	\$10.30	\$443.30
18632	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-ADN10-P-SSS-A	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18633	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-ADN10-P-SSS-C	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18634	HORIZON ON PREM	HORIZON ADV TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Advanced, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-ADN10-P-SSS-F	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18635	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STC100-G-SSS-A	Extended Warranties	\$2,719.08	2.27%	\$61.72	\$2,657.36
18636	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STC100-G-SSS-C	Extended Warranties	\$4,531.80	2.27%	\$102.87	\$4,428.93
18637	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC100-P-SSS-A	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18638	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC100-P-SSS-C	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18639	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC100-P-SSS-F	Extended Warranties	\$5,394.90	2.27%	\$122.46	\$5,272.44
18640	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STC10-G-SSS-A	Extended Warranties	\$272.16	2.27%	\$6.18	\$265.98
18641	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STC10-G-SSS-C	Extended Warranties	\$453.60	2.27%	\$10.30	\$443.30
18642	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC10-P-SSS-A	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18643	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC10-P-SSS-C	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18644	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STC10-P-SSS-F	Extended Warranties	\$539.70	2.27%	\$12.25	\$527.45
18645	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STN100-G-SSS-A	Extended Warranties	\$1,700.37	2.27%	\$38.60	\$1,661.77
18646	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STN100-G-SSS-C	Extended Warranties	\$2,833.95	2.27%	\$64.33	\$2,769.62
18647	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN100-P-SSS-A	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18648	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN100-P-SSS-C	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18649	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v8: 100 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN100-P-SSS-F	Extended Warranties	\$3,373.65	2.27%	\$76.58	\$3,297.07
18650	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Basic Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STN10-G-SSS-A	Extended Warranties	\$170.10	2.27%	\$3.86	\$166.24
18651	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Basic Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-AP-STN10-G-SSS-C	Extended Warranties	\$283.50	2.27%	\$6.44	\$277.06
18652	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN10-P-SSS-A	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18653	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/OEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN10-P-SSS-C	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40
18654	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Apps Standard, v8: 10 Pack (Named User) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/OEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-AP-STN10-P-SSS-F	Extended Warranties	\$337.05	2.27%	\$7.65	\$329.40
18655	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-1Y-TLSS-A	Software as a Service (SaaS)	\$900.00	2.30%	\$20.70	\$879.30
18656	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-1Y-TLSS-C	Software as a Service (SaaS)	\$1,200.00	2.30%	\$27.60	\$1,172.40
18657	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-1Y-TLSS-F	Software as a Service (SaaS)	\$1,200.00	2.30%	\$27.60	\$1,172.40
18658	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-2Y-TLSS-A	Software as a Service (SaaS)	\$1,800.00	2.30%	\$41.40	\$1,758.60
18659	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-2Y-TLSS-C	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
18660	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-2Y-TLSS-F	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
18661	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3M-TLSS-A	Software as a Service (SaaS)	\$270.00	2.30%	\$6.21	\$263.79
18662	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3M-TLSS-C	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
18663	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3M-TLSS-F	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
18664	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3Y-TLSS-A	Software as a Service (SaaS)	\$2,700.00	2.30%	\$62.10	\$2,637.90
18665	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3Y-TLSS-C	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
18666	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-3Y-TLSS-F	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
18667	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-4Y-TLSS-A	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
18668	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-4Y-TLSS-C	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18669	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-4Y-TLSS-F	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60
18670	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-5Y-TLSS-A	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
18671	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-5Y-TLSS-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
18672	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription.	HZ8-ASTC-10-5Y-TLSS-F	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
18673	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$318.00	2.30%	\$7.31	\$310.69
18674	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
18675	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
18676	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$636.00	2.30%	\$14.63	\$621.37
18677	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62
18678	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,060.00	2.30%	\$24.38	\$1,035.62
18679	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$95.40	2.30%	\$2.19	\$93.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18680	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$159.00	2.30%	\$3.66	\$155.34
18681	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$159.00	2.30%	\$3.66	\$155.34
18682	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$954.00	2.30%	\$21.94	\$932.06
18683	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
18684	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
18685	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,272.00	2.30%	\$29.26	\$1,242.74
18686	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24
18687	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,120.00	2.30%	\$48.76	\$2,071.24
18688	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18689	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,650.00	2.30%	\$60.95	\$2,589.05
18690	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Concurrent User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTC-10PR1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,650.00	2.30%	\$60.95	\$2,589.05
18691	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-1Y-TLSS-A	Software as a Service (SaaS)	\$562.50	2.30%	\$12.94	\$549.56
18692	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-1Y-TLSS-C	Software as a Service (SaaS)	\$750.00	2.30%	\$17.25	\$732.75
18693	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-1Y-TLSS-F	Software as a Service (SaaS)	\$750.00	2.30%	\$17.25	\$732.75
18694	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-2Y-TLSS-A	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
18695	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-2Y-TLSS-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
18696	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-2Y-TLSS-F	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
18697	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3M-TLSS-A	Software as a Service (SaaS)	\$168.80	2.30%	\$3.88	\$164.92
18698	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3M-TLSS-C	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
18699	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3M-TLSS-F	Software as a Service (SaaS)	\$225.00	2.30%	\$5.18	\$219.83
18700	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3Y-TLSS-A	Software as a Service (SaaS)	\$1,687.50	2.30%	\$38.81	\$1,648.69
18701	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3Y-TLSS-C	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25
18702	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-3Y-TLSS-F	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18703	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-4Y-TLSS-A	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25
18704	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-4Y-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
18705	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-4Y-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
18706	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-5Y-TLSS-A	Software as a Service (SaaS)	\$2,812.50	2.30%	\$64.69	\$2,747.81
18707	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-5Y-TLSS-C	Software as a Service (SaaS)	\$3,750.00	2.30%	\$86.25	\$3,663.75
18708	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Apps Standard Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription.	HZ8-ASTN-10-5Y-TLSS-F	Software as a Service (SaaS)	\$3,750.00	2.30%	\$86.25	\$3,663.75
18709	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$198.00	2.30%	\$4.55	\$193.45
18710	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$330.00	2.30%	\$7.59	\$322.41
18711	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 1 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$330.00	2.30%	\$7.59	\$322.41
18712	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$396.00	2.30%	\$9.11	\$386.89
18713	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$660.00	2.30%	\$15.18	\$644.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18714	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 2 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$660.00	2.30%	\$15.18	\$644.82
18715	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$59.40	2.30%	\$1.37	\$58.03
18716	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
18717	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3Month term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
18718	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$594.00	2.30%	\$13.66	\$580.34
18719	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
18720	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 3 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
18721	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$792.00	2.30%	\$18.22	\$773.78
18722	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18723	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 4 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,320.00	2.30%	\$30.36	\$1,289.64
18724	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
18725	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,650.00	2.30%	\$37.95	\$1,612.05
18726	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Apps Standard - (Perpetual) to Horizon 8 Apps Standard Term Edition - 10 Named User Pack - 5 year term license.	Includes Horizon Published Apps, ThinApp, Workspace ONE Access Standard Edition, Dynamic Environment Manager Enterprise Edition, vSphere Desktop and vCenter Server Desktop for 10 named users. Includes Production Support/Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ASTN-10PR1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,650.00	2.30%	\$37.95	\$1,612.05
18727	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E100-AERC-2M-GSSS-A	Extended Warranties	\$1,178.64	2.27%	\$26.76	\$1,151.88
18728	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E100-AERC-2M-GSSS-C	Extended Warranties	\$1,964.36	2.27%	\$44.59	\$1,919.77
18729	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E100-AERC-2M-PSSS-A	Extended Warranties	\$2,338.52	2.27%	\$53.08	\$2,285.44
18730	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E100-AERC-2M-PSSS-C	Extended Warranties	\$2,338.52	2.27%	\$53.08	\$2,285.44
18731	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E100-AERC-2M-PSSS-F	Extended Warranties	\$2,338.52	2.27%	\$53.08	\$2,285.44
18732	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-E100-AERC-G-SSS-A	Extended Warranties	\$7,071.75	2.27%	\$160.53	\$6,911.22
18733	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-E100-AERC-G-SSS-C	Extended Warranties	\$11,786.25	2.27%	\$267.55	\$11,518.70
18734	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E100-AERC-P-SSS-A	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18735	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E100-AERC-P-SSS-C	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18736	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E100-AERC-P-SSS-F	Extended Warranties	\$14,031.15	2.27%	\$318.51	\$13,712.64
18737	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E10-AERC-2M-GSSS-A	Extended Warranties	\$117.78	2.27%	\$2.67	\$115.11
18738	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E10-AERC-2M-GSSS-C	Extended Warranties	\$196.36	2.27%	\$4.46	\$191.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18739	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E10-AERC-2M-PSSS-A	Extended Warranties	\$233.80	2.27%	\$5.31	\$228.49
18740	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E10-AERC-2M-PSSS-C	Extended Warranties	\$233.80	2.27%	\$5.31	\$228.49
18741	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-E10-AERC-2M-PSSS-F	Extended Warranties	\$233.80	2.27%	\$5.31	\$228.49
18742	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-E10-AERC-G-SSS-A	Extended Warranties	\$706.65	2.27%	\$16.04	\$690.61
18743	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-E10-AERC-G-SSS-C	Extended Warranties	\$1,178.10	2.27%	\$26.74	\$1,151.36
18744	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E10-AERC-P-SSS-A	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18745	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E10-AERC-P-SSS-C	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18746	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-E10-AERC-P-SSS-F	Extended Warranties	\$1,402.80	2.27%	\$31.84	\$1,370.96
18747	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-100-2M-GSSS-A	Extended Warranties	\$1,306.56	2.27%	\$29.66	\$1,276.90
18748	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-100-2M-GSSS-C	Extended Warranties	\$2,177.54	2.27%	\$49.43	\$2,128.11
18749	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-100-2M-PSSS-A	Extended Warranties	\$2,592.28	2.27%	\$58.84	\$2,533.44
18750	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-100-2M-PSSS-C	Extended Warranties	\$2,592.28	2.27%	\$58.84	\$2,533.44
18751	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-100-2M-PSSS-F	Extended Warranties	\$2,592.28	2.27%	\$58.84	\$2,533.44
18752	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-100-G-SSS-A	Extended Warranties	\$7,839.30	2.27%	\$177.95	\$7,661.35
18753	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-100-G-SSS-C	Extended Warranties	\$13,065.15	2.27%	\$296.58	\$12,768.57
18754	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-100-P-SSS-A	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58
18755	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-100-P-SSS-C	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58
18756	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-100-P-SSS-F	Extended Warranties	\$15,553.65	2.27%	\$353.07	\$15,200.58
18757	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 1 year term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, Thin-App, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-1Y-TLSS-A	Software as a Service (SaaS)	\$2,403.00	2.30%	\$55.27	\$2,347.73

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18758	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-1Y-TLSS-C	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
18759	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-1Y-TLSS-F	Software as a Service (SaaS)	\$3,204.00	2.30%	\$73.69	\$3,130.31
18760	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-10-2M-GSSS-A	Extended Warranties	\$130.74	2.27%	\$2.97	\$127.77
18761	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-10-2M-GSSS-C	Extended Warranties	\$217.72	2.27%	\$4.94	\$212.78
18762	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-10-2M-PSSS-A	Extended Warranties	\$259.18	2.27%	\$5.88	\$253.30
18763	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-10-2M-PSSS-C	Extended Warranties	\$259.18	2.27%	\$5.88	\$253.30
18764	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-10-2M-PSSS-F	Extended Warranties	\$259.18	2.27%	\$5.88	\$253.30
18765	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-2Y-TLSS-A	Software as a Service (SaaS)	\$4,806.00	2.30%	\$110.54	\$4,695.46
18766	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-2Y-TLSS-C	Software as a Service (SaaS)	\$6,408.00	2.30%	\$147.38	\$6,260.62
18767	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-2Y-TLSS-F	Software as a Service (SaaS)	\$6,408.00	2.30%	\$147.38	\$6,260.62
18768	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Term Enterprise Edition: 10 Concurrent User Pack for 3 month term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3M-TLSS-A	Software as a Service (SaaS)	\$721.00	2.30%	\$16.58	\$704.42
18769	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3M-TLSS-C	Software as a Service (SaaS)	\$961.20	2.30%	\$22.11	\$939.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18770	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3M-TLSS-F	Software as a Service (SaaS)	\$961.20	2.30%	\$22.11	\$939.09
18771	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3Y-TLSS-A	Software as a Service (SaaS)	\$7,209.00	2.30%	\$165.81	\$7,043.19
18772	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3Y-TLSS-C	Software as a Service (SaaS)	\$9,612.00	2.30%	\$221.08	\$9,390.92
18773	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-3Y-TLSS-F	Software as a Service (SaaS)	\$9,612.00	2.30%	\$221.08	\$9,390.92
18774	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-4Y-TLSS-A	Software as a Service (SaaS)	\$9,612.00	2.30%	\$221.08	\$9,390.92
18775	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-4Y-TLSS-C	Software as a Service (SaaS)	\$12,816.00	2.30%	\$294.77	\$12,521.23
18776	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-4Y-TLSS-F	Software as a Service (SaaS)	\$12,816.00	2.30%	\$294.77	\$12,521.23
18777	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-5Y-TLSS-A	Software as a Service (SaaS)	\$12,015.00	2.30%	\$276.35	\$11,738.66
18778	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-5Y-TLSS-C	Software as a Service (SaaS)	\$16,020.00	2.30%	\$368.46	\$15,651.54
18779	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-5Y-TLSS-F	Software as a Service (SaaS)	\$16,020.00	2.30%	\$368.46	\$15,651.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18780	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$916.00	2.30%	\$21.07	\$894.93
18781	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,526.00	2.30%	\$35.10	\$1,490.90
18782	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,526.00	2.30%	\$35.10	\$1,490.90
18783	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,832.00	2.30%	\$42.14	\$1,789.86
18784	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,052.00	2.30%	\$70.20	\$2,981.80
18785	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,052.00	2.30%	\$70.20	\$2,981.80
18786	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$275.00	2.30%	\$6.33	\$268.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18787	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$458.00	2.30%	\$10.53	\$447.47
18788	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$458.00	2.30%	\$10.53	\$447.47
18789	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,748.00	2.30%	\$63.20	\$2,684.80
18790	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,578.00	2.30%	\$105.29	\$4,472.71
18791	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,578.00	2.30%	\$105.29	\$4,472.71
18792	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,664.00	2.30%	\$84.27	\$3,579.73
18793	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$6,104.00	2.30%	\$140.39	\$5,963.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18794	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$6,104.00	2.30%	\$140.39	\$5,963.61
18795	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$4,580.00	2.30%	\$105.34	\$4,474.66
18796	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$7,630.00	2.30%	\$175.49	\$7,454.51
18797	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$7,630.00	2.30%	\$175.49	\$7,454.51
18798	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$826.00	2.30%	\$19.00	\$807.00
18799	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,376.00	2.30%	\$31.65	\$1,344.35
18800	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,376.00	2.30%	\$31.65	\$1,344.35

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18801	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,652.00	2.30%	\$38.00	\$1,614.00
18802	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,752.00	2.30%	\$63.30	\$2,688.70
18803	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,752.00	2.30%	\$63.30	\$2,688.70
18804	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3M-TLSS-UG-A	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30
18805	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3M-TLSS-UG-C	Software as a Service (SaaS)	\$413.00	2.30%	\$9.50	\$403.50
18806	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3M-TLSS-UG-F	Software as a Service (SaaS)	\$413.00	2.30%	\$9.50	\$403.50
18807	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,478.00	2.30%	\$56.99	\$2,421.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18808	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,128.00	2.30%	\$94.94	\$4,033.06
18809	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,128.00	2.30%	\$94.94	\$4,033.06
18810	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,304.00	2.30%	\$75.99	\$3,228.01
18811	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$5,504.00	2.30%	\$126.59	\$5,377.41
18812	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$5,504.00	2.30%	\$126.59	\$5,377.41
18813	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$4,130.00	2.30%	\$94.99	\$4,035.01
18814	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$6,880.00	2.30%	\$158.24	\$6,721.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18815	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10B2-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$6,880.00	2.30%	\$158.24	\$6,721.76
18816	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 1 year term license includes Basic Support/Subscription	Not for net new sales. Not Renewable. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-BA1-1Y-TLSS-A	Software as a Service (SaaS)	\$2,382.83	2.30%	\$54.81	\$2,328.02
18817	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Concurrent User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales. Not Renewable. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENC-10-BA1-1Y-TLSS-C	Software as a Service (SaaS)	\$3,177.10	2.30%	\$73.07	\$3,104.03
18818	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10BA2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$769.02	2.30%	\$17.69	\$751.33
18819	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Concurrent User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENC-10BA2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,281.70	2.30%	\$29.48	\$1,252.22
18820	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-10-G-SSS-A	Extended Warranties	\$784.35	2.27%	\$17.80	\$766.55
18821	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-10-G-SSS-C	Extended Warranties	\$1,306.20	2.27%	\$29.65	\$1,276.55
18822	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENC-10-P-SSS-A	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18823	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENC-10-P-SSS-C	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18824	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENC-10-P-SSS-F	Extended Warranties	\$1,555.05	2.27%	\$35.30	\$1,519.75
18825	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-250-2M-GSSS-A	Extended Warranties	\$3,266.22	2.27%	\$74.14	\$3,192.08
18826	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-250-2M-GSSS-C	Extended Warranties	\$5,443.56	2.27%	\$123.57	\$5,319.99
18827	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-250-2M-PSSS-A	Extended Warranties	\$6,480.44	2.27%	\$147.11	\$6,333.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18828	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-250-2M-PSSS-C	Extended Warranties	\$6,480.44	2.27%	\$147.11	\$6,333.33
18829	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals	HZ8-ENC-250-2M-PSSS-F	Extended Warranties	\$6,480.44	2.27%	\$147.11	\$6,333.33
18830	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-250-G-SSS-A	Extended Warranties	\$19,597.20	2.27%	\$444.86	\$19,152.34
18831	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-250-G-SSS-C	Extended Warranties	\$32,661.30	2.27%	\$741.41	\$31,919.89
18832	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-250-P-SSS-A	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18833	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-250-P-SSS-C	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18834	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 250 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-250-P-SSS-F	Extended Warranties	\$38,882.55	2.27%	\$882.63	\$37,999.92
18835	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-500-2M-GSSS-A	Extended Warranties	\$6,532.42	2.27%	\$148.29	\$6,384.13
18836	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-500-2M-GSSS-C	Extended Warranties	\$10,887.28	2.27%	\$247.14	\$10,640.14
18837	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-500-2M-PSSS-A	Extended Warranties	\$12,961.04	2.27%	\$294.22	\$12,666.82
18838	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-500-2M-PSSS-C	Extended Warranties	\$12,961.04	2.27%	\$294.22	\$12,666.82
18839	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENC-500-2M-PSSS-F	Extended Warranties	\$12,961.04	2.27%	\$294.22	\$12,666.82
18840	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-500-G-SSS-A	Extended Warranties	\$39,194.40	2.27%	\$889.71	\$38,304.69
18841	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENC-500-G-SSS-C	Extended Warranties	\$65,323.65	2.27%	\$1,482.85	\$63,840.80
18842	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-500-P-SSS-A	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18843	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-500-P-SSS-C	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18844	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENC-500-P-SSS-F	Extended Warranties	\$77,766.15	2.27%	\$1,765.29	\$76,000.86
18845	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-1Y-TLSS-A	Software as a Service (SaaS)	\$1,800.00	2.30%	\$41.40	\$1,758.60
18846	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-1Y-TLSS-C	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18847	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-1Y-TLSS-F	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
18848	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-2Y-TLSS-A	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
18849	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-2Y-TLSS-C	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60
18850	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-2Y-TLSS-F	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60
18851	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3M-TLSS-A	Software as a Service (SaaS)	\$540.00	2.30%	\$12.42	\$527.58
18852	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3M-TLSS-C	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
18853	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3M-TLSS-F	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
18854	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3Y-TLSS-A	Software as a Service (SaaS)	\$5,400.00	2.30%	\$124.20	\$5,275.80
18855	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3Y-TLSS-C	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40
18856	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-3Y-TLSS-F	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18857	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-4Y-TLSS-A	Software as a Service (SaaS)	\$7,200.00	2.30%	\$165.60	\$7,034.40
18858	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-4Y-TLSS-C	Software as a Service (SaaS)	\$9,600.00	2.30%	\$220.80	\$9,379.20
18859	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-4Y-TLSS-F	Software as a Service (SaaS)	\$9,600.00	2.30%	\$220.80	\$9,379.20
18860	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-5Y-TLSS-A	Software as a Service (SaaS)	\$9,000.00	2.30%	\$207.00	\$8,793.00
18861	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-5Y-TLSS-C	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
18862	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 concurrent connections. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENC-A10-5Y-TLSS-F	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
18863	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-100-2M-GSSS-A	Extended Warranties	\$794.86	2.27%	\$18.04	\$776.82
18864	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-100-2M-GSSS-C	Extended Warranties	\$1,324.94	2.27%	\$30.08	\$1,294.86
18865	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-100-2M-PSSS-A	Extended Warranties	\$1,577.30	2.27%	\$35.80	\$1,541.50
18866	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-100-2M-PSSS-C	Extended Warranties	\$1,577.30	2.27%	\$35.80	\$1,541.50
18867	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-100-2M-PSSS-F	Extended Warranties	\$1,577.30	2.27%	\$35.80	\$1,541.50
18868	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-100-G-SSS-A	Extended Warranties	\$4,769.10	2.27%	\$108.26	\$4,660.84
18869	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-100-G-SSS-C	Extended Warranties	\$7,949.55	2.27%	\$180.45	\$7,769.10
18870	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-100-P-SSS-A	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18871	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-100-P-SSS-C	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18872	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 100 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/OEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-100-P-SSS-F	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
18873	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 1 year term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-1Y-TLSS-A	Software as a Service (SaaS)	\$1,485.00	2.30%	\$34.16	\$1,450.85
18874	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-1Y-TLSS-C	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
18875	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-1Y-TLSS-F	Software as a Service (SaaS)	\$1,980.00	2.30%	\$45.54	\$1,934.46
18876	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-10-2M-GSSS-A	Extended Warranties	\$79.46	2.27%	\$1.80	\$77.66
18877	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-10-2M-GSSS-C	Extended Warranties	\$132.50	2.27%	\$3.01	\$129.49
18878	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-10-2M-PSSS-A	Extended Warranties	\$157.70	2.27%	\$3.58	\$154.12
18879	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-10-2M-PSSS-C	Extended Warranties	\$157.70	2.27%	\$3.58	\$154.12
18880	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-10-2M-PSSS-F	Extended Warranties	\$157.70	2.27%	\$3.58	\$154.12
18881	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-2Y-TLSS-A	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
18882	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-2Y-TLSS-C	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92
18883	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-2Y-TLSS-F	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92
18884	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 month term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3M-TLSS-A	Software as a Service (SaaS)	\$446.00	2.30%	\$10.26	\$435.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18885	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3M-TLSS-C	Software as a Service (SaaS)	\$594.00	2.30%	\$13.66	\$580.34
18886	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3M-TLSS-F	Software as a Service (SaaS)	\$594.00	2.30%	\$13.66	\$580.34
18887	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3Y-TLSS-A	Software as a Service (SaaS)	\$4,455.00	2.30%	\$102.47	\$4,352.54
18888	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3Y-TLSS-C	Software as a Service (SaaS)	\$5,940.00	2.30%	\$136.62	\$5,803.38
18889	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-3Y-TLSS-F	Software as a Service (SaaS)	\$5,940.00	2.30%	\$136.62	\$5,803.38
18890	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-4Y-TLSS-A	Software as a Service (SaaS)	\$5,940.00	2.30%	\$136.62	\$5,803.38
18891	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-4Y-TLSS-C	Software as a Service (SaaS)	\$7,920.00	2.30%	\$182.16	\$7,737.84
18892	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-4Y-TLSS-F	Software as a Service (SaaS)	\$7,920.00	2.30%	\$182.16	\$7,737.84
18893	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-5Y-TLSS-A	Software as a Service (SaaS)	\$7,425.00	2.30%	\$170.78	\$7,254.23
18894	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-5Y-TLSS-C	Software as a Service (SaaS)	\$9,900.00	2.30%	\$227.70	\$9,672.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18895	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term Edition-10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-5Y-TLSS-F	Software as a Service (SaaS)	\$9,900.00	2.30%	\$227.70	\$9,672.30
18896	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$557.00	2.30%	\$12.81	\$544.19
18897	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$928.00	2.30%	\$21.34	\$906.66
18898	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$928.00	2.30%	\$21.34	\$906.66
18899	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,114.00	2.30%	\$25.62	\$1,088.38
18900	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,856.00	2.30%	\$42.69	\$1,813.31
18901	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,856.00	2.30%	\$42.69	\$1,813.31
18902	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$167.00	2.30%	\$3.84	\$163.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18903	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$278.00	2.30%	\$6.39	\$271.61
18904	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$278.00	2.30%	\$6.39	\$271.61
18905	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,671.00	2.30%	\$38.43	\$1,632.57
18906	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,784.00	2.30%	\$64.03	\$2,719.97
18907	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,784.00	2.30%	\$64.03	\$2,719.97
18908	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,228.00	2.30%	\$51.24	\$2,176.76
18909	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,712.00	2.30%	\$85.38	\$3,626.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18910	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,712.00	2.30%	\$85.38	\$3,626.62
18911	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,785.00	2.30%	\$64.06	\$2,720.95
18912	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,640.00	2.30%	\$106.72	\$4,533.28
18913	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,640.00	2.30%	\$106.72	\$4,533.28
18914	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$516.00	2.30%	\$11.87	\$504.13
18915	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$860.00	2.30%	\$19.78	\$840.22
18916	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-1Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$860.00	2.30%	\$19.78	\$840.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18917	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,032.00	2.30%	\$23.74	\$1,008.26
18918	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,720.00	2.30%	\$39.56	\$1,680.44
18919	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-2Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,720.00	2.30%	\$39.56	\$1,680.44
18920	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3M-TLSS-UG-A	Software as a Service (SaaS)	\$155.00	2.30%	\$3.57	\$151.44
18921	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3M-TLSS-UG-C	Software as a Service (SaaS)	\$258.00	2.30%	\$5.93	\$252.07
18922	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-3Month term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3M-TLSS-UG-F	Software as a Service (SaaS)	\$258.00	2.30%	\$5.93	\$252.07
18923	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,548.00	2.30%	\$35.60	\$1,512.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18924	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term - (no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,580.00	2.30%	\$59.34	\$2,520.66
18925	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-3Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,580.00	2.30%	\$59.34	\$2,520.66
18926	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,064.00	2.30%	\$47.47	\$2,016.53
18927	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,440.00	2.30%	\$79.12	\$3,360.88
18928	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-4Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,440.00	2.30%	\$79.12	\$3,360.88
18929	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,580.00	2.30%	\$59.34	\$2,520.66
18930	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,300.00	2.30%	\$98.90	\$4,201.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18931	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Enterprise Add-On-(Perpetual) to Horizon8 Enterprise Term-(no vSphere) Edition-10 Named User Pack-5Year term license	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10B2-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,300.00	2.30%	\$98.90	\$4,201.10
18932	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 1 year term license includes Basic Support/Subscription	Not for net new sales, Not Renewable. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-BA1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,469.03	2.30%	\$33.79	\$1,435.24
18933	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term Edition: 10 Named User Pack for 1 year term license; includes Basic Support/Subscription	Not for net new sales, Not Renewable. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations.	HZ8-ENN-10-BA1-1Y-TLSS-C	Software as a Service (SaaS)	\$1,958.70	2.30%	\$45.05	\$1,913.65
18934	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10BA2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$467.94	2.30%	\$10.76	\$457.18
18935	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Enterprise-(Perpetual) to Horizon8 Enterprise Term Edition-10 Named User Pack-1Year term - Basic Support/Subscription	1 time transaction at renewal. Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Basic Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-ENN-10BA2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$779.90	2.30%	\$17.94	\$761.96
18936	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-10-G-SSS-A	Extended Warranties	\$476.70	2.27%	\$10.82	\$465.88
18937	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-10-G-SSS-C	Extended Warranties	\$794.85	2.27%	\$18.04	\$776.81
18938	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENN-10-P-SSS-A	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18939	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENN-10-P-SSS-C	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18940	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 10 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-ENN-10-P-SSS-F	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
18941	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-1K-2M-GSSS-A	Extended Warranties	\$7,949.04	2.27%	\$180.44	\$7,768.60
18942	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-1K-2M-GSSS-C	Extended Warranties	\$13,248.38	2.27%	\$300.74	\$12,947.64
18943	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-1K-2M-PSSS-A	Extended Warranties	\$15,771.88	2.27%	\$358.02	\$15,413.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18944	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-1K-2M-PSSS-C	Extended Warranties	\$15,771.88	2.27%	\$358.02	\$15,413.86
18945	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-1K-2M-PSSS-F	Extended Warranties	\$15,771.88	2.27%	\$358.02	\$15,413.86
18946	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-1K-G-SSS-A	Extended Warranties	\$47,694.15	2.27%	\$1,082.66	\$46,611.49
18947	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-1K-G-SSS-C	Extended Warranties	\$79,490.25	2.27%	\$1,804.43	\$77,685.82
18948	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-1K-P-SSS-A	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18949	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-1K-P-SSS-C	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18950	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 1000 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-1K-P-SSS-F	Extended Warranties	\$94,631.25	2.27%	\$2,148.13	\$92,483.12
18951	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-200-2M-GSSS-A	Extended Warranties	\$1,588.66	2.27%	\$36.06	\$1,552.60
18952	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-200-2M-GSSS-C	Extended Warranties	\$2,647.94	2.27%	\$60.11	\$2,587.83
18953	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-200-2M-PSSS-A	Extended Warranties	\$3,152.30	2.27%	\$71.56	\$3,080.74
18954	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-200-2M-PSSS-C	Extended Warranties	\$3,152.30	2.27%	\$71.56	\$3,080.74
18955	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-200-2M-PSSS-F	Extended Warranties	\$3,152.30	2.27%	\$71.56	\$3,080.74
18956	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-200-G-SSS-A	Extended Warranties	\$9,531.90	2.27%	\$216.37	\$9,315.53
18957	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-200-G-SSS-C	Extended Warranties	\$15,887.55	2.27%	\$360.65	\$15,526.90
18958	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-200-P-SSS-A	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18959	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-200-P-SSS-C	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18960	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise: 200 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-200-P-SSS-F	Extended Warranties	\$18,913.65	2.27%	\$429.34	\$18,484.31
18961	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise: 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-20-2M-GSSS-A	Extended Warranties	\$158.92	2.27%	\$3.61	\$155.31
18962	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-20-2M-GSSS-C	Extended Warranties	\$264.80	2.27%	\$6.01	\$258.79
18963	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-20-2M-PSSS-A	Extended Warranties	\$315.20	2.27%	\$7.16	\$308.04
18964	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-20-2M-PSSS-C	Extended Warranties	\$315.20	2.27%	\$7.16	\$308.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18965	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-20-2M-PSSS-F	Extended Warranties	\$315.20	2.27%	\$7.16	\$308.04
18966	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-20-G-SSS-A	Extended Warranties	\$953.40	2.27%	\$21.64	\$931.76
18967	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-20-G-SSS-C	Extended Warranties	\$1,588.65	2.27%	\$36.06	\$1,552.59
18968	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-20-P-SSS-A	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18969	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-20-P-SSS-C	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18970	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-20-P-SSS-F	Extended Warranties	\$1,891.05	2.27%	\$42.93	\$1,848.12
18971	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 20 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-500-2M-GSSS-A	Extended Warranties	\$3,974.62	2.27%	\$90.22	\$3,884.40
18972	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-500-2M-GSSS-C	Extended Warranties	\$6,624.28	2.27%	\$150.37	\$6,473.91
18973	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-500-2M-PSSS-A	Extended Warranties	\$7,886.04	2.27%	\$179.01	\$7,707.03
18974	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise: 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-500-2M-PSSS-C	Extended Warranties	\$7,886.04	2.27%	\$179.01	\$7,707.03
18975	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-500-2M-PSSS-F	Extended Warranties	\$7,886.04	2.27%	\$179.01	\$7,707.03
18976	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-500-G-SSS-A	Extended Warranties	\$23,847.60	2.27%	\$541.34	\$23,306.26
18977	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-500-G-SSS-C	Extended Warranties	\$39,745.65	2.27%	\$902.23	\$38,843.42
18978	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-500-P-SSS-A	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07
18979	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-500-P-SSS-C	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07
18980	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 500 Pack (Named Users) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-500-P-SSS-F	Extended Warranties	\$47,316.15	2.27%	\$1,074.08	\$46,242.07
18981	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A100-2M-GSSS-A	Extended Warranties	\$736.58	2.27%	\$16.72	\$719.86
18982	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A100-2M-GSSS-C	Extended Warranties	\$1,227.62	2.27%	\$27.87	\$1,199.75
18983	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A100-2M-PSSS-A	Extended Warranties	\$1,461.42	2.27%	\$33.17	\$1,428.25
18984	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A100-2M-PSSS-C	Extended Warranties	\$1,461.42	2.27%	\$33.17	\$1,428.25
18985	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). DDoes not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A100-2M-PSSS-F	Extended Warranties	\$1,461.42	2.27%	\$33.17	\$1,428.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
18986	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A100-G-SSS-A	Extended Warranties	\$4,419.45	2.27%	\$100.32	\$4,319.13
18987	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A100-G-SSS-C	Extended Warranties	\$7,365.75	2.27%	\$167.20	\$7,198.55
18988	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A100-P-SSS-A	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18989	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A100-P-SSS-C	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18990	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 100 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A100-P-SSS-F	Extended Warranties	\$8,768.55	2.27%	\$199.05	\$8,569.50
18991	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 1 year term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-1Y-TLSS-A	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
18992	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-1Y-TLSS-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
18993	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-1Y-TLSS-F	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
18994	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A10-2M-GSSS-A	Extended Warranties	\$73.68	2.27%	\$1.67	\$72.01
18995	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter - 2 Monthss	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A10-2M-GSSS-C	Extended Warranties	\$122.86	2.27%	\$2.79	\$120.07
18996	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A10-2M-PSSS-A	Extended Warranties	\$146.12	2.27%	\$3.32	\$142.80
18997	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A10-2M-PSSS-C	Extended Warranties	\$146.12	2.27%	\$3.32	\$142.80
18998	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an Upgrade SKU. Cannot be used for Renewals.	HZ8-ENN-A10-2M-PSSS-F	Extended Warranties	\$146.12	2.27%	\$3.32	\$142.80
18999	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-2Y-TLSS-A	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25
19000	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-2Y-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19001	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-2Y-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19002	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 month term license includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3M-TLSS-A	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
19003	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3M-TLSS-C	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
19004	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3M-TLSS-F	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
19005	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3Y-TLSS-A	Software as a Service (SaaS)	\$3,375.00	2.30%	\$77.63	\$3,297.38
19006	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3Y-TLSS-C	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19007	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-3Y-TLSS-F	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19008	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-4Y-TLSS-A	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19009	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-4Y-TLSS-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
19010	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-4Y-TLSS-F	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19011	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	Academic VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-5Y-TLSS-A	Software as a Service (SaaS)	\$5,625.00	2.30%	\$129.38	\$5,495.63
19012	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-5Y-TLSS-C	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50
19013	HORIZON ON PREM	HORIZON ENT TERM	HORIZON	U.S. Federal VMware Horizon 8 Enterprise Term (no vSphere) Edition: 10 Named User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes and Dynamic Environment Manager Enterprise Edition, for 10 Named Users. Does not include vSphere for Desktop, vCenter, vRealize Operations for Horizon, Fusion and vSAN Advanced for Desktop. Includes Production Support and Subscription.	HZ8-ENN-A10-5Y-TLSS-F	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50
19014	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A10-G-SSS-A	Extended Warranties	\$442.05	2.27%	\$10.03	\$432.02
19015	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A10-G-SSS-C	Extended Warranties	\$737.10	2.27%	\$16.73	\$720.37
19016	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A10-P-SSS-A	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
19017	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A10-P-SSS-C	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
19018	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 10 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A10-P-SSS-F	Extended Warranties	\$876.75	2.27%	\$19.90	\$856.85
19019	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A200-2M-GSSS-A	Extended Warranties	\$1,473.16	2.27%	\$33.44	\$1,439.72
19020	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter - 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A200-2M-GSSS-C	Extended Warranties	\$2,455.24	2.27%	\$55.73	\$2,399.51
19021	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A200-2M-PSSS-A	Extended Warranties	\$2,922.84	2.27%	\$66.35	\$2,856.49
19022	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A200-2M-PSSS-C	Extended Warranties	\$2,922.84	2.27%	\$66.35	\$2,856.49
19023	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A200-2M-PSSS-F	Extended Warranties	\$2,922.84	2.27%	\$66.35	\$2,856.49
19024	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A200-G-SSS-A	Extended Warranties	\$8,838.90	2.27%	\$200.64	\$8,638.26
19025	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A200-G-SSS-C	Extended Warranties	\$14,731.50	2.27%	\$334.41	\$14,397.09
19026	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A200-P-SSS-A	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01
19027	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A200-P-SSS-C	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01
19028	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A200-P-SSS-F	Extended Warranties	\$17,537.10	2.27%	\$398.09	\$17,139.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19029	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A20-2M-GSSS-A	Extended Warranties	\$147.34	2.27%	\$3.34	\$144.00
19030	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A20-2M-GSSS-C	Extended Warranties	\$245.70	2.27%	\$5.58	\$240.12
19031	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A20-2M-PSSS-A	Extended Warranties	\$292.24	2.27%	\$6.63	\$285.61
19032	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A20-2M-PSSS-C	Extended Warranties	\$292.24	2.27%	\$6.63	\$285.61
19033	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-ENN-A20-2M-PSSS-F	Extended Warranties	\$292.24	2.27%	\$6.63	\$285.61
19034	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A20-G-SSS-A	Extended Warranties	\$884.10	2.27%	\$20.07	\$864.03
19035	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-A20-G-SSS-C	Extended Warranties	\$1,474.20	2.27%	\$33.46	\$1,440.74
19036	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A20-P-SSS-A	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70
19037	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A20-P-SSS-C	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70
19038	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere and vCenter for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-A20-P-SSS-F	Extended Warranties	\$1,753.50	2.27%	\$39.80	\$1,713.70
19039	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-W100-G-SSS-A	Extended Warranties	\$4,769.10	2.27%	\$108.26	\$4,660.84
19040	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-W100-G-SSS-C	Extended Warranties	\$7,949.55	2.27%	\$180.45	\$7,769.10
19041	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W100-P-SSS-A	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
19042	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W100-P-SSS-C	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
19043	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 100 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W100-P-SSS-F	Extended Warranties	\$9,463.65	2.27%	\$214.82	\$9,248.83
19044	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-W10-G-SSS-A	Extended Warranties	\$476.70	2.27%	\$10.82	\$465.88
19045	HORIZON ON PREM	HORIZON ENT	HORIZON	Basic Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-ENN-W10-G-SSS-C	Extended Warranties	\$794.85	2.27%	\$18.04	\$776.81
19046	HORIZON ON PREM	HORIZON ENT	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W10-P-SSS-A	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
19047	HORIZON ON PREM	HORIZON ENT	HORIZON	Production Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W10-P-SSS-C	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
19048	HORIZON ON PREM	HORIZON ENT	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Enterprise : 10 Pack (Named Users) - Available Only with Workspace ONE Enterprise for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-ENN-W10-P-SSS-F	Extended Warranties	\$946.05	2.27%	\$21.48	\$924.57
19049	HORIZON ON PREM	HORIZON STD	HORIZON	Academic VMware Horizon 8 for Linux: 100 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 100 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-100-A	Software	\$9,270.00	4.00%	\$370.80	\$8,899.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19050	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon 8 for Linux: 100 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 100 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-100-C	Software	\$15,450.00	4.00%	\$618.00	\$14,832.00
19051	HORIZON ON PREM	HORIZON STD	HORIZON	VPP L4 VMware Horizon 8 for Linux: 100 Pack (CCU) - For existing VPP customers only	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 100 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-100-C-L4	Software	\$13,596.00	4.00%	\$543.84	\$13,052.16
19052	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal VMware Horizon 8 for Linux: 100 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 100 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-100-F	Software	\$15,450.00	4.00%	\$618.00	\$14,832.00
19053	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 for Linux: 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-LXC-100-G-SSS-A	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
19054	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 for Linux: 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-LXC-100-G-SSS-C	Extended Warranties	\$3,245.00	2.27%	\$73.66	\$3,171.34
19055	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 for Linux: 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-100-P-SSS-A	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19056	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 for Linux: 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-100-P-SSS-C	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19057	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 for Linux: 100 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-100-P-SSS-F	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19058	HORIZON ON PREM	HORIZON STD	HORIZON	Academic VMware Horizon 8 for Linux: 10 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 10 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-10-A	Software	\$927.00	4.00%	\$37.08	\$889.92
19059	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon 8 for Linux: 10 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 10 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-10-C	Software	\$1,545.00	4.00%	\$61.80	\$1,483.20
19060	HORIZON ON PREM	HORIZON STD	HORIZON	VPP L4 VMware Horizon 8 for Linux: 10 Pack (CCU) - For existing VPP customers only	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 10 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-10-C-L4	Software	\$1,359.60	4.00%	\$54.38	\$1,305.22
19061	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal VMware Horizon 8 for Linux: 10 Pack (CCU)	Includes vSphere Desktop, Dynamic Environment Manager Standard Edition and vCenter Server Standard for 10 concurrent connections. Does not include vSAN, Fusion and vRealize Operations. SnS Required and Sold Separately.	HZ8-LXC-10-F	Software	\$1,545.00	4.00%	\$61.80	\$1,483.20
19062	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 for Linux: 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-LXC-10-G-SSS-A	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
19063	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 for Linux: 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-LXC-10-G-SSS-C	Extended Warranties	\$324.00	2.27%	\$7.35	\$316.65
19064	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 for Linux: 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-10-P-SSS-A	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19065	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 for Linux: 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-10-P-SSS-C	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19066	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 for Linux: 10 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-LXC-10-P-SSS-F	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19067	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
19068	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-1Y-TLSS-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
19069	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-1Y-TLSS-F	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
19070	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition- 10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$398.00	2.30%	\$9.15	\$388.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19071	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$663.00	2.30%	\$15.25	\$647.75
19072	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$663.00	2.30%	\$15.25	\$647.75
19073	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-2Y-TLSS-A	Software as a Service (SaaS)	\$2,250.00	2.30%	\$51.75	\$2,198.25
19074	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-2Y-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19075	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-2Y-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19076	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$796.00	2.30%	\$18.31	\$777.69
19077	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,326.00	2.30%	\$30.50	\$1,295.50
19078	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,326.00	2.30%	\$30.50	\$1,295.50
19079	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3M-TLSS-A	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
19080	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3M-TLSS-C	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
19081	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3M-TLSS-F	Software as a Service (SaaS)	\$450.00	2.30%	\$10.35	\$439.65
19082	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3M-TLSS-UG-A	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
19083	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3M-TLSS-UG-C	Software as a Service (SaaS)	\$199.00	2.30%	\$4.58	\$194.42
19084	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3M-TLSS-UG-F	Software as a Service (SaaS)	\$199.00	2.30%	\$4.58	\$194.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19085	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3Y-TLSS-A	Software as a Service (SaaS)	\$3,375.00	2.30%	\$77.63	\$3,297.38
19086	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3Y-TLSS-C	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19087	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-3Y-TLSS-F	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19088	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,194.00	2.30%	\$27.46	\$1,166.54
19089	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,989.00	2.30%	\$45.75	\$1,943.25
19090	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,989.00	2.30%	\$45.75	\$1,943.25
19091	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-4Y-TLSS-A	Software as a Service (SaaS)	\$4,500.00	2.30%	\$103.50	\$4,396.50
19092	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-4Y-TLSS-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
19093	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-4Y-TLSS-F	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
19094	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,592.00	2.30%	\$36.62	\$1,555.38
19095	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,652.00	2.30%	\$61.00	\$2,591.00
19096	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,652.00	2.30%	\$61.00	\$2,591.00
19097	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-5Y-TLSS-A	Software as a Service (SaaS)	\$5,625.00	2.30%	\$129.38	\$5,495.63
19098	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-5Y-TLSS-C	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50
19099	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription.	HZ8-STC-10-B1-5Y-TLSS-F	Software as a Service (SaaS)	\$7,500.00	2.30%	\$172.50	\$7,327.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19100	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,990.00	2.30%	\$45.77	\$1,944.23
19101	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,315.00	2.30%	\$76.25	\$3,238.76
19102	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B1-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,315.00	2.30%	\$76.25	\$3,238.76
19103	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-1Y-TLSS-A	Software as a Service (SaaS)	\$851.00	2.30%	\$19.57	\$831.43
19104	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-1Y-TLSS-C	Software as a Service (SaaS)	\$1,134.00	2.30%	\$26.08	\$1,107.92
19105	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 1 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-1Y-TLSS-F	Software as a Service (SaaS)	\$1,134.00	2.30%	\$26.08	\$1,107.92
19106	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$302.00	2.30%	\$6.95	\$295.05
19107	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term - (no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$504.00	2.30%	\$11.59	\$492.41
19108	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-1Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$504.00	2.30%	\$11.59	\$492.41
19109	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-2Y-TLSS-A	Software as a Service (SaaS)	\$1,702.00	2.30%	\$39.15	\$1,662.85
19110	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-2Y-TLSS-C	Software as a Service (SaaS)	\$2,268.00	2.30%	\$52.16	\$2,215.84
19111	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 2 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-2Y-TLSS-F	Software as a Service (SaaS)	\$2,268.00	2.30%	\$52.16	\$2,215.84
19112	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$604.00	2.30%	\$13.89	\$590.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19113	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term - (no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
19114	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-2Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
19115	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3M-TLSS-A	Software as a Service (SaaS)	\$255.00	2.30%	\$5.87	\$249.14
19116	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3M-TLSS-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
19117	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 month term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3M-TLSS-F	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
19118	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3M-TLSS-UG-A	Software as a Service (SaaS)	\$91.00	2.30%	\$2.09	\$88.91
19119	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term - (no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3M-TLSS-UG-C	Software as a Service (SaaS)	\$151.00	2.30%	\$3.47	\$147.53
19120	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-3Month term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3M-TLSS-UG-F	Software as a Service (SaaS)	\$151.00	2.30%	\$3.47	\$147.53
19121	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3Y-TLSS-A	Software as a Service (SaaS)	\$2,553.00	2.30%	\$58.72	\$2,494.28
19122	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3Y-TLSS-C	Software as a Service (SaaS)	\$3,402.00	2.30%	\$78.25	\$3,323.75
19123	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-3Y-TLSS-F	Software as a Service (SaaS)	\$3,402.00	2.30%	\$78.25	\$3,323.75
19124	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$906.00	2.30%	\$20.84	\$885.16
19125	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term - (no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,512.00	2.30%	\$34.78	\$1,477.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19126	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-3Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,512.00	2.30%	\$34.78	\$1,477.22
19127	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-4Y-TLSS-A	Software as a Service (SaaS)	\$3,404.00	2.30%	\$78.29	\$3,325.71
19128	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-4Y-TLSS-C	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67
19129	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 4 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-4Y-TLSS-F	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67
19130	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,208.00	2.30%	\$27.78	\$1,180.22
19131	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,016.00	2.30%	\$46.37	\$1,969.63
19132	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-4Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,016.00	2.30%	\$46.37	\$1,969.63
19133	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 3 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-5Y-TLSS-A	Software as a Service (SaaS)	\$4,255.00	2.30%	\$97.87	\$4,157.14
19134	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-5Y-TLSS-C	Software as a Service (SaaS)	\$5,670.00	2.30%	\$130.41	\$5,539.59
19135	HORIZON ON PREM	HORIZON STD TERM	HORIZON	U.S. Federal VMware Horizon 8 Standard Term (no vSphere) Edition: 10 Concurrent User Pack for 5 year term license; includes Production Support/Subscription	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, vCenter Server Desktop.	HZ8-STC-10-B2-5Y-TLSS-F	Software as a Service (SaaS)	\$5,670.00	2.30%	\$130.41	\$5,539.59
19136	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,510.00	2.30%	\$34.73	\$1,475.27
19137	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04
19138	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Standard Add-On-(Perpetual) to Horizon8 Standard Term-(no vSphere) Edition-10 Concurrent User Pack-5Year term license	Includes Horizon, ThinApp, and Dynamic Environment Manager Standard for 10 concurrent connections. Includes Production Support and Subscription. Does not include vSphere Desktop, and vCenter Server Desktop. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10B2-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19139	HORIZON ON PREM	HORIZON STD TERM	HORIZON	Academic VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Basic Support/Subsctiption	Not for net new sales. Not Renewable. Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription.	HZ8-STC-10-BA1-1Y-TLSS-A	Software as a Service (SaaS)	\$1,049.33	2.30%	\$24.13	\$1,025.20
19140	HORIZON ON PREM	HORIZON STD TERM	HORIZON	VMware Horizon 8 Standard Term Edition: 10 Concurrent User Pack for 1 year term license; includes Basic Support/Subsctiption	Not for net new sales. Not Renewable. Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription.	HZ8-STC-10-BA1-1Y-TLSS-C	Software as a Service (SaaS)	\$1,399.10	2.30%	\$32.18	\$1,366.92
19141	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition 10 Concurrent User Pack-1Year term - Basic Support/Subsctiption	1 time transaction at renewal. Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10BA1-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$334.44	2.30%	\$7.69	\$326.75
19142	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Standard-(Perpetual) to Horizon8 Standard Term Edition-10 Concurrent User Pack-1Year term - Basic Support/Subsctiption	1 time transaction at renewal. Includes Horizon, ThinApp, Dynamic Environment Manager Standard, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Basic Support and Subscription. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-10BA1-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$557.40	2.30%	\$12.82	\$544.58
19143	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subsctiption	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,420.20	2.30%	\$32.66	\$1,387.54
19144	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subsctiption	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,367.00	2.30%	\$54.44	\$2,312.56
19145	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 1 Yr term license; includes Production Support/Subsctiption	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,367.00	2.30%	\$54.44	\$2,312.56
19146	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subsctiption	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,840.40	2.30%	\$65.33	\$2,775.07
19147	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subsctiption	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,734.00	2.30%	\$108.88	\$4,625.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19148	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,734.00	2.30%	\$108.88	\$4,625.12
19149	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$4,260.60	2.30%	\$97.99	\$4,162.61
19150	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
19151	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
19152	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$5,680.80	2.30%	\$130.66	\$5,550.14
19153	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$9,468.00	2.30%	\$217.76	\$9,250.24
19154	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$9,468.00	2.30%	\$217.76	\$9,250.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19155	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$7,101.00	2.30%	\$163.32	\$6,937.68
19156	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$11,835.00	2.30%	\$272.21	\$11,562.80
19157	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 CCU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 concurrent connections. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENC10-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$11,835.00	2.30%	\$272.21	\$11,562.80
19158	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-1Y-TLSS-UG-A	Software as a Service (SaaS)	\$685.80	2.30%	\$15.77	\$670.03
19159	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-1Y-TLSS-UG-C	Software as a Service (SaaS)	\$1,143.00	2.30%	\$26.29	\$1,116.71
19160	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 1 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-1Y-TLSS-UG-F	Software as a Service (SaaS)	\$1,143.00	2.30%	\$26.29	\$1,116.71
19161	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-2Y-TLSS-UG-A	Software as a Service (SaaS)	\$1,371.60	2.30%	\$31.55	\$1,340.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19162	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-2Y-TLSS-UG-C	Software as a Service (SaaS)	\$2,286.00	2.30%	\$52.58	\$2,233.42
19163	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 2 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-2Y-TLSS-UG-F	Software as a Service (SaaS)	\$2,286.00	2.30%	\$52.58	\$2,233.42
19164	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-3Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,057.40	2.30%	\$47.32	\$2,010.08
19165	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-3Y-TLSS-UG-C	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13
19166	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 3 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-3Y-TLSS-UG-F	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13
19167	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-4Y-TLSS-UG-A	Software as a Service (SaaS)	\$2,743.20	2.30%	\$63.09	\$2,680.11
19168	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-4Y-TLSS-UG-C	Software as a Service (SaaS)	\$4,572.00	2.30%	\$105.16	\$4,466.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19169	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 4 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-4Y-TLSS-UG-F	Software as a Service (SaaS)	\$4,572.00	2.30%	\$105.16	\$4,466.84
19170	HORIZON ON PREM	HORIZON TUP	HORIZON	Academic Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-5Y-TLSS-UG-A	Software as a Service (SaaS)	\$3,429.00	2.30%	\$78.87	\$3,350.13
19171	HORIZON ON PREM	HORIZON TUP	HORIZON	Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-5Y-TLSS-UG-C	Software as a Service (SaaS)	\$5,715.00	2.30%	\$131.45	\$5,583.56
19172	HORIZON ON PREM	HORIZON TUP	HORIZON	U.S. Federal Subscription Upgrade: VMware Horizon Std CCU(Perpetual) to Horizon8 Ent Term Edition 10 NU Pack 5 Yr term license; includes Production Support/Subscription	Includes Horizon, Workspace ONE Access Standard Edition, Application Remoting, Horizon for Linux, ThinApp, App Volumes, Dynamic Environment Manager, vSphere for Desktop, vSAN Advanced for Desktop, and vCenter Server Desktop for 10 Named Users. Includes Production Support and Subscription. Does not include Fusion and vRealize Operations. Corresponding perpetual license serial key must be provided on the PO; 1 time transaction and for the same qty as the number of perpetual licenses.	HZ8-STC-ENN10-5Y-TLSS-UG-F	Software as a Service (SaaS)	\$5,715.00	2.30%	\$131.45	\$5,583.56
19173	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-100-2M-GSSS-A	Extended Warranties	\$567.88	2.27%	\$12.89	\$554.99
19174	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-100-2M-GSSS-C	Extended Warranties	\$946.42	2.27%	\$21.48	\$924.94
19175	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-100-2M-PSSS-A	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
19176	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-100-2M-PSSS-C	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
19177	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard : 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-100-2M-PSSS-F	Extended Warranties	\$1,126.66	2.27%	\$25.58	\$1,101.08
19178	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-100-G-SSS-A	Extended Warranties	\$3,407.25	2.27%	\$77.34	\$3,329.91
19179	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-100-G-SSS-C	Extended Warranties	\$5,678.40	2.27%	\$128.90	\$5,549.50
19180	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-100-P-SSS-A	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
19181	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-100-P-SSS-C	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45
19182	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-100-P-SSS-F	Extended Warranties	\$6,759.90	2.27%	\$153.45	\$6,606.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19183	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-10-2M-GSSS-A	Extended Warranties	\$56.70	2.27%	\$1.29	\$55.41
19184	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-10-2M-GSSS-C	Extended Warranties	\$94.70	2.27%	\$2.15	\$92.55
19185	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-10-2M-PSSS-A	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
19186	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-10-2M-PSSS-C	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
19187	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard : 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-10-2M-PSSS-F	Extended Warranties	\$112.72	2.27%	\$2.56	\$110.16
19188	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-10-G-SSS-A	Extended Warranties	\$340.20	2.27%	\$7.72	\$332.48
19189	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-10-G-SSS-C	Extended Warranties	\$568.05	2.27%	\$12.89	\$555.16
19190	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-10-P-SSS-A	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
19191	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-10-P-SSS-C	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
19192	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-10-P-SSS-F	Extended Warranties	\$676.20	2.27%	\$15.35	\$660.85
19193	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-GSSS-A	Extended Warranties	\$431.04	2.27%	\$9.78	\$421.26
19194	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-GSSS-C	Extended Warranties	\$718.56	2.27%	\$16.31	\$702.25
19195	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-PSSS-A	Extended Warranties	\$855.42	2.27%	\$19.42	\$836.00
19196	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-PSSS-C	Extended Warranties	\$855.42	2.27%	\$19.42	\$836.00
19197	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-PSSS-F	Extended Warranties	\$855.42	2.27%	\$19.42	\$836.00
19198	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-A100-G-SSS-A	Extended Warranties	\$2,586.15	2.27%	\$58.71	\$2,527.44
19199	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-A100-G-SSS-C	Extended Warranties	\$4,311.30	2.27%	\$97.87	\$4,213.43
19200	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-A100-P-SSS-A	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
19201	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-A100-P-SSS-C	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
19202	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard Add-On: 100 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ8-STD-A100-P-SSS-F	Extended Warranties	\$5,132.40	2.27%	\$116.51	\$5,015.89
19203	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A100-2M-GSSS-A	Extended Warranties	\$43.06	2.27%	\$0.98	\$42.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19204	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A10-2M-GSSS-C	Extended Warranties	\$71.94	2.27%	\$1.63	\$70.31
19205	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A10-2M-PSSS-A	Extended Warranties	\$85.58	2.27%	\$1.94	\$83.64
19206	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A10-2M-PSSS-C	Extended Warranties	\$85.58	2.27%	\$1.94	\$83.64
19207	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 2 Months	Upgrades supported for 3 year term only. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week. Can only be used with an upgrade SKU. Cannot be used for renewals.	HZ8-STD-A10-2M-PSSS-F	Extended Warranties	\$85.58	2.27%	\$1.94	\$83.64
19208	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-A10-G-SSS-A	Extended Warranties	\$258.30	2.27%	\$5.86	\$252.44
19209	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ8-STD-A10-G-SSS-C	Extended Warranties	\$431.55	2.27%	\$9.80	\$421.75
19210	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-STD-A10-P-SSS-A	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
19211	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-STD-A10-P-SSS-C	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
19212	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon 8 Standard Add-On: 10 Pack (CCU) for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ8-STD-A10-P-SSS-F	Extended Warranties	\$513.45	2.27%	\$11.66	\$501.79
19213	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon On Prem Deployment Service Add-on - Advanced Package		HZ-DEP-AD-ADVPK	Software	\$8,250.00	4.00%	\$330.00	\$7,920.00
19214	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon On Prem Deployment Advanced		HZ-DEP-ADV	Software	\$28,990.00	4.00%	\$1,159.60	\$27,830.40
19215	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon On Prem Deployment Professional		HZ-DEP-PROF	Software	\$37,910.00	4.00%	\$1,516.40	\$36,393.60
19216	HORIZON CLOUD	HORIZON CLOUD OTHER	HORIZON	Academic Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 100-Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. All other severities 12 Hours/Day per published Business Hours, Mon. thru Fri.	HZ-DS-100-P-SSS-A	Extended Warranties	\$7,088.00	2.27%	\$160.90	\$6,927.10
19217	HORIZON CLOUD	HORIZON CLOUD OTHER	HORIZON	Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 100-Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. All other severities 12 Hours/Day per published Business Hours, Mon. thru Fri.	HZ-DS-100-P-SSS-C	Extended Warranties	\$7,088.00	2.27%	\$160.90	\$6,927.10
19218	HORIZON CLOUD	HORIZON CLOUD OTHER	HORIZON	Academic Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 500-Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. All other severities 12 Hours/Day per published Business Hours, Mon. thru Fri.	HZ-DS-500-P-SSS-A	Extended Warranties	\$35,406.00	2.27%	\$803.72	\$34,602.28
19219	HORIZON CLOUD	HORIZON CLOUD OTHER	HORIZON	Production Support/Subscription for VMware Horizon DaaS On Premise Platform: 500-Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week. All other severities 12 Hours/Day per published Business Hours, Mon. thru Fri.	HZ-DS-500-P-SSS-C	Extended Warranties	\$35,406.00	2.27%	\$803.72	\$34,602.28
19220	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon for Linux: 100 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-LXC-100-G-SSS-A	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
19221	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon for Linux: 100 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-LXC-100-G-SSS-C	Extended Warranties	\$3,245.00	2.27%	\$73.66	\$3,171.34
19222	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon for Linux: 100 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-100-P-SSS-A	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19223	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon for Linux: 100 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-100-P-SSS-C	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19224	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon for Linux: 100 Pack (CCU) - 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-100-P-SSS-F	Extended Warranties	\$3,863.00	2.27%	\$87.69	\$3,775.31
19225	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon for Linux: 10 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-LXC-10-G-SSS-A	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
19226	HORIZON ON PREM	HORIZON STD	HORIZON	Basic Support/Subscription for VMware Horizon for Linux: 10 Pack (CCU) - 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	HZ-LXC-10-G-SSS-C	Extended Warranties	\$324.00	2.27%	\$7.35	\$316.65
19227	HORIZON ON PREM	HORIZON STD	HORIZON	Academic Production Support/Subscription for VMware Horizon for Linux: 10 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-10-P-SSS-A	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19228	HORIZON ON PREM	HORIZON STD	HORIZON	Production Support/Subscription for VMware Horizon for Linux: 10 Pack (CCU) - 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-10-P-SSS-C	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19229	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon for Linux: 10 Pack (CCU) - 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	HZ-LXC-10-P-SSS-F	Extended Warranties	\$386.00	2.27%	\$8.76	\$377.24
19230	HORIZON ON PREM	HORIZON STD	HORIZON	Academic VMware Horizon 7.13 Extended Support for 3 Months - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-A*	3-Months Extended Support for VMware Horizon 7.13, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts May 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-3M-SUP-A	Extended Warranties	\$93,150.00	2.27%	\$2,114.51	\$91,035.50
19231	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon 7.13 Extended Support for 3 Months - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-C*	3-Months Extended Support for VMware Horizon 7.13, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts May 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-3M-SUP-C	Extended Warranties	\$93,150.00	2.27%	\$2,114.51	\$91,035.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19232	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal VMware Horizon 7.13 Extended Support for 3 Months - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-F*	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware Horizon 7.13, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts May 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-3M-SUP-F	Extended Warranties	\$93,150.00	2.27%	\$2,114.51	\$91,035.50
19233	HORIZON ON PREM	HORIZON STD	HORIZON	Academic VMware Horizon 7.13 Extended Support License	License for VMware Horizon 7.13 Extended Support SKUs. ELA and SPF Only.	HZ-VU70-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19234	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon 7.13 Extended Support License	License for VMware Horizon 7.13 Extended Support SKUs. ELA and SPF Only.	HZ-VU70-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19235	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal VMware Horizon 7.13 Extended Support License	License for VMware Horizon 7.13 Extended Support SKUs. ELA and SPF Only.	HZ-VU70-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19236	HORIZON ON PREM	HORIZON STD	HORIZON	Academic VMware Horizon 7.13 Extended Support - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-A*	One-year Extended Support for VMware Horizon 7.13, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is May 1, 2023 to April 30, 2024, regardless of date of purchase. Extended Support coverage for second year purchase is May 1, 2024 to April 30, 2025, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-SUP-A	Extended Warranties	\$324,450.00	2.27%	\$7,365.02	\$317,084.99
19237	HORIZON ON PREM	HORIZON STD	HORIZON	VMware Horizon 7.13 Extended Support - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-C*	One-year Extended Support for VMware Horizon 7.13, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is May 1, 2023 to April 30, 2024, regardless of date of purchase. Extended Support coverage for second year purchase is May 1, 2024 to April 30, 2025, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-SUP-C	Extended Warranties	\$324,450.00	2.27%	\$7,365.02	\$317,084.99
19238	HORIZON ON PREM	HORIZON STD	HORIZON	U.S. Federal VMware Horizon 7.13 Extended Support - *MUST BE QUOTED/BOOKED WITH HZ-VU70-LIC-F*	U.S. Citizen / U.S. Soil One-year Extended Support for VMware Horizon 7.13, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is May 1, 2023 to April 30, 2024, regardless of date of purchase. Extended Support coverage for second year purchase is May 1, 2024 to April 30, 2025, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	HZ-VU70-LIC-SUP-F	Extended Warranties	\$324,450.00	2.27%	\$7,365.02	\$317,084.99
19239	DESKTOP WO	DESKTOP WO STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon Workspace 100-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Support – 7 days a week.	HZ-WSP-100-G-SSS-A	Extended Warranties	\$2,044.35	2.27%	\$46.41	\$1,997.94
19240	DESKTOP WO	DESKTOP WO STD	HORIZON	Basic Support/Subscription for VMware Horizon Workspace 100-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Support – 7 days a week.	HZ-WSP-100-G-SSS-C	Extended Warranties	\$3,407.25	2.27%	\$77.34	\$3,329.91
19241	DESKTOP WO	DESKTOP WO STD	HORIZON	Academic Production Support/Subscription for VMware Horizon Workspace 100-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-100-P-SSS-A	Extended Warranties	\$4,056.15	2.27%	\$92.07	\$3,964.08
19242	DESKTOP WO	DESKTOP WO STD	HORIZON	Production Support/Subscription for VMware Horizon Workspace 100-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-100-P-SSS-C	Extended Warranties	\$4,056.15	2.27%	\$92.07	\$3,964.08
19243	DESKTOP WO	DESKTOP WO STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Workspace 100-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-100-P-SSS-F	Extended Warranties	\$4,056.15	2.27%	\$92.07	\$3,964.08
19244	DESKTOP WO	DESKTOP WO STD	HORIZON	Academic Basic Support/Subscription for VMware Horizon Workspace 10-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Support – 7 days a week.	HZ-WSP-10-G-SSS-A	Extended Warranties	\$204.75	2.27%	\$4.65	\$200.10
19245	DESKTOP WO	DESKTOP WO STD	HORIZON	Basic Support/Subscription for VMware Horizon Workspace 10-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri. Support – 7 days a week.	HZ-WSP-10-G-SSS-C	Extended Warranties	\$340.20	2.27%	\$7.72	\$332.48
19246	DESKTOP WO	DESKTOP WO STD	HORIZON	Academic Production Support/Subscription for VMware Horizon Workspace 10-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-10-P-SSS-A	Extended Warranties	\$405.30	2.27%	\$9.20	\$396.10
19247	DESKTOP WO	DESKTOP WO STD	HORIZON	Production Support/Subscription for VMware Horizon Workspace 10-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-10-P-SSS-C	Extended Warranties	\$405.30	2.27%	\$9.20	\$396.10
19248	DESKTOP WO	DESKTOP WO STD	HORIZON	U.S. Federal Production Support/Subscription for VMware Horizon Workspace 10-Pack Named Users for 1 year	Supported for minimum 3 Year renewal terms & ELAs only (exception OEM/eOEM, Russia, China). U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support – 7 days a week.	HZ-WSP-10-P-SSS-F	Extended Warranties	\$405.30	2.27%	\$9.20	\$396.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19249	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	160 CCU of MP4H 12 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-1Y-C	Software as a Service (SaaS)	\$6,440.00	2.30%	\$148.12	\$6,291.88
19250	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	160 CCU of MP4H 36 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-3Y-C	Software as a Service (SaaS)	\$13,799.00	2.30%	\$317.38	\$13,481.62
19251	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	160 CCU of MP4H 60month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-5Y-C	Software as a Service (SaaS)	\$22,998.00	2.30%	\$528.95	\$22,469.05
19252	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 100 CCU of v4H to 160 CCU of MP4H 12 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-UG-1Y-C	Software as a Service (SaaS)	\$4,766.00	2.30%	\$109.62	\$4,656.38
19253	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 100 CCU of v4H to 160 CCU of MP4H 36 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-UG-3Y-C	Software as a Service (SaaS)	\$11,867.00	2.30%	\$272.94	\$11,594.06
19254	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 100 CCU of v4H to 160 CCU of MP4H 60month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-160CU-UG-5Y-C	Software as a Service (SaaS)	\$19,778.00	2.30%	\$454.89	\$19,323.11
19255	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	16 CCU of MP4H 12 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-1Y-C	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
19256	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	16 CCU of MP4H 36 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-3Y-C	Software as a Service (SaaS)	\$1,380.00	2.30%	\$31.74	\$1,348.26
19257	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	16 CCU of MP4H 60 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-5Y-C	Software as a Service (SaaS)	\$2,300.00	2.30%	\$52.90	\$2,247.10
19258	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 10 CCU of v4H to 16 CCU of MP4H 12 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-UG-1Y-C	Software as a Service (SaaS)	\$477.00	2.30%	\$10.97	\$466.03
19259	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 10 CCU of v4H to 16 CCU of MP4H 36 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-UG-3Y-C	Software as a Service (SaaS)	\$1,187.00	2.30%	\$27.30	\$1,159.70
19260	HORIZON CLOUD	MP4H VRCU TERM ADD-ON FOR HORIZON	HORIZON	Subscription Upgrade from 10 CCU of v4H to 16 CCU of MP4H 60 month Prepaid. Per core metric. Do not mix with CPU metric SKUs.		VR19-MP4H-16CU-UG-5Y-C	Software as a Service (SaaS)	\$1,978.00	2.30%	\$45.49	\$1,932.51
19261	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	VMware Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-1	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19262	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-1-F	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19263	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Cloud National Security Cleared TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-1-NSGC-F	PSO SKU-Based	\$98,703.00	2.00%	\$1,974.06	\$96,728.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19264	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	VMware Enterprise Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-2	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19265	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Enterprise Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-2-F	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19266	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Enterprise Cloud National Security Cleared TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-2-NSGC-F	PSO SKU-Based	\$239,355.60	2.00%	\$4,787.11	\$234,568.49
19267	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	VMware Dedicated Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-3	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19268	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Dedicated Cloud TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year.Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-3-F	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19269	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Dedicated Cloud National Security Cleared TAM	1. A single (1) TAM SKU includes 1 business days worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year.3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-TIER-3-NSGC-F	PSO SKU-Based	\$463,905.20	2.00%	\$9,278.10	\$454,627.10
19270	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	UPGRADE: Cloud TAM Tier 1 to Tier 2 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-UG-TIER-1-2	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19271	OTS	OTS	NONSW-CONSULT	U.S. Federal UPGRADE: Cloud TAM Tier 1 to Tier 2 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-UG-TIER-1-2-F	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19272	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	UPGRADE: Cloud TAM Tier 1 to Tier 3 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-UG-TIER-1-3	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19273	OTS	OTS	NONSW-CONSULT	U.S. Federal UPGRADE: Cloud TAM Tier 1 to Tier 3 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information (TAM.VMware.COM)	CLDTAM-UG-TIER-1-3-F	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19274	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	UPGRADE: Cloud TAM Tier 2 to Tier 3 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-UG-TIER-2-3	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19275	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal UPGRADE: Cloud TAM Tier 2 to Tier 3 per month	Upgrade ONLY. Must have existing active TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term. 1. A single (1) TAM SKU includes 1 business day's worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-UG-TIER-2-3-F	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19276	NSX NETWORKING	NSX - VSPHERE	NONSW-CONSULT	VMware Cloud Virtual Technical Adoption Manager		CLDTAM-VTAM	PSO SKU-Based	\$47,108.25	2.00%	\$942.17	\$46,166.09
19277	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal VMware Cloud Virtual Technical Adoption Manager		CLDTAM-VTAM-F	PSO SKU-Based	\$47,108.25	2.00%	\$942.17	\$46,166.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19278	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	UPGRADE: vTAM to Cloud TAM Tier 1 per month	Upgrade ONLY. Must have existing active Virtual TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term.1. A single (1) TAM SKU includes 1 business days' worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-VTAM-UG-TIER-1	PSO SKU-Based	\$3,925.95	2.00%	\$78.52	\$3,847.43
19279	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal UPGRADE: vTAM to Cloud TAM Tier 1 per month	Upgrade ONLY. Must have existing active Virtual TAM engagement. Price is per Month of Upgrade. Must co-term with existing engagement, contact VMware PSO Sales for engagement term.1. A single (1) TAM SKU includes 1 business days' worth of time each week delivered by a VMware TAM for a duration of one year. 2. A single (1) STAM SKU includes a half-week (2.5 business days) of a single TAM resource delivered for one year. 3. A single (1) Dedicated STAM SKU includes a week (5 business days) delivered by a single TAM resource for one year. Note, only full SKUs may be ordered no partial amounts, half-SKUs, or changes to the published fees on the order will be honored without prior sign-off from the VP of PSO for the geography. Multiple quantities of the TAM SKUs may be included on an order. See the TAM FAQ for more information	CLDTAM-VTAM-UG-TIER-F	PSO SKU-Based	\$3,925.95	2.00%	\$78.52	\$3,847.43
19280	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware 1 week Subject Matter Expert (without Security)		CON-1-WK-F	PSO SKU-Based	\$12,999.00	2.00%	\$259.98	\$12,739.02
19281	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware 1 week Subject Matter Expert (with Security)		CON-1-WK-SEC-F	PSO SKU-Based	\$13,999.00	2.00%	\$279.98	\$13,719.02
19282	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Disaster Recovery Deploy		CON-DR-DPY-F	PSO SKU-Based	\$36,013.00	2.00%	\$720.26	\$35,292.74
19283	NA	NA	NONSW-CONSULT	U.S. Federal Consulting Expense Reimbursement (T&E)	For US and Canada T&E is required for each week, 5 consecutive days. No partial weeks.	CON-EXP-F	PSO SKU-Based	\$2,266.00	2.00%	\$45.32	\$2,220.68
19284	HORIZON CLOUD	HORIZON CLOUD ONBOARDING	NONSW-CONSULT	U.S. Federal VMware Horizon Cloud Advanced Onboarding (for Horizon Cloud with Hosted Infrastructure deployments only)		CON-HZCLD-ADVON-F	PSO SKU-Based	\$41,709.00	2.00%	\$834.18	\$40,874.82
19285	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Labs Platform Services (½ Person For 1 Week With Travel)		CON-LABS-1WK-0-SPL-PLAT-F	PSO SKU-Based	\$9,089.07	2.00%	\$181.78	\$8,907.29
19286	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Labs Platform Services (½ Person For 1 Week Remote)		CON-LABS-1WK-0-SPL-PLAT-R-F	PSO SKU-Based	\$7,702.60	2.00%	\$154.05	\$7,548.55
19287	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Labs Platform Services (1 Person For 1 Week With Travel)		CON-LABS-1WK-1PL-PLAT-F	PSO SKU-Based	\$18,178.14	2.00%	\$363.56	\$17,814.58
19288	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Labs Platform Services (1 Person For 1 Week Remote)		CON-LABS-1WK-1PL-PLAT-R-F	PSO SKU-Based	\$15,405.20	2.00%	\$308.10	\$15,097.10
19289	NSX-DC	NSX - VSPHERE	NONSW-CONSULT	U.S. Federal VMware Network Virtualization Deployment and Application Security Adoption Service Federal	Deploy NSX Data Center for Network Virtualization, Deploy vRealize Network Insight, Adopt NSX Data Center for Application Security	CON-NSX-MSS-DPY-F	PSO SKU-Based	\$103,143.00	2.00%	\$2,062.86	\$101,080.14
19290	NSX-DC	NSX - VSPHERE	NONSW-CONSULT	U.S. Federal VMware Network Virtualization Deployment Service Federal	Deploy NSX Data Center for Network Virtualization	CON-NSX-NV-DPY-F	PSO SKU-Based	\$63,934.00	2.00%	\$1,278.68	\$62,655.32
19291	NSX-DC	NSX - VSPHERE	NONSW-CONSULT	U.S. Federal VMware Virtual Network Segmentation Deployment Service		CON-NSX-NVM-DPY-F	PSO SKU-Based	\$30,422.00	2.00%	\$608.44	\$29,813.56
19292	NSX-DC	NSX - VSPHERE	NONSW-CONSULT	U.S. Federal VMware Network Virtualization Planning Workshop	The VMware Network Virtualization Planning Workshop Service provides the customer with an operational and technical overview of the capabilities of VMware NSX for vSphere and discusses plans for implementation.	CON-NSX-WS-F	PSO SKU-Based	\$16,048.00	2.00%	\$320.96	\$15,727.04
19293	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Day 2 Operations for Multi-Cloud	Day 2 Operations for Multi-Cloud accelerates and optimize a customers cloud transformation.	CON-OPS-DAY2-CLD-F	PSO SKU-Based	\$77,891.20	2.00%	\$1,557.82	\$76,333.38
19294	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Day 2 Operations for Multi-Cloud Security Cleared	Day 2 Operations for Multi-Cloud accelerates and optimize a customers cloud transformation.	CON-OPS-DAY2-CLD-SEC-F	PSO SKU-Based	\$85,682.40	2.00%	\$1,713.65	\$83,968.75
19295	MOBILE WO	LE WO ANYWHERE WORK	NONSW-CONSULT	U.S. Federal VMware Day 2 Operations for Anywhere Workspace	Day 2 Operations for Anywhere Workspace Cloud empowers a customers hybrid workforce providing a secure and frictionless experience.	CON-OPS-DAY2-EUC-F	PSO SKU-Based	\$77,891.20	2.00%	\$1,557.82	\$76,333.38
19296	MOBILE WO	LE WO ANYWHERE WORK	NONSW-CONSULT	U.S. Federal VMware Day 2 Operations for Anywhere Workspace Security Cleared	Day 2 Operations for Anywhere Workspace Cloud empowers a customers hybrid workforce providing a secure and frictionless experience.	CON-OPS-DAY2-EUC-SEC-F	PSO SKU-Based	\$85,682.40	2.00%	\$1,713.65	\$83,968.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19297	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Performance and Capacity Management Deploy		CON-PERCAP-DPY-F	PSO SKU-Based	\$36,013.00	2.00%	\$720.26	\$35,292.74
19298	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Architect (without Security)		CON-SME-ARC-F	PSO SKU-Based	\$47,657.53	2.00%	\$953.15	\$46,704.38
19299	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Architect (with Security)		CON-SME-ARC-W-SEC-F	PSO SKU-Based	\$50,453.42	2.00%	\$1,009.07	\$49,444.35
19300	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Consultant (without Security)		CON-SME-CON-F	PSO SKU-Based	\$33,922.19	2.00%	\$678.44	\$33,243.75
19301	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Consultant (with Security)		CON-SME-CON-W-SEC-F	PSO SKU-Based	\$36,651.51	2.00%	\$733.03	\$35,918.48
19302	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Project Manager (without Security)		CON-SME-PM-F	PSO SKU-Based	\$26,767.87	2.00%	\$535.36	\$26,232.51
19303	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Sr Consultant (without Security)		CON-SME-SR-CON-F	PSO SKU-Based	\$40,794.79	2.00%	\$815.90	\$39,978.89
19304	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Sr Consultant (with Security)		CON-SME-SR-CON-W-SEC-F	PSO SKU-Based	\$44,474.25	2.00%	\$889.49	\$43,584.77
19305	OTS	OTS	NONSW-CONSULT	U.S. Federal VMware Subject matter expertise - Senior Project Manager (with Security)		CON-SME-SR-PM-W-SEC-F	PSO SKU-Based	\$35,746.20	2.00%	\$714.92	\$35,031.28
19306	TANZU PRACTICE	KUBERNETES PLATFORM S	NONSW-CONSULT	US Federal VMware Tanzu Activation Services (2.5 People For 10 Weeks) - Remote		CON-TZ-ACTIVATE-2P-10W-R-F	PSO SKU-Based	\$385,130.00	2.00%	\$7,702.60	\$377,427.40
19307	TANZU PRACTICE	KUBERNETES PLATFORM S	NONSW-CONSULT	US Federal VMware Tanzu Activation Services (2.5 People For 10 Weeks) - With Travel		CON-TZ-ACTIVATE-2P-10W-T-F	PSO SKU-Based	\$454,453.00	2.00%	\$9,089.06	\$445,363.94
19308	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Activation Services - Non-Production, Travel (2.5 People For 3 Weeks)		CON-TZ-ACTIVATE-NP-F	PSO SKU-Based	\$136,336.02	2.00%	\$2,726.72	\$133,609.30
19309	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Activation Services - Non-Production, Remote (2.5 People For 3 Weeks)		CON-TZ-ACTIVATE-NP-R-F	PSO SKU-Based	\$115,539.00	2.00%	\$2,310.78	\$113,228.22
19310	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Activation Services - Production, Travel (2.5 People For 6 Weeks)		CON-TZ-ACTIVATE-P-F	PSO SKU-Based	\$272,672.04	2.00%	\$5,453.44	\$267,218.60
19311	TANZU PRACTICE	TANZU PLATFORM SERVICES	NONSW-CONSULT	U.S. Federal VMware Tanzu Activation Services - Production, Remote (2.5 People For 6 Weeks)		CON-TZ-ACTIVATE-P-R-F	PSO SKU-Based	\$231,078.00	2.00%	\$4,621.56	\$226,456.44
19312	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal VMware Desktop Virtualization Health Check		CON-VDI-HC-S-F	PSO SKU-Based	\$30,422.00	2.00%	\$608.44	\$29,813.56
19313	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Virtualization Deploy		CON-VIRT-DPY-F	PSO SKU-Based	\$41,709.00	2.00%	\$834.18	\$40,874.82
19314	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Virtualization Health Check Service Enterprise Large	U.S. Federal VMware Virtualization Health Check Service Enterprise Large	CON-VS-HC-ENT-L-F	PSO SKU-Based	\$75,468.00	2.00%	\$1,509.36	\$73,958.64
19315	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Virtualization Health Check Service Enterprise Medium	U.S. Federal VMware Virtualization Health Check Service Enterprise Medium	CON-VS-HC-ENT-M-F	PSO SKU-Based	\$39,604.00	2.00%	\$792.08	\$38,811.92
19316	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware Virtualization Health Check Service Enterprise Small	U.S. Federal VMware Virtualization Health Check Service Enterprise Small	CON-VS-HC-ENT-S-F	PSO SKU-Based	\$19,802.00	2.00%	\$396.04	\$19,405.96
19317	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	U.S. Federal VMware vSphere Upgrade Service		CON-VS-UPG-F	PSO SKU-Based	\$20,854.00	2.00%	\$417.08	\$20,436.92
19318	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	U.S. Federal VMware Workspace ONE AirWatch Service - On-Premises to Dedicated SaaS Migration	Consulting-Based Services: Project includes migration services from the customer's current on-premises servers to a dedicated, AirWatch hosted SaaS environment. Professional services will assist Customer with migration planning, network architecture, a pre-migration "test run," and dedicated assistance during service migration.	CON-WS1-AW-OP2DED-F	PSO SKU-Based	\$18,855.00	2.00%	\$377.10	\$18,477.90
19319	AVI	AVI STANDALONE	NONSW-CONSULT	VMware Avi Load Balancer Deploy and Adopt	This professional services SKU will provide migration and deployment services for VMware Avi Load Balancer. Migration options are migration from F5, NetScaler or NSX-T LB.	PS-ANS-ALB-DPLY	PSO SKU-Based	\$30,000.00	2.00%	\$600.00	\$29,400.00
19320	NSX SECURITY	DISTRIBUTED FIREWALL	NONSW-CONSULT	VMware PS Network Security Deploy	This professional services SKU will provide deployment and adoption services for VMware Firewall and VMware Advanced Threat Prevention. Customer will have an Option to pick Segmentation Service for VMware Firewall (Option A) or VMware Advanced Threat Prevention (Option B).	PS-ANS-NSX-SEC-DPLY	PSO SKU-Based	\$50,000.00	2.00%	\$1,000.00	\$49,000.00
19321	AVS	AVS	NONSW-CONSULT	Azure VMware Solution	Choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-AVS-ACT-ADD-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19322	AVS	AVS	NONSW-CONSULT	VMware Cloud Activation Advanced for Azure VMware Solution	Activate SDDC, HCX & vRealize Cloud Management add-ons. Adopt NSX for up to 3 segments & pilot live migration for up to 15 workloads.	PS-AVS-ACT-ADV-C	PSO SKU-Based	\$46,500.00	2.00%	\$930.00	\$45,570.00
19323	AVS	AVS	NONSW-CONSULT	VMware Cloud Activation Essentials for Azure VMware Solution	Activate SDDC & HCX. Pilot live migration for up to 5 workloads.	PS-AVS-ACT-ESSL-C	PSO SKU-Based	\$6,500.00	2.00%	\$130.00	\$6,370.00
19324	AVS	AVS	NONSW-CONSULT	VMware Cloud Activation Standard for Azure VMware Solution	Activate SDDC & HCX. Adopt NSX for up to 3 segments & pilot live migration for up to 15 workloads.	PS-AVS-ACT-STD-C	PSO SKU-Based	\$26,500.00	2.00%	\$530.00	\$25,970.00
19325	AVS	AVS	NONSW-CONSULT	VMware Cloud DRaaS Advanced for Azure VMware Solution	Standard + app discovery and protection group planning with vRealize & DRaaS setup and test for up to 50 VMs	PS-AVS-DRAAS-ADV-C	PSO SKU-Based	\$47,500.00	2.00%	\$950.00	\$46,550.00
19326	AVS	AVS	NONSW-CONSULT	VMware Cloud DRaaS Essentials for Azure VMware Solution	Readiness review, pilot light and protection for up to 25 VMs	PS-AVS-DRAAS-ESSL-C	PSO SKU-Based	\$7,500.00	2.00%	\$150.00	\$7,350.00
19327	AVS	AVS	NONSW-CONSULT	VMware Cloud DRaaS Standard for Azure VMware Solution	Essentials + SDDC setup, protection group planning & DRaaS setup and test for up to 35 VMs	PS-AVS-DRAAS-STD-C	PSO SKU-Based	\$24,500.00	2.00%	\$490.00	\$24,010.00
19328	AVS	AVS	NONSW-CONSULT	VMware Cloud Migration Advanced for Azure VMware Solution	Discovery & analysis for up to 100 workloads. Live migration for up to 100 workloads. Distributed firewall rules with micro-segmentation for up to 100 workloads	PS-AVS-MIG-ADV-C	PSO SKU-Based	\$95,000.00	2.00%	\$1,900.00	\$93,100.00
19329	AVS	AVS	NONSW-CONSULT	VMware Cloud Migration Essentials for Azure VMware Solution	Live migration for up to 25 workloads	PS-AVS-MIG-ESSL-C	PSO SKU-Based	\$17,500.00	2.00%	\$350.00	\$17,150.00
19330	AVS	AVS	NONSW-CONSULT	VMware Cloud Migration Standard for Azure VMware Solution	Discovery & analysis for up to 60 workloads. Live migration for up to 60 workloads	PS-AVS-MIG-STD-C	PSO SKU-Based	\$49,500.00	2.00%	\$990.00	\$48,510.00
19331	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-CONSULT	VMware Professional Service Carbon Black Cloud Cyber Defense Simulation	A professional services led challenge event to enhance customer's cyber attack detect and response skills using VMware Carbon Black Cloud technologies. See datasheet for details.	PS-CBC-CYBR-DFS	PSO SKU-Based	\$22,000.00	2.00%	\$440.00	\$21,560.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19332	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud DRaaS Advanced	Standard + app discovery and protection group planning with vRealize & DRaaS setup and test for up to 50 VMs	PS-CLD-DRAAS-ADV-C	PSO SKU-Based	\$47,500.00	2.00%	\$950.00	\$46,550.00
19333	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud DRaaS Essentials	Readiness review, pilot light and protection for up to 25 VMs	PS-CLD-DRAAS-ESSL-C	PSO SKU-Based	\$7,500.00	2.00%	\$150.00	\$7,350.00
19334	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud DRaaS Standard	Essentials + SDDC setup, protection group planning & DRaaS setup and test for up to 35 VMs	PS-CLD-DRAAS-STD-C	PSO SKU-Based	\$24,500.00	2.00%	\$490.00	\$24,010.00
19335	VCSS/VRCU	REALIZE CLOUD UNIVERSAL	NONSW-CONSULT	VMware Professional Services Fast Time To Value for vRealize Cloud Universal Advanced	Collect, view, manage, and analyze data at scale with central log mgmt. Deliver continuous performance, capacity management and intelligent remediation. Deliver self-service clouds improving IT agility, productivity and efficiency.	PS-CLD-FTTV-VRCU-ADV	PSO SKU-Based	\$25,000.00	2.00%	\$500.00	\$24,500.00
19336	VCSS/VRCU	VREALIZE CLOUD UNIVERSAL STD	NONSW-CONSULT	VMware Professional Services Fast Time To Value for vRealize Cloud Universal Agile		PS-CLD-FTTV-VRCU-AGILE	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19337	VCSS/VRCU	REALIZE CLOUD UNIVERSAL	NONSW-CONSULT	VMware Professional Services Fast Time To Value for vRealize Cloud Universal Enterprise	Collect, view, manage, and analyze data at scale with central log mgmt. Deliver continuous performance, capacity management and intelligent remediation. Deliver self-service clouds improving IT agility, productivity and efficiency. Delivers intelligent insights to optimize cost and improve governance.	PS-CLD-FTTV-VRCU-ENT	PSO SKU-Based	\$40,000.00	2.00%	\$800.00	\$39,200.00
19338	VCSS/VRCU	REALIZE CLOUD UNIVERSAL	NONSW-CONSULT	VMware Professional Services Fast Time To Value for vRealize Cloud Universal Standard	Collect, view, manage, and analyze data at scale with central log mgmt. Deliver continuous performance, capacity management and intelligent remediation	PS-CLD-FTTV-VRCU-STD	PSO SKU-Based	\$10,000.00	2.00%	\$200.00	\$9,800.00
19339	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Migration Advanced	Discovery & analysis for up to 100 workloads. Live migration for up to 100 workloads. Distributed firewall rules with micro-segmentation for up to 100 workloads.	PS-CLD-MIG-ADV-C	PSO SKU-Based	\$95,000.00	2.00%	\$1,900.00	\$93,100.00
19340	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Migration Essentials	Live migration for up to 25 workloads.	PS-CLD-MIG-ESSL-C	PSO SKU-Based	\$17,500.00	2.00%	\$350.00	\$17,150.00
19341	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Migration Standard	Discovery & analysis for up to 60 workloads. Live migration for up to 60 workloads.	PS-CLD-MIG-STD-C	PSO SKU-Based	\$49,500.00	2.00%	\$990.00	\$48,510.00
19342	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Upgrade Advanced		PS-CLDPV-UPG-ADV	PSO SKU-Based	\$59,000.00	2.00%	\$1,180.00	\$57,820.00
19343	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Upgrade Essentials		PS-CLDPV-UPG-ESL	PSO SKU-Based	\$19,000.00	2.00%	\$380.00	\$18,620.00
19344	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Upgrade Standard		PS-CLDPV-UPG-STD	PSO SKU-Based	\$45,000.00	2.00%	\$900.00	\$44,100.00
19345	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Migration Add-On		PS-CLDPV-V2T-ADD	PSO SKU-Based	\$30,000.00	2.00%	\$600.00	\$29,400.00
19346	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Migration Essentials		PS-CLDPV-V2T-ESL	PSO SKU-Based	\$7,000.00	2.00%	\$140.00	\$6,860.00
19347	VCPP	VCPP	NONSW-CONSULT	VMware Cloud Provider Migration Standard		PS-CLDPV-V2T-STD	PSO SKU-Based	\$35,000.00	2.00%	\$700.00	\$34,300.00
19348	GCVE	GCVE	NONSW-CONSULT	VMware Google Cloud VMware Engine	Choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-GCVE-ACT-ADD-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19349	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Activation Advanced for Google Cloud VMware Engine	Activate SDDC, HCX & vRealize Cloud Management add-ons. Adopt NSX for up to 3 segments & pilot live migration for up to 15 workloads.	PS-GCVE-ACT-ADV-C	PSO SKU-Based	\$46,500.00	2.00%	\$930.00	\$45,570.00
19350	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Activation Essentials for Google Cloud VMware Engine	Activate SDDC & HCX. Pilot live migration for up to 5 workloads.	PS-GCVE-ACT-ESSL-C	PSO SKU-Based	\$6,500.00	2.00%	\$130.00	\$6,370.00
19351	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Activation Standard for Google Cloud VMware Engine	Activate SDDC & HCX. Adopt NSX for up to 3 segments & pilot live migration for up to 15 workloads.	PS-GCVE-ACT-STD-C	PSO SKU-Based	\$26,500.00	2.00%	\$530.00	\$25,970.00
19352	GCVE	GCVE	NONSW-CONSULT	VMware Cloud DRaaS Advanced for Google Cloud VMware Engine	Standard + app discovery and protection group planning with vRealize Network Insight for up to 50 VMs	PS-GCVE-DRAAS-ADV-C	PSO SKU-Based	\$47,500.00	2.00%	\$950.00	\$46,550.00
19353	GCVE	GCVE	NONSW-CONSULT	VMware Cloud DRaaS Essentials for Google Cloud VMware Engine	Readiness review, Site Recovery Manager setup and protection for up to 25 VMs	PS-GCVE-DRAAS-ESSL-C	PSO SKU-Based	\$7,500.00	2.00%	\$150.00	\$7,350.00
19354	GCVE	GCVE	NONSW-CONSULT	VMware Cloud DRaaS Standard for Google Cloud VMware Engine	Readiness review, Site Recovery Manager setup, protection group planning and test for up to 35 VMs	PS-GCVE-DRAAS-STD-C	PSO SKU-Based	\$24,500.00	2.00%	\$490.00	\$24,010.00
19355	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Migration Advanced for Google Cloud VMware Engine	Discovery & analysis for up to 100 workloads. Live migration for up to 100 workloads. Distributed firewall rules with micro-segmentation for up to 100 workloads	PS-GCVE-MIG-ADV-C	PSO SKU-Based	\$95,000.00	2.00%	\$1,900.00	\$93,100.00
19356	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Migration Essentials for Google Cloud VMware Engine	Live migration for up to 25 workloads	PS-GCVE-MIG-ESSL-C	PSO SKU-Based	\$17,500.00	2.00%	\$350.00	\$17,150.00
19357	GCVE	GCVE	NONSW-CONSULT	VMware Cloud Migration Standard for Google Cloud VMware Engine	Discovery & analysis for up to 60 workloads. Live migration for up to 60 workloads	PS-GCVE-MIG-STD-C	PSO SKU-Based	\$49,500.00	2.00%	\$990.00	\$48,510.00
19358	OCVS	OCVS	NONSW-CONSULT	VMware Oracle Cloud VMware Solution	Choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-OCVS-ACT-ADD-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19359	OCVS	OCVS	NONSW-CONSULT	VMware Oracle Cloud VMware Solution Advanced	Readiness review and choice of SDDC setup with network extension for app rehosting or DR protection plus choice of two: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-OCVS-ACT-ADV-C	PSO SKU-Based	\$46,500.00	2.00%	\$930.00	\$45,570.00
19360	OCVS	OCVS	NONSW-CONSULT	VMware Oracle Cloud VMware Solution Essentials	Readiness review and choice of SDDC setup with network extension and demo for app rehosting or DR protection on specified platform.	PS-OCVS-ACT-ESSL-C	PSO SKU-Based	\$6,500.00	2.00%	\$130.00	\$6,370.00
19361	OCVS	OCVS	NONSW-CONSULT	VMware Oracle Cloud VMware Solution Standard	Readiness review and choice of SDDC setup with network extension for app rehosting or DR protection plus choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-OCVS-ACT-STD-C	PSO SKU-Based	\$26,500.00	2.00%	\$530.00	\$25,970.00
19362	VSPHERE	VSPHERE OTHER	NONSW-CONSULT	VMware Day 2 Operations for Multi-Cloud	Day 2 Operations for Multi-Cloud accelerates and optimize a customers cloud transformation.	PS-OPS-DAY2-CLD	PSO SKU-Based	\$99,000.00	2.00%	\$1,980.00	\$97,020.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19363	MOBILE WO	MOBILE WO ANYWHERE WORKSPACE	NONSW-CONSULT	VMware Day 2 Operations for for Anywhere Workspace	Day 2 Operations for Anywhere Workspace Cloud empowers a customers hybrid workforce providing a secure and frictionless experience.	PS-OPS-DAY2-EUC	PSO SKU-Based	\$99,000.00	2.00%	\$1,980.00	\$97,020.00
19364	VCENTER	SERVER	NONSW-CONSULT	VMware Medium Scale Security Posture Assessment	VMware Professional Services security experts to perform a detailed security gap analysis of the Customers vCenter Server and ESXi environment, up to 200 ESXi hosts and 4 vCenters. See Datasheets for details.	PS-SEC-TECH-ASSMT-MID	PSO SKU-Based	\$79,000.00	2.00%	\$1,580.00	\$77,420.00
19365	VCENTER	SERVER	NONSW-CONSULT	VMware Small Scale Security Posture Assessment	VMware Professional Services security experts to perform a detailed security gap analysis of the Customers vCenter Server and ESXi environment, up to 100 ESXi hosts and 2 vCenters. See Datasheets for details.	PS-SEC-TECH-ASSMT-SM	PSO SKU-Based	\$57,000.00	2.00%	\$1,140.00	\$55,860.00
19366	CLOUD FOUNDATION	SDDC MANAGER	NONSW-CONSULT	VMware Site Reliability Engineering Advanced for VCF services	VMWARE Site Reliability Engineering Advanced for VCF - Service Operations Controls, Cloud Services Management, SDDC Lifecycle Management, SDDC Policy Automation, Security Controls, Upgrades & Critical patches	PS-SRE-CI-VCF-ADV	PSO SKU-Based	\$750,000.00	2.00%	\$15,000.00	\$735,000.00
19367	CLOUD FOUNDATION	SDDC MANAGER	NONSW-CONSULT	VMware Site Reliability Engineering Standard for VCF services	VMWARE Site Reliability Engineering Standard for VCF - SDDC Lifecycle Management, SDDC Policy Automation, Security Controls, Upgrades & Critical patches	PS-SRE-CI-VCF-STD	PSO SKU-Based	\$350,000.00	2.00%	\$7,000.00	\$343,000.00
19368	CLOUD PACKS	CLOUD PACKS - CLOUD FOUNDATION	NONSW-CONSULT	VMware Site Reliability Engineering Services Essentials (1-year term)		PS-VCF-SRE-ESSL-1Y-C	PSO SKU-Based	\$37.68	2.00%	\$0.75	\$36.93
19369	CLOUD PACKS	CLOUD PACKS - CLOUD FOUNDATION	NONSW-CONSULT	VMware Site Reliability Engineering Services Essentials (3-year term) *PRICING PER CORE PER ONE YEAR*		PS-VCF-SRE-ESSL-3Y-C	PSO SKU-Based	\$37.68	2.00%	\$0.75	\$36.93
19370	CLOUD PACKS	CLOUD PACKS - CLOUD FOUNDATION	NONSW-CONSULT	VMware Site Reliability Engineering Services Essentials (5-year term) *PRICING PER CORE PER ONE YEAR*		PS-VCF-SRE-ESSL-5Y-C	PSO SKU-Based	\$37.68	2.00%	\$0.75	\$36.93
19371	CLOUD FOUNDATION	SDDC MANAGER	NONSW-CONSULT	VMware Cloud Foundation SRE Patching Service for VMware NSX/VMware ESXi	VMware Cloud Foundation SRE Patching Service for VMware NSX/VMware ESXi (1 core/1-year term)	PS-VCF-SRE-PATCH-C	PSO SKU-Based	\$15.00	2.00%	\$0.30	\$14.70
19372	CLOUD FOUNDATION	SDDC MANAGER	NONSW-CONSULT	VMware Cloud Foundation SRE Patching Service for VMware vCenter	VMware Cloud Foundation SRE Patching Service for VMware vCenter (1 core/1-year term)	PS-VCF-SRE-PATCH-VC-C	PSO SKU-Based	\$720.00	2.00%	\$14.40	\$705.60
19373	CLOUD FOUNDATION	SDDC MANAGER	NONSW-CONSULT	VMware Cloud Foundation SRE Upgrade Service	VMware Cloud Foundation SRE Upgrade Service (1 core/1-year term)	PS-VCF-SRE-UPRG-C	PSO SKU-Based	\$38.00	2.00%	\$0.76	\$37.24
19374	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud on AWS	Choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-VMC-ACT-ADD-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19375	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Activation Advanced	Activate SDDC, HCX & vRealize Cloud Management add-ons. Pilot live migration for up to 15 workloads.	PS-VMC-ACT-ADV-C	PSO SKU-Based	\$46,500.00	2.00%	\$930.00	\$45,570.00
19376	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Activation Essentials	Bundle includes guided activation of VMware Cloud, solution overview, creation of first Software Defined Data Center, and enablement of Hybrid Cloud Extension cloud components plus bulk migration of first low-complexity virtual machine.	PS-VMC-ACT-ESSL-C	PSO SKU-Based	\$6,500.00	2.00%	\$130.00	\$6,370.00
19377	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Activation Standard	Bundle includes guided activation of VMware Cloud, solution overview, creation of first Software-Defined Data Center, and enablement of Hybrid Cloud Extension cloud components plus connection to on-prem components with layer 2 network extension. In addition, a live migration demonstration for up to 15 low-complexity virtual machines with HCX network extension is included. Upgrade from VMware Cloud Activation Essentials to Standard.	PS-VMC-ACT-STD-C	PSO SKU-Based	\$26,500.00	2.00%	\$530.00	\$25,970.00
19378	VMC ON DELL	VMC ON DELL CORE	NONSW-CONSULT	VMware Cloud on Dell EMC	Choice of one: up to 100 VM app rehosting, DR protection, or discovery and dependency mapping.	PS-VMC-D-ACT-ADD-C	PSO SKU-Based	\$20,000.00	2.00%	\$400.00	\$19,600.00
19379	VMC ON DELL	VMC ON DELL CORE	NONSW-CONSULT	VMware Cloud on Dell EMC Activation Advanced	Adopt HCX, migrate 1st workload. Adopt NSX for 3 segments & pilot live migration for up to 3 apps (15 VMs). Adopt vRNI for app discovery & analysis, integrated to live migration pilot	PS-VMC-D-ACT-ADV-C	PSO SKU-Based	\$46,500.00	2.00%	\$930.00	\$45,570.00
19380	VMC ON DELL	VMC ON DELL CORE	NONSW-CONSULT	VMware Cloud on Dell EMC Activation Essentials	Adopt HCX, migrate 1st workload	PS-VMC-D-ACT-ESSL-C	PSO SKU-Based	\$6,500.00	2.00%	\$130.00	\$6,370.00
19381	VMC ON DELL	VMC ON DELL CORE	NONSW-CONSULT	VMware Cloud on Dell EMC Activation Standard	Adopt HCX, migrate 1st workload. Adopt NSX for 3 segments & pilot live migration for up to 3 apps (15 VMs)	PS-VMC-D-ACT-STD-C	PSO SKU-Based	\$26,500.00	2.00%	\$530.00	\$25,970.00
19382	VMC ON AWS	VMC SERVICES	NONSW-CONSULT	VMware Cloud Readiness for US Government	Deliver a solution to Federal customers that focus on cloud strategy & roadmap, preparation for onboarding, and implementation plan.	PS-VMC-G-READY-F	PSO SKU-Based	\$67,000.00	2.00%	\$1,340.00	\$65,660.00
19383	VREALIZE AUTOMATION	AUTOMATION	NONSW-CONSULT	VMware vRealize Automation Integration	Standard service provides integrations that are optimized, scalable, and rapidly delivered remotely by the VMware Center of Engineering (CoE). VMware vRealize Automation Integration is a standard service that leverages a proprietary extensibility framework (vRealize Build Tool) that rapidly provides Cloud Management integrations and increases transparency across all organizational functions.	PS-VRA-COMP-PLUG	PSO SKU-Based	\$10,654.00	2.00%	\$213.08	\$10,440.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19384	NSX SECURITY	DISTRIBUTED FIREWALL	NONSW-CONSULT	VMware Application Networking and Security TAM Tier 1	This is a technical adoption manager service where a TAM is assigned to a customer on a slice basis. This offer is for 8 hours/1 slice a week and the TAM will focus on VMware Security and Advanced Load Balancing as technology focus areas.	TAM-ANS-TIER1	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19385	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	VMware End User Computing TAM		TAM-EUC-TIER-1	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19386	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	U.S. Federal VMware End User Computing TAM		TAM-EUC-TIER-1-F	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19387	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	VMware Enterprise End User Computing TAM		TAM-EUC-TIER-2	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19388	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	U.S. Federal VMware Enterprise End User Computing TAM		TAM-EUC-TIER-2-F	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19389	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	VMware Dedicated End User Computing TAM		TAM-EUC-TIER-3	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19390	MOBILE WO	MOBILE WO STD	NONSW-CONSULT	U.S. Federal VMware Dedicated End User Computing TAM		TAM-EUC-TIER-3-F	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19391	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	UPGRADE: End User Computing TAM Tier 1 to Tier 2 per Month		TAM-EUC-UG-TIER-1-2	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19392	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal UPGRADE: End User Computing TAM Tier 1 to Tier 2 per Month		TAM-EUC-UG-TIER-1-2-F	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19393	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	UPGRADE: End User Computing TAM Tier 1 to Tier 3 per Month		TAM-EUC-UG-TIER-1-3	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19394	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal UPGRADE: End User Computing TAM Tier 1 to Tier 3 per Month		TAM-EUC-UG-TIER-1-3-F	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19395	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	UPGRADE: End User Computing TAM Tier 2 to Tier 3 per Month		TAM-EUC-UG-TIER-2-3	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19396	HORIZON ON PREM	HORIZON STD	NONSW-CONSULT	U.S. Federal UPGRADE: End User Computing TAM Tier 2 to Tier 3 per Month		TAM-EUC-UG-TIER-2-3-F	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19397	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	VMware Tier 1 Software Defined Edge (SDE) TAM		TAM-SDE-TIER-1	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19398	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	VMware Tier 2 Software Defined Edge (SDE) TAM		TAM-SDE-TIER-2	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19399	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	VMware Tier 3 Software Defined Edge (SDE) TAM		TAM-SDE-TIER-3	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19400	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	UPGRADE: Software Defined Edge (SDE) TAM Tier 1 to Tier 2 per Month		TAM-SDE-UG-TIER-1-2	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19401	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	UPGRADE: Software Defined Edge (SDE) TAM Tier 1 to Tier 3 per Month		TAM-SDE-UG-TIER-1-3	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19402	ELCO CLOUD AUTOMATIO.CO CLOUD AUTOMATION		NONSW-CONSULT	UPGRADE: Software Defined Edge (SDE) TAM Tier 2 to Tier 3 per Month		TAM-SDE-UG-TIER-2-3	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19403	TANZU LABS	TANZU TAM	NONSW-CONSULT	Tanzu TAM Tier 1 for 12 months		TAM-TANZU-12-TIER-1-B	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19404	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal Tanzu TAM Tier 1 for 12 months		TAM-TANZU-12-TIER-1-B-F	PSO SKU-Based	\$94,216.50	2.00%	\$1,884.33	\$92,332.17
19405	TANZU LABS	TANZU TAM	NONSW-CONSULT	Tanzu TAM Tier 2 for 12 months		TAM-TANZU-12-TIER-2-B	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19406	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal Tanzu TAM Tier 2 for 12 months		TAM-TANZU-12-TIER-2-B-F	PSO SKU-Based	\$228,475.80	2.00%	\$4,569.52	\$223,906.28
19407	TANZU LABS	TANZU TAM	NONSW-CONSULT	Tanzu TAM Tier 3 for 12 months		TAM-TANZU-12-TIER-3-B	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19408	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal Tanzu TAM Tier 3 for 12 months		TAM-TANZU-12-TIER-3-B-F	PSO SKU-Based	\$442,818.60	2.00%	\$8,856.37	\$433,962.23
19409	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal UPGRADE: Tanzu TAM Tier 1 to Tier 2 per Month		TAM-TANZU-UG-TIER-1-2-B-F	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19410	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal UPGRADE: Tanzu TAM Tier 1 to Tier 3 per Month		TAM-TANZU-UG-TIER-1-3-B-F	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19411	TANZU LABS	TANZU TAM	NONSW-CONSULT	U.S. Federal UPGRADE: Tanzu TAM Tier 2 to Tier 3 per Month		TAM-TANZU-UG-TIER-2-3-B-F	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19412	TANZU LABS	TANZU TAM	NONSW-CONSULT	UPGRADE: Tanzu TAM Tier 1 to Tier 2 per Month		TAM-TANZU-UP-TIER-1-2-B	PSO SKU-Based	\$11,187.75	2.00%	\$223.76	\$10,964.00
19413	TANZU LABS	TANZU TAM	NONSW-CONSULT	UPGRADE: Tanzu TAM Tier 1 to Tier 3 per Month		TAM-TANZU-UP-TIER-1-3-B	PSO SKU-Based	\$29,050.35	2.00%	\$581.01	\$28,469.34
19414	TANZU LABS	TANZU TAM	NONSW-CONSULT	UPGRADE: Tanzu TAM Tier 2 to Tier 3 per Month		TAM-TANZU-UP-TIER-2-3-B	PSO SKU-Based	\$17,861.55	2.00%	\$357.23	\$17,504.32
19415	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	NONSW-CONSULT	VMware Workspace ONE Professional Services Deploy and Consume - Mobile + Modern Management	WS1 PS Deploy and Consume - Mobile + MM includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome and Win10 or MacOS use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	VA-PS-DNCNMN	PSO SKU-Based	\$125,000.00	2.00%	\$2,500.00	\$122,500.00
19416	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	NONSW-CONSULT	VMware Workspace ONE Professional Services Deploy and Consume - Mobile	WS1 PS Deploy and Consume - Mobile includes software installation and configuration, project management, and rollout assistance for initial iOS, Android, Chrome use cases. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	VA-PS-DNCMOB	PSO SKU-Based	\$63,000.00	2.00%	\$1,260.00	\$61,740.00
19417	MOBILE WO	MOBILE WO DESKTOP ESSENTIALS	NONSW-CONSULT	VMware Workspace ONE Professional Services Deploy and Consume - Modern Management	WS1 PS Deploy and Consume - MM includes software installation and configuration, project management, and rollout assistance for initial Win10 or MacOS use case. Infrastructure scope limited to 2 datacenters up to 5k devices. Non-contiguous delivery. Scope, limitations and timeframes outlined in the corresponding datasheet.	VA-PS-DNCMOD	PSO SKU-Based	\$85,000.00	2.00%	\$1,700.00	\$83,300.00
19418	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (in-region)-1 day for 4 weeks		VA-PSRD-IR-1D4W	PSO SKU-Based	\$10,148.91	2.00%	\$202.98	\$9,945.93
19419	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (in-region)-2 days for 4 weeks		VA-PSRD-IR-2D4W	PSO SKU-Based	\$20,297.82	2.00%	\$405.96	\$19,891.86
19420	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (in-region)-3 days for 4 weeks		VA-PSRD-IR-3D4W	PSO SKU-Based	\$30,446.73	2.00%	\$608.93	\$29,837.80
19421	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (in-region)-4 days for 4 weeks		VA-PSRD-IR-4D4W	PSO SKU-Based	\$40,595.64	2.00%	\$811.91	\$39,783.73
19422	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (in-region)-5 days for 4 weeks		VA-PSRD-IR-5D4W	PSO SKU-Based	\$50,744.55	2.00%	\$1,014.89	\$49,729.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19423	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (off-shore)-1 day for 4 weeks		VA-PSRD-OS-1D4W	PSO SKU-Based	\$5,948.00	2.00%	\$118.96	\$5,829.04
19424	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (off-shore)-2 days for 4 weeks		VA-PSRD-OS-2D4W	PSO SKU-Based	\$11,896.00	2.00%	\$237.92	\$11,658.08
19425	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (off-shore)-3 days for 4 weeks		VA-PSRD-OS-3D4W	PSO SKU-Based	\$17,845.00	2.00%	\$356.90	\$17,488.10
19426	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (off-shore)-4 days for 4 weeks		VA-PSRD-OS-4D4W	PSO SKU-Based	\$23,793.00	2.00%	\$475.86	\$23,317.14
19427	MOBILE WO	MOBILE WO ADV	NONSW-CONSULT	VMware Professional Service Remote Delivery Specialist (off-shore)-5 days for 4 weeks		VA-PSRD-OS-5D4W	PSO SKU-Based	\$29,741.00	2.00%	\$594.82	\$29,146.18
19430	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Web Application Firewall Security [V22.x]-Open Enrollment		EDU-ALBWAFS22-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19431	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Web Application Firewall Security [V22.x]-Private		EDU-ALBWAFS22-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19432	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Web Application Firewall Security [V22.x]-Private Lite		EDU-ALBWAFS22-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19433	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Web Application Firewall Security [V22.x]-Extra Person		EDU-ALBWAFS22-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19434	VREALIZE OPERATIONS	VREALIZE LOG INSIGHT	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Logs: Install, Configure, Manage [V8.12]-Open Enrollment		EDU-AOLICM812-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19435	VREALIZE OPERATIONS	VREALIZE LOG INSIGHT	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Logs: Install, Configure, Manage [V8.12]-Private		EDU-AOLICM812-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19436	VREALIZE OPERATIONS	VREALIZE LOG INSIGHT	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Logs: Install, Configure, Manage [V8.12]-Private Lite		EDU-AOLICM812-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19437	VREALIZE OPERATIONS	VREALIZE LOG INSIGHT	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Logs: Install, Configure, Manage [V8.12]-Extra Person		EDU-AOLICM812-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19438	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	NONSW-TRAINING	U.S. Federal VMware App Volumes and Dynamic Environment Manager: Configure and Manage-Open Enrollment		EDU-AVDEMCN-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19439	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	NONSW-TRAINING	U.S. Federal VMware App Volumes and Dynamic Environment Manager: Configure and Manage-Private		EDU-AVDEMCN-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19440	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	NONSW-TRAINING	U.S. Federal VMware App Volumes and Dynamic Environment Manager: Configure and Manage-Private Lite		EDU-AVDEMCN-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19441	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	NONSW-TRAINING	U.S. Federal VMware App Volumes and Dynamic Environment Manager: Configure and Manage-Extra Person		EDU-AVDEMCN-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19442	VMC ON AWS	VMC SERVICES	NONSW-TRAINING	U.S. Federal VMware Cloud on AWS: Design, Configure, Manage 2023-Open Enrollment		EDU-CAWSDCM2023-OE-F	PSO SKU-Based	\$3,700.00	2.00%	\$74.00	\$3,626.00
19443	VMC ON AWS	VMC SERVICES	NONSW-TRAINING	U.S. Federal VMware Cloud on AWS: Design, Configure, Manage 2023-Private		EDU-CAWSDCM2023-OS-F	PSO SKU-Based	\$31,100.00	2.00%	\$622.00	\$30,478.00
19444	VMC ON AWS	VMC SERVICES	NONSW-TRAINING	U.S. Federal VMware Cloud on AWS: Design, Configure, Manage 2023-Private Lite		EDU-CAWSDCM2023-OSL-F	PSO SKU-Based	\$22,200.00	2.00%	\$444.00	\$21,756.00
19445	VMC ON AWS	VMC SERVICES	NONSW-TRAINING	U.S. Federal VMware Cloud on AWS: Design, Configure, Manage 2023-Extra Person		EDU-CAWSDCM2023-XP-F	PSO SKU-Based	\$3,120.00	2.00%	\$62.40	\$3,057.60
19446	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Advanced Operations and Troubleshooting-Open Enrollment		EDU-CBCAOT-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19447	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Advanced Operations and Troubleshooting-Private		EDU-CBCAOT-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19448	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Advanced Operations and Troubleshooting-Private Lite		EDU-CBCAOT-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19449	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Advanced Operations and Troubleshooting-Extra Person		EDU-CBCAOT-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19450	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Plan and Deploy-Open Enrollment		EDU-CBCPD-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19451	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Plan and Deploy-Private		EDU-CBCPD-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19452	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Plan and Deploy-Private Lite		EDU-CBCPD-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19453	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud: Plan and Deploy-Extra Person		EDU-CBCPD-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19454	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black EDR: Install, Configure, Manage [V7.x]-Open Enrollment		EDU-CBEDRICM7-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19455	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black EDR: Install, Configure, Manage [V7.x]-Private		EDU-CBEDRICM7-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19456	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black EDR: Install, Configure, Manage [V7.x]-Private Lite		EDU-CBEDRICM7-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19457	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black EDR: Install, Configure, Manage [V7.x]-Extra Person		EDU-CBEDRICM7-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19458	VCLOUD DIRECTOR	VCLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Networking with NSX-T Data Center [V10.2]-Open Enrollment		EDU-CDANNSXT-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19459	VCLOUD DIRECTOR	VCLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Networking with NSX-T Data Center [V10.2]-Private		EDU-CDANNSXT-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19460	VCLOUD DIRECTOR	VCLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Networking with NSX-T Data Center [V10.2]-Private Lite		EDU-CDANNSXT-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19461	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Networking with NSX-T Data Center [V10.2]-Extra Person		EDU-CDANNST-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19462	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Plan, Manage and Operate [V5.0]-Open Enrollment		EDU-CFPMOS-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19463	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Plan, Manage and Operate [V5.0]-Private		EDU-CFPMOS-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19464	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Plan, Manage and Operate [V5.0]-Private Lite		EDU-CFPMOS-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19465	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Plan, Manage and Operate [V5.0]-Extra Person		EDU-CFPMOS-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19466	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Data Center Virtualization: Core Technical Skills-Open Enrollment		EDU-DCVCTS-OE-F	PSO SKU-Based	\$3,400.00	2.00%	\$68.00	\$3,332.00
19467	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Data Center Virtualization: Core Technical Skills-Private		EDU-DCVCTS-OS-F	PSO SKU-Based	\$28,340.00	2.00%	\$566.80	\$27,773.20
19468	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Data Center Virtualization: Core Technical Skills-Private Lite		EDU-DCVCTS-OSL-F	PSO SKU-Based	\$20,400.00	2.00%	\$408.00	\$19,992.00
19469	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Data Center Virtualization: Core Technical Skills-Extra Person		EDU-DCVCTS-XP-F	PSO SKU-Based	\$2,840.00	2.00%	\$56.80	\$2,783.20
19470	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware End-User Computing: Design-Open Enrollment		EDU-EUCD-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19471	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware End-User Computing: Design-On Site		EDU-EUCD-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19472	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware End-User Computing: Design-On Site Lite		EDU-EUCD-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19473	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware End-User Computing: Design-Extra Person		EDU-EUCD-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19474	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Education Expense Reimbursement		EDU-EXP-F	PSO SKU-Based	\$2,200.00	2.00%	\$44.00	\$2,156.00
19475	HORIZON CLOUD	HORIZON CLOUD OTHER	NONSW-TRAINING	U.S. Federal VMware Horizon Cloud Services Next Gen on Microsoft Azure: Deploy and Manage-Open Enrollment		EDU-HCSNGADM-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19476	HORIZON CLOUD	HORIZON CLOUD OTHER	NONSW-TRAINING	U.S. Federal VMware Horizon Cloud Services Next Gen on Microsoft Azure: Deploy and Manage-Private		EDU-HCSNGADM-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19477	HORIZON CLOUD	HORIZON CLOUD OTHER	NONSW-TRAINING	U.S. Federal VMware Horizon Cloud Services Next Gen on Microsoft Azure: Deploy and Manage-Private Lite		EDU-HCSNGADM-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19478	HORIZON CLOUD	HORIZON CLOUD OTHER	NONSW-TRAINING	U.S. Federal VMware Horizon Cloud Services Next Gen on Microsoft Azure: Deploy and Manage-Extra Person		EDU-HCSNGADM-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19479	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Deploy, Configure, Manage-Open Enrollment		EDU-HCXDCM-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19480	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Deploy, Configure, Manage-Private		EDU-HCXDCM-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19481	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Deploy, Configure, Manage-Private Lite		EDU-HCXDCM-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19482	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Deploy, Configure, Manage-Extra Person		EDU-HCXDCM-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19483	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Management and Operations-Open Enrollment		EDU-HCXDMO-OE-F	PSO SKU-Based	\$3,400.00	2.00%	\$68.00	\$3,332.00
19484	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Management and Operations-Private		EDU-HCXDMO-OS-F	PSO SKU-Based	\$28,340.00	2.00%	\$566.80	\$27,773.20
19485	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Management and Operations-Private Lite		EDU-HCXDMO-OSL-F	PSO SKU-Based	\$20,400.00	2.00%	\$408.00	\$19,992.00
19486	HXC	HXC ADVANCED	NONSW-TRAINING	U.S. Federal VMware HXC: Management and Operations-Extra Person		EDU-HCXDMO-XP-F	PSO SKU-Based	\$2,840.00	2.00%	\$56.80	\$2,783.20
19487	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage [V8.8]-Open Enrollment		EDU-HDM88-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19488	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage [V8.8]-Private		EDU-HDM88-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19489	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage [V8.8]-Private Lite		EDU-HDM88-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19490	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage [V8.8]-Extra Person		EDU-HDM88-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19491	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage plus App Volumes Fast Track [V8.8]-Open Enrollment		EDU-HDMAVFT88-OE-F	PSO SKU-Based	\$6,475.00	2.00%	\$129.50	\$6,345.50
19492	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage plus App Volumes Fast Track [V8.8]-Private		EDU-HDMAVFT88-OS-F	PSO SKU-Based	\$54,425.00	2.00%	\$1,088.50	\$53,336.50
19493	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage plus App Volumes Fast Track [V8.8]-Private Lite		EDU-HDMAVFT88-OSL-F	PSO SKU-Based	\$38,850.00	2.00%	\$777.00	\$38,073.00
19494	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon: Deploy and Manage plus App Volumes Fast Track [V8.8]-Extra Person		EDU-HDMAVFT88-XP-F	PSO SKU-Based	\$5,460.00	2.00%	\$109.20	\$5,350.80
19495	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Administration and Troubleshooting-Open Enrollment		EDU-HIAT8-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19496	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Administration and Troubleshooting-Private		EDU-HIAT8-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19497	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Administration and Troubleshooting-Private Lite		EDU-HIAT8-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19498	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Administration and Troubleshooting-Extra Person		EDU-HIAT8-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19499	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Troubleshooting -Open Enrollment		EDU-HIT8-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19500	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Troubleshooting -Private		EDU-HIT8-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19501	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Troubleshooting -Private Lite		EDU-HIT8-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19502	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Infrastructure Troubleshooting -Extra Person		EDU-HIT8-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19503	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Troubleshooting Bootcamp-Open Enrollment		EDU-HTB8-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19504	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Troubleshooting Bootcamp-Private		EDU-HTB8-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19505	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Troubleshooting Bootcamp-Private Lite		EDU-HTB8-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19506	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Troubleshooting Bootcamp-Extra Person		EDU-HTB8-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19507	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Bootcamp-Open Enrollment		EDU-HVDB8-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19508	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Bootcamp-Private		EDU-HVDB8-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19509	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Bootcamp-Private Lite		EDU-HVDB8-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19510	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Bootcamp-Extra Person		EDU-HVDB8-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19511	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Troubleshooting-Open Enrollment		EDU-HVDT8-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19512	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Troubleshooting-Private		EDU-HVDT8-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19513	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Troubleshooting-Private Lite		EDU-HVDT8-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19514	HORIZON ON PREM	HORIZON STD	NONSW-TRAINING	U.S. Federal VMware Horizon 8: Virtual Desktop Troubleshooting-Extra Person		EDU-HVDT8-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19515	NSX-DC	NSX-DC ENT+	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Multisite Deployments with Federation-Open Enrollment		EDU-MSDNSXF-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19516	NSX-DC	NSX-DC ENT+	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Multisite Deployments with Federation-Private		EDU-MSDNSXF-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19517	NSX-DC	NSX-DC ENT+	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Multisite Deployments with Federation-Private Lite		EDU-MSDNSXF-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19518	NSX-DC	NSX-DC ENT+	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Multisite Deployments with Federation-Extra Person		EDU-MSDNSXF-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19519	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal Migrating to VMware Cloud Foundation [V5.0]-Open Enrollment		EDU-MVCF5-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19520	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal Migrating to VMware Cloud Foundation [V5.0]-Private		EDU-MVCF5-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19521	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal Migrating to VMware Cloud Foundation [V5.0]-Private Lite		EDU-MVCF5-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19522	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal Migrating to VMware Cloud Foundation [V5.0]-Extra Person		EDU-MVCF5-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19523	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Install, Configure, Manage [V21.x]-Open Enrollment		EDU-NSXALBICM21-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19524	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Install, Configure, Manage [V21.x]-Private		EDU-NSXALBICM21-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19525	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Install, Configure, Manage [V21.x]-Private Lite		EDU-NSXALBICM21-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19526	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Install, Configure, Manage [V21.x]-Extra Person		EDU-NSXALBICM21-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19527	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: ICM, Troubleshooting and Operations Fast Track [V20.x]-Open Enrollment		EDU-NSXALBICMTOFT20-OE-F	PSO SKU-Based	\$6,475.00	2.00%	\$129.50	\$6,345.50
19528	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: ICM, Troubleshooting and Operations Fast Track [V20.x]-Private		EDU-NSXALBICMTOFT20-OS-F	PSO SKU-Based	\$54,425.00	2.00%	\$1,088.50	\$53,336.50
19529	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: ICM, Troubleshooting and Operations Fast Track [V20.x]-Private Lite		EDU-NSXALBICMTOFT20-OSL-F	PSO SKU-Based	\$38,850.00	2.00%	\$777.00	\$38,073.00
19530	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: ICM, Troubleshooting and Operations Fast Track [V20.x]-Extra Person		EDU-NSXALBICMTOFT20-XP-F	PSO SKU-Based	\$5,460.00	2.00%	\$109.20	\$5,350.80
19531	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Troubleshooting and Operations [V20.x]-Open Enrollment		EDU-NSXALBTO20-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19532	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Troubleshooting and Operations [V20.x]-Private		EDU-NSXALBTO20-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19533	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Troubleshooting and Operations [V20.x]-Private Lite		EDU-NSXALBTO20-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19534	AVI	AVI STANDALONE	NONSW-TRAINING	U.S. Federal VMware NSX Advanced Load Balancer: Troubleshooting and Operations [V20.x]-Extra Person		EDU-NSXALBTO20-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19535	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Design [V4.x]-Open Enrollment		EDU-NSXD4-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19536	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Design [V4.x]-Private		EDU-NSXD4-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19537	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Design [V4.x]-Private Lite		EDU-NSXD4-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19538	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Design [V4.x]-Extra Person		EDU-NSXD4-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19539	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Install, Configure, Manage [V4.0]-Open Enrollment		EDU-NSXICM4-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19540	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Install, Configure, Manage [V4.0]-Private		EDU-NSXICM4-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19541	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Install, Configure, Manage [V4.0]-Private Lite		EDU-NSXICM4-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19542	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Install, Configure, Manage [V4.0]-Extra Person		EDU-NSXICM4-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19543	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX for Intrinsic Security [V4.x]-Open Enrollment		EDU-NSXIIS4-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19544	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX for Intrinsic Security [V4.x]-Private		EDU-NSXIS4-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19545	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX for Intrinsic Security [V4.x]-Private Lite		EDU-NSXIS4-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19546	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX for Intrinsic Security [V4.x]-Extra Person		EDU-NSXIS4-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19547	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Install, Configure, Manage [V3.2]-Open Enrollment		EDU-NSXTICM32-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19548	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Install, Configure, Manage [V3.2]-Private		EDU-NSXTICM32-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19549	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Install, Configure, Manage [V3.2]-Private Lite		EDU-NSXTICM32-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19550	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Install, Configure, Manage [V3.2]-Extra Person		EDU-NSXTICM32-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19551	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Troubleshooting and Operations [V4.x]-Open Enrollment		EDU-NSXTO4-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19552	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Troubleshooting and Operations [V4.x]-Private		EDU-NSXTO4-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19553	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Troubleshooting and Operations [V4.x]-Private Lite		EDU-NSXTO4-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19554	NSX NETWORKING	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX: Troubleshooting and Operations [V4.x]-Extra Person		EDU-NSXTO4-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19555	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Migration from NSX-T Data Center for vSphere [V3.2]-Open Enrollment		EDU-NSXTVS32-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19556	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Migration from NSX-T Data Center for vSphere [V3.2]-Private		EDU-NSXTVS32-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19557	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Migration from NSX-T Data Center for vSphere [V3.2]-Private Lite		EDU-NSXTVS32-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19558	NSX-DC	NSX - VSPHERE	NONSW-TRAINING	U.S. Federal VMware NSX-T Data Center: Migration from NSX-T Data Center for vSphere [V3.2]-Extra Person		EDU-NSXTVS32-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19559	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]-Open Enrollment		EDU-SDWANDMSP3-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19560	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]-Private		EDU-SDWANDMSP3-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19561	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]-Private Lite		EDU-SDWANDMSP3-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19562	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]-Extra Person		EDU-SDWANDMSP3-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19563	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN: Deploy and Manage [V4.x]-Open Enrollment		EDU-SDWANDM4-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19564	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN: Deploy and Manage [V4.x]-Private		EDU-SDWANDM4-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19565	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN: Deploy and Manage [V4.x]-Private Lite		EDU-SDWANDM4-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19566	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN: Deploy and Manage [V4.x]-Extra Person		EDU-SDWANDM4-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19567	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN for Service Providers [V4.x]-Open Enrollment		EDU-SDWANSPP4-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19568	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN for Service Providers [V4.x]-Private		EDU-SDWANSPP4-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19569	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN for Service Providers [V4.x]-Private Lite		EDU-SDWANSPP4-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19570	SD-WAN	SD-WAN SW	NONSW-TRAINING	U.S. Federal VMware SD-WAN for Service Providers [V4.x]-Extra Person		EDU-SDWANSPP4-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19571	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Automation: Install, Configure, Manage [V2.2]-Open Enrollment		EDU-TCACIM22-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19572	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Automation: Install, Configure, Manage [V2.2]-Private		EDU-TCACIM22-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19573	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Automation: Install, Configure, Manage [V2.2]-Private Lite		EDU-TCACIM22-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19574	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Automation: Install, Configure, Manage [V2.2]-Extra Person		EDU-TCACIM22-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19575	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Infrastructure: Install, Configure, Manage [V2.0]-Open Enrollment		EDU-TCIICM2-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19576	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Infrastructure: Install, Configure, Manage [V2.0]-Private		EDU-TCIICM2-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19577	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Infrastructure: Install, Configure, Manage [V2.0]-Private Lite		EDU-TCIICM2-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19578	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Infrastructure: Install, Configure, Manage [V2.0]-Extra Person		EDU-TCIICM2-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19579	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform: Install, Configure, Manage [V2.0]-Open Enrollment		EDU-TCPICM2-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19580	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform: Install, Configure, Manage [V2.0]-Private		EDU-TCPICM2-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19581	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform: Install, Configure, Manage [V2.0]-Private Lite		EDU-TCPICM2-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19582	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform: Install, Configure, Manage [V2.0]-Extra Person		EDU-TCPICM2-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19583	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform for Radio Access Network: Install, Configure, Manage [V1.5]-Open Enrollment		EDU-TCPRANICM15-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19584	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform for Radio Access Network: Install, Configure, Manage [V1.5]-Private		EDU-TCPRANICM15-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19585	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform for Radio Access Network: Install, Configure, Manage [V1.5]-Private Lite		EDU-TCPRANICM15-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19586	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Platform for Radio Access Network: Install, Configure, Manage [V1.5]-Extra Person		EDU-TCPRANICM15-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19587	TELCO CLOUD SERVICE ASSURANCE	TELCO CLOUD SERVICE ASSURANCE	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Service Assurance: Install, Configure, Manage [V2.0]-Open Enrollment		EDU-TCSAICM2-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19588	TELCO CLOUD SERVICE ASSURANCE	TELCO CLOUD SERVICE ASSURANCE	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Service Assurance: Install, Configure, Manage [V2.0]-Private		EDU-TCSAICM2-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19589	TELCO CLOUD SERVICE ASSURANCE	TELCO CLOUD SERVICE ASSURANCE	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Service Assurance: Install, Configure, Manage [V2.0]-Private Lite		EDU-TCSAICM2-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19590	TELCO CLOUD SERVICE ASSURANCE	TELCO CLOUD SERVICE ASSURANCE	NONSW-TRAINING	U.S. Federal VMware Telco Cloud Service Assurance: Install, Configure, Manage [V2.0]-Extra Person		EDU-TCSAICM2-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19591	VREALIZE OPERATIONS	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware Troubleshooting vRealize Operations [V8.x]-Open Enrollment		EDU-TVRO8-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19592	VREALIZE OPERATIONS	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware Troubleshooting vRealize Operations [V8.x]-Private		EDU-TVRO8-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19593	VREALIZE OPERATIONS	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware Troubleshooting vRealize Operations [V8.x]-Private Lite		EDU-TVRO8-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19594	VREALIZE OPERATIONS	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware Troubleshooting vRealize Operations [V8.x]-Extra Person		EDU-TVRO8-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19595	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Install, Configure, Manage [V8.10]-Open Enrollment		EDU-VAALICM810-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19596	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Install, Configure, Manage [V8.10]-Private		EDU-VAALICM810-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19597	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Install, Configure, Manage [V8.10]-Private Lite		EDU-VAALICM810-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19598	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Install, Configure, Manage [V8.10]-Extra Person		EDU-VAALICM810-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19599	VRNI	VRNI OTHER	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Networks: Install, Configure, Manage [V6.8]-Open Enrollment		EDU-VAONICM68-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19600	VRNI	VRNI OTHER	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Networks: Install, Configure, Manage [V6.8]-Private		EDU-VAONICM68-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19601	VRNI	VRNI OTHER	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Networks: Install, Configure, Manage [V6.8]-Private Lite		EDU-VAONICM68-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19602	VRNI	VRNI OTHER	NONSW-TRAINING	U.S. Federal VMware Aria Operations for Networks: Install, Configure, Manage [V6.8]-Extra Person		EDU-VAONICM68-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19603	VCLLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware Aria Suite Lifecycle: Install, Configure, Manage [V8.10]-Open Enrollment		EDU-VASLICM810-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19604	VCLLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware Aria Suite Lifecycle: Install, Configure, Manage [V8.10]-Private		EDU-VASLICM810-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19605	VCLLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware Aria Suite Lifecycle: Install, Configure, Manage [V8.10]-Private Lite		EDU-VASLICM810-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19606	VCLLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware Aria Suite Lifecycle: Install, Configure, Manage [V8.10]-Extra Person		EDU-VASLICM810-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19607	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Advanced Administrator-Open Enrollment		EDU-VCBACAA-OE-F	PSO SKU-Based	\$925.00	2.00%	\$18.50	\$906.50
19608	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Advanced Administrator-Private		EDU-VCBACAA-OS-F	PSO SKU-Based	\$7,775.00	2.00%	\$155.50	\$7,619.50
19609	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Advanced Administrator-Private Lite		EDU-VCBACAA-OSL-F	PSO SKU-Based	\$5,550.00	2.00%	\$111.00	\$5,439.00
19610	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Advanced Administrator-Extra Person		EDU-VCBACAA-XP-F	PSO SKU-Based	\$780.00	2.00%	\$15.60	\$764.40
19611	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Administrator-Open Enrollment		EDU-VCBACA-OE-F	PSO SKU-Based	\$850.00	2.00%	\$17.00	\$833.00
19612	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Administrator-Private		EDU-VCBACA-OS-F	PSO SKU-Based	\$7,085.00	2.00%	\$141.70	\$6,943.30
19613	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Administrator-Private Lite		EDU-VCBACA-OSL-F	PSO SKU-Based	\$5,100.00	2.00%	\$102.00	\$4,998.00
19614	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black App Control Administrator-Extra Person		EDU-VCBACA-XP-F	PSO SKU-Based	\$710.00	2.00%	\$14.20	\$695.80
19615	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Audit and Remediation-Open Enrollment		EDU-VCBCAR-OE-F	PSO SKU-Based	\$925.00	2.00%	\$18.50	\$906.50
19616	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Audit and Remediation-Private		EDU-VCBCAR-OS-F	PSO SKU-Based	\$7,775.00	2.00%	\$155.50	\$7,619.50
19617	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Audit and Remediation-Private Lite		EDU-VCBCAR-OSL-F	PSO SKU-Based	\$5,550.00	2.00%	\$111.00	\$5,439.00
19618	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Audit and Remediation-Extra Person		EDU-VCBCAR-XP-F	PSO SKU-Based	\$780.00	2.00%	\$15.60	\$764.40
19619	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Enterprise EDR-Open Enrollment		EDU-VCBCEEDR-OE-F	PSO SKU-Based	\$925.00	2.00%	\$18.50	\$906.50
19620	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Enterprise EDR-Private		EDU-VCBCEEDR-OS-F	PSO SKU-Based	\$7,775.00	2.00%	\$155.50	\$7,619.50
19621	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Enterprise EDR-Private Lite		EDU-VCBCEEDR-OSL-F	PSO SKU-Based	\$5,550.00	2.00%	\$111.00	\$5,439.00
19622	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Enterprise EDR-Extra Person		EDU-VCBCEEDR-XP-F	PSO SKU-Based	\$780.00	2.00%	\$15.60	\$764.40
19623	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Endpoint Standard-Open Enrollment		EDU-VCBCES-OE-F	PSO SKU-Based	\$925.00	2.00%	\$18.50	\$906.50
19624	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Endpoint Standard-Private		EDU-VCBCES-OS-F	PSO SKU-Based	\$7,775.00	2.00%	\$155.50	\$7,619.50
19625	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Endpoint Standard-Private Lite		EDU-VCBCES-OSL-F	PSO SKU-Based	\$5,550.00	2.00%	\$111.00	\$5,439.00
19626	OTHER EPP SECURITY	OTHER EPP SECURITY	NONSW-TRAINING	U.S. Federal VMware Carbon Black Cloud Endpoint Standard-Extra Person		EDU-VCBCES-XP-F	PSO SKU-Based	\$780.00	2.00%	\$15.60	\$764.40
19627	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Workshop [V10.2]-Open Enrollment		EDU-VCDAW102-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19628	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Workshop [V10.2]-Private		EDU-VCDAW102-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19629	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Workshop [V10.2]-Private Lite		EDU-VCDAW102-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19630	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Advanced Workshop [V10.2]-Extra Person		EDU-VCDAW102-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19631	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Install, Configure, Manage [V10.4]-Open Enrollment		EDU-VCDICM104-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19632	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Install, Configure, Manage [V10.4]-Private		EDU-VCDICM104-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19633	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Install, Configure, Manage [V10.4]-Private Lite		EDU-VCDICM104-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19634	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	NONSW-TRAINING	U.S. Federal VMware Cloud Director: Install, Configure, Manage [V10.4]-Extra Person		EDU-VCDICM104-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19635	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Troubleshooting [V5.0]-Open Enrollment		EDU-VCFT5-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19636	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Troubleshooting [V5.0]-Private		EDU-VCFT5-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19637	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Troubleshooting [V5.0]-Private Lite		EDU-VCFT5-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19638	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	U.S. Federal VMware Cloud Foundation: Troubleshooting [V5.0]-Extra Person		EDU-VCFT5-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19639	CLOUD PACKS	HCI	NONSW-TRAINING	U.S. Federal VMware Cloud Infrastructure Administrator-Open Enrollment		EDU-VCIA-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19640	CLOUD PACKS	HCI	NONSW-TRAINING	U.S. Federal VMware Cloud Infrastructure Administrator-Private		EDU-VCIA-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19641	CLOUD PACKS	HCI	NONSW-TRAINING	U.S. Federal VMware Cloud Infrastructure Administrator-Private Lite		EDU-VCIA-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19642	CLOUD PACKS	HCI	NONSW-TRAINING	U.S. Federal VMware Cloud Infrastructure Administrator-Extra Person		EDU-VCIA-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19643	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Integrated Openstack: Install, Configure, Manage [V7]-Open Enrollment		EDU-VIOICM7-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19644	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Integrated Openstack: Install, Configure, Manage [V7]-Private		EDU-VIOICM7-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19645	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Integrated Openstack: Install, Configure, Manage [V7]-Private Lite		EDU-VIOICM7-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19646	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	NONSW-TRAINING	U.S. Federal VMware Integrated Openstack: Install, Configure, Manage [V7]-Extra Person		EDU-VIOICM7-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19647	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription (1-Year Term)		EDU-VLZE-0	PSO SKU-Based	\$7,725.00	2.00%	\$154.50	\$7,570.50
19648	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription (2-Year Term)		EDU-VLZE-2	PSO SKU-Based	\$13,905.00	2.00%	\$278.10	\$13,626.90
19649	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription (3-Year Term)		EDU-VLZE-3	PSO SKU-Based	\$17,381.00	2.00%	\$347.62	\$17,033.38
19650	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (1-Year Term)		EDU-VLZEB2-0	PSO SKU-Based	\$6,000.00	2.00%	\$120.00	\$5,880.00
19651	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (2-Year Term)		EDU-VLZEB2-2	PSO SKU-Based	\$10,800.00	2.00%	\$216.00	\$10,584.00
19652	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (3-Year Term)		EDU-VLZEB2-3	PSO SKU-Based	\$13,500.00	2.00%	\$270.00	\$13,230.00
19653	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (1-Year Term) Renewal		EDU-VLZEB2R-0	PSO SKU-Based	\$6,000.00	2.00%	\$120.00	\$5,880.00
19654	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (2-Year Term) Renewal		EDU-VLZEB2R-2	PSO SKU-Based	\$10,800.00	2.00%	\$216.00	\$10,584.00
19655	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-25-49 Users (3-Year Term) Renewal		EDU-VLZEB2R-3	PSO SKU-Based	\$13,500.00	2.00%	\$270.00	\$13,230.00
19656	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (1-Year Term)		EDU-VLZEB3-0	PSO SKU-Based	\$5,000.00	2.00%	\$100.00	\$4,900.00
19657	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (2-Year Term)		EDU-VLZEB3-2	PSO SKU-Based	\$9,000.00	2.00%	\$180.00	\$8,820.00
19658	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (3-Year Term)		EDU-VLZEB3-3	PSO SKU-Based	\$11,250.00	2.00%	\$225.00	\$11,025.00
19659	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (1-Year Term) Renewal		EDU-VLZEB3R-0	PSO SKU-Based	\$5,000.00	2.00%	\$100.00	\$4,900.00
19660	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (2-Year Term) Renewal		EDU-VLZEB3R-2	PSO SKU-Based	\$9,000.00	2.00%	\$180.00	\$8,820.00
19661	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-50-99 Users (3-Year Term) Renewal		EDU-VLZEB3R-3	PSO SKU-Based	\$11,250.00	2.00%	\$225.00	\$11,025.00
19662	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (1-Year Term)		EDU-VLZEB4-0	PSO SKU-Based	\$4,500.00	2.00%	\$90.00	\$4,410.00
19663	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (2-Year Term)		EDU-VLZEB4-2	PSO SKU-Based	\$8,100.00	2.00%	\$162.00	\$7,938.00
19664	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (3-Year Term)		EDU-VLZEB4-3	PSO SKU-Based	\$10,125.00	2.00%	\$202.50	\$9,922.50
19665	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (1-Year Term) Renewal		EDU-VLZEB4R-0	PSO SKU-Based	\$4,500.00	2.00%	\$90.00	\$4,410.00
19666	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (2-Year Term) Renewal		EDU-VLZEB4R-2	PSO SKU-Based	\$8,100.00	2.00%	\$162.00	\$7,938.00
19667	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-100-249 Users (3-Year Term) Renewal		EDU-VLZEB4R-3	PSO SKU-Based	\$10,125.00	2.00%	\$202.50	\$9,922.50
19668	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (1-Year Term)		EDU-VLZEB5-0	PSO SKU-Based	\$3,500.00	2.00%	\$70.00	\$3,430.00
19669	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (2-Year Term)		EDU-VLZEB5-2	PSO SKU-Based	\$6,300.00	2.00%	\$126.00	\$6,174.00
19670	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (3-Year Term)		EDU-VLZEB5-3	PSO SKU-Based	\$7,875.00	2.00%	\$157.50	\$7,717.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19671	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (1-Year Term) Renewal		EDU-VLZEBSR-0	PSO SKU-Based	\$3,500.00	2.00%	\$70.00	\$3,430.00
19672	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (2-Year Term) Renewal		EDU-VLZEBSR-2	PSO SKU-Based	\$6,300.00	2.00%	\$126.00	\$6,174.00
19673	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-250-499 Users (3-Year Term) Renewal		EDU-VLZEBSR-3	PSO SKU-Based	\$7,875.00	2.00%	\$157.50	\$7,717.50
19674	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (1-Year Term)		EDU-VLZEB6-0	PSO SKU-Based	\$3,000.00	2.00%	\$60.00	\$2,940.00
19675	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (2-Year Term)		EDU-VLZEB6-2	PSO SKU-Based	\$5,400.00	2.00%	\$108.00	\$5,292.00
19676	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (3-Year Term)		EDU-VLZEB6-3	PSO SKU-Based	\$6,750.00	2.00%	\$135.00	\$6,615.00
19677	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (1-Year Term) Renewal		EDU-VLZEB6R-0	PSO SKU-Based	\$3,000.00	2.00%	\$60.00	\$2,940.00
19678	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (2-Year Term) Renewal		EDU-VLZEB6R-2	PSO SKU-Based	\$5,400.00	2.00%	\$108.00	\$5,292.00
19679	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Enterprise Learning Subscription-500+ Users (3-Year Term) Renewal		EDU-VLZEB6R-3	PSO SKU-Based	\$6,750.00	2.00%	\$135.00	\$6,615.00
19680	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware Learning Zone Premium Package		EDU-VLZP-0-F	PSO SKU-Based	\$269.00	2.00%	\$5.38	\$263.62
19681	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Learning Credit	Eligible on Learning Only	EDU-VMW-CR-1	PSO SKU-Based	\$100.00	2.00%	\$2.00	\$98.00
19682	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Orchestration and Extensibility [V8.13]-Open Enrollment		EDU-VRAOE13-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19683	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Orchestration and Extensibility [V8.13]-Private		EDU-VRAOE13-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19684	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Orchestration and Extensibility [V8.13]-Private Lite		EDU-VRAOE13-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19685	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware Aria Automation: Orchestration and Extensibility [V8.13]-Extra Person		EDU-VRAOE13-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19686	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Orchestration and Extensibility [V8.6]-Open Enrollment		EDU-VRAOE86-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19687	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Orchestration and Extensibility [V8.6]-Private		EDU-VRAOE86-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19688	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Orchestration and Extensibility [V8.6]-Private Lite		EDU-VRAOE86-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19689	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Orchestration and Extensibility [V8.6]-Extra Person		EDU-VRAOE86-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19690	VREALIZE AUTOMATION SALTSTACK	VREALIZE AUTOMATION STANDARD PLUS	NONSW-TRAINING	U.S. Federal VMware vRealize Automation SaltStack Config: Deploy & Manage [V8.4]-Open Enrollment		EDU-VRASSCDM84-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19691	VREALIZE AUTOMATION SALTSTACK	VREALIZE AUTOMATION STANDARD PLUS	NONSW-TRAINING	U.S. Federal VMware vRealize Automation SaltStack Config: Deploy & Manage [V8.4]-Private		EDU-VRASSCDM84-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19692	VREALIZE AUTOMATION SALTSTACK	VREALIZE AUTOMATION STANDARD PLUS	NONSW-TRAINING	U.S. Federal VMware vRealize Automation SaltStack Config: Deploy & Manage [V8.4]-Private Lite		EDU-VRASSCDM84-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19693	VREALIZE AUTOMATION SALTSTACK	VREALIZE AUTOMATION STANDARD PLUS	NONSW-TRAINING	U.S. Federal VMware vRealize Automation SaltStack Config: Deploy & Manage [V8.4]-Extra Person		EDU-VRASSCDM84-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19694	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Troubleshooting [V8.6]-Open Enrollment		EDU-VRAT86-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19695	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Troubleshooting [V8.6]-Private		EDU-VRAT86-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19696	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Troubleshooting [V8.6]-Private Lite		EDU-VRAT86-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19697	VREALIZE AUTOMATION	AUTOMATION	NONSW-TRAINING	U.S. Federal VMware vRealize Automation: Troubleshooting [V8.6]-Extra Person		EDU-VRAT86-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19698	VCLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware vRealize Lifecycle Manager: Install, Configure, Manage [V8.0]-Open Enrollment		EDU-VRLMICM8-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19699	VCLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware vRealize Lifecycle Manager: Install, Configure, Manage [V8.0]-Private		EDU-VRLMICM8-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19700	VCLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware vRealize Lifecycle Manager: Install, Configure, Manage [V8.0]-Private Lite		EDU-VRLMICM8-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19701	VCLOUD/VRS	VREALIZE SUITE ENT	NONSW-TRAINING	U.S. Federal VMware vRealize Lifecycle Manager: Install, Configure, Manage [V8.0]-Extra Person		EDU-VRLMICM8-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19702	VREALIZE OPERATIONS ADV	VREALIZE OPERATIONS ADV	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Advanced Use Cases [v8.x]-Open Enrollment		EDU-VROAUC8-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19703	VREALIZE OPERATIONS ADV	VREALIZE OPERATIONS ADV	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Advanced Use Cases [v8.x]-Private		EDU-VROAUC8-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19704	VREALIZE OPERATIONS ADV	VREALIZE OPERATIONS ADV	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Advanced Use Cases [v8.x]-Private Lite		EDU-VROAUC8-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19705	VREALIZE OPERATIONS ADV	VREALIZE OPERATIONS ADV	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Advanced Use Cases [v8.x]-Extra Person		EDU-VROAUC8-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19706	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Install, Configure, Manage [V8.6]-Open Enrollment		EDU-VROICM86-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19707	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Install, Configure, Manage [V8.6]-Private		EDU-VROICM86-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19708	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Install, Configure, Manage [V8.6]-Private Lite		EDU-VROICM86-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19709	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations: Install, Configure, Manage [V8.6]-Extra Person		EDU-VROICM86-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19710	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations for Operators [V8.6]-Open Enrollment		EDU-VROPSOP86-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19711	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations for Operators [V8.6]-Private		EDU-VROPSOP86-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19712	VREALIZE OPERATIONS OTHER	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations for Operators [V8.6]-Private Lite		EDU-VROPSOP86-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19713	VREALIZE OPERATIONS	VREALIZE OPERATIONS OTHER	NONSW-TRAINING	U.S. Federal VMware vRealize Operations for Operators [V8]-Extra Person		EDU-VROPSOP86-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19714	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration [V8]-Open Enrollment		EDU-VSAA8-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19715	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration [V8]-Private		EDU-VSAA8-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19716	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration [V8]-Private Lite		EDU-VSAA8-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19717	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration [V8]-Extra Person		EDU-VSAA8-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19718	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration Workshop [V7]-Open Enrollment		EDU-VSAAW7-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19719	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration Workshop [V7]-Private		EDU-VSAAW7-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19720	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration Workshop [V7]-Private Lite		EDU-VSAAW7-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19721	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Advanced Administration Workshop [V7]-Extra Person		EDU-VSAAW7-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19722	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V7]-Open Enrollment		EDU-VSANICM7-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19723	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V7]-Private		EDU-VSANICM7-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19724	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V7]-Private Lite		EDU-VSANICM7-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19725	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V7]-Extra Person		EDU-VSANICM7-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19726	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V8]-Open Enrollment		EDU-VSANICM8-OE-F	PSO SKU-Based	\$3,400.00	2.00%	\$68.00	\$3,332.00
19727	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V8]-Private		EDU-VSANICM8-OS-F	PSO SKU-Based	\$28,340.00	2.00%	\$566.80	\$27,773.20
19728	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V8]-Private Lite		EDU-VSANICM8-OSL-F	PSO SKU-Based	\$20,400.00	2.00%	\$408.00	\$19,992.00
19729	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Install, Configure, Manage [V8]-Extra Person		EDU-VSANICM8-XP-F	PSO SKU-Based	\$2,840.00	2.00%	\$56.80	\$2,783.20
19730	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Management and Operations [V7]-Open Enrollment		EDU-VSANM07-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19731	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Management and Operations [V7]-Private		EDU-VSANM07-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19732	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Management and Operations [V7]-Private Lite		EDU-VSANM07-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19733	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Management and Operations [V7]-Extra Person		EDU-VSANM07-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19734	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Plan and Deploy [V7]-Open Enrollment		EDU-VSANPD7-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19735	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Plan and Deploy [V7]-Private		EDU-VSANPD7-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19736	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Plan and Deploy [V7]-Private Lite		EDU-VSANPD7-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19737	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Plan and Deploy [V7]-Extra Person		EDU-VSANPD7-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19738	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V7]-Open Enrollment		EDU-VSANT7-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19739	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V7]-Private		EDU-VSANT7-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19740	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V7]-Private Lite		EDU-VSANT7-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19741	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V7]-Extra Person		EDU-VSANT7-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19742	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V8]-Open Enrollment		EDU-VSANT8-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19743	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V8]-Private		EDU-VSANT8-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19744	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V8]-Private Lite		EDU-VSANT8-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19745	VSAN	VSAN	NONSW-TRAINING	U.S. Federal VMware vSAN: Troubleshooting [V8]-Extra Person		EDU-VSANT8-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19746	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Design [V8]-Open Enrollment		EDU-VSD8-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19747	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Design [V8]-Private		EDU-VSD8-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19748	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Design [V8]-Private Lite		EDU-VSD8-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19749	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Design [V8]-Extra Person		EDU-VSD8-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19750	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Fast Track [V8]-Open Enrollment		EDU-VSFT8-OE-F	PSO SKU-Based	\$6,475.00	2.00%	\$129.50	\$6,345.50
19751	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Fast Track [V8]-Private		EDU-VSFT8-OS-F	PSO SKU-Based	\$54,425.00	2.00%	\$1,088.50	\$53,336.50
19752	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Fast Track [V8]-Private Lite		EDU-VSFT8-OSL-F	PSO SKU-Based	\$38,850.00	2.00%	\$777.00	\$38,073.00
19753	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Fast Track [V8]-Extra Person		EDU-VSFT8-XP-F	PSO SKU-Based	\$5,460.00	2.00%	\$109.20	\$5,350.80
19754	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V7]-Open Enrollment		EDU-VSICM7-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19755	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V7]-Private		EDU-VSICM7-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19756	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V7]-Private Lite		EDU-VSICM7-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19757	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V7]-Extra Person		EDU-VSICM7-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19758	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V8]-Open Enrollment		EDU-VSICM8-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19759	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V8]-Private		EDU-VSICM8-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19760	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V8]-Private Lite		EDU-VSICM8-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19761	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Install, Configure, Manage [V8]-Extra Person		EDU-VSICM8-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19762	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy and Manage [V7]-Open Enrollment		EDU-VSKDM7-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19763	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy and Manage [V7]-Private		EDU-VSKDM7-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19764	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy and Manage [V7]-Private Lite		EDU-VSKDM7-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19765	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy and Manage [V7]-Extra Person		EDU-VSKDM7-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19766	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Optimize and Scale [V7]-Open Enrollment		EDU-VSOS7-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19767	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Optimize and Scale [V7]-Private		EDU-VSOS7-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19768	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Optimize and Scale [V7]-Private Lite		EDU-VSOS7-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19769	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Optimize and Scale [V7]-Extra Person		EDU-VSOS7-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19770	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Operate, Scale and Secure [V8]-Open Enrollment		EDU-VSOSS8-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19771	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Operate, Scale and Secure [V8]-Private		EDU-VSOSS8-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19772	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Operate, Scale and Secure [V8]-Private Lite		EDU-VSOSS8-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19773	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Operate, Scale and Secure [V8]-Extra Person		EDU-VSOSS8-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19774	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy, Configure, Manage [V8]-Open Enrollment		EDU-VSTDCM8-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19775	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy, Configure, Manage [V8]-Private		EDU-VSTDCM8-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19776	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy, Configure, Manage [V8]-Private Lite		EDU-VSTDCM8-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19777	PROJECT PACIFIC	PACIFIC	NONSW-TRAINING	U.S. Federal VMware vSphere with Tanzu: Deploy, Configure, Manage [V8]-Extra Person		EDU-VSTDCM8-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19778	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V7]-Open Enrollment		EDU-VSTS7-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19779	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V7]-Private		EDU-VSTS7-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19780	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V7]-Private Lite		EDU-VSTS7-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19781	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V7]-Extra Person		EDU-VSTS7-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19782	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V8]-Open Enrollment		EDU-VSTS8-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19783	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V8]-Private		EDU-VSTS8-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19784	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V8]-Private Lite		EDU-VSTS8-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19785	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: Troubleshooting [V8]-Extra Person		EDU-VSTS8-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19786	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: What's New [V8]-Open Enrollment		EDU-VSWN8-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19787	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: What's New [V8]-Private		EDU-VSWN8-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19788	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: What's New [V8]-Private Lite		EDU-VSWN8-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19789	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	U.S. Federal VMware vSphere: What's New [V8]-Extra Person		EDU-VSWN8-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19790	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud: Day 2 Operate and Scale [V2.x]-Open Enrollment		EDU-VTCD2OSV2-OE-F	PSO SKU-Based	\$4,625.00	2.00%	\$92.50	\$4,532.50
19791	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud: Day 2 Operate and Scale [V2.x]-Private		EDU-VTCD2OSV2-OS-F	PSO SKU-Based	\$38,875.00	2.00%	\$777.50	\$38,097.50
19792	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud: Day 2 Operate and Scale [V2.x]-Private Lite		EDU-VTCD2OSV2-OSL-F	PSO SKU-Based	\$27,750.00	2.00%	\$555.00	\$27,195.00
19793	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	NONSW-TRAINING	U.S. Federal VMware Telco Cloud: Day 2 Operate and Scale [V2.x]-Extra Person		EDU-VTCD2OSV2-XP-F	PSO SKU-Based	\$3,900.00	2.00%	\$78.00	\$3,822.00
19794	UBERNETES PLATFORM	TANZU MISSION CONTROL	NONSW-TRAINING	U.S. Federal VMware Tanzu Mission Control Management and Operations 2024-Open Enrollment		EDU-VTMCMO2024-OE-F	PSO SKU-Based	\$2,775.00	2.00%	\$55.50	\$2,719.50
19795	UBERNETES PLATFORM	TANZU MISSION CONTROL	NONSW-TRAINING	U.S. Federal VMware Tanzu Mission Control Management and Operations 2024-Private		EDU-VTMCMO2024-OS-F	PSO SKU-Based	\$23,325.00	2.00%	\$466.50	\$22,858.50
19796	UBERNETES PLATFORM	TANZU MISSION CONTROL	NONSW-TRAINING	U.S. Federal VMware Tanzu Mission Control Management and Operations 2024-Private Lite		EDU-VTMCMO2024-OSL-F	PSO SKU-Based	\$16,650.00	2.00%	\$333.00	\$16,317.00
19797	UBERNETES PLATFORM	TANZU MISSION CONTROL	NONSW-TRAINING	U.S. Federal VMware Tanzu Mission Control Management and Operations 2024-Extra Person		EDU-VTMCMO2024-XP-F	PSO SKU-Based	\$2,340.00	2.00%	\$46.80	\$2,293.20
19798	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage [V22.x]-Open Enrollment		EDU-WS1DM22-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19799	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage [V22.x]-Private		EDU-WS1DM22-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19800	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage [V22.x]-Private Lite		EDU-WS1DM22-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19801	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage [V22.x]-Extra Person		EDU-WS1DM22-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19802	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage plus UEM Troubleshooting Fast Track [V22.x]-Open Enrollment		EDU-WS1DMUEMT22-OE-F	PSO SKU-Based	\$6,475.00	2.00%	\$129.50	\$6,345.50
19803	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage plus UEM Troubleshooting Fast Track [V22.x]-Private		EDU-WS1DMUEMT22-OS-F	PSO SKU-Based	\$54,425.00	2.00%	\$1,088.50	\$53,336.50
19804	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage plus UEM Troubleshooting Fast Track [V22.x]-Private Lite		EDU-WS1DMUEMT22-OSL-F	PSO SKU-Based	\$38,850.00	2.00%	\$777.00	\$38,073.00
19805	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Deploy and Manage plus UEM Troubleshooting Fast Track [V22.x]-Extra Person		EDU-WS1DMUEMT22-XP-F	PSO SKU-Based	\$5,460.00	2.00%	\$109.20	\$5,350.80
19806	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Integrations [V22.x]-Open Enrollment		EDU-WS1122-OE-F	PSO SKU-Based	\$1,700.00	2.00%	\$34.00	\$1,666.00
19807	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Integrations [V22.x]-Private		EDU-WS1122-OS-F	PSO SKU-Based	\$14,170.00	2.00%	\$283.40	\$13,886.60
19808	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Integrations [V22.x]-Private Lite		EDU-WS1122-OSL-F	PSO SKU-Based	\$10,200.00	2.00%	\$204.00	\$9,996.00
19809	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Integrations [V22.x]-Extra Person		EDU-WS1122-XP-F	PSO SKU-Based	\$1,420.00	2.00%	\$28.40	\$1,391.60
19810	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Skills for UEM [V22.x]-Open Enrollment		EDU-WS1SUEM22-OE-F	PSO SKU-Based	\$2,550.00	2.00%	\$51.00	\$2,499.00
19811	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Skills for UEM [V22.x]-Private		EDU-WS1SUEM22-OS-F	PSO SKU-Based	\$21,255.00	2.00%	\$425.10	\$20,829.90
19812	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Skills for UEM [V22.x]-Private Lite		EDU-WS1SUEM22-OSL-F	PSO SKU-Based	\$15,300.00	2.00%	\$306.00	\$14,994.00
19813	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: Skills for UEM [V22.x]-Extra Person		EDU-WS1SUEM22-XP-F	PSO SKU-Based	\$2,130.00	2.00%	\$42.60	\$2,087.40
19814	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Bootcamp [V22.x]-Open Enrollment		EDU-WS1UEMBC22-OE-F	PSO SKU-Based	\$4,250.00	2.00%	\$85.00	\$4,165.00
19815	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Bootcamp [V22.x]-Private		EDU-WS1UEMBC22-OS-F	PSO SKU-Based	\$35,425.00	2.00%	\$708.50	\$34,716.50
19816	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Bootcamp [V22.x]-Private Lite		EDU-WS1UEMBC22-OSL-F	PSO SKU-Based	\$25,500.00	2.00%	\$510.00	\$24,990.00
19817	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Bootcamp [V22.x]-Extra Person		EDU-WS1UEMBC22-XP-F	PSO SKU-Based	\$3,550.00	2.00%	\$71.00	\$3,479.00
19818	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Troubleshooting [V22.x]-Open Enrollment		EDU-WS1UEMTS22-OE-F	PSO SKU-Based	\$1,850.00	2.00%	\$37.00	\$1,813.00
19819	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Troubleshooting [V22.x]-Private		EDU-WS1UEMTS22-OS-F	PSO SKU-Based	\$15,550.00	2.00%	\$311.00	\$15,239.00
19820	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Troubleshooting [V22.x]-Private Lite		EDU-WS1UEMTS22-OSL-F	PSO SKU-Based	\$11,100.00	2.00%	\$222.00	\$10,878.00
19821	MOBILE WO	MOBILE WO ADV	NONSW-TRAINING	U.S. Federal VMware Workspace ONE: UEM Troubleshooting [V22.x]-Extra Person		EDU-WS1UEMTS22-XP-F	PSO SKU-Based	\$1,560.00	2.00%	\$31.20	\$1,528.80
19822	TANZU LEARNING	SPRING ACADEMY	NONSW-TRAINING	Spring Academy Pro (12 Months, 1-19 Seats)		SPRING-ACADEMY-PRO-12M-1E	PSO SKU-Based	\$299.00	2.00%	\$5.98	\$293.02
19823	TANZU LEARNING	SPRING ACADEMY	NONSW-TRAINING	Spring Academy Pro (12 Months, 20+ Seats)		SPRING-ACADEMY-PRO-12M-1EV	PSO SKU-Based	\$269.00	2.00%	\$5.38	\$263.62
19824	VSPHERE	VSPHERE OTHER	NONSW-TRAINING	VMware Consulting Credit	Not Eligible on TAM, Learning, Residencies, or Support. Minimum \$500K USD purchase is required.	SVC-VMW-CR-1	PSO SKU-Based	\$100.00	2.00%	\$2.00	\$98.00
19825	TANZU LEARNING	TANZU ACADEMY	NONSW-TRAINING	Tanzu Academy Pro (12 months, 1 user)		TANZU-PRO-12M-1E	PSO SKU-Based	\$299.00	2.00%	\$5.98	\$293.02
19826	TANZU LEARNING	TANZU ACADEMY	NONSW-TRAINING	Tanzu Academy Pro (12 months, 50 users)		TANZU-PRO-12M-50E	PSO SKU-Based	\$11,960.00	2.00%	\$239.20	\$11,720.80
19827	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	VMware Cloud Foundation Small Scale Deployment (4-Host)		VA-PS-VCF-SSDPY-4-C	PSO SKU-Based	\$8,920.00	2.00%	\$178.40	\$8,741.60
19828	CLOUD FOUNDATION	SDDC MANAGER	NONSW-TRAINING	VMware Cloud Foundation Small Scale Deployment (8-Host)		VA-PS-VCF-SSDPY-8-C	PSO SKU-Based	\$12,490.00	2.00%	\$249.80	\$12,240.20
19829	NSX-AVI	AVI CLOUD SERVICES	NS2	VMware NSX Advanced Load Balancer Enterprise with Cloud Services - Per Service Unit - Prepaid Commitment Plan - 12 months.	VMware NSX Advanced Load Balancer Enterprise with Cloud Services - Per Service Unit - Prepaid Commitment Plan.	NALBEP-TSPS-12MPCS	Software as a Service (SaaS)	\$6,295.00	2.30%	\$144.79	\$6,150.22
19830	NSX-AVI	AVI CLOUD SERVICES	NS2	VMware NSX Advanced Load Balancer Enterprise with Cloud Services - Per Service Unit - Prepaid Commitment Plan - 36 months.	VMware NSX Advanced Load Balancer Enterprise with Cloud Services - Per Service Unit - Prepaid Commitment Plan.	NALBEP-TSPS-36MPCS	Software as a Service (SaaS)	\$16,996.50	2.30%	\$390.92	\$16,605.58
19831	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 18.x Extended Support for 3 Months - MUST BE BOOKED WITH ALB18-LIC-C	3-month Extended Support for VMware ALB 18.x, per end customer. Coverage is only available for up to May 31st, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB18-3M-SUP-C	Extended Warranties	\$258,750.00	2.27%	\$5,873.63	\$252,876.38
19832	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 18.x Extended Support for 6 Months - MUST BE BOOKED WITH ALB18-LIC-C	6-month Extended Support for VMware ALB 18.x, per end customer. Coverage is only available for up to May 31st, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB18-6M-SUP-C	Extended Warranties	\$900,000.00	2.27%	\$20,430.00	\$879,570.00
19833	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 18.x Extended Support License	License for VMware Avi Load Balancer 18.x Extended Support SKU for booking purposes only	ALB18-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19834	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 20.x Extended Support for 3 Months - MUST BE BOOKED WITH ALB20-LIC-C	3-month Extended Support for VMware ALB 20.x, per end customer. Coverage is only available for up to July 30th, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB20-3M-SUP-C	Extended Warranties	\$258,750.00	2.27%	\$5,873.63	\$252,876.38
19835	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 20.x Extended Support for 6 Months - MUST BE BOOKED WITH ALB20-LIC-C	6-month Extended Support for VMware ALB 20.x, per end customer. Coverage is only available for up to July 30th, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB20-6M-SUP-C	Extended Warranties	\$900,000.00	2.27%	\$20,430.00	\$879,570.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19836	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 20.x Extended Support License	License for VMware Avi Load Balancer 20.x Extended Support SKU for booking purposes only	ALB20-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19837	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 21.x Extended Support for 6 Months - MUST BE BOOKED WITH ALB21-LIC-C	1-year Extended Support for VMware ALB 21.x, per end customer. Coverage is only available for up to March 31st, 2025, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB21-1Y-SUP-C	Extended Warranties	\$300,000.00	2.27%	\$6,810.00	\$293,190.00
19838	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 21.x Extended Support for 3 Months - MUST BE BOOKED WITH ALB21-LIC-C	3-month Extended Support for VMware ALB 21.x, per end customer. Coverage is only available for up to March 31st, 2025, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	ALB21-3M-SUP-C	Extended Warranties	\$258,750.00	2.27%	\$5,873.63	\$252,876.38
19839	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer 21.x Extended Support License	License for VMware Avi Load Balancer 21.x Extended Support SKU for booking purposes only	ALB21-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19840	NSX SECURITY	ANCED THREAT PREVENT	NSX	VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-3TLSS-C	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
19841	NSX SECURITY	ANCED THREAT PREVENT	NSX	U.S. Federal VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-3TLSS-F	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
19842	NSX SECURITY	ANCED THREAT PREVENT	NSX	VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-5TLSS-C	Software as a Service (SaaS)	\$500.00	2.30%	\$11.50	\$488.50
19843	NSX SECURITY	ANCED THREAT PREVENT	NSX	U.S. Federal VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 5-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-5TLSS-F	Software as a Service (SaaS)	\$500.00	2.30%	\$11.50	\$488.50
19844	NSX SECURITY	ANCED THREAT PREVENT	NSX	VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-TLSS-C	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
19845	NSX SECURITY	ANCED THREAT PREVENT	NSX	U.S. Federal VMware Advanced Threat Prevention Add-on to VMware Firewall per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATPAD-C-TLSS-F	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
19846	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	VMware Firewall with Advanced Threat Prevention per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-3TLSS-C	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
19847	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	U.S. Federal VMware Firewall with Advanced Threat Prevention per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-3TLSS-F	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
19848	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	VMware Firewall with Advanced Threat Prevention per Core for 5-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-5TLSS-C	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19849	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	U.S. Federal VMware Firewall with Advanced Threat Prevention per Core for 5-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-5TLSS-F	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19850	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	VMware Firewall with Advanced Threat Prevention per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-TLSS-C	Software as a Service (SaaS)	\$240.00	2.30%	\$5.52	\$234.48
19851	NSX SECURITY	RIBUTED FIREWALL WITH	NSX	U.S. Federal VMware Firewall with Advanced Threat Prevention per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription. This SKU is not available in China and Russia.	FW-ATP-C-TLSS-F	Software as a Service (SaaS)	\$240.00	2.30%	\$5.52	\$234.48
19852	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	VMware Firewall per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-3TLSS-C	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
19853	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	U.S. Federal VMware Firewall per Core for 3-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-3TLSS-F	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
19854	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	VMware Firewall per Core for 5-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-5TLSS-C	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
19855	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	U.S. Federal VMware Firewall per Core for 5-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-5TLSS-F	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
19856	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	VMware Firewall per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-TLSS-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
19857	NSX SECURITY	DISTRIBUTED FIREWALL	NSX	U.S. Federal VMware Firewall per Core for 1-year term.	Requires NSX 3.2 (minimum). Includes Production Support and Subscription.	FW-C-TLSS-F	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
19858	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support License for 3 Months for Extra Large Deployments	License for Extended Support for booking purposes only	NX25-ED-3M-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19859	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support License for 3 Months for Extra Large Deployments	License for Extended Support for booking purposes only	NX25-ED-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19860	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support License for 3 Months for Extra Large Deployments	License for Extended Support for booking purposes only	NX25-ED-3M-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98

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19861	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support for 3 Months for Extra Large Deployments - MUST BE BOOKED WITH NX25-ED-3M-LIC-A	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-ED-3M-SUP-A	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19862	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support for 3 Months for Extra Large Deployments - MUST BE BOOKED WITH NX25-ED-3M-LIC-C	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-ED-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19863	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support for 3 Months for Extra Large Deployments - MUST BE BOOKED WITH NX25-ED-3M-LIC-F	U.S. Citizen / U.S. Soil 3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-ED-3M-SUP-F	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19864	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support License for 3 Months for Large Deployments	License for Extended Support for booking purposes only	NX25-LD-3M-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19865	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support License for 3 Months for Large Deployments	License for Extended Support for booking purposes only	NX25-LD-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19866	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support License for 3 Months for Large Deployments	License for Extended Support for booking purposes only	NX25-LD-3M-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19867	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support for 3 Months for Large Deployments - MUST BE BOOKED WITH NX25-LD-3M-LIC-A	3-Months Extended Support for VMware NSX-T 2.5, per end customer. . Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-LD-3M-SUP-A	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19868	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support for 3 Months for Large Deployments - MUST BE BOOKED WITH NX25-LD-3M-LIC-C	3-Months Extended Support for VMware NSX-T 2.5, per end customer. . Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-LD-3M-SUP-C	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19869	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support for 3 Months for Large Deployments - MUST BE BOOKED WITH NX25-LD-3M-LIC-F	U.S. Citizen / U.S. Soil 3-Months Extended Support for VMware NSX-T 2.5, per end customer. . Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-LD-3M-SUP-F	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19870	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support License for 3 Months for Medium Deployments	License for Extended Support for booking purposes only	NX25-MD-3M-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19871	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support License for 3 Months for Medium Deployments	License for Extended Support for booking purposes only	NX25-MD-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19872	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support License for 3 Months for Medium Deployments	License for Extended Support for booking purposes only	NX25-MD-3M-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19873	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support for 3 Months for Medium Deployments - MUST BE BOOKED WITH NX25-MD-3M-LIC-A	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-MD-3M-SUP-A	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19874	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support for 3 Months for Medium Deployments - MUST BE BOOKED WITH NX25-MD-3M-LIC-C	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-MD-3M-SUP-C	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19875	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support for 3 Months for Medium Deployments - MUST BE BOOKED WITH NX25-MD-3M-LIC-F	U.S. Citizen / U.S. Soil 3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-MD-3M-SUP-F	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19876	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support License for 3 Months for Small Deployments	License for Extended Support for booking purposes only	NX25-SD-3M-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19877	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support License for 3 Months for Small Deployments	License for Extended Support for booking purposes only	NX25-SD-3M-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19878	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support License for 3 Months for Small Deployments	License for Extended Support for booking purposes only	NX25-SD-3M-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19879	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX-T 2.5 Extended Support for 3 Months for Small Deployments - MUST BE BOOKED WITH NX25-SD-3M-LIC-A	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-SD-3M-SUP-A	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37
19880	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 2.5 Extended Support for 3 Months for Small Deployments - MUST BE BOOKED WITH NX25-SD-3M-LIC-C	3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-SD-3M-SUP-C	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37
19881	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX-T 2.5 Extended Support for 3 Months for Small Deployments - MUST BE BOOKED WITH NX25-SD-3M-LIC-F	U.S. Citizen / U.S. Soil 3-Months Extended Support for VMware NSX-T 2.5, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts September 19th, 2021, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX25-SD-3M-SUP-F	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19882	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 3.2 Extended Support License for Support Partners	License for Extended Support for booking purposes only	NX32-PTNR-1Y-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19883	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX-T 3.2 Extended Support for 1 Year for Support Partners - MUST BE BOOKED WITH NX32-PTNR-1Y-LIC-C	1-Year Extended Support for VMware NSX-T 3.2. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts April 8th, 2025 regardless of date of purchase. No gaps in coverage are allowed. Support Partners Only.	NX32-PTNR-1Y-SUP-C	Extended Warranties	\$375,000.00	2.27%	\$8,512.50	\$366,487.50
19884	NSX-AVI	AVI STANDALONE	NSX	VMware NSX Advanced Load Balancer Enterprise: 1 Service Unit for 3 year term license.	Includes Production SnS.	NX-ALB-SU-3TLSS-C	Software as a Service (SaaS)	\$17,085.00	2.30%	\$392.96	\$16,692.05
19885	NSX-AVI	AVI STANDALONE	NSX	U.S. Federal VMware NSX Advanced Load Balancer Enterprise: 1 Service Unit for 3 year term license.	Includes Production SnS.	NX-ALB-SU-3TLSS-F	Software as a Service (SaaS)	\$17,085.00	2.30%	\$392.96	\$16,692.05
19886	AVI	AVI STANDALONE	NSX	VMware Avi Load Balancer Enterprise: 1 Service Unit for 5 year term license.	Includes Production SnS.	NX-ALB-SU-5TLSS-C	Software as a Service (SaaS)	\$28,475.00	2.30%	\$654.93	\$27,820.08
19887	AVI	AVI STANDALONE	NSX	U.S. Federal VMware Avi Load Balancer Enterprise: 1 Service Unit for 5 year term license.	Includes Production SnS.	NX-ALB-SU-5TLSS-F	Software as a Service (SaaS)	\$28,475.00	2.30%	\$654.93	\$27,820.08
19888	NSX-AVI	AVI STANDALONE	NSX	VMware NSX Advanced Load Balancer Enterprise: 1 Service Unit for 1 year term license.	Includes Production SnS.	NX-ALB-SU-TLSS-C	Software as a Service (SaaS)	\$6,835.00	2.30%	\$157.21	\$6,677.80
19889	NSX-AVI	AVI STANDALONE	NSX	U.S. Federal VMware NSX Advanced Load Balancer Enterprise: 1 Service Unit for 1 year term license.	Includes Production SnS.	NX-ALB-SU-TLSS-F	Software as a Service (SaaS)	\$6,835.00	2.30%	\$157.21	\$6,677.80
19890	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.14 Extended Support for Extra Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-A	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-3M-SUP-A	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19891	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.14 Extended Support for Extra Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-C	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-3M-SUP-C	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19892	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.14 Extended Support for Extra Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-F	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-3M-SUP-F	Extended Warranties	\$86,250.00	2.27%	\$1,957.88	\$84,292.13
19893	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Extra Large Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Extra Large Deployments. ELA and SPF Only.	NX-DC-VS64-ED-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19894	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Extra Large Deployments Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Extra Large Deployments. ELA and SPF Only.	NX-DC-VS64-ED-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19895	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Extra Large Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Extra Large Deployments. ELA and SPF Only.	NX-DC-VS64-ED-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19896	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Extra Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-A	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-SUP-A	Extended Warranties	\$300,000.00	2.27%	\$6,810.00	\$293,190.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19897	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Extra Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-C	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-SUP-C	Extended Warranties	\$300,000.00	2.27%	\$6,810.00	\$293,190.00
19898	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Extra Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-ED-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have greater than 512 processors or greater than 8,192 cores or greater than 50,000 concurrent users or greater than 32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-ED-SUP-F	Extended Warranties	\$300,000.00	2.27%	\$6,810.00	\$293,190.00
19899	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.14 Extended Support for Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-A	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-3M-SUP-A	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19900	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.14 Extended Support for Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-C	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-3M-SUP-C	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19901	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.14 Extended Support for Large Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-F	U.S. Citizen / U.S. Soil Technical Support 3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-3M-SUP-F	Extended Warranties	\$57,500.01	2.27%	\$1,305.25	\$56,194.76
19902	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Large Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Large Deployments. ELA and SPF Only.	NX-DC-VS64-LD-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19903	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Large Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Large Deployments. ELA and SPF Only.	NX-DC-VS64-LD-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19904	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Large Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Large Deployments. ELA and SPF Only.	NX-DC-VS64-LD-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98

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19905	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-A	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-SUP-A	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00
19906	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-C	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-SUP-C	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00
19907	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Large Deployments - MUST BE BOOKED WITH NX-DC-VS64-LD-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 257 and 512 processors or between 4,112 and 8,192 cores or 10,001 - 50,000 concurrent users or 9-32 sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-LD-SUP-F	Extended Warranties	\$200,000.00	2.27%	\$4,540.00	\$195,460.00
19908	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.14 Extended Support for Medium Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-A	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-3M-SUP-A	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19909	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.14 Extended Support for Medium Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-C	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-3M-SUP-C	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19910	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.14 Extended Support for Medium Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-F	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-3M-SUP-F	Extended Warranties	\$43,125.00	2.27%	\$978.94	\$42,146.06
19911	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Medium Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Medium Deployments. ELA and SPF Only.	NX-DC-VS64-MD-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19912	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Medium Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Medium Deployments. ELA and SPF Only.	NX-DC-VS64-MD-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98

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19913	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Medium Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Medium Deployments. ELA and SPF Only.	NX-DC-VS64-MD-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19914	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Medium Deployments - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-A	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-SUP-A	Extended Warranties	\$150,000.00	2.27%	\$3,405.00	\$146,595.00
19915	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Medium Deployments - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-C	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-SUP-C	Extended Warranties	\$150,000.00	2.27%	\$3,405.00	\$146,595.00
19916	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Medium Deployments - MUST BE BOOKED WITH NX-DC-VS64-MD-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 65 and 256 processors or between 1,040 and 4,096 cores or 4,001 - 10,000 concurrent users or 5-8 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-MD-SUP-F	Extended Warranties	\$150,000.00	2.27%	\$3,405.00	\$146,595.00
19917	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.14 Extended Support for Small Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-A	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-3M-SUP-A	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37
19918	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.14 Extended Support for Small Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-C	3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-3M-SUP-C	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37
19919	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.14 Extended Support for Small Deployments for 3 Months - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-F	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware NSX Data Center for vSphere 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts January 17, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-3M-SUP-F	Extended Warranties	\$28,749.99	2.27%	\$652.62	\$28,097.37
19920	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Small Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Small Deployments. ELA and SPF Only.	NX-DC-VS64-SD-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19921	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Small Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Small Deployments. ELA and SPF Only.	NX-DC-VS64-SD-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19922	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 or later Extended Support License for Small Deployments - Per End Customer	License for VMware NSX Data Center for vSphere 6.4.4 or later extended Support SKU - Small Deployments. ELA and SPF Only.	NX-DC-VS64-SD-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
19923	NSX NETWORKING	NSX - VSPHERE	NSX	Academic VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Small Deployments - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-A	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-SUP-A	Extended Warranties	\$100,000.00	2.27%	\$2,270.00	\$97,730.00
19924	NSX NETWORKING	NSX - VSPHERE	NSX	VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Small Deployments - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-C	One-Year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-SUP-C	Extended Warranties	\$100,000.00	2.27%	\$2,270.00	\$97,730.00
19925	NSX NETWORKING	NSX - VSPHERE	NSX	U.S. Federal VMware NSX Data Center for vSphere 6.4.4 - 6.4.14 Extended Support for 1 Year for Small Deployments - MUST BE BOOKED WITH NX-DC-VS64-SD-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware NSX Data Center for vSphere 6.4.4 - 6.4.14, per end customer. Customer must have between 1 and 64 processors or between 16 and 1,024 cores or up to 4,000 concurrent users or up to 4 ROBO sites. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is January 17, 2022 to January 16, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is January 17, 2023 to January 16, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	NX-DC-VS64-SD-SUP-F	Extended Warranties	\$100,000.00	2.27%	\$2,270.00	\$97,730.00
19926	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Defender (Amsterdam Data Center) per User 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Enterprise, Lastline Defender or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDF-AM-G-TLSS-R-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
19927	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Defender (on premise) per User 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Enterprise, Lastline Defender or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDF-OP-G-TLSS-R-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
19928	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Defender (U.S. Data Center) per User 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Enterprise, Lastline Defender or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDF-US-G-TLSS-R-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
19929	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Detonator (Amsterdam Data Center) per File 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Analyst, Lastline Detonator or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDT-AM-G-TLSS-R-C	Software as a Service (SaaS)	\$25.00	2.30%	\$0.58	\$24.43
19930	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Detonator (on premise) per File 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Analyst, Lastline Detonator or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDT-OP-G-TLSS-R-C	Software as a Service (SaaS)	\$25.00	2.30%	\$0.58	\$24.43
19931	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Detonator (U.S. Data Center) per File 1 year term license renewal. Includes Basic Support and Subscription. SKU is for renewal only.	SKU is for existing Lastline customers renewal only. Requires Lastline Analyst, Lastline Detonator or Lastline Threat Intelligence and Analysis add-on subscription. Includes Basic Support/Subscription. Not eligible for ELA	NX-LDT-US-G-TLSS-R-C	Software as a Service (SaaS)	\$25.00	2.30%	\$0.58	\$24.43
19932	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Network Detection and Response On-Premises per Processor for 3-year term. Includes Production Support/Subscription.	Includes Production Support and Subscription.	NX-NDR-OP-3TLSS-C	Software as a Service (SaaS)	\$480,000.00	2.30%	\$11,040.00	\$468,960.00
19933	NSX-SECURITY	NETWORK DETECTION AND RESPONSE	NSX	VMware NSX Network Detection and Response On-Premises per Processor for 1-year term. Includes Production Support/Subscription.	Includes Production Support and Subscription.	NX-NDR-OP-TLSS-C	Software as a Service (SaaS)	\$160,000.00	2.30%	\$3,680.00	\$156,320.00
19934	NSX-DC	NSX STD	NSX	Academic Production Support/Subscription for VMware NSX Standard per Processor for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	NX-STD-P-SSS-A	Extended Warranties	\$546.00	2.27%	\$12.39	\$533.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19935	NSX-DC	NSX STD	NSX	Production Support/Subscription for VMware NSX Standard per Processor for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	NX-STD-P-SSS-C	Extended Warranties	\$546.00	2.27%	\$12.39	\$533.61
19936	NSX-DC	NSX STD	NSX	U.S. Federal Production Support/Subscription for VMware NSX Standard per Processor for 1 year	U.S. Citizen / U.S. Sol Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	NX-STD-P-SSS-F	Extended Warranties	\$546.00	2.27%	\$12.39	\$533.61
19937	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Overages - Per Core - Monthly	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-ODC-CS	Software as a Service (SaaS)	\$11.46	2.30%	\$0.26	\$11.20
19938	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - 12 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Advanced - Per Core - Annual Payments Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-TSPC-12MPCS	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
19939	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Per Core - Annual Payments Commitment Plan - 36 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-TSPC-36MACS	Software as a Service (SaaS)	\$118.69	2.30%	\$2.73	\$115.96
19940	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - 36 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Advanced - Per Core - Annual Payments Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-TSPC-36MPCS	Software as a Service (SaaS)	\$337.50	2.30%	\$7.76	\$329.74
19941	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Per Core - Annual Payments Commitment Plan - 60 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-TSPC-60MACS	Software as a Service (SaaS)	\$118.69	2.30%	\$2.73	\$115.96
19942	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ADVANCED	NSX-SAAS	VMware Tanzu Service Mesh - Advanced - Per Core - Prepaid Commitment Plan - 60 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Advanced - Per Core - Annual Payments Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCADV-TSPC-60MPCS	Software as a Service (SaaS)	\$562.50	2.30%	\$12.94	\$549.56
19943	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Overages - Per Core - Monthly	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCENT-ODC-CS	Software as a Service (SaaS)	\$22.92	2.30%	\$0.53	\$22.39
19944	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - 12 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Enterprise - Per Core - Annual Payments Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCENT-TSPC-12MPCS	Software as a Service (SaaS)	\$250.00	2.30%	\$5.75	\$244.25
19945	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Per Core - Annual Payments Commitment Plan - 36 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCENT-TSPC-36MACS	Software as a Service (SaaS)	\$237.38	2.30%	\$5.46	\$231.92
19946	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - 36 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Enterprise - Per Core - Annual Payments Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCENT-TSPC-36MPCS	Software as a Service (SaaS)	\$675.00	2.30%	\$15.53	\$659.48
19947	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Per Core - Annual Payments Commitment Plan - 60 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	TSMCENT-TSPC-60MACS	Software as a Service (SaaS)	\$237.38	2.30%	\$5.46	\$231.92
19948	TANZU KUBERNETES PLATFORM NEXT GEN	TANZU SERVICE MESH ENTERPRISE	NSX-SAAS	VMware Tanzu Service Mesh - Enterprise - Per Core - Prepaid Commitment Plan - 60 months - Minimum quantity 50 Cores. Initial purchase requirements: 100 Cores.	VMware Tanzu Application Service with Pivotal Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased at least one Operations Manager. For Expansion and Renewal ONLY.	TSMCENT-TSPC-60MPCS	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
19949	DEVELOPER APP PLATFORM	TANZU APPLICATION SERVICE	PIVOTAL	VMware Tanzu Application Service (Pack of 50 AIs) 3 year Subscription with Premium Support	VMware Tanzu Application Service with Pivotal Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased at least one Operations Manager. For Expansion and Renewal ONLY.	PV-CFERS-3P-TLSS-C	Software as a Service (SaaS)	\$471,420.00	2.30%	\$10,842.66	\$460,577.34
19950	DEVELOPER APP PLATFORM	TANZU APPLICATION SERVICE	PIVOTAL	U.S. Federal VMware Tanzu Application Service (Pack of 50 AIs) 3 year Subscription with Premium Support	VMware Tanzu Application Service with Pivotal Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased at least one Operations Manager. For Expansion and Renewal ONLY.	PV-CFERS-3P-TLSS-F	Software as a Service (SaaS)	\$471,420.00	2.30%	\$10,842.66	\$460,577.34
19951	DEVELOPER APP PLATFORM	TANZU APPLICATION SERVICE	PIVOTAL	VMware Tanzu Application Service (Pack of 50 AIs) 1 year Subscription with Premium Support	VMware Tanzu Application Service with Pivotal Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased at least one Operations Manager. For Expansion and Renewal ONLY.	PV-CFERS-P-TLSS-C	Software as a Service (SaaS)	\$157,140.00	2.30%	\$3,614.22	\$153,525.78
19952	DEVELOPER APP PLATFORM	TANZU APPLICATION SERVICE	PIVOTAL	U.S. Federal VMware Tanzu Application Service (Pack of 50 AIs) 1 year Subscription with Premium Support	VMware Tanzu Application Service with Pivotal Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased at least one Operations Manager. For Expansion and Renewal ONLY.	PV-CFERS-P-TLSS-F	Software as a Service (SaaS)	\$157,140.00	2.30%	\$3,614.22	\$153,525.78
19953	TANZU KUBERNETES PLATFORM	TRACKER	PIVOTAL	Pivotal Tracker Enterprise SaaS (Subscription License, Per Active Collaborator) for 1 Year	Pivotal Tracker Enterprise SaaS with Premium support, 24 hour Sev 1 Support - 7 days a week.	PV-ENTSAAS1-TLSS-C	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
19954	TANZU KUBERNETES PLATFORM	TRACKER	PIVOTAL	U.S. Federal Pivotal Tracker Enterprise SaaS (Subscription License, Per Active Collaborator) for 1 Year	Pivotal Tracker Enterprise SaaS with U.S. Citizen / U.S. Sol Premium support, 24 hour Sev 1 Support - 7 days a week.	PV-ENTSAAS1-TLSS-F	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
19955	TANZU KUBERNETES PLATFORM	TRACKER	PIVOTAL	Pivotal Tracker Enterprise SaaS (Subscription License, Per Active Collaborator) for 3 Year	Pivotal Tracker Enterprise SaaS with Premium support, 24 hour Sev 1 Support - 7 days a week.	PV-ENTSAAS3-TLSS-C	Software as a Service (SaaS)	\$900.00	2.30%	\$20.70	\$879.30
19956	TANZU KUBERNETES PLATFORM	TRACKER	PIVOTAL	U.S. Federal Pivotal Tracker Enterprise SaaS (Subscription License, Per Active Collaborator) for 3 Year	Pivotal Tracker Enterprise SaaS with U.S. Citizen / U.S. Sol Premium support, 24 hour Sev 1 Support - 7 days a week.	PV-ENTSAAS3-TLSS-F	Software as a Service (SaaS)	\$900.00	2.30%	\$20.70	\$879.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19957	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	Extended Support for VMware Gemfire 9.10 for 3 Months (per core)	3-Months Extended Support for VMware Gemfire 9.10, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts April 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware Gemfire for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-GF-V9.10-3M-SUP-C	Extended Warranties	\$145.00	2.27%	\$3.29	\$141.71
19958	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	U.S. Federal Extended Support for VMware Gemfire 9.10 for 3 Months (per core)	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware Gemfire 9.10, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts April 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware Gemfire for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-GF-V9.10-3M-SUP-F	Extended Warranties	\$145.00	2.27%	\$3.29	\$141.71
19959	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	Extended Support for VMware RabbitMQ 3.11 for 3 Months (per core)	3-Months Extended Support for VMware RabbitMQ 3.9, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts August 1, 2024, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware RabbitMQ for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-RBMQ-V3.11-3M-SUP-C	Extended Warranties	\$115.00	2.27%	\$2.61	\$112.39
19960	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	U.S. Federal Extended Support for VMware RabbitMQ 3.11 for 3 Months (per core)	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware RabbitMQ 3.9, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts August 1, 2024, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware RabbitMQ for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-RBMQ-V3.11-3M-SUP-F	Extended Warranties	\$115.00	2.27%	\$2.61	\$112.39
19961	TANZU DATA SERVICES	TANZU REDIS	PIVOTAL	Redis for VMware Tanzu 3 year with Premium Support. 5 Service Instances.	Redis for VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 5 Service Instances.	PV-RDS5-B-3P-TLSS-C	Software as a Service (SaaS)	\$77,142.00	2.30%	\$1,774.27	\$75,367.73
19962	TANZU DATA SERVICES	TANZU REDIS	PIVOTAL	U.S. Federal Redis for VMware Tanzu 3 year with Premium Support. 5 Service Instances.	Redis for VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 5 Service Instances.	PV-RDS5-B-3P-TLSS-F	Software as a Service (SaaS)	\$77,142.00	2.30%	\$1,774.27	\$75,367.73
19963	TANZU DATA SERVICES	TANZU REDIS	PIVOTAL	Redis for VMware Tanzu 1 year with Premium Support. 5 Service Instances.	Redis for VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 5 Service Instances.	PV-RDS5-B-P-TLSS-C	Software as a Service (SaaS)	\$25,714.00	2.30%	\$591.42	\$25,122.58
19964	TANZU DATA SERVICES	TANZU REDIS	PIVOTAL	U.S. Federal Redis for VMware Tanzu 1 year with Premium Support. 5 Service Instances.	Redis for VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 5 Service Instances.	PV-RDS5-B-P-TLSS-F	Software as a Service (SaaS)	\$25,714.00	2.30%	\$591.42	\$25,122.58
19965	DEVELOPER APP PLATFORM	SPRING RUNTIME	PIVOTAL	VMware Spring Runtime Term License for 8 Cores + Premium Support for 3 year	VMware Spring Runtime with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 8 Core.	PV-SPRT-8C-3P-TLSS-C	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
19966	DEVELOPER APP PLATFORM	SPRING RUNTIME	PIVOTAL	U.S. Federal VMware Spring Runtime Term License for 8 Cores + Premium Support for 3 year	VMware Spring Runtime with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 8 Core.	PV-SPRT-8C-3P-TLSS-F	Software as a Service (SaaS)	\$12,000.00	2.30%	\$276.00	\$11,724.00
19967	DEVELOPER APP PLATFORM	SPRING RUNTIME	PIVOTAL	VMware Spring Runtime Term License for 8 Cores + Premium Support for 1 year	VMware Spring Runtime with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 8 Core.	PV-SPRT-8C-P-TLSS-C	Software as a Service (SaaS)	\$4,000.00	2.30%	\$92.00	\$3,908.00
19968	DEVELOPER APP PLATFORM	SPRING RUNTIME	PIVOTAL	U.S. Federal VMware Spring Runtime Term License for 8 Cores + Premium Support for 1 year	VMware Spring Runtime with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 8 Core.	PV-SPRT-8C-P-TLSS-F	Software as a Service (SaaS)	\$4,000.00	2.30%	\$92.00	\$3,908.00
19969	TANZU DATA SERVICES	TAS DATA SERVICE TILES	PIVOTAL	Pivotal Services Suite for use with VMware Tanzu 1 year Subscription with Premium Support. 25 Service Instances.	Pivotal Services Suite for use with VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 25 Service Instances.	PV-SSPCF-B-P-TLSS-C	Software as a Service (SaaS)	\$128,570.00	2.30%	\$2,957.11	\$125,612.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19970	TANZU DATA SERVICES	TAS DATA SERVICE TILES	PIVOTAL	U.S. Federal Pivotal Services Suite for use with VMware Tanzu 1 year Subscription with Premium Support. 25 Service Instances.	Pivotal Services Suite for use with VMware Tanzu with Premium Support, 24 hour Sev 1 Support -- 7 days a week. Customer must purchase or must have purchased Tanzu Application Service or Enterprise PKS. 25 Service Instances	PV-SSPCF-B-P-TLSS-F	Software as a Service (SaaS)	\$128,570.00	2.30%	\$2,957.11	\$125,612.89
19971	DEVELOPER APP PLATFORM	TANZU BUILD SERVICE	PIVOTAL	VMware Tanzu Build Service Term License for 50 Core + Premium Support for 1 year	VMware Tanzu Build Service with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 50 Core.	PV-TBS-50CO-1P-TLSS-C	Software as a Service (SaaS)	\$25,000.00	2.30%	\$575.00	\$24,425.00
19972	DEVELOPER APP PLATFORM	TANZU BUILD SERVICE	PIVOTAL	U.S. Federal VMware Tanzu Build Service Term License for 50 Core + Premium Support for 1 year	VMware Tanzu Build Service with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 50 Core.	PV-TBS-50CO-1P-TLSS-F	Software as a Service (SaaS)	\$25,000.00	2.30%	\$575.00	\$24,425.00
19973	DEVELOPER APP PLATFORM	TANZU BUILD SERVICE	PIVOTAL	VMware Tanzu Build Service Term License for 50 Core + Premium Support for 3 year	VMware Tanzu Build Service with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 50 Core.	PV-TBS-50CO-3P-TLSS-C	Software as a Service (SaaS)	\$75,000.00	2.30%	\$1,725.00	\$73,275.00
19974	DEVELOPER APP PLATFORM	TANZU BUILD SERVICE	PIVOTAL	U.S. Federal VMware Tanzu Build Service Term License for 50 Core + Premium Support for 3 year	VMware Tanzu Build Service with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 50 Core.	PV-TBS-50CO-3P-TLSS-F	Software as a Service (SaaS)	\$75,000.00	2.30%	\$1,725.00	\$73,275.00
19975	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	VMware Tanzu GemFire Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 9 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu GemFire with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGF-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
19976	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	U.S. Federal VMware Tanzu GemFire Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 9 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu GemFire with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGF-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
19977	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	VMware Tanzu GemFire Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 9 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu GemFire with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGF-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
19978	TANZU DATA SERVICES	TANZU GEMFIRE	PIVOTAL	U.S. Federal VMware Tanzu GemFire Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 9 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu GemFire with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGF-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
19979	TANZU DATA SERVICES	GREENPLUM	PIVOTAL	VMware Tanzu Greenplum Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 18 Cores. VMware Tanzu Greenplum with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGP-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19980	TANZU DATA SERVICES	GREENPLUM	PIVOTAL	U.S. Federal VMware Tanzu Greenplum Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 18 Cores. VMware Tanzu Greenplum with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGP-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19981	TANZU DATA SERVICES	GREENPLUM	PIVOTAL	VMware Tanzu Greenplum Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 18 Cores. VMware Tanzu Greenplum with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGP-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19982	TANZU DATA SERVICES	GREENPLUM	PIVOTAL	U.S. Federal VMware Tanzu Greenplum Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 18 Cores. VMware Tanzu Greenplum with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TGP-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19983	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	VMware Tanzu RabbitMQ Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 23 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu RabbitMQ with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TRMQ-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$800.00	2.30%	\$18.40	\$781.60
19984	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	U.S. Federal VMware Tanzu RabbitMQ Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 23 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu RabbitMQ with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TRMQ-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$800.00	2.30%	\$18.40	\$781.60
19985	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	VMware Tanzu RabbitMQ Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 23 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu RabbitMQ with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TRMQ-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
19986	TANZU DATA SERVICES	TANZU RABBITMQ	PIVOTAL	U.S. Federal VMware Tanzu RabbitMQ Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 23 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu RabbitMQ with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TRMQ-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$2,400.00	2.30%	\$55.20	\$2,344.80
19987	TANZU DATA SERVICES	TANZU SQL	PIVOTAL	VMware Tanzu SQL Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 18 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu SQL with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TSQL-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19988	TANZU DATA SERVICES	TANZU SQL	PIVOTAL	U.S. Federal VMware Tanzu SQL Term License for 1 Core + Premium Support for 1 year	Minimum initial purchase of 18 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu SQL with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TSQL-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
19989	TANZU DATA SERVICES	TANZU SQL	PIVOTAL	VMware Tanzu SQL Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 18 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu SQL with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TSQL-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19990	TANZU DATA SERVICES	TANZU SQL	PIVOTAL	U.S. Federal VMware Tanzu SQL Term License for 1 Core + Premium Support for 3 year	Minimum initial purchase of 18 Cores. Waived upon purchase of Tanzu Data Services Pack. VMware Tanzu SQL with Premium Support, 24 hour Sev 1 Support -- 7 days a week. 1 Core.	PV-TSQL-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
19991	DEVELOPER APP PLATFORM	TANZU APPLICATION PLATFORM	PIVOTAL	VMware Tanzu Application Platform Term Subscription + Production Support for 3 year (per vCPU)		TZ-TAP-3P-TLSS-C	Software as a Service (SaaS)	\$1,147.50	2.30%	\$26.39	\$1,121.11
19992	DEVELOPER APP PLATFORM	TANZU APPLICATION PLATFORM	PIVOTAL	U.S. Federal VMware Tanzu Application Platform Term Subscription + Production Support for 3 year (per vCPU)		TZ-TAP-3P-TLSS-F	Software as a Service (SaaS)	\$1,147.50	2.30%	\$26.39	\$1,121.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
19993	DEVELOPER APP PLATFORM	TANZU APPLICATION PLATFORM	PIVOTAL	VMware Tanzu Application Platform Term Subscription + Production Support for 1 year (per vCPU)		TZ-TAP-P-TLSS-C	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
19994	DEVELOPER APP PLATFORM	TANZU APPLICATION PLATFORM	PIVOTAL	U.S. Federal VMware Tanzu Application Platform Term Subscription + Production Support for 1 year (per vCPU)		TZ-TAP-P-TLSS-F	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
19995	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Month. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers only.	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Month. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers only.	GS-DTS-1M-C	PSO SKU-Based	\$23,750.00	2.00%	\$475.00	\$23,275.00
19996	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Month. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Month. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	GS-DTS-1M-F	PSO SKU-Based	\$23,750.00	2.00%	\$475.00	\$23,275.00
19997	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Year. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers only.	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Year. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers only.	GS-DTS-1Y-C	PSO SKU-Based	\$285,000.00	2.00%	\$5,700.00	\$279,300.00
19998	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Year. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	VMware Dedicated Technical Support Engineer, ELA & Non-ELA, 1 Year. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	GS-DTS-1Y-F	PSO SKU-Based	\$285,000.00	2.00%	\$5,700.00	\$279,300.00
19999	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Support Account Manager, 1 Month, ELA & Non-ELA. Add-On Only. VMware Approval and Quote can only be approved and quoted by VMware. Restricted to Select Support customers.	VMware Support Account Manager, 1 Month, ELA & Non-ELA. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers.	GS-SAM-1M-C	PSO SKU-Based	\$12,500.00	2.00%	\$250.00	\$12,250.00
20000	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Support Account Manager, 1 Month, ELA & Non-ELA. Add-On Only. VMware Approval and Quote can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	VMware Support Account Manager, 1 Month, ELA & Non-ELA. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	GS-SAM-1M-F	PSO SKU-Based	\$12,500.00	2.00%	\$250.00	\$12,250.00
20001	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Support Account Manager, 1 Year, ELA & Non-ELA. Add-On Only. VMware Approval and Quote can only be approved and quoted by VMware. Restricted to Select Support customers only.	VMware Support Account Manager, 1 Year, ELA & Non-ELA. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to Select Support customers only.	GS-SAM-1Y-C	PSO SKU-Based	\$150,000.00	2.00%	\$3,000.00	\$147,000.00
20002	CLOUD FOUNDATION	VCF CLOUD	Premier Support	VMware Support Account Manager, 1 Year, ELA & Non-ELA. Add-On Only. VMware Approval and Quote can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	VMware Support Account Manager, 1 Year, ELA & Non-ELA. Add-On Only. VMware Approval and Quote - can only be approved and quoted by VMware. Restricted to U.S. Federal Select Support customers only.	GS-SAM-1Y-F	PSO SKU-Based	\$150,000.00	2.00%	\$3,000.00	\$147,000.00
20003	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-12MT0-A1S	Software as a Service (SaaS)	\$33.90	2.30%	\$0.78	\$33.12
20004	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-12MT0-C2S	Software as a Service (SaaS)	\$56.50	2.30%	\$1.30	\$55.20
20005	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-12PT0-A1S	Software as a Service (SaaS)	\$406.80	2.30%	\$9.36	\$397.44
20006	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-12PT0-C1S	Software as a Service (SaaS)	\$678.00	2.30%	\$15.59	\$662.41
20007	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-24MT0-A1S	Software as a Service (SaaS)	\$33.90	2.30%	\$0.78	\$33.12
20008	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-24MT0-C1S	Software as a Service (SaaS)	\$56.50	2.30%	\$1.30	\$55.20
20009	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-24MT0-C2S	Software as a Service (SaaS)	\$56.50	2.30%	\$1.30	\$55.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20010	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-24PT0-A1S	Software as a Service (SaaS)	\$764.78	2.30%	\$17.59	\$747.19
20011	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-24PT0-C1S	Software as a Service (SaaS)	\$1,274.64	2.30%	\$29.32	\$1,245.32
20012	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-36MT0-A1S	Software as a Service (SaaS)	\$33.90	2.30%	\$0.78	\$33.12
20013	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-36MT0-C1S	Software as a Service (SaaS)	\$56.50	2.30%	\$1.30	\$55.20
20014	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-36MT0-C2S	Software as a Service (SaaS)	\$56.50	2.30%	\$1.30	\$55.20
20015	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-36PT0-A1S	Software as a Service (SaaS)	\$1,073.95	2.30%	\$24.70	\$1,049.25
20016	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHPB-36PT0-C1S	Software as a Service (SaaS)	\$1,789.92	2.30%	\$41.17	\$1,748.75
20017	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12MT0-A1S	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
20018	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12MT0-C2S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20019	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12MT0-F1S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20020	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12PT0-A1S	Software as a Service (SaaS)	\$420.00	2.30%	\$9.66	\$410.34
20021	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12PT0-C1S	Software as a Service (SaaS)	\$700.00	2.30%	\$16.10	\$683.90
20022	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-12PT0-F1S	Software as a Service (SaaS)	\$700.00	2.30%	\$16.10	\$683.90
20023	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24MT0-A1S	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
20024	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24MT0-C1S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20025	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24MT0-C2S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20026	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24MT0-F1S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20027	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24PT0-A1S	Software as a Service (SaaS)	\$789.60	2.30%	\$18.16	\$771.44
20028	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24PT0-C1S	Software as a Service (SaaS)	\$1,316.00	2.30%	\$30.27	\$1,285.73
20029	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-24PT0-F1S	Software as a Service (SaaS)	\$1,316.00	2.30%	\$30.27	\$1,285.73
20030	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36MT0-A1S	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20031	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36MT0-C1S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20032	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36MT0-C2S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20033	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36MT0-F1S	Software as a Service (SaaS)	\$58.33	2.30%	\$1.34	\$56.99
20034	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36PT0-A1S	Software as a Service (SaaS)	\$1,108.80	2.30%	\$25.50	\$1,083.30
20035	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Plus - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36PT0-C1S	Software as a Service (SaaS)	\$1,848.00	2.30%	\$42.50	\$1,805.50
20036	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Plus - Shared Cloud Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHPP-36PT0-F1S	Software as a Service (SaaS)	\$1,848.00	2.30%	\$42.50	\$1,805.50
20037	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-12MT0-A1S	Software as a Service (SaaS)	\$26.60	2.30%	\$0.61	\$25.99
20038	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-12MT0-C2S	Software as a Service (SaaS)	\$44.33	2.30%	\$1.02	\$43.31
20039	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-12PT0-A1S	Software as a Service (SaaS)	\$319.20	2.30%	\$7.34	\$311.86
20040	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-12PT0-C1S	Software as a Service (SaaS)	\$532.00	2.30%	\$12.24	\$519.76
20041	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-24MT0-A1S	Software as a Service (SaaS)	\$26.60	2.30%	\$0.61	\$25.99
20042	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-24MT0-C1S	Software as a Service (SaaS)	\$44.33	2.30%	\$1.02	\$43.31
20043	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-24MT0-C2S	Software as a Service (SaaS)	\$44.33	2.30%	\$1.02	\$43.31
20044	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-24PT0-A1S	Software as a Service (SaaS)	\$600.10	2.30%	\$13.80	\$586.30
20045	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-24PT0-C1S	Software as a Service (SaaS)	\$1,000.16	2.30%	\$23.00	\$977.16
20046	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-36MT0-A1S	Software as a Service (SaaS)	\$26.60	2.30%	\$0.61	\$25.99
20047	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-36MT0-C1S	Software as a Service (SaaS)	\$44.33	2.30%	\$1.02	\$43.31
20048	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-36MT0-C2S	Software as a Service (SaaS)	\$44.33	2.30%	\$1.02	\$43.31
20049	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-36PT0-A1S	Software as a Service (SaaS)	\$842.69	2.30%	\$19.38	\$823.31
20050	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Basic Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 12 hours/day, per published business hours, Mon-Fri.	RSU-AVRHSB-36PT0-C1S	Software as a Service (SaaS)	\$1,404.48	2.30%	\$32.30	\$1,372.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20051	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12MT0-A1S	Software as a Service (SaaS)	\$27.50	2.30%	\$0.63	\$26.87
20052	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12MT0-C2S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20053	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12MT0-F1S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20054	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12PT0-A1S	Software as a Service (SaaS)	\$330.00	2.30%	\$7.59	\$322.41
20055	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12PT0-C1S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
20056	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-12PT0-F1S	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
20057	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24MT0-A1S	Software as a Service (SaaS)	\$27.50	2.30%	\$0.63	\$26.87
20058	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24MT0-C1S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20059	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24MT0-C2S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20060	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24MT0-F1S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20061	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24PT0-A1S	Software as a Service (SaaS)	\$620.40	2.30%	\$14.27	\$606.13
20062	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24PT0-C1S	Software as a Service (SaaS)	\$1,034.00	2.30%	\$23.78	\$1,010.22
20063	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 24 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-24PT0-F1S	Software as a Service (SaaS)	\$1,034.00	2.30%	\$23.78	\$1,010.22
20064	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36MT0-A1S	Software as a Service (SaaS)	\$27.50	2.30%	\$0.63	\$26.87
20065	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36MT0-C1S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20066	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36MT0-C2S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20067	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Monthly Payments	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36MT0-F1S	Software as a Service (SaaS)	\$45.83	2.30%	\$1.05	\$44.78
20068	EMM	REMOTE HELP	REMOTEHELP	Academic VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36PT0-A1S	Software as a Service (SaaS)	\$871.20	2.30%	\$20.04	\$851.16
20069	EMM	REMOTE HELP	REMOTEHELP	VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36PT0-C1S	Software as a Service (SaaS)	\$1,452.00	2.30%	\$33.40	\$1,418.60
20070	EMM	REMOTE HELP	REMOTEHELP	U.S. Federal VMware RemoteHelp Standard - Shared Cloud - Per User - SaaS Production Support - Subscription - 36 Month Prepaid	Requires VMware deployment services for SSO/CRM integration. Minimum initial purchase of 200 licenses. Technical support available 24 hours/day, 7 days a week.	RSU-AVRHSP-36PT0-F1S	Software as a Service (SaaS)	\$1,452.00	2.30%	\$33.40	\$1,418.60
20071	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal Production Support/Subscription for VMware Telco Cloud Service Assurance for Device - 100 Device pack for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CL-TCSA-100-3P-SS-F	Extended Warranties	\$3,000.00	2.27%	\$68.10	\$2,931.90
20072	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal VMware Telco Cloud Service Assurance for Device - 100 Device pack		TEL-CL-TCSA-100-F	Extended Warranties	\$4,000.00	2.27%	\$90.80	\$3,909.20
20073	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal Production Support/Subscription for VMware Telco Cloud Service Assurance for Device - 100 Device pack for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CL-TCSA-100-P-SS-F	Extended Warranties	\$1,000.00	2.27%	\$22.70	\$977.30
20074	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal Production Support/Subscription for VMware Telco Cloud Service Assurance for Device for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CL-TCSA-3P-SS-F	Extended Warranties	\$30.00	2.27%	\$0.68	\$29.32

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20075	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal VMware Telco Cloud Service Assurance for Device		TEL-CL-TCSA-F	Extended Warranties	\$40.00	2.27%	\$0.91	\$39.09
20076	TELCO CLOUD SERVICE ASSURANCE	TELCO CLOUD SERVICE ASSURANCE	SERVICE ASSURANCE	VMware Telco Cloud Service Assurance for Mobile Core Per Core 1 year term license includes Production Support/Subscription	Licensed per core with a minimum of 16 cores per CPU	TEL-CL-TCSA-MC-C-1Y-TLSS-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
20077	O CLOUD SERVICE ASSUR	O CLOUD SERVICE ASSUR	SERVICE ASSURANCE	U.S. Federal Production Support/Subscription for VMware Telco Cloud Service Assurance for Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CL-TCSA-P-SSS-F	Extended Warranties	\$10.00	2.27%	\$0.23	\$9.77
20078	VREALIZE AUTOMATION	VREALIZE AUTOMATION OTHER	SERVICEMANAGER	Basic Support for VMware Service Manager Connector: HP Openview Node Manager for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	SMC-ONM-G-SSS-C	Extended Warranties	\$1,297.00	2.27%	\$29.44	\$1,267.56
20079	VREALIZE AUTOMATION	VREALIZE AUTOMATION OTHER	SERVICEMANAGER	Production Support for VMware Service Manager Connector: HP Openview Node Manager for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	SMC-ONM-P-SSS-C	Extended Warranties	\$1,544.00	2.27%	\$35.05	\$1,508.95
20080	SPP	SPP	SPP	Horizon Air Cloud-Hosted SKU to indicate Payment method change from Regular Cash to SPP Credits	Horizon Air SKU to indicate Payment method change from Regular Cash to SPP Credits	DSPP_C2T_SWITCH	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
20081	SPP	SPP	SPP	Horizon Air Cloud-Hosted SKU to indicate Payment method change from SPP Credits to Regular Cash	Horizon Air SKU to indicate Payment method change from SPP Credits to Regular Cash	DSPP_T2C_SWITCH	Software as a Service (SaaS)	\$1.00	2.30%	\$0.02	\$0.98
20082	MARKETPLACE	APP CATALOG	TAC	U.S. Federal VMware Application Catalog - Up to 25 active artifacts - Team Edition - 12 month Prepaid. Limited to 1,000 Cores	Global - VMware Application Catalog enables customers to balance developer flexibility with IT governance through a curated, custom-configured open-source catalog	TAC-AXXTE-12M-F	Software	\$150,000.00	4.00%	\$6,000.00	\$144,000.00
20083	MARKETPLACE	APP CATALOG	TAC	VMware Application Catalog - Up to 25 active artifacts - Team Edition - 12 month Prepaid. Order Requirement: ELA/SPF and SPP Credit. Limited to 1,000 Cores	Global - VMware Application Catalog enables customers to balance developer flexibility with IT governance through a curated, custom-configured open-source catalog. SPF and ELA only. One-time minimum purchase of 1 SPP Credit required per customer	TAC-AXXTE-12PT0-C1S	Software as a Service (SaaS)	\$150,000.00	2.30%	\$3,450.00	\$146,550.00
20084	MARKETPLACE	APP CATALOG	TAC	U.S. Federal VMware Application Catalog - Up to 25 active artifacts - Team Edition - 36 month Prepaid. Limited to 1,000 Cores	Global - VMware Application Catalog enables customers to balance developer flexibility with IT governance through a curated, custom-configured open-source catalog	TAC-AXXTE-36M-F	Software	\$405,000.00	4.00%	\$16,200.00	\$388,800.00
20085	MARKETPLACE	APP CATALOG	TAC	VMware Application Catalog - Up to 25 active artifacts - Team Edition - 36 month Prepaid. Order Requirement: ELA/SPF and SPP Credit. Limited to 1,000 Cores	Global - VMware Application Catalog enables customers to balance developer flexibility with IT governance through a curated, custom-configured open-source catalog. SPF and ELA only. One-time minimum purchase of 1 SPP Credit required per customer	TAC-AXXTE-36PT0-C1S	Software as a Service (SaaS)	\$405,000.00	2.30%	\$9,315.00	\$395,685.00
20086	TANZU DATA SERVICES	GREENPLUM	TANZU	Extended Support for VMware Greenplum 5.29 for 3 Months (per core)	3-Months Extended Support for VMware Greenplum 5.29, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts April 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware Greenplum for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-TZGP-3M-SUP-C	Extended Warranties	\$375.00	2.27%	\$8.51	\$366.49
20087	TANZU DATA SERVICES	GREENPLUM	TANZU	U.S. Federal Extended Support for VMware Greenplum 5.29 for 3 Months (per core)	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware Greenplum 5.29, per end customer, per core. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts April 1, 2023, regardless of date of purchase. No gaps in coverage are allowed. Requires an active subscription of VMware Greenplum for the same number of cores. For end customer use only, support partners not eligible to purchase. ELA and SPF only.	PV-TZGP-3M-SUP-F	Extended Warranties	\$375.00	2.27%	\$8.51	\$366.49
20088	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced for Tanzu Standard Customer Renewal Only (50 Core pack) - Prepaid 12 months. Promotion valid from 7/3/23 through 2/2/24.	Only available for current Tanzu Standard customer's renewal. Available for 1 time only for renewal. Promotion valid from 7/3/23 through 2/2/24.	TMC-ADV-50COP-12P-TLSS-PRO	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
20089	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced for Tanzu Standard Customer Renewal Only (50 Core pack) - Prepaid 36 months. Promotion valid from 7/3/23 through 2/2/24.	Only available for current Tanzu Standard customer's renewal. Available for 1 time only for renewal. Promotion valid from 7/3/23 through 2/2/24.	TMC-ADV-50COP-36P-TLSS-PRO	Software as a Service (SaaS)	\$16,200.00	2.30%	\$372.60	\$15,827.40
20090	TANZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced - Monthly Overage SKU - Per Core	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-ODC-CS	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
20091	NZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced per Core Commitment Plan - Prepaid 12 months.	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-TSPC-12MPCS	Software as a Service (SaaS)	\$300.00	2.30%	\$6.90	\$293.10
20092	NZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced per Core Commitment Plan - Annual Payments 36 months.	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-TSPC-36MACS	Software as a Service (SaaS)	\$284.85	2.30%	\$6.55	\$278.30
20093	NZU KUBERNETES PLATFORM	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced per Core Commitment Plan - Prepaid 36 months.	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-TSPC-36MPCS	Software as a Service (SaaS)	\$810.00	2.30%	\$18.63	\$791.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20094	NZU KUBERNETES PLATFO	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced per Core Commitment Plan - Annual Payments 60 months.	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-TSPC-60MACS	Software as a Service (SaaS)	\$284.85	2.30%	\$6.55	\$278.30
20095	NZU KUBERNETES PLATFO	TANZU MISSION CONTROL	TANZU-SAAS	VMware Tanzu Mission Control Advanced per Core Commitment Plan - Prepaid 60 months.	SKU includes the ability to attach any conformant Kubernetes clusters for centralized management and operations across multiple teams and clouds.	TMCCADV-TSPC-60MPCS	Software as a Service (SaaS)	\$1,350.00	2.30%	\$31.05	\$1,318.95
20096	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - OpenStack Edition for 1 Year term license with production support		TCI-OSE-1Y-TLSS-C	SOFTWARE	\$741.00	4.00%	\$29.64	\$711.36
20097	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	U.S. Federal VMware Telco Cloud Infrastructure - OpenStack Edition for 1 Year term license with production support		TCI-OSE-1Y-TLSS-F	SOFTWARE	\$741.00	4.00%	\$29.64	\$711.36
20098	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Infrastructure - OpenStack Edition for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCI-OSE-3P-SSS-C	Extended Warranties	\$14,529.00	2.27%	\$329.81	\$14,199.19
20099	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - OpenStack Edition for 3 Year term license with production support		TCI-OSE-3Y-TLSS-C	SOFTWARE	\$1,670.00	4.00%	\$66.80	\$1,603.20
20100	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	U.S. Federal VMware Telco Cloud Infrastructure - OpenStack Edition for 3 Year term license with production support		TCI-OSE-3Y-TLSS-F	SOFTWARE	\$1,670.00	4.00%	\$66.80	\$1,603.20
20101	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - OpenStack Edition	Only for Telcos, VMQuote + PO required	TCI-OSE-C	Software	\$19,150.00	4.00%	\$766.00	\$18,384.00
20102	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Infrastructure - OpenStack Edition for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCI-OSE-P-SSS-C	Extended Warranties	\$4,843.00	2.27%	\$109.94	\$4,733.06
20103	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Infrastructure - Cloud Director Edition for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCI-VCD-3P-SSS-C	Extended Warranties	\$15,930.00	2.27%	\$361.61	\$15,568.39
20104	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - Cloud Director Edition	Only for Telcos, VMQuote + PO required	TCI-VCD-C	Software	\$21,050.00	4.00%	\$842.00	\$20,208.00
20105	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Infrastructure - Cloud Director Edition for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCI-VCD-P-SSS-C	Extended Warranties	\$5,310.00	2.27%	\$120.54	\$5,189.46
20106	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - Cloud Director Edition for 1 Year term license with production support.		TCI-VCD-TLSS-1Y-C	SOFTWARE	\$812.00	4.00%	\$32.48	\$779.52
20107	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	U.S. Federal VMware Telco Cloud Infrastructure - Cloud Director Edition for 1 Year term license with production support.		TCI-VCD-TLSS-1Y-F	SOFTWARE	\$812.00	4.00%	\$32.48	\$779.52
20108	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	VMware Telco Cloud Infrastructure - Cloud Director Edition for 3 Year term license with production support.		TCI-VCD-TLSS-3Y-C	SOFTWARE	\$1,740.00	4.00%	\$69.60	\$1,670.40
20109	INTEGRATED OPENSTACK	INTEGRATED OPENSTACK	TELCO CLOUD	U.S. Federal VMware Telco Cloud Infrastructure - Cloud Director Edition for 3 Year term license with production support.		TCI-VCD-TLSS-3Y-F	SOFTWARE	\$1,740.00	4.00%	\$69.60	\$1,670.40
20110	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Platform per core 1 year term license	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-1TLSS-C	Software as a Service (SaaS)	\$46.00	2.30%	\$1.06	\$44.94
20111	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	U.S. Federal add on Network Slicing for VMware Telco Cloud Platform per core 1 year term license	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-1TLSS-F	Software as a Service (SaaS)	\$46.00	2.30%	\$1.06	\$44.94
20112	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Platform per processor for 3 years	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCP-SLAD-3P-SSS-C	Extended Warranties	\$1,863.75	2.27%	\$42.31	\$1,821.44
20113	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	U.S. Federal Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Platform per processor for 3 years	Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-3P-SSS-F	Extended Warranties	\$1,640.10	2.27%	\$37.23	\$1,602.87
20114	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Platform per core 3 year term license	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-3TLSS-C	Software as a Service (SaaS)	\$138.00	2.30%	\$3.17	\$134.83
20115	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	U.S. Federal add on Network Slicing for VMware Telco Cloud Platform per core 3 year term license	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-3TLSS-F	Software as a Service (SaaS)	\$138.00	2.30%	\$3.17	\$134.83

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20116	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Platform per processor	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-C	Software as a Service (SaaS)	\$2,485.00	2.30%	\$57.16	\$2,427.85
20117	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	U.S. Federal Add on Network Slicing for VMware Telco Cloud Platform per processor	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case.	TCP-SLAD-F	Software as a Service (SaaS)	\$2,485.00	2.30%	\$57.16	\$2,427.85
20118	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Platform per processor for 1 year	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TCP-SLAD-P-SSS-C	Extended Warranties	\$621.25	2.27%	\$14.10	\$607.15
20119	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION 5G	TELCO CLOUD	U.S. Federal Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Platform per processor for 1 year	Add-on requires either TCA Core product, Telco Cloud Platform 5G, Telco Cloud Platform 5G Upgrade Pack.	TCP-SLAD-P-SSS-F	Extended Warranties	\$621.25	2.27%	\$14.10	\$607.15
20120	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation Advanced per core for 3 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-ADV-3TLSS-C	SOFTWARE	\$375.00	4.00%	\$15.00	\$360.00
20121	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Advanced per core for 3 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-ADV-3TLSS-F	SOFTWARE	\$375.00	4.00%	\$15.00	\$360.00
20122	ELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION	TELCO CLOUD	VMware Telco Cloud Automation Advanced add on per core for 3 year term license with production support		TEL-CLD-ADV-ADD-3TLSS-C	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
20123	ELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Advanced add on per core for 3 year term license with production support		TEL-CLD-ADV-ADD-3TLSS-F	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
20124	ELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION	TELCO CLOUD	VMware Telco Cloud Automation Advanced add on per core for 1 year term license with production support		TEL-CLD-ADV-ADD-TLSS-C	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
20125	ELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Advanced add on per core for 1 year term license with production support		TEL-CLD-ADV-ADD-TLSS-F	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
20126	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation Advanced per core for 1 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-ADV-TLSS-C	SOFTWARE	\$150.00	4.00%	\$6.00	\$144.00
20127	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Advanced per core for 1 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-ADV-TLSS-F	SOFTWARE	\$150.00	4.00%	\$6.00	\$144.00
20128	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Automation per processor for 3 years	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-3P-SSS-C	Extended Warranties	\$5,169.00	2.27%	\$117.34	\$5,051.66
20129	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation per processor for 3 year term license with Production Support.	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-AUTO-3TLSS-C	Software as a Service (SaaS)	\$8,985.00	2.30%	\$206.66	\$8,778.35
20130	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation per processor for 3 year term license with Production Support.	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-AUTO-3TLSS-F	Software as a Service (SaaS)	\$8,985.00	2.30%	\$206.66	\$8,778.35
20131	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation per processor	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case.	TEL-CLD-AUTO-C	Software as a Service (SaaS)	\$6,890.00	2.30%	\$158.47	\$6,731.53
20132	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Production Support/Subscription for VMware Telco Cloud Automation per processor for 1 year	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-P-SSS-C	Extended Warranties	\$1,723.00	2.27%	\$39.11	\$1,683.89
20133	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION RAN	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Automation for the RAN per core 3 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-RAN-3TLSS-C	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
20134	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION RAN	TELCO CLOUD	U.S. Federal add on Network Slicing for VMware Telco Cloud Automation for the RAN per core 3 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-RAN-3TLSS-F	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45

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20135	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION RAN	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Automation for the RAN per core 1 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-RAN-TLSS-C	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
20136	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION RAN	TELCO CLOUD	U.S. Federal add on Network Slicing for VMware Telco Cloud Automation for the RAN per core 1 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-RAN-TLSS-F	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
20137	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Automation per processor for 3 years	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-SLAD-3P-SSS-C	Extended Warranties	\$1,863.00	2.27%	\$42.29	\$1,820.71
20138	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Automation per processor for 3 years	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-SLAD-3P-SSS-F	Extended Warranties	\$1,639.44	2.27%	\$37.22	\$1,602.22
20139	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Automation - RAN per processor 3 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-SLAD-3TLSS-C	Software as a Service (SaaS)	\$744.00	2.30%	\$17.11	\$726.89
20140	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal Add on Network Slicing for VMware Telco Cloud Automation - RAN per processor 3 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-SLAD-3TLSS-F	Software as a Service (SaaS)	\$744.00	2.30%	\$17.11	\$726.89
20141	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Automation per processor	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case.	TEL-CLD-AUTO-SLAD-C	Software as a Service (SaaS)	\$2,485.00	2.30%	\$57.16	\$2,427.85
20142	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal Add on Network Slicing for VMware Telco Cloud Automation per processor	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case.	TEL-CLD-AUTO-SLAD-F	Software as a Service (SaaS)	\$2,485.00	2.30%	\$57.16	\$2,427.85
20143	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Automation per processor for 1 year	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-SLAD-P-SSS-C	Extended Warranties	\$621.00	2.27%	\$14.10	\$606.90
20144	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal Production Support/Subscription for Add on Network Slicing for VMware Telco Cloud Automation per processor for 1 year	Restricted SKU—available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	TEL-CLD-AUTO-SLAD-P-SSS-F	Extended Warranties	\$621.00	2.27%	\$14.10	\$606.90
20145	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	Add on Network Slicing for VMware Telco Cloud Automation - RAN per processor 1 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-SLAD-TLSS-C	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30
20146	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal Add on Network Slicing for VMware Telco Cloud Automation - RAN per processor 1 year term license includes Production Support/Subscription	Add-on requires Telco Cloud Platform RAN.	TEL-CLD-AUTO-SLAD-TLSS-F	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30
20147	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation per processor for 1 year term license with Production Support.	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-AUTO-TLSS-C	Software as a Service (SaaS)	\$2,995.00	2.30%	\$68.89	\$2,926.12
20148	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation per processor for 1 year term license with Production Support.	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-AUTO-TLSS-F	Software as a Service (SaaS)	\$2,995.00	2.30%	\$68.89	\$2,926.12
20149	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Bare Metal capabilities available as an Add-on for TCP RAN. 1 year term license prepaid.	Restricted SKU, only for Telco use cases and as an Add-on for TCP RAN	TEL-CLD-BM-TLSS-1Y-P-F	Software as a Service (SaaS)	\$260.00	2.30%	\$5.98	\$254.02
20150	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation Standard per core for 3 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-STD-3TLSS-C	SOFTWARE	\$249.00	4.00%	\$9.96	\$239.04
20151	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Standard per core for 3 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-STD-3TLSS-F	SOFTWARE	\$249.00	4.00%	\$9.96	\$239.04
20152	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	VMware Telco Cloud Automation Standard per core for 1 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-STD-TLSS-C	SOFTWARE	\$100.00	4.00%	\$4.00	\$96.00
20153	TELCO CLOUD AUTOMATION	TELCO CLOUD AUTOMATION SA	TELCO CLOUD	U.S. Federal VMware Telco Cloud Automation Standard per core for 1 year term license with production support	Restricted SKU - available only if the end user is either a Telco customer or a customer with an existing TCA deployment or an Enterprise customer deploying a Private Mobility use case. Includes Production Support.	TEL-CLD-STD-TLSS-F	SOFTWARE	\$100.00	4.00%	\$4.00	\$96.00

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20154	HORIZON ON PREM	THINAPP	THINAPP	Academic Basic Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-100PK-3G-SSS-A	Extended Warranties	\$738.00	2.27%	\$16.75	\$721.25
20155	HORIZON ON PREM	THINAPP	THINAPP	Basic Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-100PK-3G-SSS-C	Extended Warranties	\$1,233.00	2.27%	\$27.99	\$1,205.01
20156	HORIZON ON PREM	THINAPP	THINAPP	Academic Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-3P-SSS-A	Extended Warranties	\$1,467.00	2.27%	\$33.30	\$1,433.70
20157	HORIZON ON PREM	THINAPP	THINAPP	Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-3P-SSS-C	Extended Warranties	\$1,467.00	2.27%	\$33.30	\$1,433.70
20158	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-3P-SSS-F	Extended Warranties	\$1,290.96	2.27%	\$29.30	\$1,261.66
20159	HORIZON ON PREM	THINAPP	THINAPP	Academic VMware ThinApp 5 Client Licenses 100 Pack	Includes 100 ThinApp Client licenses. SnS Required and Sold Separately..	THIN5-100PK-A	Software	\$1,173.00	4.00%	\$46.92	\$1,126.08
20160	HORIZON ON PREM	THINAPP	THINAPP	VMware ThinApp 5 Client Licenses 100 Pack	Includes 100 ThinApp Client licenses. SnS Required and Sold Separately..	THIN5-100PK-C	Software	\$1,955.00	4.00%	\$78.20	\$1,876.80
20161	HORIZON ON PREM	THINAPP	THINAPP	VPP L4 VMware ThinApp 5 Client Licenses 100 Pack - For existing VPP customers only	Includes 100 ThinApp Client licenses. SnS Required and Sold Separately.	THIN5-100PK-C-L4	Software	\$1,720.40	4.00%	\$68.82	\$1,651.58
20162	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal VMware ThinApp 5 Client Licenses 100 Pack	Includes 100 ThinApp Client licenses. SnS Required and Sold Separately.	THIN5-100PK-F	Software	\$1,955.00	4.00%	\$78.20	\$1,876.80
20163	HORIZON ON PREM	THINAPP	THINAPP	Academic Basic Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-100PK-G-SSS-A	Extended Warranties	\$246.00	2.27%	\$5.58	\$240.42
20164	HORIZON ON PREM	THINAPP	THINAPP	Basic Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-100PK-G-SSS-C	Extended Warranties	\$411.00	2.27%	\$9.33	\$401.67
20165	HORIZON ON PREM	THINAPP	THINAPP	Academic Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-P-SSS-A	Extended Warranties	\$489.00	2.27%	\$11.10	\$477.90
20166	HORIZON ON PREM	THINAPP	THINAPP	Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-P-SSS-C	Extended Warranties	\$489.00	2.27%	\$11.10	\$477.90
20167	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal Production Support/Subscription VMware ThinApp 5 Client Licenses 100 Pack for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-100PK-P-SSS-F	Extended Warranties	\$489.00	2.27%	\$11.10	\$477.90
20168	HORIZON ON PREM	THINAPP	THINAPP	Academic Basic Support/Subscription VMware ThinApp 5 Client License for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-CL-G-SSS-A	Extended Warranties	\$3.00	2.27%	\$0.07	\$2.93
20169	HORIZON ON PREM	THINAPP	THINAPP	Basic Support/Subscription VMware ThinApp 5 Client License for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-CL-G-SSS-C	Extended Warranties	\$4.00	2.27%	\$0.09	\$3.91
20170	HORIZON ON PREM	THINAPP	THINAPP	Academic Production Support/Subscription VMware ThinApp 5 Client License for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-CL-P-SSS-A	Extended Warranties	\$5.00	2.27%	\$0.11	\$4.89
20171	HORIZON ON PREM	THINAPP	THINAPP	Production Support/Subscription VMware ThinApp 5 Client License for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-CL-P-SSS-C	Extended Warranties	\$5.00	2.27%	\$0.11	\$4.89
20172	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal Production Support/Subscription VMware ThinApp 5 Client License for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-CL-P-SSS-F	Extended Warranties	\$5.00	2.27%	\$0.11	\$4.89
20173	HORIZON ON PREM	THINAPP	THINAPP	Academic Basic Support/Subscription VMware ThinApp 5 Suite for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-STE-3G-SSS-A	Extended Warranties	\$1,944.00	2.27%	\$44.13	\$1,899.87
20174	HORIZON ON PREM	THINAPP	THINAPP	Basic Support/Subscription VMware ThinApp 5 Suite for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-STE-3G-SSS-C	Extended Warranties	\$3,240.00	2.27%	\$73.55	\$3,166.45
20175	HORIZON ON PREM	THINAPP	THINAPP	Academic Production Support/Subscription VMware ThinApp 5 Suite for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-3P-SSS-A	Extended Warranties	\$3,858.00	2.27%	\$87.58	\$3,770.42
20176	HORIZON ON PREM	THINAPP	THINAPP	Production Support/Subscription VMware ThinApp 5 Suite for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-3P-SSS-C	Extended Warranties	\$3,858.00	2.27%	\$87.58	\$3,770.42
20177	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal Production Support/Subscription VMware ThinApp 5 Suite for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-3P-SSS-F	Extended Warranties	\$3,395.04	2.27%	\$77.07	\$3,317.97
20178	HORIZON ON PREM	THINAPP	THINAPP	Academic VMware ThinApp 5 Suite	Includes 1 ThinApp Packager, 50 ThinApp Client licenses, and 1 Workstation license (for admin usage). SnS Required and Sold Separately..	THIN5-STE-A	Software	\$3,087.00	4.00%	\$123.48	\$2,963.52
20179	HORIZON ON PREM	THINAPP	THINAPP	VMware ThinApp 5 Suite	Includes 1 ThinApp Packager, 50 ThinApp Client licenses, and 1 Workstation license (for admin usage). SnS Required and Sold Separately.	THIN5-STE-C	Software	\$5,145.00	4.00%	\$205.80	\$4,939.20
20180	HORIZON ON PREM	THINAPP	THINAPP	VPP L4 VMware ThinApp 5 Suite - For existing VPP customers only	Includes 1 ThinApp Packager, 50 ThinApp Client licenses, and 1 Workstation license (for admin usage). SnS Required and Sold Separately.	THIN5-STE-C-L4	Software	\$4,527.60	4.00%	\$181.10	\$4,346.50
20181	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal VMware ThinApp 5 Suite	Includes 1 ThinApp Packager, 50 ThinApp Client licenses, and 1 Workstation license (for admin usage). SnS Required and Sold Separately.	THIN5-STE-F	Software	\$5,145.00	4.00%	\$205.80	\$4,939.20
20182	HORIZON ON PREM	THINAPP	THINAPP	Academic Basic Support/Subscription VMware ThinApp 5 Suite for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-STE-G-SSS-A	Extended Warranties	\$648.00	2.27%	\$14.71	\$633.29
20183	HORIZON ON PREM	THINAPP	THINAPP	Basic Support/Subscription VMware ThinApp 5 Suite for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	THIN5-STE-G-SSS-C	Extended Warranties	\$1,080.00	2.27%	\$24.52	\$1,055.48
20184	HORIZON ON PREM	THINAPP	THINAPP	Academic Production Support/Subscription VMware ThinApp 5 Suite for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-P-SSS-A	Extended Warranties	\$1,286.00	2.27%	\$29.19	\$1,256.81
20185	HORIZON ON PREM	THINAPP	THINAPP	Production Support/Subscription VMware ThinApp 5 Suite for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-P-SSS-C	Extended Warranties	\$1,286.00	2.27%	\$29.19	\$1,256.81
20186	HORIZON ON PREM	THINAPP	THINAPP	U.S. Federal Production Support/Subscription VMware ThinApp 5 Suite for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	THIN5-STE-P-SSS-F	Extended Warranties	\$1,286.00	2.27%	\$29.19	\$1,256.81
20187	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-100-3G-SSS-A	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
20188	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-100-3G-SSS-C	Extended Warranties	\$3,246.00	2.27%	\$73.68	\$3,172.32
20189	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-3P-SSS-A	Extended Warranties	\$3,864.00	2.27%	\$87.71	\$3,776.29
20190	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-3P-SSS-C	Extended Warranties	\$3,864.00	2.27%	\$87.71	\$3,776.29
20191	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-3P-SSS-F	Extended Warranties	\$3,400.32	2.27%	\$77.19	\$3,323.13
20192	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic VMware Dynamic Environment Manager: 100 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 100 concurrent users. SnS required & sold separately.	UEM-CCU-100-A	Software	\$3,090.00	4.00%	\$123.60	\$2,966.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20193	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VMware Dynamic Environment Manager: 100 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 100 concurrent users. SnS required & sold separately.	UEM-CCU-100-C	Software	\$5,150.00	4.00%	\$206.00	\$4,944.00
20194	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VPP L4 VMware User Environment Manager: 100 Pack (CCU) - For existing VPP customers only	Includes VMware Dynamic Environment Manager licensed for 100 concurrent users. SnS required & sold separately.	UEM-CCU-100-C-L4	Software	\$4,532.00	4.00%	\$181.28	\$4,350.72
20195	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal VMware Dynamic Environment Manager: 100 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 100 concurrent users. SnS required & sold separately.	UEM-CCU-100-F	Software	\$5,150.00	4.00%	\$206.00	\$4,944.00
20196	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-100-G-SSS-A	Extended Warranties	\$649.00	2.27%	\$14.73	\$634.27
20197	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-100-G-SSS-C	Extended Warranties	\$1,082.00	2.27%	\$24.56	\$1,057.44
20198	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-P-SSS-A	Extended Warranties	\$1,288.00	2.27%	\$29.24	\$1,258.76
20199	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-P-SSS-C	Extended Warranties	\$1,288.00	2.27%	\$29.24	\$1,258.76
20200	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-100-P-SSS-F	Extended Warranties	\$1,288.00	2.27%	\$29.24	\$1,258.76
20201	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-10-3G-SSS-A	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
20202	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-10-3G-SSS-C	Extended Warranties	\$324.00	2.27%	\$7.35	\$316.65
20203	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-3P-SSS-A	Extended Warranties	\$387.00	2.27%	\$8.78	\$378.22
20204	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-3P-SSS-C	Extended Warranties	\$387.00	2.27%	\$8.78	\$378.22
20205	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-3P-SSS-F	Extended Warranties	\$340.56	2.27%	\$7.73	\$332.83
20206	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic VMware Dynamic Environment Manager: 10 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 10 concurrent users. SnS required & sold separately.	UEM-CCU-10-A	Software	\$309.00	4.00%	\$12.36	\$296.64
20207	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VMware Dynamic Environment Manager: 10 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 10 concurrent users. SnS required & sold separately.	UEM-CCU-10-C	Software	\$515.00	4.00%	\$20.60	\$494.40
20208	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VPP L4 VMware User Environment Manager: 10 Pack (CCU) - For existing VPP customers only	Includes VMware Dynamic Environment Manager licensed for 10 concurrent users. SnS required & sold separately.	UEM-CCU-10-C-L4	Software	\$453.20	4.00%	\$18.13	\$435.07
20209	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal VMware Dynamic Environment Manager: 10 Pack (CCU)	Includes VMware Dynamic Environment Manager licensed for 10 concurrent users. SnS required & sold separately.	UEM-CCU-10-F	Software	\$515.00	4.00%	\$20.60	\$494.40
20210	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-10-G-SSS-A	Extended Warranties	\$65.00	2.27%	\$1.48	\$63.52
20211	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-CCU-10-G-SSS-C	Extended Warranties	\$108.00	2.27%	\$2.45	\$105.55
20212	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-P-SSS-A	Extended Warranties	\$129.00	2.27%	\$2.93	\$126.07
20213	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-P-SSS-C	Extended Warranties	\$129.00	2.27%	\$2.93	\$126.07
20214	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (CCU) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-CCU-10-P-SSS-F	Extended Warranties	\$129.00	2.27%	\$2.93	\$126.07
20215	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-100-3G-SSS-A	Extended Warranties	\$1,167.00	2.27%	\$26.49	\$1,140.51
20216	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-100-3G-SSS-C	Extended Warranties	\$1,947.00	2.27%	\$44.20	\$1,902.80
20217	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-3P-SSS-A	Extended Warranties	\$2,319.00	2.27%	\$52.64	\$2,266.36
20218	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-3P-SSS-C	Extended Warranties	\$2,319.00	2.27%	\$52.64	\$2,266.36
20219	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-3P-SSS-F	Extended Warranties	\$2,040.72	2.27%	\$46.32	\$1,994.40
20220	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic VMware Dynamic Environment Manager: 100 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 100 named users. SnS required & sold separately.	UEM-NU-100-A	Software	\$1,854.00	4.00%	\$74.16	\$1,779.84
20221	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VMware Dynamic Environment Manager: 100 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 100 named users. SnS required & sold separately.	UEM-NU-100-C	Software	\$3,090.00	4.00%	\$123.60	\$2,966.40
20222	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VPP L4 VMware User Environment Manager: 100 Pack (Named Users) - For existing VPP customers only	Includes VMware Dynamic Environment Manager licensed for 100 named users. SnS required & sold separately.	UEM-NU-100-C-L4	Software	\$2,719.20	4.00%	\$108.77	\$2,610.43
20223	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal VMware Dynamic Environment Manager: 100 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 100 named users. SnS required & sold separately.	UEM-NU-100-F	Software	\$3,090.00	4.00%	\$123.60	\$2,966.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20224	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-100-G-SSS-A	Extended Warranties	\$389.00	2.27%	\$8.83	\$380.17
20225	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-100-G-SSS-C	Extended Warranties	\$649.00	2.27%	\$14.73	\$634.27
20226	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-P-SSS-A	Extended Warranties	\$773.00	2.27%	\$17.55	\$755.45
20227	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-P-SSS-C	Extended Warranties	\$773.00	2.27%	\$17.55	\$755.45
20228	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 100 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-100-P-SSS-F	Extended Warranties	\$773.00	2.27%	\$17.55	\$755.45
20229	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-10-3G-SSS-A	Extended Warranties	\$117.00	2.27%	\$2.66	\$114.34
20230	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-10-3G-SSS-C	Extended Warranties	\$195.00	2.27%	\$4.43	\$190.57
20231	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-3P-SSS-A	Extended Warranties	\$231.00	2.27%	\$5.24	\$225.76
20232	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-3P-SSS-C	Extended Warranties	\$231.00	2.27%	\$5.24	\$225.76
20233	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-3P-SSS-F	Extended Warranties	\$203.28	2.27%	\$4.61	\$198.67
20234	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic VMware Dynamic Environment Manager: 10 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 10 named users. SnS required & sold separately.	UEM-NU-10-A	Software	\$185.00	4.00%	\$7.40	\$177.60
20235	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VMware Dynamic Environment Manager: 10 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 10 named users. SnS required & sold separately.	UEM-NU-10-C	Software	\$309.00	4.00%	\$12.36	\$296.64
20236	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	VPP L4 VMware User Environment Manager: 10 Pack (Named Users) - For existing VPP customers only	Includes VMware Dynamic Environment Manager licensed for 10 named users. SnS required & sold separately.	UEM-NU-10-C-L4	Software	\$271.92	4.00%	\$10.88	\$261.04
20237	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal VMware Dynamic Environment Manager: 10 Pack (Named Users)	Includes VMware Dynamic Environment Manager licensed for 10 named users. SnS required & sold separately.	UEM-NU-10-F	Software	\$309.00	4.00%	\$12.36	\$296.64
20238	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-10-G-SSS-A	Extended Warranties	\$39.00	2.27%	\$0.89	\$38.11
20239	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Basic Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	UEM-NU-10-G-SSS-C	Extended Warranties	\$65.00	2.27%	\$1.48	\$63.52
20240	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Academic Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-P-SSS-A	Extended Warranties	\$77.00	2.27%	\$1.75	\$75.25
20241	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-P-SSS-C	Extended Warranties	\$77.00	2.27%	\$1.75	\$75.25
20242	HORIZON ON PREM	DYNAMIC ENVIRONMENT MANAGER	UEM	U.S. Federal Production Support/Subscription for VMware Dynamic Environment Manager: 10 Pack (Named Users) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	UEM-NU-10-P-SSS-F	Extended Warranties	\$77.00	2.27%	\$1.75	\$75.25
20243	CLOUD FOUNDATION	VCF CLOUD	VC	VMware Cloud Foundation 5 - 1-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-1P-C	Software as a Service (SaaS)	\$490.00	2.30%	\$11.27	\$478.73
20244	CLOUD FOUNDATION	VCF CLOUD	VC	U.S. Federal VMware Cloud Foundation 5 - 1-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-1P-F	Software as a Service (SaaS)	\$490.00	2.30%	\$11.27	\$478.73
20245	CLOUD FOUNDATION	VCF CLOUD	VC	VMware Cloud Foundation 5 - 3-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-3P-C	Software as a Service (SaaS)	\$1,050.00	2.30%	\$24.15	\$1,025.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20246	CLOUD FOUNDATION	VCF CLOUD	VC	U.S. Federal VMware Cloud Foundation 5 - 3-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-3P-F	Software as a Service (SaaS)	\$1,050.00	2.30%	\$24.15	\$1,025.85
20247	CLOUD FOUNDATION	VCF CLOUD	VC	VMware Cloud Foundation 5 - 5-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-5P-C	Software as a Service (SaaS)	\$1,750.00	2.30%	\$40.25	\$1,709.75
20248	CLOUD FOUNDATION	VCF CLOUD	VC	U.S. Federal VMware Cloud Foundation 5 - 5-Year Prepaid Commit - Per Core	VMware Cloud Foundation is a subscription that includes vSphere Enterprise Plus, vSAN Enterprise, NSX Ent Plus (Networking Only), Aria Suite Term Enterprise, Aria Ops for Networks ENT, HCX Enterprise, SDDC Manager, Tanzu Kubernetes Grid, and vCenter Server Standard. VMware Cloud Foundation includes Select Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VCF-TD-TL-5P-F	Software as a Service (SaaS)	\$1,750.00	2.30%	\$40.25	\$1,709.75
20249	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSphere Foundation - 1-Year Prepaid Commit - Per Core	VMware vSphere Foundation includes vSphere Enterprise Plus, vCenter Standard, Tanzu Kubernetes Grid, and Aria Suite Standard. VMware vSphere Foundation Subscription includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VSP-PL-TD-TL-1P-C	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
20250	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSphere Foundation - 3-Year Prepaid Commit - Per Core	VMware vSphere Foundation includes vSphere Enterprise Plus, vCenter Standard, Tanzu Kubernetes Grid, and Aria Suite Standard. VMware vSphere Foundation Subscription includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VSP-PL-TD-TL-3P-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
20251	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSphere Foundation - 5-Year Prepaid Commit - Per Core	VMware vSphere Foundation includes vSphere Enterprise Plus, vCenter Standard, Tanzu Kubernetes Grid, and Aria Suite Standard. VMware vSphere Foundation Subscription includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VSP-PL-TD-TL-5P-C	Software as a Service (SaaS)	\$675.00	2.30%	\$15.53	\$659.48
20252	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSAN 8 - 1-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-1P-C	Software as a Service (SaaS)	\$294.00	2.30%	\$6.76	\$287.24
20253	VSPHERE+/-/S	VSPHERE+ OTHER	VC	U.S.Federal VMware vSAN 8 - 1-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-1P-F	Software as a Service (SaaS)	\$294.00	2.30%	\$6.76	\$287.24
20254	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSAN 8 - 3-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-3P-C	Software as a Service (SaaS)	\$630.00	2.30%	\$14.49	\$615.51
20255	VSPHERE+/-/S	VSPHERE+ OTHER	VC	U.S.Federal VMware vSAN 8 - 3-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-3P-F	Software as a Service (SaaS)	\$630.00	2.30%	\$14.49	\$615.51
20256	VSPHERE+/-/S	VSPHERE+ OTHER	VC	VMware vSAN 8 - 5-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-5P-C	Software as a Service (SaaS)	\$1,050.00	2.30%	\$24.15	\$1,025.85
20257	VSPHERE+/-/S	VSPHERE+ OTHER	VC	U.S.Federal VMware vSAN 8 - 5-Year Prepaid Commit Add-on for VMware vSphere Foundation and VMware Cloud Foundation - Per TiB	VMware vSAN is an add-on subscription to VMware vSphere Foundation and VMware Cloud Foundation. VMware vSAN includes Production Support and is licensed Per TiB with a minimum of 8 TiBs per CPU required.	VSP-PL-TD-VSAN-TL-5P-F	Software as a Service (SaaS)	\$1,050.00	2.30%	\$24.15	\$1,025.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20258	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery for Pilot - 1 Hour On Demand - Region - North America Data Centers, per Pilot Unit per Hour	North America Data Centers - per Pilot Unit per Hour, VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters. Each Pilot Unit includes 5 TiB and 25 VM. Only new customers who have not previously subscribed to VMware Cloud Disaster Recovery are eligible to participate in this pilot. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXPLT-1HUT0-C1S	Software as a Service (SaaS)	\$2.62	2.30%	\$0.06	\$2.56
20259	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery Enhanced Ransomware Recovery Addon - NAM - 1 Year Monthly	NAM Data Centers - Enhanced Ransomware Recovery Addon is an advanced feature add-on to VMware Cloud Disaster Recovery as a service that provides advanced capabilities in ransomware attacks. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible.	CPDR-AXRWR-12MT0-C1S	Software as a Service (SaaS)	\$9.99	2.30%	\$0.23	\$9.76
20260	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery Enhanced Ransomware Recovery Addon - NAM - 1 Year Prepaid	NAM Data Centers - Enhanced Ransomware Recovery Addon is an advanced feature add-on to VMware Cloud Disaster Recovery as a service that provides advanced capabilities in ransomware attacks. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible.	CPDR-AXRWR-12PT0-C1S	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
20261	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery Enhanced Ransomware Recovery Addon - NAM - Hourly	NAM Data Centers - Enhanced Ransomware Recovery Addon is an advanced feature add-on to VMware Cloud Disaster Recovery as a service that provides advanced capabilities in ransomware attacks. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible.	CPDR-AXRWR-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.01
20262	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery Enhanced Ransomware Recovery Addon - NAM - 3 Year Monthly	NAM Data Centers - Enhanced Ransomware Recovery Addon is an advanced feature add-on to VMware Cloud Disaster Recovery as a service that provides advanced capabilities in ransomware attacks. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible.	CPDR-AXRWR-36MT0-C1S	Software as a Service (SaaS)	\$9.57	2.30%	\$0.22	\$9.35
20263	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery Enhanced Ransomware Recovery Addon - NAM - 3 Year Prepaid	NAM Data Centers - Enhanced Ransomware Recovery Addon is an advanced feature add-on to VMware Cloud Disaster Recovery as a service that provides advanced capabilities in ransomware attacks. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible.	CPDR-AXRWR-36PT0-C1S	Software as a Service (SaaS)	\$299.70	2.30%	\$6.89	\$292.81
20264	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 12 Monthly Payments - Region - North America Data Centers, per TiB	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXTIB-12MT0-C1S	Software as a Service (SaaS)	\$84.24	2.30%	\$1.94	\$82.30
20265	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 12 Month Prepaid - Region - North America Data Centers, per TiB	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXTIB-12PT0-C1S	Software as a Service (SaaS)	\$936.00	2.30%	\$21.53	\$914.47
20266	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 1 Hour Overage - Region - North America Data Centers, per TiB per Hour	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXTIB-1HUT0-C1S	Software as a Service (SaaS)	\$0.13	2.30%	\$0.00	\$0.13
20267	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 36 Monthly Payments - Region - North America Data Centers, per TiB	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXTIB-36MT0-C1S	Software as a Service (SaaS)	\$80.73	2.30%	\$1.86	\$78.87
20268	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 36 Month Prepaid - Region - North America Data Centers, per TiB	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXTIB-36PT0-C1S	Software as a Service (SaaS)	\$2,527.20	2.30%	\$58.13	\$2,469.07
20269	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 12 Monthly Payments - Region - North America Data Centers, per VM	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXXVM-12MT0-C1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
20270	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 12 Month Prepaid - Region - North America Data Centers, per VM	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXXVM-12PT0-C1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
20271	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 1 Hour On Demand - Region - North America Data Centers, per VM per Hour	North America Data Centers - per VM per Hour, VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXXVM-1HUT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20272	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 36 Monthly Payments - Region - North America Data Centers, per VM	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXXVM-36MT0-C1S	Software as a Service (SaaS)	\$24.84	2.30%	\$0.57	\$24.27
20273	VMC ON AWS	VCDR	VCDR-SAAS	VMware Cloud Disaster Recovery - 36 Month Prepaid - Region - North America Data Centers, per VM	North America Data Centers - VMware Cloud Disaster Recovery is a disaster recovery as a service (DRaaS) offering that protects business critical applications against disasters Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CPDR-AXXVM-36PT0-C1S	Software as a Service (SaaS)	\$777.60	2.30%	\$17.88	\$759.72
20274	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	VCLLOUD	VMware vCloud Director 10.0 for non-VCPP customers - 1-Year Prepaid Commit Subscription - Per Core	VMware vCloud Director 10.0 for non-VCPP customers includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VC-CD10-NVC-TLSS-1Y-C	Software as a Service (SaaS)	\$168.00	2.30%	\$3.86	\$164.14
20275	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	VCLLOUD	U.S. Federal VMware vCloud Director 10.0 for non-VCPP customers - 1-Year Prepaid Commit Subscription - Per Core	U.S. Citizen / U.S. Soil VMware vCloud Director 10.0 for non-VCPP customers includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VC-CD10-NVC-TLSS-1Y-F	Software as a Service (SaaS)	\$168.00	2.30%	\$3.86	\$164.14
20276	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	VCLLOUD	VMware vCloud Director 10.0 for non-VCPP customers - 3-Year Prepaid Commit Subscription - Per Core	VMware vCloud Director 10.0 for non-VCPP customers includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VC-CD10-NVC-TLSS-3Y-C	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
20277	VCLLOUD DIRECTOR	VCLLOUD DIRECTOR	VCLLOUD	U.S. Federal VMware vCloud Director 10.0 for non-VCPP customers - 3-Year Prepaid Commit Subscription - Per Core	U.S. Citizen / U.S. Soil VMware vCloud Director 10.0 for non-VCPP customers includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	VC-CD10-NVC-TLSS-3Y-F	Software as a Service (SaaS)	\$360.00	2.30%	\$8.28	\$351.72
20278	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 1 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 1 year, Monthly	CWSA-HD-T-12M-C	Software as a Service (SaaS)	\$5.69	2.30%	\$0.13	\$5.56
20279	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 1 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 1 year, Prepaid	CWSA-HD-T-12P-C	Software as a Service (SaaS)	\$65.00	2.30%	\$1.50	\$63.51
20280	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 1 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 1 year, Monthly	CWSA-HD-T3-12M-C	Software as a Service (SaaS)	\$6.09	2.30%	\$0.14	\$5.95
20281	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 1 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 1 year, Prepaid	CWSA-HD-T3-12P-C	Software as a Service (SaaS)	\$69.55	2.30%	\$1.60	\$67.95
20282	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Annual	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Annual	CWSA-HD-T3-36A-C	Software as a Service (SaaS)	\$69.55	2.30%	\$1.60	\$67.95
20283	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Monthly	CWSA-HD-T3-36M-C	Software as a Service (SaaS)	\$6.09	2.30%	\$0.14	\$5.95
20284	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Prepaid	CWSA-HD-T3-36P-C	Software as a Service (SaaS)	\$198.22	2.30%	\$4.56	\$193.66
20285	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Annual	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Annual	CWSA-HD-T3-60A-C	Software as a Service (SaaS)	\$69.55	2.30%	\$1.60	\$67.95
20286	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Monthly	CWSA-HD-T3-60M-C	Software as a Service (SaaS)	\$6.09	2.30%	\$0.14	\$5.95
20287	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Prepaid	CWSA-HD-T3-60P-C	Software as a Service (SaaS)	\$312.98	2.30%	\$7.20	\$305.78
20288	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Annual	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Annual	CWSA-HD-T-36A-C	Software as a Service (SaaS)	\$65.00	2.30%	\$1.50	\$63.51
20289	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Monthly	CWSA-HD-T-36M-C	Software as a Service (SaaS)	\$5.69	2.30%	\$0.13	\$5.56
20290	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 3 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Prepaid	CWSA-HD-T-36P-C	Software as a Service (SaaS)	\$185.25	2.30%	\$4.26	\$180.99
20291	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Annual	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Annual	CWSA-HD-T-60A-C	Software as a Service (SaaS)	\$65.00	2.30%	\$1.50	\$63.51
20292	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Monthly	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Monthly	CWSA-HD-T-60M-C	Software as a Service (SaaS)	\$5.69	2.30%	\$0.13	\$5.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20293	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Advanced Edition; Per User; Subscription for 5 year, Prepaid	VMware Cloud Web Security; Advanced Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Prepaid	CWSA-HD-T-60P-C	Software as a Service (SaaS)	\$292.50	2.30%	\$6.73	\$285.77
20294	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 1 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 1 year, Monthly	CWSS-HD-T-12M-C	Software as a Service (SaaS)	\$3.06	2.30%	\$0.07	\$2.99
20295	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 1 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 1 year, Prepaid	CWSS-HD-T-12P-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
20296	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 1 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 1 year, Monthly	CWSS-HD-T3-12M-C	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
20297	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 1 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 1 year, Prepaid	CWSS-HD-T3-12P-C	Software as a Service (SaaS)	\$37.45	2.30%	\$0.86	\$36.59
20298	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Annual	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Annual	CWSS-HD-T3-36A-C	Software as a Service (SaaS)	\$37.45	2.30%	\$0.86	\$36.59
20299	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Monthly	CWSS-HD-T3-36M-C	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
20300	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 3 year, Prepaid	CWSS-HD-T3-36P-C	Software as a Service (SaaS)	\$106.73	2.30%	\$2.45	\$104.28
20301	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Annual	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Annual	CWSS-HD-T3-60A-C	Software as a Service (SaaS)	\$37.45	2.30%	\$0.86	\$36.59
20302	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Monthly	CWSS-HD-T3-60M-C	Software as a Service (SaaS)	\$3.28	2.30%	\$0.08	\$3.20
20303	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Premier Support, Total (L1-4); Subscription for 5 year, Prepaid	CWSS-HD-T3-60P-C	Software as a Service (SaaS)	\$168.53	2.30%	\$3.88	\$164.65
20304	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Annual	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Annual	CWSS-HD-T-36A-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
20305	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Monthly	CWSS-HD-T-36M-C	Software as a Service (SaaS)	\$3.06	2.30%	\$0.07	\$2.99
20306	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 3 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 3 year, Prepaid	CWSS-HD-T-36P-C	Software as a Service (SaaS)	\$99.75	2.30%	\$2.29	\$97.46
20307	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Annual	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Annual	CWSS-HD-T-60A-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
20308	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Monthly	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Monthly	CWSS-HD-T-60M-C	Software as a Service (SaaS)	\$3.06	2.30%	\$0.07	\$2.99
20309	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware Cloud Web Security; Standard Edition; Per User; Subscription for 5 year, Prepaid	VMware Cloud Web Security; Standard Edition; Per User; Hosted Deployment; Production Support, Total (L1-4); Subscription for 5 year, Prepaid	CWSS-HD-T-60P-C	Software as a Service (SaaS)	\$157.50	2.30%	\$3.62	\$153.88
20310	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-C-T2-12M-C	Software as a Service (SaaS)	\$875.00	2.30%	\$20.13	\$854.88
20311	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-C-T2-12P-C	Software as a Service (SaaS)	\$10,000.00	2.30%	\$230.00	\$9,770.00
20312	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-C-T2-36A-C	Software as a Service (SaaS)	\$10,000.00	2.30%	\$230.00	\$9,770.00
20313	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-C-T2-36M-C	Software as a Service (SaaS)	\$875.00	2.30%	\$20.13	\$854.88
20314	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-C-T2-36P-C	Software as a Service (SaaS)	\$28,500.00	2.30%	\$655.50	\$27,844.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20315	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-C-T2-60A-C	Software as a Service (SaaS)	\$10,000.00	2.30%	\$230.00	\$9,770.00
20316	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-C-T2-60M-C	Software as a Service (SaaS)	\$875.00	2.30%	\$20.13	\$854.88
20317	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-C-T2-60P-C	Software as a Service (SaaS)	\$45,000.00	2.30%	\$1,035.00	\$43,965.00
20318	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-C-T3-12M-C	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
20319	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-C-T3-12P-C	Software as a Service (SaaS)	\$10,700.00	2.30%	\$246.10	\$10,453.90
20320	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-C-T3-36A-C	Software as a Service (SaaS)	\$10,700.00	2.30%	\$246.10	\$10,453.90
20321	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-C-T3-36M-C	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
20322	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-C-T3-36P-C	Software as a Service (SaaS)	\$30,495.00	2.30%	\$701.39	\$29,793.62
20323	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-C-T3-60A-C	Software as a Service (SaaS)	\$10,700.00	2.30%	\$246.10	\$10,453.90
20324	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-C-T3-60M-C	Software as a Service (SaaS)	\$937.00	2.30%	\$21.55	\$915.45
20325	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-C-T3-60P-C	Software as a Service (SaaS)	\$48,150.00	2.30%	\$1,107.45	\$47,042.55
20326	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-EU-T2-12M-C	Software as a Service (SaaS)	\$1,400.00	2.30%	\$32.20	\$1,367.80
20327	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T2-12P-C	Software as a Service (SaaS)	\$16,000.00	2.30%	\$368.00	\$15,632.00
20328	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-EU-T2-36A-C	Software as a Service (SaaS)	\$16,000.00	2.30%	\$368.00	\$15,632.00
20329	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-EU-T2-36M-C	Software as a Service (SaaS)	\$1,400.00	2.30%	\$32.20	\$1,367.80
20330	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T2-36P-C	Software as a Service (SaaS)	\$45,600.00	2.30%	\$1,048.80	\$44,551.20
20331	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-EU-T2-60A-C	Software as a Service (SaaS)	\$16,000.00	2.30%	\$368.00	\$15,632.00
20332	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-EU-T2-60M-C	Software as a Service (SaaS)	\$1,400.00	2.30%	\$32.20	\$1,367.80
20333	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T2-60P-C	Software as a Service (SaaS)	\$72,000.00	2.30%	\$1,656.00	\$70,344.00
20334	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-EU-T3-12M-C	Software as a Service (SaaS)	\$1,498.00	2.30%	\$34.45	\$1,463.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20335	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T3-12P-C	Software as a Service (SaaS)	\$17,120.00	2.30%	\$393.76	\$16,726.24
20336	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-EU-T3-36A-C	Software as a Service (SaaS)	\$17,120.00	2.30%	\$393.76	\$16,726.24
20337	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-EU-T3-36M-C	Software as a Service (SaaS)	\$1,498.00	2.30%	\$34.45	\$1,463.55
20338	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T3-36P-C	Software as a Service (SaaS)	\$48,792.00	2.30%	\$1,122.22	\$47,669.78
20339	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-EU-T3-60A-C	Software as a Service (SaaS)	\$17,120.00	2.30%	\$393.76	\$16,726.24
20340	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-EU-T3-60M-C	Software as a Service (SaaS)	\$1,498.00	2.30%	\$34.45	\$1,463.55
20341	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-EU-T3-60P-C	Software as a Service (SaaS)	\$77,040.00	2.30%	\$1,771.92	\$75,268.08
20342	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-LA-T2-12M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20343	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T2-12P-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20344	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-LA-T2-36A-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20345	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-LA-T2-36M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20346	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T2-36P-C	Software as a Service (SaaS)	\$91,200.00	2.30%	\$2,097.60	\$89,102.40
20347	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-LA-T2-60A-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20348	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-LA-T2-60M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20349	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T2-60P-C	Software as a Service (SaaS)	\$144,000.00	2.30%	\$3,312.00	\$140,688.00
20350	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-LA-T3-12M-C	Software as a Service (SaaS)	\$2,995.00	2.30%	\$68.91	\$2,927.09
20351	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T3-12P-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20352	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-LA-T3-36A-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20353	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-LA-T3-36M-C	Software as a Service (SaaS)	\$2,995.00	2.30%	\$68.91	\$2,927.09
20354	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T3-36P-C	Software as a Service (SaaS)	\$97,584.00	2.30%	\$2,244.43	\$95,339.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20355	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-LA-T3-60A-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20356	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-LA-T3-60M-C	Software as a Service (SaaS)	\$2,996.00	2.30%	\$68.91	\$2,927.09
20357	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-LA-T3-60P-C	Software as a Service (SaaS)	\$154,080.00	2.30%	\$3,543.84	\$150,536.16
20358	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-NA-T2-12M-C	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
20359	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T2-12P-C	Software as a Service (SaaS)	\$14,000.00	2.30%	\$322.00	\$13,678.00
20360	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-NA-T2-36A-C	Software as a Service (SaaS)	\$14,000.00	2.30%	\$322.00	\$13,678.00
20361	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-NA-T2-36M-C	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
20362	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T2-36P-C	Software as a Service (SaaS)	\$39,900.00	2.30%	\$917.70	\$38,982.30
20363	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-NA-T2-60A-C	Software as a Service (SaaS)	\$14,000.00	2.30%	\$322.00	\$13,678.00
20364	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-NA-T2-60M-C	Software as a Service (SaaS)	\$1,225.00	2.30%	\$28.18	\$1,196.83
20365	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T2-60P-C	Software as a Service (SaaS)	\$63,000.00	2.30%	\$1,449.00	\$61,551.00
20366	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-4C-NA-T3-12M-C	Software as a Service (SaaS)	\$1,311.00	2.30%	\$30.15	\$1,280.85
20367	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T3-12P-C	Software as a Service (SaaS)	\$14,980.00	2.30%	\$344.54	\$14,635.46
20368	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-4C-NA-T3-36A-C	Software as a Service (SaaS)	\$14,980.00	2.30%	\$344.54	\$14,635.46
20369	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-4C-NA-T3-36M-C	Software as a Service (SaaS)	\$1,311.00	2.30%	\$30.15	\$1,280.85
20370	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T3-36P-C	Software as a Service (SaaS)	\$42,693.00	2.30%	\$981.94	\$41,711.06
20371	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-4C-NA-T3-60A-C	Software as a Service (SaaS)	\$14,980.00	2.30%	\$344.54	\$14,635.46
20372	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-4C-NA-T3-60M-C	Software as a Service (SaaS)	\$1,311.00	2.30%	\$30.15	\$1,280.85
20373	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 4 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-4C-NA-T3-60P-C	Software as a Service (SaaS)	\$67,410.00	2.30%	\$1,550.43	\$65,859.57
20374	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-C-T2-12M-C	Software as a Service (SaaS)	\$1,750.00	2.30%	\$40.25	\$1,709.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20375	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-C-T2-12P-C	Software as a Service (SaaS)	\$20,000.00	2.30%	\$460.00	\$19,540.00
20376	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-C-T2-36A-C	Software as a Service (SaaS)	\$20,000.00	2.30%	\$460.00	\$19,540.00
20377	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-C-T2-36M-C	Software as a Service (SaaS)	\$1,750.00	2.30%	\$40.25	\$1,709.75
20378	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-C-T2-36P-C	Software as a Service (SaaS)	\$57,000.00	2.30%	\$1,311.00	\$55,689.00
20379	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-C-T2-60A-C	Software as a Service (SaaS)	\$20,000.00	2.30%	\$460.00	\$19,540.00
20380	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-C-T2-60M-C	Software as a Service (SaaS)	\$1,750.00	2.30%	\$40.25	\$1,709.75
20381	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-C-T2-60P-C	Software as a Service (SaaS)	\$90,000.00	2.30%	\$2,070.00	\$87,930.00
20382	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-C-T3-12M-C	Software as a Service (SaaS)	\$1,873.00	2.30%	\$43.08	\$1,829.92
20383	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-C-T3-12P-C	Software as a Service (SaaS)	\$21,400.00	2.30%	\$492.20	\$20,907.80
20384	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-C-T3-36A-C	Software as a Service (SaaS)	\$21,400.00	2.30%	\$492.20	\$20,907.80
20385	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-C-T3-36M-C	Software as a Service (SaaS)	\$1,873.00	2.30%	\$43.08	\$1,829.92
20386	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-C-T3-36P-C	Software as a Service (SaaS)	\$60,990.00	2.30%	\$1,402.77	\$59,587.23
20387	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-C-T3-60A-C	Software as a Service (SaaS)	\$21,400.00	2.30%	\$492.20	\$20,907.80
20388	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-C-T3-60M-C	Software as a Service (SaaS)	\$1,873.00	2.30%	\$43.08	\$1,829.92
20389	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Compute only, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-C-T3-60P-C	Software as a Service (SaaS)	\$96,300.00	2.30%	\$2,214.90	\$94,085.10
20390	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-EU-T2-12M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20391	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T2-12P-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20392	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-EU-T2-36A-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20393	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-EU-T2-36M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20394	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T2-36P-C	Software as a Service (SaaS)	\$91,200.00	2.30%	\$2,097.60	\$89,102.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20395	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-EU-T2-60A-C	Software as a Service (SaaS)	\$32,000.00	2.30%	\$736.00	\$31,264.00
20396	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-EU-T2-60M-C	Software as a Service (SaaS)	\$2,800.00	2.30%	\$64.40	\$2,735.60
20397	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T2-60P-C	Software as a Service (SaaS)	\$144,000.00	2.30%	\$3,312.00	\$140,688.00
20398	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-EU-T3-12M-C	Software as a Service (SaaS)	\$2,996.00	2.30%	\$68.91	\$2,927.09
20399	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T3-12P-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20400	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-EU-T3-36A-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20401	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-EU-T3-36M-C	Software as a Service (SaaS)	\$2,996.00	2.30%	\$68.91	\$2,927.09
20402	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T3-36P-C	Software as a Service (SaaS)	\$97,584.00	2.30%	\$2,244.43	\$95,339.57
20403	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-EU-T3-60A-C	Software as a Service (SaaS)	\$34,240.00	2.30%	\$787.52	\$33,452.48
20404	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-EU-T3-60M-C	Software as a Service (SaaS)	\$2,996.00	2.30%	\$68.91	\$2,927.09
20405	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Europe, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-EU-T3-60P-C	Software as a Service (SaaS)	\$154,080.00	2.30%	\$3,543.84	\$150,536.16
20406	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-LA-T2-12M-C	Software as a Service (SaaS)	\$5,600.00	2.30%	\$128.80	\$5,471.20
20407	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T2-12P-C	Software as a Service (SaaS)	\$64,000.00	2.30%	\$1,472.00	\$62,528.00
20408	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-LA-T2-36A-C	Software as a Service (SaaS)	\$64,000.00	2.30%	\$1,472.00	\$62,528.00
20409	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-LA-T2-36M-C	Software as a Service (SaaS)	\$5,600.00	2.30%	\$128.80	\$5,471.20
20410	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T2-36P-C	Software as a Service (SaaS)	\$182,400.00	2.30%	\$4,195.20	\$178,204.80
20411	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-LA-T2-60A-C	Software as a Service (SaaS)	\$64,000.00	2.30%	\$1,472.00	\$62,528.00
20412	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-LA-T2-60M-C	Software as a Service (SaaS)	\$5,600.00	2.30%	\$128.80	\$5,471.20
20413	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T2-60P-C	Software as a Service (SaaS)	\$288,000.00	2.30%	\$6,624.00	\$281,376.00
20414	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-LA-T3-12M-C	Software as a Service (SaaS)	\$5,992.00	2.30%	\$137.82	\$5,854.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20415	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T3-12P-C	Software as a Service (SaaS)	\$68,480.00	2.30%	\$1,575.04	\$66,904.96
20416	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-LA-T3-36A-C	Software as a Service (SaaS)	\$68,480.00	2.30%	\$1,575.04	\$66,904.96
20417	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-LA-T3-36M-C	Software as a Service (SaaS)	\$5,992.00	2.30%	\$137.82	\$5,854.18
20418	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T3-36P-C	Software as a Service (SaaS)	\$195,168.00	2.30%	\$4,488.86	\$190,679.14
20419	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-LA-T3-60A-C	Software as a Service (SaaS)	\$68,480.00	2.30%	\$1,575.04	\$66,904.96
20420	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-LA-T3-60M-C	Software as a Service (SaaS)	\$5,992.00	2.30%	\$137.82	\$5,854.18
20421	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core Latin America, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-LA-T3-60P-C	Software as a Service (SaaS)	\$308,160.00	2.30%	\$7,087.68	\$301,072.32
20422	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-NA-T2-12M-C	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
20423	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T2-12P-C	Software as a Service (SaaS)	\$28,000.00	2.30%	\$644.00	\$27,356.00
20424	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-NA-T2-36A-C	Software as a Service (SaaS)	\$28,000.00	2.30%	\$644.00	\$27,356.00
20425	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-NA-T2-36M-C	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
20426	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T2-36P-C	Software as a Service (SaaS)	\$79,800.00	2.30%	\$1,835.40	\$77,964.60
20427	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-NA-T2-60A-C	Software as a Service (SaaS)	\$28,000.00	2.30%	\$644.00	\$27,356.00
20428	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-NA-T2-60M-C	Software as a Service (SaaS)	\$2,450.00	2.30%	\$56.35	\$2,393.65
20429	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T2-60P-C	Software as a Service (SaaS)	\$126,000.00	2.30%	\$2,898.00	\$123,102.00
20430	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 1 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial	DPHG-8C-NA-T3-12M-C	Software as a Service (SaaS)	\$2,622.00	2.30%	\$60.31	\$2,561.69
20431	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 1 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T3-12P-C	Software as a Service (SaaS)	\$29,960.00	2.30%	\$689.08	\$29,270.92
20432	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial	DPHG-8C-NA-T3-36A-C	Software as a Service (SaaS)	\$29,960.00	2.30%	\$689.08	\$29,270.92
20433	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial	DPHG-8C-NA-T3-36M-C	Software as a Service (SaaS)	\$2,622.00	2.30%	\$60.31	\$2,561.69
20434	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 3 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T3-36P-C	Software as a Service (SaaS)	\$85,386.00	2.30%	\$1,963.88	\$83,422.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20435	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Annual	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial	DPHG-8C-NA-T3-60A-C	Software as a Service (SaaS)	\$29,960.00	2.30%	\$689.08	\$29,270.92
20436	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Monthly	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial	DPHG-8C-NA-T3-60M-C	Software as a Service (SaaS)	\$2,622.00	2.30%	\$60.31	\$2,561.69
20437	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, 5 Year subscription, Prepaid	VMware SASE Dedicated Partner Hosted Gateway, 8 Core North America, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial	DPHG-8C-NA-T3-60P-C	Software as a Service (SaaS)	\$134,820.00	2.30%	\$3,100.86	\$131,719.14
20438	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-12M-A	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
20439	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-12M-C	Software as a Service (SaaS)	\$6.13	2.30%	\$0.14	\$5.99
20440	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-12P-A	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
20441	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-12P-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
20442	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36A-A	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
20443	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36A-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
20444	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36M-A	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
20445	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36M-C	Software as a Service (SaaS)	\$6.13	2.30%	\$0.14	\$5.99
20446	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36P-A	Software as a Service (SaaS)	\$120.00	2.30%	\$2.76	\$117.24
20447	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-36P-C	Software as a Service (SaaS)	\$200.00	2.30%	\$4.60	\$195.40
20448	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60A-A	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
20449	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60A-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
20450	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60M-A	Software as a Service (SaaS)	\$3.68	2.30%	\$0.08	\$3.60
20451	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60M-C	Software as a Service (SaaS)	\$6.13	2.30%	\$0.14	\$5.99
20452	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60P-A	Software as a Service (SaaS)	\$189.00	2.30%	\$4.35	\$184.65
20453	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For Hosted Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1000-HD-L14S1-60P-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20526	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-36P-A	Software	\$129.00	4.00%	\$5.16	\$123.84
20527	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-36P-C	Software	\$214.00	4.00%	\$8.56	\$205.44
20528	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60A-A	Software	\$45.00	4.00%	\$1.80	\$43.20
20529	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60A-C	Software	\$75.00	4.00%	\$3.00	\$72.00
20530	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60M-A	Software	\$3.94	4.00%	\$0.16	\$3.78
20531	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60M-C	Software	\$6.56	4.00%	\$0.26	\$6.30
20532	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60P-A	Software	\$203.00	4.00%	\$8.12	\$194.88
20533	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 1000 and 2499 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1000-SD-L14S3-60P-C	Software	\$338.00	4.00%	\$13.52	\$324.48
20534	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-12M-A	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
20535	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-12M-C	Software as a Service (SaaS)	\$13.13	2.30%	\$0.30	\$12.83
20536	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-12P-A	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
20537	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-12P-C	Software as a Service (SaaS)	\$150.00	2.30%	\$3.45	\$146.55
20538	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36A-A	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
20539	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36A-C	Software as a Service (SaaS)	\$150.00	2.30%	\$3.45	\$146.55
20540	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36M-A	Software as a Service (SaaS)	\$7.88	2.30%	\$0.18	\$7.70
20541	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36M-C	Software as a Service (SaaS)	\$13.13	2.30%	\$0.30	\$12.83
20542	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36P-A	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
20543	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-1-HD-L14S1-36P-C	Software as a Service (SaaS)	\$428.00	2.30%	\$9.84	\$418.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20616	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-12P-A	Software	\$97.00	4.00%	\$3.88	\$93.12
20617	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-12P-C	Software	\$161.00	4.00%	\$6.44	\$154.56
20618	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36A-A	Software	\$97.00	4.00%	\$3.88	\$93.12
20619	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36A-C	Software	\$161.00	4.00%	\$6.44	\$154.56
20620	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36M-A	Software	\$8.43	4.00%	\$0.34	\$8.09
20621	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36M-C	Software	\$14.05	4.00%	\$0.56	\$13.49
20622	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36P-A	Software	\$275.00	4.00%	\$11.00	\$264.00
20623	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-36P-C	Software	\$458.00	4.00%	\$18.32	\$439.68
20624	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60A-A	Software	\$97.00	4.00%	\$3.88	\$93.12
20625	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60A-C	Software	\$161.00	4.00%	\$6.44	\$154.56
20626	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60M-A	Software	\$8.43	4.00%	\$0.34	\$8.09
20627	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60M-C	Software	\$14.05	4.00%	\$0.56	\$13.49
20628	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60P-A	Software	\$434.00	4.00%	\$17.36	\$416.64
20629	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 1 and 199 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-1-SD-L14S3-60P-C	Software	\$723.00	4.00%	\$28.92	\$694.08
20630	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-HD-L14S1-12M-A	Software as a Service (SaaS)	\$5.25	2.30%	\$0.12	\$5.13
20631	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-HD-L14S1-12M-C	Software as a Service (SaaS)	\$8.75	2.30%	\$0.20	\$8.55
20632	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-HD-L14S1-12P-A	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
20633	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-HD-L14S1-12P-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20670	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-36P-A	Software as a Service (SaaS)	\$183.00	2.30%	\$4.21	\$178.79
20671	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-36P-C	Software as a Service (SaaS)	\$305.00	2.30%	\$7.02	\$297.99
20672	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60A-A	Software as a Service (SaaS)	\$65.00	2.30%	\$1.50	\$63.51
20673	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60A-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
20674	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60M-A	Software as a Service (SaaS)	\$5.62	2.30%	\$0.13	\$5.49
20675	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60M-C	Software as a Service (SaaS)	\$9.37	2.30%	\$0.22	\$9.15
20676	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60P-A	Software as a Service (SaaS)	\$289.00	2.30%	\$6.65	\$282.35
20677	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For Hosted Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-200-HD-L14S3-60P-C	Software as a Service (SaaS)	\$482.00	2.30%	\$11.09	\$470.91
20678	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-12M-A	Software	\$5.25	4.00%	\$0.21	\$5.04
20679	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-12M-C	Software	\$8.75	4.00%	\$0.35	\$8.40
20680	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-12P-A	Software	\$60.00	4.00%	\$2.40	\$57.60
20681	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-12P-C	Software	\$100.00	4.00%	\$4.00	\$96.00
20682	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36A-A	Software	\$60.00	4.00%	\$2.40	\$57.60
20683	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36A-C	Software	\$100.00	4.00%	\$4.00	\$96.00
20684	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36M-A	Software	\$5.25	4.00%	\$0.21	\$5.04
20685	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36M-C	Software	\$8.75	4.00%	\$0.35	\$8.40
20686	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36P-A	Software	\$171.00	4.00%	\$6.84	\$164.16
20687	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 200 and 999 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-200-SD-L14S1-36P-C	Software	\$285.00	4.00%	\$11.40	\$273.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20814	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-36P-A	Software	\$101.00	4.00%	\$4.04	\$96.96
20815	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-36P-C	Software	\$168.00	4.00%	\$6.72	\$161.28
20816	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60A-A	Software	\$36.00	4.00%	\$1.44	\$34.56
20817	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60A-C	Software	\$59.00	4.00%	\$2.36	\$56.64
20818	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60M-A	Software	\$3.09	4.00%	\$0.12	\$2.97
20819	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60M-C	Software	\$5.15	4.00%	\$0.21	\$4.94
20820	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60P-A	Software	\$159.00	4.00%	\$6.36	\$152.64
20821	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments between 2500 and 4999 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-2500-SD-L14S3-60P-C	Software	\$265.00	4.00%	\$10.60	\$254.40
20822	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-12M-A	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
20823	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 1 year, Monthly, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-12M-C	Software as a Service (SaaS)	\$3.94	2.30%	\$0.09	\$3.85
20824	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-12P-A	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
20825	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-12P-C	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
20826	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36A-A	Software as a Service (SaaS)	\$27.00	2.30%	\$0.62	\$26.38
20827	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36A-C	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
20828	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36M-A	Software as a Service (SaaS)	\$2.37	2.30%	\$0.05	\$2.32
20829	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36M-C	Software as a Service (SaaS)	\$3.94	2.30%	\$0.09	\$3.85
20830	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36P-A	Software as a Service (SaaS)	\$77.00	2.30%	\$1.77	\$75.23
20831	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For Hosted Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For Hosted Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Basic Support Total(L 1-4)	ENI-5000-HD-L14S1-36P-C	Software as a Service (SaaS)	\$129.00	2.30%	\$2.97	\$126.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20904	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-12P-A	Software	\$29.00	4.00%	\$1.16	\$27.84
20905	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 12 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 1 year, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-12P-C	Software	\$49.00	4.00%	\$1.96	\$47.04
20906	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36A-A	Software	\$29.00	4.00%	\$1.16	\$27.84
20907	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Annual	VMWare Edge Network Intelligence Service Subscription for 3 years, Annual, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36A-C	Software	\$49.00	4.00%	\$1.96	\$47.04
20908	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36M-A	Software	\$2.53	4.00%	\$0.10	\$2.43
20909	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 3 years, Monthly, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36M-C	Software	\$4.22	4.00%	\$0.17	\$4.05
20910	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36P-A	Software	\$83.00	4.00%	\$3.32	\$79.68
20911	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 36 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 3 years, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-36P-C	Software	\$138.00	4.00%	\$5.52	\$132.48
20912	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60A-A	Software	\$29.00	4.00%	\$1.16	\$27.84
20913	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Annual	VMWare Edge Network Intelligence Service Subscription for 5 years, Annual, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60A-C	Software	\$49.00	4.00%	\$1.96	\$47.04
20914	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60M-A	Software	\$2.53	4.00%	\$0.10	\$2.43
20915	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Monthly	VMWare Edge Network Intelligence Service Subscription for 5 years, Monthly, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60M-C	Software	\$4.22	4.00%	\$0.17	\$4.05
20916	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	Academic VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60P-A	Software	\$131.00	4.00%	\$5.24	\$125.76
20917	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMWare Edge Network Intelligence - For On-Prem Deployments at or above 5000 Nodes - Price Per Node, Commitment Plan - 60 Month Prepaid	VMWare Edge Network Intelligence Service Subscription for 5 years, Prepaid, For On-Prem Deployments at or above 5000 Nodes - Price Per Node, VeloCloud Premier Support Total(L 1-4)	ENI-5000-SD-L14S3-60P-C	Software	\$217.00	4.00%	\$8.68	\$208.32
20918	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Monthly	Academic VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Monthly	ENIX-IOT-HD-12M-A	Software as a Service (SaaS)	\$0.53	2.30%	\$0.01	\$0.52
20919	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Monthly	VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Monthly	ENIX-IOT-HD-12M-C	Software as a Service (SaaS)	\$0.88	2.30%	\$0.02	\$0.86
20920	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	Academic VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Prepaid	Academic VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Hosted Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 1 year, Prepaid	ENIX-IOT-HD-12P-A	Software as a Service (SaaS)	\$6.00	2.30%	\$0.14	\$5.86

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20949	EDGE NETWORK INTELLIGENCE	EDGE NETWORK INTELLIGENCE SW	VELOCLOUD	VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Software Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 5 year, Prepaid	VMware IoT Operational Assurance Add-On for Edge Network Intelligence; Price Per Device; Software Deployment; Requires Purchase of an Edge Network Intelligence Subscription; Subscription for 5 year, Prepaid	ENIX-IOT-SD-60P-C	SOFTWARE	\$45.00	4.00%	\$1.80	\$43.20
20950	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$9,500.00	2.30%	\$218.50	\$9,281.50
20951	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$27,075.00	2.30%	\$622.73	\$26,452.28
20952	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$42,750.00	2.30%	\$983.25	\$41,766.75
20953	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$9,500.00	2.30%	\$218.50	\$9,281.50
20954	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$27,075.00	2.30%	\$622.73	\$26,452.28
20955	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	NB-VC001G-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$2,969.00	2.30%	\$68.29	\$2,900.71
20956	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 1Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	NB-VC001G-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$42,750.00	2.30%	\$983.25	\$41,766.75
20957	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
20958	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$3,740.00	2.30%	\$86.02	\$3,653.98
20959	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$3,740.00	2.30%	\$86.02	\$3,653.98
20960	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
20961	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$10,659.00	2.30%	\$245.16	\$10,413.84
20962	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$3,740.00	2.30%	\$86.02	\$3,653.98
20963	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
20964	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$16,830.00	2.30%	\$387.09	\$16,442.91
20965	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$344.00	2.30%	\$7.91	\$336.09
20966	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$3,927.00	2.30%	\$90.32	\$3,836.68
20967	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$3,927.00	2.30%	\$90.32	\$3,836.68
20968	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$344.00	2.30%	\$7.91	\$336.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
20969	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$11,192.00	2.30%	\$257.42	\$10,934.58
20970	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$3,927.00	2.30%	\$90.32	\$3,836.68
20971	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$344.00	2.30%	\$7.91	\$336.09
20972	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$17,672.00	2.30%	\$406.46	\$17,265.54
20973	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$351.00	2.30%	\$8.07	\$342.93
20974	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$4,002.00	2.30%	\$92.05	\$3,909.95
20975	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$4,002.00	2.30%	\$92.05	\$3,909.95
20976	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$351.00	2.30%	\$8.07	\$342.93
20977	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$11,406.00	2.30%	\$262.34	\$11,143.66
20978	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$4,002.00	2.30%	\$92.05	\$3,909.95
20979	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$351.00	2.30%	\$8.07	\$342.93
20980	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$18,009.00	2.30%	\$414.21	\$17,594.79
20981	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
20982	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63
20983	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63
20984	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
20985	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$11,942.00	2.30%	\$274.67	\$11,667.33
20986	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21005	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-12M-C	Software	\$328.00	4.00%	\$13.12	\$314.88
21006	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-12P-C	Software	\$3,740.00	4.00%	\$149.60	\$3,590.40
21007	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-36A-C	Software	\$3,740.00	4.00%	\$149.60	\$3,590.40
21008	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-36M-C	Software	\$328.00	4.00%	\$13.12	\$314.88
21009	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-36P-C	Software	\$10,659.00	4.00%	\$426.36	\$10,232.64
21010	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-60A-C	Software	\$3,740.00	4.00%	\$149.60	\$3,590.40
21011	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-60M-C	Software	\$328.00	4.00%	\$13.12	\$314.88
21012	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-L14S1-60P-C	Software	\$16,830.00	4.00%	\$673.20	\$16,156.80
21013	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-12M-C	Software	\$344.00	4.00%	\$13.76	\$330.24
21014	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-12M-F	Software	\$368.00	4.00%	\$14.72	\$353.28
21015	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-12P-C	Software	\$3,927.00	4.00%	\$157.08	\$3,769.92
21016	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-12P-F	Software	\$4,202.00	4.00%	\$168.08	\$4,033.92
21017	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-36A-C	Software	\$3,927.00	4.00%	\$157.08	\$3,769.92
21018	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-36A-F	Software	\$4,202.00	4.00%	\$168.08	\$4,033.92
21019	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-36M-C	Software	\$344.00	4.00%	\$13.76	\$330.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21020	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-36M-F	Software	\$368.00	4.00%	\$14.72	\$353.28
21021	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-SO-L14S2-36P-C	Software	\$11,192.00	4.00%	\$447.68	\$10,744.32
21022	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-36P-F	Software	\$11,975.00	4.00%	\$479.00	\$11,496.00
21023	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-60A-C	Software	\$3,927.00	4.00%	\$157.08	\$3,769.92
21024	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-60A-F	Software	\$4,202.00	4.00%	\$168.08	\$4,033.92
21025	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-L14S2-60M-C	Software	\$344.00	4.00%	\$13.76	\$330.24
21026	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-60M-F	Software	\$368.00	4.00%	\$14.72	\$353.28
21027	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-SO-L14S2-60P-C	Software	\$17,672.00	4.00%	\$706.88	\$16,965.12
21028	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S2-60P-F	Software	\$18,909.00	4.00%	\$756.36	\$18,152.64
21029	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-12M-C	Software	\$351.00	4.00%	\$14.04	\$336.96
21030	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-12M-F	Software	\$376.00	4.00%	\$15.04	\$360.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21031	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC001G-ENT-SO-L14S3-12P-C	Software	\$4,002.00	4.00%	\$160.08	\$3,841.92
21032	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-12P-F	Software	\$4,282.00	4.00%	\$171.28	\$4,110.72
21033	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-36A-C	Software	\$4,002.00	4.00%	\$160.08	\$3,841.92
21034	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-36A-F	Software	\$4,282.00	4.00%	\$171.28	\$4,110.72
21035	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-36M-C	Software	\$351.00	4.00%	\$14.04	\$336.96
21036	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-36M-F	Software	\$376.00	4.00%	\$15.04	\$360.96
21037	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC001G-ENT-SO-L14S3-36P-C	Software	\$11,406.00	4.00%	\$456.24	\$10,949.76
21038	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-36P-F	Software	\$12,204.00	4.00%	\$488.16	\$11,715.84
21039	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-60A-C	Software	\$4,002.00	4.00%	\$160.08	\$3,841.92
21040	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-60A-F	Software	\$4,282.00	4.00%	\$171.28	\$4,110.72
21041	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-60M-C	Software	\$351.00	4.00%	\$14.04	\$336.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21042	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-60M-F	Software	\$376.00	4.00%	\$15.04	\$360.96
21043	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-L14S3-60P-C	Software	\$18,009.00	4.00%	\$720.36	\$17,288.64
21044	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-L14S3-60P-F	Software	\$19,270.00	4.00%	\$770.80	\$18,499.20
21045	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-12M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
21046	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-12P-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
21047	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-36A-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
21048	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-36M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
21049	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-36P-C	Software	\$11,942.00	4.00%	\$477.68	\$11,464.32
21050	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-60A-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
21051	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-60M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
21052	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S1-60P-C	Software	\$18,855.00	4.00%	\$754.20	\$18,100.80
21053	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S2-12M-C	Software	\$385.00	4.00%	\$15.40	\$369.60
21054	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-12M-F	Software	\$412.00	4.00%	\$16.48	\$395.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21055	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC001G-ENT-SO-SG-L14S2-12P-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00
21056	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-12P-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68
21057	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S2-36A-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00
21058	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-36A-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68
21059	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S2-36M-C	Software	\$385.00	4.00%	\$15.40	\$369.60
21060	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-36M-F	Software	\$412.00	4.00%	\$16.48	\$395.52
21061	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC001G-ENT-SO-SG-L14S2-36P-C	Software	\$12,539.00	4.00%	\$501.56	\$12,037.44
21062	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-36P-F	Software	\$13,417.00	4.00%	\$536.68	\$12,880.32
21063	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S2-60A-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00
21064	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-60A-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21065	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S2-60M-C	Software	\$385.00	4.00%	\$15.40	\$369.60
21066	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-60M-F	Software	\$412.00	4.00%	\$16.48	\$395.52
21067	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-ENT-SO-SG-L14S2-60P-C	Software	\$19,798.00	4.00%	\$791.92	\$19,006.08
21068	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S2-60P-F	Software	\$21,184.00	4.00%	\$847.36	\$20,336.64
21069	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S3-12M-C	Software	\$393.00	4.00%	\$15.72	\$377.28
21070	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-12M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
21071	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC001G-ENT-SO-SG-L14S3-12P-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
21072	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-12P-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08
21073	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-ENT-SO-SG-L14S3-36A-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
21074	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-36A-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21075	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S3-36M-C	Software	\$393.00	4.00%	\$15.72	\$377.28
21076	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-36M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
21077	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC001G-ENT-SO-SG-L14S3-36P-C	Software	\$12,778.00	4.00%	\$511.12	\$12,266.88
21078	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-36P-F	Software	\$13,672.00	4.00%	\$546.88	\$13,125.12
21079	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S3-60A-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
21080	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-60A-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08
21081	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC001G-ENT-SO-SG-L14S3-60M-C	Software	\$393.00	4.00%	\$15.72	\$377.28
21082	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-60M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
21083	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC001G-ENT-SO-SG-L14S3-60P-C	Software	\$20,175.00	4.00%	\$807.00	\$19,368.00
21084	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-ENT-SO-SG-L14S3-60P-F	Software	\$21,587.00	4.00%	\$863.48	\$20,723.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21085	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$590.00	2.30%	\$13.57	\$576.43
21086	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$6,740.00	2.30%	\$155.02	\$6,584.98
21087	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$6,740.00	2.30%	\$155.02	\$6,584.98
21088	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$590.00	2.30%	\$13.57	\$576.43
21089	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$19,209.00	2.30%	\$441.81	\$18,767.19
21090	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$6,740.00	2.30%	\$155.02	\$6,584.98
21091	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$590.00	2.30%	\$13.57	\$576.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21092	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA - Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$30,330.00	2.30%	\$697.59	\$29,632.41
21093	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$620.00	2.30%	\$14.26	\$605.74
21094	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$7,077.00	2.30%	\$162.77	\$6,914.23
21095	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$7,077.00	2.30%	\$162.77	\$6,914.23
21096	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$620.00	2.30%	\$14.26	\$605.74
21097	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$20,170.00	2.30%	\$463.91	\$19,706.09
21098	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$7,077.00	2.30%	\$162.77	\$6,914.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21099	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$620.00	2.30%	\$14.26	\$605.74
21100	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$31,847.00	2.30%	\$732.48	\$31,114.52
21101	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$632.00	2.30%	\$14.54	\$617.46
21102	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$7,212.00	2.30%	\$165.88	\$7,046.12
21103	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$7,212.00	2.30%	\$165.88	\$7,046.12
21104	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$632.00	2.30%	\$14.54	\$617.46
21105	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$20,554.00	2.30%	\$472.74	\$20,081.26

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21106	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$7,212.00	2.30%	\$165.88	\$7,046.12
21107	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$632.00	2.30%	\$14.54	\$617.46
21108	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC001G-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$32,454.00	2.30%	\$746.44	\$31,707.56
21109	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
21110	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,340.00	2.30%	\$99.82	\$4,240.18
21111	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,340.00	2.30%	\$99.82	\$4,240.18
21112	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
21113	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$12,369.00	2.30%	\$284.49	\$12,084.51
21114	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,340.00	2.30%	\$99.82	\$4,240.18
21115	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
21116	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$19,530.00	2.30%	\$449.19	\$19,080.81
21117	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$399.00	2.30%	\$9.18	\$389.82
21118	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$4,557.00	2.30%	\$104.81	\$4,452.19
21119	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$4,557.00	2.30%	\$104.81	\$4,452.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21120	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$399.00	2.30%	\$9.18	\$389.82
21121	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$12,988.00	2.30%	\$298.72	\$12,689.28
21122	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$4,557.00	2.30%	\$104.81	\$4,452.19
21123	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$399.00	2.30%	\$9.18	\$389.82
21124	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$20,507.00	2.30%	\$471.66	\$20,035.34
21125	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$407.00	2.30%	\$9.36	\$397.64
21126	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$4,644.00	2.30%	\$106.81	\$4,537.19
21127	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$4,644.00	2.30%	\$106.81	\$4,537.19
21128	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$407.00	2.30%	\$9.36	\$397.64
21129	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$13,235.00	2.30%	\$304.41	\$12,930.60
21130	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,644.00	2.30%	\$106.81	\$4,537.19
21131	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$407.00	2.30%	\$9.36	\$397.64
21132	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$20,898.00	2.30%	\$480.65	\$20,417.35
21133	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-12M-C	Software	\$380.00	4.00%	\$15.20	\$364.80
21134	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-12P-C	Software	\$4,340.00	4.00%	\$173.60	\$4,166.40
21135	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-36A-C	Software	\$4,340.00	4.00%	\$173.60	\$4,166.40
21136	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-36M-C	Software	\$380.00	4.00%	\$15.20	\$364.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21137	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S1-36P-C	Software	\$12,369.00	4.00%	\$494.76	\$11,874.24
21138	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-60A-C	Software	\$4,340.00	4.00%	\$173.60	\$4,166.40
21139	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S1-60M-C	Software	\$380.00	4.00%	\$15.20	\$364.80
21140	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S1-60P-C	Software	\$19,530.00	4.00%	\$781.20	\$18,748.80
21141	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S2-12M-C	Software	\$399.00	4.00%	\$15.96	\$383.04
21142	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-12M-F	Software	\$427.00	4.00%	\$17.08	\$409.92
21143	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S2-12P-C	Software	\$4,557.00	4.00%	\$182.28	\$4,374.72
21144	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-12P-F	Software	\$4,876.00	4.00%	\$195.04	\$4,680.96
21145	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S2-36A-C	Software	\$4,557.00	4.00%	\$182.28	\$4,374.72
21146	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-36A-F	Software	\$4,876.00	4.00%	\$195.04	\$4,680.96
21147	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S2-36M-C	Software	\$399.00	4.00%	\$15.96	\$383.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21148	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-36M-F	Software	\$427.00	4.00%	\$17.08	\$409.92
21149	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S2-36P-C	Software	\$12,988.00	4.00%	\$519.52	\$12,468.48
21150	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-36P-F	Software	\$13,897.00	4.00%	\$555.88	\$13,341.12
21151	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S2-60A-C	Software	\$4,557.00	4.00%	\$182.28	\$4,374.72
21152	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-60A-F	Software	\$4,876.00	4.00%	\$195.04	\$4,680.96
21153	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S2-60M-C	Software	\$399.00	4.00%	\$15.96	\$383.04
21154	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-60M-F	Software	\$427.00	4.00%	\$17.08	\$409.92
21155	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S2-60P-C	Software	\$20,507.00	4.00%	\$820.28	\$19,686.72
21156	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S2-60P-F	Software	\$21,942.00	4.00%	\$877.68	\$21,064.32
21157	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S3-12M-C	Software	\$407.00	4.00%	\$16.28	\$390.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21158	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-12M-F	Software	\$435.00	4.00%	\$17.40	\$417.60
21159	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S3-12P-C	Software	\$4,644.00	4.00%	\$185.76	\$4,458.24
21160	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-12P-F	Software	\$4,969.00	4.00%	\$198.76	\$4,770.24
21161	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S3-36A-C	Software	\$4,644.00	4.00%	\$185.76	\$4,458.24
21162	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-36A-F	Software	\$4,969.00	4.00%	\$198.76	\$4,770.24
21163	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S3-36M-C	Software	\$407.00	4.00%	\$16.28	\$390.72
21164	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-36M-F	Software	\$435.00	4.00%	\$17.40	\$417.60
21165	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S3-36P-C	Software	\$13,235.00	4.00%	\$529.40	\$12,705.60
21166	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-36P-F	Software	\$14,161.00	4.00%	\$566.44	\$13,594.56
21167	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S3-60A-C	Software	\$4,644.00	4.00%	\$185.76	\$4,458.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21168	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-60A-F	Software	\$4,969.00	4.00%	\$198.76	\$4,770.24
21169	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-PRE-SO-SG-L14S3-60M-C	Software	\$407.00	4.00%	\$16.28	\$390.72
21170	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-60M-F	Software	\$435.00	4.00%	\$17.40	\$417.60
21171	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC001G-PRE-SO-SG-L14S3-60P-C	Software	\$20,898.00	4.00%	\$835.92	\$20,062.08
21172	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC001G-PRE-SO-SG-L14S3-60P-F	Software	\$22,361.00	4.00%	\$894.44	\$21,466.56
21173	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$204.00	2.30%	\$4.69	\$199.31
21174	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$2,325.00	2.30%	\$53.48	\$2,271.53
21175	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$2,325.00	2.30%	\$53.48	\$2,271.53
21176	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$204.00	2.30%	\$4.69	\$199.31
21177	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$6,627.00	2.30%	\$152.42	\$6,474.58
21178	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$2,325.00	2.30%	\$53.48	\$2,271.53
21179	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$204.00	2.30%	\$4.69	\$199.31
21180	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$10,463.00	2.30%	\$240.65	\$10,222.35
21181	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$214.00	2.30%	\$4.92	\$209.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21182	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC001G-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$2,442.00	2.30%	\$56.17	\$2,385.83
21183	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$2,442.00	2.30%	\$56.17	\$2,385.83
21184	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$214.00	2.30%	\$4.92	\$209.08
21185	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC001G-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$6,958.00	2.30%	\$160.03	\$6,797.97
21186	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$2,442.00	2.30%	\$56.17	\$2,385.83
21187	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$214.00	2.30%	\$4.92	\$209.08
21188	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC001G-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$10,986.00	2.30%	\$252.68	\$10,733.32
21189	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$218.00	2.30%	\$5.01	\$212.99
21190	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC001G-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$2,488.00	2.30%	\$57.22	\$2,430.78
21191	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$2,488.00	2.30%	\$57.22	\$2,430.78
21192	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$218.00	2.30%	\$5.01	\$212.99
21193	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC001G-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$7,091.00	2.30%	\$163.09	\$6,927.91
21194	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$2,488.00	2.30%	\$57.22	\$2,430.78
21195	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$218.00	2.30%	\$5.01	\$212.99
21196	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC001G-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$11,195.00	2.30%	\$257.49	\$10,937.52
21197	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
21198	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total(L1-4)	NB-VC001G-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$2,775.00	2.30%	\$63.83	\$2,711.18
21199	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$2,775.00	2.30%	\$63.83	\$2,711.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21218	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$2,970.00	2.30%	\$68.31	\$2,901.69
21219	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$260.00	2.30%	\$5.98	\$254.02
21220	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC001G-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$13,362.00	2.30%	\$307.33	\$13,054.67
21221	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-L14S1-12M-C	Software	\$204.00	4.00%	\$8.16	\$195.84
21222	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-L14S1-12P-C	Software	\$2,325.00	4.00%	\$93.00	\$2,232.00
21223	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-L14S1-36A-C	Software	\$2,325.00	4.00%	\$93.00	\$2,232.00
21224	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-L14S1-36M-C	Software	\$204.00	4.00%	\$8.16	\$195.84
21225	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-L14S1-36P-C	Software	\$6,627.00	4.00%	\$265.08	\$6,361.92
21226	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-L14S1-60A-C	Software	\$2,325.00	4.00%	\$93.00	\$2,232.00
21227	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-L14S1-60M-C	Software	\$204.00	4.00%	\$8.16	\$195.84
21228	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-L14S1-60P-C	Software	\$10,463.00	4.00%	\$418.52	\$10,044.48
21229	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-SO-L14S2-12M-C	Software	\$214.00	4.00%	\$8.56	\$205.44
21230	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC001G-STD-SO-L14S2-12P-C	Software	\$2,442.00	4.00%	\$97.68	\$2,344.32
21231	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-SO-L14S2-36A-C	Software	\$2,442.00	4.00%	\$97.68	\$2,344.32
21232	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-SO-L14S2-36M-C	Software	\$214.00	4.00%	\$8.56	\$205.44
21233	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC001G-STD-SO-L14S2-36P-C	Software	\$6,958.00	4.00%	\$278.32	\$6,679.68
21234	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-SO-L14S2-60A-C	Software	\$2,442.00	4.00%	\$97.68	\$2,344.32
21235	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC001G-STD-SO-L14S2-60M-C	Software	\$214.00	4.00%	\$8.56	\$205.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21236	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC001G-STD-SO-L14S2-60P-C	Software	\$10,986.00	4.00%	\$439.44	\$10,546.56
21237	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-SO-L14S3-12M-C	Software	\$218.00	4.00%	\$8.72	\$209.28
21238	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC001G-STD-SO-L14S3-12P-C	Software	\$2,488.00	4.00%	\$99.52	\$2,388.48
21239	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-SO-L14S3-36A-C	Software	\$2,488.00	4.00%	\$99.52	\$2,388.48
21240	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-SO-L14S3-36M-C	Software	\$218.00	4.00%	\$8.72	\$209.28
21241	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC001G-STD-SO-L14S3-36P-C	Software	\$7,091.00	4.00%	\$283.64	\$6,807.36
21242	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-SO-L14S3-60A-C	Software	\$2,488.00	4.00%	\$99.52	\$2,388.48
21243	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC001G-STD-SO-L14S3-60M-C	Software	\$218.00	4.00%	\$8.72	\$209.28
21244	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC001G-STD-SO-L14S3-60P-C	Software	\$11,195.00	4.00%	\$447.80	\$10,747.20
21245	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-SG-L14S1-12M-C	Software	\$243.00	4.00%	\$9.72	\$233.28
21246	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-SG-L14S1-12P-C	Software	\$2,775.00	4.00%	\$111.00	\$2,664.00
21247	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-SG-L14S1-36A-C	Software	\$2,775.00	4.00%	\$111.00	\$2,664.00
21248	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-SG-L14S1-36M-C	Software	\$243.00	4.00%	\$9.72	\$233.28
21249	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-SG-L14S1-36P-C	Software	\$7,909.00	4.00%	\$316.36	\$7,592.64
21250	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-SG-L14S1-60A-C	Software	\$2,775.00	4.00%	\$111.00	\$2,664.00
21251	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC001G-STD-SO-SG-L14S1-60M-C	Software	\$243.00	4.00%	\$9.72	\$233.28
21252	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC001G-STD-SO-SG-L14S1-60P-C	Software	\$12,488.00	4.00%	\$499.52	\$11,988.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21268	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 1 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC001G-STD-SO-SG-L14S3-60P-C	Software	\$13,362.00	4.00%	\$534.48	\$12,827.52
21269	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
21270	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$51,300.00	2.30%	\$1,179.90	\$50,120.10
21271	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$81,000.00	2.30%	\$1,863.00	\$79,137.00
21272	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$18,000.00	2.30%	\$414.00	\$17,586.00
21273	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$51,300.00	2.30%	\$1,179.90	\$50,120.10
21274	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	NB-VC002G-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$5,625.00	2.30%	\$129.38	\$5,495.63
21275	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 2Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	NB-VC002G-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$81,000.00	2.30%	\$1,863.00	\$79,137.00
21276	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
21277	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$4,030.00	2.30%	\$92.69	\$3,937.31
21278	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$4,030.00	2.30%	\$92.69	\$3,937.31
21279	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
21280	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$11,486.00	2.30%	\$264.18	\$11,221.82
21281	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$4,030.00	2.30%	\$92.69	\$3,937.31
21282	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
21283	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$18,135.00	2.30%	\$417.11	\$17,717.90
21284	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$371.00	2.30%	\$8.53	\$362.47
21285	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$4,232.00	2.30%	\$97.34	\$4,134.66
21286	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$4,232.00	2.30%	\$97.34	\$4,134.66
21287	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$371.00	2.30%	\$8.53	\$362.47

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21288	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC002G-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$12,060.00	2.30%	\$277.38	\$11,782.62
21289	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$4,232.00	2.30%	\$97.34	\$4,134.66
21290	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$371.00	2.30%	\$8.53	\$362.47
21291	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC002G-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$19,042.00	2.30%	\$437.97	\$18,604.03
21292	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$378.00	2.30%	\$8.69	\$369.31
21293	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC002G-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$4,313.00	2.30%	\$99.20	\$4,213.80
21294	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$4,313.00	2.30%	\$99.20	\$4,213.80
21295	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$378.00	2.30%	\$8.69	\$369.31
21296	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC002G-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$12,290.00	2.30%	\$282.67	\$12,007.33
21297	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$4,313.00	2.30%	\$99.20	\$4,213.80
21298	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$378.00	2.30%	\$8.69	\$369.31
21299	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC002G-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$19,405.00	2.30%	\$446.32	\$18,958.69
21300	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$399.00	2.30%	\$9.18	\$389.82
21301	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,555.00	2.30%	\$104.77	\$4,450.24
21302	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,555.00	2.30%	\$104.77	\$4,450.24
21303	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$399.00	2.30%	\$9.18	\$389.82
21304	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$12,982.00	2.30%	\$298.59	\$12,683.41
21305	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,555.00	2.30%	\$104.77	\$4,450.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21324	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-12M-C	Software	\$353.00	4.00%	\$14.12	\$338.88
21325	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-12P-C	Software	\$4,030.00	4.00%	\$161.20	\$3,868.80
21326	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-36A-C	Software	\$4,030.00	4.00%	\$161.20	\$3,868.80
21327	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-36M-C	Software	\$353.00	4.00%	\$14.12	\$338.88
21328	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-36P-C	Software	\$11,486.00	4.00%	\$459.44	\$11,026.56
21329	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-60A-C	Software	\$4,030.00	4.00%	\$161.20	\$3,868.80
21330	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-60M-C	Software	\$353.00	4.00%	\$14.12	\$338.88
21331	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-L14S1-60P-C	Software	\$18,135.00	4.00%	\$725.40	\$17,409.60
21332	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-12M-C	Software	\$371.00	4.00%	\$14.84	\$356.16
21333	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-12M-F	Software	\$397.00	4.00%	\$15.88	\$381.12
21334	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-12P-C	Software	\$4,232.00	4.00%	\$169.28	\$4,062.72
21335	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-12P-F	Software	\$4,528.00	4.00%	\$181.12	\$4,346.88
21336	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-36A-C	Software	\$4,232.00	4.00%	\$169.28	\$4,062.72
21337	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-36A-F	Software	\$4,528.00	4.00%	\$181.12	\$4,346.88
21338	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-36M-C	Software	\$371.00	4.00%	\$14.84	\$356.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21339	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-36M-F	Software	\$397.00	4.00%	\$15.88	\$381.12
21340	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-36P-C	Software	\$12,060.00	4.00%	\$482.40	\$11,577.60
21341	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-36P-F	Software	\$12,904.00	4.00%	\$516.16	\$12,387.84
21342	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-60A-C	Software	\$4,232.00	4.00%	\$169.28	\$4,062.72
21343	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-60A-F	Software	\$4,528.00	4.00%	\$181.12	\$4,346.88
21344	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-60M-C	Software	\$371.00	4.00%	\$14.84	\$356.16
21345	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-60M-F	Software	\$397.00	4.00%	\$15.88	\$381.12
21346	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-L14S2-60P-C	Software	\$19,042.00	4.00%	\$761.68	\$18,280.32
21347	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S2-60P-F	Software	\$20,375.00	4.00%	\$815.00	\$19,560.00
21348	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-L14S3-12M-C	Software	\$378.00	4.00%	\$15.12	\$362.88
21349	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-12M-F	Software	\$404.00	4.00%	\$16.16	\$387.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21350	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC002G-ENT-SO-L14S3-12P-C	Software	\$4,313.00	4.00%	\$172.52	\$4,140.48
21351	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-12P-F	Software	\$4,615.00	4.00%	\$184.60	\$4,430.40
21352	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-L14S3-36A-C	Software	\$4,313.00	4.00%	\$172.52	\$4,140.48
21353	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-36A-F	Software	\$4,615.00	4.00%	\$184.60	\$4,430.40
21354	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-L14S3-36M-C	Software	\$378.00	4.00%	\$15.12	\$362.88
21355	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-36M-F	Software	\$404.00	4.00%	\$16.16	\$387.84
21356	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC002G-ENT-SO-L14S3-36P-C	Software	\$12,290.00	4.00%	\$491.60	\$11,798.40
21357	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-36P-F	Software	\$13,150.00	4.00%	\$526.00	\$12,624.00
21358	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-L14S3-60A-C	Software	\$4,313.00	4.00%	\$172.52	\$4,140.48
21359	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-60A-F	Software	\$4,615.00	4.00%	\$184.60	\$4,430.40
21360	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-L14S3-60M-C	Software	\$378.00	4.00%	\$15.12	\$362.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21361	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-60M-F	Software	\$404.00	4.00%	\$16.16	\$387.84
21362	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC002G-ENT-SO-L14S3-60P-C	Software	\$19,405.00	4.00%	\$776.20	\$18,628.80
21363	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-L14S3-60P-F	Software	\$20,763.00	4.00%	\$830.52	\$19,932.48
21364	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-12M-C	Software	\$399.00	4.00%	\$15.96	\$383.04
21365	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-12P-C	Software	\$4,555.00	4.00%	\$182.20	\$4,372.80
21366	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-36A-C	Software	\$4,555.00	4.00%	\$182.20	\$4,372.80
21367	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-36M-C	Software	\$399.00	4.00%	\$15.96	\$383.04
21368	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-36P-C	Software	\$12,982.00	4.00%	\$519.28	\$12,462.72
21369	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-60A-C	Software	\$4,555.00	4.00%	\$182.20	\$4,372.80
21370	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-60M-C	Software	\$399.00	4.00%	\$15.96	\$383.04
21371	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S1-60P-C	Software	\$20,498.00	4.00%	\$819.92	\$19,678.08
21372	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-12M-C	Software	\$419.00	4.00%	\$16.76	\$402.24
21373	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-12M-F	Software	\$448.00	4.00%	\$17.92	\$430.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21374	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC002G-ENT-SO-SG-L14S2-12P-C	Software	\$4,783.00	4.00%	\$191.32	\$4,591.68
21375	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-12P-F	Software	\$5,118.00	4.00%	\$204.72	\$4,913.28
21376	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-36A-C	Software	\$4,783.00	4.00%	\$191.32	\$4,591.68
21377	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-36A-F	Software	\$5,118.00	4.00%	\$204.72	\$4,913.28
21378	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-36M-C	Software	\$419.00	4.00%	\$16.76	\$402.24
21379	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-36M-F	Software	\$448.00	4.00%	\$17.92	\$430.08
21380	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC002G-ENT-SO-SG-L14S2-36P-C	Software	\$13,631.00	4.00%	\$545.24	\$13,085.76
21381	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-36P-F	Software	\$14,585.00	4.00%	\$583.40	\$14,001.60
21382	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-60A-C	Software	\$4,783.00	4.00%	\$191.32	\$4,591.68
21383	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-60A-F	Software	\$5,118.00	4.00%	\$204.72	\$4,913.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21384	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-60M-C	Software	\$419.00	4.00%	\$16.76	\$402.24
21385	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-60M-F	Software	\$448.00	4.00%	\$17.92	\$430.08
21386	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S2-60P-C	Software	\$21,523.00	4.00%	\$860.92	\$20,662.08
21387	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S2-60P-F	Software	\$23,030.00	4.00%	\$921.20	\$22,108.80
21388	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-12M-C	Software	\$427.00	4.00%	\$17.08	\$409.92
21389	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-12M-F	Software	\$457.00	4.00%	\$18.28	\$438.72
21390	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-12P-C	Software	\$4,874.00	4.00%	\$194.96	\$4,679.04
21391	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-12P-F	Software	\$5,215.00	4.00%	\$208.60	\$5,006.40
21392	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-36A-C	Software	\$4,874.00	4.00%	\$194.96	\$4,679.04
21393	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-36A-F	Software	\$5,215.00	4.00%	\$208.60	\$5,006.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21394	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-36M-C	Software	\$427.00	4.00%	\$17.08	\$409.92
21395	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-36M-F	Software	\$457.00	4.00%	\$18.28	\$438.72
21396	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-36P-C	Software	\$13,891.00	4.00%	\$555.64	\$13,335.36
21397	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-36P-F	Software	\$14,863.00	4.00%	\$594.52	\$14,268.48
21398	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-60A-C	Software	\$4,874.00	4.00%	\$194.96	\$4,679.04
21399	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-60A-F	Software	\$5,215.00	4.00%	\$208.60	\$5,006.40
21400	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-60M-C	Software	\$427.00	4.00%	\$17.08	\$409.92
21401	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-60M-F	Software	\$457.00	4.00%	\$18.28	\$438.72
21402	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-ENT-SO-SG-L14S3-60P-C	Software	\$21,933.00	4.00%	\$877.32	\$21,055.68
21403	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-ENT-SO-SG-L14S3-60P-F	Software	\$23,468.00	4.00%	\$938.72	\$22,529.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21404	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$747.00	2.30%	\$17.18	\$729.82
21405	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$8,530.00	2.30%	\$196.19	\$8,333.81
21406	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$8,530.00	2.30%	\$196.19	\$8,333.81
21407	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$747.00	2.30%	\$17.18	\$729.82
21408	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$24,311.00	2.30%	\$559.15	\$23,751.85
21409	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$8,530.00	2.30%	\$196.19	\$8,333.81
21410	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$747.00	2.30%	\$17.18	\$729.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21411	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA - Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$38,385.00	2.30%	\$882.86	\$37,502.15
21412	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$784.00	2.30%	\$18.03	\$765.97
21413	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$8,957.00	2.30%	\$206.01	\$8,750.99
21414	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$8,957.00	2.30%	\$206.01	\$8,750.99
21415	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$784.00	2.30%	\$18.03	\$765.97
21416	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$25,527.00	2.30%	\$587.12	\$24,939.88
21417	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$8,957.00	2.30%	\$206.01	\$8,750.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21418	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$784.00	2.30%	\$18.03	\$765.97
21419	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$40,305.00	2.30%	\$927.02	\$39,377.99
21420	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62
21421	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$9,128.00	2.30%	\$209.94	\$8,918.06
21422	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$9,128.00	2.30%	\$209.94	\$8,918.06
21423	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62
21424	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$26,013.00	2.30%	\$598.30	\$25,414.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21425	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$9,128.00	2.30%	\$209.94	\$8,918.06
21426	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62
21427	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC002G-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$41,072.00	2.30%	\$944.66	\$40,127.34
21428	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$414.00	2.30%	\$9.52	\$404.48
21429	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,730.00	2.30%	\$108.79	\$4,621.21
21430	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,730.00	2.30%	\$108.79	\$4,621.21
21431	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$414.00	2.30%	\$9.52	\$404.48
21432	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$13,481.00	2.30%	\$310.06	\$13,170.94
21433	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,730.00	2.30%	\$108.79	\$4,621.21
21434	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$414.00	2.30%	\$9.52	\$404.48
21435	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$21,285.00	2.30%	\$489.56	\$20,795.45
21436	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$435.00	2.30%	\$10.01	\$425.00
21437	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$4,967.00	2.30%	\$114.24	\$4,852.76
21438	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$4,967.00	2.30%	\$114.24	\$4,852.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21439	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$435.00	2.30%	\$10.01	\$425.00
21440	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$14,155.00	2.30%	\$325.57	\$13,829.44
21441	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$4,967.00	2.30%	\$114.24	\$4,852.76
21442	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$435.00	2.30%	\$10.01	\$425.00
21443	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$22,350.00	2.30%	\$514.05	\$21,835.95
21444	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
21445	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$5,062.00	2.30%	\$116.43	\$4,945.57
21446	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$5,062.00	2.30%	\$116.43	\$4,945.57
21447	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
21448	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$14,425.00	2.30%	\$331.78	\$14,093.23
21449	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$5,062.00	2.30%	\$116.43	\$4,945.57
21450	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
21451	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$22,775.00	2.30%	\$523.83	\$22,251.18
21452	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-12M-C	Software	\$414.00	4.00%	\$16.56	\$397.44
21453	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-12P-C	Software	\$4,730.00	4.00%	\$189.20	\$4,540.80
21454	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-36A-C	Software	\$4,730.00	4.00%	\$189.20	\$4,540.80
21455	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-36M-C	Software	\$414.00	4.00%	\$16.56	\$397.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21456	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-36P-C	Software	\$13,481.00	4.00%	\$539.24	\$12,941.76
21457	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-60A-C	Software	\$4,730.00	4.00%	\$189.20	\$4,540.80
21458	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-60M-C	Software	\$414.00	4.00%	\$16.56	\$397.44
21459	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S1-60P-C	Software	\$21,285.00	4.00%	\$851.40	\$20,433.60
21460	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-12M-C	Software	\$435.00	4.00%	\$17.40	\$417.60
21461	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-12M-F	Software	\$465.00	4.00%	\$18.60	\$446.40
21462	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-12P-C	Software	\$4,967.00	4.00%	\$198.68	\$4,768.32
21463	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-12P-F	Software	\$5,315.00	4.00%	\$212.60	\$5,102.40
21464	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-36A-C	Software	\$4,967.00	4.00%	\$198.68	\$4,768.32
21465	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-36A-F	Software	\$5,315.00	4.00%	\$212.60	\$5,102.40
21466	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-36M-C	Software	\$435.00	4.00%	\$17.40	\$417.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21467	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-36M-F	Software	\$465.00	4.00%	\$18.60	\$446.40
21468	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-36P-C	Software	\$14,155.00	4.00%	\$566.20	\$13,588.80
21469	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-36P-F	Software	\$15,146.00	4.00%	\$605.84	\$14,540.16
21470	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-60A-C	Software	\$4,967.00	4.00%	\$198.68	\$4,768.32
21471	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-60A-F	Software	\$5,315.00	4.00%	\$212.60	\$5,102.40
21472	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-60M-C	Software	\$435.00	4.00%	\$17.40	\$417.60
21473	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-60M-F	Software	\$465.00	4.00%	\$18.60	\$446.40
21474	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S2-60P-C	Software	\$22,350.00	4.00%	\$894.00	\$21,456.00
21475	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S2-60P-F	Software	\$23,915.00	4.00%	\$956.60	\$22,958.40
21476	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-12M-C	Software	\$443.00	4.00%	\$17.72	\$425.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21477	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-12M-F	Software	\$474.00	4.00%	\$18.96	\$455.04
21478	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-12P-C	Software	\$5,062.00	4.00%	\$202.48	\$4,859.52
21479	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-12P-F	Software	\$5,416.00	4.00%	\$216.64	\$5,199.36
21480	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-36A-C	Software	\$5,062.00	4.00%	\$202.48	\$4,859.52
21481	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-36A-F	Software	\$5,416.00	4.00%	\$216.64	\$5,199.36
21482	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-36M-C	Software	\$443.00	4.00%	\$17.72	\$425.28
21483	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-36M-F	Software	\$474.00	4.00%	\$18.96	\$455.04
21484	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-36P-C	Software	\$14,425.00	4.00%	\$577.00	\$13,848.00
21485	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-36P-F	Software	\$15,435.00	4.00%	\$617.40	\$14,817.60
21486	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-60A-C	Software	\$5,062.00	4.00%	\$202.48	\$4,859.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21487	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-60A-F	Software	\$5,416.00	4.00%	\$216.64	\$5,199.36
21488	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-60M-C	Software	\$443.00	4.00%	\$17.72	\$425.28
21489	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-60M-F	Software	\$474.00	4.00%	\$18.96	\$455.04
21490	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-PRE-SO-SG-L14S3-60P-C	Software	\$22,775.00	4.00%	\$911.00	\$21,864.00
21491	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC002G-PRE-SO-SG-L14S3-60P-F	Software	\$24,369.00	4.00%	\$974.76	\$23,394.24
21492	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
21493	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
21494	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
21495	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
21496	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$10,260.00	2.30%	\$235.98	\$10,024.02
21497	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
21498	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$315.00	2.30%	\$7.25	\$307.76
21499	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$16,200.00	2.30%	\$372.60	\$15,827.40
21500	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$331.00	2.30%	\$7.61	\$323.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21501	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
21502	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
21503	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$331.00	2.30%	\$7.61	\$323.39
21504	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$10,773.00	2.30%	\$247.78	\$10,525.22
21505	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
21506	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$331.00	2.30%	\$7.61	\$323.39
21507	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$17,010.00	2.30%	\$391.23	\$16,618.77
21508	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
21509	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$3,852.00	2.30%	\$88.60	\$3,763.40
21510	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$3,852.00	2.30%	\$88.60	\$3,763.40
21511	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
21512	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$10,979.00	2.30%	\$252.52	\$10,726.48
21513	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$3,852.00	2.30%	\$88.60	\$3,763.40
21514	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$338.00	2.30%	\$7.77	\$330.23
21515	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$17,334.00	2.30%	\$398.68	\$16,935.32
21516	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$361.00	2.30%	\$8.30	\$352.70
21517	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total(L1-4)	NB-VC002G-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,125.00	2.30%	\$94.88	\$4,030.13
21518	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,125.00	2.30%	\$94.88	\$4,030.13

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21519	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$361.00	2.30%	\$8.30	\$352.70
21520	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$11,757.00	2.30%	\$270.41	\$11,486.59
21521	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,125.00	2.30%	\$94.88	\$4,030.13
21522	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$361.00	2.30%	\$8.30	\$352.70
21523	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$18,563.00	2.30%	\$426.95	\$18,136.05
21524	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$379.00	2.30%	\$8.72	\$370.28
21525	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$4,332.00	2.30%	\$99.64	\$4,232.36
21526	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$4,332.00	2.30%	\$99.64	\$4,232.36
21527	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$379.00	2.30%	\$8.72	\$370.28
21528	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$12,345.00	2.30%	\$283.94	\$12,061.07
21529	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$4,332.00	2.30%	\$99.64	\$4,232.36
21530	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$379.00	2.30%	\$8.72	\$370.28
21531	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$19,491.00	2.30%	\$448.29	\$19,042.71
21532	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
21533	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC002G-STD-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$4,414.00	2.30%	\$101.52	\$4,312.48
21534	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$4,414.00	2.30%	\$101.52	\$4,312.48
21535	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
21536	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC002G-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$12,580.00	2.30%	\$289.34	\$12,290.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21537	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,414.00	2.30%	\$101.52	\$4,312.48
21538	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
21539	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$19,862.00	2.30%	\$456.83	\$19,405.17
21540	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-12M-C	Software	\$315.00	4.00%	\$12.60	\$302.40
21541	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-12P-C	Software	\$3,600.00	4.00%	\$144.00	\$3,456.00
21542	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-36A-C	Software	\$3,600.00	4.00%	\$144.00	\$3,456.00
21543	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-36M-C	Software	\$315.00	4.00%	\$12.60	\$302.40
21544	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-36P-C	Software	\$10,260.00	4.00%	\$410.40	\$9,849.60
21545	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-60A-C	Software	\$3,600.00	4.00%	\$144.00	\$3,456.00
21546	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-60M-C	Software	\$315.00	4.00%	\$12.60	\$302.40
21547	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-L14S1-60P-C	Software	\$16,200.00	4.00%	\$648.00	\$15,552.00
21548	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-L14S2-12M-C	Software	\$331.00	4.00%	\$13.24	\$317.76
21549	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-SO-L14S2-12P-C	Software	\$3,780.00	4.00%	\$151.20	\$3,628.80
21550	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-L14S2-36A-C	Software	\$3,780.00	4.00%	\$151.20	\$3,628.80
21551	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-L14S2-36M-C	Software	\$331.00	4.00%	\$13.24	\$317.76
21552	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-SO-L14S2-36P-C	Software	\$10,773.00	4.00%	\$430.92	\$10,342.08
21553	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-L14S2-60A-C	Software	\$3,780.00	4.00%	\$151.20	\$3,628.80
21554	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-L14S2-60M-C	Software	\$331.00	4.00%	\$13.24	\$317.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21555	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC002G-STD-SO-L14S2-60P-C	Software	\$17,010.00	4.00%	\$680.40	\$16,329.60
21556	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-L14S3-12M-C	Software	\$338.00	4.00%	\$13.52	\$324.48
21557	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-SO-L14S3-12P-C	Software	\$3,852.00	4.00%	\$154.08	\$3,697.92
21558	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-L14S3-36A-C	Software	\$3,852.00	4.00%	\$154.08	\$3,697.92
21559	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-L14S3-36M-C	Software	\$338.00	4.00%	\$13.52	\$324.48
21560	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-SO-L14S3-36P-C	Software	\$10,979.00	4.00%	\$439.16	\$10,539.84
21561	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-L14S3-60A-C	Software	\$3,852.00	4.00%	\$154.08	\$3,697.92
21562	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-L14S3-60M-C	Software	\$338.00	4.00%	\$13.52	\$324.48
21563	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC002G-STD-SO-L14S3-60P-C	Software	\$17,334.00	4.00%	\$693.36	\$16,640.64
21564	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-12M-C	Software	\$361.00	4.00%	\$14.44	\$346.56
21565	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-12P-C	Software	\$4,125.00	4.00%	\$165.00	\$3,960.00
21566	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-36A-C	Software	\$4,125.00	4.00%	\$165.00	\$3,960.00
21567	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-36M-C	Software	\$361.00	4.00%	\$14.44	\$346.56
21568	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-36P-C	Software	\$11,757.00	4.00%	\$470.28	\$11,286.72
21569	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-60A-C	Software	\$4,125.00	4.00%	\$165.00	\$3,960.00
21570	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-60M-C	Software	\$361.00	4.00%	\$14.44	\$346.56
21571	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S1-60P-C	Software	\$18,563.00	4.00%	\$742.52	\$17,820.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21572	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S2-12M-C	Software	\$379.00	4.00%	\$15.16	\$363.84
21573	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S2-12P-C	Software	\$4,332.00	4.00%	\$173.28	\$4,158.72
21574	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S2-36A-C	Software	\$4,332.00	4.00%	\$173.28	\$4,158.72
21575	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S2-36M-C	Software	\$379.00	4.00%	\$15.16	\$363.84
21576	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S2-36P-C	Software	\$12,345.00	4.00%	\$493.80	\$11,851.20
21577	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S2-60A-C	Software	\$4,332.00	4.00%	\$173.28	\$4,158.72
21578	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S2-60M-C	Software	\$379.00	4.00%	\$15.16	\$363.84
21579	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S2-60P-C	Software	\$19,491.00	4.00%	\$779.64	\$18,711.36
21580	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S3-12M-C	Software	\$387.00	4.00%	\$15.48	\$371.52
21581	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S3-12P-C	Software	\$4,414.00	4.00%	\$176.56	\$4,237.44
21582	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S3-36A-C	Software	\$4,414.00	4.00%	\$176.56	\$4,237.44
21583	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S3-36M-C	Software	\$387.00	4.00%	\$15.48	\$371.52
21584	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S3-36P-C	Software	\$12,580.00	4.00%	\$503.20	\$12,076.80
21585	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S3-60A-C	Software	\$4,414.00	4.00%	\$176.56	\$4,237.44
21586	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC002G-STD-SO-SG-L14S3-60M-C	Software	\$387.00	4.00%	\$15.48	\$371.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21587	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 2 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC002G-STD-SO-SG-L14S3-60P-C	Software	\$19,862.00	4.00%	\$794.48	\$19,067.52
21588	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$35,000.00	2.30%	\$805.00	\$34,195.00
21589	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$99,750.00	2.30%	\$2,294.25	\$97,455.75
21590	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$157,500.00	2.30%	\$3,622.50	\$153,877.50
21591	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$35,000.00	2.30%	\$805.00	\$34,195.00
21592	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$99,750.00	2.30%	\$2,294.25	\$97,455.75
21593	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	NB-VC005G-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$10,938.00	2.30%	\$251.57	\$10,686.43
21594	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 5Gbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	NB-VC005G-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$157,500.00	2.30%	\$3,622.50	\$153,877.50
21595	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$761.00	2.30%	\$17.50	\$743.50
21596	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$8,690.00	2.30%	\$199.87	\$8,490.13
21597	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$8,690.00	2.30%	\$199.87	\$8,490.13
21598	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$761.00	2.30%	\$17.50	\$743.50
21599	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$24,767.00	2.30%	\$569.64	\$24,197.36
21600	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$8,690.00	2.30%	\$199.87	\$8,490.13
21601	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$761.00	2.30%	\$17.50	\$743.50
21602	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$39,105.00	2.30%	\$899.42	\$38,205.59
21603	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62
21604	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$9,125.00	2.30%	\$209.88	\$8,915.13
21605	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$9,125.00	2.30%	\$209.88	\$8,915.13
21606	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21607	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC005G-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$26,005.00	2.30%	\$598.12	\$25,406.89
21608	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$9,125.00	2.30%	\$209.88	\$8,915.13
21609	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$799.00	2.30%	\$18.38	\$780.62
21610	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC005G-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$41,061.00	2.30%	\$944.40	\$40,116.60
21611	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$814.00	2.30%	\$18.72	\$795.28
21612	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC005G-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$9,299.00	2.30%	\$213.88	\$9,085.12
21613	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$9,299.00	2.30%	\$213.88	\$9,085.12
21614	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$814.00	2.30%	\$18.72	\$795.28
21615	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC005G-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$26,501.00	2.30%	\$609.52	\$25,891.48
21616	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$9,299.00	2.30%	\$213.88	\$9,085.12
21617	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$814.00	2.30%	\$18.72	\$795.28
21618	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC005G-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$41,843.00	2.30%	\$962.39	\$40,880.61
21619	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$813.00	2.30%	\$18.70	\$794.30
21620	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$9,290.00	2.30%	\$213.67	\$9,076.33
21621	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$9,290.00	2.30%	\$213.67	\$9,076.33
21622	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$813.00	2.30%	\$18.70	\$794.30
21623	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$26,477.00	2.30%	\$608.97	\$25,868.03
21624	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$9,290.00	2.30%	\$213.67	\$9,076.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21643	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-12M-C	Software	\$761.00	4.00%	\$30.44	\$730.56
21644	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-12P-C	Software	\$8,690.00	4.00%	\$347.60	\$8,342.40
21645	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-36A-C	Software	\$8,690.00	4.00%	\$347.60	\$8,342.40
21646	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-36M-C	Software	\$761.00	4.00%	\$30.44	\$730.56
21647	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-36P-C	Software	\$24,767.00	4.00%	\$990.68	\$23,776.32
21648	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-60A-C	Software	\$8,690.00	4.00%	\$347.60	\$8,342.40
21649	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-60M-C	Software	\$761.00	4.00%	\$30.44	\$730.56
21650	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-L14S1-60P-C	Software	\$39,105.00	4.00%	\$1,564.20	\$37,540.80
21651	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-12M-C	Software	\$799.00	4.00%	\$31.96	\$767.04
21652	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-12M-F	Software	\$855.00	4.00%	\$34.20	\$820.80
21653	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-12P-C	Software	\$9,125.00	4.00%	\$365.00	\$8,760.00
21654	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-12P-F	Software	\$9,764.00	4.00%	\$390.56	\$9,373.44
21655	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-36A-C	Software	\$9,125.00	4.00%	\$365.00	\$8,760.00
21656	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-36A-F	Software	\$9,764.00	4.00%	\$390.56	\$9,373.44
21657	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-36M-C	Software	\$799.00	4.00%	\$31.96	\$767.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21658	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-36M-F	Software	\$855.00	4.00%	\$34.20	\$820.80
21659	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-36P-C	Software	\$26,005.00	4.00%	\$1,040.20	\$24,964.80
21660	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-36P-F	Software	\$27,825.00	4.00%	\$1,113.00	\$26,712.00
21661	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-60A-C	Software	\$9,125.00	4.00%	\$365.00	\$8,760.00
21662	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-60A-F	Software	\$9,764.00	4.00%	\$390.56	\$9,373.44
21663	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-60M-C	Software	\$799.00	4.00%	\$31.96	\$767.04
21664	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-60M-F	Software	\$855.00	4.00%	\$34.20	\$820.80
21665	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-L14S2-60P-C	Software	\$41,061.00	4.00%	\$1,642.44	\$39,418.56
21666	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S2-60P-F	Software	\$43,935.00	4.00%	\$1,757.40	\$42,177.60
21667	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-L14S3-12M-C	Software	\$814.00	4.00%	\$32.56	\$781.44
21668	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-12M-F	Software	\$871.00	4.00%	\$34.84	\$836.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21669	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC005G-ENT-SO-L14S3-12P-C	Software	\$9,299.00	4.00%	\$371.96	\$8,927.04
21670	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-12P-F	Software	\$9,950.00	4.00%	\$398.00	\$9,552.00
21671	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-L14S3-36A-C	Software	\$9,299.00	4.00%	\$371.96	\$8,927.04
21672	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-36A-F	Software	\$9,950.00	4.00%	\$398.00	\$9,552.00
21673	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-L14S3-36M-C	Software	\$814.00	4.00%	\$32.56	\$781.44
21674	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-36M-F	Software	\$871.00	4.00%	\$34.84	\$836.16
21675	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC005G-ENT-SO-L14S3-36P-C	Software	\$26,501.00	4.00%	\$1,060.04	\$25,440.96
21676	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-36P-F	Software	\$28,356.00	4.00%	\$1,134.24	\$27,221.76
21677	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-L14S3-60A-C	Software	\$9,299.00	4.00%	\$371.96	\$8,927.04
21678	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-60A-F	Software	\$9,950.00	4.00%	\$398.00	\$9,552.00
21679	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-L14S3-60M-C	Software	\$814.00	4.00%	\$32.56	\$781.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21680	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-60M-F	Software	\$871.00	4.00%	\$34.84	\$836.16
21681	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC005G-ENT-SO-L14S3-60P-C	Software	\$41,843.00	4.00%	\$1,673.72	\$40,169.28
21682	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-L14S3-60P-F	Software	\$44,772.00	4.00%	\$1,790.88	\$42,981.12
21683	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-12M-C	Software	\$813.00	4.00%	\$32.52	\$780.48
21684	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-12P-C	Software	\$9,290.00	4.00%	\$371.60	\$8,918.40
21685	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-36A-C	Software	\$9,290.00	4.00%	\$371.60	\$8,918.40
21686	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-36M-C	Software	\$813.00	4.00%	\$32.52	\$780.48
21687	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-36P-C	Software	\$26,477.00	4.00%	\$1,059.08	\$25,417.92
21688	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-60A-C	Software	\$9,290.00	4.00%	\$371.60	\$8,918.40
21689	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-60M-C	Software	\$813.00	4.00%	\$32.52	\$780.48
21690	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S1-60P-C	Software	\$41,805.00	4.00%	\$1,672.20	\$40,132.80
21691	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-12M-C	Software	\$854.00	4.00%	\$34.16	\$819.84
21692	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-12M-F	Software	\$914.00	4.00%	\$36.56	\$877.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21693	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC005G-ENT-SO-SG-L14S2-12P-C	Software	\$9,755.00	4.00%	\$390.20	\$9,364.80
21694	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-12P-F	Software	\$10,438.00	4.00%	\$417.52	\$10,020.48
21695	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-36A-C	Software	\$9,755.00	4.00%	\$390.20	\$9,364.80
21696	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-36A-F	Software	\$10,438.00	4.00%	\$417.52	\$10,020.48
21697	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-36M-C	Software	\$854.00	4.00%	\$34.16	\$819.84
21698	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-36M-F	Software	\$914.00	4.00%	\$36.56	\$877.44
21699	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC005G-ENT-SO-SG-L14S2-36P-C	Software	\$27,801.00	4.00%	\$1,112.04	\$26,688.96
21700	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-36P-F	Software	\$29,747.00	4.00%	\$1,189.88	\$28,557.12
21701	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-60A-C	Software	\$9,755.00	4.00%	\$390.20	\$9,364.80
21702	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-60A-F	Software	\$10,438.00	4.00%	\$417.52	\$10,020.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21703	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-60M-C	Software	\$854.00	4.00%	\$34.16	\$819.84
21704	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-60M-F	Software	\$914.00	4.00%	\$36.56	\$877.44
21705	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S2-60P-C	Software	\$43,896.00	4.00%	\$1,755.84	\$42,140.16
21706	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S2-60P-F	Software	\$46,969.00	4.00%	\$1,878.76	\$45,090.24
21707	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-12M-C	Software	\$870.00	4.00%	\$34.80	\$835.20
21708	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-12M-F	Software	\$931.00	4.00%	\$37.24	\$893.76
21709	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-12P-C	Software	\$9,941.00	4.00%	\$397.64	\$9,543.36
21710	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-12P-F	Software	\$10,637.00	4.00%	\$425.48	\$10,211.52
21711	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-36A-C	Software	\$9,941.00	4.00%	\$397.64	\$9,543.36
21712	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-36A-F	Software	\$10,637.00	4.00%	\$425.48	\$10,211.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21713	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-36M-C	Software	\$870.00	4.00%	\$34.80	\$835.20
21714	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-36M-F	Software	\$931.00	4.00%	\$37.24	\$893.76
21715	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-36P-C	Software	\$28,330.00	4.00%	\$1,133.20	\$27,196.80
21716	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-36P-F	Software	\$30,313.00	4.00%	\$1,212.52	\$29,100.48
21717	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-60A-C	Software	\$9,941.00	4.00%	\$397.64	\$9,543.36
21718	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-60A-F	Software	\$10,637.00	4.00%	\$425.48	\$10,211.52
21719	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-60M-C	Software	\$870.00	4.00%	\$34.80	\$835.20
21720	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-60M-F	Software	\$931.00	4.00%	\$37.24	\$893.76
21721	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-ENT-SO-SG-L14S3-60P-C	Software	\$44,732.00	4.00%	\$1,789.28	\$42,942.72
21722	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-ENT-SO-SG-L14S3-60P-F	Software	\$47,863.00	4.00%	\$1,914.52	\$45,948.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21723	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$1,216.00	2.30%	\$27.97	\$1,188.03
21724	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$13,890.00	2.30%	\$319.47	\$13,570.53
21725	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$13,890.00	2.30%	\$319.47	\$13,570.53
21726	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$1,216.00	2.30%	\$27.97	\$1,188.03
21727	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$39,587.00	2.30%	\$910.50	\$38,676.50
21728	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$13,890.00	2.30%	\$319.47	\$13,570.53
21729	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$1,216.00	2.30%	\$27.97	\$1,188.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21730	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA - Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$62,505.00	2.30%	\$1,437.62	\$61,067.39
21731	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$1,277.00	2.30%	\$29.37	\$1,247.63
21732	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$14,585.00	2.30%	\$335.46	\$14,249.55
21733	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$14,585.00	2.30%	\$335.46	\$14,249.55
21734	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$1,277.00	2.30%	\$29.37	\$1,247.63
21735	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$41,566.00	2.30%	\$956.02	\$40,609.98
21736	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4): Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$14,585.00	2.30%	\$335.46	\$14,249.55

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21737	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$1,277.00	2.30%	\$29.37	\$1,247.63
21738	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$65,631.00	2.30%	\$1,509.51	\$64,121.49
21739	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$1,301.00	2.30%	\$29.92	\$1,271.08
21740	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$14,863.00	2.30%	\$341.85	\$14,521.15
21741	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$14,863.00	2.30%	\$341.85	\$14,521.15
21742	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$1,301.00	2.30%	\$29.92	\$1,271.08
21743	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$42,358.00	2.30%	\$974.23	\$41,383.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21744	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$14,863.00	2.30%	\$341.85	\$14,521.15
21745	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$1,301.00	2.30%	\$29.92	\$1,271.08
21746	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC005G-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$66,881.00	2.30%	\$1,538.26	\$65,342.74
21747	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$831.00	2.30%	\$19.11	\$811.89
21748	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$9,490.00	2.30%	\$218.27	\$9,271.73
21749	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$9,490.00	2.30%	\$218.27	\$9,271.73
21750	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$831.00	2.30%	\$19.11	\$811.89
21751	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$27,047.00	2.30%	\$622.08	\$26,424.92
21752	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$9,490.00	2.30%	\$218.27	\$9,271.73
21753	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$831.00	2.30%	\$19.11	\$811.89
21754	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$42,705.00	2.30%	\$982.22	\$41,722.79
21755	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$872.00	2.30%	\$20.06	\$851.94
21756	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$9,965.00	2.30%	\$229.20	\$9,735.81
21757	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$9,965.00	2.30%	\$229.20	\$9,735.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21758	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$872.00	2.30%	\$20.06	\$851.94
21759	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$28,399.00	2.30%	\$653.18	\$27,745.82
21760	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$9,965.00	2.30%	\$229.20	\$9,735.81
21761	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$872.00	2.30%	\$20.06	\$851.94
21762	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$44,841.00	2.30%	\$1,031.34	\$43,809.66
21763	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$889.00	2.30%	\$20.45	\$868.55
21764	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$10,155.00	2.30%	\$233.57	\$9,921.44
21765	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$10,155.00	2.30%	\$233.57	\$9,921.44
21766	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$889.00	2.30%	\$20.45	\$868.55
21767	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$28,940.00	2.30%	\$665.62	\$28,274.38
21768	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$10,155.00	2.30%	\$233.57	\$9,921.44
21769	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$889.00	2.30%	\$20.45	\$868.55
21770	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$45,695.00	2.30%	\$1,050.99	\$44,644.02
21771	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-12M-C	Software	\$831.00	4.00%	\$33.24	\$797.76
21772	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-12P-C	Software	\$9,490.00	4.00%	\$379.60	\$9,110.40
21773	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-36A-C	Software	\$9,490.00	4.00%	\$379.60	\$9,110.40
21774	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-36M-C	Software	\$831.00	4.00%	\$33.24	\$797.76

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21775	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-36P-C	Software	\$27,047.00	4.00%	\$1,081.88	\$25,965.12
21776	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-60A-C	Software	\$9,490.00	4.00%	\$379.60	\$9,110.40
21777	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-60M-C	Software	\$831.00	4.00%	\$33.24	\$797.76
21778	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S1-60P-C	Software	\$42,705.00	4.00%	\$1,708.20	\$40,996.80
21779	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-12M-C	Software	\$872.00	4.00%	\$34.88	\$837.12
21780	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-12M-F	Software	\$933.00	4.00%	\$37.32	\$895.68
21781	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-12P-C	Software	\$9,965.00	4.00%	\$398.60	\$9,566.40
21782	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-12P-F	Software	\$10,663.00	4.00%	\$426.52	\$10,236.48
21783	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-36A-C	Software	\$9,965.00	4.00%	\$398.60	\$9,566.40
21784	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-36A-F	Software	\$10,663.00	4.00%	\$426.52	\$10,236.48
21785	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-36M-C	Software	\$872.00	4.00%	\$34.88	\$837.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21786	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-36M-F	Software	\$933.00	4.00%	\$37.32	\$895.68
21787	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-36P-C	Software	\$28,399.00	4.00%	\$1,135.96	\$27,263.04
21788	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-36P-F	Software	\$30,387.00	4.00%	\$1,215.48	\$29,171.52
21789	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-60A-C	Software	\$9,965.00	4.00%	\$398.60	\$9,566.40
21790	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-60A-F	Software	\$10,663.00	4.00%	\$426.52	\$10,236.48
21791	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-60M-C	Software	\$872.00	4.00%	\$34.88	\$837.12
21792	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-60M-F	Software	\$933.00	4.00%	\$37.32	\$895.68
21793	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S2-60P-C	Software	\$44,841.00	4.00%	\$1,793.64	\$43,047.36
21794	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S2-60P-F	Software	\$47,980.00	4.00%	\$1,919.20	\$46,060.80
21795	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-12M-C	Software	\$889.00	4.00%	\$35.56	\$853.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21796	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-12M-F	Software	\$951.00	4.00%	\$38.04	\$912.96
21797	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-12P-C	Software	\$10,155.00	4.00%	\$406.20	\$9,748.80
21798	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-12P-F	Software	\$10,866.00	4.00%	\$434.64	\$10,431.36
21799	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-36A-C	Software	\$10,155.00	4.00%	\$406.20	\$9,748.80
21800	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-36A-F	Software	\$10,866.00	4.00%	\$434.64	\$10,431.36
21801	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-36M-C	Software	\$889.00	4.00%	\$35.56	\$853.44
21802	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-36M-F	Software	\$951.00	4.00%	\$38.04	\$912.96
21803	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-36P-C	Software	\$28,940.00	4.00%	\$1,157.60	\$27,782.40
21804	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-36P-F	Software	\$30,966.00	4.00%	\$1,238.64	\$29,727.36
21805	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-60A-C	Software	\$10,155.00	4.00%	\$406.20	\$9,748.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21806	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-60A-F	Software	\$10,866.00	4.00%	\$434.64	\$10,431.36
21807	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-60M-C	Software	\$889.00	4.00%	\$35.56	\$853.44
21808	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-60M-F	Software	\$951.00	4.00%	\$38.04	\$912.96
21809	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-PRE-SO-SG-L14S3-60P-C	Software	\$45,695.00	4.00%	\$1,827.80	\$43,867.20
21810	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC005G-PRE-SO-SG-L14S3-60P-F	Software	\$48,894.00	4.00%	\$1,955.76	\$46,938.24
21811	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
21812	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$5,250.00	2.30%	\$120.75	\$5,129.25
21813	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$5,250.00	2.30%	\$120.75	\$5,129.25
21814	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
21815	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$14,963.00	2.30%	\$344.15	\$14,618.85
21816	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$5,250.00	2.30%	\$120.75	\$5,129.25
21817	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
21818	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$23,625.00	2.30%	\$543.38	\$23,081.63
21819	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$483.00	2.30%	\$11.11	\$471.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21820	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$5,513.00	2.30%	\$126.80	\$5,386.20
21821	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$5,513.00	2.30%	\$126.80	\$5,386.20
21822	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$483.00	2.30%	\$11.11	\$471.89
21823	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$15,711.00	2.30%	\$361.35	\$15,349.65
21824	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$5,513.00	2.30%	\$126.80	\$5,386.20
21825	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$483.00	2.30%	\$11.11	\$471.89
21826	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$24,807.00	2.30%	\$570.56	\$24,236.44
21827	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
21828	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$5,618.00	2.30%	\$129.21	\$5,488.79
21829	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$5,618.00	2.30%	\$129.21	\$5,488.79
21830	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
21831	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$16,010.00	2.30%	\$368.23	\$15,641.77
21832	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$5,618.00	2.30%	\$129.21	\$5,488.79
21833	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
21834	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$25,279.00	2.30%	\$581.42	\$24,697.58
21835	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$512.00	2.30%	\$11.78	\$500.22
21836	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total(L1-4)	NB-VC005G-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$5,850.00	2.30%	\$134.55	\$5,715.45
21837	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$5,850.00	2.30%	\$134.55	\$5,715.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21856	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$6,260.00	2.30%	\$143.98	\$6,116.02
21857	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$548.00	2.30%	\$12.60	\$535.40
21858	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$28,168.00	2.30%	\$647.86	\$27,520.14
21859	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-12M-C	Software	\$460.00	4.00%	\$18.40	\$441.60
21860	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-12P-C	Software	\$5,250.00	4.00%	\$210.00	\$5,040.00
21861	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-36A-C	Software	\$5,250.00	4.00%	\$210.00	\$5,040.00
21862	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-36M-C	Software	\$460.00	4.00%	\$18.40	\$441.60
21863	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-36P-C	Software	\$14,963.00	4.00%	\$598.52	\$14,364.48
21864	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-60A-C	Software	\$5,250.00	4.00%	\$210.00	\$5,040.00
21865	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-60M-C	Software	\$460.00	4.00%	\$18.40	\$441.60
21866	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-L14S1-60P-C	Software	\$23,625.00	4.00%	\$945.00	\$22,680.00
21867	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-L14S2-12M-C	Software	\$483.00	4.00%	\$19.32	\$463.68
21868	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-SO-L14S2-12P-C	Software	\$5,513.00	4.00%	\$220.52	\$5,292.48
21869	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-L14S2-36A-C	Software	\$5,513.00	4.00%	\$220.52	\$5,292.48
21870	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-L14S2-36M-C	Software	\$483.00	4.00%	\$19.32	\$463.68
21871	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-SO-L14S2-36P-C	Software	\$15,711.00	4.00%	\$628.44	\$15,082.56
21872	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-L14S2-60A-C	Software	\$5,513.00	4.00%	\$220.52	\$5,292.48
21873	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-L14S2-60M-C	Software	\$483.00	4.00%	\$19.32	\$463.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21874	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC005G-STD-SO-L14S2-60P-C	Software	\$24,807.00	4.00%	\$992.28	\$23,814.72
21875	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-L14S3-12M-C	Software	\$492.00	4.00%	\$19.68	\$472.32
21876	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC005G-STD-SO-L14S3-12P-C	Software	\$5,618.00	4.00%	\$224.72	\$5,393.28
21877	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-L14S3-36A-C	Software	\$5,618.00	4.00%	\$224.72	\$5,393.28
21878	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-L14S3-36M-C	Software	\$492.00	4.00%	\$19.68	\$472.32
21879	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC005G-STD-SO-L14S3-36P-C	Software	\$16,010.00	4.00%	\$640.40	\$15,369.60
21880	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-L14S3-60A-C	Software	\$5,618.00	4.00%	\$224.72	\$5,393.28
21881	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-L14S3-60M-C	Software	\$492.00	4.00%	\$19.68	\$472.32
21882	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC005G-STD-SO-L14S3-60P-C	Software	\$25,279.00	4.00%	\$1,011.16	\$24,267.84
21883	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-12M-C	Software	\$512.00	4.00%	\$20.48	\$491.52
21884	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-12P-C	Software	\$5,850.00	4.00%	\$234.00	\$5,616.00
21885	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-36A-C	Software	\$5,850.00	4.00%	\$234.00	\$5,616.00
21886	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-36M-C	Software	\$512.00	4.00%	\$20.48	\$491.52
21887	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-36P-C	Software	\$16,673.00	4.00%	\$666.92	\$16,006.08
21888	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-60A-C	Software	\$5,850.00	4.00%	\$234.00	\$5,616.00
21889	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-60M-C	Software	\$512.00	4.00%	\$20.48	\$491.52
21890	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S1-60P-C	Software	\$26,325.00	4.00%	\$1,053.00	\$25,272.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21891	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S2-12M-C	Software	\$538.00	4.00%	\$21.52	\$516.48
21892	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-SO-SG-L14S2-12P-C	Software	\$6,143.00	4.00%	\$245.72	\$5,897.28
21893	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S2-36A-C	Software	\$6,143.00	4.00%	\$245.72	\$5,897.28
21894	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S2-36M-C	Software	\$538.00	4.00%	\$21.52	\$516.48
21895	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-SO-SG-L14S2-36P-C	Software	\$17,507.00	4.00%	\$700.28	\$16,806.72
21896	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S2-60A-C	Software	\$6,143.00	4.00%	\$245.72	\$5,897.28
21897	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S2-60M-C	Software	\$538.00	4.00%	\$21.52	\$516.48
21898	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC005G-STD-SO-SG-L14S2-60P-C	Software	\$27,642.00	4.00%	\$1,105.68	\$26,536.32
21899	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S3-12M-C	Software	\$548.00	4.00%	\$21.92	\$526.08
21900	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-SO-SG-L14S3-12P-C	Software	\$6,260.00	4.00%	\$250.40	\$6,009.60
21901	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S3-36A-C	Software	\$6,260.00	4.00%	\$250.40	\$6,009.60
21902	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S3-36M-C	Software	\$548.00	4.00%	\$21.92	\$526.08
21903	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC005G-STD-SO-SG-L14S3-36P-C	Software	\$17,840.00	4.00%	\$713.60	\$17,126.40
21904	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S3-60A-C	Software	\$6,260.00	4.00%	\$250.40	\$6,009.60
21905	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC005G-STD-SO-SG-L14S3-60M-C	Software	\$548.00	4.00%	\$21.92	\$526.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21906	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 5 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC005G-STD-SO-SG-L14S3-60P-C	Software	\$28,168.00	4.00%	\$1,126.72	\$27,041.28
21907	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$1,279.00	2.30%	\$29.42	\$1,249.58
21908	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$14,610.00	2.30%	\$336.03	\$14,273.97
21909	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$14,610.00	2.30%	\$336.03	\$14,273.97
21910	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$1,279.00	2.30%	\$29.42	\$1,249.58
21911	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$41,639.00	2.30%	\$957.70	\$40,681.30
21912	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$14,610.00	2.30%	\$336.03	\$14,273.97
21913	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$1,279.00	2.30%	\$29.42	\$1,249.58
21914	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$65,745.00	2.30%	\$1,512.14	\$64,232.87
21915	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$1,343.00	2.30%	\$30.89	\$1,312.11
21916	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$15,341.00	2.30%	\$352.84	\$14,988.16
21917	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$15,341.00	2.30%	\$352.84	\$14,988.16
21918	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$1,343.00	2.30%	\$30.89	\$1,312.11
21919	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$43,721.00	2.30%	\$1,005.58	\$42,715.42
21920	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$15,341.00	2.30%	\$352.84	\$14,988.16
21921	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$1,343.00	2.30%	\$30.89	\$1,312.11
21922	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$69,033.00	2.30%	\$1,587.76	\$67,445.24
21923	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$1,368.00	2.30%	\$31.46	\$1,336.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21924	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$15,633.00	2.30%	\$359.56	\$15,273.44
21925	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$15,633.00	2.30%	\$359.56	\$15,273.44
21926	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$1,368.00	2.30%	\$31.46	\$1,336.54
21927	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$44,554.00	2.30%	\$1,024.74	\$43,529.26
21928	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$15,633.00	2.30%	\$359.56	\$15,273.44
21929	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$1,368.00	2.30%	\$31.46	\$1,336.54
21930	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$70,348.00	2.30%	\$1,618.00	\$68,730.00
21931	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$1,338.00	2.30%	\$30.77	\$1,307.23
21932	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$15,285.00	2.30%	\$351.56	\$14,933.45
21933	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$15,285.00	2.30%	\$351.56	\$14,933.45
21934	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$1,338.00	2.30%	\$30.77	\$1,307.23
21935	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$43,563.00	2.30%	\$1,001.95	\$42,561.05
21936	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$15,285.00	2.30%	\$351.56	\$14,933.45
21937	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$1,338.00	2.30%	\$30.77	\$1,307.23
21938	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$68,783.00	2.30%	\$1,582.01	\$67,200.99
21939	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$1,405.00	2.30%	\$32.32	\$1,372.69
21940	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010G-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$16,050.00	2.30%	\$369.15	\$15,680.85
21941	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$16,050.00	2.30%	\$369.15	\$15,680.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21942	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$1,405.00	2.30%	\$32.32	\$1,372.69
21943	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$45,741.00	2.30%	\$1,052.04	\$44,688.96
21944	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$16,050.00	2.30%	\$369.15	\$15,680.85
21945	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$1,405.00	2.30%	\$32.32	\$1,372.69
21946	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$72,222.00	2.30%	\$1,661.11	\$70,560.89
21947	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$1,432.00	2.30%	\$32.94	\$1,399.06
21948	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$16,355.00	2.30%	\$376.17	\$15,978.84
21949	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$16,355.00	2.30%	\$376.17	\$15,978.84
21950	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$1,432.00	2.30%	\$32.94	\$1,399.06
21951	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$46,612.00	2.30%	\$1,072.08	\$45,539.92
21952	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$16,355.00	2.30%	\$376.17	\$15,978.84
21953	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$1,432.00	2.30%	\$32.94	\$1,399.06
21954	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$73,598.00	2.30%	\$1,692.75	\$71,905.25
21955	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-12M-C	Software	\$1,279.00	4.00%	\$51.16	\$1,227.84
21956	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-12P-C	Software	\$14,610.00	4.00%	\$584.40	\$14,025.60
21957	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-36A-C	Software	\$14,610.00	4.00%	\$584.40	\$14,025.60
21958	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-36M-C	Software	\$1,279.00	4.00%	\$51.16	\$1,227.84
21959	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-36P-C	Software	\$41,639.00	4.00%	\$1,665.56	\$39,973.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21960	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-60A-C	Software	\$14,610.00	4.00%	\$584.40	\$14,025.60
21961	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-60M-C	Software	\$1,279.00	4.00%	\$51.16	\$1,227.84
21962	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-L14S1-60P-C	Software	\$65,745.00	4.00%	\$2,629.80	\$63,115.20
21963	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-12M-C	Software	\$1,343.00	4.00%	\$53.72	\$1,289.28
21964	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-12M-F	Software	\$1,437.00	4.00%	\$57.48	\$1,379.52
21965	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-12P-C	Software	\$15,341.00	4.00%	\$613.64	\$14,727.36
21966	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-12P-F	Software	\$16,415.00	4.00%	\$656.60	\$15,758.40
21967	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-36A-C	Software	\$15,341.00	4.00%	\$613.64	\$14,727.36
21968	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-36A-F	Software	\$16,415.00	4.00%	\$656.60	\$15,758.40
21969	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-36M-C	Software	\$1,343.00	4.00%	\$53.72	\$1,289.28
21970	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-36M-F	Software	\$1,437.00	4.00%	\$57.48	\$1,379.52
21971	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-36P-C	Software	\$43,721.00	4.00%	\$1,748.84	\$41,972.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21972	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-36P-F	Software	\$46,781.00	4.00%	\$1,871.24	\$44,909.76
21973	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-60A-C	Software	\$15,341.00	4.00%	\$613.64	\$14,727.36
21974	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-60A-F	Software	\$16,415.00	4.00%	\$656.60	\$15,758.40
21975	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-L14S2-60M-C	Software	\$1,343.00	4.00%	\$53.72	\$1,289.28
21976	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-60M-F	Software	\$1,437.00	4.00%	\$57.48	\$1,379.52
21977	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC010G-ENT-SO-L14S2-60P-C	Software	\$69,033.00	4.00%	\$2,761.32	\$66,271.68
21978	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S2-60P-F	Software	\$73,865.00	4.00%	\$2,954.60	\$70,910.40
21979	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-12M-C	Software	\$1,368.00	4.00%	\$54.72	\$1,313.28
21980	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-12M-F	Software	\$1,464.00	4.00%	\$58.56	\$1,405.44
21981	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-SO-L14S3-12P-C	Software	\$15,633.00	4.00%	\$625.32	\$15,007.68
21982	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-12P-F	Software	\$16,727.00	4.00%	\$669.08	\$16,057.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21983	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-36A-C	Software	\$15,633.00	4.00%	\$625.32	\$15,007.68
21984	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-36A-F	Software	\$16,727.00	4.00%	\$669.08	\$16,057.92
21985	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-36M-C	Software	\$1,368.00	4.00%	\$54.72	\$1,313.28
21986	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-36M-F	Software	\$1,464.00	4.00%	\$58.56	\$1,405.44
21987	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-36P-C	Software	\$44,554.00	4.00%	\$1,782.16	\$42,771.84
21988	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-36P-F	Software	\$47,673.00	4.00%	\$1,906.92	\$45,766.08
21989	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-60A-C	Software	\$15,633.00	4.00%	\$625.32	\$15,007.68
21990	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-60A-F	Software	\$16,727.00	4.00%	\$669.08	\$16,057.92
21991	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-60M-C	Software	\$1,368.00	4.00%	\$54.72	\$1,313.28
21992	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-60M-F	Software	\$1,464.00	4.00%	\$58.56	\$1,405.44
21993	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-L14S3-60P-C	Software	\$70,348.00	4.00%	\$2,813.92	\$67,534.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
21994	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year. Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-L14S3-60P-F	Software	\$75,272.00	4.00%	\$3,010.88	\$72,261.12
21995	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-12M-C	Software	\$1,338.00	4.00%	\$53.52	\$1,284.48
21996	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-12P-C	Software	\$15,285.00	4.00%	\$611.40	\$14,673.60
21997	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-36A-C	Software	\$15,285.00	4.00%	\$611.40	\$14,673.60
21998	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-36M-C	Software	\$1,338.00	4.00%	\$53.52	\$1,284.48
21999	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-36P-C	Software	\$43,563.00	4.00%	\$1,742.52	\$41,820.48
22000	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-60A-C	Software	\$15,285.00	4.00%	\$611.40	\$14,673.60
22001	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-60M-C	Software	\$1,338.00	4.00%	\$53.52	\$1,284.48
22002	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S1-60P-C	Software	\$68,783.00	4.00%	\$2,751.32	\$66,031.68
22003	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-12M-C	Software	\$1,405.00	4.00%	\$56.20	\$1,348.80
22004	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-12M-F	Software	\$1,503.00	4.00%	\$60.12	\$1,442.88
22005	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-12P-C	Software	\$16,050.00	4.00%	\$642.00	\$15,408.00
22006	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-12P-F	Software	\$17,174.00	4.00%	\$686.96	\$16,487.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22007	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-36A-C	Software	\$16,050.00	4.00%	\$642.00	\$15,408.00
22008	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-36A-F	Software	\$17,174.00	4.00%	\$686.96	\$16,487.04
22009	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-36M-C	Software	\$1,405.00	4.00%	\$56.20	\$1,348.80
22010	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-36M-F	Software	\$1,503.00	4.00%	\$60.12	\$1,442.88
22011	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-36P-C	Software	\$45,741.00	4.00%	\$1,829.64	\$43,911.36
22012	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-36P-F	Software	\$48,943.00	4.00%	\$1,957.72	\$46,985.28
22013	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-60A-C	Software	\$16,050.00	4.00%	\$642.00	\$15,408.00
22014	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-60A-F	Software	\$17,174.00	4.00%	\$686.96	\$16,487.04
22015	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S2-60M-C	Software	\$1,405.00	4.00%	\$56.20	\$1,348.80
22016	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-60M-F	Software	\$1,503.00	4.00%	\$60.12	\$1,442.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22017	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 5 year, Prepaid,Software VCO with Software VCG,VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC010G-ENT-SO-SG-L14S2-60P-C	Software	\$72,222.00	4.00%	\$2,888.88	\$69,333.12
22018	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 5 year, Prepaid,Software VCO with Software VCG,VeloCloud Production Support Total(L 1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S2-60P-F	Software	\$77,278.00	4.00%	\$3,091.12	\$74,186.88
22019	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S3-12M-C	Software	\$1,432.00	4.00%	\$57.28	\$1,374.72
22020	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-12M-F	Software	\$1,532.00	4.00%	\$61.28	\$1,470.72
22021	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-SO-SG-L14S3-12P-C	Software	\$16,355.00	4.00%	\$654.20	\$15,700.80
22022	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-12P-F	Software	\$17,500.00	4.00%	\$700.00	\$16,800.00
22023	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S3-36A-C	Software	\$16,355.00	4.00%	\$654.20	\$15,700.80
22024	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-36A-F	Software	\$17,500.00	4.00%	\$700.00	\$16,800.00
22025	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S3-36M-C	Software	\$1,432.00	4.00%	\$57.28	\$1,374.72
22026	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-36M-F	Software	\$1,532.00	4.00%	\$61.28	\$1,470.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22027	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-SO-SG-L14S3-36P-C	Software	\$46,612.00	4.00%	\$1,864.48	\$44,747.52
22028	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-36P-F	Software	\$49,875.00	4.00%	\$1,995.00	\$47,880.00
22029	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S3-60A-C	Software	\$16,355.00	4.00%	\$654.20	\$15,700.80
22030	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-60A-F	Software	\$17,500.00	4.00%	\$700.00	\$16,800.00
22031	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-ENT-SO-SG-L14S3-60M-C	Software	\$1,432.00	4.00%	\$57.28	\$1,374.72
22032	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-60M-F	Software	\$1,532.00	4.00%	\$61.28	\$1,470.72
22033	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-ENT-SO-SG-L14S3-60P-C	Software	\$73,598.00	4.00%	\$2,943.92	\$70,654.08
22034	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-ENT-SO-SG-L14S3-60P-F	Software	\$78,750.00	4.00%	\$3,150.00	\$75,600.00
22035	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HQ-HO-L14S1-12M-C	Software as a Service (SaaS)	\$1,891.00	2.30%	\$43.49	\$1,847.51

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22036	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$21,610.00	2.30%	\$497.03	\$21,112.97
22037	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$21,610.00	2.30%	\$497.03	\$21,112.97
22038	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$1,891.00	2.30%	\$43.49	\$1,847.51
22039	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$61,589.00	2.30%	\$1,416.55	\$60,172.45
22040	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$21,610.00	2.30%	\$497.03	\$21,112.97
22041	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$1,891.00	2.30%	\$43.49	\$1,847.51
22042	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$97,245.00	2.30%	\$2,236.64	\$95,008.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22043	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$1,986.00	2.30%	\$45.68	\$1,940.32
22044	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$22,691.00	2.30%	\$521.89	\$22,169.11
22045	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$22,691.00	2.30%	\$521.89	\$22,169.11
22046	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$1,986.00	2.30%	\$45.68	\$1,940.32
22047	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$64,668.00	2.30%	\$1,487.36	\$63,180.64
22048	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$22,691.00	2.30%	\$521.89	\$22,169.11
22049	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$1,986.00	2.30%	\$45.68	\$1,940.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22050	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$102,108.00	2.30%	\$2,348.48	\$99,759.52
22051	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$2,024.00	2.30%	\$46.55	\$1,977.45
22052	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$23,123.00	2.30%	\$531.83	\$22,591.17
22053	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$23,123.00	2.30%	\$531.83	\$22,591.17
22054	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$2,024.00	2.30%	\$46.55	\$1,977.45
22055	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$65,900.00	2.30%	\$1,515.70	\$64,384.30
22056	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$23,123.00	2.30%	\$531.83	\$22,591.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22057	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$2,024.00	2.30%	\$46.55	\$1,977.45
22058	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010G-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$104,053.00	2.30%	\$2,393.22	\$101,659.78
22059	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
22060	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$15,510.00	2.30%	\$356.73	\$15,153.27
22061	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$15,510.00	2.30%	\$356.73	\$15,153.27
22062	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
22063	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$44,204.00	2.30%	\$1,016.69	\$43,187.31
22064	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$15,510.00	2.30%	\$356.73	\$15,153.27
22065	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
22066	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$69,795.00	2.30%	\$1,605.29	\$68,189.72
22067	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23
22068	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$16,286.00	2.30%	\$374.58	\$15,911.42
22069	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$16,286.00	2.30%	\$374.58	\$15,911.42
22070	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23
22071	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$46,414.00	2.30%	\$1,067.52	\$45,346.48

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22072	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$16,286.00	2.30%	\$374.58	\$15,911.42
22073	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$1,425.00	2.30%	\$32.78	\$1,392.23
22074	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$73,285.00	2.30%	\$1,685.56	\$71,599.45
22075	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$1,453.00	2.30%	\$33.42	\$1,419.58
22076	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$16,596.00	2.30%	\$381.71	\$16,214.29
22077	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$16,596.00	2.30%	\$381.71	\$16,214.29
22078	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$1,453.00	2.30%	\$33.42	\$1,419.58
22079	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$47,298.00	2.30%	\$1,087.85	\$46,210.15
22080	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$16,596.00	2.30%	\$381.71	\$16,214.29
22081	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$1,453.00	2.30%	\$33.42	\$1,419.58
22082	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$74,681.00	2.30%	\$1,717.66	\$72,963.34
22083	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-12M-C	Software	\$1,358.00	4.00%	\$54.32	\$1,303.68
22084	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-12P-C	Software	\$15,510.00	4.00%	\$620.40	\$14,889.60
22085	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-36A-C	Software	\$15,510.00	4.00%	\$620.40	\$14,889.60
22086	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-36M-C	Software	\$1,358.00	4.00%	\$54.32	\$1,303.68
22087	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-36P-C	Software	\$44,204.00	4.00%	\$1,768.16	\$42,435.84
22088	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-60A-C	Software	\$15,510.00	4.00%	\$620.40	\$14,889.60

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22089	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-60M-C	Software	\$1,358.00	4.00%	\$54.32	\$1,303.68
22090	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S1-60P-C	Software	\$69,795.00	4.00%	\$2,791.80	\$67,003.20
22091	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-12M-C	Software	\$1,425.00	4.00%	\$57.00	\$1,368.00
22092	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-12M-F	Software	\$1,525.00	4.00%	\$61.00	\$1,464.00
22093	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-12P-C	Software	\$16,286.00	4.00%	\$651.44	\$15,634.56
22094	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-12P-F	Software	\$17,426.00	4.00%	\$697.04	\$16,728.96
22095	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-36A-C	Software	\$16,286.00	4.00%	\$651.44	\$15,634.56
22096	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-36A-F	Software	\$17,426.00	4.00%	\$697.04	\$16,728.96
22097	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-36M-C	Software	\$1,425.00	4.00%	\$57.00	\$1,368.00
22098	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-36M-F	Software	\$1,525.00	4.00%	\$61.00	\$1,464.00
22099	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-36P-C	Software	\$46,414.00	4.00%	\$1,856.56	\$44,557.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22100	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-36P-F	Software	\$49,663.00	4.00%	\$1,986.52	\$47,676.48
22101	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-60A-C	Software	\$16,286.00	4.00%	\$651.44	\$15,634.56
22102	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-60A-F	Software	\$17,426.00	4.00%	\$697.04	\$16,728.96
22103	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S2-60M-C	Software	\$1,425.00	4.00%	\$57.00	\$1,368.00
22104	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-60M-F	Software	\$1,525.00	4.00%	\$61.00	\$1,464.00
22105	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC010G-PRE-SO-SG-L14S2-60P-C	Software	\$73,285.00	4.00%	\$2,931.40	\$70,353.60
22106	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4) Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S2-60P-F	Software	\$78,415.00	4.00%	\$3,136.60	\$75,278.40
22107	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-12M-C	Software	\$1,453.00	4.00%	\$58.12	\$1,394.88
22108	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-12M-F	Software	\$1,555.00	4.00%	\$62.20	\$1,492.80
22109	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-PRE-SO-SG-L14S3-12P-C	Software	\$16,596.00	4.00%	\$663.84	\$15,932.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22110	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-12P-F	Software	\$17,758.00	4.00%	\$710.32	\$17,047.68
22111	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-36A-C	Software	\$16,596.00	4.00%	\$663.84	\$15,932.16
22112	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-36A-F	Software	\$17,758.00	4.00%	\$710.32	\$17,047.68
22113	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-36M-C	Software	\$1,453.00	4.00%	\$58.12	\$1,394.88
22114	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-36M-F	Software	\$1,555.00	4.00%	\$62.20	\$1,492.80
22115	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-36P-C	Software	\$47,298.00	4.00%	\$1,891.92	\$45,406.08
22116	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-36P-F	Software	\$50,609.00	4.00%	\$2,024.36	\$48,584.64
22117	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-60A-C	Software	\$16,596.00	4.00%	\$663.84	\$15,932.16
22118	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-60A-F	Software	\$17,758.00	4.00%	\$710.32	\$17,047.68
22119	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-PRE-SO-SG-L14S3-60M-C	Software	\$1,453.00	4.00%	\$58.12	\$1,394.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22120	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-60M-F	Software	\$1,555.00	4.00%	\$62.20	\$1,492.80
22121	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010G-PRE-SO-SG-L14S3-60P-C	Software	\$74,681.00	4.00%	\$2,987.24	\$71,693.76
22122	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010G-PRE-SO-SG-L14S3-60P-F	Software	\$79,909.00	4.00%	\$3,196.36	\$76,712.64
22123	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$613.00	2.30%	\$14.10	\$598.90
22124	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$7,000.00	2.30%	\$161.00	\$6,839.00
22125	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$7,000.00	2.30%	\$161.00	\$6,839.00
22126	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$613.00	2.30%	\$14.10	\$598.90
22127	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$19,950.00	2.30%	\$458.85	\$19,491.15
22128	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$7,000.00	2.30%	\$161.00	\$6,839.00
22129	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$613.00	2.30%	\$14.10	\$598.90
22130	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$31,500.00	2.30%	\$724.50	\$30,775.50
22131	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
22132	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010G-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$7,350.00	2.30%	\$169.05	\$7,180.95
22133	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$7,350.00	2.30%	\$169.05	\$7,180.95
22134	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22135	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC010G-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$20,948.00	2.30%	\$481.80	\$20,466.20
22136	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$7,350.00	2.30%	\$169.05	\$7,180.95
22137	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
22138	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC010G-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$33,075.00	2.30%	\$760.73	\$32,314.28
22139	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
22140	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$7,490.00	2.30%	\$172.27	\$7,317.73
22141	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$7,490.00	2.30%	\$172.27	\$7,317.73
22142	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
22143	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$21,347.00	2.30%	\$490.98	\$20,856.02
22144	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$7,490.00	2.30%	\$172.27	\$7,317.73
22145	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
22146	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$33,705.00	2.30%	\$775.22	\$32,929.79
22147	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$672.00	2.30%	\$15.46	\$656.54
22148	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$7,675.00	2.30%	\$176.53	\$7,498.48
22149	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$7,675.00	2.30%	\$176.53	\$7,498.48
22150	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$672.00	2.30%	\$15.46	\$656.54
22151	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$21,874.00	2.30%	\$503.10	\$21,370.90
22152	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$7,675.00	2.30%	\$176.53	\$7,498.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22153	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$672.00	2.30%	\$15.46	\$656.54
22154	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$34,538.00	2.30%	\$794.37	\$33,743.63
22155	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
22156	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$8,059.00	2.30%	\$185.36	\$7,873.64
22157	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$8,059.00	2.30%	\$185.36	\$7,873.64
22158	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
22159	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$22,968.00	2.30%	\$528.26	\$22,439.74
22160	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$8,059.00	2.30%	\$185.36	\$7,873.64
22161	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
22162	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$36,265.00	2.30%	\$834.10	\$35,430.91
22163	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$719.00	2.30%	\$16.54	\$702.46
22164	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$8,213.00	2.30%	\$188.90	\$8,024.10
22165	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$8,213.00	2.30%	\$188.90	\$8,024.10
22166	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$719.00	2.30%	\$16.54	\$702.46
22167	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$23,405.00	2.30%	\$538.32	\$22,866.69
22168	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$8,213.00	2.30%	\$188.90	\$8,024.10
22169	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$719.00	2.30%	\$16.54	\$702.46
22170	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC010G-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$36,956.00	2.30%	\$849.99	\$36,106.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22189	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-L14S3-36A-C	Software	\$7,490.00	4.00%	\$299.60	\$7,190.40
22190	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-L14S3-36M-C	Software	\$656.00	4.00%	\$26.24	\$629.76
22191	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC010G-STD-SO-L14S3-36P-C	Software	\$21,347.00	4.00%	\$853.88	\$20,493.12
22192	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-L14S3-60A-C	Software	\$7,490.00	4.00%	\$299.60	\$7,190.40
22193	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-L14S3-60M-C	Software	\$656.00	4.00%	\$26.24	\$629.76
22194	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC010G-STD-SO-L14S3-60P-C	Software	\$33,705.00	4.00%	\$1,348.20	\$32,356.80
22195	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-12M-C	Software	\$672.00	4.00%	\$26.88	\$645.12
22196	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-12P-C	Software	\$7,675.00	4.00%	\$307.00	\$7,368.00
22197	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-36A-C	Software	\$7,675.00	4.00%	\$307.00	\$7,368.00
22198	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-36M-C	Software	\$672.00	4.00%	\$26.88	\$645.12
22199	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-36P-C	Software	\$21,874.00	4.00%	\$874.96	\$20,999.04
22200	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-60A-C	Software	\$7,675.00	4.00%	\$307.00	\$7,368.00
22201	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-60M-C	Software	\$672.00	4.00%	\$26.88	\$645.12
22202	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S1-60P-C	Software	\$34,538.00	4.00%	\$1,381.52	\$33,156.48
22203	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-12M-C	Software	\$706.00	4.00%	\$28.24	\$677.76
22204	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC010G-STD-SO-SG-L14S2-12P-C	Software	\$8,059.00	4.00%	\$322.36	\$7,736.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22205	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-36A-C	Software	\$8,059.00	4.00%	\$322.36	\$7,736.64
22206	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-36M-C	Software	\$706.00	4.00%	\$28.24	\$677.76
22207	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-36P-C	Software	\$22,968.00	4.00%	\$918.72	\$22,049.28
22208	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-60A-C	Software	\$8,059.00	4.00%	\$322.36	\$7,736.64
22209	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-60M-C	Software	\$706.00	4.00%	\$28.24	\$677.76
22210	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S2-60P-C	Software	\$36,265.00	4.00%	\$1,450.60	\$34,814.40
22211	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-12M-C	Software	\$719.00	4.00%	\$28.76	\$690.24
22212	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-12P-C	Software	\$8,213.00	4.00%	\$328.52	\$7,884.48
22213	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-36A-C	Software	\$8,213.00	4.00%	\$328.52	\$7,884.48
22214	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-36M-C	Software	\$719.00	4.00%	\$28.76	\$690.24
22215	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-36P-C	Software	\$23,405.00	4.00%	\$936.20	\$22,468.80
22216	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-60A-C	Software	\$8,213.00	4.00%	\$328.52	\$7,884.48
22217	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-60M-C	Software	\$719.00	4.00%	\$28.76	\$690.24
22218	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard edition (Software Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Gbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010G-STD-SO-SG-L14S3-60P-C	Software	\$36,956.00	4.00%	\$1,478.24	\$35,477.76
22219	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
22220	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$310.00	2.30%	\$7.13	\$302.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22221	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$310.00	2.30%	\$7.13	\$302.87
22222	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
22223	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$884.00	2.30%	\$20.33	\$863.67
22224	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-3P-C	Software as a Service (SaaS)	\$97.00	2.30%	\$2.23	\$94.77
22225	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$310.00	2.30%	\$7.13	\$302.87
22226	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$28.00	2.30%	\$0.64	\$27.36
22227	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$1,395.00	2.30%	\$32.09	\$1,362.92
22228	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33
22229	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$326.00	2.30%	\$7.50	\$318.50
22230	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$326.00	2.30%	\$7.50	\$318.50
22231	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33
22232	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$928.00	2.30%	\$21.34	\$906.66
22233	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$326.00	2.30%	\$7.50	\$318.50
22234	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$29.00	2.30%	\$0.67	\$28.33
22235	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$1,465.00	2.30%	\$33.70	\$1,431.31
22236	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
22237	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$332.00	2.30%	\$7.64	\$324.36
22238	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$332.00	2.30%	\$7.64	\$324.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22239	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
22240	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$946.00	2.30%	\$21.76	\$924.24
22241	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$332.00	2.30%	\$7.64	\$324.36
22242	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$30.00	2.30%	\$0.69	\$29.31
22243	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$1,493.00	2.30%	\$34.34	\$1,458.66
22244	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC010M-ENT-HO-L34S1-3P-C	Software as a Service (SaaS)	\$88.00	2.30%	\$2.02	\$85.98
22245	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$34.00	2.30%	\$0.78	\$33.22
22246	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
22247	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
22248	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$34.00	2.30%	\$0.78	\$33.22
22249	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$1,098.00	2.30%	\$25.25	\$1,072.75
22250	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
22251	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$34.00	2.30%	\$0.78	\$33.22
22252	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$1,733.00	2.30%	\$39.86	\$1,693.14
22253	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
22254	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
22255	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
22256	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22257	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010M-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$1,153.00	2.30%	\$26.52	\$1,126.48
22258	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$405.00	2.30%	\$9.32	\$395.69
22259	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
22260	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010M-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$1,820.00	2.30%	\$41.86	\$1,778.14
22261	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
22262	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
22263	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
22264	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
22265	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$1,175.00	2.30%	\$27.03	\$1,147.98
22266	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
22267	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
22268	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$1,854.00	2.30%	\$42.64	\$1,811.36
22269	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-12M-C	Software	\$28.00	4.00%	\$1.12	\$26.88
22270	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-12P-C	Software	\$310.00	4.00%	\$12.40	\$297.60
22271	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-36A-C	Software	\$310.00	4.00%	\$12.40	\$297.60
22272	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-36M-C	Software	\$28.00	4.00%	\$1.12	\$26.88
22273	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-36P-C	Software	\$884.00	4.00%	\$35.36	\$848.64
22274	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-60A-C	Software	\$310.00	4.00%	\$12.40	\$297.60

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22275	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-60M-C	Software	\$28.00	4.00%	\$1.12	\$26.88
22276	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-L14S1-60P-C	Software	\$1,395.00	4.00%	\$55.80	\$1,339.20
22277	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-12M-C	Software	\$29.00	4.00%	\$1.16	\$27.84
22278	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-12M-F	Software	\$31.00	4.00%	\$1.24	\$29.76
22279	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-12P-C	Software	\$326.00	4.00%	\$13.04	\$312.96
22280	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-12P-F	Software	\$349.00	4.00%	\$13.96	\$335.04
22281	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-36A-C	Software	\$326.00	4.00%	\$13.04	\$312.96
22282	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-36A-F	Software	\$349.00	4.00%	\$13.96	\$335.04
22283	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-36M-C	Software	\$29.00	4.00%	\$1.16	\$27.84
22284	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-36M-F	Software	\$31.00	4.00%	\$1.24	\$29.76
22285	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-36P-C	Software	\$928.00	4.00%	\$37.12	\$890.88
22286	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-36P-F	Software	\$993.00	4.00%	\$39.72	\$953.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22287	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-60A-C	Software	\$326.00	4.00%	\$13.04	\$312.96
22288	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-60A-F	Software	\$349.00	4.00%	\$13.96	\$335.04
22289	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-60M-C	Software	\$29.00	4.00%	\$1.16	\$27.84
22290	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-60M-F	Software	\$31.00	4.00%	\$1.24	\$29.76
22291	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-L14S2-60P-C	Software	\$1,465.00	4.00%	\$58.60	\$1,406.40
22292	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S2-60P-F	Software	\$1,568.00	4.00%	\$62.72	\$1,505.28
22293	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-L14S3-12M-C	Software	\$30.00	4.00%	\$1.20	\$28.80
22294	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-12M-F	Software	\$32.00	4.00%	\$1.28	\$30.72
22295	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-L14S3-12P-C	Software	\$332.00	4.00%	\$13.28	\$318.72
22296	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-12P-F	Software	\$355.00	4.00%	\$14.20	\$340.80
22297	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-L14S3-36A-C	Software	\$332.00	4.00%	\$13.28	\$318.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22298	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-36A-F	Software	\$355.00	4.00%	\$14.20	\$340.80
22299	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC010M-ENT-SO-L14S3-36M-C	Software	\$30.00	4.00%	\$1.20	\$28.80
22300	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-36M-F	Software	\$32.00	4.00%	\$1.28	\$30.72
22301	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-SO-L14S3-36P-C	Software	\$946.00	4.00%	\$37.84	\$908.16
22302	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-36P-F	Software	\$1,012.00	4.00%	\$40.48	\$971.52
22303	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-L14S3-60A-C	Software	\$332.00	4.00%	\$13.28	\$318.72
22304	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-60A-F	Software	\$355.00	4.00%	\$14.20	\$340.80
22305	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC010M-ENT-SO-L14S3-60M-C	Software	\$30.00	4.00%	\$1.20	\$28.80
22306	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-60M-F	Software	\$32.00	4.00%	\$1.28	\$30.72
22307	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-SO-L14S3-60P-C	Software	\$1,493.00	4.00%	\$59.72	\$1,433.28
22308	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-L14S3-60P-F	Software	\$1,598.00	4.00%	\$63.92	\$1,534.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22309	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-12M-C	Software	\$34.00	4.00%	\$1.36	\$32.64
22310	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-12P-C	Software	\$385.00	4.00%	\$15.40	\$369.60
22311	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-36A-C	Software	\$385.00	4.00%	\$15.40	\$369.60
22312	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-36M-C	Software	\$34.00	4.00%	\$1.36	\$32.64
22313	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-36P-C	Software	\$1,098.00	4.00%	\$43.92	\$1,054.08
22314	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-60A-C	Software	\$385.00	4.00%	\$15.40	\$369.60
22315	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-60M-C	Software	\$34.00	4.00%	\$1.36	\$32.64
22316	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S1-60P-C	Software	\$1,733.00	4.00%	\$69.32	\$1,663.68
22317	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-12M-C	Software	\$36.00	4.00%	\$1.44	\$34.56
22318	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-12M-F	Software	\$39.00	4.00%	\$1.56	\$37.44
22319	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-12P-C	Software	\$405.00	4.00%	\$16.20	\$388.80
22320	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-12P-F	Software	\$433.00	4.00%	\$17.32	\$415.68
22321	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-36A-C	Software	\$405.00	4.00%	\$16.20	\$388.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22322	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-36A-F	Software	\$433.00	4.00%	\$17.32	\$415.68
22323	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-36M-C	Software	\$36.00	4.00%	\$1.44	\$34.56
22324	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-36M-F	Software	\$39.00	4.00%	\$1.56	\$37.44
22325	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-36P-C	Software	\$1,153.00	4.00%	\$46.12	\$1,106.88
22326	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-36P-F	Software	\$1,234.00	4.00%	\$49.36	\$1,184.64
22327	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-60A-C	Software	\$405.00	4.00%	\$16.20	\$388.80
22328	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-60A-F	Software	\$433.00	4.00%	\$17.32	\$415.68
22329	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-60M-C	Software	\$36.00	4.00%	\$1.44	\$34.56
22330	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-60M-F	Software	\$39.00	4.00%	\$1.56	\$37.44
22331	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S2-60P-C	Software	\$1,820.00	4.00%	\$72.80	\$1,747.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22332	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid,Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S2-60P-F	Software	\$1,947.00	4.00%	\$77.88	\$1,869.12
22333	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-12M-C	Software	\$37.00	4.00%	\$1.48	\$35.52
22334	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-12M-F	Software	\$40.00	4.00%	\$1.60	\$38.40
22335	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-SO-SG-L14S3-12P-C	Software	\$412.00	4.00%	\$16.48	\$395.52
22336	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-12P-F	Software	\$441.00	4.00%	\$17.64	\$423.36
22337	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-36A-C	Software	\$412.00	4.00%	\$16.48	\$395.52
22338	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-36A-F	Software	\$441.00	4.00%	\$17.64	\$423.36
22339	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-36M-C	Software	\$37.00	4.00%	\$1.48	\$35.52
22340	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-36M-F	Software	\$40.00	4.00%	\$1.60	\$38.40
22341	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-ENT-SO-SG-L14S3-36P-C	Software	\$1,175.00	4.00%	\$47.00	\$1,128.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22342	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-36P-F	Software	\$1,257.00	4.00%	\$50.28	\$1,206.72
22343	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-60A-C	Software	\$412.00	4.00%	\$16.48	\$395.52
22344	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-60A-F	Software	\$441.00	4.00%	\$17.64	\$423.36
22345	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-60M-C	Software	\$37.00	4.00%	\$1.48	\$35.52
22346	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-60M-F	Software	\$40.00	4.00%	\$1.60	\$38.40
22347	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-ENT-SO-SG-L14S3-60P-C	Software	\$1,854.00	4.00%	\$74.16	\$1,779.84
22348	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-ENT-SO-SG-L14S3-60P-F	Software	\$1,984.00	4.00%	\$79.36	\$1,904.64
22349	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
22350	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$470.00	2.30%	\$10.81	\$459.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22351	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$470.00	2.30%	\$10.81	\$459.19
22352	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
22353	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$1,340.00	2.30%	\$30.82	\$1,309.18
22354	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
22355	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$470.00	2.30%	\$10.81	\$459.19
22356	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
22357	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$2,115.00	2.30%	\$48.65	\$2,066.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22358	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
22359	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$494.00	2.30%	\$11.36	\$482.64
22360	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$494.00	2.30%	\$11.36	\$482.64
22361	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
22362	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$1,407.00	2.30%	\$32.36	\$1,374.64
22363	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$494.00	2.30%	\$11.36	\$482.64
22364	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22365	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$2,221.00	2.30%	\$51.08	\$2,169.92
22366	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
22367	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43
22368	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43
22369	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
22370	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$1,434.00	2.30%	\$32.98	\$1,401.02
22371	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L, 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22372	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$45.00	2.30%	\$1.04	\$43.97
22373	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$2,264.00	2.30%	\$52.07	\$2,211.93
22374	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC010M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$138.00	2.30%	\$3.17	\$134.83
22375	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
22376	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$410.00	2.30%	\$9.43	\$400.57
22377	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$410.00	2.30%	\$9.43	\$400.57
22378	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
22379	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$1,169.00	2.30%	\$26.89	\$1,142.11
22380	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$410.00	2.30%	\$9.43	\$400.57
22381	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
22382	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$1,845.00	2.30%	\$42.44	\$1,802.57
22383	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
22384	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$431.00	2.30%	\$9.91	\$421.09
22385	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$431.00	2.30%	\$9.91	\$421.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22386	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
22387	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010M-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$1,227.00	2.30%	\$28.22	\$1,198.78
22388	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$431.00	2.30%	\$9.91	\$421.09
22389	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
22390	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC010M-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$1,938.00	2.30%	\$44.57	\$1,893.43
22391	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$39.00	2.30%	\$0.90	\$38.10
22392	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$439.00	2.30%	\$10.10	\$428.90
22393	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$439.00	2.30%	\$10.10	\$428.90
22394	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$39.00	2.30%	\$0.90	\$38.10
22395	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$1,251.00	2.30%	\$28.77	\$1,222.23
22396	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$439.00	2.30%	\$10.10	\$428.90
22397	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$39.00	2.30%	\$0.90	\$38.10
22398	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$1,975.00	2.30%	\$45.43	\$1,929.58
22399	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-12M-C	Software	\$36.00	4.00%	\$1.44	\$34.56
22400	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-12P-C	Software	\$410.00	4.00%	\$16.40	\$393.60
22401	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-36A-C	Software	\$410.00	4.00%	\$16.40	\$393.60
22402	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-36M-C	Software	\$36.00	4.00%	\$1.44	\$34.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22403	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-36P-C	Software	\$1,169.00	4.00%	\$46.76	\$1,122.24
22404	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-60A-C	Software	\$410.00	4.00%	\$16.40	\$393.60
22405	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-60M-C	Software	\$36.00	4.00%	\$1.44	\$34.56
22406	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S1-60P-C	Software	\$1,845.00	4.00%	\$73.80	\$1,771.20
22407	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-12M-C	Software	\$38.00	4.00%	\$1.52	\$36.48
22408	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-12M-F	Software	\$41.00	4.00%	\$1.64	\$39.36
22409	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-12P-C	Software	\$431.00	4.00%	\$17.24	\$413.76
22410	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-12P-F	Software	\$461.00	4.00%	\$18.44	\$442.56
22411	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-36A-C	Software	\$431.00	4.00%	\$17.24	\$413.76
22412	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-36A-F	Software	\$461.00	4.00%	\$18.44	\$442.56
22413	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-36M-C	Software	\$38.00	4.00%	\$1.52	\$36.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22414	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-36M-F	Software	\$41.00	4.00%	\$1.64	\$39.36
22415	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-36P-C	Software	\$1,227.00	4.00%	\$49.08	\$1,177.92
22416	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-36P-F	Software	\$1,313.00	4.00%	\$52.52	\$1,260.48
22417	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-60A-C	Software	\$431.00	4.00%	\$17.24	\$413.76
22418	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-60A-F	Software	\$461.00	4.00%	\$18.44	\$442.56
22419	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-60M-C	Software	\$38.00	4.00%	\$1.52	\$36.48
22420	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-60M-F	Software	\$41.00	4.00%	\$1.64	\$39.36
22421	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S2-60P-C	Software	\$1,938.00	4.00%	\$77.52	\$1,860.48
22422	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S2-60P-F	Software	\$2,074.00	4.00%	\$82.96	\$1,991.04
22423	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-12M-C	Software	\$39.00	4.00%	\$1.56	\$37.44

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22424	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-12M-F	Software	\$42.00	4.00%	\$1.68	\$40.32
22425	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-PRE-SO-SG-L14S3-12P-C	Software	\$439.00	4.00%	\$17.56	\$421.44
22426	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-12P-F	Software	\$470.00	4.00%	\$18.80	\$451.20
22427	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-36A-C	Software	\$439.00	4.00%	\$17.56	\$421.44
22428	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-36A-F	Software	\$470.00	4.00%	\$18.80	\$451.20
22429	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-36M-C	Software	\$39.00	4.00%	\$1.56	\$37.44
22430	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-36M-F	Software	\$42.00	4.00%	\$1.68	\$40.32
22431	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC010M-PRE-SO-SG-L14S3-36P-C	Software	\$1,251.00	4.00%	\$50.04	\$1,200.96
22432	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-36P-F	Software	\$1,339.00	4.00%	\$53.56	\$1,285.44
22433	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-60A-C	Software	\$439.00	4.00%	\$17.56	\$421.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22434	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-60A-F	Software	\$470.00	4.00%	\$18.80	\$451.20
22435	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-60M-C	Software	\$39.00	4.00%	\$1.56	\$37.44
22436	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-60M-F	Software	\$42.00	4.00%	\$1.68	\$40.32
22437	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC010M-PRE-SO-SG-L14S3-60P-C	Software	\$1,975.00	4.00%	\$79.00	\$1,896.00
22438	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC010M-PRE-SO-SG-L14S3-60P-F	Software	\$2,113.00	4.00%	\$84.52	\$2,028.48
22439	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
22440	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$560.00	2.30%	\$12.88	\$547.12
22441	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$560.00	2.30%	\$12.88	\$547.12
22442	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
22443	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$1,596.00	2.30%	\$36.71	\$1,559.29
22444	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-3P-C	Software as a Service (SaaS)	\$175.00	2.30%	\$4.03	\$170.98
22445	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$560.00	2.30%	\$12.88	\$547.12
22446	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
22447	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$2,520.00	2.30%	\$57.96	\$2,462.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22448	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
22449	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$588.00	2.30%	\$13.52	\$574.48
22450	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$588.00	2.30%	\$13.52	\$574.48
22451	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
22452	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$1,676.00	2.30%	\$38.55	\$1,637.45
22453	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$588.00	2.30%	\$13.52	\$574.48
22454	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
22455	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$2,646.00	2.30%	\$60.86	\$2,585.14
22456	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$53.00	2.30%	\$1.22	\$51.78
22457	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
22458	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
22459	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$53.00	2.30%	\$1.22	\$51.78
22460	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$1,708.00	2.30%	\$39.28	\$1,668.72
22461	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$600.00	2.30%	\$13.80	\$586.20
22462	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$53.00	2.30%	\$1.22	\$51.78
22463	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$2,697.00	2.30%	\$62.03	\$2,634.97
22464	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC030M-ENT-HO-L34S1-3P-C	Software as a Service (SaaS)	\$163.00	2.30%	\$3.75	\$159.25
22465	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$59.00	2.30%	\$1.36	\$57.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22484	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
22485	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC030M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$2,051.00	2.30%	\$47.17	\$2,003.83
22486	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
22487	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
22488	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC030M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$3,239.00	2.30%	\$74.50	\$3,164.50
22489	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-12M-C	Software	\$49.00	4.00%	\$1.96	\$47.04
22490	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-12P-C	Software	\$560.00	4.00%	\$22.40	\$537.60
22491	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-36A-C	Software	\$560.00	4.00%	\$22.40	\$537.60
22492	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-36M-C	Software	\$49.00	4.00%	\$1.96	\$47.04
22493	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-36P-C	Software	\$1,596.00	4.00%	\$63.84	\$1,532.16
22494	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-60A-C	Software	\$560.00	4.00%	\$22.40	\$537.60
22495	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-60M-C	Software	\$49.00	4.00%	\$1.96	\$47.04
22496	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-L14S1-60P-C	Software	\$2,520.00	4.00%	\$100.80	\$2,419.20
22497	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-12M-C	Software	\$52.00	4.00%	\$2.08	\$49.92
22498	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-12M-F	Software	\$56.00	4.00%	\$2.24	\$53.76
22499	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC030M-ENT-SO-L14S2-12P-C	Software	\$588.00	4.00%	\$23.52	\$564.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22500	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-12P-F	Software	\$629.00	4.00%	\$25.16	\$603.84
22501	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-36A-C	Software	\$588.00	4.00%	\$23.52	\$564.48
22502	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4), Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-36A-F	Software	\$629.00	4.00%	\$25.16	\$603.84
22503	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-36M-C	Software	\$52.00	4.00%	\$2.08	\$49.92
22504	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4), Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-36M-F	Software	\$56.00	4.00%	\$2.24	\$53.76
22505	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-36P-C	Software	\$1,676.00	4.00%	\$67.04	\$1,608.96
22506	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-36P-F	Software	\$1,793.00	4.00%	\$71.72	\$1,721.28
22507	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-60A-C	Software	\$588.00	4.00%	\$23.52	\$564.48
22508	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4), Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-60A-F	Software	\$629.00	4.00%	\$25.16	\$603.84
22509	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-L14S2-60M-C	Software	\$52.00	4.00%	\$2.08	\$49.92
22510	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4), Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-60M-F	Software	\$56.00	4.00%	\$2.24	\$53.76

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22511	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC030M-ENT-SO-L14S2-60P-C	Software	\$2,646.00	4.00%	\$105.84	\$2,540.16
22512	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S2-60P-F	Software	\$2,831.00	4.00%	\$113.24	\$2,717.76
22513	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-L14S3-12M-C	Software	\$53.00	4.00%	\$2.12	\$50.88
22514	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-12M-F	Software	\$57.00	4.00%	\$2.28	\$54.72
22515	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC030M-ENT-SO-L14S3-12P-C	Software	\$600.00	4.00%	\$24.00	\$576.00
22516	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-12P-F	Software	\$642.00	4.00%	\$25.68	\$616.32
22517	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-L14S3-36A-C	Software	\$600.00	4.00%	\$24.00	\$576.00
22518	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-36A-F	Software	\$642.00	4.00%	\$25.68	\$616.32
22519	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-L14S3-36M-C	Software	\$53.00	4.00%	\$2.12	\$50.88
22520	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-36M-F	Software	\$57.00	4.00%	\$2.28	\$54.72
22521	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC030M-ENT-SO-L14S3-36P-C	Software	\$1,708.00	4.00%	\$68.32	\$1,639.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22522	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-36P-F	Software	\$1,828.00	4.00%	\$73.12	\$1,754.88
22523	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-L14S3-60A-C	Software	\$600.00	4.00%	\$24.00	\$576.00
22524	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-60A-F	Software	\$642.00	4.00%	\$25.68	\$616.32
22525	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-L14S3-60M-C	Software	\$53.00	4.00%	\$2.12	\$50.88
22526	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-60M-F	Software	\$57.00	4.00%	\$2.28	\$54.72
22527	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC030M-ENT-SO-L14S3-60P-C	Software	\$2,697.00	4.00%	\$107.88	\$2,589.12
22528	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-L14S3-60P-F	Software	\$2,886.00	4.00%	\$115.44	\$2,770.56
22529	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-12M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
22530	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-12P-C	Software	\$673.00	4.00%	\$26.92	\$646.08
22531	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-36A-C	Software	\$673.00	4.00%	\$26.92	\$646.08
22532	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-36M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
22533	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-36P-C	Software	\$1,917.00	4.00%	\$76.68	\$1,840.32
22534	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-60A-C	Software	\$673.00	4.00%	\$26.92	\$646.08

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22535	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-60M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
22536	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S1-60P-C	Software	\$3,027.00	4.00%	\$121.08	\$2,905.92
22537	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-12M-C	Software	\$62.00	4.00%	\$2.48	\$59.52
22538	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-12M-F	Software	\$66.00	4.00%	\$2.64	\$63.36
22539	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-12P-C	Software	\$707.00	4.00%	\$28.28	\$678.72
22540	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-12P-F	Software	\$756.00	4.00%	\$30.24	\$725.76
22541	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-36A-C	Software	\$707.00	4.00%	\$28.28	\$678.72
22542	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-36A-F	Software	\$756.00	4.00%	\$30.24	\$725.76
22543	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-36M-C	Software	\$62.00	4.00%	\$2.48	\$59.52
22544	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-36M-F	Software	\$66.00	4.00%	\$2.64	\$63.36
22545	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-36P-C	Software	\$2,013.00	4.00%	\$80.52	\$1,932.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22546	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-36P-F	Software	\$2,154.00	4.00%	\$86.16	\$2,067.84
22547	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-60A-C	Software	\$707.00	4.00%	\$28.28	\$678.72
22548	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-60A-F	Software	\$756.00	4.00%	\$30.24	\$725.76
22549	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-60M-C	Software	\$62.00	4.00%	\$2.48	\$59.52
22550	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-60M-F	Software	\$66.00	4.00%	\$2.64	\$63.36
22551	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S2-60P-C	Software	\$3,178.00	4.00%	\$127.12	\$3,050.88
22552	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S2-60P-F	Software	\$3,400.00	4.00%	\$136.00	\$3,264.00
22553	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-12M-C	Software	\$63.00	4.00%	\$2.52	\$60.48
22554	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-12M-F	Software	\$67.00	4.00%	\$2.68	\$64.32
22555	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-12P-C	Software	\$720.00	4.00%	\$28.80	\$691.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22556	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-12P-F	Software	\$770.00	4.00%	\$30.80	\$739.20
22557	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-36A-C	Software	\$720.00	4.00%	\$28.80	\$691.20
22558	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-36A-F	Software	\$770.00	4.00%	\$30.80	\$739.20
22559	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-36M-C	Software	\$63.00	4.00%	\$2.52	\$60.48
22560	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-36M-F	Software	\$67.00	4.00%	\$2.68	\$64.32
22561	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-36P-C	Software	\$2,051.00	4.00%	\$82.04	\$1,968.96
22562	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-36P-F	Software	\$2,195.00	4.00%	\$87.80	\$2,107.20
22563	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-60A-C	Software	\$720.00	4.00%	\$28.80	\$691.20
22564	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-60A-F	Software	\$770.00	4.00%	\$30.80	\$739.20
22565	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-60M-C	Software	\$63.00	4.00%	\$2.52	\$60.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22566	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly. Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-60M-F	Software	\$67.00	4.00%	\$2.68	\$64.32
22567	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-ENT-SO-SG-L14S3-60P-C	Software	\$3,239.00	4.00%	\$129.56	\$3,109.44
22568	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-ENT-SO-SG-L14S3-60P-F	Software	\$3,466.00	4.00%	\$138.64	\$3,327.36
22569	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
22570	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$800.00	2.30%	\$18.40	\$781.60
22571	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$800.00	2.30%	\$18.40	\$781.60
22572	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22573	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$2,280.00	2.30%	\$52.44	\$2,227.56
22574	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$250.00	2.30%	\$5.75	\$244.25
22575	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$800.00	2.30%	\$18.40	\$781.60
22576	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
22577	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$3,600.00	2.30%	\$82.80	\$3,517.20
22578	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
22579	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22580	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68
22581	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
22582	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$2,394.00	2.30%	\$55.06	\$2,338.94
22583	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68
22584	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
22585	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
22586	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22587	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$856.00	2.30%	\$19.69	\$836.31
22588	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$856.00	2.30%	\$19.69	\$836.31
22589	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
22590	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$2,440.00	2.30%	\$56.12	\$2,383.88
22591	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$856.00	2.30%	\$19.69	\$836.31
22592	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
22593	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$3,852.00	2.30%	\$88.60	\$3,763.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22594	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC030M-PRE-HO-HG-L34S1-3P-C	Software as a Service (SaaS)	\$238.00	2.30%	\$5.47	\$232.53
22595	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
22596	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$710.00	2.30%	\$16.33	\$693.67
22597	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$710.00	2.30%	\$16.33	\$693.67
22598	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
22599	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$2,024.00	2.30%	\$46.55	\$1,977.45
22600	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$710.00	2.30%	\$16.33	\$693.67
22601	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$63.00	2.30%	\$1.45	\$61.55
22602	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$3,195.00	2.30%	\$73.49	\$3,121.52
22603	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$66.00	2.30%	\$1.52	\$64.48
22604	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$746.00	2.30%	\$17.16	\$728.84
22605	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$746.00	2.30%	\$17.16	\$728.84
22606	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$66.00	2.30%	\$1.52	\$64.48
22607	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$2,125.00	2.30%	\$48.88	\$2,076.13
22608	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$746.00	2.30%	\$17.16	\$728.84
22609	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$66.00	2.30%	\$1.52	\$64.48
22610	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$3,355.00	2.30%	\$77.17	\$3,277.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22611	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$67.00	2.30%	\$1.54	\$65.46
22612	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$760.00	2.30%	\$17.48	\$742.52
22613	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$760.00	2.30%	\$17.48	\$742.52
22614	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$67.00	2.30%	\$1.54	\$65.46
22615	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$2,166.00	2.30%	\$49.82	\$2,116.18
22616	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$760.00	2.30%	\$17.48	\$742.52
22617	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$67.00	2.30%	\$1.54	\$65.46
22618	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$3,419.00	2.30%	\$78.64	\$3,340.36
22619	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-12M-C	Software	\$63.00	4.00%	\$2.52	\$60.48
22620	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-12P-C	Software	\$710.00	4.00%	\$28.40	\$681.60
22621	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-36A-C	Software	\$710.00	4.00%	\$28.40	\$681.60
22622	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-36M-C	Software	\$63.00	4.00%	\$2.52	\$60.48
22623	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-36P-C	Software	\$2,024.00	4.00%	\$80.96	\$1,943.04
22624	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-60A-C	Software	\$710.00	4.00%	\$28.40	\$681.60
22625	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-60M-C	Software	\$63.00	4.00%	\$2.52	\$60.48
22626	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S1-60P-C	Software	\$3,195.00	4.00%	\$127.80	\$3,067.20
22627	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-12M-C	Software	\$66.00	4.00%	\$2.64	\$63.36

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22628	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-12M-F	Software	\$71.00	4.00%	\$2.84	\$68.16
22629	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-12P-C	Software	\$746.00	4.00%	\$29.84	\$716.16
22630	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-12P-F	Software	\$798.00	4.00%	\$31.92	\$766.08
22631	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-36A-C	Software	\$746.00	4.00%	\$29.84	\$716.16
22632	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-36A-F	Software	\$798.00	4.00%	\$31.92	\$766.08
22633	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-36M-C	Software	\$66.00	4.00%	\$2.64	\$63.36
22634	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-36M-F	Software	\$71.00	4.00%	\$2.84	\$68.16
22635	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-36P-C	Software	\$2,125.00	4.00%	\$85.00	\$2,040.00
22636	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-36P-F	Software	\$2,274.00	4.00%	\$90.96	\$2,183.04
22637	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-60A-C	Software	\$746.00	4.00%	\$29.84	\$716.16

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22638	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-60A-F	Software	\$798.00	4.00%	\$31.92	\$766.08
22639	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-60M-C	Software	\$66.00	4.00%	\$2.64	\$63.36
22640	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-60M-F	Software	\$71.00	4.00%	\$2.84	\$68.16
22641	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S2-60P-C	Software	\$3,355.00	4.00%	\$134.20	\$3,220.80
22642	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S2-60P-F	Software	\$3,590.00	4.00%	\$143.60	\$3,446.40
22643	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-12M-C	Software	\$67.00	4.00%	\$2.68	\$64.32
22644	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-12M-F	Software	\$72.00	4.00%	\$2.88	\$69.12
22645	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-12P-C	Software	\$760.00	4.00%	\$30.40	\$729.60
22646	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-12P-F	Software	\$813.00	4.00%	\$32.52	\$780.48
22647	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-36A-C	Software	\$760.00	4.00%	\$30.40	\$729.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22648	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-36A-F	Software	\$813.00	4.00%	\$32.52	\$780.48
22649	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-36M-C	Software	\$67.00	4.00%	\$2.68	\$64.32
22650	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-36M-F	Software	\$72.00	4.00%	\$2.88	\$69.12
22651	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-36P-C	Software	\$2,166.00	4.00%	\$86.64	\$2,079.36
22652	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-36P-F	Software	\$2,318.00	4.00%	\$92.72	\$2,225.28
22653	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-60A-C	Software	\$760.00	4.00%	\$30.40	\$729.60
22654	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-60A-F	Software	\$813.00	4.00%	\$32.52	\$780.48
22655	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-60M-C	Software	\$67.00	4.00%	\$2.68	\$64.32
22656	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-60M-F	Software	\$72.00	4.00%	\$2.88	\$69.12
22657	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC030M-PRE-SO-SG-L14S3-60P-C	Software	\$3,419.00	4.00%	\$136.76	\$3,282.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22658	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature. VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC030M-PRE-SO-SG-L14S3-60P-F	Software	\$3,658.00	4.00%	\$146.32	\$3,511.68
22659	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$77.00	2.30%	\$1.77	\$75.23
22660	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
22661	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
22662	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$77.00	2.30%	\$1.77	\$75.23
22663	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$2,508.00	2.30%	\$57.68	\$2,450.32
22664	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-3P-C	Software as a Service (SaaS)	\$275.00	2.30%	\$6.33	\$268.68
22665	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$880.00	2.30%	\$20.24	\$859.76
22666	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$77.00	2.30%	\$1.77	\$75.23
22667	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$3,960.00	2.30%	\$91.08	\$3,868.92
22668	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
22669	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$924.00	2.30%	\$21.25	\$902.75
22670	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$924.00	2.30%	\$21.25	\$902.75
22671	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14
22672	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$2,634.00	2.30%	\$60.58	\$2,573.42
22673	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$924.00	2.30%	\$21.25	\$902.75
22674	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$81.00	2.30%	\$1.86	\$79.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22675	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$4,158.00	2.30%	\$95.63	\$4,062.37
22676	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$83.00	2.30%	\$1.91	\$81.09
22677	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$942.00	2.30%	\$21.67	\$920.33
22678	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$942.00	2.30%	\$21.67	\$920.33
22679	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$83.00	2.30%	\$1.91	\$81.09
22680	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
22681	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$942.00	2.30%	\$21.67	\$920.33
22682	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$83.00	2.30%	\$1.91	\$81.09
22683	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$4,238.00	2.30%	\$97.47	\$4,140.53
22684	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC050M-ENT-HO-L34S1-3P-C	Software as a Service (SaaS)	\$260.00	2.30%	\$5.98	\$254.02
22685	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
22686	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,012.00	2.30%	\$23.28	\$988.72
22687	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,012.00	2.30%	\$23.28	\$988.72
22688	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
22689	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$2,883.00	2.30%	\$66.31	\$2,816.69
22690	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$1,012.00	2.30%	\$23.28	\$988.72
22691	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
22692	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$4,551.00	2.30%	\$104.67	\$4,446.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22693	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$93.00	2.30%	\$2.14	\$90.86
22694	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$1,062.00	2.30%	\$24.43	\$1,037.57
22695	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$1,062.00	2.30%	\$24.43	\$1,037.57
22696	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$93.00	2.30%	\$2.14	\$90.86
22697	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$3,027.00	2.30%	\$69.62	\$2,957.38
22698	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$1,062.00	2.30%	\$24.43	\$1,037.57
22699	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$93.00	2.30%	\$2.14	\$90.86
22700	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$4,779.00	2.30%	\$109.92	\$4,669.08
22701	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$95.00	2.30%	\$2.19	\$92.82
22702	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$1,083.00	2.30%	\$24.91	\$1,058.09
22703	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$1,083.00	2.30%	\$24.91	\$1,058.09
22704	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$95.00	2.30%	\$2.19	\$92.82
22705	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$3,084.00	2.30%	\$70.93	\$3,013.07
22706	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$1,083.00	2.30%	\$24.91	\$1,058.09
22707	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$95.00	2.30%	\$2.19	\$92.82
22708	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$4,870.00	2.30%	\$112.01	\$4,757.99
22709	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-12M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
22710	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-12P-C	Software	\$880.00	4.00%	\$35.20	\$844.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22711	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-36A-C	Software	\$880.00	4.00%	\$35.20	\$844.80
22712	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-36M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
22713	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-36P-C	Software	\$2,508.00	4.00%	\$100.32	\$2,407.68
22714	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-60A-C	Software	\$880.00	4.00%	\$35.20	\$844.80
22715	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-60M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
22716	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-L14S1-60P-C	Software	\$3,960.00	4.00%	\$158.40	\$3,801.60
22717	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-12M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
22718	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-12M-F	Software	\$87.00	4.00%	\$3.48	\$83.52
22719	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-12P-C	Software	\$924.00	4.00%	\$36.96	\$887.04
22720	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-12P-F	Software	\$989.00	4.00%	\$39.56	\$949.44
22721	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-36A-C	Software	\$924.00	4.00%	\$36.96	\$887.04
22722	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-36A-F	Software	\$989.00	4.00%	\$39.56	\$949.44
22723	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-36M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
22724	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-36M-F	Software	\$87.00	4.00%	\$3.48	\$83.52

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22725	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-SO-L14S2-36P-C	Software	\$2,634.00	4.00%	\$105.36	\$2,528.64
22726	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-36P-F	Software	\$2,818.00	4.00%	\$112.72	\$2,705.28
22727	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-60A-C	Software	\$924.00	4.00%	\$36.96	\$887.04
22728	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-60A-F	Software	\$989.00	4.00%	\$39.56	\$949.44
22729	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-L14S2-60M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
22730	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-60M-F	Software	\$87.00	4.00%	\$3.48	\$83.52
22731	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-SO-L14S2-60P-C	Software	\$4,158.00	4.00%	\$166.32	\$3,991.68
22732	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S2-60P-F	Software	\$4,449.00	4.00%	\$177.96	\$4,271.04
22733	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-L14S3-12M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
22734	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-12M-F	Software	\$89.00	4.00%	\$3.56	\$85.44
22735	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-SO-L14S3-12P-C	Software	\$942.00	4.00%	\$37.68	\$904.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22736	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-12P-F	Software	\$1,008.00	4.00%	\$40.32	\$967.68
22737	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC050M-ENT-SO-L14S3-36A-C	Software	\$942.00	4.00%	\$37.68	\$904.32
22738	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-36A-F	Software	\$1,008.00	4.00%	\$40.32	\$967.68
22739	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC050M-ENT-SO-L14S3-36M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
22740	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-36M-F	Software	\$89.00	4.00%	\$3.56	\$85.44
22741	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC050M-ENT-SO-L14S3-36P-C	Software	\$2,684.00	4.00%	\$107.36	\$2,576.64
22742	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-36P-F	Software	\$2,872.00	4.00%	\$114.88	\$2,757.12
22743	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC050M-ENT-SO-L14S3-60A-C	Software	\$942.00	4.00%	\$37.68	\$904.32
22744	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-60A-F	Software	\$1,008.00	4.00%	\$40.32	\$967.68
22745	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC050M-ENT-SO-L14S3-60M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
22746	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-60M-F	Software	\$89.00	4.00%	\$3.56	\$85.44

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22747	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-SO-L14S3-60P-C	Software	\$4,238.00	4.00%	\$169.52	\$4,068.48
22748	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-L14S3-60P-F	Software	\$4,535.00	4.00%	\$181.40	\$4,353.60
22749	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-12M-C	Software	\$89.00	4.00%	\$3.56	\$85.44
22750	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-12P-C	Software	\$1,012.00	4.00%	\$40.48	\$971.52
22751	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-36A-C	Software	\$1,012.00	4.00%	\$40.48	\$971.52
22752	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-36M-C	Software	\$89.00	4.00%	\$3.56	\$85.44
22753	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-36P-C	Software	\$2,883.00	4.00%	\$115.32	\$2,767.68
22754	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-60A-C	Software	\$1,012.00	4.00%	\$40.48	\$971.52
22755	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-60M-C	Software	\$89.00	4.00%	\$3.56	\$85.44
22756	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S1-60P-C	Software	\$4,551.00	4.00%	\$182.04	\$4,368.96
22757	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-12M-C	Software	\$93.00	4.00%	\$3.72	\$89.28
22758	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-12M-F	Software	\$100.00	4.00%	\$4.00	\$96.00
22759	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC050M-ENT-SO-SG-L14S2-12P-C	Software	\$1,062.00	4.00%	\$42.48	\$1,019.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22760	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-12P-F	Software	\$1,136.00	4.00%	\$45.44	\$1,090.56
22761	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-36A-C	Software	\$1,062.00	4.00%	\$42.48	\$1,019.52
22762	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-36A-F	Software	\$1,136.00	4.00%	\$45.44	\$1,090.56
22763	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-36M-C	Software	\$93.00	4.00%	\$3.72	\$89.28
22764	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-36M-F	Software	\$100.00	4.00%	\$4.00	\$96.00
22765	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-36P-C	Software	\$3,027.00	4.00%	\$121.08	\$2,905.92
22766	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-36P-F	Software	\$3,239.00	4.00%	\$129.56	\$3,109.44
22767	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-60A-C	Software	\$1,062.00	4.00%	\$42.48	\$1,019.52
22768	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-60A-F	Software	\$1,136.00	4.00%	\$45.44	\$1,090.56
22769	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-60M-C	Software	\$93.00	4.00%	\$3.72	\$89.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22770	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-60M-F	Software	\$100.00	4.00%	\$4.00	\$96.00
22771	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S2-60P-C	Software	\$4,779.00	4.00%	\$191.16	\$4,587.84
22772	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S2-60P-F	Software	\$5,114.00	4.00%	\$204.56	\$4,909.44
22773	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-12M-C	Software	\$95.00	4.00%	\$3.80	\$91.20
22774	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-12M-F	Software	\$102.00	4.00%	\$4.08	\$97.92
22775	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-12P-C	Software	\$1,083.00	4.00%	\$43.32	\$1,039.68
22776	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-12P-F	Software	\$1,159.00	4.00%	\$46.36	\$1,112.64
22777	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-36A-C	Software	\$1,083.00	4.00%	\$43.32	\$1,039.68
22778	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-36A-F	Software	\$1,159.00	4.00%	\$46.36	\$1,112.64
22779	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-36M-C	Software	\$95.00	4.00%	\$3.80	\$91.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22780	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-36M-F	Software	\$102.00	4.00%	\$4.08	\$97.92
22781	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-SO-SG-L14S3-36P-C	Software	\$3,084.00	4.00%	\$123.36	\$2,960.64
22782	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-36P-F	Software	\$3,300.00	4.00%	\$132.00	\$3,168.00
22783	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-60A-C	Software	\$1,083.00	4.00%	\$43.32	\$1,039.68
22784	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-60A-F	Software	\$1,159.00	4.00%	\$46.36	\$1,112.64
22785	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-ENT-SO-SG-L14S3-60M-C	Software	\$95.00	4.00%	\$3.80	\$91.20
22786	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-60M-F	Software	\$102.00	4.00%	\$4.08	\$97.92
22787	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-ENT-SO-SG-L14S3-60P-C	Software	\$4,870.00	4.00%	\$194.80	\$4,675.20
22788	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-ENT-SO-SG-L14S3-60P-F	Software	\$5,211.00	4.00%	\$208.44	\$5,002.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22789	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
22790	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$1,230.00	2.30%	\$28.29	\$1,201.71
22791	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$1,230.00	2.30%	\$28.29	\$1,201.71
22792	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
22793	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$3,506.00	2.30%	\$80.64	\$3,425.36
22794	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
22795	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$1,230.00	2.30%	\$28.29	\$1,201.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22796	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$108.00	2.30%	\$2.48	\$105.52
22797	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$5,535.00	2.30%	\$127.31	\$5,407.70
22798	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$114.00	2.30%	\$2.62	\$111.38
22799	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
22800	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
22801	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$114.00	2.30%	\$2.62	\$111.38
22802	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$3,681.00	2.30%	\$84.66	\$3,596.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22803	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$1,292.00	2.30%	\$29.72	\$1,262.28
22804	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$114.00	2.30%	\$2.62	\$111.38
22805	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$5,812.00	2.30%	\$133.68	\$5,678.32
22806	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$116.00	2.30%	\$2.67	\$113.33
22807	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$1,317.00	2.30%	\$30.29	\$1,286.71
22808	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$1,317.00	2.30%	\$30.29	\$1,286.71
22809	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$116.00	2.30%	\$2.67	\$113.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22810	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$3,751.00	2.30%	\$86.27	\$3,664.73
22811	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$1,317.00	2.30%	\$30.29	\$1,286.71
22812	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$116.00	2.30%	\$2.67	\$113.33
22813	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$5,923.00	2.30%	\$136.23	\$5,786.77
22814	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC050M-PRE-HO-HG-L34S1-3P-C	Software as a Service (SaaS)	\$369.00	2.30%	\$8.49	\$360.51
22815	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$93.00	2.30%	\$2.14	\$90.86
22816	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,055.00	2.30%	\$24.27	\$1,030.74
22817	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,055.00	2.30%	\$24.27	\$1,030.74
22818	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$93.00	2.30%	\$2.14	\$90.86
22819	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$3,007.00	2.30%	\$69.16	\$2,937.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22838	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$5,080.00	2.30%	\$116.84	\$4,963.16
22839	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-12M-C	Software	\$93.00	4.00%	\$3.72	\$89.28
22840	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-12P-C	Software	\$1,055.00	4.00%	\$42.20	\$1,012.80
22841	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-36A-C	Software	\$1,055.00	4.00%	\$42.20	\$1,012.80
22842	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-36M-C	Software	\$93.00	4.00%	\$3.72	\$89.28
22843	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-36P-C	Software	\$3,007.00	4.00%	\$120.28	\$2,886.72
22844	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-60A-C	Software	\$1,055.00	4.00%	\$42.20	\$1,012.80
22845	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-60M-C	Software	\$93.00	4.00%	\$3.72	\$89.28
22846	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S1-60P-C	Software	\$4,748.00	4.00%	\$189.92	\$4,558.08
22847	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-12M-C	Software	\$97.00	4.00%	\$3.88	\$93.12
22848	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-12M-F	Software	\$104.00	4.00%	\$4.16	\$99.84
22849	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC050M-PRE-SO-SG-L14S2-12P-C	Software	\$1,108.00	4.00%	\$44.32	\$1,063.68
22850	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-12P-F	Software	\$1,186.00	4.00%	\$47.44	\$1,138.56
22851	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-36A-C	Software	\$1,108.00	4.00%	\$44.32	\$1,063.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22852	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-36A-F	Software	\$1,186.00	4.00%	\$47.44	\$1,138.56
22853	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-36M-C	Software	\$97.00	4.00%	\$3.88	\$93.12
22854	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-36M-F	Software	\$104.00	4.00%	\$4.16	\$99.84
22855	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-36P-C	Software	\$3,158.00	4.00%	\$126.32	\$3,031.68
22856	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-36P-F	Software	\$3,379.00	4.00%	\$135.16	\$3,243.84
22857	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-60A-C	Software	\$1,108.00	4.00%	\$44.32	\$1,063.68
22858	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-60A-F	Software	\$1,186.00	4.00%	\$47.44	\$1,138.56
22859	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-60M-C	Software	\$97.00	4.00%	\$3.88	\$93.12
22860	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-60M-F	Software	\$104.00	4.00%	\$4.16	\$99.84
22861	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S2-60P-C	Software	\$4,985.00	4.00%	\$199.40	\$4,785.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22862	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid,Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S2-60P-F	Software	\$5,334.00	4.00%	\$213.36	\$5,120.64
22863	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S3-12M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
22864	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-12M-F	Software	\$106.00	4.00%	\$4.24	\$101.76
22865	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-PRE-SO-SG-L14S3-12P-C	Software	\$1,129.00	4.00%	\$45.16	\$1,083.84
22866	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-12P-F	Software	\$1,208.00	4.00%	\$48.32	\$1,159.68
22867	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S3-36A-C	Software	\$1,129.00	4.00%	\$45.16	\$1,083.84
22868	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-36A-F	Software	\$1,208.00	4.00%	\$48.32	\$1,159.68
22869	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S3-36M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
22870	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-36M-F	Software	\$106.00	4.00%	\$4.24	\$101.76
22871	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-PRE-SO-SG-L14S3-36P-C	Software	\$3,218.00	4.00%	\$128.72	\$3,089.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22872	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-36P-F	Software	\$3,443.00	4.00%	\$137.72	\$3,305.28
22873	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S3-60A-C	Software	\$1,129.00	4.00%	\$45.16	\$1,083.84
22874	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-60A-F	Software	\$1,208.00	4.00%	\$48.32	\$1,159.68
22875	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC050M-PRE-SO-SG-L14S3-60M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
22876	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-60M-F	Software	\$106.00	4.00%	\$4.24	\$101.76
22877	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC050M-PRE-SO-SG-L14S3-60P-C	Software	\$5,080.00	4.00%	\$203.20	\$4,876.80
22878	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC050M-PRE-SO-SG-L14S3-60P-F	Software	\$5,436.00	4.00%	\$217.44	\$5,218.56
22879	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,1 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
22880	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,3 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$4,275.00	2.30%	\$98.33	\$4,176.68
22881	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,5 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$6,750.00	2.30%	\$155.25	\$6,594.75
22882	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased initially,1 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$1,500.00	2.30%	\$34.50	\$1,465.50
22883	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$4,275.00	2.30%	\$98.33	\$4,176.68
22884	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 month, Prepaid	NB-VC100M-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$469.00	2.30%	\$10.79	\$458.21
22885	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 100Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,5 year, Prepaid	NB-VC100M-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$6,750.00	2.30%	\$155.25	\$6,594.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22886	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
22887	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
22888	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
22889	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
22890	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$3,249.00	2.30%	\$74.73	\$3,174.27
22891	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-L14S1-3P-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
22892	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
22893	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
22894	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
22895	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
22896	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
22897	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
22898	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
22899	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$3,412.00	2.30%	\$78.48	\$3,333.52
22900	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
22901	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
22902	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$5,387.00	2.30%	\$123.90	\$5,263.10
22903	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22904	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
22905	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
22906	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
22907	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$3,477.00	2.30%	\$79.97	\$3,397.03
22908	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
22909	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
22910	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$5,490.00	2.30%	\$126.27	\$5,363.73
22911	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC100M-ENT-HO-L34S1-3P-C	Software as a Service (SaaS)	\$335.00	2.30%	\$7.71	\$327.30
22912	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
22913	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,328.00	2.30%	\$30.54	\$1,297.46
22914	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,328.00	2.30%	\$30.54	\$1,297.46
22915	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
22916	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$3,784.00	2.30%	\$87.03	\$3,696.97
22917	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$1,328.00	2.30%	\$30.54	\$1,297.46
22918	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
22919	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$5,974.00	2.30%	\$137.40	\$5,836.60
22920	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
22921	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC100M-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$1,394.00	2.30%	\$32.06	\$1,361.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22922	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$1,394.00	2.30%	\$32.06	\$1,361.94
22923	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
22924	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$3,973.00	2.30%	\$91.38	\$3,881.62
22925	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$1,394.00	2.30%	\$32.06	\$1,361.94
22926	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
22927	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$6,273.00	2.30%	\$144.28	\$6,128.72
22928	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
22929	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$1,421.00	2.30%	\$32.68	\$1,388.32
22930	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$1,421.00	2.30%	\$32.68	\$1,388.32
22931	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
22932	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$4,049.00	2.30%	\$93.13	\$3,955.87
22933	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$1,421.00	2.30%	\$32.68	\$1,388.32
22934	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$125.00	2.30%	\$2.88	\$122.13
22935	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC100M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$6,392.00	2.30%	\$147.02	\$6,244.98
22936	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-L14S1-12M-C	Software	\$100.00	4.00%	\$4.00	\$96.00
22937	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-SO-L14S1-12P-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
22938	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-L14S1-36A-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
22939	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-L14S1-36M-C	Software	\$100.00	4.00%	\$4.00	\$96.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22940	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-SO-L14S1-36P-C	Software	\$3,249.00	4.00%	\$129.96	\$3,119.04
22941	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-SO-L14S1-60A-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
22942	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-SO-L14S1-60M-C	Software	\$100.00	4.00%	\$4.00	\$96.00
22943	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-ENT-SO-L14S1-60P-C	Software	\$5,130.00	4.00%	\$205.20	\$4,924.80
22944	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-SO-L14S2-12M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
22945	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-12M-F	Software	\$112.00	4.00%	\$4.48	\$107.52
22946	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC100M-ENT-SO-L14S2-12P-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
22947	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-12P-F	Software	\$1,281.00	4.00%	\$51.24	\$1,229.76
22948	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-L14S2-36A-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
22949	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-36A-F	Software	\$1,281.00	4.00%	\$51.24	\$1,229.76
22950	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-SO-L14S2-36M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
22951	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-36M-F	Software	\$112.00	4.00%	\$4.48	\$107.52
22952	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC100M-ENT-SO-L14S2-36P-C	Software	\$3,412.00	4.00%	\$136.48	\$3,275.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22953	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-36P-F	Software	\$3,651.00	4.00%	\$146.04	\$3,504.96
22954	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-L14S2-60A-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
22955	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-60A-F	Software	\$1,281.00	4.00%	\$51.24	\$1,229.76
22956	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-L14S2-60M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
22957	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-60M-F	Software	\$112.00	4.00%	\$4.48	\$107.52
22958	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC100M-ENT-SO-L14S2-60P-C	Software	\$5,387.00	4.00%	\$215.48	\$5,171.52
22959	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S2-60P-F	Software	\$5,764.00	4.00%	\$230.56	\$5,533.44
22960	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-12M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
22961	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-12M-F	Software	\$114.00	4.00%	\$4.56	\$109.44
22962	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-L14S3-12P-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20
22963	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-12P-F	Software	\$1,305.00	4.00%	\$52.20	\$1,252.80

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22964	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-36A-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20
22965	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-36A-F	Software	\$1,305.00	4.00%	\$52.20	\$1,252.80
22966	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-36M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
22967	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-36M-F	Software	\$114.00	4.00%	\$4.56	\$109.44
22968	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-36P-C	Software	\$3,477.00	4.00%	\$139.08	\$3,337.92
22969	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-36P-F	Software	\$3,720.00	4.00%	\$148.80	\$3,571.20
22970	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-60A-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20
22971	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-60A-F	Software	\$1,305.00	4.00%	\$52.20	\$1,252.80
22972	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-60M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
22973	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-60M-F	Software	\$114.00	4.00%	\$4.56	\$109.44
22974	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-ENT-SO-L14S3-60P-C	Software	\$5,490.00	4.00%	\$219.60	\$5,270.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22975	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-L14S3-60P-F	Software	\$5,874.00	4.00%	\$234.96	\$5,639.04
22976	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-12M-C	Software	\$117.00	4.00%	\$4.68	\$112.32
22977	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-12P-C	Software	\$1,328.00	4.00%	\$53.12	\$1,274.88
22978	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-36A-C	Software	\$1,328.00	4.00%	\$53.12	\$1,274.88
22979	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-36M-C	Software	\$117.00	4.00%	\$4.68	\$112.32
22980	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-36P-C	Software	\$3,784.00	4.00%	\$151.36	\$3,632.64
22981	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-60A-C	Software	\$1,328.00	4.00%	\$53.12	\$1,274.88
22982	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-60M-C	Software	\$117.00	4.00%	\$4.68	\$112.32
22983	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S1-60P-C	Software	\$5,974.00	4.00%	\$238.96	\$5,735.04
22984	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-12M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
22985	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-12M-F	Software	\$131.00	4.00%	\$5.24	\$125.76
22986	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-12P-C	Software	\$1,394.00	4.00%	\$55.76	\$1,338.24
22987	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-12P-F	Software	\$1,492.00	4.00%	\$59.68	\$1,432.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22988	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-36A-C	Software	\$1,394.00	4.00%	\$55.76	\$1,338.24
22989	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-36A-F	Software	\$1,492.00	4.00%	\$59.68	\$1,432.32
22990	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-36M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
22991	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-36M-F	Software	\$131.00	4.00%	\$5.24	\$125.76
22992	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC100M-ENT-SO-SG-L14S2-36P-C	Software	\$3,973.00	4.00%	\$158.92	\$3,814.08
22993	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-36P-F	Software	\$4,251.00	4.00%	\$170.04	\$4,080.96
22994	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-60A-C	Software	\$1,394.00	4.00%	\$55.76	\$1,338.24
22995	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-60A-F	Software	\$1,492.00	4.00%	\$59.68	\$1,432.32
22996	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-ENT-SO-SG-L14S2-60M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
22997	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-60M-F	Software	\$131.00	4.00%	\$5.24	\$125.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
22998	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S2-60P-C	Software	\$6,273.00	4.00%	\$250.92	\$6,022.08
22999	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S2-60P-F	Software	\$6,712.00	4.00%	\$268.48	\$6,443.52
23000	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-12M-C	Software	\$125.00	4.00%	\$5.00	\$120.00
23001	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-12M-F	Software	\$134.00	4.00%	\$5.36	\$128.64
23002	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-12P-C	Software	\$1,421.00	4.00%	\$56.84	\$1,364.16
23003	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-12P-F	Software	\$1,520.00	4.00%	\$60.80	\$1,459.20
23004	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-36A-C	Software	\$1,421.00	4.00%	\$56.84	\$1,364.16
23005	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-36A-F	Software	\$1,520.00	4.00%	\$60.80	\$1,459.20
23006	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-36M-C	Software	\$125.00	4.00%	\$5.00	\$120.00
23007	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-36M-F	Software	\$134.00	4.00%	\$5.36	\$128.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23008	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-36P-C	Software	\$4,049.00	4.00%	\$161.96	\$3,887.04
23009	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-36P-F	Software	\$4,332.00	4.00%	\$173.28	\$4,158.72
23010	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-60A-C	Software	\$1,421.00	4.00%	\$56.84	\$1,364.16
23011	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-60A-F	Software	\$1,520.00	4.00%	\$60.80	\$1,459.20
23012	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-60M-C	Software	\$125.00	4.00%	\$5.00	\$120.00
23013	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-60M-F	Software	\$134.00	4.00%	\$5.36	\$128.64
23014	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-ENT-SO-SG-L14S3-60P-C	Software	\$6,392.00	4.00%	\$255.68	\$6,136.32
23015	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-ENT-SO-SG-L14S3-60P-F	Software	\$6,839.00	4.00%	\$273.56	\$6,565.44
23016	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23017	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$1,640.00	2.30%	\$37.72	\$1,602.28
23018	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$1,640.00	2.30%	\$37.72	\$1,602.28
23019	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69
23020	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$4,674.00	2.30%	\$107.50	\$4,566.50
23021	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$513.00	2.30%	\$11.80	\$501.20
23022	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$1,640.00	2.30%	\$37.72	\$1,602.28
23023	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$144.00	2.30%	\$3.31	\$140.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23024	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$7,380.00	2.30%	\$169.74	\$7,210.26
23025	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$151.00	2.30%	\$3.47	\$147.53
23026	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$1,722.00	2.30%	\$39.61	\$1,682.39
23027	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$1,722.00	2.30%	\$39.61	\$1,682.39
23028	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$151.00	2.30%	\$3.47	\$147.53
23029	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$4,908.00	2.30%	\$112.88	\$4,795.12
23030	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$1,722.00	2.30%	\$39.61	\$1,682.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23031	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$151.00	2.30%	\$3.47	\$147.53
23032	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$7,749.00	2.30%	\$178.23	\$7,570.77
23033	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
23034	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$1,755.00	2.30%	\$40.37	\$1,714.64
23035	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$1,755.00	2.30%	\$40.37	\$1,714.64
23036	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
23037	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$5,002.00	2.30%	\$115.05	\$4,886.95

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23038	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$1,755.00	2.30%	\$40.37	\$1,714.64
23039	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
23040	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$7,897.00	2.30%	\$181.63	\$7,715.37
23041	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC100M-PRE-HO-HG-L34S1-3P-C	Software as a Service (SaaS)	\$494.00	2.30%	\$11.36	\$482.64
23042	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
23043	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,390.00	2.30%	\$31.97	\$1,358.03
23044	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,390.00	2.30%	\$31.97	\$1,358.03
23045	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
23046	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$3,962.00	2.30%	\$91.13	\$3,870.87
23047	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$1,390.00	2.30%	\$31.97	\$1,358.03
23048	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$122.00	2.30%	\$2.81	\$119.19
23049	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$6,255.00	2.30%	\$143.87	\$6,111.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23050	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$128.00	2.30%	\$2.94	\$125.06
23051	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$1,460.00	2.30%	\$33.58	\$1,426.42
23052	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$1,460.00	2.30%	\$33.58	\$1,426.42
23053	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$128.00	2.30%	\$2.94	\$125.06
23054	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$4,160.00	2.30%	\$95.68	\$4,064.32
23055	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$1,460.00	2.30%	\$33.58	\$1,426.42
23056	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$128.00	2.30%	\$2.94	\$125.06
23057	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$6,568.00	2.30%	\$151.06	\$6,416.94
23058	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
23059	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
23060	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
23061	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4).	NB-VC100M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
23062	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$4,239.00	2.30%	\$97.50	\$4,141.50
23063	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$1,488.00	2.30%	\$34.22	\$1,453.78
23064	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
23065	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L 1-4)	NB-VC100M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$6,693.00	2.30%	\$153.94	\$6,539.06
23066	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-12M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
23067	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S1-12P-C	Software	\$1,390.00	4.00%	\$55.60	\$1,334.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23068	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-36A-C	Software	\$1,390.00	4.00%	\$55.60	\$1,334.40
23069	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-36M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
23070	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-36P-C	Software	\$3,962.00	4.00%	\$158.48	\$3,803.52
23071	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-60A-C	Software	\$1,390.00	4.00%	\$55.60	\$1,334.40
23072	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-60M-C	Software	\$122.00	4.00%	\$4.88	\$117.12
23073	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S1-60P-C	Software	\$6,255.00	4.00%	\$250.20	\$6,004.80
23074	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-12M-C	Software	\$128.00	4.00%	\$5.12	\$122.88
23075	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-12M-F	Software	\$137.00	4.00%	\$5.48	\$131.52
23076	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-12P-C	Software	\$1,460.00	4.00%	\$58.40	\$1,401.60
23077	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-12P-F	Software	\$1,562.00	4.00%	\$62.48	\$1,499.52
23078	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-36A-C	Software	\$1,460.00	4.00%	\$58.40	\$1,401.60
23079	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-36A-F	Software	\$1,562.00	4.00%	\$62.48	\$1,499.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23080	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-36M-C	Software	\$128.00	4.00%	\$5.12	\$122.88
23081	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-36M-F	Software	\$137.00	4.00%	\$5.48	\$131.52
23082	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S2-36P-C	Software	\$4,160.00	4.00%	\$166.40	\$3,993.60
23083	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-36P-F	Software	\$4,451.00	4.00%	\$178.04	\$4,272.96
23084	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-60A-C	Software	\$1,460.00	4.00%	\$58.40	\$1,401.60
23085	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-60A-F	Software	\$1,562.00	4.00%	\$62.48	\$1,499.52
23086	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S2-60M-C	Software	\$128.00	4.00%	\$5.12	\$122.88
23087	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-60M-F	Software	\$137.00	4.00%	\$5.48	\$131.52
23088	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S2-60P-C	Software	\$6,568.00	4.00%	\$262.72	\$6,305.28
23089	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S2-60P-F	Software	\$7,028.00	4.00%	\$281.12	\$6,746.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23090	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S3-12M-C	Software	\$131.00	4.00%	\$5.24	\$125.76
23091	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-12M-F	Software	\$140.00	4.00%	\$5.60	\$134.40
23092	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S3-12P-C	Software	\$1,488.00	4.00%	\$59.52	\$1,428.48
23093	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-12P-F	Software	\$1,592.00	4.00%	\$63.68	\$1,528.32
23094	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S3-36A-C	Software	\$1,488.00	4.00%	\$59.52	\$1,428.48
23095	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-36A-F	Software	\$1,592.00	4.00%	\$63.68	\$1,528.32
23096	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S3-36M-C	Software	\$131.00	4.00%	\$5.24	\$125.76
23097	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-36M-F	Software	\$140.00	4.00%	\$5.60	\$134.40
23098	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S3-36P-C	Software	\$4,239.00	4.00%	\$169.56	\$4,069.44
23099	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-36P-F	Software	\$4,536.00	4.00%	\$181.44	\$4,354.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23100	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S3-60A-C	Software	\$1,488.00	4.00%	\$59.52	\$1,428.48
23101	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-60A-F	Software	\$1,592.00	4.00%	\$63.68	\$1,528.32
23102	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-PRE-SO-SG-L14S3-60M-C	Software	\$131.00	4.00%	\$5.24	\$125.76
23103	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-60M-F	Software	\$140.00	4.00%	\$5.60	\$134.40
23104	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC100M-PRE-SO-SG-L14S3-60P-C	Software	\$6,693.00	4.00%	\$267.72	\$6,425.28
23105	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 100 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC100M-PRE-SO-SG-L14S3-60P-F	Software	\$7,162.00	4.00%	\$286.48	\$6,875.52
23106	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
23107	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
23108	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
23109	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
23110	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$1,132.00	2.30%	\$26.04	\$1,105.96
23111	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-HO-L14S1-3P-C	Software as a Service (SaaS)	\$97.00	2.30%	\$2.23	\$94.77
23112	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
23113	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23114	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$1,787.00	2.30%	\$41.10	\$1,745.90
23115	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
23116	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$417.00	2.30%	\$9.59	\$407.41
23117	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$417.00	2.30%	\$9.59	\$407.41
23118	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
23119	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$1,189.00	2.30%	\$27.35	\$1,161.65
23120	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$417.00	2.30%	\$9.59	\$407.41
23121	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$37.00	2.30%	\$0.85	\$36.15
23122	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$1,876.00	2.30%	\$43.15	\$1,832.85
23123	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
23124	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
23125	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
23126	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
23127	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$1,211.00	2.30%	\$27.85	\$1,183.15
23128	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
23129	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$38.00	2.30%	\$0.87	\$37.13
23130	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$1,912.00	2.30%	\$43.98	\$1,868.02
23131	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC100M-STD-HO-L34S1-3P-C	Software as a Service (SaaS)	\$94.00	2.30%	\$2.16	\$91.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23150	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$682.00	2.30%	\$15.69	\$666.31
23151	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
23152	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC100M-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$1,943.00	2.30%	\$44.69	\$1,898.31
23153	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$682.00	2.30%	\$15.69	\$666.31
23154	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
23155	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC100M-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$3,068.00	2.30%	\$70.56	\$2,997.44
23156	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-L14S1-12M-C	Software	\$35.00	4.00%	\$1.40	\$33.60
23157	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-SO-L14S1-12P-C	Software	\$397.00	4.00%	\$15.88	\$381.12
23158	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-L14S1-36A-C	Software	\$397.00	4.00%	\$15.88	\$381.12
23159	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-L14S1-36M-C	Software	\$35.00	4.00%	\$1.40	\$33.60
23160	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-SO-L14S1-36P-C	Software	\$1,132.00	4.00%	\$45.28	\$1,086.72
23161	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-L14S1-60A-C	Software	\$397.00	4.00%	\$15.88	\$381.12
23162	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-L14S1-60M-C	Software	\$35.00	4.00%	\$1.40	\$33.60
23163	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-SO-L14S1-60P-C	Software	\$1,787.00	4.00%	\$71.48	\$1,715.52
23164	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-L14S2-12M-C	Software	\$37.00	4.00%	\$1.48	\$35.52
23165	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC100M-STD-SO-L14S2-12P-C	Software	\$417.00	4.00%	\$16.68	\$400.32
23166	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-L14S2-36A-C	Software	\$417.00	4.00%	\$16.68	\$400.32
23167	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-L14S2-36M-C	Software	\$37.00	4.00%	\$1.48	\$35.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23168	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC100M-STD-SO-L14S2-36P-C	Software	\$1,189.00	4.00%	\$47.56	\$1,141.44
23169	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-L14S2-60A-C	Software	\$417.00	4.00%	\$16.68	\$400.32
23170	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-L14S2-60M-C	Software	\$37.00	4.00%	\$1.48	\$35.52
23171	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC100M-STD-SO-L14S2-60P-C	Software	\$1,876.00	4.00%	\$75.04	\$1,800.96
23172	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-L14S3-12M-C	Software	\$38.00	4.00%	\$1.52	\$36.48
23173	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC100M-STD-SO-L14S3-12P-C	Software	\$425.00	4.00%	\$17.00	\$408.00
23174	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-L14S3-36A-C	Software	\$425.00	4.00%	\$17.00	\$408.00
23175	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-L14S3-36M-C	Software	\$38.00	4.00%	\$1.52	\$36.48
23176	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC100M-STD-SO-L14S3-36P-C	Software	\$1,211.00	4.00%	\$48.44	\$1,162.56
23177	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-L14S3-60A-C	Software	\$425.00	4.00%	\$17.00	\$408.00
23178	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-L14S3-60M-C	Software	\$38.00	4.00%	\$1.52	\$36.48
23179	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC100M-STD-SO-L14S3-60P-C	Software	\$1,912.00	4.00%	\$76.48	\$1,835.52
23180	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-12M-C	Software	\$56.00	4.00%	\$2.24	\$53.76
23181	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC100M-STD-SO-SG-L14S1-12P-C	Software	\$637.00	4.00%	\$25.48	\$611.52
23182	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-36A-C	Software	\$637.00	4.00%	\$25.48	\$611.52
23183	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-36M-C	Software	\$56.00	4.00%	\$2.24	\$53.76
23184	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-36P-C	Software	\$1,816.00	4.00%	\$72.64	\$1,743.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23185	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-60A-C	Software	\$637.00	4.00%	\$25.48	\$611.52
23186	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-60M-C	Software	\$56.00	4.00%	\$2.24	\$53.76
23187	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S1-60P-C	Software	\$2,867.00	4.00%	\$114.68	\$2,752.32
23188	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S2-12M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
23189	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S2-12P-C	Software	\$669.00	4.00%	\$26.76	\$642.24
23190	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S2-36A-C	Software	\$669.00	4.00%	\$26.76	\$642.24
23191	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S2-36M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
23192	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S2-36P-C	Software	\$1,907.00	4.00%	\$76.28	\$1,830.72
23193	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S2-60A-C	Software	\$669.00	4.00%	\$26.76	\$642.24
23194	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S2-60M-C	Software	\$59.00	4.00%	\$2.36	\$56.64
23195	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S2-60P-C	Software	\$3,010.00	4.00%	\$120.40	\$2,889.60
23196	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S3-12M-C	Software	\$60.00	4.00%	\$2.40	\$57.60
23197	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S3-12P-C	Software	\$682.00	4.00%	\$27.28	\$654.72
23198	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S3-36A-C	Software	\$682.00	4.00%	\$27.28	\$654.72
23199	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC100M-STD-SO-SG-L14S3-36M-C	Software	\$60.00	4.00%	\$2.40	\$57.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23200	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S3-36P-C	Software	\$1,943.00	4.00%	\$77.72	\$1,865.28
23201	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC100M-STD-SO-SG-L14S3-60A-C	Software	\$682.00	4.00%	\$27.28	\$654.72
23202	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC100M-STD-SO-SG-L14S3-60M-C	Software	\$60.00	4.00%	\$2.40	\$57.60
23203	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 100 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC100M-STD-SO-SG-L14S3-60P-C	Software	\$3,068.00	4.00%	\$122.72	\$2,945.28
23204	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,1 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
23205	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,3 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$8,550.00	2.30%	\$196.65	\$8,353.35
23206	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,can be purchased any time,5 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$13,500.00	2.30%	\$310.50	\$13,189.50
23207	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,1 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
23208	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$8,550.00	2.30%	\$196.65	\$8,353.35
23209	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,3 month, Prepaid	NB-VC200M-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$938.00	2.30%	\$21.57	\$916.43
23210	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 200Mbps Hosted Gateway Service for Cloud VPN Connect to NVS,must be purchased initially,5 year, Prepaid	NB-VC200M-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$13,500.00	2.30%	\$310.50	\$13,189.50
23211	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$161.00	2.30%	\$3.70	\$157.30
23212	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$1,830.00	2.30%	\$42.09	\$1,787.91
23213	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$1,830.00	2.30%	\$42.09	\$1,787.91
23214	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$161.00	2.30%	\$3.70	\$157.30
23215	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$5,216.00	2.30%	\$119.97	\$5,096.03
23216	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-HO-L14S1-3P-C	Software as a Service (SaaS)	\$572.00	2.30%	\$13.16	\$558.84
23217	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$1,830.00	2.30%	\$42.09	\$1,787.91
23218	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$161.00	2.30%	\$3.70	\$157.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23219	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$8,235.00	2.30%	\$189.41	\$8,045.60
23220	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$169.00	2.30%	\$3.89	\$165.11
23221	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$1,922.00	2.30%	\$44.21	\$1,877.79
23222	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$1,922.00	2.30%	\$44.21	\$1,877.79
23223	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$169.00	2.30%	\$3.89	\$165.11
23224	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$5,477.00	2.30%	\$125.97	\$5,351.03
23225	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$1,922.00	2.30%	\$44.21	\$1,877.79
23226	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$169.00	2.30%	\$3.89	\$165.11
23227	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$8,647.00	2.30%	\$198.88	\$8,448.12
23228	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$172.00	2.30%	\$3.96	\$168.04
23229	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$1,959.00	2.30%	\$45.06	\$1,913.94
23230	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$1,959.00	2.30%	\$45.06	\$1,913.94
23231	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$172.00	2.30%	\$3.96	\$168.04
23232	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$5,581.00	2.30%	\$128.36	\$5,452.64
23233	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$1,959.00	2.30%	\$45.06	\$1,913.94
23234	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$172.00	2.30%	\$3.96	\$168.04
23235	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$8,812.00	2.30%	\$202.68	\$8,609.32
23236	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC200M-ENT-HO-L34S1-3P-C	Software as a Service (SaaS)	\$541.00	2.30%	\$12.44	\$528.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23255	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$2,280.00	2.30%	\$52.44	\$2,227.56
23256	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$200.00	2.30%	\$4.60	\$195.40
23257	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$6,496.00	2.30%	\$149.41	\$6,346.59
23258	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$2,280.00	2.30%	\$52.44	\$2,227.56
23259	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$200.00	2.30%	\$4.60	\$195.40
23260	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$10,256.00	2.30%	\$235.89	\$10,020.11
23261	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-L14S1-12M-C	Software	\$161.00	4.00%	\$6.44	\$154.56
23262	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-SO-L14S1-12P-C	Software	\$1,830.00	4.00%	\$73.20	\$1,756.80
23263	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-L14S1-36A-C	Software	\$1,830.00	4.00%	\$73.20	\$1,756.80
23264	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-L14S1-36M-C	Software	\$161.00	4.00%	\$6.44	\$154.56
23265	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-SO-L14S1-36P-C	Software	\$5,216.00	4.00%	\$208.64	\$5,007.36
23266	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-L14S1-60A-C	Software	\$1,830.00	4.00%	\$73.20	\$1,756.80
23267	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-L14S1-60M-C	Software	\$161.00	4.00%	\$6.44	\$154.56
23268	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-SO-L14S1-60P-C	Software	\$8,235.00	4.00%	\$329.40	\$7,905.60
23269	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-L14S2-12M-C	Software	\$169.00	4.00%	\$6.76	\$162.24
23270	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-12M-F	Software	\$181.00	4.00%	\$7.24	\$173.76
23271	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-ENT-SO-L14S2-12P-C	Software	\$1,922.00	4.00%	\$76.88	\$1,845.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23272	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-12P-F	Software	\$2,057.00	4.00%	\$82.28	\$1,974.72
23273	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-L14S2-36A-C	Software	\$1,922.00	4.00%	\$76.88	\$1,845.12
23274	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-36A-F	Software	\$2,057.00	4.00%	\$82.28	\$1,974.72
23275	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-L14S2-36M-C	Software	\$169.00	4.00%	\$6.76	\$162.24
23276	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-36M-F	Software	\$181.00	4.00%	\$7.24	\$173.76
23277	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC200M-ENT-SO-L14S2-36P-C	Software	\$5,477.00	4.00%	\$219.08	\$5,257.92
23278	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-36P-F	Software	\$5,860.00	4.00%	\$234.40	\$5,625.60
23279	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-L14S2-60A-C	Software	\$1,922.00	4.00%	\$76.88	\$1,845.12
23280	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-60A-F	Software	\$2,057.00	4.00%	\$82.28	\$1,974.72
23281	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-L14S2-60M-C	Software	\$169.00	4.00%	\$6.76	\$162.24
23282	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-60M-F	Software	\$181.00	4.00%	\$7.24	\$173.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23283	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC200M-ENT-SO-L14S2-60P-C	Software	\$8,647.00	4.00%	\$345.88	\$8,301.12
23284	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S2-60P-F	Software	\$9,252.00	4.00%	\$370.08	\$8,881.92
23285	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-L14S3-12M-C	Software	\$172.00	4.00%	\$6.88	\$165.12
23286	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-12M-F	Software	\$184.00	4.00%	\$7.36	\$176.64
23287	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC200M-ENT-SO-L14S3-12P-C	Software	\$1,959.00	4.00%	\$78.36	\$1,880.64
23288	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-12P-F	Software	\$2,096.00	4.00%	\$83.84	\$2,012.16
23289	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-L14S3-36A-C	Software	\$1,959.00	4.00%	\$78.36	\$1,880.64
23290	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-36A-F	Software	\$2,096.00	4.00%	\$83.84	\$2,012.16
23291	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-L14S3-36M-C	Software	\$172.00	4.00%	\$6.88	\$165.12
23292	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-36M-F	Software	\$184.00	4.00%	\$7.36	\$176.64
23293	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC200M-ENT-SO-L14S3-36P-C	Software	\$5,581.00	4.00%	\$223.24	\$5,357.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23294	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-36P-F	Software	\$5,972.00	4.00%	\$238.88	\$5,733.12
23295	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-L14S3-60A-C	Software	\$1,959.00	4.00%	\$78.36	\$1,880.64
23296	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-60A-F	Software	\$2,096.00	4.00%	\$83.84	\$2,012.16
23297	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-L14S3-60M-C	Software	\$172.00	4.00%	\$6.88	\$165.12
23298	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-60M-F	Software	\$184.00	4.00%	\$7.36	\$176.64
23299	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-SO-L14S3-60P-C	Software	\$8,812.00	4.00%	\$352.48	\$8,459.52
23300	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-L14S3-60P-F	Software	\$9,429.00	4.00%	\$377.16	\$9,051.84
23301	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-12M-C	Software	\$187.00	4.00%	\$7.48	\$179.52
23302	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-SO-SG-L14S1-12P-C	Software	\$2,130.00	4.00%	\$85.20	\$2,044.80
23303	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-36A-C	Software	\$2,130.00	4.00%	\$85.20	\$2,044.80
23304	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-36M-C	Software	\$187.00	4.00%	\$7.48	\$179.52
23305	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-ENT-SO-SG-L14S1-36P-C	Software	\$6,071.00	4.00%	\$242.84	\$5,828.16
23306	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-60A-C	Software	\$2,130.00	4.00%	\$85.20	\$2,044.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23307	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-60M-C	Software	\$187.00	4.00%	\$7.48	\$179.52
23308	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S1-60P-C	Software	\$9,585.00	4.00%	\$383.40	\$9,201.60
23309	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-12M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23310	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-12M-F	Software	\$210.00	4.00%	\$8.40	\$201.60
23311	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-12P-C	Software	\$2,237.00	4.00%	\$89.48	\$2,147.52
23312	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-12P-F	Software	\$2,394.00	4.00%	\$95.76	\$2,298.24
23313	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-36A-C	Software	\$2,237.00	4.00%	\$89.48	\$2,147.52
23314	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-36A-F	Software	\$2,394.00	4.00%	\$95.76	\$2,298.24
23315	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-36M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23316	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-36M-F	Software	\$210.00	4.00%	\$8.40	\$201.60
23317	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-36P-C	Software	\$6,375.00	4.00%	\$255.00	\$6,120.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23318	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-36P-F	Software	\$6,821.00	4.00%	\$272.84	\$6,548.16
23319	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-60A-C	Software	\$2,237.00	4.00%	\$89.48	\$2,147.52
23320	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-60A-F	Software	\$2,394.00	4.00%	\$95.76	\$2,298.24
23321	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S2-60M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23322	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-60M-F	Software	\$210.00	4.00%	\$8.40	\$201.60
23323	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-ENT-SO-SG-L14S2-60P-C	Software	\$10,065.00	4.00%	\$402.60	\$9,662.40
23324	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S2-60P-F	Software	\$10,770.00	4.00%	\$430.80	\$10,339.20
23325	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-ENT-SO-SG-L14S3-12M-C	Software	\$200.00	4.00%	\$8.00	\$192.00
23326	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S3-12M-F	Software	\$214.00	4.00%	\$8.56	\$205.44
23327	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-SO-SG-L14S3-12P-C	Software	\$2,280.00	4.00%	\$91.20	\$2,188.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23328	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L1453-12P-F	Software	\$2,440.00	4.00%	\$97.60	\$2,342.40
23329	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC200M-ENT-SO-SG-L1453-36A-C	Software	\$2,280.00	4.00%	\$91.20	\$2,188.80
23330	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L1453-36A-F	Software	\$2,440.00	4.00%	\$97.60	\$2,342.40
23331	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC200M-ENT-SO-SG-L1453-36M-C	Software	\$200.00	4.00%	\$8.00	\$192.00
23332	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L1453-36M-F	Software	\$214.00	4.00%	\$8.56	\$205.44
23333	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC200M-ENT-SO-SG-L1453-36P-C	Software	\$6,496.00	4.00%	\$259.84	\$6,236.16
23334	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L1453-36P-F	Software	\$6,951.00	4.00%	\$278.04	\$6,672.96
23335	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC200M-ENT-SO-SG-L1453-60A-C	Software	\$2,280.00	4.00%	\$91.20	\$2,188.80
23336	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L1453-60A-F	Software	\$2,440.00	4.00%	\$97.60	\$2,342.40
23337	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4).	NB-VC200M-ENT-SO-SG-L1453-60M-C	Software	\$200.00	4.00%	\$8.00	\$192.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23338	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S3-60M-F	Software	\$214.00	4.00%	\$8.56	\$205.44
23339	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-ENT-SO-SG-L14S3-60P-C	Software	\$10,256.00	4.00%	\$410.24	\$9,845.76
23340	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-ENT-SO-SG-L14S3-60P-F	Software	\$10,974.00	4.00%	\$438.96	\$10,535.04
23341	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30
23342	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$2,830.00	2.30%	\$65.09	\$2,764.91
23343	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$2,830.00	2.30%	\$65.09	\$2,764.91
23344	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23345	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$8,066.00	2.30%	\$185.52	\$7,880.48
23346	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-3P-C	Software as a Service (SaaS)	\$885.00	2.30%	\$20.36	\$864.65
23347	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$2,830.00	2.30%	\$65.09	\$2,764.91
23348	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$248.00	2.30%	\$5.70	\$242.30
23349	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$12,735.00	2.30%	\$292.91	\$12,442.10
23350	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$261.00	2.30%	\$6.00	\$255.00
23351	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$2,972.00	2.30%	\$68.36	\$2,903.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23352	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$2,972.00	2.30%	\$68.36	\$2,903.64
23353	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$261.00	2.30%	\$6.00	\$255.00
23354	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$8,469.00	2.30%	\$194.79	\$8,274.21
23355	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$2,972.00	2.30%	\$68.36	\$2,903.64
23356	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$261.00	2.30%	\$6.00	\$255.00
23357	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$13,372.00	2.30%	\$307.56	\$13,064.44
23358	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23359	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$3,029.00	2.30%	\$69.67	\$2,959.33
23360	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$3,029.00	2.30%	\$69.67	\$2,959.33
23361	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91
23362	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$8,631.00	2.30%	\$198.51	\$8,432.49
23363	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$3,029.00	2.30%	\$69.67	\$2,959.33
23364	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91
23365	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$13,627.00	2.30%	\$313.42	\$13,313.58

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23366	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC200M-PRE-HO-HG-L34S1-3P-C	Software as a Service (SaaS)	\$854.00	2.30%	\$19.64	\$834.36
23367	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$196.00	2.30%	\$4.51	\$191.49
23368	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$2,230.00	2.30%	\$51.29	\$2,178.71
23369	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$2,230.00	2.30%	\$51.29	\$2,178.71
23370	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$196.00	2.30%	\$4.51	\$191.49
23371	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$6,356.00	2.30%	\$146.19	\$6,209.81
23372	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$2,230.00	2.30%	\$51.29	\$2,178.71
23373	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$196.00	2.30%	\$4.51	\$191.49
23374	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$10,035.00	2.30%	\$230.81	\$9,804.20
23375	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$205.00	2.30%	\$4.72	\$200.29
23376	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$2,342.00	2.30%	\$53.87	\$2,288.13
23377	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$2,342.00	2.30%	\$53.87	\$2,288.13
23378	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$205.00	2.30%	\$4.72	\$200.29
23379	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$6,674.00	2.30%	\$153.50	\$6,520.50
23380	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$2,342.00	2.30%	\$53.87	\$2,288.13
23381	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$205.00	2.30%	\$4.72	\$200.29
23382	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$10,537.00	2.30%	\$242.35	\$10,294.65

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23383	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$209.00	2.30%	\$4.81	\$204.19
23384	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$2,387.00	2.30%	\$54.90	\$2,332.10
23385	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$2,387.00	2.30%	\$54.90	\$2,332.10
23386	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$209.00	2.30%	\$4.81	\$204.19
23387	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$6,801.00	2.30%	\$156.42	\$6,644.58
23388	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$2,387.00	2.30%	\$54.90	\$2,332.10
23389	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$209.00	2.30%	\$4.81	\$204.19
23390	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$10,738.00	2.30%	\$246.97	\$10,491.03
23391	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-12M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23392	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-12P-C	Software	\$2,230.00	4.00%	\$89.20	\$2,140.80
23393	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-36A-C	Software	\$2,230.00	4.00%	\$89.20	\$2,140.80
23394	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-36M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23395	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-36P-C	Software	\$6,356.00	4.00%	\$254.24	\$6,101.76
23396	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-60A-C	Software	\$2,230.00	4.00%	\$89.20	\$2,140.80
23397	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-60M-C	Software	\$196.00	4.00%	\$7.84	\$188.16
23398	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S1-60P-C	Software	\$10,035.00	4.00%	\$401.40	\$9,633.60
23399	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S2-12M-C	Software	\$205.00	4.00%	\$8.20	\$196.80

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23400	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-12M-F	Software	\$219.00	4.00%	\$8.76	\$210.24
23401	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S2-12P-C	Software	\$2,342.00	4.00%	\$93.68	\$2,248.32
23402	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-12P-F	Software	\$2,506.00	4.00%	\$100.24	\$2,405.76
23403	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S2-36A-C	Software	\$2,342.00	4.00%	\$93.68	\$2,248.32
23404	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-36A-F	Software	\$2,506.00	4.00%	\$100.24	\$2,405.76
23405	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S2-36M-C	Software	\$205.00	4.00%	\$8.20	\$196.80
23406	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-36M-F	Software	\$219.00	4.00%	\$8.76	\$210.24
23407	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S2-36P-C	Software	\$6,674.00	4.00%	\$266.96	\$6,407.04
23408	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-36P-F	Software	\$7,141.00	4.00%	\$285.64	\$6,855.36
23409	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S2-60A-C	Software	\$2,342.00	4.00%	\$93.68	\$2,248.32

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23410	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-60A-F	Software	\$2,506.00	4.00%	\$100.24	\$2,405.76
23411	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S2-60M-C	Software	\$205.00	4.00%	\$8.20	\$196.80
23412	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-60M-F	Software	\$219.00	4.00%	\$8.76	\$210.24
23413	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S2-60P-C	Software	\$10,537.00	4.00%	\$421.48	\$10,115.52
23414	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S2-60P-F	Software	\$11,275.00	4.00%	\$451.00	\$10,824.00
23415	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S3-12M-C	Software	\$209.00	4.00%	\$8.36	\$200.64
23416	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-12M-F	Software	\$224.00	4.00%	\$8.96	\$215.04
23417	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S3-12P-C	Software	\$2,387.00	4.00%	\$95.48	\$2,291.52
23418	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-12P-F	Software	\$2,554.00	4.00%	\$102.16	\$2,451.84
23419	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S3-36A-C	Software	\$2,387.00	4.00%	\$95.48	\$2,291.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23420	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-36A-F	Software	\$2,554.00	4.00%	\$102.16	\$2,451.84
23421	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S3-36M-C	Software	\$209.00	4.00%	\$8.36	\$200.64
23422	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-36M-F	Software	\$224.00	4.00%	\$8.96	\$215.04
23423	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S3-36P-C	Software	\$6,801.00	4.00%	\$272.04	\$6,528.96
23424	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-36P-F	Software	\$7,277.00	4.00%	\$291.08	\$6,985.92
23425	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S3-60A-C	Software	\$2,387.00	4.00%	\$95.48	\$2,291.52
23426	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-60A-F	Software	\$2,554.00	4.00%	\$102.16	\$2,451.84
23427	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-PRE-SO-SG-L14S3-60M-C	Software	\$209.00	4.00%	\$8.36	\$200.64
23428	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-60M-F	Software	\$224.00	4.00%	\$8.96	\$215.04
23429	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-PRE-SO-SG-L14S3-60P-C	Software	\$10,738.00	4.00%	\$429.52	\$10,308.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23430	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature. VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC200M-PRE-SO-SG-L14S3-60P-F	Software	\$11,490.00	4.00%	\$459.60	\$11,030.40
23431	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
23432	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
23433	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
23434	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
23435	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$1,568.00	2.30%	\$36.06	\$1,531.94
23436	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-L14S1-3P-C	Software as a Service (SaaS)	\$135.00	2.30%	\$3.11	\$131.90
23437	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$550.00	2.30%	\$12.65	\$537.35
23438	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
23439	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$2,475.00	2.30%	\$56.93	\$2,418.08
23440	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
23441	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$578.00	2.30%	\$13.29	\$564.71
23442	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$578.00	2.30%	\$13.29	\$564.71
23443	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
23444	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$1,646.00	2.30%	\$37.86	\$1,608.14
23445	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$578.00	2.30%	\$13.29	\$564.71
23446	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23447	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$2,599.00	2.30%	\$59.78	\$2,539.22
23448	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
23449	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$589.00	2.30%	\$13.55	\$575.45
23450	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$589.00	2.30%	\$13.55	\$575.45
23451	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
23452	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$1,678.00	2.30%	\$38.59	\$1,639.41
23453	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$589.00	2.30%	\$13.55	\$575.45
23454	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
23455	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$2,649.00	2.30%	\$60.93	\$2,588.07
23456	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 3 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 month, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Backline (L3-4)	NB-VC200M-STD-HO-L34S1-3P-C	Software as a Service (SaaS)	\$127.00	2.30%	\$2.92	\$124.08
23457	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
23458	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$934.00	2.30%	\$21.48	\$912.52
23459	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$934.00	2.30%	\$21.48	\$912.52
23460	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
23461	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$2,662.00	2.30%	\$61.23	\$2,600.77
23462	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$934.00	2.30%	\$21.48	\$912.52
23463	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
23464	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$4,203.00	2.30%	\$96.67	\$4,106.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23483	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-36A-C	Software	\$550.00	4.00%	\$22.00	\$528.00
23484	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-36M-C	Software	\$49.00	4.00%	\$1.96	\$47.04
23485	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-36P-C	Software	\$1,568.00	4.00%	\$62.72	\$1,505.28
23486	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-60A-C	Software	\$550.00	4.00%	\$22.00	\$528.00
23487	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-60M-C	Software	\$49.00	4.00%	\$1.96	\$47.04
23488	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4).	NB-VC200M-STD-SO-L14S1-60P-C	Software	\$2,475.00	4.00%	\$99.00	\$2,376.00
23489	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-SO-L14S2-12M-C	Software	\$51.00	4.00%	\$2.04	\$48.96
23490	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC200M-STD-SO-L14S2-12P-C	Software	\$578.00	4.00%	\$23.12	\$554.88
23491	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-SO-L14S2-36A-C	Software	\$578.00	4.00%	\$23.12	\$554.88
23492	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-SO-L14S2-36M-C	Software	\$51.00	4.00%	\$2.04	\$48.96
23493	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC200M-STD-SO-L14S2-36P-C	Software	\$1,646.00	4.00%	\$65.84	\$1,580.16
23494	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-SO-L14S2-60A-C	Software	\$578.00	4.00%	\$23.12	\$554.88
23495	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4).	NB-VC200M-STD-SO-L14S2-60M-C	Software	\$51.00	4.00%	\$2.04	\$48.96
23496	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC200M-STD-SO-L14S2-60P-C	Software	\$2,599.00	4.00%	\$103.96	\$2,495.04
23497	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-SO-L14S3-12M-C	Software	\$52.00	4.00%	\$2.08	\$49.92
23498	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L1-4)	NB-VC200M-STD-SO-L14S3-12P-C	Software	\$589.00	4.00%	\$23.56	\$565.44
23499	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-SO-L14S3-36A-C	Software	\$589.00	4.00%	\$23.56	\$565.44
23500	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4).	NB-VC200M-STD-SO-L14S3-36M-C	Software	\$52.00	4.00%	\$2.08	\$49.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23501	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-SO-L14S3-36P-C	Software	\$1,678.00	4.00%	\$67.12	\$1,610.88
23502	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-L14S3-60A-C	Software	\$589.00	4.00%	\$23.56	\$565.44
23503	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-L14S3-60M-C	Software	\$52.00	4.00%	\$2.08	\$49.92
23504	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-SO-L14S3-60P-C	Software	\$2,649.00	4.00%	\$105.96	\$2,543.04
23505	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L 1-4)	NB-VC200M-STD-SO-SG-L14S1-12M-C	Software	\$82.00	4.00%	\$3.28	\$78.72
23506	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-12P-C	Software	\$934.00	4.00%	\$37.36	\$896.64
23507	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L 1-4)	NB-VC200M-STD-SO-SG-L14S1-36A-C	Software	\$934.00	4.00%	\$37.36	\$896.64
23508	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-36M-C	Software	\$82.00	4.00%	\$3.28	\$78.72
23509	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-36P-C	Software	\$2,662.00	4.00%	\$106.48	\$2,555.52
23510	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-60A-C	Software	\$934.00	4.00%	\$37.36	\$896.64
23511	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-60M-C	Software	\$82.00	4.00%	\$3.28	\$78.72
23512	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S1-60P-C	Software	\$4,203.00	4.00%	\$168.12	\$4,034.88
23513	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S2-12M-C	Software	\$86.00	4.00%	\$3.44	\$82.56
23514	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S2-12P-C	Software	\$981.00	4.00%	\$39.24	\$941.76
23515	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S2-36A-C	Software	\$981.00	4.00%	\$39.24	\$941.76
23516	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S2-36M-C	Software	\$86.00	4.00%	\$3.44	\$82.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23517	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S2-36P-C	Software	\$2,795.00	4.00%	\$111.80	\$2,683.20
23518	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S2-60A-C	Software	\$981.00	4.00%	\$39.24	\$941.76
23519	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC200M-STD-SO-SG-L14S2-60M-C	Software	\$86.00	4.00%	\$3.44	\$82.56
23520	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S2-60P-C	Software	\$4,414.00	4.00%	\$176.56	\$4,237.44
23521	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S3-12M-C	Software	\$88.00	4.00%	\$3.52	\$84.48
23522	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S3-12P-C	Software	\$1,000.00	4.00%	\$40.00	\$960.00
23523	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S3-36A-C	Software	\$1,000.00	4.00%	\$40.00	\$960.00
23524	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S3-36M-C	Software	\$88.00	4.00%	\$3.52	\$84.48
23525	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S3-36P-C	Software	\$2,849.00	4.00%	\$113.96	\$2,735.04
23526	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC200M-STD-SO-SG-L14S3-60A-C	Software	\$1,000.00	4.00%	\$40.00	\$960.00
23527	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC200M-STD-SO-SG-L14S3-60M-C	Software	\$88.00	4.00%	\$3.52	\$84.48
23528	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 200 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC200M-STD-SO-SG-L14S3-60P-C	Software	\$4,498.00	4.00%	\$179.92	\$4,318.08
23529	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
23530	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$2,680.00	2.30%	\$61.64	\$2,618.36
23531	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$2,680.00	2.30%	\$61.64	\$2,618.36
23532	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23533	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$7,638.00	2.30%	\$175.67	\$7,462.33
23534	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC350M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$2,680.00	2.30%	\$61.64	\$2,618.36
23535	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VC350M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
23536	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$12,060.00	2.30%	\$277.38	\$11,782.62
23537	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC350M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$247.00	2.30%	\$5.68	\$241.32
23538	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$2,814.00	2.30%	\$64.72	\$2,749.28
23539	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC350M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$2,814.00	2.30%	\$64.72	\$2,749.28
23540	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC350M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$247.00	2.30%	\$5.68	\$241.32
23541	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$8,020.00	2.30%	\$184.46	\$7,835.54
23542	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC350M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$2,814.00	2.30%	\$64.72	\$2,749.28
23543	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VC350M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$247.00	2.30%	\$5.68	\$241.32
23544	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$12,663.00	2.30%	\$291.25	\$12,371.75
23545	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$251.00	2.30%	\$5.77	\$245.23
23546	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$2,868.00	2.30%	\$65.96	\$2,802.04
23547	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$2,868.00	2.30%	\$65.96	\$2,802.04
23548	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$251.00	2.30%	\$5.77	\$245.23
23549	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$8,173.00	2.30%	\$187.98	\$7,985.02
23550	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$2,868.00	2.30%	\$65.96	\$2,802.04

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23551	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$251.00	2.30%	\$5.77	\$245.23
23552	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$12,905.00	2.30%	\$296.82	\$12,608.19
23553	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91
23554	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$3,018.00	2.30%	\$69.41	\$2,948.59
23555	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$3,018.00	2.30%	\$69.41	\$2,948.59
23556	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91
23557	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$8,600.00	2.30%	\$197.80	\$8,402.20
23558	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$3,018.00	2.30%	\$69.41	\$2,948.59
23559	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$265.00	2.30%	\$6.10	\$258.91
23560	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$13,579.00	2.30%	\$312.32	\$13,266.68
23561	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$278.00	2.30%	\$6.39	\$271.61
23562	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$3,169.00	2.30%	\$72.89	\$3,096.11
23563	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$3,169.00	2.30%	\$72.89	\$3,096.11
23564	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$278.00	2.30%	\$6.39	\$271.61
23565	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$9,030.00	2.30%	\$207.69	\$8,822.31
23566	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$3,169.00	2.30%	\$72.89	\$3,096.11
23567	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$278.00	2.30%	\$6.39	\$271.61
23568	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$14,258.00	2.30%	\$327.93	\$13,930.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23569	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$283.00	2.30%	\$6.51	\$276.49
23570	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$3,229.00	2.30%	\$74.27	\$3,154.73
23571	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$3,229.00	2.30%	\$74.27	\$3,154.73
23572	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$283.00	2.30%	\$6.51	\$276.49
23573	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$9,202.00	2.30%	\$211.65	\$8,990.35
23574	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$3,229.00	2.30%	\$74.27	\$3,154.73
23575	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$283.00	2.30%	\$6.51	\$276.49
23576	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$14,530.00	2.30%	\$334.19	\$14,195.81
23577	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-12M-C	Software	\$235.00	4.00%	\$9.40	\$225.60
23578	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-12P-C	Software	\$2,680.00	4.00%	\$107.20	\$2,572.80
23579	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-36A-C	Software	\$2,680.00	4.00%	\$107.20	\$2,572.80
23580	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-36M-C	Software	\$235.00	4.00%	\$9.40	\$225.60
23581	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-36P-C	Software	\$7,638.00	4.00%	\$305.52	\$7,332.48
23582	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-60A-C	Software	\$2,680.00	4.00%	\$107.20	\$2,572.80
23583	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-60M-C	Software	\$235.00	4.00%	\$9.40	\$225.60
23584	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-L14S1-60P-C	Software	\$12,060.00	4.00%	\$482.40	\$11,577.60
23585	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-12M-C	Software	\$247.00	4.00%	\$9.88	\$237.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23586	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-12M-F	Software	\$264.00	4.00%	\$10.56	\$253.44
23587	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-12P-C	Software	\$2,814.00	4.00%	\$112.56	\$2,701.44
23588	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4) U.S. Citizen / U.S. Soil technical support, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-12P-F	Software	\$3,011.00	4.00%	\$120.44	\$2,890.56
23589	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-36A-C	Software	\$2,814.00	4.00%	\$112.56	\$2,701.44
23590	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-36A-F	Software	\$3,011.00	4.00%	\$120.44	\$2,890.56
23591	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-36M-C	Software	\$247.00	4.00%	\$9.88	\$237.12
23592	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-36M-F	Software	\$264.00	4.00%	\$10.56	\$253.44
23593	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-36P-C	Software	\$8,020.00	4.00%	\$320.80	\$7,699.20
23594	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4) U.S. Citizen / U.S. Soil technical support, Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-36P-F	Software	\$8,581.00	4.00%	\$343.24	\$8,237.76
23595	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-60A-C	Software	\$2,814.00	4.00%	\$112.56	\$2,701.44
23596	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-60A-F	Software	\$3,011.00	4.00%	\$120.44	\$2,890.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23597	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-L14S2-60M-C	Software	\$247.00	4.00%	\$9.88	\$237.12
23598	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-60M-F	Software	\$264.00	4.00%	\$10.56	\$253.44
23599	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC350M-ENT-SO-L14S2-60P-C	Software	\$12,663.00	4.00%	\$506.52	\$12,156.48
23600	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S2-60P-F	Software	\$13,549.00	4.00%	\$541.96	\$13,007.04
23601	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-12M-C	Software	\$251.00	4.00%	\$10.04	\$240.96
23602	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-12M-F	Software	\$269.00	4.00%	\$10.76	\$258.24
23603	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-12P-C	Software	\$2,868.00	4.00%	\$114.72	\$2,753.28
23604	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-12P-F	Software	\$3,069.00	4.00%	\$122.76	\$2,946.24
23605	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-36A-C	Software	\$2,868.00	4.00%	\$114.72	\$2,753.28
23606	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-36A-F	Software	\$3,069.00	4.00%	\$122.76	\$2,946.24
23607	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-36M-C	Software	\$251.00	4.00%	\$10.04	\$240.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23608	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-36M-F	Software	\$269.00	4.00%	\$10.76	\$258.24
23609	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-36P-C	Software	\$8,173.00	4.00%	\$326.92	\$7,846.08
23610	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-36P-F	Software	\$8,745.00	4.00%	\$349.80	\$8,395.20
23611	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-60A-C	Software	\$2,868.00	4.00%	\$114.72	\$2,753.28
23612	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-60A-F	Software	\$3,069.00	4.00%	\$122.76	\$2,946.24
23613	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-60M-C	Software	\$251.00	4.00%	\$10.04	\$240.96
23614	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-60M-F	Software	\$269.00	4.00%	\$10.76	\$258.24
23615	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-L14S3-60P-C	Software	\$12,905.00	4.00%	\$516.20	\$12,388.80
23616	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-L14S3-60P-F	Software	\$13,808.00	4.00%	\$552.32	\$13,255.68
23617	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-12M-C	Software	\$265.00	4.00%	\$10.60	\$254.40
23618	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-12P-C	Software	\$3,018.00	4.00%	\$120.72	\$2,897.28
23619	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-36A-C	Software	\$3,018.00	4.00%	\$120.72	\$2,897.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23620	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-36M-C	Software	\$265.00	4.00%	\$10.60	\$254.40
23621	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-36P-C	Software	\$8,600.00	4.00%	\$344.00	\$8,256.00
23622	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-60A-C	Software	\$3,018.00	4.00%	\$120.72	\$2,897.28
23623	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-60M-C	Software	\$265.00	4.00%	\$10.60	\$254.40
23624	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S1-60P-C	Software	\$13,579.00	4.00%	\$543.16	\$13,035.84
23625	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S2-12M-C	Software	\$278.00	4.00%	\$11.12	\$266.88
23626	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-12M-F	Software	\$297.00	4.00%	\$11.88	\$285.12
23627	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC350M-ENT-SO-SG-L14S2-12P-C	Software	\$3,169.00	4.00%	\$126.76	\$3,042.24
23628	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-12P-F	Software	\$3,391.00	4.00%	\$135.64	\$3,255.36
23629	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S2-36A-C	Software	\$3,169.00	4.00%	\$126.76	\$3,042.24
23630	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-36A-F	Software	\$3,391.00	4.00%	\$135.64	\$3,255.36
23631	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S2-36M-C	Software	\$278.00	4.00%	\$11.12	\$266.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23632	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-36M-F	Software	\$297.00	4.00%	\$11.88	\$285.12
23633	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC350M-ENT-SO-SG-L14S2-36P-C	Software	\$9,030.00	4.00%	\$361.20	\$8,668.80
23634	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-36P-F	Software	\$9,662.00	4.00%	\$386.48	\$9,275.52
23635	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S2-60A-C	Software	\$3,169.00	4.00%	\$126.76	\$3,042.24
23636	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-60A-F	Software	\$3,391.00	4.00%	\$135.64	\$3,255.36
23637	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S2-60M-C	Software	\$278.00	4.00%	\$11.12	\$266.88
23638	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-60M-F	Software	\$297.00	4.00%	\$11.88	\$285.12
23639	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC350M-ENT-SO-SG-L14S2-60P-C	Software	\$14,258.00	4.00%	\$570.32	\$13,687.68
23640	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S2-60P-F	Software	\$15,256.00	4.00%	\$610.24	\$14,645.76
23641	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-12M-C	Software	\$283.00	4.00%	\$11.32	\$271.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23642	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-12M-F	Software	\$303.00	4.00%	\$12.12	\$290.88
23643	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-12P-C	Software	\$3,229.00	4.00%	\$129.16	\$3,099.84
23644	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-12P-F	Software	\$3,455.00	4.00%	\$138.20	\$3,316.80
23645	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-36A-C	Software	\$3,229.00	4.00%	\$129.16	\$3,099.84
23646	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-36A-F	Software	\$3,455.00	4.00%	\$138.20	\$3,316.80
23647	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-36M-C	Software	\$283.00	4.00%	\$11.32	\$271.68
23648	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-36M-F	Software	\$303.00	4.00%	\$12.12	\$290.88
23649	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-36P-C	Software	\$9,202.00	4.00%	\$368.08	\$8,833.92
23650	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-36P-F	Software	\$9,846.00	4.00%	\$393.84	\$9,452.16
23651	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-60A-C	Software	\$3,229.00	4.00%	\$129.16	\$3,099.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23652	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-60A-F	Software	\$3,455.00	4.00%	\$138.20	\$3,316.80
23653	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-60M-C	Software	\$283.00	4.00%	\$11.32	\$271.68
23654	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-60M-F	Software	\$303.00	4.00%	\$12.12	\$290.88
23655	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-ENT-SO-SG-L14S3-60P-C	Software	\$14,530.00	4.00%	\$581.20	\$13,948.80
23656	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-ENT-SO-SG-L14S3-60P-F	Software	\$15,547.00	4.00%	\$621.88	\$14,925.12
23657	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23658	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$3,880.00	2.30%	\$89.24	\$3,790.76
23659	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA, Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$3,880.00	2.30%	\$89.24	\$3,790.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23660	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23661	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$11,058.00	2.30%	\$254.33	\$10,803.67
23662	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$3,880.00	2.30%	\$89.24	\$3,790.76
23663	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23664	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$17,460.00	2.30%	\$401.58	\$17,058.42
23665	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23666	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$4,074.00	2.30%	\$93.70	\$3,980.30

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23667	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$4,074.00	2.30%	\$93.70	\$3,980.30
23668	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23669	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$11,611.00	2.30%	\$267.05	\$11,343.95
23670	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$4,074.00	2.30%	\$93.70	\$3,980.30
23671	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23672	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$18,333.00	2.30%	\$421.66	\$17,911.34
23673	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23674	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$4,152.00	2.30%	\$95.50	\$4,056.50
23675	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$4,152.00	2.30%	\$95.50	\$4,056.50
23676	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63
23677	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$11,833.00	2.30%	\$272.16	\$11,560.84
23678	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$4,152.00	2.30%	\$95.50	\$4,056.50
23679	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63
23680	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC350M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$18,683.00	2.30%	\$429.71	\$18,253.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23699	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$3,350.00	2.30%	\$77.05	\$3,272.95
23700	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$294.00	2.30%	\$6.76	\$287.24
23701	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$9,545.00	2.30%	\$219.54	\$9,325.47
23702	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$3,350.00	2.30%	\$77.05	\$3,272.95
23703	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$294.00	2.30%	\$6.76	\$287.24
23704	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$15,071.00	2.30%	\$346.63	\$14,724.37
23705	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-12M-C	Software	\$274.00	4.00%	\$10.96	\$263.04
23706	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-12P-C	Software	\$3,130.00	4.00%	\$125.20	\$3,004.80
23707	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-36A-C	Software	\$3,130.00	4.00%	\$125.20	\$3,004.80
23708	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-36M-C	Software	\$274.00	4.00%	\$10.96	\$263.04
23709	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-36P-C	Software	\$8,921.00	4.00%	\$356.84	\$8,564.16
23710	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-60A-C	Software	\$3,130.00	4.00%	\$125.20	\$3,004.80
23711	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-60M-C	Software	\$274.00	4.00%	\$10.96	\$263.04
23712	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S1-60P-C	Software	\$14,085.00	4.00%	\$563.40	\$13,521.60
23713	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-12M-C	Software	\$288.00	4.00%	\$11.52	\$276.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23714	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-12M-F	Software	\$308.00	4.00%	\$12.32	\$295.68
23715	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-12P-C	Software	\$3,287.00	4.00%	\$131.48	\$3,155.52
23716	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-12P-F	Software	\$3,517.00	4.00%	\$140.68	\$3,376.32
23717	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-36A-C	Software	\$3,287.00	4.00%	\$131.48	\$3,155.52
23718	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-36A-F	Software	\$3,517.00	4.00%	\$140.68	\$3,376.32
23719	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-36M-C	Software	\$288.00	4.00%	\$11.52	\$276.48
23720	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-36M-F	Software	\$308.00	4.00%	\$12.32	\$295.68
23721	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-36P-C	Software	\$9,367.00	4.00%	\$374.68	\$8,992.32
23722	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-36P-F	Software	\$10,023.00	4.00%	\$400.92	\$9,622.08
23723	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-60A-C	Software	\$3,287.00	4.00%	\$131.48	\$3,155.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23724	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-60A-F	Software	\$3,517.00	4.00%	\$140.68	\$3,376.32
23725	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-60M-C	Software	\$288.00	4.00%	\$11.52	\$276.48
23726	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-60M-F	Software	\$308.00	4.00%	\$12.32	\$295.68
23727	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S2-60P-C	Software	\$14,790.00	4.00%	\$591.60	\$14,198.40
23728	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total (L1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S2-60P-F	Software	\$15,825.00	4.00%	\$633.00	\$15,192.00
23729	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-12M-C	Software	\$294.00	4.00%	\$11.76	\$282.24
23730	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-12M-F	Software	\$315.00	4.00%	\$12.60	\$302.40
23731	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-12P-C	Software	\$3,350.00	4.00%	\$134.00	\$3,216.00
23732	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-12P-F	Software	\$3,585.00	4.00%	\$143.40	\$3,441.60
23733	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-36A-C	Software	\$3,350.00	4.00%	\$134.00	\$3,216.00

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23734	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-36A-F	Software	\$3,585.00	4.00%	\$143.40	\$3,441.60
23735	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-36M-C	Software	\$294.00	4.00%	\$11.76	\$282.24
23736	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-36M-F	Software	\$315.00	4.00%	\$12.60	\$302.40
23737	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-36P-C	Software	\$9,545.00	4.00%	\$381.80	\$9,163.20
23738	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-36P-F	Software	\$10,213.00	4.00%	\$408.52	\$9,804.48
23739	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-60A-C	Software	\$3,350.00	4.00%	\$134.00	\$3,216.00
23740	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-60A-F	Software	\$3,585.00	4.00%	\$143.40	\$3,441.60
23741	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-60M-C	Software	\$294.00	4.00%	\$11.76	\$282.24
23742	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-60M-F	Software	\$315.00	4.00%	\$12.60	\$302.40
23743	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-PRE-SO-SG-L14S3-60P-C	Software	\$15,071.00	4.00%	\$602.84	\$14,468.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23744	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC350M-PRE-SO-SG-L14S3-60P-F	Software	\$16,126.00	4.00%	\$645.04	\$15,480.96
23745	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
23746	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$785.00	2.30%	\$18.06	\$766.95
23747	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$785.00	2.30%	\$18.06	\$766.95
23748	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
23749	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$2,238.00	2.30%	\$51.47	\$2,186.53
23750	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$785.00	2.30%	\$18.06	\$766.95
23751	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
23752	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$3,533.00	2.30%	\$81.26	\$3,451.74
23753	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$73.00	2.30%	\$1.68	\$71.32
23754	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC350M-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$825.00	2.30%	\$18.98	\$806.03
23755	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$825.00	2.30%	\$18.98	\$806.03
23756	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$73.00	2.30%	\$1.68	\$71.32
23757	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC350M-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$2,350.00	2.30%	\$54.05	\$2,295.95
23758	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$825.00	2.30%	\$18.98	\$806.03
23759	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$73.00	2.30%	\$1.68	\$71.32
23760	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC350M-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$3,710.00	2.30%	\$85.33	\$3,624.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23761	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
23762	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68
23763	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68
23764	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
23765	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$2,394.00	2.30%	\$55.06	\$2,338.94
23766	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$840.00	2.30%	\$19.32	\$820.68
23767	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
23768	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$3,780.00	2.30%	\$86.94	\$3,693.06
23769	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
23770	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,123.00	2.30%	\$25.83	\$1,097.17
23771	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,123.00	2.30%	\$25.83	\$1,097.17
23772	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
23773	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$3,200.00	2.30%	\$73.60	\$3,126.40
23774	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$1,123.00	2.30%	\$25.83	\$1,097.17
23775	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72
23776	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$5,052.00	2.30%	\$116.20	\$4,935.80
23777	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
23778	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$1,179.00	2.30%	\$27.12	\$1,151.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23779	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$1,179.00	2.30%	\$27.12	\$1,151.88
23780	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
23781	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$3,360.00	2.30%	\$77.28	\$3,282.72
23782	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$1,179.00	2.30%	\$27.12	\$1,151.88
23783	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
23784	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$5,304.00	2.30%	\$121.99	\$5,182.01
23785	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
23786	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$1,202.00	2.30%	\$27.65	\$1,174.35
23787	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$1,202.00	2.30%	\$27.65	\$1,174.35
23788	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
23789	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$3,424.00	2.30%	\$78.75	\$3,345.25
23790	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$1,202.00	2.30%	\$27.65	\$1,174.35
23791	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
23792	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$5,405.00	2.30%	\$124.32	\$5,280.69
23793	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-12M-C	Software	\$69.00	4.00%	\$2.76	\$66.24
23794	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-12P-C	Software	\$785.00	4.00%	\$31.40	\$753.60
23795	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-36A-C	Software	\$785.00	4.00%	\$31.40	\$753.60
23796	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-36M-C	Software	\$69.00	4.00%	\$2.76	\$66.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23797	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-36P-C	Software	\$2,238.00	4.00%	\$89.52	\$2,148.48
23798	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-60A-C	Software	\$785.00	4.00%	\$31.40	\$753.60
23799	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-60M-C	Software	\$69.00	4.00%	\$2.76	\$66.24
23800	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-L14S1-60P-C	Software	\$3,533.00	4.00%	\$141.32	\$3,391.68
23801	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-12M-C	Software	\$73.00	4.00%	\$2.92	\$70.08
23802	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-12P-C	Software	\$825.00	4.00%	\$33.00	\$792.00
23803	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-36A-C	Software	\$825.00	4.00%	\$33.00	\$792.00
23804	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-36M-C	Software	\$73.00	4.00%	\$2.92	\$70.08
23805	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-36P-C	Software	\$2,350.00	4.00%	\$94.00	\$2,256.00
23806	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-60A-C	Software	\$825.00	4.00%	\$33.00	\$792.00
23807	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-60M-C	Software	\$73.00	4.00%	\$2.92	\$70.08
23808	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total (L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-L14S2-60P-C	Software	\$3,710.00	4.00%	\$148.40	\$3,561.60
23809	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-12M-C	Software	\$74.00	4.00%	\$2.96	\$71.04
23810	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-12P-C	Software	\$840.00	4.00%	\$33.60	\$806.40
23811	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-36A-C	Software	\$840.00	4.00%	\$33.60	\$806.40
23812	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-36M-C	Software	\$74.00	4.00%	\$2.96	\$71.04
23813	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-36P-C	Software	\$2,394.00	4.00%	\$95.76	\$2,298.24
23814	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-60A-C	Software	\$840.00	4.00%	\$33.60	\$806.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23815	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-60M-C	Software	\$74.00	4.00%	\$2.96	\$71.04
23816	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-L14S3-60P-C	Software	\$3,780.00	4.00%	\$151.20	\$3,628.80
23817	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-12M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
23818	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-12P-C	Software	\$1,123.00	4.00%	\$44.92	\$1,078.08
23819	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-36A-C	Software	\$1,123.00	4.00%	\$44.92	\$1,078.08
23820	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-36M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
23821	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-36P-C	Software	\$3,200.00	4.00%	\$128.00	\$3,072.00
23822	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-60A-C	Software	\$1,123.00	4.00%	\$44.92	\$1,078.08
23823	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-60M-C	Software	\$99.00	4.00%	\$3.96	\$95.04
23824	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S1-60P-C	Software	\$5,052.00	4.00%	\$202.08	\$4,849.92
23825	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S2-12M-C	Software	\$104.00	4.00%	\$4.16	\$99.84
23826	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC350M-STD-SO-SG-L14S2-12P-C	Software	\$1,179.00	4.00%	\$47.16	\$1,131.84
23827	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S2-36A-C	Software	\$1,179.00	4.00%	\$47.16	\$1,131.84
23828	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S2-36M-C	Software	\$104.00	4.00%	\$4.16	\$99.84
23829	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC350M-STD-SO-SG-L14S2-36P-C	Software	\$3,360.00	4.00%	\$134.40	\$3,225.60
23830	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S2-60A-C	Software	\$1,179.00	4.00%	\$47.16	\$1,131.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23831	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S2-60M-C	Software	\$104.00	4.00%	\$4.16	\$99.84
23832	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid Software VCO with Software VCG,VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 350 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L1-4)	NB-VC350M-STD-SO-SG-L14S2-60P-C	Software	\$5,304.00	4.00%	\$212.16	\$5,091.84
23833	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-12M-C	Software	\$106.00	4.00%	\$4.24	\$101.76
23834	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-12P-C	Software	\$1,202.00	4.00%	\$48.08	\$1,153.92
23835	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-36A-C	Software	\$1,202.00	4.00%	\$48.08	\$1,153.92
23836	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-36M-C	Software	\$106.00	4.00%	\$4.24	\$101.76
23837	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-36P-C	Software	\$3,424.00	4.00%	\$136.96	\$3,287.04
23838	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-60A-C	Software	\$1,202.00	4.00%	\$48.08	\$1,153.92
23839	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-60M-C	Software	\$106.00	4.00%	\$4.24	\$101.76
23840	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC350M-STD-SO-SG-L14S3-60P-C	Software	\$5,405.00	4.00%	\$216.20	\$5,188.80
23841	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 1 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-ANY-12P-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
23842	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 3 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-ANY-36P-C	Software as a Service (SaaS)	\$17,100.00	2.30%	\$393.30	\$16,706.70
23843	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, can be purchased any time, 5 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-ANY-60P-C	Software as a Service (SaaS)	\$27,000.00	2.30%	\$621.00	\$26,379.00
23844	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 1 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-INI-12P-C	Software as a Service (SaaS)	\$6,000.00	2.30%	\$138.00	\$5,862.00
23845	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-INI-36P-C	Software as a Service (SaaS)	\$17,100.00	2.30%	\$393.30	\$16,706.70
23846	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 3 month, Prepaid	NB-VC500M-AD-NVSVPN-HG-INI-3P-C	Software as a Service (SaaS)	\$1,875.00	2.30%	\$43.13	\$1,831.88
23847	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: 500Mbps Hosted Gateway Service for Cloud VPN Connect to NVS, must be purchased initially, 5 year, Prepaid	NB-VC500M-AD-NVSVPN-HG-INI-60P-C	Software as a Service (SaaS)	\$27,000.00	2.30%	\$621.00	\$26,379.00
23848	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$308.00	2.30%	\$7.08	\$300.92

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23849	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$3,510.00	2.30%	\$80.73	\$3,429.27
23850	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$3,510.00	2.30%	\$80.73	\$3,429.27
23851	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$308.00	2.30%	\$7.08	\$300.92
23852	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$10,004.00	2.30%	\$230.09	\$9,773.91
23853	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$3,510.00	2.30%	\$80.73	\$3,429.27
23854	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$308.00	2.30%	\$7.08	\$300.92
23855	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$15,795.00	2.30%	\$363.29	\$15,431.72
23856	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$323.00	2.30%	\$7.43	\$315.57
23857	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$3,686.00	2.30%	\$84.78	\$3,601.22
23858	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$3,686.00	2.30%	\$84.78	\$3,601.22
23859	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$323.00	2.30%	\$7.43	\$315.57
23860	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$10,504.00	2.30%	\$241.59	\$10,262.41
23861	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$3,686.00	2.30%	\$84.78	\$3,601.22
23862	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$323.00	2.30%	\$7.43	\$315.57
23863	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$16,585.00	2.30%	\$381.46	\$16,203.55
23864	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
23865	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$3,756.00	2.30%	\$86.39	\$3,669.61
23866	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$3,756.00	2.30%	\$86.39	\$3,669.61

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23867	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
23868	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$10,704.00	2.30%	\$246.19	\$10,457.81
23869	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$3,756.00	2.30%	\$86.39	\$3,669.61
23870	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
23871	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$16,901.00	2.30%	\$388.72	\$16,512.28
23872	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23873	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$3,885.00	2.30%	\$89.36	\$3,795.65
23874	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$3,885.00	2.30%	\$89.36	\$3,795.65
23875	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23876	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$11,073.00	2.30%	\$254.68	\$10,818.32
23877	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$3,885.00	2.30%	\$89.36	\$3,795.65
23878	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$340.00	2.30%	\$7.82	\$332.18
23879	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$17,483.00	2.30%	\$402.11	\$17,080.89
23880	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23881	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$4,080.00	2.30%	\$93.84	\$3,986.16
23882	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$4,080.00	2.30%	\$93.84	\$3,986.16
23883	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23884	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$11,626.00	2.30%	\$267.40	\$11,358.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23885	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$4,080.00	2.30%	\$93.84	\$3,986.16
23886	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$357.00	2.30%	\$8.21	\$348.79
23887	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$18,357.00	2.30%	\$422.21	\$17,934.79
23888	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63
23889	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$4,157.00	2.30%	\$95.61	\$4,061.39
23890	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$4,157.00	2.30%	\$95.61	\$4,061.39
23891	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63
23892	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$11,848.00	2.30%	\$272.50	\$11,575.50
23893	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,157.00	2.30%	\$95.61	\$4,061.39
23894	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$364.00	2.30%	\$8.37	\$355.63
23895	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$18,707.00	2.30%	\$430.26	\$18,276.74
23896	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-12M-C	Software	\$308.00	4.00%	\$12.32	\$295.68
23897	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-12P-C	Software	\$3,510.00	4.00%	\$140.40	\$3,369.60
23898	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-36A-C	Software	\$3,510.00	4.00%	\$140.40	\$3,369.60
23899	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-36M-C	Software	\$308.00	4.00%	\$12.32	\$295.68
23900	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-36P-C	Software	\$10,004.00	4.00%	\$400.16	\$9,603.84
23901	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-60A-C	Software	\$3,510.00	4.00%	\$140.40	\$3,369.60
23902	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-60M-C	Software	\$308.00	4.00%	\$12.32	\$295.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23903	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-L14S1-60P-C	Software	\$15,795.00	4.00%	\$631.80	\$15,163.20
23904	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-12M-C	Software	\$323.00	4.00%	\$12.92	\$310.08
23905	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-12M-F	Software	\$346.00	4.00%	\$13.84	\$332.16
23906	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC500M-ENT-SO-L14S2-12P-C	Software	\$3,686.00	4.00%	\$147.44	\$3,538.56
23907	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-12P-F	Software	\$3,944.00	4.00%	\$157.76	\$3,786.24
23908	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-36A-C	Software	\$3,686.00	4.00%	\$147.44	\$3,538.56
23909	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-36A-F	Software	\$3,944.00	4.00%	\$157.76	\$3,786.24
23910	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-36M-C	Software	\$323.00	4.00%	\$12.92	\$310.08
23911	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-36M-F	Software	\$346.00	4.00%	\$13.84	\$332.16
23912	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC500M-ENT-SO-L14S2-36P-C	Software	\$10,504.00	4.00%	\$420.16	\$10,083.84
23913	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-36P-F	Software	\$11,239.00	4.00%	\$449.56	\$10,789.44
23914	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-60A-C	Software	\$3,686.00	4.00%	\$147.44	\$3,538.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23915	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-60A-F	Software	\$3,944.00	4.00%	\$157.76	\$3,786.24
23916	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-60M-C	Software	\$323.00	4.00%	\$12.92	\$310.08
23917	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-60M-F	Software	\$346.00	4.00%	\$13.84	\$332.16
23918	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-L14S2-60P-C	Software	\$16,585.00	4.00%	\$663.40	\$15,921.60
23919	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S2-60P-F	Software	\$17,746.00	4.00%	\$709.84	\$17,036.16
23920	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-12M-C	Software	\$329.00	4.00%	\$13.16	\$315.84
23921	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-12M-F	Software	\$352.00	4.00%	\$14.08	\$337.92
23922	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-12P-C	Software	\$3,756.00	4.00%	\$150.24	\$3,605.76
23923	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-12P-F	Software	\$4,019.00	4.00%	\$160.76	\$3,858.24
23924	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-36A-C	Software	\$3,756.00	4.00%	\$150.24	\$3,605.76
23925	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-36A-F	Software	\$4,019.00	4.00%	\$160.76	\$3,858.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23926	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-36M-C	Software	\$329.00	4.00%	\$13.16	\$315.84
23927	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-36M-F	Software	\$352.00	4.00%	\$14.08	\$337.92
23928	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC500M-ENT-SO-L14S3-36P-C	Software	\$10,704.00	4.00%	\$428.16	\$10,275.84
23929	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-36P-F	Software	\$11,453.00	4.00%	\$458.12	\$10,994.88
23930	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-60A-C	Software	\$3,756.00	4.00%	\$150.24	\$3,605.76
23931	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-60A-F	Software	\$4,019.00	4.00%	\$160.76	\$3,858.24
23932	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-L14S3-60M-C	Software	\$329.00	4.00%	\$13.16	\$315.84
23933	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-60M-F	Software	\$352.00	4.00%	\$14.08	\$337.92
23934	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4)	NB-VC500M-ENT-SO-L14S3-60P-C	Software	\$16,901.00	4.00%	\$676.04	\$16,224.96
23935	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-L14S3-60P-F	Software	\$18,084.00	4.00%	\$723.36	\$17,360.64
23936	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-12M-C	Software	\$340.00	4.00%	\$13.60	\$326.40
23937	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-12P-C	Software	\$3,885.00	4.00%	\$155.40	\$3,729.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23938	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-36A-C	Software	\$3,885.00	4.00%	\$155.40	\$3,729.60
23939	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-36M-C	Software	\$340.00	4.00%	\$13.60	\$326.40
23940	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-36P-C	Software	\$11,073.00	4.00%	\$442.92	\$10,630.08
23941	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-60A-C	Software	\$3,885.00	4.00%	\$155.40	\$3,729.60
23942	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-60M-C	Software	\$340.00	4.00%	\$13.60	\$326.40
23943	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S1-60P-C	Software	\$17,483.00	4.00%	\$699.32	\$16,783.68
23944	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-12M-C	Software	\$357.00	4.00%	\$14.28	\$342.72
23945	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-12M-F	Software	\$382.00	4.00%	\$15.28	\$366.72
23946	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-12P-C	Software	\$4,080.00	4.00%	\$163.20	\$3,916.80
23947	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-12P-F	Software	\$4,366.00	4.00%	\$174.64	\$4,191.36
23948	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-36A-C	Software	\$4,080.00	4.00%	\$163.20	\$3,916.80
23949	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-36A-F	Software	\$4,366.00	4.00%	\$174.64	\$4,191.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23950	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-36M-C	Software	\$357.00	4.00%	\$14.28	\$342.72
23951	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-36M-F	Software	\$382.00	4.00%	\$15.28	\$366.72
23952	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-36P-C	Software	\$11,626.00	4.00%	\$465.04	\$11,160.96
23953	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-36P-F	Software	\$12,440.00	4.00%	\$497.60	\$11,942.40
23954	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-60A-C	Software	\$4,080.00	4.00%	\$163.20	\$3,916.80
23955	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-60A-F	Software	\$4,366.00	4.00%	\$174.64	\$4,191.36
23956	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-60M-C	Software	\$357.00	4.00%	\$14.28	\$342.72
23957	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-60M-F	Software	\$382.00	4.00%	\$15.28	\$366.72
23958	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S2-60P-C	Software	\$18,357.00	4.00%	\$734.28	\$17,622.72
23959	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid.Restricted SKU.Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S2-60P-F	Software	\$19,642.00	4.00%	\$785.68	\$18,856.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23960	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-12M-C	Software	\$364.00	4.00%	\$14.56	\$349.44
23961	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-12M-F	Software	\$389.00	4.00%	\$15.56	\$373.44
23962	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-12P-C	Software	\$4,157.00	4.00%	\$166.28	\$3,990.72
23963	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-12P-F	Software	\$4,448.00	4.00%	\$177.92	\$4,270.08
23964	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-36A-C	Software	\$4,157.00	4.00%	\$166.28	\$3,990.72
23965	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-36A-F	Software	\$4,448.00	4.00%	\$177.92	\$4,270.08
23966	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-36M-C	Software	\$364.00	4.00%	\$14.56	\$349.44
23967	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-36M-F	Software	\$389.00	4.00%	\$15.56	\$373.44
23968	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-36P-C	Software	\$11,848.00	4.00%	\$473.92	\$11,374.08
23969	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-36P-F	Software	\$12,677.00	4.00%	\$507.08	\$12,169.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23970	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-60A-C	Software	\$4,157.00	4.00%	\$166.28	\$3,990.72
23971	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-60A-F	Software	\$4,448.00	4.00%	\$177.92	\$4,270.08
23972	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-60M-C	Software	\$364.00	4.00%	\$14.56	\$349.44
23973	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-60M-F	Software	\$389.00	4.00%	\$15.56	\$373.44
23974	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-ENT-SO-SG-L14S3-60P-C	Software	\$18,707.00	4.00%	\$748.28	\$17,958.72
23975	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-ENT-SO-SG-L14S3-60P-F	Software	\$20,016.00	4.00%	\$800.64	\$19,215.36
23976	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$430.00	2.30%	\$9.89	\$420.11
23977	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$4,910.00	2.30%	\$112.93	\$4,797.07
23978	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$4,910.00	2.30%	\$112.93	\$4,797.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23979	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$430.00	2.30%	\$9.89	\$420.11
23980	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$13,994.00	2.30%	\$321.86	\$13,672.14
23981	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$4,910.00	2.30%	\$112.93	\$4,797.07
23982	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$430.00	2.30%	\$9.89	\$420.11
23983	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$22,095.00	2.30%	\$508.19	\$21,586.82
23984	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$452.00	2.30%	\$10.40	\$441.60
23985	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$5,156.00	2.30%	\$118.59	\$5,037.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23986	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$5,156.00	2.30%	\$118.59	\$5,037.41
23987	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$452.00	2.30%	\$10.40	\$441.60
23988	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$14,694.00	2.30%	\$337.96	\$14,356.04
23989	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$5,156.00	2.30%	\$118.59	\$5,037.41
23990	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$452.00	2.30%	\$10.40	\$441.60
23991	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$23,200.00	2.30%	\$533.60	\$22,666.40
23992	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
23993	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$5,254.00	2.30%	\$120.84	\$5,133.16
23994	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$5,254.00	2.30%	\$120.84	\$5,133.16
23995	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
23996	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$14,974.00	2.30%	\$344.40	\$14,629.60
23997	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$5,254.00	2.30%	\$120.84	\$5,133.16
23998	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$460.00	2.30%	\$10.58	\$449.42
23999	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC500M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$23,642.00	2.30%	\$543.77	\$23,098.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24018	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$4,291.00	2.30%	\$98.69	\$4,192.31
24019	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$376.00	2.30%	\$8.65	\$367.35
24020	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$12,229.00	2.30%	\$281.27	\$11,947.73
24021	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,291.00	2.30%	\$98.69	\$4,192.31
24022	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$376.00	2.30%	\$8.65	\$367.35
24023	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$19,309.00	2.30%	\$444.11	\$18,864.89
24024	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-12M-C	Software	\$351.00	4.00%	\$14.04	\$336.96
24025	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-12P-C	Software	\$4,010.00	4.00%	\$160.40	\$3,849.60
24026	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-36A-C	Software	\$4,010.00	4.00%	\$160.40	\$3,849.60
24027	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-36M-C	Software	\$351.00	4.00%	\$14.04	\$336.96
24028	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-36P-C	Software	\$11,429.00	4.00%	\$457.16	\$10,971.84
24029	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-60A-C	Software	\$4,010.00	4.00%	\$160.40	\$3,849.60
24030	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-60M-C	Software	\$351.00	4.00%	\$14.04	\$336.96
24031	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S1-60P-C	Software	\$18,045.00	4.00%	\$721.80	\$17,323.20
24032	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-12M-C	Software	\$369.00	4.00%	\$14.76	\$354.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24033	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-12M-F	Software	\$395.00	4.00%	\$15.80	\$379.20
24034	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-12P-C	Software	\$4,211.00	4.00%	\$168.44	\$4,042.56
24035	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-12P-F	Software	\$4,506.00	4.00%	\$180.24	\$4,325.76
24036	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-36A-C	Software	\$4,211.00	4.00%	\$168.44	\$4,042.56
24037	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-36A-F	Software	\$4,506.00	4.00%	\$180.24	\$4,325.76
24038	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-36M-C	Software	\$369.00	4.00%	\$14.76	\$354.24
24039	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-36M-F	Software	\$395.00	4.00%	\$15.80	\$379.20
24040	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-36P-C	Software	\$12,000.00	4.00%	\$480.00	\$11,520.00
24041	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-36P-F	Software	\$12,840.00	4.00%	\$513.60	\$12,326.40
24042	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-60A-C	Software	\$4,211.00	4.00%	\$168.44	\$4,042.56

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24043	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-60A-F	Software	\$4,506.00	4.00%	\$180.24	\$4,325.76
24044	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-60M-C	Software	\$369.00	4.00%	\$14.76	\$354.24
24045	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-60M-F	Software	\$395.00	4.00%	\$15.80	\$379.20
24046	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S2-60P-C	Software	\$18,948.00	4.00%	\$757.92	\$18,190.08
24047	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid. Restricted SKU Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S2-60P-F	Software	\$20,274.00	4.00%	\$810.96	\$19,463.04
24048	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-12M-C	Software	\$376.00	4.00%	\$15.04	\$360.96
24049	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-12M-F	Software	\$402.00	4.00%	\$16.08	\$385.92
24050	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-12P-C	Software	\$4,291.00	4.00%	\$171.64	\$4,119.36
24051	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-12P-F	Software	\$4,591.00	4.00%	\$183.64	\$4,407.36
24052	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-36A-C	Software	\$4,291.00	4.00%	\$171.64	\$4,119.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24053	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-36A-F	Software	\$4,591.00	4.00%	\$183.64	\$4,407.36
24054	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-36M-C	Software	\$376.00	4.00%	\$15.04	\$360.96
24055	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-36M-F	Software	\$402.00	4.00%	\$16.08	\$385.92
24056	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-36P-C	Software	\$12,229.00	4.00%	\$489.16	\$11,739.84
24057	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-36P-F	Software	\$13,085.00	4.00%	\$523.40	\$12,561.60
24058	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-60A-C	Software	\$4,291.00	4.00%	\$171.64	\$4,119.36
24059	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-60A-F	Software	\$4,591.00	4.00%	\$183.64	\$4,407.36
24060	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-60M-C	Software	\$376.00	4.00%	\$15.04	\$360.96
24061	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-60M-F	Software	\$402.00	4.00%	\$16.08	\$385.92
24062	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-PRE-SO-SG-L14S3-60P-C	Software	\$19,309.00	4.00%	\$772.36	\$18,536.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24063	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC500M-PRE-SO-SG-L14S3-60P-F	Software	\$20,661.00	4.00%	\$826.44	\$19,834.56
24064	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
24065	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
24066	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
24067	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
24068	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$3,249.00	2.30%	\$74.73	\$3,174.27
24069	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$1,140.00	2.30%	\$26.22	\$1,113.78
24070	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70
24071	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$5,130.00	2.30%	\$117.99	\$5,012.01
24072	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
24073	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
24074	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
24075	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
24076	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$3,412.00	2.30%	\$78.48	\$3,333.52
24077	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$1,197.00	2.30%	\$27.53	\$1,169.47
24078	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$105.00	2.30%	\$2.42	\$102.59
24079	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$5,387.00	2.30%	\$123.90	\$5,263.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24080	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
24081	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC500M-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
24082	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
24083	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
24084	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC500M-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$3,477.00	2.30%	\$79.97	\$3,397.03
24085	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$1,220.00	2.30%	\$28.06	\$1,191.94
24086	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$107.00	2.30%	\$2.46	\$104.54
24087	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total(L1-4)	NB-VC500M-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$5,490.00	2.30%	\$126.27	\$5,363.73
24088	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$133.00	2.30%	\$3.06	\$129.94
24089	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$1,515.00	2.30%	\$34.85	\$1,480.16
24090	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$1,515.00	2.30%	\$34.85	\$1,480.16
24091	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$133.00	2.30%	\$3.06	\$129.94
24092	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$4,318.00	2.30%	\$99.31	\$4,218.69
24093	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$1,515.00	2.30%	\$34.85	\$1,480.16
24094	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$133.00	2.30%	\$3.06	\$129.94
24095	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$6,818.00	2.30%	\$156.81	\$6,661.19
24096	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$140.00	2.30%	\$3.22	\$136.78
24097	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L1-4)	NB-VC500M-STD-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$1,591.00	2.30%	\$36.59	\$1,554.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24098	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$1,591.00	2.30%	\$36.59	\$1,554.41
24099	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$140.00	2.30%	\$3.22	\$136.78
24100	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$4,534.00	2.30%	\$104.28	\$4,429.72
24101	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$1,591.00	2.30%	\$36.59	\$1,554.41
24102	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$140.00	2.30%	\$3.22	\$136.78
24103	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$7,159.00	2.30%	\$164.66	\$6,994.34
24104	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$142.00	2.30%	\$3.27	\$138.73
24105	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$1,622.00	2.30%	\$37.31	\$1,584.69
24106	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$1,622.00	2.30%	\$37.31	\$1,584.69
24107	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$142.00	2.30%	\$3.27	\$138.73
24108	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$4,620.00	2.30%	\$106.26	\$4,513.74
24109	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$1,622.00	2.30%	\$37.31	\$1,584.69
24110	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$142.00	2.30%	\$3.27	\$138.73
24111	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$7,295.00	2.30%	\$167.79	\$7,127.22
24112	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-12M-C	Software	\$100.00	4.00%	\$4.00	\$96.00
24113	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-12P-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
24114	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-36A-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
24115	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-36M-C	Software	\$100.00	4.00%	\$4.00	\$96.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24116	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-36P-C	Software	\$3,249.00	4.00%	\$129.96	\$3,119.04
24117	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-60A-C	Software	\$1,140.00	4.00%	\$45.60	\$1,094.40
24118	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-60M-C	Software	\$100.00	4.00%	\$4.00	\$96.00
24119	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-L14S1-60P-C	Software	\$5,130.00	4.00%	\$205.20	\$4,924.80
24120	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-12M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
24121	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-12P-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
24122	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-36A-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
24123	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-36M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
24124	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-36P-C	Software	\$3,412.00	4.00%	\$136.48	\$3,275.52
24125	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-60A-C	Software	\$1,197.00	4.00%	\$47.88	\$1,149.12
24126	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-60M-C	Software	\$105.00	4.00%	\$4.20	\$100.80
24127	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-L14S2-60P-C	Software	\$5,387.00	4.00%	\$215.48	\$5,171.52
24128	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-12M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
24129	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-12P-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20
24130	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-36A-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20
24131	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-36M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
24132	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-36P-C	Software	\$3,477.00	4.00%	\$139.08	\$3,337.92
24133	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-60A-C	Software	\$1,220.00	4.00%	\$48.80	\$1,171.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24134	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-L14S3-60M-C	Software	\$107.00	4.00%	\$4.28	\$102.72
24135	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-SO-L14S3-60P-C	Software	\$5,490.00	4.00%	\$219.60	\$5,270.40
24136	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-12M-C	Software	\$133.00	4.00%	\$5.32	\$127.68
24137	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-12P-C	Software	\$1,515.00	4.00%	\$60.60	\$1,454.40
24138	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-36A-C	Software	\$1,515.00	4.00%	\$60.60	\$1,454.40
24139	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-36M-C	Software	\$133.00	4.00%	\$5.32	\$127.68
24140	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-36P-C	Software	\$4,318.00	4.00%	\$172.72	\$4,145.28
24141	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-60A-C	Software	\$1,515.00	4.00%	\$60.60	\$1,454.40
24142	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-60M-C	Software	\$133.00	4.00%	\$5.32	\$127.68
24143	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S1-60P-C	Software	\$6,818.00	4.00%	\$272.72	\$6,545.28
24144	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S2-12M-C	Software	\$140.00	4.00%	\$5.60	\$134.40
24145	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S2-12P-C	Software	\$1,591.00	4.00%	\$63.64	\$1,527.36
24146	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S2-36A-C	Software	\$1,591.00	4.00%	\$63.64	\$1,527.36
24147	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S2-36M-C	Software	\$140.00	4.00%	\$5.60	\$134.40
24148	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S2-36P-C	Software	\$4,534.00	4.00%	\$181.36	\$4,352.64
24149	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S2-60A-C	Software	\$1,591.00	4.00%	\$63.64	\$1,527.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24150	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S2-60M-C	Software	\$140.00	4.00%	\$5.60	\$134.40
24151	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S2-60P-C	Software	\$7,159.00	4.00%	\$286.36	\$6,872.64
24152	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S3-12M-C	Software	\$142.00	4.00%	\$5.68	\$136.32
24153	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S3-12P-C	Software	\$1,622.00	4.00%	\$64.88	\$1,557.12
24154	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S3-36A-C	Software	\$1,622.00	4.00%	\$64.88	\$1,557.12
24155	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S3-36M-C	Software	\$142.00	4.00%	\$5.68	\$136.32
24156	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S3-36P-C	Software	\$4,620.00	4.00%	\$184.80	\$4,435.20
24157	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S3-60A-C	Software	\$1,622.00	4.00%	\$64.88	\$1,557.12
24158	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC500M-STD-SO-SG-L14S3-60M-C	Software	\$142.00	4.00%	\$5.68	\$136.32
24159	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 500 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total(L 1-4)	NB-VC500M-STD-SO-SG-L14S3-60P-C	Software	\$7,295.00	4.00%	\$291.80	\$7,003.20
24160	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-12M-C	Software as a Service (SaaS)	\$319.00	2.30%	\$7.34	\$311.66
24161	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-12P-C	Software as a Service (SaaS)	\$3,640.00	2.30%	\$83.72	\$3,556.28
24162	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-36A-C	Software as a Service (SaaS)	\$3,640.00	2.30%	\$83.72	\$3,556.28
24163	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-36M-C	Software as a Service (SaaS)	\$319.00	2.30%	\$7.34	\$311.66
24164	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-36P-C	Software as a Service (SaaS)	\$10,374.00	2.30%	\$238.60	\$10,135.40
24165	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-60A-C	Software as a Service (SaaS)	\$3,640.00	2.30%	\$83.72	\$3,556.28
24166	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-60M-C	Software as a Service (SaaS)	\$319.00	2.30%	\$7.34	\$311.66

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24167	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-L14S1-60P-C	Software as a Service (SaaS)	\$16,380.00	2.30%	\$376.74	\$16,003.26
24168	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-HO-L14S2-12M-C	Software as a Service (SaaS)	\$335.00	2.30%	\$7.71	\$327.30
24169	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-HO-L14S2-12P-C	Software as a Service (SaaS)	\$3,822.00	2.30%	\$87.91	\$3,734.09
24170	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-HO-L14S2-36A-C	Software as a Service (SaaS)	\$3,822.00	2.30%	\$87.91	\$3,734.09
24171	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-HO-L14S2-36M-C	Software as a Service (SaaS)	\$335.00	2.30%	\$7.71	\$327.30
24172	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-HO-L14S2-36P-C	Software as a Service (SaaS)	\$10,893.00	2.30%	\$250.54	\$10,642.46
24173	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-HO-L14S2-60A-C	Software as a Service (SaaS)	\$3,822.00	2.30%	\$87.91	\$3,734.09
24174	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-HO-L14S2-60M-C	Software as a Service (SaaS)	\$335.00	2.30%	\$7.71	\$327.30
24175	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-HO-L14S2-60P-C	Software as a Service (SaaS)	\$17,199.00	2.30%	\$395.58	\$16,803.42
24176	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-12M-C	Software as a Service (SaaS)	\$341.00	2.30%	\$7.84	\$333.16
24177	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-12P-C	Software as a Service (SaaS)	\$3,895.00	2.30%	\$89.59	\$3,805.42
24178	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-36A-C	Software as a Service (SaaS)	\$3,895.00	2.30%	\$89.59	\$3,805.42
24179	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-36M-C	Software as a Service (SaaS)	\$341.00	2.30%	\$7.84	\$333.16
24180	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-36P-C	Software as a Service (SaaS)	\$11,101.00	2.30%	\$255.32	\$10,845.68
24181	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-60A-C	Software as a Service (SaaS)	\$3,895.00	2.30%	\$89.59	\$3,805.42
24182	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-60M-C	Software as a Service (SaaS)	\$341.00	2.30%	\$7.84	\$333.16
24183	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-L14S3-60P-C	Software as a Service (SaaS)	\$17,527.00	2.30%	\$403.12	\$17,123.88
24184	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$355.00	2.30%	\$8.17	\$346.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24203	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
24204	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$12,359.00	2.30%	\$284.26	\$12,074.74
24205	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,337.00	2.30%	\$99.75	\$4,237.25
24206	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
24207	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$19,513.00	2.30%	\$448.80	\$19,064.20
24208	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-12M-C	Software	\$319.00	4.00%	\$12.76	\$306.24
24209	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-12P-C	Software	\$3,640.00	4.00%	\$145.60	\$3,494.40
24210	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-36A-C	Software	\$3,640.00	4.00%	\$145.60	\$3,494.40
24211	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-36M-C	Software	\$319.00	4.00%	\$12.76	\$306.24
24212	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-36P-C	Software	\$10,374.00	4.00%	\$414.96	\$9,959.04
24213	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-60A-C	Software	\$3,640.00	4.00%	\$145.60	\$3,494.40
24214	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-60M-C	Software	\$319.00	4.00%	\$12.76	\$306.24
24215	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-L14S1-60P-C	Software	\$16,380.00	4.00%	\$655.20	\$15,724.80
24216	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-L14S2-12M-C	Software	\$335.00	4.00%	\$13.40	\$321.60
24217	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-12M-F	Software	\$358.00	4.00%	\$14.32	\$343.68
24218	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-SO-L14S2-12P-C	Software	\$3,822.00	4.00%	\$152.88	\$3,669.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24219	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-12P-F	Software	\$4,090.00	4.00%	\$163.60	\$3,926.40
24220	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-L14S2-36A-C	Software	\$3,822.00	4.00%	\$152.88	\$3,669.12
24221	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-36A-F	Software	\$4,090.00	4.00%	\$163.60	\$3,926.40
24222	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-L14S2-36M-C	Software	\$335.00	4.00%	\$13.40	\$321.60
24223	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-36M-F	Software	\$358.00	4.00%	\$14.32	\$343.68
24224	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-SO-L14S2-36P-C	Software	\$10,893.00	4.00%	\$435.72	\$10,457.28
24225	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-36P-F	Software	\$11,656.00	4.00%	\$466.24	\$11,189.76
24226	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-L14S2-60A-C	Software	\$3,822.00	4.00%	\$152.88	\$3,669.12
24227	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-60A-F	Software	\$4,090.00	4.00%	\$163.60	\$3,926.40
24228	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-L14S2-60M-C	Software	\$335.00	4.00%	\$13.40	\$321.60
24229	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-60M-F	Software	\$358.00	4.00%	\$14.32	\$343.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24230	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-SO-L14S2-60P-C	Software	\$17,199.00	4.00%	\$687.96	\$16,511.04
24231	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total (L 1-4) U.S. Citizen / U.S. Sol technical support. Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S2-60P-F	Software	\$18,403.00	4.00%	\$736.12	\$17,666.88
24232	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-12M-C	Software	\$341.00	4.00%	\$13.64	\$327.36
24233	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-12M-F	Software	\$365.00	4.00%	\$14.60	\$350.40
24234	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-12P-C	Software	\$3,895.00	4.00%	\$155.80	\$3,739.20
24235	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-12P-F	Software	\$4,168.00	4.00%	\$166.72	\$4,001.28
24236	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-36A-C	Software	\$3,895.00	4.00%	\$155.80	\$3,739.20
24237	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-36A-F	Software	\$4,168.00	4.00%	\$166.72	\$4,001.28
24238	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-36M-C	Software	\$341.00	4.00%	\$13.64	\$327.36
24239	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-36M-F	Software	\$365.00	4.00%	\$14.60	\$350.40
24240	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-36P-C	Software	\$11,101.00	4.00%	\$444.04	\$10,656.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24241	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-36P-F	Software	\$11,878.00	4.00%	\$475.12	\$11,402.88
24242	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-60A-C	Software	\$3,895.00	4.00%	\$155.80	\$3,739.20
24243	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-60A-F	Software	\$4,168.00	4.00%	\$166.72	\$4,001.28
24244	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-60M-C	Software	\$341.00	4.00%	\$13.64	\$327.36
24245	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-60M-F	Software	\$365.00	4.00%	\$14.60	\$350.40
24246	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-L14S3-60P-C	Software	\$17,527.00	4.00%	\$701.08	\$16,825.92
24247	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-L14S3-60P-F	Software	\$18,754.00	4.00%	\$750.16	\$18,003.84
24248	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-12M-C	Software	\$355.00	4.00%	\$14.20	\$340.80
24249	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-12P-C	Software	\$4,053.00	4.00%	\$162.12	\$3,890.88
24250	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-36A-C	Software	\$4,053.00	4.00%	\$162.12	\$3,890.88
24251	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-36M-C	Software	\$355.00	4.00%	\$14.20	\$340.80
24252	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-36P-C	Software	\$11,550.00	4.00%	\$462.00	\$11,088.00
24253	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-60A-C	Software	\$4,053.00	4.00%	\$162.12	\$3,890.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24254	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-60M-C	Software	\$355.00	4.00%	\$14.20	\$340.80
24255	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S1-60P-C	Software	\$18,237.00	4.00%	\$729.48	\$17,507.52
24256	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-12M-C	Software	\$373.00	4.00%	\$14.92	\$358.08
24257	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-12M-F	Software	\$399.00	4.00%	\$15.96	\$383.04
24258	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-12P-C	Software	\$4,256.00	4.00%	\$170.24	\$4,085.76
24259	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-12P-F	Software	\$4,554.00	4.00%	\$182.16	\$4,371.84
24260	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-36A-C	Software	\$4,256.00	4.00%	\$170.24	\$4,085.76
24261	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-36A-F	Software	\$4,554.00	4.00%	\$182.16	\$4,371.84
24262	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-36M-C	Software	\$373.00	4.00%	\$14.92	\$358.08
24263	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-36M-F	Software	\$399.00	4.00%	\$15.96	\$383.04
24264	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-36P-C	Software	\$12,128.00	4.00%	\$485.12	\$11,642.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24265	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-36P-F	Software	\$12,977.00	4.00%	\$519.08	\$12,457.92
24266	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-60A-C	Software	\$4,256.00	4.00%	\$170.24	\$4,085.76
24267	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-60A-F	Software	\$4,554.00	4.00%	\$182.16	\$4,371.84
24268	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S2-60M-C	Software	\$373.00	4.00%	\$14.92	\$358.08
24269	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-60M-F	Software	\$399.00	4.00%	\$15.96	\$383.04
24270	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC750M-ENT-SO-SG-L14S2-60P-C	Software	\$19,149.00	4.00%	\$765.96	\$18,383.04
24271	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S2-60P-F	Software	\$20,489.00	4.00%	\$819.56	\$19,669.44
24272	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-12M-C	Software	\$380.00	4.00%	\$15.20	\$364.80
24273	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-12M-F	Software	\$407.00	4.00%	\$16.28	\$390.72
24274	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-12P-C	Software	\$4,337.00	4.00%	\$173.48	\$4,163.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24275	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-12P-F	Software	\$4,641.00	4.00%	\$185.64	\$4,455.36
24276	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-36A-C	Software	\$4,337.00	4.00%	\$173.48	\$4,163.52
24277	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-36A-F	Software	\$4,641.00	4.00%	\$185.64	\$4,455.36
24278	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-36M-C	Software	\$380.00	4.00%	\$15.20	\$364.80
24279	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-36M-F	Software	\$407.00	4.00%	\$16.28	\$390.72
24280	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-36P-C	Software	\$12,359.00	4.00%	\$494.36	\$11,864.64
24281	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-36P-F	Software	\$13,224.00	4.00%	\$528.96	\$12,695.04
24282	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-60A-C	Software	\$4,337.00	4.00%	\$173.48	\$4,163.52
24283	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU; This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-60A-F	Software	\$4,641.00	4.00%	\$185.64	\$4,455.36
24284	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-60M-C	Software	\$380.00	4.00%	\$15.20	\$364.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24285	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly. Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-60M-F	Software	\$407.00	4.00%	\$16.28	\$390.72
24286	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-ENT-SO-SG-L14S3-60P-C	Software	\$19,513.00	4.00%	\$780.52	\$18,732.48
24287	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-ENT-SO-SG-L14S3-60P-F	Software	\$20,879.00	4.00%	\$835.16	\$20,043.84
24288	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$511.00	2.30%	\$11.75	\$499.25
24289	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$5,840.00	2.30%	\$134.32	\$5,705.68
24290	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$5,840.00	2.30%	\$134.32	\$5,705.68
24291	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$511.00	2.30%	\$11.75	\$499.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24292	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$16,644.00	2.30%	\$382.81	\$16,261.19
24293	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$5,840.00	2.30%	\$134.32	\$5,705.68
24294	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$511.00	2.30%	\$11.75	\$499.25
24295	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$26,280.00	2.30%	\$604.44	\$25,675.56
24296	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$537.00	2.30%	\$12.35	\$524.65
24297	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$6,132.00	2.30%	\$141.04	\$5,990.96
24298	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$6,132.00	2.30%	\$141.04	\$5,990.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24299	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$537.00	2.30%	\$12.35	\$524.65
24300	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$17,477.00	2.30%	\$401.97	\$17,075.03
24301	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$6,132.00	2.30%	\$141.04	\$5,990.96
24302	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$537.00	2.30%	\$12.35	\$524.65
24303	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$27,594.00	2.30%	\$634.66	\$26,959.34
24304	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$547.00	2.30%	\$12.58	\$534.42
24305	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$6,249.00	2.30%	\$143.73	\$6,105.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24306	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$6,249.00	2.30%	\$143.73	\$6,105.27
24307	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$547.00	2.30%	\$12.58	\$534.42
24308	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$17,810.00	2.30%	\$409.63	\$17,400.37
24309	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$6,249.00	2.30%	\$143.73	\$6,105.27
24310	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$547.00	2.30%	\$12.58	\$534.42
24311	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VC750M-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$28,120.00	2.30%	\$646.76	\$27,473.24
24312	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
24313	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63
24314	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24315	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
24316	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$11,942.00	2.30%	\$274.67	\$11,667.33
24317	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$4,190.00	2.30%	\$96.37	\$4,093.63
24318	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
24319	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$18,855.00	2.30%	\$433.67	\$18,421.34
24320	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
24321	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$4,400.00	2.30%	\$101.20	\$4,298.80
24322	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$4,400.00	2.30%	\$101.20	\$4,298.80
24323	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
24324	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$12,539.00	2.30%	\$288.40	\$12,250.60
24325	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$4,400.00	2.30%	\$101.20	\$4,298.80
24326	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$385.00	2.30%	\$8.86	\$376.15
24327	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$19,798.00	2.30%	\$455.35	\$19,342.65
24328	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$393.00	2.30%	\$9.04	\$383.96
24329	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$4,484.00	2.30%	\$103.13	\$4,380.87
24330	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$4,484.00	2.30%	\$103.13	\$4,380.87
24331	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$393.00	2.30%	\$9.04	\$383.96
24332	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$12,778.00	2.30%	\$293.89	\$12,484.11

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24333	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$4,484.00	2.30%	\$103.13	\$4,380.87
24334	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$393.00	2.30%	\$9.04	\$383.96
24335	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$20,175.00	2.30%	\$464.03	\$19,710.98
24336	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-12M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
24337	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-12P-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
24338	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-36A-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
24339	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-36M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
24340	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-36P-C	Software	\$11,942.00	4.00%	\$477.68	\$11,464.32
24341	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-60A-C	Software	\$4,190.00	4.00%	\$167.60	\$4,022.40
24342	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-60M-C	Software	\$367.00	4.00%	\$14.68	\$352.32
24343	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S1-60P-C	Software	\$18,855.00	4.00%	\$754.20	\$18,100.80
24344	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-12M-C	Software	\$385.00	4.00%	\$15.40	\$369.60
24345	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-12M-F	Software	\$412.00	4.00%	\$16.48	\$395.52
24346	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-12P-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24347	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4) U.S. Citizen / U.S. Sol technical support. Restricted SKU.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-12P-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68
24348	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-36A-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00
24349	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-36A-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68
24350	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-36M-C	Software	\$385.00	4.00%	\$15.40	\$369.60
24351	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-36M-F	Software	\$412.00	4.00%	\$16.48	\$395.52
24352	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4)	NB-VC750M-PRE-SO-SG-L14S2-36P-C	Software	\$12,539.00	4.00%	\$501.56	\$12,037.44
24353	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4) U.S. Citizen / U.S. Sol technical support. Restricted SKU.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L 1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-36P-F	Software	\$13,417.00	4.00%	\$536.68	\$12,880.32
24354	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-60A-C	Software	\$4,400.00	4.00%	\$176.00	\$4,224.00
24355	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Sol Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-60A-F	Software	\$4,708.00	4.00%	\$188.32	\$4,519.68
24356	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-60M-C	Software	\$385.00	4.00%	\$15.40	\$369.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24357	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-60M-F	Software	\$412.00	4.00%	\$16.48	\$395.52
24358	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S2-60P-C	Software	\$19,798.00	4.00%	\$791.92	\$19,006.08
24359	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L1-4) U.S. Citizen / U.S. Soil technical support. Restricted SKU.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S2-60P-F	Software	\$21,184.00	4.00%	\$847.36	\$20,336.64
24360	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-12M-C	Software	\$393.00	4.00%	\$15.72	\$377.28
24361	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-12M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
24362	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-12P-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
24363	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-12P-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08
24364	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-36A-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
24365	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-36A-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08
24366	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-36M-C	Software	\$393.00	4.00%	\$15.72	\$377.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24367	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-36M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
24368	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-36P-C	Software	\$12,778.00	4.00%	\$511.12	\$12,266.88
24369	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-36P-F	Software	\$13,672.00	4.00%	\$546.88	\$13,125.12
24370	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-60A-C	Software	\$4,484.00	4.00%	\$179.36	\$4,304.64
24371	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-60A-F	Software	\$4,798.00	4.00%	\$191.92	\$4,606.08
24372	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-60M-C	Software	\$393.00	4.00%	\$15.72	\$377.28
24373	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4). Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-60M-F	Software	\$421.00	4.00%	\$16.84	\$404.16
24374	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-PRE-SO-SG-L14S3-60P-C	Software	\$20,175.00	4.00%	\$807.00	\$19,368.00
24375	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4) Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC750M-PRE-SO-SG-L14S3-60P-F	Software	\$21,587.00	4.00%	\$863.48	\$20,723.52
24376	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-12M-C	Software as a Service (SaaS)	\$152.00	2.30%	\$3.50	\$148.50
24377	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-12P-C	Software as a Service (SaaS)	\$1,735.00	2.30%	\$39.91	\$1,695.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24378	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-36A-C	Software as a Service (SaaS)	\$1,735.00	2.30%	\$39.91	\$1,695.10
24379	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-36M-C	Software as a Service (SaaS)	\$152.00	2.30%	\$3.50	\$148.50
24380	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-36P-C	Software as a Service (SaaS)	\$4,945.00	2.30%	\$113.74	\$4,831.27
24381	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-60A-C	Software as a Service (SaaS)	\$1,735.00	2.30%	\$39.91	\$1,695.10
24382	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-60M-C	Software as a Service (SaaS)	\$152.00	2.30%	\$3.50	\$148.50
24383	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-L14S1-60P-C	Software as a Service (SaaS)	\$7,808.00	2.30%	\$179.58	\$7,628.42
24384	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-L14S2-12M-C	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
24385	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-HO-L14S2-12P-C	Software as a Service (SaaS)	\$1,822.00	2.30%	\$41.91	\$1,780.09
24386	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-L14S2-36A-C	Software as a Service (SaaS)	\$1,822.00	2.30%	\$41.91	\$1,780.09
24387	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-L14S2-36M-C	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
24388	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-HO-L14S2-36P-C	Software as a Service (SaaS)	\$5,192.00	2.30%	\$119.42	\$5,072.58
24389	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-L14S2-60A-C	Software as a Service (SaaS)	\$1,822.00	2.30%	\$41.91	\$1,780.09
24390	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-L14S2-60M-C	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
24391	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-HO-L14S2-60P-C	Software as a Service (SaaS)	\$8,198.00	2.30%	\$188.55	\$8,009.45
24392	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-12M-C	Software as a Service (SaaS)	\$163.00	2.30%	\$3.75	\$159.25
24393	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-12P-C	Software as a Service (SaaS)	\$1,857.00	2.30%	\$42.71	\$1,814.29
24394	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-36A-C	Software as a Service (SaaS)	\$1,857.00	2.30%	\$42.71	\$1,814.29
24395	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-36M-C	Software as a Service (SaaS)	\$163.00	2.30%	\$3.75	\$159.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24396	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-36P-C	Software as a Service (SaaS)	\$5,291.00	2.30%	\$121.69	\$5,169.31
24397	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-60A-C	Software as a Service (SaaS)	\$1,857.00	2.30%	\$42.71	\$1,814.29
24398	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-60M-C	Software as a Service (SaaS)	\$163.00	2.30%	\$3.75	\$159.25
24399	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-L14S3-60P-C	Software as a Service (SaaS)	\$8,355.00	2.30%	\$192.17	\$8,162.84
24400	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$188.00	2.30%	\$4.32	\$183.68
24401	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$2,148.00	2.30%	\$49.40	\$2,098.60
24402	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$2,148.00	2.30%	\$49.40	\$2,098.60
24403	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$188.00	2.30%	\$4.32	\$183.68
24404	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$6,121.00	2.30%	\$140.78	\$5,980.22
24405	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$2,148.00	2.30%	\$49.40	\$2,098.60
24406	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$188.00	2.30%	\$4.32	\$183.68
24407	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$9,664.00	2.30%	\$222.27	\$9,441.73
24408	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$198.00	2.30%	\$4.55	\$193.45
24409	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$2,255.00	2.30%	\$51.87	\$2,203.14
24410	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$2,255.00	2.30%	\$51.87	\$2,203.14
24411	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$198.00	2.30%	\$4.55	\$193.45
24412	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$6,427.00	2.30%	\$147.82	\$6,279.18
24413	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$2,255.00	2.30%	\$51.87	\$2,203.14

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24414	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$198.00	2.30%	\$4.55	\$193.45
24415	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L1-4)	NB-VC750M-STD-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$10,147.00	2.30%	\$233.38	\$9,913.62
24416	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
24417	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$2,298.00	2.30%	\$52.85	\$2,245.15
24418	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$2,298.00	2.30%	\$52.85	\$2,245.15
24419	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
24420	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$6,549.00	2.30%	\$150.63	\$6,398.37
24421	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$2,298.00	2.30%	\$52.85	\$2,245.15
24422	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
24423	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$10,341.00	2.30%	\$237.84	\$10,103.16
24424	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-12M-C	Software	\$152.00	4.00%	\$6.08	\$145.92
24425	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-12P-C	Software	\$1,735.00	4.00%	\$69.40	\$1,665.60
24426	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-36A-C	Software	\$1,735.00	4.00%	\$69.40	\$1,665.60
24427	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-36M-C	Software	\$152.00	4.00%	\$6.08	\$145.92
24428	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-36P-C	Software	\$4,945.00	4.00%	\$197.80	\$4,747.20
24429	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-60A-C	Software	\$1,735.00	4.00%	\$69.40	\$1,665.60
24430	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-60M-C	Software	\$152.00	4.00%	\$6.08	\$145.92
24431	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-L14S1-60P-C	Software	\$7,808.00	4.00%	\$312.32	\$7,495.68

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24432	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-L14S2-12M-C	Software	\$160.00	4.00%	\$6.40	\$153.60
24433	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Software VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-L14S2-12P-C	Software	\$1,822.00	4.00%	\$72.88	\$1,749.12
24434	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-L14S2-36A-C	Software	\$1,822.00	4.00%	\$72.88	\$1,749.12
24435	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-L14S2-36M-C	Software	\$160.00	4.00%	\$6.40	\$153.60
24436	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Software VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-L14S2-36P-C	Software	\$5,192.00	4.00%	\$207.68	\$4,984.32
24437	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-L14S2-60A-C	Software	\$1,822.00	4.00%	\$72.88	\$1,749.12
24438	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-L14S2-60M-C	Software	\$160.00	4.00%	\$6.40	\$153.60
24439	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Software VCO, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-L14S2-60P-C	Software	\$8,198.00	4.00%	\$327.92	\$7,870.08
24440	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-12M-C	Software	\$163.00	4.00%	\$6.52	\$156.48
24441	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-12P-C	Software	\$1,857.00	4.00%	\$74.28	\$1,782.72
24442	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-36A-C	Software	\$1,857.00	4.00%	\$74.28	\$1,782.72
24443	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-36M-C	Software	\$163.00	4.00%	\$6.52	\$156.48
24444	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-36P-C	Software	\$5,291.00	4.00%	\$211.64	\$5,079.36
24445	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-60A-C	Software	\$1,857.00	4.00%	\$74.28	\$1,782.72
24446	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-60M-C	Software	\$163.00	4.00%	\$6.52	\$156.48
24447	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-L14S3-60P-C	Software	\$8,355.00	4.00%	\$334.20	\$8,020.80
24448	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-12M-C	Software	\$188.00	4.00%	\$7.52	\$180.48
24449	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-12P-C	Software	\$2,148.00	4.00%	\$85.92	\$2,062.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24450	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-36A-C	Software	\$2,148.00	4.00%	\$85.92	\$2,062.08
24451	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-36M-C	Software	\$188.00	4.00%	\$7.52	\$180.48
24452	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-36P-C	Software	\$6,121.00	4.00%	\$244.84	\$5,876.16
24453	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-60A-C	Software	\$2,148.00	4.00%	\$85.92	\$2,062.08
24454	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-60M-C	Software	\$188.00	4.00%	\$7.52	\$180.48
24455	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Basic Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S1-60P-C	Software	\$9,664.00	4.00%	\$386.56	\$9,277.44
24456	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S2-12M-C	Software	\$198.00	4.00%	\$7.92	\$190.08
24457	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Software Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-SG-L14S2-12P-C	Software	\$2,255.00	4.00%	\$90.20	\$2,164.80
24458	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S2-36A-C	Software	\$2,255.00	4.00%	\$90.20	\$2,164.80
24459	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S2-36M-C	Software	\$198.00	4.00%	\$7.92	\$190.08
24460	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Software Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-SG-L14S2-36P-C	Software	\$6,427.00	4.00%	\$257.08	\$6,169.92
24461	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S2-60A-C	Software	\$2,255.00	4.00%	\$90.20	\$2,164.80
24462	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S2-60M-C	Software	\$198.00	4.00%	\$7.92	\$190.08
24463	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Software VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	VMware SD-WAN by VeloCloud 750 Mbps Standard Software Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Production Support Total(L 1-4)	NB-VC750M-STD-SO-SG-L14S2-60P-C	Software	\$10,147.00	4.00%	\$405.88	\$9,741.12
24464	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-12M-C	Software	\$202.00	4.00%	\$8.08	\$193.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24465	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-12P-C	Software	\$2,298.00	4.00%	\$91.92	\$2,206.08
24466	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-36A-C	Software	\$2,298.00	4.00%	\$91.92	\$2,206.08
24467	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-36M-C	Software	\$202.00	4.00%	\$8.08	\$193.92
24468	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-36P-C	Software	\$6,549.00	4.00%	\$261.96	\$6,287.04
24469	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-60A-C	Software	\$2,298.00	4.00%	\$91.92	\$2,206.08
24470	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-60M-C	Software	\$202.00	4.00%	\$8.08	\$193.92
24471	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Standard Edition (Software Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud with Disaster Recovery feature, VeloCloud Premier Support Total (L1-4)	NB-VC750M-STD-SO-SG-L14S3-60P-C	Software	\$10,341.00	4.00%	\$413.64	\$9,927.36
24472	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 1 year, Prepaid	NB-VC-AD-DHG-ANY-12P-C	Software as a Service (SaaS)	\$30,000.00	2.30%	\$690.00	\$29,310.00
24473	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 3 year, Prepaid	NB-VC-AD-DHG-ANY-36P-C	Software as a Service (SaaS)	\$85,500.00	2.30%	\$1,966.50	\$83,533.50
24474	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, can be purchased any time, 5 year, Prepaid	NB-VC-AD-DHG-ANY-60P-C	Software as a Service (SaaS)	\$135,000.00	2.30%	\$3,105.00	\$131,895.00
24475	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-DHG-INI-12P-C	Software as a Service (SaaS)	\$30,000.00	2.30%	\$690.00	\$29,310.00
24476	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-DHG-INI-36P-C	Software as a Service (SaaS)	\$85,500.00	2.30%	\$1,966.50	\$83,533.50
24477	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCG, must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-DHG-INI-60P-C	Software as a Service (SaaS)	\$135,000.00	2.30%	\$3,105.00	\$131,895.00
24478	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-DHO-INI-12P-C	Software as a Service (SaaS)	\$50,000.00	2.30%	\$1,150.00	\$48,850.00
24479	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-DHO-INI-36P-C	Software as a Service (SaaS)	\$142,500.00	2.30%	\$3,277.50	\$139,222.50
24480	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VCO with VCC per customer, must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-DHO-INI-60P-C	Software as a Service (SaaS)	\$225,000.00	2.30%	\$5,175.00	\$219,825.00
24481	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 1 year, Prepaid.	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 1 year, Prepaid.	NB-VC-AD-DHVCC-DHO-ANY-12P-C	Software as a Service (SaaS)	\$25,000.00	2.30%	\$575.00	\$24,425.00
24482	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 3 year, Prepaid.	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 3 year, Prepaid.	NB-VC-AD-DHVCC-DHO-ANY-36P-C	Software as a Service (SaaS)	\$71,250.00	2.30%	\$1,638.75	\$69,611.25
24483	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 5 year, Prepaid.	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased anytime along with dedicated hosted VCO, 5 year, Prepaid.	NB-VC-AD-DHVCC-DHO-ANY-60P-C	Software as a Service (SaaS)	\$112,500.00	2.30%	\$2,587.50	\$109,912.50
24484	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 1 year, Prepaid.	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 1 year, Prepaid.	NB-VC-AD-DHVCC-DHO-INI-12P-C	Software as a Service (SaaS)	\$25,000.00	2.30%	\$575.00	\$24,425.00
24485	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 3 year, Prepaid.	VMware SD-WAN by VeloCloud Add-On: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 3 year, Prepaid.	NB-VC-AD-DHVCC-DHO-INI-36P-C	Software as a Service (SaaS)	\$71,250.00	2.30%	\$1,638.75	\$69,611.25

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24486	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 5 year, Prepaid.	VMware SD-WAN by VeloCloud Add-on: Dedicated Hosted VeloCloud Controller (VCC) Pair, can be purchased initially along with dedicated hosted VCO, 5 year, Prepaid.	NB-VC-AD-DHVCC-DHO-INI-60P-C	Software as a Service (SaaS)	\$112,500.00	2.30%	\$2,587.50	\$109,912.50
24487	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-PCI-DHO-INI-12P-C	Software as a Service (SaaS)	\$125,000.00	2.30%	\$2,875.00	\$122,125.00
24488	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-PCI-DHO-INI-36P-C	Software as a Service (SaaS)	\$356,250.00	2.30%	\$8,193.75	\$348,056.25
24489	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per pair of dedicated Hosted VCO and VCC per customer,must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-PCI-DHO-INI-60P-C	Software as a Service (SaaS)	\$562,500.00	2.30%	\$12,937.50	\$549,562.50
24490	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 1 year, Prepaid	NB-VC-AD-PCI-SHO-ANY-12P-C	Software	\$15,000.00	4.00%	\$600.00	\$14,400.00
24491	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 3 year, Prepaid	NB-VC-AD-PCI-SHO-ANY-36P-C	Software	\$42,750.00	4.00%	\$1,710.00	\$41,040.00
24492	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, can be purchased any time, 5 year, Prepaid	NB-VC-AD-PCI-SHO-ANY-60P-C	Software	\$67,500.00	4.00%	\$2,700.00	\$64,800.00
24493	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-PCI-SHO-INI-12P-C	Software	\$15,000.00	4.00%	\$600.00	\$14,400.00
24494	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-PCI-SHO-INI-36P-C	Software	\$42,750.00	4.00%	\$1,710.00	\$41,040.00
24495	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: PCI Compliance AOC per end enterprise VCO account, must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-PCI-SHO-INI-60P-C	Software	\$67,500.00	4.00%	\$2,700.00	\$64,800.00
24496	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 1 year, Prepaid	NB-VC-AD-SGI-HO-ANY-12P-C	Software as a Service (SaaS)	\$12,800.00	2.30%	\$294.40	\$12,505.60
24497	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 3 year, Prepaid	NB-VC-AD-SGI-HO-ANY-36P-C	Software as a Service (SaaS)	\$36,480.00	2.30%	\$839.04	\$35,640.96
24498	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, can be purchased any time, 5 year, Prepaid	NB-VC-AD-SGI-HO-ANY-60P-C	Software as a Service (SaaS)	\$57,600.00	2.30%	\$1,324.80	\$56,275.20
24499	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-SGI-HO-INI-12P-C	Software as a Service (SaaS)	\$12,800.00	2.30%	\$294.40	\$12,505.60
24500	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-SGI-HO-INI-36P-C	Software as a Service (SaaS)	\$36,480.00	2.30%	\$839.04	\$35,640.96
24501	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Hosted VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-SGI-HO-INI-60P-C	Software as a Service (SaaS)	\$57,600.00	2.30%	\$1,324.80	\$56,275.20
24502	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 1 year, Prepaid	NB-VC-AD-SGI-SO-ANY-12P-C	Software	\$12,800.00	4.00%	\$512.00	\$12,288.00
24503	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 1 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 1 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-ANY-12P-F	Software	\$13,696.00	4.00%	\$547.84	\$13,148.16
24504	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 3 year, Prepaid	NB-VC-AD-SGI-SO-ANY-36P-C	Software	\$36,480.00	4.00%	\$1,459.20	\$35,020.80
24505	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 3 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 3 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-ANY-36P-F	Software	\$39,034.00	4.00%	\$1,561.36	\$37,472.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24506	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 5 year, Prepaid	NB-VC-AD-SGI-SO-ANY-60P-C	Software	\$57,600.00	4.00%	\$2,304.00	\$55,296.00
24507	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 5 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, can be purchased any time, 5 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-ANY-60P-F	Software	\$61,632.00	4.00%	\$2,465.28	\$59,166.72
24508	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid	NB-VC-AD-SGI-SO-INI-12P-C	Software	\$12,800.00	4.00%	\$512.00	\$12,288.00
24509	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU.	US Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 1 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-INI-12P-F	Software	\$13,696.00	4.00%	\$547.84	\$13,148.16
24510	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid	NB-VC-AD-SGI-SO-INI-36P-C	Software	\$36,480.00	4.00%	\$1,459.20	\$35,020.80
24511	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU.	US Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 3 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-INI-36P-F	Software	\$39,034.00	4.00%	\$1,561.36	\$37,472.64
24512	SD-WAN	SD-WAN SW	VELOCLOUD	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid	VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid	NB-VC-AD-SGI-SO-INI-60P-C	Software	\$57,600.00	4.00%	\$2,304.00	\$55,296.00
24513	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU.	US Federal VMware SD-WAN by VeloCloud Add-on: Software VCG Instance in Software VCO deployment, must be purchased initially along with VCO subscription, 5 year, Prepaid U.S. Citizen / U.S. Soil technical support. Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VC-AD-SGI-SO-INI-60P-F	Software	\$61,632.00	4.00%	\$2,465.28	\$59,166.72
24514	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
24515	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$1,186.00	2.30%	\$27.28	\$1,158.72
24516	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$1,186.00	2.30%	\$27.28	\$1,158.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24517	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
24518	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$3,379.00	2.30%	\$77.72	\$3,301.28
24519	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$1,186.00	2.30%	\$27.28	\$1,158.72
24520	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$104.00	2.30%	\$2.39	\$101.61
24521	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$5,335.00	2.30%	\$122.71	\$5,212.30
24522	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$109.00	2.30%	\$2.51	\$106.49
24523	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$1,245.00	2.30%	\$28.64	\$1,216.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24524	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$1,245.00	2.30%	\$28.64	\$1,216.37
24525	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$109.00	2.30%	\$2.51	\$106.49
24526	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$3,548.00	2.30%	\$81.60	\$3,466.40
24527	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$1,245.00	2.30%	\$28.64	\$1,216.37
24528	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$109.00	2.30%	\$2.51	\$106.49
24529	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$5,602.00	2.30%	\$128.85	\$5,473.15
24530	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24531	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$1,269.00	2.30%	\$29.19	\$1,239.81
24532	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$1,269.00	2.30%	\$29.19	\$1,239.81
24533	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
24534	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$3,615.00	2.30%	\$83.15	\$3,531.86
24535	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$1,269.00	2.30%	\$29.19	\$1,239.81
24536	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
24537	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFHP-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$5,708.00	2.30%	\$131.28	\$5,576.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24556	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$939.00	2.30%	\$21.60	\$917.40
24557	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$83.00	2.30%	\$1.91	\$81.09
24558	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$2,675.00	2.30%	\$61.53	\$2,613.48
24559	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$939.00	2.30%	\$21.60	\$917.40
24560	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$83.00	2.30%	\$1.91	\$81.09
24561	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$4,224.00	2.30%	\$97.15	\$4,126.85
24562	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-12M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
24563	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-12M-F	Software	\$82.00	4.00%	\$3.28	\$78.72
24564	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-12P-C	Software	\$878.00	4.00%	\$35.12	\$842.88
24565	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-12P-F	Software	\$939.00	4.00%	\$37.56	\$901.44
24566	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-36A-C	Software	\$878.00	4.00%	\$35.12	\$842.88
24567	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-36A-F	Software	\$939.00	4.00%	\$37.56	\$901.44
24568	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-36M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
24569	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-36M-F	Software	\$82.00	4.00%	\$3.28	\$78.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24570	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-36P-C	Software	\$2,500.00	4.00%	\$100.00	\$2,400.00
24571	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-36P-F	Software	\$2,675.00	4.00%	\$107.00	\$2,568.00
24572	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-60A-C	Software	\$878.00	4.00%	\$35.12	\$842.88
24573	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-60A-F	Software	\$939.00	4.00%	\$37.56	\$901.44
24574	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-60M-C	Software	\$77.00	4.00%	\$3.08	\$73.92
24575	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-60M-F	Software	\$82.00	4.00%	\$3.28	\$78.72
24576	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S1-60P-C	Software	\$3,948.00	4.00%	\$157.92	\$3,790.08
24577	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S1-60P-F	Software	\$4,224.00	4.00%	\$168.96	\$4,055.04
24578	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-12M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
24579	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-12M-F	Software	\$87.00	4.00%	\$3.48	\$83.52
24580	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-12P-C	Software	\$922.00	4.00%	\$36.88	\$885.12
24581	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-12P-F	Software	\$987.00	4.00%	\$39.48	\$947.52

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24582	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-36A-C	Software	\$922.00	4.00%	\$36.88	\$885.12
24583	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-36A-F	Software	\$987.00	4.00%	\$39.48	\$947.52
24584	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-36M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
24585	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-36M-F	Software	\$87.00	4.00%	\$3.48	\$83.52
24586	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-36P-C	Software	\$2,625.00	4.00%	\$105.00	\$2,520.00
24587	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-36P-F	Software	\$2,809.00	4.00%	\$112.36	\$2,696.64
24588	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-60A-C	Software	\$922.00	4.00%	\$36.88	\$885.12
24589	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-60A-F	Software	\$987.00	4.00%	\$39.48	\$947.52
24590	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-60M-C	Software	\$81.00	4.00%	\$3.24	\$77.76
24591	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-60M-F	Software	\$87.00	4.00%	\$3.48	\$83.52
24592	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S2-60P-C	Software	\$4,145.00	4.00%	\$165.80	\$3,979.20
24593	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S2-60P-F	Software	\$4,435.00	4.00%	\$177.40	\$4,257.60

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24594	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-12M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
24595	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-12M-F	Software	\$89.00	4.00%	\$3.56	\$85.44
24596	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-12P-C	Software	\$939.00	4.00%	\$37.56	\$901.44
24597	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-12P-F	Software	\$1,005.00	4.00%	\$40.20	\$964.80
24598	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-36A-C	Software	\$939.00	4.00%	\$37.56	\$901.44
24599	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-36A-F	Software	\$1,005.00	4.00%	\$40.20	\$964.80
24600	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-36M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
24601	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-36M-F	Software	\$89.00	4.00%	\$3.56	\$85.44
24602	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-36P-C	Software	\$2,675.00	4.00%	\$107.00	\$2,568.00
24603	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-36P-F	Software	\$2,862.00	4.00%	\$114.48	\$2,747.52
24604	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-60A-C	Software	\$939.00	4.00%	\$37.56	\$901.44
24605	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-60A-F	Software	\$1,005.00	4.00%	\$40.20	\$964.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24606	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-60M-C	Software	\$83.00	4.00%	\$3.32	\$79.68
24607	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-60M-F	Software	\$89.00	4.00%	\$3.56	\$85.44
24608	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFHP-PRE-SO-SG-L14S3-60P-C	Software	\$4,224.00	4.00%	\$168.96	\$4,055.04
24609	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFHP-PRE-SO-SG-L14S3-60P-F	Software	\$4,520.00	4.00%	\$180.80	\$4,339.20
24610	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-12M-C	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
24611	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-12P-C	Software as a Service (SaaS)	\$538.00	2.30%	\$12.37	\$525.63
24612	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-36A-C	Software as a Service (SaaS)	\$538.00	2.30%	\$12.37	\$525.63
24613	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-36M-C	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24614	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-36P-C	Software as a Service (SaaS)	\$1,532.00	2.30%	\$35.24	\$1,496.76
24615	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-60A-C	Software as a Service (SaaS)	\$538.00	2.30%	\$12.37	\$525.63
24616	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-60M-C	Software as a Service (SaaS)	\$48.00	2.30%	\$1.10	\$46.90
24617	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S1-60P-C	Software as a Service (SaaS)	\$2,418.00	2.30%	\$55.61	\$2,362.39
24618	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-12M-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
24619	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-12P-C	Software as a Service (SaaS)	\$565.00	2.30%	\$13.00	\$552.01
24620	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-36A-C	Software as a Service (SaaS)	\$565.00	2.30%	\$13.00	\$552.01

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24621	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-36M-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
24622	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-36P-C	Software as a Service (SaaS)	\$1,608.00	2.30%	\$36.98	\$1,571.02
24623	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-60A-C	Software as a Service (SaaS)	\$565.00	2.30%	\$13.00	\$552.01
24624	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-60M-C	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
24625	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S2-60P-C	Software as a Service (SaaS)	\$2,539.00	2.30%	\$58.40	\$2,480.60
24626	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-12M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
24627	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-12P-C	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24628	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-36A-C	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78
24629	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-36M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
24630	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-36P-C	Software as a Service (SaaS)	\$1,639.00	2.30%	\$37.70	\$1,601.30
24631	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-60A-C	Software as a Service (SaaS)	\$575.00	2.30%	\$13.23	\$561.78
24632	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-60M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
24633	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	NB-VCWFH-PRE-HO-HG-L14S3-60P-C	Software as a Service (SaaS)	\$2,588.00	2.30%	\$59.52	\$2,528.48
24634	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-12M-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
24635	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-12P-C	Software as a Service (SaaS)	\$451.00	2.30%	\$10.37	\$440.63
24636	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-36A-C	Software as a Service (SaaS)	\$451.00	2.30%	\$10.37	\$440.63

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24637	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-36M-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
24638	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-36P-C	Software as a Service (SaaS)	\$1,284.00	2.30%	\$29.53	\$1,254.47
24639	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-60A-C	Software as a Service (SaaS)	\$451.00	2.30%	\$10.37	\$440.63
24640	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-60M-C	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
24641	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S1-60P-C	Software as a Service (SaaS)	\$2,027.00	2.30%	\$46.62	\$1,980.38
24642	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-12M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
24643	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-12P-C	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
24644	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-36A-C	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
24645	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-36M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
24646	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-36P-C	Software as a Service (SaaS)	\$1,348.00	2.30%	\$31.00	\$1,317.00
24647	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-60A-C	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
24648	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-60M-C	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
24649	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S2-60P-C	Software as a Service (SaaS)	\$2,128.00	2.30%	\$48.94	\$2,079.06
24650	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-12M-C	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
24651	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-12P-C	Software as a Service (SaaS)	\$482.00	2.30%	\$11.09	\$470.91
24652	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-36A-C	Software as a Service (SaaS)	\$482.00	2.30%	\$11.09	\$470.91
24653	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-36M-C	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
24654	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-36P-C	Software as a Service (SaaS)	\$1,373.00	2.30%	\$31.58	\$1,341.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24655	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-60A-C	Software as a Service (SaaS)	\$482.00	2.30%	\$11.09	\$470.91
24656	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-60M-C	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
24657	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-HO-SG-L14S3-60P-C	Software as a Service (SaaS)	\$2,168.00	2.30%	\$49.86	\$2,118.14
24658	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-12M-C	Software	\$40.00	4.00%	\$1.60	\$38.40
24659	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-12M-F	Software	\$43.00	4.00%	\$1.72	\$41.28
24660	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-12P-C	Software	\$451.00	4.00%	\$18.04	\$432.96
24661	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-12P-F	Software	\$483.00	4.00%	\$19.32	\$463.68
24662	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-36A-C	Software	\$451.00	4.00%	\$18.04	\$432.96
24663	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-36A-F	Software	\$483.00	4.00%	\$19.32	\$463.68
24664	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-36M-C	Software	\$40.00	4.00%	\$1.60	\$38.40
24665	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-36M-F	Software	\$43.00	4.00%	\$1.72	\$41.28
24666	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-36P-C	Software	\$1,284.00	4.00%	\$51.36	\$1,232.64
24667	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-36P-F	Software	\$1,374.00	4.00%	\$54.96	\$1,319.04
24668	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-60A-C	Software	\$451.00	4.00%	\$18.04	\$432.96

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24669	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-60A-F	Software	\$483.00	4.00%	\$19.32	\$463.68
24670	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-60M-C	Software	\$40.00	4.00%	\$1.60	\$38.40
24671	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-60M-F	Software	\$43.00	4.00%	\$1.72	\$41.28
24672	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S1-60P-C	Software	\$2,027.00	4.00%	\$81.08	\$1,945.92
24673	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Basic Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S1-60P-F	Software	\$2,169.00	4.00%	\$86.76	\$2,082.24
24674	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-12M-C	Software	\$42.00	4.00%	\$1.68	\$40.32
24675	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-12M-F	Software	\$45.00	4.00%	\$1.80	\$43.20
24676	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-12P-C	Software	\$473.00	4.00%	\$18.92	\$454.08
24677	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-12P-F	Software	\$506.00	4.00%	\$20.24	\$485.76
24678	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-36A-C	Software	\$473.00	4.00%	\$18.92	\$454.08
24679	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-36A-F	Software	\$506.00	4.00%	\$20.24	\$485.76
24680	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-36M-C	Software	\$42.00	4.00%	\$1.68	\$40.32

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24681	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-36M-F	Software	\$45.00	4.00%	\$1.80	\$43.20
24682	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-36P-C	Software	\$1,348.00	4.00%	\$53.92	\$1,294.08
24683	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-36P-F	Software	\$1,442.00	4.00%	\$57.68	\$1,384.32
24684	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-60A-C	Software	\$473.00	4.00%	\$18.92	\$454.08
24685	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-60A-F	Software	\$506.00	4.00%	\$20.24	\$485.76
24686	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-60M-C	Software	\$42.00	4.00%	\$1.68	\$40.32
24687	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-60M-F	Software	\$45.00	4.00%	\$1.80	\$43.20
24688	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S2-60P-C	Software	\$2,128.00	4.00%	\$85.12	\$2,042.88
24689	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S2-60P-F	Software	\$2,277.00	4.00%	\$91.08	\$2,185.92
24690	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-12M-C	Software	\$43.00	4.00%	\$1.72	\$41.28
24691	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-12M-F	Software	\$46.00	4.00%	\$1.84	\$44.16
24692	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-12P-C	Software	\$482.00	4.00%	\$19.28	\$462.72

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24693	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-12P-F	Software	\$516.00	4.00%	\$20.64	\$495.36
24694	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-36A-C	Software	\$482.00	4.00%	\$19.28	\$462.72
24695	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-36A-F	Software	\$516.00	4.00%	\$20.64	\$495.36
24696	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-36M-C	Software	\$43.00	4.00%	\$1.72	\$41.28
24697	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-36M-F	Software	\$46.00	4.00%	\$1.84	\$44.16
24698	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-36P-C	Software	\$1,373.00	4.00%	\$54.92	\$1,318.08
24699	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-36P-F	Software	\$1,469.00	4.00%	\$58.76	\$1,410.24
24700	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-60A-C	Software	\$482.00	4.00%	\$19.28	\$462.72
24701	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Annual Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-60A-F	Software	\$516.00	4.00%	\$20.64	\$495.36
24702	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-60M-C	Software	\$43.00	4.00%	\$1.72	\$41.28
24703	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).Restricted SKU: This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L14S3-60M-F	Software	\$46.00	4.00%	\$1.84	\$44.16
24704	SD-WAN	SD-WAN WFH SW	VELOCLOUD	VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-4).	NB-VCWFH-PRE-SO-SG-L14S3-60P-C	Software	\$2,168.00	4.00%	\$86.72	\$2,081.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24705	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Software Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid Restricted SKU. Please see SKU long description.	U.S. Federal VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Software SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Premier Support Total (L1-L4) Restricted SKU. This SKU is for on premise deployment and will require approval from the VMware VeloCloud product team. Please contact your VMware VeloCloud account team representative for details.	NB-VCWFH-PRE-SO-SG-L1453-60P-F	Software	\$2,320.00	4.00%	\$92.80	\$2,227.20
24706	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Monthly	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Monthly	SASE-AP-HD-001G-12M-C	Software as a Service (SaaS)	\$141.75	2.30%	\$3.26	\$138.49
24707	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Prepaid	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Prepaid	SASE-AP-HD-001G-12P-C	Software as a Service (SaaS)	\$1,620.00	2.30%	\$37.26	\$1,582.74
24708	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Annual	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Annual	SASE-AP-HD-001G-36A-C	Software as a Service (SaaS)	\$1,620.00	2.30%	\$37.26	\$1,582.74
24709	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Monthly	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Monthly	SASE-AP-HD-001G-36M-C	Software as a Service (SaaS)	\$141.75	2.30%	\$3.26	\$138.49
24710	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Prepaid	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Prepaid	SASE-AP-HD-001G-36P-C	Software as a Service (SaaS)	\$4,617.00	2.30%	\$106.19	\$4,510.81
24711	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Annual	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Annual	SASE-AP-HD-001G-60A-C	Software as a Service (SaaS)	\$1,620.00	2.30%	\$37.26	\$1,582.74
24712	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Monthly	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Monthly	SASE-AP-HD-001G-60M-C	Software as a Service (SaaS)	\$141.75	2.30%	\$3.26	\$138.49
24713	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Prepaid	VMware APAC Regional Add-On for SASE; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Prepaid	SASE-AP-HD-001G-60P-C	Software as a Service (SaaS)	\$7,290.00	2.30%	\$167.67	\$7,122.33
24714	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Monthly	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Monthly	SASE-AP-HD-002G-12M-C	Software as a Service (SaaS)	\$252.00	2.30%	\$5.80	\$246.20
24715	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Prepaid	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Prepaid	SASE-AP-HD-002G-12P-C	Software as a Service (SaaS)	\$2,880.00	2.30%	\$66.24	\$2,813.76
24716	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Annual	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Annual	SASE-AP-HD-002G-36A-C	Software as a Service (SaaS)	\$2,880.00	2.30%	\$66.24	\$2,813.76
24717	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Monthly	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Monthly	SASE-AP-HD-002G-36M-C	Software as a Service (SaaS)	\$252.00	2.30%	\$5.80	\$246.20
24718	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Prepaid	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Prepaid	SASE-AP-HD-002G-36P-C	Software as a Service (SaaS)	\$8,208.00	2.30%	\$188.78	\$8,019.22
24719	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Annual	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Annual	SASE-AP-HD-002G-60A-C	Software as a Service (SaaS)	\$2,880.00	2.30%	\$66.24	\$2,813.76
24720	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Monthly	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Monthly	SASE-AP-HD-002G-60M-C	Software as a Service (SaaS)	\$252.00	2.30%	\$5.80	\$246.20
24721	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Prepaid	VMware APAC Regional Add-On for SASE; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Prepaid	SASE-AP-HD-002G-60P-C	Software as a Service (SaaS)	\$12,960.00	2.30%	\$298.08	\$12,661.92
24722	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 5 Gbps; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 1 year, Monthly	VMware APAC Regional Add-On for SASE; 5 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 1 year, Monthly	SASE-AP-HD-005G-12M-C	Software as a Service (SaaS)	\$550.38	2.30%	\$12.66	\$537.72
24723	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 5 Gbps; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 1 year, Prepaid	VMware APAC Regional Add-On for SASE; 5 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 1 year, Prepaid	SASE-AP-HD-005G-12P-C	Software as a Service (SaaS)	\$6,290.00	2.30%	\$144.67	\$6,145.33
24724	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 5 Gbps; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Annual	VMware APAC Regional Add-On for SASE; 5 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Annual	SASE-AP-HD-005G-36A-C	Software as a Service (SaaS)	\$6,290.00	2.30%	\$144.67	\$6,145.33
24725	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 5 Gbps; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Monthly	VMware APAC Regional Add-On for SASE; 5 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Monthly	SASE-AP-HD-005G-36M-C	Software as a Service (SaaS)	\$550.38	2.30%	\$12.66	\$537.72
24726	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 5 Gbps; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Prepaid	VMware APAC Regional Add-On for SASE; 5 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 5 Gbps Subscription; Subscription for 3 year, Prepaid	SASE-AP-HD-005G-36P-C	Software as a Service (SaaS)	\$17,926.50	2.30%	\$412.31	\$17,514.19

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24795	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 500 Mbps; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Prepaid	VMware APAC Regional Add-On for SASE; 500 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Prepaid	SASE-AP-HD-500M-36P-C	Software as a Service (SaaS)	\$3,206.25	2.30%	\$73.74	\$3,132.51
24796	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 500 Mbps; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Annual	VMware APAC Regional Add-On for SASE; 500 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Annual	SASE-AP-HD-500M-60A-C	Software as a Service (SaaS)	\$1,125.00	2.30%	\$25.88	\$1,099.13
24797	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 500 Mbps; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Monthly	VMware APAC Regional Add-On for SASE; 500 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Monthly	SASE-AP-HD-500M-60M-C	Software as a Service (SaaS)	\$98.44	2.30%	\$2.26	\$96.18
24798	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 500 Mbps; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Prepaid	VMware APAC Regional Add-On for SASE; 500 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Prepaid	SASE-AP-HD-500M-60P-C	Software as a Service (SaaS)	\$5,062.50	2.30%	\$116.44	\$4,946.06
24799	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware APAC Regional Add-On for SASE; Per User; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Annual	VMware APAC Regional Add-On for SASE; Per User; Hosted Deployment; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Annual	SASE-AP-HD-60A-C	Software as a Service (SaaS)	\$8.00	2.30%	\$0.18	\$7.82
24800	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware APAC Regional Add-On for SASE; Per User; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Monthly	VMware APAC Regional Add-On for SASE; Per User; Hosted Deployment; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Monthly	SASE-AP-HD-60M-C	Software as a Service (SaaS)	\$0.70	2.30%	\$0.02	\$0.68
24801	CLOUD WEB SECURITY	CLOUD WEB SECURITY USERS	VELOCLOUD	VMware APAC Regional Add-On for SASE; Per User; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Prepaid	VMware APAC Regional Add-On for SASE; Per User; Hosted Deployment; Requires Initial Purchase of a Secure Access Subscription or SD-WAN Subscription; Subscription for 5 year, Prepaid	SASE-AP-HD-60P-C	Software as a Service (SaaS)	\$36.00	2.30%	\$0.83	\$35.17
24802	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Monthly	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Monthly	SASE-AP-HD-750M-12M-C	Software as a Service (SaaS)	\$119.44	2.30%	\$2.75	\$116.69
24803	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Prepaid	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Prepaid	SASE-AP-HD-750M-12P-C	Software as a Service (SaaS)	\$1,365.00	2.30%	\$31.40	\$1,333.61
24804	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Annual	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Annual	SASE-AP-HD-750M-36A-C	Software as a Service (SaaS)	\$1,365.00	2.30%	\$31.40	\$1,333.61
24805	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Monthly	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Monthly	SASE-AP-HD-750M-36M-C	Software as a Service (SaaS)	\$119.44	2.30%	\$2.75	\$116.69
24806	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Prepaid	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Prepaid	SASE-AP-HD-750M-36P-C	Software as a Service (SaaS)	\$3,890.25	2.30%	\$89.48	\$3,800.77
24807	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Annual	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Annual	SASE-AP-HD-750M-60A-C	Software as a Service (SaaS)	\$1,365.00	2.30%	\$31.40	\$1,333.61
24808	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Monthly	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Monthly	SASE-AP-HD-750M-60M-C	Software as a Service (SaaS)	\$119.44	2.30%	\$2.75	\$116.69
24809	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware APAC Regional Add-On for SASE; 750 Mbps; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Prepaid	VMware APAC Regional Add-On for SASE; 750 Mbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Prepaid	SASE-AP-HD-750M-60P-C	Software as a Service (SaaS)	\$6,142.50	2.30%	\$141.28	\$6,001.22
24810	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, On Prem Data Connection Setup Service		SASE-CP5-DCSS	Extended Warranties	\$11,500.00	2.27%	\$261.05	\$11,238.95
24811	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Design Review - Single Block		SASE-CP5-DR-BLOK	Extended Warranties	\$5,750.00	2.27%	\$130.53	\$5,619.48
24812	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Designated Resident Engineer, 8 hours/1 day/per week, Annual, Prepaid		SASE-CP5-DREE-12P	Extended Warranties	\$281,000.00	2.27%	\$6,378.70	\$274,621.30
24813	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Designated Resident Engineer, 8 hours x 5 days, Weekly, Prepaid		SASE-CP5-DREE-WKP	Extended Warranties	\$14,600.00	2.27%	\$331.42	\$14,268.58
24814	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Enterprise Optimization Essentials Package, Annual, Prepaid		SASE-CP5-EOEP-12P	Extended Warranties	\$394,300.00	2.27%	\$8,950.61	\$385,349.39
24815	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Health Check- Single Block		SASE-CP5-HC-BLOK	Extended Warranties	\$13,000.00	2.27%	\$295.10	\$12,704.90
24816	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Network Optimization Service-Single Block		SASE-CP5-NOS-BLOK	Extended Warranties	\$65,300.00	2.27%	\$1,482.31	\$63,817.69
24817	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, ROI - Outages Savings Report - Single Block		SASE-CP5-ROIR-BLOK	Extended Warranties	\$6,250.00	2.27%	\$141.88	\$6,108.13
24818	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Security Assessment - Single Block		SASE-CP5-SAR-BLOK	Extended Warranties	\$11,500.00	2.27%	\$261.05	\$11,238.95
24819	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, Upgrade Benefit Analysis		SASE-CP5-UPBA	Extended Warranties	\$28,750.00	2.27%	\$652.63	\$28,097.38
24820	SUPPORT AND SERVICE	CUSTOMER PARTNER SUCCESS	VELOCLOUD	SASE Customer and Partner Success, WAN Analysis Report - Single Block		SASE-CP5-WAN-BLOK	Extended Warranties	\$7,300.00	2.27%	\$165.71	\$7,134.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24821	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 1 Year subscription, Monthly	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Monthly, Academic, Per License.	SDWC-S-AL-T2-12M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24822	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 1 Year subscription, Monthly	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial, Per License.	SDWC-S-AL-T2-12M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24823	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 1 Year subscription, Prepaid	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Academic, Per License.	SDWC-S-AL-T2-12P-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24824	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 1 Year subscription, Prepaid	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-AL-T2-12P-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24825	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Annual	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Academic, Per License.	SDWC-S-AL-T2-36A-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24826	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Annual	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial, Per License.	SDWC-S-AL-T2-36A-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24827	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Monthly	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Academic, Per License.	SDWC-S-AL-T2-36M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24828	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Monthly	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial, Per License.	SDWC-S-AL-T2-36M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24829	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Prepaid	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Academic, Per License.	SDWC-S-AL-T2-36P-A	SOFTWARE	\$102.60	4.00%	\$4.10	\$98.50
24830	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 3 Year subscription, Prepaid	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-AL-T2-36P-C	SOFTWARE	\$102.60	4.00%	\$4.10	\$98.50
24831	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Annual	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Academic, Per License.	SDWC-S-AL-T2-60A-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24832	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Annual	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial, Per License.	SDWC-S-AL-T2-60A-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24833	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Monthly	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Academic, Per License.	SDWC-S-AL-T2-60M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24834	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Monthly	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial, Per License.	SDWC-S-AL-T2-60M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24835	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Prepaid	Academic SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Academic, Per License.	SDWC-S-AL-T2-60P-A	SOFTWARE	\$162.00	4.00%	\$6.48	\$155.52
24836	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, 5 Year subscription, Prepaid	SD-WAN Client - Standard Appliance License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-AL-T2-60P-C	SOFTWARE	\$162.00	4.00%	\$6.48	\$155.52

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24856	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 1 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T2-12P-C	SOFTWARE	\$48.00	4.00%	\$1.92	\$46.08
24857	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Annual	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Academic, Per License.	SDWC-S-PL-T2-36A-A	SOFTWARE	\$48.00	4.00%	\$1.92	\$46.08
24858	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Annual	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial, Per License.	SDWC-S-PL-T2-36A-C	SOFTWARE	\$48.00	4.00%	\$1.92	\$46.08
24859	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Monthly	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Academic, Per License.	SDWC-S-PL-T2-36M-A	SOFTWARE	\$4.20	4.00%	\$0.17	\$4.03
24860	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Monthly	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial, Per License.	SDWC-S-PL-T2-36M-C	SOFTWARE	\$4.20	4.00%	\$0.17	\$4.03
24861	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Prepaid	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Academic, Per License.	SDWC-S-PL-T2-36P-A	SOFTWARE	\$136.80	4.00%	\$5.47	\$131.33
24862	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T2-36P-C	SOFTWARE	\$136.80	4.00%	\$5.47	\$131.33
24863	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Annual	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Academic, Per License.	SDWC-S-PL-T2-60A-A	SOFTWARE	\$48.00	4.00%	\$1.92	\$46.08
24864	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Annual	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial, Per License.	SDWC-S-PL-T2-60A-C	SOFTWARE	\$48.00	4.00%	\$1.92	\$46.08
24865	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Monthly	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Academic, Per License.	SDWC-S-PL-T2-60M-A	SOFTWARE	\$4.20	4.00%	\$0.17	\$4.03
24866	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Monthly	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial, Per License.	SDWC-S-PL-T2-60M-C	SOFTWARE	\$4.20	4.00%	\$0.17	\$4.03
24867	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Prepaid	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Academic, Per License.	SDWC-S-PL-T2-60P-A	SOFTWARE	\$216.00	4.00%	\$8.64	\$207.36
24868	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T2-60P-C	SOFTWARE	\$216.00	4.00%	\$8.64	\$207.36
24869	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 1 Year subscription, Monthly	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Academic, Per License.	SDWC-S-PL-T3-12M-A	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24870	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 1 Year subscription, Monthly	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial, Per License.	SDWC-S-PL-T3-12M-C	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24871	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 1 Year subscription, Prepaid	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Academic, Per License.	SDWC-S-PL-T3-12P-A	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31
24872	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 1 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T3-12P-C	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24873	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Annual	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Annual, Academic, Per License.	SDWC-S-PL-T3-36A-A	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31
24874	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Annual	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial, Per License.	SDWC-S-PL-T3-36A-C	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31
24875	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Monthly	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Academic, Per License.	SDWC-S-PL-T3-36M-A	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24876	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Monthly	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial, Per License.	SDWC-S-PL-T3-36M-C	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24877	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Prepaid	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Academic, Per License.	SDWC-S-PL-T3-36P-A	SOFTWARE	\$146.38	4.00%	\$5.86	\$140.52
24878	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 3 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T3-36P-C	SOFTWARE	\$146.38	4.00%	\$5.86	\$140.52
24879	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Annual	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Annual, Academic, Per License.	SDWC-S-PL-T3-60A-A	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31
24880	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Annual	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial, Per License.	SDWC-S-PL-T3-60A-C	SOFTWARE	\$51.36	4.00%	\$2.05	\$49.31
24881	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Monthly	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Academic, Per License.	SDWC-S-PL-T3-60M-A	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24882	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Monthly	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial, Per License.	SDWC-S-PL-T3-60M-C	SOFTWARE	\$4.49	4.00%	\$0.18	\$4.31
24883	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Prepaid	Academic SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Academic, Per License.	SDWC-S-PL-T3-60P-A	SOFTWARE	\$231.12	4.00%	\$9.24	\$221.88
24884	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, 5 Year subscription, Prepaid	SD-WAN Client - Standard Pooled License (Single device), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-PL-T3-60P-C	SOFTWARE	\$231.12	4.00%	\$9.24	\$221.88
24885	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T2-12M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24886	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T2-12M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24887	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T2-12P-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24888	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 1 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T2-12P-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24889	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Annual	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Academic, Per License.	SDWC-S-UL-T2-36A-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24890	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Annual	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Annual, Commercial, Per License.	SDWC-S-UL-T2-36A-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24891	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T2-36M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24892	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T2-36M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24893	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T2-36P-A	SOFTWARE	\$102.60	4.00%	\$4.10	\$98.50
24894	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 3 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T2-36P-C	SOFTWARE	\$102.60	4.00%	\$4.10	\$98.50
24895	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Annual	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Academic, Per License.	SDWC-S-UL-T2-60A-A	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24896	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Annual	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Annual, Commercial, Per License.	SDWC-S-UL-T2-60A-C	SOFTWARE	\$36.00	4.00%	\$1.44	\$34.56
24897	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T2-60M-A	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24898	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T2-60M-C	SOFTWARE	\$3.15	4.00%	\$0.13	\$3.02
24899	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T2-60P-A	SOFTWARE	\$162.00	4.00%	\$6.48	\$155.52
24900	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Production Support Level, 5 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T2-60P-C	SOFTWARE	\$162.00	4.00%	\$6.48	\$155.52
24901	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T3-12M-A	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24
24902	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T3-12M-C	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24
24903	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T3-12P-A	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24904	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 1 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 1 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T3-12P-C	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24905	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Annual	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Annual, Academic, Per License.	SDWC-S-UL-T3-36A-A	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24906	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Annual	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Annual, Commercial, Per License.	SDWC-S-UL-T3-36A-C	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24907	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T3-36M-A	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24
24908	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T3-36M-C	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24909	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T3-36P-A	SOFTWARE	\$109.78	4.00%	\$4.39	\$105.39
24910	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 3 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 3 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T3-36P-C	SOFTWARE	\$109.78	4.00%	\$4.39	\$105.39
24911	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Annual	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Annual, Academic, Per License.	SDWC-S-UL-T3-60A-A	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24912	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Annual	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Annual, Commercial, Per License.	SDWC-S-UL-T3-60A-C	SOFTWARE	\$38.52	4.00%	\$1.54	\$36.98
24913	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Monthly	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Academic, Per License.	SDWC-S-UL-T3-60M-A	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24
24914	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Monthly	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Monthly, Commercial, Per License.	SDWC-S-UL-T3-60M-C	SOFTWARE	\$3.37	4.00%	\$0.13	\$3.24
24915	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Prepaid	Academic SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Academic, Per License.	SDWC-S-UL-T3-60P-A	SOFTWARE	\$173.34	4.00%	\$6.93	\$166.41
24916	SD-WAN	SD-WAN SOFT CLIENT	VELOCLOUD	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, 5 Year subscription, Prepaid	SD-WAN Client - Standard User License (up to 5 devices), Standard Edition, L1-L4 Premier Support Level, 5 Year subscription, Prepaid, Commercial, Per License.	SDWC-S-UL-T3-60P-C	SOFTWARE	\$173.34	4.00%	\$6.93	\$166.41
24917	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-12M-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24918	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-12P-F	Software as a Service (SaaS)	\$4,461.00	2.30%	\$102.60	\$4,358.40
24919	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-36A-F	Software as a Service (SaaS)	\$4,461.00	2.30%	\$102.60	\$4,358.40
24920	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-36M-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24921	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-36P-F	Software as a Service (SaaS)	\$12,713.00	2.30%	\$292.40	\$12,420.60
24922	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-60A-F	Software as a Service (SaaS)	\$4,461.00	2.30%	\$102.60	\$4,358.40
24923	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-60M-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24924	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-001G-B-60P-F	Software as a Service (SaaS)	\$20,072.00	2.30%	\$461.66	\$19,610.34
24925	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-001G-T-12M-F	Software as a Service (SaaS)	\$413.00	2.30%	\$9.50	\$403.50

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24926	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-12P-F	Software as a Service (SaaS)	\$4,713.00	2.30%	\$108.40	\$4,604.60
24927	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-36A-F	Software as a Service (SaaS)	\$4,713.00	2.30%	\$108.40	\$4,604.60
24928	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-36M-F	Software as a Service (SaaS)	\$413.00	2.30%	\$9.50	\$403.50
24929	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-36P-F	Software as a Service (SaaS)	\$13,431.00	2.30%	\$308.91	\$13,122.09
24930	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-60A-F	Software as a Service (SaaS)	\$4,713.00	2.30%	\$108.40	\$4,604.60
24931	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-60M-F	Software as a Service (SaaS)	\$413.00	2.30%	\$9.50	\$403.50
24932	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-001G-T-60P-F	Software as a Service (SaaS)	\$21,206.00	2.30%	\$487.74	\$20,718.26
24933	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-12M-F	Software as a Service (SaaS)	\$415.00	2.30%	\$9.55	\$405.46
24934	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-12P-F	Software as a Service (SaaS)	\$4,738.00	2.30%	\$108.97	\$4,629.03
24935	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-36A-F	Software as a Service (SaaS)	\$4,738.00	2.30%	\$108.97	\$4,629.03
24936	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-36M-F	Software as a Service (SaaS)	\$415.00	2.30%	\$9.55	\$405.46
24937	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-36P-F	Software as a Service (SaaS)	\$13,503.00	2.30%	\$310.57	\$13,192.43
24938	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-60A-F	Software as a Service (SaaS)	\$4,738.00	2.30%	\$108.97	\$4,629.03
24939	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-60M-F	Software as a Service (SaaS)	\$415.00	2.30%	\$9.55	\$405.46
24940	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-002G-B-60P-F	Software as a Service (SaaS)	\$21,320.00	2.30%	\$490.36	\$20,829.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24941	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-12M-F	Software as a Service (SaaS)	\$445.00	2.30%	\$10.24	\$434.77
24942	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-12P-F	Software as a Service (SaaS)	\$5,078.00	2.30%	\$116.79	\$4,961.21
24943	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-36A-F	Software as a Service (SaaS)	\$5,078.00	2.30%	\$116.79	\$4,961.21
24944	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-36M-F	Software as a Service (SaaS)	\$445.00	2.30%	\$10.24	\$434.77
24945	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-36P-F	Software as a Service (SaaS)	\$14,472.00	2.30%	\$332.86	\$14,139.14
24946	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-60A-F	Software as a Service (SaaS)	\$5,078.00	2.30%	\$116.79	\$4,961.21
24947	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-60M-F	Software as a Service (SaaS)	\$445.00	2.30%	\$10.24	\$434.77
24948	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-002G-T-60P-F	Software as a Service (SaaS)	\$22,851.00	2.30%	\$525.57	\$22,325.43
24949	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-12M-F	Software as a Service (SaaS)	\$882.00	2.30%	\$20.29	\$861.71
24950	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-12P-F	Software as a Service (SaaS)	\$10,080.00	2.30%	\$231.84	\$9,848.16
24951	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-36A-F	Software as a Service (SaaS)	\$10,080.00	2.30%	\$231.84	\$9,848.16
24952	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-36M-F	Software as a Service (SaaS)	\$882.00	2.30%	\$20.29	\$861.71
24953	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-36P-F	Software as a Service (SaaS)	\$28,728.00	2.30%	\$660.74	\$28,067.26
24954	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-60A-F	Software as a Service (SaaS)	\$10,080.00	2.30%	\$231.84	\$9,848.16
24955	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-60M-F	Software as a Service (SaaS)	\$882.00	2.30%	\$20.29	\$861.71

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24956	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-005G-B-60P-F	Software as a Service (SaaS)	\$45,360.00	2.30%	\$1,043.28	\$44,316.72
24957	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-12M-F	Software as a Service (SaaS)	\$959.00	2.30%	\$22.06	\$936.94
24958	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-12P-F	Software as a Service (SaaS)	\$10,950.00	2.30%	\$251.85	\$10,698.15
24959	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-36A-F	Software as a Service (SaaS)	\$10,950.00	2.30%	\$251.85	\$10,698.15
24960	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-36M-F	Software as a Service (SaaS)	\$959.00	2.30%	\$22.06	\$936.94
24961	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-36P-F	Software as a Service (SaaS)	\$31,206.00	2.30%	\$717.74	\$30,488.26
24962	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-60A-F	Software as a Service (SaaS)	\$10,950.00	2.30%	\$251.85	\$10,698.15
24963	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-60M-F	Software as a Service (SaaS)	\$959.00	2.30%	\$22.06	\$936.94
24964	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-005G-T-60P-F	Software as a Service (SaaS)	\$49,273.00	2.30%	\$1,133.28	\$48,139.72
24965	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-12M-F	Software as a Service (SaaS)	\$1,489.00	2.30%	\$34.25	\$1,454.75
24966	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-12P-F	Software as a Service (SaaS)	\$17,010.00	2.30%	\$391.23	\$16,618.77
24967	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-36A-F	Software as a Service (SaaS)	\$17,010.00	2.30%	\$391.23	\$16,618.77
24968	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-36M-F	Software as a Service (SaaS)	\$1,489.00	2.30%	\$34.25	\$1,454.75
24969	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-36P-F	Software as a Service (SaaS)	\$48,479.00	2.30%	\$1,115.02	\$47,363.98
24970	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-60A-F	Software as a Service (SaaS)	\$17,010.00	2.30%	\$391.23	\$16,618.77

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24971	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-60M-F	Software as a Service (SaaS)	\$1,489.00	2.30%	\$34.25	\$1,454.75
24972	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010G-B-60P-F	Software as a Service (SaaS)	\$76,545.00	2.30%	\$1,760.54	\$74,784.47
24973	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-12M-F	Software as a Service (SaaS)	\$1,611.00	2.30%	\$37.05	\$1,573.95
24974	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-12P-F	Software as a Service (SaaS)	\$18,409.00	2.30%	\$423.41	\$17,985.59
24975	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-36A-F	Software as a Service (SaaS)	\$18,409.00	2.30%	\$423.41	\$17,985.59
24976	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-36M-F	Software as a Service (SaaS)	\$1,611.00	2.30%	\$37.05	\$1,573.95
24977	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-36P-F	Software as a Service (SaaS)	\$52,465.00	2.30%	\$1,206.70	\$51,258.31
24978	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-60A-F	Software as a Service (SaaS)	\$18,409.00	2.30%	\$423.41	\$17,985.59
24979	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-60M-F	Software as a Service (SaaS)	\$1,611.00	2.30%	\$37.05	\$1,573.95
24980	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010G-T-60P-F	Software as a Service (SaaS)	\$82,839.00	2.30%	\$1,905.30	\$80,933.70
24981	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-12M-F	Software as a Service (SaaS)	\$31.00	2.30%	\$0.71	\$30.29
24982	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-12P-F	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
24983	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-36A-F	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
24984	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-36M-F	Software as a Service (SaaS)	\$31.00	2.30%	\$0.71	\$30.29
24985	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-36P-F	Software as a Service (SaaS)	\$1,006.00	2.30%	\$23.14	\$982.86

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
24986	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-60A-F	Software as a Service (SaaS)	\$353.00	2.30%	\$8.12	\$344.88
24987	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-60M-F	Software as a Service (SaaS)	\$31.00	2.30%	\$0.71	\$30.29
24988	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-010M-B-60P-F	Software as a Service (SaaS)	\$1,588.00	2.30%	\$36.52	\$1,551.48
24989	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-12M-F	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
24990	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-12P-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24991	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-36A-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24992	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-36M-F	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
24993	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-36P-F	Software as a Service (SaaS)	\$1,114.00	2.30%	\$25.62	\$1,088.38
24994	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-60A-F	Software as a Service (SaaS)	\$391.00	2.30%	\$8.99	\$382.01
24995	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-60M-F	Software as a Service (SaaS)	\$35.00	2.30%	\$0.81	\$34.20
24996	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-010M-T-60P-F	Software as a Service (SaaS)	\$1,758.00	2.30%	\$40.43	\$1,717.57
24997	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-12M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
24998	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-12P-F	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
24999	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-36A-F	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
25000	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-36M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25001	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-36P-F	Software as a Service (SaaS)	\$1,868.00	2.30%	\$42.96	\$1,825.04
25002	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-60A-F	Software as a Service (SaaS)	\$656.00	2.30%	\$15.09	\$640.91
25003	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-60M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
25004	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-030M-B-60P-F	Software as a Service (SaaS)	\$2,949.00	2.30%	\$67.83	\$2,881.17
25005	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-12M-F	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
25006	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-12P-F	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
25007	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-36A-F	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
25008	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-36M-F	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
25009	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-36P-F	Software as a Service (SaaS)	\$2,011.00	2.30%	\$46.25	\$1,964.75
25010	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-60A-F	Software as a Service (SaaS)	\$706.00	2.30%	\$16.24	\$689.76
25011	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-60M-F	Software as a Service (SaaS)	\$62.00	2.30%	\$1.43	\$60.57
25012	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-030M-T-60P-F	Software as a Service (SaaS)	\$3,176.00	2.30%	\$73.05	\$3,102.95
25013	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-12M-F	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
25014	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-12P-F	Software as a Service (SaaS)	\$1,046.00	2.30%	\$24.06	\$1,021.94
25015	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-36A-F	Software as a Service (SaaS)	\$1,046.00	2.30%	\$24.06	\$1,021.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25016	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-36M-F	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
25017	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-36P-F	Software as a Service (SaaS)	\$2,981.00	2.30%	\$68.56	\$2,912.44
25018	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-60A-F	Software as a Service (SaaS)	\$1,046.00	2.30%	\$24.06	\$1,021.94
25019	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-60M-F	Software as a Service (SaaS)	\$92.00	2.30%	\$2.12	\$89.88
25020	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-050M-B-60P-F	Software as a Service (SaaS)	\$4,707.00	2.30%	\$108.26	\$4,598.74
25021	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-12M-F	Software as a Service (SaaS)	\$98.00	2.30%	\$2.25	\$95.75
25022	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-12P-F	Software as a Service (SaaS)	\$1,109.00	2.30%	\$25.51	\$1,083.49
25023	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-36A-F	Software as a Service (SaaS)	\$1,109.00	2.30%	\$25.51	\$1,083.49
25024	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-36M-F	Software as a Service (SaaS)	\$98.00	2.30%	\$2.25	\$95.75
25025	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-36P-F	Software as a Service (SaaS)	\$3,161.00	2.30%	\$72.70	\$3,088.30
25026	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-60A-F	Software as a Service (SaaS)	\$1,109.00	2.30%	\$25.51	\$1,083.49
25027	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-60M-F	Software as a Service (SaaS)	\$98.00	2.30%	\$2.25	\$95.75
25028	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-050M-T-60P-F	Software as a Service (SaaS)	\$4,990.00	2.30%	\$114.77	\$4,875.23
25029	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-100M-B-12M-F	Software as a Service (SaaS)	\$118.00	2.30%	\$2.71	\$115.29
25030	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-100M-B-12P-F	Software as a Service (SaaS)	\$1,349.00	2.30%	\$31.03	\$1,317.97

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25031	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-36A-F	Software as a Service (SaaS)	\$1,349.00	2.30%	\$31.03	\$1,317.97
25032	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-36M-F	Software as a Service (SaaS)	\$118.00	2.30%	\$2.71	\$115.29
25033	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-36P-F	Software as a Service (SaaS)	\$3,843.00	2.30%	\$88.39	\$3,754.61
25034	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-60A-F	Software as a Service (SaaS)	\$1,349.00	2.30%	\$31.03	\$1,317.97
25035	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-60M-F	Software as a Service (SaaS)	\$118.00	2.30%	\$2.71	\$115.29
25036	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-100M-B-60P-F	Software as a Service (SaaS)	\$6,067.00	2.30%	\$139.54	\$5,927.46
25037	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-12M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25038	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-12P-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25039	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-36A-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25040	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-36M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25041	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-36P-F	Software as a Service (SaaS)	\$4,094.00	2.30%	\$94.16	\$3,999.84
25042	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-60A-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25043	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-60M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25044	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-100M-T-60P-F	Software as a Service (SaaS)	\$6,464.00	2.30%	\$148.67	\$6,315.33
25045	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HO-200M-B-12M-F	Software as a Service (SaaS)	\$191.00	2.30%	\$4.39	\$186.61

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25046	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-12P-F	Software as a Service (SaaS)	\$2,180.00	2.30%	\$50.14	\$2,129.86
25047	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-36A-F	Software as a Service (SaaS)	\$2,180.00	2.30%	\$50.14	\$2,129.86
25048	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-36M-F	Software as a Service (SaaS)	\$191.00	2.30%	\$4.39	\$186.61
25049	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-36P-F	Software as a Service (SaaS)	\$6,213.00	2.30%	\$142.90	\$6,070.10
25050	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-60A-F	Software as a Service (SaaS)	\$2,180.00	2.30%	\$50.14	\$2,129.86
25051	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-60M-F	Software as a Service (SaaS)	\$191.00	2.30%	\$4.39	\$186.61
25052	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-200M-B-60P-F	Software as a Service (SaaS)	\$9,810.00	2.30%	\$225.63	\$9,584.37
25053	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-12M-F	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
25054	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-12P-F	Software as a Service (SaaS)	\$2,306.00	2.30%	\$53.04	\$2,252.96
25055	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-36A-F	Software as a Service (SaaS)	\$2,306.00	2.30%	\$53.04	\$2,252.96
25056	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-36M-F	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
25057	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-36P-F	Software as a Service (SaaS)	\$6,572.00	2.30%	\$151.16	\$6,420.84
25058	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-60A-F	Software as a Service (SaaS)	\$2,306.00	2.30%	\$53.04	\$2,252.96
25059	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-60M-F	Software as a Service (SaaS)	\$202.00	2.30%	\$4.65	\$197.35
25060	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-200M-T-60P-F	Software as a Service (SaaS)	\$10,377.00	2.30%	\$238.67	\$10,138.33

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25061	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-12M-F	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
25062	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline (L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-12P-F	Software as a Service (SaaS)	\$3,188.00	2.30%	\$73.32	\$3,114.68
25063	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-36A-F	Software as a Service (SaaS)	\$3,188.00	2.30%	\$73.32	\$3,114.68
25064	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-36M-F	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
25065	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline (L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-36P-F	Software as a Service (SaaS)	\$9,086.00	2.30%	\$208.98	\$8,877.02
25066	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-60A-F	Software as a Service (SaaS)	\$3,188.00	2.30%	\$73.32	\$3,114.68
25067	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-60M-F	Software as a Service (SaaS)	\$279.00	2.30%	\$6.42	\$272.58
25068	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline (L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-350M-B-60P-F	Software as a Service (SaaS)	\$14,346.00	2.30%	\$329.96	\$14,016.04
25069	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-350M-T-12M-F	Software as a Service (SaaS)	\$296.00	2.30%	\$6.81	\$289.19
25070	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HO-350M-T-12P-F	Software as a Service (SaaS)	\$3,377.00	2.30%	\$77.67	\$3,299.33
25071	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-350M-T-36A-F	Software as a Service (SaaS)	\$3,377.00	2.30%	\$77.67	\$3,299.33
25072	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-350M-T-36M-F	Software as a Service (SaaS)	\$296.00	2.30%	\$6.81	\$289.19
25073	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HO-350M-T-36P-F	Software as a Service (SaaS)	\$9,624.00	2.30%	\$221.35	\$9,402.65
25074	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-350M-T-60A-F	Software as a Service (SaaS)	\$3,377.00	2.30%	\$77.67	\$3,299.33
25075	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HO-350M-T-60M-F	Software as a Service (SaaS)	\$296.00	2.30%	\$6.81	\$289.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25076	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HO-350M-T-60P-F	Software as a Service (SaaS)	\$15,196.00	2.30%	\$349.51	\$14,846.49
25077	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-12M-F	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
25078	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-12P-F	Software as a Service (SaaS)	\$4,184.00	2.30%	\$96.23	\$4,087.77
25079	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-36A-F	Software as a Service (SaaS)	\$4,184.00	2.30%	\$96.23	\$4,087.77
25080	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-36M-F	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
25081	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-36P-F	Software as a Service (SaaS)	\$11,923.00	2.30%	\$274.23	\$11,648.77
25082	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-60A-F	Software as a Service (SaaS)	\$4,184.00	2.30%	\$96.23	\$4,087.77
25083	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-60M-F	Software as a Service (SaaS)	\$367.00	2.30%	\$8.44	\$358.56
25084	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-500M-B-60P-F	Software as a Service (SaaS)	\$18,825.00	2.30%	\$432.98	\$18,392.03
25085	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-12M-F	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
25086	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HO-500M-T-12P-F	Software as a Service (SaaS)	\$4,423.00	2.30%	\$101.73	\$4,321.27
25087	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-36A-F	Software as a Service (SaaS)	\$4,423.00	2.30%	\$101.73	\$4,321.27
25088	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-36M-F	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
25089	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HO-500M-T-36P-F	Software as a Service (SaaS)	\$12,605.00	2.30%	\$289.92	\$12,315.09
25090	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-60A-F	Software as a Service (SaaS)	\$4,423.00	2.30%	\$101.73	\$4,321.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25091	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-60M-F	Software as a Service (SaaS)	\$387.00	2.30%	\$8.90	\$378.10
25092	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-500M-T-60P-F	Software as a Service (SaaS)	\$19,902.00	2.30%	\$457.75	\$19,444.25
25093	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-12M-F	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
25094	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-12P-F	Software as a Service (SaaS)	\$4,335.00	2.30%	\$99.71	\$4,235.30
25095	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-36A-F	Software as a Service (SaaS)	\$4,335.00	2.30%	\$99.71	\$4,235.30
25096	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-36M-F	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
25097	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-36P-F	Software as a Service (SaaS)	\$12,354.00	2.30%	\$284.14	\$12,069.86
25098	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-60A-F	Software as a Service (SaaS)	\$4,335.00	2.30%	\$99.71	\$4,235.30
25099	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-60M-F	Software as a Service (SaaS)	\$380.00	2.30%	\$8.74	\$371.26
25100	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HO-750M-B-60P-F	Software as a Service (SaaS)	\$19,505.00	2.30%	\$448.62	\$19,056.39
25101	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-12M-F	Software as a Service (SaaS)	\$402.00	2.30%	\$9.25	\$392.75
25102	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-12P-F	Software as a Service (SaaS)	\$4,587.00	2.30%	\$105.50	\$4,481.50
25103	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-36A-F	Software as a Service (SaaS)	\$4,587.00	2.30%	\$105.50	\$4,481.50
25104	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-36M-F	Software as a Service (SaaS)	\$402.00	2.30%	\$9.25	\$392.75
25105	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-36P-F	Software as a Service (SaaS)	\$13,072.00	2.30%	\$300.66	\$12,771.34

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25106	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-60A-F	Software as a Service (SaaS)	\$4,587.00	2.30%	\$105.50	\$4,481.50
25107	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-60M-F	Software as a Service (SaaS)	\$402.00	2.30%	\$9.25	\$392.75
25108	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HO-750M-T-60P-F	Software as a Service (SaaS)	\$20,639.00	2.30%	\$474.70	\$20,164.30
25109	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-12M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25110	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-12P-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25111	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-36A-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25112	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-36M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25113	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-36P-F	Software as a Service (SaaS)	\$14,329.00	2.30%	\$329.57	\$13,999.43
25114	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-60A-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25115	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-60M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25116	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-001G-B-60P-F	Software as a Service (SaaS)	\$22,624.00	2.30%	\$520.35	\$22,103.65
25117	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-12M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37
25118	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-12P-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25119	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-36A-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25120	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-36M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25121	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-36P-F	Software as a Service (SaaS)	\$15,047.00	2.30%	\$346.08	\$14,700.92
25122	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-001G-T-60A-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25123	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-001G-T-60M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37
25124	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-001G-T-60P-F	Software as a Service (SaaS)	\$23,758.00	2.30%	\$546.43	\$23,211.57
25125	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-12M-F	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
25126	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-12P-F	Software as a Service (SaaS)	\$5,400.00	2.30%	\$124.20	\$5,275.80
25127	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-36A-F	Software as a Service (SaaS)	\$5,400.00	2.30%	\$124.20	\$5,275.80
25128	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-36M-F	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
25129	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-36P-F	Software as a Service (SaaS)	\$15,388.00	2.30%	\$353.92	\$15,034.08
25130	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-60A-F	Software as a Service (SaaS)	\$5,400.00	2.30%	\$124.20	\$5,275.80
25131	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-60M-F	Software as a Service (SaaS)	\$473.00	2.30%	\$10.88	\$462.12
25132	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-002G-B-60P-F	Software as a Service (SaaS)	\$24,296.00	2.30%	\$558.81	\$23,737.19
25133	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-12M-F	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43
25134	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-12P-F	Software as a Service (SaaS)	\$5,740.00	2.30%	\$132.02	\$5,607.98
25135	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-36A-F	Software as a Service (SaaS)	\$5,740.00	2.30%	\$132.02	\$5,607.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25136	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-36M-F	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43
25137	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-002G-T-36P-F	Software as a Service (SaaS)	\$16,358.00	2.30%	\$376.23	\$15,981.77
25138	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-60A-F	Software as a Service (SaaS)	\$5,740.00	2.30%	\$132.02	\$5,607.98
25139	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-002G-T-60M-F	Software as a Service (SaaS)	\$503.00	2.30%	\$11.57	\$491.43
25140	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-002G-T-60P-F	Software as a Service (SaaS)	\$25,827.00	2.30%	\$594.02	\$25,232.98
25141	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-12M-F	Software as a Service (SaaS)	\$949.00	2.30%	\$21.83	\$927.17
25142	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-12P-F	Software as a Service (SaaS)	\$10,836.00	2.30%	\$249.23	\$10,586.77
25143	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-36A-F	Software as a Service (SaaS)	\$10,836.00	2.30%	\$249.23	\$10,586.77
25144	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-36M-F	Software as a Service (SaaS)	\$949.00	2.30%	\$21.83	\$927.17
25145	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-36P-F	Software as a Service (SaaS)	\$30,883.00	2.30%	\$710.31	\$30,172.69
25146	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-60A-F	Software as a Service (SaaS)	\$10,836.00	2.30%	\$249.23	\$10,586.77
25147	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-60M-F	Software as a Service (SaaS)	\$949.00	2.30%	\$21.83	\$927.17
25148	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-005G-B-60P-F	Software as a Service (SaaS)	\$48,762.00	2.30%	\$1,121.53	\$47,640.47
25149	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-12M-F	Software as a Service (SaaS)	\$1,025.00	2.30%	\$23.58	\$1,001.43
25150	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-005G-T-12P-F	Software as a Service (SaaS)	\$11,706.00	2.30%	\$269.24	\$11,436.76

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25151	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-36A-F	Software as a Service (SaaS)	\$11,706.00	2.30%	\$269.24	\$11,436.76
25152	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-36M-F	Software as a Service (SaaS)	\$1,025.00	2.30%	\$23.58	\$1,001.43
25153	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-005G-T-36P-F	Software as a Service (SaaS)	\$33,361.00	2.30%	\$767.30	\$32,593.70
25154	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-60A-F	Software as a Service (SaaS)	\$11,706.00	2.30%	\$269.24	\$11,436.76
25155	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-60M-F	Software as a Service (SaaS)	\$1,025.00	2.30%	\$23.58	\$1,001.43
25156	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-005G-T-60P-F	Software as a Service (SaaS)	\$52,675.00	2.30%	\$1,211.53	\$51,463.48
25157	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-12M-F	Software as a Service (SaaS)	\$1,563.00	2.30%	\$35.95	\$1,527.05
25158	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-12P-F	Software as a Service (SaaS)	\$17,861.00	2.30%	\$410.80	\$17,450.20
25159	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-36A-F	Software as a Service (SaaS)	\$17,861.00	2.30%	\$410.80	\$17,450.20
25160	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-36M-F	Software as a Service (SaaS)	\$1,563.00	2.30%	\$35.95	\$1,527.05
25161	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-36P-F	Software as a Service (SaaS)	\$50,903.00	2.30%	\$1,170.77	\$49,732.23
25162	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-60A-F	Software as a Service (SaaS)	\$17,861.00	2.30%	\$410.80	\$17,450.20
25163	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-60M-F	Software as a Service (SaaS)	\$1,563.00	2.30%	\$35.95	\$1,527.05
25164	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010G-B-60P-F	Software as a Service (SaaS)	\$80,373.00	2.30%	\$1,848.58	\$78,524.42
25165	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010G-T-12M-F	Software as a Service (SaaS)	\$1,686.00	2.30%	\$38.78	\$1,647.22

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25166	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010G-T-12P-F	Software as a Service (SaaS)	\$19,260.00	2.30%	\$442.98	\$18,817.02
25167	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010G-T-36A-F	Software as a Service (SaaS)	\$19,260.00	2.30%	\$442.98	\$18,817.02
25168	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010G-T-36M-F	Software as a Service (SaaS)	\$1,686.00	2.30%	\$38.78	\$1,647.22
25169	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010G-T-36P-F	Software as a Service (SaaS)	\$54,889.00	2.30%	\$1,262.45	\$53,626.55
25170	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010G-T-60A-F	Software as a Service (SaaS)	\$19,260.00	2.30%	\$442.98	\$18,817.02
25171	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010G-T-60M-F	Software as a Service (SaaS)	\$1,686.00	2.30%	\$38.78	\$1,647.22
25172	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Enterprise Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010G-T-60P-F	Software as a Service (SaaS)	\$86,666.00	2.30%	\$1,993.32	\$84,672.68
25173	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-12M-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
25174	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-12P-F	Software as a Service (SaaS)	\$448.00	2.30%	\$10.30	\$437.70
25175	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-36A-F	Software as a Service (SaaS)	\$448.00	2.30%	\$10.30	\$437.70
25176	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-36M-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
25177	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-36P-F	Software as a Service (SaaS)	\$1,275.00	2.30%	\$29.33	\$1,245.68
25178	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-60A-F	Software as a Service (SaaS)	\$448.00	2.30%	\$10.30	\$437.70
25179	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-60M-F	Software as a Service (SaaS)	\$40.00	2.30%	\$0.92	\$39.08
25180	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-010M-B-60P-F	Software as a Service (SaaS)	\$2,013.00	2.30%	\$46.30	\$1,966.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25181	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010M-T-12M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25182	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010M-T-12P-F	Software as a Service (SaaS)	\$486.00	2.30%	\$11.18	\$474.82
25183	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010M-T-36A-F	Software as a Service (SaaS)	\$486.00	2.30%	\$11.18	\$474.82
25184	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010M-T-36M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25185	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010M-T-36P-F	Software as a Service (SaaS)	\$1,383.00	2.30%	\$31.81	\$1,351.19
25186	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010M-T-60A-F	Software as a Service (SaaS)	\$486.00	2.30%	\$11.18	\$474.82
25187	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-010M-T-60M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25188	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-010M-T-60P-F	Software as a Service (SaaS)	\$2,183.00	2.30%	\$50.21	\$2,132.79
25189	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-12M-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
25190	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-12P-F	Software as a Service (SaaS)	\$797.00	2.30%	\$18.33	\$778.67
25191	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-36A-F	Software as a Service (SaaS)	\$797.00	2.30%	\$18.33	\$778.67
25192	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-36M-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
25193	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-36P-F	Software as a Service (SaaS)	\$2,272.00	2.30%	\$52.26	\$2,219.74
25194	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-60A-F	Software as a Service (SaaS)	\$797.00	2.30%	\$18.33	\$778.67
25195	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-60M-F	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25196	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-030M-B-60P-F	Software as a Service (SaaS)	\$3,587.00	2.30%	\$82.50	\$3,504.50
25197	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-030M-T-12M-F	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
25198	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-030M-T-12P-F	Software as a Service (SaaS)	\$848.00	2.30%	\$19.50	\$828.50
25199	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-030M-T-36A-F	Software as a Service (SaaS)	\$848.00	2.30%	\$19.50	\$828.50
25200	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-030M-T-36M-F	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
25201	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-030M-T-36P-F	Software as a Service (SaaS)	\$2,415.00	2.30%	\$55.55	\$2,359.46
25202	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-030M-T-60A-F	Software as a Service (SaaS)	\$848.00	2.30%	\$19.50	\$828.50
25203	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-030M-T-60M-F	Software as a Service (SaaS)	\$75.00	2.30%	\$1.73	\$73.28
25204	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-030M-T-60P-F	Software as a Service (SaaS)	\$3,814.00	2.30%	\$87.72	\$3,726.28
25205	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-12M-F	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
25206	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-12P-F	Software as a Service (SaaS)	\$1,212.00	2.30%	\$27.88	\$1,184.12
25207	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-36A-F	Software as a Service (SaaS)	\$1,212.00	2.30%	\$27.88	\$1,184.12
25208	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-36M-F	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
25209	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-36P-F	Software as a Service (SaaS)	\$3,452.00	2.30%	\$79.40	\$3,372.60
25210	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-60A-F	Software as a Service (SaaS)	\$1,212.00	2.30%	\$27.88	\$1,184.12

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25211	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-60M-F	Software as a Service (SaaS)	\$106.00	2.30%	\$2.44	\$103.56
25212	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-050M-B-60P-F	Software as a Service (SaaS)	\$5,451.00	2.30%	\$125.37	\$5,325.63
25213	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-050M-T-12M-F	Software as a Service (SaaS)	\$112.00	2.30%	\$2.58	\$109.42
25214	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-050M-T-12P-F	Software as a Service (SaaS)	\$1,275.00	2.30%	\$29.33	\$1,245.68
25215	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-050M-T-36A-F	Software as a Service (SaaS)	\$1,275.00	2.30%	\$29.33	\$1,245.68
25216	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-050M-T-36M-F	Software as a Service (SaaS)	\$112.00	2.30%	\$2.58	\$109.42
25217	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-050M-T-36P-F	Software as a Service (SaaS)	\$3,632.00	2.30%	\$83.54	\$3,548.46
25218	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-050M-T-60A-F	Software as a Service (SaaS)	\$1,275.00	2.30%	\$29.33	\$1,245.68
25219	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-050M-T-60M-F	Software as a Service (SaaS)	\$112.00	2.30%	\$2.58	\$109.42
25220	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-050M-T-60P-F	Software as a Service (SaaS)	\$5,734.00	2.30%	\$131.88	\$5,602.12
25221	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-100M-B-12M-F	Software as a Service (SaaS)	\$139.00	2.30%	\$3.20	\$135.80
25222	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-100M-B-12P-F	Software as a Service (SaaS)	\$1,585.00	2.30%	\$36.46	\$1,548.55
25223	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-100M-B-36A-F	Software as a Service (SaaS)	\$1,585.00	2.30%	\$36.46	\$1,548.55
25224	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-100M-B-36M-F	Software as a Service (SaaS)	\$139.00	2.30%	\$3.20	\$135.80
25225	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-100M-B-36P-F	Software as a Service (SaaS)	\$4,516.00	2.30%	\$103.87	\$4,412.13

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25226	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-100M-B-60A-F	Software as a Service (SaaS)	\$1,585.00	2.30%	\$36.46	\$1,548.55
25227	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-100M-B-60M-F	Software as a Service (SaaS)	\$139.00	2.30%	\$3.20	\$135.80
25228	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-100M-B-60P-F	Software as a Service (SaaS)	\$7,131.00	2.30%	\$164.01	\$6,966.99
25229	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-12M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
25230	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-12P-F	Software as a Service (SaaS)	\$1,673.00	2.30%	\$38.48	\$1,634.52
25231	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-36A-F	Software as a Service (SaaS)	\$1,673.00	2.30%	\$38.48	\$1,634.52
25232	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-36M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
25233	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-36P-F	Software as a Service (SaaS)	\$4,768.00	2.30%	\$109.66	\$4,658.34
25234	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-60A-F	Software as a Service (SaaS)	\$1,673.00	2.30%	\$38.48	\$1,634.52
25235	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-60M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
25236	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-E-HS-100M-T-60P-F	Software as a Service (SaaS)	\$7,527.00	2.30%	\$173.12	\$7,353.88
25237	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-200M-B-12M-F	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85
25238	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-200M-B-12P-F	Software as a Service (SaaS)	\$2,558.00	2.30%	\$58.83	\$2,499.17
25239	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-200M-B-36A-F	Software as a Service (SaaS)	\$2,558.00	2.30%	\$58.83	\$2,499.17
25240	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-E-HS-200M-B-36M-F	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25241	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-200M-B-36P-F	Software as a Service (SaaS)	\$7,290.00	2.30%	\$167.67	\$7,122.33
25242	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-200M-B-60A-F	Software as a Service (SaaS)	\$2,558.00	2.30%	\$58.83	\$2,499.17
25243	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-200M-B-60M-F	Software as a Service (SaaS)	\$224.00	2.30%	\$5.15	\$218.85
25244	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-200M-B-60P-F	Software as a Service (SaaS)	\$11,511.00	2.30%	\$264.75	\$11,246.25
25245	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-12M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25246	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-12P-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
25247	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-36A-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
25248	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-36M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25249	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-36P-F	Software as a Service (SaaS)	\$7,649.00	2.30%	\$175.93	\$7,473.07
25250	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-60A-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
25251	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-60M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25252	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-200M-T-60P-F	Software as a Service (SaaS)	\$12,078.00	2.30%	\$277.79	\$11,800.21
25253	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-12M-F	Software as a Service (SaaS)	\$317.00	2.30%	\$7.29	\$309.71
25254	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline (L3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-12P-F	Software as a Service (SaaS)	\$3,614.00	2.30%	\$83.12	\$3,530.88
25255	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-36A-F	Software as a Service (SaaS)	\$3,614.00	2.30%	\$83.12	\$3,530.88

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25256	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted VCO with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-36M-F	Software as a Service (SaaS)	\$317.00	2.30%	\$7.29	\$309.71
25257	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-36P-F	Software as a Service (SaaS)	\$10,298.00	2.30%	\$236.85	\$10,061.15
25258	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-60A-F	Software as a Service (SaaS)	\$3,614.00	2.30%	\$83.12	\$3,530.88
25259	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-60M-F	Software as a Service (SaaS)	\$317.00	2.30%	\$7.29	\$309.71
25260	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-350M-B-60P-F	Software as a Service (SaaS)	\$16,259.00	2.30%	\$373.96	\$15,885.04
25261	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-350M-T-12M-F	Software as a Service (SaaS)	\$333.00	2.30%	\$7.66	\$325.34
25262	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-350M-T-12P-F	Software as a Service (SaaS)	\$3,803.00	2.30%	\$87.47	\$3,715.53
25263	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-350M-T-36A-F	Software as a Service (SaaS)	\$3,803.00	2.30%	\$87.47	\$3,715.53
25264	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-350M-T-36M-F	Software as a Service (SaaS)	\$333.00	2.30%	\$7.66	\$325.34
25265	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-350M-T-36P-F	Software as a Service (SaaS)	\$10,836.00	2.30%	\$249.23	\$10,586.77
25266	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-350M-T-60A-F	Software as a Service (SaaS)	\$3,803.00	2.30%	\$87.47	\$3,715.53
25267	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-350M-T-60M-F	Software as a Service (SaaS)	\$333.00	2.30%	\$7.66	\$325.34
25268	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-350M-T-60P-F	Software as a Service (SaaS)	\$17,110.00	2.30%	\$393.53	\$16,716.47
25269	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-12M-F	Software as a Service (SaaS)	\$408.00	2.30%	\$9.38	\$398.62
25270	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-12P-F	Software as a Service (SaaS)	\$4,656.00	2.30%	\$107.09	\$4,548.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25271	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-36A-F	Software as a Service (SaaS)	\$4,656.00	2.30%	\$107.09	\$4,548.91
25272	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-36M-F	Software as a Service (SaaS)	\$408.00	2.30%	\$9.38	\$398.62
25273	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-36P-F	Software as a Service (SaaS)	\$13,269.00	2.30%	\$305.19	\$12,963.81
25274	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-60A-F	Software as a Service (SaaS)	\$4,656.00	2.30%	\$107.09	\$4,548.91
25275	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-60M-F	Software as a Service (SaaS)	\$408.00	2.30%	\$9.38	\$398.62
25276	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-500M-B-60P-F	Software as a Service (SaaS)	\$20,951.00	2.30%	\$481.87	\$20,469.13
25277	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-500M-T-12M-F	Software as a Service (SaaS)	\$429.00	2.30%	\$9.87	\$419.13
25278	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-500M-T-12P-F	Software as a Service (SaaS)	\$4,896.00	2.30%	\$112.61	\$4,783.39
25279	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-500M-T-36A-F	Software as a Service (SaaS)	\$4,896.00	2.30%	\$112.61	\$4,783.39
25280	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-500M-T-36M-F	Software as a Service (SaaS)	\$429.00	2.30%	\$9.87	\$419.13
25281	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-500M-T-36P-F	Software as a Service (SaaS)	\$13,952.00	2.30%	\$320.90	\$13,631.10
25282	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-500M-T-60A-F	Software as a Service (SaaS)	\$4,896.00	2.30%	\$112.61	\$4,783.39
25283	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-500M-T-60M-F	Software as a Service (SaaS)	\$429.00	2.30%	\$9.87	\$419.13
25284	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-500M-T-60P-F	Software as a Service (SaaS)	\$22,028.00	2.30%	\$506.64	\$21,521.36
25285	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-12M-F	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25286	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-12P-F	Software as a Service (SaaS)	\$4,855.00	2.30%	\$111.67	\$4,743.34
25287	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-36A-F	Software as a Service (SaaS)	\$4,855.00	2.30%	\$111.67	\$4,743.34
25288	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-36M-F	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
25289	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-36P-F	Software as a Service (SaaS)	\$13,835.00	2.30%	\$318.21	\$13,516.80
25290	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-60A-F	Software as a Service (SaaS)	\$4,855.00	2.30%	\$111.67	\$4,743.34
25291	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-60M-F	Software as a Service (SaaS)	\$425.00	2.30%	\$9.78	\$415.23
25292	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-E-HS-750M-B-60P-F	Software as a Service (SaaS)	\$21,844.00	2.30%	\$502.41	\$21,341.59
25293	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-750M-T-12M-F	Software as a Service (SaaS)	\$447.00	2.30%	\$10.28	\$436.72
25294	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-750M-T-12P-F	Software as a Service (SaaS)	\$5,107.00	2.30%	\$117.46	\$4,989.54
25295	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-750M-T-36A-F	Software as a Service (SaaS)	\$5,107.00	2.30%	\$117.46	\$4,989.54
25296	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-750M-T-36M-F	Software as a Service (SaaS)	\$447.00	2.30%	\$10.28	\$436.72
25297	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-750M-T-36P-F	Software as a Service (SaaS)	\$14,553.00	2.30%	\$334.72	\$14,218.28
25298	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-750M-T-60A-F	Software as a Service (SaaS)	\$5,107.00	2.30%	\$117.46	\$4,989.54
25299	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Enterprise Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-E-HS-750M-T-60M-F	Software as a Service (SaaS)	\$447.00	2.30%	\$10.28	\$436.72
25300	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Enterprise Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Enterprise Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-E-HS-750M-T-60P-F	Software as a Service (SaaS)	\$22,978.00	2.30%	\$528.49	\$22,449.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25301	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-12M-F	Software as a Service (SaaS)	\$722.00	2.30%	\$16.61	\$705.39
25302	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-12P-F	Software as a Service (SaaS)	\$8,241.00	2.30%	\$189.54	\$8,051.46
25303	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-36A-F	Software as a Service (SaaS)	\$8,241.00	2.30%	\$189.54	\$8,051.46
25304	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-36M-F	Software as a Service (SaaS)	\$722.00	2.30%	\$16.61	\$705.39
25305	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-36P-F	Software as a Service (SaaS)	\$23,486.00	2.30%	\$540.18	\$22,945.82
25306	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-60A-F	Software as a Service (SaaS)	\$8,241.00	2.30%	\$189.54	\$8,051.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25307	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-60M-F	Software as a Service (SaaS)	\$722.00	2.30%	\$16.61	\$705.39
25308	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-B-60P-F	Software as a Service (SaaS)	\$37,082.00	2.30%	\$852.89	\$36,229.11
25309	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-12M-F	Software as a Service (SaaS)	\$744.00	2.30%	\$17.11	\$726.89
25310	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-12P-F	Software as a Service (SaaS)	\$8,493.00	2.30%	\$195.34	\$8,297.66
25311	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-36A-F	Software as a Service (SaaS)	\$8,493.00	2.30%	\$195.34	\$8,297.66
25312	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-36M-F	Software as a Service (SaaS)	\$744.00	2.30%	\$17.11	\$726.89

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25313	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-36P-F	Software as a Service (SaaS)	\$24,204.00	2.30%	\$556.69	\$23,647.31
25314	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-60A-F	Software as a Service (SaaS)	\$8,493.00	2.30%	\$195.34	\$8,297.66
25315	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-60M-F	Software as a Service (SaaS)	\$744.00	2.30%	\$17.11	\$726.89
25316	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-001G-T-60P-F	Software as a Service (SaaS)	\$38,216.00	2.30%	\$878.97	\$37,337.03
25317	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-12M-F	Software as a Service (SaaS)	\$911.00	2.30%	\$20.95	\$890.05
25318	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-12P-F	Software as a Service (SaaS)	\$10,408.00	2.30%	\$239.38	\$10,168.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25319	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-36A-F	Software as a Service (SaaS)	\$10,408.00	2.30%	\$239.38	\$10,168.62
25320	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-36M-F	Software as a Service (SaaS)	\$911.00	2.30%	\$20.95	\$890.05
25321	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-36P-F	Software as a Service (SaaS)	\$29,662.00	2.30%	\$682.23	\$28,979.77
25322	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-60A-F	Software as a Service (SaaS)	\$10,408.00	2.30%	\$239.38	\$10,168.62
25323	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-60M-F	Software as a Service (SaaS)	\$911.00	2.30%	\$20.95	\$890.05
25324	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on; hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on; hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-B-60P-F	Software as a Service (SaaS)	\$46,835.00	2.30%	\$1,077.21	\$45,757.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25325	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-12M-F	Software as a Service (SaaS)	\$941.00	2.30%	\$21.64	\$919.36
25326	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-12P-F	Software as a Service (SaaS)	\$10,748.00	2.30%	\$247.20	\$10,500.80
25327	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-36A-F	Software as a Service (SaaS)	\$10,748.00	2.30%	\$247.20	\$10,500.80
25328	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-36M-F	Software as a Service (SaaS)	\$941.00	2.30%	\$21.64	\$919.36
25329	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-36P-F	Software as a Service (SaaS)	\$30,632.00	2.30%	\$704.54	\$29,927.46
25330	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-60A-F	Software as a Service (SaaS)	\$10,748.00	2.30%	\$247.20	\$10,500.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25331	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-L4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-60M-F	Software as a Service (SaaS)	\$941.00	2.30%	\$21.64	\$919.36
25332	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 2 Gbps Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-L4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-002G-T-60P-F	Software as a Service (SaaS)	\$48,366.00	2.30%	\$1,112.42	\$47,253.58
25333	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-12M-F	Software as a Service (SaaS)	\$1,456.00	2.30%	\$33.49	\$1,422.51
25334	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-12P-F	Software as a Service (SaaS)	\$16,632.00	2.30%	\$382.54	\$16,249.46
25335	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-36A-F	Software as a Service (SaaS)	\$16,632.00	2.30%	\$382.54	\$16,249.46
25336	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-36M-F	Software as a Service (SaaS)	\$1,456.00	2.30%	\$33.49	\$1,422.51

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25337	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-36P-F	Software as a Service (SaaS)	\$47,402.00	2.30%	\$1,090.25	\$46,311.75
25338	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-60A-F	Software as a Service (SaaS)	\$16,632.00	2.30%	\$382.54	\$16,249.46
25339	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-60M-F	Software as a Service (SaaS)	\$1,456.00	2.30%	\$33.49	\$1,422.51
25340	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-B-60P-F	Software as a Service (SaaS)	\$74,844.00	2.30%	\$1,721.41	\$73,122.59
25341	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-12M-F	Software as a Service (SaaS)	\$1,532.00	2.30%	\$35.24	\$1,496.76
25342	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-12P-F	Software as a Service (SaaS)	\$17,502.00	2.30%	\$402.55	\$17,099.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25343	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-36A-F	Software as a Service (SaaS)	\$17,502.00	2.30%	\$402.55	\$17,099.45
25344	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-36M-F	Software as a Service (SaaS)	\$1,532.00	2.30%	\$35.24	\$1,496.76
25345	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-36P-F	Software as a Service (SaaS)	\$49,879.00	2.30%	\$1,147.22	\$48,731.78
25346	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-60A-F	Software as a Service (SaaS)	\$17,502.00	2.30%	\$402.55	\$17,099.45
25347	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-60M-F	Software as a Service (SaaS)	\$1,532.00	2.30%	\$35.24	\$1,496.76
25348	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-005G-T-60P-F	Software as a Service (SaaS)	\$78,757.00	2.30%	\$1,811.41	\$76,945.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25349	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-12M-F	Software as a Service (SaaS)	\$2,261.00	2.30%	\$52.00	\$2,209.00
25350	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-12P-F	Software as a Service (SaaS)	\$25,830.00	2.30%	\$594.09	\$25,235.91
25351	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-36A-F	Software as a Service (SaaS)	\$25,830.00	2.30%	\$594.09	\$25,235.91
25352	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-36M-F	Software as a Service (SaaS)	\$2,261.00	2.30%	\$52.00	\$2,209.00
25353	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-36P-F	Software as a Service (SaaS)	\$73,616.00	2.30%	\$1,693.17	\$71,922.83
25354	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-60A-F	Software as a Service (SaaS)	\$25,830.00	2.30%	\$594.09	\$25,235.91

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25355	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-60M-F	Software as a Service (SaaS)	\$2,261.00	2.30%	\$52.00	\$2,209.00
25356	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-B-60P-F	Software as a Service (SaaS)	\$116,235.00	2.30%	\$2,673.41	\$113,561.60
25357	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-12M-F	Software as a Service (SaaS)	\$2,383.00	2.30%	\$54.81	\$2,328.19
25358	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-12P-F	Software as a Service (SaaS)	\$27,229.00	2.30%	\$626.27	\$26,602.73
25359	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-36A-F	Software as a Service (SaaS)	\$27,229.00	2.30%	\$626.27	\$26,602.73
25360	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-36M-F	Software as a Service (SaaS)	\$2,383.00	2.30%	\$54.81	\$2,328.19

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25361	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-36P-F	Software as a Service (SaaS)	\$77,602.00	2.30%	\$1,784.85	\$75,817.15
25362	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-60A-F	Software as a Service (SaaS)	\$27,229.00	2.30%	\$626.27	\$26,602.73
25363	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-60M-F	Software as a Service (SaaS)	\$2,383.00	2.30%	\$54.81	\$2,328.19
25364	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010G-T-60P-F	Software as a Service (SaaS)	\$122,529.00	2.30%	\$2,818.17	\$119,710.83
25365	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-12M-F	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
25366	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-12P-F	Software as a Service (SaaS)	\$555.00	2.30%	\$12.77	\$542.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25367	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-36A-F	Software as a Service (SaaS)	\$555.00	2.30%	\$12.77	\$542.24
25368	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-36M-F	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
25369	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-36P-F	Software as a Service (SaaS)	\$1,581.00	2.30%	\$36.36	\$1,544.64
25370	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-60A-F	Software as a Service (SaaS)	\$555.00	2.30%	\$12.77	\$542.24
25371	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-60M-F	Software as a Service (SaaS)	\$49.00	2.30%	\$1.13	\$47.87
25372	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-B-60P-F	Software as a Service (SaaS)	\$2,495.00	2.30%	\$57.39	\$2,437.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25373	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-12M-F	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
25374	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-12P-F	Software as a Service (SaaS)	\$593.00	2.30%	\$13.64	\$579.36
25375	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-36A-F	Software as a Service (SaaS)	\$593.00	2.30%	\$13.64	\$579.36
25376	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-36M-F	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
25377	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-36P-F	Software as a Service (SaaS)	\$1,688.00	2.30%	\$38.82	\$1,649.18
25378	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-60A-F	Software as a Service (SaaS)	\$593.00	2.30%	\$13.64	\$579.36

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25379	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-60M-F	Software as a Service (SaaS)	\$52.00	2.30%	\$1.20	\$50.80
25380	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-010M-T-60P-F	Software as a Service (SaaS)	\$2,665.00	2.30%	\$61.30	\$2,603.71
25381	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-12M-F	Software as a Service (SaaS)	\$84.00	2.30%	\$1.93	\$82.07
25382	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-12P-F	Software as a Service (SaaS)	\$958.00	2.30%	\$22.03	\$935.97
25383	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-36A-F	Software as a Service (SaaS)	\$958.00	2.30%	\$22.03	\$935.97
25384	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-36M-F	Software as a Service (SaaS)	\$84.00	2.30%	\$1.93	\$82.07

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25385	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-36P-F	Software as a Service (SaaS)	\$2,730.00	2.30%	\$62.79	\$2,667.21
25386	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-60A-F	Software as a Service (SaaS)	\$958.00	2.30%	\$22.03	\$935.97
25387	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-60M-F	Software as a Service (SaaS)	\$84.00	2.30%	\$1.93	\$82.07
25388	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-B-60P-F	Software as a Service (SaaS)	\$4,310.00	2.30%	\$99.13	\$4,210.87
25389	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-12M-F	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
25390	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-12P-F	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25391	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-36A-F	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
25392	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-36M-F	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
25393	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-36P-F	Software as a Service (SaaS)	\$2,873.00	2.30%	\$66.08	\$2,806.92
25394	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-60A-F	Software as a Service (SaaS)	\$1,008.00	2.30%	\$23.18	\$984.82
25395	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-60M-F	Software as a Service (SaaS)	\$89.00	2.30%	\$2.05	\$86.95
25396	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-030M-T-60P-F	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25397	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-12M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25398	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-12P-F	Software as a Service (SaaS)	\$1,487.00	2.30%	\$34.20	\$1,452.80
25399	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-36A-F	Software as a Service (SaaS)	\$1,487.00	2.30%	\$34.20	\$1,452.80
25400	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-36M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25401	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-36P-F	Software as a Service (SaaS)	\$4,238.00	2.30%	\$97.47	\$4,140.53
25402	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-60A-F	Software as a Service (SaaS)	\$1,487.00	2.30%	\$34.20	\$1,452.80

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25403	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-60M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25404	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-B-60P-F	Software as a Service (SaaS)	\$6,691.00	2.30%	\$153.89	\$6,537.11
25405	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-12M-F	Software as a Service (SaaS)	\$136.00	2.30%	\$3.13	\$132.87
25406	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-12P-F	Software as a Service (SaaS)	\$1,550.00	2.30%	\$35.65	\$1,514.35
25407	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-36A-F	Software as a Service (SaaS)	\$1,550.00	2.30%	\$35.65	\$1,514.35
25408	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-36M-F	Software as a Service (SaaS)	\$136.00	2.30%	\$3.13	\$132.87

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25409	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-36P-F	Software as a Service (SaaS)	\$4,417.00	2.30%	\$101.59	\$4,315.41
25410	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-60A-F	Software as a Service (SaaS)	\$1,550.00	2.30%	\$35.65	\$1,514.35
25411	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-60M-F	Software as a Service (SaaS)	\$136.00	2.30%	\$3.13	\$132.87
25412	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-050M-T-60P-F	Software as a Service (SaaS)	\$6,975.00	2.30%	\$160.43	\$6,814.58
25413	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-12M-F	Software as a Service (SaaS)	\$175.00	2.30%	\$4.03	\$170.98
25414	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-12P-F	Software as a Service (SaaS)	\$1,991.00	2.30%	\$45.79	\$1,945.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25415	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-36A-F	Software as a Service (SaaS)	\$1,991.00	2.30%	\$45.79	\$1,945.21
25416	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-36M-F	Software as a Service (SaaS)	\$175.00	2.30%	\$4.03	\$170.98
25417	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-36P-F	Software as a Service (SaaS)	\$5,674.00	2.30%	\$130.50	\$5,543.50
25418	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-60A-F	Software as a Service (SaaS)	\$1,991.00	2.30%	\$45.79	\$1,945.21
25419	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-60M-F	Software as a Service (SaaS)	\$175.00	2.30%	\$4.03	\$170.98
25420	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-B-60P-F	Software as a Service (SaaS)	\$8,959.00	2.30%	\$206.06	\$8,752.94

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25421	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-12M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84
25422	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-12P-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46
25423	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-36A-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46
25424	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-36M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84
25425	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-36P-F	Software as a Service (SaaS)	\$5,890.00	2.30%	\$135.47	\$5,754.53
25426	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-60A-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25427	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-60M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84
25428	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-100M-T-60P-F	Software as a Service (SaaS)	\$9,299.00	2.30%	\$213.88	\$9,085.12
25429	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-12M-F	Software as a Service (SaaS)	\$301.00	2.30%	\$6.92	\$294.08
25430	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-12P-F	Software as a Service (SaaS)	\$3,440.00	2.30%	\$79.12	\$3,360.88
25431	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-36A-F	Software as a Service (SaaS)	\$3,440.00	2.30%	\$79.12	\$3,360.88
25432	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-36M-F	Software as a Service (SaaS)	\$301.00	2.30%	\$6.92	\$294.08

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25433	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-36P-F	Software as a Service (SaaS)	\$9,804.00	2.30%	\$225.49	\$9,578.51
25434	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-60A-F	Software as a Service (SaaS)	\$3,440.00	2.30%	\$79.12	\$3,360.88
25435	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-60M-F	Software as a Service (SaaS)	\$301.00	2.30%	\$6.92	\$294.08
25436	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-B-60P-F	Software as a Service (SaaS)	\$15,480.00	2.30%	\$356.04	\$15,123.96
25437	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-12M-F	Software as a Service (SaaS)	\$313.00	2.30%	\$7.20	\$305.80
25438	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-12P-F	Software as a Service (SaaS)	\$3,566.00	2.30%	\$82.02	\$3,483.98

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25439	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-36A-F	Software as a Service (SaaS)	\$3,566.00	2.30%	\$82.02	\$3,483.98
25440	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-36M-F	Software as a Service (SaaS)	\$313.00	2.30%	\$7.20	\$305.80
25441	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-36P-F	Software as a Service (SaaS)	\$10,163.00	2.30%	\$233.75	\$9,929.25
25442	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-60A-F	Software as a Service (SaaS)	\$3,566.00	2.30%	\$82.02	\$3,483.98
25443	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-60M-F	Software as a Service (SaaS)	\$313.00	2.30%	\$7.20	\$305.80
25444	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-200M-T-60P-F	Software as a Service (SaaS)	\$16,047.00	2.30%	\$369.08	\$15,677.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25445	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-12M-F	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
25446	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-12P-F	Software as a Service (SaaS)	\$4,700.00	2.30%	\$108.10	\$4,591.90
25447	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-36A-F	Software as a Service (SaaS)	\$4,700.00	2.30%	\$108.10	\$4,591.90
25448	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-36M-F	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
25449	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-36P-F	Software as a Service (SaaS)	\$13,395.00	2.30%	\$308.09	\$13,086.92
25450	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-60A-F	Software as a Service (SaaS)	\$4,700.00	2.30%	\$108.10	\$4,591.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25451	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-60M-F	Software as a Service (SaaS)	\$412.00	2.30%	\$9.48	\$402.52
25452	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-B-60P-F	Software as a Service (SaaS)	\$21,150.00	2.30%	\$486.45	\$20,663.55
25453	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-12M-F	Software as a Service (SaaS)	\$428.00	2.30%	\$9.84	\$418.16
25454	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-12P-F	Software as a Service (SaaS)	\$4,889.00	2.30%	\$112.45	\$4,776.55
25455	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-36A-F	Software as a Service (SaaS)	\$4,889.00	2.30%	\$112.45	\$4,776.55
25456	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMWare SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-36M-F	Software as a Service (SaaS)	\$428.00	2.30%	\$9.84	\$418.16

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25457	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-36P-F	Software as a Service (SaaS)	\$13,934.00	2.30%	\$320.48	\$13,613.52
25458	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-60A-F	Software as a Service (SaaS)	\$4,889.00	2.30%	\$112.45	\$4,776.55
25459	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-60M-F	Software as a Service (SaaS)	\$428.00	2.30%	\$9.84	\$418.16
25460	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-350M-T-60P-F	Software as a Service (SaaS)	\$22,000.00	2.30%	\$506.00	\$21,494.00
25461	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-12M-F	Software as a Service (SaaS)	\$521.00	2.30%	\$11.98	\$509.02
25462	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-12P-F	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25463	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-36A-F	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
25464	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-36M-F	Software as a Service (SaaS)	\$521.00	2.30%	\$11.98	\$509.02
25465	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-36P-F	Software as a Service (SaaS)	\$16,950.00	2.30%	\$389.85	\$16,560.15
25466	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-60A-F	Software as a Service (SaaS)	\$5,948.00	2.30%	\$136.80	\$5,811.20
25467	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-60M-F	Software as a Service (SaaS)	\$521.00	2.30%	\$11.98	\$509.02
25468	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-B-60P-F	Software as a Service (SaaS)	\$26,763.00	2.30%	\$615.55	\$26,147.45

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25469	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-12M-F	Software as a Service (SaaS)	\$542.00	2.30%	\$12.47	\$529.53
25470	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-12P-F	Software as a Service (SaaS)	\$6,187.00	2.30%	\$142.30	\$6,044.70
25471	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-36A-F	Software as a Service (SaaS)	\$6,187.00	2.30%	\$142.30	\$6,044.70
25472	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-36M-F	Software as a Service (SaaS)	\$542.00	2.30%	\$12.47	\$529.53
25473	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-36P-F	Software as a Service (SaaS)	\$17,632.00	2.30%	\$405.54	\$17,226.46
25474	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-60A-F	Software as a Service (SaaS)	\$6,187.00	2.30%	\$142.30	\$6,044.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25475	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-L4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-60M-F	Software as a Service (SaaS)	\$542.00	2.30%	\$12.47	\$529.53
25476	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Hosted Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-L4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-500M-T-60P-F	Software as a Service (SaaS)	\$27,840.00	2.30%	\$640.32	\$27,199.68
25477	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-12M-F	Software as a Service (SaaS)	\$622.00	2.30%	\$14.31	\$607.69
25478	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-12P-F	Software as a Service (SaaS)	\$7,107.00	2.30%	\$163.46	\$6,943.54
25479	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-36A-F	Software as a Service (SaaS)	\$7,107.00	2.30%	\$163.46	\$6,943.54
25480	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-36M-F	Software as a Service (SaaS)	\$622.00	2.30%	\$14.31	\$607.69

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25481	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-36P-F	Software as a Service (SaaS)	\$20,254.00	2.30%	\$465.84	\$19,788.16
25482	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-60A-F	Software as a Service (SaaS)	\$7,107.00	2.30%	\$163.46	\$6,943.54
25483	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-60M-F	Software as a Service (SaaS)	\$622.00	2.30%	\$14.31	\$607.69
25484	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-B-60P-F	Software as a Service (SaaS)	\$31,979.00	2.30%	\$735.52	\$31,243.48
25485	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-12M-F	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
25486	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4) Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMWare SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-12P-F	Software as a Service (SaaS)	\$7,359.00	2.30%	\$169.26	\$7,189.74

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25487	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-36A-F	Software as a Service (SaaS)	\$7,359.00	2.30%	\$169.26	\$7,189.74
25488	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-36M-F	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
25489	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-36P-F	Software as a Service (SaaS)	\$20,972.00	2.30%	\$482.36	\$20,489.64
25490	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-60A-F	Software as a Service (SaaS)	\$7,359.00	2.30%	\$169.26	\$7,189.74
25491	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Hosted Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-60M-F	Software as a Service (SaaS)	\$644.00	2.30%	\$14.81	\$629.19
25492	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Hosted VCG, VeloCloud Production Support Total(L1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-750M-T-60P-F	Software as a Service (SaaS)	\$33,113.00	2.30%	\$761.60	\$32,351.40

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25493	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-12M-F	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
25494	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-12P-F	Software as a Service (SaaS)	\$640.00	2.30%	\$14.72	\$625.28
25495	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-36A-F	Software as a Service (SaaS)	\$640.00	2.30%	\$14.72	\$625.28
25496	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-36M-F	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
25497	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-36P-F	Software as a Service (SaaS)	\$1,823.00	2.30%	\$41.93	\$1,781.07
25498	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4), Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-60A-F	Software as a Service (SaaS)	\$640.00	2.30%	\$14.72	\$625.28

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25499	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-60M-F	Software as a Service (SaaS)	\$56.00	2.30%	\$1.29	\$54.71
25500	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-B-60P-F	Software as a Service (SaaS)	\$2,878.00	2.30%	\$66.19	\$2,811.81
25501	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-12M-F	Software as a Service (SaaS)	\$123.00	2.30%	\$2.83	\$120.17
25502	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-12P-F	Software as a Service (SaaS)	\$1,406.00	2.30%	\$32.34	\$1,373.66
25503	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-36A-F	Software as a Service (SaaS)	\$1,406.00	2.30%	\$32.34	\$1,373.66
25504	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-36M-F	Software as a Service (SaaS)	\$123.00	2.30%	\$2.83	\$120.17

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25505	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-36P-F	Software as a Service (SaaS)	\$4,006.00	2.30%	\$92.14	\$3,913.86
25506	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-60A-F	Software as a Service (SaaS)	\$1,406.00	2.30%	\$32.34	\$1,373.66
25507	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-60M-F	Software as a Service (SaaS)	\$123.00	2.30%	\$2.83	\$120.17
25508	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-B-60P-F	Software as a Service (SaaS)	\$6,326.00	2.30%	\$145.50	\$6,180.50
25509	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-12M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25510	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-12P-F	Software as a Service (SaaS)	\$1,494.00	2.30%	\$34.36	\$1,459.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25511	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-36A-F	Software as a Service (SaaS)	\$1,494.00	2.30%	\$34.36	\$1,459.64
25512	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-36M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25513	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-36P-F	Software as a Service (SaaS)	\$4,257.00	2.30%	\$97.91	\$4,159.09
25514	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-60A-F	Software as a Service (SaaS)	\$1,494.00	2.30%	\$34.36	\$1,459.64
25515	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-60M-F	Software as a Service (SaaS)	\$131.00	2.30%	\$3.01	\$127.99
25516	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Hosted Gateway). Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFHP-T-60P-F	Software as a Service (SaaS)	\$6,722.00	2.30%	\$154.61	\$6,567.39

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25517	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-12M-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
25518	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-12P-F	Software as a Service (SaaS)	\$678.00	2.30%	\$15.59	\$662.41
25519	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-36A-F	Software as a Service (SaaS)	\$678.00	2.30%	\$15.59	\$662.41
25520	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-36M-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
25521	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-36P-F	Software as a Service (SaaS)	\$1,930.00	2.30%	\$44.39	\$1,885.61
25522	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-60A-F	Software as a Service (SaaS)	\$678.00	2.30%	\$15.59	\$662.41

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25523	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Hosted Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-60M-F	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
25524	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Hosted SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4). Hosted VMware SD-WAN Gateways by VeloCloud in North America and EMEA. Hosted VMware SD-WAN Gateways by VeloCloud for APAC or LATAM require separate purchase of an Add-on: hosted VMware SD-WAN Gateway by VeloCloud for APAC or Add-on: hosted VMware SD-WAN Gateway by VeloCloud for LATAM.	SDW-P-HH-WFH-T-60P-F	Software as a Service (SaaS)	\$3,047.00	2.30%	\$70.08	\$2,976.92
25525	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-12M-F	Software as a Service (SaaS)	\$457.00	2.30%	\$10.51	\$446.49
25526	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-12P-F	Software as a Service (SaaS)	\$5,217.00	2.30%	\$119.99	\$5,097.01
25527	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-36A-F	Software as a Service (SaaS)	\$5,217.00	2.30%	\$119.99	\$5,097.01
25528	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-36M-F	Software as a Service (SaaS)	\$457.00	2.30%	\$10.51	\$446.49
25529	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-36P-F	Software as a Service (SaaS)	\$14,867.00	2.30%	\$341.94	\$14,525.06
25530	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-60A-F	Software as a Service (SaaS)	\$5,217.00	2.30%	\$119.99	\$5,097.01
25531	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-60M-F	Software as a Service (SaaS)	\$457.00	2.30%	\$10.51	\$446.49
25532	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-001G-B-60P-F	Software as a Service (SaaS)	\$23,474.00	2.30%	\$539.90	\$22,934.10
25533	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-12M-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25534	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-12P-F	Software as a Service (SaaS)	\$5,469.00	2.30%	\$125.79	\$5,343.21
25535	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-36A-F	Software as a Service (SaaS)	\$5,469.00	2.30%	\$125.79	\$5,343.21

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25536	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-36M-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25537	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-001G-T-36P-F	Software as a Service (SaaS)	\$15,585.00	2.30%	\$358.46	\$15,226.55
25538	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-60A-F	Software as a Service (SaaS)	\$5,469.00	2.30%	\$125.79	\$5,343.21
25539	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-001G-T-60M-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25540	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-001G-T-60P-F	Software as a Service (SaaS)	\$24,608.00	2.30%	\$565.98	\$24,042.02
25541	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-12M-F	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
25542	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-12P-F	Software as a Service (SaaS)	\$5,620.00	2.30%	\$129.26	\$5,490.74
25543	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-36A-F	Software as a Service (SaaS)	\$5,620.00	2.30%	\$129.26	\$5,490.74
25544	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-36M-F	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
25545	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-36P-F	Software as a Service (SaaS)	\$16,016.00	2.30%	\$368.37	\$15,647.63
25546	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-60A-F	Software as a Service (SaaS)	\$5,620.00	2.30%	\$129.26	\$5,490.74
25547	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-60M-F	Software as a Service (SaaS)	\$492.00	2.30%	\$11.32	\$480.68
25548	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-002G-B-60P-F	Software as a Service (SaaS)	\$25,289.00	2.30%	\$581.65	\$24,707.35
25549	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-12M-F	Software as a Service (SaaS)	\$522.00	2.30%	\$12.01	\$509.99
25550	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-12P-F	Software as a Service (SaaS)	\$5,960.00	2.30%	\$137.08	\$5,822.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25551	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-36A-F	Software as a Service (SaaS)	\$5,960.00	2.30%	\$137.08	\$5,822.92
25552	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-36M-F	Software as a Service (SaaS)	\$522.00	2.30%	\$12.01	\$509.99
25553	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-002G-T-36P-F	Software as a Service (SaaS)	\$16,986.00	2.30%	\$390.68	\$16,595.32
25554	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-60A-F	Software as a Service (SaaS)	\$5,960.00	2.30%	\$137.08	\$5,822.92
25555	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-002G-T-60M-F	Software as a Service (SaaS)	\$522.00	2.30%	\$12.01	\$509.99
25556	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-002G-T-60P-F	Software as a Service (SaaS)	\$26,820.00	2.30%	\$616.86	\$26,203.14
25557	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-12M-F	Software as a Service (SaaS)	\$971.00	2.30%	\$22.33	\$948.67
25558	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-12P-F	Software as a Service (SaaS)	\$11,088.00	2.30%	\$255.02	\$10,832.98
25559	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-36A-F	Software as a Service (SaaS)	\$11,088.00	2.30%	\$255.02	\$10,832.98
25560	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-36M-F	Software as a Service (SaaS)	\$971.00	2.30%	\$22.33	\$948.67
25561	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-36P-F	Software as a Service (SaaS)	\$31,601.00	2.30%	\$726.82	\$30,874.18
25562	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-60A-F	Software as a Service (SaaS)	\$11,088.00	2.30%	\$255.02	\$10,832.98
25563	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-60M-F	Software as a Service (SaaS)	\$971.00	2.30%	\$22.33	\$948.67
25564	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-005G-B-60P-F	Software as a Service (SaaS)	\$49,896.00	2.30%	\$1,147.61	\$48,748.39
25565	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-12M-F	Software as a Service (SaaS)	\$1,047.00	2.30%	\$24.08	\$1,022.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25566	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-12P-F	Software as a Service (SaaS)	\$11,958.00	2.30%	\$275.03	\$11,682.97
25567	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-36A-F	Software as a Service (SaaS)	\$11,958.00	2.30%	\$275.03	\$11,682.97
25568	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-36M-F	Software as a Service (SaaS)	\$1,047.00	2.30%	\$24.08	\$1,022.92
25569	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-36P-F	Software as a Service (SaaS)	\$34,079.00	2.30%	\$783.82	\$33,295.18
25570	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-60A-F	Software as a Service (SaaS)	\$11,958.00	2.30%	\$275.03	\$11,682.97
25571	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-60M-F	Software as a Service (SaaS)	\$1,047.00	2.30%	\$24.08	\$1,022.92
25572	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-005G-T-60P-F	Software as a Service (SaaS)	\$53,809.00	2.30%	\$1,237.61	\$52,571.39
25573	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-12M-F	Software as a Service (SaaS)	\$1,588.00	2.30%	\$36.52	\$1,551.48
25574	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline (L3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-12P-F	Software as a Service (SaaS)	\$18,144.00	2.30%	\$417.31	\$17,726.69
25575	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-36A-F	Software as a Service (SaaS)	\$18,144.00	2.30%	\$417.31	\$17,726.69
25576	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-36M-F	Software as a Service (SaaS)	\$1,588.00	2.30%	\$36.52	\$1,551.48
25577	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline (L3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-36P-F	Software as a Service (SaaS)	\$51,711.00	2.30%	\$1,189.35	\$50,521.65
25578	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-60A-F	Software as a Service (SaaS)	\$18,144.00	2.30%	\$417.31	\$17,726.69
25579	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-60M-F	Software as a Service (SaaS)	\$1,588.00	2.30%	\$36.52	\$1,551.48
25580	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline (L3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010G-B-60P-F	Software as a Service (SaaS)	\$81,648.00	2.30%	\$1,877.90	\$79,770.10

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25581	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010G-T-12M-F	Software as a Service (SaaS)	\$1,710.00	2.30%	\$39.33	\$1,670.67
25582	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010G-T-12P-F	Software as a Service (SaaS)	\$19,543.00	2.30%	\$449.49	\$19,093.51
25583	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010G-T-36A-F	Software as a Service (SaaS)	\$19,543.00	2.30%	\$449.49	\$19,093.51
25584	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010G-T-36M-F	Software as a Service (SaaS)	\$1,710.00	2.30%	\$39.33	\$1,670.67
25585	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010G-T-36P-F	Software as a Service (SaaS)	\$55,697.00	2.30%	\$1,281.03	\$54,415.97
25586	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010G-T-60A-F	Software as a Service (SaaS)	\$19,543.00	2.30%	\$449.49	\$19,093.51
25587	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010G-T-60M-F	Software as a Service (SaaS)	\$1,710.00	2.30%	\$39.33	\$1,670.67
25588	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Premium Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010G-T-60P-F	Software as a Service (SaaS)	\$87,942.00	2.30%	\$2,022.67	\$85,919.33
25589	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-12M-F	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
25590	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-12P-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25591	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-36A-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25592	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-36M-F	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03
25593	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-36P-F	Software as a Service (SaaS)	\$1,365.00	2.30%	\$31.40	\$1,333.61
25594	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-60A-F	Software as a Service (SaaS)	\$479.00	2.30%	\$11.02	\$467.98
25595	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-60M-F	Software as a Service (SaaS)	\$42.00	2.30%	\$0.97	\$41.03

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25596	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-010M-B-60P-F	Software as a Service (SaaS)	\$2,155.00	2.30%	\$49.57	\$2,105.44
25597	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010M-T-12M-F	Software as a Service (SaaS)	\$46.00	2.30%	\$1.06	\$44.94
25598	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010M-T-12P-F	Software as a Service (SaaS)	\$517.00	2.30%	\$11.89	\$505.11
25599	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010M-T-36A-F	Software as a Service (SaaS)	\$517.00	2.30%	\$11.89	\$505.11
25600	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010M-T-36M-F	Software as a Service (SaaS)	\$46.00	2.30%	\$1.06	\$44.94
25601	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010M-T-36P-F	Software as a Service (SaaS)	\$1,473.00	2.30%	\$33.88	\$1,439.12
25602	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010M-T-60A-F	Software as a Service (SaaS)	\$517.00	2.30%	\$11.89	\$505.11
25603	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 010 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 010 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-010M-T-60M-F	Software as a Service (SaaS)	\$46.00	2.30%	\$1.06	\$44.94
25604	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 10 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-010M-T-60P-F	Software as a Service (SaaS)	\$2,325.00	2.30%	\$53.48	\$2,271.53
25605	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-12M-F	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
25606	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-12P-F	Software as a Service (SaaS)	\$845.00	2.30%	\$19.44	\$825.57
25607	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-36A-F	Software as a Service (SaaS)	\$845.00	2.30%	\$19.44	\$825.57
25608	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-36M-F	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
25609	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-36P-F	Software as a Service (SaaS)	\$2,406.00	2.30%	\$55.34	\$2,350.66
25610	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-60A-F	Software as a Service (SaaS)	\$845.00	2.30%	\$19.44	\$825.57

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25611	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-60M-F	Software as a Service (SaaS)	\$74.00	2.30%	\$1.70	\$72.30
25612	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-030M-B-60P-F	Software as a Service (SaaS)	\$3,799.00	2.30%	\$87.38	\$3,711.62
25613	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-030M-T-12M-F	Software as a Service (SaaS)	\$79.00	2.30%	\$1.82	\$77.18
25614	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-030M-T-12P-F	Software as a Service (SaaS)	\$895.00	2.30%	\$20.59	\$874.42
25615	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-030M-T-36A-F	Software as a Service (SaaS)	\$895.00	2.30%	\$20.59	\$874.42
25616	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-030M-T-36M-F	Software as a Service (SaaS)	\$79.00	2.30%	\$1.82	\$77.18
25617	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-030M-T-36P-F	Software as a Service (SaaS)	\$2,550.00	2.30%	\$58.65	\$2,491.35
25618	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-030M-T-60A-F	Software as a Service (SaaS)	\$895.00	2.30%	\$20.59	\$874.42
25619	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 030 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 030 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-030M-T-60M-F	Software as a Service (SaaS)	\$79.00	2.30%	\$1.82	\$77.18
25620	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 30 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 30 Mbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-030M-T-60P-F	Software as a Service (SaaS)	\$4,026.00	2.30%	\$92.60	\$3,933.40
25621	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-12M-F	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
25622	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-12P-F	Software as a Service (SaaS)	\$1,267.00	2.30%	\$29.14	\$1,237.86
25623	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-36A-F	Software as a Service (SaaS)	\$1,267.00	2.30%	\$29.14	\$1,237.86
25624	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-36M-F	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
25625	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-36P-F	Software as a Service (SaaS)	\$3,609.00	2.30%	\$83.01	\$3,525.99

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25626	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-60A-F	Software as a Service (SaaS)	\$1,267.00	2.30%	\$29.14	\$1,237.86
25627	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-60M-F	Software as a Service (SaaS)	\$111.00	2.30%	\$2.55	\$108.45
25628	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-050M-B-60P-F	Software as a Service (SaaS)	\$5,699.00	2.30%	\$131.08	\$5,567.92
25629	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-12M-F	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
25630	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-12P-F	Software as a Service (SaaS)	\$1,330.00	2.30%	\$30.59	\$1,299.41
25631	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-36A-F	Software as a Service (SaaS)	\$1,330.00	2.30%	\$30.59	\$1,299.41
25632	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-36M-F	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
25633	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-36P-F	Software as a Service (SaaS)	\$3,789.00	2.30%	\$87.15	\$3,701.85
25634	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-60A-F	Software as a Service (SaaS)	\$1,330.00	2.30%	\$30.59	\$1,299.41
25635	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 050 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 050 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-60M-F	Software as a Service (SaaS)	\$117.00	2.30%	\$2.69	\$114.31
25636	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 50 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 50 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-050M-T-60P-F	Software as a Service (SaaS)	\$5,982.00	2.30%	\$137.59	\$5,844.41
25637	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-12M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
25638	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-12P-F	Software as a Service (SaaS)	\$1,676.00	2.30%	\$38.55	\$1,637.45
25639	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-36A-F	Software as a Service (SaaS)	\$1,676.00	2.30%	\$38.55	\$1,637.45
25640	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-36M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25641	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-36P-F	Software as a Service (SaaS)	\$4,777.00	2.30%	\$109.87	\$4,667.13
25642	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-60A-F	Software as a Service (SaaS)	\$1,676.00	2.30%	\$38.55	\$1,637.45
25643	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-60M-F	Software as a Service (SaaS)	\$147.00	2.30%	\$3.38	\$143.62
25644	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-100M-B-60P-F	Software as a Service (SaaS)	\$7,542.00	2.30%	\$173.47	\$7,368.53
25645	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-12M-F	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
25646	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-12P-F	Software as a Service (SaaS)	\$1,752.00	2.30%	\$40.30	\$1,711.70
25647	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-36A-F	Software as a Service (SaaS)	\$1,752.00	2.30%	\$40.30	\$1,711.70
25648	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-36M-F	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
25649	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-36P-F	Software as a Service (SaaS)	\$4,992.00	2.30%	\$114.82	\$4,877.18
25650	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-60A-F	Software as a Service (SaaS)	\$1,752.00	2.30%	\$40.30	\$1,711.70
25651	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-60M-F	Software as a Service (SaaS)	\$154.00	2.30%	\$3.54	\$150.46
25652	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-100M-T-60P-F	Software as a Service (SaaS)	\$7,882.00	2.30%	\$181.29	\$7,700.71
25653	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-200M-B-12M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25654	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-200M-B-12P-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
25655	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-200M-B-36A-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25656	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-200M-B-36M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25657	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-200M-B-36P-F	Software as a Service (SaaS)	\$7,649.00	2.30%	\$175.93	\$7,473.07
25658	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-200M-B-60A-F	Software as a Service (SaaS)	\$2,684.00	2.30%	\$61.73	\$2,622.27
25659	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-200M-B-60M-F	Software as a Service (SaaS)	\$235.00	2.30%	\$5.41	\$229.60
25660	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-200M-B-60P-F	Software as a Service (SaaS)	\$12,078.00	2.30%	\$277.79	\$11,800.21
25661	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-200M-T-12M-F	Software as a Service (SaaS)	\$246.00	2.30%	\$5.66	\$240.34
25662	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-200M-T-12P-F	Software as a Service (SaaS)	\$2,810.00	2.30%	\$64.63	\$2,745.37
25663	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-200M-T-36A-F	Software as a Service (SaaS)	\$2,810.00	2.30%	\$64.63	\$2,745.37
25664	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-200M-T-36M-F	Software as a Service (SaaS)	\$246.00	2.30%	\$5.66	\$240.34
25665	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-200M-T-36P-F	Software as a Service (SaaS)	\$8,008.00	2.30%	\$184.18	\$7,823.82
25666	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-200M-T-60A-F	Software as a Service (SaaS)	\$2,810.00	2.30%	\$64.63	\$2,745.37
25667	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-200M-T-60M-F	Software as a Service (SaaS)	\$246.00	2.30%	\$5.66	\$240.34
25668	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-200M-T-60P-F	Software as a Service (SaaS)	\$12,645.00	2.30%	\$290.84	\$12,354.17
25669	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-12M-F	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
25670	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-12P-F	Software as a Service (SaaS)	\$3,755.00	2.30%	\$86.37	\$3,668.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25671	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-36A-F	Software as a Service (SaaS)	\$3,755.00	2.30%	\$86.37	\$3,668.64
25672	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-36M-F	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
25673	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-36P-F	Software as a Service (SaaS)	\$10,702.00	2.30%	\$246.15	\$10,455.85
25674	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-60A-F	Software as a Service (SaaS)	\$3,755.00	2.30%	\$86.37	\$3,668.64
25675	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-60M-F	Software as a Service (SaaS)	\$329.00	2.30%	\$7.57	\$321.43
25676	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-350M-B-60P-F	Software as a Service (SaaS)	\$16,897.00	2.30%	\$388.63	\$16,508.37
25677	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-350M-T-12M-F	Software as a Service (SaaS)	\$346.00	2.30%	\$7.96	\$338.04
25678	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-350M-T-12P-F	Software as a Service (SaaS)	\$3,944.00	2.30%	\$90.71	\$3,853.29
25679	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-350M-T-36A-F	Software as a Service (SaaS)	\$3,944.00	2.30%	\$90.71	\$3,853.29
25680	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-350M-T-36M-F	Software as a Service (SaaS)	\$346.00	2.30%	\$7.96	\$338.04
25681	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-350M-T-36P-F	Software as a Service (SaaS)	\$11,240.00	2.30%	\$258.52	\$10,981.48
25682	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-350M-T-60A-F	Software as a Service (SaaS)	\$3,944.00	2.30%	\$90.71	\$3,853.29
25683	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-350M-T-60M-F	Software as a Service (SaaS)	\$346.00	2.30%	\$7.96	\$338.04
25684	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-350M-T-60P-F	Software as a Service (SaaS)	\$17,748.00	2.30%	\$408.20	\$17,339.80
25685	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-12M-F	Software as a Service (SaaS)	\$422.00	2.30%	\$9.71	\$412.29

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25686	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-12P-F	Software as a Service (SaaS)	\$4,814.00	2.30%	\$110.72	\$4,703.28
25687	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-36A-F	Software as a Service (SaaS)	\$4,814.00	2.30%	\$110.72	\$4,703.28
25688	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-36M-F	Software as a Service (SaaS)	\$422.00	2.30%	\$9.71	\$412.29
25689	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-36P-F	Software as a Service (SaaS)	\$13,718.00	2.30%	\$315.51	\$13,402.49
25690	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-60A-F	Software as a Service (SaaS)	\$4,814.00	2.30%	\$110.72	\$4,703.28
25691	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-60M-F	Software as a Service (SaaS)	\$422.00	2.30%	\$9.71	\$412.29
25692	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-500M-B-60P-F	Software as a Service (SaaS)	\$21,660.00	2.30%	\$498.18	\$21,161.82
25693	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-12M-F	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
25694	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-12P-F	Software as a Service (SaaS)	\$5,053.00	2.30%	\$116.22	\$4,936.78
25695	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-36A-F	Software as a Service (SaaS)	\$5,053.00	2.30%	\$116.22	\$4,936.78
25696	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-36M-F	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
25697	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-36P-F	Software as a Service (SaaS)	\$14,400.00	2.30%	\$331.20	\$14,068.80
25698	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-60A-F	Software as a Service (SaaS)	\$5,053.00	2.30%	\$116.22	\$4,936.78
25699	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-60M-F	Software as a Service (SaaS)	\$443.00	2.30%	\$10.19	\$432.81
25700	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-500M-T-60P-F	Software as a Service (SaaS)	\$22,737.00	2.30%	\$522.95	\$22,214.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25701	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-12M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25702	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-12P-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25703	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-36A-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25704	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-36M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25705	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-36P-F	Software as a Service (SaaS)	\$14,329.00	2.30%	\$329.57	\$13,999.43
25706	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-60A-F	Software as a Service (SaaS)	\$5,028.00	2.30%	\$115.64	\$4,912.36
25707	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-60M-F	Software as a Service (SaaS)	\$440.00	2.30%	\$10.12	\$429.88
25708	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-P-HS-750M-B-60P-F	Software as a Service (SaaS)	\$22,624.00	2.30%	\$520.35	\$22,103.65
25709	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-750M-T-12M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37
25710	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 1 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-750M-T-12P-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25711	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-750M-T-36A-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25712	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-750M-T-36M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37
25713	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 3 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-750M-T-36P-F	Software as a Service (SaaS)	\$15,047.00	2.30%	\$346.08	\$14,700.92
25714	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-750M-T-60A-F	Software as a Service (SaaS)	\$5,280.00	2.30%	\$121.44	\$5,158.56
25715	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Premium Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-P-HS-750M-T-60M-F	Software as a Service (SaaS)	\$462.00	2.30%	\$10.63	\$451.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25716	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Premium Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Premium Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-P-HS-750M-T-60P-F	Software as a Service (SaaS)	\$23,758.00	2.30%	\$546.43	\$23,211.57
25717	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-12M-F	Software as a Service (SaaS)	\$47.00	2.30%	\$1.08	\$45.92
25718	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-12P-F	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
25719	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-36A-F	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
25720	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-36M-F	Software as a Service (SaaS)	\$47.00	2.30%	\$1.08	\$45.92
25721	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-36P-F	Software as a Service (SaaS)	\$1,510.00	2.30%	\$34.73	\$1,475.27
25722	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-60A-F	Software as a Service (SaaS)	\$530.00	2.30%	\$12.19	\$517.81
25723	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-60M-F	Software as a Service (SaaS)	\$47.00	2.30%	\$1.08	\$45.92
25724	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFH-B-60P-F	Software as a Service (SaaS)	\$2,384.00	2.30%	\$54.83	\$2,329.17
25725	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-12M-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
25726	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-12P-F	Software as a Service (SaaS)	\$1,018.00	2.30%	\$23.41	\$994.59
25727	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-36A-F	Software as a Service (SaaS)	\$1,018.00	2.30%	\$23.41	\$994.59
25728	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-36M-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
25729	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-36P-F	Software as a Service (SaaS)	\$2,900.00	2.30%	\$66.70	\$2,833.30
25730	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-60A-F	Software as a Service (SaaS)	\$1,018.00	2.30%	\$23.41	\$994.59

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25731	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-60M-F	Software as a Service (SaaS)	\$90.00	2.30%	\$2.07	\$87.93
25732	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-P-HS-WFHP-B-60P-F	Software as a Service (SaaS)	\$4,578.00	2.30%	\$105.29	\$4,472.71
25733	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-12M-F	Software as a Service (SaaS)	\$97.00	2.30%	\$2.23	\$94.77
25734	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-12P-F	Software as a Service (SaaS)	\$1,106.00	2.30%	\$25.44	\$1,080.56
25735	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-36A-F	Software as a Service (SaaS)	\$1,106.00	2.30%	\$25.44	\$1,080.56
25736	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-36M-F	Software as a Service (SaaS)	\$97.00	2.30%	\$2.23	\$94.77
25737	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-36P-F	Software as a Service (SaaS)	\$3,150.00	2.30%	\$72.45	\$3,077.55
25738	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-60A-F	Software as a Service (SaaS)	\$1,106.00	2.30%	\$25.44	\$1,080.56
25739	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-60M-F	Software as a Service (SaaS)	\$97.00	2.30%	\$2.23	\$94.77
25740	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Pro Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Pro Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFHP-T-60P-F	Software as a Service (SaaS)	\$4,974.00	2.30%	\$114.40	\$4,859.60
25741	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-12M-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
25742	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-12P-F	Software as a Service (SaaS)	\$568.00	2.30%	\$13.06	\$554.94
25743	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-36A-F	Software as a Service (SaaS)	\$568.00	2.30%	\$13.06	\$554.94
25744	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-36M-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
25745	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-36P-F	Software as a Service (SaaS)	\$1,617.00	2.30%	\$37.19	\$1,579.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25746	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-60A-F	Software as a Service (SaaS)	\$568.00	2.30%	\$13.06	\$554.94
25747	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-60M-F	Software as a Service (SaaS)	\$50.00	2.30%	\$1.15	\$48.85
25748	SD-WAN	SD-WAN WFH SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud - WFH Subscription (Hosted Orchestrator/Software Gateway), Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud WFH Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-P-HS-WFH-T-60P-F	Software as a Service (SaaS)	\$2,553.00	2.30%	\$58.72	\$2,494.28
25749	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Subscription for 1 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Monthly	SDWS-CWSA-HD-T100M-12M-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
25750	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Subscription for 1 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Prepaid	SDWS-CWSA-HD-T100M-12P-C	Software as a Service (SaaS)	\$684.00	2.30%	\$15.73	\$668.27
25751	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Subscription for 3 year, Annual	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Annual	SDWS-CWSA-HD-T100M-36A-C	Software as a Service (SaaS)	\$684.00	2.30%	\$15.73	\$668.27
25752	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Subscription for 3 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Monthly	SDWS-CWSA-HD-T100M-36M-C	Software as a Service (SaaS)	\$60.00	2.30%	\$1.38	\$58.62
25753	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Subscription for 3 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Prepaid	SDWS-CWSA-HD-T100M-36P-C	Software as a Service (SaaS)	\$1,950.00	2.30%	\$44.85	\$1,905.15
25754	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Subscription for 1 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Monthly	SDWS-CWSA-HD-T200M-12M-C	Software as a Service (SaaS)	\$78.00	2.30%	\$1.79	\$76.21
25755	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Subscription for 1 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Prepaid	SDWS-CWSA-HD-T200M-12P-C	Software as a Service (SaaS)	\$888.00	2.30%	\$20.42	\$867.58
25756	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Subscription for 3 year, Annual	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Annual	SDWS-CWSA-HD-T200M-36A-C	Software as a Service (SaaS)	\$888.00	2.30%	\$20.42	\$867.58
25757	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Subscription for 3 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Monthly	SDWS-CWSA-HD-T200M-36M-C	Software as a Service (SaaS)	\$78.00	2.30%	\$1.79	\$76.21
25758	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Subscription for 3 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Advanced Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Prepaid	SDWS-CWSA-HD-T200M-36P-C	Software as a Service (SaaS)	\$2,531.00	2.30%	\$58.21	\$2,472.79
25759	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Subscription for 1 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Monthly	SDWS-CWSS-HD-T100M-12M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
25760	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Subscription for 1 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Prepaid	SDWS-CWSS-HD-T100M-12P-C	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
25761	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Subscription for 3 year, Annual	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Annual	SDWS-CWSS-HD-T100M-36A-C	Software as a Service (SaaS)	\$576.00	2.30%	\$13.25	\$562.75
25762	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Subscription for 3 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Monthly	SDWS-CWSS-HD-T100M-36M-C	Software as a Service (SaaS)	\$51.00	2.30%	\$1.17	\$49.83
25763	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Subscription for 3 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 100 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Prepaid	SDWS-CWSS-HD-T100M-36P-C	Software as a Service (SaaS)	\$1,642.00	2.30%	\$37.77	\$1,604.23
25764	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Subscription for 1 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Monthly	SDWS-CWSS-HD-T200M-12M-C	Software as a Service (SaaS)	\$67.00	2.30%	\$1.54	\$65.46
25765	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Subscription for 1 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 1 year, Prepaid	SDWS-CWSS-HD-T200M-12P-C	Software as a Service (SaaS)	\$756.00	2.30%	\$17.39	\$738.61
25766	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Subscription for 3 year, Annual	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Annual	SDWS-CWSS-HD-T200M-36A-C	Software as a Service (SaaS)	\$756.00	2.30%	\$17.39	\$738.61
25767	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Subscription for 3 year, Monthly	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Monthly	SDWS-CWSS-HD-T200M-36M-C	Software as a Service (SaaS)	\$67.00	2.30%	\$1.54	\$65.46

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25768	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Subscription for 3 year, Prepaid	VMware SD-WAN Standard Edition and Cloud Web Security Standard Edition; 200 Mbps; Hosted Deployment; Production Support Total (L1-4); Subscription for 3 year, Prepaid	SDWS-CWSS-HD-T200M-36P-C	Software as a Service (SaaS)	\$2,155.00	2.30%	\$49.57	\$2,105.44
25769	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-001G-B-12M-F	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
25770	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-001G-B-12P-F	Software as a Service (SaaS)	\$2,772.00	2.30%	\$63.76	\$2,708.24
25771	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-001G-B-36A-F	Software as a Service (SaaS)	\$2,772.00	2.30%	\$63.76	\$2,708.24
25772	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-001G-B-36M-F	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
25773	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-001G-B-36P-F	Software as a Service (SaaS)	\$7,901.00	2.30%	\$181.72	\$7,719.28
25774	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-001G-B-60A-F	Software as a Service (SaaS)	\$2,772.00	2.30%	\$63.76	\$2,708.24
25775	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-001G-B-60M-F	Software as a Service (SaaS)	\$243.00	2.30%	\$5.59	\$237.41
25776	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-001G-B-60P-F	Software as a Service (SaaS)	\$12,474.00	2.30%	\$286.90	\$12,187.10
25777	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-001G-T-12M-F	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
25778	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-001G-T-12P-F	Software as a Service (SaaS)	\$2,930.00	2.30%	\$67.39	\$2,862.61
25779	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-001G-T-36A-F	Software as a Service (SaaS)	\$2,930.00	2.30%	\$67.39	\$2,862.61
25780	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-001G-T-36M-F	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09
25781	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-001G-T-36P-F	Software as a Service (SaaS)	\$8,350.00	2.30%	\$192.05	\$8,157.95
25782	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-001G-T-60A-F	Software as a Service (SaaS)	\$2,930.00	2.30%	\$67.39	\$2,862.61
25783	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-001G-T-60M-F	Software as a Service (SaaS)	\$257.00	2.30%	\$5.91	\$251.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25784	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-001G-T-60P-F	Software as a Service (SaaS)	\$13,183.00	2.30%	\$303.21	\$12,879.79
25785	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-002G-B-12M-F	Software as a Service (SaaS)	\$374.00	2.30%	\$8.60	\$365.40
25786	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-002G-B-12P-F	Software as a Service (SaaS)	\$4,272.00	2.30%	\$98.26	\$4,173.74
25787	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-002G-B-36A-F	Software as a Service (SaaS)	\$4,272.00	2.30%	\$98.26	\$4,173.74
25788	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-002G-B-36M-F	Software as a Service (SaaS)	\$374.00	2.30%	\$8.60	\$365.40
25789	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-002G-B-36P-F	Software as a Service (SaaS)	\$12,174.00	2.30%	\$280.00	\$11,894.00
25790	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-002G-B-60A-F	Software as a Service (SaaS)	\$4,272.00	2.30%	\$98.26	\$4,173.74
25791	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-002G-B-60M-F	Software as a Service (SaaS)	\$374.00	2.30%	\$8.60	\$365.40
25792	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-002G-B-60P-F	Software as a Service (SaaS)	\$19,222.00	2.30%	\$442.11	\$18,779.89
25793	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-002G-T-12M-F	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
25794	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-002G-T-12P-F	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67
25795	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-002G-T-36A-F	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67
25796	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-002G-T-36M-F	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
25797	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-002G-T-36P-F	Software as a Service (SaaS)	\$12,928.00	2.30%	\$297.34	\$12,630.66
25798	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-002G-T-60A-F	Software as a Service (SaaS)	\$4,536.00	2.30%	\$104.33	\$4,431.67

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25799	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-002G-T-60M-F	Software as a Service (SaaS)	\$397.00	2.30%	\$9.13	\$387.87
25800	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	SDW-S-HO-002G-T-60P-F	Software as a Service (SaaS)	\$20,412.00	2.30%	\$469.48	\$19,942.52
25801	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-005G-B-12M-F	Software as a Service (SaaS)	\$546.00	2.30%	\$12.56	\$533.44
25802	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-005G-B-12P-F	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
25803	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-005G-B-36A-F	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
25804	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-005G-B-36M-F	Software as a Service (SaaS)	\$546.00	2.30%	\$12.56	\$533.44
25805	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-005G-B-36P-F	Software as a Service (SaaS)	\$17,776.00	2.30%	\$408.85	\$17,367.15
25806	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-005G-B-60A-F	Software as a Service (SaaS)	\$6,237.00	2.30%	\$143.45	\$6,093.55
25807	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-005G-B-60M-F	Software as a Service (SaaS)	\$546.00	2.30%	\$12.56	\$533.44
25808	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-005G-B-60P-F	Software as a Service (SaaS)	\$28,067.00	2.30%	\$645.54	\$27,421.46
25809	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-005G-T-12M-F	Software as a Service (SaaS)	\$579.00	2.30%	\$13.32	\$565.68
25810	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	SDW-S-HO-005G-T-12P-F	Software as a Service (SaaS)	\$6,615.00	2.30%	\$152.15	\$6,462.86
25811	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-005G-T-36A-F	Software as a Service (SaaS)	\$6,615.00	2.30%	\$152.15	\$6,462.86
25812	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-005G-T-36M-F	Software as a Service (SaaS)	\$579.00	2.30%	\$13.32	\$565.68
25813	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L1-4)	SDW-S-HO-005G-T-36P-F	Software as a Service (SaaS)	\$18,853.00	2.30%	\$433.62	\$18,419.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25814	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-005G-T-60A-F	Software as a Service (SaaS)	\$6,615.00	2.30%	\$152.15	\$6,462.86
25815	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-005G-T-60M-F	Software as a Service (SaaS)	\$579.00	2.30%	\$13.32	\$565.68
25816	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-005G-T-60P-F	Software as a Service (SaaS)	\$29,768.00	2.30%	\$684.66	\$29,083.34
25817	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-010G-B-12M-F	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
25818	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-010G-B-12P-F	Software as a Service (SaaS)	\$8,228.00	2.30%	\$189.24	\$8,038.76
25819	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-010G-B-36A-F	Software as a Service (SaaS)	\$8,228.00	2.30%	\$189.24	\$8,038.76
25820	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-010G-B-36M-F	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
25821	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-010G-B-36P-F	Software as a Service (SaaS)	\$23,450.00	2.30%	\$539.35	\$22,910.65
25822	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-010G-B-60A-F	Software as a Service (SaaS)	\$8,228.00	2.30%	\$189.24	\$8,038.76
25823	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-010G-B-60M-F	Software as a Service (SaaS)	\$720.00	2.30%	\$16.56	\$703.44
25824	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-010G-B-60P-F	Software as a Service (SaaS)	\$37,026.00	2.30%	\$851.60	\$36,174.40
25825	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-010G-T-12M-F	Software as a Service (SaaS)	\$772.00	2.30%	\$17.76	\$754.24
25826	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-010G-T-12P-F	Software as a Service (SaaS)	\$8,820.00	2.30%	\$202.86	\$8,617.14
25827	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-010G-T-36A-F	Software as a Service (SaaS)	\$8,820.00	2.30%	\$202.86	\$8,617.14
25828	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-010G-T-36M-F	Software as a Service (SaaS)	\$772.00	2.30%	\$17.76	\$754.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25829	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-010G-T-36P-F	Software as a Service (SaaS)	\$25,137.00	2.30%	\$578.15	\$24,558.85
25830	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-010G-T-60A-F	Software as a Service (SaaS)	\$8,820.00	2.30%	\$202.86	\$8,617.14
25831	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-010G-T-60M-F	Software as a Service (SaaS)	\$772.00	2.30%	\$17.76	\$754.24
25832	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 10 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-010G-T-60P-F	Software as a Service (SaaS)	\$39,690.00	2.30%	\$912.87	\$38,777.13
25833	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-100M-B-12M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25834	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-100M-B-12P-F	Software as a Service (SaaS)	\$484.00	2.30%	\$11.13	\$472.87
25835	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-100M-B-36A-F	Software as a Service (SaaS)	\$484.00	2.30%	\$11.13	\$472.87
25836	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-100M-B-36M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25837	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-100M-B-36P-F	Software as a Service (SaaS)	\$1,379.00	2.30%	\$31.72	\$1,347.28
25838	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-100M-B-60A-F	Software as a Service (SaaS)	\$484.00	2.30%	\$11.13	\$472.87
25839	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-100M-B-60M-F	Software as a Service (SaaS)	\$43.00	2.30%	\$0.99	\$42.01
25840	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-100M-B-60P-F	Software as a Service (SaaS)	\$2,178.00	2.30%	\$50.09	\$2,127.91
25841	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-100M-T-12M-F	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
25842	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-100M-T-12P-F	Software as a Service (SaaS)	\$501.00	2.30%	\$11.52	\$489.48
25843	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-100M-T-36A-F	Software as a Service (SaaS)	\$501.00	2.30%	\$11.52	\$489.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25844	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-100M-T-36M-F	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
25845	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-100M-T-36P-F	Software as a Service (SaaS)	\$1,426.00	2.30%	\$32.80	\$1,393.20
25846	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-100M-T-60A-F	Software as a Service (SaaS)	\$501.00	2.30%	\$11.52	\$489.48
25847	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-100M-T-60M-F	Software as a Service (SaaS)	\$44.00	2.30%	\$1.01	\$42.99
25848	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-100M-T-60P-F	Software as a Service (SaaS)	\$2,251.00	2.30%	\$51.77	\$2,199.23
25849	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-200M-B-12M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
25850	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-200M-B-12P-F	Software as a Service (SaaS)	\$653.00	2.30%	\$15.02	\$637.98
25851	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-200M-B-36A-F	Software as a Service (SaaS)	\$653.00	2.30%	\$15.02	\$637.98
25852	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-200M-B-36M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
25853	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-200M-B-36P-F	Software as a Service (SaaS)	\$1,861.00	2.30%	\$42.80	\$1,818.20
25854	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-200M-B-60A-F	Software as a Service (SaaS)	\$653.00	2.30%	\$15.02	\$637.98
25855	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HO-200M-B-60M-F	Software as a Service (SaaS)	\$58.00	2.30%	\$1.33	\$56.67
25856	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-200M-B-60P-F	Software as a Service (SaaS)	\$2,938.00	2.30%	\$67.57	\$2,870.43
25857	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-200M-T-12M-F	Software as a Service (SaaS)	\$61.00	2.30%	\$1.40	\$59.60
25858	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-200M-T-12P-F	Software as a Service (SaaS)	\$693.00	2.30%	\$15.94	\$677.06

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25859	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-200M-T-36A-F	Software as a Service (SaaS)	\$693.00	2.30%	\$15.94	\$677.06
25860	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-200M-T-36M-F	Software as a Service (SaaS)	\$61.00	2.30%	\$1.40	\$59.60
25861	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-200M-T-36P-F	Software as a Service (SaaS)	\$1,976.00	2.30%	\$45.45	\$1,930.55
25862	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-200M-T-60A-F	Software as a Service (SaaS)	\$693.00	2.30%	\$15.94	\$677.06
25863	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HO-200M-T-60M-F	Software as a Service (SaaS)	\$61.00	2.30%	\$1.40	\$59.60
25864	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 200 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-200M-T-60P-F	Software as a Service (SaaS)	\$3,119.00	2.30%	\$71.74	\$3,047.26
25865	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-350M-B-12M-F	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
25866	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-350M-B-12P-F	Software as a Service (SaaS)	\$933.00	2.30%	\$21.46	\$911.54
25867	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-350M-B-36A-F	Software as a Service (SaaS)	\$933.00	2.30%	\$21.46	\$911.54
25868	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-350M-B-36M-F	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
25869	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-350M-B-36P-F	Software as a Service (SaaS)	\$2,658.00	2.30%	\$61.13	\$2,596.87
25870	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-350M-B-60A-F	Software as a Service (SaaS)	\$933.00	2.30%	\$21.46	\$911.54
25871	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-350M-B-60M-F	Software as a Service (SaaS)	\$82.00	2.30%	\$1.89	\$80.11
25872	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-350M-B-60P-F	Software as a Service (SaaS)	\$4,196.00	2.30%	\$96.51	\$4,099.49
25873	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-350M-T-12M-F	Software as a Service (SaaS)	\$87.00	2.30%	\$2.00	\$85.00

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25874	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-S-HO-350M-T-12P-F	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
25875	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-350M-T-36A-F	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
25876	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-350M-T-36M-F	Software as a Service (SaaS)	\$87.00	2.30%	\$2.00	\$85.00
25877	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-S-HO-350M-T-36P-F	Software as a Service (SaaS)	\$2,819.00	2.30%	\$64.84	\$2,754.16
25878	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-350M-T-60A-F	Software as a Service (SaaS)	\$990.00	2.30%	\$22.77	\$967.23
25879	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-350M-T-60M-F	Software as a Service (SaaS)	\$87.00	2.30%	\$2.00	\$85.00
25880	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total (L 1-4)	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L 1-4)	SDW-S-HO-350M-T-60P-F	Software as a Service (SaaS)	\$4,451.00	2.30%	\$102.37	\$4,348.63
25881	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-500M-B-12M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
25882	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L 3-4)	SDW-S-HO-500M-B-12P-F	Software as a Service (SaaS)	\$1,355.00	2.30%	\$31.17	\$1,323.84
25883	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-500M-B-36A-F	Software as a Service (SaaS)	\$1,355.00	2.30%	\$31.17	\$1,323.84
25884	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-500M-B-36M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
25885	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L 3-4)	SDW-S-HO-500M-B-36P-F	Software as a Service (SaaS)	\$3,861.00	2.30%	\$88.80	\$3,772.20
25886	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-500M-B-60A-F	Software as a Service (SaaS)	\$1,355.00	2.30%	\$31.17	\$1,323.84
25887	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-500M-B-60M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
25888	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support, VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L 3-4)	SDW-S-HO-500M-B-60P-F	Software as a Service (SaaS)	\$6,096.00	2.30%	\$140.21	\$5,955.79

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25889	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-500M-T-12M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25890	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-500M-T-12P-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25891	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-500M-T-36A-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25892	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-500M-T-36M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25893	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-500M-T-36P-F	Software as a Service (SaaS)	\$4,094.00	2.30%	\$94.16	\$3,999.84
25894	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-500M-T-60A-F	Software as a Service (SaaS)	\$1,437.00	2.30%	\$33.05	\$1,403.95
25895	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-500M-T-60M-F	Software as a Service (SaaS)	\$126.00	2.30%	\$2.90	\$123.10
25896	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-500M-T-60P-F	Software as a Service (SaaS)	\$6,464.00	2.30%	\$148.67	\$6,315.33
25897	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-750M-B-12M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84
25898	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-750M-B-12P-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46
25899	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-750M-B-36A-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46
25900	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-750M-B-36M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84
25901	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-750M-B-36P-F	Software as a Service (SaaS)	\$5,890.00	2.30%	\$135.47	\$5,754.53
25902	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-750M-B-60A-F	Software as a Service (SaaS)	\$2,067.00	2.30%	\$47.54	\$2,019.46
25903	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HO-750M-B-60M-F	Software as a Service (SaaS)	\$181.00	2.30%	\$4.16	\$176.84

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25904	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HO-750M-B-60P-F	Software as a Service (SaaS)	\$9,299.00	2.30%	\$213.88	\$9,085.12
25905	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-750M-T-12M-F	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
25906	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-750M-T-12P-F	Software as a Service (SaaS)	\$2,187.00	2.30%	\$50.30	\$2,136.70
25907	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-750M-T-36A-F	Software as a Service (SaaS)	\$2,187.00	2.30%	\$50.30	\$2,136.70
25908	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-750M-T-36M-F	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
25909	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-750M-T-36P-F	Software as a Service (SaaS)	\$6,231.00	2.30%	\$143.31	\$6,087.69
25910	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-750M-T-60A-F	Software as a Service (SaaS)	\$2,187.00	2.30%	\$50.30	\$2,136.70
25911	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HO-750M-T-60M-F	Software as a Service (SaaS)	\$192.00	2.30%	\$4.42	\$187.58
25912	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HO-750M-T-60P-F	Software as a Service (SaaS)	\$9,838.00	2.30%	\$226.27	\$9,611.73
25913	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-001G-B-12M-F	Software as a Service (SaaS)	\$293.00	2.30%	\$6.74	\$286.26
25914	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-001G-B-12P-F	Software as a Service (SaaS)	\$3,339.00	2.30%	\$76.80	\$3,262.20
25915	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-001G-B-36A-F	Software as a Service (SaaS)	\$3,339.00	2.30%	\$76.80	\$3,262.20
25916	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-001G-B-36M-F	Software as a Service (SaaS)	\$293.00	2.30%	\$6.74	\$286.26
25917	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-001G-B-36P-F	Software as a Service (SaaS)	\$9,517.00	2.30%	\$218.89	\$9,298.11
25918	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-001G-B-60A-F	Software as a Service (SaaS)	\$3,339.00	2.30%	\$76.80	\$3,262.20

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25919	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-001G-B-60M-F	Software as a Service (SaaS)	\$293.00	2.30%	\$6.74	\$286.26
25920	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-001G-B-60P-F	Software as a Service (SaaS)	\$15,026.00	2.30%	\$345.60	\$14,680.40
25921	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-001G-T-12M-F	Software as a Service (SaaS)	\$306.00	2.30%	\$7.04	\$298.96
25922	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-001G-T-12P-F	Software as a Service (SaaS)	\$3,497.00	2.30%	\$80.43	\$3,416.57
25923	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-001G-T-36A-F	Software as a Service (SaaS)	\$3,497.00	2.30%	\$80.43	\$3,416.57
25924	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-001G-T-36M-F	Software as a Service (SaaS)	\$306.00	2.30%	\$7.04	\$298.96
25925	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-001G-T-36P-F	Software as a Service (SaaS)	\$9,966.00	2.30%	\$229.22	\$9,736.78
25926	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-001G-T-60A-F	Software as a Service (SaaS)	\$3,497.00	2.30%	\$80.43	\$3,416.57
25927	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-001G-T-60M-F	Software as a Service (SaaS)	\$306.00	2.30%	\$7.04	\$298.96
25928	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 1 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 1 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-001G-T-60P-F	Software as a Service (SaaS)	\$15,735.00	2.30%	\$361.91	\$15,373.10
25929	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-002G-B-12M-F	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
25930	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-002G-B-12P-F	Software as a Service (SaaS)	\$4,933.00	2.30%	\$113.46	\$4,819.54
25931	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-002G-B-36A-F	Software as a Service (SaaS)	\$4,933.00	2.30%	\$113.46	\$4,819.54
25932	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-002G-B-36M-F	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
25933	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-002G-B-36P-F	Software as a Service (SaaS)	\$14,059.00	2.30%	\$323.36	\$13,735.64

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25934	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-002G-B-60A-F	Software as a Service (SaaS)	\$4,933.00	2.30%	\$113.46	\$4,819.54
25935	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-002G-B-60M-F	Software as a Service (SaaS)	\$432.00	2.30%	\$9.94	\$422.06
25936	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-002G-B-60P-F	Software as a Service (SaaS)	\$22,199.00	2.30%	\$510.58	\$21,688.42
25937	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-002G-T-12M-F	Software as a Service (SaaS)	\$455.00	2.30%	\$10.47	\$444.54
25938	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-002G-T-12P-F	Software as a Service (SaaS)	\$5,198.00	2.30%	\$119.55	\$5,078.45
25939	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-002G-T-36A-F	Software as a Service (SaaS)	\$5,198.00	2.30%	\$119.55	\$5,078.45
25940	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-002G-T-36M-F	Software as a Service (SaaS)	\$455.00	2.30%	\$10.47	\$444.54
25941	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-002G-T-36P-F	Software as a Service (SaaS)	\$14,813.00	2.30%	\$340.70	\$14,472.30
25942	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-002G-T-60A-F	Software as a Service (SaaS)	\$5,198.00	2.30%	\$119.55	\$5,078.45
25943	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-002G-T-60M-F	Software as a Service (SaaS)	\$455.00	2.30%	\$10.47	\$444.54
25944	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 2 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 2 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-002G-T-60P-F	Software as a Service (SaaS)	\$23,389.00	2.30%	\$537.95	\$22,851.05
25945	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-005G-B-12M-F	Software as a Service (SaaS)	\$612.00	2.30%	\$14.08	\$597.92
25946	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-005G-B-12P-F	Software as a Service (SaaS)	\$6,993.00	2.30%	\$160.84	\$6,832.16
25947	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-005G-B-36A-F	Software as a Service (SaaS)	\$6,993.00	2.30%	\$160.84	\$6,832.16
25948	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-005G-B-36M-F	Software as a Service (SaaS)	\$612.00	2.30%	\$14.08	\$597.92

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25949	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L, 3-4)	SDW-S-HS-005G-B-36P-F	Software as a Service (SaaS)	\$19,931.00	2.30%	\$458.41	\$19,472.59
25950	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-005G-B-60A-F	Software as a Service (SaaS)	\$6,993.00	2.30%	\$160.84	\$6,832.16
25951	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-005G-B-60M-F	Software as a Service (SaaS)	\$612.00	2.30%	\$14.08	\$597.92
25952	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L, 3-4)	SDW-S-HS-005G-B-60P-F	Software as a Service (SaaS)	\$31,469.00	2.30%	\$723.79	\$30,745.21
25953	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-005G-T-12M-F	Software as a Service (SaaS)	\$645.00	2.30%	\$14.84	\$630.17
25954	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L, 1-4)	SDW-S-HS-005G-T-12P-F	Software as a Service (SaaS)	\$7,371.00	2.30%	\$169.53	\$7,201.47
25955	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-005G-T-36A-F	Software as a Service (SaaS)	\$7,371.00	2.30%	\$169.53	\$7,201.47
25956	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-005G-T-36M-F	Software as a Service (SaaS)	\$645.00	2.30%	\$14.84	\$630.17
25957	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L, 1-4)	SDW-S-HS-005G-T-36P-F	Software as a Service (SaaS)	\$21,008.00	2.30%	\$483.18	\$20,524.82
25958	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-005G-T-60A-F	Software as a Service (SaaS)	\$7,371.00	2.30%	\$169.53	\$7,201.47
25959	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-005G-T-60M-F	Software as a Service (SaaS)	\$645.00	2.30%	\$14.84	\$630.17
25960	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 5 Gbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 5 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L, 1-4)	SDW-S-HS-005G-T-60P-F	Software as a Service (SaaS)	\$33,170.00	2.30%	\$762.91	\$32,407.09
25961	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-010G-B-12M-F	Software as a Service (SaaS)	\$795.00	2.30%	\$18.29	\$776.72
25962	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L, 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L, 3-4)	SDW-S-HS-010G-B-12P-F	Software as a Service (SaaS)	\$9,079.00	2.30%	\$208.82	\$8,870.18
25963	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-010G-B-36A-F	Software as a Service (SaaS)	\$9,079.00	2.30%	\$208.82	\$8,870.18

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25964	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-010G-B-36M-F	Software as a Service (SaaS)	\$795.00	2.30%	\$18.29	\$776.72
25965	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-010G-B-36P-F	Software as a Service (SaaS)	\$25,874.00	2.30%	\$595.10	\$25,278.90
25966	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-010G-B-60A-F	Software as a Service (SaaS)	\$9,079.00	2.30%	\$208.82	\$8,870.18
25967	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-010G-B-60M-F	Software as a Service (SaaS)	\$795.00	2.30%	\$18.29	\$776.72
25968	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-010G-B-60P-F	Software as a Service (SaaS)	\$40,853.00	2.30%	\$939.62	\$39,913.38
25969	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-010G-T-12M-F	Software as a Service (SaaS)	\$847.00	2.30%	\$19.48	\$827.52
25970	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-010G-T-12P-F	Software as a Service (SaaS)	\$9,671.00	2.30%	\$222.43	\$9,448.57
25971	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-010G-T-36A-F	Software as a Service (SaaS)	\$9,671.00	2.30%	\$222.43	\$9,448.57
25972	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-010G-T-36M-F	Software as a Service (SaaS)	\$847.00	2.30%	\$19.48	\$827.52
25973	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-010G-T-36P-F	Software as a Service (SaaS)	\$27,561.00	2.30%	\$633.90	\$26,927.10
25974	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-010G-T-60A-F	Software as a Service (SaaS)	\$9,671.00	2.30%	\$222.43	\$9,448.57
25975	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 10 Gbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-010G-T-60M-F	Software as a Service (SaaS)	\$847.00	2.30%	\$19.48	\$827.52
25976	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 10 Gbps Standard Edition Service Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 10 Gbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-010G-T-60P-F	Software as a Service (SaaS)	\$43,518.00	2.30%	\$1,000.91	\$42,517.09
25977	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-100M-B-12M-F	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
25978	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-100M-B-12P-F	Software as a Service (SaaS)	\$787.00	2.30%	\$18.10	\$768.90

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
25979	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-100M-B-36A-F	Software as a Service (SaaS)	\$787.00	2.30%	\$18.10	\$768.90
25980	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-100M-B-36M-F	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
25981	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-100M-B-36P-F	Software as a Service (SaaS)	\$2,241.00	2.30%	\$51.54	\$2,189.46
25982	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-100M-B-60A-F	Software as a Service (SaaS)	\$787.00	2.30%	\$18.10	\$768.90
25983	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-100M-B-60M-F	Software as a Service (SaaS)	\$69.00	2.30%	\$1.59	\$67.41
25984	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-100M-B-60P-F	Software as a Service (SaaS)	\$3,539.00	2.30%	\$81.40	\$3,457.60
25985	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-100M-T-12M-F	Software as a Service (SaaS)	\$71.00	2.30%	\$1.63	\$69.37
25986	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-100M-T-12P-F	Software as a Service (SaaS)	\$803.00	2.30%	\$18.47	\$784.53
25987	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-100M-T-36A-F	Software as a Service (SaaS)	\$803.00	2.30%	\$18.47	\$784.53
25988	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-100M-T-36M-F	Software as a Service (SaaS)	\$71.00	2.30%	\$1.63	\$69.37
25989	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-100M-T-36P-F	Software as a Service (SaaS)	\$2,288.00	2.30%	\$52.62	\$2,235.38
25990	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-100M-T-60A-F	Software as a Service (SaaS)	\$803.00	2.30%	\$18.47	\$784.53
25991	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4).	SDW-S-HS-100M-T-60M-F	Software as a Service (SaaS)	\$71.00	2.30%	\$1.63	\$69.37
25992	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 100 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 100 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-100M-T-60P-F	Software as a Service (SaaS)	\$3,612.00	2.30%	\$83.08	\$3,528.92
25993	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 200 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 200 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4).	SDW-S-HS-200M-B-12M-F	Software as a Service (SaaS)	\$100.00	2.30%	\$2.30	\$97.70

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26009	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-350M-B-12M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
26010	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-350M-B-12P-F	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
26011	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-350M-B-36A-F	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
26012	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-350M-B-36M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
26013	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-350M-B-36P-F	Software as a Service (SaaS)	\$3,870.00	2.30%	\$89.01	\$3,780.99
26014	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-350M-B-60A-F	Software as a Service (SaaS)	\$1,358.00	2.30%	\$31.23	\$1,326.77
26015	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-350M-B-60M-F	Software as a Service (SaaS)	\$119.00	2.30%	\$2.74	\$116.26
26016	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-350M-B-60P-F	Software as a Service (SaaS)	\$6,110.00	2.30%	\$140.53	\$5,969.47
26017	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-350M-T-12M-F	Software as a Service (SaaS)	\$124.00	2.30%	\$2.85	\$121.15
26018	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-350M-T-12P-F	Software as a Service (SaaS)	\$1,415.00	2.30%	\$32.55	\$1,382.46
26019	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-350M-T-36A-F	Software as a Service (SaaS)	\$1,415.00	2.30%	\$32.55	\$1,382.46
26020	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-350M-T-36M-F	Software as a Service (SaaS)	\$124.00	2.30%	\$2.85	\$121.15
26021	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-350M-T-36P-F	Software as a Service (SaaS)	\$4,031.00	2.30%	\$92.71	\$3,938.29
26022	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-350M-T-60A-F	Software as a Service (SaaS)	\$1,415.00	2.30%	\$32.55	\$1,382.46
26023	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 350 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-350M-T-60M-F	Software as a Service (SaaS)	\$124.00	2.30%	\$2.85	\$121.15

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26024	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 350 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 350 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-350M-T-60P-F	Software as a Service (SaaS)	\$6,365.00	2.30%	\$146.40	\$6,218.61
26025	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-500M-B-12M-F	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
26026	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-500M-B-12P-F	Software as a Service (SaaS)	\$1,827.00	2.30%	\$42.02	\$1,784.98
26027	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-500M-B-36A-F	Software as a Service (SaaS)	\$1,827.00	2.30%	\$42.02	\$1,784.98
26028	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-500M-B-36M-F	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
26029	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-500M-B-36P-F	Software as a Service (SaaS)	\$5,207.00	2.30%	\$119.76	\$5,087.24
26030	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-500M-B-60A-F	Software as a Service (SaaS)	\$1,827.00	2.30%	\$42.02	\$1,784.98
26031	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-500M-B-60M-F	Software as a Service (SaaS)	\$160.00	2.30%	\$3.68	\$156.32
26032	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-500M-B-60P-F	Software as a Service (SaaS)	\$8,222.00	2.30%	\$189.11	\$8,032.89
26033	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-500M-T-12M-F	Software as a Service (SaaS)	\$168.00	2.30%	\$3.86	\$164.14
26034	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 12 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-500M-T-12P-F	Software as a Service (SaaS)	\$1,909.00	2.30%	\$43.91	\$1,865.09
26035	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-500M-T-36A-F	Software as a Service (SaaS)	\$1,909.00	2.30%	\$43.91	\$1,865.09
26036	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-500M-T-36M-F	Software as a Service (SaaS)	\$168.00	2.30%	\$3.86	\$164.14
26037	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 36 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-500M-T-36P-F	Software as a Service (SaaS)	\$5,441.00	2.30%	\$125.14	\$5,315.86
26038	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-500M-T-60A-F	Software as a Service (SaaS)	\$1,909.00	2.30%	\$43.91	\$1,865.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26039	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-500M-T-60M-F	Software as a Service (SaaS)	\$168.00	2.30%	\$3.86	\$164.14
26040	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 500 Mbps - Per Edge, Commitment Plan - 60 month Prepaid	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 500 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-500M-T-60P-F	Software as a Service (SaaS)	\$8,591.00	2.30%	\$197.59	\$8,393.41
26041	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-750M-B-12M-F	Software as a Service (SaaS)	\$227.00	2.30%	\$5.22	\$221.78
26042	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-750M-B-12P-F	Software as a Service (SaaS)	\$2,587.00	2.30%	\$59.50	\$2,527.50
26043	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-750M-B-36A-F	Software as a Service (SaaS)	\$2,587.00	2.30%	\$59.50	\$2,527.50
26044	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-750M-B-36M-F	Software as a Service (SaaS)	\$227.00	2.30%	\$5.22	\$221.78
26045	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-750M-B-36P-F	Software as a Service (SaaS)	\$7,371.00	2.30%	\$169.53	\$7,201.47
26046	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-750M-B-60A-F	Software as a Service (SaaS)	\$2,587.00	2.30%	\$59.50	\$2,527.50
26047	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline (L3-4)	SDW-S-HS-750M-B-60M-F	Software as a Service (SaaS)	\$227.00	2.30%	\$5.22	\$221.78
26048	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Backline(L 3-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Backline(L 3-4)	SDW-S-HS-750M-B-60P-F	Software as a Service (SaaS)	\$11,638.00	2.30%	\$267.67	\$11,370.33
26049	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 12 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-750M-T-12M-F	Software as a Service (SaaS)	\$237.00	2.30%	\$5.45	\$231.55
26050	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 1 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 1 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-750M-T-12P-F	Software as a Service (SaaS)	\$2,706.00	2.30%	\$62.24	\$2,643.76
26051	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Annual, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-750M-T-36A-F	Software as a Service (SaaS)	\$2,706.00	2.30%	\$62.24	\$2,643.76
26052	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 36 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Monthly, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-750M-T-36M-F	Software as a Service (SaaS)	\$237.00	2.30%	\$5.45	\$231.55
26053	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 3 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 3 year, Prepaid, Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-750M-T-36P-F	Software as a Service (SaaS)	\$7,712.00	2.30%	\$177.38	\$7,534.62

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26054	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Annual	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Annual. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-750M-T-60A-F	Software as a Service (SaaS)	\$2,706.00	2.30%	\$62.24	\$2,643.76
26055	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN by VeloCloud Standard Edition (Hosted Orchestrator/Software Gateway) - 750 Mbps - Per Edge, Commitment Plan - 60 month Monthly	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Monthly. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total (L1-4)	SDW-S-HS-750M-T-60M-F	Software as a Service (SaaS)	\$237.00	2.30%	\$5.45	\$231.55
26056	SD-WAN	SD-WAN SW	VELOCLOUD	U.S. Federal VMware SD-WAN 750 Mbps Standard Software Subscription for 5 year, Prepaid, Hosted VCO with Software VCG, VeloCloud Production Support Total(L 1-4)	U.S. Citizen / U.S. Soil Technical Support. VMware SD-WAN by VeloCloud 750 Mbps Standard Service Subscription for 5 year, Prepaid. Hosted SD-WAN Orchestrator with Software SD-WAN Gateway by VeloCloud, VeloCloud Production Support Total(L 1-4)	SDW-S-HS-750M-T-60P-F	Software as a Service (SaaS)	\$12,177.00	2.30%	\$280.07	\$11,896.93
26057	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Monthly	SDWX-CWSA-HD-001G-12M-C	Software as a Service (SaaS)	\$315.35	2.30%	\$7.25	\$308.10
26058	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Prepaid	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 1 year, Prepaid	SDWX-CWSA-HD-001G-12P-C	Software as a Service (SaaS)	\$3,604.00	2.30%	\$82.89	\$3,521.11
26059	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Annual	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Annual	SDWX-CWSA-HD-001G-36A-C	Software as a Service (SaaS)	\$3,604.00	2.30%	\$82.89	\$3,521.11
26060	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Monthly	SDWX-CWSA-HD-001G-36M-C	Software as a Service (SaaS)	\$315.35	2.30%	\$7.25	\$308.10
26061	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Prepaid	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 3 year, Prepaid	SDWX-CWSA-HD-001G-36P-C	Software as a Service (SaaS)	\$10,271.40	2.30%	\$236.24	\$10,035.16
26062	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Annual	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Annual	SDWX-CWSA-HD-001G-60A-C	Software as a Service (SaaS)	\$3,604.00	2.30%	\$82.89	\$3,521.11
26063	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Monthly	SDWX-CWSA-HD-001G-60M-C	Software as a Service (SaaS)	\$315.35	2.30%	\$7.25	\$308.10
26064	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Prepaid	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 1 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 1 Gbps Subscription; Subscription for 5 year, Prepaid	SDWX-CWSA-HD-001G-60P-C	Software as a Service (SaaS)	\$16,218.00	2.30%	\$373.01	\$15,844.99
26065	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Monthly	SDWX-CWSA-HD-002G-12M-C	Software as a Service (SaaS)	\$583.63	2.30%	\$13.42	\$570.21
26066	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Prepaid	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 1 year, Prepaid	SDWX-CWSA-HD-002G-12P-C	Software as a Service (SaaS)	\$6,670.00	2.30%	\$153.41	\$6,516.59
26067	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Annual	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Annual	SDWX-CWSA-HD-002G-36A-C	Software as a Service (SaaS)	\$6,670.00	2.30%	\$153.41	\$6,516.59
26068	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Monthly	SDWX-CWSA-HD-002G-36M-C	Software as a Service (SaaS)	\$583.63	2.30%	\$13.42	\$570.21
26069	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Prepaid	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 3 year, Prepaid	SDWX-CWSA-HD-002G-36P-C	Software as a Service (SaaS)	\$19,009.50	2.30%	\$437.22	\$18,572.28
26070	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Annual	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Annual	SDWX-CWSA-HD-002G-60A-C	Software as a Service (SaaS)	\$6,670.00	2.30%	\$153.41	\$6,516.59
26071	CLOUD WEB SECURITY	CLOUD WEB SECURITY BW	VELOCLOUD	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Monthly	VMware Cloud Web Security Add-On for SD-WAN; Advanced Edition; 2 Gbps; Hosted Deployment; Requires Initial Purchase of a SD-WAN 2 Gbps Subscription; Subscription for 5 year, Monthly	SDWX-CWSA-HD-002G-60M-C	Software as a Service (SaaS)	\$583.63	2.30%	\$13.42	\$570.21

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26330	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 1 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 1 year, Prepaid	SDWX-EFW-500M-12P-C	Software as a Service (SaaS)	\$215.00	2.30%	\$4.95	\$210.06
26331	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Annual	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Annual	SDWX-EFW-500M-36A-C	Software as a Service (SaaS)	\$215.00	2.30%	\$4.95	\$210.06
26332	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Monthly	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Monthly	SDWX-EFW-500M-36M-C	Software as a Service (SaaS)	\$18.81	2.30%	\$0.43	\$18.38
26333	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 3 year, Prepaid	SDWX-EFW-500M-36P-C	Software as a Service (SaaS)	\$612.75	2.30%	\$14.09	\$598.66
26334	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Annual	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Annual	SDWX-EFW-500M-60A-C	Software as a Service (SaaS)	\$215.00	2.30%	\$4.95	\$210.06
26335	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Monthly	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Monthly	SDWX-EFW-500M-60M-C	Software as a Service (SaaS)	\$18.81	2.30%	\$0.43	\$18.38
26336	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 500 Mbps; Requires Purchase of a SD-WAN 500 Mbps Subscription; Subscription for 5 year, Prepaid	SDWX-EFW-500M-60P-C	Software as a Service (SaaS)	\$967.50	2.30%	\$22.25	\$945.25
26337	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Monthly	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Monthly	SDWX-EFW-750M-12M-C	Software as a Service (SaaS)	\$28.70	2.30%	\$0.66	\$28.04
26338	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 1 year, Prepaid	SDWX-EFW-750M-12P-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
26339	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Annual	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Annual	SDWX-EFW-750M-36A-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
26340	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Monthly	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Monthly	SDWX-EFW-750M-36M-C	Software as a Service (SaaS)	\$28.70	2.30%	\$0.66	\$28.04
26341	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 3 year, Prepaid	SDWX-EFW-750M-36P-C	Software as a Service (SaaS)	\$934.80	2.30%	\$21.50	\$913.30
26342	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Annual	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Annual	SDWX-EFW-750M-60A-C	Software as a Service (SaaS)	\$328.00	2.30%	\$7.54	\$320.46
26343	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Monthly	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Monthly	SDWX-EFW-750M-60M-C	Software as a Service (SaaS)	\$28.70	2.30%	\$0.66	\$28.04
26344	SD-WAN	EDGE FIREWALL	VELOCLOUD	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Prepaid	VMware SD-WAN Edge Enhanced Firewall Service Add-On; 750 Mbps; Requires Purchase of a SD-WAN 750 Mbps Subscription; Subscription for 5 year, Prepaid	SDWX-EFW-750M-60P-C	Software as a Service (SaaS)	\$1,476.00	2.30%	\$33.95	\$1,442.05
26345	SRM	SRM ENT	VI6-VCENTER	VMware Site Recovery Manager 8 Enterprise for Hyperscalers (25 VM Pack) for 1 year term license includes Production Support/Subscription.	For customer use on specified hyperscaler clouds only - refer to the Product Guide. Includes Production Support and Subscription.	VC-SRM8-HY25E-1Y-TLSS-C	Software as a Service (SaaS)	\$7,125.00	2.30%	\$163.88	\$6,961.13
26346	SRM	SRM ENT	VI6-VCENTER	U.S. Federal VMware Site Recovery Manager 8 Enterprise for Hyperscalers (25 VM Pack) for 1 year term license includes Production Support/Subscription.	For customer use on specified hyperscaler clouds only - refer to the Product Guide. Includes Production Support and Subscription.	VC-SRM8-HY25E-1Y-TLSS-F	Software as a Service (SaaS)	\$7,125.00	2.30%	\$163.88	\$6,961.13
26347	SRM	SRM ENT	VI6-VCENTER	VMware Site Recovery Manager 8 Enterprise for Hyperscalers (25 VM Pack) for 3 year term license includes Production Support/Subscription.	For customer use on specified hyperscaler clouds only - refer to the Product Guide. Includes Production Support and Subscription.	VC-SRM8-HY25E-3Y-TLSS-C	Software as a Service (SaaS)	\$21,375.00	2.30%	\$491.63	\$20,883.38
26348	SRM	SRM ENT	VI6-VCENTER	U.S. Federal VMware Site Recovery Manager 8 Enterprise for Hyperscalers (25 VM Pack) for 3 year term license includes Production Support/Subscription.	For customer use on specified hyperscaler clouds only - refer to the Product Guide. Includes Production Support and Subscription.	VC-SRM8-HY25E-3Y-TLSS-F	Software as a Service (SaaS)	\$21,375.00	2.30%	\$491.63	\$20,883.38
26349	HORIZON ON PREM	VSPHERE FOR DESKTOP	VI7-VSPHERE	Academic Basic Support/Subscription for VMware vSphere 7 for Desktop (100 VM Pack) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VS7-DT100VM-G-SSS-A	Extended Warranties	\$1,038.00	2.27%	\$23.56	\$1,014.44
26350	HORIZON ON PREM	VSPHERE FOR DESKTOP	VI7-VSPHERE	Basic Support/Subscription for VMware vSphere 7 for Desktop (100 VM Pack) for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VS7-DT100VM-G-SSS-C	Extended Warranties	\$1,729.00	2.27%	\$39.25	\$1,689.75

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26351	HORIZON ON PREM	VSPHERE FOR DESKTOP	V17-VSPHERE	Academic Production Support/Subscription for VMware vSphere 7 for Desktop (100 VM Pack) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VS7-DT100VM-P-SSS-A	Extended Warranties	\$2,059.00	2.27%	\$46.74	\$2,012.26
26352	HORIZON ON PREM	VSPHERE FOR DESKTOP	V17-VSPHERE	Production Support/Subscription for VMware vSphere 7 for Desktop (100 VM Pack) for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VS7-DT100VM-P-SSS-C	Extended Warranties	\$2,059.00	2.27%	\$46.74	\$2,012.26
26353	HORIZON ON PREM	VSPHERE FOR DESKTOP	V17-VSPHERE	U.S. Federal Production Support/Subscription for VMware vSphere 7 for Desktop (100 VM Pack) for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VS7-DT100VM-P-SSS-F	Extended Warranties	\$2,059.00	2.27%	\$46.74	\$2,012.26
26354	VSPHERE+	VSPHERE+ STD	V18-VSPHERE	VMware vSphere 8 Standard - 1-Year Prepaid Commit Subscription - Per Core	VMware vSphere 8 Standard includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	V58-STD-SK-TLSS-1Y-C	Software as a Service (SaaS)	\$70.00	2.30%	\$1.61	\$68.39
26355	VSPHERE+	VSPHERE+ STD	V18-VSPHERE	VMware vSphere 8 Standard - 3-Year Prepaid Commit Subscription - Per Core	VMware vSphere 8 Standard includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	V58-STD-SK-TLSS-3Y-C	Software as a Service (SaaS)	\$150.00	2.30%	\$3.45	\$146.55
26356	VSPHERE+	VSPHERE+ STD	V18-VSPHERE	VMware vSphere 8 Standard - 5-Year Prepaid Commit Subscription - Per Core	VMware vSphere 8 Standard includes Production Support and is licensed Per Core with a minimum of 16 Cores per CPU required.	V58-STD-SK-TLSS-5Y-C	Software as a Service (SaaS)	\$250.00	2.30%	\$5.75	\$244.25
26357	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Active Lab Unit - 3 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXAL-03PT0-C1S	Software as a Service (SaaS)	\$487.50	2.30%	\$11.21	\$476.29
26358	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Active Lab Unit - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXAL-12PT0-C1S	Software as a Service (SaaS)	\$1,625.00	2.30%	\$37.38	\$1,587.63
26359	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Active Lab Unit - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXAL-36PT0-C1S	Software as a Service (SaaS)	\$3,412.50	2.30%	\$78.49	\$3,334.01
26360	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - BYOC Initial Bundle - 3 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXBI-03PT0-C1S	Software as a Service (SaaS)	\$4,875.00	2.30%	\$112.13	\$4,762.88
26361	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - BYOC Initial Bundle - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXBI-12PT0-C1S	Software as a Service (SaaS)	\$16,250.00	2.30%	\$373.75	\$15,876.25
26362	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - BYOC Initial Bundle - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXBI-36PT0-C1S	Software as a Service (SaaS)	\$34,125.00	2.30%	\$784.88	\$33,340.13
26363	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - US - Compute Unit - 3 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXCO-03PT0-C1S	Software as a Service (SaaS)	\$40.95	2.30%	\$0.94	\$40.01
26364	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - US - Compute Unit - 12 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXCO-12PT0-C1S	Software as a Service (SaaS)	\$136.50	2.30%	\$3.14	\$133.36
26365	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - US - Compute Unit - 36 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXCO-36PT0-C1S	Software as a Service (SaaS)	\$286.65	2.30%	\$6.59	\$280.06
26366	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Storage Unit - 3 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXST-03PT0-C1S	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
26367	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Storage Unit - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXST-12PT0-C1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
26368	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Storage Unit - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXST-36PT0-C1S	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
26369	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Windows Unit - 3 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXWI-03PT0-C1S	Software as a Service (SaaS)	\$16.43	2.30%	\$0.38	\$16.05
26370	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Windows Unit - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXWI-12PT0-C1S	Software as a Service (SaaS)	\$54.75	2.30%	\$1.26	\$53.49

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26371	EMERGING OTHER	EMERGING OTHER	VLP	VMware Learning Platform - Windows Unit - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management.	VLP-AXXWI-36PT0-C1S	Software as a Service (SaaS)	\$114.98	2.30%	\$2.64	\$112.34
26372	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Active Lab Unit - SaaS - Federal - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXAL-O-12M-F	Software as a Service (SaaS)	\$1,625.00	2.30%	\$37.38	\$1,587.63
26373	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Active Lab Unit - SaaS - Federal - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXAL-O-36M-F	Software as a Service (SaaS)	\$3,412.50	2.30%	\$78.49	\$3,334.01
26374	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Active Lab Unit - 3 months Prepaid	3 Month Term - Reserved Lab unit subscription (BYOC Starter Bundle Required)	VLP-AXXAL-O-3M-F	Software	\$487.50	4.00%	\$19.50	\$468.00
26375	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - BYOC Initial Bundle - SaaS - Federal - 12 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXB-I-US-12M-F	Software as a Service (SaaS)	\$16,250.00	2.30%	\$373.75	\$15,876.25
26376	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - BYOC Initial Bundle - SaaS - Federal - 36 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXB-I-US-36M-F	Software as a Service (SaaS)	\$34,125.00	2.30%	\$784.88	\$33,340.13
26377	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Compute Unit - SaaS - Federal - 12 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXCO-US-12M-F	Software as a Service (SaaS)	\$136.50	2.30%	\$3.14	\$133.36
26378	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Compute Unit - SaaS - Federal - 36 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXCO-US-36M-F	Software as a Service (SaaS)	\$286.65	2.30%	\$6.59	\$280.06
26379	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Compute Unit - 3 months Prepaid	3 Month Term - Reserved cloud compute subscription - US Region Only	VLP-AXXCU-US-3M-F	Software	\$40.95	4.00%	\$1.64	\$39.31
26380	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - BYOC Initial Bundle - 3 months Prepaid	3 Month Term - US Region Only - Quantity of 1 must be purchased initially, and then customer will shift to other SKUs based on consumption.	VLP-AXXIB-US-3M-F	Software	\$4,875.00	4.00%	\$195.00	\$4,680.00
26381	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Storage Unit - SaaS - Federal - 12 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXST-US-12M-F	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.07
26382	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Storage Unit - SaaS - Federal - 36 month Prepaid	US - VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXST-US-36M-F	Software as a Service (SaaS)	\$2.31	2.30%	\$0.05	\$2.26
26383	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - US - Storage Unit - SaaS - Federal - 3 months Prepaid	3 Month Term - Reserved storage capacity subscription - US Region Only - This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXSU-US-3M-F	Software as a Service (SaaS)	\$0.33	2.30%	\$0.01	\$0.32
26384	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Windows Unit, SaaS - Federal - 12 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXWI-12M-F	Software as a Service (SaaS)	\$54.75	2.30%	\$1.26	\$53.49
26385	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Windows Unit, SaaS - Federal - 36 month Prepaid	VMware Learning Platform delivers richly featured hands-on virtual IT labs to anyone on the planet on any device at cloud scale while eliminating costly lab environments and associated infrastructure management. This is a SaaS product. VMware has not obtained a FedRAMP ATO for this offering.	VLP-AXXWI-36M-F	Software as a Service (SaaS)	\$114.98	2.30%	\$2.64	\$112.34
26386	EMERGING OTHER	EMERGING OTHER	VLP-Federal	U.S. Federal VMware Learning Platform - Windows Unit - 3 months Prepaid	3 Month Term - Reserved Windows unit subscription	VLP-AXXWU-3M-F	Software	\$16.43	4.00%	\$0.66	\$15.77
26387	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I3en Host - 12 month Recurring Billing	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GB Memory, 8 x 7500 GB NVMe SSD) Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A1CSA-12MT0-C1S	Software as a Service (SaaS)	\$8,117.06	2.30%	\$186.69	\$7,930.37

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26388	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I3en Host - 12 month Prepaid	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A1CSA-12PT0-C1S	Software as a Service (SaaS)	\$90,189.60	2.30%	\$2,074.36	\$88,115.24
26389	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I3en Host - 36 month Recurring Billing	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A1CSA-36MT0-C1S	Software as a Service (SaaS)	\$6,251.73	2.30%	\$143.79	\$6,107.94
26390	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I3en Host - 36 month Prepaid	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A1CSA-36PT0-C1S	Software as a Service (SaaS)	\$195,706.47	2.30%	\$4,501.25	\$191,205.22
26391	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (Oregon) - Per I3en Host - 12 month Recurring Billing	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A1CSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,623.41	2.30%	\$37.34	\$1,586.07
26392	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (Oregon) - Per I3en Host - 12 month Prepaid	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A1CSASF-12PT0-C1S	Software as a Service (SaaS)	\$18,037.92	2.30%	\$414.87	\$17,623.05
26393	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (Oregon) - Per I3en Host - 36 month Recurring Billing	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A1CSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,250.35	2.30%	\$28.76	\$1,221.59
26394	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (Oregon) - Per I3en Host - 36 month Prepaid	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A1CSASF-36PT0-C1S	Software as a Service (SaaS)	\$39,141.29	2.30%	\$900.25	\$38,241.04
26395	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I4i Host - 12 month Recurring Billing	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A1DSA-12MT0-C1S	Software as a Service (SaaS)	\$7,397.23	2.30%	\$170.14	\$7,227.09
26396	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I4i Host - 12 month Prepaid	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A1DSA-12PT0-C1S	Software as a Service (SaaS)	\$82,191.43	2.30%	\$1,890.40	\$80,301.03
26397	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I4i Host - 36 month Recurring Billing	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A1DSA-36MT0-C1S	Software as a Service (SaaS)	\$5,523.45	2.30%	\$127.04	\$5,396.41
26398	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I4i Host - 36 month Prepaid	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A1DSA-36PT0-C1S	Software as a Service (SaaS)	\$172,908.00	2.30%	\$3,976.88	\$168,931.12
26399	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Oregon) - Per I4i Host - 12 monthly payments	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A1DSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,849.31	2.30%	\$42.53	\$1,806.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26400	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Oregon) - Per I4I Host - 12 month Prepaid	US West (Oregon) - VMware Cloud on AWS - EC2 I4I Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A1DSASF-12PT0-C1S	Software as a Service (SaaS)	\$20,547.86	2.30%	\$472.60	\$20,075.26
26401	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Oregon) - Per I4I Host - 36 monthly payments	US West (Oregon) - VMware Cloud on AWS - EC2 I4I Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A1DSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,380.86	2.30%	\$31.76	\$1,349.10
26402	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Oregon) - Per I4I Host - 36 month Prepaid	US West (Oregon) - VMware Cloud on AWS - EC2 I4I Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A1DSASF-36PT0-C1S	Software as a Service (SaaS)	\$43,227.01	2.30%	\$994.22	\$42,232.79
26403	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I3en Host - 12 month Recurring Billing	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A2CSA-12MT0-C1S	Software as a Service (SaaS)	\$8,117.06	2.30%	\$186.69	\$7,930.37
26404	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I3en Host - 12 month Prepaid	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A2CSA-12PT0-C1S	Software as a Service (SaaS)	\$90,189.60	2.30%	\$2,074.36	\$88,115.24
26405	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I3en Host - 36 month Recurring Billing	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A2CSA-36MT0-C1S	Software as a Service (SaaS)	\$6,251.73	2.30%	\$143.79	\$6,107.94
26406	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I3en Host - 36 month Prepaid	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A2CSA-36PT0-C1S	Software as a Service (SaaS)	\$195,706.47	2.30%	\$4,501.25	\$191,205.22
26407	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (N. Virginia) - Per I3en Host - 12 month Recurring Billing	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A2CSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,623.41	2.30%	\$37.34	\$1,586.07
26408	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (N. Virginia) - Per I3en Host - 12 month Prepaid	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A2CSASF-12PT0-C1S	Software as a Service (SaaS)	\$18,037.92	2.30%	\$414.87	\$17,623.05
26409	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (N. Virginia) - Per I3en Host - 36 month Recurring Billing	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A2CSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,250.35	2.30%	\$28.76	\$1,221.59
26410	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (N. Virginia) - Per I3en Host - 36 month Prepaid	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A2CSASF-36PT0-C1S	Software as a Service (SaaS)	\$39,141.29	2.30%	\$900.25	\$38,241.04
26411	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I4I Host - 12 month Recurring Billing	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4I Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A2DSA-12MT0-C1S	Software as a Service (SaaS)	\$7,397.23	2.30%	\$170.14	\$7,227.09

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26412	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I4i Host - 12 month Prepaid	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A2DSA-12PT0-C1S	Software as a Service (SaaS)	\$82,191.43	2.30%	\$1,890.40	\$80,301.03
26413	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I4i Host - 36 month Recurring Billing	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A2DSA-36MT0-C1S	Software as a Service (SaaS)	\$5,523.45	2.30%	\$127.04	\$5,396.41
26414	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I4i Host - 36 month Prepaid	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A2DSA-36PT0-C1S	Software as a Service (SaaS)	\$172,908.00	2.30%	\$3,976.88	\$168,931.12
26415	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (North Virginia) - Per I4i Host - 12 monthly payments	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A2DSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,849.31	2.30%	\$42.53	\$1,806.78
26416	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (North Virginia) - Per I4i Host - 12 month Prepaid	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A2DSASF-12PT0-C1S	Software as a Service (SaaS)	\$20,547.86	2.30%	\$472.60	\$20,075.26
26417	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (North Virginia) - Per I4i Host - 36 monthly payments	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A2DSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,380.86	2.30%	\$31.76	\$1,349.10
26418	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (North Virginia) - Per I4i Host - 36 month Prepaid	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A2DSASF-36PT0-C1S	Software as a Service (SaaS)	\$43,227.01	2.30%	\$994.22	\$42,232.79
26419	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I3en Host - 12 Month Recurring Billing	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A3CSA-12MT0-C1S	Software as a Service (SaaS)	\$9,004.49	2.30%	\$207.10	\$8,797.39
26420	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I3en Host - 12 month Prepaid	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A3CSA-12PT0-C1S	Software as a Service (SaaS)	\$100,049.94	2.30%	\$2,301.15	\$97,748.79
26421	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I3en Host - 36 Month Recurring Billing	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A3CSA-36MT0-C1S	Software as a Service (SaaS)	\$6,907.20	2.30%	\$158.87	\$6,748.33
26422	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I3en Host - 36 month Prepaid	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A3CSA-36PT0-C1S	Software as a Service (SaaS)	\$216,225.53	2.30%	\$4,973.19	\$211,252.34
26423	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (N. California) - Per I3en Host - 12 Month Recurring Billing	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A3CSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,800.90	2.30%	\$41.42	\$1,759.48

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26424	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (N. California) - Per I3en Host - 12 month Prepaid	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A3CSASF-12PT0-C1S	Software as a Service (SaaS)	\$20,009.99	2.30%	\$460.23	\$19,549.76
26425	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (N. California) - Per I3en Host - 36 Month Recurring Billing	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A3CSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,381.44	2.30%	\$31.77	\$1,349.67
26426	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US West (N. California) - Per I3en Host - 36 month Prepaid	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A3CSASF-36PT0-C1S	Software as a Service (SaaS)	\$43,245.11	2.30%	\$994.64	\$42,250.47
26427	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I4i Host - 12 Month Recurring Billing	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A3DSA-12MT0-C1S	Software as a Service (SaaS)	\$8,155.91	2.30%	\$187.59	\$7,968.32
26428	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I4i Host - 12 month Prepaid	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A3DSA-12PT0-C1S	Software as a Service (SaaS)	\$90,621.23	2.30%	\$2,084.29	\$88,536.94
26429	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I4i Host - 36 Month Recurring Billing	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A3DSA-36MT0-C1S	Software as a Service (SaaS)	\$6,090.00	2.30%	\$140.07	\$5,949.93
26430	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I4i Host - 36 month Prepaid	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A3DSA-36PT0-C1S	Software as a Service (SaaS)	\$190,643.60	2.30%	\$4,384.80	\$186,258.80
26431	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Northern California) - Per I4i Host - 12 monthly payments	US West (Northern California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A3DSASF-12MT0-C1S	Software as a Service (SaaS)	\$2,038.98	2.30%	\$46.90	\$1,992.08
26432	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Northern California) - Per I4i Host - 12 month Prepaid	US West (Northern California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A3DSASF-12PT0-C1S	Software as a Service (SaaS)	\$22,655.31	2.30%	\$521.07	\$22,134.24
26433	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Northern California) - Per I4i Host - 36 monthly payments	US West (Northern California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A3DSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,522.49	2.30%	\$35.02	\$1,487.47
26434	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US West (Northern California) - Per I4i Host - 36 month Prepaid	US West (Northern California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A3DSASF-36PT0-C1S	Software as a Service (SaaS)	\$47,660.50	2.30%	\$1,096.19	\$46,564.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26435	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I3en Host - 12 Month Recurring Billing	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A4CSA-12MT0-C1S	Software as a Service (SaaS)	\$8,117.06	2.30%	\$186.69	\$7,930.37
26436	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I3en Host - 12 month Prepaid	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A4CSA-12PT0-C1S	Software as a Service (SaaS)	\$90,189.60	2.30%	\$2,074.36	\$88,115.24
26437	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I3en Host - 36 Month Recurring Billing	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A4CSA-36MT0-C1S	Software as a Service (SaaS)	\$6,251.73	2.30%	\$143.79	\$6,107.94
26438	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I3en Host - 36 month Prepaid	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-A4CSA-36PT0-C1S	Software as a Service (SaaS)	\$195,706.47	2.30%	\$4,501.25	\$191,205.22
26439	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (Ohio) - Per I3en Host - 12 Month Recurring Billing	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A4CSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,623.41	2.30%	\$37.34	\$1,586.07
26440	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (Ohio) - Per I3en Host - 12 month Prepaid	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A4CSASF-12PT0-C1S	Software as a Service (SaaS)	\$18,037.92	2.30%	\$414.87	\$17,623.05
26441	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (Ohio) - Per I3en Host - 36 Month Recurring Billing	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A4CSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,250.35	2.30%	\$28.76	\$1,221.59
26442	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS Core Service - Convertibility Premium - US East (Ohio) - Per I3en Host - 36 month Prepaid	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Data Center & Instance Flexible convertible Option Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-A4CSASF-36PT0-C1S	Software as a Service (SaaS)	\$39,141.29	2.30%	\$900.25	\$38,241.04
26443	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I4i Host - 12 Month Recurring Billing	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A4DSA-12MT0-C1S	Software as a Service (SaaS)	\$7,397.23	2.30%	\$170.14	\$7,227.09
26444	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I4i Host - 12 month Prepaid	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A4DSA-12PT0-C1S	Software as a Service (SaaS)	\$82,191.43	2.30%	\$1,890.40	\$80,301.03
26445	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I4i Host - 36 Month Recurring Billing	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A4DSA-36MT0-C1S	Software as a Service (SaaS)	\$5,523.45	2.30%	\$127.04	\$5,396.41
26446	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I4i Host - 36 month Prepaid	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	CAA-A4DSA-36PT0-C1S	Software as a Service (SaaS)	\$172,908.00	2.30%	\$3,976.88	\$168,931.12
26447	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (Ohio) - Per I4i Host - 12 monthly payments	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & Instance Flexible convertible Option	CAA-A4DSASF-12MT0-C1S	Software as a Service (SaaS)	\$1,849.31	2.30%	\$42.53	\$1,806.78

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26448	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (Ohio) - Per I4i Host - 12 month Prepaid	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A4DSASF-12PT0-C1S	Software as a Service (SaaS)	\$20,547.86	2.30%	\$472.60	\$20,075.26
26449	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (Ohio) - Per I4i Host - 36 month payments	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A4DSASF-36MT0-C1S	Software as a Service (SaaS)	\$1,380.86	2.30%	\$31.76	\$1,349.10
26450	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service - Convertibility Premium - US East (Ohio) - Per I4i Host - 36 month Prepaid	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) VMCU eligible. Data Center & instance Flexible convertible Option	CAA-A4DSASF-36PT0-C1S	Software as a Service (SaaS)	\$43,227.01	2.30%	\$994.22	\$42,232.79
26451	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i3 Host - 12 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-AXASN-12PT0-C1S	Software as a Service (SaaS)	\$4,995.00	2.30%	\$114.89	\$4,880.12
26452	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i3 Host - 36 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-AXASN-36PT0-C1S	Software as a Service (SaaS)	\$10,704.00	2.30%	\$246.19	\$10,457.81
26453	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i3en Host - 12 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-AXCSN-12PT0-C1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
26454	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i3en Host - 36 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CAA-AXCSN-36PT0-C1S	Software as a Service (SaaS)	\$14,271.99	2.30%	\$328.26	\$13,943.73
26455	VMC ON AWS	SX ADVANCED SECURITY A	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i4 Host - 12 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-AXDSN-12PT0-C1S	Software as a Service (SaaS)	\$8,880.00	2.30%	\$204.24	\$8,675.76
26456	VMC ON AWS	SX ADVANCED SECURITY A	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per i4 Host - 36 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition. Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAA-AXDSN-36PT0-C1S	Software as a Service (SaaS)	\$19,029.32	2.30%	\$437.67	\$18,591.65
26457	VMC ON AWS	VSR	VMC-AWS	VMware Site Recovery Service for VMC on AWS - per protected VM - 12 monthly Payments	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only	CAS-GLXSR-12MT0-C1S	Software as a Service (SaaS)	\$25.92	2.30%	\$0.60	\$25.32
26458	VMC ON AWS	VSR	VMC-AWS	VMware Site Recovery Service for VMC on AWS - per protected VM - 12 month Prepaid	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only	CAS-GLXSR-12PT0-C1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38
26459	VMC ON AWS	VSR	VMC-AWS	VMware Site Recovery Service for VMC on AWS - per protected VM - 36 monthly Payments	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only	CAS-GLXSR-36MT0-C1S	Software as a Service (SaaS)	\$24.84	2.30%	\$0.57	\$24.27
26460	VMC ON AWS	VSR	VMC-AWS	VMware Site Recovery Service for VMC on AWS - per protected VM - 36 month Prepaid	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only	CAS-GLXSR-36PT0-C1S	Software as a Service (SaaS)	\$777.60	2.30%	\$17.88	\$759.72

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26461	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I3en Host - Hourly Usage	US West (Oregon) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	COA-A1CSA-1HUTO-C1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50
26462	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Core Service - Per I4i Host - Hourly Usage	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A1DSA-1HUTO-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26463	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service (1-Node) - US West (Oregon) - Per I4i Host - Hourly Usage	US West (Oregon) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A1D5B-1HUTO-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26464	VMC ON AWS	ELASTIC VSAN	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - Elastic vSAN - Per Host Per Hour	US West (Oregon) - Elastic vSAN - Per Host Per Hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A1XEV-1HUTO-C1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.01
26465	VMC ON AWS	EBS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) - AWS EBS - Per GB-month	US West (Oregon) - AWS EBS - Per GB-month Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A1XSD-1HUTO-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
26466	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I3en Host - Hourly Usage	US East (N. Virginia) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	COA-A2CSA-1HUTO-C1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50
26467	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Core Service - Per I4i Host - Hourly Usage	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A2DSA-1HUTO-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26468	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service (1-Node) US East (North Virginia) - Per I4i Host - Hourly Usage	US East (N. Virginia) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A2D5B-1HUTO-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26469	VMC ON AWS	ELASTIC VSAN	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - Elastic vSAN - Per Host Per Hour	US East (N. Virginia) - Elastic vSAN - Per Host Per Hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A2XEV-1HUTO-C1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.01
26470	VMC ON AWS	EBS	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) - AWS EBS - Per GB-month	US East (N. Virginia) - AWS EBS - Per GB-month Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A2XSD-1HUTO-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
26471	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I3en Host - Hourly Usage	US West (N. California) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	COA-A3CSA-1HUTO-C1S	Software as a Service (SaaS)	\$15.29	2.30%	\$0.35	\$14.94
26472	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Core Service - Per I4i Host - Hourly Usage	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A3DSA-1HUTO-C1S	Software as a Service (SaaS)	\$14.58	2.30%	\$0.34	\$14.25
26473	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service (1-node) US West (Northern California) - Per I4i Host - Hourly Usage	US West (N. California) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A3D5B-1HUTO-C1S	Software as a Service (SaaS)	\$14.58	2.30%	\$0.34	\$14.25
26474	VMC ON AWS	ELASTIC VSAN	VMC-AWS	VMware Cloud on AWS - US West (N. California) - Elastic vSAN - Per Host Per Hour	US West (N. California) - Elastic vSAN - Per Host Per Hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A3XEV-1HUTO-C1S	Software as a Service (SaaS)	\$2.28	2.30%	\$0.05	\$2.23
26475	VMC ON AWS	EBS	VMC-AWS	VMware Cloud on AWS - US West (N. California) - AWS EBS - Per GB-month	US West (N. California) - AWS EBS - Per GB-month Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A3XSD-1HUTO-C1S	Software as a Service (SaaS)	\$0.12	2.30%	\$0.00	\$0.12
26476	VMC ON AWS	I3EN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I3en Host - Hourly Usage	US East (Ohio) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	COA-A4CSA-1HUTO-C1S	Software as a Service (SaaS)	\$13.82	2.30%	\$0.32	\$13.50

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26477	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Core Service - Per I4i Host - Hourly Usage	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A4DSA-1HUT0-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26478	VMC ON AWS	I4	VMC-AWS	VMware Cloud on AWS - Core Service (1-node) US East (Ohio) - Per I4i Host - Hourly Usage	US East (Ohio) - VMware Cloud on AWS - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD). (For prepaid SKUs - ELA/SPF eligible.) (For Monthly SKUs - Restricted to Billing purposes.) Overage capable. VMCU eligible.	COA-A4DSB-1HUT0-C1S	Software as a Service (SaaS)	\$13.22	2.30%	\$0.30	\$12.92
26479	VMC ON AWS	ELASTIC VSAN	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Elastic vSAN - Per Host Per Hour	US East (Ohio) - Elastic vSAN - Per Host Per Hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A4XEV-1HUT0-C1S	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.01
26480	VMC ON AWS	EBS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - AWS EBS - Per GB-month	US East (Ohio) - AWS EBS - Per GB-month Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COA-A4XSD-1HUT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
26481	VMC ON AWS	SX ADVANCED SECURITY #	VMC-AWS	VMware NSX Advanced Firewall for VMware Cloud on AWS - Per I4i Host - Hourly Usage	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX-T Advanced Edition.	COA-AXDSN-1HUT0-C1S	Software as a Service (SaaS)	\$1.47	2.30%	\$0.03	\$1.44
26482	VMC ON AWS	VMC ON AWS OTHER	VMC-AWS	Overage SKU for VMC on AWS	Restricted to Billing purposes for VMC on AWS only. No provisioning orders allowed.	COA-XXBIL-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.01
26483	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - GB of data transferred out to internet - US West (Oregon) - 1 GB	US West (Oregon) - GB of data transferred out to internet Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1AC1-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26484	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to AWS GovCloud (US) - 1 GB	US West (Oregon) data transfer to AWS GovCloud (US) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADF-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26485	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to Canada (Central) - 1 GB	US West (Oregon) data transfer to Canada (Central) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADG-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26486	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to EU (Germany) - 1 GB	US West (Oregon) data transfer to EU (Germany) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADH-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26487	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to EU (Ireland) - 1 GB	US West (Oregon) data transfer to EU (Ireland) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26488	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to EU (London) - 1 GB	US West (Oregon) data transfer to EU (London) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26489	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to South America (Sao Paulo) - 1 GB	US West (Oregon) data transfer to South America (Sao Paulo) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADK-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26490	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to US East (Northern Virginia) - 1 GB	US West (Oregon) data transfer to US East (Northern Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADM-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26491	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to US East (Ohio) - 1 GB	US West (Oregon) data transfer to US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADN-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26492	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to VMware Cloud on AWS - US West (Northern California) - 1 GB	US West (Oregon) data transfer to US West (Northern California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADO-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26493	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to EU (Milan) - 1 GB - Hourly Usage	VMware Cloud on AWS - US West (Oregon) data transfer to EU (Milan) - 1 GB Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A1ADT-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26494	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - US West (Oregon) data transfer to Europe (Zurich) - 1 GB	COB-A1ADX-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26495	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - US West (Oregon) data transfer to APAC (Hyderabad) - 1 GB	COB-A1ADZ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26496	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - GB of data transferred out to internet - US East (North Virginia) - 1 GB	US East (Northern Virginia) - GB of data transferred out to internet Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2AC1-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26497	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to AWS GovCloud (US) - 1 GB	US East (Northern Virginia) data transfer to AWS GovCloud (US) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADF-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26498	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to Canada (Central) - 1 GB	US East (Northern Virginia) data transfer to Canada (Central) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADG-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26499	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to EU (Germany) - 1 GB	US East (Northern Virginia) data transfer to EU (Germany) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADH-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26500	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to EU (Ireland) - 1 GB	US East (Northern Virginia) data transfer to EU (Ireland) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26501	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to EU (London) - 1 GB	US East (Northern Virginia) data transfer to EU (London) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26502	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to South America (Sao Paulo) - 1 GB	US East (Northern Virginia) data transfer to South America (Sao Paulo) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADK-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26503	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to US West (Oregon) - 1 GB	US East (Northern Virginia) data transfer to US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADN-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.01
26504	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to US West (Northern California) - 1 GB	US East (Northern Virginia) data transfer to US West (Northern California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADO-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26505	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Northern Virginia) data transfer to US West (Oregon) - 1 GB	US East (Northern Virginia) data transfer to US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADP-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26506	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) data transfer to EU (Milan) - 1 GB - Hourly Usage	VMware Cloud on AWS - US East (N. Virginia) data transfer to EU (Milan) - 1 GB Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A2ADT-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26507	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - US East (N. Virginia) data transfer to Europe (Zurich) - 1 GB	COB-A2ADX-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26508	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (N. Virginia) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - US East (N. Virginia) data transfer to APAC (Hyderabad) - 1 GB	COB-A2ADZ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26509	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - GB of data transferred out to internet - 1 GB	GB of data transferred out to internet Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3AC1-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26510	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to AWS GovCloud (US) - 1 GB	US West (Northern California) data transfer to AWS GovCloud (US) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADF-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26511	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to Canada (Central) - 1 GB	US West (Northern California) data transfer to Canada (Central) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADG-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26512	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to EU (Germany) - 1 GB	US West (Northern California) data transfer to EU (Germany) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADH-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26513	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to EU (Ireland) - 1 GB	US West (Northern California) data transfer to EU (Ireland) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26514	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to EU (London) - 1 GB	US West (Northern California) data transfer to EU (London) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADJ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26515	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to South America (Sao Paulo) - 1 GB	US West (Northern California) data transfer to South America (Sao Paulo) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADK-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26516	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to US East (Ohio) - 1 GB	US West (Northern California) data transfer to US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADN-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26517	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) data transfer to US West (Oregon) - 1 GB	US West (Northern California) data transfer to US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADP-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26518	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (N. California) data transfer to EU (Milan) - 1 GB - Hourly Usage	VMware Cloud on AWS - US West (N. California) data transfer to EU (Milan) - 1 GB Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A3ADT-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26519	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (N. California) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - US West (N. California) data transfer to Europe (Zurich) - 1 GB	COB-A3ADX-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26520	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (N. California) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - US West (N. California) data transfer to APAC (Hyderabad) - 1 GB	COB-A3ADZ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26521	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - GB of data transferred out to internet - 1 GB	GB of data transferred out to internet Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4AC1-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26522	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to AWS GovCloud (US) - 1 GB	US East (Ohio) data transfer to AWS GovCloud (US) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADF-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26523	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to Canada (Central) - 1 GB	US East (Ohio) data transfer to Canada (Central) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADG-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26524	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to EU (Germany) - 1 GB	US East (Ohio) data transfer to EU (Germany) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADH-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
26525	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to EU (Ireland) - 1 GB	US East (Ohio) data transfer to EU (Ireland) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26526	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to EU (London) - 1 GB	US East (Ohio) data transfer to EU (London) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADI-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26527	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to South America (Sao Paulo) - 1 GB	US East (Ohio) data transfer to South America (Sao Paulo) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADK-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26528	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to US East (Northern Virginia) - 2 GB - Hourly Usage	US East (Ohio) data transfer to US East (Northern Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADM-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.01
26529	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to US West (Northern California) - 1 GB	US East (Ohio) data transfer to US West (Northern California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADO-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26530	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to US West (Oregon) - 1 GB	US East (Ohio) data transfer to US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADP-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26531	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to EU (Milan) - 1 GB - Hourly Usage	VMware Cloud on AWS - US East (Ohio) data transfer to EU (Milan) - 1 GB Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COB-A4ADT-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26532	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - US East (Ohio) data transfer to Europe (Zurich) - 1 GB	COB-A4ADX-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26533	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - US East (Ohio) data transfer to APAC (Hyderabad) - 1 GB	COB-A4ADZ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26534	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to EQHK1 - 1 GB	US West (Oregon) Direct Connect Public Cloud data transfer to EQHK1 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWC-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26535	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to ITXD2 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to ITXD2 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWG-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26536	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to CSSV4 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to CSSV4 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWJ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26537	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to EqHE6 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to EqHE6 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWK-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26538	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to EQAM3 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to EQAM3 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWM-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26539	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to INX6 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to INX6 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWN-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26540	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to CSDE1 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to CSDE1 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWO-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26541	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to GSS52 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to GSS52 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWP-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26542	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to EqTY2 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to EqTY2 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWQ-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26543	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to LGT50 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to LGT50 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWS-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26544	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to TCDC1 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to TCDC1 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWT-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
26545	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to TIVIT - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to TIVIT Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWU-1HUT0-C1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
26546	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to LGU57 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to LGU57 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWV-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
26547	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to EqLD5 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to EqLD5 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWW-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
26548	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Oregon) Direct Connect Public Cloud data transfer to ECP01 - 1 GB	US West (Oregon) - Direct Connect Public Cloud data transfer to ECP01 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A1XWY-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27239	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to EqWA1 - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to EqWA1 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZT-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27240	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to EqDC2 - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to EqDC2 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZU-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27241	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to 151FS - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to 151FS Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27242	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to PEH51 - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to PEH51 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZW-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27243	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to NMBL2 - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to NMBL2 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZX-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27244	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to COL67 - 1 GB	US East (Ohio) - Direct Connect Private Cloud data transfer to COL67 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZY-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27245	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) Direct Connect Private Cloud data transfer to NTM62 - 1 GB	US East (Ohio) Direct Connect Private Cloud data transfer to NTM62 Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COF-A4YZZ-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27246	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address not attached to a running instance per hour US West (Oregon) - 1 IP address - Hourly Usage	US West (Oregon) - Elastic IP address not attached to a running instance per hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A1AA1-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27247	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address attached to a running instance per hour US West (Oregon) - 1 IP address - Hourly Usage	US West (Oregon) - Elastic IP address attached to a running instance per hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A1AA2-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27248	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address remap US West (Oregon) - 1 IP address	US West (Oregon) - Elastic IP address remap Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A1AA4-1HUT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
27249	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address not attached to a running instance per hour US East (North Virginia) - 1 IP address	US East (Northern Virginia) - Elastic IP address not attached to a running instance per hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A2AA1-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27250	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address attached to a running instance per hour US East (North Virginia) - 1 IP address	US East (Northern Virginia) - Elastic IP address attached to a running instance per hour Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A2AA2-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27251	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - Elastic IP address remap US East (North Virginia) - 1 IP address	US East (Northern Virginia) - Elastic IP address remap Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A2AA4-1HUT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
27252	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) - Elastic IP address not attached to a running instance per hour - 1 IP address	US West (Northern California) - Elastic IP address not attached to a running instance per hour - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A3XA1-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27253	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) - Elastic IP address attached to a running instance per hour - 1 IP address	US West (Northern California) - Elastic IP address attached to a running instance per hour - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A3XA2-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27254	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US West (Northern California) - Elastic IP address remap - 1 IP address	US West (Northern California) - Elastic IP address remap - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A3XA4-1HUT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
27255	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Elastic IP address not attached to a running instance per hour - 1 IP address	US East (Ohio) - Elastic IP address not attached to a running instance per hour - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A4XA1-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27256	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Elastic IP address attached to a running instance per hour - 1 IP address	US East (Ohio) - Elastic IP address attached to a running instance per hour - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A4XA2-1HUT0-C1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27257	VMC ON AWS	EGRESS	VMC-AWS	VMware Cloud on AWS - US East (Ohio) - Elastic IP address remap - 1 IP address	US East (Ohio) - Elastic IP address remap - 1 IP address Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COI-A4XA4-1HUT0-C1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
27258	VMC ON AWS	VSR	VMC-AWS	VMware Site Recovery Service for VMC on AWS - per protected VM - Hourly Usage	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters. Billing Only. Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only	COS-GLXSR-1HUT0-C1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
27259	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US West (Oregon)	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A1XAD-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27260	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US West (Oregon)	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A1XAP-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27261	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC Attachments per hour in US West (Oregon)	VMware Transit Connect for SDDC Attachments per hour in US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A1XAV-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27262	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US West (Oregon)	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A1XGD-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27263	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC attachments per GB in US West (Oregon)	VMware Transit Connect for SDDC attachments per GB in US West (Oregon) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A1XGV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27264	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US East (N. Virginia)	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US East (N. Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A2XAD-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27265	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US East (N. Virginia)	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US East (N. Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A2XAP-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27266	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC Attachments per hour in US East (N. Virginia)	VMware Transit Connect for SDDC Attachments per hour in US East (N. Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A2XAV-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27267	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US East (N. Virginia)	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US East (N. Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A2XGD-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27268	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC attachments per GB in US East (N. Virginia)	VMware Transit Connect for SDDC attachments per GB in US East (N. Virginia) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A2XGV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27269	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US West (N. California)	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US West (N. California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A3XAD-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27270	VMC ON AWS	EBS	VMC-AWS	VMware Transit Connect Peering Attachments per hour in US West (N. California)	VMware Transit Connect Peering Attachments per hour in US West (N. California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A3XAP-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27271	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC Attachments per hour in US West (N. California)	VMware Transit Connect for SDDC Attachments per hour in US West (N. California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A3XAV-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27272	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US West (N. California)	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US West (N. California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A3XGD-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27273	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC attachments per GB in US West (N. California)	VMware Transit Connect for SDDC attachments per GB in US West (N. California) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A3XGV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27274	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US East (Ohio)	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A4XAD-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27275	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US East (Ohio)	VMware Transit Connect for Transit Gateway Peering Attachments per hour in US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A4XAP-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27276	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC Attachments per hour in US East (Ohio)	VMware Transit Connect for SDDC Attachments per hour in US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A4XAV-1HUT0-C1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27277	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US East (Ohio)	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A4XGD-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27278	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC attachments per GB in US East (Ohio)	VMware Transit Connect for SDDC attachments per GB in US East (Ohio) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	COW-A4XGV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27279	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in Europe (Zurich)	VMware Transit Connect for AWS Direct Connect Gateway attachments per hour in Europe (Zurich) VMCU eligible	COW-T1XAD-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27280	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for Transit Gateway Peering Attachments per hour in Europe (Zurich)	VMware Transit Connect for Transit Gateway Peering Attachments per hour in Europe (Zurich) VMCU eligible	COW-T1XAP-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27281	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC Attachments per hour in Europe (Zurich)	VMware Transit Connect for SDDC Attachments per hour in Europe (Zurich) VMCU eligible	COW-T1XAV-1HUT0-C1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27282	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in Europe (Zurich)	VMware Transit Connect for AWS Direct Connect Gateway attachments per GB in Europe (Zurich) VMCU eligible	COW-T1XGD-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27283	VMC ON AWS	EGRESS	VMC-AWS	VMware Transit Connect for SDDC attachments per GB in Europe (Zurich)	VMware Transit Connect for SDDC attachments per GB in Europe (Zurich) VMCU eligible	COW-T1XGV-1HUT0-C1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27284	VMC ON AWS	VSR	VMC-AWS-GOV	VMware Site Recovery Service for VMC on AWS GovCloud - per protected VM - 12 month Prepaid	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters.	CAS-GLXSR-12PT0-F1S	Software as a Service (SaaS)	\$288.00	2.30%	\$6.62	\$281.38

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27285	VMC ON AWS	VSR	VMC-AWS-GOV	VMware Site Recovery Service for VMC on AWS GovCloud - per protected VM - 36 month Prepaid	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters.	CAS-GLXSR-36PT0-F1S	Software as a Service (SaaS)	\$777.60	2.30%	\$17.88	\$759.72
27286	VMC ON AWS	VSR	VMC-AWS-GOV	VMware Site Recovery Service - AWS GovCloud (US-West) Data Center - per protected VM - 36 monthly Payments	VMware Site Recovery is an add-on-service to VMware Cloud on AWS that enables customers to protect business critical applications against disasters. The service is at FedRAMP High "Ready".	CAS-L1XSR-36MT0-F1S	Software as a Service (SaaS)	\$24.84	2.30%	\$0.57	\$24.27
27287	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per i3 Host - 12 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CGA-AXASN-12PT0-F1S	Software as a Service (SaaS)	\$4,995.00	2.30%	\$114.89	\$4,880.12
27288	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per i3 Host - 36 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CGA-AXASN-36PT0-F1S	Software as a Service (SaaS)	\$10,704.00	2.30%	\$246.19	\$10,457.81
27289	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per i3en Host - 12 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CGA-AXCSN-12PT0-F1S	Software as a Service (SaaS)	\$6,660.00	2.30%	\$153.18	\$6,506.82
27290	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per i3en Host - 36 month Prepaid	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CGA-AXCSN-36PT0-F1S	Software as a Service (SaaS)	\$14,271.99	2.30%	\$328.26	\$13,943.73
27291	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i3en Host - 12 month Prepaid	AWS GovCloud (US-West) - EC2 i3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CGA-L1CSA-12PT0-F1S	Software as a Service (SaaS)	\$109,012.89	2.30%	\$2,507.30	\$106,505.59
27292	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i3en Host - 36 month Prepaid	AWS GovCloud (US-West) - EC2 i3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CGA-L1CSA-36PT0-F1S	Software as a Service (SaaS)	\$235,078.99	2.30%	\$5,406.82	\$229,672.17
27293	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i4i Host - 12 month Recurring Billing	AWS GovCloud (US-West) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L1DSA-12MT0-F1S	Software as a Service (SaaS)	\$8,876.67	2.30%	\$204.16	\$8,672.51
27294	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i4i Host - 12 month Prepaid	AWS GovCloud (US-West) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L1DSA-12PT0-F1S	Software as a Service (SaaS)	\$98,629.72	2.30%	\$2,268.48	\$96,361.24
27295	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i4i Host - 36 month Recurring Billing	AWS GovCloud (US-West) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L1DSA-36MT0-F1S	Software as a Service (SaaS)	\$6,628.14	2.30%	\$152.45	\$6,475.69
27296	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per i4i Host - 36 month Prepaid	AWS GovCloud (US-West) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L1DSA-36PT0-F1S	Software as a Service (SaaS)	\$207,489.61	2.30%	\$4,772.26	\$202,717.35
27297	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i3en Host - 12 month Prepaid	AWS GovCloud (US-East) - EC2 i3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CGA-L2CSA-12PT0-F1S	Software as a Service (SaaS)	\$109,012.89	2.30%	\$2,507.30	\$106,505.59
27298	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i3en Host - 36 month Prepaid	AWS GovCloud (US-East) - EC2 i3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CGA-L2CSA-36PT0-F1S	Software as a Service (SaaS)	\$235,078.99	2.30%	\$5,406.82	\$229,672.17
27299	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i4i Host - 12 month Recurring Billing	AWS GovCloud (US-East) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L2DSA-12MT0-F1S	Software as a Service (SaaS)	\$8,876.67	2.30%	\$204.16	\$8,672.51
27300	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i4i Host - 12 month Prepaid	AWS GovCloud (US-East) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L2DSA-12PT0-F1S	Software as a Service (SaaS)	\$98,629.72	2.30%	\$2,268.48	\$96,361.24
27301	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i4i Host - 36 month Recurring Billing	AWS GovCloud (US-East) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L2DSA-36MT0-F1S	Software as a Service (SaaS)	\$6,628.14	2.30%	\$152.45	\$6,475.69
27302	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per i4i Host - 36 month Prepaid	AWS GovCloud (US-East) - EC2 i4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High JAB P-ATO	CGA-L2DSA-36PT0-F1S	Software as a Service (SaaS)	\$207,489.61	2.30%	\$4,772.26	\$202,717.35
27303	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per i3 Host - Hourly Usage	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CHA-AXASN-1HUT0-F1S	Software as a Service (SaaS)	\$0.83	2.30%	\$0.02	\$0.81

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27304	VMC ON AWS	VMC NSX ADVANCED SECURITY ADD ON	VMC-AWS-GOV	VMware NSX Advanced Firewall for VMware Cloud on AWS GovCloud - Per I3en Host - Hourly Usage	VMware NSX Advanced Firewall is a service on top of VMware Cloud on AWS that provides customers selected additional security features available in VMware NSX Data Center Advanced Edition.	CHA-AXCSN-1HUTO-F1S	Software as a Service (SaaS)	\$1.10	2.30%	\$0.03	\$1.08
27305	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per I3en Host - Hourly Usage	AWS GovCloud (US-West) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CHA-L1CSA-1HUTO-F1S	Software as a Service (SaaS)	\$16.69	2.30%	\$0.38	\$16.31
27306	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) - Core Service - Per I4i Host - Hourly Usage	AWS GovCloud (US-West) - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High IAB P-ATO	CHA-L1DSA-1HUTO-F1S	Software as a Service (SaaS)	\$15.85	2.30%	\$0.36	\$15.49
27307	VMC ON AWS	I3EN	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per I3en Host - Hourly Usage	AWS GovCloud (US-East) - EC2 I3en server (2 x Intel® Xeon® Scalable (Skylake) series CPUs, 48 cores, 768 GiB Memory, 8 x 7500 GB NVMe SSD) - FedRAMP High Agency Authorization	CHA-L2CSA-1HUTO-F1S	Software as a Service (SaaS)	\$16.69	2.30%	\$0.38	\$16.31
27308	VMC ON AWS	I4	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) - Core Service - Per I4i Host - Hourly Usage	AWS GovCloud (US-East) - EC2 I4i Server (2 x Intel Xeon Ice Lake 8375c CPUs, 64 cores, 1024 GiB Memory, 8 x 3750 GB AWS Nitro SSD) - FedRAMP High IAB P-ATO	CHA-L2DSA-1HUTO-F1S	Software as a Service (SaaS)	\$15.85	2.30%	\$0.36	\$15.49
27309	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to Canada (Central) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADG-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27310	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to EU (Germany) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADH-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27311	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to EU (Ireland) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADI-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27312	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to EU (London) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADI-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27313	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to South America (Sao Paulo) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADK-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27314	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to US East (Northern Virginia) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADM-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27315	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to US East (Ohio) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADN-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27316	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to US West (Northern California) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADO-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27317	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) data transfer to US West (Oregon) - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHB-L1ADP-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27318	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - AWS GovCloud (US-West) data transfer to Europe (Zurich) - 1 GB	CHB-L1ADX-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27319	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - AWS GovCloud (US-West) data transfer to APAC (Hyderabad) - 1 GB	CHB-L1ADZ-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27320	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) data transfer to Europe (Zurich) - 1 GB	VMware Cloud on AWS - AWS GovCloud (US-East) data transfer to Europe (Zurich) - 1 GB	CHB-L2ADX-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27321	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-East) data transfer to APAC (Hyderabad) - 1 GB	VMware Cloud on AWS - AWS GovCloud (US-East) data transfer to APAC (Hyderabad) - 1 GB	CHB-L2ADZ-1HUTO-F1S	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27322	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to ITXD2 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWG-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27323	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to CSSV4 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWJ-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27324	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to EqHE6 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWK-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27325	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to EQAM3 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWM-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27326	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to INX6 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWN-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27327	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to CSDE1 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWO-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27328	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to GSS52 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWP-1HUTO-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27329	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to EqTY2 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWQ-1HUTO-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27330	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to LGT50 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWS-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27331	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to TCDC1 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWT-1HUTO-F1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27332	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to TIVT - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWU-1HUTO-F1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
27333	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to LGU57 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWV-1HUTO-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27334	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS (GovCloud US-West) Direct Connect Public Cloud data transfer to EqLD5 - 1 GB	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHF-L1XWW-1HUTO-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02

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27459	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) - Elastic IP address not attached to a running instance per hour - 1 IP address	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHI-L1XA1-1HUT0-F1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27460	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) - Elastic IP address attached to a running instance per hour - 1 IP address	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHI-L1XA2-1HUT0-F1S	Software as a Service (SaaS)	\$0.01	2.30%	\$0.00	\$0.00
27461	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - GovCloud (US-West) - Elastic IP address remap - 1 IP address	VMware Cloud on AWS GovCloud (US-West) is required and sold separately	CHI-L1XA4-1HUT0-F1S	Software as a Service (SaaS)	\$0.10	2.30%	\$0.00	\$0.10
27462	VMC ON AWS	VSR	VMC-AWS-GOV	VMware Site Recovery Service for VMC on AWS GovCloud - per protected VM - Hourly Usage	VMware Site Recovery is a service on top of VMware Cloud on AWS that enables customers to protect business critical applications against disasters.	CHS-GLXSR-1HUT0-F1S	Software as a Service (SaaS)	\$0.04	2.30%	\$0.00	\$0.04
27463	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Public Cloud data transfer to EQHK1 - 1 GB	AWS GovCloud (US-West) Direct Connect Public Cloud data transfer to EQHK1	COF-L1XWC-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27464	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Public Cloud data transfer to ITXA7 - 1 GB	AWS GovCloud (US-West) Direct Connect Public Cloud data transfer to ITXA7	COF-L1XYX-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27465	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQHK1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQHK1	COF-L1YWC-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27466	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ITXD2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ITXD2	COF-L1YWG-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27467	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSSV4 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSSV4	COF-L1YWJ-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27468	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqHE6 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqHE6	COF-L1YWK-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27469	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQAM3 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQAM3	COF-L1YWM-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27470	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to INX6 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to INX6	COF-L1YWN-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27471	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSDE1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSDE1	COF-L1YWO-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27472	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to GSS52 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to GSS52	COF-L1YWP-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27473	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqTY2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqTY2	COF-L1YWQ-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27474	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to LGT50 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to LGT50	COF-L1YWS-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27475	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TCDC1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TCDC1	COF-L1YWT-1HUT0-F1S	Software as a Service (SaaS)	\$0.06	2.30%	\$0.00	\$0.06
27476	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TIVIT - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TIVIT	COF-L1YWU-1HUT0-F1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
27477	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to LGU57 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to LGU57	COF-L1YWW-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27478	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqLD5 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqLD5	COF-L1YWW-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27479	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ECPO1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ECPO1	COF-L1YWY-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27480	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to COLV2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to COLV2	COF-L1YWZ-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27481	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqQS1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqQS1	COF-L1YXA-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05
27482	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQC50 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EQC50	COF-L1YXB-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27483	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSSV2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSSV2	COF-L1YXE-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27484	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TECT1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to TECT1	COF-L1YXF-1HUT0-F1S	Software as a Service (SaaS)	\$0.11	2.30%	\$0.00	\$0.11
27485	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to PNP51 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to PNP51	COF-L1YXG-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27486	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSOW - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to CSOW	COF-L1YXH-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27487	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqDA2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to EqDA2	COF-L1YXI-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27488	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ITXM1 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to ITXM1	COF-L1YXJ-1HUT0-F1S	Software as a Service (SaaS)	\$0.02	2.30%	\$0.00	\$0.02
27489	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to AIMMN - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer to AIMMN	COF-L1YXL-1HUT0-F1S	Software as a Service (SaaS)	\$0.05	2.30%	\$0.00	\$0.05

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27676	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from EqDC2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from EqDC2	COG-L1YZU-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27677	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from 151FS - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from 151FS	COG-L1YZV-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27678	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from PEH51 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from PEH51	COG-L1YZW-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27679	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from NMBL2 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from NMBL2	COG-L1YZX-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27680	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from COL67 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from COL67	COG-L1YZY-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27681	VMC ON AWS	EGRESS	VMC-AWS-GOV	VMware Cloud on AWS - AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from NTM62 - 1 GB	AWS GovCloud (US-West) Direct Connect Private Cloud data transfer from NTM62	COG-L1YZZ-1HUTO-F1S	Software as a Service (SaaS)	\$0.00	2.30%	\$0.00	\$0.00
27682	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-G1s.small subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-G1s.small subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF1-12MT0-C1S	Software as a Service (SaaS)	\$10,497.60	2.30%	\$241.44	\$10,256.16
27683	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-G1s.small subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-G1s.small subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF1-36MT0-C1S	Software as a Service (SaaS)	\$7,452.00	2.30%	\$171.40	\$7,280.60
27684	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1s.medium subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1s.medium subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF2-12MT0-C1S	Software as a Service (SaaS)	\$13,928.76	2.30%	\$320.36	\$13,608.40
27685	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1s.medium subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1s.medium subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF2-36MT0-C1S	Software as a Service (SaaS)	\$9,887.70	2.30%	\$227.42	\$9,660.28
27686	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.medium subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.medium subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF3-12MT0-C1S	Software as a Service (SaaS)	\$22,662.18	2.30%	\$521.23	\$22,140.95
27687	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.medium subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.medium subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF3-36MT0-C1S	Software as a Service (SaaS)	\$16,087.36	2.30%	\$370.01	\$15,717.35
27688	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-X1d.xlarge subscription US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-X1d.xlarge subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF4-12MT0-C1S	Software as a Service (SaaS)	\$38,656.44	2.30%	\$889.10	\$37,767.34
27689	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-X1d.xlarge subscription US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-X1d.xlarge subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF4-36MT0-C1S	Software as a Service (SaaS)	\$27,441.31	2.30%	\$631.15	\$26,810.16
27690	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.xlarge subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.xlarge subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF5-12MT0-C1S	Software as a Service (SaaS)	\$31,638.60	2.30%	\$727.69	\$30,910.91
27691	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.xlarge subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.xlarge subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF5-36MT0-C1S	Software as a Service (SaaS)	\$22,459.51	2.30%	\$516.57	\$21,942.94
27692	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.xsmall subscription (3-node solution include rack, switches, PDUs, 1 RAS node) - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.xsmall subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF6-12MT0-C1S	Software as a Service (SaaS)	\$16,047.72	2.30%	\$369.10	\$15,678.62
27693	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC R2-M1d.xsmall subscription (3-node solution include rack, switches, PDUs, 1 RAS node) - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC R2-M1d.xsmall subscription (3-node solution include rack, switches, PDUs, 1 RAS node) Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXF6-36MT0-C1S	Software as a Service (SaaS)	\$11,391.91	2.30%	\$262.01	\$11,129.90
27694	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.medium node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.medium node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG2-12MT0-C1S	Software as a Service (SaaS)	\$7,554.06	2.30%	\$173.74	\$7,380.32
27695	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.medium node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.medium node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG2-36MT0-C1S	Software as a Service (SaaS)	\$5,362.45	2.30%	\$123.34	\$5,239.11
27696	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.xlarge node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.xlarge node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG3-12MT0-C1S	Software as a Service (SaaS)	\$10,546.20	2.30%	\$242.56	\$10,303.64
27697	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.xlarge node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.xlarge node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG3-36MT0-C1S	Software as a Service (SaaS)	\$7,486.50	2.30%	\$172.19	\$7,314.31

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27698	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.xsmall node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.xsmall node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG4-12MT0-C1S	Software as a Service (SaaS)	\$5,349.24	2.30%	\$123.03	\$5,226.21
27699	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1d.xsmall node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1d.xsmall node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXG4-36MT0-C1S	Software as a Service (SaaS)	\$3,797.30	2.30%	\$87.34	\$3,709.96
27700	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC G1s.small node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC G1s.small node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXGN-12MT0-C1S	Software as a Service (SaaS)	\$3,499.20	2.30%	\$80.48	\$3,418.72
27701	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC G1s.small node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC G1s.small node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXGN-36MT0-C1S	Software as a Service (SaaS)	\$2,484.00	2.30%	\$57.13	\$2,426.87
27702	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1s.medium node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1s.medium node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXSN-12MT0-C1S	Software as a Service (SaaS)	\$4,642.92	2.30%	\$106.79	\$4,536.13
27703	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC M1s.medium node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC M1s.medium node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXSN-36MT0-C1S	Software as a Service (SaaS)	\$3,295.90	2.30%	\$75.81	\$3,220.09
27704	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC X1d.xlarge node add-on subscription - US Region - 12-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC X1d.xlarge node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXN-12MT0-C1S	Software as a Service (SaaS)	\$12,885.48	2.30%	\$296.37	\$12,589.11
27705	VMC ON DELL	VMC ON DELL CORE	VMC-DELL	VMware Cloud on Dell EMC X1d.xlarge node add-on subscription - US Region - 36-Month Commitment - Monthly Billing	VMware Cloud on Dell EMC X1d.xlarge node add-on subscription Restricted to Billing purposes. No provisioning orders allowed. VMCU eligible	CAD-AXXN-36MT0-C1S	Software as a Service (SaaS)	\$9,147.10	2.30%	\$210.38	\$8,936.72
27706	CDI	DATA SERVICES	VMWARE SQL	Academic VMware SQL Term License for 1 Core + Production Support for 1 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-1P-TLSS-A	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
27707	CDI	DATA SERVICES	VMWARE SQL	VMware SQL Term License for 1 Core + Production Support for 1 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-1P-TLSS-C	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
27708	CDI	DATA SERVICES	VMWARE SQL	U.S. Federal VMware SQL Term License for 1 Core + Production Support for 1 year	U.S. Citizen / U.S. Soil Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-1P-TLSS-F	Software as a Service (SaaS)	\$1,000.00	2.30%	\$23.00	\$977.00
27709	CDI	DATA SERVICES	VMWARE SQL	Academic VMware SQL Term License for 1 Core + Production Support for 2 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-2P-TLSS-A	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
27710	CDI	DATA SERVICES	VMWARE SQL	VMware SQL Term License for 1 Core + Production Support for 2 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-2P-TLSS-C	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
27711	CDI	DATA SERVICES	VMWARE SQL	U.S. Federal VMware SQL Term License for 1 Core + Production Support for 2 year	U.S. Citizen / U.S. Soil Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-2P-TLSS-F	Software as a Service (SaaS)	\$2,000.00	2.30%	\$46.00	\$1,954.00
27712	CDI	DATA SERVICES	VMWARE SQL	Academic VMware SQL Term License for 1 Core + Production Support for 3 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-3P-TLSS-A	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
27713	CDI	DATA SERVICES	VMWARE SQL	VMware SQL Term License for 1 Core + Production Support for 3 year	Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-3P-TLSS-C	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
27714	CDI	DATA SERVICES	VMWARE SQL	U.S. Federal VMware SQL Term License for 1 Core + Production Support for 3 year	U.S. Citizen / U.S. Soil Minimum initial purchase of 18 Cores. VMware SQL with Production Support, 24 hour Sev 1 Support – 7 days a week. 1 Core.	VM-SQL-1CO-3P-TLSS-F	Software as a Service (SaaS)	\$3,000.00	2.30%	\$69.00	\$2,931.00
27715	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Advanced (per resource) - Overage.	VMware Aria Guardrails Advanced edition. Overage charges may apply.	AGCADV-ODPR-PCS	Software as a Service (SaaS)	\$138.00	2.30%	\$3.17	\$134.83
27716	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Advanced (per resource) - 1 year prepaid.	VMware Aria Guardrails Advanced edition. Overage charges may apply.	AGCADV-TSPR-12MPCS	Software as a Service (SaaS)	\$121.00	2.30%	\$2.78	\$118.22
27717	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Advanced (per resource) - 3 year prepaid.	VMware Aria Guardrails Advanced edition. Overage charges may apply.	AGCADV-TSPR-36MPCS	Software as a Service (SaaS)	\$330.00	2.30%	\$7.59	\$322.41
27718	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Enterprise (per resource) - Overage.	VMware Aria Guardrails Enterprise edition. Overage charges may apply.	AGCENT-ODPR-PCS	Software as a Service (SaaS)	\$238.00	2.30%	\$5.47	\$232.53
27719	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Enterprise (per resource) - 1 year prepaid.	VMware Aria Guardrails Enterprise edition. Overage charges may apply.	AGCENT-TSPR-12MPCS	Software as a Service (SaaS)	\$209.00	2.30%	\$4.81	\$204.19
27720	GUARDRAILS	GUARDRAILS	VRFLEX-SAAS	VMware Aria Guardrails Enterprise (per resource) - 3 year prepaid.	VMware Aria Guardrails Enterprise edition. Overage charges may apply.	AGCENT-TSPR-36MPCS	Software as a Service (SaaS)	\$570.00	2.30%	\$13.11	\$556.89
27721	VCSS/RCU	VREALIZE CLOUD UNIVERSAL ADV	VRFLEX-SAAS	VMware Cloud Services - vRealize Cloud Advanced (Per Core) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCADV-ODC-1HUCS	Software as a Service (SaaS)	\$30.83	2.30%	\$0.71	\$30.12
27722	VCSS/RCU	VREALIZE CLOUD UNIVERSAL ADV	VRFLEX-SAAS	VMware vRealize Cloud Advanced (Per CPU) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCADV-ODCP-1HUCS	Software as a Service (SaaS)	\$177.00	2.30%	\$4.07	\$172.93
27723	VCSS/RCU	VREALIZE CLOUD UNIVERSAL ENT	VRFLEX-SAAS	VMware Cloud Services - vRealize Cloud Enterprise (Per Core) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCENT-ODC-1HUCS	Software as a Service (SaaS)	\$37.50	2.30%	\$0.86	\$36.64
27724	VCSS/RCU	VREALIZE CLOUD UNIVERSAL ENT	VRFLEX-SAAS	VMware vRealize Cloud Enterprise (Per CPU) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCENT-ODCP-1HUCS	Software as a Service (SaaS)	\$219.00	2.30%	\$5.04	\$213.96
27725	VCSS/RCU	VREALIZE CLOUD UNIVERSAL STD	VRFLEX-SAAS	VMware Cloud Services - vRealize Cloud Standard (Per Core) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCSTD-ODC-1HUCS	Software as a Service (SaaS)	\$19.17	2.30%	\$0.44	\$18.73
27726	VCSS/RCU	VREALIZE CLOUD UNIVERSAL STD	VRFLEX-SAAS	VMware vRealize Cloud Standard (Per CPU) - 1 Month On-Demand.	Global - Bundle of multi-cloud infra and app, catalog and code release automation cloud services	VRCSTD-ODCP-1HUCS	Software as a Service (SaaS)	\$99.00	2.30%	\$2.28	\$96.72

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27727	VMC ON AWS	VMC VROPS ADD ON	VROPS-CLOUD	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan - 12 Month Prepaid	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan. Intended for VMC related redemption. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CMCO-AXVVRO-12PT0-C1S	Software as a Service (SaaS)	\$167.40	2.30%	\$3.85	\$163.55
27728	VMC ON AWS	VMC VROPS ADD ON	VROPS-CLOUD	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan - 24 Month Prepaid	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan. Intended for VMC related redemption. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CMCO-AXVVRO-24PT0-C1S	Software as a Service (SaaS)	\$334.80	2.30%	\$7.70	\$327.10
27729	VMC ON AWS	VMC VROPS ADD ON	VROPS-CLOUD	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan-36 Month Prepaid	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan. Intended for VMC related redemption. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CMCO-AXVVRO-36PT0-C1S	Software as a Service (SaaS)	\$430.20	2.30%	\$9.89	\$420.31
27730	VMC ON AWS	VMC VROPS ADD ON	VROPS-CLOUD	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan-48 Month Prepaid	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan. Intended for VMC related redemption. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CMCO-AXVVRO-48PT0-C1S	Software as a Service (SaaS)	\$573.60	2.30%	\$13.19	\$560.41
27731	VMC ON AWS	VMC VROPS ADD ON	VROPS-CLOUD	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan - 60 Month Prepaid	VMware Cloud Services - vRealize Operations Cloud - per OSI commitment plan. Intended for VMC related redemption. Billing Only, Limited to US-Region Channel PurchasePay Pilot Ingram Micro and Tech Data only VMCU eligible	CMCO-AXVVRO-60PT0-C1S	Software as a Service (SaaS)	\$717.00	2.30%	\$16.49	\$700.51
27732	VSPHERE	ESS+	VSP	VMware vSphere Essentials Plus - 1-Year Prepaid Commit - Per 96 Core Pack	VMware vSphere Essentials Plus includes vSphere Essentials Plus and vCenter Essentials. VMware vSphere Essentials Plus Subscription includes Production Support and is licensed Per 96 Core Pack with a minimum of 16 Cores per CPU required and 3 hosts maximum.	VSP-ESPL-TD-TL-1P-C	Software as a Service (SaaS)	\$4,800.00	2.30%	\$110.40	\$4,689.60
27733	VSPHERE	ESS+	VSP	VMware vSphere Essentials Plus - 3-Year Prepaid Commit - Per 96 Core Pack	VMware vSphere Essentials Plus includes vSphere Essentials Plus and vCenter Essentials. VMware vSphere Essentials Plus Subscription includes Production Support and is licensed Per 96 Core Pack with a minimum of 16 Cores per CPU required and 3 hosts maximum.	VSP-ESPL-TD-TL-3P-C	Software as a Service (SaaS)	\$10,080.00	2.30%	\$231.84	\$9,848.16
27734	VSPHERE	ESS+	VSP	VMware vSphere Essentials Plus - 5-Year Prepaid Commit - Per 96 Core Pack	VMware vSphere Essentials Plus includes vSphere Essentials Plus and vCenter Essentials. VMware vSphere Essentials Plus Subscription includes Production Support and is licensed Per 96 Core Pack with a minimum of 16 Cores per CPU required and 3 hosts maximum.	VSP-ESPL-TD-TL-5P-C	Software as a Service (SaaS)	\$16,800.00	2.30%	\$386.40	\$16,413.60
27735	VSPHERE	VSPHERE OTHER	VSPHERE	VMware Virtualization Health Check Small Scale Advanced	VMware Virtualization Health Check Small Scale Advanced	VA-PS-VS-SSHC-ADV-C	Software	\$12,820.00	4.00%	\$512.80	\$12,307.20
27736	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware Virtualization Health Check Small Scale Advanced	U.S. Federal VMware Virtualization Health Check Small Scale Advanced	VA-PS-VS-SSHC-ADV-F	Software	\$12,820.00	4.00%	\$512.80	\$12,307.20
27737	VSPHERE	VSPHERE OTHER	VSPHERE	VMware Virtualization Health Check Small Scale Essential	VMware Virtualization Health Check Small Scale Essential	VA-PS-VS-SSHC-ESS-C	Software	\$4,275.00	4.00%	\$171.00	\$4,104.00
27738	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware Virtualization Health Check Small Scale Essential	U.S. Federal VMware Virtualization Health Check Small Scale Essential	VA-PS-VS-SSHC-ESS-F	Software	\$4,275.00	4.00%	\$171.00	\$4,104.00
27739	VSPHERE	VSPHERE OTHER	VSPHERE	VMware Virtualization Health Check Small Scale Standard	VMware Virtualization Health Check Small Scale Standard	VA-PS-VS-SSHC-STD-C	Software	\$8,550.00	4.00%	\$342.00	\$8,208.00
27740	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware Virtualization Health Check Small Scale Standard	U.S. Federal VMware Virtualization Health Check Small Scale Standard	VA-PS-VS-SSHC-STD-F	Software	\$8,550.00	4.00%	\$342.00	\$8,208.00
27741	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.5 Extended Support for 1 Year - MUST BE BOOKED WITH VS65-LIC-A	One-year Extended Support for VMware vSphere 6.5, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only. support partners not eligible to purchase. ELA and SPF Only.	VS65-1Y-SUP-A	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70
27742	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.5 Extended Support for 1 Year - MUST BE BOOKED WITH VS65-LIC-C	One-year Extended Support for VMware vSphere 6.5, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only. support partners not eligible to purchase. ELA and SPF Only.	VS65-1Y-SUP-C	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27743	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.5 Extended Support for 1 Year - MUST BE BOOKED WITH VS65-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware vSphere 6.5, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS65-1Y-SUP-F	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70
27744	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.5 Extended Support for 3 Months - MUST BE BOOKED WITH VS65-LIC-A	3-Months Extended Support for VMware vSphere 6.5, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS65-3M-SUP-A	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27745	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.5 Extended Support for 3 Months - MUST BE BOOKED WITH VS65-LIC-C	3-Months Extended Support for VMware vSphere 6.5, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS65-3M-SUP-C	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27746	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.5 Extended Support for 3 Months - MUST BE BOOKED WITH VS65-LIC-F	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware vSphere 6.5, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS65-3M-SUP-F	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27747	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.5 Extended Support License	Academic License for VMware vSphere 6.5 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS65-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27748	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.5 Extended Support License	License for VMware vSphere 6.5 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS65-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27749	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.5 Extended Support License	U.S. Citizen / U.S. Soil Technical Support. License for VMware vSphere 6.5 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS65-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27750	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.7 Extended Support for 1 Year - MUST BE BOOKED WITH VS67-LIC-A	One-year Extended Support for VMware vSphere 6.7, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-1Y-SUP-A	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70
27751	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.7 Extended Support for 1 Year - MUST BE BOOKED WITH VS67-LIC-C	One-year Extended Support for VMware vSphere 6.7, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-1Y-SUP-C	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70
27752	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.7 Extended Support for 1 Year - MUST BE BOOKED WITH VS67-LIC-F	U.S. Citizen / U.S. Soil One-year Extended Support for VMware vSphere 6.7, per end customer. Must be purchased in 12-month increments and coverage is only available for 2 years past EOGS date. Extended Support coverage for first year purchase is October 16, 2022 to October 15, 2023, regardless of date of purchase. Extended Support coverage for second year purchase is October 16, 2023 to October 15, 2024, regardless of date of purchase. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-1Y-SUP-F	Extended Warranties	\$309,000.00	2.27%	\$7,014.30	\$301,985.70

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27753	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.7 Extended Support for 3 Months - MUST BE BOOKED WITH VS67-LIC-A	3-Months Extended Support for VMware vSphere 6.7, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-3M-SUP-A	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27754	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.7 Extended Support for 3 Months - MUST BE BOOKED WITH VS67-LIC-C	3-Months Extended Support for VMware vSphere 6.7, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-3M-SUP-C	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27755	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.7 Extended Support for 3 Months - MUST BE BOOKED WITH VS67-LIC-F	U.S. Citizen / U.S. Soil Technical Support. 3-Months Extended Support for VMware vSphere 6.7, per end customer. Coverage is only available for 2 years past EOGS date. Extended Support coverage for first purchase starts October 16, 2022, regardless of date of purchase. No gaps in coverage are allowed. For end customer use only, support partners not eligible to purchase. ELA and SPF Only.	VS67-3M-SUP-F	Extended Warranties	\$88,838.01	2.27%	\$2,016.62	\$86,821.39
27756	VSPHERE	VSPHERE OTHER	VSPHERE	Academic VMware vSphere 6.7 Extended Support License	Academic License for VMware vSphere 6.7 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS67-LIC-A	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27757	VSPHERE	VSPHERE OTHER	VSPHERE	VMware vSphere 6.7 Extended Support License	License for VMware vSphere 6.7 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS67-LIC-C	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27758	VSPHERE	VSPHERE OTHER	VSPHERE	U.S. Federal VMware vSphere 6.7 Extended Support License	U.S. Citizen / U.S. Soil Technical Support. License for VMware vSphere 6.7 Extended Support SKU's for booking purposes only. ELA and SPF Only.	VS67-LIC-F	Extended Warranties	\$1.00	2.27%	\$0.02	\$0.98
27759	VSAN SAAS	VSAN SAAS	VSPHERE-SAAS	VMware vSAN+ Hourly Overage Rate - Per Core	VMware vSAN+ Hourly Overage Charge. For Billing Purposes only. Do not order. No provisioning orders allowed. vSAN+ is metered hourly; any usage above the commitment will incur overage charges. vSAN+ is licensed Per Core with a minimum of 16 Cores per CPU required.	VSAVSN-ODPC-1HUCS	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27760	VSPHERE SAAS	VSPHERE+	VSPHERE-SAAS	VMware vSphere+ Hourly Overage Rate - Per Core	For billing purposes only. Do not order. No provisioning orders allowed. vSphere+ is metered hourly; any usage above the commitment will incur overage charges. vSphere+ is licensed Per Core with a minimum of 16 Cores per CPU required. Production Level Support Included. Overage billed separately.	VSCEP-ODPC-1HUCS	Software as a Service (SaaS)	\$0.03	2.30%	\$0.00	\$0.03
27761	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 1 (1K - 10K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT1AS	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
27762	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 1 (1K - 10K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT1CS	Software as a Service (SaaS)	\$2.05	2.30%	\$0.05	\$2.00
27763	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 2 (11K - 35K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT2AS	Software as a Service (SaaS)	\$1.84	2.30%	\$0.04	\$1.80
27764	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 2 (11K - 35K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT2CS	Software as a Service (SaaS)	\$1.84	2.30%	\$0.04	\$1.80
27765	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 3 (36K - 95K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT3AS	Software as a Service (SaaS)	\$1.74	2.30%	\$0.04	\$1.70
27766	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 12 month Monthly Payment Commitment - Monthly Usage - Tier 3 (36K - 95K Qty)	For billing purposes only. Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-12MMT3CS	Software as a Service (SaaS)	\$1.74	2.30%	\$0.04	\$1.70

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27819	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 60 month Prepaid Payment Commitment - Monthly Usage - Tier 5 (151K - 9999K Qty)	For billing purposes only: Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-60MPT5AS	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
27820	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Monthly Overage for - 60 month Prepaid Payment Commitment - Monthly Usage - Tier 5 (151K - 9999K Qty)	For billing purposes only: Do not order. VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-ODPP-60MPT5CS	Software as a Service (SaaS)	\$1.01	2.30%	\$0.02	\$0.99
27821	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 1 (1K - 10K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT1AS	Software as a Service (SaaS)	\$1.64	2.30%	\$0.04	\$1.60
27822	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 1 (1K - 10K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT1CS	Software as a Service (SaaS)	\$1.64	2.30%	\$0.04	\$1.60
27823	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 2 (11K - 35K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT2AS	Software as a Service (SaaS)	\$1.48	2.30%	\$0.03	\$1.45
27824	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 2 (11K - 35K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT2CS	Software as a Service (SaaS)	\$1.48	2.30%	\$0.03	\$1.45
27825	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 3 (36K - 95K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT3AS	Software as a Service (SaaS)	\$1.39	2.30%	\$0.03	\$1.36
27826	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 3 (36K - 95K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT3CS	Software as a Service (SaaS)	\$1.39	2.30%	\$0.03	\$1.36
27827	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 4 (96K - 150K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT4AS	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
27828	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 4 (96K - 150K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT4CS	Software as a Service (SaaS)	\$1.15	2.30%	\$0.03	\$1.12
27829	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 5 (151K - 9999K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT5AS	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
27830	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Monthly - Tier 5 (151K - 9999K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MMT5CS	Software as a Service (SaaS)	\$0.98	2.30%	\$0.02	\$0.96
27831	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Prepaid - Tier 1 (1K - 10K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MPT1AS	Software as a Service (SaaS)	\$17.88	2.30%	\$0.41	\$17.47
27832	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Prepaid - Tier 1 (1K - 10K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MPT1CS	Software as a Service (SaaS)	\$17.88	2.30%	\$0.41	\$17.47
27833	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 12 month Prepaid - Tier 2 (11K - 35K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPP-12MPT2AS	Software as a Service (SaaS)	\$16.09	2.30%	\$0.37	\$15.72

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Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27879	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 60 month Prepaid - Tier 5 (151K - 99999K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPPP-60MPT5AS	Software as a Service (SaaS)	\$48.30	2.30%	\$1.11	\$47.19
27880	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	VMware Tanzu Observability by Wavefront - 1 Point Per Second (PPS) Core Subscription - 60 month Prepaid - Tier 5 (151K - 99999K Qty)	VMware Tanzu Observability by Wavefront is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately.	TMO-TSPPP-60MPT6CS	Software as a Service (SaaS)	\$48.30	2.30%	\$1.11	\$47.19
27881	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT1-A1S	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
27882	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT1-C1S	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
27883	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT2-A1S	Software as a Service (SaaS)	\$1,430.00	2.30%	\$32.89	\$1,397.11
27884	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT2-C1S	Software as a Service (SaaS)	\$1,430.00	2.30%	\$32.89	\$1,397.11
27885	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT3-A1S	Software as a Service (SaaS)	\$1,350.00	2.30%	\$31.05	\$1,318.95
27886	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT3-C1S	Software as a Service (SaaS)	\$1,350.00	2.30%	\$31.05	\$1,318.95
27887	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT4-A1S	Software as a Service (SaaS)	\$1,110.00	2.30%	\$25.53	\$1,084.47
27888	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT4-C1S	Software as a Service (SaaS)	\$1,110.00	2.30%	\$25.53	\$1,084.47
27889	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 5 (151 - 99999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT5-A1S	Software as a Service (SaaS)	\$950.00	2.30%	\$21.85	\$928.15
27890	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 12 monthly Payments - Tier 5 (151 - 99999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-12MT5-C1S	Software as a Service (SaaS)	\$950.00	2.30%	\$21.85	\$928.15
27891	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT1-A1S	Software as a Service (SaaS)	\$17,287.00	2.30%	\$397.60	\$16,889.40
27892	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT1-C1S	Software as a Service (SaaS)	\$17,287.00	2.30%	\$397.60	\$16,889.40
27893	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT2-A1S	Software as a Service (SaaS)	\$15,547.00	2.30%	\$357.58	\$15,189.42

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27894	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT2-C1S	Software as a Service (SaaS)	\$15,547.00	2.30%	\$357.58	\$15,189.42
27895	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT3-A1S	Software as a Service (SaaS)	\$14,678.00	2.30%	\$337.59	\$14,340.41
27896	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT3-C1S	Software as a Service (SaaS)	\$14,678.00	2.30%	\$337.59	\$14,340.41
27897	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT4-A1S	Software as a Service (SaaS)	\$12,068.00	2.30%	\$277.56	\$11,790.44
27898	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT4-C1S	Software as a Service (SaaS)	\$12,068.00	2.30%	\$277.56	\$11,790.44
27899	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 5 (151 - 9999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT5-A1S	Software as a Service (SaaS)	\$10,329.00	2.30%	\$237.57	\$10,091.43
27900	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 36 month Annual - Tier 5 (151 - 9999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-36AT5-C1S	Software as a Service (SaaS)	\$10,329.00	2.30%	\$237.57	\$10,091.43
27901	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT1-A1S	Software as a Service (SaaS)	\$17,280.00	2.30%	\$397.44	\$16,882.56
27902	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 1 (1 - 10 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT1-C1S	Software as a Service (SaaS)	\$17,280.00	2.30%	\$397.44	\$16,882.56
27903	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT2-A1S	Software as a Service (SaaS)	\$15,600.00	2.30%	\$358.80	\$15,241.20
27904	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 2 (11 - 35 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT2-C1S	Software as a Service (SaaS)	\$15,600.00	2.30%	\$358.80	\$15,241.20
27905	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT3-A1S	Software as a Service (SaaS)	\$14,640.00	2.30%	\$336.72	\$14,303.28
27906	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 3 (36 - 95 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT3-C1S	Software as a Service (SaaS)	\$14,640.00	2.30%	\$336.72	\$14,303.28
27907	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT4-A1S	Software as a Service (SaaS)	\$12,120.00	2.30%	\$278.76	\$11,841.24
27908	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 4 (96 - 150 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT4-C1S	Software as a Service (SaaS)	\$12,120.00	2.30%	\$278.76	\$11,841.24

Item #	Platform Group	Product Platform	Product Family	Product	Comments	Part Number	Product Category	List Price	Minimum NC Discount/Category Discount	Actual NC Discount	Net NC Contract Price
27909	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 5 (151 - 99999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT5-A1S	Software as a Service (SaaS)	\$10,320.00	2.30%	\$237.36	\$10,082.64
27910	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Add-on - 60 month Annual - Tier 5 (151 - 99999 Qty)	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXAD-60AT5-C1S	Software as a Service (SaaS)	\$10,320.00	2.30%	\$237.36	\$10,082.64
27911	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 12 monthly Payments	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-12MT0-A1S	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
27912	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 12 monthly Payments	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-12MT0-C1S	Software as a Service (SaaS)	\$1,590.00	2.30%	\$36.57	\$1,553.43
27913	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 36 month Annual	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-36AT0-A1S	Software as a Service (SaaS)	\$17,287.00	2.30%	\$397.60	\$16,889.40
27914	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 36 month Annual	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-36AT0-C1S	Software as a Service (SaaS)	\$17,287.00	2.30%	\$397.60	\$16,889.40
27915	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Academic Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 60 month Annual	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-60AT0-A1S	Software as a Service (SaaS)	\$17,280.00	2.30%	\$397.44	\$16,882.56
27916	TANZU OBSERVABILITY	TANZU OBSERVABILITY	WAVEFRONT	Wavefront (Gen2) - 1000 Points Per Second (PPS) Core Subscription - 60 month Annual	Wavefront (Gen2) is a cloud-hosted service for collecting, monitoring, analyzing, and visualizing time-series data as well as proactively alerting based on intelligent data analytics. Production Level Support Included. Overage billed separately. For Amends and Renewals ONLY	WVF-AXXC1-60AT0-C1S	Software as a Service (SaaS)	\$17,280.00	2.30%	\$397.44	\$16,882.56
27917	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 3-month Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-EDU-TLSS-D-3M-G-A	Software as a Service (SaaS)	\$6.86	2.30%	\$0.16	\$6.70
27918	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 3-month Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-EDU-TLSS-D-3M-P-A	Software as a Service (SaaS)	\$7.20	2.30%	\$0.17	\$7.03
27919	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 1-year Subscription - On Premise for 1 Device (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-EDU-TLSS-D-G-A	Software as a Service (SaaS)	\$22.85	2.30%	\$0.53	\$22.32
27920	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 1-year Subscription - On Premise for 1 Device (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-EDU-TLSS-D-P-A	Software as a Service (SaaS)	\$24.00	2.30%	\$0.55	\$23.45
27921	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 3-month Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-EDU-TLSS-U-3M-G-A	Software as a Service (SaaS)	\$15.22	2.30%	\$0.35	\$14.87
27922	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 3-month Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-EDU-TLSS-U-3M-P-A	Software as a Service (SaaS)	\$15.84	2.30%	\$0.36	\$15.48
27923	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 1-year Subscription - On Premise for 1 User (Includes Basic Support/Subscription)	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	VA-EDU-TLSS-U-G-A	Software as a Service (SaaS)	\$50.73	2.30%	\$1.17	\$49.56
27924	MOBILE WO	MOBILE WO FOR EDUCATION	WORKSPACE	Academic VMware Workspace ONE for Education 1-year Subscription - On Premise for 1 User (Includes Production Support/Subscription)	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-EDU-TLSS-U-P-A	Software as a Service (SaaS)	\$52.80	2.30%	\$1.21	\$51.59
27925	MOBILE WO	MOBILE WO ADD-ON	WORKSPACE	U.S. Federal Production Support/Subscription for VMware Workspace ONE Notebook Perpetual: 1 Device for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-NBK-D-P-SSS-F	Extended Warranties	\$5.00	2.27%	\$0.11	\$4.89
27926	MOBILE WO	MOBILE WO ADD-ON	WORKSPACE	U.S. Federal Production Support/Subscription for VMware Workspace ONE Notebook Perpetual: 1 User for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	VA-NBK-U-P-SSS-F	Extended Warranties	\$8.00	2.27%	\$0.18	\$7.82
27927	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic VMware Workstation 17 Player for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-A	Software	\$89.00	4.00%	\$3.56	\$85.44
27928	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	VMware Workstation 17 Player for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-C	Software	\$149.00	4.00%	\$5.96	\$143.04
27929	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	U.S. Federal VMware Workstation 17 Player for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-F	Software	\$149.00	4.00%	\$5.96	\$143.04
27930	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic Upgrade: VMware Workstation 15 Player or Workstation 16 Player to Workstation 17 Player	Requires Workstation 15.x or 16.x Player. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-UG-A	Software	\$47.00	4.00%	\$1.88	\$45.12
27931	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Upgrade: VMware Workstation 15 Player or Workstation 16 Player to Workstation 17 Player	Requires Workstation 15.x or 16.x Player. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-UG-C	Software	\$79.00	4.00%	\$3.16	\$75.84

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27932	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	U.S. Federal Upgrade: VMware Workstation 15 Player or Workstation 16 Player to Workstation 17 Player	Requires Workstation 15.x or 16.x Player. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PLAY-UG-F	Software	\$79.00	4.00%	\$3.16	\$75.84
27933	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic VMware Workstation 17 Pro for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-A	Software	\$119.00	4.00%	\$4.76	\$114.24
27934	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	VMware Workstation 17 Pro for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-C	Software	\$199.00	4.00%	\$7.96	\$191.04
27935	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	U.S. Federal VMware Workstation 17 Pro for Linux and Windows, ESD	SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-F	Software	\$199.00	4.00%	\$7.96	\$191.04
27936	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Upgrade: VMware Workstation 17 Player to Workstation 17 Pro	Requires Workstation 17 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-PLAY-UG-A	Software	\$53.00	4.00%	\$2.12	\$50.88
27937	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Upgrade: VMware Workstation 17 Player to Workstation 17 Pro	Requires Workstation 17 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-PLAY-UG-C	Software	\$89.00	4.00%	\$3.56	\$85.44
27938	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	U.S. Federal Upgrade: VMware Workstation 17 Player to Workstation 17 Pro	Requires Workstation 17 Player license. SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-PLAY-UG-F	Software	\$89.00	4.00%	\$3.56	\$85.44
27939	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Upgrade: VMware Workstation 15.x or 16.x (Pro or Player) to Workstation 17 Pro	Requires Workstation 15.x or 16.x (Pro or Player). SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-UG-A	Software	\$59.00	4.00%	\$2.36	\$56.64
27940	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Upgrade: VMware Workstation 15.x or 16.x (Pro or Player) to Workstation 17 Pro	Requires Workstation 15.x or 16.x (Pro or Player). SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-UG-C	Software	\$99.00	4.00%	\$3.96	\$95.04
27941	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	U.S. Federal Upgrade: VMware Workstation 15.x or 16.x (Pro or Player) to Workstation 17 Pro	Requires Workstation 15.x or 16.x (Pro or Player). SnS is required and sold separately. SnS must be purchased in the same transaction as the associated product licenses.	WS17-PRO-UG-F	Software	\$99.00	4.00%	\$3.96	\$95.04
27942	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic Basic Support/Subscription for VMware Workstation Player for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PLAY-3G-SSS-A	Extended Warranties	\$57.00	2.27%	\$1.29	\$55.71
27943	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Basic Support/Subscription for VMware Workstation Player for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PLAY-3G-SSS-C	Extended Warranties	\$93.00	2.27%	\$2.11	\$90.89
27944	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic Production Support/Subscription for VMware Workstation Player for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-3P-SSS-A	Extended Warranties	\$111.00	2.27%	\$2.52	\$108.48
27945	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Production Support/Subscription for VMware Workstation Player for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-3P-SSS-C	Extended Warranties	\$111.00	2.27%	\$2.52	\$108.48
27946	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	U.S. Federal Production Support/Subscription for VMware Workstation Player for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-3P-SSS-F	Extended Warranties	\$97.68	2.27%	\$2.22	\$95.46
27947	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic Basic Support/Subscription for VMware Workstation Player for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PLAY-G-SSS-A	Extended Warranties	\$19.00	2.27%	\$0.43	\$18.57
27948	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Basic Support/Subscription for VMware Workstation Player for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PLAY-G-SSS-C	Extended Warranties	\$31.00	2.27%	\$0.70	\$30.30
27949	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Academic Production Support/Subscription for VMware Workstation Player for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-P-SSS-A	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
27950	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	Production Support/Subscription for VMware Workstation Player for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-P-SSS-C	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
27951	DESKTOP HYPERVISOR	WORKSTATION PLAYER	WORKSTATION	U.S. Federal Production Support/Subscription for VMware Workstation Player for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PLAY-P-SSS-F	Extended Warranties	\$37.00	2.27%	\$0.84	\$36.16
27952	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Basic Support/Subscription for VMware Workstation Pro for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PRO-3G-SSS-A	Extended Warranties	\$75.00	2.27%	\$1.70	\$73.30
27953	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Basic Support/Subscription for VMware Workstation Pro for 3 years	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PRO-3G-SSS-C	Extended Warranties	\$126.00	2.27%	\$2.86	\$123.14
27954	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Production Support/Subscription for VMware Workstation Pro for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-3P-SSS-A	Extended Warranties	\$150.00	2.27%	\$3.41	\$146.60
27955	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Production Support/Subscription for VMware Workstation Pro for 3 years	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-3P-SSS-C	Extended Warranties	\$150.00	2.27%	\$3.41	\$146.60
27956	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	U.S. Federal Production Support/Subscription for VMware Workstation Pro for 3 years	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-3P-SSS-F	Extended Warranties	\$132.00	2.27%	\$3.00	\$129.00
27957	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Basic Support/Subscription for VMware Workstation Pro for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PRO-G-SSS-A	Extended Warranties	\$25.00	2.27%	\$0.57	\$24.43
27958	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Basic Support/Subscription for VMware Workstation Pro for 1 year	Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.	WS-PRO-G-SSS-C	Extended Warranties	\$42.00	2.27%	\$0.95	\$41.05
27959	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Academic Production Support/Subscription for VMware Workstation Pro for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-P-SSS-A	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87
27960	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	Production Support/Subscription for VMware Workstation Pro for 1 year	Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-P-SSS-C	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87
27961	DESKTOP HYPERVISOR	WORKSTATION PRO	WORKSTATION	U.S. Federal Production Support/Subscription for VMware Workstation Pro for 1 year	U.S. Citizen / U.S. Soil Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	WS-PRO-P-SSS-F	Extended Warranties	\$50.00	2.27%	\$1.14	\$48.87